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28th YEAR. LARGEST CIRCULATION OF ALL THE JEWELRY PUBLICATIONS. OLDEST OF ALL THE JEWELRY PUBLICATIONS. VOL. XXXV.

THE JEWELERS' CIRCULAR AND HOROLOGICAL REVIEW.

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VOL. XXXV. NEW YORK, WEDNESDAY, NOV. 3, 1897. No. 14.

SHELLS SCIENTIFICALLY AND ARTISTICALLY CONSIDERED.

(*Continued from page 54, Oct. 27, 1897.*)

THE Chinese have learned a strange lesson from nature, from observing that on a foreign body coming by chance between the mantle and shell of a living species of fresh water mussel (Dipsas plicata) the irritation produced causes the animal to gradually cover the intruder with a nacreous deposit, examples of which may be seen in Case F at the Natural History Museum at South Kensington, where are two mother-of-pearl shells, each containing "a small fish (a species of Fierasfer) coated with nacre by the oyster." Thus, in order to obtain pearls artificially, the Chinese keep the mussels in tanks, and among other objects "insert small metal images of Buddha, which soon become covered with pearl and firmly cemented to the shell, the production being to the uninitiated a superhuman testimony to the truth of Buddhism." Specimens of shells treated in this manner are exhibited in the Natural History Museum (Case F), in the Jermyn Street Museum of Practical Geology, and in Case F in the Oriental Saloon of the British Museum, each valve containing twelve, eleven or seven queer little figures of pearl with human heads and straight arms, terminating at the hands clasped in front.

Sandro Botticelli's picture in the National Gallery of "Mars and Venus" presents the goddess reclining on her elbow, and Mars asleep near her, with his head thrown back, while four little fauns play with his armor, and one of them is blowing through a large whelk or conch, which is located just behind his right ear.

This use of the shell is widespread, especially among modern savages. Sir John Lubbock, in "Prehistoric Times," observes that, "Throughout Australia, among some of the Brazilian tribes, in parts of Africa, and in various other countries, natural death is regarded as an impossibility. In the New Hebrides, when a man fell ill, he knew that some sorcerer was burning his rubbish, and shell trumpets, which could be heard for miles, were blown to signal to the sorcerers to stop, and wait for the presents which would be sent next morning. Night after night Mr. Turner used to hear the melancholy too-tooing of the shells, entreating the wizards to stop plaguing their victims."



CUP FORMED OF NAUTILUS, MOUNTED WITH SILVER.

But these trumpets have also been employed by the highly civilized Japanese, and in Sir A. W. Franks' case of netsukés in the British Museum there is a splendid shell, creamy white in color, with light brown markings, retaining its natural polish. Of this we print an illustration, [page 7.] Small golden dragons are painted all over the outside, and a dragon-carved ivory mouthpiece is fitted to the end of the spire. An ugly human being with horns climbs out from the orifice and turns his head, grinning to see that a great crab has just missed catching his foot in its claws.

It is not surprising that the Japanese, with their delight in and wonderful power of imitating small and beautiful products of nature, should appreciate shells, and no people have applied them so extensively to so many decorative and artistic purposes. The British Museum collection has, in addition to four larger and seven smaller natural bivalves with figure and landscape subjects painted on them, some interesting ivories, including, besides several groups which are simply still-life studies, some large clams—the valves, frequently with a round hole in the upper one, partly open, and one, instead of showing the protruding mollusk, discloses a house and

The Arrow Brand

on so-called **"Rogers"** goods designates seconds, imperfect or defective goods, discarded patterns, and other unsalable goods. The market is now being flooded with this inferior stuff, which some unprincipled dealers are advertising and selling at a lower price than the **original** and **genuine** goods stamped

★ ROGERS & BRO., A. 1.

can be sold for. The trade are therefore cautioned to be on their guard against these goods and wherever they come in competition with them to expose them.

The **Best Goods** are the **Cheapest** in the end and all goods bearing our brand are sold with the broad guarantee to give the consumer perfect satisfaction, and every dealer handling them is authorized by us to warrant them in every respect.

ROGERS & BROTHER,

No. 16 Cortlandt St., New York. **Waterbury, Conn.**

The Lancaster Special Lathe,

including 6 wire, 1 screw, 1 taper chuck, with 6 cement brasses and belting.

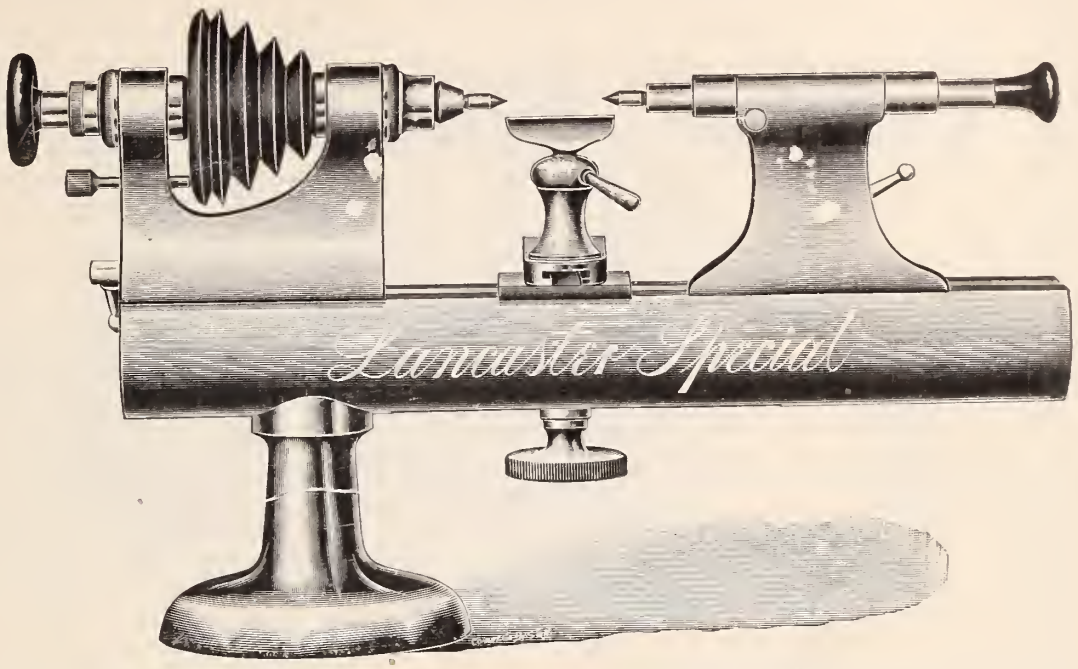
Price,

$26.00.

Terms:

6% 10 days

30 days net.



This Lathe has no equal among low-priced lathes, and there is none better amongst Genuine American Lathes, except the "RIVETT."

The Imitation Lathes do not compare with it at all.

See for yourselves the construction. Exactly the same as all the best American Lathes, with Hardened Steel Bushings, in fact, the actual Rivett Spindle as it was before they got out their latest improved bearing. The Cone is fastened to the spindle by a screw and is made in every way the same as all other American Lathes.

We guarantee this lathe fully in every particular, and the manufacturers have authorized us to offer a $1,000.00 reward to any man who can show a lathe that is in the market to-day, with more or better work than there is in the "Lancaster Special" Lathe. Always, of course, excepting the 'Rivett" which there is no lathe to equal.

Don't accept an imitation when the "Lancaster Special" can be had for $24.44, Net Cash.
buy a Lathe of any kind before getting Our Prices.
forget, we carry a full and complete line of Rivett's Goods, and can serve you promptly.
forget that our stock of Foot Wheels, Polishing Lathes and Work Benches are complete.
forget that our Tool and Material Departments are alive with staple stock at correct prices.

L. C. REISNER & CO.,

Successors to
EZRA F. BOWMAN & CO.

IMPORTERS, MANUFACTURERS AND JOBBERS,

WATCH MATERIAL, TOOLS AND SUPPLIES, Lancaster, Pa.

Earnest Endeavors...

WHEN earnest endeavors fail, there is "something wrong in Denmark." A business firm who earnestly endeavors to do its best, be it making shoes, or steam yachts, or watch cases, is bound to succeed in the end. A continuance, then, of such earnest endeavor insures lasting success

A reason for the prosperity of the...

Brooklyn Watch Case Co.

is to be found in the foregoing statements. They invariably earnestly endeavor to do their best. They always expect to do so; and the unequalled high grade of the goods they produce is evidence of the success attending their endeavors

Brooklyn Watch Case Co.,

JOSEPH FAHYS & CO.,

GENERAL AGENTS,

54 MAIDEN LANE, - - NEW YORK.

ROGERS, SMITH & CO.

MADISON SQUARE, NEW YORK.

MERIDEN, CONN.



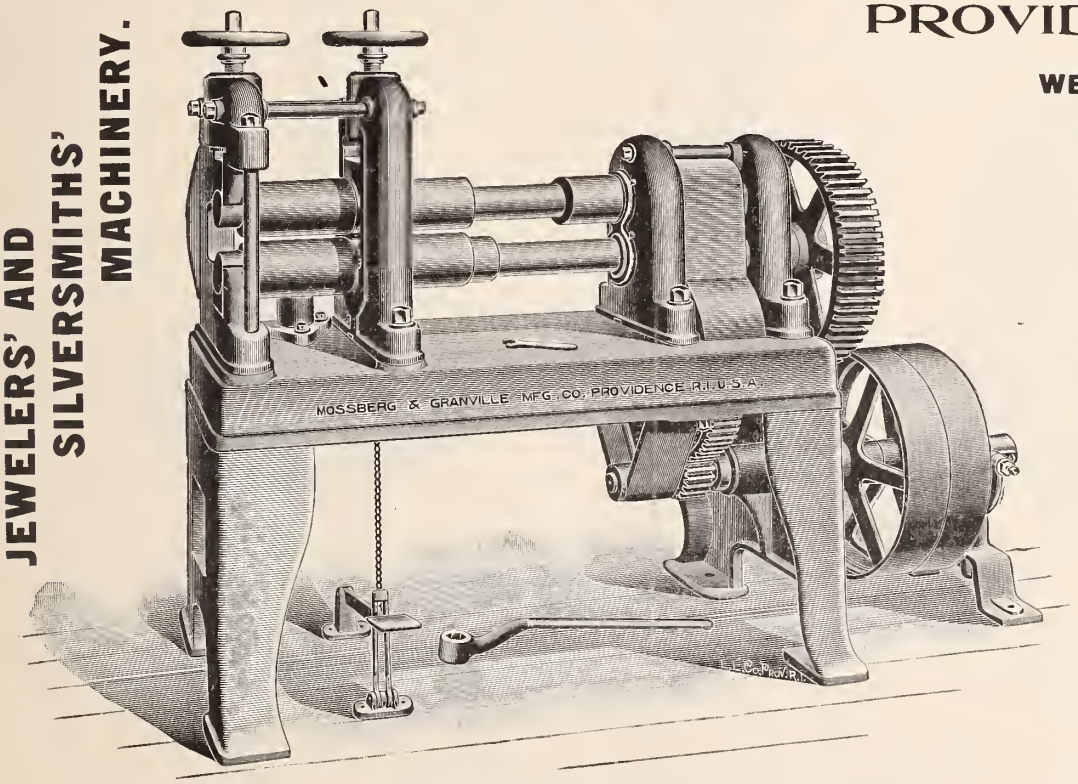
TUREEN AND LADLE.

GOLD AND SILVER PLATE.

MOSSBERG & GRANVILLE MFG. CO.,

PROVIDENCE, R. I.

JEWELERS' AND SILVERSMITHS' MACHINERY.



A NEW CROSS ROLLING MILL.
WRITE FOR PARTICULARS.

WE MANUFACTURE

20 Sizes of Punching Presses
8 " " Double Acting Presses
16 " " Drop Presses
6 " " Foot Presses
4 " " Screw Presses
3 " " Sensitive Drills
20 " " Rolling Mills
7 " " Wire Drawing Machines
3 " " Rotary Slitting " Roller Bearing Hangers
Small Milling Machines

Our New Catalogue is now ready.

SEND 10 CENTS IN STAMPS.

R. Wallace & Sons Mfg. Co.,

BRANCHES:
New York, 226 Fifth Avenue.
Chicago, 109 Wabash Avenue.
San Francisco, 120 Sutter St.

Factories: Wallingford, Conn.

Be sure every article bears the Trade Mark
1835—R. WALLACE—A1.



SUGAR SPOON.



BUTTER KNIFE.



CREAM LADLE.

The... "Joan."

MADE IN
STANDARD,
SECTIONAL and
TRIPLE PLATES.

1835—R. WALLACE—A1.

trees, with two people meeting in front; a curiosity, called the "clam's dream," which represents the ivory clam half under a corner of a handsome, black human habitation, and, quaintest of any, a little ivory goose on a base about an inch and a half long, standing flapping its wings, with its bill caught fast in a gigantic bivalve shell —doubtless a well merited reward for inquisitiveness.

Coarser, but not unlike some of the Japanese pottery, though probably the creation of an uninfluenced and entirely independent artistic genius, is the "Palissy ware," of which there are three specimens in the Franks' collections.

Except for the legend which makes the fossil ammonites of Whitby the headless remains of snakes which the Abbess St. Hilda transformed into stone, perhaps the only shell which has borne a part in history is the scallop (Pecten Jacobaeus,)



SHELL TRUMPET IN THE BRITISH MUSEUM.

which was assigned as a cognizance to St. James by Spanish monks of the ninth century; hence, from being worn by pilgrims to the shrine of St. Iago at Compostella, it became the badge also of all palmers.

It is the scallop that bears to land the goddess, in Sandro Botticelli's beautiful picture of "The Birth of Venus," in the Uffizi, at Florence.

Besides several kinds of Haliotis, with lovely irridescent colors, and the Avicula margaritifera (Oriental pearl mussel), of such universal employment in inlaying, we need further only mention, for its influence on art, the nautilus, which is echoed in the magnificent crystal and jeweled goblets, in the possession of which the Louvre is rich. Our sketch [page 1] represents a cup formed of the natural shell, engraved and mounted in silver.

Moreover, it is the nautilus which is the subject of the most beautiful of Hollar's etchings of shells, of which proofs of 38 plates may be seen in the print room. It is a lovely Albrecht Dürer-like work, and is a careful drawing of the shell; but that is inhabited by a somewhat imaginary mollusk, with a goblin head, with an eye and hooked nose or parrot beak, and 8 long octopus arms. [Adopted from *The Art Journal*, London.

F. Yeiser has opened a jewelry store in Plant City, Fla.

Foreign Notes of Interest.

AMERICAN WATCHES IN NEWFOUNDLAND.

WASHINGTON, D. C., Oct. 22.—From Newfoundland comes the news that American clocks and watches, especially those from the Waltham factory, sell very much cheaper than do those which are imported from Great Britain.

THE JEWELRY TRADE IN THE TRANSVAAL.

In the Transvaal the sale of imitation jewelry is effected through the medium of hawkers and stalls at the chief commercial centers on market days. The jewelers proper also make a practice of selling imitation goods, but these are of a better class and finish than those sold by the peddlers.

To any one intending to start in business in this part of the world it is suggested that a store should be secured at a rental of from $135 to $200 per month. A dealer should not restrict himself to sham jewelry, for which, after all, there is only a limited sale, but he should lay in a stock of better goods. A good salesman can be secured for from $75 to $100 per month; incidental expenses would amount to about $50; these would give a total monthly expense of about $300.

A syndicate of French jewelers have started an establishment recently at Johannesburg.

The customs duties on sham jewelry are 7½ per cent. of the invoice value, plus 20 per cent.

DISTURBANCE IN SHEFFIELD SILVER TRADE.

There is a rumor from Sheffield of a serious dispute taking place in the silver trade. The men employed in the manufactories in the production of sterling silver goods have made demands that are equivalent to an advance of 25 per cent. Manufacturers labor under the present disadvantage of the fluctuating value of silver, and if to this must be added this advance upon the working cost the manufacturers will be in a grave position. One manufacturer is reported as saying that up to the present time he has steadily set his face against the use of German-made material for plating his goods, by the use of which his neighbors are able to undersell him; but this undermining of his trade and the constantly increasing demands of his workmen will compel him to follow the example of his competitors and seek to retain what is left to him of his home trade and his business in foreign markets by the use of these inferior materials.

MACHINERY FOR SPOON AND FORK MAKING.

Under the old system of production in Sheffield, spoons and forks left the stamp with rough edges, and the employment of men to file these ready for the plater was so extensive that these men, in connection with the stampers, formed quite a large trade society. Several manufacturers thought that this work could be done equally well by the use of an emery wheel, run by female labor. This suggestion has been carried out, resulting in a cheapening in the cost of production, the turning out of more work in a given space of time and a loss of employment to many spoon and fork filers; and this result will become more general as the wheel is more extensively introduced.

Contract Price for Output of DeBeers Mine Probably to be Increased.

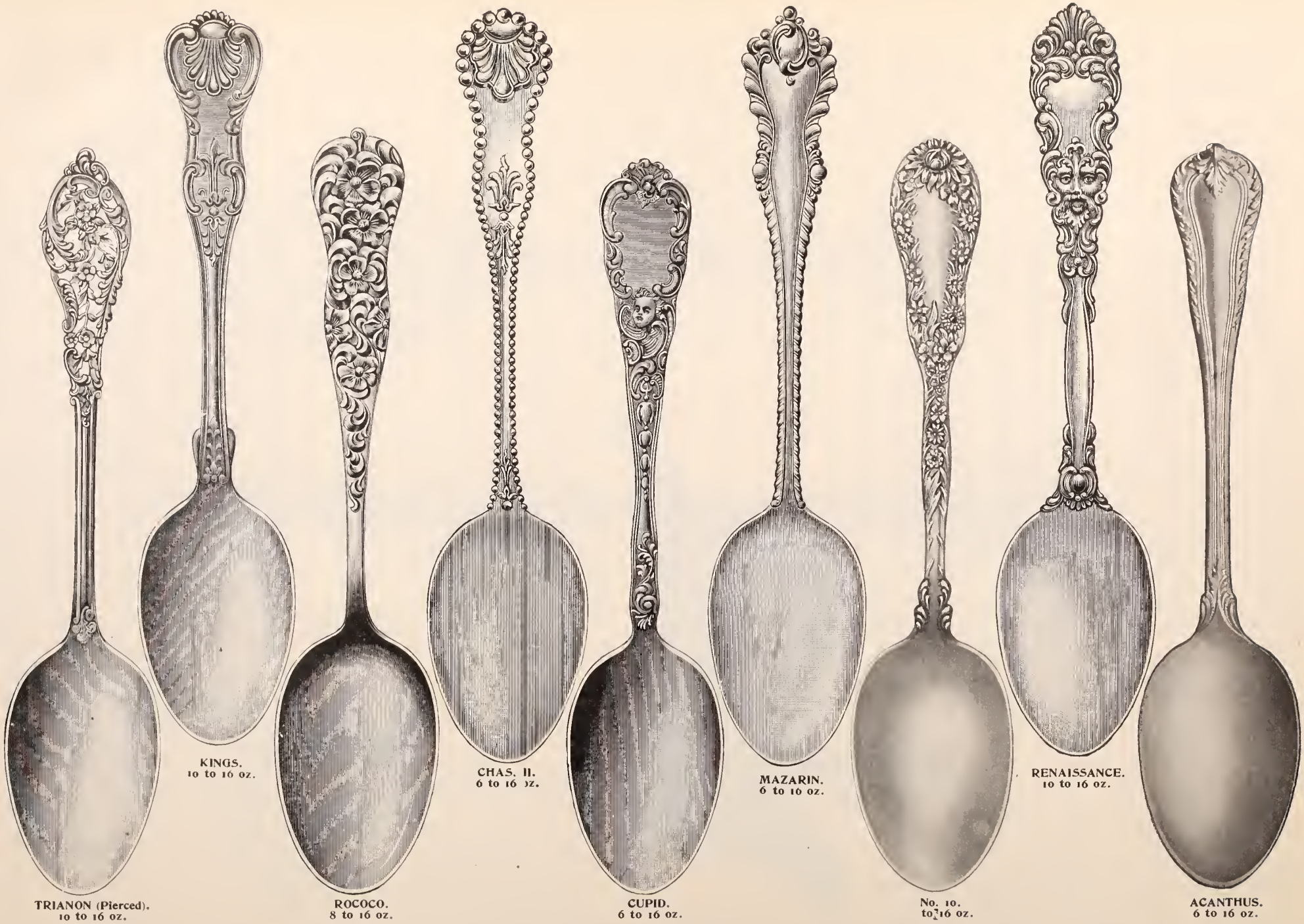
KIMBERLEY, South Africa, Sept. 24.—The syndicate who have contracted for the purchase of practically the whole of De Beers output for some years conclude their present agreement at the end of the current year. The price paid by the syndicate is 27s. 6d. per karat, and the company undertake to supply 200,000 karats per month. Keen interest is manifested here and in London as to whether the contract is to be renewed, but only a limited amount of information is yet forthcoming. I learn that the company have been approached by the representatives of other powerful syndicates, and that important negotiations are in progress. The company naturally want to make the best terms, and their local officials seem sanguine that if there is another contract the price will be considerably more than 27s. 6d. per karat.

ST. GEORGE.

C. B. & Q. R. R. Claim to be Responsible Only For Wearing Apparel.

OMAHA, Neb., Oct. 25.—The Chicago, Burlington and Quincy Railroad Co. have answered to the suit brought by the Shook-Sellner Jewelry Co., of this city, to recover $600, the value of jewelry stolen from the company's depot at Nebraska City some months ago. The grips had been checked as baggage by George S. Duby, a traveling man for the jewelry firm, by whom they were carried. In the answer the railroad company set up as a defense that they are liable only for wearing apparel and toilet articles in trunks that are checked as baggage, and do not hold themselves responsible for jewelry that does not come under those descriptions.

B. J. Burgoon has opened a jewelry store in Clearfield, Pa. He was formerly located in Dubois, Pa.



DOMINICK & HAFF,

860 BROADWAY,
NEW YORK.

ESTABLISHED 1821.

A FULL LINE OF FANCY PIECES MADE IN ALL PATTERNS.

The Last London Quarterly Sale of Raw Ivory.

Otto Gerdau, New York agent for Hein. Ad. Meyer, Hamburg, has received by cable from Westendarp & Co., London, the following report of the last London quarterly ivory sales of the year, which commenced on Oct. 26 and terminated Oct. 29. The sales contained the following assortment: 32 tons from Zanzibar and Bombay, 8 tons from Egypt and Malta, and 37 tons from the West Coast of Africa; total, 77 tons, against 86 tons same time in 1896, 95 tons in 1895, 102 tons in 1894 and 92 tons in 1893.

America bought again very little, and soft Zanzibar tusks sold at £3 to £4, ball points £1 to £2 lower. West Coast, on the other hand, advanced about £1 in this and the preceding Liverpool auction, and annexed is a list of the prices paid.

Prices paid for exceptional lots are not quoted by this report: Zanzibar and Bombay, sound, good, soft—Average, 70 lbs. and more, £52@56; do., 50@70 lbs., £47@52; do., 40@50 lbs., £44@47. West Coast, sound, good, hard—Average, 70 lbs. and more, £44@46; do., 50@70 lbs., £41@45; do., 40@50 lbs., £39@42. Egyptian and Malta, cracked, good, soft—Average, 50 lbs. and more, £44@47; do., 40@50 lbs., £42@45; do., 30@40 lbs., £39@42. Ball Points—2⅜ inches and more, £79; 2¼@2⅜ inches, £73.

The next London quarterly auction will commence on Jan. 25, 1898.

A Peculiar Fire in the Store of S. T. Nichols & Co.

INDIANAPOLIS, Ind., Oct. 30.—S. T. Nichols & Co. had a very peculiar fire one day this week. Noticing a strong smell of fire and seeing smoke, a hunt was hastily begun. After some search the fire was located in a flat wall case in which were hung silk watch guards. Through the glass doors the case was seen to be full of smoke and as soon as the doors were open it burst into flame. The back of the case had been lined with heavy silence cloth, of the kind used on dining tables under the linen cloth. There was no fire near, but the case hung against a chimney flue.

The only theory that Mr. Nichols has been able to advance is that spontaneous combustion took place from the celluloid slides on the guards. The wood-work of the case was not even smoked, but a hole was burned through the lining of the case and a large number of silk guards destroyed.

Chas. F. Chouffet Heavily Mortgages His Business.

BUFFALO, N. Y., Oct. 30.—Chas. F. Chouffet, 379 Main St., has given chattel mortgages as follows: To King & Eisele, $3,500; S. Guggenheim & Co., $1,400; Heintz Bros., $1,200; and to his brother and sister, $2,200. The stock and fixtures are estimated to be worth about $12,000.

Our Stock Complete.

Crystals, Silver Capes and Capes

in all sizes and colors from the fine small mêlé to large brilliant crystals, together with unique specimens in high class goods, collected and purchased by us abroad during the present season.

These goods are now offered to the trade in lots to suit at reasonable prices.

Memorandum business is solicited from responsible parties.

EICHBERG & CO.

65 Nassau St., NEW YORK.

105 Hatton Garden, LONDON.

DIAMONDS.

Wm. S. Hedges & Co.,

IMPORTERS OF

Diamonds and Precious Stones.

DIAMOND JEWELRY.

170 Broadway, New York.

27 Holborn Viaduct, London.

Alfred H. Smith & Co.,

IMPORTERS

DIAMONDS

AND

PRECIOUS STONES,

182 BROADWAY, COR. JOHN STREET,

NEW YORK.

Columbus Memorial Building, **103 State St.,**

CHICAGO, ILL.

MOUNT & WOODHULL,

LATE WITH

RANDEL, BAREMORE & BILLINGS,

DIAMONDS,

OTHER PRECIOUS STONES, PEARLS, ETC.,

DIAMOND JEWELRY.

26 MAIDEN LANE,

(Southwest corner Nassau Street,)

JOHN C. MOUNT,
ADDISON W. WOODHULL. NEW YORK.

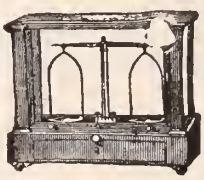
FERD. FUCHS & BROS.

SILVERSMITHS.

MAKERS OF STERLING SILVERWARE,

308-310 Greenwich St., - New York.

Herman Kohlbusch, Sr.



Established 1859 Manufacturer of FINE BALANCES AND WEIGHTS for every purpose where accuracy is required. 59 Nassau Street, cor. Maiden La. N. Y. Repairs, (any make) promptly made.



Stern Bros. & Co.

Cutters of . . .

DIAMONDS,

MANUFACTURERS OF

Gold Rings and Thimbles,

68 NASSAU STREET, NEW YORK.

RING FACTORY, 33-43 GOLD STREET, NEW YORK.
DIAMOND CUTTING WORKS, 142-146 W. 14TH ST., NEW YORK.

LONDON OFFICE, 29 ELY PLACE.
CHICAGO OFFICE, 149 STATE ST

The Bowden Rings

ARE COMPLETE IN VARIETY, CORRECT IN QUALITY AND PERFECT IN FINISH. WE MAKE EVERY VARIETY OF FINGER RINGS

J. B. BOWDEN & CO.,

3 MAIDEN LANE, NEW YORK.

Merchants Fail to Stop a Jewelry Auction in Haverhill, Mass.

HAVERHILL, Mass., Oct. 27.—The auction sales which have been held at a store on Merrimack St. have caused much comment among local storekeepers, and last Friday morning Thos. J. Baldwin was arraigned in the police court on the charge of making illegal sales at auction. He pleaded not guilty, and after a partial hearing the case was continued until next day. During the hearing Mr. Baldwin showed through his counsel that he was a licensed auctioneer in Boston. The Government was represented by City Solicitor Pingree, who contended that Baldwin was a non-resident, and that the wares which he was selling had been brought into this city. Under these two complaints, he said, the warrant had been issued. City Marshal Worcester, A. L. Shattuck, R. M. Peabody and J. H. McGovern were the only witnesses heard.

Mr. Peabody testified to attending a sale at which razors, watches, jewelry, clocks and umbrellas were sold at auction by the defendant. Mr. McGovern testified that the stock sold was larger than that which H. O. Richardson, at whose store the sale was being held, had ever carried. The defense held that Mr. Baldwin is a resident of this city and has been since the sale began.

Next day Baldwin was discharged by Judge Carter. H. O. Richardson, at whose store the sale is being held, was called as the only witness. He testified that he engaged Baldwin to conduct the auction, and paid him and his assistant $50 a week. The goods which were sold belonged to witness, and a part of them had been bought from a Mr. Rich, of Boston. He never received a percentage for allowing Baldwin to conduct a sale, as the goods belonged to witness, and Baldwin was only hired to conduct the sale. He also testified that private sales had been made of articles at his store, and that buyers had been allowed time on the goods purchased. He had used the bill heads belonging to Rich, but this was not intentional, and he supposed the name of Rich had been crossed out on the bill heads. Lawyer Fuller argued for his client, claiming that there had been no violation as charged, while City Solicitor Pingree held that the defendant had violated the law.

Judge Carter ruled that as Mr. Richardson claimed that he bought the goods and brought them here for sale, there was no violation of the law. The object of the law was to prevent itinerant vendors from coming into the city. City Solicitor Pingree had a lively tilt with the Court over the interpretation of the law, and Judge Carter remarked that in this, as in many other laws, a little word had been used by which the object of the law was averted, and parties knew this well and thus escaped. This case was the result of agitation among local retailers against the method of working off outside stocks in local stores.

Importations at the Port of New York.

Week Ended Oct. 29, 1897.

China, glass and earthenware:	
China	$48,071
Earthenware	19,047
Glassware	13,767
Instruments:	
Musical	3,730
Optical	4,896
Philosophical	465
Jewelry, etc.:	
Jewelry	1,465
Precious stones	230,394
Watches	12,841
Metals, etc.:	
Bronzes	1,832
Cutlery	9,958
Dutch metal	58
Platina	6,001
Plated ware	712
Silver ware	3,112
Miscellaneous:	
Alabaster ornaments	47
Amber	4,295
Beads	1,020
Clocks	8,205
Fans	4,824
Fancy goods	4,872
Ivory	65
Ivory, manufactures of	192
Marble, manufactures of	7,816
Statuary	2,700
Shells, manufactures of	14,731

Michigan Opticians Discuss Matters of Interest to their Business.

GRAND RAPIDS, Mich., Oct. 27.—The Michigan Optical Society, formed a year ago last September, held their semi-annual meeting in the office of A. J. Shellman yesterday afternoon. Among the members present were the following: President F. D. Fuller, of the J. C. Herkner Co.; secretary-treasurer E. Eimer, Muskegon; W. R. Stevenson, Holland, and F. B. Holman, Owosso.

It was decided by a unanimous vote that the present officers be retained until the next semi-annual meeting, to be held at the same place in January next. The officers elected are: F. D. Fuller, Grand Rapids, president; Claude Wolffe, Howard City, vice-president, and Ernst Eimer, Muskegon, secretary and treasurer. It was also decided to make efforts to secure a larger membership. Ten counties of the State are now represented in the society.

The society exercises extreme care in taking in new members and examines the credentials of applicants closely with reference to their real professional ability. A strong fence is put up to exclude the spectacle peddler, the "Cheap John" and fly-by-night optical dealer. Only real refracting opticians are welcome as members.

It is supposed there are only about 100 opticians in the State. It is proposed to increase the membership and to make the semi-annual meetings schools of instruction for the ventilation of the members' views and the general good of all.

J. W. Talbot, recently from Nevada, Mo., has opened a jewelry store in the Empire block, Orlando, Fla.

ESTABLISHED 1841.

TRADE MARK

CARTER, HASTINGS & HOWE,

MANUFACTURERS OF

GOLD JEWELRY,

15 MAIDEN LANE NEW YORK.

A. CARTER
C. E. HASTINGS, G. R. HOWE.
W. T. CARTER, W. T. GOUGH.

FACTORY, NEWARK, N. J.

ESTABLISHED 1873.

TRADE MARK.

DAY, CLARK & CO.,

MAKERS OF

FINE JEWELRY,

23 MAIDEN LANE, NEW YORK.

JOHN C. DAY. FRANKLIN DAY. WALTER R. SHUTE.
SAMUEL CLARK. WALLACE S. CAMPBELL. WILLIAM A. COBB.

Philip Bissinger & Co.,

IMPORTERS OF

PEARLS, DIAMONDS AND PRECIOUS STONES,

Agents for Bohemian Garnet Goods, Enamel Lockets and Coral Jewelry,

20 JOHN STREET, NEW YORK.

The "Benedict" Patent Collar Buttons.

Enos Richardson & Co., 23 Maiden Lane, N. Y., Sole Manufacturers.

None genuine unless stamped "Benedict" and date of Patent.

The Smitten Patent of Feb. 24, 1885.

All licenses under this patent expired July 30, 1897. After that date anyone making, selling or offering for sale any collar button made under the above patent will be prosecuted to the full extent of the law.

READ BENEDICT,
Owner of Smitten Patent No. 312,770.

An Enterprising Burglar to Rest for Seven Years.

LULING, Tex., Oct. 27.—The man Williams, who broke into and robbed M. M. Gumbiner's jewelry store of about $700 worth of goods, in this city several weeks ago, had his trial last week in the District Court at Lockhart, and was sentenced to seven years, two for housebreaking and five for burglary.

The Death of Morrill C. Osgood.

AMESBURY, Mass., Oct. 28.—The body of Morrill C. Osgood, who died at Concord, N. H., Oct. 22, arrived here Monday for burial. Mr. Osgood was formerly in the shoe and jewelry business in this town, and moved to Concord about seven years ago, and there took up the tea and coffee business. He was a native of that portion of the town which was once Salisbury, and was about 65 years of age.

Jeweler Eastman Too Alert for these Burglars.

SWAMPSCOTT, Mass., Oct. 27.—A bold but unsuccessful attempt at burglary was made Sunday morning at the jewelry store of ex-postmaster Enoch S. Eastman. The store is located in a one-story building at the junction of Pine and New Ocean Sts., and is in close proximity to Mr. Eastman's residence. At the time Mr. Eastman was awakened by a suspicious noise, which evidently came from the store. He rushed to the window, and opening it distinctly heard some one trying to effect an entrance to the store. He shouted to the parties, and they ran away.

Mr. Eastman caught a glimpse of them as they ran, and fired two shots, neither of which took effect. Investigation showed that the burglars had placed a jimmy or a chisel under the sash of the side window, broke the catch and forced the window up about two inches.

Several Montreal Jewelers Victims of a Clever Thief.

MONTREAL, Can., Oct. 28.—Louis Lapointe, a horseman, was arrested Saturday night on a charge of shoplifting. In the Police Court, Henry Grant, of Henry Grant & Son, jewelers, swore that the prisoner had stolen a valuable locket from their store last week. He also identified the same article, recovered by the detectives from a Notre Dame St. pawnbroker. The prisoner pleaded not guilty, and was committed for trial.

Superintendent Carpenter has been keeping an eye on Lapointe for six months. Recently information was received that Lapointe's family plate showed no signs of exhaustion.

On the 19th Lapointe visited Grant & Son's store, left an article to be repaired, and inspected lockets without making a purchase. After paying a second visit, it was discovered that a valuable locket was missing. Chief Carpenter investigated, and the arrest was the result. Other jewelers, including Sharpley & Co., M. Cochenthaler and Henry Birks & Sons, have also made charges against Lapointe.

DAVID KAISER. FRED L. SMITH. JOHN A. ABEL.

David Kaiser & Co.,

MANUFACTURERS OF

FINE DIAMOND MOUNTINGS,

35 ANN ST., COR. NASSAU ST., NEW YORK.

John F. Saunders, Cutter and Importer of

DIAMONDS AND OTHER PRECIOUS STONES.

FINE PEARLS A SPECIALTY.

68 Nassau St., cor. John St., Sheldon Building, Room 16, NEW YORK.

LASSNER & NORDLINGER L&N 68 & 70 NASSAU ST N.Y.

The Jobbing Stone house.

THE BEST AND LARGEST STOCK OF

Diamond Cut Doublets in the Market. All Fancy Colors.

Leaders in Scientifically Cut Diamonds.

We are daily receiving from our cutting works scientifically cut diamonds of all sizes and we solicit orders for same.

OPPENHEIMER BROS. & VEITH,

... DEALERS IN ...

Diamonds and Watches.

65 Nassau Street,

PRESCOTT BLDG. NEW YORK.

Do you want - - -

the most attractive toilet ware pattern produced this season? If so order *at once.*

"The ARIADNE."

Hair Brush, large.
Hair Brush, small.
Cloth Brush.
Velvet Brush.
Hat Brush, large.
Hat Brush, small.
Military Brush.
Bonnet Brush.
Buttonhook.
Puff Box.



Mirror, large handle.
Mirror, large ring.
Mirror, small ring.
Mirror, small handle.
Nail Polisher.
Nail Polisher, small.
Nail File.
Shoe Horn.
Paste Box.

TRADE MARK.

STERLING
925
1000

PATENT APPLIED FOR.

MILITARY BRUSH.

ALVIN M'F'G CO
SILVERSMITHS

54 MAIDEN LANE,
NEW YORK.

There are Babies and Babies

BUT THE

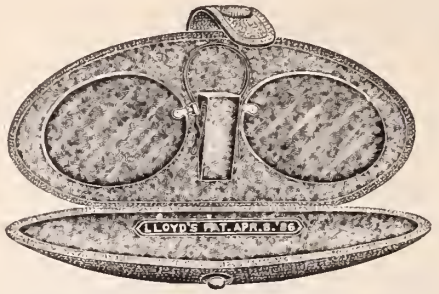
"Baby Lloyd"

IS THE FAVORITE.

SURE TO PLEASE ALL WEARERS OF OFF-SET EYEGLASSES.

TRY A DOZEN, $1.50. Gross Price Quoted.

E. KIRSTEIN'S SONS CO.,
ROCHESTER, N. Y.



Do You Appreciate



The Importance of Our Line as An Adjunct to Your Stock.

Send for Our Illustrated Catalogue

OF FANCY KETTLES, CHAFING DISHES, CRUMB TRAYS AND SCRAPERS, TEA BALLS AND STRAINERS, CANDLE STICKS, ETC.



S. STERNAU & CO.,
34 Park Place, = New York.

Gun Metal Goods

In the finest black finish, made in various articles as

KNIVES, PENCILS, PURSES, CHAINS, Etc.

Fancy Silver Jewelry,
Silverware in the Old Dutch Style,
Enamelled Articles,
Bric-a-Brac.

MARTIN MAYER, - MAINZ, GERMANY.

FACTORIES:
Mainz and Pforzheim, Germany, and Florence, Italy.

The New Lederer Office Building of Providence.

PROVIDENCE, R. I., Oct. 30.—The completion of the new Lederer office building, 137, 139 and 141 Mathewson St., makes an important addition to the business structures of this city. The building was planned to meet the requirements of a large class of tenants who demand quiet surroundings with rooms more attractive than the ordinary office building offers. The rooms can be transformed into studios or parlors and



are perfectly adapted to various professional uses. The owners of the building, S. & B. Lederer, have admirably succeeded in making this building a typical business structure, every convenience and attraction for tenants being incorporated in it. It is in the center of the business and retail shopping district of the city, yet just far enough removed from the noise of busy Westminster St., to give it quiet surroundings. Both of the two stores on the first floor are already occupied, one by the Bixby Silver Co., whose establishment was described in THE CIRCULAR of two weeks ago.

A Half-Interest in a Jewelry Store as a Wedding Present.

WEBSTER CITY, Ia., Oct. 28.—The marriage of George W. Teed, Jr., and Miss Laura Buell took place last week. As one of the wedding gifts Mr. Teed's father presented him with a half interest in both his drug and jewelry stores, valued at $14,000.

SCHULZ & RUDOLPH,

IMPORTERS AND CUTTERS OF

..DIAMONDS..

AND OTHER PRECIOUS STONES.

SOLE AGENTS FOR THE CELEBRATED

JULES JURGENSEN,

COPENHAGEN,
Watches and Chronometers,

28 JOHN ST. AND 65 NASSAU ST., NEW YORK.

Verdict Against Eichberg & Co. in the Suit by the Assignee of J. R. Elliott.

On Friday the suit of Albert C. Cobb, assignee of J. R. Elliott, Minneapolis, Minn., who failed Dec. 23, 1895, to recover the value of diamonds hypothecated by Elliott with Eichberg & Co., to secure a loan of $750, came up for trial before Judge Lacombe and a jury in the United States Circuit Court at New York. Eichberg & Co. also held unsecured notes of Elliott for $1,007. About a year after the diamonds were pledged assignee Cobb offered to pay with interest the amount due on them, and Eichberg & Co. agreed to return the hypothecated goods. A check for $817.50 was therefore sent to the diamond dealers, who had it certified, and directed the goods to Elliott by express. Before the diamonds got out of the city, however, Sam Stern, to whom the unsecured claim against Elliott had been transferred by Eichberg & Co., attached the diamonds. Mr. Stern brought an action in New York, obtained judgment, and sold the diamonds at Sheriff's sale to satisfy his execution. Mr. Cobb then brought suit to recover the diamonds.

The facts in the case were generally admitted except as to the value of the diamonds and the question whether Eichberg & Co. had acted fraudulently and in collusion with Mr. Stern in attaching the goods. Seldon Bacon, attorney for the assignee, strove to prove that the diamonds were worth about $2,000, and contended the evidence showed a clear case of collusion between Eichberg & Co. and Stern.

Erdman, Levy & Mayer, who defended Eichberg & Co., attempted by their witnesses to show the diamonds were worth but $900, and that the attachment by Mr. Stern was not only legal, but done honestly and in good faith. The jury gave a verdict to Mr. Cobb for the value of the diamonds, which they placed at $1,700, with interest from Oct. 2, 1896.



10 and 14 K.



Single Piece Pipe Stem.

A NEW DEPARTURE

10k. JEWELRY, with the QUALITY STAMPED on EVERY PIECE, and guaranteed by the maker. Every jeweler to protect himself should insist on buying goods with the quality plainly stamped

ASK YOUR JOBBER FOR GOODS MADE BY . . .

HANCOCK, BECKER & CO.,

PROVIDENCE, R. I.

SURE WINNERS!

Are Jewelers' Findings from the Factory of

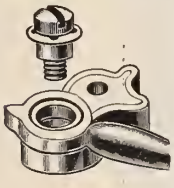
THOMAS W. LIND

67 Friendship St., Providence, R. I.

New Galleries
New Ornaments
New Settings

For the

FALL SEASON & FALL SEASON



Notice cup spring under head of screw. Guaranteed to prevent temple from wearing loose.

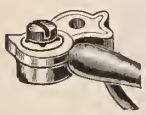
Patent applied for.

Simple.



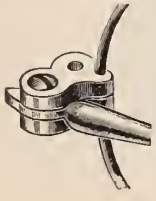
To change lens, remove one screw, which does not disturb temple.

Small.



Patent applied for.

Strong.



Can remove temple without disturbing lens.

Patent applied for.

Neat.

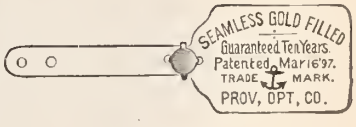
Compact

CONVINCE YOURSELF. Examine P. O. FRAMES

critically. The only line showing mechanical improvements. The recognized standard of reliability.

PROVIDENCE OPTICAL CO.'S

Seamless Gold Filled Spectacle, Eyeglass and Frameless Mountings.



Finished better and will wear equal to gold.
Will always satisfy your customer.
Stiffest and strongest filled frames on the market.
All have our patented end pieces.
Only line of frames where the temples will not become loose after wearing

Every frame stamped P. O. Co.

Send for card showing method of manufacture, free.

PROVIDENCE OPTICAL CO.,

7 BEVERLY STREET, - - PROVIDENCE, R. I.

Two Well Known Detroit Jewelers Dangerously Ill.

DETROIT, Mich., Oct. 29. — Harper's Hospital contains two of Detroit's prominent jewelers, who are considered dangerously ill. Eugene Deimel has been under the doctor's care there and at the Battle Creek Sanitarium for the last six weeks. He is a victim of gastric stricture of the stomach, which prevents him from partaking of nourishment. Mr. Deimel has been reduced in flesh until he is hardly more than skin and bone. The case is a difficult one to manage. Mr. Deimel's health otherwise is good. He retains his mental faculties, although suffering terrible torture, and he maintains a brave front. A consultation of doctors was held this morning, but the conclusion has not been given out. A report from the hospital states that he is feeling better, and that his case is by no means considered hopeless.

Charlie Morrison is also in the same hospital, but the attendants will give out no words of encouragement. He is very low. Mr. Morrison was buyer for the old firm of F. G. Smith, Sons & Co. and their predecessors, for 25 years, and entered the employ of Smith, Sturgeon & Co. upon the reorganization of the firm. Later he started a jewelry store across the street, in Fox & Teeple's umbrella store. He is well known in the east by the travelers, who remember him as a genial and whole souled fellow.

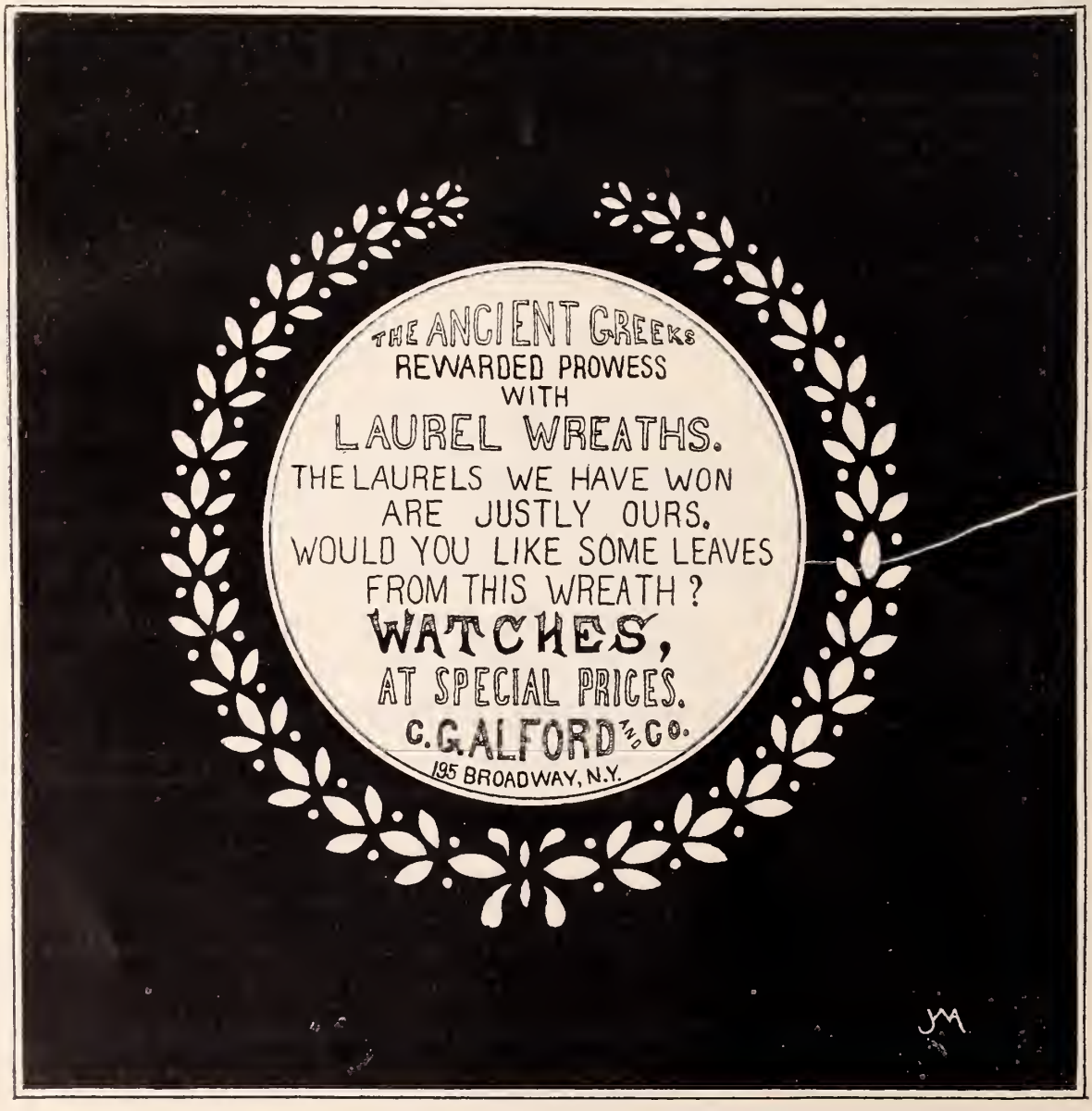
Nels Johnson to Erect the Government Clock in Detroit, Mich.

WASHINGTON, D. C., Oct. 29.—The contract for the erection of a tower clock on the United States Post Office building in Detroit, Mich., has been awarded to Nels Johnson, Manistee, Mich.; cost, $780; time, 60 days.

Eugene Walker, a jeweler, of Jacksonville, Ill., will locate in Peoria, Ill.

Banquet Committee and Sub-Committee of the New York Jewelers' Board of Trade.

The following are the members of the banquet committee of the New York Jewelers' Board of Trade: A. K. Sloan, of Sloan & Co., chairman; August Oppenheimer, of Oppenheimer Bros. & Veith; Ira Barrows, of H. F. Barrows & Co.; Alfred Krower, of Albert Lorsch & Co.; Charles F. Wood, of Charles F. Wood & Co.; William I. Rosenfeld; Leo Wormser, of Julius King Opt. Co.; George E. Fahys, of Joseph Fahys & Co.; Samuel H. Levy, of L. & M. Kahn & Co.; E. V. Clergue, of E. Howard Watch & Clock Co.; N. B. Barton, of Ostby & Barton Co.; J. A. Todd, of Towle Mfg. Co.; C. G. Alford, of C. G. Alford & Co.; Alfred H. Smith, of Alfred H. Smith & Co.; J. B. Bowden, of J. B. Bowden & Co.; J. C. Mount, of Mount & Woodhull; Walter T. Thompson, of Elgin National Watch Co.; James Hedges, of W. S. Hedges & Co.; M. De



H. Mason, of N. H. White & Co.; T. K. Benton, of Courvoisier-Wilcox Mfg. Co.; David Untermeyer, of Keller & Untermeyer Mfg. Co.; David C. Townsend, of E. Aug. Nereshcimer & Co.; Leopold Stern, of Stern Bros. & Co.; O. G. Fessenden, of H. W. Wheeler & Co., and president A. J. G. Hodenpyl, ex-officio.

The following sub-committees have been appointed: On speakers, Geo. E. Fahys, chairman, Alfred H. Smith and Leopold Stern; on banquet, O. G. Fessenden, chairman, J. B. Bowden, Wm. I. Rosenfeld and Samuel H. Levy; on badges and souvenirs, Leo. Wormser, chairman, Alfred Krower and James Hedges; on printing, Chas. F. Wood, chairman, J. C. Mount and Walter T. Thompson; on invitations, August Oppenheimer, chairman, Ira Barrows and C. G. Alford; on decorations, Thomas K. Benton, chairman, D. C. Townsend and David Untermeyer.

Retail Merchants of Shreveport, La., Discuss Business Matters.

SHREVEPORT, La., Oct. 28.—The Retail Merchants' Association held an interesting business session at the Board of Trade rooms this week president Jules Dreyfus presiding. Matters pertaining to the general welfare of the retail trade of Shreveport were discussed in an informal way.

Chairman Hamilton, of the committee appointed at a previous meeting to confer with the railroads on the proposition of offering inducements in the way of rates to encourage people in the interior to do their buying here, reported progress, and was granted further time in which to submit a final report. On motion a committee of three on collections was appointed. The association now has a membership of 120.

Five Awards to the B. H. Stief Jewelry Co.

NASHVILLE, Tenn., Oct. 26.—The B. H. Stief Jewelry Co. have great good reason to shower congratulations upon themselves. The Jury of Awards on Exhibits at the Centennial Exposition not only gave the B. H. Stief Co. proper the diploma of honor, with gold medal, on diamonds and watches, and the diploma of excellence, with silver medal, on Tennessee pearls, but companies for whom this jewelry company are agents were also awarded medals.

The diploma of honor, with gold medal, was awarded to Landers, Frary & Clark, New Britain, Conn., on table cutlery. The B. H. Stief Jewelry Co. are sole agents for this firm in Nashville, as they are also for the Libbey Glass Co., Toledo, O., to whom was awarded the diploma of honorable mention, with bronze medal, on their exhibit of cut glass. A diploma of honorable mention, with bronze medal, was awarded for the Regina music boxes, made by the Regina Music Box Co., Rahway, N. J., on the exhibit made of their goods by the Stief Co., who are also the exclusive Nashville agents for these boxes.

Jewelers' Gold Bars Exchanged for Gold Coin.

Week ended October 30, 1897.

Oct. 25	$60,554
" 26	21,166
" 27	10,431
" 28	10,595
" 29	43,629
" 30	10,184
Total	$156,559

S. Luther McKee, optician at Millard F. Davis' jewelry store, Wilmington, Del., left that city Oct. 27 for California, where he goes for the sake of his health.

The Rex





A NEW RIMLESS EYEGLASS MOUNTING

and a great improvement over any now on the market. In changing lenses there are no pieces to lose. It will take any thickness of lens, and there is **only one screw to adjust.**

Strong, Durable and no danger of breaking lens in adjusting.

SEND FOR SAMPLE.

BAY STATE OPTICAL CO., ATTLEBORO, MASS.

Sure Sellers

FOR

Holiday Trade.

Chain Bracelets

Ladies' and Child's Sizes.

STERLING SILVER .925=FINE

TRADE (L) MARK.

ROLLED PLATE

1 doz. assorted on a cloth roll.

HIGH GRADE ROLLED PLATE ROLLED PLATED SET WITH STONES 1=10 GOLD FILLED in light and heavy weights.

New Styles of

Lorgnette Chains

IN ROLLED PLATE

with solid gold, gold front and plated slides set with real pearls, diamonds, opals, etc. also in

STERLING SILVER.

10 K. Gold Lorgnette Chains.
10 K. Gold Neck Chains and Pendants,
10 K. Gold Heart Pendants,
10 K. Gold Brooches

New Styles Only.

Gold Scarf Pins,
10 K. Gold Bracelets.

HIGH GRADE ROLLED PLATED AND GOLD FILLED.

Vest Chains

in all styles that the market offers.

Silver Novelties, Garter Buckles,

Plain, Roman or Roman Stone Set

Etc., Etc.

Providence Stock Co.,

11 John St., New York.

100 Stewart St., Providence, R. I.

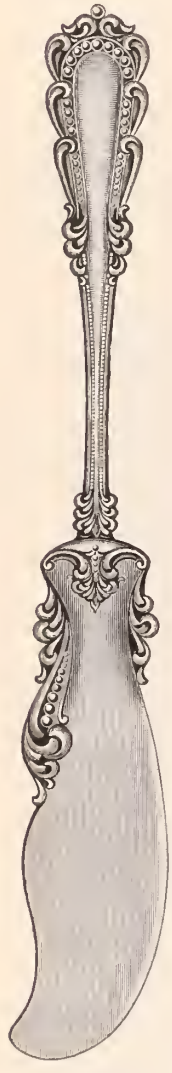
SILVERWARE STAMPED **C. ROGERS & BROS. A1.** IS MADE AND GUARANTEED BY

The Only Living Rogers Brothers

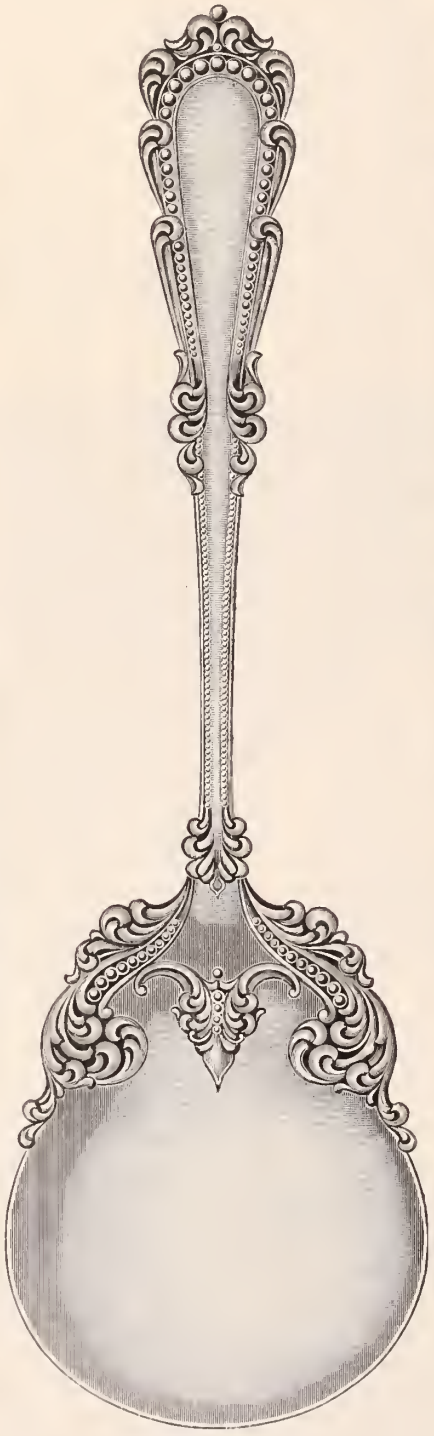
NOW MANUFACTURING SILVER PLATED WARE.

THE MILTON

IS MADE IN A COMPLETE LINE OF ARTISTIC FANCY PIECES PUT UP IN FANCY LINED BOXES SUITABLE FOR HOLIDAY TRADE.



INDIVIDUAL BUTTER KNIFE.



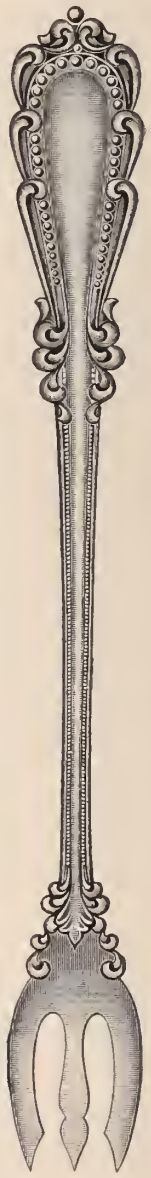
BERRY SPOON.



FRUIT FORK.



PIE KNIFE.



OYSTER FORK.

MANUFACTURED BY **C. ROGERS & BROS.,**

MAIN OFFICE AND FACTORY, **Meriden, Conn.**

708 Masonic Temple, CHICAGO.

MALTBY, HENLEY CO., 20 Warren Street, NEW YORK.

Anxiety for His Family Helps to Kill George Mallet.

George Mallet, a well known southern jewelry traveler, died suddenly of heart disease, Saturday, at the Morton House, New York. Mr. Mallet, who was in the employ of N. H. White & Co., 21 Maiden Lane, was a native of New Orleans, and had charge of that territory for his firm. He had been in bad health for some time and worried constantly about his wife and children, who are living in New Orleans, on account of the outbreak of yellow fever in that city. He had been living at the Morton House for a month, and would have rejoined his family two weeks ago but for the quarantine regulations. He read a newspaper despatch on Friday night stating that the fever was spreading, and spoke to proprietor Nugent of the Morton House about it. Mr. Nugent comforted him as best he could, and Mr. Mallet went to bed. He was found dead in bed the following morning.

Geo. Mallet was one of the most widely known and considered one of the best salesmen in the Gulf States—a territory which he had covered for about 20 years. He was the son of a jeweler of New Orleans, in which city he was born 44 years ago. He learned the trade as a boy and left the bench about 18 years ago to take a position with Koch & Dreyfus, who were then wholesale jewelers of New Orleans. He was first employed in their material department, but as soon as his ability was recognized he was made a salesman. After his employers moved to New York, Mr. Mallet continued with them as before and covered Alabama, Mississippi and Louisiana in their interest. He continued with Koch & Dreyfus and Koch, Dreyfus & Co. until that business was wound up last January. Since that time Mr. Mallet has covered his old territory for N. H. White & Co. He was well known in the jewelry district of New York, but more widely to the jewelers of the south, among whom his frank and genial disposition made him well liked and popular. The deceased was a member of the Jewelers' League. He leaves a widow and five children. The remains have been shipped to New Orleans for interment.

Several Philadelphia Firms Affected by a Disastrous Fire.

PHILADELPHIA, Pa., Oct. 31.—A disastrous fire broke out in the building, 722 Chestnut St. early this morning, which for a time threatened the destruction of many well known houses on "Jewelers' Row." As it was a number of firms, established in the building, suffered considerable loss through damage to their fixings by reason of the flames, water and smoke. These were Springman Bros. and Doebel & Co., silver ware manufacturers, and Hesselpoth & Smethurst, jewelers, on the second floor, and Joseph Lee, jeweler, on the third. The business of the establishments mentioned has been temporarily suspended.

Burglary Insurance Policy Covers Only Broken-Open Safes.

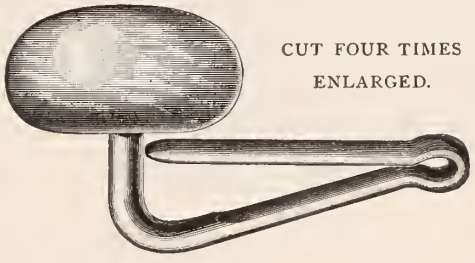
A suit involving the scope covered by the burglary policy issued by the Fidelity & Casualty Co. came up last week in the New York Supreme Court before Justice Cohen. The plaintiff was Annie E. Appleton, who keeps a jewelry and optical store at 1367 Third Ave., New York. Mrs. Appleton's store was entered on Sept. 7, 1895, by some one familiar with the combination of the safe, who abstracted therefrom jewelry and watches left for repair amounting to about $900. She was insured in the Fidelity & Casualty Co., and brought suit through Fettrich, Silkman & Seybel to recover the loss after the company refused to pay the policy.

The company's defense was that the insurance covered only goods abstracted by a burglarious attempt on the safe by tools or other means. The suit came up for trial Thursday and Friday in the Supreme Court, and after the evidence was all in the defendants moved to dismiss on the ground that the safe had not been broken into by tools or explosives, therefore the loss was not covered by the policy. Justice Cohen agreed with this interpretation of the policy and dismissed the complaint.

The Assignee of Negley & Co. Pays a Dividend as Ordered.

CHICAGO, Ill., Oct. 28.—Isadore Plotke, assignee of Negley & Co., North Side jewelry dealers, was ordered to pay the creditors a dividend of 15 per cent. on claims. When he failed to comply with the order and was charged with contempt he told the court he had loaned money of the estate to a friend, who had not been able to return it at the promised time. Yesterday he paid into court $250 and agreed to pay enough more to-day to make up $415. This he has done.

Howard Leaman, of Lancaster, Pa., was transferred from the county hospital to the jail Oct. 26. He was arrested about two months ago for being implicated in the burglaries at the barber shop of John Licht and the jewelry store of William Foehl, Lancaster. In the attempt to get away he fell and broke his leg, and has since been in the hospital.



CUT FOUR TIMES ENLARGED.

The Triangle Stud.

TRADE MARK B

PATENT PENDING.

ENTERING.



IN.



Easiest and simplest operation known.

Top is held close and securely to the shirt front.

YOUR JOBBER CAN SHOW ITS ADVANTAGES.

B. A. BALLOU & CO.

4 Foot Thermometer Free!

Regular Trade Price, $5.00. Warranted Accurate.

To any dealer who sends us a check or money order for $12.15 for one dozen 14 kt. Gold Diamond Point Fountain Pens, with handsome Plush-Lined Tray included, the assortment consisting of the following:



(CUT IS HALF ACTUAL SIZE.)

4	Plain Fountain Pens at $1.00,	$4.00
3	Chased Fountain Pens at $1.50.	4.50
3	Chased 18 kt. Gold Mounted Fountain Pens at $2.25,	6.75
2	Taper Handle Chased 18 kt. Gold Mounted Fountain Pens at $2.50,	5.00
	Retail selling price,	$20.25
	Less 40 per cent..	8.10
	Net cash price, To the Trade only,	$12.15

This Tray and Thermometer can be secured from your jobber.

AN ELEGANT ASSORTMENT FOR THE HOLIDAYS.

THIS is a very low cash price for these "Diamond Point" 14 kt. Gold Fountain Pens, without deducting the cost of this **4 foot Thermometer**, which is **worth fully $5 00**, and is guaranteed accurate by the largest manufacturers in the United States. It is an excellent advertising fixture for outside or inside display, and is an indispensable article for every jeweler.

Orders will be filled in their turn, and we will make prompt returns upon receipt of remittance.

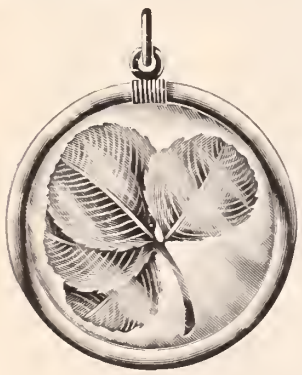
THE ABOVE OFFER IS GOOD ONLY UNTIL DECEMBER 1,

and is made for the sole purpose of introducing our Pens to those dealers whom we cannot reach with our salesmen. **EVERY PEN IS WARRANTED** and can be exchanged if not entirely satisfactory.

DIAMOND POINT PEN CO., 223 Broadway, NEW YORK.

Clover Leaf Charms

...IN STERLING SILVER...



No. 6, $9.00 doz.



No. 1, Fancy Edge, Cut Lenses, $9.00 doz.



No. 3, Plain; Flat Glass, $4.50 doz.

SPIER & FORSHEIM, 31 MAIDEN LANE, NEW YORK.

Last Week's New York Arrivals.

THE CIRCULAR has perfected arrangements for obtaining the names and hotel addresses of all the latest buyers visiting New York, and each day posts in its office, 189 Broadway, a bulletin which every member of the trade is cordially invited to copy.

The following out-of-town dealers were registered in New York during the past week: W. F. Staley, Pittston, Pa., Imperial H.; C. E. Vosbury, Binghamton, N. Y., Grand H.; R. Quinn (jewelry buyer, Marshall Field & Co.), Chicago, Ill., 104 Worth St.; W. J. Reid (china buyer, the W. Hengerer Co.), Buffalo, N. Y., 377 Broadway; G. C. Allis, Derby, Conn., St. Cloud H.; W. C. Kendrick, of Wm. Kendrick's Sons, Louisville, Ky., Imperial H.; James K. Lemon, of James K. Lemon & Son, Louisville, Ky.; A. Rhoads Lancaster, Pa., Imperial H.; M. Du Bois, Little Falls, N. Y., St. Denis H.; H. L. Clark and G. True, of Clark & True, Middletown, Conn., Westminster H.; A. H. Dewdney, of A. H. Dewdney & Bro., Toronto, Can., Astor H.; J. T. Bonesteel, San Francisco, Cal., Devonshire H.; P. A. Sorg, Middletown, O., Holland H.; S. F. Roberts, of E. P. Roberts & Sons, Pittsburgh, Pa., Imperial H.; J. Becker (buyer jewelry for John G. Myers), Albany, N. Y., 487 Broome St.; A. Newsalt, Dayton, O., Waldorf H., headquarters at Bernheim, Cohen & Beer's, 45 Maiden Lane: F. S. Ayres, Elmira, N. Y., Continental H.: M. L. Aron, Springfield, O., Normandie H.: E. Kaiser, Brownsville, Pa., Grand H.; W. M. and G. W. Birks, of Henry Birks & Sons, Montreal, Con., New Amsterdam H.; J. W. Podmore, of Jones & Podmore, Troy, N. Y., Astor H.; G. B. Boswell, of Boggs & Buhl, Allegheny City, Pa., Holland H.; G. Rieger, of Geo. Wolf & Co., Louisville, Ky., Broadway Central H.; A. Wunsch, San Francisco, Cal., Metropole H.; J. G. Kent, Toronto, Can., Imperial H.; A. T. Maynard, of A. Stowell & Co., Boston, Mass., Imperial H.

Burglars at Guthrie, Ky., last week entered the store of S. Levy, and stole a lot of cutlery, 15 or 20 gold rings, several watches, chains and other jewelry. There is no clew.

The Australian Opal Co.,

57 Maiden Lane, New York.

Importers and Cutters.

RUBIES, SAPPHIRES, EMERALDS, CATS' EYES and all kinds of FANCY STONES.

Boston.

Carl Smith, of Smith, Patterson & Co., is in New York on business.

Tiffany & Wales have under consideration the taking of a room in the new Jewelers' building.

D. Ireland & Co., Boston, have been awarded the contract to furnish the ornate electric light fixtures for the State Capitol.

Treasurer Frank F. Davidson and president Charles W. Davidson, of the Thomas Long Co., have been in New York on a business trip the past week.

Frank F. Place, the Hanover St. jeweler, has just returned from Seattle, whither he went some time ago to make investigations regarding the opening there and in Juneau and in Dawson City, Alaska, for a jewelry business.

John Hood, who had been on trial in the Superior Court the past week, charged with receiving a clock and several consignments of silver, alleged to have been stolen property, was acquitted by the jury on Friday. The case attracted considerable attention on account of the prominence of the defendant, who was formerly of Hood & Reynolds, buyers of gold and silver and handlers and manufacturers of dental gold and silver supplies.

Among recent arrivals at the port of Boston, from the West Indies, is the schooner *Brilliant*, a vessel which has been for many years engaged in the unique trade of marine curio collecting. She brings a varied assortment of odd and beautiful shells and other sea treasures. Charles Dadley, of Chelsea, owner of the vessel and of the collection, is a son of the late John Dadley, who was the conchologist of the British Museum in London. He made a stop at Newport on his way north, and while there received a visit from the head buyer of Tiffany's New York house, who secured some of the most beautiful specimens for that concern.

Boston has witnessed the largest influx of buyers the past week that has been seen in this city for many a month. Among the out-of-town dealers here were: H. W. Jones, Freeport; H. F. Burgess, Fairfield; J. H. Gammon, Caribou; E. P. Staples, Stockton Springs, Me.; W. D. Heath, Lakeport; F. G. Vancore, Colebrook; Mr. Ransome, of H. A. Howe & Co., Littleton; E. M. Allen, Canaan; Whitcomb Bros., Lancaster; E. R. Furbush, Lisbon; N. H.; George R. Bosworth, Williamstown; A. R. Campbell, Morrisville; Harry A. Holton, White River Junction; G. W. Stevens, East Barre; Wyman & Mansur, Burlington; C. E. Mudgett, Fairfax; L. F. Terry, South Royalton; O. J. Dodge, Barre; John Wyman, St. Albans, Vt.; E. R. Bennett, Amherst; George A. Meader, Foxcroft; W. M. Higgins, Orleans; Edward Moulton, Worcester; John A. Wippich, Ipswich; John B. Hill, Beverly; F. L. Gaines, Greenfield; James E. Bales, Haverhill; H. H. Hilton, Worcester; J. D. Grant, Lowell; J. W. McVine, West Gardiner; C. A. Thomas, Athol; August Loyen, North Abington; G. H. Wood, Lowell; Mass.; Charles Flagg, Woonsocket; W. H. Elliott, Pawtucket, R. I.; S. C. Hood, Yarmouth, N. S.; B. C. Watson, Sherbrooke, P. Q.; W. F. Doll, Winnipeg, Manitoba, Canada.

Philadelphia

Walter Pinn was convicted in Quarter Sessions, last week, for stealing four watches from the store of Leo Goodman, 1539 South St. Sentence was deferred.

Charles Kohler, Norristown, Pa., was in town last week, making purchases for a new store he is about to open at Main and De Kalb Sts., that town. Mr. Kohler is one of Norristown's oldest established jewelers, and for many years was located at De Kalb and Airy Sts.

The Jewelers' Club, at their forthcoming meeting, will arrange the date and determine upon the hall for the lecture upon "Gems and Jewels," by Ludwig Nissen, New York. It had originally been arranged that the lecture be delivered in the club rooms, but the audience which will hear Mr. Nissen is expected to be so numerous that the club headquarters would fall far short of accommodating the attendance. The committee in charge of the event consists of Wm. H. Long, Harry Schimpff, Lewis P. White, Chas. H. O'Bryon, J. Warner Hutchins and Jas. W. Barry.

Diamonds

to be effective when worn must be properly cut. To ensure this result, we have been cutting very extensively this fall and are receiving fresh goods from our works every week.

Your orders will receive prompt and careful attention.

Hayden W. Wheeler & Co.,

Two Maiden Lane,

New York.

50 Holborn Viaduct,
LONDON.

Other precious stones in great variety.



Sweetest Tone. | STELLA | Best in Quality.

A MUSIC BOX WITH A

PIANO TONE

Playing any number of tunes, with smooth metallic tune sheets. No pins or projections to break off. Also a splendid line of Cylinder Music Boxes playing any number of tunes. Write for catalogue.

JACOT & SON,

39 UNION SQUARE,
NEW YORK.

DEPARTMENT A

The KING of them all!



The "Best Lever" (Patented) (IMPROVED.) Collar Button

Made in 10 and 14K.

PRICE REDUCED.

Strong. Durable. No steel spring to get out of order. Easily repaired.

Combines the advantages of all the patented buttons now in the market. For particulars apply to Sole Owners

CHAMPENOIS & CO.,

Manufacturers of Gold Jewelry.

50 Walnut St., NEWARK, N. J.

TORTOISE SHELL WORK REPAIRED LIKE NEW



SEND ALL JOBS TO POTTER'S COMB FACTORY,
Providence, R. I.

Canada and the Provinces.

Jos. Mutrie, Winnipeg, is out of business.

J. A. Pitts has just returned to Montreal from a trip to England.

H. Connolly, Winnipeg, is commencing in the jewelry business.

Henry Morgan & Son, Montreal, have gone into the optical business.

J. M. White, Moosomin, Alta., has sold out to J. D. Hall, a former employe.

Baker & Dobson, Southampton, Ont., have called a meeting of their creditors.

Alfred Eaves, Montreal, has been ill with appendicitis, but is now convalescent.

L. O. Grothe, Montreal, has issued execution against Onesime Clermont for $164.

The assets of W. J. Douglas, Cobden, Ont., were to be sold at auction on the 28th inst.

Geo. Chillas, of the Pairpoint Mfg. Co., has been in the west, where he did a good trade.

James Andrew has erected a building in Morden, Man., and will occupy it as a jewelry store.

All the Canadian travelers of Simpson, Hall, Miller & Co. are now in the northwest and are doing well.

Mr. Dingwall passed through Montreal recently on his way home to Winnipeg from England.

Mr. Robertson, of Bramley & Robertson, Montreal, is absent on a business trip to the northwest.

Willis Humiston, of the Meriden Britannia Co., Hamilton, Ont., died of pneumonia, Oct. 19.

G. A. Williams, of Montreal, watchmaker and jeweler, has opened a business in Macleod, Man.

N. Langevin, Valleyfield, and Cyr. Duquet, Quebec, were in Montreal last week on a purchasing trip.

W. J. Walker, representing the Towle Mfg. Co., Newburyport, Mass., was in Toronto on the 28th inst.

A writ has been issued against W. H. Asseltine, jeweler, Rat Portage, Ont., by G. Barnes; amount $20.

The Empire State Watch Co., Montreal, have dissolved. Hyman Neustaedt is now registered proprietor.

E. L. Weiss, jeweler, of Bancroft, Ont., has given a renewal chattel mortgage for $250 to H. H. O'Flynn.

W. K. McNaught, president of the American Watch Case Co., Toronto, was recently in Montreal showing samples.

The Montreal Optical Co. have issued execution against John Egger, Montreal, for $35 and have since had a bailiff's sale for the amount.

J. L. Eaves, of Edmund Eaves, Montreal, has just returned from a trip to the Eastern Townships, where he found business very prosperous.

George R. Pringle, jeweler, Guelph, Ont., at the closing run of the Guelph Hunt Club, had his thigh broken. On taking a fence the horse threw Mr. Pringle.

On the evening of Oct. 26 the employes of Ambrose Kent & Sons, Toronto, gave a housewarming to W. G. Kent and his bride at their residence, 175 Madison Ave., and presented them with a handsome French gilt clock with porcelain handpainting insertion.

The travelers of the Montreal Watch Case Co. are thus distributed: C. H. A. Grant and R. Skinner are in the Lower Provinces and A. E. Anderson is in the northwest. The factories of the company are running full time and the new lines are much appreciated.

Among the retailers visiting Montreal recently were: E. Jacot, Quebec; Geo. Maclure, St. Thomas, Que.; E. Letellier, Valleyfield; J. S. Racicot, St. Johns; E. Lamarche, St. Hyacinth; J. A. Boisjole, A. Bergeron and D. Vallee, Three Rivers; A. Laporte, Joliette; E. M. Stuart, Richmond; J. A. Wright, Sorel; F. X. Masse, Louisville.

A striking proof of the increased prosperity in Canada is the fact that the failures during the third quarter of 1897 have been fewer, and the liabilities $583,286 smaller than in 1896. This made the decrease for the year $1,020,000, or over 8 per cent. In manufacturing, the decrease has been 47 per cent. Only one jewelry failure is recorded, against five for the corresponding period last year, and the liabilities were only $475, against $8,310 last year.

A.W.C.CO

American Watch Case Co.,

Manufacturers of Fine Gold Cases,

11 John Street,

New York.

Sold Direct to the Retail Trade Only.
Casing of Swiss Movements a Specialty.

Providence.

All communications intended for this column addressed to P. O. Box 1093, Providence, R. I., will receive prompt attention.

H. P. Cutter, manufacturers' agent, Chicago, called on the local trade the past week.

Martin L. Read *et ux.* have mortgaged real estate at Riverside, to Charles L. Hazard, for $500.

F. E. Dana, retailer, Warren, returned from a hunting trip in the Maine woods last Tuesday.

The quarterly meeting of the Manufacturing Jewelers Salesmen's Association will be held in their rooms, on Nov. 3, at 8 o'clock.

John W. Wilson, of Wilson Bros., Boston, Mass., who recently assigned, was in town early last week consulting with his creditors.

T. E. Bowne, of E. Ira Richards & Co., New York, and E. H. Saxton, of the E. H. Saxton Co., Boston, were in town the past week.

George F. Bishop, formerly of Philadelphia, Pa., has been engaged by Henry Williams Co., this city, to represent them on the road.

William C. Greene has given a mortgage of $5,000 to the Mechanics' Savings Bank on real estate corner of Lockwood and Providence Sts.

John H. Adams, who has been conducting an electroplating business at 85 Page St. for some time, has decided to begin the manufacture of low price jewelry.

Horace Steere, of Arnold & Steere, has returned from a western trip which he reports as having been very satisfactory.

The business of George E. Luther & Co. will probably be continued under the charge of Mr. Hollister, who has been the New England representative of this firm for several seasons.

Charles F. Irons, of Irons & Russell, has returned with three deer from a vacation trip in Aroostook County, Me. He was accompanied by Mr. McAllister, salesman of the concern, who immediately started on a short western trip.

Marcus W. Morton, secretary of the Manufacturing Jewelers' Board of Trade, has been enjoying his annual vacation the past week, during which he attended the sessions of the Supreme Council of Sovereign Grand Inspectors General of the Scottish Rite of Free Masonry, at Washington, D. C. He was elected as Grand Standard Bearer, also Deputy for Rhode Island.

Among the concerns advertising in the local dailies the past week for help were: W. J. Braitsch & Co., the H. Ludwig Co., Bay State Optical Co. (Attleboro, Mass.), E. E. Hosmer, Waite, Thresher Co., Foster & Bailey, Hutchison & Huestis, H. Lederer & Bro., the White Stone Jewelry Co., the H. Ludwig Co., B. K. Smith & Co., Hamilton & Hamilton, Jr., Howard Sterling Co., Mandeville, Carrow & Crane (Newark, N. J.).

Articles of incorporation of the American Jewelry Co. have been filed at the office of the Secretary of State. According to the articles the company are formed for the purpose of buying, selling and dealing in jewelry of all kinds, watches, diamonds and precious stones of all kinds, novelties and articles for ornamental use. The corporation will be located in this city and the amount of capital stock is stated at $8,500. The incorporators are William A. Copeland and Edgar W. Martin (of Martin, Copeland & Co.) and Walter S. Gardner, this city.

Among the largest taxpayers of the town of Cranston are: Dewey F. Adams, $18,070; Albert A. Austin, $5,400; Arthur E. Austin, $22,065; John Austin, $104,230; George N. Babington, $7,700; Charles G. Bloomer, $9,665; Charles G. Bloomer *et ux.*, $14,500; William W. Bloomer, $6,200; Frank L. Budlong, $16,250; Horace Carpenter, $31,610; Waity A. and George B. Champlin, $13,235; Joseph P. Cory, $5,165; Henry A. Hidden, $6,450; Harry C. Lindol, $11,790; Philip and Andrew Linton, $7,755; Sylvester K. Merrill, $7,915; Isaac M. Potter, $10,725; Keziah E. Rathbone, $5,030; Herbert S. Tanner, $5,200; George L. Vose, $20,070.

F. W. Pettee, toolmaker and manufacturer of collar buttons, has removed from 220 Eddy St. to 100 Stewart St., where he

LIQUIDATION SALE.

We must turn our stock into CASH within the next 60 days in order to meet contracts in January. Every article has been marked low, and in addition we will make extra discounts to large purchasers.

Imitation Bronzes, Gilt Regulators, China Clocks,
Sevres Vases, Enameled Plaques,

— China. —

LE BOUTILLIER & CO.,

860 Broadway, N. E. Corner 17th Street, New York.

will continue both lines of business.

A carboy of acid exploded in the shop of the A. C. Messler Co., fourth floor of the Kent & Stanley building, 101 Sabin St., about 3 o'clock last Tuesday afternoon. While no damage was done, the ringing in of private box 445 served to create great excitement among the 1,500 persons employed in the big building. From some unknown cause the oil of vitriol exploded, and, while there was no fire, a dense cloud of suffocating smoke and fumes filled the shop. Supposing that fire would follow the explosion, the main office in the building was notified, and an alarm was rung in.

The Attleboros.

C. H. Allen & Co. have multiplied their floor space by three and are busy getting a lot of machinery into place.

Thomas Farrell, designer for W. & S. Blackinton, is on a two weeks' trip to New York, Philadelphia and Washington.

M. Rosengarten, Albany, N. Y., and Samuel Springer, of Springer & Hacker, New York, were in town the past week.

Fargo & Valentine, formerly of Chartley, are a new concern in Attleboro. They will make buttons, a business which Mr. Fargo acquired with Bates & Bacon. Their factory is in the W. D. Wilmarth building.

David E. Makepeace, maker of gold and silver plate, is putting in a lot of new machinery. A rolling mill and a wire machine were last week's acquisitions, and there are to be yet other new facilities installed.

S. O. Bigney & Co. have been hiring in new hands right along for two months. They are among the businest firms in town.

The building for the branch establishment of G. L. Claflin & Co. Providence, dealers in jewelers' supplies, is now completed and occupied. The stock is in and the agent, S. C. Joslin, is well pleased with the outlook.

The Attleboro Tool Co. are now ready for business with the single exception of the roll grinding department. They have already received considerable work, and as soon as the plant is complete they will start with a rush.

The engineers of the local manufactories and some others have organized in Attleboro a branch of the National Association of Stationary Engineers, called the Bristol Association, No. 29. President H. E. Stone, of the Massachusetts division, presided at the first meeting, when the following officers were chosen: Ex-president, James W. Purdy; president, James C. Hodge; vice-president, A. S. Allen, Jr.; financial secretary, W. D. Congdon; conductor, George F. Lee, and doorkeeper, A. R. Moulton. The trustees are John Tibbetts, William Chapp and A. R. Stevens.

The three gentlemen at work on the idea of a board of trade for Attleboro begin systematically and in earnest this week. They are S. O. Bigney, of S. O. Bigney & Co.; Charles O. Sweet, of Regnell, Bigney & Co., and postmaster George A. Sweeney. They have drawn up a paper to which they mean to have affixed the signatures of the manufacturers and business men of whom the board is to be formed. The fact that a town of 10,000 inhabitants, whose business interests are counted by millions, should have no executive body other than a board of three selectmen has long seemed a peculiar thing, and it looks as if the time was ripe for the move. Some 200 representative business men are to constitute the board which is to have fine quarters and hold bi-weekly meetings, the rooms to be open all the time.

Springfield, Mass.

F. A. Hubbard will be in New York Wednesday or Thursday to buy goods.

The Berkshire Glass Works, Pittsfield, Mass., will be started soon. W. G. Harding, of Pittsfield, is at the works daily getting the plant in order and it is expected that the affairs of the old company, which are now before the insolvency court, can be speedily arranged so as to permit of a resumption of work in a very short time.

C. M. McFarland, Worcester, Mass., has been holding a clearance auction sale to make room for holiday goods.

WHAT ARE WE? Not so many, but ORIGINATORS

AND MAKERS OF POPULAR PRICE NOVELTIES. . . . . .

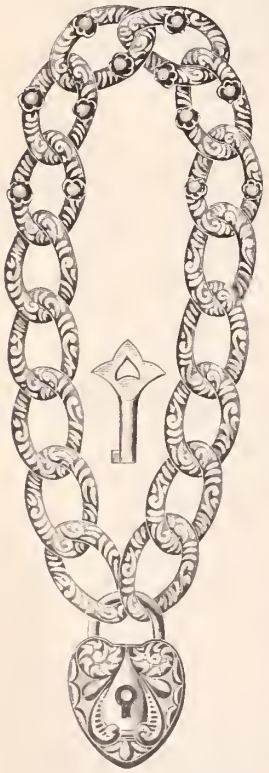
Also a general line.

Who Ever Heard of Us!

Just a few, all good people.

We advertise for new customers, our old customers will be well taken care of.

Your Jobber has these goods. If not, Why not? Ask him! and if you cannot get satisfaction, write to us and we will refer you to one who handles these goods.



No. 3243. Assorted Stones.



No. 431. Enameled Assorted Colors.



No. 618. Perfumed Chatelain, Enameled and Engraved.



No. 454. Chatelaine Locket.



No. 3239. Assorted Stones.

NOTE.—We sell the Jobber Only.

McRAE & KEELER, Mfg. Jewelers, . . . ATTLEBORO, MASS.

MYERS OF NEW YORK.



S. F. MYERS CO.,

Wholesale Jewelers,

EVERYTHING THAT PERTAINS TO THE TRADE.

Myers Building 48-50 Maiden Lane, 33-35 Liberty Street, **New York**

Address Department "G" for Publications.



Our Traveling Representatives

Traveling representatives may consider these columns open for the publication of any news or items of interest regarding themselves or their confreres.

H. J. Ives, representing the Wilcox Silver plate Co., Meriden, Conn., has been in Toronto for a few days in the course of a very successful Canadian business trip.

Henry Cowan has just returned from a southern trip, and reports business good as far as he got. The yellow fever hindered him from carrying out his plans completely, and shortened his trip by two or three weeks.

Among the traveling men in Springfield, Mass., within the past few days were: Mr. Shiman, Shiman Bros.; R. F. Wilkinson, for Nelson H. Brown; Mr. Crossman, Palmer & Peckham, and William Matschke, Geo. A. Gerlach & Co.

Secretary William Wales, of the New England Jewelry Travelers' Association, will shortly issue his notifications of the midwinter meeting and banquet of the organization, which will take place this season on the first Tuesday of January next, the 4th day of the month.

Among the travelers in Kansas City, Mo., last week were: J. M. Morrow, American Watch Case Co.; W. S. Willis, Gorham Mfg. Co.; David Beer, Bernheim, Cohen & Beer; Oscar J. Lieb, Riker Bros.; H. C. Barker, Mandeville, Carrow & Crane; Norbert Gunzburger; D. Schwab, L. Adler & Son; Ed. S. Strauss, Jacob Strauss & Sons.

The following traveling salesmen passed through Detroit, Mich., last week: Mr. Sinnock, Ehrlich & Sinnock; J. Baude, L. H. Keller & Co.; Mr. Brooks, Brooks & Pike; F. H. Carpenter, Alfred H. Smith & Co.; W. J. Lane, Geoffroy & Co.; Mr. Cook, Bergstein & Son; L. E. Smith, M. B. Bryant & Co.; Joseph S. Frank, Sussfeld, Lorsch & Co., and Walter Shute, Day, Clark & Co.

Philadelphia was visited the past week by the following salesmen among others: John Pettengill, Derby Silver Co.; George W. Read, Wm. B. Kerr & Co.; Chas. F. Duffy, Enos Richardson & Co.; Arthur Lape, Simpson, Hall, Miller & Co.; Edward Midlan, Gorham Mfg. Co.; John Battin, Battin & Co.; Wm. Wightman, R. F. Simmons & Co., and M. E. O'Donnell, Courvoisier-Wilcox Mfg. Co.

Thomas Gold Alvord, who died in Syracuse, N. Y., Oct. 26th, aged 86 years, and who was widely known from his prominence in State politics, having served for many years in the New York Legislature, besides holding the office of Lieutenant-Governor for one term, was the father-in-law of James A. Cheney, traveler for Ludwig Nissen & Co., Mr. Cheney having married Mr. Alvord's daughter.

Travelers in St. Louis, Mo., last week were: Jacob Marx and Kossuth Marx, Kossuth Marx Jewelry Co.; Thos. Rogers, Hayes Bros.; Hy. Bodenheimer, Fink, Bodenheimer & Co.; Mr. Willis, Gorham Mfg. Co.; Benj. Eichberg, Eichberg & Co.; Louis Bernheim, Bernheim, Cohen & Beer; Robt. B. Steele, J. B. Bowden & Co.; Mr. Matthews, Allison & Lawson; A. Marschuetz, Julius King Optical Co.; J. B. Ettinger, Gattle, Ettinger & Hammel; H. R. Shirley, C. Dorflinger & Sons; Robt. Welch, Welch & Miller.

Traveling men who opened their sample cases in Indianapolis, Ind., last week included: F. H. Carpenter, R. F. Simmons & Co.; E. A. Porter, R. Wallace & Sons Mfg. Co.; F. W. Francke, Bachrach & Freedman; Frank B. Lawton, Lawton & Sherman; W. M. Price, Bates Brothers; M. Lambert, Henry Zimmern & Co.; Alpin Chrisholm, Bugbee & Niles Co.; C. H. Clark, J. F. Sturdy's Sons; Chas. W. Battey Waite, Mathewson & Co.; Fred. B. Brigham, Bennett, Melcher & Co. and Wm. L. Gilbert Clock Co.; Abel King, I. Emrich & Co.; Mr. Schaler, E. N. Welch Mfg. Co., and A. C. Becken.

Eastern jobbers and manufacturers represented in the Twin Cities the past week were: Gorham Mfg. Co., by Wm. H. Burton; Waterbury Clock Co., by Fred L. Pettee; Simpson, Hall, Miller & Co., by Will F. Adams; I. Schwartz; Reed & Barton, by E. A. Reed; R. Wallace & Sons Mfg. Co., Wm. Barker; C. Preusser Jewelry Co., by Peter Alsted; Whiting Mfg. Co., by Paul Smith; Meriden Britannia Co., by W. C. Wood; S. & B. Lederer, by G. Rodenburg; Providence Stock Co., by M. L. Jacoby; L. Heller & Son, by Mr. Heller; E. Ira Richards & Co., by S. W. Abbey; Wm. Rogers Mfg. Co., by K. J. Bemis; Herman & Co., by C. J. Mann.

These travelers last week called on the Chicago jobbing trade: Lawrence H. Smith, Bippart & Co.; Fred B. Brigham, Bennett, Melcher & Co.; C. W. Battey, Waite, Mathewson & Co.; Jas. A. Browne, Reeves, Sillcocks & Co.; T. H. B. Davis, Middletown Plate Co.; C. A. Marsh, C. A. Marsh & Co.; Geo. L. Paine, E. I. Franklin & Co.; H. C. Barker, Mandeville, Carrow & Crane; Jos. S. Frank, Sussfeld, Lorsch & Co.; Mr. Tiffany, F. H. Sadler & Co.; M. L. Jacoby, Providence Stock Co.; Alpin Chisholm, Bugbee & Niles Co.; Mr. Wightman, R. F. Simmons & Co.; H. B. Richardson, G. A. Dean & Co.; E. I. Rogers, Parks Bros & Rogers; M. Kennion, John T. Mauran Mfg. Co.; Rudolph Noel, Albert Lorsch & Co.

Among the travelers after orders in Pittsburgh, Pa., during the week of Oct. 25 were: George H. Coggsill, Geo. L. Vose Mfg. Co.; F. W. Collom, S. Hutchins & Co.; A. Littauer, F. G. Otto & Sons; Arthur Bradshaw, Meriden Britannia Co.; J. M. Morrow, American Watch Case Co.; S. Sichel, Bonner, Grinberg, Rich & Co.; C. F. Willemin, T. G. Frothingham & Co.; George L. Paine, E. I. Franklin & Co.; Mr. Tiffany, F. H. Sadler & Co.; A. D. Engelsman, Goodfriend Bros.; Mr. Hyman, Hirsh & Hyman; E. H. Rhoads, Eckfeldt & Ackley; C. H. Clark, J. F. Sturdy's Sons; H. B. Richardson, G. A. Dean & Co.; F. C. Somes, S. O. Bigney & Co.; C. N. Perley, Alling & Co.; C. L. Blecker, William S. Hedges & Co.

Callers on Syracuse, N. Y., jewelers the past week were: H. C. Bliss, Bliss Bros; David Zimmern, Rees, Zimmern & Rees; L. Harry Wilcox, Wilcox & Evertsen; W. H. Gregory, Strobell & Crane; Cyrus Price, for S. Lindenborn; L. Weber, Green Bros.; Mr. Nordlinger, L. & M. Kahn & Co.; W. H. Chadderton, Rogers Silver Plate Co.; Charles Roe, E. Ingraham Co.; B. C. Crandall, J. L. Crandall & Co.; Mr. Hirsch, Louis Kaufman & Co.; J. M. Miller, Durand & Co.; J. W. McClannin, Kent & Stanley Co., Ltd.; Walter R. Shute, Day, Clark & Co.; R. Guntzburger; Mr. Cook, Bergstein & Son; R. H. Stevenson, E. G. Webster & Son; Henry Lederer, Henry Lederer & Bro.; S. Glenn Walmsley, Tenner & Baum; C. E. Mott, Alling & Co.; Mr. Parker, Osmun-Parker Mfg. Co.; I. Guntzburger, Dattelbaum & Friedman; L. E. Van Horn, Phillipp Zellenka & Son; Coleman E. Adler, Ingomar Goldsmith & Co.; Alfred G. Stein, Patek, Philippe & Co.; N. Hough, Wm. Schimper & Co.

Traveling men visiting the Hub during the week included: Alvin Strasburger and Charles S. Isabel, L. Strasburger's Sons & Co.; John Tweedy, Cheever, Tweedy & Co.; E. Traendly, Elgin National Watch Co.; E. R. Bennett, S. A. Bennett & Co.; E. A. Woodmancy, Potter & Buffinton; Mr. Grimshaw, B. A. Ballou & Co.; Charles Drown, Ostby & Barton Co.; Fred. Clarkson, Snow & Westcott; H. E. Slater, Champenois & Co.; G. B. Osborn, William Smith & Co.; Manager Brahe, Seth Thomas Clock Co.; Mr. McDonough, Roy Mfg. Co.; Leverett S. Lewis, Chester Billings & Son; Charles L. Power, Ludeke & Power; John Karelsen, E. Karelsen & Co.; G. L. Howland, Kleinschmidt & Howland; C. H. Barney, Middletown Plate Co.; Charles Bennett, Jacob Bennett & Son; H. W. Dunham, Meriden Silver Plate Co.; manager E. E. Richardson, R. F. Simmons & Co.; Mr. Connett, Reeves, Sillcocks & Co.; W. S. Metcalf, Plainville Stock Co.; Mr. Colby, Towle Mfg. Co.

H. H. Kingsley will open a new store in Fairhaven, Vt.

W. W. Hutchinson, Newport, Vt., has been in New York the past week on a buying trip.

R. W. Parish, Rutland, Vt., formerly in the employ of E. White, has bought out Brehmer Bros., the Rutland jewelers.

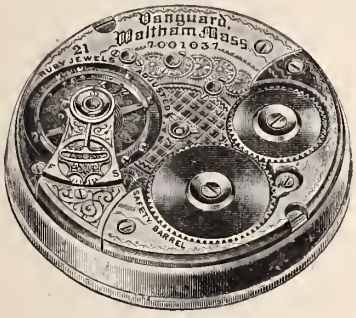
C. D. Smith has bought out A. B. Bush, Springfield, Mass.

WALTHAM

'92 or Vanguard Model

18 Size S. W. Movements, Hunting or Open Face.

VANGUARD, Nickel,



21 Extra Fine Ruby Jewels; Raised Gold Settings; Jewel Pin set without Shellac; Double Roller Escapement; Exposed Pallets; Embossed Gold Patent Micrometric Regulator, Compensation Balance in Recess, Adjusted to Temperature, Isochronism and Position; Patent Safety Barrel; Exposed Winding Wheels; Patent Breguet Hairspring, Hardened and Tempered in Form; Elaborately Finished Nickel Plates with Gold Lettering; Plate and Jewel Screws Gilded; Steel Parts Chamfered; Double Sunk Dial. The Vanguard is the finest 18 Size movement in the world.

CRESCENT STREET, Nickel,



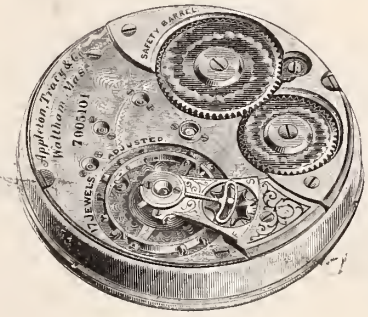
21 Ruby Jewels; Gold Settings; Jewel Pin set without Shellac; Double Roller Escapement; Exposed Pallets; Patent Micrometric Regulator; Compensation Balance in Recess, Adjusted to Temperature, Isochronism and Position; Patent Safety Barrel; Exposed Winding Wheels; Patent Breguet Hairspring, Hardened and Tempered in Form; Double Sunk Dial.

No. 45, Nickel, Non-Magnetic,



17 Fine Ruby Jewels; Gold Settings; Double Roller Escapement; Patent Micrometric Regulator; Compensation Balance in Recess, Adjusted to Temperature and Position; Patent Safety Barrel; Exposed Winding Wheels, Breguet Hairspring; Double Sunk Dial.

APPLETON, TRACY & CO., Nickel,



17 Ruby Jewels; Gold Settings; Jewel Pin set without Shellac; Double Roller Escapement; Exposed Pallets; Patent Micrometric Regulator; Compensation Balance in Recess, Adjusted to Temperature and Position; Patent Safety Barrel Exposed Winding Wheels; Patent Breguet Hairspring, Hardened and Tempered in Form; Double Sunk Dial.

RIVERSIDE, Nickel,



17 Ruby Jewels; Gold Settings; Jewel Pin set without Shellac; Double Roller Escapement; Exposed Pallets; Patent Micrometric Regulator; Compensation Balance in Recess, Adjusted to Temperature and Position; Patent Safety Barrel; Exposed Winding Wheels; Patent Breguet Hairspring, Hardened and Tempered in Form; Double Sunk Dial.

All of the above described movements are constructed on the model of the Vanguard and are known as '92 or Vanguard Model, which designation should be employed when ordering these movements or material for them.

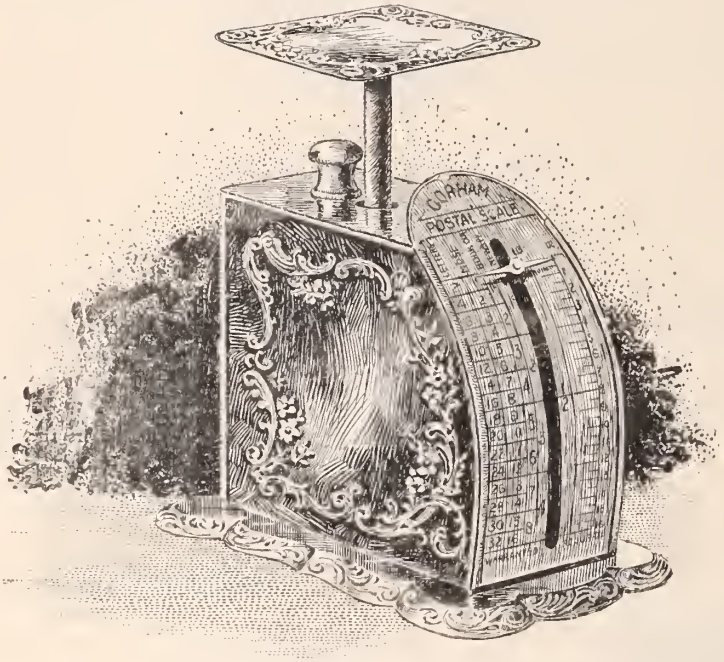
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AMERICAN WALTHAM WATCH CO.,

WALTHAM, MASS.

An attractive addition to the furnishings for a Lady's Writing Table.

Gorham Postal Scale Sterling Silver



ACTUAL SIZE. PATENTED.
WARRANTED ABSOLUTELY ACCURATE.

To the ...Trade.

Your attention is called to our Sterling Silver Postal Scale. It indicates instantly and accurately the amount of postage required for letters, books, newspapers, circulars and merchandise, to the limit of one pound in weight. As it will be extensively advertised in November and December issues of the leading Magazines as *"on sale by the better class of Jewelers"*, we advise that orders be immediately placed to meet the large demands which may reasonably be expected.

GORHAM MFG. CO.,

SILVERSMITHS.

NEW YORK,
BROADWAY AND 19TH STREET.
23 MAIDEN LANE.

CHICAGO,
131-137 WABASH AVENUE.

SAN FRANCISCO,
118-120 SUTTER STREET.

WORKS, PROVIDENCE, R. I.

The Jewelers' Circular
AND
HOROLOGICAL REVIEW.

PUBLISHED EVERY WEDNESDAY BY
THE JEWELERS' CIRCULAR PUB'G CO.,
189 BROADWAY, NEW YORK CITY.

A JOURNAL DEVOTED TO THE INTERESTS OF JEWELERS, WATCHMAKERS, SILVERSMITHS, ELECTRO-PLATE MANUFACTURERS, AND ALL ENGAGED IN KINDRED BRANCHES OF INDUSTRY.

Member of the American Trade Press Association

Our Editorial columns will contain our own opinions only, and we shall present in other columns only what we consider of interest or value to our readers. Advertising matter will not be printed as news.

Advertising rates in THE CIRCULAR are lower, considering the number of tradesmen reached by its large circulation, than in any other jewelry journal.

Notices of changes in standing advertisements must be received one week in advance; new matter can be received up to Monday.

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THE JEWELERS' CIRCULAR IN EUROPE.

Among the Places in Europe where THE JEWELERS' CIRCULAR is on file are the following:

LONDON—First Ave. Hotel, Holborn, E. C.; Holborn Viaduct Hotel, Royal Hotel.
PARIS—Hotel de L'Athéné, Rue Scribe.
LEIPZIG—Handels-Zeltung, für die gesamte Uhren-Industrie.
BERLIN—Deutsche Uhrmacher Zeltung, Jager-Strasse, 73.
GENEVA—Journal Suisse D'Horlogerie.
AMSTERDAM—Continental Club, Hotel Amstel.
ANTWERP—Diamond Club, Rue de Pelican.

Vol. XXXV. Nov. 3, 1897. No. 14.

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Relative Amount of Matter Published in Jewelers' Circular and in other Jewelry Publications.

	More than nearest weekly competitor for 9 months Jan.-Sept., 1897, inc.	Increase for month of Oct., 1897.	Total excess for 10 mths., Jan.-Oct., 1897, inc.
No. of News Items,	665	98	**763**
Inches of Original Reading Matter,	7,017	659	**7,676**
Inches of Advertising,	8,230	1,776	**10,006**

The Jewelers' Circular is more extensively quoted by the various branches of the press than are all the other jewelry journals combined.

Advice to Retailers.

WITH each recurring Fall it becomes imperative for those who have the welfare of the jewelry industry at heart to urge the retail dealers to make their purchases from the manufacturers and jobbers in early season. Many wise saws might be quoted to sustain the truth that prompt action brings forth largest benefits. But in urging retail jewelers to enter early into the arena of holiday trade, we can deal with dry facts. By delaying his purchases for the Fall and holiday business the retailer minimizes the opportunity for the selection of desirable goods; he approaches nearer and nearer to the time when the market contains only the leavings of his more enterprising and more far-seeing competitors. Worse still, if he delays his purchases long enough, he is likely to be unable to get any salable goods whatsoever. Especially will this be the state of affairs this year. At the sudden revival of business, many manufactories found themselves short handed, a large number of operatives having become scattered and engaged in other lines during the period of industrial depression. Even now, though the manufactories are engaging all the help they can find, few are running with their full complement of hands. This circumstance, together with the universal conviction that the holiday trade will be unusually heavy, causes the factories to run not only their full daily time schedule, but also well into the night. Yet, notwithstanding this activity, grave fears are felt that the supply of goods will not be sufficient for the demand. Therefore, as orders will be filled in rotation, the early buyers will get their goods while the laggard is apt to be left. This is one argument urging prompt buying by the retailer. There is another equally as cogent. By having his holiday stock in his store in early season, the jeweler can make attractive window exhibits, prepare forcible and profit producing advertising, and be ready, fully equipped, armed and caparisoned, for the rush, sure though too brief, of holiday shopping when it comes. Retail jewelers, buy your holiday stock now.

What a Work of Art Is.

WHAT really constitutes a work of art has ever been a vexed question, and true artists have left it to be answered by dilettantes and critics, contenting themselves to give vent to their genius without thought of classification and tabulation. However, for tariff purposes, it was important that the question be definitely answered, and this the United States Board of General Appraisers have done. In the decisions, printed elsewhere in this issue of THE CIRCULAR, it will be seen that a technical definition has been framed, which draws a sharp line between works of art and mechanical reproductions. The decision practically places within the tariff definition of works of art original productions only, excluding copies and the work of artisans produced outside of the studio of the artist who created the original design. The decision will have a marked effect upon the importation of statuary and painting in the future.

Those Newspaper Diamond Mines.

IN an editorial headed "Newspaper Diamond Mines," in THE CIRCULAR of Sept. 22, we had something to say regarding the discovery by newspaper correspondents of diamond fields in general and of those in Guerrero, Mexico, in particular. We quoted and endorsed George F. Kunz's surmise that the "gems" discovered in Guerrero are not diamonds at all, but quartz crystals, and that this surmise was correct will be seen from the following dispatch just received in New York :

CHILPANICNGO, Guerrero, Mex., Oct. 30.—Expert mineralogists have arrived here from the alleged diamond field in this State, where they made a thorough investigation. They say that the so-called diamonds which have been taken from the field are nothing more than fine specimens of white quartz.

Wm. P. Denehey Makes a Statement.

HARRISBURG, Pa., Oct. 30, 1897.

Editor of THE JEWELERS' CIRCULAR :

In the issue of THE CIRCULAR dated Oct. 29, page 30, you will find an article headed "Look Well Into This Man's Line of Goods." THE CIRCULAR calls the attention of the trade to a fellow by the name of A. L. Ash, who was selling filigree ornaments. THE CIRCULAR says that I bought $10 worth of them and that C. R. Boas bought $20 worth—that I had some of the goods in my window. Now I desire THE CIRCULAR to make a correction so far as I am concerned. I did not buy any ornaments nor anything else from the said A. L. Ash. Therefore I did not have any of them in my window. I did not have any consultation with Mr. C. R. Boas about the fellow for the reason I had no dealing whatever with the said A. L. Ash. Please make correction so far as using my name in connection with being swindled. I did not permit that fellow to swindle me. Very truly yours, WM. P. DENEHEY.

The Board of General Appraisers Define Works of Art.

The United States Board of General Appraisers Saturday handed down opinions on works of art and mechanical productions. The opinions were written by Col. George C. Tichenor, and were the result of protests filed about three weeks ago in the case of the altar and reredos intended for presentation to Trinity Episcopal Church, Binghamton, N. Y., and a similar case in which busts, groups in marble, alabaster and bronze formed the consignment. An exhaustive hearing was given to both cases. Among the artists who appeared before the board were J. Q. A. Ward, Augustus St. Gaudens and Wilson McDonald. In the matter of the reredos it was shown that it was designed in this country and made at an establishment in France, which operates lathes and marble cutting machines for producing funeral monuments and altars, and for the purposes of art and commerce.

The altar and reredos was classed by the appraisers as dressed Caen stone. Five sculptors testified that it was an "architectural production." One of them is quoted in the opinion by Col. Tichenor, and the language evidently expresses the sentiment of the board. In answer to the question, "Is it a work of art?" the sculptor said:

"My reply is that it is not a work of art. But I think this reply needs some qualification. It is difficult to define a work of art, or to say just where a work of art begins or where it ends. In a large sense, everything, from the commonest design on a cheap cast iron stove to the frieze of the Parthenon can be included in the expression 'works of art.' There is no established line; every man draws his own line. The nearest I can get to it is that what is generally understood by artists as a work of art purely is only such as is produced by a professional artist in his own studio, either wholly by himself or with such assistance as he needs, under his own immediate direction and supervision. According to my understanding, this is distinctly and only what was meant by the words 'works of art' in the phraseology of the law."

The board overruled the protest in this language:

"The department and the board have repeatedly held that the phrase 'works of art,' as used in the old tariff law, had reference to the fine arts, to objects of art of a higher order of merit, the inspired creation of the artist, rather than to the works of artisans or mechanics; and if they were of marble, stone or other solid substance, such as were the professional productions of statuaries or sculptors only, and not products of the factory or workshop."

Further on the board quotes the following from the decision of the United States Supreme Court in the case of United States vs. Perry:

"For most practical purposes works of art may be divided into four classes.

"(1) The fine arts, properly so called, intended solely for ornamental purposes, and including paintings in oil and water, upon canvas, plaster or other material, and original statuary of marble, stone or bronze. These are subject to a duty of 15 per cent.

"(2) Minor objects of art, intended also for ornamental purposes, such as statuettes, vases, plaques, drawings, etchings and the thousand and one articles which pass under the general name of bric-à-brac and are susceptible of an indefinite reproduction from the original.

"(3) Objects of art, which serve primarily an ornamental, and incidentally a useful purpose, such as painted or stained glass windows, tapestry, paper hangings, etc.

"(4) Objects primarily designed for a useful purpose, but made ornamental to please the eye and gratify the taste, such as ornamented clocks, the higher grade of carpets, curtains, gas fixtures and household and table furniture. No special favor is extended by Congress in either of these classes except the first, which is alone recognized as belonging to the domain of high art."

The board then continues:

"A chief purpose of Congress in providing for free admission of works of art was the encouragement of fine arts in this country. Manifestly, the object would be defeated rather than promoted by the free admission of the productions of industrial establishments abroad, even though from designs furnished by professioual artists here."

The opinion winds up by overruling the protest.

The second important decision of the board involving the same subject was the appeal by Mandel Bros. from the decision of the Collector at Chicago on statues of Venus de Milo, Romeo, Margherite, Cupid and Psyche, Diana, Pandora, Hebe, Aurora, Three Graces, The Wave, and other well known subjects assessed for duty as manufactures of marble, metal and alabaster. Each item was accompanied by an artist's certificate that the work had been produced from an original. This protest was also dismissed in an opinion whose salient part reads as follows:

"It was the consensus of opinion unhesitatingly expressed by five distinguished sculptors who appeared before the board that the articles in question, according to the invoice description and price, were not the professional productions of statuaries or sculptors. They testified in substance that objects of a similar size and design, if originals or first cast, or artistic copies of replicas thereof, made by or under the immediate direction and supervision of professional sculptors, would be valued in foreign markets at about ten times as much as the invoice price of these. One of these men said in reply to a question whether he considered these articles the professional production of a statuary or sculptor, 'No, because most of them from your description I know to be the work of artists long since dead, and these are what we call rubbish copies. They are done by ordinary workmen. These are simply copies and are produced exactly as if they put the stone in a mill and turn a crank—simply a mechanical production.'

"We hold in accordance with the decision of the courts and the opinions of professional sculptors of the highest renown, that the only statuary that is entitled to a classification under the law as the professional productions of a statuary or sculptor is such as is produced by the professional in his own studio, either by his own hand or by others under his direction and supervision, and to which he has himself given the final chasing or finishing touches and expression, including (1) the original, from his own design or conception; (2), a replica or copy thereof; or (3) an artistic copy of a work, a masterpiece, of another artist. The object must be his professional production, i. e., must reflect his genius and skill and be worthy of his name and fame. It is not sufficient, therefore, that it be the product of an establishment operated or managed by a professional sculptor, no matter how great his renown or capabilities as an artist, if it be in fact reproduced, however skillful, by an artisan or mechanical means from a work or design of another artist."

A third decision of the same kind was on the protest of E. Battelli & Co. from the decision of the Collector at New York assessing 45 per cent. on sculptures of marble and two gilded lamps, parts of an altar, especially designed for the Church of St. Mary, Star of the East, Brooklyn. The altar was designed by Alfred Luzi, a a professional sculptor. The board decided that these were not works of art and overruled the protest.

Receiver Appointed for the business of Edward Todd & Co.

Judge Pryor, of the Supreme Court, Monday, appointed Geo. S. Robbins receiver of the assets of Edward Todd & Co., manufacturers of gold pens, pencils, novelties, &c., 9 E. 16th St., New York, in proceedings for the voluntary dissolution of the firm. The suit is brought by Edward Todd, Jr., against Edward Todd, Sr., and Chas. S. Freer, the remaining partners. The firm are said to be perfectly solvent, and their action in dissolving is due to the old age and ill health of Edward Todd, Sr.

The business was originally conducted by Kurtz & Monoghan, who were succeeded in 1870 by Edward Todd, Sr., and Jos. Monoghan, who conducted it under the present style. In 1884 Edward Todd, Jr., and Henry G. Potts were admitted, and in 1885 Mr. Monoghan died. The partnership dissolved the next year, when the present firm formed. They have an office in New York and a factory in Brooklyn.

A Box of Jewelry Cons'gned to L. H. Goldsoll Seized.

Wilmington, Del., Oct. 28.—Constable Green this morning seized a box of jewelry belonging to the Diamond Palace Co., Chicago, which was consigned to L. H. Goldsoll, of this city, on a foreign attachment issued on complaint of Charles Horn, who alleges that the company are indebted to him for $28.42.

The attachment was served on the Adams Express Co., at whose office the box containing the jewelry was, and the company were summoned to appear as garnishee in the case on Nov. 3.

The dome of Boston's Capitol building is the most conspicuous feature of the city, its golden rotundity glistening in the sunlight like a satellite of the orb of day, a source of infinite pride to every native of Boston. Extensive repairs have been under way during the past year on that portion of the venerable structure known as the Bulfinch front, and in October bids were called for on the work of regilding the great dome. The amount of gold leaf required for the purpose may be imagined from the fact that the lowest bidder for the contract will receive $1,975. Charles A. Taylor, Leominster, Mass., is the successful man.

The fad, introduced in Europe, for clover jewelry, grows apace here.

New York Notes.

A. Ludeke, of Ludeke & Powers, 23 John St., sailed for Europe on the *Lucania* Oct. 30.

The Pairpoint Mfg. Co. have entered a judgment for $108.77 against Henry A. Bradley.

M. Van Wezel, of S. L. Van Wezel, returned from Europe last week on the *St. Louis*.

H. A. Osgood & Son, Lewiston, Me., have applied for membership in the New York Jewelers' Board of Trade.

Wm. H. Fearns, a silversmith, was the candidate of the Citizen's Union for Alderman from the Eleventh District.

Albert Lorsch, of Albert Lorsch & Co., New York, accompanied by his family, returned from Europe Sunday on *La Touraine*.

The judgment for $267.18 entered July 26, 1897, by H. Lehr against Pauline Ginsberg, Estelle D. Ginsberg and Beatrice Lewis, was satisfied last week.

Liberty Jewelry Co., of New York, have incorporated. Capital stock, $5,000; directors: Louis Kotlar, Isidor Feinstein and Max Bernan, New York.

Samuel P. Avery has given to the Metropolitan Museum of Art 37 medals and plaques struck or cast in silver or bronze by Louis Oscar Roty, of Paris. THE CIRCULAR has at different times illustrated several specimens of the work of Mr. Roty.

Isaac A. Lawrence, 55 years old, a jeweler, living at 2 W. 104th St., was one of four men who were last week locked up in Police Headquarters as swindlers, charged with working a new variation of the green-goods game. The four men were arrested Oct. 26 on the complaint of Frederick Ward, an electrician, of Williamsport, Pa., who says he was swindled out of $1,345 by the gang.

A novel device last week attracted crowds to the window of John E. Shepard, retail jeweler, 170 Broadway. It consisted of a five-minute time ball running on a brass rod and operated by an electric motor. The ball was controled by a clock in the store, and rose and fell every five minutes. This novel arrangement is the invention of Sereno N. Ayres, watchmaker for Mr. Shepard, and an application for a patent upon it has already been filed.

Mrs. Ellen Peck, the so-called "confidence queen," whose arrest on the charge of swindling Christopher Gini, jeweler, 31 E. 20th St., has already been published in THE CIRCULAR, was convicted of grand larceny in the Court of General Sessions last week. The specific charge on which the conviction was made was stealing from Mr. Gini a brooch, a ring and a scarf pin, all valued at $391, which she had obtained on the pretense of showing them to her daughter.

All the testimony in the action by James A. Flomerfelt & Co. against Newwitter & Rosenheim is now about complete. The action, which is brought in the United States Circuit Court, is one in equity, asking for an injunction against the defendants to restrain them from making or selling a rigid post link button, on which Flomerfelt & Co. hold a patent. An accounting is also sought. The action is now on the calendar of the United States Circuit Court in this city for trial by Judge Townsend.

The suit of Mrs. Elise Weiss, in the Supreme Court of this State, against Jos. Fahys & Co., Geo. H. Cahoone & Co., B. A. Ballou & Co., J. Heilbronn & S. Marchand, Ansonia Clock Co., Brooklyn Watch Case Co., and Roy Watch Case Co. was discontinued, without costs, by an order of Judge Truax Thursday. The action arose out of an attachment obtained in Mississippi by the defendants, who were creditors of Koch, Dreyfus & Co., and who seized goods consigned by that firm to Mrs. Weiss.

Surrogate Abbott, of Brooklyn, last week admitted to probate the will of the late Charles H. Waterman, at one time a partner in the firm of Waterman & Lehmann, jewelers, New York. Mr. Waterman was married shortly before his death and left a will by which he bequeathed his entire estate to his widow. The will was contested by a number of second cousins residing near Albany, who alleged that Mr. Waterman was insane when he executed it. The contestants were represented by counsel, but had no witnesses present.

An order of Judge McCarthy, of the City Court, last week, directs a commission to issue to E. P. MacLean, Vice and Deputy Consul General of the United States at Paris, to take upon interrogatories the testimony of Louis Strasburger to be used in an action by Louis Strasburger's Son & Co. against Henry A. Casperfeld, N. H. Casperfeld and James D. Casperfeld. The suit is brought in the City Court to recover $500 on a promissory note given by H. A. Casperfeld and indorsed by N. H. and James D. Casperfeld. Casperfeld alleges he has a valid defense against this claim, and that the testimony of Louis Strasburger, now in Paris, is essential to his defense.

The Appellate Division of the Supreme Court in Brooklyn Friday handed down an opinion reversing Surrogate Abbott's decision admitting to probate the will of Lena Brunor. A jury was also directed to decide as to whether she made the will voluntarily. Martin Brunor, a former plater of this city, married Lena Folk, a widow, possessed of $40,000. Her brother and sister, who contested the will, asserted that Brunor caused his wife to commit suicide, having married her for her money and frightened her into making him the chief legatee. Their appeal from the decision of the Surrogate probating the will was published in THE CIRCULAR Oct. 13. By the decision of the Appellate Division on this appeal the decree of Surrogate is reversed and a trial directed of the following questions: First, was the instrument, purporting to be the last will and testament of Lena Brunor, deceased, dated the 23d day of March, 1895, freely and voluntarily made by her? Second, was the execution by the testatrix of the instrument purporting to be her last will and testament, under date of March 23, 1895, procured to be executed by fraud, coercion or undue influence practised upon her?

Of the working of ornamental lamps there is no end. There are lamps of cut glass, cloisonné enamel, Dresden and Sèvres china. There are also lamps in Spanish pottery and Egyptian faience, mounted in brass and bronze.

Dorflinger's American Cut Glass.

THE ORIGINAL AND ONLY SCIENTIFIC GLASS STOPPERED, AIR TIGHT.

Cigar or Tobacco Jars.

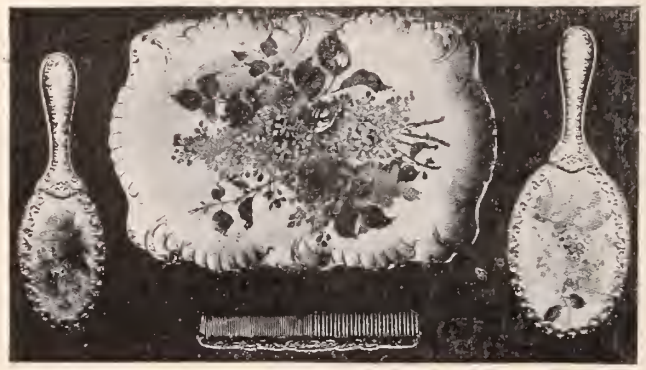
IN CRYSTAL AND IN COLORS, PLAIN CUT SILVER, MOUNTED, ETC.

C. DORFLINGER & SONS, 915 BROADWAY, near 21st St. NEW YORK.

The "Popular,"

Most Extraordinary Success of The Season.

The Tray and the backs of the Brush and Mirror are handsomely decorated porcelain. The mountings are gilt or silvered, satin finish. Dealers who have no accounts with us may have a sample set sent on receipt of $3.25, the quantity price.



Special Reductions . . . . .

will be made after Nov. 1st on stock of French Porcelain Clocks and on many import samples of Bric-a-Brac, Art Pottery, &c.

Dealers should visit us to take advantage of this exceptional opportunity.

Levy & Dreyfus Co.,

41 Barclay Street, = NEW YORK.

Extending through to 46 Park Place.

Art Pottery, Clocks and Bric-a-Brac for the Jewelry Trade.

Simplicity...

It requires no great knowledge to know that the simpler a machine the nearer it approaches perfection.

The Eaton-Engle Engraving Machine

is a marvel of simplicity. It is . . .

Easy to Buy. Easy to Work.
Engraves Everything.

Write to the makers . . .

EATON & GLOVER,

111 Nassau Street, = = New York.

PLATINUM

...FOR JEWELERS...

BAKER & CO., - - Newark, N. J.

Gold, Silver and Platinum Refiners.

NEW YORK OFFICE, 121 LIBERTY STREET.

N. Y. Telephone, 3811 CORT. Newark Telephone, No. 3 NEWARK.

Jury Decides that Neubauer's Jewelry Was in Transit to Venezuela.

TRENTON, N. J., Oct. 29.—Richard A. Neubauer, a merchant of Hamburg, Germany, to-day in the United States District Court was acquitted of a charge of smuggling. He was arrested by New York Custom House officials for bringing into the country last August diamond jewelry valued at $1,500, which had not been entered in his declaration. To-day it was demonstrated that he sailed for Venezuela the day after his arrest, and that he had no intention of remaining in New York after the sailing of the first South American steamer.

Antonio E. Delfino, Consul General of Venezuela to the United States, testified that he had known the defendant 20 years, and that his firm's trade in Caracas yearly aggregates more than a million dollars. The jury was out but nine minutes. Mr. Neubauer will sail for home to-morrow. On the lapel of his coat he wears the Order of the Iron Cross, presented to him by the German Emperor for valorous service during the Franco-Prussian war.

O. V. Berry Unable to Settle With His Creditors.

NEW HAVEN, Conn., Oct. 30.—In the Probate Court to-day Judge Cleaveland appointed George E. Hall and attorney Charles Kleiner, commissioners on the insolvent estate of Oscar V. Berry, Chapel St., optician and jeweler. Berry has been unable to settle with his creditors.

Mr. Berry, speaking of his case said: "I wish to say in reference to the attachments placed upon my stock of goods that there were two, one by Wm. H. Forsyth for $250, and the other of $90 by G. Forsyth, of whom I rented my store room, and that both were for alleged arrears of rent of store, and that I did not pay them the rent because the owner of the building enjoined me from paying it, claiming that the Forsyths had no right under their lease to sub-let to me. I have been to New York to see my creditors and without exception they were well disposed toward me." Mr. Berry attributed his failure to the times.

The appraisers of the estate, jewelers Samuel H. Kirby and Charles Katsch, returned their inventory of the estate yesterday to the trustee, S. H. Hurlburt, finding that the total value of the goods was $550, that being all that the goods would bring at forced sale. The original cost of the goods was from $1,300 to $1,400. Mr. Berry continues in charge of his store under the trustee's direction. The keeper for the Sheriff has been discharged.

Ray L. Williams and Miss Ida May Risley, the former of Altoona, Pa., and the latter of Augusta, Mich., were wedded at the groom's home, in Altoona, Oct. 26. The groom conducts a jewelry establishment at 915 17th St., Altoona.

Special Notices.

Rates 75c per insertion for notices not exceeding 3 lines (25 words); additional words 2 cents each. If answers are to be forwarded, postage stamps must be enclosed. Two insertions, 15 per cent. off; three insertions, 20 per cent. off; four insertions or more, 25 per cent. off. Payable strictly in advance.

Display cards on this page will be charged at $2.00 per inch for first insertion, subject to same discount as above for subsequent insertions.

Under the heading of SITUATIONS WANTED on this page advertisements will be inserted for One Cent a Word, each insertion, no discount, but no advertisement will be inserted for less than 25 cents. This offer refers to SITUATIONS WANTED ONLY. Payable strictly in advance.

In all cases if answers are to be forwarded, 10 cents extra to cover postage must be enclosed.

Situations Wanted.

SITUATION wanted by a young man, good engraver, clock, watch and jewelry repairer. Address M., Lock Box 12, Wyoming, Ill.

SITUATION as salesman by a young man, 12 years' experience; no bad habits; clean references. Address "L," care JEWELERS' CIRCULAR.

WANTED—Position as watchmaker or clock and jewelry repairer; ten years' experience; references. Address W. M. Reed, N. Adams, Mass.

WANTED—Position as salesman by an experienced young man; position more an object than salary: best of references. E., care JEWELERS' CIRCULAR.

POSITION by young man as salesman; also good clock and jewelry repairer; best of references, etc. Address H. H. H., care JEWELERS' CIRCULAR.

A CHANCE for a reliable jewelry house to get a first-class die-sinker and designer; energetic and best of references. Address Designer, care JEWELERS' CIRCULAR.

A1 WATCHMAKER, jeweler and good salesman desires steady position; good references and practical experience. Address H. L. G., care JEWELERS' CIRCULAR.

ENGRAVER and assistant watchmaker, age 20, wants position with experienced watchmaker; has own tools. Address Wm. Burgdorff, 58 Wallingford St., Cleve and, O.

WATCHMAKER, engraver, jeweler, optician and salesman, wants a position in three weeks; temperate; age 28; single; state wages. Address A. B. C., care JEWELERS' CIRCULAR.

POSITION wanted by an experienced tool and material man; office and road experience; good business manager; age thirty. Address "Business Man," care JEWELERS' CIRCULAR.

POSITION by young man as assistant watchmaker; has had experience on watch, clock and jewelry repairing; salesman; tools and reference. Address E. D., 34 Bates St., Westfield, Mass.

A YOUNG MAN ten years with Tiffany & Co., five years with the Gorham Mfg. Co., desires a permanent position, either wholesale or retail; moderate salary. B., 2040 5th Ave., New York.

A FIRST CLASS ENGRAVER, diamond setter and jeweler wants a permanent position; can take charge of a shop; sober and industrious; best references. John McLernon, 49 Jay St., Rochester, N. Y.

BY A YOUNG MAN, twenty-four years of age, with ability as watchmaker or salesman, with either wholesale or retail firm; best of references. Address Walter S. Macmillan, 34 North Ferry St., Schenectady, N. Y.

GERMAN watchmaker and good French clock repairer wishes to change; nine years' experience; do hard soldering, assist in jewelry repairing; good reference; m derate salary; prefer south or west; L. W., care JEWELERS' CIRCULAR.

WATCHMAKER, 20 years' experience, thorough, competent in complicated and fine railway watches, references of A1 firms, de ires situation with responsible firm; can go at once, south or west. Address "Watchmaker," 526 Spruce St., Philadelphia, Pa.

WANTED—Situation by first class watchmaker, jeweler and engraver; 12 years' experience; best of reference: have full set of tools; also marine chronometer and bench; Michigan preferred. Address Watchmaker, 803 S. Washington Ave., Lansing, Mich.

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Business Opportunities.

FOR SALE—One of the best jewelry stocks and business. Write to W. E. Loomis, Carrollton, Ill.

JEWELRY BUSINESS, stock and fixtures, fifteen years established, first-class reputation, best location, ten thousand population; one other jewelry store in city. R. B. Edson, assignee, Middletown, Ohio.

GOOD OPENING FOR WATCHMAKER—For sale in county site of 3,000, jewelry, music and sewing machine business invoicing now about $3,000; paying, including bench, $1,800 a year net. Address Henry Austin & Co., Temple, Texas.

WANTED—A young man desires to buy an interest in a good live house where an investment of from $5,000 to $10,000 and a thorough knowledge of manufacturing (ten years' experience), especially rings, and financial backing can be made to count. Address Practical Jeweler, care JEWELERS' CIRCULAR.

Help Wanted.

WANTED—Man with best references, competent to repair French clocks. William Wise & Son, Flatbush Ave. and Fulton St., Brooklyn, N. Y.

WANTED—Engraver and jeweler; one who understands watch work and French clocks preferred; send sample of engraving. I. Brilleman, Albany, N. Y.

WANTED AT ONCE—Young man to do engraving, jewelry repairing and salesman; good, steady position to right man. Address A. E. Rogers, 213 Lackawanna Ave., Scranton, Pa.

AN EXPERIENCED and thoroughly posted optical salesman wanted to handle the best American goods through New York and New England. Address American, care JEWELERS' CIRCULAR.

OPTICIAN WANTED—A thorough, all round man capable of doing skeleton, frame and bridge work and grinding; a steady place with good pay for a competent man. Address Optics, care JEWELERS' CIRCULAR.

WANTED—A traveling salesman by a New York jobbing jewelry firm which has a well established trade in Wisconsin, Iowa and Minnesota, for those States, to sell their line on commission to the retail jewelry trade only. Address with references and particulars, "West," care JEWELERS' CIRCULAR.

Salesman and Traveler

for Silver Plated Ware; only first-class man with a record need apply. Address with full particulars,

"PLATE," care Jewelers' Circular.

I Buy Jewelry Stocks.

I pay **SPOT CASH** for entire or part of any Jewelry Stocks, Diamonds, Watches and Jewelry.

Address, M. F. Confidential.

Care JEWELERS' CIRCULAR.

CASH OFFERS.

If at any time you have offered to you by your customers any Jewelry containing diamonds, pearls or other precious stones, and you do not care to buy them yourself, send them to us and we will submit an IMMEDIATE CASH OFFER. Trade and Bank References if desired. Established 1880. Correspondence solicited.

CHARLES S. CROSSMAN & CO.,

3 Maiden Lane, New York.

The Waterbury Watch Co.

Holiday - Goods.

The 10 line Elf movement

in solid 14K open face or hunting cases made by

DUBOIS WATCH CASE CO.

The 10 line Elfin

in 14K gold filled and silver casings and enamels.

The 15 line Cavour

in 10K gold and silver, rolled plate and enamels.

The 14 size Berkshire

thin model, in 14K gold filled and silver casings

THE WORLD FAMED

Nickel Line

with the Trump, the best low priced watch made, with a timekeeping record unequalled.

CAN BE SEEN AT OUR WAREROOMS:

37 & 39 Maiden Lane, New York City.
211 & 213 Wabash Avenue, Chicago.
Mills Building, San Francisco.

OR WITH OUR DISTRIBUTING AGENTS:

Hayden W. Wheeler & CO., New York City.
N. H. White & Co., New York City.
D. C. Percival & Co., Boston.
L. P. White, Philadelphia.
Oskamp, Nolting & Co., Cincinnati.
Leonard Krower, New Orleans.
G. B. Barrett & Co., Pittsburgh.
Benj. Allen & Co., Chicago.
Otto Young & Co., Chicago.
B. F. Norris, Alister & Co., Chicago.

Catalogues on Application.

Connecticut.

The E. N. Welch Mfg. Co., Forestville, whose plant was recently started up, have over 200 men on the pay roll, and they are working 58 hours a week.

Active preparations are being made in North Haven for the Eagle Sterling Co., of Glastonbury, who are to move there about Jan. 1. A brick structure is now in course of construction for the company's use.

At present a number of the large manufacturing concerns in Bridgeport are running over time, and keeping their operators at work until 9 o'clock four nights a week. Among the number are the Holmes & Edwards Silver Co.

A writ of attachment to the value of $150 was placed on property of Oscar V. Berry, optician, 878 Chapel St., New Haven, by W. H. Forsyth Oct. 25, to recover $90. Mr. Forsyth alleges that on Oct. 12 he lent Mr. Berry $90, and has failed to collect the same. He asks $95 damages.

At the meeting of the Meriden Street Committee last week it was voted that jeweler P. T. Ives be directed to take down his overhanging sign. Watchmaker Oscar Zube again asked the committee to place an overhanging sign in front of his W. Main St. store, and was again refused.

Fire that started in the building owned by Charles Smith and occupied by George Duff as a dial shop, in Thomaston, at midnight last Monday, completely destroyed the structure in spite of all efforts to save it. The loss is complete to Mr. Smith, he having no insurance. Mr. Duff is insured, but is as yet unable to estimate his loss.

Pittsburgh.

R. T. Little, of L. T. Little & Sons, Cumberland, Md., was in the city visiting his brother, Dr. J. T. Little, optician, Smithfield St.

Rodney Pierce, of the Rodney Pierce Optical Co., went east for a few days on a business trip.

Samuel Gallinger, son of Mr. Gallinger, jeweler, and engaged in the jewelry business himself, was married last week to Miss Baer, this city.

C. A. Loughman, McKee's Rocks, has broken ground for a new store and residence in that flourishing suburb, and hopes to be installed therein by Spring.

W. H. Milchsack, who will be recalled as a Fifth Ave. jeweler of a few years ago, is again in the business with Theodore Frey, who lately started up in Allegheny.

David Cauley, a boy of about 17 years of age, was committed to the Huntingdon Reformatory for stealing a number of watch cases from W. H. Irwin, jeweler, 1712 Carson St.

W. P. Boyle, a newspaper man, was committed to jail by Alderman Groetzinger for a hearing on a charge of false pretense made by A. B. West, wholesale jeweler, this city. Mr. West, who is in business for himself, said that the defendant bought a $75 watch from him, paying $5 down and agreeing to pay $2.50 per week. He made only one payment, then went to Chicago, and finally located in Erie, whence he was brought back to this city.

Among out-of-town buyers last week were: J. A. Zang, Alliance, O.; H. Kennerdell, Tarentum, Pa.; A. A. Poole and Mrs. Poole, Washington, Pa.; F. B. Robinson, Youngstown, O.; H. B. Cubbison, Newcastle, Pa.; W. W. Mather, Newcastle, Pa.; August F. Mangeleth, Springfield, O.; E. A. Bloser, New Kensington, Pa.; John Linnenbrink, Rochester, Pa.; Leo Furtwangler, Greensburg, Pa.

The "Imperial" Collar Button.





Patent Applied For.

Made in 10, 14 and 18k. Gold, and in Silver.

Head turns on a pivot with a spring arrangement, enabling you to have button in proper position when inserting into or removing from buttonhole.

Write to the Makers,

BIPPART & CO.,

Manufacturing Jewelers,

23 Marshall Street, - - - NEWARK, N. J.

WM. L. GILBERT CLOCK CO.,

Manufacturers, FACTORIES, WINSTED, CONN.

SALESROOMS:

37 and 39 Maiden Lane, New York. 54 and 56 Madison Street, Chicago.
523 Market Street, San Francisco. Montreal, Canada.

FACTORY AND GENERAL OFFICES, NEWPORT, KY.

Wadsworth Gold-Filled Cases.

NEW YORK OFFICE, 11 JOHN STREET.
CHICAGO OFFICE, COLUMBUS BLDG.

14-k. 6 Size.



1159



1160



1161



1012

PERFECT WORKMANSHIP. HANDSOME DESIGNS.

14-k.



1013



1010



1015



1008

EQUAL IN APPEARANCE THE BEST SOLID GOLD CASES.

6 Size.



1014



1094



1011



1009

SOLID GOLD ORNAMENTATION. GENUINE DIAMONDS.

ORDER WADSWORTH CASES.

THE STAR OF EMPIRE WESTWARD TAKES ITS WAY!

WESTERN SUPPLEMENT of THE JEWELERS' CIRCULAR

VOL. XXXV. CHICAGO, WEDNESDAY, NOV. 3, 1897. No. 14.

Chicago Notes.

All communications in reference to the Chicago department of The Jewelers' Circular, addressed to S. Parlin, 270 Garfield Ave., Chicago, will receive immediate attention.

BUSINESS CONDITIONS.

Lapp & Flershem.—"Business is in good shape and we are very busy getting stock in trim for the holiday trade. We are getting lots of new goods, have made every preparation for this Fall, and expect a big business."

H. F. Hahn & Co.—"We are quite well satisfied with the business our travelers are doing on the road, and our orders are about equal with September, which was by far the largest of any September we have had since '94. We are getting very encouraging reports from our customers generally, and a good holiday business is looked for. Collections are very satisfactory."

Geneva Optical Co.—"Business very much improved over a year ago and very much improved over last Spring. Collections are better, showing a healthier condition of trade. The last month has been the best we ever had, and hardly a week passes but the entire force is kept at work late at least three nights a week."

Holmes & Edwards Silver Co.—"Things continue to pick up with us right along. There is a much larger demand for better goods this year than last year. Our Marina and Lincoln patterns are leading sellers this year and are meeting with a large demand."

C. H. Knights.—"Trade more than double for the past two months what it was a year ago. Just at present there is a little lull in trade, as there always is between seasons, but there is nothing alarming in that. Our diamond trade is good, really the best part of the business, and it compares more favorably than any other branch. Silver novelties come next. Watches are improving considerably over last year, but less in proportion than our diamond trade."

Manager Miller, of the Seth Thomas Clock Co.—"Business is satisfactory in every respect, except that we cannot get goods fast enough, and this is especially true in our watch line. The factory has added a lot of machinery and will be more able to supply the demand in future." Mr. Miller put in a few days the past week in St. Louis.

Towle Mfg. Co.—"We are a third ahead of last year, and each week of the past month has shown a gain over the preceding week. October was also a good third ahead of September of this year. It is perfectly surprising how our Colonial pattern is selling."

C. D. Peacock.—"The bulk of sales are silver, with better qualities and larger prices selling than last year. Then everyhody was looking f r something cheap; this year the price cuts a less figure. October is getting to be about as good a wedding month as June. We sell a great many rings, and miscellaneous lines are going very well."

Rowe Bros.—"There was quite a little spurt in watch sales at retail the first of the month, but later it ran all to silver and wedding rings."

Manager Loeb, Wadsworth Watch Case Co., is at the factory for a few days.

Otto Schneider, of Hammel, Riglander & Co., is back in Chicago for the Fall season.

C. W. Edwards and J. B. Norris left, Sunday, for a trip around the St. Louis circuit.

Mr. Smith, of Smith & Gamm, Madison, Wis., was in Chicago several days with wife and child.

E. M. Anderson and wife, Pensacola, Fla., left for home Thursday night, after a month spent in Chicago.

Mr. Buckley, tower clock man for Seth Thomas Clock Co., is erecting a tower clock in the new bank building at Sumner, Ia.

In a fire, Oct. 27, in the Otis block, corner State and Madison Sts., the jewelry business of T. W. Nichols & Co. was slightly damaged.

H. C. Rowbotham was in town Wednesday on his return from the Pacific coast, and found it profitable to spend the balance of the week here.

Will Breyman, of Breyman & Hardie, Holland, Mich., is on his way west on a pleasure trip. He will enjoy life for four weeks in Colorado and the southwest territories.

M. Goldsmith, of Goldsmith Bros., who loves sport for sport's sake, was an entrant at the Garfield Club championship shooting tournament for a $300 gun, and promises to show the trophy to his friends this week.

On Oct. 23, Col. John F. Turner, jewelers' auctioneer, 103 State St., closed the sale for the estate of George Wolf & Co., Louisville, Ky. He reports the sale aggregating $25,000 in 30 days without adding a dollar's worth of goods.

A leading jobber says: "As for manufacturers, with the little encouragement given them by the jobber in consequence of poor business the first of the year, they have given us the finest lines of goods in years. They deserve praise for so doing, and the appreciation should take a tangible form in the way of good orders."

The committee for the coming annual banquet of the Chicago Jewelers' Association have been named as follows: Lem W. Flershem, chairman; J. F. Talbot, M. N. Burchard, W. H. Gleason, H. F. Hahn and F. A. Hardy (president of the association), ex-officio. The personnel of the committee is of marked excellence and assures a successful event. The date of the banquet has not, at this writing, been decided upon.

Buyers who last week made selections in person were fairly numerous and included: E. O. Wolf, Wolf Bros., Wadsworth, O.; Mr. Lovell, Lovell & Crane, Pittsfield, Ill.; C. E. Depuy, Stockbridge, Mich.; Samuel E. Hall, Hampton, Ia.; C. C. Scovil, Shelbyville, Ill.; F. H. Coburn, manager for George E. Morrison, East Troy, Wis.; F. W. Dufrenne, of Dufrenne & Lyle, Middleton, Wis.; H. C. Smith, of Smith & Gamm, Madison, Wis.; J. Reichstein, Springfield, Ill.; Thomas Juzek, Elgin, Ill.; A. Coomes, Paxton, Ill.; A. F. Doan, Blissfield, Mich.; J. A. Rice, buyer for L. T. Summers, Wilton, Ia.; L. E. Kriebs, Elkport, Ia.; E. G. Squier, Rhinelander, Wis.; L. M. Campbell, La Harpe, Ill.; Charles L. Smith, Burt, Ia.; W. E. Kennedy, Benton Harbor, Mich.; John Peterson, Dundee, Ill.; Ezra Nuckolls, Eldora, Ia.; R. P. Kiep, Joliet, Ill.; Mr. Weld, of Weld & Son, Minneapolis, Minn.; H. B. Hobbs, Des Moines, Ia.; E. J. Johnson, Sandwich, Ill.; L. H. Bauer, Elgin, Ill.; Zimmerman Bros., La Salle, Ill.; E. D. Stewart, Eagle River, Wis.; F. W. Hauenstein, New Ulm, Minn.

Safe Breakers Fruitlessly Work in the Shop of F. S. Boyden & Co.

CHICAGO, Ill., Oct. 28.—Safeblowers broke into the jewelry manufacturing house of Frank S. Boyden & Co., 134 Madison St., some time between the closing hour on Saturday afternoon and the time of opening Sunday morning and apparently spent several hours in assiduous but futile efforts to blow open the heavy safe. When Mr. Boyden opened the place in the morning he found the safe covered with the marks of the drills which the robbers had used in their unsuccessful attempt.

The safe contained a valuable quantity of jewelry, gold and gems. To recoup themselves for their fruitless trouble in trying to blow open the safe the robbers carried off some jewelry from the showcases.

Minneapolis and St. Paul.

I. Goldman has opened a jewelry store at 323 Washington Ave. S., Minneapolis.

John Pfister, St. Paul, has moved from 209 E. 7th St. into larger quarters at 142 same street.

J. Wegman, who recently returned from Germany, has accepted a position as watchmaker with M. L. Finkelstein, St. Paul.

In the case of the insolvency of the Frudenfeld Co., opticians, Minneapolis, in response to a petition of receiver M. L. Cohen, Judge Jamison has issued an order extending the time for filing releases until Nov. 15.

Travelers are having a good trade; country merchants are buying goods for the holiday trade. Staples are mostly in demand, clocks and silver ware moving well. Watches are in fair demand, more so than in former years. Collections are fair, and prospects for a rush soon after Nov. 1 are good. The holiday trade will be good in all lines.

Indianapolis.

Julius C. Walk and family have moved into their new home in Morton Place.

W. T. Hudson has removed his jewelry store from Redkey, Ind., to St. Mary, O.

Workmen have finished setting up F. M. Herron's big street clock in front of his new store, 15 N. Penn St.

S. T. Nichols & Co. have added a printing department, where they do all kinds of envelope and jewelry box marking.

Trade showed a decided improvement the past week. Traveling men are busy on the road and mail orders are good. The latest fad shown by retailers is the "rabbit foot" hat pin.

A. Hawkins, Noblesville, Ind.; A. R. Cooper, Mooresville, Ind., and Henry Rossier, Martinsville, Ind., made purchases from the wholesale houses here last week. E. G. Martin selected a full stock for his new store in Darlington, Ind.

Kansas City.

C. L. Merry has added new machinery and generally remodeled his store and shop.

T. Kolstad, Pleasant Hill, Mo., has remodeled his store, giving it a much better appearance.

Among the out-of-town buyers here last week were: Geo. Essig, Plattsburg, Mo.; A. Glucke, Dodge City, Mo.; W. E. Crellin, Chillicothe, Mo.; C. S. Frost, Odessa, Mo.; J. G. Morrow, Stuart Springs, Mo.; F. S. Hester, Lawrence, Kan.

Columbus, O.

Jack Wall, Gallipolis, has been employed to remove the clock in the tower of the court house at that place, to the lower floor of the tower. It has not been running well, and it is thought the movements of the tower caused by the wind has something to do with the irregularity.

Earnest Glauser, watchmaker, will spend the next 18 months in the Ohio penitentiary. He was convicted by a jury in criminal court last Tuesday of stealing a watch from Kleeman Brothers, last July. The jury assessed the value of the property at $36.25, just $1.25 over the limit. It appears that Glauser did a wholesale stealing about the time he was captured, but as he was an ignorant sort of a fellow he was given a light sentence.

The new clock in the tower at Holy Cross Catholic Church has been put in place. The new timepiece is of the Howard pattern and was put in place by Peter M. Koch, this city, and George E. Waltham, of the E. Howard Watch and Clock Co., Boston, Mass. It weighs 3,500 pounds, and was purchased at a cost of $1,500. The dials are 7 feet in diameter, and stand 125 feet above the ground. The clock stands in the tower 62 feet below the dials. The bells are placed on a platform above the clock. Mr. Waltham went from here to Rushville, where he will erect a clock.

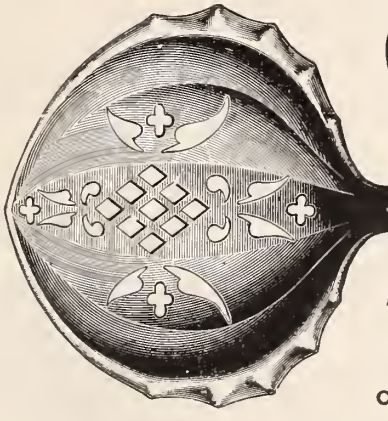
W. H. Reama, general manager of the Springfield Silver Plate Co., Springfield, O., says: "We are running 12 hours per day, and on the increase, as orders for job electroplating are coming to us, not only from all parts of Ohio, but from all over the United States. Our trade this year has been up to our expectations. We have more confidence than for the past four years, and are placing larger orders for stock than heretofore."

Chief of Police McDonnell, of Youngstown, has identified the portrait of the man arrested at Scranton, Pa., charged with stealing $3,000 worth of diamonds, as Frank Bixler, of that city. He was sent to the Cleveland workhouse from Youngstown in 1895, and since that time nothing was heard of him until he was arrested in Scranton.

Following up the big damage suit filed against the National Cash Register Co., Dayton, by the Hallwood Cash Register Co., this city, another infringement suit has been brought by the Dayton concern against the local company and officers. The suit is based upon certain devices used by the Hallwood company.

Two Medals from World's Fair. Australian Opals a Specialty
ESTABLISHED 1869.
Frederick J. Essig, Lapidist,
and Importer and Cutter of
Precious and Imitation Stones.
8th Floor, Silversmiths' Bldg.
131-137 WABASH AVE., - - CHICAGO.

JOHN F. TURNER,
Jewelers' ◎ Auctioneer,
103 STATE ST., CHICAGO, ILL.
Write for Particulars.



Colonial. STERLING SILVER.
ALMOND SCOOP.
TOWLE MANUFACTURING CO.
CHICAGO. NEWBURYPORT, MASS.

GENEVA OPTICAL CO., 69 Washington St., CHICAGO.
Send for our two new Catalogues just issued.
Part 1, Prescription Work. Part 2, Stock Catalogue.

NEUHAUS, LAKIN & CO.,
GOLD AND SILVER SMITHS.
CINCINNATI, OHIO.
NEW YORK OFFICE,
14 E. 17TH STREET.



ORIGINAL DESIGNS
SUBMITTED FOR
SPECIAL PIECES
IN . . . . . .
SILVERWARE.
GIVE US A TRIAL.

Cincinnati.

Joseph Mehmert is in Nashville attending the last days of the exposition.

C. E. Richter, formerly with Michie Bros., is now manager of the jewelry department at the Fair.

Chas. F. Wood, of Chas. F. Wood & Co., New York, called on the trade here last week. C. Steinhauser, Shelbyville, Ind., is looking over the stocks for new goods.

Peter Henry and wife celebrated their silver wedding Friday evening, Oct. 29, and a great many friends assisted them in a delightful manner. They were the recipients of many handsome presents.

The Cincinnati Wholesale Jewelers' Association will have their regular monthly meeting on Nov. 3, at the Burnet House. Special notices have been sent out by the secretary, Joseph Becker, for a large attendance.

The Duhme Co. will, early in the Spring, make some very important changes in the front of their store. They propose to have but one entrance with large windows on each side, instead of the two entrances and four windows. The interior will also be remodeled.

Neuhaus, Lakin & Co. have put in a new sample case for the display of their samples. This week they began to work at nights and will continue with extra work until the holidays. They have engaged the services of Chas. Dietricht, who was head engraver for the Duhme Co. for 25 years.

The Russell Bros.' sale was concluded last week. The stock was sold in lots and many out-of-town buyers availed themselves of an opportunity to secure bargains. Everything was sold to satisfy the creditors. Mr. Russell said he would take a rest of a few days, but the holidays would see him in the business again.

R. H. Galbreath, formerly president of the Duhme Co., but who, upon the new firm organizing, left and went with Loring Andrews & Co., has returned to the Duhme Co., and Ed. Morris, who has been at the head of the bric-à-brac department of the Duhme Co. for the past dozen years, will go with Loring Andrews & Co.

Detroit.

A. Hopper has entered the watch department of Wright, Kay & Co.

The following Michigan country jewelers were in Detroit last week: H. L. Sand, Webberville, and C. E. Spencer, Cass City.

St. Louis.

A number of travelers barred from southern points are putting in their time here.

Among out-of-town customers here last week were: J. H. Tetley, Fredericktown, Mo., and Lee Alnut, Chillicothe, Mo.

The regular monthly meeting of the board of directors of the Retail Jewelers' Association of Missouri will be held at the board's rooms on Wednesday evening, Nov. 3. The association have had printed a neat report of the last quarterly meeting for the members of the association.

San Francisco.

Louis Freund, New York, was in town on business.

W. P. Morgan is in the northwest en route home from the east.

Linderman & Switzer will start a new store in the Call building. They are now located on Kearny St.

The Harbor Commissioners have awarded the contract for the new clock for the ferry depot to the E. Howard Watch & Clock Co., at $3,630. The bid of the Seth Thomas Clock Co. was $4,250.

Among the visitors to town last week were Albert Warner, Fresno; E. W. Wright, Bakersfield, F. F. Barso, Pleasanton, Cal.; C. J. Noack, Sacramento; H. W. Bernheim, Napa; F. Kunz, Fort Jones.

Pacific Coast Notes.

H. D. Botfield has opened a jewelry store in Palo Alto, Cal.

A. B. McKelvey, Pasadena, Cal., has removed to 25 Carlton block.

Ben. C. Tyler has opened a repairing store on Downey Ave., Los Angeles, Cal.

J. H. Padgham & Sons will soon commence making improvements in their place of business in Santa Ana, Cal.

The Case Against Lew Arntz on Trial.

Des Moines, Ia., Oct. 27.—Monday the case of the State against Lew Arntz was called. He was engaged in the jewelry business at the corner of Sixth Ave. and Mulberry St. The indictment alleges that he took inferior Elgin watches, or watches of an inferior grade, with a small number of jeweled settings in the movements, changed the figures on the movements so as to indicate that they contained more jewels than they did in fact, and that by the deception sold the watches at a profit.

Trade Gossip.

Sol. Fox, of Fox Bros. & Co., arrived last week in Cincinnati, O., from Europe, where he made arrangements for the shipment of large quantities of rough.

The O. E. Bell Co., Cincinnati, O., have sent out their new Fall circular of rings, chains and charms and are now working on a small watch catalogue, which will soon be ready for the trade.

The Wadsworth Watch Case Co., Newport, Ky., are working at nights to fill the orders that are coming in daily. The largest sales are made in the "Razzle Dazzle," which seems to have caught the popular fancy.

Very attractive lines of diamond jewelry are those produced this year by Hodenpyl & Sons, 170 Broadway, New York. The lines abound in new designs, and deserve careful examination. The firm report themselves very busy.

Manufacturing jewelers interested in new lines of jewelers' findings possessing both style and beauty are recommended to examine the product of Thomas W. Lind, 67 Friendship St., Providence, R. I. The firm have recently placed in the market many new patterns in galleries and in new ornaments.

J. G. Rindell, representing Champenois & Co., 50 Walnut St., Newark, N. J., returned last week from a trip among his friends in Philadelphia, Baltimore and Washington, where he did a fine business in the firm's "Best Lever" collar button. He starts out again this week over the same territory.

Chas. Rose, the miniature artist, 192 Water St., New York, has placed upon the market a line of photographic souvenirs which are unique and attractive. The souvenirs are made of glass and of metal and show photographic views of the most prominent places of interest in the world. The souvenirs consist mainly of paper weights and plaques for decorative purposes. Views of any known place of interest on any continent can be furnished.

Syracuse.

S. W. Percy, of Ogdensburg, was in town last week.

George E. Wilkins left Thursday for New York for a few days' stay.

Charles H. Seymour, formerly of Jos. Seymour, Sons & Co., is now with Jenkins Bros., steel contractors, John St., New York.

BUY BARROWS' CHAINS

News Gleanings.

John Douglas, Onawa, Ia., gave a realty mortgage for $1,500.

Anderson Erick, Hector, Minn., has sold out his establishment.

C. M. Woodhouse is the name of a new jeweler in Springer, N. M.

James E. Swarthout succeeds La France & Swarthout, Elmira, N. Y.

E. E. Starr, Bowling Green, O., has given a realty mortgage for $900.

Maggie Cole, jeweler, Washington, D. C., has given a trust deed for $400.

Matson & Co., Whitman, Mass., offer 30 cents on the dollar to their creditors.

A. M. Ward succeeds A. E. Swain in the jewelry business in Staples, Minn.

J. O. A. Carper is successor to the business of Charles Stapper, Denver, Col.

George H. Smith has opened a new store in the Sperring building, Danville, Pa.

J. V. Zimmerman, Little Rock, Ark., has given a realty mortgage for $1,500.

Mark M. Hertzstein, Talmage, Neb., is conducting an auction sale in his store.

The F. D. Johnson Jewelry Co., Lynchburg, Va., have moved to 819 Main St.

Thomas F. Evers, Brooklyn, N. Y., has had a judgment of $134 entered against him.

E. W. Bateman has purchased the entire jewelry business of J. D. Thorp, Albany, Texas.

A. H. Retsloff has moved his entire stock of jewelry from Sioux Rapids, Ia., to Manson, Ia.

George P. Fletcher, Brockton, Mass., has discharged a chattel mortgage of $1,275.

W. J. Keating contemplates discontinuing his jewelry store in Watertown, South Dakota.

An auction sale has been advertised of the jewelry stock of the Boise Bazaar, Boise, Idaho.

Krulewich Bros. have succeeded to the jewelry business of Krulewich & Fred, Waco, Tex.

C. A. Berberich, manufacturer of jewelry cases in New York, has given a bill of sale for $350.

J. B. Foster, who moved from Macomb, Ill., to Colchester, Ill., has opened a jewelry store on Coal St.

The firm name of W. L. Morgan, Croton, Conn., has been changed to that of W. L. Morgan & Co.

A suit to foreclose a chattel mortgage for $2,495 has been brought against D. J. Reardon, San Francisco, Cal.

H. K. Herbert, El Dorado, Kan., has been called to Iowa on account of the serious illness of his father.

L. R. Decker, of Marysville, O., will engage in the manufacture of society jewelry with James Jenks, Lancaster, Pa.

In the recent disastrous fire at Windsor, Nova Scotia, Percy J. Webster suffered a loss of $3,800, with an insurance of $2,700.

Frank Hilt and Ed. Barrett were arrested in East St. Louis, Ill., a few days ago on the charge of selling jewelry without a license.

The date of the opening of the Parsons Horological Institute in union with the Bradley Polytechnic Institute, Peoria, Ill., is Nov. 11.

Francis A. Jobson, Perry, Ga., died recently at the age of 61 years. He was born in Perry, and conducted a jewelry business in that town most of his life.

Luman C. Warriner, who for several years owned a jewelry store in Grand Rapids, Minn., has sold out his business and departed for the Indian reservation at Winnibigoshish. He will keep the Government books there the coming Winter.

An adjourned meeting of the Bangor Electric Clock Co., Bangor, Me., was held last Wednesday, and the certificate of incorporation was accepted. The company will build a factory in Bangor next Spring for the manufacture of the clocks. During the Winter, it is reported, 1,000 clocks will be manufactured for them in Boston.

The store of C. F. Chouffet, Buffalo, N. Y., who, as reported elsewhere in this issue gave five chattel mortgages on Oct. 19, is closed and in possession of the mortgagees. A sale of the property takes place Thursday, Nov. 4. It is stated that Chouffet owes about $6,000 for merchandise beyond the amount represented by the mortgages.

E. E. Stratton, Stebbins' block, Hinsdale, Mass., will soon close out his stock at auction and remove to rooms at Mrs. L. P. Wise's, Canal St., where he will conduct the local telephone business and do general repairing of clocks and watches.

Retail Jewelers

should test, critically examine, and compare the

TRENTON MOVEMENTS

with any other low priced movement on the market. Their undeniable superiority will be clearly proven beyond question.



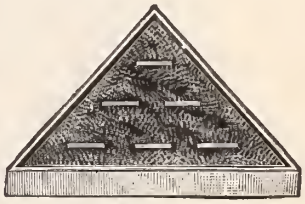
No. 70, 7-Jewels. Price $4.50. (Circular Discount.)

They contain all the essential features of expensive watches.

Write for Price List. Order from your Jobber.

Trenton Watch Co., TRENTON, N. J.

The "Little Wonder"



Display Tray is a "Big Wonder."

12 Trays in a Set. A set allows you to make innumerable striking designs for Window Display, Trays made for Rings, Brooches, Watches, etc.

Write for Catalogue.

S. Valfer & Co.,

Makers of Jewelry Boxes, Silverware Cases, Trays, etc.

48 and 50 Maiden Lane, New York.

Chicago: 1005 Stewart Street.



MARINE CHRONOMETERS,

MANUFACTURED BY

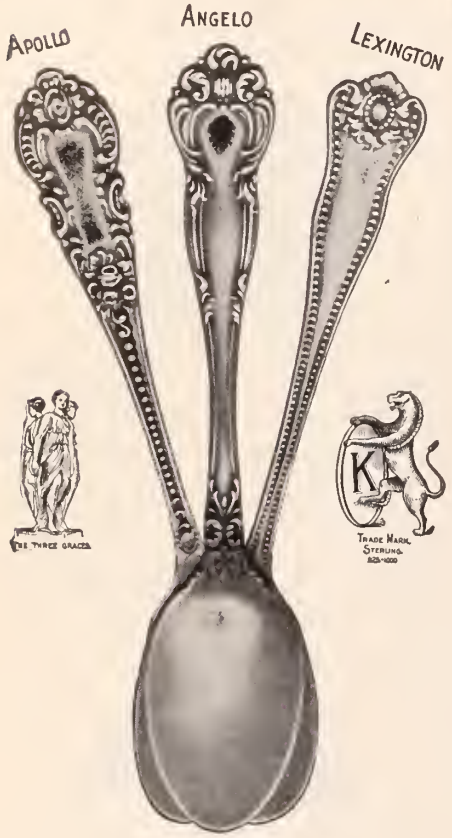
John Bliss & Co., 129 Front St. New York.

We have on hand a number of Chronometers, by various good makers, not new, which have been in service for purposes of navigation, and are excellent instruments. They have been put in perfect repair, and will give satisfactory results as to performance. We will sell these Chronometers at low prices, either for cash, or on accommodating terms to suit special cases, or will hire them at moderate rates, and allow the hire to apply on purchase.

SEND FOR CIRCULAR GIVING PRICES AND TERMS.

SOLD BY ALL JOBBERS

THE THREE GRACES



J. B. & S. M. Knowles Co.,

Silversmiths,

Providence, R. I.

FOX & CO.,

...NOW AT...

22 JOHN ST., - NEW YORK.

LAPIDARIES

AND IMPORTERS OF

PRECIOUS STONES

Cutting of American Gems and Fine Miniature Glasses.

George H. Mullenberg, of Hydes, Md., watchmaker and jeweler, has opened business in Morgantown, Pa.

Seligman Oppenheimer, of Oppenheimer Bros., Kingston, N. Y., last week visited New York to buy holiday goods.

Miss Helen L. Copp, daughter of E. P. Copp, jeweler, Madison, Wis., was married to W. J. Wright, of Hancock, Wis., a few days ago.

The jewelry stock of George K. Burleigh, Tilton, N. H., which was purchased by Gordon Burleigh for $500, has been auctioned off.

The S. W. Gray jewelry stock and fixtures, Fort Dodge, Ia., have been removed to Cadillac, Mich. Mr. Gray traded the stock for land near Huron, S. Dak.

William F. Sellers, jeweler, Altoona, Pa., was a few days ago united in marriage to Miss Helen P. Greene, daughter of Mr. and Mrs. Leonard Greene, of Waltham, Mass.

D. E. Hinkley and T. C. McLeod have purchased the Turner store building, Fenton, Mich., and are remodeling it for occupancy with their stocks of jewelry and wall paper.

J. C. Morrow, C. C. Morrow, Nellie E. Morrow, J. A. Wright and G. A. Wright have incorporated the Morrow Art & Jewelry Co., of Bellevue, O.; capital stock, $2,000.

In a destructive fire in Osceola, Ark., recently the jewelry business of Charles Goodrich suffered to the extent of $250, no insurance, and that of James D. Borum, $300, no insurance.

Henry Strouse, jeweler, McGregor, Ia., died recently of apoplexy. He was 52 years old, and had been a resident of McGregor since 1868. The funeral was held under the auspices of the Masonic brethren.

S. D. Loveridge, a former jeweler of Newark, O., died at his late home in Alexandria, O., recently, aged 70 years, 11 months and 20 days. The remains were interred in Cedar Hill Cemetery, Newark.

B. Friedman and M. Posner, of Pottsville, Pa., will open a jewelry, fancy goods and stationery store in the Stitzer building, E. Center St., Mahanoy City, Pa. The title of the business is the Pittsburg Novelty Co.

Jim McCommiskey was arrested in Niles, O., last week for robbing O'Connor & Well's jewelry store, of that city. He stole seven razors and a small quantity of jewelry. He was recently released from the penitentiary.

Thieves tried to break into George Cleland's jewelry store, Cornwall, N. Y., a few nights ago, but were frightened away by Mr. Cleland, who heard them. The mark of a jimmy could be plainly seen on the door near the lock.

John Stenman, accused of robbing the jewelry store of Mr. Bryant, Topeka, Kan., last February, had a hearing and was bound over for trial in the District Court. Stenman ran away from the city after the time of the robbery of which he is accused, and was not captured till recently. There was practically no defense.

Charles Muccaciaras, an Italian watchmaker and jeweler, whose place of business is in a drug store at the corner of Seventh Ave. and 15th St., Tampa, Fla., has been arrested on the charge of rape of a child eight years old. The Italian has heretofore borne a good reputation, and declares that he is innocent of the crime now charged against him, but his accusers are convinced of his guilt.

J. Stadler, optician and jeweler, Toledo, O., who had been putting a new front in his place of business on Main St., was ordered by the Street Commissioner to stop work and to tear out the part of the work which had been completed. The cause of this action was that the front extended from one to one and a half feet out on the sidewalk, which is a violation of the city ordinances. Mr. Stadler decided to rebuild the front.

Several well known citizens of Bennington, Vt., were victimized a few days ago by a man from New Jersey. The man claimed that he wanted to buy a house and move to Bennington to reside, as old Mr. Bradley, who lived in the family and who was one of the old time jewelers of the town, desired to return to Bennington to reside. The story seemed plausible. The bargain for the house fell through and the man left town. It was then discovered that Mr. Bradley died four years ago, and that the man was richer by about $125 by visiting Bennington.

Ike Orkin, jeweler, Main St., Shenandoah, Pa., was last week charged by William Honnis with larceny as bailee. The complainant alleged that on the 14th inst. he took a watch to Orkin's for repairs, and the jeweler neglected and refused to return the original case, which was valued at $10. Orkin's story is that the case referred to was stolen from his store, and that he offered Honnis one of equal value, which was accepted. Honnis denied this story, saying that he accepted the substitute case with a statement that he would keep it for a few days to give the jeweler a chance to recover the original. He called a few days later and demanded his own case, but received no satisfaction. The justice required bail in the sum of $300.

SAWYER & FAHR, Newark, N.J.

Have the call on the New Brooches, Scarf Pins, Links and Charms, all in 14kt. Gold, with either four leaf clover or forget-me-nots (natural flowers) which are the very latest novelties for the Holiday Trade.



ESTABLISHED 1850.

C. F. RUMPP & SONS,

Manufacturers of

Fine Leather Goods,

Mexican Hand Carved Novelties.

Fifth and Cherry Streets, PHILADELPHIA.

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SEND FOR SPECIAL JEWELERS' CATALOGUE.

Pocket Books, Card Cases, Photo Frames, Dressing Cases, Cigar Cases, Music Rolls, Traveling Clocks, &c. Gold and Silver Mounted Goods.

The Swan Fountain Pen.

Reputation World Wide.
Made upon Distinct Principles.
Is a Compressed Air Pump.
Simply Wet the Insides to Provoke.
an Energy.

W. W. Stewart, Inventor and Patentee

A variety of Styles and Prices

3 Sizes Safety Swans.
3 Sizes Self-filling Swans.
3 Sizes Adjustable Feed Swans.

MABIE, TODD & BARD,

NEW YORK AND LONDON.

J. R. WOOD & SONS,

21 MAIDEN LANE, NEW YORK.



Manufacturer of



SEAMLESS PLAIN SOLID GOLD RINGS,

Diamond Engraved Stone and Child's Rings,

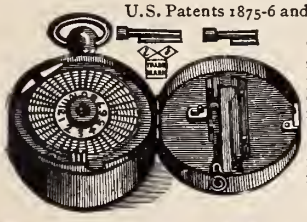
No Rings Stamped Different from Quality.
Send for Catalogue and Price List.

Cash paid for old gold or silver or taken in trade. If allowance is not satisfactory, notify AT ONCE and will return in same condition as received.

Watchman's Improved Time Detector

12 and 24 Different Keys with Safety Lock Attachments.

U.S. Patents 1875-6 and 7. Reissued, 1880



This Watchman's Time Detector contains all latest improvements. The only perfect instrument in the market. It cannot be tampered with successfully. Warranted in every way

Send for circular

E. IMHAUSER, 206 B'way, New York *U. S. A.*

All kinds of Fancy Wood Chests for Tea Sets and Flat Ware.



Silk and Brocade Cases for Silverware and Jewelry.

Canton Flannel Bags and Rolls.

Hebbard and Brother,

860 BROADWAY, NEW YORK.



Busy Jewelers

are those that are handling profitable side lines, and the most profitable of side lines are Music Boxes of the *right* kind.

Regina Music Boxes

are the right kind; they attract custom because they play over 1,000 tunes, because their steel tune discs are indestructible, because they have the strongest movement ever put in a music box with none of the weaknesses found in boxes of other makes, and because a customer will always come again for more tune sheets.

These boxes have handsomely polished cases in all kinds of woods, and can be sold from $7.00 up. Send for catalogue and prices.

REGINA MUSIC BOX CO., Rahway, N. J.

TRADE MARK

The Mauser Mfg. Company,

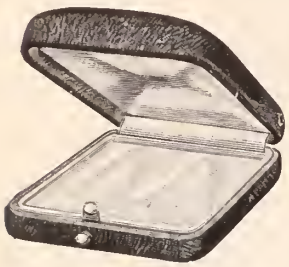
SILVERSMITHS

14 East 15th St., New York.

Our Now Famous

MOROCCINE BOXES,

FOR WATCHES, JEWELRY AND SILVERWARE.



Are as good and better than ever; they are competing for supremacy with our

FINE SILK VELVET BOXES,



Apply for samples to judge for yourself, and see up-to-date goods and prices.

S. & A. BORGZINNER,

82 and 84 Nassau Street, New York.

MOUNTED LORGNETTE CHAINS

We have just produced an exceptionally attractive assortment of LORGNETTE CHAINS, including plain chains and chains mounted with precious and semi-precious stones. Inspection is invited.
Our new lines of

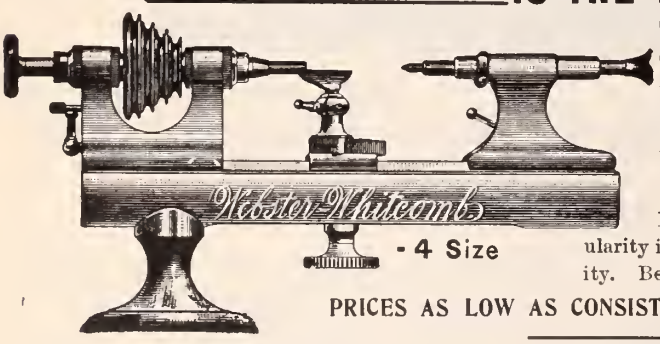
GOLD AND SILVER CHAIN PURSES

are very extensive and desirable.

ZIRUTH & MOORE, 60 & 62 Arlington St., Newark, N. J.

A LATHE OF QUALITY

IS THE LATHE TO BUY.



- 4 Size

There's no doubt about the quality of the . . . . .

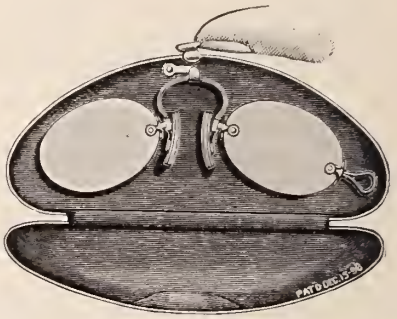
Webster-Whitcomb.

Its steadily increasing popularity is proof of its superior quality. Besides, it is fully guaranteed.

PRICES AS LOW AS CONSISTENT WITH QUALITY.

ASK YOUR JOBBER FOR PRICE LIST OR WRITE TO
AMERICAN WATCH TOOL COMPANY,
Stoney-Batter Works, Chymistry Dist.,
WALTHAM, MASS.

ESTABLISHED 1872.
INCORPORATED 1894.



The Patent Feather-Weight Eyeglass Case.

This case is made with a **Framework of Tempered Steel,** lined with black velvet, covered with the finest leather, and **closed with a neat and practical clasp,** with an inside hanger for the eye glass to keep it in place. The construction is such that **it will hold the highest offset guards** without injury, and **thoroughly protects the eye glass from being broken.** It is the lightest case made.

SPENCER OPTICAL MAN'F'G CO.,
PATENTEES AND MAKERS,
15 Maiden Lane, - - - New York City.

ENAMELERS

OF GOLD, SILVER AND PLATED JEWELRY,
Enameled, Plain and in Colors
ALSO OF
SOCIETY EMBLEMS,
YACHT AND COLLEGE FLAGS
All Varieties of Painted Enamel Work

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179 Eddy Street, PROVIDENCE, R. I.
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AIKIN, LAMBERT & CO.,

MANUFACTURERS OF

FINE GOLD PENS, HOLDERS, PENCILS, TOOTH PICKS, and NOVELTIES.

PAUL E. WIRT FOUNTAIN PENS, at new and lower prices
MERCANTILE FOUNTAIN PENS, guaranteed to give satisfaction.

Catalogues with terms and discounts furnished to the trade.

BRANCH, 103 STATE STREET - - - CHICAGO.

AIKIN-LAMBERT JEWELRY CO.,

IMPORTERS OF

DIAMONDS.

JOBBERS IN

WATCHES, JEWELRY, CHAINS
NOVELTIES, ETC.

LATEST DESIGNS LOWEST PRICES.

19 MAIDEN LANE, NEW YORK

BUYERS' INFORMATION BUREAU.

Questions as to the makers of certain lines of goods, where to buy certain lines, where certain kinds of work s done, the owners of certain trademarks and other matters relating to the buying branch of a jewelry business will be cheerfully answered under this department. The reader cannot ask too many questions.

VICTORIA, B. C., Oct. 15, 1897.

Editor of THE JEWELERS' CIRCULAR :

I visited New York about ten years since, and at the Seth Thomas Clock Co.'s office I was shown a regulator with 30 dials to be distributed over a building for time in the different rooms of said building. The manager of the Seth Thomas Co. told me the system was not perfectly practical, and that I had better inquire later, which I now do. Please let me know if such a system is practical, and who operates the most successful system of clock dials from one clock as a regulator of the whole system? Please find my card enclosed, and if I can get such a practical system of about 40 dials at anything like a reasonable price I will buy it. Respectfully,

C. C. MOODY.

ANSWER:—The particular electric time system referred to by correspondent is now perfected and in practical operation in many public buildings and other establishments. This system, known as the Warner system of electric time, is now controled by the Standard Electric Time Co., Waterbury, Conn., the part played by the Seth Thomas Clock Co. being the furnishing to the other company of the clocks to be used in the system. All correspondence, therefore, in connection with the Warner system should be addressed to the Standard Electric Time Co. The following description of the time system installed by the Standard Electric Time Co. in the High School of Northampton, Mass., will illustrate the practical operation of the Warner system: In the main office of the school is the "master clock," a plain and substantial looking timepiece, but with a very unusual interior economy. It is a self-winding regulator beating seconds, and, according to the school authorities, has made a fine record for itself during the school year for accuracy of time. It is master of 20 secondary clocks, distributed throughout the building, and upon its accuracy depends also the ringing of numerous gongs and bells. The secondary clocks are operated through a system which consists of a battery gauge, indicator clock, alarm bell, cut-out switch and jumping key. At the closing of the circuit, on the 60th second of the minute, the battery gauge is thrown in circuit with the system and shows the strength of the battery at that time. The indicator clock is for comparing the time on the secondary clocks with the master clock; the alarm bell is so arranged that it will ring when the battery needs attention, or when one of the wires should accidentally become disconnected or broken and the circuit opened. The cut-out switch is used for switching the secondary clocks on or off the master clock. The jumping key is for setting all the secondary clocks at one time. The master clock changes the time of all clocks in the building once each minute. The four signal gongs are rung automatically by the master clock, in which their program is arranged. In the room of the Principal is the program clock, which may be set to ring the 13 class bells at any minute during school hours. This is a double clock; on one disc is arranged the program for Monday, Tuesday, Thursday and Friday and on the other the Wednesday program. A push button board provides for individual ringing of any bell in the building, one at a time or all at once. The wires are all concealed, the wood work is all of polished oak, and the 30 cell battery that does the work is located in the basement in a neat cupboard. Once charged it is claimed it will run for a year or a year and a half. According to the school authorities the system gives all the routine signals with a precision not to be equaled. Further information and estimates will be cheerfully furnished by the Standard Electric Time Co.

Electric time systems have not been in use long enough for us to make a definite decision as to which is the best. Undoubtedly each system has some elements of superiority over the rest. The E. Howard Watch and Clock Co., 383 Washington St., Boston, Mass., and 41 Maiden Lane, New York, are among the largest purveyors of tower clocks and clock systems. A notable work of this company is the tower clock and clock system installed in the magnificent new building in New York of the New York Life Insurance Co. and described in THE CIRCULAR of Aug. 11 last. The clock in the tower at the Broadway end of the building is the four-dial master clock of the timekeeping system of the building, comprising from 200 to 300 clocks. At the Elm St. end of the building is another tower containing an electric clock with a single 12 foot dial. This clock controls over 80 other clocks in the building. The Elm St. clock and its dependent timepieces are synchronized by the Broadway clock. In THE CIRCULAR of Sept. 29 was illustrated and described the clock and clock system installed in the new tower of the City Hall of Brooklyn, N. Y., by the Self Winding Clock Co., 161-165 Grand Ave., Brooklyn, N. Y. This company's electric time system is used in many public buildings and business houses. The pneumatic time system of the Johnson Electric Service Co., Milwaukee, Wis., is in operation in several western cities with success, we are informed.

CLEVELAND, O., Oct. 28, 1897.

Editor of THE JEWELERS' CIRCULAR:

Can you inform us who makes a sterling silver or gold cloak or cape clasp? Yours respectfully,

THE WEBB C. BALL CO.

ANSWER:—Sloan & Co., 21 Maiden Lane, and Carter, Hastings & Howe, 15 Maiden Lane, New York, make cloak and cape clasps in gold and silver. Codding & Heilborn Co., North Attleboro, Mass., and Unger Bros., Newark, N. J., are among manufacturers who make them in silver.

Trade-Mark Information.

Note—The publication of our work, "Trade-marks of the Jewelry and Kindred Trades," containing over 1,900 marks, all told, the accumulation of various works of reference, and the ramifications of our business enable us to trace to their origin nearly all marks that may be found on jewelry, silverware, art pottery and kindred lines, of both American and foreign make. All questions in regard to trade-marks will be cheerfully answered. We would be pleased to have the trade seek the benefit of our facilities regarding the identity of any marks they cannot trace. We would prefer to receive the article for examination; for if the mark is of foreign origin, the slightest difference between a drawing and the original is of great importance.

No question is too trivial nor too complicated for consideration under this department.

ILION, N. Y., Oct. 25, 1897.

Editor of THE JEWELERS' CIRCULAR :

We sent some time ago a swivel of a chain marked W. F. B. & Co. and you returned it, stating where to find the mark in your "Trade-mark" book, which we have. You told us it was W. H. Bell & Co.'s chain; now their mark is W. H. B. & Co. Please try again to see if you can find maker. Yours respectfully,

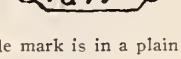
G. H. P. STONE.

ANSWER:—We thought at first that the swivel correspondent sent bore the mark "W. H. B. & Co.," the "H." being imperfectly stamped. This trade-mark is that of Wm. H. Bell & Co. However, we agree with him now that the mark is "W. F. B. & Co." This mark was used by Wm. F. Briggs & Co., manufacturers of rolled plated chains, Attleboro Falls, Mass., who went out of business about a year ago.

ALTOONA, Pa., Oct. 5, 1897.

Editor of THE JEWELERS' CIRCULAR:

Will you kindly let us know whose trade mark



this is? The trade mark is in a plain band ring.

And oblige,

RUDISILL BROS.

ANSWER:—We have been unable to trace the manufacturer of this ring. The mark is unknown to the principal manufacturers of New York, and there is no characteristic of the ring itself that gives a clue to the identity of the maker. The trade mark it bears resembles rather closely that of A. Lounsbury & Son, New York, but this firm are certain that the ring was not made by them nor by any other manufacturer in New York. One of the difficulties in tracing band rings lies in the fact that they are made by many jewelers, retailers as well as wholesalers, who are not in the regular ring business.

On business relating to the holiday trade I. P. Walton, F. W. Acklin and E. Keiser left Tyrone, Pa., Oct. 25 for New York. The first two comprise the firm of Walton & Acklin, of Tyrone, while Mr. Keiser is the father of Mrs. Acklin, and is a jeweler of Brownsville, Pa.



M67
6 Size Hunting, 14K. Montauk,
$12.00 List, Catalogue Discount.

The Old "Stand Bys"

From Maine to California : : :

"14K. GOLD FILLED MONTAUKS"

are known to be the most reliable "15 year guarantee" cases in the market.

Another feature of these goods is that they look like goods much more expensive.

It's an art, is the making of inexpensive goods that don't look inexpensive. It's an art and we are the artists.

What do you think of these prices?



M27
6 Size Hunting, 14K. Montauk,
$12.00 List, Catalogue Discount.



M26
16 Size Hunting, 14K. Montauk,
$14.50 List, Catalogue Discount.



M146
16 Size Hunting, 14K. Montauk,
$14.50 List, Catalogue Discount.



M145
18 Size Hunting, 14K. Montauk,
$14.50 List, Catalogue Discount.

Fahys "Honest" 14K. Gold Filled Cases.



M151
18 Size Hunting, 14K. Montauk,
$14.50 List, Catalogue Discount.

JOSEPH FAHYS & CO.

Established 1857.

FAHYS BUILDING, NEW YORK.



M156



M157



M158



M159



M160



M161



M162



M173



M 7



M 10



M19



M 27

0 SIZE HUNTING 14K. GOLD FILLED MONTAUKS.

PRICE, $11.00 LIST,

SUBJECT TO CATALOGUE DISCOUNT.

The Beauty of "Montauks"

is that they look like far more expensive goods. "Montauks" ARE worth more than we charge for them, but that's another question.

JOSEPH FAHYS & CO.

Established 1857.

FAHYS BUILDING, NEW YORK.

SIX SUGGESTIONS FOR RETAIL JEWELERS' NEWSPAPER ADVERTISING.

HEREWITH are offered half a dozen suggestions for retail jewelers' newspaper advertising: No. 1 is addressed to that large portion of the public among whom the making of presents to their kindred of articles of medium or low price but of attractive display is a custom. No. 2 is a variation of the first, and is addressed to the same part of the public. No. 3 is designed to hasten purchases by those who intend to make presents. No. 4 is calculated to offset the flamboyant advertising of jewelry, etc., by the department stores during the pre-holiday weeks, and can be used at any season of the year to draw a contrast between the stock of the legitimate jeweler and that of the ordinary department store. No. 5 is a unique suggestion for general advertising, and it can serve as a good introduction to a series of special holiday advertisements. No. 6 is a conservative advertisement addressed to what is considered the better class of trade.

No. 1.

The Season of Presents.

Where is a heart that does not at this season beat faster in memory of some loved one?

We have Sterling Silver Presents—true Sterling 925-1000 fine—in unending variety of form and purpose:

	PRICE.
Sewing Set for Mother.....	——
Silver Mounted Pipe for Father.....	——
Chatelaine Set for Sister...	——
Match Box for Brother.....	——
Writing Set for Sweetheart.	——
Button Set for Baby.....	——

Things of Beauty and Usefulness for your "Sisters, Cousins and Aunts."

FAIRE & SQUARE, JEWELERS,
100 MAIN STREET, SILVERSMITHS,
ANYTOWN. WATCHMAKERS.

No. 2.

What Will $2 Buy?

Many, many things. Many, many things admirably adapted as Christmas presents.

For instance:

A Nickel Watch, good time keeper, guaranteed one year, for little brother or son.

A Handsome Sterling Silver Match Box, .925 fine, for big brother or father.

A Silver Thimble and Needle Case for mother.

A Golden Belt with Colored Stones for sister or sweetheart.

A Silver Cup and Spoon for baby.

AND NUMEROUS OTHER THINGS.

Yes, and we have a practically limitless number of nice, pretty things for less than that. Call and see for yourself.

FAIRE & SQUARE, JEWELERS,
100 MAIN ST., SILVERSMITHS,
ANYTOWN. WATCHMAKERS.

No. 3.

"Wise Saws and Modern Instances."

"Never put off till to-morrow what you can do to-day."
"Procrastination is the thief of time."
"A late shopper is a bad bargainer."

The two first are old but tried; the last is new but true.

It is the wise shopper who buys while the stock is fresh and unbroken. Our Fall Stock is now complete. The early customer gets the best selections. Need we give the old saw about the early bird?

Now is the Time to Buy.

	PRICE.
¾ Karat Diamond, 14K. Ring.....	——
Sunburst Brooch, 25 Diamonds.....	——

These are an index to our remarkable stock of diamonds.

FAIRE & SQUARE, JEWELERS,
100 MAIN STREET, SILVERSMITHS,
ANYTOWN. WATCHMAKERS

No. 4.

Not "Just As Good."

We do not sell "just as good" goods; we would not have them in stock. Our goods are **the goods.** Others may sell the "just as good" goods. The career of selling "just as good" goods is short, and as we are in business to stay, we prefer to sell the real goods and let others sell blatant, cheap and worthless imitations of them

Our Sterling Silverware is .925 fine, not .200 or less.
Our 14 kt. Jewelry is 14 karat, not 8 kt. or less.
Our Quadruple Plated Ware is Quadruple Plated, not Washed.
Our Cut Glassware is Cut and Polished, not Doctored.
Our Watches are Timekeepers, not Toys.

We guarantee all we sell, and stake our Reputation upon what we sell.

FAIRE & SQUARE. JEWELERS,
100 MAIN STREET, SILVERSMITHS,
ANYTOWN. WATCHMAKERS.

No. 5.



No. 6.

Individuality and Beauty

are the aims in industrial art. The two must be wedded together. A thing of beauty may be a joy forever, but nowadays it must possess individuality to be altogether successful. Our silverware, jewelry, watches, art goods, etc., possess these characteristics. Our Mr. Faire exercised such care in the selection that it would not be possible to duplicate the stock anywhere.

A FEW ITEMS.

LOVING CUPS of cut glass, silver handles and rim. Price.....	——
CLARET JUG of cut glass, silver handles and rim. Price.....	——
OPERA GLASSES of perfect focus and beautiful pearl mountings. Price...	——
OPERA GLASS HOLDERS of gold plate and mother of pearl. Price....	——

ADMIRABLE CHRISTMAS PRESENTS ALL.

FAIRE & SQUARE, JEWELERS,
100 MAIN ST., SILVERSMITHS,
ANYTOWN. WATCHMAKERS.

THE HOROLOGICAL REVIEW

Masters' Work in the Mu-eum of the American Horological Society.

PART II.

AMONG the old English master watchmakers there were but few who could compare with Thomas Mudge in the finish and correct proportions of details of all his work. Inventor of the lever escapement, he nevertheless devoted the greater portion of his life to the improvement of the marine chronometer. He was born at Exeter, England, in 1715, and at the age of 14 years was apprenticed to George Graham. After finishing his apprenticeship of seven years he continued to work for Graham, and finally embarked in business for himself in 1750. In 1765 he invented the lever escapement and began to become famous as a watchmaker, finally in 1777 being appointed clockmaker to the King. Like all the horologists of his day he had his eye on the reward which the English Parliament had offered for a marine chronometer which would keep time within certain limits. Let us note in passing that this act of Parliament had much to do with the advancement of the science of horology in England. Mudge received in all about £3,000 as a reward for his marine chronometer.

The watch shown in Fig. 6 was made by this celebrated horologist, and is numbered 1440. It has a cylinder escapement with a brass scape wheel and is cap and hole jeweled with ruby jewels. The balance beats 20,179 23-27 beats per hour. As may be seen by consulting the illustration, it has a very elaborate balance cock, superbly engraved with an arabesque design.



FIG. 6. WATCH MADE BY THOS. MADGE.



FIG. 7. WATCH MADE BY THOS. HOUGHTON

It has a worm and gear mechanism for taking up the mainspring. All of the steel work is finished in a superb manner and all the parts are fitted with great care and with a view to the artistic appearance of the whole. This specimen is in a remarkably well preserved condition, and gives a very good idea of the great pains bestowed on all his work by this worthy representative of English watchmaking.

Fig. 7 illustrates a 19 ligne movement made by Thos. Houghton, Chorley, Eng. At first glance it has the same general appearance as many of the old watches have, but upon closer inspection we find some radical differences, most prominent of which is in the escapement and the absence of the barrel, four pins set in the top plate taking its place. The mainspring is exposed, as in most of the American clocks of the present day, and is held by a lug riveted to the end of the spring, which rests against one of the pins in the top plate. There is no maintaining mechanism, which would be necessary if we wanted a continuous power when winding. This escapement, as well as a great many others, is chiefly valuable as an example of what should not be rather than what should be copied. The scale wheel is here formed of two separate and equal wheels, as shown in Figs. 8, 9 and 10, mounted on a brass bush in such a manner that the teeth of one corresponds to the half space of the other, as shown in Fig. 10, this bush in turn being mounted on the scape pinion. The balance staff, as shown in Fig. 11, carries a disc *d*, cut away as shown, to form the lifting plane. In Fig. 12 the disc, or pallet, is shown on a larger scale and separate. The reposes occur upon the smooth part of the disc *c*.

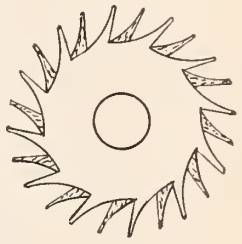


FIG. 10.

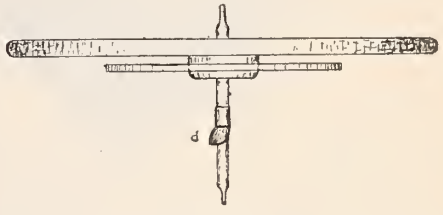


FIG. 11.

The frictions are considerable, and taking place as they do, under unfavorable conditions, make the effects variable, but the greatest error lies in the employment of the double scape wheel, which gives rise to very great inertia, which is always hurtful. This escapement is a modification of Enderlin's and was never made to any great extent and specimens of it are rarely met with to-day. The pivot next to the scape wheel is carried in the dove-tailed piece *c* shown in Fig. 9, which is the means of correcting the depthing between the pallets and scape wheel, by sliding this piece either to or away from the balance staff. The workmanship is very good on the steel parts, and the finish is excellent, but the plate work does not show the work of a master hand. The balance cock is pierced and resembles the balance cocks found on French watches of 1775 to 1825.

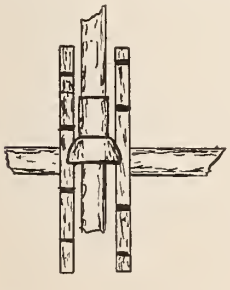


FIG. 8

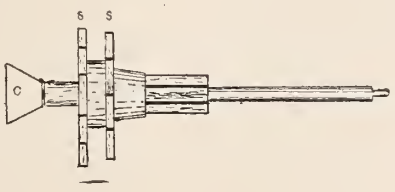


FIG. 9.

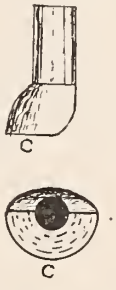


FIG. 12.

Horological Queries.

NEW YORK., Oct. 10, 1897'

Editor of THE JEWELERS' CIRCULAR :

Some time ago I saw account of a balance spring, or, rather, a combination of two springs on one balance that a patent had been allowed on. I think the springs were coiled in opposite directions. What was claimed for the combination, and has it any advantages over the single spring arrangement? J. C. C.

ANSWER:—The device correspondent mentions had two flat springs coiled in opposite directions, and the advantages claimed were that the errors of one spring would be offset by those of the other, and that in extremes of temperature, when a single spring would lengthen or shorten as the case might be, causing the balance to be slightly out of beat, the two spring devices would not be affected. This arrangement was experimented with by many of the progressive horologists of a generation or two ago. The advantages of having the balance always in beat is so slight that some of our best workmen to-day are not at all particular to get the balance absolutely correct. The error, if error it be, is a constant one, and does not affect the daily rate of the watch. The difficulty of correcting the isochronal errors of two springs on one balance is considerably more than double that of the single spring.

PHILADELPHIA. Pa., Oct. 5, 1897.

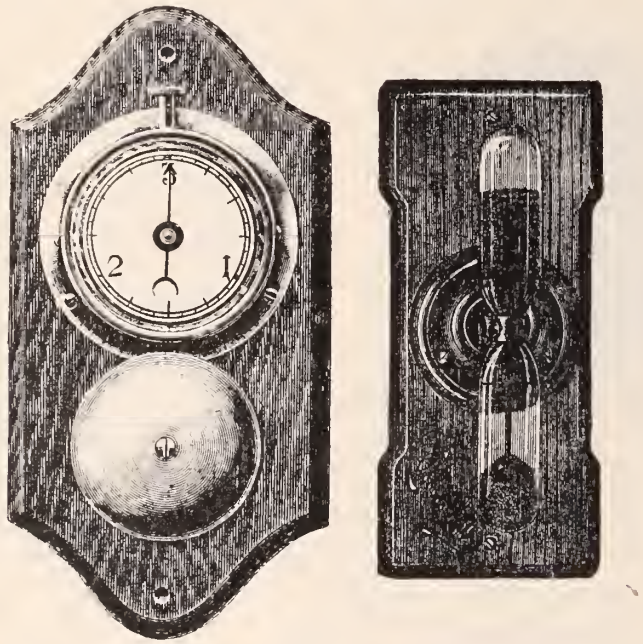
Editor of THE JEWELERS' CIRCULAR :

Several weeks ago you had an article about mainsprings, in which you spoke very decidedly against the custom of replacing the old spring with a stronger one. Will you kindly tell me what you would do under these circumstances? We get 75 cents for putting in a new mainspring, and are expected to make the watch go. The last one I tackled is the cause of this letter. It is a Swiss detached lever, and to begin with, the barrel arbor has no support in the lower plate, and the rotchet wheel has been filed so much that only three or four teeth will hold on the catch. There is so much side shake there that the barrel teeth rub on the lower plate. The center pivots are both cut, and of course have too much side shake. The pallet bridge is very narrow, and has only one steady pin, and one of the pallet stones is made of brass. The jewel pin is brass. Both balance pivots are cut, and their shape is decidedly "comical." One end stone to the balance is evidently made of a broken mainspring. The hair spring is somewhat out of line, and touches both the balance arms and the cock. Now, in the face of all this, have you the heart to advise me to put in a weaker mainspring and make it go? A. J. F.

ANSWER:—A. J. F. is evidently in hard luck and we sincerely hope the watch he describes is not a fair sample of what he has to "make go" and throw in a mainspring for 75 cents.

New Telephone Clocks.

A CLOCK company, the Hamburg-American, so named because it is located neither in Hamburg nor in America, but in Schramberg, Germany, has recently introduced, as THE CIRCULAR learns from the *Handels Zeitung* etc., two new telephone clocks into market, which will probably either fill a "long felt" want or an "aching void," as the case may be. They are shown in the following illustrations, which, as well as the description, are copied from above quoted paper. A pressure upon the button on top of the clock starts the machine, and at the end of the schedule time a gong or bell is rung. Two kinds of these wheel clocks are made: one kind shows the lapse of three minutes, the other of five. The clock is screwed upon a board seven inches long; the nicely nickel plated clock is two inches in diameter; the dial has a beveled glass.



TWO NEW TELEPHONE CLOCKS.

E. B. Crandall is a new jeweler in Emmetsburg, Ia.

Workshop Notes.

Diamantine.—There is nothing like diamantine for giving a good black polish. It is, however, very quick in its action, and requires some little experience to avoid overdoing it and making the work foxy. The work, polishers, etc., must be kept scrupulously clean.

Barometric Error.—With a decrease in the pressure of air and consequent fall of the barometer the pendulum increases its arc of vibration; with an increase in the pressure of the air and consequent rise of the barometer the pendulum diminishes its arc of vibration.

Attachment of Springs.—The position of the points of attachment of the inner and outer turns of a balance spring in relation to each other has an effect on the long and short vibrations quite apart from its length. For instance, a very different performance may be obtained with two springs of precisely the same length and character in other respects, but pinned in so that one has exactly complete turns and the other a little under or a little over complete turns.

The Astronomical Mean Solar Day is recokoned from noon to noon, and the hours are counted continuously from 1 to 24 instead of being divided into two equal parts of 12 hours each, as is the ordinary custom; thus, half past six o'clock in the morning, say, of the second day of January would be expressed by astronomers as January 1, 18 hours 30 minutes. In an astronomical regulator the hour circle is accordingly divided into 24, and the hour hand goes round once in 24 hours.

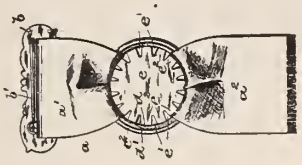
Roller Jewel.—To put in a roller jewel, select one as large as the fork will take and be free; any unnecessary shake in the fork is not merely a loss of power, which may be supplied by a strong spring, but is detrimental to good time keeping. Do not attempt to set the jewel with the roller on the staff; and to remove it the best appliance I have seen is a little table made for the purpose and which can be had at the tool stores. If you have no special tool for setting pins, it can be done very well by holding the roller in the brass lined pliers, and the latter in the flame of the lamp until heat enough is imparted to flow the shellac; see that the pin is upright to the face of the roller, and that the flat surface of the pin is at right angles to a line through it, and staff center, without reference to passing hollow, as that is often too much out of correct position. After cleaning off the superfluous surface, which should be done with a brass scraper similar to a chamfering tool, put the roller on the staff and the balance in the watch, and see if the jewel pin will pass freely in and out of the fork, and that it performs its function of supplementary safety action; if not, it must be put forward or back, as the case demands.

The Latest Patents.

ISSUE OF OCT. 26, 1897.

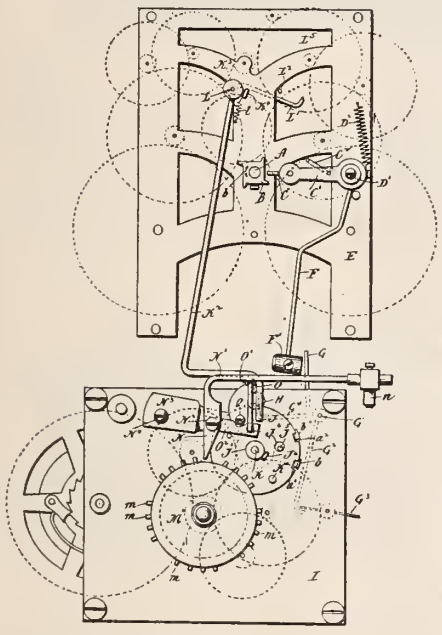
592,255. CYCLOMETER. CHARLES B. POST, New London, Ohio. Filed Dec. 10, 1896. Serial No. 615,134. (No model.)

592,610. BADGE. WILLIAM HORNICH, Newark, N. J., assignor to the Whitehead & Hoag Co., of New Jersey. Filed Aug. 2, 1897. Serial No. 646,768. (No model.)



In a badge, the combination, with an ornamental shell-like medalion, having a chambered or recessed portion in the back thereof, of a ribbon having a part thereof arranged in said chambered or recessed medalion, and a plate for permanently securing said part of the ribbon in said chambered or recessed portion, said plate having an outwardly-extending and raised annular rim adapted to be arranged in said chambered or recessed portion of said shell and straightened out therein to bring it and said ribbon in holding contact with the inner portion of said chamber.

592,614. CHIMING CLOCK. WILSON E. PORTER, New Haven, Conn., assignor to the New Haven Clock Co., same place. Filed May 18, 1897. Serial No. 637,100. (No model.)



In chiming clock, the combination with the time-movement thereof, of an independently-organized chime-movement, means applied to the time movement and actuated thereby for releasing the chime-movement train, a releasing-hook, a notched chime-wheel coacting with the said hook, a guard-cam coacting with the said hook, and provided with lugs corresponding to the notches of the chime wheel, a starting pin carried by the chime-wheel, and a starting lever coacting with the said pin, and depending from the time-movement, and connected therein with the strike-train thereof for releasing the said train through the agency of the chime-movement.

30,729. WATCHES. OTTO YOUNG & Co., Chicago, Ill. Filed Sept. 15, 1897.

ACME

Essential feature.—The word "ACME." Used since Sept. 1, 1897.

30,730. WATCHES. OTTO YOUNG & Co., Chicago, Ill. Filed Sept. 15, 1897.

ACME WATCH CO.

Essential feature.—The words and abbreviation "ACME WATCH CO." Used since Sept. 1, 1897.

EXPIRED PATENTS.

[The following list of recently expired patents of interest to the trade is furnished by G. M. Lamasure, Solicitor of Patents, Washington, D. C. A copy of any one of these may be had from him for 10 cents each.]

Expiring Oct. 26, 1897.

233,616. STYLOGRAPHIC FOUNTAIN-PEN. JOHN C. HARING, Jersey City, N. J.

233,676. COMBINED CANE TIP AND MATCH SAFE. LOUIS HELLMAN, Chicago.

233,681. EYEGLASSES. ALBERT LANDSBERG, Detroit, Mich., assignor to L. Black & Co., same place.

233,678. GEM SETTING. ANTHONY HESSELS, New York, N. Y.

233,738. EYEGLASSES. CHARLES N. DUNHAM, Philadelphia, Pa.

233,756. EYEGLASSES. GIDEON C. HILPERT, Hill, N. H.

A Descent into DeBeers Mine.

A DESCENT into the De Beers mine is now a comparatively safe and not uncomfortable experience. At the 1,200 feet level, however, the heat is great, and doubtless increase of depth will mean increase of pressure and of heat. It is now generally realized that the birthplace of the diamond is down deep in the earth's crust, and that the same subterranean fires that make earthquakes and build up volcanos throw out these precious stones. The art of discovering diamond fields consists, of course, of finding out these volcano vents. Working in the open is no longer carried on at the De Beers and Kimberley mines. It was continued until a depth of 600 feet was reached, but the sides kept falling in. The underground shafts and tunnels present a truly wonderful scene. There are miles of subway lit by electricity, and thousands of natives laboring with restless activity, but never a diamond in those long passages do you see. The stones are only found on the surface after a prodigious amount of crushing, washing and other laborious and ingenious manipulation of the ground. Diamonds vary greatly in size, but up to the present no one has been able to fuse two or more stones into one. It has been tried for years, because it is thought that an enormous fortune awaits the person who finds out the trick of taking a handful of the tiny fragments and refashioning them into one single stone. The highest heat and the heaviest pressure obtainable have not been found sufficient.

A sufficient amount of the jewelry stock of Harry Stone, St. Joseph, Mich., was sold Oct. 21 to satisfy mortgages aggregating $1,100, and the balance of the stock was to be sold Oct. 27 unless a settlement was made. There were yet two mortgages, one held by the Union Banking Company, of $105, and the other by Elsie Watson, of $59.

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Exhibit of Rare Bronzes.

THE most interesting addition made to the Metropolitan Museum of Art, New York, in many years, is a remarkable collection of rare, antique bronzes of great value, shown to the American public for the first time at the 33d semi-annual exhibition and Autumn reception of the museum Monday evening. The collection, which is said to be worth at least $50,000, is a gift from Henry G. Marquand, president of the museum, and was purchased in Paris some months ago by the donor's son, Prof. Allan Marquand, of Princeton University.

The collection has been arranged on the second floor of the museum, in the room in which is to be found what is regarded as the finest collection of classical pottery in this country. The history of the bronzes is, of course, well known, but the information is thus far withheld, probably on account of the strictness of the Latin governments with regard to the passage of valuable antiques from their countries and the severity with which the agents in such cases are held to account. The most ancient of the bronzes bear Etruscan inscriptions, and they are thought to date back at least as far as four hundred years before Christ. Others are of Roman or Pompeiian origin. The largest piece in the collection is a group representing Cybele, the Great Mother, on a triumphal car drawn by lions. Cybele is represented with a turreted crown upon her head, a patera in one hand and a tympanum in the other. The chariot is of four wheels, an unusual type, and has a raised floor, which is equally unusual. Upon the surface of the car is an arabesque ornament of complicated design, and the whole is remarkably well preserved. It is said that the museum has already received an offer of $28,000 for this one group from a European museum.

The largest single object is a statue herewith illustrated of Publius Septimus Geta, a brother of Caracalla, and joint Emperor with him until fraternal suspicion wrought his assassination in the year 212. The statue is three feet ten inches in height, and was evidently modeled when the subject was sixteen or seventeen years old. The right hand holds a rod and the left is extended as though the youth were speaking. The name of the artist has unfortunately not been perpetuated. Other objects of exceptional interest are two mirrors, upon one of which is represented Aphrodite persuading Helen to listen to Paris. The other mirror, according to the experts, shows signs of great age, and it bears an Etruscan inscription.



BRONZE STATUE OF PUBLIUS SEPTIMUS GETA.

PRESENTED TO THE METROPOLITAN MUSEUM OF ART BY HENRY G. MARQUAND.
(*Photographed for* THE JEWELERS' CIRCULAR *by Charles Balliard, official photographer of the Metropolitan Museum*).

A candelabrum, composed of a male figure resting on a tripod and supporting a bronze stem, is supposed to be one of the most ancient specimens. This is of Etruscan origin. Among the smaller pieces are a winged Cupid, carrying a bow: a head, labeled, "An Indian Bacchus;" a head of Athene, a figure of Eros representing him as just alighted from flight, a draped figure of a Roman matron, a curious pocket-knife, several ornaments and vases, a figure of Jupiter sitting upon his throne and bearing in one uplifted hand the thunderbolts with which his name is associated, and the beautiful bust of Minerva, illustrated on page 54 of this issue of THE CIRCULAR. The entire collection is in an exceptional state of preservation, and will afford much pleasure and profit to lovers of antiques and connoisseurs generally.

Geo. T. Wilson, Meadville, Pa., has greatly improved his store.



83 Leonard Street.
1881 to 1883.

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—TO—
1897



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Now occupy the above Building covering the entire block between W. 3d and W. 4th Sts., on Wooster St.,

(Entrance on 4th St.)

The Connoisseur.

(*Continued from page 51.*)

The Rambler's Notes.

WHAT THE RAMBLER SAW AND HEARD AMONG THE DEALERS IN ART POTTERY, CUT GLASS, BRONZES, ETC.

NEW GOODS IN A. K. LIMOGES.

THE very latest variety of art pottery offered to jewelers and art goods dealers is a line of A. K. Limoges vases, urns, jars, jugs, flower pots, jardinieres and fern dishes, which have just now for the first time been introduced by C. L. Dwenger, 35 Park Pl., New York. The goods have a body of A. K. china and show the richest decorations of that ware with shapes that are new and graceful. The prevailing ornamentations seem to consist of a body color of ivory or light shade green, with small figure and cupid panels and rococco gilt designs. Many floral effects are also included in the decorations.

*

LEVY & DREYFUS CO.'S LINE OF HAND PAINTED CHINA.

IN their hand painted French china, the Levy & Dreyfus Co., 41 Barclay St., New York, are showing some new designs that are both unique and beautiful. The goods in question are the product of the Art China Decorating Co. and consist of imported blanks decorated by the best American china decorators. The Levy & Dreyfus Co., who control this product, make a specialty of designs that combine originality with artistic merit. Their line includes all varieties of fancy pieces, small sets, novelties, etc., common to fine china.

*

LARGE VARIETY OF SMALL PIECES IN HAVILAND CHINA.

IN few makes of French china can be found so large an assortment of small novelties or so wide a variety of decorations as is shown in the Chas. Field Haviland china carried by Haviland & Abbot, 29 Barclay St., New York. In desk appointments alone is displayed an assortment of small articles suitable for holiday trade that has never been surpassed. To mention a few of these articles we will call attention to inkstands and mucilage pots of several kinds, sponge racks, spindles, hand blotters, pen trays, stamp trays, pencil trays, pen wipers, seal candlesticks, envelope and letter racks, thermometers, calendar racks, etc., etc. Small floral decorations, petite sprays of festoons of flowers in dainty hues and monochrome are the prevailing decorations in this line.



HEAD OF MINERVA.
PRESENTED TO THE METROPOLITAN MUSEUM OF ART BY HENRY G. MARQUAND.

(*See page 51.*)

HALL CLOCKS WITH BAR CHIMES.

AMONG the hall clocks in which Harris & Harrington, importers, at 32 and 34 Vesey St., New York, are at present having the greatest success, are those containing the bar chime movement, the latest production of J. J. Elliot & Co., London, for whom this firm are the sole American agents. In this movement, which is made only for hall clocks, the striking is on bars instead of gongs. The movement may be obtained in cases in 18 different styles, and in all woods—cherry, oak, mahogany, and others—used for this purpose. Some very elaborate and heavy carved cases have recently been introduced by this firm.

*

FINE STOCK OF DECORATED GLASSWARE

ONE of the most successful departments this season in the establishment of Chas. Ahrenfeldt & Son, 50-54 Murray St., New York, is the floor devoted to decorated glassware of all descriptions. Here are now combined in one display the various lines of Bohemian, English, Venetian, French and other glassware carried by this firm, including stem ware for table use. Among the lines in which jewelers are at present making the greatest inroads are the bowls and dishes with engraved designs filled in with rich gilt, the reproductions of the old German glass with its ornamentations of coats-of-arms, crests, inscriptions, etc., and the decorated glass window plaques and transparencies.

THE RAMBLER.

A firm in Cincinnati, O., have been experimenting with the potato and find that when treated with certain acids it becomes as hard as stone. The object of the experiments is to make from the potato such articles for which horn, ivory and bone are employed. They will make a specialty of sleeve buttons and collar buttons.

Fine Art Pottery,

French China and Glassware.

SUITABLE FOR WEDDING AND HOLIDAY GIFTS.

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Manufacturer of

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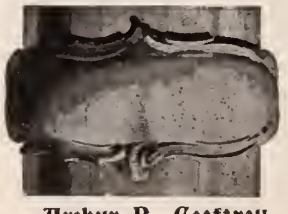
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The "Dykes" Patent Bicycle NAME PLATE.

All Sterling Silver. Adjustable to Any Wheel.

LOCKS ON.



Only Detachable by Owner.

No Visible Mechanism

A Positive Means of Identifying the Wheel.

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—genuine bargains in choice odd pieces of ART POTTERY—in which the cost does not figure, are now at your disposal in our showrooms.

The demand for these goods has been and is growing with the JEWELRY TRADE and an unusual opportunity is given you to supply your wants for the coming HOLIDAYS. They are new goods, but we want the room and must move them at once. We can always do this by putting a price on goods. The moving price is on these.

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THE JEWELERS' CIRCULAR
AND HOROLOGICAL REVIEW.

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RARE ETRUSCAN BRONZE WORK AT THE METROPOLITAN MUSEUM.

IN the collection of antique bronzes presented to the Metropolitan Museum of Art, New York, by president Henry G. Marquand, as described in THE CIRCULAR last week, are two Etruscan bronze mirrors in an excellent state of preservation. The mirrors shown in the British Museum are Etruscan. The two mirrors in the Marquand collection, which are here illustrated, differ but little in outline and in essential characteristics from the form of hand mirrors of the present day. The first was found in a tomb near Perugia, and shows an ornamentation representing Aphrodite advising Helen to listen to Paris. The three figures are indicated by inscriptions. The engraving is the work of a Greek and not an Etruscan artist according to Helbig, an eminent authority, who says that the mirror is one of the finest of its kind known. The second was also found in a tomb, near Chiusi, Italy. The engraving on it represents Minerva, the enigmatic Etruscan goddess Shalka (some say Juno), and a satyr. The figures here are also indicated by inscriptions, one being the satyr's name. The mirror has an iron handle in a state of preservation seldom found. Both mirrors are extremely interesting works of ancient art.



RARE BRONZE ETRUSCAN HAND MIRRORS.
PRESENTED TO THE METROPOLITAN MUSEUM OF ART BY HENRY G. MARQUAND.
(*Photographed for* THE JEWELERS' CIRCULAR *by Charles Balliard, official photographer of the Metropolitan Museum.*)

Etruscans and Romans, as is well known, used bronze extensively, not only for their statues and statuettes, but also for articles in the more useful fields that were to bear elaborate and artistic ornamentation. Ninety per cent. of the number of bronze

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on so-called **"Rogers"** goods designates seconds, imperfect or defective goods, discarded patterns, and other unsalable goods. The market is now being flooded with this inferior stuff, which some unprincipled dealers are advertising and selling at a lower price than the **original** and **genuine** goods stamped

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can be sold for. The trade are therefore cautioned to be on their guard against these goods and wherever they come in competition with them to expose them.

The **Best Goods** are the **Cheapest** in the end and all goods bearing our brand are sold with the broad guarantee to give the consumer perfect satisfaction, and every dealer handling them is authorized by us to warrant them in every respect.

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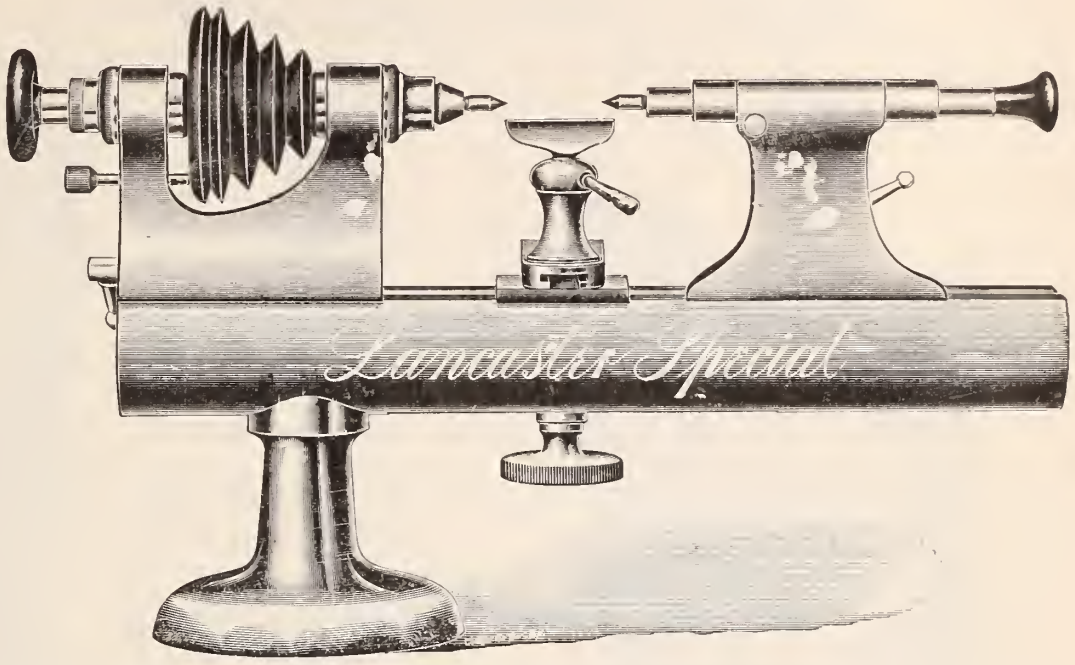
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The Imitation Lathes do not compare with it at all.

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Don't accept an imitation when the "Lancaster Special" can be had for $24.44, Net Cash.
buy a Lathe of any kind before getting Our Prices.
forget, we carry a full and complete line of Rivett's Goods, and can serve you promptly.
forget that our stock of Foot Wheels Polishing Lathes and Work Benches are complete.
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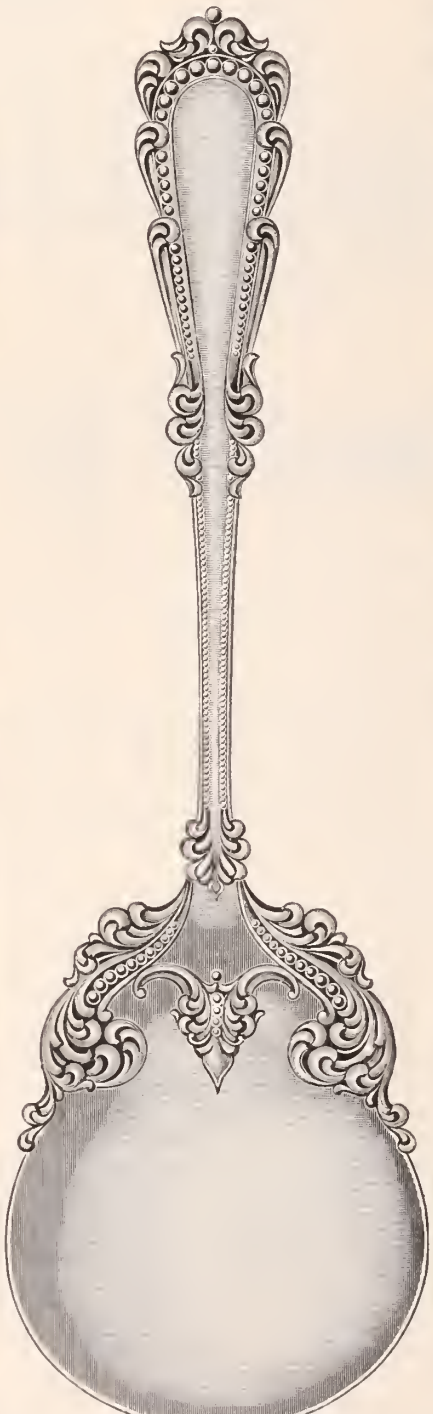
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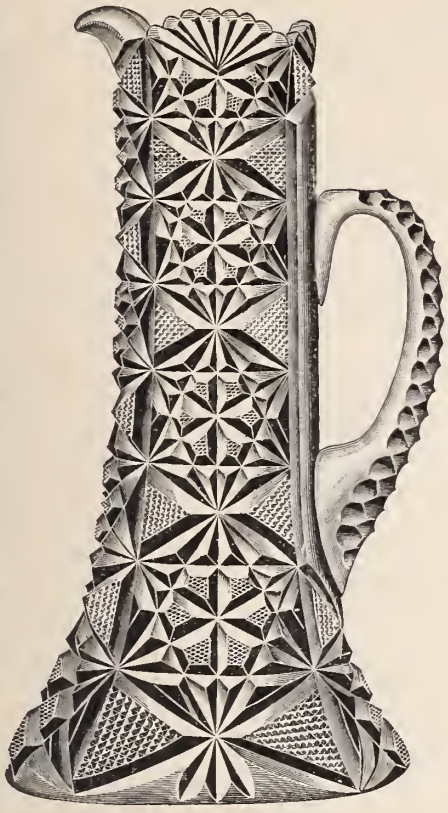
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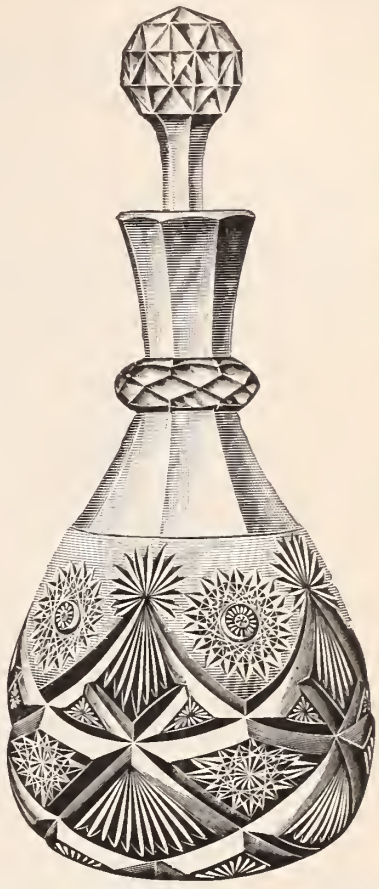
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1835—R. WALLACE—A1.

Plan for the Reorganization of the Rockford Watch Co. on the Tapis.

ROCKFORD, Ill., Nov. 5.—The rumor has been current for several days in business circles that the Rockford Watch Co. are to be reorganized. It is not known who is behind the movement, but it is understood that several of the former stockholders have some money to invest in the project and have interested a number of men of abundant means who reside elsewhere.

Since the assignment of the company little has been said regarding the future of the plant until very recently. The assignee, Irvin French, has been capably handling the company's affairs, with the result that the concern are now setting their old employes at work. There are now 30 men employed, and all are putting in 10 hours daily. They are engaged in making the 7 and 11 jeweled movements into 17 jeweled movements. They are also making some 21 jeweled movements, a new watch for the Rockford company. The present output is 400 watches a month and the number is being slowly increased. It is expected that within a short time 50 men will be steadily employed.

The watch factory was once the greatest institution in Rockford. The steps toward its active resumption of business are being watched with interest by Rockford people, and they will hail with delight a revival of the old days.

Proposed New System of Taxation on Business Houses in Canada.

TORONTO, Can., Nov 3.—The Retail Merchants' Association of Canada are vigorously pushing the fight against the department stores. Last week the appeal taken by the association against the assessment on the stock of the T. Eaton Co., the largest department store in Canada, was heard before the Court of Revision. The assessment had been placed at the ridiculously low figure of $100,000. The court after hearing arguments on both sides increased the amount to $200,000. The resolution submitted by the association to the City Council in favor of an enactment by the Legislature empowering municipal councils to impose a business tax in place of the present method of personal assessment, embodied a schedule of progressive rates to be imposed upon the total volume of the year's business.

Under the proposed system businesses of less than $25,000 a year would pay at the rate of one-eighth per cent. per $1,000, the rate increasing by a gradual sliding scale until where the turnover reached $1,000,000, it would pay 2⅝ per cent. It is urged that the present system is unfair because the assessment is based on the goods actually in stock at the time of assessment, less the amount due or alleged to be due to creditors, with an additional allowance for depreciation. While the stock of a department store is rapidly turned over the process is much slower with the small stores, so that a given sum of money invested in the former represents a much greater volume of business than the same amount in specialist stock.

The Purposes of the Kirby-Meigs Watch Co. of New Haven.

NEW HAVEN, Conn., Nov. 5.—As already announced in THE CIRCULAR, Samuel H. Kirby, jeweler, is president of the Kirby-Meigs Watch Co., New Haven, just incorporated. Richard W. Meigs, secretary of the E. E. Arnold Stove Co., is secretary and treasurer. H. R. Caulfield is general manager. Mr. Caulfield has organized watch and diamond clubs all over the United States in the last 10 or 15 years. The plan the company announce is that each member of the club continues paying $1 a week for 60 weeks, until his watch is paid for in full. Each week a watch is drawn and awarded to some member, and this proceeding goes on until 60 watches are awarded. If a member drops out the management gets some one else to fill the vacancy. If a member cannot keep up his payments he does not forfeit the amount paid in. He can either get some one else who is not in the club to take his place, or the management will hold the money to his credit for one year from date of last payment and he can resume the payment at any time and get a watch.

The management claim that their plan excludes all idea of a lottery, and that the members get their watches at wholesale price, 60 watches sold at $60 each making a cash transaction of $3,600.

Jeweler Rickey and Family Narrowly Escape Death by Fire.

TRENTON, N. J., Nov. 2.—At 15 minutes after midnight this morning an officer and a night watchman discovered fire in the jewelry store of H. L. Rickey, 14 N. Broad St., and the officer sent in an alarm while the watchman broke in the front door of the store. The fire department soon arrived, and four extinguishers were tried on the flames, which, by reason of having been burning for some time, had gained considerable headway.

The entire building is occupied by Mr. Rickey, the second and third floors being used as living apartments. On the third floor are the bedrooms, and there is but one way to get down stairs, that being at the rear end of the building, where the fire occurred. Mr. Rickey was awakened by the noise at the store door. He started to go down stairs, but the heat was intense, and he returned to the front windows. By this time the fire department was in front, and, quickly getting the ladders in place, the firemen carried Mrs. Rickey, her daughter and two sons to the sidewalk below, while Mr. Rickey descended unaided. Mr. Rickey had occupied the building since Sept. 1, and had neglected to take out any insurance. One hundred dollars will probably cover the loss.

Fashions in Jewelry.

A LADY'S RAMBLES AMONG THE JEWELERS.

Straw colored cameo glass makes ideal vases for flowers.

*

Belts quite out of the ordinary show a combination of colored leather and cut steel.

*

Very artistic are the cut steel hair ornaments set in gold and mounted on tortoise shell combs.

*

The demand continues for traveling clocks; also for the ball desk clocks with convex lens dials.

*

A unique belt is made of sections of leather linked together with steel and finished with a steel buckle.

*

Of high artistic quality are the Vienna paintings on wood panels; the same may be said of the enamels on copper.

*

With other dainty accessories for the "house beautiful" are paintings on ivory, in gilt frames, of the Louis Quinze period.

*

All kinds of metal and real and imitation jewels are employed in the working of fancy belts, which continue all the rage.

*

Little briar pipes with silver mountings and amber mouth pieces are exhibited along side the silver trimmed meerschaums.

*

A novelty in silver knick-knacks is a little flat reel on which to wind dental floss; it is designed to carry in one's pocket or purse.

*

Decorated porcelain is introduced with charming effect for the backs of brushes and hand mirrors; the mountings are silver or silver gilt.

*

East Indian styles are dextrously copied in the new silver jewelry, which receives its enrichment in semi-precious stones and vitrified colored enamels.

*

Cut steel is being used to advantage by jewelers. Some of the floral designs in hair ornaments, mounted on tortoise shell pins, are artistically executed.

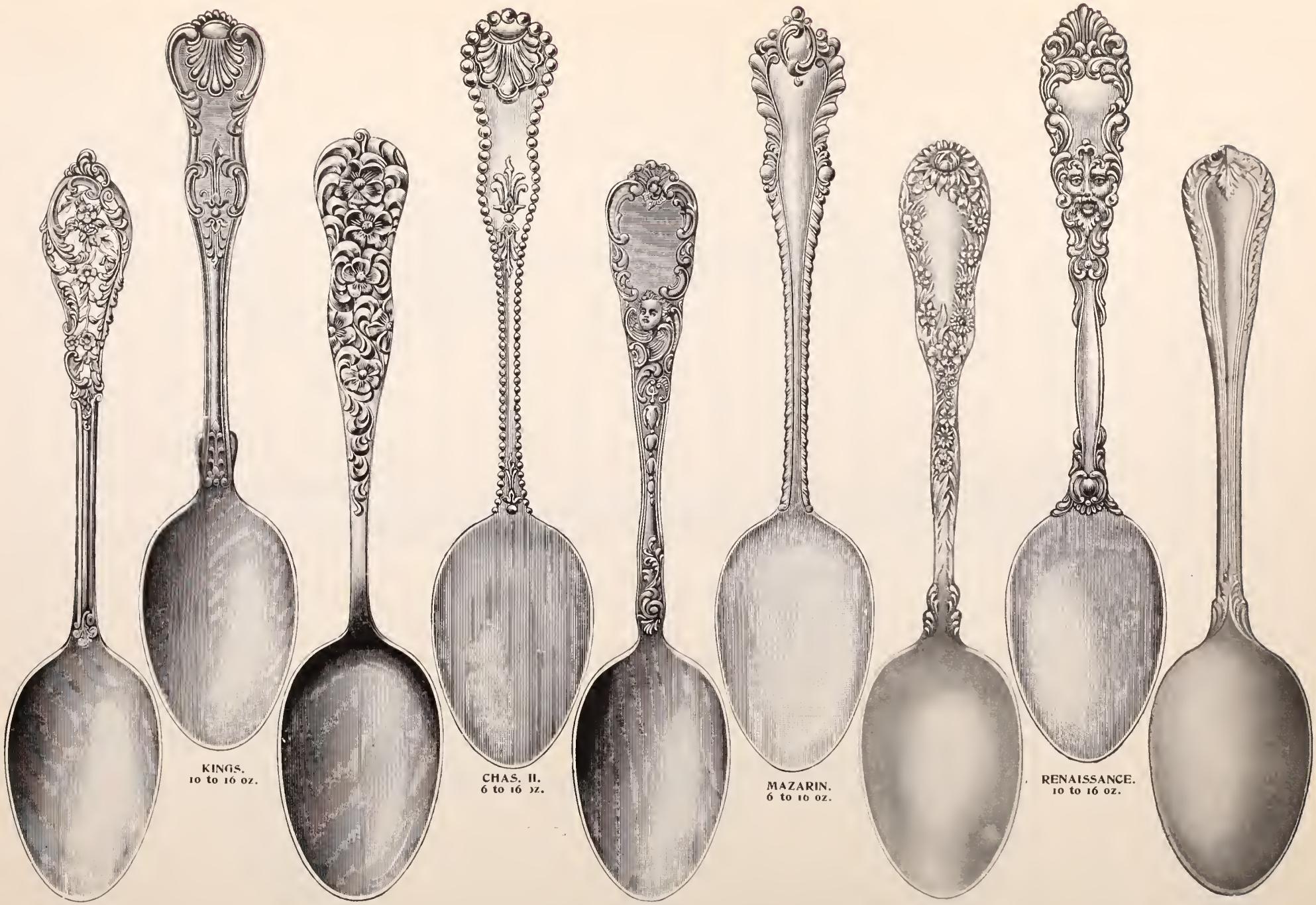
*

The latest development in clover jewelry is that which shows between the layers of crystal an enameled lady-bug resting on the green quadruple leaf.

*

Jeweled pipes, designed for the holiday trade, are variously mounted. Sometimes the jewels appear in a gold band around the bowl of the pipe, and sometimes they are set in the handle.

ELSIE BEE.



DOMINICK & HAFF,

860 BROADWAY,
NEW YORK.

ESTABLISHED 1821.

A FULL LINE OF FANCY PIECES MADE IN ALL PATTERNS.

Nervy Sneak Thief Robs the Store of G. A. Bittrolff.

EVANSVILLE, Ind., Nov. 3.—Monday morning a man walked into G. A. Bittrolff's jewelry store. Mr. Bittrolff, Sr., was in the rear, while John F. Bittrolff, the son of the proprietor, who attends to the business of the firm, was out at lunch. The man slipped behind the railing and got two gold watches, two solitaire diamond rings, three combination rings of diamonds, rubies and emeralds, one marquise diamond and several other rings and disappeared without being seen. Mr. Bittrolff heard the door slam and came to the front, but the robber was gone. The loss is about $150 to $200.

In broad daylight, Sunday evening, a thief broke into C. P. Mingst's store and got about $300 in jewelry and rings. There is no trace of the thief.

A Vigilant Clerk Detects a Thief at His Game.

JACKSON, Mich., Nov. 5.—A fashionably dressed colored man entered W. B. & E. F. Webb's jewelry store and asked to look at a tray of ladies' gold watches. He cleverly slipped one up his sleeve, and a clerk sent for an officer. The watch was recovered at the police station. The would-be thief gave his name as Harry Jones, of New York. He sported a fine diamond studded gold watch, had plenty of money and checks, and pawn tickets showing that he had worked in many eastern cities. He claims to have been following the races.

A lighted match accidentally dropped on some jeweler's cotton in the show window of F. A. Harrington's store, Spencer, Mass., caused a lively blaze last week. Mr. Harrington, with the aid of at least 100 others who rushed to the scene, succeeded in extinguishing the flames, but not until a lot of jewelry that had just come in had been scorched. Mr. Harrington estimates his loss to be in the vicinity of $100.

DAVID KAISER. FRED L. SMITH. JOHN A. ABEL.

David Kaiser & Co.,

MANUFACTURERS OF

FINE DIAMOND MOUNTINGS,

35 ANN ST., COR. NASSAU ST., NEW YORK.

John F. Saunders, Cutter and Importer of

DIAMONDS AND OTHER PRECIOUS STONES.

FINE PEARLS A SPECIALTY.

68 Nassau St., cor. John St., Sheldon Building, Room 16, NEW YORK.

Philip Bissinger & Co.,

IMPORTERS OF

PEARLS, DIAMONDS AND PRECIOUS STONES,

Agents for Bohemian Garnet Goods, Enamel Lockets and Coral Jewelry,

20 JOHN STREET, NEW YORK.

ESTABLISHED 1873.

TRADE MARK.

DAY, CLARK & CO.,

MAKERS OF

FINE JEWELRY,

23 MAIDEN LANE, NEW YORK.

JOHN C. DAY. FRANKLIN DAY. WALTER R. SHUTE.
SAMUEL CLARK. WALLACE S. CAMPBELL. WILLIAM A. COBB.

Leaders in Scientifically Cut Diamonds.

We are daily receiving from our cutting works scientifically cut diamonds of all sizes and we solicit orders for same.

OPPENHEIMER BROS. & VEITH,

. . . DEALERS IN . . .

Diamonds and Watches.

65 Nassau Street,

PRESCOTT BLDG. NEW YORK.

DIAMONDS.

Wm. S. Hedges & Co.,

IMPORTERS OF

Diamonds and Precious Stones.

DIAMOND JEWELRY.

170 Broadway, New York.

27 Holborn Viaduct, London.

Alfred H. Smith & Co.,

IMPORTERS

DIAMONDS

AND

PRECIOUS STONES,

182 BROADWAY, COR. JOHN STREET,

NEW YORK.

Columbus Memorial Building, 103 State St.,

CHICAGO, ILL.

MOUNT & WOODHULL,

LATE WITH

RANDEL, BAREMORE & BILLINGS,

DIAMONDS,

OTHER PRECIOUS STONES, PEARLS, ETC.,

DIAMOND JEWELRY.

26 MAIDEN LANE,

(Southwest corner Nassau Street,)

JOHN C. MOUNT,
ADDISON W. WOODHULL. NEW YORK.

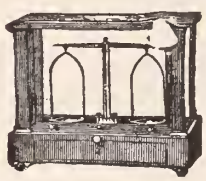
FERD. FUCHS & BROS.

SILVERSMITHS.

MAKERS OF STERLING SILVERWARE,

808-810 Greenwich St., - New York.

Herman Kohlbusch, Sr.



Established 1859
Manufacturer of FINE BALANCES AND WEIGHTS for every purpose where accuracy is required. 59 Nassau Street, cor. Maiden La. N. Y.
Repairs,(any make) promptly made.



Stern Bros. & Co.

Cutters of . . .

DIAMONDS,

MANUFACTURERS OF

Gold Rings and Thimbles,

68 NASSAU STREET, NEW YORK.

KING FACTORY, 33-43 GOLD STREET, NEW YORK.
DIAMOND CUTTING WORKS, 142-146 W. 14TH ST., NEW YORK.

LONDON OFFICE, 29 ELY PLACE.
CHICAGO OFFICE, 149 STATE ST.

The Bowden Rings

ARE COMPLETE IN VARIETY, CORRECT IN QUALITY AND PERFECT IN FINISH. WE MAKE EVERY VARIETY OF FINGER RINGS

J. B. BOWDEN & CO.,

3 MAIDEN LANE, NEW YORK.

Proceedings of the Philadelphia Horological Society.

PHILADELPHIA, Pa., Nov. 6.—The regular monthly meeting of the Philadelphia Horological Society was held on Thursday evening, Nov. 4, President Lewis presiding. The following applicants for membership were duly elected: As active member, W. F. Doll, New York; as associate member, H. R. Playtner, of Toronto, Canada.

The paper of the evening was on "Cuckoo Clocks," by Louis Breitinger, secretary of the American Cuckoo Clock Co. As usual this lecture was followed by an interesting discussion, in which the lecturer and his hearers took part.

The society has received from the Faneuil Watch Tool Co., Boston, Mass., one of their latest productions, a 100 punch staking tool, as an appreciation of the services rendered by the society in the prize competition lately concluded, and with the request that the society make use of it in any way thought advisable. A vote of thanks was tendered to the company for their generous gift, and the matter of the final disposition of the tool was referred to a committee consisting of Geo. S. Cullen, F. T. Haschka and J. W. Hietel. W. F. Doll has presented to the society, for its museum, a handsome and well finished clock of Japanese manufacture, and the Flash Light and Cyclometer Co., Tilton, N. H., one of their "Daisy Tool Stands," a convenient and useful apparatus for holding such tools as tweezers, bench keys, screw drivers, etc.

Donations for the library have been received from H. R. Playtner, a copy of his book entitled "An Analysis of the Lever Escapement," and from president W. T. Lewis a copy of his work, "Friction, Lubrication and the Lubricants in Horology." Votes of thanks were tendered to these gentlemen.

A cordial invitation has also been received from the Philadelphia Watch Case Co., Riverside, N. J., for the society to inspect their establishment. The invitation was accepted with thanks, and it was decided to make the visit in the near future, probably in the early part of December. On Dec. 2, Dr. R. G. Kinnier will lecture on "Health Hints for the Watchmaker." Bodily health is a matter to which those engaged in watchmaking and repairing fail to give the requisite attention.

Paul Askenasy Assigns to His Attorney.

BOSTON, Mass., Nov. 5.—Paul Askenasy, of the Paul Askenasy Co., jewelry jobbers, with an office in the Marlboro building, has assigned to R. R. Gilman, his attorney. Liabilities are said to be in the neighborhood of $12,000. The indebtedness of the company is said to be principally to creditors in other cities, Boston dealers having light accounts with them.

Mr. Askenasy started in business at the time of the sale of the old Henry T. Spear

& Son stock, a few years ago, and had been in the men's furnishing goods trade prior to embarking in the jewelry line in connection with the closing out of the business of the above named firm. No statement of the assets is made public as yet, but an offer of about 40 per cent. is anticipated.

Plans of Chicago Retailers to Fight the Department Stores.

CHICAGO, Ill., Nov. 6.—The retail dealers are going into politics. They have decided to attend party caucuses and primaries and to support only those candidates for office who will pledge themselves to oppose the department stores. Such was the unanimous decision reached at the meeting of the Cook County Business Men's Association, at the Great Northern Hotel. A plan of organization was adopted that will be put in operation within 10 days in the 1st ward, and from there spread to the other wards and the outlying towns. These organizations will be called "ward and district associations," and membership in them will entitle to membership in the central association. Each association will have its own officers and committees, and will be entitled to proportionate representation in the central body.

President C. F. Gillmann, the North Clark St. jeweler, was authorized to appoint committees in each ward to take care of the organization.

W. F. Stanton, secretary of the Columbus Mutual Life Association of America, has originated a plan for buying goods and for advertising that he says will put the small dealers upon an equality with heavier buyers. It is a co-operative plan by which agents will be employed to buy goods in large quantities, to be distributed among the dealers. Advertising, too, will be done for all, and there will be bargain days when certain goods will be sold at reduced rates by all the members of the association.

In a destructive fire in Ft. Branch, Ind., the jewelry store of J. P. Jackson was destroyed; loss $500; no insurance. Jeweler J. A. Carson sustained no loss, his stock being removed in time to save it.

A fire was lighted last Monday morning at L. Thomas' jewelry store, 409 Market St., Wilmington, Del., and in a few minutes smoke filled the store and was pouring out into the street, giving the impression that the place was on fire. The Washington chemical engine was soon on the scene and some of the members of the company assisted Mr. Thomas in ridding the store of smoke. The report that the store was on fire soon spread about.

ESTABLISHED 1840.

CHESTER BILLINGS & SON.

SUCCESSORS TO

RANDEL, BAREMORE & BILLINGS,

IMPORTERS OF

DIAMONDS,

AND OTHER PRECIOUS STONES.

FINE PEARLS A SPECIALTY.

MANUFACTURERS OF

DIAMOND JEWELRY.

A Large Stock of Fine Mounted Goods Constantly on Hand.
Goods sent on approval and Insured in Transit.

Diamonds Cut, Recut and Repaired.

58 Nassau Street,
29 Maiden Lane,
NEW YORK.

1 St. Andrews St.,
Holborn Circus,
LONDON, E. C.

ESTABLISHED 1841.

TRADE MARK.

CARTER, HASTINGS & HOWE,

MANUFACTURERS OF

GOLD JEWELRY,

15 MAIDEN LANE, NEW YORK.

A. CARTER.
C. E. HASTINGS, G. R. HOWE.
W. T. CARTER, W. T. GOUGH.

FACTORY, NEWARK, N. J.

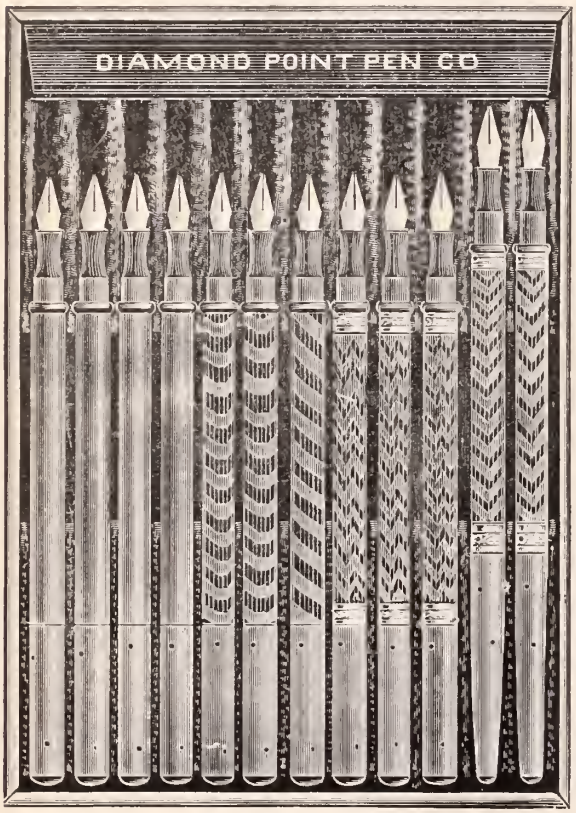
TRADE MARK

The Mauser Mfg. Company,
SILVERSMITHS,
14 East 15th St., New York.

4 Foot Thermometer Free!

Regular Trade Price, $5.00. Warranted Accurate.

To any dealer who sends us a check or money order for $12.15 for one dozen 14 kt. Gold Diamond Point Fountain Pens, with handsome Plush-Lined Tray included, the assortment consisting of the following:



(CUT IS HALF ACTUAL SIZE.)

4	Plain Fountain Pens at $1.00,	$4.00
3	Chased Fountain Pens at $1.50.	4.50
3	Chased 18 kt. Gold Mounted Fountain Pens at $2.25,	6.75
2	Taper Handle Chased 18 kt. Gold Mounted Fountain Pens at $2.50,	5.00
	Retail selling price,	$20.25
	Less 40 per cent.,	8.10
	Net cash price, To the Trade only,	$12.15

This Tray and Thermometer can be secured from your jobber.

AN ELEGANT ASSORTMENT FOR THE HOLIDAYS.

THIS is a very low cash price for these "Diamond Point" 14 kt. Gold Fountain Pens, without deducting the cost of this **4 foot Thermometer**, which is **worth fully $5.00**, and is guaranteed accurate by the largest manufacturers in the United States. It is an excellent advertising fixture for outside or inside display, and is an indispensable article for every jeweler.

Orders will be filled in their turn, and we will make prompt returns upon receipt of remittance.

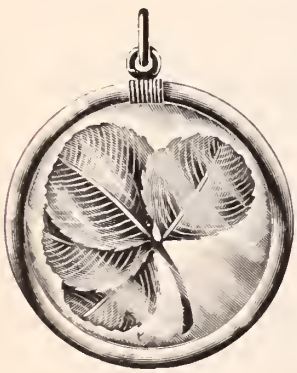
THE ABOVE OFFER IS GOOD ONLY UNTIL DECEMBER 1,

and is made for the sole purpose of introducing our Pens to those dealers whom we cannot reach with our salesmen. EVERY PEN IS WARRANTED and can be exchanged if not entirely satisfactory.

DIAMOND POINT PEN CO., 223 Broadway, NEW YORK.

Clover Leaf Charms

...IN STERLING SILVER...



No. 6, $9.00 doz.



No. 1, Fancy Edge, Cut Lenses, $9.00 doz.



No. 3, Plain; Flat Glass, $4.50 doz.

SPIER & FORSHEIM, 31 MAIDEN LANE, NEW YORK.

General Appraisers' Tariff Decisions.

DUTY ON WROUGHT IRON ORNAMENTAL HINGES.

The Board of the United States General Appraisers, last week, handed down a decision on the protest of Rudolf Haesner against the decision of the Collector at New York, on merchandise imported June 5, 1897, and on which duty was assessed at 35 per cent. ad valorem under paragraph 177, Act of 1894, as manufactures of metal not otherwise provided for. The importers claimed free entry as works of arts, imported expressly for presentation to an incorporated religious society, as provided in paragraph 686. The merchandise consisted of artistic and ornamental wrought iron hinges for church doors. The Board overruled the protest.

DUTY ON PEARL BUTTONS.

The Board also decided the protest of Kaskel & Kaskel against the decision of the Collector at New York, as to the assessment of pearl buttons, entered in April and July, 1896. They were assessed for duty at 35 per cent. ad valorem under paragraph 354, Act of 1894. The Board sustained the claim of the importers that the merchandise was dutiable at one per cent. per line button on measurement of 1-40 of one inch gross and 15 per cent. ad valorem under paragraph 316, Act of 1894.

DUTY ON IVORY.

The Board of the United States General Appraisers have handed down their decision on the protest of E. J. Arbib & Co. against the decision of the Collector at New York as to the assessment of duty on ivory, entered July 20, 1896. The goods consisted of ivory ball blocks and parts of elephants' tusks. Duty was assessed at 25 per cent. ad valorem, under paragraph 354, Tariff Act of 1894. The importers claimed the merchandise was entitled to free entry under paragraph 519, with alternative claims at 10 and 20 per cent., respectively, under Section 3. The Board found that the blocks were known commercially as billiard-ball blocks, and overruled the protest.

Hutchinson & Hart, Shreveport, La., held their grand opening Monday, Nov. 8, from 10 o'clock A. M. to 9 o'clock P. M. They recently enlarged their store. The firm announced their opening with a full page advertisement to be reproduced under the "Department of Advice and Criticism on Retail Jewelers' Advertising" in next issue.

BUY BARROWS' CHAIN



ESTABLISHED 1850.

C. F. RUMPP & SONS,

Manufacturers of

Fine Leather Goods,

Mexican Hand Carved Novelties.

Fifth and Cherry Streets, PHILADELPHIA.

NEW YORK SALESROOM, 621 Broadway.

SEND FOR SPECIAL JEWELERS' CATALOGUE.

Pocket Books, Card Cases, Photo Frames, Dressing Cases, Cigar Cases, Music Rolls, Traveling Clocks, &c. Gold and Silver Mounted Goods.

THE SWAN FOUNTAIN PEN.

Reputation World Wide.
Made upon Distinct Principles.
Is a Compressed Air Pump.
Simply Wet the Insides to Provoke an Energy.

W. W. Stewart, Inventor and Patentee.

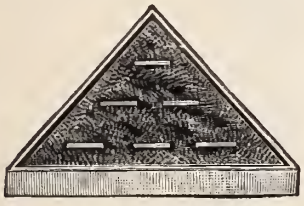
A variety of Styles and Prices

3 Sizes Safety Swans.
3 Sizes Self-filling Swans.
3 Sizes Adjustable Feed Swans.

MABIE, TODD & BARD,

NEW YORK AND LONDON.

The "Little Wonder"



Display Tray is a "Big Wonder."

12 Trays in a Set. A set allows you to make innumerable striking designs for Window Display, Trays made for Rings, Brooches, Watches, etc.

Write for Catalogue.

S. Valfer & Co.,

Makers of Jewelry Boxes, Silverware Cases, Trays, etc.

48 and 50 Maiden Lane, New York.

Chicago: 1005 Stewart Street.

DON'T FORGET THE JEWELERS' CIRCULAR PUBLISHING CO.'S BOOK LIST when in want of any technical book in the Jewelry or Kindred Trades.

Fit for the Table of A King or Queen.

THE ROGERS "ANCHOR" BRAND SILVER PLATED WARE.
THE "ANCHOR" BRAND IS THE ORIGINAL AND GENUINE.
EVERY PIECE OF IT IMPRESSES ONE WITH ITS INDIVIDUALITY AND HIGH QUALITY.

Don't let simply the name "Rogers" satisfy you, look for the "Anchor" Brand, get it and then you're safe. Send for catalog.

WM. ROGERS MANUF'G CO.

Salesrooms, Hartford, Conn.

Factories:

Hartford, Conn.
Norwich, Conn.
Wallingford, Conn.
Taunton, Mass.

MATHEY BROS., MATHEZ & CO.,

Brassus, Switzerland. 21 & 23 Maiden Lane, N. Y.

SOLE AGENTS FOR

CHAS. MEYLAN

PLAIN AND COMPLICATED WATCHES.

SPLITS AND REPEATERS

A SPECIALTY.

BRACELETS

SOLD BY ALL JOBBERS



10 and 14 K.



Single Piece Pipe Stem.

A NEW DEPARTURE

10k. JEWELRY, with the QUALITY STAMPED on EVERY PIECE, and guaranteed by the maker. Every jeweler to protect himself should insist on buying goods with the quality plainly stamped

ASK YOUR JOBBER FOR GOODS MADE BY...

HANCOCK, BECKER & CO.,

PROVIDENCE, R. I.

SURE WINNERS!

Are Jewelers' Findings from the Factory of

THOMAS W. LIND

67 Friendship St., Providence, R. I.

New Galleries

New Ornaments

New Settings

For the

FALL SEASON & FALL SEASON

Chester Billings & Son to Continue in Business.

Henry B. Billings, of Chester Billings & Son, successors to Randel, Baremore & Billings, emphatically denies the rumors to the effect that his firm were contemplating going out of business. To a CIRCULAR reporter Friday Mr. Billings said that he had heard that there were rumors circulated about the firm discontinuing, but that they were absolutely without foundation. The business, he explained, had been in liquidation since the death of his father, Chester Billings, but this proceeding was simply to pay off the estate. He will continue the business as before without change, and has not the slightest intention of discontinuing.

The liquidation may have been the cause of the rumors referred to among people who did not understand the circumstances.

Importations at the Port of New York.

Week Ended Nov. 5, 1897.

China, glass and earthenware:	
China	$61,141
Earthenware	16,176
Glassware	20,591
Instruments:	
Musical	9,149
Optical	6,102
Philosophical	2,056
Jewelry, etc.:	
Jewelry	1,804
Precious stones	166,192
Watches	19,571
Metals, etc.:	
Bronzes	2,623
Cutlery	8,486
Dutch metal	5,015
Silver ware	2,176
Miscellaneous:	
Alabaster ornaments	290
Clocks	3,239
Fans	2,216
Ivory	13,635
Ivory, manufactures of	509
Marble, manufactures of	7,740
Statuary	2,109
Shells, manufactures of	6,046

A New Departure in Carding Watch Bows : : : : :



CUTS ARE HALF SIZE.

Any Kt. Seamless Filled.

00, 0, 6, 16 and 18 Size ANTIQUE WATCH BOWS.

0, 6, 16 and 18 Size ROUND WATCH BOWS.

MADE IN ANY QUALITY OF SEAMLESS PLATE, SILVER OR BRASS.



One of these bows can be removed from the card without disturbing the rest. The card being covered prevents bows from tarnishing.

Silver or Plate Bows.

These bows are put up in our Special Card as illustrated and can be obtained of Jobbers. Manufacturers can be supplied in bulk.

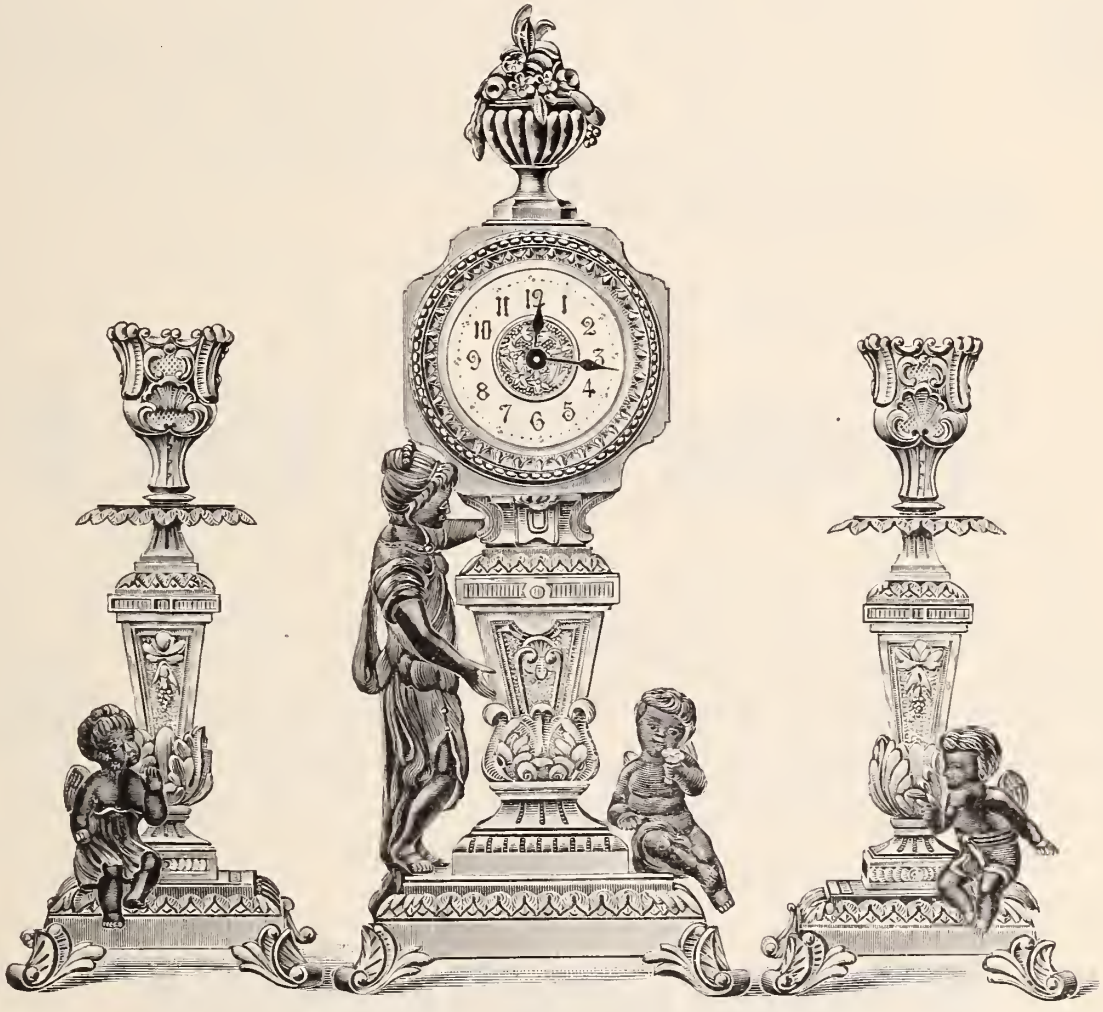
MADE BY

STANDARD SEAMLESS WIRE CO., - - - - - - Pawtucket, R. I.

THE
ANSONIA CLOCK COMPANY,
11 CLIFF STREET,
NEW YORK.

CABLE ADDRESS "ANSONIA". TRADE MARK A P. O. Box 2304.

LONDON, 23 FORE ST. E. C.



Alcazar Set.

EIGHT DAY TIME, RICH GOLD FINISH.

PORCELAIN DIAL, 2 INCHES. HEIGHT, 10¾ INCHES.

List, $24.00.

Earnest Endeavors...

WHEN earnest endeavors fail, there is "something wrong in Denmark." A business firm who earnestly endeavors to do its best, be it making shoes, or steam yachts, or watch cases, is bound to succeed in the end. A continuance, then, of such earnest endeavor insures lasting success

A reason for the prosperity of the...

Brooklyn Watch Case Co.

is to be found in the foregoing statements. They invariably earnestly endeavor to do their best. They always expect to do so; and the unequalled high grade of the goods they produce is evidence of the success attending their endeavors

Brooklyn Watch Case Co.,

JOSEPH FAHYS & CO.,

GENERAL AGENTS,

54 MAIDEN LANE, - - NEW YORK.

Jewelers Want a Department of Commerce in the Cabinet.

CHICAGO, Ill., Nov. 6.—Action on a matter important to all trade interests was taken by the Chicago Jewelers' Association at their last monthly meeting, Nov. 2, when they discussed and passed the following resolutions:

WHEREAS, The immense development of the manufacturing and mercantile interests of the United States renders comprehensive and reliable information respecting domestic trade and industrial enterprise and the extension of our commerce with foreign countries of the highest importance to national enterprise and the prosperity of the whole people; and

WHEREAS, The great increase in the duties assigned to the State and Treasury Departments is such as to embarrass the efficient administration of the legitimate duties of those departments; therefore be it

RESOLVED, By the Chicago Jewelers' Association that the Congress of the United States is urged to create a department of "Commerce and Industry," substantially as provided in Senate bill 624, Fifty-fifth Congress, extra session, without delay.

RESOLVED, That a committee from this association be appointed to act in co-operation with similar committees from other organizations in securing prompt action by Congress.

After the meeting the following petition was circulated among the trade and met the approval and signatures of both members and non-members:

A PETITION.

To the Fifty-fifth Congress:

We, the undersigned, unite in urging upon your honorable body the great advantage to be derived from the immediate establishment of a new department of the National Government, devoted to commerce and industry, substantially as provided in Senate bill 624, Fifty-fifth Congress, extra session.

Waterbury Clock Co., C. J. Dodgshun, agent; Alfred H. Smith & Co., Theo. Schrader & Co., J. H. Purdy & Co., Benj. Allen & Co., H. F. Hahn & Co., Wm. George Prall, Lapp & Flershem, F. A. Hardy & Co., Towle Mfg. Co., Sercomb & Sperry Co., Otto Young & Co., M. N. Burchard, agent Simpson, Hall, Miller & Co.; Jas. K. Caldwell, manager Rogers & Hamilton Co.; Chas. A. Allen, R. Wallace & Sons Mfg. Co., F. C. Happel Co., F. E. Morse Co., per Jas. W. Clark; Wm. L. Gilbert Clock Co., Grove Sackett, agent; G. W. Marquardt & Sons, O. W. Wallis & Co., Keystone Watch Case Co., H. M. Carle, agent; Joseph Fahys & Co., by George Weidig, atty; Brooklyn Watch Case Co., Alvin Mfg. Co., Stein & Ellbogen Co., per S. A. Winkler; Dennison Mfg. Co., J. F. Talbot, vice-president; G. A. Webster, E. G. Webster & Son, per M. De Graff; Juergens & Andersen Co., per J. C. Hirt, Gorham Mfg. Co. (Chicago branch), Thos. Y. Midlen, manager; Heintz Bros., per L. E. Biller, F. A. Noble & Co., by H. C. Van Pelt; Simons, Bro. & Co., M. A. Mead & Co., Robbins & Appleton, M. F. Barger & Co., Louis Manheimer, Crescent Watch Case Co., Western Watch Case Mfg. Co., Reed & Barton, B. F. Norris, Alister & Co., the Holmes & Edwards Silver Co., R. M. Johnson & Son, Goldsmith Bros., Thomas J. Dee & Co., Herman C. Stone, Wendell & Co., the Pairpoint Mfg. Co., Seth Thomas Clock Co., W. J. Miller, manager; Lyon & Healy, Crescent S. P. Co., Rowe Bros., E. V. Roddin & Co., Martin, Copeland & Co., A. C. Becken, C. H. Knights & Co., Goldsoll Diamond Palace, C. D. Peacock, Julius J. Cohen, Waterbury Watch Co., New Haven Clock Co., G. A. Jewett, manager; R. Chester Frost & Co., G. F. Wadsworth, Frederick J. Essig, Bolstad Mfg. & Plating Co., J. Muhr & Bro., J. R. Davidson, manager; Pines & Hanson, S. N. Jenkins, John M. Bredt & Co., Charles T. Wittstein & Co., Loftis Bros. & Co.

The above firms had signed up to Saturday. Others will be given the opportunity to sign before the petition is forwarded.

A Receiver for the Barr Jewelry Co.

KANSAS CITY, Mo., Nov. 3.—Henry Peetz, through his attorney, T. A. Witten, made application Saturday night for the appointment of a receiver for the Barr Jewelry Co., 1608 Walnut St. Judge Henry granted the request, and appointed as receiver Reuben N. Hershfield, president of the Hershfield Watch and Jewelry Co., 1202 Main St. The assets of the Barr Jewelry Co. will be appraised and a partition made beteween the partners, Henry Peetz and Mrs. Carrie Barr.

In his petition Mr. Peetz said he found it impossible to do business with Mrs. Barr as a partner, and that she refuses to either sell her interest or buy his. Each owns one-half of the stock of goods and machinery, valued at about $30,000.

Tower Clock for the Washington Post Office Building.

WASHINGTON, D. C., Nov. 6.—The Treasury Department, through the Supervising Architect, is inviting sealed proposals until Nov. 26, for all the labor and materials required to place in position complete a tower clock for the U. S. post office building in Washington, D. C., in accordance with the plans and specifications, copies of which may be had at the office of the supervising architect.

Diamonds

to be effective when worn must be properly cut. To ensure this result, we have been cutting very extensively this fall and are receiving fresh goods from our works every week.

Your orders will receive prompt and careful attention.

Hayden W. Wheeler & Co.,

Two Maiden Lane,

New York.

50 Holborn Viaduct, LONDON.

Other precious stones in great variety.

The Outlook for the Creditors of Wilson Bros.

BOSTON, Mass., Nov. 8.—The tangle in connection with the assignment of Wilson Bros., the Tremont Row jewelers, appears to be no nearer a settlement than it was when the first steps looking to an adjustment of the firm's difficulties were taken. John W. Wilson has bid $90,000 for the business, being desirous of carrying it on alone, but the assignees are in no hurry to accept his terms, which do not provide for anything more satisfactory than a virtual extension of time by the creditors to enable him to profit by the holiday trade which is approaching before paying for goods on hand. It is pointed out furthermore that his offer, which contemplates the acceptance by the creditors of his notes, payable at stated intervals, does not provide for any indorser on the notes, and the question of backing is considered an important one.

Both Mr. Pratt and Mr. Lounsbury, the assignees, were seen by THE CIRCULAR correspondent this week, but stated that no further information in the case was ready to be given out. From one of the creditors, however, it was learned that J. Edward Wilson, the elder brother, has many friends among the creditors who favor the sale of the business to him rather than to the younger member of the firm, who precipitated the assignment.

A traveler for one of the New York houses interested in the matter stated Saturday that he had looked over the ground carefully, and although it had seemed to him at first that their claim was not going to pan out more than 50 cents on the dollar, he would not take less than 100 cents for it now. The business, he believed, could be sold to a responsible party for the value of the stock on a fair appraisal basis, plus a bonus for the good will, the latter being in his opinion a valuable part of the assets.

There is no doubt that the business which has been built up is particularly valuable on account of the location and the widely known reputation of the house. It caters to a class of trade for which the location peculiarly fits it, and has been advertised more extensively than most of the jewelry concerns in Boston, its policy in this respect having attracted marked attention for a long while.

Thieves Keep Secret the Hiding Place of Their Plunder.

CHICAGO, Ill., Nov. 5.—A tray of diamond rings, a dozen watches and chains and numerous articles of jewelry compose the hidden treasure for which the police of the 35th St. station are searching. James Smith, Richard Parker and John O'Hearn, who are under arrest, are thought to know the whereabouts of the treasure, but they are keeping their secret with determination. Several boxes of cartridges found on their persons were later identified by Julius Weinstock, whose store at 3631 Halsted St. was recently entered by burglars.

Weinstock also lost a tray of rings, one of watches and chains, several revolvers and small articles, for which the police are now searching. The case came up Wednesday before Justice Hall and was continued until Nov. 12.

Proceedings of the Jewelers' League.

The regular monthly meeting of the executive committee of the Jewelers' League was held Nov. 5. There were present president Henry Hayes, vice-presidents J. R. Greason and Wm. Bardel, chairman G. M. Van Deventer, B. Karsch, G. W. Street, J. W. Beacham, O. G. Fessenden and L. Stevens, Jr., secretary.

The minutes of the previous meeting were read and approved, two requests for change of beneficiary were received and upon motion granted, and the following applicant was admitted to membership: Charles P. Green, Butte, Mont., recommended by M. F. Lewis. The next meeting will be held Dec. 3, 1897.

Marx Dorenfield Prefers Local Creditors.

CORSICANA, Tex., Nov. 4.—Marx Dorenfield has given a deed of trust preferring local creditors for $7,000. Dorenfield is said to have about 60 merchandise creditors, the majority of whom are in New York.

The Bayless Jewelry Co. have succeeded to the entire business of F. A. Bayless, Conway, Ark.

'T would Be A Poor General

who'd equip with ancient arms—just so the Merchant who buys old fashioned out-of-date goods because they seem cheap. Ours is a superb, comprehensive stock of new snappy goods—Gold, Gold Filled and Silver Cases—every grade of movement the Waltham Watch Co. makes, and plenty of them.

Selection Packages if desired.

Avery & Brown,

No. 68 Nassau Street, New York.

Leather goods for Jewelers

See Deutsch Bros.



Superb Lines of Original Novelties!

BACHRACH & FREEDMAN, SILVERSMITHS,

1 & 3 Union Square, NEW YORK.

Louis Lapointe Adjudged Guilty of Robbing Montreal Jewelers.

MONTREAL, Can., Nov. 4.—The case of Louis Lapointe, accused of theft, was speedily gone through yesterday, the jury returning a verdict of guilty without leaving their seats. The prisoner was accused of having stolen one gold neck chain, one gold bracelet, two gold chains, two gold pins, three gold lockets and three gold rings from the store of Henry Grant & Son, 2245 St. Catherine St., from the 15th to 19th of October last.

Henry Grant, Sr., testified that the prisoner had come several times to his store and asked to be shown some chains and lockets, but never bought any. Witness was told by Mr. Moss, pawnbroker, Notre Dame St., who had seen Lapointe in Mr. Grant's store, that the prisoner had pledged some lockets and chains at his store; whereupon witness had gone to Mr. Moss' store and identified some of his goods. They were recovered by a detective, and Lapointe was arrested by Chief Detective Carpenter on Oct. 23. Frank Driscoll and W. Smith, two clerks in the employ of Mr. Moss, identified the jewels and recognized the prisoner as the one who pledged them.

The Store of Ragsdale & Ford Burglarized.

BROWNWOOD, Tex., Nov. 3. — Saturday night, Oct. 23, Ragsdale & Ford's jewelry store at this place was burglarized and the following goods taken: About 100 pairs of gold filled eye glasses, about 50 steel frame glasses, about 50 pairs nose glasses, nickel, with gold filled nose pieces; about 25 old watches, nickel and brass cases, some of cases empty, and about two gross initial pearl scarf pins.

The Burial of George Mallet.

NEW ORLEANS, La., Nov. 3.—The funeral of the late George Mallet, who died Saturday in New York, was postponed from 4 o'clock yesterday afternoon, the hour set, until the same hour to-day. The body was sent to New Orleans, but owing to quarantine restrictions on the movements of trains the body did not reach New Orleans yesterday afternoon as was expected.

Sudden Death of George W. Morgan.

MOUNT VERNON, Ill., Nov. 5.—George W. Morgan, the oldest jeweler in Mount Vernon, fell to the floor, Sunday, in attempting to put on his coat, and died instantly. He was about 70 years old.

VACHERON & CONSTANTIN

Vacheron & Constantin,

GENEVA, SWITZERLAND.

Best Adjusted Watch Movements Fitting All Sizes of American Cases. . . . . .

First Prize in the International Contest at Geneva for 1896. . . . .

2 First Prizes (1895 and 1896) from the Geneva Observatory. . . .

EDMOND E. ROBERT,

3 MAIDEN LANE, N. Y.

The "Imperial" Collar Button.





Patent Applied For.

Made in 10, 14 and 18k. Gold, and in Silver.

Head turns on a pivot with a spring arrangement, enabling you to have button in proper position when inserting into or removing from buttonhole.

Write to the Makers,

BIPPART & CO.,

Manufacturing Jewelers,

23 Marshall Street, - - - NEWARK, N. J.

KETCHAM & McDOUGALL,

MANUFACTURERS OF

GOLD AND SILVER

THIMBLES

ESTABLISHED 1832.

M K & D

TRADE-MARK.



No. 149



Pat'd Nov. 20, '94.

And the improved

Automatic Eye-Glass Reel.

SEND FOR CATALOGUE &c.

37 MAIDEN LANE, NEW YORK.

SAWYER & FAHR, Newark, N.J.

Have the call on the New Brooches, Scarf Pins, Links and Charms, all in 14kt. Gold, with either **four leaf clover or forget-me-nots** (natural flowers) which are the very latest novelties for the Holiday Trade.

The "Bryant" Rings.

Are so generally known and respected for their standard quality, excellent finish and attractive appearance that if all

RETAIL JEWELERS

will call their customers' attention to our trade-mark as herewith stamped inside every ring, they will secure an easy sale.



M. B. BRYANT & CO.
10 MAIDEN LANE NEW YORK.
OLDEST RING MAKERS IN AMERICA.

MOUNTED LORGNETTE CHAINS

We have just produced an exceptionally attractive assortment of LORGNETTE CHAINS, including plain chains and chains mounted with precious and semi-precious stones. Inspection is invited.
Our new lines of

GOLD AND SILVER CHAIN PURSES

are very extensive and desirable.

ZIRUTH & MOORE, 60 & 62 Arlington St., Newark, N. J.

LASSNER & NORDLINGER
L & N
68 & 70 NASSAU ST N.Y.

The Jobbing Stone house.

THE BEST AND LARGEST STOCK OF

Diamond Cut Doublets in the Market. All Fancy Colors.

Leather goods for Jewelers
See Deutsch Bros.

Death of an Able Diamond Setter.

PITTSBURGH, Pa., Nov. 5.—Harry A. Goehring, a well known diamond setter and a member of an old Lawrenceville family, died at his home, 4 Wilmot Sq., Oakland, Thursday morning. The cause of his death was stomach trouble of long standing. He was not taken dangerously ill, however, till Saturday week, when it was thought an operation would be necessary.

Mr. Goehring was born at the old Goehring homestead, 3453 Penn Ave., 30 years ago. He was a son of Charles Goehring, of that vicinity. He learned the trade of diamond setter with Heeren Bros. & Co., with whom he worked until five years ago, when he was employed in the same capacity by Samuel Sipe. He was a skilled and trusty workman, and managed the business while Mr. Sipe was in Europe.

Exhibit of Artistic Silver Ware at the Waldorf-Astoria Hotel.

The Gorham Mfg. Co. will hold an exhibition of artistic silver ware at the Waldorf-Astoria Hotel, New York, during Horse Show week, Nov. 15-20th. The exhibition, it is announced, will be in the east room of the hotel on the parlor floor. It will open Monday, Nov. 15, and continue daily during the week from 10 in the morning until 9 in the evening. There will be a press view Thursday afternoon of the preceding week. The collection numbers about 300 pieces, and includes all articles of table use, excepting flat ware, and numbers also many ornamental subjects.

Jewelers' Gold Bars Exchanged for Gold Coin.

Week ended Nov. 6, 1897.

November	1	$42,964
"	2	
"	3	47,395
"	4	34,712
"	5	29,852
"	6	10,373
Total		$165,296

Curtis J. Monson, jeweler, New Haven, Conn., has brought a suit in the Superior Court against the Worcester Cycle Mfg. Co., Middletown. The Spencer Brake Co. of New York assigned their claim for $2,300 against the Worcester company to Mr. Monson and he caused the property not covered by mortgage to be attached. The claim is for brakes furnished to the company before they went into the hands of a receiver.

The Australian Opal Co.,

57 Maiden Lane, New York.

Importers and Cutters.

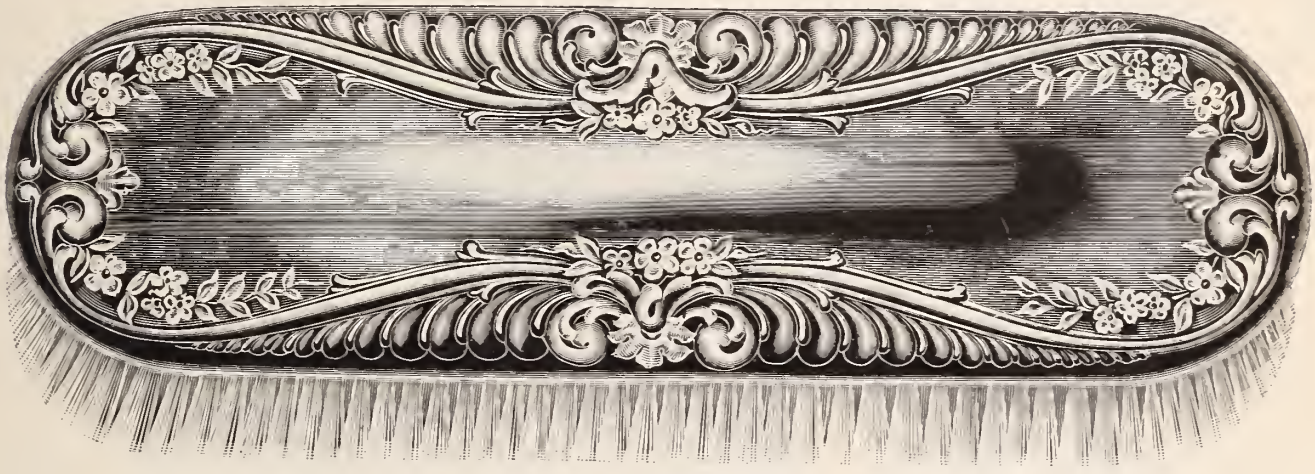
RUBIES, SAPPHIRES, EMERALDS, CATS' EYES and all kinds of FANCY STONES.

Do you want - - -

the most attractive toilet ware pattern produced this season? If so order *at once*

"The ARIADNE."

PATENT APPLIED FOR.



CLOTH BRUSH.

Hair Brush, large.
Hair Brush, small.
Cloth Brush.
Velvet Brush.
Hat Brush, large.
Hat Brush, small.
Military Brush.
Bonnet Brush.
Buttonhook.
Puff Box.
Mirror, large handle.
Mirror, large ring.
Mirror, small ring.
Mirror, small handle
Nail Polisher.
Nail Polisher, small.
Nail File.
Shoe Horn.
Paste Box.

TRADE MARK.

STERLING
925
1000

ALVIN M'F'G CO
SILVERSMITHS

54 MAIDEN LANE,
NEW YORK.

THE THREE GRACES



Mr. A. E. Wood at Hotel Bartholdi, Broadway and 23d Street, New York, with a full line of samples, from Nov. 8th to 13th.

J. B. & S. M. Knowles Co.,
Silversmiths,
Providence, R. I.

FOX & CO.,
...NOW AT...
22 JOHN ST., - NEW YORK.
LAPIDARIES
AND IMPORTERS OF
PRECIOUS STONES
Cutting of American Gems
and Fine Miniature Glasses.

SOUVENIR SPOONS
For every town and city in the United States, Canada and Mexico.
Send for illustrated Circular.
SIMMONS & PAYE,
"The Souvenir House,"
129 Eddy St., - - Providence, R. I.

News Gleanings.

J. R. Morland is a new jeweler in Neodesha, Kan.

The death is reported of O. R. Luedke, Anaheim, Cal.

G. T. Richards has opened a jewelry store in Corinth, Miss.

W. H. Wheeler has opened a jewelry store in the Coun building, Palmyra, Ill.

M. M. Genthner, Rockland, Me., announces that he is closing out at auction.

Frank Parritt has leased a window in Bloomington, Ill., for a jewelry business.

Queen Jewelry Co. have opened a store in the post-office building, Cape May, N. J.

T. J. Mitchell, Missouri City, Mo., has given a chattel mortgage on merchandise for $100.

L. Levitt, optician, Wabash, Ind., has opened an establishment at 318 Summit St., Toledo, O.

Edward Thomas, Wilkesbarre, Pa., who has been seriously ill for some weeks, is convalescing.

W. F. Stover has purchased the jewelry business formerly conducted by S. R. Hall, Osborne, Kan.

A. M. Bronson, Susquehanna, Pa., was last week confined to the house with a sprained ankle.

F. J. Panjade is reported to have removed his entire stock of jewelry from Lakeview, Ore.

Jacob S. Ober, jeweler, Everett, Pa., was recently married to Miss Mildred Buck, at New Enterprise, Pa.

A new jewelry store is located at 24th and M Sts., Omaha, Neb., the proprietor being a Mr. Coleman.

Nov. 1 an electric wire set fire to an awning at L. A. Plaget & Co.'s jewelry store, Paterson, N. J.

Otto Danz has left Green Bay, Wis., for Oconomowoc, Wis., where he will take charge of a jewelry store.

J. M. Hook, Buckhannon, W. Va., has moved his jewelry store into the room adjoining the Valley House.

George Chittenden, Stephentown, N. Y., has sold out his business there and moved to Davis' block, East Nassau, N. Y.

Jeweler Lewis Bernhard, Jr., Catawissa, Pa., is taking a vacation, his brother attending to the business during his absence.

The county commissioners have given to S. Loeb, Erie, Pa., the contract for equipping the electric clocks in the court house.

Mrs. Geo. H. Smith and family, of Chester, Pa., have joined Mr. Smith, who has embarked in the jewelry business in Danville, Pa.

Ex-postmaster J. E. Richmond, Marion, N. Y., has discontinued his jewelry business and removed to Rochester, where he has found employment.

R. J. Taupert has moved his stock from Boulder, Col., to Santa Fé, N. M.

The Seattle Jewelery Mfg. Co., Seattle, Wash., have been sued for $235 rent.

William S. Andrews, a resident of Westfield, Mass., and a first class jeweler, is soon to move to Easthampton, to have charge of the business of Taylor & McAlpine.

Deputy Sheriff Colborn, Saturday, Oct. 30, sold the stock in the jewelry store of H. L. Potter, 203 Washington Ave., Scranton, Pa., to Nathan Vidaver, as attorney, for $581.25.

Stone, jeweler, Grand Forks, N. D., has procured the lease of a building on De Mers Ave., and will conduct a loan business. He will also conduct his present store on 3d St.

John F. Giering, Nazareth, Pa., has moved his jewelry business into the new store room in Babp's building. The new store is nearly 100 feet deep and is provided with artistic fixtures.

A. M. Sidwell, jeweler, Henderson, Tex., has received a patent on his automatic blast generator, which is principally for the use of jewelers, dentists and bicycle repairers, or anyone needing a small blast.

Lou Boli, Jr., the son of L. A. Boli, Hamilton, Ont., was one of the passengers in the recent wreck of the Empire express of the New York Central and Hudson River R. R., when 19 passengers were lost in the waters of the Hudson River near Garrison, N. Y. Mr. Boli happened to be in one of the sleeping cars which remained on the track and escaped without the slightest injury.

A.W.C.CO

American Watch Case Co.,
Manufacturers of Fine Gold Cases,
11 John Street,
New York.

Sold Direct to the Retail Trade Only.
Casing of Swiss Movements a Specialty.

The death is reported of C. H. Curtis, Eureka, Kan.

J. C. Booten & Co., Stanleyton, Va., have sold out.

D. J. Katz has opened a jewelry store in Port Chester, N. Y.

L. A. Will, Salina, Kan., has sold real estate valued at $500.

V. A. Doty & Co., Bradford, Vt., have dissolved partnership.

"Green, the jeweler," has opened a new store in Nyack, N. Y.

B. F. Brua, Lyons, Kan., has given a realty mortgage for $700.

Edward Lees, Blaine, Wash., has moved to New Whatcom, Wash.

R. J. Harris has gone out of the jewelry business in Seymour, Tex.

J. A. Selby has moved his stock from Oak Valley to Caney, Kan.

F. H. Towne has opened a new stock of jewelry in Sisseton, S. D.

Charles F. Richards, Phillipsburg, Mon., has moved to Seattle, Wash.

Louis Tunick has located in the jewelry business in Tarrytown, N. Y.

Otto S. Beer, Yonkers, N. Y., has recently had his store redecorated.

Miss Walz, Santa Fé, N. M., sailed for Hamburg Saturday on the *Persia*.

An execution of $1,000 has been issued against H. L. Potter, Scranton, Pa.

L. A. Watson, Little Rock, Ark., has given a realty trust deed for $1,500.

J. O. Gaskill, Argentine, Kan., has just paid off a realty mortgage for $1,150.

J. M. Donelson & Co., Des Moines, Ia., have given a chattel mortgage for $259.

George P. Fletcher, Brockton, Mass., has given a chattel mortgage for $500.

E. Eimer, Muskegon, Mich., has discharged a chattel mortgage for $1,500.

D. F. Orcott, Warren, Mass., had a $1,000 fire recently with small insurance.

The store of W. B. Kinnie, Gainesville, Tex., has been considerably damaged by fire.

Mont O. Stanley has opened an entire new stock of jewelry in Ponca City, Okla.

Chas. E. Cragg, Port Henry, N. Y., is closing out his business and will leave that town Jan. 1.

S. W. McLaughlin has retired from the jewelry firm of T. Porte & Co., Grand Forks, N. D.

At the election last week E. P. Vandenburgh, Haverstraw, N. Y., was elected Town Auditor.

W. L. Botelle, New Rochelle, N. Y., has recently enlarged his store to double its former capacity.

Benj. Westervelt, of the Waterbury Watch Co., is this week calling on his trade along the Hudson River.

The heirs of the estate of A. W. Ensey, Troy, O., have ordered the selling out of the deceased's jewelry stock.

Geo. H. Taylor, formerly in business in New Rochelle, N. Y., is now watchmaker for W. L. Botelle, that village.

Samuel Preston, Jr., Mount Vernon, N. Y., has removed to a new location better fitted to his increased business.

The business of Charles F. Chouffet, Buffalo, N. Y., is being advertised to be sold out under chattel mortgages.

Stanley W. Gallinger, Tully, N. Y., whose store was burned out a few days ago, will open business in South Otselic.

Max. Huss, representing J. A. Flomerfelt & Co., New York, is this week calling on his trade in western New York and Ohio.

The many friends of S. C. Corbin, of the Waterbury Clock Co., heartily sympathize with him in the loss of his wife, who died from the effects of a bicycle collision.

At Oskaloosa, Ia., last Summer, T. K. Smith's store was burglarized. A fellow named Backus was arrested in Omaha, Neb., for the crime, and after a preliminary trial, was released on bail. To everyone's surprise Backus appeared Friday and pleaded guilty to the crime and was sentenced to jail.

A strike was precipitated in one of the departments of the Goodell Cutlery Co.'s factory, Antrim, N. H., last Thursday by a five per cent. reduction in wages. Ex-Gov. Goodell is president of the concern, which employs about 250 hands. The strike affects only about one-tenth of the employes, however.

LIQUIDATION SALE.

We must turn our stock into CASH within the next 60 days in order to meet contracts in January. Every article has been marked low, and in addition we will make extra discounts to large purchasers.

Imitation Bronzes, Gilt Regulators, China Clocks,

Sevres Vases, Enameled Plaques,

— China. —

LE BOUTILLIER & CO.,

860 Broadway, N. E. Corner 17th Street, New York.

Imports and Exports for September, 1897, and the Preceding Nine Months.

WASHINGTON, D. C., Nov. 5.—The summary statement of imports and exports for the month ended Sept. 30, 1897, and the nine months ended the same date, compared with the corresponding periods of 1896, has been issued, and contains these figures relative to the jewelry trade:

The Display of Money Was Too Tempting to Resist.

PROVIDENCE, R. I., Nov. 3.—That some one entered his store at the corner of Franklin and Westminster Sts., between the hours of 12.30 and 4 o'clock Sunday afternoon, and disappeared with bills aggregating $342, which had been reposing in the front window, is the complaint that E. E. Hosmer, wholesale and retail jeweler, has entered with the police. For some weeks past Mr. Hosmer has been making a tempting display of money in his windows, which has been distributed to fortunate customers. He visited his store Sunday at noon and arranged the money and returned about 4 o'clock; it had disappeared. The detective department was notified, and upon visiting the store found splintered wood about the lock on the back door.

IMPORTS OF MERCHANDISE.

ARTICLES.	SEPTEMBER.		NINE MONTHS ENDING SEPT.	
	1896	1897	1896	1897
	Values.	Values.	Values.	Values.
	Dollars.	*Dollars.*	*Dollars*	*Dollars.*
CLOCKS AND WATCHES, AND PARTS OF:				
Clocks and parts of ..... dut..	71 825	31,130	298 396	269,705
Watches, watch materials, and movements ..... dut	83 712	56 594	679,894	707,888
JEWELRY, MANUFACTURES OF GOLD AND SILVER, AND PRECIOUS STONES:				
Diamonds, n. e. s., not set ..... dut..	115,817	573,637	985,146	2,099 039
Diamonds, etc., not set ..... free..	2 343	230,609	67,505	390,360
Precious stones, rough or uncut etc ..... free..	.....	1,986	....	4 613
Jewelry, and manufactures of gold and silver ..... dut .	41,637	118 793	782,443	628 211
Other precious stones, and imitations of, not set ..... dut	31 364	321,385	3,225,590	1,156,170
Imported from—				
United Kingdom	331	59 074	11 506	118,158
France	165	8 187	1,161	56 505
Netherlands	.....	140,463	16,788	147 669
Other Europe	1,847	22,270	38,050	65 769
Brazil	.....	615	.....	2,528
Other countries	....	.....	.....	.....
Total diamonds, etc ..... free..	2 343	230,609	67 505	390,360
United Kingdom	.....	356,452	.....	1,025,962
France	40 414	270 763	1,046,144	1,140,041
Germany	20,426	45 068	282 961	295,881
Netherlands	52,024	271,768	825 462	890 769
Other Europe	74,529	20,958	2,800,854	22,870
British North America	149	90	13 790	92,080
Mexico	134	145	12,189	4 490
East Indies	.....	116	2,230	1,855
Other countries	842	78,516	9,819	409,472
Total jewelry, precious stones, etc ..... dut..	188,818	1,013,816	4,993,179	3,884,420

EXPORTS OF DOMESTIC MERCHANDISE.

CLOCKS AND WATCHES:				
Clocks and parts of	80 290	83,511	728,466	676,396
Watches and parts of	63,806	53,360	431 632	581,532
Total	144,096	136 904	1,660,098	1,257,928
Jewelry	54,170	55,301	527,661	152,900
Other manufactures of gold and silver		13,511		357 618
Total	54 170	68 812	527,661	510,518
Plated Ware	29,725	34,846	252,914	326,698

EXPORTS OF FOREIGN MERCHANDISE.

CLOCKS AND WATCHES, AND PARTS OF:				
Clocks and parts of ..... dut..	101	.....	306	956
Watches, and watch materials, etc ..... dut..	.....	282	9,189	12,425
JEWELRY, MANUFACTURES OF GOLD AND SILVER, AND PRECIOUS STONES:				
Diamonds n. e. s., cut or uncut, but not set	.....	.....	.....	4,054
Precious stones, rough or uncut ..... free..	.....	.....	.....	7,079
Other precious stones and imitations of, not set ..... dut..	6,138	2,852	25,248	5,534
Jewelry and manufactures of gold and silver ..... dut..	5,734	144	15,860	9,450

DOMESTIC EXPORT OF WATCHES AND CLOCKS.

EXPORTED TO				
United Kingdom	51,520	50,004	372,835	441,203
France	556	.....	19,410	4,675
Germany	1 987	1,416	10 758	9 697
Other Europe	2 546	2,821	26 594	23,739
British North America	23,278	20,875	157 785	248,344
Central American States and British Honduras	1,156	266	9 816	8 032
Mexico	2,709	2,297	34 889	16 527
West Indies and Bermuda	391	494	14 223	7 704
Argentine	2 471	1,651	31 106	14,151
Brazil	6 527	2,223	49 073	20,244
Other South America	7,011	5,096	88 534	63,462
China	3,934	389	11,566	26,295
East Indies, British	1 346	6,957	59,282	28,544
Japan	15,241	10,199	112,670	121,763
British Australasia	14 103	20,857	109 768	124,346
Other Asia and Oceanica	3,807	3,071	20,565	14,356
Africa	5,530	8,273	30,891	82,756
Other Countries	23	15	23	60
Total	144,036	136,904	1,160,098	1,257,928

Jewelry Industry of Providence To Be Statistically Tabulated.

PROVIDENCE, R. I., Nov. 6.—Commissioner Tiepke, of the Bureau of Industrial Statistics, is preparing to introduce some innovations into the next year's work of his bureau. Heretofore it has been the custom in the annual publications of the bureau to confine the work largely to that of the textile industries of the State, but he proposes now to add some new departments. In addition, he will place the bureau in such communication with the Consular agents of the United States that it will be an appreciable advantage to the manufacturing interests of Rhode Island.

One of the new lines of investigation that will be taken up is that of manufacturing jewelry. Commissioner Tiepke has been having correspondence with several of the leading manufacturing jewelers of the State, and they have assured him co-operation in making that line of business a feature of his report as well as the textiles. He has also written to the Treasury Department at Washington and has determined to use the Government blank for his work, with such additions as may be agreed upon between the manufacturing jewelers and the bureau.

With reference to the Consular agents the Commissioner proposes to make use of the fact that the United States now has more complete returns from these agents everywhere than ever before. This can be taken advantage of by furnishing the manufacturers of this State with all information concerning all business and tariff changes, especially in Central and South America, with which trade in this country is growing. In addition, it is his purpose to place with every Consular agent of the United States copies of the reports of the Rhode Island Bureau, with the names of such Rhode Island manufacturers as care to be quoted in connection with the work.

In return, it is thought that there will be a tendency on the part of manufacturers to furnish all information desired by the bureau as fully and cheerfully as possible. The manufacturers will thus be assured that their fame will be widely spread, and that they will themselves receive all information from foreign markets. The local bureau will act in harmony with the Bureau of American Republics at Washington. It may lead to the doing of business direct with Rhode Island instead of through New York alone. Such informa-

tion as is included in the bureau's report is easily obtainable in the English Consulates concerning English industries, but the Americans have not been so thorough in the matter.

Imports of Clocks into the Straits Settlements.

WASHINGTON, D. C., Nov. 5.—Under date of July 31, 1897, Consul-General Pratt sends the accompanying report from Singapore. The information was requested by the American Waltham Watch Co., Waltham, Mass., and the report was transmitted to them Sept. 28. It has just been printed among the Consular reports.

The jewelry store of Alonzo Messer, Franklin, N. H., was broken into on the evening of Nov. 3 and two revolvers, some cutlery and other small articles were taken. Entrance was effected through a window by breaking the glass.

Imports of Clocks and Watches into the Straits Settlements.

From—	1895.		1896.	
	Mexican.	United States currency.*	Mexican.	United States currency.*
Austria	$120	$60	.....	.....
Belgium	3 600	1,800	$4,450	$2 220
Bombay	.....	.....	195	90
British North Borneo	.....	.....	200	100
Calcutta	.....	.....	1,209	600
China	.....	.....	1,500	750
Egypt	850	430	.....	.....
France	38,355	19,400	33,234	16,600
Germany	16,407	8,300	18,305	9,150
Holland	430	220	120	60
Hongkong	29,872	14,930	21,417	10,700
Italy	200	100	350	170
Japan	20,642	10,320	16,488	8,240
United Kingdom	11,675	5,830	13,503	6,750
United States:				
Atlantic	3,420	1,760	5,346	2,670
Pacific	1,400	700	.....	.....
Total	127,011	64,850	116,308	55,800

*Round numbers.

MYERS OF NEW YORK.



S. F. MYERS CO.,

Wholesale Jewelers,

EVERYTHING THAT PERTAINS TO THE TRADE.

Myers Building 48-50 Maiden Lane, 33-35 Liberty St., New York.

Address Department "G" for Publications.



Sweetest Tone. | STELLA | Best in Quality.

A MUSIC BOX WITH A

PIANO TONE

Playing any number of tunes, with smooth metallic tune sheets. **No pins or projections to break off.** Also a splendid line of Cylinder Music Boxes playing any number of tunes. Write for catalogue.

JACOT & SON,

39 UNION SQUARE,
NEW YORK.

DEPARTMENT A

The KING of them all!



The "Best Lever"

(Patented)

(IMPROVED.) **Collar Button**

Made in 10 and 14K.

PRICE REDUCED.

Strong. Durable. No steel spring to get out of order. Easily repaired.

Combines the advantages of all the patented buttons now in the market. For particulars apply to Sole Owners

CHAMPENOIS & CO.,

Manufacturers of Gold Jewelry.

50 Walnut St., NEWARK, N. J.

TORTOISE SHELL WORK REPAIRED LIKE NEW



SEND ALL JOBS TO POTTER'S COMB FACTORY,
Providence, R. I.

Boston.

Treasurer Arthur M. Little, of the E. Howard Watch and Clock Co., has returned from a trip to Canada, visiting the cities of Montreal and Quebec.

Lucian M. Zell, who has been with Bigelow, Kennard & Co. for the past three years, has taken charge of the diamond department of F. G. Butler & Co.

Royal E. Robbins, treasurer of the American Waltham Watch Co., is much improved in health. He was at the Boston office of Robbins, Appleton & Co. a few days last week for the first time since July.

Dr. F. A. Davis, a Boston eye specialist of note, will give a series of addresses, beginning with the November meeting, before the members of the New England Association of Opticians. The addresses will relate primarily to diseases of the eye that opticians are likely to meet with daily in their business, and will instruct them so that they will be better able to distinguish between cases requiring the services of an oculist and those which can be attended to by an optician.

Among the visitors in town the past week was P. M. Harwood, now of Littleton, Mass., but formerly with Harwood Bros. Buyers here included: S. C. McKenney, Hallowell, Me.; J. H. Otis, Kennebunk, Me.; George V. Turgeon, Lewiston, Me.; L. L. Stone, Pittsfield, N. H.; J. R. Connell, Portsmouth, N. H.; W. A. G. Smith, Rockland, Mass.; J. H. Washburn, Natick, Mass.; C. W. Wilcox, Milford, Mass.; T. R. Cushing, Rockland, Mass.

Three snatch thieves worked W. C. Porter, 2041 Washington St., Roxbury district, this city, one evening last week for four watches, worth about $50. Mr. Porter, who waited on the trio in person, detected one of the three trying to palm one of the watches, and the fellow took to his heels, the jeweler giving chase on the impulse of the moment and leaving the other two men in the store. When he returned they had disappeared and taken with them the four timepieces. He could only give a vague description of the trio to the police.

Canada and the Provinces.

J. M. White, Moosomin, Man., has sold out to J. D. Hall.

M. Biddlecomb, Clinton, Ont., has been succeeded by A. J. Grigg.

A bill of sale for $1,900 has been given by James A. Langille, Annapolis, N. S.

Leopolle Gravel and Evilina Belanger have registered as proprietors of Leopolle, Gravel & Co., Montreal.

A meeting of the creditors of J. H. McClelland, Hastings, Ont., took place Nov. 5. An assignment has been made to Richard Trew, Toronto.

E. A. Lehmann & Co.

(SUCCESSORS TO WATERMANN & LEHMANN,)

Importers of Diamonds,
Manufacturing Jewelers,
20 Maiden Lane,
New York.

SEND FOR CATALOGUE.

THE LATEST.

GENUINE FOUR LEAF CLOVERS



Mounted as Charms and Brooches
... .in Silver, 10K and 14K Gold.

WE USE NONE BUT PERFECT LEAVES.

$5.75 PER DOZEN UPWARDS.

The Bassett Jewelry Co., Providence, R. I.

144 PINE STREET, SEND FOR SELECTION.

The stock of W. J. Douglas, Cobden, Ont., has been sold at 22½ cents on the dollar to H. B. Chrystmas.

Simon Schreck and wife, St. Thomas, Ont., have given a bill of sale to Isabella McIntyre; amount, $154.

At 2.15 o'clock A. M. Nov. 1, fire was discovered in the basement of W. J. Boyce's residence and jewelry store, corner of Bank and Queen Sts., Ottawa. The blaze was confined to the basement. Damage was small.

San Francisco.

William Goeggle has returned from a long visit to Germany.

H. F. Wichman, Honolulu, H. I., has returned to that city, after a business trip of several weeks here.

W. P. Morgan, of the Meriden Britannia Co., has returned from the east and reports everything as humming. This company report a fine silver ware business.

S. L. Braverman, diamond importer, will remove his office from 121 Post St. to the new Adams building, corner of Sutter and Kearney Sts., when the latter is completed.

C. R. Tillson, Modesto, Cal., was in town last week. There are very few outside jewelers here at present, but a number are expected within the next few days to make their holiday purchases.

J. Burnstine, Louis Burnstine, Hillie Rosencrantz, S. Schweitzer and A. Willi have filed articles of incorporation of the San Francisco Jewelry Co. The capital stock is $10,000; actually subscribed, $7,500.

A. W. Hine, of Phelps & Adams, is traveling through the northwest in the interests of the house. The staff of this concern is obliged to work nights in order to keep up with the large number of orders.

C. C. Marsh's jewelry store, Sisterville, W. Va., is being remodeled.

Lew Arntz Acquitted of Fraudulently Raising the Grade of Elgin Watches.

DES MOINES, Ia., Nov. 6.—In the District Court the trial of the State vs. Lew Arntz was last week completed and the jury returned a verdict of not guilty. It required only a short time to reach a verdict.

Defendant was indicted, as stated in THE CIRCULAR last week, for cheating by false pretenses. He was engaged in the jewelry business and was accused of changing the markings on watches to make it appear they were of higher grade and contained more jewels than they did in reality.

W. F. Staley, Pittston, Pa., accompanied by his wife, has returned from New York.

Albert Miller, who has been in the jewelry business at Dundee, Ill., for 26 years, has sold his interest to his nephew, August B. Eggler, who has been in business with him for some years.

...This is What the Trade Wants

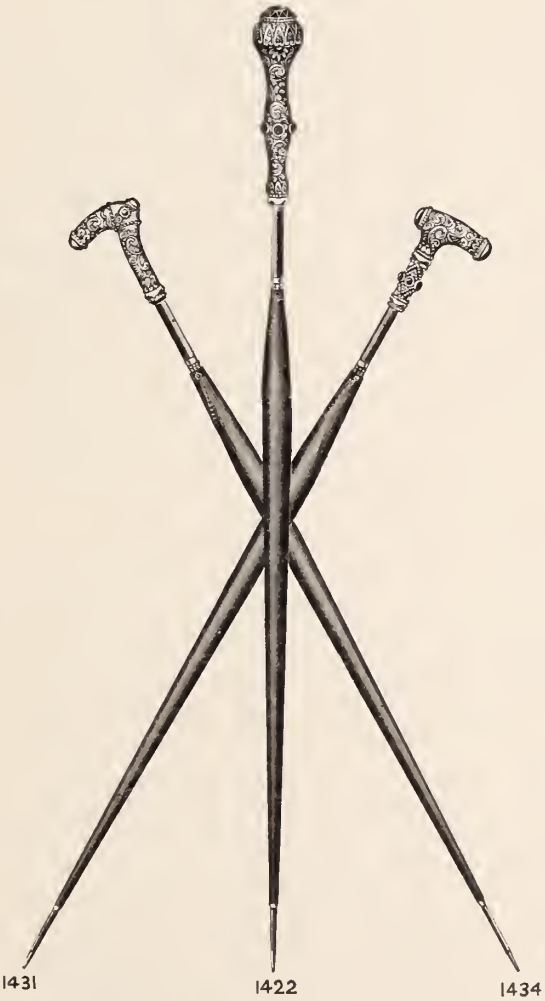
Stylish, Close-Rolled

Umbrellas,

In Taffeta and Serge Silks with

Silver-Gilt Jeweled Handles.

26 and 28-inch Sizes.



Colors of Silks

Blue, Maroon, Old Gold, Iridescent Green, Purple, Green, Red, Black.

ILLUSTRATED SHEETS SHOWING COLORS OF JEWELS AND SILKS SENT ON REQUEST.

SIMONS, BRO. & CO.,
Silversmiths and Manufacturing Jewelers,

PHILADELPHIA.....
New York, 19 Maiden Lane.
Chicago, 601 Columbus Memorial Bldg.



Our Traveling Representatives

Traveling representatives may consider these columns open for the publication of any news or items of interest regarding themselves or their confrères.

The traveling men in Springfield, Mass., last week included E. C. McCarter, Whiting Mfg. Co.; J. W. Codding, Codding & Heilborn Co.; P. H. Ackerman, Woodman-Cook Co.; H. C. Schwartz, Krementz & Co.; Mr. Horton, J. B. Bowden & Co.; Mr. Greves, H. C. Hardy & Co.

B. Frank Davis, representing Hipp. Didisheim & Bro., just back in Chicago from St. Louis, said he had a nice trade despite the fact that there was much complaint that jobbers were unable to reach their far southern trade on account of the fever.

Travelers in St. Louis, Mo., last week, were: George Gubbins, Courvoisier-Wilcox Mfg. Co.; Ed. Mumford, Waite, Thresher Co.; F. H. Carpenter, Alfred H. Smith & Co.; J. Berge, J. & H. Berge; C. H. Higbee, Potter & Buffinton; L. F. Clark, W. F. Cory & Bro.; J. B. Richardson, E. L. Spencer & Co.; E. S. Wormood, Illinois Watch Co.

Orders were booked in Philadelphia Pa., last week by James Wilson, Plainville Stock Co.; Chas. Clarke, J. F. Sturdy's Sons; N. B. Elting, Jung, Staiger & Klitz; Chas. Duffy, Enos Richardson & Co.; Herman Friese, F. W. Lewis & Co.; John Welsh, George O. Street & Sons; Ed. Eckfeldt, Eckfeldt & Ackley; Chas. Willemin, F. G. Frothingham & Co., and L. Blackinton, W. & S. Blackinton.

The travelers in Kansas City, Mo., last week were: S. W. Abbey, E. Ira Richards & Co.; A.D. Engelsman, Goodfriend Bros.; Oscar J. Lieb, Riker Bros.; Lawrence H. Smith, Bippart & Co.; George S. Pollitz, Rice & Hochster; A. T. Brooks, Brooks & Pike; O. H. Sinauer, Oppenheimer Bros. & Veith; J. M. Morrow, American Watch Case Co.; D. J. Schmidt, L. Adler & Son; H. C. Barker, Mandeville, Carrow & Crane.

Some of the late travelers in Louisville, Ky., were: William Rogers, Simpson, Hall, Miller & Co.; Mr. Price, Byron L. Strasburger & Co.; F. H. Carpenter, Alfred H. Smith & Co.; C. H. Higbee, Potter & Buffinton; John E. Beecher, Rogers, Smith & Co.; Morris Lissauer, Ingomar Goldsmith & Co.; Mr. Brooks, Brooks & Pike; C. S. Untermeyer, Charles Keller & Co. and Woodside Sterling Co.; J. W. Morrow, American Watch Case Co.; V. L. Burgesser, Krementz & Co.; M. Klipper, Hipp. Didisheim & Bro.

Traveling men in Boston, Mass., the past week included: F. J. Wildes, Barbour Silver Co.; William H. Tarlton, Wightman & Hough Co.; Frank Sherry. Joseph Fahys & Co.; Richard Chatellier, Dominick & Haff; Arthur Lape, Simpson, Hall, Miller & Co.; C. H. Barney, Middletown Plate Co.; Mr. Hammett, Whiting Mfg. Co.; L. S. Lewis, Chester Billings & Son.

Travelers of the east visiting Chicago jobbers last week included: H. C. Bliss, Bliss Bros.; Gus W. Strandberg, Cheever Tweedy & Co.; E. P. Tiffany, F. H. Sadler & Co.; C. P. Elliot, Maintien Bros. & Elliot. Fred. B. Brigham, Bennett, Melcher & Co.; C. W. Battey, Waite, Mathewson & Co.; A. J. Sherrard, Enos Richardson & Co.; C. S. Untermeyer, Charles Keller & Co.; F. W. Collom, W. O. Hutchins & Co.; J. Rothschild, Bonner, Grinberg, Rich & Co.; Mr. Oakley, Thornton Bros.; Geo. H. Coggshill, Geo. L. Vose Mfg. Co.; Mr. Brown, Geo. H. Cahoone & Co.; A. B. Chace, Chapman & Barden; Wm. Bosselman, T. Quayle & Co.; Geo. Southwick, Union Braiding Co.; I. R. Theise, for I. M. Berinstein; C. A. Marsh, C. A. Marsh & Co.

Travelers in New Haven, Conn., were numerous the past week. Among them were the following: Mr. Ballard, Hayden W. Wheeler & Co.; Mr. Mitchell, for R. S. Gatter; Mr. Redmond, Eagle Sterling Co., Poole & Roach and a Providence house; Fred. Clarkson, Snow & Westcott; Mr. Smith, Holmes & Edwards Silver Co.; Mr. Lambert, Aikin, Lambert & Co.; Wallace Campbell, Day, Clark & Co.; Mr. Sweet, Simpson, Hall, Miller & Co.; Mr. Reed, William B. Kerr & Co.; Arthur Elliott, W. J. Braitsch & Co.; Mr. Wales, Tiffany & Wales; L. W. Rubenstein; L. Herzog; Mr. Connett, Unger Bros.; Mr. North, Smith & North; Mr. Thompson, for William Link; Mr. Codding, Codding & Heilborn Co.; representatives of Levy & Dreyfus Co. and New York Mutual Optical Co. Coming this week are J. C. Donnell, Ripley-Howland Mfg. Co., and Mr. Horton, J. B. Bowden & Co.

Travelers in Pittsburgh, Pa., last week were: H. A. Scofield, Lincoln, Bacon & Co.; J. Williams, for G. Armeny; E. Biny, Biny, Dreyfus & Co.; Charles A. Gallagher, Sinnock & Sherrill; W. R. Shute, Day, Clark & Co.; George Southwick, Union Braiding Co.; Fred W. Cook, J. F. Fradley & Co.; A. B. Chace, Chapman & Barden; William I. Schoss, Follmer, Clogg & Co.; George H. Kettlety, Albro & Co.; Mr. Gregory, Strobell & Crane; Mr. Earl, Earl & Co.; Ev. I. Rogers, Parks Bros. & Rogers; C. W. Cary, J. B. & S. M. Knowles Co.; H. L. Sherman, Simpson, Hall, Miller & Co.; S. Arnstein, Arnstein Bros. & Co.; Col. Hopkins, Meriden Silver Plate Co.; H. C. Bliss, Bliss Bros.; Mr. Otis, Harvey & Otis; M. Klipper, Hipp. Didisheim & Bro.; Edwin L. Mumford, Waite, Thresher Co.; Mr. Oakley, Thornton Bros.; O. H. Wolff, E. Aug. Neresheimer & Co.; W. L. Dudley, Rogers, Smith & Co.; A. J. Sherrard, Enos Richardson & Co.; Mr. Foster, Unger Bros.; J. T. Inman, J. T. Inman & Co.; J. M. Morrow, American Watch Case Co.; William Bosselman, T. Quayle & Co.; Gus. W. Strandberg, Cheever, Tweedy & Co.; A. N. Dorchester, G. E. Luther & Co.; A. F. Carley, Sloan & Co.; A. Kiersky.

A Notable Silver Ware Catalogue.

The catalogue of R. Wallace & Sons Mfg. Co., Wallingford, Conn., just issued, belongs to the highest class of such publications, every resource of the engraver, the printer and the binder having been brought into play in its production. The volume consists of over 630 leaves 15 inches broad by 10½ inches high. These 630 leaves, with the exception of a few pages, are photogravure prints in the finest style of the engraver's art, the other pages showing illustrations in fine wood engraving. No words of praise can convey an adequate idea of the beauty of the illustrations, which seem to be only in harmony with the exquisite goods they depict; while a summary of the enormous line of sterling silver ware illustrated is practically impossible, four of the large pages, divided into triple columns, being necessary for the index. This magnificent volume shows hollow ware and novelties, toilet ware and flat ware. To convey some idea of the extent of the line illustrated, however, it may be said that of berry bowls alone there are 7 pages of illustrations; prize cups, 10 pages; butter dishes, 4 pages; pitchers, 6 pages; coffee sets, 4 pages; tea sets, 4 pages; ice cream trays, 5 pages; trinket trays, 6 pages; waiters, 7 pages; flasks, 3 pages; mounted cut glass ware, 30 pages; while every conceivable article made in silver, in hollow ware and novelties finds illustration. The display of flat ware is also very extensive. The "Atalanta," "Louvre," "Waverley," "Sappho," "Tipped," "No. 4," and miscellaneous patterns, as well as the new "Lucerne" pattern, are shown; while several pages are devoted to pocket and other cutlery. In short, the volume is an illustrated epitome of the present enormous extent of the sterling silver ware industry. The cover bears on its front a golden coat of arms containing the letters R. W. S. surmounted by the company's deer head, and forming an admirably decorative device.

A mistaken impression may have arisen from the publication of a paragraph to the effect that the Parsons Horological Institute, Peoria, Ill., had surrendered its charter. Until quite recently the institute was a stock company, but now it has been turned over with the Bradley Polytechnic Institute, of Peoria, to a board of trustees, to be managed on a larger plan, the entire project having an endowment of $2,500,000. The Parsons' Institute thus becomes a part of the Bradley Institute. J. R. Parsons will continue as principal.

Henry G. Thresher, Mayor-Elect of Central Falls, R. I.

PROVIDENCE, R. I., Nov. 3.—Municipal elections were held in the five cities in this State yesterday, but aside from Central Falls the interest remained about as usual. In Central Falls, however, the excitement became very intense and the result close. The result of this election was the placing in the Mayoralty chair Henry G. Thresher, the second manufacturing jeweler in this State to attain to such high political honors, the other instance being that of Charles Sidney Smith as Mayor of Providence, in 1891. Mr. Thresher is a comparatively young man, a member of Waite, Thresher Co., and has been a member of the General Assembly for several years.

Other candidates interested in the jewelry industry were the following: Horace Remington, elected Republican Alderman from the 7th Ward, and Edwin Lowe same from the 8th Ward; William Blakely, elected Republican Councilman from the 4th Ward; William N. Otis, same from the 7th Ward, and Henry Fletcher, same from the 8th Ward. Myron H. Fuller was defeated for Alderman in the 6th; William Smith, for Councilman in the 5th, and John T. Drinan, for Harbor Master.

One of the Crown Jewels of France Now in New York.

Few members of the New York trade have been aware that a principal piece of the Crown Jewels of France, namely the diadem of diamonds and turquoises worn by the French Queens, has been for some time veritably "in their midst," at 14 Maiden Lane. This tiara of diamonds, which was sold by the French Government in May, 1887, is now in the possession of Henry E. Oppenheimer &Co., diamond importers, 14 Maiden Lane, who are conducting negotiations for its sale. The piece was originally purchased by Lazard Frères, and was turned over to a wealthy American merchant, from whom it went into the possession of the Messrs. Oppenheimer.

The diadem consists of 800 blue Indian diamonds and 20 turquoises that came form Persia in the sixteenth century. According to Lazard Frères, who purchased the piece from the French Government, the diamonds and turquoises were taken out of the Garde de Meuble Royal by order of the Comte de Pradel, who was at that time Minister de le Maison du Roi. He took the same to M. Bapst, the jeweler who set the famous Queen's necklace of Dumas' romance, who set the diadem and finished it Feb. 10, 1820.

Among the famous women whose heads it has adorned are Duchesse d'Angoulême, daughter of Louis XVI., Duchesse du Berry, and lastly by the Empress Eugenie.

Eli Odam, of Plainfield, N. J., has purchased an interest in the Wheeler & Mayo Mfg. Co., Newark, N. J.

The Iowa Supreme Court Decides that a Diamond May Be a Family Charge.

DES MOINES, Ia., Nov. 3.—The Supreme Court Saturday discussed the uses of diamonds as articles of apparel. Is a diamond, worn on the shirt front of the head of the house, a family necessity? Is it requisite to the maintenance of the social and personal standing of the wearer, and can it be treated at law as a necessary of life? Can the wife be compeled to pay for the diamond worn by her husband, just as she is chargeable with the food and clothing of the household? These are the questions which Judge Ladd discussed with great earnestness and elaboration in an opinion, and to which he answers in the affirmative.

The case is from Wapello county. J. W. Neasham, jeweler, Ottumwa, is the plaintiff, and Anna I. McNair the defendant. Anna McNair is the wife of O. E. McNair, whose bosom is adorned by the diamond alluded to in the opinion. When McNair bought it from Neasham he executed a note in payment; the note has not been paid. Suit was brought against the wife, and she demurred on the ground that it was not an expense for which she was liable. The Court sustained this demurrer, and on it an appeal was taken. The Supreme Court overrules the demurrer, and holds that, in view of all the circumstances, the wife was liable for the cost of the diamond.

Judge Ladd shows that under the common law the husband was liable for clothing and maintaining his wife and children in a manner suitable to their station in life. Under the Iowa statutes both husband and wife are made liable for such charges. The charge is not necessarily confined to absolute necessities; it may extend to articles which enhance domestic enjoyment and increase social pleasures. An Iowa case has held a piano a household necessity, and a Vermont case ruled that a breastpin was a part of the wearing apparel of the husband which goes to the widow. But the Supreme Court of Vermont decided that a breastpin is not wearing apparel necessary for the debtor and his family.

Judge Ladd says that if a diamond serves the double purpose of ornament and utility it may fairly be classed as an article of necessary apparel.

"The make of the shirt or the taste of the wearer," says Judge Ladd, "may be such as to require some kind of a button or stud. If the inexpensive pearl were used no one would question the propriety of making it a family charge. But it might be as much out of place on the shirt front of a person of fashion or fortune as a diamond in that of one who earns his bread in the sweat of his face.

"It is said in the petition that the McNairs are a family of large fortune, high social rank and luxurious habits. Jewelry may then be adjudged necessary to their position in life. The price of a diamond stud will not in all cases be adjudged a family expense, but where procured for the personal use and actually worn by the husband it becomes such. The same rule must be applied to the diamond of the rich and the pearl of the poor. The case is therefore reversed."

America's Space at the Paris Exposition of 1900.

Major Moses P. Handy, the special commissioner from the United States to the proposed Paris Exposition of 1900, returned home Saturday from France. Major Handy left here Aug. 20 with special instruction from President McKinley to acquire as much space as possible for American exhibits at the great exposition. In an interview the Major said:

"I succeeded beyond expectation in securing space. The American Government, it should be remembered, accepted the invitation of France for an award of space one year after the invitation was originally extended. The European countries were a little quicker with their acceptances; so, that, when I arrived on the field it was to find 18 other commissioners there. Some of them had been surveying and prospecting for a full year almost, and naturally had arranged a great many things to their own liking. I succeeded finally in making up for a great deal of lost time, and induced the French authorities to make certain allotments of space on the basis of the most favored nation. In this way America received altogether 200,000 square feet of space. Indications are not lacking, even now, as to the outcome of the exposition. America will make a memorable and fitting display, and, while it is true that additional space would have bettered our chances of extending the same, still, with the 200,000 square feet at our disposal I feel satisfied that no country will be better represented there in 1900."

Death of Edward J. Corcoran.

FALL RIVER, Mass., Nov. 4.—Edward J. Corcoran, for many years in the jewelry business on S. Main St., died at his home on Forest St. yesterday morning after quite a lengthy illness, leaving a widow and a three year old boy. Mr. Corcoran was born in Lawrence 38 years ago, but had lived in this city for a quarter of a century. He was employed for a time by Dr. Abbott, and later learned the engraving art and started a jewelry store, where he was successful up to his retirement some time ago. Deceased was a member of several clubs and organizations about town.

Noted Smuggler Captured.

MONTREAL, Can., Nov. 5.—The United States Treasury Department made an important arrest at Plattsburg yesterday of an alleged well known smuggler. The prisoner's name is Max Grames, and he was captured on the other side of the line with smuggled goods to the value of $2,000. The prize secured by the officers comprises phenacetine, furs, jewelry and opium.

Providence.

All communications intended for this column addressed to P. O. Box 1093, Providence, R. I., will receive prompt attention.

Crossin & Co. have removed from 409 Pine St. to 129 Eddy St.

Foster & Bailey are making extensive additions to their polishing department.

John W. Capron has resigned his position as salesman with George H. Holmes & Co.

T. F. Mullen has removed from 19 Aborn St. to the Newman Hotel building, directly opposite.

Englehart C. Ostby, of the Ostby & Barton Co., has returned from a vacation trip to the woods of Maine.

Wood, Bicknall & Potter Co., 359-369 Westminster St., advertise that they are going out of the silver business, and are closing out their stock at reduced prices.

Among the foreign importations to this port the past week were the following: Liverpool, 1 package of clocks, 8 of polishing stone; Havre, 2 of precious stones, 1 of imitation stones; Hamburg, 1 of glassware.

Mr. Webber was in town the past week in the interests of I. Ollendorff, New York; representative of Champenois & Co., Newark, N. J.; of Adolph Goldsmith & Son, New York; of Dattelbaum & Friedman, New York.



CLUB BADGES,
SCHOOL PINS,
RINGS,
PRIZE MEDALS,
ETC.

DESIGNED AND MADE BY...

HENRY C. HASKELL,

11 John Street, New York.

Dealers requested to send for Design Plates.

WOOD & HUGHES,

STERLING SILVERWARE MANUFACTURERS

New York Agents for the Derby Silver Co.

FINE QUADRUPLE PLATED WARE.

No. 24 JOHN STREET, - NEW YORK.

206 Kearney Street, San Francisco, Cal.

HASKELL & MUEGGE, Agents.

CAMPBELL-METCALF SILVER CO.,

SILVERSMITHS,

ALL GOODS 925/1000 FINE.

Factory, Providence, R. I. Offices, New York and San Francisco

CHAS. ROSE, MINIATURES,

THE BEST.



On Watches, - $1.00

On Ivory, Colored, 7.50

NOTE LOW PRICES.

Studio, 192 Water Street
Office, 202 Broadway,
NEW YORK.

The monthly meeting of the Manufacturing Jewelers Salesmen's Association will be held on Saturday evening, Nov. 20. About Dec. 1 the rooms will be open all day, a clerk being employed therein. A telephone is also to be introduced.

Meeting of New York City Opticians.

The regular monthly meeting of the Optical Society of the City of New York was held as usual on Monday evening, Nov. 1. in Parlor F of the Fifth Avenue Hotel. Vice-president L. L. Ferguson presided and in the absence of Mr. Dreher, J. G. Freeman acted as secretary. About 16 members were present. After the usual routine business Mr. Ferguson delivered a lecture on "The Ophthalmoscope," which he illustrated by means of stereopticon views, and J. Balmer gave an address on "Photographic Optics." Owing to the small number present Mr. Ferguson agreed to the request to repeat his lecture at the next monthly meeting to be held Dec. 6. Among other business transacted was the election of 15 new members proposed at the October meeting.

President Galpin's Son's Narrow Escape from Drowning in a Well.

NEW HAVEN, Conn., Nov. 6.—An eight year old son of Silas N. Galpin, president of the New Haven Clock Co., was rescued from drowning in a well to-day by several Yale students. The boy and several of his companions were kicking a football in the rear of the Galpin residence. In running after the ball the child stepped on a decayed cover over an unused well and fell in.

Worcester, Mass.

Oscar R. England, of England & Leavitt, is hunting deer in Maine.

Geo. F. Kunz, of Tiffany & Co., New York, lectured before the Worcester Woman's Club last week on "Precious Stones."

The store of Dwight F. Orcutt, Warren, was burned out Sunday morning, Oct. 31. He had a store in the town hall, which was gutted. Mr. Orcutt's loss is $1,000; no insurance.

Charles Marlowe, jeweler, 46 Southbridge St., left Worcester six weeks ago and has not returned. His stock consisted of secondhand clocks and watches and small plated ware. A number of persons who left watches to be repaired are anxious about them. Patrick Mullens, owner of the block in which the store is located, has made an inventory of the goods with several police officials as witnesses, and has charge of the stock, but does not know what to do with it.

R. B. LESTER & CO.

3 MAIDEN LANE, N. Y.

IMPORTERS OF

Diamonds and Precious Stones,

MANUFACTURERS OF

Fine and Artistic Jewelry

TO ORDER.

All demands for Watches, Jewelry, etc., executed upon a commission basis at the lowest possible price for cash. We buy in a manner to merit trade. Cash talks. Try us.

Items from Near and Far.

J. M. Neiswanger, Xenia, O., has assigned.

A. J. Myers has opened a jewelry store in the Baker block, Jamestown, N. Y.

C. W. Rickenbach, Reading, Pa., has moved from 842 Elm St. to 244½ N. 9th St.

In a fire in Healdsburg, Cal., Oct. 31, the jewelry store of A. Thumann was destroyed.

H. C. Watts, for four years head of the optical department of C. S. Ball, Syracuse, N. Y., has bought out the department from Mr. Ball and will continue it in the rear of the jewelry store.

S. R. Freeman, formerly jeweler of Terre Haute, Ind., now living on a farm near York, Ill., was a few days ago stricken with paralysis. He is still in a critical condition and not expected to live.

Burglars entered the clothing and jewelry store of B. S. Shootz, Port Byron, N. Y., early last Sunday morning and succeeded in getting about $50 worth of goods. The entrance was gained through a back cellar window, then by breaking through the door leading up stairs.

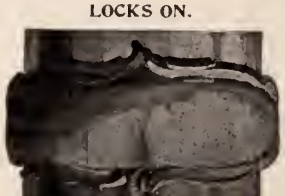
Shortly after 11 o'clock Oct. 29 a sneak thief entered Shumway's jewelry store, Clinton, Ia., and took a case containing seven gold watches and a number of rings. Mrs. Shumway had stepped across the street, and was only gone about three minutes. On her return she noticed the back door open.

Jeremiah Aldrich, a silver ware agent, was arrested in North Adams, Mass., a few days ago on a charge of embezzlement preferred by the Brockton police. The charge alleges that the agent took $56 from the firm of J. S. Rowens & Co., of Boston, over a year ago. Aldrich had been living in North Adams for some time and had been doing quite a business.

The "Dykes" Patent Bicycle NAME PLATE.

All Sterling Silver. Adjustable to Any Wheel.

LOCKS ON.



Only Detachable by Owner.

No Visible Mechanism

A Positive Means of Identifying the Wheel.

Made in Five Designs, Highly Ornamented and Artistic.

Arthur R. Geoffroy, Silversmith,

548-550 W. 23d St., NEW YORK.

The Nansen Spoon - -



BACK VIEW.

The
"Nansen" Spoon.

ACTUAL SIZE.

Sterling Silver,

.925 FINE.

Design Patented.

To the Trade:

A souvenir spoon commemorative of Dr. Fridtjof Nansen's "Farthest North' Expedition, has been produced by the Gorham Mfg. Co., and is now ready to be placed upon the market.

The workmanship of the details of this spoon is perfect, the die from which it is made being pronounced a most superb and artistic example of the silversmith's art, making it one of the most beautiful souvenirs ever produced, and it should appeal to every Spoon Collector, every lover of unique things in silver and every one interested in scientific research.

It bears at the top of the handle in heavy raised work, an accurate likeness of Dr. Nansen; along the shank is depicted a scene wherein he is represented being drawn on a sled by Esquimau dogs, and in the distance Polar bears and seals are seen. In the bowl is an excellent relief representation of the Fram, and the inscription. "Christiania, June 24th, 1893; return Sept. 9th, 1896."

It may be of interest to know that the name "Fram" signifies in plain English "get there."

The reverse or back of the spoon bears in letters of raised die work the names of the other members of the expedition:

Capt. Sverdrup,	Scott-Hansen,	Blessing,	Mogstad,
Jacobsen,	Juell,	Amundsen,	Johansen,
Nordahl,	Henriksen,	Pettersen,	Bentzen,

while at the top of the handle is a realistic representation of the famous Cape North.

The spoon is massive and elegant, making it a most appropriate souvenir of Dr. Nansen, and his "Farthest North" Expedition.

An unusual demand will no doubt be created for the Nansen Spoon, as Dr. Fridtjof Nansen is now delivering a course of lectures in the principal cities of the United States, which cannot fail to attract attention to a souvenir commemorating his wonderful trip.

Orders for the Nansen spoon will receive prompt attention.



GORHAM M'F'G CO.,

SILVERSMITHS,

NEW YORK:
BROADWAY & 19th ST.
23 MAIDEN LANE.

CHICAGO:
131-137 WABASH AVE.

SAN FRANCISCO:
118-120 SUTTER ST.

WORKS:—Providence, R. I.

....A CHANCE FOR C

$200.00——IN P

The Elgin Watch Company's Advertisement Competition, No. 2

We have been much interested in our first advertising contest, which attracted such widespread and unusual interest among the trade, so much so that we have decided to offer **$100** in four prizes for the best single advertisement, or series of advertisements, of Elgin Watches, published during the months of November and December in local papers.

Our first competition was for written advertisements—this one is for published advertisements. Some of the former were of a high order of merit. To encourage such merit and show the retail jeweler how successfully Elgin Watches may be advertised is our reason for offering the following series of prizes for the best published advertisements of Elgin Watches, the competition to close December 31, 1897:

THE PRIZES TO BE AWARDED

First Prize,	=	$50.00	Third Prize,	=	$15.00
Second Prize,	=	25.00	Fourth Prize,	=	10.00

The result of the competition to be published in the February issue of THE KEYSTONE. Among those who have been invited to be judges are

IRVING G. McCOLL, Editor of *Advertising Experience.*
LOREN L. BOYLE, Manager of the Western Bureau of *The Keystone,*
W. M. SHIRLEY, Manager of the Advertising Department of the Palmer Pneumatic Tire Company.

These men will personally examine every advertisement, and award the prizes. Their position is one of absolute impartiality.

IMPORTANT.—All advertisements submitted in this contest are to become outright the property of the Elgin National Watch Company, to be used by them in their general advertising, or as they may desire, whether they are prize winners or not.

CONDITIONS.—Every advertisement to be entered in this competition must be published in some newspaper. The advertisements must not exceed ten inches double column, or twelve inches single column. Every one connected with the jewelry trade is invited to compete; others are excluded. This means that any jeweler, any jewelry firm, any workman connected with a jewelry firm, any watchmaker, or any jewelry clerk or salesman can compete. It will not be necessary to forward the entire newspaper containing the advertisement, but the judges will be glad so see it, and would prefer to have the newspaper forwarded intact, rather than to have the advertisement cut out.

AWARDING PRIZES.—In awarding the prizes, eye catching and advertising qualities, ingenuity of ideas, appropriateness of subject, and suggestion for illustration to accompany the advertisement will have equal weight with artistic display. This competition will close December 31, 1897.

Address, Advertising Department,

Elgin National Watch Company

76 Monroe Street, Chicago, Ill.

EVER JEWELERS....

IZES——$200.00

Window Dressers—Your Opportunity

The Germans have an old saying: "The eyes believe themselves, the ears other persons." As in every battle the eye is first conquered, so by every pretty window display the eye is first attracted. What the eye sees the heart believes.

One writer has said: "What light and shade are to a picture, a beautifully trimmed window is to a store." How true! In these days the store window makes the merchant quite as much as the tailor does the man. It shows the character of the store and the genius of the window artist.

We believe there is not a stock in your store, Mr. Jeweler, that will show a bigger spurt in profit and sales than the watches—Elgin Watches—provided you give them proper showing in store and window. There are a hundred different ideas you can work into a watch display.

Conscious of this, and willing to give tangible expression to the confidence in our opinions, we have decided to offer the set of prizes mentioned below for the best and most intelligently presented window displays trimmed during the months of November and December, 1897. The feature of each and every one of these windows must be Elgin Watches.

The prizes are worth working for. The winners will achieve national reputation. The ones who send the best window or windows will receive the prizes.

THE PRIZES TO BE AWARDED

are as follows:

First Prize,	=	$50.00	Third Prize,	=	$15.00
Second Prize,	=	25.00	Fourth Prize,	=	10.00

The Elgin National Watch Company make this a national competition. It is free and open to all in the jewelry trade.

OBSERVE WELL.—Photographs must be mounted and the negative not less than 8 by 10 inches in size. They must be forwarded to us plainly addressed on the wrapper, on which, as well as on back of photograph, should appear the name and address of the sender. Advice of shipment or mailing, with name and address of sender, must also be mailed to us in a sealed envelope. Each window must contain the words "Elgin Watches" displayed in some novel and catchy way, with a number of Elgin movements, both cased and uncased, arranged in a striking manner therein.

CHARGES.—Express charges or postage must be fully prepaid. We will refuse to receive a photograph on which charges are due.

HOW TO PHOTOGRAPH A WINDOW DISPLAY.—That there are a number of difficulties attending photographing a window display is well known. Probably eight out of every ten pictures exhibited are failures, by reason of the annoying reflection in the plate glass front, which the camera records with persistent accuracy. This defect, as well as the splotch of white where an electric lamp was allowed to burn during the exposure, is much exaggerated in any attempted reproduction for purposes of publication. One method to produce a good picture is merely a large black screen to cut off the reflected image. A commercial photographer of wide experience and high attainment has, however, been making experiments of late in this direction, and gives as the final result of his investigation the conclusion that perfect results are almost invariably secured if a very early hour, about sunrise, be selected, and the plate given a long exposure. At such a time, when the day is fine and still, the light comes from the east, low in the horizon, and the atmosphere seems also to possess a peculiar actinism of considerable help in producing a clear, sharp negative.

TIME LIMIT.—The competition will close January 2, 1898, and photographs received after that date will not be entered.

AWARDS.—The awarding of prizes will take place as soon as possible after January 2d. The same gentlemen who will act as judges in our advertisement contest announced on the opposite page will judge the photographs, and their decision will be announced in the February issue of THE KEYSTONE.

Send Photographs to the Advertising Department,

Elgin National Watch Company

76 Monroe Street, Chicago, Ill.

The Attleboros.

Mr. Steere, traveler for Ellis, Livsey & Brown, returned Saturday from his western circuit.

Ernest J. Quarnstrom, of J. M. Fisher & Co., has announced his engagement to an Attleboro lady.

T. I. Smith & Co. have voluntarily advanced the compensation of their hands, owing to improved trade conditions.

Daggett & Clap have added to their machinery a fine new boiler of a large size. It is a great increase to their facilities.

Ernest M. Bliss, of Bliss Bros., has been filling the position of sub-master in the Attleboro High School during the illness of Principal C. P. Barnes.

James Tills died Friday at the age of 41 years. He was a member of the local Odd Fellows' and Workmen's Lodges and held a respected place in the community.

Herbert A. Clark, Walter J. Newman and Charles T. Draper are jewelers among the new officers chosen last Friday by Co. C. Association, the organization of Attleboro's faithful Republicans.

Marble, Smith & Forrester are one of the busiest firms in town and the increased facilities of their new quarters enable them to do much prompter work. A silver cigarette holder just out is having quite a run.

In the suit of H. H. Curtis & Co., North Attleboro, against Farrington & Co., Providence, to recover value of merchandise they claimed to have delivered, judgment for $382.85 was rendered in favor of the North Attleboro firm.

The windpipe in J. T. Inman & Co.'s shop burst last week with a shock heard a half a mile and that shook the windows in all the factories in Maiden Lane. There are indications that the damage was the result of tampering and J. M. Bates, owner of the building, has offered a large reward for information leading to the discovery of the culprit.

Hon. A. R. Crosby, of Smith & Crosby, was re-elected to the Massachusetts Legislature from the First Bristol district, on the 2d of the month. He received the largest vote cast for any candidate in Attleboro and next to the largest in North Attleboro, the home of his colleague, Hon. Burrill Porter, Jr. No opposition was made either to his candidacy or election, as his former able term made him the first choice of all.

This is the time of year when, in the past, new manufacturing and jobbing firms have been accustomed to start up like mushrooms to catch if possible a share of the Christmas trade in small or cheap goods and novelties. Two or three of the strongest concerns now in town started that way years ago. This year there does not seem to be any such new concerns, but when business has continued as good as it is now for a while longer, the ambitious young men will be heard from.

Connecticut.

Jeweler R. S. Gardner, Derby, has been appointed one of the commissioners on the insolvent estate of R. F. Francis, Derby.

The E. Ingraham Co., Bristol, have posted notices to the effect that beginnin Nov. 8 their factory will be run from 7 A. M. until 6 P. M., with one hour for dinner.

Frederick H. Newman, with E. M. Munger, New Haven, was married Nov. 4 to Miss Winifred May Orr, daughter of Police Sergeant Jonathan H. Orr, of New Haven.

Joseph Klein, watch repairer, 216 State St., Hartford, was last week locked up. Mrs. Hattie Haywood and several others allege that Klein went to their houses and told them he would clean and repair their watches for 25 cents each. They say they parted with their timepieces and had not seen them since.

One of the cases before the Superior Court at Hartford Oct. 30 was Lyman C. Smith against W. S. Ingraham. Bristol. The affair grows out of litigation in regard to the affairs of the Sunnyside Land Co., who issued bonds to the amount of $25,000 in 1892, which were endorsed by Edward Ingraham. Mr. Ingraham died shortly after and W. S. Ingraham was administrator on the estate. After the time allowed by law the estate was settled without any claim on account of the bonds having been presented.

Herrmann & Co.,

29 East 19th Street, New York,

Desire to call the trade's attention to their new lines of "High Art" Leather Goods, which include some exquisite novelties.

The Jewelers' Circular

AND

HOROLOGICAL REVIEW.

PUBLISHED EVERY WEDNESDAY BY
THE JEWELERS' CIRCULAR PUB'G CO.,
189 BROADWAY, NEW YORK CITY.

A JOURNAL DEVOTED TO THE INTERESTS OF JEWELERS, WATCHMAKERS, SILVERSMITHS, ELECTRO-PLATE MANUFACTURERS, AND ALL ENGAGED IN KINDRED BRANCHES OF INDUSTRY.

Member of the American Trade Press Association.

Our editorial columns will contain our own opinions only, and we shall present in other columns only what we consider of interest or value to our readers. Advertising matter will not be printed as news.

Advertising rates in THE CIRCULAR are lower, considering the number of tradesmen reached by its large circulation, than in any other jewelry journal.

Notices of changes in standing advertisements must be received one week in advance; new matter can be received up to Monday.

INFORMATION FOR SUBSCRIBERS.

Terms of Subscription, Postage Prepaid.

	PER ANNUM.
United States and Canada,	**$2.00**
Foreign Countries in Postal Union,	**4.00**
Single Copies,	**.10**

New Subscribers can commence at any time.

Payments for THE CIRCULAR, when sent by mail, should be made in a Post-Office Money Order, Bank Check or Draft, or an Express Money Order or Registered Letter. All postmasters are required to register letters whenever requested to do so.

Pay money only to authorized collectors having proper credentials.

Returning Copies. Returning your paper will not enable us to discontinue it, as we cannot find your name on our books unless your address is given.

Changing Address. In changing address always give the old as well as the new one. Your name cannot be found on our books unless this is done.

Discontinuances. We will continue to send papers until there is a specific order to stop, in connection with which all arrearages must be paid; but such an order can be given at any time, to take effect at or after the expiration of the subscription. All such orders will be promptly acknowledged by mail.

Liability. The courts have decided that all subscribers to Journals are responsible until arrearages are paid in full and an order to discontinue has been received by the publisher.

THE JEWELERS' CIRCULAR IN EUROPE.

Among the Places in Europe where THE JEWELERS' CIRCULAR is on file are the following:

LONDON—First Ave. Hotel, Holborn, E. C.; Holborn Viaduct Hotel, Royal Hotel.
PARIS—Hotel de L'Athene, Rue Scribe.
LEIPZIG—Handels-Zeitung, fur die gesamte Uhren-Industrie.
BERLIN—Deutsche Uhrmacher Zeitung. Jager-Strasse, 73.
GENEVA—Journal Suisse D'Horlogerie.
AMSTERDAM—Continental Club, Hotel Amstel.
ANTWERP—Diamond Club, Rue de Pelican.

Vol. XXXV. Nov. 10, 1897. No 15.

Every line of reading matter in THE JEWELERS' CIRCULAR, *with the exception of the few brief extracts from exchanges, always properly credited, is written exclusively for this journal. Each issue of* THE JEWELERS' CIRCULAR *is copyrighted. Permission to quote is extended to other publications provided such quotations are properly credited.*

Relative Amount of Matter Published in Jewelers' Circular and in other Jewelry Publications.

	More than nearest weekly competitor for 9 months Jan.-Sept., 1897, inc.	Increase for month of Oct., 1897.	Total excess for 10 mths., Jan.-Oct., 1897, inc.
No. of News Items, . . .	665	98	**763**
Inches of Original Reading Matter,	7,017	659	**7,676**
Inches of Advertising, . . .	8,230	1,776	**10,006**

The Jewelers' Circular is more extensively quoted by the various branches of the press than are all the other jewelry journals combined.

How to Fight the Department Store.

FROM two portions of the American continent come reports of the adoption of plans by the specialty retail merchants for fighting the department stores. In Toronto a resolution submitted by the Retail Merchants' Association to the City Council favoring the enactment by the Legislature of a law empowering municipal councils to impose a business tax in place of the present method of personal assessment, embodies a schedule of progressive rates to be imposed upon the total volume of the year's business. Under the proposed system businesses of less than $25,000 a year would pay at the rate of ⅛ per cent. per $1,000, the rate increasing by a gradual sliding scale until the turnover which reached $1,000,000 would pay 2⅝ per cent. By the present system the assessment is based on the goods actually in stock at the time of assessment, less the amount due or alleged to be due to creditors, with an additional allowance for depreciation. This, it is urged, is unfair, for while the stock of a department store is rapidly turned over, the process is much slower with the small stores, so that a given sum of money invested in the former represents a much greater volume of business than the same amount in a specialist stock. This proposed new system of assessment is so plainly a taxation on business ability and enterprise that it cannot possibly become active. In Chicago the retail merchants are going into politics in order to gain their point. They have decided to attend party caucuses and primaries and to support only those candidates for office who will pledge themselves to oppose the department stores. This is a sort of force game, but the difficult part of the matter is for the legislator, pledged to fight the department stores or not, to conceive of legislation that will prevent the department store proprietor selling what he likes. We have always felt and it is now admitted by merchants universally, excepting perhaps the department store proprietors themselves, that the department store is a menace to retail trading in general, but it is futile and a waste of time to endeavor to legislate it out of existence. Neither the graduated taxation plan of the Canadians, nor the classification plan proposed last session in the New York Legislature, nor the elimination plan of the local council of Chicago can achieve any result, for these plans cannot stand in law. The retail merchant must depend upon himself for his success in business; the Legislature cannot aid him to the disadvantage of his neighbor. The public demand the most goods for the least money, and the dealer must from his own gray brain matter conceive ways and means for satisfying this demand or fall behind in the race. Determination to maintain the integrity of the trade and minimize internal trade abuses, an unswerving policy to give one his money's worth, a keeping abreast with the progress of the industry and with the whirl of fashion and fad by selling and knowing of the latest productions in his line of merchandise, the seeking and adopting of all practical, legitimate methods of attracting customers to his store by advertising and window display, in a word the conducting of business on modern business principles and modern business basis—these are some of the qualities which if the merchant possess, he will not seek help from his Legislature.

A JEWELER of Providence, R. I., in order to attract passers-by to his window, made a display of money aggregating about $350. He allowed this exhibit to remain during the unguarded Sunday hours. There is only one ultimate result of such a performance, and this result came to pass on time. The jeweler is minus his bills, and some one is philosophizing on the turbulence of a soul tempted, or, more likely, enjoying the sweets of his enterprise.

Concessionaires at the Nashville Exposition Sued.

NASHVILLE, Tenn., Nov. 5.—The Centennial Exposition Co., through their solicitors, Champion, Head & Brown, have filed several bills in the Chancery Court against concessionaires who have failed to pay rents for booths in the Commerce Building. The first bill is against A. P. Gerlach, dealer in oil paintings, who it is alleged owes $60 for space. The bill seeks to attach his goods for the payment of the debt. A similar bill was filed against Joseph Royle, dealer in glassware, who it is charged owes the complainant company $58. Adolph Otto, who sold feather flowers and jewelry, is sued for $142, and an attachment was issued for that amount. G. H. Harnet, dealer in optical goods, is sued for $110; Joseph Benico, Swiss novelty merchant, for $70.

The stock of C. P. Chouffet, Buffalo, N. Y., who, as reported last week, mortgaged his stock to local creditors, has been sold to E. J. Eisele for $5,000.

Letters to the Editor.

THE RESIGNATION OF GEO. H. FORD FROM THE DIRECTORY OF THE NATIONAL JEWELERS' ASSOCIATION.

PHILADELPHIA, Nov. 1, 1897.

Editor of THE JEWELERS' CIRCULAR:

Your issue of the 27th inst. mentioned an interview with Gen. Geo. H. Ford, of the 23d, regarding his resignation as a director of the National Jewelers' Association.

Gen. Ford's selection was solicited by Mr. Newton Dexter, editor for two months of the *National Retail Jeweler*.

The association understood emphatically from Mr. Dexter that the honor conferred was entirely agreeable to Gen. Ford, and that he would accept, his election naturally followed. Please note Gen. Ford's letter of acceptance, which we will clip for your benefit from our October issue to substantiate our assertion:

NEW HAVEN, Conn., Sept. 14, 1897.

Dear Sir: I am in receipt of your favor of September 9th, advising me of my election as one of the Directors of the National Jewelers' Association. As you are well aware my time is so occupied in the various enterprises that I am connected with that, it seems almost impossible for me to assume any further obligations without serious inconvenience, but as you are also aware, as has been expressed by me on various occasions, the time has arrived when the trade, United States, should organize for the purpose of protecting itself and the public against the frauds and irregularities that are fast developing and already exist in connection with the manufacture and sale of gold and silver and as I believe, every one owes a duty to the public in the age in which he lives to assist in maintaining right and honor. I shall therefore accept the position with a hope that I have long cherished that a substantial organization embracing the honest manufacturers, jobbers, retailers and influential trade journals will be organized with one harmonious aim and object, and in the interest of all.

Sincerely yours,
GEORGE H. FORD.

Gen. Ford's resignation is not in accordance with the spirit of his letter of acceptance to the National Board of Directors, Sept. 14.

We, his fellow craftsmen, are in hopes he will yet reconsider his determination to sever his connection with those that are making every effort to advance the very ideas as expressed by him in his letter of acceptance.

We do not wish to be misrepresented, and we hope in accordance with the justice always accorded to all by THE CIRCULAR that you will kindly publish this letter.

Thanking you very kindly for past courtesies and trusting you will kindly comply with my request, I have the honor to be, yours, very truly,

R. PINKSTONE, President.

MICHIGAN OPTICIANS SEEK CO-OPERATION IN ORGANIZATION.

MUSKEGON, Mich., Nov. 1, 1897.

Editor of THE JEWELERS' CIRCULAR:

The annual meeting of Michigan Optical Society took place Tuesday, Oct. 26, at the office of A. J. Shellman, Monroe St., Grand Rapids, Mich. The old officers were re-elected as follows: Frank D. Fuller, president, Grand Rapids; C. Wolfe, vice-president, Howard City, and E. Eimer, secretary-treasurer. It was decided to ask all optical colleges for list of Michigan graduates, also wholesale opticians for lists of Michigan customers, so as to form a reliable list of refracting opticians and try and secure their co-operation. We are compeled to go slow in increasing our membership on account of our inability in securing proper addresses of opticians. A general discussion of trade abuses followed and we adjourned to meet in January.

E. EIMER, Secretary.

[A full account of the meeting of the Michigan Optical Society, embodying the essential features contained in the above communication, was published exclusively in THE CIRCULAR of Nov. 3.—ED.]

Morris Ginsberg's Creditors Will Get Little for Their Hard Work.

By a decision rendered last week by the Appellate Division of the Supreme Court, New York, the remaining creditors of Morris Ginsberg, though they have been successful after years of expensive litigation in having the debtor's general assignment declared fraudulent, have only a slight chance of realizing anything upon their claims. Ginsberg, wholesale jeweler, made an assignment on Dec. 23, 1887, to his brother-in-law, Max Hallheimer, a lawyer. Legal proceedings were instituted by various creditors, some to set aside the assignment on the ground of fraud, some to get possession of the property by attachment, and others by affirming the legality of the assignment, to enforce their rights under it.

The creditors who, after recovering judgments against the assignor upon their claims, began actions to set aside the assignment as to them, on the ground of fraud, were successful, and secured payment of the claims out of the assigned property. Other creditors instituted proceedings for the removal of the original assignee and the appointment of a new assignee in his place, and for an accounting. About four years ago the assignee was removed, and the case was before the Appellate Division on appeal by this assignee and his sureties from an order affirming the report of the referee on the accounting, and directing payment of the balance found in the assignee's hands to a new assignee.

The court, in an opinion by Justice Williams, has reversed that order, and directed a new accounting before another referee. One of the questions in dispute was as to an item charged to the assignee of $10,301.95, representing the value of the merchandise in the store at the time the assignee took possession under the assignment, and which four days later was seized by the Sheriff under attachments. Justice Williams says that the rights of the creditors who affirmed the legality of the assignment were subject to the rights of the impeaching creditors, and they could only have the benefit of the property remaining after the claims of such other creditors were satisfied.

We, watches to sell:
Let us make the connection:
You, write or wire:

You, watches to buy:
'Tis easily done:
We, ship the time pieces:

Howard's, Elgin's, Waltham's.

Cases for them all, in all sizes; bought for cash and bought right. Our prices for the complete watches will make the values remarkable for you.

Thirty years of successful, uninterrupted business means that our guarantee is a reliable one.

To verify our statements would prove advantageous to you.

Look for the picture of the "Special" Watch in next week's Circular.

Clapp & Co.

Western Union Building.
New York, Nov. 9, 1897.

195 & 197 Broadway, New York City.

New York Notes.

C. G. Braxmar has entered a judgment for $280.26 against Alice A. McKee.

W. I. Rosenfeld has entered a judgment for $924.22 against Carrie McCarthy.

The Wm. L. Gilbert Clock Co. have entered a judgment for $50.60 against Edw. E. Barron.

The National Shoe and Leather Bank has entered a judgment for $640.35 against Emil Magnus.

From the labor world comes the news that the Silver Workers' Union of New York is making an effort to organize the diamond workers and jewelers.

The Fidelity & Casualty Co. have entered a judgment for costs amounting to $111.31 against Annie E. Appleton.

Eli Solomon, of Solomon Bros., 37 Maiden Lane, is receiving congratulations from his friends in the trade upon his betrothal to Miss Hannah Sobel, of this city.

Isidor Lindner, retail jeweler, 2328 Third Ave., announces that he has made a satisfactory settlement with all his creditors, and that the business which is now solely his will hereafter be conducted under the style of I. Lindner.

Florence V. Bynner, whose funeral occurred Wednesday last, was the wife of Frank L. Bynner, of the firm of T. B. Bynner, 177 Broadway. Mrs. Bynner died at her residence, 150 Ralph Ave., Brooklyn, Nov. 1.

Saturday next will commence the 49th year of M. B. Bryant's career as a ring manufacturer. The occasion should be one for congratulation from the trade with which Mr. Bryant has been so long and so prominently identified.

A citation has been issued to creditors of Marcus & Co., formerly wholesale jewelers, 26 John St., to appear in Supreme Court chambers Jan. 14, 1898, and show cause why the accounts of Eugene Cohn, as assignee, should not be settled.

The ninth annual banquet of the New York Jewelers' Board of Trade will be held at Delmonico's new hotel, Fifth Ave. and 44th St., Jan. 13, 1898. The following firms have applied for membership in the association; Morris Prager, New York city; J. King Optical Co., Chicago, and Simons, Bro. & Co., Chicago.

A dispatch from Penn Yan, N. Y., states that the case of Baron von Lingke, of that village, who was arrested in New York for the illegal smuggling of diamonds from Germany to this country, has been tried. The baron was fined $500, which he paid. The case was not tried in this city.

The Appellate Division of the Supreme Court, Friday, handed down a decision on the appeal of Max J. Lasar from an order awarding temporary alimony of $50 a week and $500 counsel fee to his wife, Mamie Lasar, in her action for a separation on the ground of abandonment and non-support. The Appellate Court affirms the order with $10 costs and disbursements.

The L. E. Waterman Co. have commenced an action against Thorp & Martin Co., Boston, Mass., arising from the latter's sale of an alleged infringing fountain pen. The company have also commenced a suit against the Davidson Rubber Co., who make holders for a fountain pen which the L. E. Waterman Co. contend infringe upon their patent.

A partnership has been formed between Joseph Hoffman and Sig. Kohn under the name of Kohn & Hoffman. The partners are Sig. Kohn, who has been in business for himself as a diamond setter at 37-39 Maiden Lane, and Jos. Hoffman, who has been for the past six years with Stern Bros. & Co. They will continue the former's business at 37 Maiden Lane.

The Sheriff last week received several executions against Chas. A. Brodil & Co., manufacturers of pocketbooks, at 255 Canal St., who were attached on Oct. 28. The judgments are in favor of Robert B. Gilmore for $1,333, Isaac O. Van Duzer $753, Chas. Deicher $1,569, and against Mr. Brodil in favor of Hess & Harburger for $543 and Simon Zinn for $294.

Ellen Peck, the so-called "Queen of Confidence Women," whose conviction was announced in last issue, was sentenced to five years in prison by Judge Cowing, in Part II of the Court of General Sessions, Friday. Mrs. Peck, who is seventy-three years old, was convicted of stealing about $400 worth of jewelry from Christopher Gini, of 31 E. 20th St. She got the goods under the pretence that she wanted to show them to her daughter.

Hindoo and Persian styles are reproduced in silver jewelry of recent production.

Last Week's New York Arrivals.

THE CIRCULAR has perfected arrangements for obtaining the names and hotel addresses of all the latest buyers visiting New York, and each day posts in its office, 189 Broadway, a bulletin which every member of the trade is cordially invited to copy.

The following out-of-town dealers were registered in New York during the past week: I. W. Vidito, Halifax, N. S., St. Denis H.; L. Luckhardt, Johnstown, Pa., Belvedere H.; Mrs. A. W. Luckhardt, Johnstown, Pa., Belvedere H.; W. L. La Rue, New London, Conn., Morton H.; J. Starbuck, New London, Conn., Broadway Central H.; J. Goldsoll, Cleveland, O., Imperial H.; J. D. Ryan, Middletown, Conn., Normandie H.; W. B. Rand, Boston, Mass., Broadway Central H.; S. C. Eppenstein, Chicago, Ill., Astor H.; C. K. Giles, Chicago, Ill., Grand H.; R. Wedekind, Louisville, Ky., Imperial H.; H. A. Osgood, Lewiston, Me., Astor H.; M. Stearns (jewelry buyer, F. M. Brown & Co.), New Haven, Conn., 108 Worth St.; J. W. Grubb, Wheeling, W. Va., Gilsey H.; J. H. Crosby, Jacksonville, Fla., 37 W. 32d St.; Mr. Phelps, of Merrick, Walsh & Phelps Jewelry Co., St. Louis, Mo.; L. C. Roessler, Cumberland, Md., St. Denis H.; E. B. Davidow, Scranton, Pa., Astor H.; J. R. Graves, Corry, Pa., Sturtevant H.; G. E. Wheelhouse, Utica, N. Y., Continental H.; A. T. Maynard, of A. Stowell Co., Boston, Mass., Imperial H.; F. Schlegel, Chillicothe, O., Grand H.; A. and D. E. Dunn, Ft. Plain, N. Y., Park Ave. H.

The Death of Mrs. Theodore B. Starr.

SANTA BARBARA, Cal., Nov. 6.—Caroline M. Starr, the wife of the well known New York jeweler, Theodore B. Starr, died in this city yesterday. Mrs. Starr was on a trip through this section of the country with her husband and two sons. Mrs. Starr was the eldest daughter of the late Lewis H. Morris, of New York. She had been ill for a long time. Her daughter died about four years ago. The family live at 3 W. 53d St., New York, and have a Summer home in Connecticut. The body will be taken to New York city for burial.

Dorflinger's American Cut Glass.

Table Bells.



IN CRYSTAL, RUBY, BLUE AND GREEN,

IN VARIOUS STYLES OF CUTTING FROM $1.00 UP.

C. DORFLINGER & SONS, 36 MURRAY STREET and 915 BROADWAY, NEW YORK.

BARGAINS IN
Jewelers' and Silversmiths'
MACHINERY.

ONE ROLLING MILL, rolls 3 inches in diameter, 5-inch face; double geared, McWilliams' make, in good condition.
ONE ROLLING MILL, rolls 5 inches in diameter, 8-inch face; McWilliams' make, in good condition.
TWO BIRMINGHAM MILLS, rolls 8 inches in diameter, 12-inch face; mounted on table; practically new.
TWO No. 1 FOOT PRESSES, Style B.
ONE 20 FOOT MOSSBERG REVERSIBLE DRAW BENCH, practically new.
ONE THURSTON & SCHOTT MILLING MACHINE, practically new.
ONE No. 1 MOSSBERG WIRE COILER, double drum and double gear, practically new.
ONE No. 2 MOSSBERG SHAKER A1 condition.
ONE OVAL CHUCK, good as new.

Send for 1897 Catalogue.

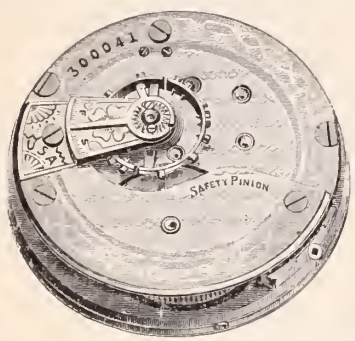
Mossberg & Granville Mfg. Co.
PROVIDENCE, R. I.

RETAIL JEWELERS,

should test, critically examine, and compare the

TRENTON MOVEMENTS

with any other low priced movement on the market. Their undeniable superiority will be clearly proven beyond question.



No. 70, 7-Jewels. Price $4.50. (Circular Discount.)

They contain all the essential features of expensive watches.

Write for Price List. Order from your Jobber.

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DIES and CUTTERS

To be Perfectly and Safely Hardened,
Must be Heated in a

GAS ANNEALING OVEN.

Send for Pamphlet.

E. P. REICHHELM & CO.,
JEWELERS' TOOLS. 23 John Street, New York.

DON'T FORGET THE JEWELERS' CIRCULAR PUBLISHING CO.'S BOOK LIST when in want of any technical book in the Jewelry or Kindred Trades.

Trade Gossip.

Have you seen the new blotter of Rich & Allen Co., diamond dealers, Champlain building, Chicago? The frontispiece is in attractive colors on glazed surface and the blotter is both ornamental and useful.

Leys, Trout & Co., Prescott building, Nassau and John Sts., New York, are showing a big line of gold, gold filled and silver bracelets. The line is noteworthy for variety of designs and for its salability. The goods are reasonable in price.

Simons, Bro. & Co., Philadelphia, Pa., have gotten out a beautiful colored sheet of jeweled umbrella handles which are the nearest approach to "jewelry" of anything yet seen in that line. These handles have aroused much interest in the trade, and the colored sheets give one a good idea of their beauty.

A. K. Sloan, vice-president of the Jewelers' Security Alliance, in speaking of the organization's affairs to a CIRCULAR reporter, said: "When we try to induce jewelers who are not yet members of the Alliance to join we do so not for our sake but for theirs. The Alliance is fully able to take care of all its members now, is prosperous and equal to almost any emergency. We don't need new members for the Alliance's sake, but we want them to join for their own."

Rogers & Brother, Waterbury, Conn., the manufacturers of the original and genuine "Rogers" goods, who are not only the oldest company in existence bearing the name of "Rogers," but also the largest manufacturers of silver plated flat ware in the world, are now running their extensive works to their utmost capacity day and night, in order to keep up with the great demand for their product. They have a capacity of 750 dozens per working day, which can be increased by overtime to 1,000 dozens; and yet with this immense production the company find it extremely difficult to keep pace with orders or accumulate any stock. Among their large orders now in hand is an entire new outfit for the Royal Poinciana Hotel, Palm Beach Fla., and a new service for the steamship *Miami*, which is to ply from Miami to Nassau. The company are also replating the entire outfit of the Ponce de Leon Hotel and Alcazar Hotel, St. Augustine, Fla., and are making extensive additions to the same. Last year they furnished the Royal Palm Hotel, Miami, Fla., with their beautiful "Flemish" pattern. The business of this old company has steadily increased from its foundation. Their goods are sold by the best class of jewelers throughout the country and are not found in department stores with an arrow stamped on them, which mark signifies seconds, discarded patterns and inferior goods. Rogers & Brother have always been loyal to the jewelry trade and the jewelry trade appreciate this fact and are loyal to them.

A. G. Schwab & Bro., Cincinnati, O., have largely increased their stock this Fall, expecting a big trade, and from the looks of the orders that come in, they are pretty sure to realize their expectations.

Take a Hint!

Engraving is a profitable feature of the jewelry business. You don't do any engraving because you don't know how?

You don't have to know how if you use the

Eaton-Engle Engraving Machine.

Easy to Buy. Easy to Work.
Engraves Everything.

EATON & GLOVER, 111 Nassau St., New York.

Leather goods for Jewelers
See Deutsch Bros.

PLATINUM
...FOR JEWELERS...
BAKER & CO., - - Newark, N. J.
Gold, Silver and Platinum Refiners.
NEW YORK OFFICE, 121 LIBERTY STREET.
N. Y. Telephone, 3811 CORT. Newark Telephone, No. 3 NEWARK.

Special Notices.

Rates 75c per insertion for notices not exceeding 3 lines (25 words); additional words 2 cents each. If answers are to be forwarded, postage stamps must be enclosed. Two insertions, 15 per cent. off; three insertions, 20 per cent. off; four insertions or more, 25 per cent. off. Payable strictly in advance.

Display cards on this page will be charged at $2.00 per inch for first insertion, subject to same discount as above for subsequent insertions.

Under the heading of SITUATIONS WANTED on this page advertisements will be inserted for One Cent a Word, each insertion, no discount, but no advertisement will be inserted for less than 25 cents. This offer refers to SITUATIONS WANTED ONLY. Payable strictly in advance.

In all cases if answers are to be forwarded, 10 cents extra to cover postage must be enclosed.

Situations Wanted.

SITUATION as salesman by a young man, 12 years' experience; no bad habits; clean references. Address "L," care JEWELERS' CIRCULAR.

WANTED—Position as salesman by an experienced young man; position more an object than salary: best of references. E., care JEWELERS' CIRCULAR.

AT ONCE as assistant watchmaker experienced in watch clock and some jewelry repairing; work cheap for right man. Address W., care JEWELERS' CIRCULAR.

A1 WATCHMAKER, jeweler and good salesman desires steady position; good references and practical experience. Address H. L. G., care JEWELERS' CIRCULAR.

WATCHMAKER, engraver, jeweler, optician and salesman, wants a position in three weeks; temperate; age 28; single; state wages. Address A. B. C., care JEWELERS' CIRCULAR.

EXPERIENCED tool and material man wants position; office and road experience; manager and buyer; age, thirty; references. Address Business Man, care JEWELERS' CIRCULAR.

POSITION by young man as assistant watchmaker; has had experience on watch clock and jewelry repairing; salesman; tools and reference. Address E. D., 34 Bates St., Westfield, Mass.

A YOUNG MAN ten years with Tiffany & Co., five years with the Gorham Mfg. Co., desires a permanent position, either wholesale or retail; moderate salary. B., 2040 5th Ave., New York.

WATCHMAKER of large experience desires position where good work is wanted; will send samples of workmanship and references if needed. Address, Ability, care of JEWELERS' CIRCULAR.

EXPERIENCED WORKMAN, graduate of horology and jewelry repairing; can take charge of store; teach and lead brass band and play first class cornet in orchestra. Address B. B., care JEWELERS' CIRCULAR.

AN EXPERIENCED TRAVELING SALESMAN desires to arrange for next season; best trade in Pennsylvania, Ohio and the South; unexceptional references. Address Hudson, care of JEWELERS' CIRCULAR.

GERMAN watchmaker and good French clock repairer wishes to change; nine years' experience; do hard soldering, assist in jewelry repairing; good reference; moderate salary; prefer south or west; L. W., care JEWELERS' CIRCULAR.

WATCHMAKER, 20 years' experience, thorough, competent in complicated and fine railway watches, references of A1 firms, desires situation with responsible firm; can go at once, south or west. Address "Watchmaker," 526 Spruce St., Philadelphia, Pa.

Help Wanted.

WANTED—JEWELER AND ENGRAVER for the South; must be thorough in both branches; salary $20 per week. Address L. H. K. & Co., care JEWELERS' CIRCULAR.

WANTED—A good script letter engraver and one who can repair French clocks and jewelry; steady position to a good man; send sample of engraving. J. E. Parker, Morristown, N. J.

WANTED—By W. H. Glenny, Sons & Co., Buffalo, N. Y., an extra silver engraver (for general retail trade) for the months of December and January; state qualifications, experience, age, terms, etc.

AN EXPERIENCED and thoroughly posted optical salesman wanted to handle the best American goods through New York and New England. Address Optical Salesman, care JEWELERS' CIRCULAR.

OPTICIAN WANTED—A thorough, all-round man capable of doing skeleton, frame and bridge work and grinding; a steady place with good pay for a competent man. Address Optics, care JEWELERS' CIRCULAR.

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FIRST CLASS ALL ROUND WATCHMAKER wanted; one who can also do engraving and jewelry jobbing; send photo., sample of engraving and state age and salary expected. A. Jonas & Son, Youngstown, Ohio.

WANTED—A traveling salesman by a New York jobbing jewelry firm which has a well established trade in Wisconsin, Iowa and Minnesota, for those States, to sell their line on commission to the retail jewelry trade only. Address with references and particulars, "West," care JEWELERS' CIRCULAR.

WANTED—An experienced retail diamond salesman for Broadway, New York, store; one accustomed to wait on fine retail trade; to proper party with good following a permanent position at good salary is assured; all communications confidential. Call or write. Gattle, corner 27th St. and Broadway, New York.

Business Opportunities.

BEST LOCATED JEWELRY STORE in Colorado Springs; invoice $4,000; at a bargain. Address Jeweler, P. O. Box 102, Colorado Springs, Colo.

WANTED FOR SPOT CASH, jewelry stores or surpluses; highest value paid; business confidential; prompt and immediate attention given; any part U.S. Samuel Less, 35 Prospect St, Brooklyn, N. Y.

JEWELRY BUSINESS, stock and fixtures, fifteen years established, first-class reputation, best location, ten thousand population; one other jewelry store in city. R. B. Edson, assignee, Middletown, Ohio.

GOOD OPENING FOR WATCHMAKER—For sale in county site of 3,000, jewelry, music and sewing machine business invoicing now about $3,000; paying, including bench, $1,800 a year net. Address Henry Austin & Co., Temple, Texas.

For Sale.

SAFE FOR SALE; 6 feet high, 4 feet 9 inches wide, 3 feet deep; two extra steel vaults inside; very cheap. Room 37, 41 Maiden Lane, New York.

DE ZING REFRACTOMETER; a new unused instrument complete; a great bargain; this is the latest and best instrument for refraction. Address, Refractometer, care of JEWELERS' CIRCULAR.

To Let.

TO LET—For jobbing, silverware, clock, material or optical house; rear part of store, 18x70 feet, and part of basement; prominent entrance; rent low; also large and small offices for rent. Knapp Building, 41 and 43 Maiden Lane, New York.

Miscellaneous.

FOUND AT LAST: after 21 years of experience in the jewelry business I have discovered a preparation that is invaluable for making old watch plates, old jewelry and hard solder jobs look like new; every jeweler should have it; it takes only half a minute to give the article that "rich gold color;" upon receipt of $2 50 I will send one pint of the solution, which will last for years; will give full direction how to make the solution for $25.00; send 4c. in postage stamps for further information. Address, C. F. W. Marquardt, Norfolk, Neb.

I Buy Jewelry Stocks.

I pay **SPOT CASH** for entire or part of any Jewelry Stocks, Diamonds, Watches and Jewelry.

Address, **M. F. Confidential**

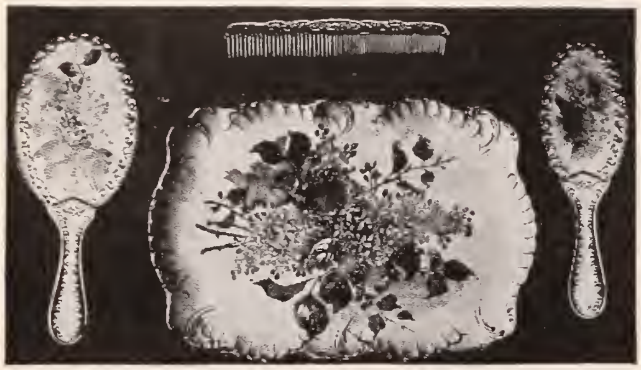
Care JEWELERS' CIRCULAR.

The "Popular,"

Most Extraordinary Success of The Season.

The Tray and the backs of the Brush and Mirror are handsomely decorated porcelain. The mountings are gilt or silvered, satin finish. Dealers who have no accounts with us may have a sample set sent on receipt of $3.25, the quantity price.

TRAY IS 12 INCHES LONG.



Special Reductions . . . . .

will be made after Nov. 1st on stock of French Porcelain Clocks and on many import samples of Bric-a-Brac, Art Pottery, &c.

Dealers should visit us to take advantage of this exceptional opportunity.

Levy & Dreyfus Co.,

41 Barclay Street, = NEW YORK.

Extending through to 46 Park Place.

Art Pottery, Clocks and Bric-a-Brac for the Jewelry Trade.

Leather goods for Jewelers
See Deutsch Bros.

Do You Appreciate



The Importance of Our Line as An Adjunct to Your Stock.

Send for Our Illustrated Catalogue

OF FANCY KETTLES, CHAFING DISHES, CRUMB TRAYS AND SCRAPERS, TEA BALLS AND STRAINERS, CANDLE STICKS, ETC.



S. STERNAU & CO.,

34 Park Place, = New York.

Philadelphia.

Jules Levy has returned from a business trip south.

The lecture by Ludwig Nissen, New York, on "Gems and Jewels," under the auspices of the Philadelphia Jewelers' Club, will be given in Parlor C of the Continental Hotel, on the evening of Nov. 16.

The McAllister Optical Co. will move from 703 Chestnut St. to 1113 Chestnut St., about Jan 1. Various extensions and improvements in the business of the firm are contemplated as soon as the change is made.

The fire at 722 Chestnut St. in the early morning of Nov. 1 did not do so much damage as was first reported to Springman Bros., Hesselpoth & Smethurst and other jewelry establishments located in the building. There was some slight damage from smoke, but the business of the places named was at the time seriously interferred with.

Pittsburgh.

The Diamond Palace Jewelry Co. have opened a branch store at 217 Fifth Ave.

Henry Terheyden, Smithfield St., has been making extensive improvements for the holiday season.

F. F. Robinson, Saltsburg, Pa., was here last week. He has removed to a better location in his town.

Among out-of-town visitors who were in the city last week were: A. Merz, Sewickley, Pa.; W. W. Titley, Beaver Falls, Pa.; John Z. Simpson, Mt. Pleasant, Pa.; A. C. Graul, Sharpsburg, Pa.; G. A. Boss, McKee's Rocks, Pa.; M. E. Shutterly, Mt. Pleasant, Pa.; W. W. Mather, New Castle, Pa.; Frank Forsythe, Buena Vista, Pa.; Harvey Wallace & Son, Smith's Ferry, Pa.; H. S. Johnson, Apollo, Pa.; Adam Fisher, Greensburg, Pa.; Harry Weylman, Kittanning, Pa.; H. A. Reineman, McKeesport, Pa.; D. S. Pelton, Sistersville, W. Va.; Charles Kennerdell, Freeport, Pa.; Ed. Kennerdell, Tarentum, Pa.; H. C. Morrison, Mt. Pleasant, Pa.; H. B. Cubbison, New Castle, Pa.; L. B. Mather, New Castle, Pa.; Mr. Merrill, Jeannette, Pa.; M. Wade, East Liverpool, O.; Abe Teplitz, McKeesport, Pa.; W. H. Elliott, Belle Vernon, Pa.; G. H. Brown, New Brighton, Pa.

THE CIRCULAR correspondent "held up" a prominent local traveler and learned that:

Joseph Coleman, Massillon, O., departed on a seven weeks' tour through California and the coast.

J. Wetherell, of J. Wetherell & Son, Parkersburg, W. Va., has gone east on a purchasing trip.

H. C. Bostwick, Newark, O., has gone east; that his store has been handsomely fitted up with new metal ceiling, fixtures, etc.

Frank Smith, of Geo. E. Smith & Sons, Parkersburg, W. Va., and Jacob Wendel, Piqua, O., have gone to New York. Herman Smith, of the first named firm, has completed a handsome new store and flat building.

GOLD IS WHAT YOU WANT.

You get it on Wadsworth Gold-Filled Cases.

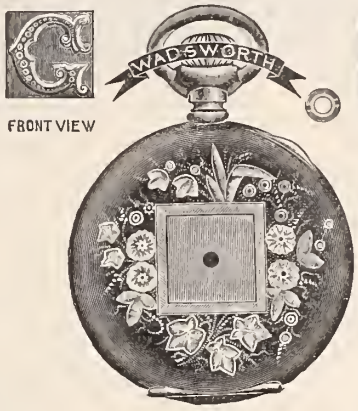
14-k., 0, 6, 16 and 18 Size.

INTERCHANGEABLE INITIALS.



1018

14-k.



1022

FRONT VIEW



BACK VIEW

0 Size.



1016

SOLID GOLD INITIALS.



1021

14-k.



1135

6 Size.



1019

INTERCHANGEABLE INITIAL CASES—VERY SIMPLE.

The Initial can be removed and sent to us to be exchanged for one wanted, without extra charge.



1108

14-k.



1110

16 x 18 Size.



1107

FACTORY AND GENERAL OFFICES, NEWPORT, KY.

ASK FOR—

WADSWORTH

NEW YORK OFFICE, 11 JOHN STREET.

CHICAGO OFFICE, COLUMBUS BLDG.

"STAR OF EMPIRE WESTWARD TAKES ITS WAY!"

WESTERN SUPPLEMENT of THE JEWELERS' CIRCULAR

VOL. XXXV. CHICAGO, WEDNESDAY, NOV. 10, 1897. NO. 15.

Chicago Notes.

All communications in reference to the Chicago department of The Jewelers' Circular, addressed to S. Parlin, 270 Garfield Ave., Chicago, will receive immediate attention.

BUSINESS CONDITIONS.

The past week was a busy one. No striking developments were noted, but business is moving at a good rate and the trade shows an awakening from the two weeks preceding. The books of jobbers evince an enormous increase in percentage of gain over a year ago, the showing in this respect being much increased proportionally. by the demand for better goods Shortages in a number of lines are cropping out, those in watches and watch cases and in desirable silver ware being the most marked. It is one of those seasons when orders must be placed early to insure getting the goods ordered, and the late buyer will run the chance of having his order but partially filled.

Benj. Allen & Co.: "There are a great many in town by reason of the Horse Show and the Merchants' and Travelers' Association, and it has assisted business. Trade shows a good increase, and is very satisfactory."

Goldsmith Bros.: "Trade is good. We are kept busy right along." The activity at the factory well bore out the statement. Furnaces, fed by natural gas piped away from the Indiana fields, were roaring; rolls were whirring and turning out sheet gold and wire, and attendants were carefully watching huge glass bottles with their contents of precious metals in various stages of development. It was an interesting sight.

Simons, Bro. & Co.: "Business best it has ever been; really couldn't be better. Our factory for two months has been running to its utmost capacity. We have had a phenomenal business; likewise the New York office."

A. C. Becken: "Business is good and getting better all the time."

J. R. Davidson, J. Muhr & Bro.: "Business is all right, but we can't get the goods. It is reported from the factory that it is difficult to get enough workmen to make goods sufficient for the demand, and orders are still pouring in."

"We are having a big trade now," remarked Mr. Norris, of B. F. Norris, Alister & Co., "and have made preparations for a large trade." The firm, aside from their great establishment, have a warehouse on one of the upper floors of the building packed to the roof with original packages.

Mr. Ellbogen returned Friday from a few days' journey in the north.

The Barbour Silver Co. joined the Chicago Jewelers' Association last week.

O. L. Rosenkrans, Milwaukee, Wis., was seen on the street early in the week.

George Gubbins, of the Courvoisier-Wilcox Mfg. Co., is on a St. Louis and western trip.

Wm. D. Anderson, 30 42d St., who came here from Milwaukee in 1892, has sold his business to E. W. Yoeman.

Morris E. Wolfe, after an absence of two years from the firm, is again with Lapp & Flershem greeting old customers.

Seth E. Thomas, president and treasurer of the Seth Thomas Clock Co., visited the Chicago house for a few days.

J. H. Leyson, Butte, Mont., stopped over on his return home from a visit to Waltham, Mass., where his mother lives.

The work of erecting the 4-dial clock on the Marshall Field building will be completed next week by the Seth Thomas Clock Co.

E. A. Dorrance has joined the Chicago Athletic Club membership. The wearers of the "Cherry circle" have a large number of the jewelry trade in their ranks.

Dec. 30 is the date and the Chicago Athletic Club house on Michigan Ave. the place of the holding of the annual banquet of the Chicago Jewelers' Association.

Mr. Payson, of the Seth Thomas Clock Co., just returned from Indiana, reports the feeling particularly good. The first rain for three months has much improved the farm prospects and a revival of business has set in.

H. W. Allen, of Rich & Allen Co., won the first prize medal in the swimming contest at the Chicago Athletic Club's tank recently, swimming 80 yards in the fast time of 1 min. 20 sec. Mr. Allen wears the pretty medal on a fob charm.

Bert Russell starts a new store this week in Bellevue, O. He has made a specialty of the piano and organ business there the past three months, but is a practical jeweler and has decided to subordinate the music feature to the jewelry business. Mr. Russell made purchase of a full stock here the past week.

John Morrisey, a clerk employed by Sears, Roebuck & Co. in their supply house at Desplaines and Fulton Sts., is reported missing as is also $400 entrusted to his care. Morrisey, who is 21 years old and who has been working for the firm since a mere boy, disappeared last week, and the matter was placed in the hands of the police.

Hugh T. Reed has sold his interest in the Crown Pen Co. to H. A. Calland, a real estate man of this city. Mr. Reed will devote his time to literature and to the publishing business with which he has been associated for 15 years. The management of the Crown Pen Co. will remain in charge of R. Hefti, secretary of the company, as formerly.

Buyers were numerous last week and many good bills were sold. In the following list of those in town the past week are many who seldom visit the market in person. As far as could be learned the buyers were: E. E. Mosiman, Bluffton, Ind.; S. C. J. Peterson, Morris, Ill.; A. Q. Robinson, Fillmore, Utah; C. M. Hunnicutt, Rockville, Ind.; M. C. Barnes, of Clock & Barnes, St. Joseph, Mich.; Penn Iron Mining Co. (F. Copeland, asst. to mgr.), Vulcan, Mich.; F. H. Seashoals, St. Mary's, O.; Mrs. C. Liebenow, of C.Liebenow & Son, Manitowoc, Wis.; F. E. Burridge, Erie, Ill.; E. H. Burridge, Abingdon, Ill.; G. A. Donelson, Girard, Ill.; Ed Werder, Charles City, Ia.; J. H. Ramsey, Aledo, Ill.; John Holt, Eau Claire, Wis.; N. J. Battershall, Hayworth, Ill.; Jacob Schwab, Fort Collins, Col.; John Peterson, Dundee, Ill.; E. C. Pike, Kankakee, Ill.; W. G. Curley, Geneseo, Ill.; M. T. Hodson, Pioneer, O.; Lindahl & Gustafson, Abingdon, Ill.; J. M. Perkins & Co., Negaunee, Mich.; C. E. Mann and wife, Mason City, Ia.; Mr. Christopherson, of Christopherson & Amundsen, Menominee, Mich.; F. P. Beswick, Racine, Wis.; H. F. Doan & Co., Blissfield, Mich.; J. W. Spence, Racine, Wis.; Miss Bowman, Ferguson & Craig, Champaign, Ill.; Mrs. F. J. Reemer, So. Chicago, Ill.; Wm. Gras and wife, Delphi, Ind.; J. C. Peers, Rockford, Ill.; E. L. Foster, Foster & Co., Jacksonville, Ill.; C. J. Dunbar, Princeton, Ill.; Oshkosh Jewelry Co., Oshkosh, Wis.; M. B. Roberts & Son, Swan Creek, Ill.; Harry Martin, Kahoka, Mo.; C. W. Mosher, Holly, Mich.; H. A. Johnson, Monmouth, Ill.; A. H. Pollard, Shelbyville, Ill.; E. W. Dick, Gilman, Ill.; R. W. Rastall, Big Rapids, Mich.; James Gay, Topeka, Ind.; H. B. Shrewsbury, Arenzville, Ill.; J. H. Leyson, Butte, Mont.

Experience is the Best Teacher!

Send Your Orders for Selection Packages Early. There is Going to be a Rush this Season.

Be Explicit in . . . . . Ordering.

DIAMONDS

Last Year . . . . . We had to Disappoint a Good Many as Orders Arrived too Late. A Word to the Wise—Etc.

Needing Anything at the Present Time?

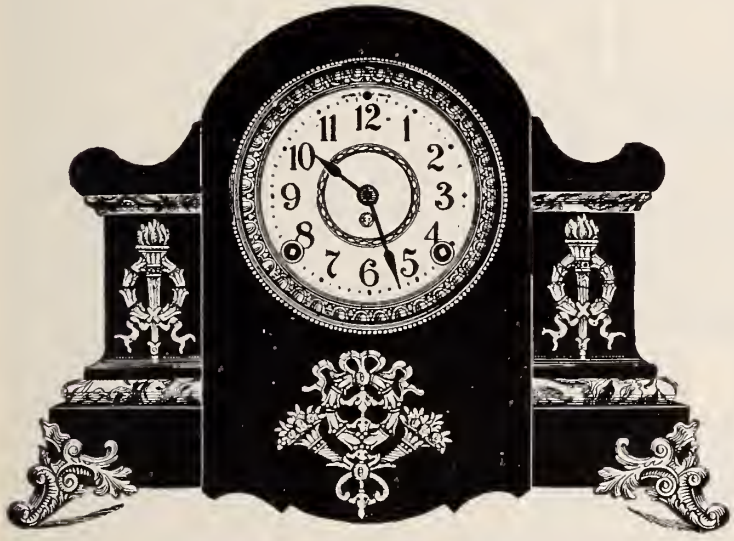
Rich & Allen Co.,

Champlain Bldg., - - - Chicago.

TWO OF OUR NEWEST ADAMANTINE CLOCKS, beautifully finished and guaranteed to be superior to Iron or Marble in appearance or durability, and at a much lower price.

These cuts illustrate but two of our large and varied line of Mantel Clocks, for sale by all Clock jobbers and at our offices.

FARGO, ADAMANTINE CASE.



Base, 15¼ inches. Height, 11 inches, Gilt Metal Trimmings.

ADELPHI, ADAMANTINE CASE.



Base, 13¼ inches. Height, 11¼ inches. Gilt Metal Trimmings. Jersey Marble Trimmings.

SETH THOMAS CLOCK CO.,

Manufacturers of

HIGH GRADE CLOCKS AND WATCHES,

144 Wabash Avenue, CHICAGO. 49 Maiden Lane, NEW YORK. 126 Sutter Street, SAN FRANCISCO.

Detroit.

Max Arnstein, of Arnstein Bros. & Co., New York, who has been at Mt. Clemens, is reported convalescent and will shortly go back to the metropolis.

James Eddy, formerly of Bailey, Banks & Biddle Co., Philadelphia, Pa., and E. D. Foster, for 15 years with Bigelow, Kennard & Co., Boston, Mass., have entered the employ of Smith, Sturgeon & Co., this city.

Hugh Connolly, whose store was burned out in the Detroit Opera House fire, has opened a brand new store at 45 Michigan Ave. His stock is new, with the exception of the goods which were locked up in the safe during the fire.

E. H. Pudrith, with Eugene Deimel, was in the city three days last week, but started out again for another trip. He says the firm's business was never better, retailers purchasing more liberally and of the better class of goods.

Wright, Kay & Co. have presented to the firemen a check for $100 in recognition of their services during the recent disastrous Detroit Opera House fire. The fire workers saved the jewelry store only through the hardest kind of work.

The windows of Roehm & Son were last week made attractive by a series of color photographs made by the new asphaltum or protochrom process, the rights to which in America have been purchased by Detroit capitalists. They represented landscape scenes in the Alps Mountains.

Geo. W. Wood has purchased the jewelry stock of J. A. Campbell, Portland, Mich., and will consolidate it with his own business.

Rockford, Ill.

L. T. Fenning, who returned from New York a few weeks ago, has accepted a position with J. C. Peers.

Elisha Peers, who was with J. C. Peers for 16 years, has opened a repair establishment at 210 W. State St.

Henry Peers has completed an optical course in Chicago and is now engaged in his father's establishment.

Indianapolis.

Princeton, Ind., has a new jewelry repair shop run by Julius Oswald.

The Toothill-McBean Silver Co. recently began operations in Kokomo, Ind.

J. C. Sipe has returned from a visit to his brother, Sam F. Sipe, jeweler, Pittsburgh, Pa.

O. N. Ridgeway, Sheridan, Ind., is taking a course in optics in the McCormick school, Chicago, Ill.

The following jewelers are rated among the citizens of Indianapolis who pay taxes on more than $10,000 worth of city property: Baldwin, Miller & Co., E. C. Miller, Heaton, Sims & Co., F. M. Herron, J. C. Walk & Son, Wm. T. Marcy, John Wimmer and Patrick Conlen.

Indiana jewelers who came to the city last week to replenish stocks and to do some holiday buying were: C. F. Arnkins, Frankfort; W. S. Orwin, Rushville; Louis F. Ott, Veedersburg; Eugene Wilson, Waynetown; John W. Vest, Greenwood; C. N. Hitzner, Peru; J. W. Hudson, Fortville; D. S. Whitaker, Lebanon; J. W. Thompson, Danville.

St. Louis.

F. W. Hoyt, of Hoyt & Engelskind, left Tuesday on a business trip.

W. F. Kemper was gladdened last week by the advent of a baby girl into his household.

Among out-of-town jewelers here the past week were: John Roark, Winchester, Ill.; Wm. Warren, Conway, Mo.

A. G. Weber has opened a store at 2846 Eastern Ave. This is in a thickly populated west end neighborhood, well adapted to a first class jewelry store.

F. H. Niehaus & Sons Jewelry Co., 1302 Franklin Ave., will shortly remove one door east, where they will have a corner store, much better adapted to their business.

Herman J. Oberschelp, 2550 St. Louis Ave., has sold his business to August Winkler, late of Poplar Bluff, Mo. Mr. Oberschelp, until illness intervened, was one of the most active members of the Retail Jewelers' Association of Missouri.

F. W. Drosten has made arrangements



FOUR POINTS OF MERIT

PROMPT RETURNS

This is a feature of our house that meets with the appreciation of the trade. There is no delay in our methods. You get our check promptly by first mail.

ACCURATE VALUATION

If our check is not satisfactory to you, return it to us and we will return your shipment at our own expense. This insures accurate valuation, and places the transaction beyond any possibility of risk on your part.

ESTIMATES WITHOUT MELTING

Our experience of a lifetime makes us experts in judging metals. Our methods are exact and our estimates accurate. You do not have to wait for your money and your shipment is kept intact.

RELIABILITY

We refer you to any commercial agency, bank, or jewelry house in Chicago as to our reliability. We have thousands of complimentary letters from customers, for satisfactory returns and promptness.

Buyers of Old Gold, Old Silver and Sweeps. Send us a Trial Shipment.

GOLDSMITH BROS.,

REFINERS, SWEEP SMELTERS and ASSAYERS

63-67 Washington Street,

CHICAGO.



No. 3009. 16 or 18 size htg. 14 Kt., warranted 20 Years, $7.75.

WE MAKE QUALITY AND DESIGNS THAT SELL. . .

We issue a full catalogue including jewelry for the legitimate retail jeweler which he can send to his customers, giving them 50 per cent. discount and making a larger profit than on any other line, by reason of purchasing direct and protection offered.

An easy way to boom your holiday business at our expense.

Write for Illustrated Catalogue, Price List, Sample Catalogue for your Customer, and for Proposition.

THE BELL WATCH CASE CO., Cincinnati, Ohio.

F. P. D'ARCY,
Jewelers' Auctioneer, 3547 Prairie Ave. Chicago.



Makes sales only for established Jewelers in their places of business.

Indorsed by the leading New York and Chicago wholesalers and every retailer that I ever made a sale for.

I GUARANTEE THE SUCCESS OF ANY SALE I CONDUCT.
Terms Reasonable, Best of References.
Write for particulars.



ORDER FROM YOUR JOBBER.
F. H. NOBLE & CO., 103 STATE STREET CHICAGO.
MANUFACTURERS.

Two Medals from World's Fair. Australian Opals a Specialty
ESTABLISHED 1869.
Frederick J. Essig, Lapidist,
and Importer and Cutter of
Precious and Imitation Stones.
8th Floor, Silversmiths' Bldg.
131-137 WABASH AVE., - - CHICAGO.

GORDON & MORRISON CO.
WHOLESALE WATCHES, JEWELRY AND OPTICAL GOODS.



Diamonds, Sterling and Silver-Plated Flat and Hollow Ware, Clocks, Tools, Watch Materials, Spectacles, Eye-Glasses, Lenses, Trial Sets, Opera and Field Glasses, Opticians' and Jewelers' Sundries.

We handle everything pertaining to the jewelry and optical trades. We are direct **IMPORTERS** of **SWISS WATCHES** and **MOVEMENTS.**

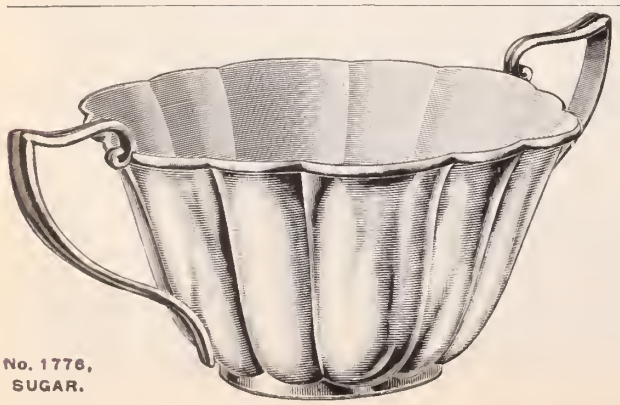
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178 and 180 E. Madison St., CHICAGO, ILL.

GENEVA OPTICAL CO., 69 Washington St., CHICAGO.

Send for our two new Cataloguesjust issued.
Part 1, Prescription Work. Part 2, Stock Catalogue.

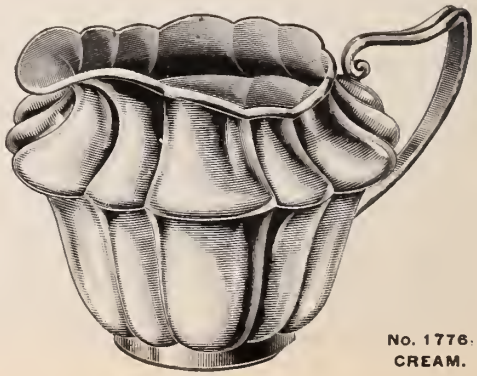
JOHN F. TURNER,
Jewelers' Auctioneer,
103 STATE ST., CHICAGO, ILL.
Write for Particulars.



No. 1776, SUGAR.

Sterling Silver Table Ware.

TOWLE MFG. CO.
NEWBURYPORT, MASS.
CHICAGO.



No. 1776. CREAM.

to move shortly after the beginning of the new year to the new Fullerton building, 7th and Pine Sts. He was the pioneer on Olive St. where he is now located, and is forced to move on account of not caring to take a 99 year lease.

The Retail Jewelers' Association of Missouri had their regular monthly board of directors' meeting last Wednesday evening. Routine business was transacted, but there was such an accumulation of it that there will be a meeting held in December. The December meeting has heretofore been dispensed with, on account of the Christmas trade.

Louisville.

Mr. Reiger, of Geo. Wolf & Co., is in New York on a business trip.

W. C. Kendrick, of Wm. Kendrick's Sons, returned from an eastern trip last Thursday.

I. Plaut has opened a line of cheap watches and chains on 4th St. for the National Watch Co. He expects to stay in Louisville about 10 days.

By order of the assignee, the entire stock of watches, clocks, silver ware, diamonds, jewelry, etc., of A. E. Frederick, 533 Fourth Ave., is being sold at auction. The sale began Nov. 1st and will continue until the entire stock is disposed of.

L. M. March, Burlington, Vt., opened business Nov. 4 in a remodeled store.

WATCHES AT REDUCED PRICES.

ANNOUNCEMENT. We have re-established ourselves as **Watch Jobbers,** and we will strive to maintain the reputation we have always enjoyed, for selling our goods at **Prices That Save Money For You.**

AS A STARTER.

Here are a few samples of what we can do. These cases are made by **Well Known and Reliable Manufacturers.** But they **Will Not** let us **Advertise** their **Names,** as we are **Selling** them **Too Cheap.**

14K. GOLD FILLED.



Lot No. 11.

16 Size Hunting Case, Assorted Engravings, guaranteed to wear for **25** years. Regular Price, $11.00.

Our Price, $8.25.
NET CASH.

14K. GOLD FILLED.

Solid Gold Raised Ornaments.



Lot No. 12.

6 Size Hunting Case, Assorted Designs, guaranteed **25** years. Regular Price, $11.00.

Our Price, $7.35
NET CASH.

14K. GOLD FILLED.

Guaranteed to Wear for 20 Years.



Lot No. 13.

0 Size Hunting Case, Assorted Designs. Regular Price. $6.50.

Our Price, $4.95
NET CASH.

14K. GOLD FILLED.



Lot No. 14.

18 Size Hunting Case, Assorted Designs, guaranteed 15 years. Regular Price, $8.00.

Our Price, $5.95.
NET CASH.

IF YOU HAVE NOT RECEIVED our 16 page circular which is Chuck Full of Watch Bargains, send for it at once. You will be surprised how cheap you can buy from us.

We Sell All Makes of Movements and Cases.

WRITE US FOR PRICES. WE CAN INTEREST YOU.

SPROEHNLE & CO., WATCH JOBBERS, 78 State Street, Chicago,

ESTABLISHED 1880. WE CAN FILL ORDERS FROM OUR FORMER CATALOGUES.

Pacific Northwest.

D. H. Kirk has discontinued his jewelry store at Silverton, B. C.

A new jewelry store has been opened at Forsyth, Mont., by I. G. Hoff, formerly of Wonewoc, Wis.

A. Solberg, Everett, Wash., has just returned from San Francisco, where he purchased a large stock of silverware and jewelry.

J. H. Nichols is a new partner in W. Dupen's jewelry business, New Whatcom, Wash., the firm now being Dupen & Nichols.

F. W. Carlyon, Olympia, Wash., has moved his jewelry business to the Chambers block and has fitted up very attractive quarters.

The jewelry store of Ole Foreside, Buckley, Wash., was burglarized recently, but the only articles taken were the watches in his repair case, which, upon closing the store, he had neglected to put away in the safe.

Arthur Clark, The Dalles, Ore., had a narrow escape from being burned to death as the result of a lamp explosion in his jewelry store recently. When putting out a large Rochester lamp it fell into a show case, and while being carried from the store exploded, scattering the burning oil all over the room and enveloping Mr. Clark in flames. He succeeded in getting the lamp outside the building, where friends came to his rescue and smothered his blazing clothing. Mr. Clark was burned about the hands and face, and his left ear was badly singed. The damage to the jewelry store was only slight.

Cincinnati

Jos. Mehmert has closed his exhibit at Nashville and will continue his trip south.

A. Seidensticker, Hamilton, O., was in town last week buying goods for the Fall trade.

P. Sheridan, of Ford & Angell, and G. Oakley, of Thornton Bros., visited the trade last week.

G. A. Schaefer, of Regnell, Bigney & Co., Attleboro, is on his way west with a clover leaf stock which is having much success.

Wm. S. P. Oskamp has offered a reward of $100 for the arrest and conviction of the parties who robbed and assaulted his agent, John Litcher, last week at Orr's Station.

Owing to the absence of most of the jobbers and the busy season, the meeting of the Wholesale Jewelers' Association has been postponed until next month, when a larger attendance may be expected.

Plaut & Goettheim, who assigned a few months ago, will close out the remaining stock at an auction sale by the receiver this week. Ezekial & Bernheim, Cincinnati auctioneers, have been engaged.

P. J. Burroughs is conducting the auction sale for the "Palace," a bric-à-brac and notion house carrying jewelry and sundries. The sale will probably run up to the holidays, as there are six floors of goods.

The store of H. H. Mithoefer, 1431 Main St., was robbed of several watches and two trays of rings last Sunday evening. The thief broke his show window with a brick wrapped in a newspaper, grabbed the goods and made his escape. The thief has not yet been apprehended.

A. Axman, who has been in the jewelry business in Franklin, O., is moving his store to Troy, O., and was in Cincinnati last week buying new goods and new fixtures. He expects to have a very fine store, there being a good opening there, as the leading jeweler, Mr. Hensman, died some time ago and the place has not been filled.

Minneapolis and St. Paul.

Robert Lussier has accepted a position as watchmaker for I. Goldman, Minneapolis.

W. G. Gould, Glencoe, Minn., and Fred. Straub, Faribault, Minn., were in the Twin Cities last week.

Fred Fisk, Joe Dupont and Chas. Olson, jewelers, Minneapolis, are serving a term of two weeks as petit jurors.

Eastern jobbers and manufacturers represented in the Twin Cities the past week were: Waite, Mathewson & Co., by Chas. Battey; Hamilton & Hamilton, Jr., by Mr. Phillips; F. H. Noble & Co., by A. Reach; Winsted Optical Co., by Mr. Pierce.

Matson & Co., Whitman, Mass., are offering to compromise with their creditors at 25 per cent.

A. G. SCHWAB & BRO., 25 East Fifth St., CINCINNATI, O.

Importers DIAMONDS

Wholesale JEWELERS

Complete Assortments, Choicest Selections, Lowest Prices.

ESTABLISHED 50 YEARS.

THE JOHN HOLLAND GOLD PEN CO. CINCINNATI, O.

SPECIAL ATTENTION TO REPAIRS.
CATALOGUES MAILED FREE.

THE JOHN HOLLAND GOLD PEN CO.,
127 EAST 4TH STREET, CINCINNATI, OHIO.

MAKERS OF
FINE GOLD PENS, PENCILS, PEN HOLDERS AND NOVELTIES.
MANY NEW DESIGNS THIS SEASON.

WHOLESALE AGENTS FOR
PAUL E. WIRT FOUNTAIN HOLDERS
FITTED WITH OUR OWN PENS.

NEUHAUS, LAKIN & CO.,
GOLD AND SILVER SMITHS.
CINCINNATI, OHIO.
NEW YORK OFFICE,
14 E. 17TH STREET.

N.L.&Co.

The Only Manufacturing Silversmiths in Cincinnati.
SPECIAL DESIGNS SUBMITTED.
GIVE US A TRIAL.

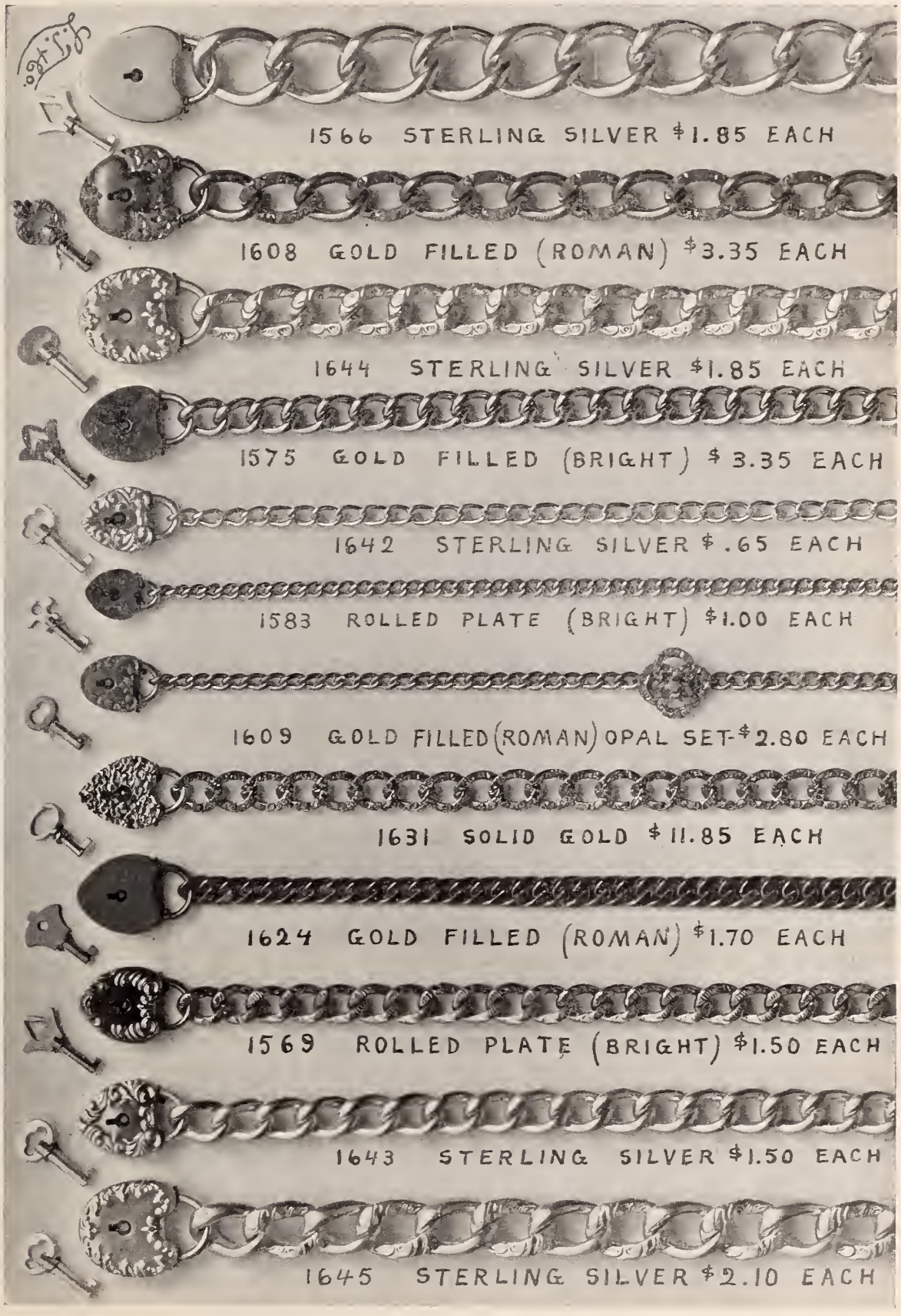
Leys, Trout & Co.

MANUFACTURERS,

Prescott Bldg., JOHN ST., NEW YORK.

FACTORY, NEWARK, N. J.

Discounts, 33⅓ per cent. and Cash Discount.



Send for Our Illustrated Catalogue.

SCHULZ & RUDOLPH,

IMPORTERS AND CUTTERS OF

..DIAMONDS..

AND OTHER PRECIOUS STONES.

SOLE AGENTS FOR THE CELEBRATED

JULES JURGENSEN,

COPENHAGEN,

Watches and Chronometers,

28 JOHN ST. AND 65 NASSAU ST., NEW YORK.

AJAX INSULATORS.

PATENTED OCTOBER 28, 1889.

THEY are Cheap; THEY Reduce Wear and Tear of the Case;
THEY Protect from all Ordinary Magnetic Influences.

Perfect in Action. Convenient in Use.



Educate Your Customers by Talking up Ajax Watch Insulators.

MADE IN ALL SIZES, OPEN FACE AND HUNTING.

FOR SALE BY JOBBERS.

MANUFACTURED BY

The Newark Watch Case Material Co.,

19 WARD STREET, NEWARK, N. J.

Sole Agents, HENRY ZIMMERN & CO., 47 Maiden Lane, New York.

WM. L. GILBERT CLOCK CO.,

Manufacturers, FACTORIES, WINSTED, CONN.

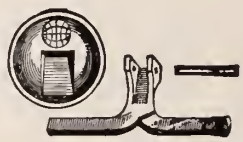
SALESROOMS:

37 and 39 Maiden Lane, New York. 54 and 56 Madison Street, Chicago.
523 Market Street, San Francisco. Montreal, Canada.

THE BEST is THE CHEAPEST after all.

THE only secure and simple arrangement for Interchangeable Stone Initial and Emblem Rings. Made in all desirable styles.





Globe Lever

BUTTON BACK.

Post can be attached to any button.

"IT HAS NO PEER."

Catalogue sent on application.

J. BULOVA,

57 MAIDEN LANE, - - NEW YORK.

CROUCH & FITZGERALD,



Jewelry Trunks and Cases,

161 Broadway,

Bet. Cortlandt and Liberty Sts.,

688 B'way,

723 6th Ave.,

NEW YORK.

A. J. COMRIE,

AUCTIONEER,

22 John St., N. Y.

SPECIAL SALESMAN OF WATCHES, DIAMONDS BRIC-A-BRAC, FOR ESTABLISHED JEWELERS.

WRITE FOR PARTICULARS.

AIKIN, LAMBERT & CO.,

MANUFACTURERS OF

FINE GOLD PENS, HOLDERS, PENCILS, TOOTH PICKS, and NOVELTIES.

PAUL E. WIRT FOUNTAIN PENS, at new and lower prices . . .

MERCANTILE FOUNTAIN PENS, guaranteed to give satisfaction.

Catalogues with terms and discounts furnished to the trade.

BRANCH, 103 STATE STREET - - - CHICAGO.

AIKIN-LAMBERT JEWELRY CO.

IMPORTERS OF

DIAMONDS.

JOBBERS IN

WATCHES, JEWELRY, CHAINS, NOVELTIES ETC.

LATEST DESIGNS. LOWEST PRICES.

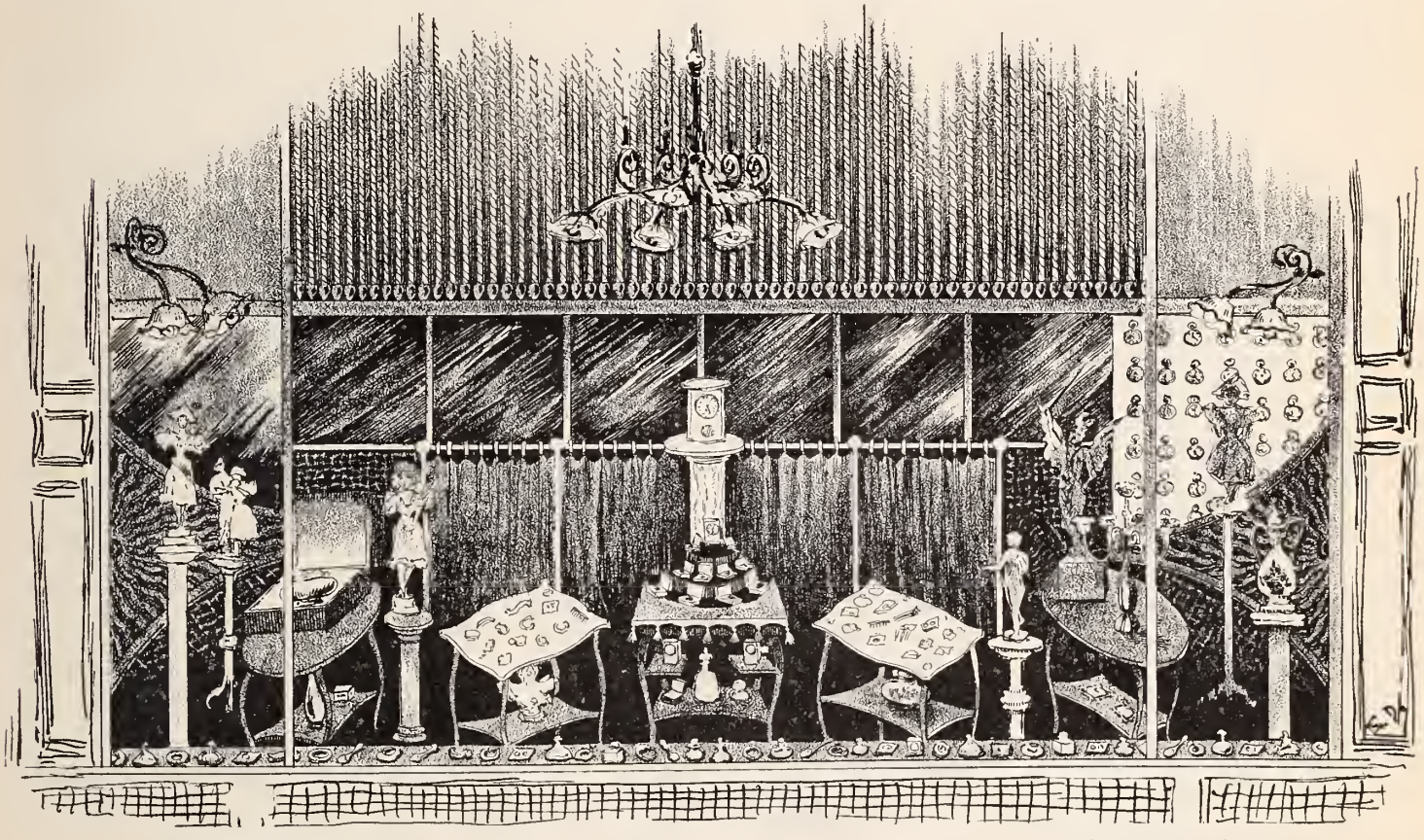
19 MAIDEN LANE, NEW YORK.

MATTERS IN JEWELRY STOREKEEPING.

That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE CIRCULAR regarding any advantageous device or plan that they are utilizing in connection with their business.

A Beautiful Jeweler's Window.

A MOST brilliant and attractive window display is that of A. A. Webster & Co., 440 Fulton St., Brooklyn, N. Y., a fine illustration of which is here presented. The picture is so clear that little explanation is necessary. The window is very broad and slightly angular at the ends, but from the front this angularity is hardly perceptible. As may be seen, extending along the front of the window against the window pane is a shelf about six inches wide, upon which are arranged silver novelties, jewels, etc. Instead of the ordinary window flooring, delicate mahogany tables are used, upon which are displayed various lines of jewelry, silver ware and watches, as may be seen in the illustration. These tables are symmetrically arranged, and between them are stone and brass pedestals supporting bronzes, vases and other bric-à-brac. A highly ornamental feature of the display is the upper structure of the window, which consists of woodwork simulating heavy gilded cords and silver tassels. The background is formed of wooden fret work, a series of glass panes and a curtain. A saliently noticeable detail of the window is a board of watches, indicative of the repairing department. The general color effect of the window is dark reddish brown, forming a fine background for the brilliant white and golden effects of the silver and jewelry. One of the first impressions that the observer receives is the cleanliness and neatness of the entire display, everything being speckless and bright. The entire display is extremely inviting to the numerous passing shoppers.



THE BEAUTIFUL AND CHARACTERISTIC WINDOW DISPLAY OF A. A. WEBSTER & CO., BROOKLYN, N. Y.

Jewelers' Progressive Ideas.

Judson K. Wiggins, jeweler, Middletown, N. Y., has just purchased a new jeweler's delivery wagon, which is a novelty in Middletown. It is covered and fitted up with drawers and trays for the safe transportation of goods. A good horse and new brass mounted harness make the outfit complete.

*

The show window at Cohen's jewelry store, Missoula, Mont., was arranged a few days ago to represent a country newspaper office. It contained a copy of every printed paper in the State, one of these being in red ink commemorative of the red letter day on which Montana was admitted into statehood. The proverbial shears and paste pot completed the display, which proved very attractive.

"QUITE A COMPLIMENT.

"In Blocher's advertisement to-day appears an extract from THE JEWELERS' CIRCULAR, the leading paper of its kind in America. It is certainly quite a compliment to Mr. Blocher, but one well deserved."—Chambersburg, Pa., *Reporter.*

The extract referred to is the half-tone engraving and description of the arch in Mr. Blocher's store, published in this department in the issue of Oct. 20. The quoting of this matter was a very effective and striking adjunct to his advertisement.

*

Brains, in its last issue, contained a sketch of a leather goods window display of the Gorham Mfg. Co., New York. In comment our contemporary said: Color is gained by the lizard skins used for some of the traveling bags and pocketbooks; and the black small bags with their silver mounting produce a rich effect, placed next to green leather goods. Four silver mounted whips have a good effect in the window. Canes and umbrellas are at the sides.

*

In the window of a jewelry store in the Astor House, New York, is an attractive arrangement of watch chains, on a revolving stand. The stand consists of an upright with arms projecting at right angles to it. The chains are hung at the ends of these arms, and small electric lights are placed midway between the chains and the upright. The result is that as the stand revolves with a sort of jerky motion, the chains lash about and thus are made to glisten in the light which falls on them from the right quarter.

Sure Sellers

FOR

Holiday Trade.

Chain Bracelets

Ladies' and Child's Sizes.

STERLING SILVER .925=FINE

TRADE MARK.

ROLLED PLATE

1 doz. assorted on a cloth roll.

HIGH GRADE ROLLED PLATE
ROLLED PLATED SET WITH STONES
1=10 GOLD FILLED in light and heavy weights.

New Styles of

Lorgnette Chains

IN ROLLED PLATE

with solid gold, gold front and plated slides set with real pearls, diamonds, opals, etc. also in

STERLING SILVER.

10 K. Gold Lorgnette Chains.
10 K. Gold Neck Chains and Pendants,
10 K. Gold Heart Pendants,
10 K. Gold Brooches

New Styles Only.

Gold Scarf Pins,
10 K. Gold Bracelets.

HIGH GRADE ROLLED PLATED AND GOLD FILLED.

Vest Chains

in all styles that the market offers.

Silver Novelties, Garter Buckles,

Plain, Roman or Roman Stone Set

Etc., Etc.

Providence Stock Co.,

11 John St., New York.

100 Stewart St., Providence, R. I.

BUYERS' INFORMATION BUREAU.

Questions as to the makers of certain lines of goods, where to buy certain lines, where certain kinds of work are done, the owners of certain trademarks and other matters relating to the buying branch of a jewelry business will be cheerfully answered under this department. The reader cannot ask too many questions.

OBERSTEIN, GERMANY, Oct. 23, 1897.

Editor of THE JEWELERS' CIRCULAR:

A friend of mine drew my attention to your firm, and I herewith beg to ask you kindly to send me a list of good watch chain manufacturers or muff and fan chain manufacturers. Thanking you for your trouble, etc., I herewith beg to ask you what is the price of your CIRCULAR per annum? An early reply will very much oblige,

Yours respectfully,

JULIUS SCRIBA.

ANSWER:—Manufacturers of solid gold chains are: Carter, Hastings & Howe, 15 Maiden Lane, New York; Alois Kohn & Co., 4 Maiden Lane, New York; Martin, Copeland & Co., 37-39 Maiden Lane, New York; Wm. Smith & Co., 5-7 Maiden Lane, New York; C. Sidney Smith, 191 Broadway, New York; A. Wallach & Co., 39 Maiden Lane, New York; Enos Richardson & Co., 21-23 Maiden Lane, New York; Hayden W. Wheeler & Co., 2 Maiden Lane, New York; J. Beck & Son, 10 Liberty place, New York; Durand & Co., 49 Franklin St., Newark, N. J.; W. C. Edge Co., 46 Greene St., Newark, N. J.; Ziruth & Co., 60-62 Arlington St., Newark, N. J.

Plated chains: H. F. Barrows & Co., North Attleboro, Mass.; E. & J. Bass, 35 Maiden Lane, New York; W. H. Bell & Co., Attleboro Falls, Mass.; S. O. Bigney & Co., Attleboro, Mass.; W. & S. Blackinton, Attleboro, Mass.; D. F. Briggs Co., Attleboro, Mass.; S. B. Champlin Co., 116 Chestnut St., Providence, R. I.; Cheever, Tweedy & Co., North Attleboro, Mass.; Saloman Davidson, 44 Maiden Lane, New York; G. A. Dean & Co., Attleboro, Mass.; O. M. Draper & Co., North Attleboro, Mass.; J. H. Fanning & Co., 125 Harrison St., Providence, R. I.; W. N. Fisher & Co., Attleboro Falls, Mass.; B. S. Freeman & Co., Attleboro Falls, Mass.; J. W. Grant & Co., 25 Calendar St., Providence, R. I.; A. A. Greene & Co., 94 Point St., Providence, R. I.; Hamilton & Hamilton, Jr., 7 Eddy St., Providence, R. I.; Hayward & Sweet, Attleboro, Mass.; Kent & Stanley Co., Ltd., Providence, R. I.; S. & B. Lederer, 100 Stewart St., Providence, R. I.; G. E. Luther & Co., 101 Sabin St., Providence, R. I.; H. D. Merritt & Co., North Attleboro, Mass.; Providence Stock Co., 100 Stewart St., Providence, R. I.; F. L. Shepardson & Co., North Attleboro, Mass.; Wm. Smith & Co., 5-7 Maiden Lane, New York; R. F. Simmons & Co., Attleboro, Mass.; C. Sidney Smith, 191 Broadway, New York; T. I. Smith & Co., North Attleboro, Mass.; Stanley Bros., Attleboro Falls, Mass.

The following letter was received by J. R. Wood & Sons and submitted to us for reply:

WAYNE, Neb., Oct. 30, 1897.

J. R. Wood & Sons, New York.

—Gentlemen:

While on a recent trip to Chicago I noticed quite a number of gold gilt brass novelties in the shape of mirrors, frames, etc They are manufactured or sold by H. L. J. & Co., New York. This is what the tag stated.

Can you do me the following favor? Find out for me who H. L. J. & Co. is, and if possible have them send me circular or catalogue of goods, as I am desirous of getting some of them for the holidays. Truly yours,

J. G. MINES.

ANSWER:—These gilt brass novelties are made by H. L. Judd & Co., manufacturers of brass goods, 87 Chambers St., New York. "H. L. J. & Co." is their trademark.

ATLANTA, Ga., Nov. 1, 1897.

Editor of THE JEWELERS' CIRCULAR:

Will you kindly let me know the name and address of the maker of electric bracelets or electro bracelets, and oblige,

A. HOLZMAN.

ANSWER:—From above inquiry it is not plain whether correspondent wants electric bracelets for the cure of rheumatism and such complaints, or electro-plated bracelets to be worn as jewelry. However, we will give him names of some parties who make either one or the other class of articles. R. Humphreys, 825½ Broadway, New York, says he can make an electric or electro-magnetic bracelet similar in principle to his rheumatic rings. Dr. Scott, 842 Broadway, New York, makes electric wristlets. Among manufacturers of electro-plated bracelets (jewelry) are Engley, Freeman & Co., Chartley, Mass.

Leather goods for Jewelers
See Deutsch Bros.

WM. SMITH & CO., 5 AND 7 MAIDEN LANE, NEW YORK. 61 PECK ST., PROVIDENCE, R. I.

ESTABLISHED 1854.



MANUFACTURERS OF

Gold, Silver and Rolled Plate Chains and Jewelry.

Novelties in Gold and Silver Bracelets. Also a large line of Chain Trimmings.

The Latest Patents.

ISSUE OF NOV. 2, 1897.

592,761. TIME LAMPLIGHTER. James F. Brewster, D'Arbonne, La.. assignor of one-third to R. M. Gill, same place. Filed Feb. 20, 1897. Serial No. 624,305. (No model.)

592,832. WINDING DEVICE FOR MUSICAL BOXES. Carl A. Roepke, Manchester, England, assignor of one-half to Roepke & Co., Limited, same place Filed Jan. 18, 1897. Serial No. 619,667. (No model.) Patented in England Jan. 1, 1897, No. 41.

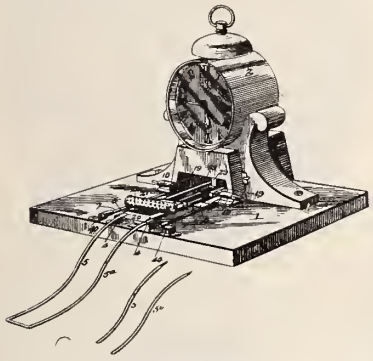
592,847. FOUNTAIN-PEN. Arthur A. Waterman, Arlington, Mass. Filed Jan. 6, 1897. Serial No. 618,105. (No model.)



An ink-feeder for fountain-pens, consisting of a bar having a single longitudinal duct of relatively large cross-sectional area through which the pen supply of ink is fed by gravity, and a longitudinal separated communicating sub-chamber in the bar, and closed at its outer end, to store ink when the pen is not in use and maintain the feed-duct moist.

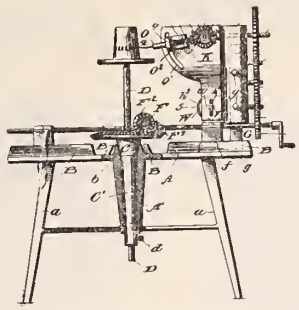
592,880. WORKMAN'S TIME-RECORDER. Abraham Newman, Chicago, Ill. Filed Mar. 18, 1895. Serial No. 542,246. (No model.)

592,882. AUTOMATIC FIRE-LIGHTER. William S. Overlin, Portland, Ore. Filed Dec. 7, 1896. Serial No. 614,704. (No model.)



In a clock-operated fire-lighting mechanism, the combination with the base, the trackways 7 and 3 held thereon, the igniter-carriage 20 movable on the trackways 3, and the fixed strike-surfaces, 19, of the match-holder 8 held to slide on the trackways 7, and having spring-clamps 10 to receive the matches, the plunger 24, the springs 15 and 29, the detents 16 and 30 for holding the match-holder and plunger to their set position, the cylinder, 33, having projections 38 and 39, said cylinder being spring-rotated in one direction, flexible connections joining the said clock mechanism.

592,920. ENGRAVING-MACHINE. Henry C. Schrader, Stauffer, Pa. Filed Jan. 30, 1897. Serial No. 621,346. (No model.)



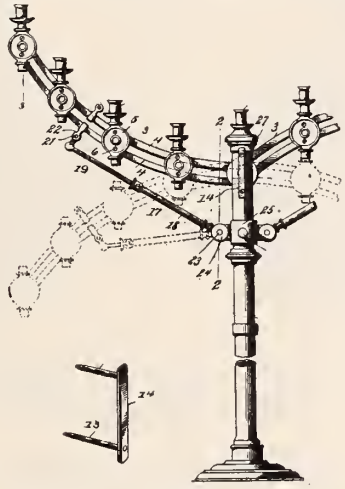
In an engraving machine, a central rotating work-holder, a table provided with a plurality of guideways extending radially from said holder, a plurality of tool-holders supported in said guideways and means for simultaneously actuating the several engraving-tools substantially as specified.

593,077. EYE-SHADE. William S. Bevan, Brooklyn, N. Y. Filed June 19, 1897. Serial No. 641,411. (No model.)



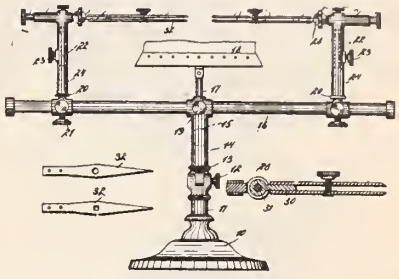
An eye-shade provided near its upper edge with a series of inwardly-projecting soft, non-absorbent pads, designed to rest against the forehead of the wearer and hold the shade from contact therewith.

593,111. CANDELABRUM. John Markowsky, Philadelphia, Pa. Filed June 18, 1897. Serial No. 641,336. (No model.)



In a candelabrum, the combination of a supporting standard, and curved arms supported thereon and detachable therefrom to adapt the arms to curve in different directions as desired, each arm consisting of two parallel curved bars pivotally connected together by plates, said plates having means at both top and bottom adapted to support candle sockets or holders and adapted to always maintain said sockets or holders in a vertical position.

593,139. JEWELER'S CLAMP. Fred. J. Thomas, Cairo, Ill. Filed June 5, 1897. Serial No. 639,67. (No model.)



The combination of a base, a standard mounted thereon, a post pivotally connected to the standard, a sleeve adjustable axially on the post, a beam carried by the sleeve, a standard adjustable on each end of the beam, a sleeve turning on each of said last-named standards, a work-holder held by each of said last named sleeves, and a heating apparatus held by the first-named sleeve.

EXPIRED PATENTS.

[The following list of recently expired patents of interest to the trade is furnished by G. M. Lamasure, Solicitor of Patents, Washington, D. C. A copy of any one of these may be had from him for 10 cents each.]

Expiring Nov. 2, 1897.

233,869. MANUFACTURE OF BUTTONS OR STUDS. Henry B. Morris, Ithaca, N. Y., assignor of one-half of his right to Perry G. Ellsworth, same place.

233,924. STYLOGRAPHIC FOUNTAIN-PEN Charles H. Downes, Jersey City, N. J.

234,039. EYE-PROTECTOR. Powell Johnson, Barton, Ala.

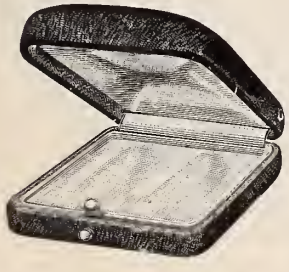
234,093. FINGER-RING. David Untermeyer, New York, N. Y.

Month Clock.—A clock that is to go for one month must have an intermediate wheel and pinion between the great and center wheel. This extra wheel and pinion must be proportional to one another as 4:1 to enable the eight-day clock to go 32 days from winding to winding. The weight will have to be four times as heavy, plus the extra friction, or if the same weight is used there must be a proportionately longer fall.

Our Now Famous

MOROCCINE BOXES,

FOR WATCHES, JEWELRY AND SILVERWARE.



Are as good and better than ever; they are competing for supremacy with our

FINE SILK VELVET BOXES,

Apply for samples to judge for yourself, and see up-to-date goods and prices.



S. & A. BORGZINNER,

82 and 84 Nassau Street, New York.



M67

6 Size Hunting, 14K. Montauk,
$12.00 List, Catalogue Discount.



M26

16 Size Hunting, 14K. Montauk,
$14.50 List, Catalogue Discount.



M145

18 Size Hunting, 14K. Montauk,
$14.50 List, Catalogue Discount.

The Old "Stand Bys"

From Maine to
California : : :

"14K. GOLD FILLED MONTAUKS"

are known to be the most reliable "15 year guarantee" cases in the market.

Another feature of these goods is that they look like goods much more expensive.

It's an art, is the making of inexpensive goods that don't look inexpensive. It's an art and we are the artists.

What do you think of these prices?

Fahys "Honest" 14K. Gold Filled Cases.



M27

6 Size Hunting, 14K. Montauk.
$12.00 List, Catalogue Discount.



M146

16 Size Hunting, 14K. Montauk,
$14.50 List, Catalogue Discount.



M151

18 Size Hunting, 14K. Montauk,
$14.50 List, Catalogue Discount.

JOSEPH FAHYS & CO.

Established 1857.

FAHYS BUILDING, NEW YORK.



M156



M157



M158



M159



M160



M161



M162



M173



M 7



M 10



M19



M27

O SIZE HUNTING 14K. GOLD FILLED MONTAUKS.

PRICE, $11.00 LIST,

SUBJECT TO CATALOGUE DISCOUNT.

The Beauty of "Montauks"

is that they look like far more expensive goods. "Montauks" ARE worth more than we charge for them, but that's another question.

JOSEPH FAHYS & CO.

Established 1857.

FAHYS BUILDING, NEW YORK.

Workshop Notes.

Displaced Barrel.—Remove the arbor from the barrel. Turn a washer of brass or steel the same size as the arbor. Put it—the washer—on the inside of the barrel on the arbor below where the mainspring winds.

Soldering Broken Broaches.—Steel broaches and other tools are soldered by cleaning well the parts broken, then dipping them into a solution of sulphate of copper and soldering them with ordinary soft solder. The joint is a good one and will stand ordinary hard wear.

Chain in English Lever.—Sometimes, because of a defect in the fusee, the chain of an English lever will fall over flat on the barrel. It can be restored to its proper position with the point of a graver in the circumference of the barrel by forcing this forward, thereby taking off the power of the mainspring; and the defect in the fusee can often be corrected without taking the watch down.

Cement to Fasten Ruby Pin.—Many watchmakers use a thick gum made of shellac in alcohol, but this is open to the objection that it boils up when heated. The best material is made by melting together three parts best shellac and one part gum myrrh. While soft draw it out into threads and let them cool. Put a small piece of one of these filaments in the hole, warm the metal, and insert the ruby pin, which is then turned up, while the cement is soft.

Fly Cutters.—The usual form of fly cutters has a single cutting edge used for cutting the teeth of brass wheels. Fly cutters are at present frequently made double. A piece of steel fitted to the cutter holder so as to project equally on each side is turned to the form the cutter is to be. The steel is thinned on opposite sides till the faces are just coincident with the center of the holder, and after being filed back from the edge, to give requisite clearance, is hardened and tempered.

Pallet Lockings.—In respect to the pallet lockings the equality of sharpness of draft inward is readily judged. Some persons try them by placing the guard pin against the round edge of the roller, and gently putting the peg on the escape wheel. But the equality of the draft inward does not quite prove their equal resistance to the reciprocated force of the balance, nor does the writer know of any way to prove when they are so strictly, but he will make some remarks about them. It is to be observed that the two lockings are at unequal distances from the center of the pallet, and also that with deeper depths the wheel drops further under the inside locking, so that in unlocking the wheel has to be moved further back to get the locking out from under the tooth; still, as the radius to the inside locking is the shorter, therefore the long arm of the lever bears a greater ratio to that shorter pallet radius, and although the inside locking of itself may be a trifle the hardest, yet it may not substract any more velocity from the balance in unlocking than the outside one: and, indeed, if the inside locking of itself was as easy to unlock as that of the outside we should then be certain that the resistance to the force of the balance would be unequal, as the two radii of the unlockings were unequal. Unequal radii must have unequal resisting lockings to substract equal portions of velocity from the same reciprocated force of the balance.

The Rex





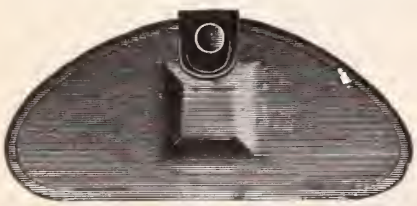
A NEW RIMLESS EYEGLASS MOUNTING

and a great improvement over any now on the market. In changing lenses there are no pieces to lose. It will take any thickness of lens, and there is **only one screw to adjust.**

Strong, Durable and no danger of breaking lens in adjusting.

SEND FOR SAMPLE.

BAY STATE OPTICAL CO., ATTLEBORO, MASS.



KOENEN'S IMPROVED SHELL CASE
FOR OFFSET EYEGLASSES.

Made in **Steel and Aluminum,** being the **lightest, strongest and best** case made. Covered with the finest grade of leather.

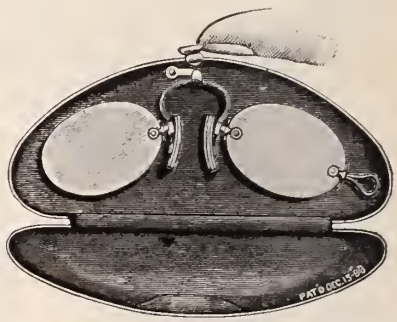
Manufactured and Patented by

A. KOENEN & BRO., 81 Nassau St., N.Y.

SOLD BY JOBBING TRADE.



IN TWO SIZES. THIN AND STRONG.



The Patent Feather-Weight Eyeglass Case.

This case is made with a **Framework of Tempered Steel,** lined with black velvet, covered with the finest leather, and **closed with a neat and practical clasp,** with an inside hanger for the eye glass to keep it in place. The construction is such that **it will hold the highest offset guards** without injury, and thoroughly **protects the eye glass from being broken.** It is the lightest case made.

SPENCER OPTICAL MAN'F'G CO.,

PATENTEES AND MAKERS,

18 Maiden Lane, - - - New York City.

DR. KNOWLES'
PRIVATE
COURSE IN
Optometry.

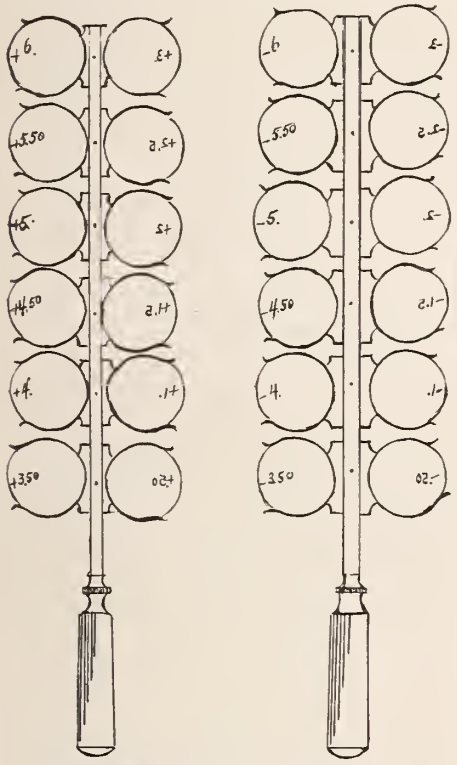
Special Rates in the Correspondence Department.

For Terms and Important Particulars write to R. H. KNOWLES, M. D.
106 East 23d St., New York.

OPTICAL DEPARTMENT.

Dr. Knowles' Skiascopic Rack and Holder.

THERE have been suggestions made from time to time relative to the subject of skiascopy, and the technique necessary for making this objective test practicable and, comparatively speaking easy is a question which demands attention at this time. That skiascopy is *the* objective test there can be no doubt; but the method for carrying out this test is one which has kept it back and made the subject one for debate and argument. With whatever there may be touching the principles underlying the subject the writer at this time has nothing to do, but will explain a skiascopic rack and holder which he believes will fill a want and will be appreciated by those who make this branch of work their life calling.



THE KNOWLES SKIASCOPIC RACK

In the first place a skiascopic rack should be made as light and strong as possible, and we find in steel or better still aluminium, the material out of which the chief detail of the instrument is made. The rack proper consists of a handle made of wood, or better of hard rubber, attached to which is a long holder made of steel or aluminium, 14 inches in length, three-eighths of an inch in width and one-eighth of an inch in thickness. To the long holder there are attached six pairs of clips containing the different unmounted or mounted detachable lenses one inch to one and a half inches in diameter, numbering from +.50Ds, by halves up to +6Ds, in one rack and in its mate, or second rack, from —.50Ds by halves up to —6 Ds. The numbers are marked in black on the lenses and can also be marked upon the frame if desired. If these lenses are unmounted the weight of the whole instrument is considerably reduced thereby, and should not exceed in weight over six ounces when made of steel and considerably less than this when made of aluminium. It is this point which induced the writer to introduce this rack, as the ordinary skiascopic racks on the market are so very large and heavy that they have been the means of discouraging many from taking up this subject; and in addition to being a very desirable instrument in the way of weight and neatness the price also is placed within easy reach of everybody.

In addition to the two skiascopic racks already mentioned the writer has also designed a holder for keeping these racks while not in use. The holder can be made of wood, steel or aluminium, and consists of two rests with slots for the racks, each rest being three inches wide, two inches high and joined by three rods eight inches long. These rods are round and one-quarter of an inch in thickness. These instruments will soon be placed before the profession and when ready for general use the writer will have a few words touching the subject of skiascopy.

A Paper on Skiascopy.

AT the recent 65th annual meeting of the Section of Ophthalmology of the British Medical Association, held in Montreal, Canada, H. V. Würdemann, Milwaukee, Wis., read a paper entitled, "Relation of Skiascopy to other Objective and Subjective Tests for the Estimation of the Ocular Refraction, with Exhibition of Instruments." In brief he said that skiascopy is without doubt the most accurate of the objective methods for determining the ocular refraction. The cases in which it can not be practiced are exceptional, being those in which a definite visual zone can not be isolated, although in such cases as in irregular or conical cornea, in partial lenticular or corneal opacities and in very high grades of astigmatism, skiascopy is of great value as a confirmatory test. All of the objective methods, keratometry, direct ophthalmoscopy and skiascopy have their special field and all are essential to the proper measurement of a refraction case no matter how simple. In skilled hands skiascopy gives the most accurate results of all methods, not excepting the subjective tests. By the use of the several objective methods the time spent at the trial case is reduced to a few minutes; the proper measurement is placed before the patient's eyes at once, and the test by trial lenses is reduced to but a confirmatory test. The confidence of the patient is assured, better work done and time saved by using these methods. In skilled hands skiascopy is of inestimable aid for the measurement of those low grades of astigmatism so commonly needing correction among the educated American classes. Exhibition of hand skiascope and other appliances with method of use followed.

Mr. Williams, of Boston, a member in attendance at the convention, preferred the placing of lenses in the trial frames to most forms of instruments, as he used cylinders in the examination. Where only spherical were used the hand skiascope is valuable. He asked how the shadow test compares in accuracy with the examination by the upright image. As the Javal ophthalmometer gives simply the surface irregularity of curvature, he argued that a test which gives all the ametropia is needed. In a great number of cases there is an astigmatism due to lenticular astigmatism.

Mr. Fryer, of Kansas City, was pleased with the essayist's paper, and very glad he had called attention to the matter in general of skiascopy. He believed that one cause of its not being generally adopted is due to the confusion that oculists get from trying to use both mirrors, the concave and the plane. The simplest way is to adopt one or the other mirror. The plane mirror carries with it all simplicity. Make the patient one diopter myopic and examine at one meter. It is certainly a simple and exact method.

Mr. Jackson, of Philadelphia, showed a trial frame with the front arranged so that the angle can be read while the test is made. It is not numbered in any way, but the divisions of white and black are plain, and the operator is thus not liable to get confused as to what each one means. Where the principal meridians are oblique, the vertical and horizontal lines give sufficiently accurate measure so that he can estimate within five degrees. As regards accuracy, he claimed the shadow test is superior to the ophthalmometer. The shadow test will not mislead you. The finding of the ophthalmometer may be perfectly definite and yet the total astigmatism may be greater or less or have a different axis. He cited a case that showed 1.50 of astigmatism in the usual directions with the ophthalmometer and it came out something less than one diopter, but at 135 and 145 degrees. Sometimes anyone will be mistaken from a single observation of an eye with the shadow test; several may be necessary. The shadow test is more accurate than the upright image, although he had a mirror made with a sight hole of 5 mm. and 7 mm. He could not do accurate work with it. He has never thought that he could go beyond the limits that Loring suggested and measure less than .75 D. astigmatism. In very many eyes it is possible by the ophthalmoscope to be more mistaken than that. The determination is more accurate with the shadow test. For a great many eyes you can get no such accu-

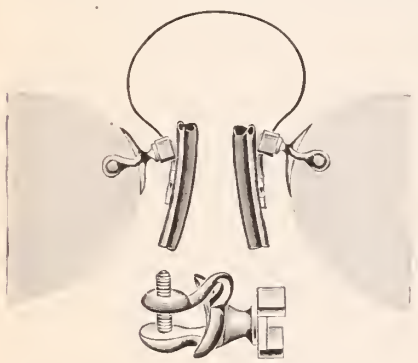
Optical Department.

racy. It depends upon the refraction in different parts of the pupil how exact you can make your measurements. There is no way that we can tell which part of the pupil the patient sees through except with the trial lenses. If the refraction is comparatively uniform then skiascopy is accurate.

The president said the shadow test is now used in England very generally.

The "Rex" Rimless Eyeglass Mounting.

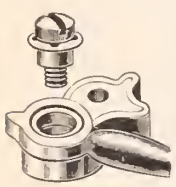
ONE of the annoying features of the ordinary rimless eyeglass mounting is that when the lenses are to be changed, and the mounting is necessarily detached from the lenses, the small pieces composing the mounting are apt to become separated on the work bench, and there is danger of one or more of the minute pieces being lost. This annoyance is altogether avoided in the new "Rex" mounting just placed upon the market by the Bay State Optical Co., Attleboro, Mass. In this device there is only one screw to adjust, hence in changing lenses no pieces can be lost. The mounting will accommodate any thickness of lens. The company will send samples of the "Rex" upon request.



Frosted Gold Plating of a Fine Yellow Color.

GOLD PLATING will often show a reddish color, caused intentionally or unintentionally by the additions to the gilding bath; if the former, then it is for the purpose of giving the gilding greater brightness. Such additions also facilitate the manipulations of the bath. Again, gold deposits are seen that resemble a bronze color very closely, which are quite repulsive to the eye, and it is evident at a glance that they were not produced intentionally. These reddish coatings are in by far the greater number of cases a sign that the gold bath did not work to satisfaction—either the solution contained too much cyanide of potassium, or else an unclean coasting was deposited that was either too feeble, and was besides mixed with other paler metals. At any rate, the pure, high yellow color is always best for articles that are to have a natural appearance, because even though another color possesses more brightness, it has not the look of the genuine and substantial. This unreal appearance is to be shunned, especially for articles of value. The purest tone is produced naturally by the entirely pure metal, and for this reason fire-gilt articles are invariably distinguished, that is, if not to be acid-colored afterward, and if pure gold was used in the composition of the amalgam. But this noble, high yellow tone can also be obtained in the wet way, and will be much brighter even than by fire gilding. In this case, however, all the agents must be entirely pure, and care must be taken that no foreign metals are contained in the gilding bath.

A frosted gilding is produced either by depositing a heavy layer and subsequently frosting it, or else (and this will be the subject of the article) the articles are first pickle-frosted and then gold plated. For composing the frosting pickle prepare a mixture of two parts sulphuric acid and one part nitric acid, and to each liter of the fluid add from 5 to 10 grams (3 dwts. 5.16 grains to 6 dwts. 10.32 grains) sulphate of zinc, a few grams (2 grams = 1 dwt. 6.86 grains) table salt or aqua ammonia and besides this a little flour of sulphur. In order to heat it a porcelain or earthenware vessel is placed into a kettle filled with water; it is well to put in a thin underlay of wood, so as to avoid direct contact with the hot kettle bottom. After these precautions the mixture is poured in and heated to boiling. So soon as bubbles begin to rise the heating is to be stopped, and the scoured and cleanly pickled articles are entered. The operator must patiently wait until the fluid which will rise at the immersion and eject red vapors has become quiet. This rising of the acid calls for the use of a large receptacle, so that, for instance, for only 10 liters fluid a vessel that will hold from 15 to 18 liters (1 liter=2,113 pints) must be used. After taking the articles out of the pickle they are left to drip off, so that the latter can no longer exert any effect on them. The obtained frosting can be made still better and stronger by immersing the articles a second time into the pickle—which is to be recommended, especially if the latter has not sufficiently attacked the metal the first time. The process of frost pickling ended, the articles are drawn through a cleansing pickle so as to restore the pure metal color lost in the frosting pickle, but the article must be rinsed well previously, else it would ruin the finishing pickle. The articles are now prepared for gold plating, and after a thorough rinsing they are thrown into clean water with a small addition of white tartar. In this they remain until wanted.



Notice cup spring under head of screw. Guaranteed to prevent temple from wearing loose.

Patent applied for.

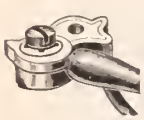
Simple.



To change lens, remove one screw, which does not disturb temple.

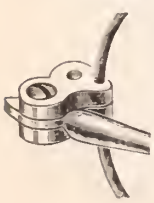
Patent applied for.

Small.



Strong.

Neat.



Can remove temple without disturbing lens.

Patent applied for.

Compact

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7 BEVERLY STREET, - - PROVIDENCE, R. I.

A fine or a coarse grained frosting can be produced by altering the stated acid quantities and increasing or diminishing the quantity of sulphate of zinc: even though such a change is easily made, still it can be done only by a professional expert in plating and in the matter of pickling, because it requires a good, well trained eye to distinguish between the slight differences in the graining. Nor is this the only difficulty as there are other points to be noticed. For instance, the kind and size of the articles must be duly considered, and the appearance of their surfaces. If the engraving is coarse scrollwork, figures, wreaths, etc., the coarse grained frosting is generally most suitable, while for light, well executed and delicate stampings, monograms, closely connected groupings, etc., the fine frosting is best. The latter is doubtless preferable in all cases when small articles such as medals, buttons, designations, etc., are to be frosted. When, however, there are door ornaments and cast articles to be frosted, the coarse grained frosting is most appropriate.

When, as can easily happen, the frosting is too coarse, or if it should be desirable to have also a fine frosting upon the same article, for the sake of establishing comparisons, the finishing pickle must be permitted to operate for a length of time upon it or else the pickled article is previously drawn through nitric acid. The obtained frosting may at desire be made finer by either of two ways. Generally, the corresponding articles are finally pickled only immediately before gold plating, as the metal will be covered with an unnoticeably thin pellide of oxide in every water even though it is charged with tartar. This oxide is very troublesome in the gilding operation.

The yellow gold plating can be produced by boiling as well as by the co-operation of the electrical current. For composing the gold bath the gold bought in an assay office is rolled out thin, cut into tiny pieces and dissolved in aqua regia, performed in a porcelain dish or a glass retort, using heat by placing the dish in hot water or hot sand. Dissolution effected, the fluid is filtered so as to retain the silver if there be any still present in the gold; silver will not dissolve in nitro-muriatic acid, but separates in the form of powder. After the whole solution has been filtered plenty of water must also be passed through for washing out the gold fluid absorbed by the filter. The purified solution is in a large porcelain dish mixed with so much aqua ammonia that the fluid smells strongly after ammonia, after which it is filtered again chemically. Pure gold only remains now as powder upon the filter, while the filtered fluid contains all the metals that impurified the gold; its blue color will often betray the presence of copper. After the second filtration even repeated quantities of water should be poured in. By the observance of these rules an oxide of gold of the purest kind is finally obtained.

The oxide of gold remaining upon the filter is dissolved in an enameled kettle with clean water containing an addition of a little cyanide of potassium. This cyanide is added in small pieces until the gold powder has entirely been dissolved, but the operator must be careful to use, first, the best of cyanide only, and, second, to use only very small quantities. It is known that cyanide dissolves all metals if brought into contact with them for a length of time, and it is plain that solution will be more rapid the greater the percentage of free cyanide in the gold solution. The early ruination of a gold bath can frequently be traced to the undue quantity of the cyanide it contains. A good brass with a large percentage of copper suffers less from the influence of cyanide than brass containing much zinc. The author has frequently observed that red brass was gilt well, while pale yellow brass refused to take the coating—which he considered as an indication that the pale brass oxidized in the bath, in consequence of which it could not receive any other metal. The supposition was confirmed by the circumstance that after the gold in the bath was strengthened by additional gold, whereby the cyanide percentage was diminished, the pale metal received a deposit of gold. Before using the gold solution for the boiling it is well to again filter it, and diluting it, so that for every three liters solution it contains about one gram (15.43 grains) gold. When, however, a battery is to be used for gilding it is advisable not to dilute so much, and to have one gram gold for every liter water.

When dissolving the gold and adding the ingredients it is advisable to boil the solution it contains about one gram (15.43 bath should not be heated beyond 176° F. It pays to preserve the water utilized for rinsing. The articles coming from the bath should be dipped into a pot with clean water, and perhaps into a second before finally rinsing them. This enables the gilder to preserve the first rinsing water, which will invariably contain a little gold. The stored rinsing water is also excellent for being added to the bath that has evaporated little by little. To obtain a pure high yellow color the articles gilt in the boiling bath are several times brushed off with tartar, and each time returned for some time. The same rules are to be observed when gold plating by galvanism, with the sole difference that the scouring is performed when the deposit has attained about its required thickness. The scouring ended the article is again returned for a short time in the bath or immersed in the boiling bath.

Jeweler O. A. Lenhart, Hamburg, Pa., has received the contract to engrave the class rings for the class of '98 of the local high school.

The Waterbury Watch Co.

Holiday - Goods.

The 10 line Elf movement

in solid 14K open face or hunting cases made by

DUBOIS WATCH CASE CO.

The 10 line Elfin

in 14K gold filled and silver casings and enamels.

The 15 line Cavour

in 10K gold and silver, rolled plate and enamels.

The 14 size Berkshire

thin model, in 14K gold filled and silver casings.

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Leonard Krower, New Orleans.
G. B. Barrett & Co., Pittsburgh.
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Catalogues on Application.

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The Rambler's Notes.

WHAT THE RAMBLER SAW AND HEARD AMONG THE DEALERS IN ART POTTERY, CUT GLASS, BRONZES, ETC.

NEW LINES OF COALPORT CHINA.

IN the new display of Coalport china just opened by Bawo & Dotter, 26-32 Barclay St., New York, will be found not only the small articles, such as cups, bonbon boxes, inkstands, jewel boxes, trays and others common to this ware, but also an entirely new line of medium sized vases. These show many beautiful body colors—carmine, green, pink, yellow, dark green, ivory and other hues—decorated to a greater or lesser extent with hard painted panels and rich gold. In caddies and small vases the studded decoration for which this ware is famous may also be found.

*

IMPORTED AND DOMESTIC LAMPS, GLOBES AND TABLES.

FOR the approaching holiday season Hinrichs & Co. have opened an entirely new line of imported and domestic lamps of many kinds, in connection with which they are also displaying an extended variety of decorated globes and lamp tables. The lamp line includes china, glass, porcelain and other varieties from the American art metal lamps to the Dresden china styles, while the globe line contains almost an equally large number of styles and kinds. The tables are of brass and onyx, in sizes to suit the banquet, library or large vase lamps.

*

APPLY FOR THESE ILLUSTRATIVE SHEETS.

JEWELERS who are not familiar with the character of Willets' art Belleek china may obtain an adequate idea of the beauty and grace of the pieces in this ware from the illustrated sheets which Wicke & Pye, the general sales agents, 32-36 Park Place, New York, are now sending to the trade. These sheets show half-tone illustrations, generally in one-third size, of vases, cups, trays and novelties such as jewelers handle, and clearly depict the various styles of decorations and comparative intensity of the body colors. Some of the sheets show exactly the pieces in the special assortments made up to meet the demands of the jewelers' holiday trade. The sheets will be sent to all dealers who apply for them.

*

NEW SUBJECTS IN IMITATION BRONZES.

THE Bradley & Hubbard Mfg. Co. have added many subjects to the assortment of imitation bronze busts shown at their salesrooms, 21 Barclay St. and 26 Park Place, New York. The pieces, which range from two to 12 inches high, are artistically modeled and come in the Barbedienne and Roman finishes. Among the most popular subjects are the busts of Byron, Shakespeare, Wagner, and the female subjects Lucrece, Atala, Eglantine, Circe and others, after well known masterpieces.

*

RICH STYLES OF HAND PAINTED LAMPS.

SOME exceptionally rich styles of hand decorated lamps, similar to those exhibited by the Pairpoint Mfg. Co. at the Astor House last Spring, are now to be found in the company's New York salesrooms, 46 Murray St. Beautiful creations in large vase lamps decorated *a la* Sèvres, but with flower panels, are to be seen as tall as four feet. Among the most attractive of these pieces are those with bodies of shaded cobalt, and whose panels are bordered with a rich rococco gold design. Equally beautiful are the large, low library lamps in wide yet graceful shapes, decorated in Arabian, Persian and Turkish designs. These lamps and their large globes well show the beauty of the dull yet rich and deep colorings of the Orient.

*

PORCELAIN PANELS FROM THE WORLD'S FAIR.

DURING the present week Endemann & Churchill will exhibit at their store, 50 Murray St., New York, a fine collection of hand painted porcelain panels that were a notable feature in the keramic exhibits of the World's Columbian Exposition. The paintings are nearly all on square panel plaques of various sizes, and the collection numbers between 50 and 60 varieties. These goods have not been seen since the World's Fair closed, and have only just come into the hands of Endemann & Churchill, by whom they are now for the first time offered for sale.

THE RAMBLER.

Works of Art and the Custom House.

THE decisions of the United States Board of General Appraisers defining "works of art," as comprehensively published in THE CIRCULAR last week, have not met with full endorsement by artists. Alex. Doyle writes some interesting comments on these decisions to the editor of the New York *Sun* as follows:

Kindly grant me space to briefly comment on some recent decisions of the Treasury Department and the Board of Appraisers in reference to "statuary." As some of these decisions have been upheld by the courts it requires some temerity to criticise them, but my only justification must be that not even courts are infallible, as higher courts sometimes testify.

I refer first to two rulings made by the Treasury Department: First, that where the model only is the work of the sculptor and the reproduction is by another hand, the work is not entitled to the privileges of the free list, even if the creator is an American sculptor; second, that no bronze statues can be considered "statuary" under paragraph 454 (Dingley), because it defines "statuary" as follows: "But the term 'statuary' used in this act shall be understood to include only such as is cut, carved, or otherwise wrought by hand from a solid block of marble, stone, or alabaster, or from metal." Under this definition it is contended that as no bronze statue is cut, carved, or otherwise wrought by hand from a solid block of metal, bronze statues are not "statuary" within the meaning of the act.

To the above must be added two recent decisions of the Board of Appraisers, to the effect that an altar and reredos are not works of art, and lastly, that "the only statuary entitled to classification under the law as the professional production of a sculptor is such as is produced in his own studio either by his own hand or by others under his direction, and to which he has given the finishing touches."

Considering the first and last of these decisions together, it is evident that neither the Board of Appraisers nor the Treasury authorities can master all the details arising from the construction of the tariff. They must necessarily rely upon the testimony of experts in individual cases. We are told that in the latter cases at least they did so, and the names and testimony of several eminent sculptors are published as having given their advice. In view of this fact the last decision is all the more remarkable, as it deliberately declares the work of these expert witnesses themselves to be outside of the classification "statuary," for the simple reason that not

The Connoisseur.

(*Continued from page 57.*)

one of these experts whose names I have seen published makes other than his models in his own studio or adds the finishing touches with his own hands to the marble or bronze copies of his models; in fact, the sculptor in America who does that is an exception to the rule. In so doing these artists simply follow the practice of their time and place, and I, as well as they, would be of the first to resent the inference that such work is not wholly theirs, produced by perfectly legitimate methods, for every sculptor will testify that the reproduction of a model in marble or bronze is a mechanical process requiring much skill, perhaps, but only skill of a mechanical nature, and it is not in the least requisite that the artist should add the finishing touches with his own hand. Hence it is evident that the Board of Appraisers must have disregarded or misunderstood the testimony of these experts. The decision is absurd, and it borders on impertinence to be resented by the whole body of sculptors that a board necessarily ignorant of these matters should deliberately disregard the testimony of gentlemen eminent in the profession as to what the common practice is. If we consider the effect of this ruling we see that it favors only such American artists as reside abroad, drawing all their revenue from their native country, but spending nothing in return. Their work comes in free and unquestioned, whereas the artist residing here is immediately asked if he made the model here and sent it to Europe to be copied. Yet, even if he has done so, he has done only what his brother abroad does, for whether a man lives in Rome or Florence and sends his model to Carrara, for example, to be copied, the result is the same as if he sent it from New York; yet this ruling protects the one at the expense of the other and is absolutely indefensible, unless it is contended that the intent of the law is to protect non-residents rather than home artists. The fact is that in such cases the only proper question is whether the work is the work of an American sculptor produced in the manner sanctioned by professional usage and common sense. Both usage and common sense teach that the artistic part of a statue is the making of the model, and that the rest is mechanical work, and whether it is done partly by machinery or all by hand the character of the work is not altered. The proof of this is that a sculptor in making a model considers the material in which it is to be finally executed and aims to impress upon the model the character of the ultimate material, and when the model is completed the more accurately it is copied the better he is satisfied; but he knows that he can reach this result with greater surety by intrusting this part of the work to a workman skilled in copying, but who is in no sense an artist himself. Nor, if his model is accurate, is it necessary that he should supervise it in the manner claimed by the Board of Appraisers, any more than he would examine a pair of shoes made to order to see if they are satisfactory.

As to the altar and reredos it is, of course, impossible for me to say whether this particular one was or was not a work of art, but there is no question that altars and reredos are, if properly made, works of art. If this one was not then it was rightly excluded, but as to the error in breadth of this decision there can be no question. Altars are by their very nature partly architectural, and though that fact does not affect their artistic nature it makes them necessarily in most cases the product of industrial establishments so far as their mechanical parts are concerned, but whether made by hand or partly by machinery their artistic nature may be identical. Here again the question is purely one of fact. It either is or is not the production of an artist made in the manner that such works must necessarily be made, yet this remarkable decision denies this. It is time the fact should be recognized that the architect is as much an artist as the painter or sculptor, and that there may be as much art in a straight moulding, a facade, or an altar as in a statue or painting.

There remains to consider only the decision that excludes bronze statuary from the classification "statuary." To justify this decision it must be held either (1) that our legislators meant to exclude bronze statuary by a play of words, or (2) that they were ignorant of the fact that bronze statues are not carved or wrought by hand from solid blocks of metal, or (3) that they were so ignorant of the English language that they could not declare plainly their meaning. The first two assumptions cannot be entertained for a moment, but let us see if there is anything in the last one. I am ready to admit that the phraseology of this paragraph 454 is defective from either standpoint, but, in that case, is it necessary to give to it the interpretation which we not only know by testimony of its framers, but also by the dictates of common sense, is the wrong one? Read in the light of reason there is no doubt of its true meaning. Had it been meant to exclude bronze statues, it could and would have clearly said so. It not only does not say so, but the use of the word "from" before the word "metal" disconnects the latter word entirely from the preceding kind of statues that are made from a solid block, and its clear meaning is " such statuary as is cut, carved, or otherwise wrought by hand from a solid block or mass of marble, stone, or alabaster, or (made) from metal." This is the common sense reading of the paragraph and the undoubted meaning of its framers, and any other interpretation can only be explained by the wish to take advantage of the slightest technical error in order to collect more duties.

ALEX. DOYLE.

Competitive Exhibit of American Keramic Painting.

THE banquet hall of the Imperial Suite on the first floor of the Waldorf-Astoria Hotel, 33d to 34th Sts. and Fifth Ave., New York, was the scene last week of an exhibition of great interest to lovers of keramic art and to the keramic art world generally. The exhibition consisted of the display made by the Ceramic Art Co., Trenton, N. J., of about 150 bowls decorated by contestants in the National China Painters' Bowl Competition, inaugurated early this year by the Ceramic Art Co. to stimulate interest in china painting in this country. Many prominent amateur china painters throughout the country contributed specimens of their work, and while some of the bowls evinced developed artistic ability, others were equally conspicuous for the amount of latent talent of the decorators.

As an additional incentive to the contestants in the competition three prizes of $100, $50 and $25 were offered respectively for the first, second and third best efforts. The first prize was awarded to Miss Mamie E. Weighell, Clifton, Cincinnati, O., her contribution being a bowl showing an exquisitely painted and somewhat unconventional design, rich yet refined in colors. The second prize was awarded to M. E. Perley, San Francisco, Cal., and the third to Miss Henrietta G. Ritchie, Philadelphia, Pa. The collection of bowls, as a whole, was devoid of any particular characteristic feature, unless it were the multiplicity of designs and ideas employed by the decorators, but almost every piece claimed distinction by reason of merit of more or less degree. A number of diplomas of merit were issued. The judges were Miss Louise McLaughlin, Cincinnati, O.; Louis Prang, Boston, Mass., and W. J. Audsley, New York. The exhibition scored a success from every point of view and more than fully rewarded the conscientious enterprise of its promoter, Walter Lenox, president of the Ceramic Art Co.

Chas. F. Binns, the celebrated English keramic expert and critic, delivered an illustrated lecture Friday night on the subject "The Potter's Art," in the Myrtle room of the Waldorf-Astoria Hotel, New York. The subject was treated from an historical standpoint and was magnificently illustrated by stereopticon views, and by fine samples of porcelain loaned from the choicest of American collections.

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THE JEWELERS' CIRCULAR AND HOROLOGICAL REVIEW.

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VOL. XXXV. NEW YORK, WEDNESDAY, NOV. 17, 1897. No. 16.

THE UNIQUE DESIGNING OF TESTIMONIALS.

RECENTLY was completed by Tiffany & Co., New York, for the Park Police Patrolmen's Mutual Benefit and Protective Association, a handsome testimonial quite new in character. While the charter of Greater New York was being drafted, the Park Police learned that their future standing in the Metropolitan Police force was seriously jeopardized by the omission of the necessary provisions to assure them an equitable footing. The association called on General E. P. H. Howard, of the law firm of Root & Clark, and although the committee were unable to offer any retainer for his services, the General interested himself in their behalf, and, with the co-operation of General Stewart L. Woodford, the interests of the Park Police received the fullest recognition. The testimonial is a unique and thoroughly characteristic Tiffany product. It is in the form of a massive bronze and Mexican onyx inkstand, at once an ornament and an article of utility for General Howard's office. It is 7 inches high and 11 inches long. The base consists of a large piece of beautifully marked Mexican onyx. Resting on the four corners of this are four carved glass ink wells, held in their place by bronze fasces, symbolic of the law. The covers of the ink wells are decorated with ivy leaves and forget-me-nots. The chief decorative feature of the design is the two Park policemen standing erect and graceful upon a large block of bronze, while between them rests a sphere, bearing on its front the arms of the city, and on the other side a map showing the different boroughs in Greater New York. A panel on the front of the bronze block bears the presentation inscription. General Stewart L. Woodford was remembered with a set of resolutions beautifully engrossed and painted. The resolutions are mounted in an elaborate gilt frame.



BRONZE AND MEXICAN ONYX INKSTAND PRESENTED TO GEN. E. P. H. HOWARD—SIZE 7 INCHES HIGH, 11 INCHES WIDE.

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are extra heavy and made of the best gun iron. The adjustment of the movable upright is of new design, and one that will not loosen by the shock or jar of the press. In our hammers the eye through which the strap passes is made of forged iron, and cast into the body of the hammer, thus insuring it against breakage, as is common with cast iron eyes after long and constant use.

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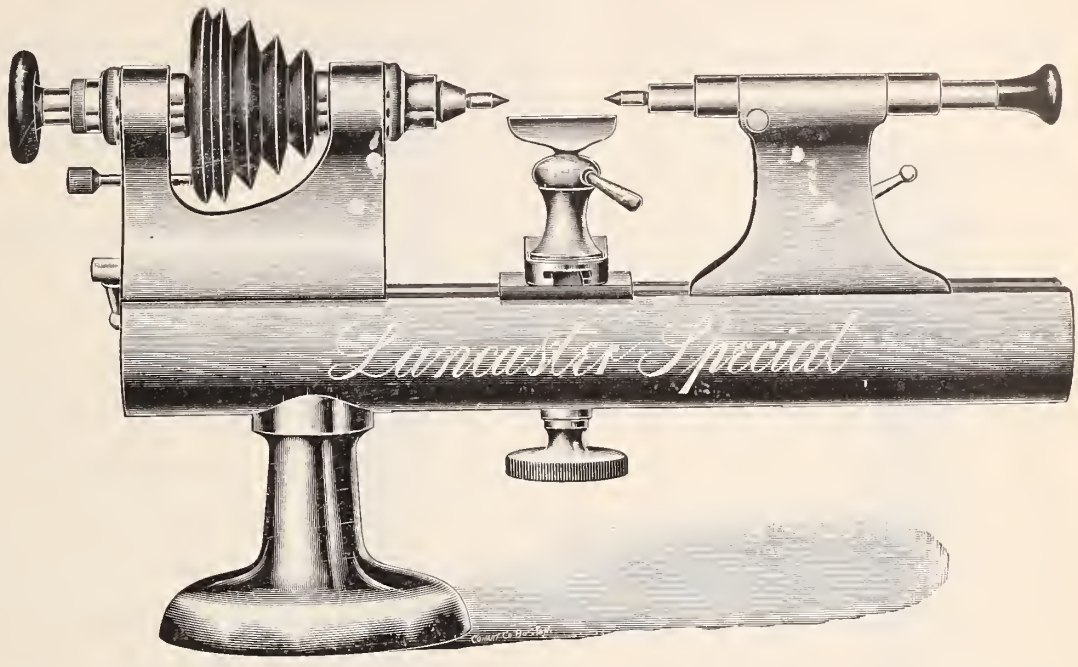
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6% 10 days

30 days net.



This Lathe has no equal among low-priced lathes, and there is none better amongst Genuine American Lathes, except the "RIVETT."

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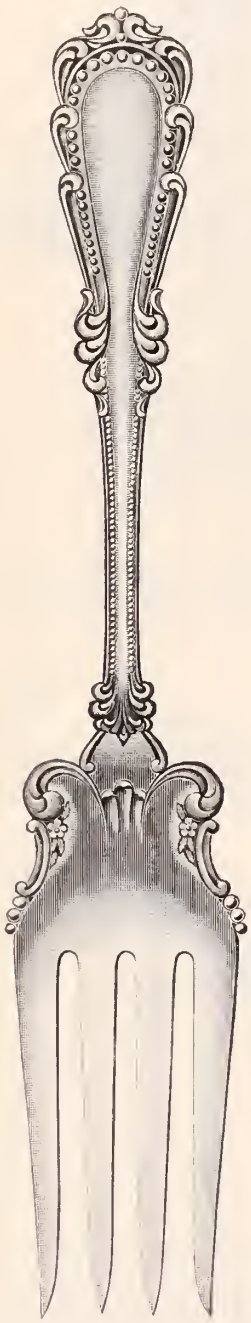
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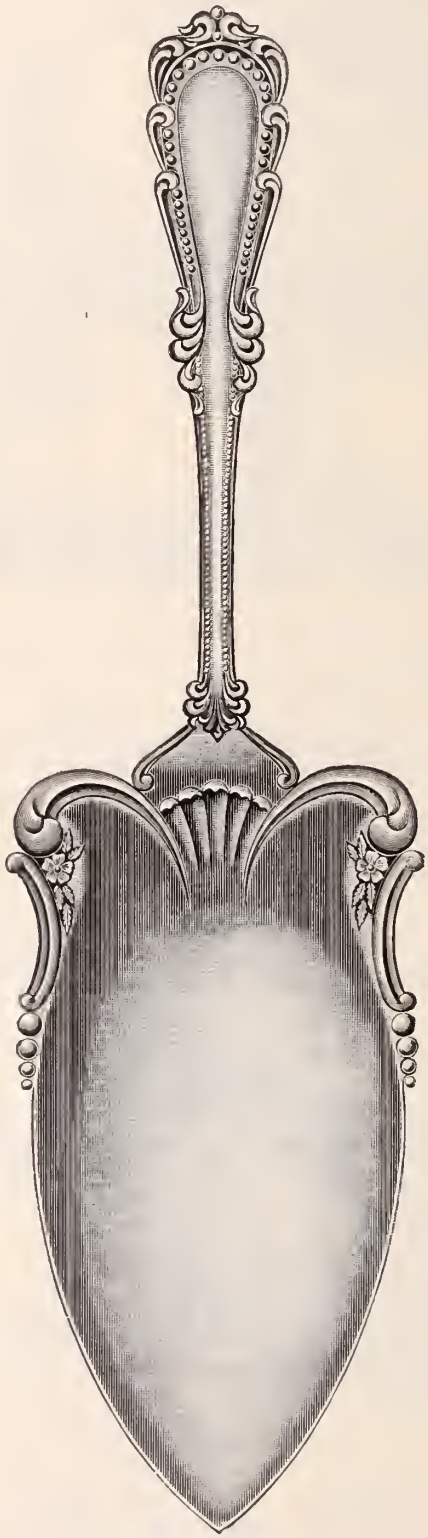
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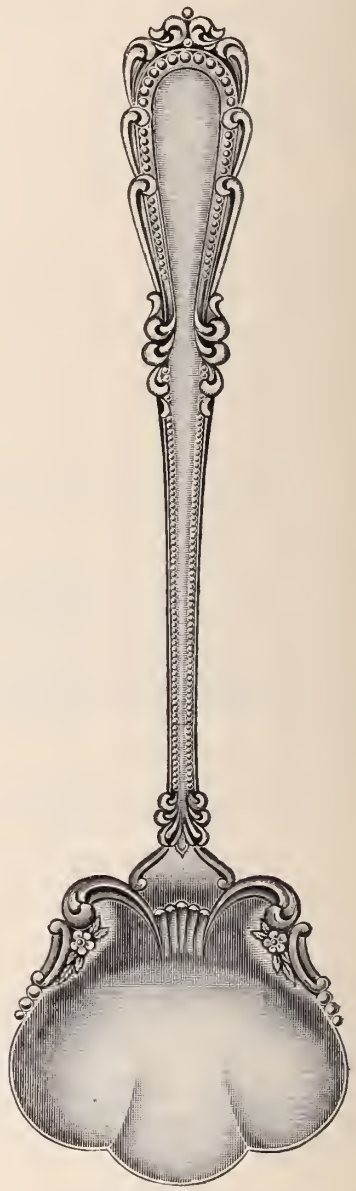


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TRADE MARK.

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Woman's Fancies.

WOMAN'S mind is fickle, and the superficial and gaudy is apt, for a time, to supersede in her mind the solid and substantial. The latter, however—the solid and substantial—after all, holds the highest place in her affections.

A handsome gold watch is the sort of Christmas present that deserves a place in the category of the "solid and substantial." Thoughtful gift givers are as well aware of that as you are, and hence, your holiday stock of solid gold cases ought to be particularly large and attractive.

The Brooklyn Watch Case Co.

are now showing some of the most exquisite lines of gold watch cases ever produced, and a representation of their goods in your stock will mean an increase in the volume of your business.

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The Scope of the Policy of Insurance Against Burglary.

In the issue of THE CIRCULAR of Nov. 3 was exclusively published the decision in a suit involving the scope of the burglary policy issued by the Fidelity & Casualty Co. of New York. The plaintiff was Mrs. Annie E. Appleton, who keeps a jewelry and optical goods store at 1367 Third Ave., New York. She was insured in the Fidelity & Casualty Co. Her store on Sept. 7 was entered by some one familiar with the combination of the safe, who abstracted therefrom jewelry and watches amounting in value to about $900. She brought suit through her attorneys, Fettretch, Silkman & Seybel, to recover the loss after the company refused to pay the policy. Jos. Fettretch contended that the policy covered any burglarious entry into the safe, no matter how accomplished, where, as in this case, the premises had been broken into with tools. C. C. Nadal, for the insurance company, contended that the tools and explosives must be used on the safe itself, to make the robbery come within the scope of the policy. Justice Cohen, of the New York Supreme Court, agreed with Mr. Nadal's interpretation of the policy, and dismissed the complaint.

This decision having aroused much interest in the trade, it deciding an entirely new point, makes it desirable to publish in full the wording of the policy in this case which is as follows, the italics being ours to bring out prominently the clause upon which rested the argument:

CASUALTY INSURANCE.

THE FIDELITY AND CASUALTY CO.

OF NEW YORK.

$3,000. Burglary Policy. No. 124,690.

IN CONSIDERATION of the declarations and warranties made in the application for this Policy, and of Thirty Dollars, THE FIDELITY & CASUALTY CO. OF NEW YORK, hereinafter called the Company, does hereby insure A. E. Appleton of New York, in the County of New York, and State of New York, hereinafter called the Assured, for the term of one year, beginning on the twenty-ninth day of May, 1895, at twelve o'clock noon, and ending on the twenty-ninth day of May, 1896, at twelve o'clock noon, standard time, in the sum of Three Thousand Dollars ($3,000) as follows:

1. AGAINST ALL LOSS of money, bullion, goods and securities in consequence of the felonious abstraction of the same from the safe, *described in the application after a burglari us entry thereto by the use of tools or explosives* by any person or persons other than the Assured or his employes and of the damage caused to such safe, or to the vault containing such safe by such burglarious entry (or an attempt thereat) by any person or persons other than the Assured or his employes, in an amount not exceeding the value of the money, bullion, goods and securities so abstracted and the actual damage to the safe or vault.

2. The Company reserves the right to restore the safe or vault to its original condition, or to take the damaged safe or vault and replace it with a new one of equal size and quality, instead of paying for the damage in money.

3. The Assured upon the occurrence of a burglary, or an attempt thereat, shall give immediate notice by telegraph to the Company at its office in New York City, and shall also give immediately by letter full particulars thereof. The Assured shall immediately notify the Company by telegraph if a lock-out occurs which necessitates the opening of such safe or vault by force, and shall also give immediately by letter a full description of the way in which the safe was opened, and how and by whom repaired, and whether it is the intention of the Assured to continue its use.

4. In the event of claim being made, the Company's officers or representatives shall have the right to inspect the books, papers and vouchers relating to the business of the Assured, and to make extracts and copies thereof for the purpose of arriving at the precise amount of the loss and of the liability of the Company under this Policy. The Company shall also have the right to take the declarations under oath of so many of the directors, officers and employes of the Assured, or of persons interested in the company or firm of the Assured as it may think necessary upon all matters affecting such claim. No suit to recover the amount of any loss shall be begun within three months from the date of loss, but any loss of which satisfactory proof has been given, shall be payable within thirty days from the submission of such proof. The accounts of the Assured must be so kept that the actual loss may be accurately determined therefrom, and if such accounts are not kept no claims for such loss will be valid.

5. The Company may pay to the Assured the maximum sum for which it is liable, and in such event it shall not be liable for any costs or expenses, or it may at its own expense deal with the persons causing the loss, or their representatives, and in such case it shall have entire charge of the negotiations and of the prosecution in the name of the Assured of all actions at law which may be brought, and in event of any such action the Assured shall give to the Company all assistance possible. Any expense which the Assured may incur in respect to a loss under this Policy shall be at his own risk, unless the consent of the Company has previously been given in writing.

6. In case of loss under this policy, the Company shall be subrogated to all claims or rights of the Assured against any third party or parties to the amount of such loss, and the Assured shall execute any and all papers to secure to the Company said claims or rights.

7. If the Assured carry the policy of another insurer, whether of date prior to or subsequent to the date hereof, against a claim covered by this Policy, he shall not be entitled to recover from the Company a larger proportion of the amount of the loss than the sum hereby insured bears to the whole amount of insurance applicable thereto. Such similar insurance will render this Policy void unless the written consent thereto of the Company has first been obtained.

8. This Policy may be cancelled by the Company at any time by refunding the premium less a pro rata part thereof for the period it has been in force. It may be cancelled by the Assured on the same terms, if he is retiring from business or suspending operations for the remainder of the term of this Policy. The Company's check for the amount due on cancellation, mailed to the Assured at his address given above, shall be a sufficient tender.

9. Any assignment of interest under this Policy shall be void unless the written consent of the Company is first obtained.

10. The Company shall not be liable for any loss resulting from or in consequence of or in any way directly or indirectly caused by invasion, insurrection, riot, civil war, or military or usurped power, or by order of any civil authority, or arising from undue exposure of any safe during repairs either of it or of the building in which it is contained or by neglect of the Assured to take all reasonable means to preserve such safe from forcible entry at any fire or when the building in which it is contained is otherwise damaged or exposed.

11. The term "Securities" as used in this Policy includes only such evidences of debt issued by Government or by public or private corporations as are negotiable by any holder thereof, and as respects which when so negotiated the Assured has no recourse against the innocent holder.

12. The Company's officers or inspectors shall have the right at all reasonable times to inspect the safe described in the application for this Policy, and any inspector of the Company may suspend this Policy until any defect in such safe reported by him is removed. Notice of such suspension must be given in writing, and until notice of the satisfaction of the Company with the repairs has been given in writing by the Company or its inspector the Company will not be liable for any loss which may occur.

13. This Policy shall be void if any safe is removed from the location described in the application unless the written consent of the Company has first been obtained.

14. No suit or action on this Policy for the recovery of any claim shall be sustainable in any court of law or equity unless the Assured has fully complied with all the requirements of this Policy, and of the application for it, nor unless it shall have been brought within twelve months from the date of the alleged burglary.

15. The terms and conditions of this Policy are not waivable by agents.

IN WITNESS WHEREOF, the Fidelity and Casualty Company of New York has caused these presents to be signed by its President and Secretary in the city of New York, but the same shall not be binding upon the Company until countersigned by a duly authorized representative of the Company.

Geo. F. Seward, President.

Robt. J. Hillas, Secretary.

Countersigned by W. P. Learned, Supt.

The Lord's Prayer Engraved on the Head of an Ordinary Pin (?).

The usually accurate New York *Sun* contained on Nov. 2 the following article:

BOSTON, Nov. 1.—Unless a person saw with his own eyes through a powerful magnifying glass the words of the Lord's Prayer engraved on the head of an ordinary pin he might be inclined to regard with skepticism any statement that the thing could be done. Yet it has been accomplished by a Boston engraver, Joseph D. Young. Three years ago Mr. Young amused himself by engraving the Lord's Prayer on a plate easily covered by the circumference of a lead pencil. Through the glass the letters are as distinct as the type used in the *Sun*. Two weeks ago he began to engrave the words of the prayer on a pin head, and found it easy work. The lettering starts on the edge rim of the pin head and circles around in a spiral until it finishes in the center. Every word is distinct, and the letters show surprising delicacy of touch. With the naked eye the characters are merely scratches.

A letter of inquiry to Mr. Young brought the following reply:

BOSTON, Mass., Nov. 6.

Editor of THE JEWELERS' CIRCULAR:

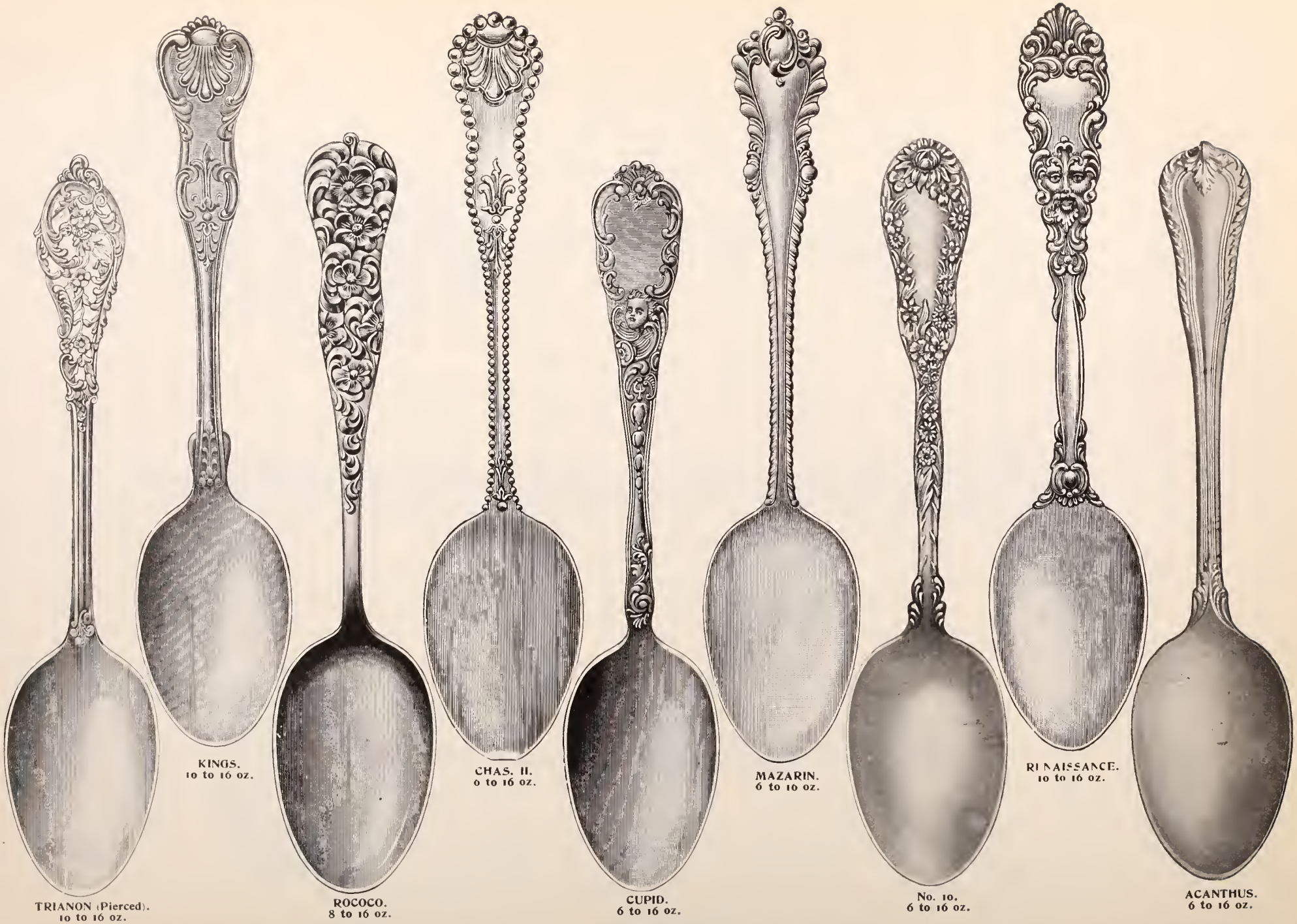
Thanks for your inquiry in regard to "the head of a pin," notwithstanding it has taken the major portion of my time of late to refute the statement of a reporter, who unfortunately made a mistake.

Briefly stated, the facts are these:

I *did* engrave the *Lord's Prayer* some time ago on a plate inside of a circle ¼ of an inch in diameter. I *did* engrave the *whole alphabet* on the head of a pin, identically the same size as the one I enclose you. I showed the reporter the prayer first, then the pin (as he admits) and he himself wrote the article. How he could have made such a mistake is beyond my comprehension. I sincerely regret the publication as first reported, as I am deluged with correspondence on the subject, and do not desire any credit for work which I cannot well perform. I do not believe the prayer can be engraved by any human being on either continent in the space in which I have succeeded in engraving the *whole alphabet*.

Truthfully yours,

JOS. D. YOUNG.



DOMINICK & HAFF, 860 BROADWAY, NEW YORK.

ESTABLISHED 1821.

A FULL LINE OF FANCY PIECES MADE IN ALL PATTERNS.

Fashions in Jewelry, Silver ware, Bric-a-Brac, Etc.

A LADY'S RAMBLES AMONG THE JEWELERS.

Cherub heads are embossed on some of the silver writing and toilet sets.

*

Novelties in hair dressing are jeweled pins inserted here and there in the coiffure.

*

The number of umbrellas with decorated handles increases as the holidays approach.

*

Chrysanthemum vases come in bronze and olive green glass with rich gold tracings.

*

Silver bonbon dishes, richly embossed, are out in novel designs and graduated sizes.

*

Pierced silver cases for perfumery are included in the category of dressing table ornaments.

*

There is a popular demand for single cups and saucers representing prominent china factories.

*

Carved ivories of unique design, when artistically executed, are desirable for cabinet specimens.

*

Card and cigarette cases in gold are embellished with monogram in brilliants, turquoises or other stones.

*

The latest in souvenir spoons is the Nansen, commemorative of Dr. Nansen and his Farthest North expedition.

*

Admirers of Coalport china will be pleased with this season's production in way of such small articles as jewel boxes, flower holders, trays and the like.

*

Very effective are the necklaces in Oriental patterns, which receive their richness and color from a lavish use of peridots, topazes, chrysolite and spinels.

*

Chatelaines of beautiful workmanship are now made, not only in the precious metals, but in gun metal. In some instances these chatelaines are copies of rare East Indian designs and are veritable art objects.

*

Tea and coffee services represent a diversity of patterns. There is the Queen Anne, with fluted body and ebony knobs and handles; George II service, massive and impressive, and the richly chased service of Louis XV period. ELSIE BEE.

The End of a Unique Figure.

WOOSTER, O., Nov. 11.—Hon. D. K. France, of Congress, O., is dead, aged 80 years. He was a teacher of dancing and music, a photographer, jeweler, carpenter, blacksmith, notary, shoemaker, grocer and Mayor of the town when he died.

Alfred H. Smith & Co.,

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182 Broadway.

CHICAGO:
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33 Holborn Viaduct.

Diamonds,
Rubies,
Emeralds,
Sapphires,
Pearls, &c.

Mounted Goods also.

We aim in our Chicago, as well as in our New York office, to carry a stock of the above goods to meet all demands of the Western as also of the Eastern markets.

Our Chicago branch is the only thoroughly equipped office in the West representing a New York Importer's Stock, and orders sent there from the Western States will receive the most prompt attention and be filled at the lowest rates consistent with the quality demanded.

Memorandum goods sent to dealers. References requested from those unknown to us.

DIAMONDS.

Wm. S. Hedges & Co.,

IMPORTERS OF

Diamonds and Precious Stones.

DIAMOND JEWELRY.

170 Broadway, New York.

27 Holborn Viaduct, London.

John F. Saunders, Cutter and Importer of

DIAMONDS AND OTHER PRECIOUS STONES.

FINE PEARLS A SPECIALTY.

68 Nassau St., cor. John St., Sheldon Building, Room 16, NEW YORK.

Philip Bissinger & Co.,

IMPORTERS OF

PEARLS, DIAMONDS AND PRECIOUS STONES,

Agents for Bohemian Garnet Goods, Enamel Lockets and Coral Jewelry,

20 JOHN STREET, NEW YORK.

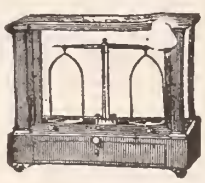
FERD. FUCHS & BROS.

SILVERSMITHS.

MAKERS OF STERLING SILVERWARE,

808-810 Greenwich St., - New York.

Herman Kohlbusch, Sr.



Established 1859 Manufacturer of FINE BALANCES AND WEIGHTS for every purpose where accuracy is required. 59 Nassau Street, cor. Maiden La. N. Y. Repairs, (any make) promptly made.



Stern Bros. & Co.

Cutters of . . .

DIAMONDS,

MANUFACTURERS OF

Gold Rings and Thimbles,

68 NASSAU STREET, NEW YORK.

RING FACTORY, 33-43 GOLD STREET, NEW YORK.
DIAMOND CUTTING WORKS, 142-146 W. 14TH ST., NEW YORK.
LONDON OFFICE, 29 ELY PLACE
CHICAGO OFFICE, 149 STATE ST.

The Bowden Rings

ARE COMPLETE IN VARIETY, CORRECT IN QUALITY AND PERFECT IN FINISH. WE MAKE EVERY VARIETY OF FINGER RINGS

J. B. BOWDEN & CO.,

3 MAIDEN LANE, NEW YORK.

Tariff Decisions.

GOODS ENTERED IN BOND ON JULY 24TH SUBJECT TO DINGLEY DUTIES.

The Board of General Appraisers Nov. 10 handed down a decision in regard to duties on certain importations of merchandise over which there was a dispute as to whether the Wilson or the Dingley tariff rates should apply. The important points in the case are as follows:

All the importations reaching New York on or prior to July 24, 1897, and the entries of the vessels were made prior to the time the new Tariff Act of 1897 went into effect, which was at six minutes past 4 o'clock P. M., July 24.

In no case were the goods entered for consumption prior to July 26. Some of the merchandise was entered under bond for warehousing or transportation to interior ports (Louisville, Memphis and St. Louis), in no instance were the duties paid or the goods withdrawn from bond, or permits of delivery issued, till July 26 or still later. In every case the Collectors assessed duty under the new Tariff Act of 1897, while the importers make claim under the Act of 1894.

The Board ruled upon these protests as follows:

1. That importations of goods which arrived at New York or any other original port of entry, and were duly entered for consumption prior to 4.06 P. M. (Washington time), July 24, 1897, are dutiable under the Tariff Act of 1894.

2. Where goods arrived prior to said hour but were not entered and duties paid until afterwards, they are dutiable under the Tariff Act of 1897.

3. Where such goods arrived at any original port of entry prior to said hour, and were entered under bond for warehousing, transportation to interior ports, or any other purpose (without payment of duties and issue of permit of delivery) they are dutiable on withdrawal from bond or warehouse, under the Act of 1897.

4. The phrases "for which no entry has been made" and "previously entered," occurring in said Section 33, refer to the entry of the merchandise, and not to the entry of the vessel.

The protests were all overruled.

THE DUTY ON THERMOMETERS.

The Board of United States General Appraisers on Friday handed down a decision covering a number of points on the protest of the R. Hoehn Co. against the decision of the Collector of New York as to the assessment of duty on various kinds of thermometers, which had been classified under either paragraph 89 or 90 of the Tariff Act of 1894 and assessed for duty at 40 per cent. ad valorem. The importers claimed that the goods were dutiable at 35 per cent. ad valorem, under paragraph 102 of the same act as manufactures of glass, or of which glass was the component of chief value, not specially provided for under the act. Many of these thermometers were made of glass and metal, such as are commonly used by physicians and nurses to take the temperature of patients in cases of sickness. They consist of glass tubes from 4 to 5 inches in length, containing mercury, with figures and thermometric scales etched on the glass, and colored so as to be clearly legible. There were also chemical thermometers and ordinary Fahrenheit thermometers. The Board found that glass constituted the component material of chief value in all of the articles, but that the materials of

metal, including mercury or spirits, were substantial and essential elements in the construction of the completed articles. The protests, so far as they claim under paragraph 102, were sustained as to all the thermometers on the various invoices which were assessed for duty at 40 per cent. ad valorem, and the Collector's decision was reversed as to those articles, with instructions to reliquidate the entries accordingly. The alternative claims under other paragraphs than 102 were deemed untenable. The decision was affirmed as to all other merchandise than the thermometers.

The Peculiar Partnership of Chas. L. Hoyt and C. E. McKenna.

OGDEN, Utah, Nov. 10.—Chas. L. Hoyt and C. E. McKenna, two young men, have been located at the Broom hotel for the past two weeks, representing themselves, one as an expert optician and the other as an expert jeweler. The following letter from Eureka, Nev., concerning these men has been received in this city:

EUREKA, Nov. 2, 1897.

Sheriff of Ogden:

Dear Sir:—I take the liberty of writing to you about two young fellows who are traveling through the country as jewelers and opticians. The jeweler goes by the name of McKenna and the optician by the name of Hoyt.

They came to Eureka and opened a jewelry shop. Took men's watches here to fix, and said that they would fix them at Elko, Nev., and then send them to the owners here. They did not stop at Elko at all. I am satisfied now it is an old trick of theirs, and that they are no good.

I am satisfied they will stop at Ogden or Salt Lake. If they are stopping at Ogden I want you to go to them and demand Antone Roger's watch and also Wm. Cable's watch and send them back to me. Don't take no for an answer, for they are very plausible talkers, and if you do not know them you would think they were fine men.

Tell them if they don't give up the watches to you I will make it mighty hot for them, and let the public know wherever they go what kind of men they are and beware of them.

They are two young slim fellows from 21 to about 25 years old. Yours truly,

W. H. SWEENEY,
Sheriff Eureka County, Nevada.

The watches have been sent back to Eureka. Hoyt and McKenna had a falling out and early Saturday morning McKenna boarded the Southern Pacific train for the coast with all the goods owned by the pair, only to be intercepted by an officer. He was taken to the station, where he left the stock, and afterwards the matter was fixed up by Hoyt paying McKenna $20 for his part of the goods. McKenna says he is a relative of Attorney General McKenna.

Charles A. Mauch, of Mauch & Adams, Marshall, Mo., has released a realty trust deed of $600.

ESTABLISHED 1840.

CHESTER BILLINGS & SON,

SUCCESSORS TO

RANDEL, BAREMORE & BILLINGS,

IMPORTERS OF

DIAMONDS,

AND OTHER PRECIOUS STONES.

FINE PEARLS A SPECIALTY.

MANUFACTURERS OF

DIAMOND JEWELRY.

A Large Stock of Fine Mounted Goods Constantly on Hand.
Goods sent on approval and Insured in Transit.

Diamonds Cut, Recut and Repaired.

58 Nassau Street,
29 Maiden Lane,
NEW YORK.

1 St. Andrews St.,
Holborn Circus,
LONDON, E. C.

ESTABLISHED 1841.

TRADE MARK.

CARTER, HASTINGS & HOWE,

MANUFACTURERS OF

GOLD JEWELRY,

15 MAIDEN LANE, NEW YORK.

A. CARTER.

C. E. HASTINGS, C. R. HOWE
W. T. CARTER, W. T. GOUGH.

FACTORY, NEWARK, N. J.

TRADE MARK

The Mauser Mfg. Company,
SILVERSMITHS,
14 East 15th St., New York.

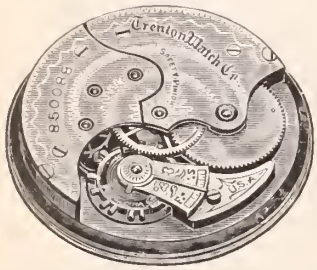
THE RELIABLE

"TRENTON"

MOVEMENTS

Satisfy the exacting requirements of Retai Jewelers wl o need

GOOD TIMEKEEPERS at SMALL COST



No. 10. 12 Size, 7 Jewels.

The new 12 and 16 Size Complete Watches. are Very Popular

Ask Your Jobber for Them.

MOUNT & WOODHULL,

LATE WITH

RANDEL, BAREMORE & BILLINGS,

DIAMONDS,

OTHER PRECIOUS STONES, PEARLS, ETC., DIAMOND JEWELRY.

26 MAIDEN LANE,

(Southwest corner Nassau Street,)

JOHN C. MOUNT,
ADDISON W. WOODHULL. NEW YORK.

J.B.&S.M. Knowles Co.,

Silversmiths,

PROVIDENCE, R. I.

TRADE MARK

Sterling
925-1000.

Makers of APOLLO. LEXINGTON. ANGELO.

DON'T FORGET THE JEWELERS' CRCULAR PUBLISHING CO.'S BOOK LIST when in want of any technical book in the Jewelry or Kindred Trades.

The Death of George A. Gardner.

PROVIDENCE, R. I., Nov. 12.—George A. Gardiner died Nov. 11, after a long illness. He was in his 58th year. Mr. Gardiner was long identified with the silver ware and jewelry trade. He was employed in Providence as bookkeeper for the Gorham Mfg. Co. in July, 1870, and was with this



THE LATE GEORGE A. GARDNER.

concern three years, at the end of which time he associated himself with Thomas Shaw, who had charge of the silver plated ware factory of Tiffany & Co. while it was established in Providence. When this factory was moved to Newark, N. J., Mr. Gardiner went with it, taking his family. He then went directly to Tiffany & Co.'s New York establishment, taking charge of their stationery department, which he successfully managed for about 12 years.

While at Tiffany's rheumatic gout developed, and Mr. Gardiner was a sufferer from that time till his death. All who knew him were much impressed with the geniality and good nature which he displayed, even when suffering intensely. While at Tiffany's he was so ill that his life was despaired of and he was obliged to give up his position, much to the regret of all. He then moved to Providence and opened a small stationery department in connection with the R. I. Exchange for Women's Work. His genial manner won for him the regard of all who came in contact with him, and when he associated himself with the Bixby Silver Co. in 1894, he was enabled to carry with him many of the best purchasers of stationery in the city.

Mr. Gardiner was a member of the Jewelers' League of New York since 1881. His example of patient suffering will always be remembered by those who knew him. The deceased leaves a widow and two daughters.

A Pair of Shoplifters Come to Grief in Rome, N. Y.

ROME, N. Y., Nov. 11.—Two shoplifters, giving their names as G. and Joseph Starr, of Utica, the former a woman, were arrested here yesterday, in the midst of a successful operation. They registered at the Temperance hotel here under fictitious names, but to the police the woman gave her name as Mrs. Anna Leibles, of 162 S. State St., Syracuse. The man gave his address as 137 the same street, but there is no such number in the street. The couple claimed to be brother and sister, and the clerk gave them separate rooms.

At the police station Starr attempted to tear up a billhead. The pieces, when arranged, bore this inscription: "Joseph S. Schwick & Co., dealer in silks, clothing and jewelry, New York." Chief of Police Wright has been requested to investigate their stories. The man is about five feet, four inches tall and weighs about 110 pounds. The woman is delicate and about 25 years old.

Importations at the Port of New York.

Week Ended Nov. 12, 1897.

China, glass and earthenware:	
China	$77,080
Earthen ware	27,504
Glass ware	19,298
Instruments:	
Musical	12,980
Optical	7,760
Philosophical	3,029
Jewelry, etc.:	
Jewelry	3,578
Precious stones	212,261
Watches	11,322
Metals, etc.:	
Bronzes	898
Cutlery	15,397
Dutch metal	2,186
Platina	32,558
Silver ware	459
Miscellaneous:	
Alabaster ornaments	82
Amber	35
Beads	506
Clocks	5,605
Fans	4,538
Fancy goods	4,726
Ivory	2,946
Ivory, manufactures of	96
Marble, manufactures of	4,714
Statuary	2,032
Shells, manufactures of	9,362

W. H. Poole, Oxford, Ia., has given a realty mortgage for $440.

BUY BARROWS' CHAIN

Leaders in Scientifically Cut Diamonds.

We are daily receiving from our cutting works scientifically cut diamonds of all sizes and we solicit orders for same.

OPPENHEIMER BROS. & VEITH,

. . . DEALERS IN . . .
Diamonds and Watches.

65 Nassau Street,
PRESCOTT BLDG. NEW YORK.

FOX & CO.,

...NOW AT...
22 JOHN ST., - NEW YORK.
LAPIDARIES
AND IMPORTERS OF
PRECIOUS STONES
Cutting of American Gems and Fine Miniature Glasses.

CROUCH & FITZGERALD,



Jewelry Trunks and Cases,
161 Broadway,
Bet. Cortlandt and Liberty Sts.,
688 B'way,
723 6th Ave.,
NEW YORK.

CHAS. ROSE, MINIATURES,

THE BEST.



On Watches, - $1.00
On Ivory, Colored, 7.50
NOTE LOW PRICES.
Studio, 192 Water Street
Office, 202 Broadway,
NEW YORK.

The "Benedict" Patent Collar Buttons.

Enos Richardson & Co., 23 Maiden Lane, N. Y , Sole Manufacturers.

None genuine unless stamped "Benedict" and date of Paten'

The Smitten Patent of Feb. 24, 1885.

All licenses under this patent expired July 30, 1897. After that date anyone making, selling or offering for sale any collar button made under the above patent will be prosecuted to the full extent of the law.

READ BENEDICT,
Owner of Smitten Patent No. 312,770.

These well-known Razors, the quality of which is warranted, possess this great advantage, that they may be used for ten years before they require actual sharpening. Before using them it is necessary to rub them on good leather strop. Le Coultre's Strops (to be had with the Razors) should be used in preference to others.



THIS CUT IS TWO-THIRDS OF REGULAR SIZE.

MATHEY BROS., MATHEZ & CO.,

SEND FOR PRICE LIST.

SOLE AGENTS. 21 & 23 Maiden Lane, N. Y.

BRACELETS

SOLD BY ALL JOBBERS

Sure Sellers

FOR

Holiday Trade.

Chain Bracelets

Ladies' and Child's Sizes.

STERLING SILVER .925=FINE

TRADE (L) MARK.

ROLLED PLATE

1 doz assorted on a cloth roll.

HIGH GRADE ROLLED PLATE ROLLED PLATED SET WITH STONES 1=10 GOLD FILLED in light and heavy weights.

New Styles of

Lorgnette Chains

IN ROLLED PLATE

with solid gold, gold front and plated slides set with real pearls, diamonds, opals, etc. also in

STERLING SILVER.

10 K. Gold Lorgnette Chains.
10 K. Gold Neck Chains and Pendants,
10 K. Gold Heart Pendants,
10 K. Gold Brooches

New Styles Only.

Gold Scarf Pins,
10 K. Gold Bracelets.

HIGH GRADE ROLLED PLATED AND GOLD FILLED.

Vest Chains

in all styles that the market offers.

Silver Novelties, Garter Buckles,

Plain, Roman or Roman Stone Set

Etc., Etc.

Providence Stock Co.,

11 John St., New York.

100 Stewart St., Providence, R. I.

New York Jewelers' Board of Trade Membership passes the 300 Mark.

MARK USED BY THE BOARD MEMBERS.

The last monthly meeting of the directors of the New York Jewelers' Board of Trade, held Thursday, should be a memorable one, as the seven new members admitted at that session caused the Board's membership to pass the 300 mark, a membership unequaled by any other organization of its kind in the country. The new members elected are: H. A. Osgood & Son, Lewiston, Me.; The Shepard Mfg. Co., Melrose, Mass.; H. L. Stanton & Co., Chicago, Ill.; Morris Prager and L. H. Keller & Co., New York; Julius King Optical Co., Chicago, and Simons, Bro. & Co., Chicago, Ill.

The total membership to date is:

Adler, L., & Son.
Adler, M.
Aikin, Lambert & Co.
Alford, C. G., & Co.
Allen, Benj., & Co.
Allen & Jonassohn.
Allsopp Bros.
American Spectacle Co.
American Watch Case Co.
Ansonia Clock Co.
Armeny & Marion.
Armstrong Braiding Co.
Arnstein Bros. & Co.
Arnold & Steere.
Ascheim, Jules.
Australian Opal Co., The.
Averbeck & Averbeck.
Avery & Brown.
Ball, W. H., & Co.
Barber Jewelry Manf. Co.
Barbour Silver Co.
Barrett, G. B., & Co.
Barrows, H. F., & Co.
Becken, A. C.
Bell, E. O., Co.
Berger, A., & Co.
Berinstein, I. M.
Bernstein, J.
Beygeh, R., & Co.
Billings, Chester, & Son.
Bippart & Co.
Blackinton, R., & Co.
Blackinton, W. & S.
Bliss Bros.
Bliss, E. A., Co.
Bonner, Grinberg, Rich & Co.
Borgzinner, S. & A.
Bowden, J. B., & Co.
Bracher, E. M., & Co.
Breidenbach, R. A.
Bryant, M. B., & Co.
Bugbee & Niles Co.
Bühler, Rud.
Bulova, J.
Bynner, T. B., Estate of.
Carter, Hastings & Howe.
Champenois & Co.
Champlin, S. B., Co.
Codding & Heilborn Co.
Cohn, J. J.
Cooke, C. H., Co.
Cottier, C., & Son.
Courvoisier-Wilcox Mfg Co.
Cowan, Henry.
Cowan, E. A., & Co.
Cross & Beguelin.
Day, Clark & Co.
Dennison Mfg. Co., New York.
Dennison Mfg. Co., Chicago.
Didisheim, Hipp. & Bro., New York.
Didisheim, Hipp. & Bro., Chicago.
Draper, O. M.
Druiff, S. & S.
Dueber Watch Case Mfg. Co.
Earl & Co.
Ehrlich & Sinnock.
Eichberg & Co.
Eisenmann Bros.
Kirby, H. A., Co.
Knapp, Chas.
Knights, C. H., & Co.
Krementz & Co.
Kroeber, F., Clock Co.
Landers, Frary & Clark.
Lapp & Flershem.
Larter, Elcox & Co.
Lassner & Nordlinger.
Lederer, Henry, & Bro.
Lederer, S. & B.
Lehmann, E. A., & Co.
Levy & Dreyfus Co.
Leys, Trout & Co.
Lindenborn, S.
Link, William.
Logee, E. L., & Co.
Lorsch, A., & Co.
Lounsbury, A., & Son.
Low, Weinberg & Co.
Mahony, D. J.
Malliet, C. G., & Co.
Manhattan Silver Plate Co.
Marquardt, G. W., & Sons.
Martin, Copeland & Co.
Marx, D.
Marx & Brod.
Mathey Bros., Mathez & Co.
Mead, M. A., & Co.
Meriden Britannia Co.
Meriden Britannia Co., Chicago.
Meriden Silver Plate Co.
Michelson, I.
Moore & Co.
Moore & Evans.
Mount & Woodhull.
Mowry, W. F.
Muhr, J., & Bro.
Neresheimer, E. A., & Co.
New Haven Clock Co.
Non-Retailing Co.
Norris, B. F., Alister & Co.
Odenheimer, Zimmern & Co.
Ollendorff, I.
Oppenheimer, Zach. A.
Oppenheimer Bros. & Veith.
Oppenheimer, H. Z. & H.
Osborne Bros. Co.
Osgood, H. A., & Son.
Oskamp, Clemens.
Ostby & Barton Co.
Pairpoint Mfg. Co.
Pairpoint Mfg. Co., Chicago.
Peabody, A.
Peckham Seamless Ring Mfg. Co.
Percival, D. C., & Co.
Pfaelzer Bros. & Co.
Philadelphia Watch Case Co.
Plainville Stock Co.
Plaut, A. & J.
Potter, W. K.
Powell, S. C.
Powers & Mayer.
Prager, Morris.
Quayle, Thos., & Co.
Racine, Jules, & Co.
Reddall, J. W., & Co.
Redlich & Co.
Reed & Barton.
Elgin National Watch Co., New York.
Elgin National Watch Co., Chicago.
Emrich, I., & Co.
Engelfried, Braun & Weidmann.
Eppenstein, M. C., & Co.
Ettlinger, L., & Sons.
Fahys, Jos., & Co.
Felger, F. & F.
Fink, J. H., & Co.
Fink, Bodenheimer & Co.
Fleishman, M. S., & Co.
Follmer, Clogg & Co.
Fontneau, Cummings & Fagain.
Forsinger, J. W.
Foster & Bailey.
Fradley, J. F., & Co.
Frankel's, J., Sons.
French, I., Assignee.
Freund, H., & Bro.
Freund, Max, & Co.
Friedlander, J., & Bro.
Friedlander, R. L. & M.
Froehlich, H., & Co.
Fuchs, Ferd., & Bro.
Gattle, Ettinger & Hammel.
Geneva Optical Co., Chicago.
Geneva Optical Co., Geneva.
Gesswein, F. W., Co.
Gilbert, Wm. L., Clock Co., New York.
Gilbert, Wm. L., Clock Co., Chicago.
Ginnel, Henry, & Co.
Glickauf & Newhouse.
Globe Optical Co.
Goddard, Ira.
Goldsmith, A., & Son.
Goodfriend Bros.
Gorham Manufacturing Co.
Green Bros.
Hahn, H. F., & Co.
Hamilton & Hamilton, Jr.
Hamilton Watch Co.
Hammel, Riglander & Co.
Happel, F. C., Co.
Hardy, F. A., & Co.
Hayward & Sweet.
Hedges, W. S., & Co.
Heilbronn, J., & S. Marchand.
Heintz Bros.
Henrich, H.
Hermann & Co.
Heyman & Kramer.
Hirsch, Leon.
Hirschberg, Sig.
Hodenpyl & Sons.
Holmes & Edwards Silver Co.
Howard, E., Watch & Clock Co.
Hutchison & Huestis.
Illinois Watch Co.
Irons & Russell.
Jacot & Son.
Jeanneret, P. A., & Co.
Johnson, E. S., & Co.
Johnson, J. W.
Juergens & Andersen Co.
Jung, Staiger & Klitz.
Kahn, L. & M., & Co.
Kaiser, David, & Co.
Katz, A. R., & Co.
Kaufman, Louis, & Co.
Keller, L. H., & Co.
Keller & Untermeyer Mfg. Co.
Kent & Stanley Co., Limited
Ketcham & McDougall.
Keystone Watch Case Co.
King, Julius, Optical Co.
King, Julius, Optical Co., Chicago.
King & Eisele.
Kinscherf, William.
Reed & Barton, Chicago.
Reed-Bennett Co.
Rees, Zimmern & Rees.
Reeves, Sillcocks & Co.
Richards, E. Ira, & Co.
Richardson, Enos, & Co.
Richardson, J. W., & Co.
Riker Bros.
Riley, French & Heffron.
Ripley-Howland Mfg. Co.
Robbins & Appleton.
Robert, Edmond E.
Rockford Silver Plate Co.
Rogers, Wm., Mfg. Co.
Roseman & Levy.
Rosenfeld, W. I.
Rosenzweig Bros.
Rothschild Bros.
Rozelaar Bros.
Sandland, Capron & Co.
Saunders, J. F.
Scheidig, John, & Co.
Schrader, Theo., & Co.
Schulz & Rudolph.
Schwob, A.
Scott, J. T., & Co.
Shepard Mfg. Co.
Sherwood, John W.
Shiebler, A. K., & Son.
Simmons, R. F., & Co.
Simons, Bro. & Co.
Simons, Bro. & Co., Chicago.
Simpson, Hall, Miller & Co.
Simpson, Hall, Miller & Co., Chicago.
Sinnock & Sherrill.
Sloan & Co.
Smith, Alfred H., & Co.
Smith, C. Sydney.
Smith, T. I., & Co.
Smith, Wm., & Co.
Smith & North.
Snow & Westcott.
Spencer Optical Mfg. Co.
Sprochnle & Co.
Stanton, H. L., & Co.
Stern Bros. & Co.
Strashurger's, L., Son & Co.
Straus, L., & Sons.
Strauss, Jacob, & Sons.
Sussfeld, Lorsch & Co.
Swartchild & Co.
Swigart, E. & J.
Tarrant & Gismond.
Totten & Sommer Co.
Towle, A. F., & Son Co.
Towle Mfg. Co.
Towle Mfg. Co., Chicago.
Treibs Bros.
Unger Bros.
Union Braiding Co.
U. S. Diamond Cutting & Polishing Co.
U. S. Smelting & Refining Works.
Van Etten, F. M.
Van Wezel, S. L.
Voss, J. S., & Son.
Walhizer, Geo. E.
Wallace, R., & Sons Mfg. Co.
Wallach, A., & Co.
Wallach & Schiele.
Waterbury Clock Co.
Waterbury Clock Co., Chicago.
Waterbury Watch Co.
Webster Company.
Wendell & Co.
Wendell & Co., Chicago.
West, White & Hartman.
Wheeler, H. W., & Co.
White, N. H., & Co.
Whiting Mfg. Co.
Wilcox, D., & Co.
Wittnauer, A.
Wolff, A.
Wood, Chas. F., & Co.
Wood, J. R., & Sons.
Young, Otto, & Co.
Zellenka, Philipp, & Son.
Zimmern, Henry, & Co.

The controversy between lawyer Leslie E. Hulbert and jeweler Spencer Green, Rochester, N. Y., over the ownership of a diamond ring, was brought up in Special Term again last Saturday, when Hulbert made a motion for a new trial. It was denied by Justice Werner.

To Secure a

Contented Customer

Sell him a Krementz One-Piece Collar Button, for dress shirts, as represented by cut.

Krementz Dress Shirt Collar Button

Guarantee.

If from **ANY CAUSE** one should get damaged, either in the hands of the *dealer* or *wearer* a new button will be *given in exchange.*



PATENTED.

PATENT SUSTAINED BY U. S. SUPREME COURT.

Made in three sizes known as

7L, 8L and 9L

The Standard American Collar Button.

Extra Long Post. Extra Width of Back.

Solves All Collar Button Problems.

1, One Piece; 2, Never Break; 3, Head Right Shape; 4, Post Right Length;
5, Easiest to Button; 6, Stays Buttoned; 7, Easiest to Unbutton;

8, No Lever or Twist to Bother.

9, No Repairs—Customer gets new for old one without charge in case of accident of any kind.

18K., 14K., 10K., Gold, Sterling Silver and Own Make 14K. Rolled Plate.

Krementz & Co.,

49 Chestnut St.,
Newark, N. J.

Rare and Unique Exhibit of Works in Hand Wrought Silver.

There is now on view in the East room of the Waldorf-Astoria Hotel, New York, an exhibition of hand wrought silver by the Gorham Mfg. Co., different in kind from anything yet presented to the American public. The exhibition is intended to awaken general interest in a rénaissance of the work of the silversmith of years ago—a return to the true manufacture of silver ware as in old days, as distinguished from the machine made ware of to-day.

In the hundreds of pieces shown there is not one of the company's regular productions, all being made entirely for this exhibition. Each piece, from the largest punch bowl to the smallest vase, is *sui generis* and unduplicated, and has features and characteristics entirely its own. While the designs generally are by one man, W. C. Codman, art director of the Gorham Mfg. Co.'s designing department, the articles themselves were wrought under his direction by different skilled silver workers, and show to a considerable extent the individuality of the makers.

In the manufacture of this silver ware every portion of the work has been done by hand in the old way, pounding, from the metal sheet to the finished product. No solder has been used, and even buffing was omitted, leaving the work in the natural color and finish of the silver. In this wrought ware there is no suggestion of fragility. It has what the craftsmen call the "butler" finish, rendering it impervious to ordinary handling. And by avoiding overelaboration and minuteness of detail work it secures in good measure a solidity that gives it the rugged prospect of permanence. Art lovers will discern in it, it is believed, the features that qualify it for preservation as well as the ordinary uses of silver plate.

Each piece in the collection being different from all its fellows and having its own particular features of interest, an adequate description of the exhibit would necessarily entail a delineation of every piece; suffice it to say that generally in the decoration photographic reproduction of natural objects is eschewed and flowers and foliage are conventionalized and suggested rather than worked out to each small detail. The effect is broadly impressionistic, and the more pleasing for that reason. A water pitcher has water lilies and ferns brought out upon its body with quaint effect of suggestion. One of the largest pieces has a whimsical representation of "Midsummer Night's Dream" running riot through the silver maze of the platter. Here is seen a glimpse of the forest glade, and there the dance of the fairies and there Puck or Titania or Oberon bent on the tricky business which the poet has assigned to them. The figures are spiritedly reproduced and the silver worker has intimated the grove by the easiest and most confident lines.

Another piece is an odd and very original punch bowl treated at the neck with a faun's head. The handles are decorated with the heads of tigers, and the feet with the heads of seals. It is a massive vessel and has a capacity of 14 pints. In the number of loving cups included in the collection are many with especially bold and unconventional designs. One of the most striking of the loving cups in this collection is a large specimen which is drawn up on flutes and decorated with conventional poppy leaf. At the upper edge of the cup appears a poppy very crudely sug-

"A Twice Told Tale."



In the telling of it, a little variation and a little addition.

An O size 14k. open face, joint back, plain Bascine, antique pendant, nickel Elgin movement, in a rich velvet box with a 14 Karat fleur de lis pin, complete only $16.00, subject to the usual cash discount.

We have not neglected other "Specials" in watches because of this one.

C. Ahrens & Co.

Western Union Building.
Nov. 13, 1897.

195 & 197 Broadway, New York City.

gested. The foot of the vessel is a notably curious feature. It is ingeniously drawn out and bent over, so that it provides a good support, and at the same time reveals the quality of the metal and the workmanship.

In one water pitcher the external decoration is of lily leaves drawn up, as it were, over the body of the vessel and only at one side bursting to show the smooth, hammered surface under them. The pitcher is in six great flutes carried the length of the body, and showing as many bosses, the space between being rudely treated with conventional leaves. The handle has a substantial look, and appears to be of one piece with the vessel. The metal forming the lip is curled over to show its quality and thickness. Another pitcher is oblong in shape and has well defined panels, alongside of which are crude decorations of chrysanthemum leaves. The feet are skilfully driven out from the bottom.

But to particularize would require more space than THE CIRCULAR can give to the subject, as almost every one of the other pieces, vases, punch bowls, loving cups, candelabra, tankards, comports, rose jars, etc., are as worthy of a full description as those already mentioned. The collection was opened first Thursday last, when a private view was afforded the members of the press, and Friday when it was shown especially to artists, architects and collectors. It was formally opened to the public Monday, and will continue this week during the days of the Horse Show, until Saturday night.

The Death of Joseph T. Galatin.

ELMIRA, N. Y., Nov. 12.—Joseph T. Galatin died at the home of his aunt, Mrs. S. R. Rathbun, last evening, after nine days' illness with peritonitis. The deceased was 33 years of age, and had conducted a jewelry store at 518 N. Main St. He is survived by his wife, mother, a sister, Mrs. J. H. Comstock, of Buffalo.

The deceased was in the jewelry business in Corning before coming here, and is well known in that place. The funeral will be held Saturday, interment being in Woodlawn.

Collapse of the Arkansas Pearl Industry.

LITTLE ROCK, Ark., Nov. 10.—The Arkansas pearl hunting fever has seemingly collapsed, the buyers no longer wanting them unless of a size and luster seldom found.

F. E. Lindahl has closed the jewelry store of Lindahl & Gustafson, Batavia, Ill., and has taken the stock to Abingdon, Ill., where the firm have bought a business.

Samuel Carpenter, jeweler, Mauch Chunk, Pa., has accepted the position of superintendent of agencies in Eastern Pennsylvania and Rochester Dime Permanent Loan Association. John McPherson will have charge of Mr. Carpenter's business.

M. B. Bryant Enters Upon His 49th Year as a Ring Manufacturer.

On Saturday last Monroe B. Bryant, of M. B. Bryant & Co., commenced his 49th year as a manufacturer of rings, a record perhaps unequaled by any other ring manufacturer in the trade. Mr. Bryant is to-day hale and active and is apparently destined



MONROE B. BRYANT.

to pass many more years in the trade in which he has been prominent for almost half a century. Mr. Bryant is 73 years old, having been born May 2, 1824. He is a native of Chesterfield, one of the hill towns of Hampshire county, Mass., and was the son of Benj. Bryant, a farmer and merchant of that place. After receiving his education at the district and select schools of his birthplace, Mr. Bryant commenced his business career at the age of 17 years, obtaining work as a boy in a dry goods store in North Adams, Mass. Here he advanced to clerk and partner, but after six years the business declined and Mr. Bryant attempted several small ventures, finally going to New York city.

For a time he was employed in the wholesale dry goods business until 1849, when he entered the employ of Ira Richards & Co., manufacturing jewelers with an office at 157 Broadway. In this position he rapidly mastered the requirements of his employers' business, and the conduct of their New York trade gradually passed into his hands. After three years Mr. Bryant became a partner and remained in the firm until December, 1858. Then, with Mr. Bentley, who had been also with Ira Richards & Co. in their manufacturing department, he started the present ring manufacturing business under the name of Bryant & Bentley. The firm's first office was at 15 Maiden Lane, removing in 1864 to 12 Maiden Lane. Bryant & Bentley dissolved in 1887, and then Mr. Bryant admitted the present partners, Jas. A. Smith, who had been with him for 17 years, and Wm. Allen Bryant, his son, changing the firm name to M. B. Bryant & Co. Shortly afterward the firm moved into their present quarters at 10 Maiden Lane.

Mr. Bryant was married in 1851 to Susan Turner, of North Adams. Mr. Bryant was before the war a prominent advocate of the anti-slavery movement and was one of the founders of the Republican party. He was a delegate to the convention that nominated Fremont in 1856 and Lincoln in 1860 and 1864. He has been prominently connected with the Republican party ever since.

The Howards Out of the Management of Howard Sterling Co.

PROVIDENCE, R. I., Nov. 13.—The Howard Sterling Company, silversmiths, 7 Eddy St., have been recently reorganized with a result that has caused considerable comment in this vicinity, although but little information can be gleaned from the interested parties. Rumors of a change or reorganization have for several months been rife, but nothing positive could be ascertained until a day or two ago, when the following list of the new officers was given out: President, John J. Connly; treasurer, S. Ballou; secretary, W. E. Fiske, and superintendent, Theodore Bender. The officers previous to the reorganization had been: President, Hiram Howard; treasurer, Sullivan Ballou; secretary, W. Edward Fiske; general manager, Stephen C. Howard, and superintendent, Theodore Bender. By the new order of things both of the Messrs Howard are dropped out of the board, although Hiram Howard still has a holding of stock.

This company are well known in the jewelry and silver ware trade of the country, and were founded Jan. 1, 1878, under the name of H. Howard & Co., the firm being composed of Hiram Howard, A. J. Scherrieble and Arnold Nicoud. The last, however, withdrew one year later, and a special partnership was formed by the remaining members of the firm with Sterns Hutchins for five years, and the concern became known as Howard & Scherrieble. This house came prominently to notice in the trade by the American lever cuff and collar buttons, which they introduced, and during the five years did an immense business. At the end of the special partnership, Mr. Hutchins retired and Stephen C. Howard, son of the senior member of the firm, was admitted. On Feb. 5, 1884, Mr. Scherrieble withdrew from the concern, and the name was changed to Howard & Son. Gradually other lines of goods were taken up, and in 1890 the Howard Sterling Co. were incorporated. This concern were among the first to popularize the prices of silver novelties and later went into hollow ware with reported success.

The company are now said to be in the control of the Banigans, "the rubber kings." The president, John J. Conly, is a clerk in the Woonsocket Rubber Co., as is also the treasurer, S. Ballou. As to the future of Hiram and Stephen C. Howard, nothing can be learned at this time.

Wood, Bicknall & Potter Co. to Wind Up Their Affairs.

PROVIDENCE, R. I., Nov. 13.—There was not a dissenting vote when the Wood, Bicknall & Potter Co. decided, at noon to-day at a stockholders' meeting, to go into liquidation. The company have not been making any money for several months and the condition of the business was such that everybody concerned was willing to have the affairs of the company wound up. The business has been placed in the hands of a couple of trustees, and they will close it out as soon as possible. Efforts will be made to about wind it up during the Christmas holidays, and by the beginning of the new year the company will have finished their career.

When the meeting was called to order at 11 o'clock there were men present representing 1,063 out of a total of 1,314 outstanding shares of stock in the company. The treasurer of the corporation reported that the liabilities of the company are between $50,000 and $55,000, but while the assets could not be stated, as an account of stock has not been taken since last January, they are thought to be in excess of the liabilities. After listening to this statement the proposition to go into liquidation was made, and without any dissenting remarks the decision was made.

When the main question was thus disposed of, the question of the method to be used in closing out was taken up, and it was decided to place the property in the hands of two trustees, to be by them disposed of for the benefit of the credtiors and shareholders. Frank J. Bicknall and J. Harris Potter, two officers of the company, were appointed the trustees, with instructions to close out as expeditiously as possible. The rooms above the lower floor will be fitted up and used as salesrooms instead of storerooms as heretofore, and in preparing the stock for this final sale the store will be closed for several days.

There are several thousand dollars' worth of goods at the Custom House which have been arriving since the first of October, and are held there for payment of the duty that is owed to the Government. There are $10,000 or $12,000 worth altogether, and as soon as the receipts from the stock that is now on hand warrant it, the duty will be paid and these goods taken from the Custom House and added to the present stock in the store. Some of these goods were purchased originally for jobbing purposes for sale on the road, but they must now be sold at retail.

A number of the shareholders were formerly creditors of the old firm of Wood, Bicknall & Potter, who went into insolvency a year and a half ago. The compromise that was approved by the creditors at that time provided that all creditors under $100 should receive 75 cents cash on the dollar and that all over $100 should receive 50 per cent. in cash and the other 50 per cent. in shares of stock in the new company. Those who received stock in payment are now wondering if they are going to fare as well as those who got only 75 per cent., but got it all in cash. This assignment is not an insolvency proceeding, for all the new creditors are sure to receive their claims in full, but the depression in business continued so long and the margin of profit on the goods was so small that expenses could not be paid if the business was continued.

By the trust deed recorded at the City Hall just before the closing hour, 3 o'clock this afternoon, Messrs. Bicknall and Potter are authorized to take immediate possession and to sell the real and personal estate, either at private sale or public auction, to receive the proceeds of any and all such sales and to collect all moneys due or becoming due and to deliver all necessary deeds, etc., of transfer to convey title. The net proceeds arising from these sales, after the payment of all expenses of executing these trusts, including the payment of rent, salaries of clerks and employes, counsel fees and a reasonable compensation to the said trustees, the said trustees shall apply: 1st. To pay in full for all goods, wares and merchandise heretofore ordered and purchased by said corporation; to pay custom duties on all goods so purchased and now held in bond. 2d. To pay all sums due to the United States, to the State of Rhode Island, to any town or municipality in said State, and for wages of labor per-

Do You Know

We have a large stock of mounted diamonds, comprising everything from elaborate, up-to-date Pendants down to simple and inexpensive Rings and Scarf Pins?

New designs in Cluster Rings, Br oches and Link Buttons.

A complete stock of loose Diamonds, also Pearls and all colored stones.

This stock is at your disposal and will repay your consideration when you wish to buy or have a difficult customer to please.

Hayden W. Wheeler & Co.,

2 Maiden Lane,

New York.

50 Holborn Viaduct,
LONDON.

The "Florentine."



Handle Mirror.

Half Size.



Large Hair Brush.

Half Size.

STERLING
925
1000

TRADE MARK.

ALVIN M'F'G CO
SILVERSMITHS

54 MAIDEN LANE,
NEW YORK.

formed within six months previous to the date hereof, not exceeding $100 to any one person. 3d. To pay in full all creditors, if sufficient; if not, then to each his proportionate part. 4th. The surplus, if any, to be paid to the shareholders in proportion to their several and respective holdings. The deed is signed by George H. Wood as president of the company, and was executed by Stephen O. Edwards, attorney.

The old firm of Warren & Wood started on N. Main St., in 1875, and soon after moved to the present location in the Hoppin Homestead building, Westminster St. In 1888 Mr. Warren withdrew and the firm of Wood, Bicknall & Potter formed. About the same time the business of dealing in silver ware was added to that of crockery, glass ware and bric-à-brac.

Jeweler Geo. T. Beeland Wins a Prize for His Window Display.

MACON, Ga., Nov. 10.—The Macon *Telegraph* offered a prize for the best window display among local merchants. Twenty-seven merchants entered the contest, among them being Geo. T. Beeland, L. O. Stevens & Bro. and the Lazarus Jewelry Co., jewelers. Dry goods, millinery, clothing, shoe and other dealers who pay much attention to window dressing were in the contest, but jeweler Geo. T. Beeland was the winner of the prize. In inspecting the several windows, the committee applied the following conditions:

1. The decorations of all windows must be in position prior to Sunday, Nov. 7, and remain in position until inspected by the committee on Monday morning.
2. The physical or architectural construction of the windows is not to be considered as a part of the display, or to affect the latter one way or the other.
3. All houses contesting for the prize will be required to confine their display as nearly as possible to the goods they handle.
4. No house is to enter more than one window as a contestant for the prize.
5. The merits of display are to be judged from the standpoint of effectiveness as advertising the particular lines of goods handled by a contestant.
6. The decision of the committee is to be announced in The Telegraph on Tuesday morning, Nov. 9, and the space awarded by The Telegraph is to be in some particular issue of the paper no later than one week.

The display of Mr. Beeland consisted of a crystal palace formed of fine cut glass lighted by dainty electric lamps, which made the window dazzlingly brilliant. The tower of the palace was formed of cut glass and shapely columns at each corner added to the beauty of the scene. In front of the palace was a lake in which the whole scene was mirrored. On the lake were two shapely little boats filled with diamonds and glittering jewelry. Handsome umbrellas with fine mountings framed the picture. Snow white sand formed the background. The window was intended to show the public what kind of goods Mr. Beeland carries in his jewelry store. He took advantage of the opportunity to advertise his line of Christmas and holiday goods, along with the usual line which he carrics the year round.

Much regret was expressed because of the sad death of the father of L. O. Stevens, which caused the window of that firm to be withdrawn from the contest and the decorations removed. The deceased was also the father of J. P. Stevens, of J. P. Stevens & Bro., Atlanta, Ga.

A.W.C.CO

American Watch Case Co.,

Manufacturers of Fine Gold Cases,

11 John Street,

New York.

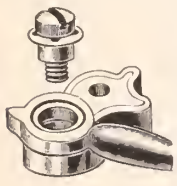
Sold Direct to the Retail Trade Only.
Casing of Swiss Movements a Specialty.

LASSNER & NORDLINGER
L&N
68 & 70 NASSAU ST. N.Y.

The Jobbing Stone house.

THE BEST AND LARGEST STOCK OF

Diamond Cut Doublets in the Market. All Fancy Colors.



Notice cup; spring under head of screw. Guaranteed to prevent temple from wearing loose.

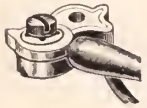
Patent applied for.

Simple.



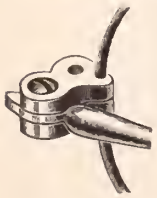
To change lens, remove one screw, which does not disturb temple.

Small.



Patent applied for.

Strong.



Can remove temple without disturbing lens.

Patent applied for.

Neat.

Compact

CONVINCE YOURSELF. Examine P. O. FRAMES critically. The only line showing mechanical improvements. The recognized standard of reliability.

PROVIDENCE OPTICAL CO.'S
Seamless Gold Filled Spectacle,
Eyeglass and Frameless Mountings.



Finished better and will wear equal to gold.
Will always satisfy your customer.
Stiffest and strongest filled frames on the market.
All have our patented end pieces.
Only line of frames where the temples will not become loose after wearing

Every frame stamped P. O. Co

Send for card showing method of manufacture, free.

PROVIDENCE OPTICAL CO.,
7 BEVERLY STREET, - - PROVIDENCE, R. I.



..Fine Holiday Goods..

We Have A Large Assortment of

Sterling Mounted Pocket Books, Card Cases, etc.

Special Attention Given to the Jewelry Trade.

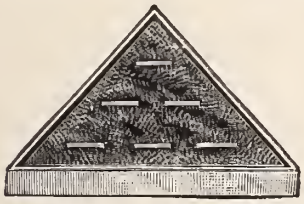
Send for Illustrated Catalogue.

C. F. RUMPP & SONS,

...Manufacturers of Fine Leather Goods...

New York Salesroom, 621 Broadway. Fifth and Cherry Streets, Philadelphia.

The "Little Wonder"



Display Tray is a "Big Wonder."

12 Trays in a Set. A set allows you to make innumerable striking designs for Window Display. Trays made for Rings, Brooches, Watches, etc.

Write for Catalogue.

S. Valfer & Co.,

Makers of Jewelry Boxes, Silverware Cases, Trays, etc.

48 and 50 Maiden Lane, New York.

Chicago: 1005 Stewart Street.

A. J. COMRIE,

AUCTIONEER,

22 John St., N. Y.

SPECIAL SALESMAN OF WATCHES, DIAMONDS BRIC-A-BRAC, FOR ESTABLISHED JEWELERS.

WRITE FOR PARTICULARS.

WOOD & HUGHES,

STERLING SILVERWARE MANUFACTURERS

New York Agents for the Derby Silver Co.

FINE QUADRUPLE PLATED WARE.

No. 24 JOHN STREET, - NEW YORK.

206 Kearney Street, San Francisco, Cal.

HASKELL & MUEGGE, Agents.

CAMPBELL-METCALF SILVER CO.,

SILVERSMITHS,

ALL GOODS 925 1000 FINE.

Factory, Providence, R. I. Offices, New York and San Francisco.

SOUVENIR SPOONS

For every town and city in the United States, Canada and Mexico.

Send for illustrated Circular.

SIMMONS & PAYE,

"The Souvenir House,"

129 Eddy St., - - Providence, R. I.

All kinds of Fancy Wood Chests for Tea Sets and Flat Ware.



Silk and Brocade Cases for Silverware and Jewelry

Canton Flannel Bags and Rolls.

Hebbard and Brother,

860 BROADWAY, NEW YORK.



Busy Jewelers

are those that are handling profitable side lines, and the most profitable of side lines are Music Boxes of the *right* kind.

Regina Music Boxes

are the right kind; they attract custom because they play over 1,000 tunes, because their steel tune discs are indestructible, because they have the strongest movement ever put in a music box with none of the weaknesses found in boxes of other makes, and because a customer will always come again for more tune sheets.

These boxes have handsomely polished cases in all kinds of woods, and can be sold from $7.00 up. Send for catalogue and prices.

REGINA MUSIC BOX CO., Rahway, N. J.

SAWYER & FAHR, Newark, N.J.

Have the call on the New Brooches, Scarf Pins, Links and Charms, all in 14kt. Gold, with either **four leaf clover or forget-me-nots** (natural flowers) which are the very latest novelties for the Holiday Trade.

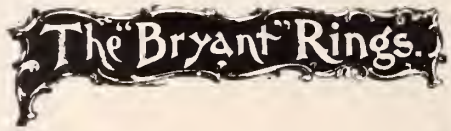
1849——November 13th——1897.

M. B. Bryant & Co.,

...Ring Makers...

10 Maiden Lane, = New York.

This day commences the 49th year of our Mr. M. B. Bryant's experience as a Ring Maker, and he returns his thanks to the trade for its support and confidence. With increased facilities we are continuing the manufacture of to better advantage than ever before. Selection packages sent to responsible jewelers.



The "Imperial" Collar Button.





Patent Applied For.

Made in 10, 14 and 18k. Gold, and in Silver.

Head turns on a pivot with a spring arrangement, enabling you to have button in proper position when inserting into or removing from buttonhole.

Write to the Makers,

BIPPART & CO.,

Manufacturing Jewelers,

23 Marshall Street, - - - NEWARK, N. J.

ESTABLISHED 1873.

TRADE  MARK.

DAY, CLARK & CO.,

MAKERS OF

FINE JEWELRY,

23 MAIDEN LANE, NEW YORK.

JOHN C. DAY.
SAMUEL CLARK.
FRANKLIN DAY.
WALLACE S. CAMPBELL.
WALTER R. SHUTE.
WILLIAM A. COBB.

The New York Jewelers' Association's Annual Banquet.

The 23d anniversary of the New York Jewelers' Association will be celebrated by a banquet at Delmonico's new salon, 44th St. and Fifth Ave., New York, on the evening of Thursday, Feb. 10, 1898, and every effort will be made on the part of the dinner committee to make this a "banner occasion" in every respect.

The diagrams for seats will be ready in the course of the week and due notice will be given to the members. The requests made to members of the Association for an expression of their views regarding the dinner met with a most hearty and favorable response.

No Fall Meeting of the Alabama Retail Jewelers' Association.

BIRMINGHAM, Ala., Nov. 13.—The Alabama Retail Jewelers' Association will not meet this Fall on account of the yellow fever. Many of the members live in the infected districts, and though frost has come their business has been so badly demoralized, they do not feel that they are justified in going away even for a few days.

Secretary Rosenstihl says there will probably be a meeting early in the Spring, at which time the business naturally falling to this session will be transacted.

An Optical Swindler Rampant in New York State.

MIDDLETOWN, N. Y., Nov. 6.—A man, who said he was an optician and who visited parts of Sullivan county several weeks ago, would examine the eyes of a possible customer and then claim to have discovered a cataract. If he could persuade his victim to submit to an operation he would prod about the eye and finally produce a bit of dried meat from up his sleeve or between his fingers and announce that it was the cataract. He would then give his patient a bottle of spring water, fit a pair of 15 cent glasses, charge all that he could get and go in quest of new cataracts.

The man sold a Mrs. Peck, of Youngsville, a pair of glasses for $1.50 and charged $13.50 for an "operation." He gave her an order on Dr. Whitcomb, of Liberty, for the refunding of the money if everything was not satisfactory. She was not satisfied, and when she applied to Dr. Whitcomb for the money the swindle was revealed. Dozens of other victims have been discovered who paid the man sums ranging from $5 to $25.

The Australian Opal Co.,

57 Maiden Lane, New York.

Importers and Cutters.

RUBIES, SAPPHIRES, EMERALDS, CATS' EYES and all kinds of FANCY STONES.

Canada and the Provinces.

BUSINESS OUTLOOK.

Prospects for the holiday trade are very encouraging. Sterling silver novelties are still the rage as last Fall and there are indications that December will find the manufacturers barely able to supply the demand. All classes of silver mounted brushes are much in demand and silver mounted manicure sets continue in favor. In rings opal is much in fashion and is also popular for scarf pins and pendants. Jewelers are this season handling steel bladed knives and fine cutlery generally to a much greater extent than formerly.

J. W. Boyce, Ottawa, is selling off at auction.

R. Landers is opening a jewelry store in Vancouver, B. C.

F. Kennedy, Vancouver, B. C., has sold out to A. Afford.

Dunne & Lively is the style of a new firm lately started in Chatham, Ont.

Albert J. Grigg, Clinton, Ont., has given a chattel mortgage to W. Grigg for $1,300.

The business of Radford & Co., Winnipeg, Man., was affected by fire a few days ago.

Andrew B. Bell, Aurora, Ont., has given a chattel mortgage to J. L. Ross; amount, $125.

The Montreal Watch Case Co., Montreal, have issued a writ against J. B. D. Legare for $19.

Louis Lapointe, the Montreal jewelry thief, has been sentenced to seven years in the penitentiary.

B. Stewart, Carberry, Man., is just completing a fine two-story building and is increasing his stock.

The imports of jewelry and watches into Montreal during October last were $33,872, against $20,571 in October, 1896.

J. O. Patenaude, late of Henry Birks & Sons, Montreal, has opened an optical and watch repair store in Nelson, B. C.

Edmund Scheuer is visiting New York, Providence and the Attleboros, placing large orders for novelties for the holiday season.

Mr. Cochenthaler, Montreal, has finished the remodeling and enlarging of his store, and he now has one of the largest and most tastefully arranged jewelry stores in the city.

A meeting of the creditors of J. H. McClelland, Hastings, was held Nov. 5 in the office of Assignee Tew, Toronto. The creditors agreed to accept 20 cents on the dollar cash, and the insolvent was given till Wednesday to make the necessary arrangements.

Provincial jewelers visiting Toronto the past week included: W. W. Port, Brighton; D. Lundy, Mount Alban; L. Atkinson, Newmarket; T. E. Benson, Little Current; A. Grobin, Stouffville; A. P. Wilson, Georgetown; W. B. Webb, Allendale; H. Richardson, Ingersoll; J. S. Smith, St. Catherines.

Birmingham, Ala.

J. J. Sullivan has opened a stock of jewelry and musical instruments in Bessemer, Ala.

E. Gluck has presented the South Side Fire Department with a handsome new clock.

O. S. Higgins has put in a bench and a small stock of jewelry at the corner of Second Ave. and 19th St.

Mrs. Dilworth and children, family of the popular jeweler and optician at Jasper, Ala., have reached home after a long absence, being quarantined in Mississippi on account of the yellow fever scare.

William Rosenstihl, secretary of the Alabama Retail Jewelers' Association, is in New York, where he has gone to purchase a holiday stock for his house, Rosenstihl Bros. He will probably be in New York for six or eight days.

All Alabamians are happy that Montgomery's popular jeweler, C. L. Ruth, escaped the yellow fever. While thousands of men left the city, including the Governor and most of the State officers, Mr. Ruth with other good citizens stayed and fought the scourge.

H. Houpt, one of the oldest jewelers in the State, is dangerously ill at his home on Avenue F. He has been in the business here continuously for 18 years. T. L. Borum is in the city attending the bedside of Mr. Houpt, his stepson. He is the leading jeweler at Pratt City, Ala.

LIQUIDATION SALE.

We must turn our stock into CASH within the next 60 days in order to meet contracts in January. Every article has been marked low, and in addition we will make extra discounts to large purchasers.

Imitation Bronzes, Gilt Regulators, China Clocks,

Sevres Vases, Enameled Plaques,

— China. —

LE BOUTILLIER & CO.,

860 Broadway, N. E. Corner 17th Street, New York.

Boston.

George E. Fletcher, salesman for Morrill Bros. Co., has the sympathy of many friends in the trade in his bereavement by the death of his wife.

The Paul Askenasy Co. failure was precipitated, it is stated, by the International Trust Co., who were among the creditors. The other Boston creditors, as a rule, are not in the failure for very large amounts.

A final settlement has been effected by William Paul with his creditors, the amount of the composition offer made by him having been paid into court last Wednesday. The creditors will receive 40 per cent. on their claims.

H. E. Duncan, one of the best known missionaries of the American Waltham Watch Co., was seriously injured one day last week while bicycle riding by a fall from his wheel. He was picked up in an unconscious condition, but is reported to be on the road to complete recovery, and will be out again soon.

Buyers in town the past week included: R. H. Harris, Yarmouthport, Mass.; S. M. Holden, South Londonderry, Vt.; S. C. Hinckley, Blue Hill, Me.; C. H. Place, St. Albans, Vt.; J. E. Chickering, Suncook, N. H.; E. R. Bumps, Thomaston, Me.; N. A. Frost, Hanover, N. H.; E. M. Walker, Taunton, Mass.; George Tilden, Rochester, N. H.; J. E. Stevens, Rumford Falls, Me.; A. L. Richards, East Rochester, N. H.; F. W. Roberts, Northampton, Mass.; F. M. Nichols, Taunton, Mass.

A meeting of the creditors of Wilson Bros., the Tremont Row jewelers, has been called for the purpose of receiving the statement of the assignees, and will be held this afternoon at 2 o'clock at the Crawford house. It is probable that a proposition will be presented by each of the brothers for the business. Which will have the most substantial backing remains to be seen. It is hardly likely that any offer which does not come with something substantial in the way of a guarantee will be accepted by the creditors, however, and the outcome of the affair is awaited with much interest.

Springfield, Mass.

Apparently there is a good chance for a live jeweler in Chicopee Falls. The town is a part of the city of Chicopee, has a population of 6,000 or 7,000. and is now without a jewelry store.

Tiffany & Co., New York, have just supplied the Smith College seniors with their college pins. The pins are of gold with a face of blue and white enamel in which are marked the letters "S. C."

Matthew Chapman, a retired cutlery manufacturer, of Greenfield, has just died. He was born in Sheffield, Eng., his father being a manufacturer of cutlery. He came to this country in 1841, and entered the employ of John Russell, the founder of the cutlery business in America. Mr. Chapman's ability was so marked that he rapidly advanced and at the time of his retirement he was receiving a salary of $25,000 per year.

The Prentiss Clock Co. will furnish the new high school building with all its clocks under a sub-contract with Plummer & Ham, Worcester, who will supply the lighting, telephone and clock systems. The Prentiss Co. will use their system, which is in vogue in many schools throughout the country. Plummer & Ham figured the system to cost $840. Among the others who bid to furnish the clocks entire were: Berkshire Electric Co., Pittsfield, $840; Thomas W. Byrne & Co., Boston, $1,715; Central Electric Co., Worcester, $1,237; S. W. Fuller, Boston, $1,275; E. Howard Watch & Clock Co., Boston, $1,930; Johnson Electric Service Co., Boston, $1,205; Johnson & Morton, Utica, N. Y., $1,908; Edwin C. Lewis, Boston, $1,200; Lord Electric Co., Boston, $1,100; Standard Electric Time Co., Waterbury, Conn., $1,068; Ziegler Electric Co., Boston, $1,372.

Jewelers' Gold Bars Exchanged for Gold Coin.

Week Ended Nov. 13, 1897.

November	8	$31,301
"	9	42,196
"	10	16,041
"	11	15,825
"	12	46,724
"	13	5,265
Total		$157,352

A Popular Novelty==Great Value for the Money.



Cut is one-third size of the articles.

SET OF BRUSH, MIRROR, COMB AND TRAY.

The Tray and the backs of the Brush and Mirror are handsomely decorated china, and the mountings are satin finished, silvered or gilt.

Sample set sent to dealers, whose names are not on our books, on receipt of price, **$3.25.**

LEVY & DREYFUS CO., 41 BARCLAY STREET, AND 46 PARK PLACE, NEW YORK CITY.

MANUFACTURERS AND IMPORTERS OF CHINA NOVELTIES, BRIC-A-BRAC, STATUARY, ETC. Send for Illustrated Catalogue of China Novelties.

The Krementz One Piece Collar Button Must Not Be Infringed Upon.

Some time ago it came to the knowledge of Krementz & Co., Newark, N. J., that the firm of Cobb, Evans & Cobb, Mansfield, Mass., were making a one piece collar button, and they forthwith began proceedings in the United States Circuit Court at Boston, Mass., alleging infringement upon a patent controled by Krementz & Co. A common law writ was issued by the Circuit Court to the Marshal, commanding him to attach the goods and estate of Frank M. Cobb, Frank J. Evans and Justin L. Cobb, of Mansfield, co-partners doing business at Mansfield under the firm name of Cobb, Evans & Cobb, to the value of $10,000.

Alexander P. Browne, of Boston, accompanied by a deputy of the United States Marshal, went to Mansfield, but it was not necessary to serve the papers because the lawyer talked the matter over with Cobb, Evans & Cobb, and they came to an agreement whereby the defendants were to stop the manufacture of the infringing article and surrender dies and all the infringing goods on hand, as may be seen from the following copy of the letter of agreement from the defendants to Mr. Browne, attorney for Krementz & Co.:

MANSFIELD, Mass., Oct. 24, 1897.

Alex. P. Browne, Esq.,

Dr. Sir:—Having been notified by you of the claim of Messrs. Krementz & Co. of infringement by us of patent for one-piece button, we hereby agree (1) to discontinue forthwith the manufacture or sale of the buttons complained of, (2) to consent to the issuance of a perpetual injunction against us during the life of the Krementz patent, and to deliver at once all infringing buttons and special tools for making the same.

COBB, EVANS & COBB,
By J. L. Cobb.

Cobb, Evans & Cobb also agreed to pay all legal and other costs in the proceedings.

The United States Supreme Court sustained the claim of Krementz & Co. to the exclusive right to the manufacture of the one piece collar button, and from the termination of the above proceedings it is clear that parties who designedly or inadvertently disregard this decision of the United States Supreme Court will not have a very comfortable time.

Death of John L. Gropengisser.

PHILADELPHIA, Pa., Nov. 12.—John L. Gropengisser, an old time and well known watch and clock maker, died on the 9th inst. at his home, 2447 Pallas St., in the 87th year of his age. He was born at Ottenstein, Germany, Oct. 7, 1811, and learned his trade at Braunchweich, Germany. He worked at his trade in Sweden and England, and in the latter country began business on his own account. While in London he married Miss Louise W. Francke, and in 1839 the young couple came to Philadelphia.

Arriving in this city, Mr. Gropengisser was for a time employed by the elder Riggs, father of Riggs Brothers, then on Front St., above Dock St. He went into business for himself in 1841 on Front St., above Chestnut, and five years later he moved to 3rd St., below Walnut, where he remained until 1856, when he moved to Walnut St. above 8th. In 1888 he transferred his business to Market St., above 19th, and a few years later to 11th St., below Locust, where he remained until about two years ago, when he retired.

HIGH GRADE HOLIDAY GOODS.



STERLING SILVER TOILET SETS.

264	Hair Brush, -	$2.63	271	Hat Brush - -	$0.75	278	Gent's Comb, -	$0.50
265	Mirror, - -	6.75	272	Cloth or Hat Brush, -	1.50	279	Hair Brush, -	2.12
266	Gent's Comb,	.40	273	Dressing Comb -	.63	280	Cloth Brush, -	2.12
267	Hair Brush, -	2.50	274	Military Brushes, per pair,	3.75	281	Hair Brush, -	2.37
268	Cloth Brush, -	2.25	275	Hat Brush, - - -	1.00	282	Mirror, -	6.75
269	Mirror, -	6.75	276	Cloth Brush, - -	2.12	283	Face, Nail or Velvet Brush, -	.69
270	Dressing Comb,	.79	277	Mirror, - - -	5.50			

PRICES SUBJECT TO CASH DISCOUNT.

THIS Plate illustrates only one of our many assortments. We carry every conceivable article under the head of Sterling Silver Novelties and Fine Gold Jewelry.

"IT PAYS TO BUY OF US."

Send For Catalogue.

S. C. POWELL, 51 Maiden Lane, NEW YORK.

TRADE MARK
of the
GORHAM MFG. CO.
SILVERSMITHS,
Stamped upon all their productions
in
STERLING SILVER.



NEW YORK:
Broadway and 19th Street.
23 Maiden Lane.
CHICAGO:
131-137 Wabash Avenue.
SAN FRANCISCO:
118-120 Sutter Street.
WORKS: PROVIDENCE, R. I.

Mr. Gropengisser's specialities, which brought him considerable reputation, were astronomical clocks and old fashioned high case "grandfather's clocks." Until his last illness he wound up the clocks at the Girls' High School, the Children's Hospital, Pennsylvania Fire Insurance Co., Western National Bank and the Girard Fire Insurance Co. He leaves two sons and two daughters—Lewis C. and Albert W., both of whom are in their father's business, the daughters being the Misses Amelia A. and Johanna A. Gropengisser. The sons now conduct the 11th St. establishment.

The Creditors of J. Palmer & Co.

John Palmer, doing business as J. Palmer & Co., dealer in fancy goods, jewelry novelties, etc., at 8 and 10 E. 14th St., New York, made an assignment Nov. 9 to Max Hilborn, giving preferences for $16,625.

Schedules of J. Palmer & Co. were filed in the Supreme Court on Saturday. They show liabilities of $44,172, with nominal assets of $47,573, said to be actually worth $20,650; $13,000 of the liabilities is for borrowed money and the remainder for merchandise. The assets consist of stock, nominally $34,815, actually $17,464; book accounts, nominally $3,322, actually $1,685; and fixtures, etc., nominally $9,436, actually $1,500.

Among the creditors in the jewelry and kindred trades are: Ansonia Clock Co., $1,495; Ferd. Bing & Co., $167; Bawo & Dotter, $243; D. R. Corbin, $13; Dennison Mfg. Co., $18; Derby Silver Co., $56; Fowler Bros., $67; Fletcher, Burrows & Co., $187; J. Hoagland & Co., $23; Holmes, Booth & Haydens, $67; F. Kaufman, $21; S. & B. Lederer, $218; Lazarus Rosenfeld & Lehmann, $284; P. & A. Linton, $38; H. C. Lindol, $603; Meriden Britannia Co., $356; Marden & Kettlety, $70; Meriden Cutlery Co., $68; Mockridge Jewelry Co., $97; Pairpoint Mfg. Co., $26; Providence Stock Co., $50; Riley, French & Heffron, $131; Rice & Hochster, $153; W. A. Rogers, $24; Wm. Rogers Mfg. Co., $12; Rogers & Bro., $10; Rogers Silver Plate Co., $31; Stone Bros., $135; Stone Sterling Silver Co., $179; Spencer Optical Mfg. Co., $58; Sussfeld, Lorsch & Co., $27; Watson, Newell Co., $94; Waterbury Watch Co., $57; Frank M. Whiting & Co., $89; and Willets Mfg. Co., $417.

Valuable Finds of Turquoise Reported from California.

SAN FRANCISCO, Cal., Nov. 13.—A mining engineer named Thomas Bassett, who has just returned from Mojave Desert, says he found a very rich turquoise mine, which will make him a millionaire. He brought with him 60 pounds of the mineral, which, it is said, has been valued at from $4 to $8 a karat. Bassett will not disclose the site of the mine, but says it is somewhere in the southern part of San Bernardino County.—New York *Sun*.

It was the opinion of experts seen by a CIRCULAR reporter that while it is possible that Bassett may have brought 60 pounds of turquoise with him, it is doubtful if the stones were worth $4 to $8 per karat, as turquoise so valuable is not likely to be found in quantities of that size.

The KING of them all!



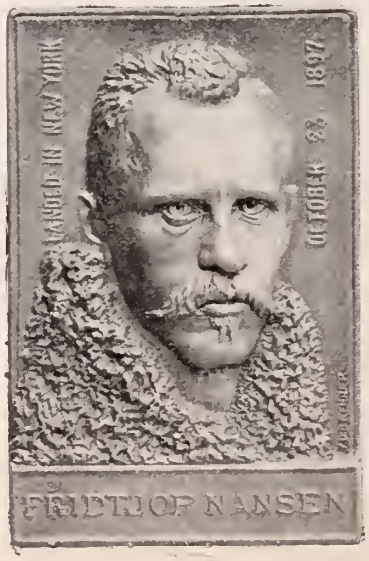
The "Best Lever" (Patented) Collar Button
(IMPROVED.)
Made in 10 and 14K.
PRICE REDUCED.
Strong. Durable. No steel spring to get out of order. Easily repaired.
Combines the advantages of all the patented buttons now in the market. For particulars apply to Sole Owners
CHAMPENOIS & CO.,
Manufacturers of Gold Jewelry.
50 Walnut St., NEWARK, N. J.

J. Bulova
Fine Diamond & Pearl Pendant Mountings.
57 Maiden Lane New York.
write for particulars.

EXACT SIZE OF MEDAL.

THIS MEDAL IS TO BE HAD IN ALL METALS.

SEND FOR CIRCULAR,



DIES AND HUBS CUT FOR ALL KINDS OF MEDALS, BADGES, PORTRAITS, CRESTS, COATS OF ARMS, BUTTONS, SILVERWARE AND JEWELRY.

EMBOSSING PLATES FOR FANCY STATIONERY AND LEATHER. WAX SEALS AND SEAL PRESSES.
DESIGNS AND ESTIMATES FURNISHED ON APPLICATION.

VICTOR D. BRENNER
ART DIE CUTTER AND MEDAILLEUR,
108 FULTON ST., NEW YORK.

The Old Failure of Ermold & Tyack in the Courts.

READING, Pa., Nov. 11.—The case of Adelphi Silver Plate Co., New York, vs. Peter S. Ermold and Frank Tyack, trading as Ermold & Tyack, P. M. Ermentrout, agent, and National Union Bank, garnishees, has been tried before Judge Endlich. The plaintiffs allege that while Ermold & Tyack were doing business they sold them a large bill of goods and shortly after the firm confessed judgment and the plaintiffs were among the creditors who were left. They further allege that a few hours before the Sheriff made his levy and closed the store Mr. Ermold took valuable jewelry from the store and kept it at his home until the sale was over and then disposed of it in other ways.

Mr. Ermold was placed on the stand and questioned about the matter. He admitted removing diamonds valued at $1,000 and watches worth $300 before the Sheriff's sale, but he said he gave them as collateral security on loans to friends. On cross-examination he admitted that the watches had been sold by him and the proceeds appropriated to his own use.

K. L. Garrison's Method of Victimizing Merchants.

CINCINNATI, O., Nov. 15.—K. L. Garrison, of Toledo, rented a store on W. 5th St. five weeks ago. He has victimized Phillips & Richter, jewelers; Amberg & Co., notions; Mr. Levison, fancy goods, and others. The first bills were small and he paid cash. The next bills were large on 30 days' time. He shipped the goods away as fast as he bought them. Three boxes arrived from the east the next day after he left, and they were saved. There is no clue to the whereabouts of Garrison or the goods he shipped away. He left empty boxes, furniture and fixtures, which he bought on time.

Mrs. Kern Partially Frustrates a Bold Raid Upon Her Store.

LOUISVILLE, Ky., Nov. 10.—A negro got away with about $200 worth of diamonds from Joseph Kern's jewelry store, 260 E. Market St., this afternoon at 1.45 o'clock. Mr. Kern was at dinner, and while his wife was showing a customer some spectacles, the negro grabbed a tray full of rings and bolted for the door. Mrs. Kern bravely headed him off and he dropped the tray. But he was determined to have something for his trouble, so he picked up a small bunch of rings and made off with them. The police have his description.

Joseph Blum, Once a Jeweler of Rochester, N. Y.

LOUISVILLE, Ky., Nov. 11.—Joseph Blum, one of the oldest and best known merchants in the city, died Tuesday at his home. Mr. Blum was born in Wurtemburg, Germany, in 1833. He came to this country when he was 17 years of age and settled in Rochester, N. Y., where he engaged in the jewelry business. In 1866 he came to Louisville and engaged in the dry goods business with his brother, Solomon Blum, on Market St., between 4th and 5th. In 1876 the firm, known as Blum Bros., moved their stock to 344 Fourth Ave., where the business has since been conducted.

Death of William Hisgen, Sr.

ALBANY, N. Y., Nov. 12.—William Hisgen, Sr., who was engaged in the jewelry business in this city for many years, died yesterday at the home of his daughter, Mrs. E. R. Pinney, 98 Madison Ave., of dropsy.

Mr. Hisgen was born in Darmstadt, Germany, in 1830, and came to this city in 1848. Ten years later he went to Petersburgh, Ind., where he engaged in the jewelry business until 1882, when he returned to Albany and continued in the same business until 1886, when he retired. The Hisgen Bros., manufacturers of axle grease, are four of his sons. Eight children survive him, five of whom reside in this city.

Court Draws a Line Between Laborers and Material Men.

CINCINNATI, O., Nov. 10.—Judge McNeill, in the recent Duhme Co. embarrassment, held last Saturday that under the statutes for laborers any portion of their claims being for material furnished shall not be a lien on the trust funds of an employer. Claims only for pure labor shall be allowed.

Determined

not to be undersold by anybody we offer **to the legitimate jewelry trade only,** our

14 K. Tiffany Cramp Belcher and Wire Ring Mountings at 85c. per pwt., always in stock, and our

10 K. Tiffany Cramp Belcher and Wire Ring Mountings at 70c. per pwt.; orders solicited.

Terms: 4 months net; 2 per cent. off spot cash.

These goods are our standard make of 20 years' reputation, and are **Not Cast.** Also a complete line of mountings in pendants, brooches, fancy and cluster rings, scarf pins, studs, etc. at lowest prices.

A large and varied Stock of Loose and Mounted Diamonds and Combinations with Pearls and all Precious Fancy Stones.

Memorandum orders solicited. Goods to and from our office insured in transit. Special order work a specialty. Estimates and designs free.

INGOMAR GOLDSMITH & CO.,

MAKERS OF

FINE MOUNTINGS AND DIAMOND JEWELRY,

IMPORTERS OF

DIAMONDS AND PRECIOUS STONES.

14 Maiden Lane, - - New York.



Our Traveling Representatives

Traveling representatives may consider these columns open for the publication of any news or items of interest regarding themselves or ther confrer es.

The Board of Managers of the Joint Traffic Association have fixed the standard time for fast trains between Chicago and New York at 26 hours and between St. Louis and New York at 30 hours. All trains scheduled to make the run in less time must be considered as excess fare trains and the charge must be $1 per hour or fraction of an hour, by which this time is reduced.

The travelers in Kansas City, Mo., last week were: S. K. Jonas, Imperial Optical Co.; Geo. S. Pollitz, Rice & Hochster; W. C. Barry, Larter, Elcox & Co.; J. M. Morrow, American Watch Case Co.; DeLancey Stone, Shafer & Douglas; I. R. Theise, I. M. Berinstein; S. W. Abbey, E. Ira Richards & Co.

A. B. Doggett, representing the Middletown Plate Co., is back in Chicago from Texas. He says trade was somewhat wrought up over the fever, but that good sales were made. "It was unpleasant traveling on account of quarantine, but the trade secured fully justified the inconvenience one was put to."

Indianapolis, Ind., trade was visited last week by the following travelers: C. C. Offerman, Wm. Smith & Co.; Jack Fuller, J. G. Fuller & Co.; Wm. W. Middlebrook, B. A. Ballou & Co.; Mr. Haskin, T. I. Smith & Co.; E. K. Bennett, Hamilton Watch Co.; S. H. Brower, R. L. Griffith & Son Co.; H. D. Mix, Wightman & Hough Co.; Chas. A. Gallagher, Sinnock & Sherrill; Geo. Southwick, Union Braiding Co., and S. A. Bennett.

The following knights of the grip entertained the Portland, Ore., jewelers with complete lines of samples during the first week of November: James W. Hagan, Bippart & Co. and Newark Tortoise Shell Novelty Co., Newark, N. J.; Herbert C. Van Ness, Unger Bros., Newark, N. J.; E. B. Dana, Carter, Hastings & Howe, New York; Arthur L. Judis, C. P. Goldsmith & Co., New York; H. H. Jacobson, Jacobson Bros., New York.

There were few traveling men in Springfield, Mass., the past week, but among them was Mr. Bliss, who made his first trip through New England for Larter, Elcox & Co. Mr. Bliss is one of the most popular traveling men who visits Springfield, and on the occasion of this visit, which was the first in four years, by the way, he received a hearty welcome. E. W. Merrill, of Springfield, is also on the road again. He is traveling for J. C. Sawyer, Boston. Among the other traveling men in Springfield were: William Guiler, Carter, Hastings & Howe; W. C. Wales, Tiffany & Wales; C. E. Thomas, Manhattan Silver Plate Co.

Travelers in St. Louis, Mo., last week were: H. M. Tallinan, E. L. Logee & Co.; C. N. Perley, Alling & Co.; B. Sinauer, Oppenheimer Bros. & Veith; Chas. E. Dorr, Gorham Mfg. Co.; Rudolph Nocl, Albert Lorsch & Co.; R. H. Harris, Ansonia Clock Co.; C. W. Cary, J. B. & S. M. Knowles Co.; Frank H. Dana, G. E. Luther & Co.; A. Kicrsky; A. D. Giannini, Wilcox Silver Plate Co.; J. M. Morrow, American Watch Case Co.; A. R. Vermilyea, Bradley & Hubbard Mfg. Co.; Stephen Woods, Battin & Co.; F. H. Carpenter, Alfred H. Smith & Co.; J. F. Dean, Reed & Barton; J. H. Friedlander, H. Z. & H. Oppenheimer; Frank Gibson, for Wm. Kinscherf; E. J. Koch, Pairpoint Mfg. Co.

Traveling men in Boston, Mass., the past week included: David C. Townsend, E. Aug. Neresheimer & Co.; E. L. Lesser, for S. L. Van Wezel; Otto D. Wormser, A. J. Grinberg & Co.; I. L. Russell, L. Tannenbaum & Co.; M. Goodfriend, Goodfriend Bros.; Mr. Bleecker, William S. Hedges & Co.; Herman A. Friese, Fred W. Lewis & Co.; Charles S. Power, Ludeke & Power; George W. Hutchison, Hutchison & Huestis; Thomas G. Frothingham; M. Klipper, Hipp. Didisheim & Bro.; F. W. Bliss, Larter, Elcox & Co.; John A. Abel, David Kaiser & Co.; Hon. Henry G. Thresher, of the Waite, Thresher Co., Mayor-elect of Central Falls, R. I.; F. E. Dunham, New England Silver Plate Co.; Elmer Wood, Charles F. Wood & Co.; Charles S. Isabel, L. Strasburger's Son & Co.

The following traveling salesmen passed through Detroit, Mich., last week: J. Wesley Cathcart, Mannesey & Co.; J. A. Sutherland, Taylor Bros. & Co.; J. A. Robertson, Mutschler, Robertson & Co.; Edward F. McLeod, Blair Camera Co.; A. Lee, Eastman Kodak Co.; U. Nehring, Manhattan Optical Co.; G. Moshler, Rochester Optical Co.; Mr. Burgess, John Scheidig & Co.; G. Berge, J. & H. Berge; William Matschke, George A. Gerlach & Co.; E. T. Hopkins, Meriden Silver Plate Co.; Maurice Kohn, Woodside Sterling Co.; R. Rhode, Bawo & Dotter; I. W. Friedman; C. N. Perley, Alling & Co.; F. M. Wheeler, Dominick & Haff; Frank H. Dana, G. E. Luther & Co.; William Jerchow, C. F. Rumpp & Sons; B. E. Osgood, F. L. Shepardson & Co., and a representative of William A. Rogers.

Among travelers in Pittsburgh, Pa., the past week were: Gus Hofman, Ansonia Clock Co.; H. B. Bliss, Gorham Mfg. Co.; M. Klipper, Hipp. Didisheim & Bro.; R. H. Stevenson, E. G. Webster & Son; S. A. Bennett; S. H. Brower, R. L. Griffith & Son Co.; H. D. Mix, Wightman & Hough Co.; Albert Bloch, Ziruth & Moore; A. Kahn, Jas. Kahn's Sons; E. F. Skinner; A. W. Atwater, Joseph Fahys & Co.; Mr. Williams, Arnold & Steere; William Matschke, Geo. A. Gerlach & Co.; Stephen Woods, Battin & Co.; Mortimer C. Adler, Byron L. Strasburger & Co.; George C. Booth, Hutchison & Huestis; A. J. Sherrard, Enos Richardson Co.; C. P. Elliot, Maintien Bros. & Elliot; W. R. Bristol, C. Rogers & Bros.; A. D. Giannini, Wilcox Silver Plate Co.; L. L. Barbour, Barbour Silver Co.; Thomas H. B. Davis, Middletown Plate Co.; C. W. Battey, Waite, Mathewson & Co.; Mr. Brooks, Brooks & Pike; Mr. Heyman, Stern Bros. & Co.; Col. Hopkins, Meriden Silver Plate Co.; J. G. Fuller, J. G. Fuller & Co.; Louis Jay Gerson, Columbia Phonograph Co.; C. F. Willemin, T. G. Frothingham & Co.

Death of M. W. Beveridge.

WASHINGTON, D. C., Nov. 15.—M. W. Beveridge, a leading merchant of Washington, died suddenly at his home, 1618 H St., yesterday morning. He was attacked by a violent paroxysm of coughing, during which he ruptured a blood vessel and died a few moments later. Mr. Beveridge was born on a farm in Virginia, and came to Washington some years before the war.

Mr. Beveridge was the head of a large china establishment which has handled large quantities of silver ware, a business which he conducted with eminent success. For a number of years he carried on his business on Pennsylvania Ave., near 11th St., under the name of Webb & Beveridge. A few years ago he erected a large building on F St., which extends through to G St., to which he removed, and which is occupied exclusively by this business. In addition to looking after the affairs of his establishment, Mr. Beveridge was actively identified with a number of corporations and financial institutions. He was vice-president of the Second National Bank, a director of the American Security & Trust Co., and president of the Riggs Fire Insurance Co. He was the owner of considerable real estate, and invested in the securities of local companies. He leaves a widow and three children.

Harry Durand Thrown From His Horse.

NEWARK, N. J., Nov. 14.—Harry Durand, secretary of the jewelry firm of Durand & Co., was thrown from his horse while riding at Clinton Ave. and Clinton Pl. to-day. He sustained a bad fracture of the collar bone. He was attended by Drs. Baldwin and Fewsmith. He is an experienced horseman and a member of the Essex County Hunt and Country Clubs. His horse had not been out of the stable for several days, and became fractious and unmanageable.

H. S. and R. M. Sawyer have opened a jewelry store in Bangor, Me.

The Eisenstadt Mfg. Co. bring Suit for Rebate.

ST. LOUIS, Mo., Nov. 15.—Eisenstadt Mfg. Co., this city, have brought suit in the U. S. Circuit Court in this city against the E. Howard Watch & Clock Co., Boston, Mass. The amount sued for is $847.67. It is alleged that it is customary for watch manufacturers to give rebates to jobbers when reductions in prices are made. July 15 the defendants closed out their entire stock of certain grades and models of watches, which reduced, it is alleged, the value of the stock of goods of their manufacture held by Eisenstadt Mfg. Co. to the amount sued for. The Eisenstadt Co. wrote to the E. Howard Watch & Clock Co., and endeavored to obtain rebate on the goods, which was refused; hence the suit. The plaintiffs have attached several accounts owed the defendants in this city.

THE HOWARD CO. CLAIM TO BE UNDER NO OBLIGATION TO THE EISENSTADT CO.

BOSTON, Mass., Nov. 16.—In an interview with treasurer Arthur M. Little, of the E. Howard Watch & Clock Co., regarding this suit, Mr. Little said: "We have not been notified by the court of any such suit, but are under no obligations of any sort or character to the Eisenstadt Co."

Geo. W. Styles, Jr., Kingston, N. Y., was married to Miss Ella C. Green, Oneonta, N. Y., on Monday, Nov. 8, at Hudson, N. Y.

W. S. Shuttles & Son Give a Deed of Trust.

DALLAS, Tex., Nov. 13.—Lorenzo Shuttles, doing a wholesale jewelry business under the name of W. S. Shuttles & Son., at 311 Main St., has given a trust deed to B. M. Burgher for $70,000. The business, which was originally started in Atlanta, Ga., has been located here for the past dozen years and seemingly prospered. W. S. Shuttles was the father of the present proprietor, the firm dissolving in 1895 and Lorenzo Shuttles continuing alone. In January he claimed assets of $109,595 with liabilities of $58,368.

The deed of trust gives local preferences of $23,000, including bank $13,000. The bank holds collateral. Other preferences, as far as known, are to Rogers & Bro., Stern Bros. & Co., C. C. Darling & Co., J. T. Mauran Mfg. Co., Ingomar Goldsmith & Co., Waite, Thresher Co., Pairpoint Mfg. Co., Arnold & Steere, Simons, Bro. & Co., Waterbury Clock Co., M. A. Mead & Co., Smith & Crosby, R. L. Griffith & Son Co., Horton, Angell & Co., Foster & Bailey, Bates & Bacon, Spencer Optical Mfg. Co., Oppenheimer Bros. & Veith, and the Ladd Watch Case Co. Assets are estimated by Shuttles at $35,000.

The Voigtlaender & Son Optical Co. filed articles of incorporation in New Jersey Nov. 10. Jersey City is their principal place of business. The capital stock is $20,000, of which $1,000 is paid up. The incorporators are Frederick Ritter von Voigtlaender, Braunschweig, Germany; Sherrerd Depue and Henry C. Kees, Newark.

Mayor Jewett, of Buffalo, N. Y., Nov. 13 refused to grant a license to a man to sell spectacles on the streets on the ground that a peddler of spectacles would be unable properly to fit the eyes of his patrons and therefore might cause more injury than assistance to impaired vision. Shortly afterward attorney James Fullerton called on his Honor and declared he would apply for a writ of mandamus compeling him to grant the license. The Mayor replied he was ready to make a test case of the matter.



Sweetest Tone. | STELLA | Best in Quality.

A MUSIC BOX WITH A

PIANO TONE

Playing any number of tunes, with smooth metallic tune sheets. No pins or projections to break off. Also a splendid line of Cylinder Music Boxes playing any number of tunes. Write for catalogue.

JACOT & SON,
39 UNION SQUARE,
NEW YORK.
DEPARTMENT A.

ESTABLISHED 1848.
F. P. KURTZ,
Manufacturer of
Jewelers' Machinery and Tools,
Rolls for Jewelers and others a Specialty.
Plain and Wire Rolls for Power and Hand use of the best Krupp's Steel.
Special Attention Given to Grinding Rolls.
Lathes for Turning, Sapping and Polishing.
Twisting Machines for Etruscan Work.
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97 CLIFF ST., near Frankfort Street, NEW YORK.

J. S. O'CONNOR,
Manufacturer of
American Rich Cut Glassware,
ALL HAND FINISHED.
FACTORY, HAWLEY, PENN'A. N. Y. OFFICE, 39 UNION SQUARE.

When You Have Sampled

A. & B.'s service you'll wonder how you managed before. Our stock of Watch Cases is pleasant to look upon and right prices add lustre.

NOTE—Every grade of movement the Waltham Watch Company makes, and plenty of them.

Selection Packages if desired.

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No. 68 Nassau Street, New York.

PLATINUM
...FOR JEWELERS...
BAKER & CO., - - Newark, N. J.
Gold, Silver and Platinum Refiners.
NEW YORK OFFICE, 121 LIBERTY STREET.
N. Y. Telephone, 3811 CORT. Newark Telephone, No. 3 NEWARK.

Henry G. Thresher, the New Mayor of Central Falls, R. I.

PROVIDENCE, R. I., Nov. 14.—Henry G. Thresher, who was recently elected Mayor of the city of Central Falls, R. I., as reported in THE CIRCULAR last week, is the second manufacturing jeweler in this State to attain such political honors, the other being Charles Sidney Smith, who was Mayor of the city of Providence in 1892. Mr. Thresher was born in Smithfield, R. I., Aug. 5, 1855, and received his education in the public schools of Pawtucket, and at Bryant & Stratton's Business College, Providence. He is a member of the Waite, Thresher Co., and has always been active and energetic in any matter calculated to broaden the scope of the trade and has devoted considerable time to its interests. He was interested in the move a few years ago to enact legislation establishing the marking of sterling silver and later was one of the committee from the manufacturing jewelers of this vicinity who appeared before the Congressional Committee on the revision of the tariff laws, to advocate the adoption of a higher tariff upon jewelry imports.



HENRY G. THRESHER.

Mr. Thresher in politics is a Republican, and has been a member of the lower branch of the State Legislature in 1888-89 and again in 1892-93. Twice he has been the standard bearer of his party in his native city for the Mayoralty, but last year was defeated by Willian Von Gottschalk by 231. This year Mr. Thresher was elected over the same opponent by a plurality of 4. There have been all kinds of rumors afloat that the election would be contested before the Supreme Court, but as the smoke of the battle settles these rumors become less vigorous and frequent and Mr. Thresher will unquestionably receive the full honors of the position.

Philadelphia.

Frank Kursh is convalescent after an attack of typhoid fever.

Harry Schimpf, of H. Muhr's Sons, is about again after a severe spell of sickness.

James W. Barry, 806 Chestnut St., has removed his residence from Philadelphia to Sharon Hill.

Two hundred invitations were issued by the Jewelers' Club for the lecture of Ludwig Nissen on "Gems and Jewels" in Parlor C of the Continental Hotel, on the evening of the 16th inst. Wm. H. Long, chairman of the lecture committee, presided.

Louis Hano, president of the Hano Clothing and Cloak Co., who died in this city on Sunday afternoon, aged 73 years, began business life in Philadelphia 40 years ago as a watchmaker, and was in the watchmaking business for a number of years before being interested in clothing enterprises.

Among the traveling salesmen in Philadelphia, the past week were: Harry Larter, Larter, Elcox & Co.; Chas. Snedaker, Chas. Leward & Co.; Frank Locklin, Unger Bros.; Harry H. Hamilton, for Wm. B. Durgin; Ed. Midlen, Gorham Mfg. Co.; N. B. Elting, Jung, Staiger & Klitz; Geo. W. Reed, Wm. B. Kerr & Co.; Chas. Duffy, Enos Richardson & Co., and James Cheney, Ludwig Nissen & Co.

Herrmann & Co.,

29 East 19th Street, New York,

Desire to call the trade's attention to their new lines of "High Art" Leather Goods, which include some exquisite novelties.

The Jewelers' Circular

AND

HOROLOGICAL REVIEW.

PUBLISHED EVERY WEDNESDAY BY

THE JEWELERS' CIRCULAR PUB'G CO.,

189 BROADWAY, NEW YORK CITY.

A JOURNAL DEVOTED TO THE INTERESTS OF JEWELERS, WATCHMAKERS, SILVERSMITHS, ELECTRO-PLATE MANUFACTURERS, AND ALL ENGAGED IN KINDRED BRANCHES OF INDUSTRY.

Member of the American Trade Press Association.

Our editorial columns will contain our own opinions only, and we shall present in other columns only what we consider of interest or value to our readers. Advertising matter will not be printed as news.

Advertising rates in THE CIRCULAR are lower, considering the number of tradesmen reached by its large circulation, than in any other jewelry journal.

Notices of changes in standing advertisements must be received one week in advance; new matter can be received up to Monday.

INFORMATION FOR SUBSCRIBERS.

Terms of Subscription, Postage Prepaid.

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United States and Canada,	**$2.00**
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Pay money only to authorized collectors having proper credentials.

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Liability. The courts have decided that all subscribers to Journals are responsible until arrearages are paid in full and an order to discontinue has been received by the publisher.

THE JEWELERS' CIRCULAR IN EUROPE.

Among the Places in Europe where THE JEWELERS' CIRCULAR is on file are the following:

LONDON—First Ave. Hotel, Holborn, E. C.; Holborn Viaduct Hotel, Royal Hotel.
PARIS—Hotel de L'Athene, Rue Scribe.
LEIPZIG—Handels-Zeitung, fur die gesamte Uhren-Industrie.
BERLIN—Deutsche Uhrmacher Zeitung, Jager-Strasse, 73.
GENEVA—Journal Suisse D'Horlogerie.
AMSTERDAM—Continental Club, Hotel Amstel.
ANTWERP—Diamond Club, Rue de Pelican.

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Every line of reading matter in THE JEWELERS' CIRCULAR, *with the exception of the few brief extracts from exchanges, always properly credited, is written exclusively for this journal. Each issue of* THE JEWELERS' CIRCULAR *is copyrighted. Permission to quote is extended to other publications provided such quotations are properly credited.*

Relative Amount of Matter Published in Jewelers' Circular and in other Jewelry Publications.

	More than nearest weekly competitor for 9 months Jan.-Sept., 1897, inc.	Increase for month of Oct., 1897.	Total excess for 10 mths., Jan.-Oct., 1897, inc.
No. of News Items, . . .	665	98	**763**
Inches of Original Reading Matter,	7,017	659	**7,676**
Inches of Advertising, . . .	8,230	1,776	**10,006**

The Jewelers' Circular is more extensively quoted by the various branches of the press than are all the other jewelry journals combined.

As to Burglary Insurance Policies.

THERE is no doubt that many persons sign policies of insurance without fully comprehending the limits of the protection covered by such policies; therefore, the decision of the New York Supreme Court, reported in THE CIRCULAR of Nov. 3, in a case involving the scope of a burglary insurance policy is of much value if it serves no other purpose than to call the attention of policy holders and intending policy holders to the importance of their comprehending exactly the phraseology of their policies. The publication of the decision in the case referred to having aroused much interest, we reproduce in another part of this issue the wording of the burglary insurance policy, emphasizing by italics that clause upon which the argument turned. The insurance company's defense was that the policy covered only goods abstracted by a burglarious attempt on the safe by tools or other means; and as the safe had been opened evidently by some one familiar with the combination, which contingency was not covered by the policy, the defendants moved to dismiss. The Justice agreed with this interpretation of the policy and dismissed the complaint. Without going into the merits of the case, it is reasonable to understand that a burglary insurance company would seek to protect themselves, and the law might give them such protection, against the possibility of a jeweler or other owner of a safe inadvertently or carelessly, or in confidential or jocular spirit, telling another the combination of his safe; or of his losing the memorandum of the combination.

The Failure Index to Business.

IT is the general trend of failures toward smaller liabilities and lower averages which discloses more surely than almost any other symptom the state of trade. From the returns of failures by branches of business, obtained by R. G. Dun & Co., it is deduced that in the best period of four consecutive months which has been known since the Fall of 1892, October, 1897, has been surpassed during the four years in smallness of failures by only one month besides July and August, as August was surpassed by only one month besides July, and July was never surpassed. And October would have taken even higher rank but for three large failures in brokerage and speculation for $1,251,494. The manufacturing and trading failures amounted in October to $7,823,199, in September to $7,830,811, and in August to $7,760,835. But for a single trading failure for $1,000,000 of the kind which bears no relation to the present state of business, the October record of trading and manufacturing disasters would have surpassed in smallness all other months except two.

Of failures among traders classified as "jewelry and clocks" there were seven in October, 1897, with liabilities of $30,500, against 18 in October, 1896, with liabilities of $150,640. These figures are quoted from Dun's table, and are without doubt entirely correct. However, there was one assignment in October, 1897, that of Wilson Bros., the liabilities in which are greater than the total for the seven failures tabulated. Perhaps in the strict sense of the term this assignment was not a failure, it being the result of differences between the partners, and not of financial embarrassment. We doubt not that this assignment was purposely omitted by the compiler of the table. Seven failures in one month in the jewelry industry with total liabilities of $30,500 or an average liabilities of a little over $4,000 is an unusually good record, lower liabilities having been reported in only one month of the past 48 months. The jewelry trade, with the grocery and the book trades, shows the best record in this regard.

For a Department of Commerce and Industry.

THE Chicago Jewelers' Association, always an active body seeking innovations of just advantage to the commercial world, have earnestly entered upon the work of inducing Congress to immediately establish a new department of the National Government to be known as the Department of Commerce and Industry. They have prepared a petition to Congress which has been numerously signed, not only by members but by non-members of the organization. The recent increase in the duties assigned to the State and Treasury Departments, due to the immense development of the manufacturing and mercantile interests of the United States, has been so great as to threaten the efficiency of the administration of the legitimate duties of these departments. In a paper read recently by John C. Nimmo before the New York Board of Trade and Transportation, agitating the same subject, Mr. Nimmo enumerated the several bureaus and other offices of the Government which might properly and beneficially

be transferred to a Department of Commerce from the Treasury Department as follows:

I. The Bureau of Statistics, which is nothing more nor less than a bureau of commercial statistics.

II. The life-saving service. This bureau attends to rescuing life and property in the case of wrecks, and is naturally an adjunct of commerce. It has no co-ordinate relationship to the Treasury Department.

III. The Bureau of Navigation, which in all its operations is related to maritime commerce.

IV. The office of Steamboat Inspection, which has to do with the protection of life and property on steam vessels, and exercises important functions of a police nature.

V. The Lighthouse Board, whose function it is to guide the mariner on his way by means of lighthouses, lightships, buoys, beacons, fog horns and bells.

VI. The United States Coast and Geodetic Survey, whose chief function is to determine the hydrography of our coasts, bays and rivers for the benefit of commerce.

With these offices should also be embodied in the Department of Commerce and Industry the offices of the Chief of Engineers, the Geological Survey, the Census, the Commissioner of Railroads, the United States Commission of Fish and Fisheries, the Bureau of American Republics, the International Railway Commission and the Interstate Commerce Commission. The prompt dissemination of comprehensive and reliable information respecting domestic trade and industrial enterprise and the extension of our commerce with foreign countries is of the highest importance to national prosperity. While vast improvements have been made during the past few years in the character of the information contained in the publications of the Treasury Department, such as "The Monthly Summary of Finance and Commerce of the United States," and the "Consular Reports," and while these and other publications are now being issued with greater promptness and celerity than was the case a few years ago, there is no doubt that a distinct department devoted to commerce and industry would achieve much greater results in these directions than are now possible.

Executions Against Louis Atkinson.

PHILADELPHIA, Pa., Nov. 12.—Executions were issued yesterday against Louis Atkinson, 726 Chestnut St., on four notes as follows: In favor of Phoebe P. Atkinson, $3,601.25, dated the 10th inst., payable in one day; Bessie Atkinson, $1,305, dated 10th inst., payable in one day; E. A. Bell, $502, payable 10th inst. on demand, and Mary Silk, $732, dated 10th inst. and payable in one day. The Sheriff is in possession. Three years ago Mr. Atkinson was similarly embarrassed and settled at 25 cents on the dollar.

Among the latest elaborate catalogues of flat ware issued to the jewelry trade is the No. 51 illustrated price list of the electro-silver plated spoons, forks, knives, etc., just sent out by C. Rogers & Bros., Meriden, Conn. The catalogue is a well bound and finely printed volume of 125 pages, profusely illustrated with fine wood cuts of all the best selling patterns of the general line of flat ware as well as the special pieces and table cutlery made by this concern.

Export Notes.

According to the modified tariff of Guatemala, which went into effect July 1, 1897, the duty on "precious stones and fine pearls, unmounted," is $1.50 per kilo, gross weight.

Consul Grimke writes from Santo Domingo that a step in the right direction has been taken by American dealers in extending the time of credit to Dominican mercantile houses to two or four months, instead of, as formerly, limiting it to three months. This is still less than is allowed by European merchants, whose extension of credit to six or nine months is regarded by trade experts as the basis of their success in the South American and West Indian markets.

The exports of clocks and watches from the United States to the Latin-American countries for the month of August, 1897, the statement being corrected to Oct. 2, 1897, were as follows:

Articles and Countries.	August. 1896.	1897.
	Values.	Values.
Clocks and watches (*Relojes de pared y de bolsillo; Relogios de parede e de bolso; Pendules et montres*):		
Central America	$1 084	$149
Mexico	1.385	1,913
Argentina	8,418	977
Brazil	11,054	3 547
Other South America	3 807	3,877



The F. KROEBER CLOCK CO., 360 BROADWAY (Near Franklin St.,) NEW YORK.

...Manufacturers of Clocks...

Write for New Catalogue.

New York Notes.

Tiffany & Co. have filed a judgment for $81.25 against Jas. R. Pitcher.

L. Tannenbaum & Co. Wednesday entered a judgment for $2,046.89 against Alter Gottlieb, obtained in an action tried before Judge Freedman and a jury in Part II. of the Supreme Court, Nov. 9.

The Appellate Division of the Supreme Court last week reserved decision on an appeal of R. Isaacs & Bro. from a judgment against them by the E. Ingraham Co. in an action to recover for clocks and parts of clocks sold to the defendants, and which the plaintiffs allege were reasonably worth the agreed upon price of $4,226.69.

Arthur Gilchrist, 17 years old, and Isidore Rauth, 16, were arrested Wednesday, charged with larceny by the latter's father, Jacob Rauth, jeweler and pawnbroker, 309 Third Ave. Rauth says his son had systematically robbed him for months. The boys were caught by a detective while trying to dispose of some goods. They were held for examination in the Essex Market Police Court.

H. A. Osgood & Co., Lewiston, Me., had the distinguished honor of being elected the 300th member of the New York Jewelers' Board of Trade on the 11th inst. It is understood that Colonel Osgood has in preparation a very elaborate poem which he will recite before a select few in honor of this event, on his arrival in New York in January.

Henry Kramer recently purchased the tool, material and jewelry business of H. H. Kayton, 82 Nassau St., which he is continuing under the name of Kayton & Kramer. Mr. Kramer has been identified with this branch of the jewelry trade since 1878, having been many years with L. Hammel & Co. and Hammel, Riglander & Co., their successors, and for seven years buyer for S. F. Myers & Co.

Alvin E. Ivie, manager of F. W. Woolworth's 5 and 10 cent store, 259-261 Sixth Ave., was in the Jefferson Market Police Court, before Magistrate Wentworth, Thursday, charged with violating Sec. 364*a* of the Penal Code, commonly known as the "sterling law." Mr. Ivie, it was said, had sold some spoons that did not assay as marked. The spoons, Ivie claimed, were marked "coin silver plate," and were sold for 10 cents. He said there was no pretense that they contained any silver. Magistrate Wentworth paroled Ivie to answer at Special Sessions.

Dattelbaum & Freedman are suing Adolph Raduziner to recover $217.48 for goods sold him in 1891. In his answer to the complaint Raduziner sets us as a defense an alleged agreement with Dattelbaum & Freedman whereby, in consideration of his returning certain goods, they released him from the debt. Judge Conlon, of the City Court, in which the action is brought, last week granted a motion of the plaintiffs to make Raduziner furnish a bill of particulars, stating as nearly as may be the day where, and the place, when the agreement was made; also the kind of goods and merchandise and when and where delivered.

Death of Albert B. Van Cott.

New Rochelle, N. Y., Nov. 16.—Albert B. Van Cott, an old and widely known retail jeweler of the west, died Sunday in this town. The remains will be shipped to Milwaukee, Wis., where the funeral will be held.

The death of Mr. Van Cott ends a career in the jewelry trade of nearly three-quarters of a century. The deceased was born on Long Island, N. Y., 88 years ago, and though the son of a farmer, he turned to other lines and as a boy learned the watchmaking trade. He then started in business for himself in New York city, opening a store in Division St. He did a retail and small jobbing business and remained in New York until 1845 when he moved to Racine, Wis. After three or four years in that city he went to Milwaukee and bought out the business of Abner Kirby which he continued until 1869. Then he sold out to a Mr. Hols, bought a farm at Rockford, Ill., and retired. About two years later, in the Fall of 1870, he again entered the jewelry business, buying out the stock of N. Matson, in Milwaukee, and the next year went to Chicago and succeeded Henry Billings, 107 Lake St. The great fire of '71 completely burned out his business, and though he started again he could not recover from his losses, and failed in 1873. After a settlement with his creditors he continued in Chicago until 1880, and then moved to Madison, Wis. Business was not successful here, so he later moved to Omaha and then to Chicago. Of late years he has alternated between these two cities. Mr. Van Cott continued his active connection with the trade until within the past two or three years. He will be remembered by many of the members of the trade, the older as well as the younger.

Captain J. P. Hamilton, Once a New York Retail Jeweler.

The arrival of the clipper *Roanoke* last week from Honolulu brought news of the death at sea of Captain Joseph P. Hamilton, a well known skipper and one time a jeweler of New York.

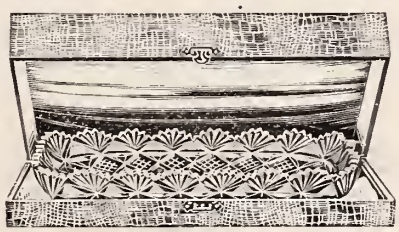
Capt. Hamilton's death was due to blood poisoning, and took place on Sept. 7. The body was buried at sea.

Captain Hamilton's connection with the jewelry trade was with one of the oldest retail businesses in New York. About 50 years ago, it will be remembered by the older jewelers, Seymour Hoyt was one of the leading retail jewelers in New York, having started about 1822, his place of business being at the northwest corner of the United States Hotel, Fulton and Pearl Sts. The firm a little later was changed. Mr. Hoyt took as partners two of his employes, Mr. Badger and Mr. Dillon, under the firm name of Seymour Hoyt & Co.; subsequently the firm name was changed to Hoyt, Badger & Dillon. Following that, Mr. Hoyt retired and the firm became Badger & Dillon. Then Mr. Dillon died, and Mr. Badger carried on the business alone. Mr. Badger, not being successful, a few years later was succeeded by McMullan, an old employe, and Captain Joseph P. Hamilton, whose death is recorded above, under the firm name of McMullan & Hamilton. Mr. Hamilton, after about two years' experience in the jewelry business, sold out to McMullan, who about that time removed from the northwest corner of the building to the northeast corner. He subsequently, being unsuccessful, left New York altogether and went west, and was succeeded by the present proprietor, Geo. N. Joyce.

B. Heidbrick, Palestine, Tex., has given a realty mortgage for $200.

Dorflinger's American Cut Glass.

CELERY TRAYS IN CASES.



FOR WEDDING AND HOLIDAY GIFTS.

C. DORFLINGER & SONS, 36 MURRAY STREET and 915 BROADWAY, NEW YORK.

Providence.

All communications intended for this column addressed to P. O. Box 1093, Providence, R. I., will receive prompt attention.

H. J. Teltzlaff has started in the retail business at 198 Union St.

Otto L. Roberts has started in the retail business at 23 Aborn St.

The Clay Optical Co. have opened a branch office in Attleboro, Mass.

The Wixon, Chase Co. have removed from 263 Eddy St. to 193 Richmond St.

Herman Ockel is preparing to remove from 157 Westminster St. to 83 Weybosset St.

George O. Hermann's jewelry store, Newport, is being materially enlarged and improved.

Clark & Co. is the style of a firm recently started in the catalogue business at 100 Vinton St., this city.

The Manufacturing Jewelers Salesmen's Association are preparing to issue a directory of the trade, which is in charge of P. R. Angell.

D. C. & H. S. Fink will remove in a few days from their present quarters, 358 Westminster St., to their new store, 228 Westminster St.

Last Monday the entire works of the Gorham Mfg. Co. began working nights, in order to catch up with their orders, which are rapidly accumulating.

A. Shydecker, 6 John St., Chelsea, Mass., has been advertising for sale in the local dailies of this city the past week "a wholesale manufacturing jewelry business of plated ware, within three miles of State House, Boston, . . . as owner is going abroad."

John Wilson, of Wilson Bros., Boston, was in town twice the past week, endeavoring to make arrangements with his creditors towards effecting a settlement. He was unsuccessful, and a meeting of the creditors will be held at the Crawford house, Boston, Wednesday, the 17th inst.

The following members of the trade have been recent visitors here: Mr. Lambert, Aikin, Lambert & Co.; W. Jones, of Jones & Woodland; representative of Henry Cowan; S. Cohen, New York; representative of American Watch Case Co.; representative of Smith & Patterson; E. H. Saxton.

The suit of Frank B. Rhodes against the former partner, Robert E. Byrne, to decide the ownership of certain tools used by the late firm of Byrne & Rhodes, was before the Supreme Court last week and resulted in a denial of the complainant's to transfer the disputed property. The case was dismissed.

A suit for $10,000 damages against the Gorham Mfg. Co., brought by Patrick Early to recover for personal injuries sustained by him in August, 1890, while at work upon some construction at the company's works, was decided in favor of the Gorham Co. in the Common Pleas Court the past week.

Secretary Marcus W. Morton, of the Manufacturing Jewelers' Board of Trade, the past week disbursed to the members who were creditors of Mark Streicher & Co., Chicago, a final settlement of 25 cents on the dollar cash. This concern failed about a year ago, owing Providence manufacturers in the neighborhood of $30,000.

The Attleboros.

Fred A. Newell, of Watson, Newell Co., who has been very ill for many weeks with a severe nervous affliction, has been able to ride out a few times.

The Manufacturing Jewelers Salesmen's Association are preparing to issue a little circular concerning themselves which will be of especial interest to the jobbing trade.

W. F. Mason, C. H. Allen, A. S. Ingraham and E. L. Gowen were among the 20 ex-members of Co. I., 5th Mass. M. V. M., who rejoined the company last week as associate members.

The crystal anniversary of the wedding of F. S. Gilbert was entirely overlooked by that gentleman himself, but his employes recalled the date and he was the recipient of several thoughtful gifts from them.

Last Saturday the town clerks of North Attleboro, Seekonk, Norton, Rehoboth and Attleboro met in the office of the last and formally declared the election to the general court of A. R. Crosby, of Smith & Crosby, and Burrill Porter, Jr.

On the 19th a hearing will be given to see whether or not a receiver shall be appointed for the Bay State Beneficiary Association. The jewelry manufacturers of the two towns are interested in this organization to the extent of from $75,000 to $100,000. L. J. Lamb, of C. H. Allen & Co., is the local secretary.

The jewelry industry of this section is about to receive advertisement through the efforts of the Woman's Relief Corps. Work has been begun by the Massachusetts department officers for a mammoth fair and exhibition in Boston at an early date. Wm. A. Streeter corps of Attleboro, Prentiss M. Whiting corps of North Attleboro, and Wm. F. Maintien corps of Plainville have agreed to unite their efforts in a jewelry display.

The prime movers in the organization of a board of trade are much encouraged by the success that has attended the first stage of their work. They are anxious for a pledged membership of 200 before any definite steps are taken and to that end have presented the paper formerly mentioned in these columns to a large number of business men for signatures. They have secured the autographs of practically all whom they desire outside of the jewelers and this week they begin on that larger branch.

The preliminary examination of Charles W. Filkins on a charge of burglarizing Aufrictig's jewelry store, South Broadway, Los Angeles, Cal., was ended Nov. 5, and the prisoner held to answer for trial in the sum of $1500. This makes three charges of burglary in all against Filkins on which he has been held for trial. His pal, a young fellow named Bryant, is also in the county jail, awaiting trial on two charges of burglary.

William Staley, of 64 River St., Newark, N. J., was arrested at the store of O. O. Stillman, jeweler, New Brunswick, N. J., Friday, where he had offered some silver ware for sale at a ridiculously low price. The suspicions of the merchant were aroused, and he sent for a detective, who took Staley into custody. Staley said the silver had been given to him by a man named Frank Nolan, of Jersey City. The police authorities believe that the silver ware was stolen from some Catholic church. Staley is 45 years old, and about five feet 10 inches in height. He has been sent to jail for 10 days.

ROY

TRADE-MARK REGISTERED.

See that this trade-mark is stamped in every case. Take no other if you want goods made by the

ROY WATCH CASE CO.

Take a Hint!

ENGRAVING is a profitable feature of the jewelry business. You don't do any engraving because you don't know how?

You don't have to know how if you use the

EATON-ENGLE ENGRAVING MACHINE.

Easy to Buy. Easy to Work.

Engraves Everything.

EATON & GLOVER, - 111 Nassau St., New York.

Special Notices.

Rates 75c per insertion for notices not exceeding 3 lines (25 words); additional words 2 cents each. If answers are to be forwarded, postage stamps must be enclosed. Two insertions, 15 per cent. off; three insertions, 20 per cent. off; four insertions or more, 25 per cent. off. Payable strictly in advance.

Display cards on this page will be charged at $2.00 per inch for first insertion, subject to same discount as above for subsequent insertions.

Under the heading of SITUATIONS WANTED on this page advertisements will be inserted for One Cent a Word, each insertion, no discount, but no advertisement will be inserted for less than 25 cents. This offer refers to SITUATIONS WANTED ONLY. Payable strictly in advance.

In all cases if answers are to be forwarded, 10 cents extra to cover postage must be enclosed.

Situations Wanted.

SITUATION as salesman by a young man, 12 years' experience; no bad habits; clean references. Address "L," care JEWELERS' CIRCULAR.

WANTED—Position as salesman by an experienced young man; position more an object than salary; best of references. E., care JEWELERS' CIRCULAR.

OPTICIAN—Young man, age 19, thoroughly experienced, desires a situation in a reliable optical establishment. Address Optional, care JEWELERS' CIRCULAR.

POSITION by young man as assistant watchmaker; has had experience on watch, clock and jewelry repairing; salesman; tools and reference. Address E. D., 34 Bates St., Westfield, Mass.

WATCHMAKER of large experience desires position where good work is wanted; will send samples of workmanship and references if needed. Address, Ability, care of JEWELERS' CIRCULAR.

AN EXPERIENCED TRAVELING SALESMAN desires to arrange for next season; best trade in Pennsylvania, Ohio and the South; unexceptional references. Address Hudson, care of JEWELERS' CIRCULAR.

A 1 WATCHMAKER, optician and engraver, will be open for position Jan. 1st; age 30, 12 years' practical experience, can take charge of store if necessary, have tools and trial case. A-1 reference. Address M. F. E., care of JEWELERS' CIRCULAR.

EXPERIENCED TRAVELING SALESMAN, 16 years on the road, now with large manufacturing jewelry house, desires to make a change on Jan. 1st; jewelry or diamonds preferred; Eastern trade. Address A. B., care JEWELERS' CIRCULAR.

FIRST CLASS WATCHMAKER, good on all clocks, some jewelry and optical repairs; honest, sober and industrious; German; best reference; 14 years' experience; wants permanent position. Address L. Kanderer, 59 Grand St., Albany, N. Y.

A GENTLEMAN, with long experience in the jewelry business, as master workman, buyer and manager, will negotiate with first class concern desiring services of competent man; Boston or New York references; full kit of tools; fine engraver. A 1 salesman. Address "Hustler," care JEWELERS' CIRCULAR.

Help Wanted.

WANTED—By W. H. Glenny, Sons & Co., Buffalo, N. Y., an extra silver engraver (for general retail trade) for the months of December and January; state qualifications, experience, age, terms, etc.

AN EXPERIENCED and thoroughly posted optical salesman wanted to handle the best American goods through New York and New England. Address Optical Salesman. care JEWELERS' CIRCULAR.

OPTICIAN WANTED—A thorough, all-round man capable of doing skeleton, frame and bridge work and grinding; a steady place with good pay for a competent man. Address Optics, care JEWELERS' CIRCULAR.

WANTED, TRAVELING SALESMEN, in the jeweler's and optical line, to handle our new "Jeweler's and Optician's Lamp"; can be handled as a side line, if desired. Write for full particulars to the Pacific Electric Company, 120 Main St., La Crosse, Wis.

WANTED—IMMEDIATELY, a watchmaker with knowledge of script engraving; can have permanent position in leading jewelry store in city of 25,000. Address, stating experience and former or present employer, "X, Y, Z," care of JEWELERS' CIRCULAR.

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WANTED—A watchmaker and engraver combined; salary $15 per week to begin with; steady work to the right party; should like to see samples of engraving; none but experienced watchmaker need apply. Address, with references, "P. B.," care of JEWELERS' CIRCULAR.

Business Opportunities.

BEST LOCATED JEWELRY STORE in Colorado Springs; invoice $1,000; at a bargain. Address Jeweler, P. O. Box 102, Colorado Springs. Colo.

WANTED FOR SPOT CASH, jewelry stores or surpluses; highest value paid; business confidential; prompt and immediate attention given; any part U.S. Samuel Less, 35 Prospect St., Brooklyn, N. Y.

JEWELRY BUSINESS, stock and fixtures, fifteen years established, first-class reputation, best location, ten thousand population; one other jewelry store in city. R. B. Edson, assignee, Middletown, Ohio.

GOOD OPENING FOR WATCHMAKER—For sale in county site of 3,000, jewelry, music and sewing machine business invoicing now about $3,000; paying, including bench, $1,800 a year net. Address Henry Austin & Co., Temple, Texas.

For Sale.

DE ZENG REFRACTOMETER; a new unused instrument complete; a great bargain; this is the latest and best instrument for refraction. Address, Refractometer, care of JEWELERS' CIRCULAR.

To Let.

FOR RENT—Jewelers' stand and its excellent business of 42 years' standing, with fixtures, etc. W. E. Loomis, Carrollton, Ill.

Miscellaneous.

WILL BUY FOR SPOT CASH, gold jewelry, silver novelties and watches; also manufacturers' sample lines. Address George, care JEWELERS' CIRCULAR.

I Buy Jewelry Stocks.

I pay **SPOT CASH** for entire or part of any Jewelry Stocks, Diamonds, Watches and Jewelry.

Address, M. F. Confidential.

Care JEWELERS' CIRCULAR.

HERE IS A CHANCE

to make a good deal—I have a new UPRIGHT PIANO, standard make, for which I will take part of purchase price in Jewelry.

Address,

G. A. SCOFIELD, 159 W. 118th St., N. Y.

CASH OFFERS.

If at any time you have offered to you by your customers any Jewelry containing diamonds, pearls or other precious stones, and you do not care to buy them yourself, send them to us and we will submit an IMMEDIATE CASH OFFER. Trade and Bank References if desired. Established 1880. Correspondence solicited.

CHARLES S. CROSSMAN & CO.,

3 Maiden Lane, New York.

The Waterbury Watch Co.

Holiday - Goods.

The 10 line Elf movement

in solid 14K open face or hunting cases made by

DUBOIS WATCH CASE CO.

The 10 line Elfin

in 14K gold filled and silver casings and enamels.

The 15 line Cavour

in 10K gold and silver, rolled plate and enamels.

The 14 size Berkshire

thin model, in 14K gold filled and silver casings.

THE WORLD FAMED

Nickel Line

with the Trump, the best low priced watch made, with a timekeeping record unequalled.

CAN BE SEEN AT OUR WAREROOMS:

37 & 39 Maiden Lane, New York City.
211 & 213 Wabash Avenue, Chicago.
Mills Building, San Francisco.

OR WITH OUR DISTRIBUTING AGENTS:

Hayden W. Wheeler & CO., New York City.
N. H. White & Co., New York City.
D. C. Percival & Co., Boston.
L. P. White, Philadelphia.
Oskamp, Nolting & Co., Cincinnati.
Leonard Krower, New Orleans.
G. B. Barrett & Co., Pittsburgh.
Benj. Allen & Co., Chicago.
Otto Young & Co., Chicago.
B. F. Norris, Alister & Co., Chicago.

Catalogues on Application,

Trade Gossip.

Attention is directed to the line of diamond and pearl pendant mountings produced by J. Bulova, 57 Maiden Lane, New York. The line abounds in variety of artistic patterns, finely executed. The goods are unusually well made and are medium priced.

D. V. Brown, wholesale optician, 736 Sansom St., Philadelphia, Pa., states that business continues to be satisfactory. His three representatives, John Lynch, A. W. Pearce and Ben. Marsden, covering the south, the west, and Pennsylvania respectively, are doing well.

Neuhaus, Lakin & Co., Cincinnati, O., last week put on three more new men. They have now three floors in full operation. They recently secured the services of Wm. Miller and C. G. Foos; the latter was formerly with the Gorham Mfg. Co., and will have charge of the silver department.

The great measure of success of their various Fall lines has kept the factory of Bippart & Co., manufacturing jewelers, 23 Market St., Newark, N. J., very busy since the beginning of the season. The factory is now open from 7 o'clock A. M. to 9 o'clock P. M., a circumstance which tells its own story.

Deitsch Bros., manufacturers of leather goods, 14 E. 17th St., New York, have procured elephant hide in greater quantities, they claim, than have ever before been brought into this country. Hence, the firm's line of elephant hide goods, which, by the way, is selling very well, will be considerably increased.

Attention is directed to the advertisement of Ingomar Goldsmith & Co., 14 Maiden Lane, New York. Their determined endeavors to meet competition speaks well for the firm's enterprise and should merit for them the trade's hearty endorsement. Their lines of mountings this Fall are very fine and extensive.

The Australian Opal Co., 57 Maiden Lane, New York, are claiming the attention of the trade with a very fine line of colored goods. One of this firm's specialties consists of fine pearls, of which they are showing comparatively large assortments. Their stock of emeralds and rubies includes papers of exceptionally desirable goods.

Cuckoo and quail clocks are in large demand for holiday gifts and are especially appropriate. Geo. Kuehl, importer, Chicago, has just passed through the custom house an invoice of 13 cases of 24 clocks each, shipped by steamer *Weimar*. From now till the holidays Mr. Kuehl will receive shipments each week of 10 to 15 cases of 24 clocks each.

Mathey Bros., Mathez & Co., 21 Maiden Lane, New York, have just received their annual stock of small plain and jeweled watches for the holiday trade. In the selection of these goods, Mr. Meylan, the European partner, has again shown his exquisite taste, and like everything else he has sent to the New York house, the goods are quite *recherche*.

The John Holland Gold Pen Co., Cincinnati, O., have had the largest sales of their celebrated gold pens they ever had. The latest novelty put out by this house is the Scimitar paper cutter in aluminium, with a highly polished blade, the latter being hardened like steel. The handle is beautifully chased. The price is so low that the article will be a ready seller.

C. F. Rumpp & Sons, manufacturers of fine leather goods, 5th and Cherry Sts., Philadelphia, Pa., have a line of special interest to jewelers in their assortment of medium priced mounted leather goods. They are showing new colors in monkey skin and a few new shades of alligator. Very desirable features of this firm's goods are uniform excellence of workmanship and careful finish.

One of the most encouraging reports of business that has reached this office this year is that made last week by Fred. Simons, of Simons, Bro. & Co., 618 Chestnut St., Philadelphia, Pa. It was to the effect that the firm's October business showed an increase of 50 per cent. over their business in the corresponding month of last year, and furthermore, that from present indications a still greater improvement can be looked for. Jewelers who intend to send their orders to the firm are advised to do so early so as to assure shipment before the holidays.

A clever little device made in sterling silver, gold and metal, that has been growing in favor with the jewelry trade is the combination page holder, book mark and paper cutter invented and made by J. D. Bartley, 4 Cogswell Ave., Bradford, Mass. The article which somewhat resembles a ladies' comb with four long teeth is said to be the only device of its kind that will hold open any book, no matter what may be its size or thickness. As a book mark it is equally available. Jewelers having among their patrons musicians, students, readers, teachers, clergymen, or in fact any class of book users, will no doubt find these articles a salable addition to their line of useful novelties.

A gorgeous display of mounted cut glass is that made by the Mauser Mfg. Co. in their show rooms, 14 E. 15th St., New York. Among the pieces exhibited are some of high artistic merit, and nearly every piece of the line is characterized by a similar degree of excellence. One particularly attractive specimen is a large rock crystal glass jar, in an exquisite green tint, mounted with a heavy silver top handsomely designed, in French gray finish and adorned with a miniature painted by a prominent miniature artist. Another jar equally handsome is one in red glass with a gold top in antique finish, and in design like the one just described. The firm are also showing a number of very fine jeweled effects. A loving cup holding four gallons, with antique silver mountings, also deserves a word of praise.

Last Week's New York Arrivals.

THE CIRCULAR has perfected arrangements for obtaining the names and hotel addresses of all the latest buyers visiting New York, and each day posts in its office, 189 Broadway, a bulletin which every member of the trade is cordially invited to copy.

The following out-of-town dealers were registered in New York during the past week: W. A. Oakes, Athens, Pa., Albert H.; S. Fox, of Fox Bros. & Co., Cincinnati, O., Astor H.; H. C. Bostwick, Newark, O., Astor H.; W. W. Frederick, of Posner Bros., Baltimore, Md., Marlboro H.; J. F. Jones, Buffalo, N. Y. (J. N. Adams & Co.), 55 White St.; M. L. Carter, Danbury, Conn., St. Denis, H.; W. H. Frost, Elmira, N. Y., Gilsey H.; M. Alexander, of Alexander & Williamson, Troy, N. Y., Grand Union H.; C. R. Hansel, of Hansel, Sloan & Co., Hartford, Conn., Park Ave. H.; F. H. Sloan, of Hansel, Sloan & Co., Hartford Conn., Park Ave. H.; J. E. Bell, of Bell Bros. Co., Ogdensburg, N. Y., Park Ave. H.; S. Caro, San Francisco, Cal., Marlboro H.; F. W. McAllister, Baltimore, Md., Imperial H.; W. C. Putts, Baltimore, Md., Albert H.; W. Ash, Binghamton, N. Y., Continental H.; W. J. Weichel, Scranton, Pa.. Astor H.; W. H. Reisner, Hagerstown, Md., Astor H.; L. R. Keck of H. Keck Mfg. Co., Cincinnati, O., Murray Hill H.; W. H. Hennegen, of Hennegen, Bates & Co., Baltimore, Md., Fifth Ave. H.; J. Karr, Washington, D. C.; W. A. Sturgeon, Smith, Sturgeon & Co., Detroit, Mich., Imper- Co., Detroit, Mich., Imperial H.; A. K. Hone (jewelry buyer, Burke, Fitzsimons, Hone & Co.), Rochester, N. Y., Imperial H.; W. L. Hoskins, Owego, N. Y., Westminster H.; Edmund Scheuer, Toronto, Can., Astor H.; G. A. Rietzen, Ashland, Pa., Continental H.; E. D. Vosbury, Binghamton, N. Y., Albert H.; C. F. Hammond, of Smith, Sturgeon & Co., Detroit, Mich., Holland H.

Mrs. W. S. Manning, Saugerties, N. Y., recently passed through a critical surgical operation at the Albany Hospital, and according to latest advices was as comfortable as could be expected.

DAVID KAISER. FRED L. SMITH. JOHN A. ABEL.

David Kaiser & Co.,

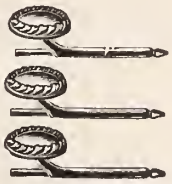
MANUFACTURERS OF

FINE DIAMOND MOUNTINGS,

35 ANN ST., COR. NASSAU ST., NEW YORK.



10 and 14 K.



Single Piece Pipe Stem.

A NEW DEPARTURE

10k. JEWELRY, with the QUALITY STAMPED on EVERY PIECE, and guaranteed by the maker. Every jeweler to protect himself should insist on buying goods with the quality plainly stamped

ASK YOUR JOBBER FOR GOODS MADE BY . . .

HANCOCK, BECKER & CO.,

PROVIDENCE, R. I.

Do You Appreciate

The Importance of Our Line as An Adjunct to Your Stock.



Send for Our Illustrated Catalogue

OF FANCY KETTLES, CHAFING DISHES, CRUMB TRAYS AND SCRAPERS, TEA BALLS AND STRAINERS, CANDLE STICKS, ETC.



S. STERNAU & CO.,

34 Park Place, = New York.

WM. L. GILBERT CLOCK CO.,

Manufacturers, FACTORIES, WINSTED, CONN.

SALESROOMS:

37 and 39 Maiden Lane, New York. 54 and 56 Madison Street, Chicago.
523 Market Street, San Francisco. Montreal, Canada.

SCHULZ & RUDOLPH,

IMPORTERS AND CUTTERS OF

..DIAMONDS..

AND OTHER PRECIOUS STONES.

SOLE AGENTS FOR THE CELEBRATED

JULES JURGENSEN,

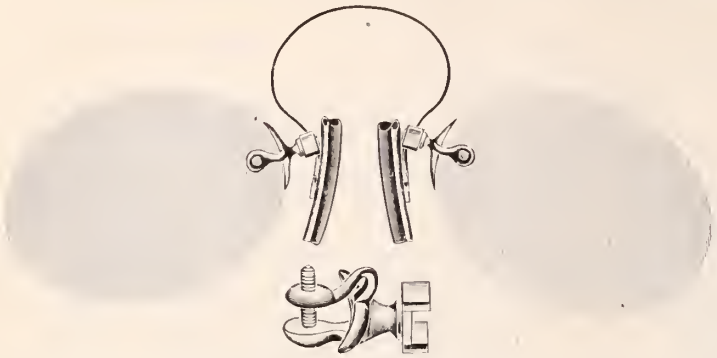
COPENHAGEN,

Watches and Chronometers,

28 JOHN ST. AND 65 NASSAU ST., NEW YORK.

The Rex





A NEW RIMLESS EYEGLASS MOUNTING

and a great improvement over any now on the market. In changing lenses there are no pieces to lose. It will take any thickness of lens, and there is **only one screw to adjust.**

Strong, Durable and no danger of breaking lens in adjusting.

SEND FOR SAMPLE.

BAY STATE OPTICAL CO, ATTLEBORO, MASS.

SURE WINNERS!

Are Jewelers' Findings from the Factory of

THOMAS W. LIND

67 Friendship St., Providence, R. I.

New Galleries

New Ornaments

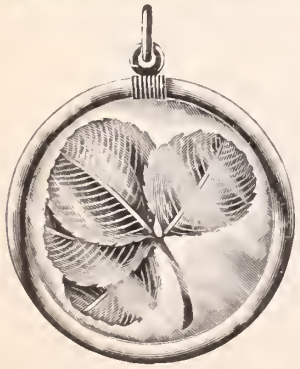
New Settings

For the

FALL SEASON & FALL SEASON

Clover Leaf Charms

...IN STERLING SILVER...



No. 6, $9.00 doz.



No. 1, Fancy Edge, Cut Lenses, $9.00 doz.



No. 3, Plain; Flat Glass $4.50 doz.

SPIER & FORSHEIM, 31 MAIDEN LANE, NEW YORK.

Connecticut.

A change is announced in the business of John H. Reid, 42 Wall St., Bridgeport.

W. V. Blair, Meriden, moved from his old stand in Paddock's building Nov. 12 into his new quarters in Cahill's block.

John M. Kinney, jeweler, Preston, was united in marriage Nov. 12, in New London, to Miss Emma Douglass, also of Preston.

The New Haven Clock Co., New Haven, are still pushed with orders and times have not been livelier at the factory than now in many years.

The Middletown Plate Co., Middletown, are now employing 200 hands. The factory will run nights until 8.30 o'clock owing to increase in orders.

Gen. George H. Ford, New Haven, sprained his ankle Nov. 9 by slipping and falling at his home, 55 Trumbull St. Gen. Ford will be confined to the house for a week or more.

Several departments of the clock and watch shops in Thomaston are working extra hours, and it is stated that there will be but one day shut-down at Thanksgiving time, and that extra time will be run to make up.

George Blanchard, who has been connected with the Waterbury Clock Co. 18 years, closed his service with that concern last Saturday night. He is about to remove to Shelton. He was assistant foreman of the press room.

President H. L. Wade, of the Waterbury Clock Co., Waterbury, last week returned much refreshed by his trip on horseback through Virginia, made in company with Dr. T. L. Axtelle, of Waterbury. They were away six weeks.

A. B. Ryan, Middletown, of Ryan, Barrows & Parker, and an ex-alderman of that city, is the president of the Electrolytic Marine Salt Co., and is in Boston attending a meeting of the directors. The company are formed to get gold from sea water by a process discovered by the Rev. P. F. Jernegan, formerly pastor of the Baptist church in Middletown.

Thomas Brooks, Meriden, died Nov. 8 in Peterboro, Can. The deceased formerly lived in Meriden. For over 15 years he was superintendent of the Parker & Whipple clock shop, but in 1881, when H. J. P. Whipple withdrew from the concern and went to Cleveland, O., to manufacture locks, Mr. Brooks went with him. Subsequently Mr. Brooks moved to Peterboro.

Deacon Jesse Fremont Bridge, Meriden, aged 70 years, the last of a family of 12 children, and who was foreman of the packing room at Rogers, Smith & Co.'s, died Nov. 11. He went to Meriden when the Rogers, Smith & Co.'s plant was bought by the late H. C. Wilcox, removed from New Haven and made an annex to the Britannia Company's works. He had worked faithfully for this concern for 33 years.

News Gleanings.

L. L. Polk is a new jeweler in Lanagan, Mo.

E. W. Rodgers has moved from Trinity to Sealy, Tex.

S. R. Hall, Osborne, Kan., sold out to W. F. Stover.

Wm. Wood, Townsend, Mont., has sold out to K. E. Busse.

Luther McCain has opened a jewelry store in Delphi, Ind.

H. C. Burdick has moved from Effingham to Oskaloosa, Kan.

W. H. Poole, Oxford, Ia., has given a realty mortgage for $440.

J. C. Gutshall, Port Royal, Pa., will start a jewelry store in Blain, Pa.

A. J. Leeds, Versailles, Ill., has opened a jewelry shop in Bluffs, Ill.

J. M. Hurd has given a bill of sale on his jewelry store in Dallas, Tex.

E. Brown, optician, has opened an office at 22 Broad St., Bangor, Me.

B. Heidbrick, Palestine, Tex., has given a mortgage on realty for $200.

H. M. Knapp opened his new jewelry store in Alton, Ill., on Nov. 8.

A. E. Ferguson, De Smet, S. Dak., has mortgaged real estate for $150.

H. G. Bennis has sold out his jewelry and notion business in Longmont, Col.

Frank H. Peters, Lincoln, Neb., has given a chattel mortgage for $125.

E. D. Tanquary recently sold out his stock of jewelry in Neodesha, Kan.

Shell & Harrison, Charlotte, N. C., has given chattel mortgages for $1,000.

Daniel Anglim, Detroit, Mich., has renewed a chattel mortgage for $500.

Fred Nissen has given a bill of sale on his jewelry business in Wahoo, Neb.

M. E. Harmstead, Burlington, N. J., has made extensive alterations in his store.

William A. Vescilius, Rahway, N. J., has removed to a new store at 158 Main St.

Robert O. Norman has opened a new stock of jewelry in Oklahoma City, Okla.

William Marshall has moved his entire stock from Greenfield to Golden City, Mo.

W. F. Van Arsdel, late of Indiana, has opened a new jewelry store in Huron, S. Dak.

Charles P. Starr, of Starr & West, Owego, N. Y., visited the metropolis last week.

Chas. A. Cole, of Field & Cole, Los Angeles, Cal., has sold real estate valued at $1,500.

Henry McLaulin, Lakeland, Fla., is having a handsome residence erected on Florida Ave.

A. V. Polack, Hagerstown, Md., has added a third more space to his jewelry store room.

J. H. Wylie, of Bufford, Ill., has purchased Fred Pell's jewelry store, Worthington, Ind.

John Schmitz has given a chattel mortgage for $800 on his jewelry stock in Parsons, Kan.

Gustave Lanz, Norristown, Pa., is in New York seeking new goods in onyx tables, lamps and fancy plates.

Friedman & Fred have succeeded to the clothing and jewelry business of A. Friedman & Co., Waco, Tex.

D. H. Bush has admitted a partner in his jewelry business in Phoenix, Ariz., the firm now being Bush & French.

J. B. Erd and Emil Geist are associated in business, occupying the store of the late Joseph Geist, Duluth, Minn.

Miss Lottie White, daughter of Frank White, jeweler, Weatherly, Pa., was married last week to Harry Yeide.

The Maison Chopard, Paris, has taken 260 feet space for a jewelry exhibit at the Trans-Mississippi Exposition, in Omaha, Neb.

A. G. Rugh has started in business in New Alexandria, Pa., and would like to receive catalogues and circulars from different houses.

A small fire started a few days ago in Snyder's jewelry store, Cripple Creek, Col. Speedy action by the firemen prevented a serious loss.

Thomas J. Pottinger, president, *et al.*, of the Rodgers & Pottinger Jewelry and Optical Co., Louisville, Ky., have been sued for $3,225.

F. P. Lothrop & Co. is the style of the new jewelry firm at 173 Main St., Brockton, Mass. Mr. Lothrop comes from South Braintree.

Miss Lottie H. Bellesfield, daughter of Levi H. Bellesfield, jeweler, Allentown, Pa., was on Nov. 11 united in marriage to H. A. Kemmerer.

E. B. Kizer, Pecatonica, Ill., has decided to quit business and go to Rockford, where he has accepted a position with his former employer, D. F. Sullivan.

Alfred Kunz, who had conducted a repair shop in Massillon, O., for many years, has moved to Canton, having been appointed watch inspector in the Dueber works.

B. D. Straight, of the Ford Optical and Surgical Instrument Co., Denver, Col., recently started on a trip east, and will do considerable buying for the firm before he returns.

Workmen are busily engaged in cutting a stairway in enlarging S. H. Baynard's jewelry store, Wilmington, Del., by making a show room for the stock of clocks and bronzes.

Charles J. Rueffer, optician, Wilkesbarre, Pa., will enlarge his business. He has purchased A. Vogt's jewelry store at 61 Northampton St., and will combine both branches of business.

A. G. Stringham's store, Steuben, O., was robbed a few days ago of watches and jewelry. A man named Wright was subsequently arrested at Elyria, having such property on his person, together with a kit of burglar tools.

William D. Laverack, foster son of the late David Laverack, has placed a beautiful pastel portrait of the founder of Paterson's oldest jewelry business in his store, at 143 Main St. The painting is the work of a Paterson artist, F. Jacobson.

F. W. Cochran, 713 15th St., Denver, Col., a few days ago reported to the police that his place of business had been burglarized. The thieves broke open the front window and took a lot of cheap jewelry that they could reach from the outside.

The 51st anniversary celebration of the establishment of the business firm of the National Jewelry Co., Washington, D. C., took place last Wednesday night in the establishment, 1103 Pennsylvania Ave. Handsome boutonnieres and chrysanthemums were given to the lady visitors.

W. D. Ackerson, proprietor of Park Block, Newton, N. Y., last week opened a jewelry department. He has secured as managers of this department Forest Edelman, and his sister, Miss Laura B. Edelman, who for several years were in the jewelry business in Easton, Pa.

Walter H. Goss, jeweler, Haverhill, Mass., has accepted an invitation to visit the new wheel works of the Keating Company, Middletown, Conn. After a day or two at Middletown Mr. Goss will journey to New York, where he will be the guest of the Wolff-American people and inspect new models of '98 machines.

On the title page of *The Virginia Philatelist* for November is a good likeness of V. E. A. Spott. Mr. Spott, who is the proprietor of the old firm of W. A. Spott & Co., jewelers, Richmond, began to collect stamps as early as 20 years ago. At that time his collection was considered quite valuable, but as has been the case with many old-time collectors, the stamps were sold for a trifling sum to a gentleman whose collection is now one of the finest in Virginia. Several years ago Mr. Spott again began to collect stamps, and he now has another valuable collection which comprises between 2,000 and 3,000 choice stamps. Many of his departments are complete, and his collection of Confederate stamps is especially fine.

Last Wednesday evening, shortly after dusk, the first and second floors of the Kachlein jewelry establishment, Lafayette, Ind., were illuminated more brilliantly than they have ever been before. Half a hundred incandescent lamps, nearly as many Welsbach lamps and other forms of light were used to beautify the handsome store. The effect was striking, even gorgeous, for from every side the brightness reflected the sheen of polished metals, rich jewels and glittering glass, almost dazzling to the eye. The 4th St. side of the store, particularly on the second floor, was very attractive. Until 10 o'clock this gay picture lasted, and during the several hours hundreds of pedestrians stopped and complimented that which blazed before them. This added brilliancy will be continued until after the holidays.

THE STAR OF EMPIRE WESTWARD TAKES ITS WAY!

WESTERN SUPPLEMENT of THE JEWELERS' CIRCULAR

VOL. XXXV. CHICAGO, WEDNESDAY, NOV. 17, 1897. No. 16.

Chicago Notes.

All communications in reference to the Chicago department of The Jewelers' Circular, addressed to S. Parlin, 270 Garfield Ave., Chicago, will receive immediate attention.

BUSINESS CONDITIONS.

Jobbers had a satisfactory week. It is hardly exaggeration to say that watch, watch case and clock manufacturers are in enforced idleness by reason of a shortage of supplies. They are likely to be joined by makers of other lines before the season is ended. It is somewhat of a boon to them that the demand for the week was light, as a little spurt in trade would cause a squeeze. As one manufacturing house said: "If we had the business it would cause us trouble, as we couldn't fill the orders." The jobbing houses have anticipated the demand and are in good shape for the present, but early buying by the retail dealer is strongly advised.

H. F. Hahn & Co.: "Business continues good. The men on the road are doing well, and the house trade is good. The parties who are buying are taking very fair stocks, and are looking for a good business. Collections not so good as sales."

C. H. Knights & Co.: "The diamond business keeps up well. There is a constant demand for a better quality and larger sizes. And our silver novelty business, especially, keeps up well. Taking it all around, business is satisfactory."

B. F. Norris, Alister & Co.: "Order trade is fine and travelers doing elegant; we could not ask for better results from them, and this applies to all our road travelers, in whatever section."

Simpson, Hall, Miller & Co.: "Current business is all right and trade satisfactory for the season. The Kenilworth, our latest sterling pattern, is doing well, and some additions have been made to the line."

F. J. Essig: "Business is pretty good, with a call for good stones in Australian opals. Opals are a favorite this season, and are used in many combinations. We sold a number of peridot to-day, the product of Bernalillo County, New Mexico."

Alfred H. Smith & Co.: "Trade is fair and country demand fully up to expectations for the season. September and October were banner months."

A. C. Becken: "Business is better than any November we ever had, no boom, but a healthy, daily improvement. Out watch sales are much improved with a healthy outlook for the future."

Middletown Plate Co.: "We are having all we can comfortably handle, and there seems no let up to the increase of orders. The better times have caused a marked increase in the demand for high grade wares."

Will Kolb, of Chas. Kolb & Co., 86 Madison St., has joined the ranks of benedicts.

Theodore W. Foster, of Foster & Bailey, has been visiting the western trade, including Chicago, accompanying Mr. Platt on his recent trip.

M. Loeb left Wednesday night for a western trip, the last of the season, to show the Wadsworth Watch Case Co.'s fine line to jobbers of St. Louis, Kansas City, etc.

George K. Harrington was absent from his accustomed place of business with R. Chester Frost & Co., Saturday, the occasion being the celebration at his home of the 20th anniversary of his marriage.

The following are the sub-committees of the Chicago Jewelers' Association banquet committee, named last week: Toasts and Speakers—H. F. Hahn, M. N. Burchard, W. H. Gleason. Music—Mr. Gleason. Engraving and Painting—J. F. Talbot. Extensive preparations are being made to the end that the banquet of Dec. 30 may surpass in grandeur and oratory anything heretofore attempted by the Association.

In the parlors of the Lexington Hotel an exceptionally pretty wedding was solemnized Friday evening, the contracting parties being Miss Agnes R. Berg, daughter of Mr. and Mrs. Morris H. Berg (Hyman, Berg & Co.), and Joseph A. Landauer, of Milwaukee. The ceremony was performed at 6 o'clock by Rabbi E. G. Hirsch, in the presence of about 100 friends and relatives. After the ceremony an elaborate wedding dinner was served in the large banquet hall. After a wedding trip Mr. and Mrs. Landauer will reside in Milwaukee.

George K. Harrington & Co. is the name of a new firm of manufacturing jewelers who have leased quarters on the 4th floor, Silversmiths' building. The members of the new firm are George K. Harrington, Reuben W. Cohen and Henry E. Cohen. Mr. Harrington has for many years been the general manager of R. Chester Frost & Co., and his relationship to that firm will remain unchanged. Henry E. Cohen will assume the active management of the factory. Reuben W. Cohen has been connected with R. Chester Frost & Co. for the past 12 years.

A stone in the rough was brought to the Stein & Ellbogen Co. diamond cutting works last week that had been found in a central western State not far from Chicago. The informant of THE CIRCULAR refused to give the district where the stone was picked up, saying diamonds had never before been found there, and for the present he would keep the place secret. The stone was ½k., somewhat tinged with yellow. A brother of the man who found it brought it to the factory, and says it is the only one so far found, though diligent search is being made for others.

The majority of the buyers in person here last week ordered fair sized stocks. Among these were: W. G. Curley, Geneseo, Ill.; Mr. Sanborn, Cedar Rapids, Ia.; Max Wittelshofer, Grand Forks, S. Dak.; Charles Attenburg, Portage, Wis.; Mr. Washburn, Chadron, Neb.; C. S. Raymond, Omaha, Neb.; Ed. Howes, of Howes Bros., Clinton, Ia.; Harry Birely, Oshkosh, Wis.; L. P. Boyle, Corydon, Ia.; H. F. Witt, Kingston, Ill.; Geo. Arkwright, Beatrice, Neb.; John A. Isch, Metamora, Ill.; A. Veuve, Roanoke, Ill.; J. H. Wightman, Elroy, Wis.; John Collins, Collins & Durran, Naperville, Ill.; A. Gluck Jewelry Co., Dodge City, Kan.; J. W. Spence, Racine, Wis.; Henry Plumb, Des Moines, Ia.; George E. Chapman, of Chapman & Armstrong, Galesburg; Orr L. Kieth, West Branch, Ia.; J. F. Ingalls & Son, Waukegan, Ill.; August B. Eggler, Dundee, Ill.; H. M. Avery, for S. E. Avery, Hartford, Mich.

Detroit.

J. L. Nowey, formerly with L. Black & Co. and later at George Schaeffner's, has gone south to locate.

L. Black & Co. have just finished redecorating their store which was badly damaged by water and smoke in the recent Detroit Opera House fire.

Eugene Deimel, who was reported as very ill in Harper's Hospital, is convalescent, and was at his place of business last week for the first time in many days.

Charles Esh, formerly a jeweler, met with an accident two years ago which cost him one leg. Business reverses overtook him, and last week he started from Grand Rapids, Mich., on a pair of crutches to walk to California. He will dispose of jewelry en route to pay expenses.

A judgment of $114 has been entered against G. P. Benezet & Co., Peoria, Ill.

The New Corporation of Sproehnle & Co.

Chicago, Ill., Nov. 12.—On Nov. 1 Sproehnle & Co. were incorporated to succeed to the good will of the late firm of F. M. Sproehnle & Co. The latter firm had retired from business some time ago. Last month A. W. Sproehnle, a member of the old firm, completed the incorporation of the new company of Sproehnle & Co., and



A. W. SPROEHNLE.

selected quarters in the Kranz building, 78 State St., where but two weeks showed the insufficiency of the quarters, the firm removing this week to seventh floor, Stewart building, N. W. corner State and Washington Sts.

Mr. Sproehnle was born in this city Oct. 31, 1861, on Van Buren St., near the present site of the Board of Trade. He attended the public schools till 14 years of age, when he entered the employ of a stove manufacturer, and was advanced by promotion until his eyesight failed and he was obliged to give up office work. He then conducted a grocery store for four years, later going to Notre Dame University, where he studied law. On the completion of his course he was induced to give up law as a profession and take an interest in his brother's business, which at its retirement, in 1895, stood high among Chicago's jobbing houses. The firm of Sproehnle & Co. will be conducted closely on the lines of its predecessor. Mr. Sproehnle has had a wide experience in supplying the needs of the trade visiting Chicago.

Indianapolis.

Ikko Matsumoto has moved into a larger room in the Conduitt block.

J. G. Storer, Wabash, Ind., has sold out his jewelry and optical business to Paul Sandoz.

J. L. Miller, Dana, Ind., and Clarke & Raver, Anderson, Ind., were in the city last week buying holiday stocks.

A. P. Craft & Co. have put in new shelving and counters and generally improved their rooms in the Stevenson block.

The Ontario Silverware Co., composed of Leonard Glashan, Edward C. Clark and Charles B. Hyde, have been incorporated in Muncie, Ind.

Clement L. Casterline, Hartford City, Ind., assigned Nov. 8th to Milton H. McGeath for the benefit of his creditors. Assets, $2,500; liabilities, $1,500.

Kansas City.

C. L. Merry has gone to Chicago.

C. E. Pitts is now with J. R. Mercer.

N. B. Jeter, Butler, Mo., has generally repaired his store and made some needed improvements.

Frank Jones, a negro, has been arrested for the burglary at A. E. Zukschwerdt's jewelry store, Tipton, Mo.

Ben. Wilkerson, who has committed numerous robberies in western Missouri



ORDER FROM YOUR JOBBER.

F. H. NOBLE & CO., 103 STATE STREET CHICAGO.

MANUFACTURERS.

Two Medals from World's Fair. Australian Opals a Specialty

ESTABLISHED 1869.

Frederick J. Essig, Lapidist,

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Precious and Imitation Stones.

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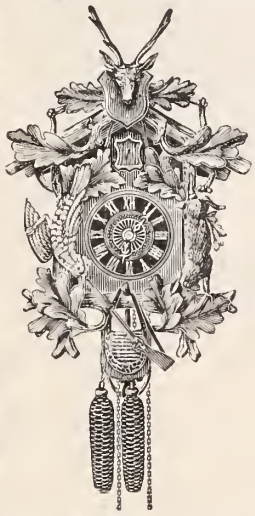
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JOHN F. TURNER,

Jewelers' Auctioneer,

103 STATE ST., CHICAGO, ILL.

Write for Particulars.



A HANDSOME CHRISTMAS PRESENT.

German Cuckoo AND Quail Clocks,

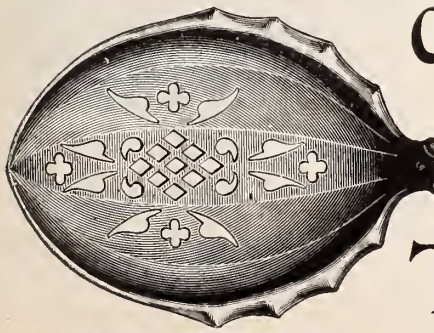
Fitted with the latest improved brass and steel movements. The carving of these clocks is done by hand by the natives of the BLACK FOREST and is especially fine. The figures are accurate and lifelike.

FOR SALE BY ALL LEADING JOBBERS AND WHOLESALE HOUSES.

GEO. KUEHL, Importer, Chicago.

GENEVA OPTICAL CO., 69 Washington St., CHICAGO.

Send for our two new Cataloguesjust issued.
Part 1, Prescription Work. Part 2, Stock Catalogue.



COLONIAL

WE MAKE A COMPLETE TABLE SERVICE IN STERLING SILVER IN COLONIAL PATTERN.



SUGAR SIFTER.

TOWLE MANUFACTURING COMPANY, SILVERSMITHS,

JEWELERS ONLY. CHICAGO, 149-153 STATE ST. NEWBURYPORT, MASS.

the past few months, was sentenced to 15 years' imprisonment at Columbia, Mo., last week.

Ed. D. Tanquary, Neodesha, Kan., has sold out to J. M. Ditto, who will enlarge the present store and increase the stock.

Robert Gilbert, of Jaccard's, has decided to become a farmer and has rented a few acres out in the suburbs. When not at the store he is now busily engaged on the farm.

J. R. Mercer has rented the store adjoining his present one at 18 E 11th St., and has fitted up a room exclusively for a sterling silver display. The furnishings of the room were made especially for it, being walnut show cases around the sides and a display table in the center. This is the first room in the city devoted solely to sterling silver.

Among the out-of-town buyers here last week were: Jno. S. Stott, Paola, Kan.; A. J. Schieber, Frankfort, Kan.; A. Z. Megede, Richmond, Mo.; S. J. Huey, Excelsior Springs, Mo.; W. H. Meyer, Lawson, Mo.

Henry R. Seeger died last week at the residence of his son-in-law, Henry Cecil. Mr. Seeger had been a resident in Kansas City since 1859, and was one of the old time jewelers, being one of the first in the city. Four children survive him, all married and living in this city.

St. Louis.

Among out-of-town customers here last week were: S. O. Howell, Litchfield, Ill.; C. A. Clement, Springfield, Mo.

Among the numerous travelers here last week was A. R. Vermilyea, Chicago, Ill., general western agent of Bradley & Hubbard Mfg. Co., Meriden, Conn.

Robt. Tetley, late of the Pennsylvania Retail Jewelers' Association and located in business at Farmington, Mo., has transferred his membership to the Retail Jewelers' Association of Missouri.

F. W. Gill, jeweler, this city, has rented a store in Alton, Ill., intending to start a jewelry auction store. The local trade is up in arms against the proposed venture.

Mention was made in The Circular of Oct. 20 of one Albert Kuehlwein trying to perpetrate either a joke or fraud on Julius Veeck, jeweler, Alton, Ill. Subsequently he was arrested for giving the bogus $500 check, and getting his note which he had given Veeck, under false pretenses. The denouement will be watched with interest.

Pacific Coast Notes.

H. Hyman has established a repair business at Ely, Nev.

H. M. Reese has opened a repairing store in Lodi, Cal.

Harry Chute has succeeded Z. F. Vaughn, Lakeport, Cal.

G. Reber will retire from the jewelry business in Anaheim, Cal.

E. G. Bast, Everett, Wash., will open a jewelry store in Cloverdale, Cal.

L. Machefert, San Jose, Cal., has removed to 41 W. Santa Clara St.

J. A. Kemmis, watchmaker, Solomonville, Ariz., has moved to Tucson.

C. M. Ackerman, jeweler and optician, has opened in business in Angel's Camp. Cal.

McCraney & Sherburne, Sonora, Cal., have dissolved, Mr. McCraney purchasing the business.

The jewelry store of Charles E. Graebe, San Jose, Cal., was slightly damaged by fire a few days ago.

J. F. Sawyer, formerly of Santa Rosa, Cal., has removed his jewelry store from Guerneville to Sebastopol.

C. A. Parish, Talorville, Ill., who arrived recently from the east with his family, will open a jewelry store in Oakdale, Cal.

Jerome Avery has bought a half interest in the jewelry business of J. A. G. Smith, Porterville, Cal., and will become a partner Dec. 1.

A. Thumann, Healdsburg, Cal., whose store was recently destroyed by fire, will reopen in business again. He will go to San Francisco for a new stock of goods.

G. Hunziker has sold his jewelry store in Cloverdale, Cal., to a party by the name of Barborka. Mr. Hunziker has been in business in Cloverdale for 22 years, and has now retired.

P. A. Steinke has sold his jewelry busi-

ALBERT BROTHERS, N. E. Cor. FOURTH AND PLUM STS., CINCINNATI, OHIO.

....WHOLESALE DEALERS IN....

Watches, Diamonds, Jewelry, Clocks, Tools, Material, Silverware.

Complete Assortment of HOLIDAY GOODS

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ESTABLISHED 50 YEARS.

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SPECIAL ATTENTION TO REPAIRS. CATALOGUES MAILED FREE.

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127 EAST 4TH STREET, CINCINNATI, OHIO.

MAKERS OF FINE GOLD PENS, PENCILS, PEN HOLDERS AND NOVELTIES. MANY NEW DESIGNS THIS SEASON.

WHOLESALE AGENTS FOR PAUL E. WIRT FOUNTAIN HOLDERS FITTED WITH OUR OWN PENS.

NEUHAUS, LAKIN & CO.,

GOLD AND SILVER SMITHS.

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NEW YORK OFFICE, 14 E. 17TH STREET.

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The Only Manufacturing Silversmiths in Cincinnati.

SPECIAL DESIGNS SUBMITTED.

GIVE US A TRIAL.

Factory and
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WADSWORTH

NEW YORK OFFICE,
11 JOHN STREET.
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COLUMBUS BLDG.

GOLD-FILLED CASES.

Hunting and Open Face, Screw or Jointed.



1177

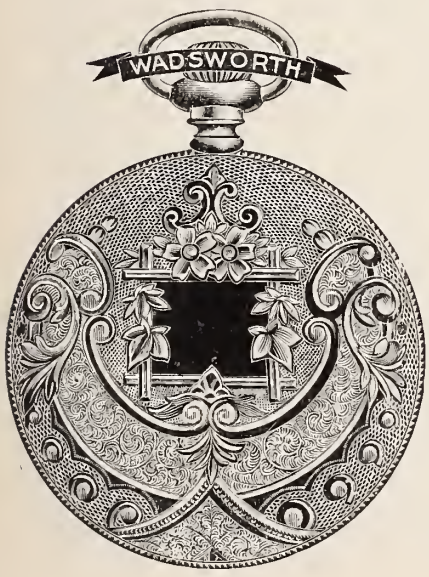


1180



1179

MADE IN ALL SIZES.



1187

Unequalled in Quality
Design
and
Workmanship.



1191



1206

GOLD is What
You Want;
You Get it on
WADSWORTH CASES.

ness in Sonora, Cal., to Belling Bros., of Vallejo, who will hereafter carry on the business. It is understood that Mr. Steinke will go to Alaska.

O. L. Wuerker, formerly with Rowe Bros., Chicago, and later with Lissner & Co., Los Angeles, Cal., will open one of the neatest jewelry stores on the coast at 223 W. 2d St., Los Angeles, in the new Hellman block.

Prof. Cedarstrom is putting a large force of men at work on his onyx claims near Pelican Point, Utah. He has seven claims and will spend about $700 in doing the necessary assessment work for 1897. A number of capitalists of Salt Lake are interested with him in these claims.

San Francisco.

J. T. Bonestell has returned from an extended eastern trip.

George Lunt, of the Towle Mfg. Co., arrived in this city last week.

Ed. Gerson, Los Angeles, Cal., is visiting this city on his wedding trip.

H. C. Hotfelter, Sacramento, Cal.; Fred. Daunt, Merced, Cal.; Y. H. Beaudreau, Modesto, Cal., were in town last week.

The handsome 15 story Call building is nearly ready for occupancy, and M. Schussler & Co. will soon occupy large quarters therein.

Cincinnati.

Otto Heeren, Pittsburgh, Pa., was a visitor in Cincinnati last week.

Charles Becker, of Joseph Fahys & Co., will take a trip to see his principal customers this week.

Joseph Jonas' Sons are putting in electric lights in their factory to enable them to work later at nights.

Julius Zesterman, the veteran jewelry tray maker, died last week of the grip. He had been in the business for the past 40 years, supplying the local trade.

The auction sale of Plaut & Goettheim was largely attended by the retail trade, and some bargains were obtained. Mr. Goettheim says he does not know yet what he will do.

Albert Bros., of this city, are having large sales this year because they buy in such large quantities that they have been able to give very low prices to their customers.

Among the heads of houses out on the road this week are: A. Herman, of D. Schroder & Co.; A. G. Schwab, L. Gutman, Messrs. Benc and Lindenberg, Henry Hahn, Jos. Mehmert, D. Jacobs, J. Wise, of Frohman, Wise & Newman, Sol. and I. N. Fox, of Fox Bros. & Co.

Samuel Goldberg, of Goldberg Bros., is recovering from a severe attack of blood poisoning, which was brought on by a cut on his lip from wetting an envelope before sealing. The wound refused to heal, and the physician pronounced the case blood poisoning, and Mr. Goldberg was taken to the Jewish hospital, in Avondale. The doctor gives him hope of being able to be out in a few more days.

Minneapolis and St. Paul.

W. H. Rees, formerly with W. A. Chamberlain, and W. S. W. Blake, formerly with H. F. Legg Jewelry Co., have opened a repair shop in the Bank of Commerce building, room No. 102, Minneapolis.

W. H. Hurlbert, of the Providence Optical Co., was on a business trip in Minneapolis last week.

Henry Jacke, who recently returned from Europe, has leased a lot in St. Paul, at 287 E. 7th St., is erecting a brick building on it and expects to complete the work by Dec. 1, when he will again start in the jewelry business.

Pacific Northwest.

BUSINESS CONDITIONS.

Among Portland's retailers there is no hesitation about purchasing whatever legitimate requirements call for, the month of October having been the largest of any single month since 1893. It is expected the jewelry trade will be quite brisk, and that the holiday sales will be more than satisfactory. The traveling men say that they expect the retailers to be sold out completely during the holidays.

Chas. F. Richards, formerly of Phillipsburg, Mont., has moved his jewelry store to Seattle, Wash.

W. A. Freeburg, graduate optician, has opened a line of optical goods in the Paine building, Walla Walla, Wash.

T. W. Gilham, Coquille, Ore., has erected a store building, which he is now occupying with a general jewelry business.

M. D. White, Grand Forks, B. C., has purchased an interest in the Golden Crown mining property, in the Similkameen district.

The Snohomish, Wash., jewelry firm of Grover Bros. have opened a branch at Everett, Wash., which will be in charge of Ned Grover.

G. W. Grimmett, Sandon, B. C., has purchased the jewelry stock and good will of the Haller jewelry store, and has moved the same into his establisiment.

Morey Meyer, representative of the San Francisco firm of M. Schussler & Co., passed through Portland, Ore., last week on his way to the Sound country.

Grover Bros., Snohomish, Wash., have moved their establishment into the Otten block, where they have fitted up in elegant style a modern jewelry store.

Two notorious California ex-convicts, William Hall and "Shorty" (W. W.) Elliott, were arrested by the police at Seattle, Wash., recently, for selling bogus diamonds and cheap jewelry. The arrest was made on the grounds of peddling without a license, and a search of their rooms revealed a quantity of the bogus jewelry. Both men have done time in California prisons, and have the appearance of hard criminals.

Nathan Rich was arrested in Helena, Mont., the latter part of October, and taken to Butte to stand trial on the charge of larceny in the first degree, he having decamped with watches secured from 30 or 40 persons on the pretense of having them cleaned and repaired. Rich has made a business of soliciting work for certain jewelry stores, and having accumulated about 40 watches by this means, skipped out. A number of charges have been filed against him.

The Howard Sterling Co., Providence, R. I., were represented in Portland, Ore., the first week of November by their San Francisco representative, who was on his way to Spokane and Puget Sound cities.

Henry Hames has leased his jewelry store at Belt, Mont., and will spend the Winter looking after his mining interest at Gilt Edge. Mr. McCune, formerly of Lethbridge, Mont., will conduct the business under the lease.

Pittsburgh.

Mr. Pattison, of the recently new firm of Pattison & Walper, East Liverpool, O., was here last week purchasing goods.

L. Allebach, jeweler, Emlenton, Pa., father of Harry Allebach, watchmaker for A. C. Gies, died on Nov. 9.

Jewelers are preparing for the holiday rush, and already new clerks are observed behind counters. The general anticipation is for an unusually large trade, and travelers for eastern firms are stopping off in this city on both trips, westward and return.

Among out-of-town buyers here the past week were: A. V. Johnston, Evans City, Pa.; C. A. Loughman, McKee's Rocks, Pa.; Adam Fisher, Greensburg, Pa.; W. W. Mather, New Castle, Pa.; H. Janowitz, Johnstown, Pa.; L. C. Schmidt, Braddock, Pa.; T. N. Schmidt, Mt. Morris, Pa.; J. Z. Simpson, Blairsville, Pa.; A. C. Graul, Sharpsburg, Pa.; George V. Brady, Washington, Pa.

Columbus, O.

Haines & Oberer have enlarged their room, and made a number of improvements in the way of show cases and display windows.

A man giving the name of James Thompson was arrested at Elyria last Monday. He had with him six watches, several rings and other jewelry, and a full kit of burglar's tools, giant powder and other material to be used in safe breaking. He refused to talk.

Frank W. Colwell, Matteawan, N. Y., has been extending his store and making many improvements, adding much to the attractiveness of it.

Lawson Sargent, who has been employed at the jewelry store of J. F. Bartlett, Clinton, Mass., for the past 22 years, has severed his connection with the firm



"Our Latest Beauties"

Look Like Gold,
Finished Like Gold,
Are GOLD FILLED
(AND WARRANTED)

EACH SET (ON CARD)

$3.85

DISCOUNTS

33⅓%

AND CASH
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ILLUSTRATIONS
ACTUAL
SIZE.

SEND FOR OUR
ILLUSTRATED
CATALOGUE.

Leys, Trout & Co.

MANUFACTURERS,

Prescott Bldg., JOHN ST., NEW YORK.

FACTORY, NEWARK, N. J.

Stability.

Two of the most desirable features of any article of merchandise are stability in quality and stability in price. When the retailer buys goods that are always staple, both in price and quality, then he always knows exactly "where he's at." Articles of merchandise should not be fluctuating like stocks on the Stock Exchange and keep the retailer guessing as to what their quality will be to-morrow and their prices day after to-morrow.

Fahys "Honest" 14Fk. Gold Filled Cases

are eminently staple goods. No matter how the state of the market may be, up or down in qualities or prices, Fahys "Honest" 14Fk. Gold Filled Cases are always the same—prices low and reasonable—quality high and beyond question. The advantages of this to you are palpable. The prices of these goods always being the same, you have the assurance that John Smith, your next door competitor, can't undersell you on our goods. Moreover, when you want to order goods in a hurry from your jobber, you don't have to find out the prices first; but you can telegraph or cable him, or send your order by a flying machine, knowing all the time what the prices of the goods are to-day, what they will be to-morrow, and will, most likely, be in a year from now. Just you think that over for a little while and see if the policy we employ isn't to your advantage.

Ask your jobber to show you that new line of goods, guaranteed 25 years, solid gold bows and joints, hand engraved and "all around winners."

Have you received our November pamphlet? If not, send for one; it will interest you.

JOSEPH FAHYS & CO.

Established 1857.

FAHYS BUILDING, NEW YORK.

Finish

Any piece of work, no matter how well done, may be utterly ruined by being finished off poorly. The finish of an article is one of its most important attributes, and the more attention paid to it, the better. Take for instance a watch case,—a good watch case,—and even though the work on it be "A1," if the finish is poor the case will be poor. And this is a point we wish to make right here about

Fahys "Honest" 14Fk. Gold Filled Cases

Their finish is about as near perfection as anything can be under the sun. We have been studying for years and years how to attain a finish on a gold filled watch case that will, in appearance, make it equal to a solid gold case. In addition, we have employed some pretty high priced talent to help us along in our studies, and we are that conceited—justifiably so—to think that success has crowned our efforts.

That reminds us to add that a poorly made watch case cannot be made to look good, no matter how good the finish is. First of all you must have a good case, lots of gold in it, and then the fine finish will give you a fine watch case. So, you see, Fahys "Honest" 14Fk. Gold Filled Cases being well made goods, with lots of gold in them, the addition of the fine finish helps to make a perfect production.

Ask your jobber to show you that new line of goods guaranteed 25 years, solid gold bows and joints, Hand Engraved and "all around winners."

Have you received our November pamphlet? if not send for one; it will interest you.

JOSEPH FAHYS & CO.

Established 1857.

FAHYS BUILDING, NEW YORK.

DEPARTMENT OF ADVICE AND CRITICISM ON RETAIL JEWELERS' ADVERTISING

[This department is free to every retail jeweler and optician. Forward for criticism your newspaper ads., booklets, catalogues, novelties, circulars, etc. Ask advice and offer suggestions. Replies in these columns are unbiased. Make letters full and particular as desirable. Every letter and ad. sent will receive full attention though the publication of the matter may sometimes be delayed a week or two. Address all letters and other matters to The Jewelers' Circular Pub. Co., 189 Broadway, New York.

PART XLIX.

ONE of the most difficult problems for solution that the retail jeweler meets is as to the most effective method to attract the public to his store on his "grand opening day" in the Fall. It is undoubtedly an easy matter to bring the rabble by means of some free show, music, etc., but how to entice the so-called better element and the more well-to-do part of the public is a question hard to answer. There are many jewelry firms whose business policy is such that the more people that they can attract, irrespective of class and financial condition, the greater are the results. As good a scheme as has come to our notice for some time is that adopted by Hutchinson & Hart, Shreveport, La., who announced their "grand opening" on Nov. 8 in a full page advertisement in the local evening paper. We here reproduce the page, the engraving being one-third size the original in both dimensions. The engraving is so clear that small as the type is the wording can be easily read. The arrangement of the matter in the ad. and the type composition are admirable, being worthy of printing shops in far more important cities than Shreveport. The ad. is easily readable, and tells the story briefly and impressively. As may be read, Hutchinson & Hart's scheme to draw trade was the giving of 20 presents, all the visitors having an equal chance to secure one absolutely free. We doubt not that this fine announcement and the promise of 20 presents drew crowds to the store, and that thereby the advertisers' bravery and enterprise in using a whole page of the newspaper were amply repaid. A highly effective feature of the grand opening announcement was the interspersion of the little cuts representing jewelry, optical goods, silver ware and rings, and the cuts of a marquise ring and Regina music box.



***

Dr. Guilbault, optician, Biddeford, Me., sends to THE JEWELERS' CIRCULAR an eight-page folder referring to his business. The front page contains a picture of the gentleman and announces that he is a graduate of the Philadelphia Optical College. Of the other pages, one is devoted to the fitting of glasses, another to the repairing department, another to opera and field glasses, another to artificial eyes, another to the audiphone and aurophone for the deaf, while one page gives eye tests and the last a list of references to local personages. Throughout prices are quoted for different classes of frames and repairs, and of the opera and field glasses. The whole makes a good advertising circular. We don't know whether Mr. Guilbault is a doctor of medicine or not, but from his title it would appear that he is. We think that the use of the title "Dr." a risky matter unless the party using it is a graduate in medicine. This, while not necessarily the only proper use of the title, is commonly considered such, and any person using it who is not a physician is apt to be thought by careful people to be something of a "quack." However, this is a question hardly within the realm of advertising *per se*.

***

B. F. Phillips, Cuyahoga Falls, O., sends a little book of

eight pages and paper cover entitled "Time Table, A. B. & C. Railway," with the sub-title, "Valuable Information for Those Owning and to Those Who Are Thinking of Purchasing Diamonds." The two center pages contain the time table, which makes the book acceptable to the public, while the other pages give information regarding diamonds and their different grades and prices; also about a few things suitable for presents, and about boys' watches. The back cover contains the word "diamond" in a cut, the letters of which are pictured as being blocks in perspective, an admirable advertising idea which was gotten up by THE JEWELERS' CIRCULAR for J. T. Scott & Co., 4 Maiden Lane, New York, who sent an electrotype to Mr. Phillips.

The ad. sent by H. C. Kachlein, Lafayette, Ind., is thoroughly up-to date and carries out all the rules governing the writing of profitable advertising. It specifies attractive goods, describes them tersely and quotes striking prices. The arrangement and composition are all that could be desired.

***

We reproduce here an advertisement of the Webb C. Ball Co., Cleveland, O., which is very attractive by reason of its border and the cut of the ring. The composition is striking, the phraseology impressive, and in its entirety the advertisement is highly effective.

Unheard of Watch Bargains

CUT OF WATCH.

GENUINE ELGIN and American movements in 3-ounce Silverine open cases, Men's Size, only **$2.50, Warranted.**

GOLD PLATED 18 size Stem Wind Watches, warranted for time, reduced to **$5.00.**

GOLD FILLED Stem Wind Watches, Ladies' or Gentlemen's sizes, Cases and Works Warranted, reduced to **$10.00.**

If you will call we will show you an immense stock of Watches from $2.50 to $50.00, which we purchased before the advance and now offer way down regular prices.

H. C. KACHLEIN,
Jeweler and Optician.
72 Main St., Corner Fourth St., LAFAYETTE, IND.

The Solitaire.



The use of the single stone diamond ring for an engagement pledge is a custom of very ancient origin. When worn on the third finger of the left hand the engagement ring is supposed to be a charm against evil or mischance.

We have carefully selected for this particular purpose specimen gems from ½ to 2 carats each in weight. It will pay you to examine them.

The Webb C. Ball Co.,
Watch Manufacturers--Diamond Importers.
Ball Building, Superior, Cor. Seneca St.

...This is What the Trade Wants

Stylish, Close-Rolled

Umbrellas,

In Taffeta and Serge Silks with
Silver-Gilt Jeweled Handles.
26 and 28-inch Sizes.



Colors of Silks

Blue, Maroon, Old Gold, Iridescent Green, Purple, Green, Red, Black.

ILLUSTRATED SHEETS SHOWING COLORS OF JEWELS AND SILKS SENT ON REQUEST.

SIMONS, BRO. & CO.,
Silversmiths and Manufacturing Jewelers,
PHILADELPHIA.....
New York, 19 Maiden Lane.
Chicago, 601 Columbus Memorial Bldg.

THE
ANSONIA CLOCK COMPANY,
11 CLIFF STREET,
NEW YORK.

CABLE ADDRESS "ANSONIA". TRADE MARK A P. O. Box 2304.

LONDON, 23 FORE ST. E. C.



Lucerne.

HEIGHT 20 INCHES. WIDTH 13¼ INCHES.

EIGHT DAY GONG STRIKE.

BLACK ENAMEL WITH GILT TRIMMINGS

AND ORNAMENTS.

List $18.75.

Strange Features of Life.

New Source of Pearl Supply.

GALESBURG, Mich., Nov. 6.—For the past 20 years Abraham Johnson, a colored man living in Charleston township, has been suffering with what everyone supposed to be consumption, attended with the usual periods of spasmodic coughing.

This morning during one of the coughing spells Johnson raised a hard substance from his lungs, which on examination proved to be a pearl about the size of a pea. Johnson submitted the pearl to a Galesburg jeweler, who pronounced it valuable. Johnson's explanation of this peculiar circumstance is that before coming to Michigan he lived on the eastern shores of Maryland, where oysters formed a large part of his diet and that he must have swallowed a seed pearl which found lodgment in his body and grew to its present size.

Remarkable Recovery of a Ring.

DRESDEN, Tenn., Nov. 7.—E. H. Ayres, agent of the Nashville, Chattanooga & St. Louis road, tells of a wonderful recovery of a highly prized wedding ring. Last year his wife was at Brown's Landing, on the James River, where she was rowed across by an old time ferryman. With her was her little son, Tom Ayres, whose cap came near being blown off. In catching at the cap her wedding ring, a handsome plain gold one, fell off in the middle of the river.

She described it, advertised and offered a reward for it. There was only the name of B. H. Stief, the Nashville jeweler, in it. A few days since she received word that the old boatman, owing to the low condition of the river, had found it, and that it had been sent by registered letter through the mail. The ring had been lost for more than a year, and its recovery had been despaired of. The distance from here is 800 miles.

This Clock Articulates the Passing Hours.

PULASKI, Va., Nov. 8.—"The Clock of Ages" has recently been erected in one of the parlors of Miss Nina Spofford's residence. The clock is between seven and nine feet in height, the dial cylindrical and in circumference about the size of a small buggy wheel. This remarkable clock was originally designed by Mrs. Ophelia M. Spofford, and the paintings which were made by her upon the dial plate represent the 12 different stages in life from the cradle to the grave, graphically picturing the pilgrimage through the different periods of life. Since her mother's death Miss Nina has perfected the idea.

This clock, while teaching the lesson of life, unique in ornamentation, elaborate in design and execution, an accurate keeper of the minutes, hours, days and weeks, the phases of the moon, etc., is chiefly remarkable as being able to speak or articulate distinctly the hours as they pass, also the days of the week and the month.



The Rationale of Escapements.

THE escapement of a watch is that part of its mechanism which controls the speed of the train. Usually the rotary motion of the train is converted into a reciprocating motion of the balance, which is effected through the escapement. The object of the escapement is to check the rotation of the train wheels so as to cause the force of the mainspring to remain in action for a longer period, and at the same time to regulate the rate at which the train rotates. This being the case, it is obvious that the escapement plays the most important part in the regulating of the going of the watch. The balance that makes its vibrations perfectly isochronal will keep accurate time. Isochronism, or equal beats in equal time, is the object to be aimed at for a perfect timekeeper. Many constantly varying forces act on the mechanism of a watch and cause variation in the force carried to the escapement, and these have to be counteracted by an effective escapement with a good balance. Some escapements are particularly suitable only for special purposes, and become useless when applied elsewhere. Obviously all escapements used for watchwork must be constructed to go equally well in the various positions in which the watch is liable to be placed. Some account should also be taken of the variation of temperature which is usually experienced by watchwork. The properties of various escapements and their imperfections and commendable features are subjects continually discussed by the trade, and it would naturally extend this article far beyond its scope should we treat elaborately on the many intricate details of escapements generally. Upward of a hundred different escapements could be described, but as those in general use comprise only four, we will discuss these only. Of principal interest to the practical workman are the cylinder, the duplex, the lever and the chronometer. There are three classes of escapements. The recoil, so named because when in action it causes the train to make a retrograde motion more or less marked. The verge belongs to this class. The dead-beat escapement is one in which the escapement is perfectly at rest, a tooth of the scape-wheel resting against the axis of the balance, except at the time the impulse is given. The cylinder and duplex escapements belong to this class. Detached escapements are dead-beat also, but the balance and its axis are quite distinct from the escape-wheel, which rests against an intermediate piece except at the time the impulse is given. Lever and chronometer escapements belong to this class. The primitive verge escapement is now only a remnant of past horological art. These escapements are no longer made, but still very many watches with this escapement exist in Europe. It was the first employed in timekeepers, and was the only escapement known up to the middle of the seventeenth century. The verge acted without a balance spring, and the earlier forms may be likened to the escapement now found in bottle roasting-jacks. Very good results, too, have been attained with the verge escapement, but it has now been placed out of use, and modern watchmakers bestow little attention upon it. The modern escapements are superior in their action and the faulty theory of the verge renders it unsuitable to the perfect state of the art.

The cylinder escapement is the one commonly used in Geneva watches. It is capable of considerable accuracy in timekeeping qualities, and being cheaper to produce than the lever, the cylinder escapement is extensively employed in Europe, especially in Continental watches. Graham invented the cylinder escapement early in the eighteenth century, but Berthoud, the famous French horologist, first perfected and brought it into use. At that time the escape wheels were made of brass and were very thick. It is now adopted for the larger portion of Swiss and French watches, being cheap in construction and allowing the watch to be made very flat. It is called a frictional-rest escapement, owing to the fact that during the whole time that the scape-wheel is at rest the point of a tooth is in contact with the cylinder. From a consideration of the action of the escapement, it will be understood that the rotation of the scape-wheel is checked by the point of the tooth resting alternately on the inner and outer surface of the cylinder. When the tooth is so resting, the balance and cylinder continue to vibrate by the force of the momentum. The amount of the friction between the scape-wheel tooth and the cylinder will greatly affect the going of the watch. If the motive power of the train is increased the friction is also increased, and the watch thus made to go slower. The increase of power and the increase of friction thus, to a certain extent, have a sort of natural compensation. In order to reduce friction cylinders have been made of ruby, but the extra cost of labor and material is not compensated for by the questionably superior results. Though much superior to the verge, it would be wrong to assert that the cylinder escapement is perfect; still it is sufficiently well adapted to ordinary wear.

The duplex escapement is modified from the first ideas attributed to Dr. Hooke. In 1660 he made a watch for Charles II., King of England, having an escapement from which the modern duplex has been evolved. In the original there were two scape-wheels, but now the peculiar double set of teeth are cut on one wheel. The duplex escapement is one that requires a great nicety of workmanship, and although it possesses excellent qualities, it does not approach the lever for general usefulness in everyday wear. The duplex has a frictional rest, thus resembling the cylinder. The peculiar sort of natural compensation for increased motive power exists, and curiously there is also a sort of natural compensation for variation of temperature. Cold weather, which, by increasing the force of the balance spring, causes the watch to gain, also acting on the oil and increasing the adhesion of the point in contact during frictional rest, causes a sort of natural compensation. There is no ground for asserting that these two effects absolutely neutralize each other, but the duplex escapement does not require a compensation balance in the same degree as it is required by a lever or other detached escapement. Owing to certain peculiarities, the escapement is liable to set or stop, when carried, and for this reason it is not well adapted for a watch. The dead-beat action renders it particularly suitable for dead seconds watches, and it is for these that it is chiefly used.

The lever escapement is now universally recognized as the best adapted for watches where accuracy is essential. There are many varieties of the lever escapement, and it would be hardly possible to enumerate all the modifications that have been introduced. The English lever is perhaps the most favorably known; it is a right angled escapement. The straight-line lever is a variety that is used in some high class watches. These terms are indicative of the relative positions of the centers of the escape-wheel, the pallets, and the balance. The dead-beat escapement, invented by



Graham and used in clocks, was the original idea of the lever escapement. In order to apply it to watchwork several important modifications were necessary. Thomas Mudge succeeded in reducing it into a shape that worked satisfactorily, about the close of the eighteenth century. This was the detached lever, as distinguished from the rack lever, which had been used by Hautefeuille. The English make their scape-wheels usually of brass, contending that this metal is better adapted than steel. The form of teeth is varied, the English using generally the 'racket or wedge shaped. Club teeth are considered advantageous, as they retain the oil on the points of action.

Horological Schools.

THERE seems to be prejudice among the older watchmakers against the graduates or pupils of horological schools. This possibly arises from the fact that the newly made watchmaker, conscious of his knowledge, may be more or less conceited, and also because quite a number "graduated" from "fly-by-night" schools that were simply money grabbers; by this I do not mean to say that the older schools are working upon a purely philanthropic basis, but they have built up a reputation for honest work and are maintaining it. Horological schools in this country were made possible by our watch factories, whose operatives, made skilful by long practice and the closest attention to details, are in many cases now the instructors. It is easy to understand that where there are so many watch factories, each striving to build a watch that shall have a better name than its competitors, every advantage is taken of short cuts in operations and rules, and these operations and rules used in our factories to-day are derived from the experience of many thousands of our most skilful watchmakers, and it is needless to say, are the best conceivable.

There is too much superstition among our older watchmakers, too much conservatism, too much of the feeling, "I always did it this way." Many watchmakers got into ruts years ago and have stayed there. They spent three, five or seven years in learning how to sweep out the store, polish the show cases and saw the bosses' wood; and therefore think it impossible for any one to learn watchmaking in less time than they did, and as for acquiring a deeper knowledge, bosh! This idea prevails too widely among the trade. I have heard watchmakers say they would not hire a horological school watchmaker, and I have wondered if they were afraid the graduate would actually know more of the art than they did. If this is the case the old watchmakers are losers by their conservative and antiquated notions. The writer is not a graduate and has never attended a school as a pupil, but he is perfectly familiar with the systems, and knows that the instruction given in these institutions is of incalculable benefit to a person anxious to learn the trade; that a deeper knowledge is acquired in a school than is possible under other circumstances. Of course it must be understood that it is impossible to grind out graduates by measure; the material varies too much, but it is safe to say that the graduate, if he be a man who could under any other circumstances become a fair workman, will be found better equipped for his business than many an older workman who has not had the advantages of scientific instruction.

O. E. D.

Workshop Notes.

Slow Action of Spring.—A spring too large in relation to the position of the index pins and stud is pretty sure to be slow in its short arcs.

Balance Vibrations.—It should be remembered that if the vibrations of a balance are to be isochronous the impulse must be delivered in the middle of its vibration, and that therefore no spring will be satisfactory if the escapement is defective in this particular.

Isochronism.—It may be taken as a very good rule that a balance spring should be half the diameter of the balance and have 14 turns if it is a flat spring for a lever watch, or 20 turns if a Bréquet. These lengths, it will be understood, only apply where the work is good; with coarse work a shorter spring is required in order to get the short arcs fast enough. Springs for cylinder watches should have from eight to 12 turns.

Choosing a Spring.—When choosing and timing a new spring some practice is required to accurately count the vibrations in a second, and many, after picking up the balance by means of the bit of wax on the pivot, give it half a turn, so that it will vibrate for over a minute, and then count every alternate vibration till a spring is obtained that gives about 150 double vibrations if it is for an 18,000 and about 135 if for a 16,200 train. When a spring of the right strength has been found, it may be pinned in.

Putting in Collet.—The collet should be put on an arbor with a bow and the spring carefully set true and flat in the turns. In setting the spring it must only be touched close to the eye. Steady timekeeping will be out of the question if the eye of the spring is bent to and fro in reckless attempts to get it true. The eye should be brought around gradually to get it in circle, taking care not to overdo it. When this is right and the spring is also true on the face many good timers heat the spring and collet to a blue to set the eye.

Making the Overcoil.—Two pairs of pliers with curved noses lined with brass are generally used for forming the overcoil of marine chronometer springs. The coil of the spring where the overcoil is to start is grasped by one pair curved exactly to correspond with the spring, and the other pair is used to bend the overcoil. The operation looks easy enough, but it really requires great skill to get at once an overcoil of the desired shape. The overcoils of watch springs are turned with steel twe ze s having carefully polished curves. In forming the Phillips curves some watchmakers use hot pliers of the required shape to set the curve to the required form.

Metal Polisher.—There are many different opinions as to what is the best metal for polishers, and, as polishing is an art, the opinions may be all right, but the general principle may be taken as true, that the article polished must be harder than the polisher, but how much harder will depend on the article polished. If a piece of hard steel with a large flat surface is to be polished diamantine would be used to finish with a block, or with a polisher of zinc, or some compound of zinc and tin. I think pure tin is preferable, as any admixture of tin with the zinc makes the block too soft, and the work will be easily rounded, although, if a very little diamantine is used, a very few rubs will complete the polishing and need not round the work if it has already been flat and square. But polishers for small surfaces, such as pivots, cannot be made of metal as soft as zinc, as they would soon lose their shape and spoil the shape of the pivot; therefore, some men use bell metal and other brass.

To Replace an Old Balance Spring.—To substitute a new balance spring for an old one the repairer should place another watch going to time on the work board; having selected a spring, bend the inner turn and place it so that it bends or catches the cylinder; lift it up with the tweezers and cause the balance to vibrate, letting the bottom pivot touch a smooth surface, such as the top of the glass oil cup. By catching hold of one or more turns and altering the position of the tweezers, the arms of the balance must be made to vibrate in unison with those of the watch going to time, which may be known by listening to one and observing if the ticks correspond with the motions of the loose balance, or by looking at both balances to see if they appear to trace together. If, when this result has been obtained, the spring is still of suitable size, the size of the spring being reckoned from where it is held by the tweezers as a temporary stud; by this means a suitable spring can always be secured without the trouble of putting on the collet and spoiling a number, and wasting time by mere guesswork, and watching second hands for a time; the spring being suitable, its size should be half the balance diameter, which is considered as most correct by good authorities.

PARSONS & GREENE CO.
P & G Co.
TRADE MARK
HOLYOKE, MASS., U. S. A
CHOICE PAPERS

Orders for Holiday Boxes

SHOULD BE PLACED SOON, TO BE SHIPPED AS DESIRED.

WE WILL SEND YOU A SAMPLE CASE OF BEAUTIFULLY DECORATED CELLULOID BOXES IN ONE, TWO AND FOUR QUIRES, NINE STYLES, ONE OF EACH FOR **$11.93** NET.

PARSONS & GREENE CO.,
HOLYOKE, MASS.

MYERS OF NEW YORK.

Our '98 Catalogue

Far excels all similar works, and is undeniably the most complete Catalogue ever compiled. Entirely new, cover to cover.

Our Customers will have received it by November 10th; all other dealers should write for it.

The list prices are greater or longer than any other, and the dealer who solicits an order from its thousands of illustrations and quotations can openly offer a discount equal to that of nearly every competitor, and secure a fair profit.

We have also a separate Illustrated Catalogue of Watchmakers' Tools and Materials.

CLOSE FIGURERS OR CASH BUYERS WILL FIND OUR TERMS AND NET PRICES PARTICULARLY INDUCING.

OUR NOVEMBER "BULLETIN" IS RICH IN AUTUMN BARGAINS.

S. F. MYERS CO.,

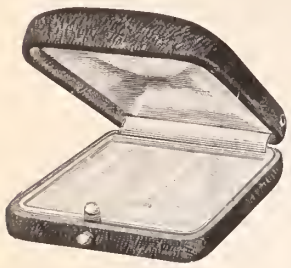
Wholesale Jewelers,
EVERYTHING THAT PERTAINS TO THE TRADE.
Myers Building 48-50 Maiden Lane, 33-35 Liberty St., New York.

Address Department "G" for Publications.

Our Now Famous

MOROCCINE BOXES,

FOR WATCHES, JEWELRY AND SILVERWARE.



Are as good and better than ever; they are competing for supremacy with our

FINE SILK VELVET BOXES,



Apply for samples to judge for yourself, and see up-to-date goods and prices.

S. & A. BORGZINNER,

82 and 84 Nassau Street, New York.

MOUNTED LORGNETTE CHAINS

We have just produced an exceptionally attractive assortment of LORGNETTE CHAINS, including plain chains and chains mounted with precious and semi-precious stones. Inspection is invited.
Our new lines of

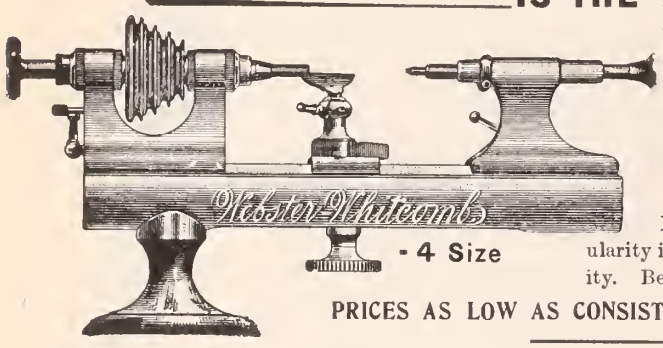
GOLD AND SILVER CHAIN PURSES

are very extensive and desirable.

ZIRUTH & MOORE, 60 & 62 Arlington St., Newark, N. J.

A LATHE OF QUALITY

IS THE LATHE TO BUY.



There's no doubt about the quality of the . . . . .

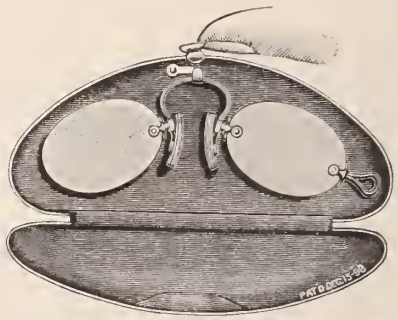
Webster-Whitcomb.

Its steadily increasing popularity is proof of its superior quality. Besides, it is fully guaranteed.

PRICES AS LOW AS CONSISTENT WITH QUALITY.

ASK YOUR JOBBER FOR PRICE LIST OR WRITE TO
AMERICAN WATCH TOOL COMPANY,
Stoney-Batter Works, Chymistry Dist.,
WALTHAM, MASS.

ESTABLISHED 1872.
INCORPORATED 1894.



The Patent Feather-Weight Eyeglass Case.

This case is made with a **Framework of Tempered Steel,** lined with black velvet, covered with the finest leather, and **closed with a neat and practical clasp,** with an inside hanger for the eye glass to keep it in place. The construction is such that **it will hold the highest offset guards** without injury, and thoroughly **protects the eye glass from being broken.** It is the lightest case made.

SPENCER OPTICAL MAN'F'G CO.,
PATENTEES AND MAKERS,
18 Maiden Lane, - - - New York City.

ENAMELERS

OF GOLD, SILVER AND PLATED JEWELRY,
Enameled, Plain and in Colors
ALSO OF
SOCIETY EMBLEMS,
YACHT AND COLLEGE FLAGS
All Varieties of Painted Enamel Work

S. S. WILD & SON,

179 Eddy Street, PROVIDENCE, R. I.

Correspondence Solicited.
Telephone Connection.

AIKIN, LAMBERT & CO.,

MANUFACTURERS OF

FINE GOLD PENS, HOLDERS, PENCILS, TOOTH PICKS, and NOVELTIES.

PAUL E. WIRT FOUNTAIN PENS, at new and lower prices . . .
MERCANTILE FOUNTAIN PENS, guaranteed to give satisfaction.

Catalogues with terms and discounts furnished to the trade.

BRANCH, 103 STATE STREET - - - CHICAGO.

AIKIN-LAMBERT JEWELRY CO.,

IMPORTERS OF

DIAMONDS.

JOBBERS IN

WATCHES, JEWELRY, CHAINS, NOVELTIES ETC.

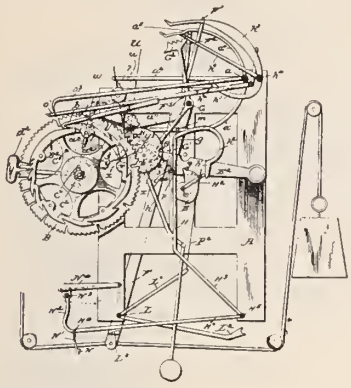
LATEST DESIGNS. LOWEST PRICES.

19 MAIDEN LANE, NEW YORK

The Latest Patents.

ISSUE OF NOV. 9, 1897.

593,184. CLOCK REPEATING MECHANISM.



GEORGE W. ANDERSON, Buffalo, Kan. Filed April 6, 1895. Serial No. 544,836. (No model.)

593,274. REPEATING MECHANISM FOR WATCHES. CARL HAHLWEG, Stettin, Germany. Filed Aug. 4, 1896 Serial No. 601,581. (No model.)



In a repeater for watches, the combination of the hammer mechanism, the hour rack and lever, a double-armed lever pivoted thereto to have a limited oscillating movement thereon, an hour cam to engage said lever, a check-lever pivoted to said double armed lever and a quarter-hour check-lever to be engaged by the said check-lever.

593,374. EYE-SHADE. JAMES GIBSON, Kansas City, Mo. Filed Aug. 14, 1896. Serial No. 602,790. (No model.)



593,456. WORKMAN'S TIME-RECORDER. FRANK BROOK, Huddersfield, England. Filed Aug. 31, 1896. Serial No. 604,385. (No model.)

593,457. WORKMAN'S TIME-CHECK. FRANK BROOK, Huddersfield, England. Filed Aug. 31, 1896. Serial No. 604,386. (No model.) Patented in England Sept. 5, 1893, No. 16,662.

593,524. NAIL AND CORN TRIMMER.



ERNST R. HELBIG, New York, N. Y. Filed Feb. 11, 1897. Serial No. 622,932. (No model.)

DESIGN **27,817.** BADGE. CHARLES C. DARLING, Providence, R. I. Filed Sept. 17, 1897. Serial No. 652,078. Term of patent 7 years.



DESIGN **27,819.** BOTTLE OR JAR. HERMAN KRAUTH, Meriden, Conn. Filed Aug. 19, 1897. Serial No. 648,835. Term of patent 7 years.



DESIGN **27,820.** PIE-FORK. EDWARD J. BIRTCHERD, Genoa, Wis. Filed Sept. 1, 1897. Serial No. 650,304. Term of patent 14 years.



TRADEMARK **30,806.** JEWELRY AND SILVER-PLATED WARE. E. G. WEBSTER & SON, Brooklyn, N. Y. Filed Feb. 24, 1897.



Essential feature.—The combination of the letter "W," a star, and a spider's web, substantially as shown. Used since September, 1896.

EXPIRED PATENTS.

[The following list of recently expired patents of interest to the trade is furnished by G. M. Lamasure, Solicitor of Patents, Washington, D. C. A copy of any one of these may be had from him for 10 cents each.]

Expiring Nov. 9, 1897.

234,182. STYLOGRAPHIC PEN. GEORGE F. HAWKES, New York City, N. Y.

234,152. MANUFACTURE OF JEWELRY. GEORGE L. VOSE, and ANDREW S. SOUTHWICK, Providence, R. I.

234,233. WATCH. D. AZRO A. BUCK, Waterbury, Conn.

234,234. WATCH CASE. D. AZRO A. BUCK, Waterbury, Conn.

234,235. STEM WINDING WATCH. D. AZRO A. BUCK, Waterbury, Conn.

234,236. STEM WINDING WATCH. D. AZRO A. BUCK, Waterbury, Conn.

234,237. WATCH DIAL. D. AZRO A. BUCK, Waterbury, Conn.

234,210. BADGE. EDWIN R. SMITH, Richmond, Ind.

234,337. STUD AND CLASP. MERRITT B. SCOTT, Hartford, Conn.

234,355. CALENDAR CLOCK. SAMUEL W. WILSON, New York City, assignor to William S. Earl and Gardner Earl, Troy, and Washington Wilson, New York City, N. Y.

REISSUES.

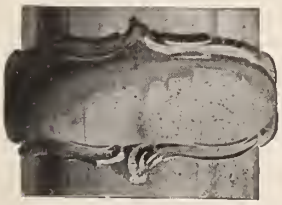
9,449. SLEEVE BUTTON. JOHN CALDWELL and HENRY B. WINSLOW, Providence, R. I., assignors to Horton, Angell & Company, same place.

9,460. EYEGLASSES. JOHN SCHAFFER, St. Louis, Mo.

The "Dykes" Patent Bicycle NAME PLATE.

All Sterling Silver. Adjustable to Any Wheel.

LOCKS ON.



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No Visible Mechanism

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Because it will do credit to your store and put money in your pocket.

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ORDER NOW!

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Willets' Art Belleek China.

THE ILLUSTRATIONS ARE ABOUT ONE-SIXTH SIZE.

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Rare Chinese Bronze Vase.

THE valuable antique Chinese bronze vase recently presented to Gen. Di Cesnola, director of the Metropolitan Museum of Art, New York, by Chang Yen Hoon, the Chinese special ambassador to Queen Victoria's Jubilee, was put on exhibition at the Metropolitan Museum of Art recently. The vase, which is about 2,000 years old, now occupies a case in the center of room 14 of the museum, devoted to Chinese keramics. It is a bronze of the period of the Han dynasty and is of a deep brown color. In height the vase is about 14 inches and in its widest part about seven inches square. The decoration, as will be seen from the illustration, is a symmetrical band design in low relief formed by cutting away the background. The gift was accompanied by a personal letter from the donor, of which the following is a copy:

THE WALDORF.
Fifth Ave. and 33d St.
NEW YORK, Aug. 11, 1897.

GENERAL DI CESNOLA,
Director of the Metropolitan Art Museum,
New York.

Dear Sir: I take pleasure to send you herewith a very old bronze piece of the period of our Han Dynasty, some 2,000 years ago, and I hope you will place it in your museum as a souvenir of my second visit to this country en route from the Diamond Jubilee.

Yours truly,
CHANG YEN HOON.

(Signed in Chinese and English.)

Spun Glass and Cameo Decorations for Glassware.

SPUN glass was first employed for decorative purposes about 60 years ago, but in the absence of a suitable machine could not be applied and so fell out of use. With the present adjustable machines, however, the surface of a glass vessel can be covered with threads of any desired thickness or color and at any distance apart, very fine effects being obtained with vases, baskets, etc., of alabaster glass covered with spun threads in red or celadon green. There is probably a good opening for this class of decoration in conjunction with cameos for the glassware of social and political clubs and other associations, the national, political or club colors being displayed in spun glass, and the cameos representing distinguished statesmen, etc.

The cameos are made from equal parts of finely powdered, unburnt Carlsbad porcelain earth and burnt Rever clay (or similar earths) well mixed and made into a paste with warm water and then kept, like glass pot earth, for three or four weeks, during which time it is well stirred every other day to promote thorough mixture, and any water lost by evaporation is replaced. The cameo mold is of metal, the figure being engraved in concave form. Before use it must be cleaned and brushed over with olive oil to prevent the clay from sticking. The clay is pressed into the mold, and then turned out face upward on a sanded iron plate, being afterward dried by exposure to the heat of the sun for eight days in the cooling kiln, from which it is transferred to the tempering kiln and fired at red heat. To color the cameos, they are sprinkled over with powdered flux (ruby glass for example) whilst still moist; when intended to be covered with glass this flux should contain an extra quanti y of litharge. The finished cameo is warmed and placed in position on the jug, glass, etc., which it is designed to decorate, and which is also warmed. It is then covered over with crystal glass, and the piece is decorated.



CHINESE BRONZE VASE, 2,000 YEARS OLD.
(*Photographed for* THE JEWELERS' CIRCULAR *by Charles Balliard, official photographer of the Metropolitan Art Museum.*)

For spinning purposes the glass should contain an extra quantity of minium to increase its fluidity, otherwise the fine threads tend to harden too soon. Cameos also look extremely well on opalized glass. The secret of this glass was lost for a long time, but was rediscovered by G. Peter, and improved by Pantocsek. A mixture of barium and strontium nitrates with stannous chloride ("tin salt") is strewn over the surface of a glass plate heated to redness, and the object to be opalized being held in the fumes arising therefrom, assumes various shades of red and blue. Another form of decoration by cameos consists in dull grinding the surface of the object, except the part reversed for the cameo, and then coating the ground part with a layer of glue mixed with resin. This when left to dry in a cold place contracts, forming natural flowers like ice crystals, and produces the same effect on the surface of the glass, which it divides by numerous small fissures. If subsequently opalized the effect produced is exceedingly fine.

An English Idea to Draw Trade.

AN enterprising shopkeeper has hit upon a novel notion by which to draw attention to his window of fancy goods. In a conspicuous position he placed a large white card, whereon was inscribed, in flaming red letters, the following luring legend: "I have placed in my window a dozen articles actually marked below cost price. Any person selecting these articles may have them at the price stated." This unique offer naturally resulted in a good deal of speculation on the part of the bargain seeking public and led to a marked increase of trade.—*Pottery Gazette* (London).

The Connoisseur.

(*Continued from page 57.*)

The Rambler's Notes.

WHAT THE RAMBLER SAW AND HEARD AMONG THE DEALERS IN ART POTTERY, CUT GLASS, BRONZES, ETC.

PRESENTATION PIECES FOR THE SEASON.

THIS is the season that brings out most strongly the demand for articles for presentation purposes, such articles as are made by the C. F. Monroe Co. in their Wave Crest ware. For the jewelry trade this company are now showing at their salesrooms, 38 Murray St., New York, a magnificent collection of fern dishes, flat and footed, cigar boxes, collar and cuff cases, handkerchief boxes, round, square and oblong jewelry cases, smoking sets, cigar and ash dishes, etc., etc., in all the beautiful enamel floral decorations and colorings introduced this year. The metal mountings of these articles are in gold plate and are in harmony with the artistic character of the pieces they ornament.

*

LARGE ASSORTMENT OF ROYAL VIENNA.

ONE of the largest assortments of Royal Vienna ever carried by Lazarus, Rosenfeld & Lehmann is now displayed in their art goods department, 58-62 Murray St., New York. Vases, urns, plates, plaques, cups and large and small bonbon boxes are the principal articles displayed, the greatest assortment, both in styles and sizes, being in the vases and urns. The prevailing body colors of the pieces shown are deep green and cobalt, though other hues also appear. The decorations include both the regular figure panel and the figure ornamentation in the form of a band entirely encircling the piece. In many of the latter variety, the figures have a background of rich gold. The vases range in size from the 3-inch cabinet ornament to the 18-inch pedestal urn, and include dozens of shapes and styles.

*

FINE CUT GLASS FOR THE HOLIDAY TRADE.

AMONG the articles of cut glass especially suited for the holiday trade that are shown by C. Dorflinger & Sons, 36 Murray St., New York, are many cigar jars and loving cups in plain and colored crystal. These goods are of a grade suited to the demands of the fine jewelry trade from whom there is now a widespread call. The colored tobacco jars, in sizes to hold 25, 50 or 100 cigars, are principally in green, ruby and amber glass, and come not only in the beautiful prismatic and other suitable designs cut by Dorflinger & Sons, but are also to be had ornamented with what are called "stone engravings" of flower sprays. Loving cups are also shown in similar colors, styles and ornamentations. Among the lines which this firm are now bringing prominently to the notice of jewelers is their collection of colored glass tea bells in many cuttings and in two sizes.

*

NEW DECORATION IN POUYAT CHINA.

AN oddity in china decorations which gives the piece on which it appears a strange and attractive effect, has been introduced by the Société la Céramique, J. Pouyat, Limoges. It consists simply of a narrow border, about half an inch wide, of an Egyptian style, blue and gold, pink and gold, or green and gold. The pieces bear no other ornamentation. The decoration may be seen on a line of plates and cups and saucers shown by Frank Haviland, the New York agent for this ware, 56 West Broadway. THE RAMBLER.

A series of pleasant surprises await the holiday shopper in way of miniature silver boxes, pin trays, trinket caskets and the numberless etceteras which make the modern dressing table such an attractive feature of a room.

Cut glass bon bon boxes with silver tops are out for the holiday trade in a variety of shapes and sizes—round, oval and in form of a heart.

Novelties and Specialties

...FOR...

The Christmas Trade,

...IN...

Bric-a-Brac, Fine China and Glassware, especially adapted for the jewelers.

The Latest Productions

always in our assortment. We are now showing the FINEST LINE OF GLASSWARE ever exhibited, both in Rich and Cheap Decorations. The "CLOVER LEAF" Decoration from our own Carlsbad Factory is the hit of the season.

Charles Ahrenfeldt & Son,

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TWENTY FIVE PER CENT. DISCOUNT!

On Everything in FRENCH CHINA including a choice selection of this year's importations of CHOCOLATE POTS, CRACKER JARS, TEAPOTS, SUGARS, CREAMS, CUPS AND SAUCERS, PLATES, TRAYS, CHOCOLATE SETS, ICE CREAM SETS, FISH AND GAME SETS, BOUDOIR SETS, BRUSHES, ETC. —the fact is, a complete line is at your option.

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We have decided not to carry over a SINGLE ITEM IN OTHER LINES ALSO—and they'll go the same way. A near-time visit to our show-rooms is the best way we know of to demonstrate "HOW YOUR HOLIDAY RECEIPTS MAY BE FATTENED THROUGH A SMALL INVESTMENT. We'll do the demonstrating—that part costs you nothing.

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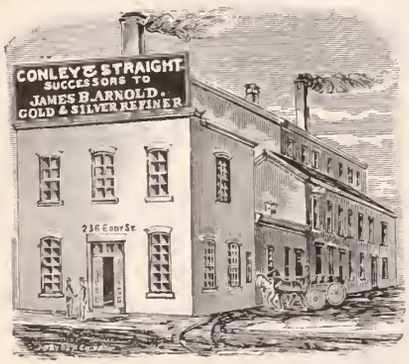
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THE JEWELERS' CIRCULAR
AND HOROLOGICAL REVIEW.

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VOL. XXXV. NEW YORK, WEDNESDAY, NOV. 24, 1897. No. 17.

ORIGINAL DECORATION IN ECCLESIASTICAL SILVER WARE.

THE engraving herewith presents an original treatment of the passion flower and of the Celtic cross in the decoration of ecclesiastical silver ware. The lettering of the sentence, "Thy prayers and thy alms have come up for a memorial before God." is unique in design but harmonizes with the general charac er of the decoration. The chasing of this piece was done by N. Heinzelman, for J. & R. Lamb, makers of ecclesiastical equipments, New York. The basin is 20 inches in diameter.



ALMS BASIN, 20 INCHES IN DIAMETER—CHASED BY N. HEINZELMAN.

Miniature Work.

IT is not generally known, but it is nevertheless a fact, that the smallest electric motor in the world was made by and is now the property of D. Goodin, jeweler, McKinney, Tex. Much skill and patience were required in its construction, and it is so small that it does not cover a silver dime, and weighs only 9-160 of an ounce. Its owner wears it occasionally as a scarf pin, and then carries a small battery in his pocket. The current is connected by a tiny switch on his vest. The armature is about the size of an ordinary slate pencil, and when in motion the buzzing noise it makes can be heard for some little distance, as it goes so fast that the armature cannot be seen with the naked eye. Mr. Goodin prizes this little creature of his skill very highly.

Ring Entirely of Diamond.

A RING recently exhibited at Antwerp was the admiration of diamond cutters and merchants because it was the first successful attempt to cut a ring out of a single stone. There are a great many difficulties in this method of cutting diamonds, but after several unsuccessful attempts and three years' labor the feat has been accomplished by the patience and skill of M. Antoin, one of the best known lapidaries of Antwerp. The ring is about three-quarter of an inch in diameter.—*The Standard and Digger News.*

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ELECTRO SILVER PLATE.

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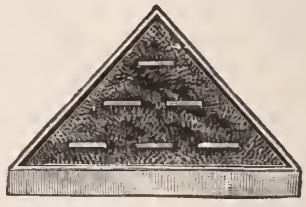

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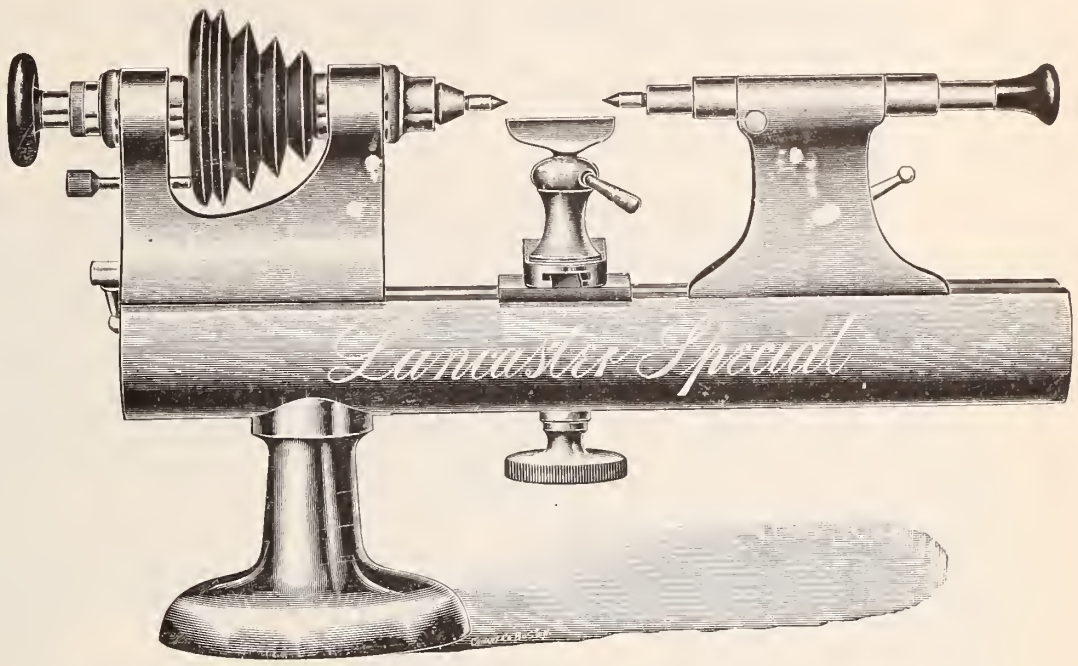
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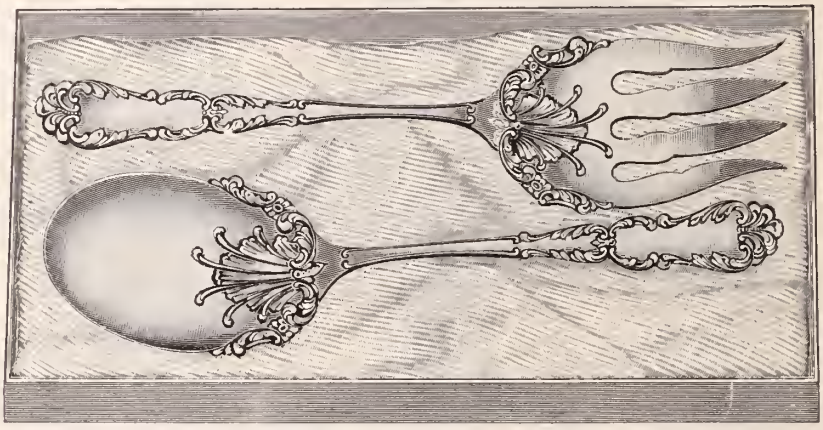
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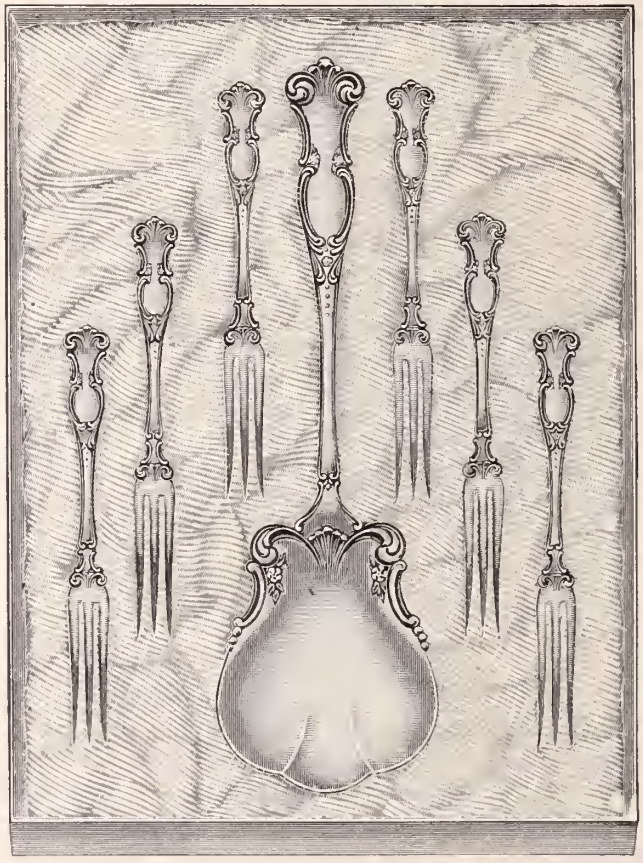
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We offer for your selection a fine assortment of desirable fancy pieces put up in fancy lined boxes suitable for **Holiday Trade.**



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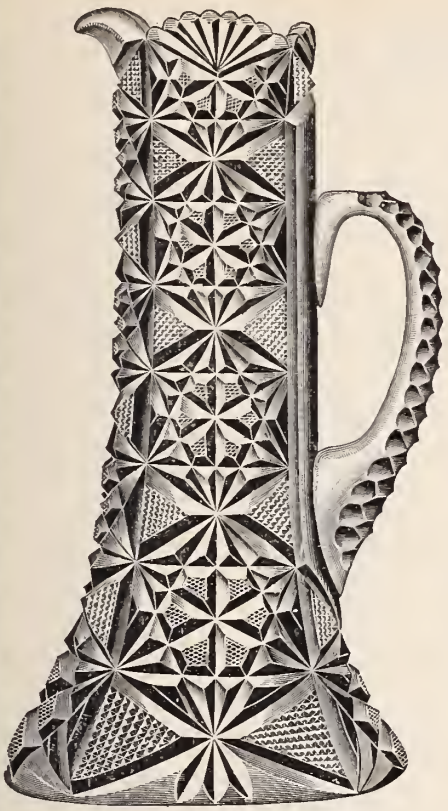
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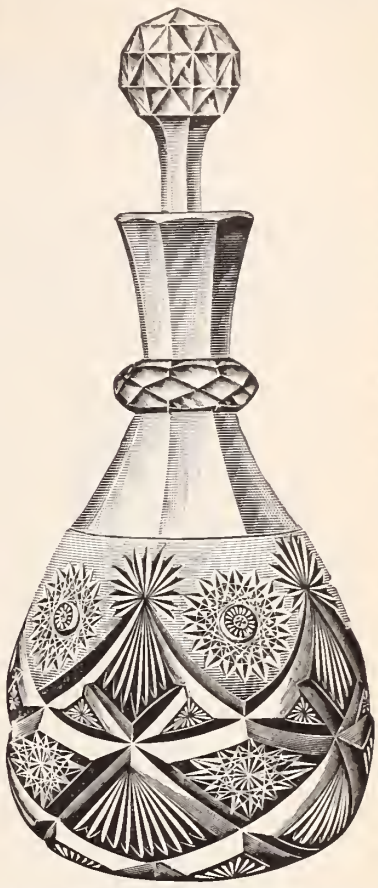
Mounting.

Special, new cuttings constantly coming out. We make our own blanks so can give the trade exactly what they want. The famous Mt. Washington Glass Works are owned and operated by ourselves.

Lots of New Pieces in Hollow and Flatware, China, Lamps, Novelties.

PAIRPOINT MFG. CO.,

NEW BEDFORD, MASS.



A WORLD OF TRUTH



In a Single Line:

"Waite-Thresher's Goods Sell."

WAITE, THRESHER CO., PROVIDENCE, R. I.

R. Wallace & Sons Mfg. Co.,

BRANCHES:
New York, 226 Fifth Avenue.
Chicago, 109 Wabash Avenue.
San Francisco, 120 Sutter St.

Factories: Wallingford, Conn.

Be sure every article bears the Trade Mark
1835—R. WALLACE—A1.



SUGAR SPOON.



BUTTER KNIFE.



CREAM LADLE.

The... "Joan."

MADE IN
STANDARD,
SECTIONAL and
TRIPLE PLATES.

1835—R. WALLACE—A1.

"Menlo Park" Proper for a Trade-mark for Timekeeping Instruments.

WASHINGTON, D. C., Nov. 17.—An interesting and important decision was handed down Oct. 12 by Assistant Commissioner of Patents Greeley on the refusal of the Examiner of Trade-Marks to grant to the Hampden Watch Co. registration of the words "Menlo Park" as a trade-mark for timekeeping instruments. This decision, not having been made public before today's issue of the *Official Gazette*, is here presented in full:

GREELEY, *Assistant Commissioner:*

This is an appeal from the decision of the Examiner of Trade-Marks refusing registration of the words "Menlo Park" as a trade-mark for timekeeping instruments, which mark, as stated in the application, has been used at Canton, Ohio, upon timekeeping instruments, and particularly watch movements, since April, 1880.

The particular ground for refusing registration, as set up in the Examiner's answer to the appeal, is that the words for which registration is sought have no other than a geographical meaning, and do not, therefore, constitute a lawful trade-mark under the decisions of the courts and under the practice of this Office.

While it is true that Menlo Park is the name of a small town in New Jersey and is also the name of a town in San Mateo county in California, it does not appear that either of these localities is a manufacturing town. Certainly in neither of these towns is the manufacture of watch movements carried on, and while it is true that if the business of manufacturing watch movements were to be established in either of these towns those engaged in that business would have the right to put the name of the locality on the products made there the contingency is too remote to bar the registration of a trade-mark which has been in use in a purely arbitrary and fanciful sense by these applicants for over seventeen years.

While it is true that Menlo Park is a geographical term, it does not, in my opinion, stand on the same footing as the word "Columbia," commonly used to designate the United States as a whole, or the word "Lackawanna," the name of a region of a country in Pennsylvania, or "International," or "East Indian," all of which have been held not to be lawful trade-marks and all of which are considered or referred to in the decision of the Supreme Court in Columbia Mills vs. Alcorn, (65 O. G., 1916). In all these cases the word on which suit was brought was one which was of such a nature or covered such an extent of territory that it was necessarily to be presumed that there would be those who could employ the word with equal truth and would therefore have an equal right to employ it for the purpose for which it was used by the person who brought suit.

The line is not easily drawn in all cases between those words of geographical nature which are registrable and those which are not, but where there is reasonable doubt registration should be permitted. In the present case I am clearly of opinion that the words sought to be registered constitute a lawful trade-mark and are registrable.

The decision of the Examiner of Trade-Marks is reversed.

Cut and Rough Diamond Imports Received Through the Port of New York.

The enormous difference between the amounts of diamonds imported under the 25 per cent. and under the 10 per cent. duties is clearly shown in a report recently made to Appraiser Wakeman, of the port of New York, by Gen. Geo. W. Mindil, jewelry examiner. The report is on the amount of precious stones received and passed for the quarter ended Oct. 30, 1897, and the corresponding period last year, and shows the following:

Three months ended Oct. 30, 1897:	
Uncut or rough	$1,281,402 22
Cut	2,858,390 00
Total	$4,149,792 22
Three months ended Oct. 30, 1896:	
Uncut or rough	$424,948 80
Cut	466,786 20
Total	$891,735 00

The table of rough for 1897 includes the goods sent in through the Post Office as well as the invoices in the regular way.

Interesting Meeting of New York State Association of Opticians.

SYRACUSE, N. Y., Nov. 18.—The November meeting of the New York State Association of Opticians was held at the St. Cloud Hotel Wednesday, Nov. 17, with president F. L. Swart in the chair. The treasurer's report showed the society to be in good condition financially.

The society are considering a post graduate course to be held after the holidays. The subject of a library for opticians was spoken of, and much interest was manifested in it. Frederick Boger, of the *Optical Journal*, donated the first two books for the library. At this session the following new books were added: Hartridge, on "Refraction," eighth edition; Valk, on "Refraction;" Fox & Gould; Jackson, on "Retinoscopy;" Wells, on "The Eye." An able paper on "Presbyopia" was presented by G. N. Luckey, of Baldwinsville. After the reading of the paper a vote of thanks was extended to Mr. Luckey.

It was voted to omit the December meeting on account of holiday business. During the session there was a practical demonstration of retinoscopy and of the use of the test case. The meetings of the association are growing in interest, and the membership is increasing under the able administration of President Swart.

A Shooting Affray Follows a Raid Upon a Western Jewelry Store.

MARATHON, Ia., Nov. 17.—Friday night four thieves attempted to burglarize the jewelry store and drug house of Ross & Co. They effected an entrance through the front door. A man sleeps in the store, and, being aroused by the noise and discovering the thieves, he leveled a gun and spoke. The thieves rushed for the door and the watchman fired two charges of shot into the crowd. Several shots were fired in return. An hour afterward a man was found on the street seriously wounded in the left side and arm. The thieves, escaping, stole three horses. Searching parties started out. The following notice of reward has been issued:

$75 REWARD—BURGLARY AT MARATHON, BUENA VISTA COUNTY, IOWA.

Four men broke into a drug and jewelry store at midnight of Friday, Nov. 12, 1897.

Chas. Keegan was shot and captured. The other three escaped, but one of them is probably wounded. They stole a team but abandoned it, and were last traced going toward Newell, Iowa. The three wanted are:

Frank Miller, 24 years old, smooth face, dark hair; about five feet, six inches high. Wore dark pants, brown coat and soft hat. Came from Burlington, Iowa.

Ed. Grant , aged 25, from Sioux City. Railroad man; smooth face, brown suit, five feet seven, slim built, dark hair, soft hat.

Joe Martin, 22 years old; smooth face, light hair. Worked in packing house in Omaha, wore black suit, five feet eight. Stout built.

Martin and Grant will probably stay together.

A reward of $25 will be given for the arrest of each of these men. Arrest and wire,

F. F. FAVILLE, County Attorney,
Storm Lake, Iowa.



NICKEL DESIGN.

A **Button Hook** for **Link Cuff Buttons,** the **Earl Cuff Buttoner.**

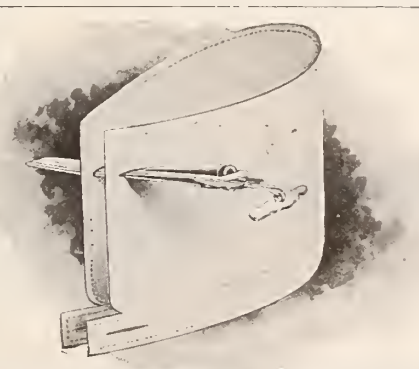
• • •

Handsomely gotten up in

Nickel, . at 75 cts. per doz.
Silver, . at $6.00 per doz.
Gold, 14k., at $7.00 each.

Satin Display Cards...

..All goods delivered free.



RAND BROS., *Selling Agents,*

Equitable Building,
BOSTON, MASS.

Saves Time, Temper, Finger Nails and Cuffs.

• • •

Send us a sample order and see how pleased your customers will be to get what they have wanted for years.

• • •

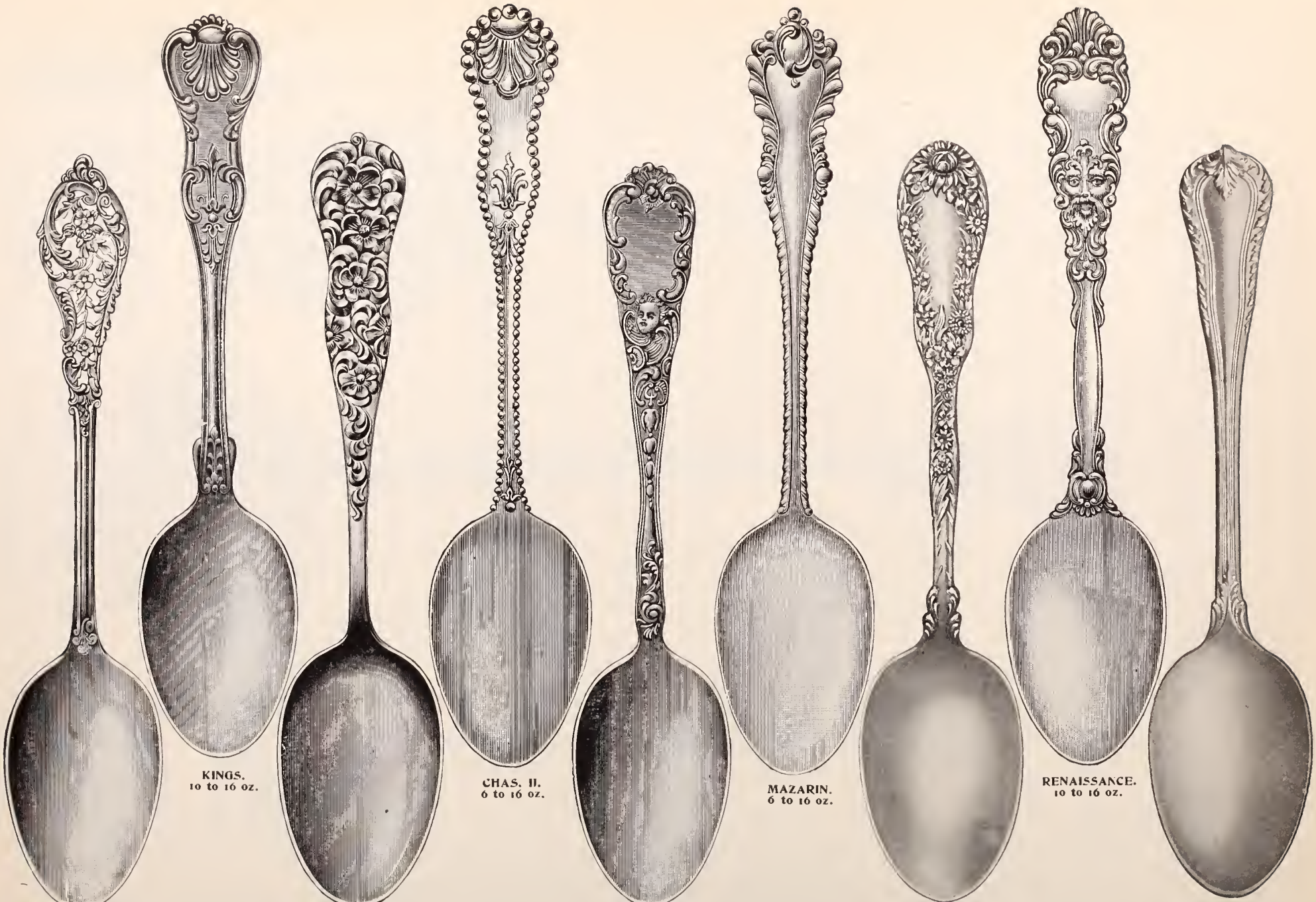
IT SELLS AT SIGHT.

Sample in Nickel,..

..By Mail, 10 cents.



STERLING DESIGN.



TRIANON (Pierced).
10 to 16 oz.

KINGS.
10 to 16 oz.

ROCOCO.
8 to 16 oz.

CHAS. II.
6 to 16 oz.

CUPID.
6 to 16 oz.

MAZARIN.
6 to 16 oz.

No 10.
6 to 16 oz.

RENAISSANCE.
10 to 16 oz.

ACANTHUS.
6 to 16 oz.

DOMINICK & HAFF, 860 BROADWAY, NEW YORK.

ESTABLISHED 1821.

A FULL LINE OF FANCY PIECES MADE IN ALL PATTERNS.

Fashions in Jewelry, Silver Ware, Bric-a-Brac, Etc.

A LADY'S RAMBLES AMONG THE JEWELERS.

Shorter handles mark the newer lorgnettes.

*

Jeweled "dog collars" to wear with evening dress are as fashionable this season as they were last year.

*

Pearl necklaces that fit the neck closely, after the fashion of a collar, are as becoming as they are popular.

*

Bracelets are much worn. There are three popular styles—those that slip over the hand, limp chain bracelets, and narrow bangles.

*

The English fashion of wearing letter brooches, usually the initial of the wearer's name, is here. These initial brooches are, in most cases, set with gems.

*

Special receptacles are now designed for special flowers, popular examples being chrysanthemum vases, aster and orchid vases, rose bowls and the like.

*

The newest chatelaines boast of from eight to 10 chains, from which dangle an astonishing variety of knickknacks, such as tablets, pencils, powder boxes, purses, etc.

*

Punch bowls assume importance as the holidays draw near. The variety is almost endless and includes cut glass bowls with silver rims and bowls in Doulton decorations with gilded edge and foot.

*

Numbered with rare examples in Japanese silver ware are dirks, boxes, vases, trays and other charming additions to the curio table and cabinet. Among practical pieces are fascinating spoons, tea caddies and fruit servers.

ELSIE BEE.

The Repairs on this Watch Were Unusually Expensive.

SHENANDOAH, Pa., Nov. 17.—Ike Orkin, jeweler, S. Main St., was put on trial at Pottsville, Nov. 12, on a charge of larceny preferred by William Hunnis, and acquitted. The latter, as already published in THE CIRCULAR, alleged that he left with Orkin a watch for repairs and a few days later received what was supposed to be the same watch, but claimed that the case was not as good as that which contained the works when he left it for repairs. Orkin disputed the claim, and Hunnis caused his arrest on a charge of larceny as bailee.

The defendant made out such a good case that the jury not only found Orkin not guilty, but also put the costs on Hunnis, making the repairs to his watch quite expensive.

Burns & Gosser, Coshocton, O., have put in a new metal ceiling.

Alfred H. Smith & Co.,

NEW YORK:
182 Broadway.

CHICAGO:
103 State Street,
Columbus Memorial Building.

LONDON:
33 Holborn Viaduct.

Diamonds,
Rubies,
Emeralds,
Sapphires,
Pearls, &c.

Mounted Goods also.

We aim in our Chicago, as well as in our New York office, to carry a stock of the above goods to meet all demands of the Western as also of the Eastern markets.

Our Chicago branch is the only thoroughly equipped office in the West representing a New York Importer's Stock, and orders sent there from the Western States will receive the most prompt attention and be filled at the lowest rates consistent with the quality demanded.

Memorandum goods sent to dealers. References requested from those unknown to us.

DIAMONDS.

Wm. S. Hedges & Co.,

IMPORTERS OF

Diamonds and Precious Stones.

DIAMOND JEWELRY.

170 Broadway, New York.

27 Holborn Viaduct, London.

John F. Saunders, Cutter and Importer of

DIAMONDS AND OTHER PRECIOUS STONES.

FINE PEARLS A SPECIALTY.

68 Nassau St., cor. John St.. Sheldon Building, Room 16, NEW YORK.

Philip Bissinger & Co.,

IMPORTERS OF

PEARLS, DIAMONDS AND PRECIOUS STONES,

Agents for Bohemian Garnet Goods, Enamel Lockets and Coral Jewelry,

20 JOHN STREET, NEW YORK.

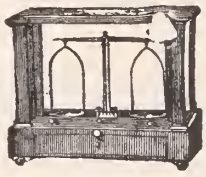
FERD. FUCHS & BROS.

SILVERSMITHS.

MAKERS OF STERLING SILVERWARE,

808-810 Greenwich St., - New York.

Herman Kohlbusch, Sr.



Established 1859 Manufacturer of FINE BALANCES AND WEIGHTS for every purpose where accuracy is required. 59 Nassau Street, cor. Maiden La. N. Y. Repairs,(any make) promptly made.



Stern Bros. & Co.

Cutters of . . .

DIAMONDS,

MANUFACTURERS OF

Gold Rings and Thimbles,

68 NASSAU STREET, NEW YORK.

RING FACTORY, 33-43 GOLD STREET, NEW YORK.
DIAMOND CUTTING WORKS, 142-146 W. 14TH ST., NEW YORK.
LONDON OFFICE, 29 ELY PLACE.
CHICAGO OFFICE, 149 STATE ST.

The Bowden Rings

ARE COMPLETE IN VARIETY, CORRECT IN QUALITY AND PERFECT IN FINISH. WE MAKE EVERY VARIETY OF FINGER RINGS

J. B. BOWDEN & CO.,

3 MAIDEN LANE, NEW YORK.

Tariff Decisions and Interpretations.

THE DUTY ON CERTAIN IMITATION PRECIOUS STONES.

An interesting customs appeal involving the duty on certain precious stones under the Tariff act of 1894, came up before Judge Wheeler, in the United States Circuit Court, in New York, Friday. Albert Lorsch & Co., 37 Maiden Lane, New York, during the life of the Wilson bill, imported into this country certain imitations of precious stones which were assessed at 25 per cent as manufactures of paste. The importers appealed from the decision of the Collector, claiming that the goods should have been assessed at 10 per cent. as imitations of precious stones, and their protest was sustained by the United States Board of General Appraisers last Winter. The Government appealed from the decision of the Board of Appraisers to the Circuit Court, and when the case came up before Judge Wheeler, he announced his decision at the end of the argument in favor of the importers, and affirmed from the bench the decision of the Board of Appraisers. A contention was made on behalf of the Government that certain of the stones which were set in other stones were imitation precious stones set, but this contention was not upheld by the court.

Bold Burglar Frustrated in His Plan of Operations.

WASHINGTON, D. C., Nov. 17.—A clever thief made a bold attempt to rob the jewelry store of Gerome Desio at an early hour Sunday morning. The store is equipped throughout with electric burglar alarms, but this robber operated in such a manner that, had his plan not been foiled by the approach of some one, he would have been able to have carried away a good amount of plunder without in any way disturbing the alarm or causing any noise.

The attempt was first discovered about 8 o'clock, when Mr. Desio came down to the store and saw that an effort had been made to cut a hole about five inches square in one of the large plate glass windows in the front of the store. The cuts in the glass were deep, and must have been made with a diamond instrument by an expert. It was the intention of the robber to push in this small piece, which would have left a hole large enough for a man to extend his arm through and extract a large amount of fine jewelry which was in the window, amounting to upward of $1,000. It is supposed that the thief was frightened away by the approach of a watchman.

The Work of a Mischievous Child.

DENVER, Col., Nov. 17.—One of the large plate glass windows on the 16th St. front of the Bohm-Bristol Co. store was sadly defaced by a little girl of 14 at noon one day last week. As she passed down the street the child, Katie Listman, clutched in her

right hand a small almanac, to one corner of which a sharp piece of wire was attached. Attracted by the glittering area of glass, Katie in passing extended her arm and rapidly pushed her hand over the window's surface. The wire left a distinct scratch entirely across the big window, which has practically disfigured it. Henry Bohm detected the youthful culprit and personally took her to police headquarters. She was charged with malicious mischief.

The Death of J. Frank Hill.

J. Frank Hill, manufacturer of chain bracelets and fine emblem goods, died of cirrhosis of the liver, Nov. 16, at his home, 23 Magnolia Ave., Jersey City, N. J. Mr. Hill had been ailing for a long time and had been confined to his home for about two weeks. The deceased was born in Fulton county, New York, about 45 years ago, and went to New York as a young man. He was first employed in the jewelry trade about 26 years ago, with Wheeler, Parsons & Hayes, and left them to go with Ned Williams, then a manufacturer of emblem goods at 196 Broadway. After a short time here, in the Fall of 1873 he took a position with Geo. A. Eaton & Co., manufacturers of bracelets, 194 Broadway, in which business he was destined to pass the remainder of his career.

When Mr. Eaton died about 10 years ago, Mr. Hill bought out the business and continued it under his own name up to the time of his demise. He was married about 18 years ago, and his wife, but no children, survive him. Mr. Hill's death will be deeply regretted by his many friends in the jewelry district of New York, among whom his genial and social disposition made him a universal favorite. He was a prominent Mason, being a past master of Bergen Lodge, and was a member of the Royal Arcanum and a charter member of the Orion Rowing Club.

The funeral services were held at his late home Thursday and the interment took place at Broad Albin, N. Y.

The Assignment of J. B. Settle.

Bowling Green, Nov. 17.—J. B. Settle, one of the largest dealers in watches and jewelry in southern Kentucky, made an assignment to J. G. Covington yesterday morning. A schedule of the assets and liabilities has not yet been filed. The failure came as a surprise.

The Janesville Plating Co.'s plant, Janesville, Wis., was destroyed by fire Nov. 19, the total loss being estimated at $8,000, with a small insurance.

ESTABLISHED 1840.

CHESTER BILLINGS & SON,

SUCCESSORS TO

RANDEL, BAREMORE & BILLINGS,

IMPORTERS OF

DIAMONDS,

AND OTHER PRECIOUS STONES.

FINE PEARLS A SPECIALTY.

MANUFACTURERS OF

DIAMOND JEWELRY.

A Large Stock of Fine Mounted Goods Constantly on Hand.
Goods sent on approval and Insured in Transit.

Diamonds Cut, Recut and Repaired.

58 Nassau Street,
29 Maiden Lane,
NEW YORK.

1 St. Andrews St.,
Holborn Circus,
LONDON, E. C

ESTABLISHED 1841.

TRADE  MARK.

CARTER, HASTINGS & HOWE,

MANUFACTURERS OF

GOLD JEWELRY,

15 MAIDEN LANE NEW YORK.

A. CARTER.
C. E. HASTINGS, G. R. HOWE
W. T. CARTER, W. T. COUGH.

FACTORY, NEWARK, N. J.



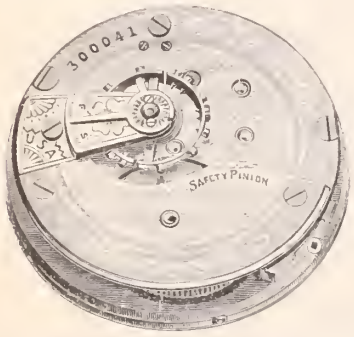
The Mauser Mfg. Company,
SILVERSMITHS,
14 East 15th St., New York.

RETAIL JEWELERS,

should test, critically examine, and compare the

TRENTON MOVEMENTS

with any other low priced movement on the market. Their undeniable superiority will be clearly proven beyond question.



No. 70, 7-Jewels. Price $4.50. (Circular Discount.)

They contain all the essential features of expensive watches.

Write for Price List. Order from your Jobber.

Trenton Watch Co., TRENTON, N. J.

MOUNT & WOODHULL,

LATE WITH

RANDEL, BAREMORE & BILLINGS,

DIAMONDS,

OTHER PRECIOUS STONES, PEARLS, ETC., DIAMOND JEWELRY.

26 MAIDEN LANE,

(Southwest corner Nassau Street,)

JOHN C. MOUNT,
ADDISON W. WOODHULL. NEW YORK.

J.B. & S.M. Knowles Co.,

Silversmiths,

PROVIDENCE, R. I.

TRADE MARK

Sterling
925-1000.

Makers of { APOLLO. LEXINGTON. ANGELO.

DON'T FORGET THE JEWELERS' CIRCULAR PUBLISHING CO.'S BOOK LIST when in want of any technical book in the Jewelry or Kindred Trades.

What is Claimed as a New Attempt at Defrauding the Government Frustrated.

What is claimed by the customs officials as an attempt to defraud the Government in a new way by getting diamonds through the custom house at less than their real value, was thwarted by the Appraisers' Department at New York last week. The goods in question consisted of a package of about 300 karats of dull, off-color diamonds, consigned to A. J. Van Gelder, 182 Broadway, New York, and invoiced at about 16,000 florins, or about $24 per karat. The examiners at the Appraisers' office washed the stones in alcohol and discovered that instead of being dull, muddy, roughish stones, they were highly polished brilliants. The substance removed was then analyzed and found to be a composition of resin and grease. The washed goods were then appraised and their exact value put at $9,002.72. Instead of $900,27, the duty that would have been assessed had they been imported in the regular manner, the duties were raised to $4,501.76.

In speaking of the case to a CIRCULAR reporter Friday, Appraiser Wakeman said that it was a rule of the department to refuse to give the names of the merchants implicated. In this case, he said, he believed the party to whom the goods had been consigned was innocent and had no knowledge that the goods had been doctored for importation here, and thought the European consignors were the ones wholly guilty of the attempt to defraud. This, he said, was the first case of the kind on record, and in fact was the only time there had been any difficulty in the importation of diamonds since the new 10 per cent. duty went into effect.

The same day, however, Collector Bidwell, acting on the evidence of the case laid before him by the law department of the Custom House, decided to confiscate the entire invoice and an action to declare the stones forfeit will be commenced. Assistant Deputy Collector MacAvoy, in charge of the law department, stated to a CIRCULAR reporter that the seizure was made under Sec. 9 of the Act of June 3, 1890, which provides for seizures of merchandise where there is any fraudulent practice in the entry of the invoice at the Custom House. The action, he said, would be only against the goods.

No proceedings will be taken against Mr. Van Gelder, as there was no evidence that he had any knowledge of the action of the consignor, who is said to be a Mr. Van Dam. Mr. Van Gelder claimed that the reason that the diamonds were covered with resin was that they had been shipped in a great hurry from Germany to Havre in order to catch *La Gascogne* and that the shippers had not had time to clean them.

Combination of Smelters to Regulate the Price of Silver.

There is to be an attempt to regulate the commercial price of silver. Representatives of the leading smelting companies of the country which extract the silver from the ore are in New York, and this week meetings will be held to consider the situation and, if possible devise means for controling the dealings in silver. Among the concerns to be represented at the meetings are the Consolidated Kansas City Smelting and Refining Co., with works at Kansas City; the International Metal Co., 100 Broadway, New York, a company subsidiary to the Consolidated, Kansas City; the Omaha and Grant Smelting Co., with works at Omaha and Denver, represented by Clark, Dodge & Co., 51 Wall St., New York, and M. Guggenheim's Sons, 30 Broad St., New York, who own the Great National Mexican Smelting Co., with works at Monterey, Mexico; the Philadelphia Smelting and Refining Co., with works at Pueblo, Col., and the Guggenheim Smelting Co., with works at Perth Amboy, N. J., and at Aquascalientes, Mexico.

These concerns handle 60,000,000 ounces of silver annually, or practically the output of the United States and Mexico. No definite scheme has yet been developed. A joint selling agency has been suggested. Most of the silver is of necessity sold for future delivery, and "future prices" have for a long time been materially lower than current or "spot" prices. It is asserted that the effort will not be so much to advance prices of silver as to keep them steady. Silver prices have been especially erratic this year. The New York price of silver Monday was 58⅜ cents an ounce for commercial bars, or over six cents above the low price of the year. The London price was 26 15-16d.

The jewelry store of F. H. Piaget & Co., 460 Bloomfield Ave., Montclair, N. J., has been greatly improved and brightened in the past few days in preparation for the holiday trade. The side walls and ceiling have been newly decorated, and a large electric clock has been placed in front of the store.

BUY BARROWS' CHAIN

Leaders in Scientifically Cut Diamonds.

We are daily receiving from our cutting works scientifically cut diamonds of all sizes and we solicit orders for same.

OPPENHEIMER BROS. & VEITH,

. . . DEALERS IN . . .
Diamonds and Watches.

65 Nassau Street,
PRESCOTT BLDG. NEW YORK.

FOX & CO.,

...NOW AT...
22 JOHN ST., - NEW YORK.
LAPIDARIES
AND IMPORTERS OF
PRECIOUS STONES
Cutting of American Gems and Fine Miniature Glasses.

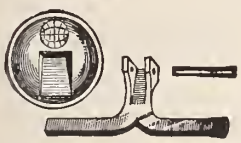
We carry the largest, finest and most complete line of Mounted Diamond Jewelry of any house in America.



THE BEST is
THE CHEAPEST after all.

THE only secure and simple arrangement for Interchangeable Stone Initial and Emblem Rings. Made in all desirable styles.





Globe Lever
BUTTON BACK.
Post can be attached to any button.
"IT HAS NO PEER."
Catalogue sent on application.

J. BULOVA,
57 MAIDEN LANE, - - NEW YORK.

MATHEY BROS., MATHEZ & CO.,

Brassus, Switzerland. 21 & 23 Maiden Lane, N. Y.
SOLE AGENTS FOR
CHAS. MEYLAN
PLAIN AND COMPLICATED WATCHES.

SPLITS AND REPEATERS

A SPECIALTY.

BRACELETS

SOLD BY ALL JOBBERS

The Death of Mrs. Charles L. Tiffany.

Harriet Olivia Avery Young Tiffany, the wife of Charles L. Tiffany, the famous jewelry merchant, died Tuesday, Nov. 16, at her home, 255 Madison Ave., New York. Mrs. Tiffany was 80 years old. She was born in Killingly, Conn., which was also the birthplace of Mr. Tiffany, and was the daughter of Judge Ebenezer Young and sister of J. B. Young, Mr. Tiffany's first partner. Mr. and Mrs. Tiffany were married Nov. 30, 1841, and their life has been a long Summer of prosperity. The fortune of the head of the family is reckoned in the millions, and their domestic life has been placid and happy. Their children living are four—Louis Comfort Tiffany, the elder son, whose fame as a water color artist is considerable, and who is at the head of the Tiffany Glass and Decorating Co.; a second son, Burnett Young Tiffany, who holds an important position in the Tiffany store, and two daughters, Annie Olivia, the wife of Alfred Mitchell, and Louise Harriet Tiffany. Charles Lewis, Jr., the first born, died at the age of four, and Henry Charles, the third son, died when a year old.

Mr. and Mrs. Tiffany have always lived in a style which may be considered extremely modest, in view of the great and constantly growing wealth which has been at their command. Some years ago Mr. Tiffany built a large and quaint mansion at 72d St. and Madison Ave., intending to make it his home; but when it was completed both he and Mrs. Tiffany decided that they could be more content in the old house in which they had lived for many years in Madison Ave., near 39th St. The new mansion was occupied by Louis C. Tiffany and his sister, Mrs. Mitchell.

Mrs. Tiffany was four years younger than her husband, whose friends celebrated the 85th anniversary of his birth in February last. Their golden wedding was celebrated in 1891. Mrs. Tiffany retained the sprightliness and vivacity of youth until long past middle life, and even in her later years her activity was remarkable. She had a charming, motherly face, and a disposition of great sweetness. Neither she nor Mr. Tiffany indulged greatly in the more modern society functions, but both have been extremely fond of old fashioned, simple sociability.

The funeral took place from her late residence on Friday. The services were conducted by the Rev. Mr. Rudd, the assistant pastor of the Madison Square Presbyterian Church. They were extremely simple, consisting of two prayers, reading of the Scriptures and but one hymn, "Nearer, My God, to Thee," which was sung by the Madison Square Church quartet. The casket was covered with a mantle of white carnations, with a bank of roses at the foot. The interment followed at Greenwood.

"A Twice Told Tale."



We will furnish electrotypes of above cut for local advertising without extra charge.

In the telling of it, a little variation and a little addition.

An O size 14k. open face, joint back, plain Bascine, antique pendant, nickel Elgin movement, in a rich velvet box with a 14 Karat fleur de lis pin, complete only $16.00, subject to the usual cash discount.

We have not neglected other "Specials" in watches because of this one.

C. Clafford & Co.

Western Union Building.
Nov. 22, 1897.

195 & 197 Broadway, New York City.

P. S.—The numerous orders received for above "special," induce us to mention it again.

To Secure a

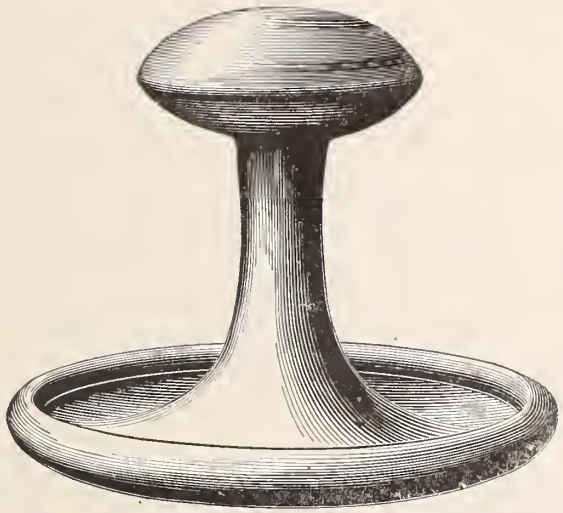
Contented Customer

Sell him a Krementz One-Piece Collar Button, for dress shirts, as represented by cut.

Krementz Dress Shirt Collar Button

Guarantee.

If from **ANY CAUSE** one should get damaged, either in the hands of the *dealer* or *wearer* a new button will be *given in exchange.*



PATENTED.

PATENT SUSTAINED BY U. S. SUPREME COURT.

Made in three sizes known as

7L, 8L and 9L

The Standard American Collar Button.
Extra Long Post. Extra Width of Back.

Solves All Collar Button Problems.

1, One Piece; 2, Never Break; 3, Head Right Shape; 4, Post Right Length;
5, Easiest to Button; 6, Stays Buttoned; 7, Easiest to Unbutton;

8, No Lever or Twist to Bother.

9, No Repairs—Customer gets new for old one without charge in case of accident of any kind.

18K., 14K., 10K., Gold, Sterling Silver and Own Make 14K. Rolled Plate.

Krementz & Co.,

49 Chestnut St.,
Newark, N. J.

Woman's Fancies.

WOMAN'S mind is fickle, and the superficial and gaudy is apt, for a time, to supersede in her mind the solid and substantial. The latter, however—the solid and substantial—after all, holds the highest place in her affections.

A handsome gold watch is the sort of Christmas present that deserves a place in the category of the "solid and substantial." Thoughtful gift givers are as well aware of that as you are, and hence, your holiday stock of solid gold cases ought to be particularly large and attractive.

The Brooklyn Watch Case Co.

are now showing some of the most exquisite lines of gold watch cases ever produced, and a representation of their goods in your stock will mean an increase in the volume of your business.

Brooklyn Watch Case Co.,

JOSEPH FAHYS & CO.,

GENERAL AGENTS,

54 MAIDEN LANE, - - NEW YORK.

Further Details of Garrison's Swindling Operations.

CINCINNATI, O., Nov. 22.—The sensation of the week was the exposure of the trick a man calling himself K. L. Garrison, of Toledo, played on those he could victimize the past few weeks. A partial story of his operations was published in THE CIRCULAR last week. He came to Cincinnati about a month ago, and rented at 694 W. 5th St., a store and one living room. He was accompanied by his wife and a Frenchman who represented himself to be a watchmaker. They bought furniture and store fixtures on time and opened up in fine style. The store was a surprise to that neighborhood, which is composed chiefly of poor Jews and Italians. He began on the jewelers, but was not given much encouragement, except for cash purchases. He found the fancy goods dealers more vulnerable. His plan was to make a cash purchase first and then strike the dealers for a second order on 30 days' time. His first visit probably was to L. Gutman, buying several dollars' worth and paying cash. In 24 hours Mr. Gutman said about 20 people called to ask about him, as Garrison had given Mr. Gutman as reference. To others in the fancy goods trade he referred to Oskamp, Nolting & Co., A. G. Schwab & Bro. and other big jewelers, and this seemed satisfactory to the fancy goods dealers, and without their making inquiries he got goods on 30 days.

As soon as he got the goods he shipped them out of the city. When one of the dealers became a little uneasy and called on him, Garrison tried to bluff him, but the dealer made an examination of the boxes on the shelves and found them empty. The dealer demanded his goods or the money, and after some talk the man promised him the money on Monday. This was on Saturday, and the fancy goods dealer left with this assurance, but said if Garrison failed he would have him prosecuted. All day Sunday the neighbors heard Garrison nailing up boxes, and in the quiet of the night he departed with as many of the things as were portable. The affair was so quietly conducted that it did not get even into the papers. He also carried off several watches and pieces of jewelry left for repair.

A few days after he was gone three boxes of goods came from the east, and if he had not been forced away so soon he would have had these goods in his possession. The expressman took the goods back. Some of the people THE CIRCULAR correspondent called upon did not know he had gone. Phillips & Richter were the only jobbers in the jewelry line he victimized. He bought a small bill first and then wanted a lot of china clocks and silver ware on 30 days and got them. Mr. Phillips was out of the city, but Mr. Richter accepted Garrison's word that he was buying from other houses also, and let him have goods. Nothing has been done toward effecting his capture, but it is thought there will be an effort made in this direction, and an important fence may be unearthed.

Wadsworth Watch Case Co. Get Judgment Against M. J. Sheridan.

PHILADELPHIA, Pa., Nov. 20.—Judgment was entered in the Common Pleas Court yesterday by the Wadsworth Watch Case Co., Newport, Ky., against Martin J. Sheridan, on a note for $2,067.80, dated March 22, 1894, and payable in one year. Under this judgment a partnership execution issued against the interest of Martin J. Sheridan, in the firm of Sheridan & Stewart, tailors, 1022 Walnut St. Mr. Sheridan was previously in the jewelry business on 10th St., above Chestnut St.

Jewelers' Gold Bars Exchanged for Gold Coin.

Week Ended Nov. 20, 1897:

Nov.	15	$39,903
"	16	10,260
"	17	52,270
"	18	36,685
"	19	16,276
"	20	5,465
Total		$160,859

A. J. Leeds, of Versailles, Ill., has located in the jewelry business in Naples, Ill.

David Clark, Easton, Pa., has decided to close out his jewelry business, and is auctioning off his entire stock.

DIAMONDS RUBIES PEARLS

SAPPHIRES EMERALDS OLIVINES

In great variety both

Loose and Mounted.

Your orders solicited and filled

Promptly, Carefully, Liberally.

Hayden W. Wheeler & Co.,

50 Holborn Viaduct, London. 2 Maiden Lane, N. Y

S. Beck, another Jewe'er of Dallas, Tex., Makes an Assignment.

DALLAS, Tex., Nov. 17.—S. Beck made an assignment yesterday as follows:

"Know all men by these presents: That I, S. Beck, of Dallas county, Tex., being insolvent and in failing circumstances, do hereby assign all of my property, real, personal and mixed, wheresoever situated, to I. E. Rose in trust, that he will immediately accept this trust, qualify as provided by law, take possession of all of the said property and with all reasonable dispatch convert the same into cash and the proceeds apply as follows, to wit:

"1. To the payment of the expenses of executing this trust, including a reasonable compensation to himself and the sum of $500 to Harris, Etheridge & Knight and C. A. Rosberry, attorneys at law, for services rendered in the preparation of this deed of assignment.

"2. To the payment of all of my creditors who will consent to accept their proportional share of my estate and discharge me from their respective claims.

"The said assignee shall qualify and execute this trust under title 8 of the revised statutes of the State of Texas in relation to assignments for creditors.

"This conveyance is made subject to the lien secured by Adolph Rosenthal, who has sued out a writ of attachment from the county court of Dallas county, Tex., and levied the same upon my merchandise in my store on Main St., prior to the execution hereof. Witness my hand this, the 16th day of November, 1897. S. BECK."

No schedule of liabilities was filed with the foregoing. S. Beck conducted a manufacturing establishment and retail jewelry stock and has been in business in Dallas for many years. Mr. Beck said in an interview last night:

"Yes, I made an assignment this evening and did not prefer anybody, not even my friends. All share alike. I expect to resume business again in a few days, as I have plenty of goods on hand to pay all my creditors."

Jacob C. Luden, jeweler, Reading, Pa., has applied for a patent for a paper weight representing different coins in imitation of Klondike gold. Mr. Luden says he has booked orders for over 50,000 weights.

Committees for the Banquet of the New York Jewelers' Association.

At the meeting of the directors of the New York Jewelers' Association, held Friday, the following committees for the annual banquet to be held Feb. 10, 1898, at Delmonico's, 44th St. and Fifth Ave., New York, were announced:

Dinner committee—The entire board of directors, who have power to add to their number. The board as a whole are also to act as a committee on speakers.

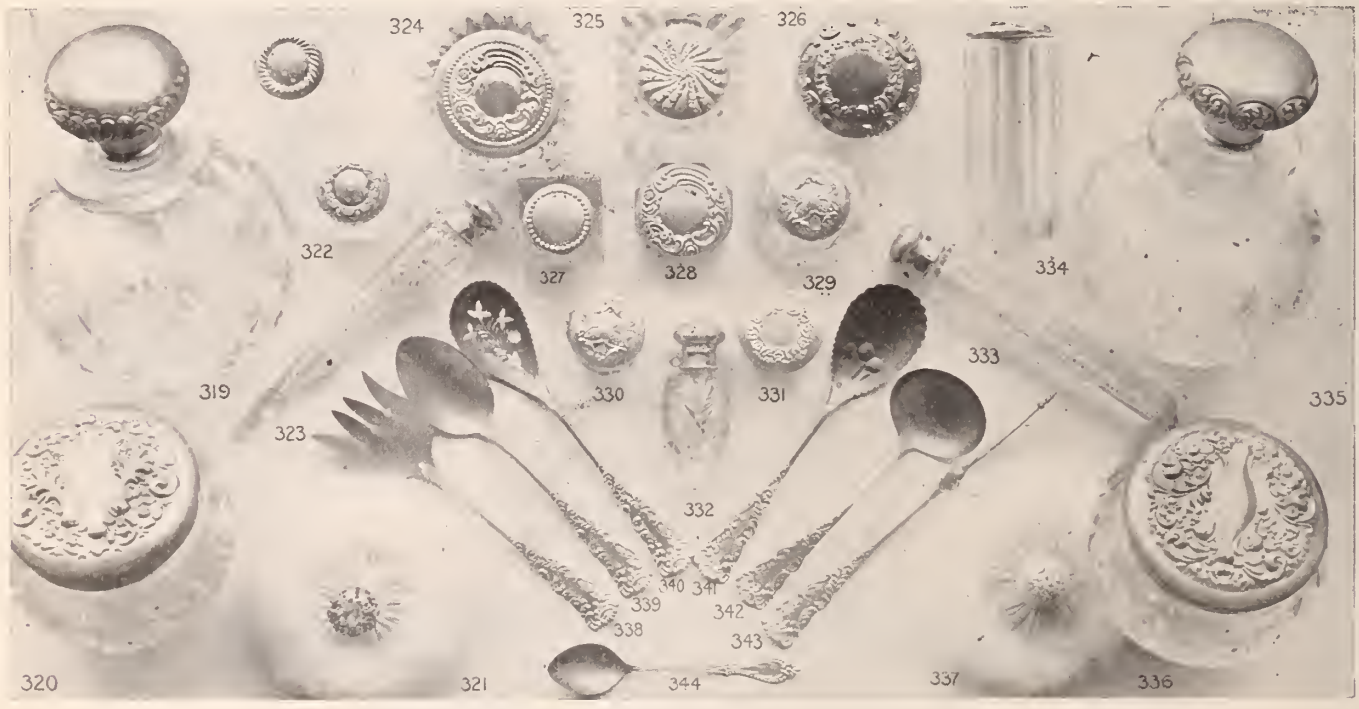
Committee of arrangements and toasts—Ludwig Nissen, chairman; F. H. Larter, D. C. Townsend and Henry E. Ide.

On floral display, James P. Snow; on table decorations, T. J. Haring, C. Dorflinger and George W. Shiebler, *ex officio*; on souvenirs and ménus, George W. Street; on carriages, P. T. Tunison.

Sheriff in Possession of the Store of C. H. Koch.

MILWAUKEE, Wis., Nov. 22.—A judgment for $1,200 has been entered against C. H. Koch, retail jeweler, of this city, and the Sheriff has taken possession of his store at 315 Grove St.

"SELF-SELLING" HOLIDAY NOVELTIES.



Articles One-third Actual Size.

319, each,	$4 50	324, each,	$0 63	329, per doz.,	$2 00	333, each,	$1 00	337, each,	$0 38	341, per doz.,	$9 75
320, each,	2 50	325, each,	88	330, per doz.,	1 75	334, per doz.,	3 75	338, per doz.,	9 75	342, per doz.,	9 75
321, each,	63	326, each,	50	331, per doz.,	2 25	335, each,	3 75	339, per doz.,	7 75	343, per doz.,	9 75
322, per pair,	75	327, each,	50	332, each,	75	336, each,	2 25	340, per doz.,	9 75	344, per doz.,	4 50
323, each,	1 00	328, per doz.,	3 75								

PRICES SUBJECT TO CASH DISCOUNT.

We carry every conceivable article under the head of Sterling Silver Novelties and Fine Gold Jewelry. This page illustrates only some of our "Leaders." "IT PAYS TO BUY OF US." SEND FOR CATALOG.

S. C. POWELL, 51 Maiden Lane, New York.

BUYERS' INFORMATION BUREAU.

Questions as to the makers of certain lines of goods, where to buy certain lines, where certain kinds of work are done, the owners of certain trademarks and other matters relating to the buying branch of a jewelry business will be cheerfully answered under this department. The reader cannot ask too many questions.

WAYNE, Neb., Nov. 8, 1897.

Editor of THE JEWELERS' CIRCULAR:

I have yours of 5th inst. to J. R. Wood & Sons in reference to H. L. J. & Co., New York. I must say I am very thankful to you for your kindness in looking this matter up and promptness in attending to same, as H. L. Judd & Co. have sent me circulars. You can use the letter I sent to J. R. Wood & Sons in your "Buyers' Bureau" if you wish. Truly yours,

J. G. MINES.

YORK, Pa., Nov. 15, 1897.

Editor of THE JEWELERS' CIRCULAR:

Please let me know as soon as possible where I would be able to get real ivory toilet articles mounted in gold and silver. By letting me know at once you would greatly oblige one of your subscribers.

R. F. POLACK.

ANSWER:—The Whiting Mfg. Co., 18th St. and Broadway, New York, and Deitsch Bros., 14 E. 17th St., New York, are makers of real ivory toilet articles, mounted with gold and silver.

INDIANAPOLIS, Ind. Nov. 12, 1'97.

Editor of THE JEWELERS' CIRCULAR:

Can you inform us who makes the "Fulcrum" lever buttons in plate? Truly yours,

FRED. P. HERRON.

ANSWER:—The "Fulcrum" lever buttons were made by Wm. Bourke, New York, who is out of business now for some time. Horton, Angell & Co., 237 Broadway, New York, make a button identical in construction with the "Fulcrum," but give it no particular name.

H. A. Winn Announces that He Has Won a $5,000 Suit.

NEWMAN, Ill., Nov. 18.—H. A. Winn, jeweler, was about 18 months ago induced to invest quite a sum of money in a business in Indianapolis, which, he claimed, proved to be very different from what it was represented. Mr. Winn lost his money and as a result was embarrassed in his business here. By the assistance of his friends, he says, he is again fairly on his feet.

About a year ago he had an auction sale in order to raise some money to meet certain payments, and also he had in mind at the time to sell out entirely, but Mr. Martin, the auctioneer, was called home on account of the sickness of his wife before the stock was more than half sold out, and being unable to secure a buyer for the stock, Mr. Winn continued the business at the old stand. During the past 15 months he has been after the Indianapolis parties, bringing suit for $5,000 damages and last week was successful in winning the case.

Importations at the Port of New York.

Week Ended Nov. 19, 1897.

China, glass and earthenware:	
China	$38,691
Earthenware	14,899
Glassware	15,839
Instruments:	
Musical	6,829
Optical	5,193
Philosophical	2,725
Jewelry, etc.:	
Jewelry	2,261
Precious stones	99,254
Watches	15,701
Metals, etc.:	
Bronzes	1,753
Cutlery	9,933
Dutch metal	3,472
Platina	13,067
Plated ware	1,497
Silver ware	1,770
Miscellaneous:	
Alabaster ornaments	711
Beads	712
Clocks	2,977
Fans	8,363
Fancy Goods	5,335
Ivory	2,230
Ivory, manufactures of	524
Marble, manufactures of	9,424
Statuary	4,196
Shells, manufactures of	11,603

William A. Howard's store, Viola, Del., was last week entered by robbers and articles amounting to over $50 were stolen.

C. J. Andel, Carlinville, Ill., will occupy another location in that town.

ESPECIALLY FOR THE JEWELRY TRADE.

Exclusive Designs in

UMBRELLAS

of every kind and of the highest quality.

&

CANES.....

in large variety.



A large line of fine Umbrellas and Canes, with handles specially manufactured and imported by us for the Jewelry Trade, comprising

Rich Enamel and..... Gold Effects, Mother of Pearl Gold Mounted, Silver Gilt and Jeweled, Agate, Tiger Eye,

and many other handsome mountings of exclusive designs.

ADDRESS DEPARTMENT A.

FOLLMER, CLOGG & CO., 414 Broadway, NEW YORK.

The "Bryant" Rings.

Are so generally known and respected for their standard quality, excellent finish and attractive appearance that if all

RETAIL JEWELERS

will call their customers' attention to our trade-mark as herewith stamped inside every ring, they will secure an easy sale.

TRADE MARK.

M. B. BRYANT & CO.
10 MAIDEN LANE NEW YORK.
OLDEST RING MAKERS IN AMERICA.

EXACT SIZE OF MEDAL.

THIS MEDAL IS TO BE HAD IN ALL METALS.

SEND FOR CIRCULAR.



DIES AND HUBS CUT FOR ALL KINDS OF MEDALS, BADGES, PORTRAITS, CRESTS, COATS OF ARMS, BUTTONS, SILVERWARE AND JEWELRY.

EMBOSSING PLATES FOR FANCY STATIONERY AND LEATHER. WAX SEALS AND SEAL PRESSES.

DESIGNS AND ESTIMATES FURNISHED ON APPLICATION.

VICTOR D. BRENNER
ART DIE CUTTER AND MEDAILLEUR,
108 FULTON ST., NEW YORK.

COPYRIGHT, 1897, BY V. D. BRENNER.

ESTABLISHED 1873.

TRADE MARK.

DAY, CLARK & CO.,
MAKERS OF
FINE JEWELRY,
23 MAIDEN LANE, NEW YORK.

JOHN C. DAY. SAMUEL CLARK. FRANKLIN DAY. WALLACE S. CAMPBELL. WALTER R. SHUTE. WILLIAM A. COBB.

LASSNER & NORDLINGER
L & N
68 & 70 NASSAU ST. N.Y.

The Jobbing Stone house.

THE BEST AND LARGEST STOCK OF

Diamond Cut Doublets in the Market. All Fancy Colors.

The Death of Sir Henry Doulton.

LONDON, Nov. 18.—Sir Henry Doulton, head of the firm of Doulton & Co., of the Lambeth Potteries, is dead.

Sir Henry Doulton was the head of the firm of Doulton & Co., Lambeth Potteries, having established also at Burslem, Rowley Regis, and Smithwick, Staffordshire, and St. Helens, Lancashire, and was head of the Sanitary Engineering Works at Lambeth, Paisley, N. B., and Paris. He was born in Vauxhall, July 25, 1820, and educated at the University College School. He began training as a potter at the age of 15, and initiated the manufacture of sanitary pipes in 1846. He began making art pottery and Doulton ware in 1870, and in his career in pottery received 105 diplomas of honor and gold medals and 102 silver medals. The Albert medal of the Society of Arts was specially conferred upon him by the Prince of Wales. He was knighted in 1887.

While most of Mr. Doulton's time and attention was given to the pipe end of the business in Staffordshire, to the deceased was due much of the progress of his great art pottery works. He was a man of remarkable artistic taste and an enthusiast in the potter's art.

The Plant of the H. Ludwig Co. Mortgaged.

PROVIDENCE, R. I., Nov. 19.—On Tuesday two documents were recorded at the office of the Recorder of Deeds at City Hall that directly concern the H. Ludwig Co. The first is a mortgage deed of $10,000 given Jan. 3, 1894, to W. W. Rickard, treasurer of the H. Ludwig Co., for one year at 6 per cent., and the second is a transfer of the same from Treasurer Rickard to the Manufacturers' National Bank, the latter bearing date of July 8, 1897. This mortgage covers all the land with buildings and improvements at Blackstone and Gay Sts., together with all boilers, shafting and tools in and around said premises. During the past week Mr. Rickard, who is also interested in the W. W. Rickard Land Co., has been served with several attachments aggregating nearly $6,000, and it was not until these attachments were recorded that the mortgage deeds were placed on file.

According to the corporation returns on file in the office of the city clerk, the capital stock of the H. Ludwig Co. is $50,000, of which $37,500 has been paid in. Their returns of Feb. 13, 1896, gave the amount of assets at $99,144.92, and liabilities as $47,198.57 up to Dec. 31, 1895. The last returns filed Feb. 13, 1897, covering a period to Dec. 31, 1896, showed assets at $89,386.19 and liabilities of $45,459.22. Both of these returns are signed by Henry Ludwig, president, and W. W. Rickard, treasurer.

L. Neuberg has opened a jewelry store in Random Lake, Wis.

Do you want - - -

the most attractive toilet ware pattern produced this season? If so order *at once.*

"The ARIADNE."

Hair Brush, large.
Hair Brush, small.
Cloth Brush.
Velvet Brush.
Hat Brush, large.
Hat Brush, small.
Military Brush.
Bonnet Brush.
Buttonhook.
Puff Box.



Mirror, large handle.
Mirror, large ring.
Mirror, small ring.
Mirror, small handle.
Nail Polisher.
Nail Polisher, small.
Nail File.
Shoe Horn.
Paste Box.

TRADE MARK.

STERLING
925
1000

PATENT APPLIED FOR.

MILITARY BRUSH.

ALVIN M'F'G CO
SILVERSMITHS

54 MAIDEN LANE,
NEW YORK.



Our Traveling Representatives

Traveling representatives may consider these columns open for the publication of any news or items of interest regarding themselves or their confreres.

Among the traveling men in Springfield, Mass., the past week were: F. P. Matthews, Harwood Bros.; J. W. McClennin, Kent & Stanley Co., Ltd.; George P. Rackett, for L. Combremont; W. S. Campbell, Day, Clark & Co.; J. A. Cheney, Ludwig Nissen & Co.

Missionary H. E. Duncan, of the American Waltham Watch Co., who was injured a short time ago by a fall from his bicycle, is reported as rapidly improving and was able to be out again at last accounts.

A special meeting of the Executive Committee of the New England Jewelry Travelers' Association has been called for this week, to make arrangements for the coming annual meeting and midwinter banquet of the organization.

Among the traveling men in Philadelphia, Pa., the past week were: Maney Untermeyer, Charles Keller & Co.; Luther Brooks, Brooks & Pike; S. H. Levy and Louis Nordlinger, L. & M. Kahn & Co.; Ed. Eckfeldt, Eckfeldt & Ackley; B. Griscom, Bippart & Co.; G. Gordon, H. D. Merritt & Co.; W. F. Tiffany, F. H. Sadler & Co.; and Mr. Sherry, Joseph Fahys & Co.

Eastern jobbers and manufacturers represented in the Twin Cities the past week were: Wightman & Hough Co., by H. D. Mix; Goodfriend Bros., by Mr. Engelsman; Simnock & Sherrill, by Mr. Gallagher; Hipp, Didisheim & Bro., by B. F. Davis; Waterbury Watch Co., by S. Trowbridge; representatives of Spencer Optical Mfg. Co. and Barstow & Williams; United States Watch Co., by A. E. Bentley; Waite, Thresher Co., E. L. Mumford.

The following traveling men were in Portland, Ore., about the middle of November: J. W. Nevius, J. B. Bowden & Co.; Jos. Lendan, Geo. Greenzweig & Co.; A. T. Lipman, for W. B. Glidden, Pacific Coast representative of E. G. Webster & Son, R. Wallace & Sons Mfg. Co., and Wm. S. Hicks' Sons; I. G. Clark, Whiting Mfg. Co.; I. P. Eisenbach, representing Bonner, Grinberg, Rich & Co., Adolph J. Grinberg & Co., and Levy & Dreyfus Co.; Geo. F. Glaser, Shepard Mfg. Co.; A. E. Charlesworth, Johnston Optical Co.; Morray Mayer, M. Schussler & Co.; A. M. Weinberg, Low, Weinberg & Co.

Traveling men in Boston, Mass., the past week included: C. C. Munn, C. Rogers & Bros.; Mr. Shepardson, C. A. Marsh & Co.; Louis Stern, L. Stern & Co.; John L. Shepherd, Keystone Watch Case Co.; Mr. Schilling, A. Schilling & Co.; A. A. Goldschmidt, Karl Freitag & Co.; Goldsmith Hall, Ehrlich & Simnock; George Whiting, Sturtevant, Whiting & Bigelow; H. P. Kent, F. W. Weaver & Co.; F. H. Sadler; Herbert Bliss, Bliss Bros.; John C. Perry, Hamilton Watch Co.; Irving Smith, Crescent Watch Case Co.; Jack Chatellier, Dominick & Haff; A. W. Atwater, Brooklyn Watch Case Co.; Mr. Meyer, J. Heilbronn & S. Marchand.

Some of the travelers passing through Louisville, Ky., recently were: D. Skutch, Waterbury Clock Co.; Mr. Boice, White & Major; George W. Bleecker, Bassett Jewelry Co.; N. I. Ashton, Kent & Stanley Co., Ltd.; William Pfleuger, Joseph Noterman & Co.; Matthias Stratton, for John W. Reddall & Co.; Joseph J. Sideman, Ferd. Fuchs & Bros.; A. E. Lavigne, Mathey Bros., Mathez & Co.; A. J. Burch, Bawo & Dotter; Thomas H. K. Davis, Middletown Plate Co.; F. C. Allen, for A. Wittnauer; Mr. Smith, S. Cottle Co.; Frank Stanborough, Carter, Hastings & Howe; Ed. J. Myer, Julius King Optical Co.; Frank Dana, G. E. Luther & Co.

Travelers in St. Louis, Mo., last week were: Albert L. Stearns, Roy Watch Case Co.; Mortimer C. Adler, B. L. Strasburger & Co.; Joseph J. Sideman, Fred. Fuchs & Bros; J. Rothschild, Bonner, Grinberg, Rich & Co.; Herbert W. Van Houten, for C. Sidney Smith; W. H. Gregory, Strobell & Crane; Charles Lamb, Jules Racine & Co.; H. W. Sowade, Adolph J. Grinberg & Co.; George S. Pollitz, Rice & Hochster; E. Biny, Biny, Dreyfus & Co.; C. B. Burgess, Frank M. Whiting & Co.; W. F. Adams, Simpson, Hall, Miller & Co.; W. C. Barry, Larter, Elcox & Co.; F. C. Allen, for A. Wittnauer; Albert Blochwith, Ziruth & Moore; F. M. Wheeler, Dominick & Haff; C. A. Boynton, William B. Kerr & Co.; F. R. Horton, Carter, Hastings & Howe; J. E. Simonson, A. J. Hedges & Co.; E. A. Reed, Reed & Barton; O. E. Frank.

The Subject of International Trade-Marks to be Discussed.

A meeting of the United States Trade-Mark Association was held Monday morning at 32 Nassau St., New York, to receive the address of the president of the association, Francis Forbes, who is one of the representatives of this country appointed by President McKinley to attend the International Conference which will be held in Brussels in December. The other representative is the Hon. Bellamy Storer, Minister to Belgium.

The object of the conference is the protection of "industrial property, which words," according to Mr. Forbes, "are to be understood in their widest acceptance, in the sense that they apply, not only to the production of industry property, so called, but equally to the productions of agriculture and to mineral productions used in commerce. It is the privilege of the German Chancellor, according to a law recently passed," Mr. Forbes said, "to give or to withhold a protection in Germany on trade-marks of foreign origin. He has a reciprocal power toward foreign countries. A German who uses a foreign trade-mark cannot be held to answer before the court until there has been published in the official organ a decree that the trade-marks of a given country are to be held inviolable."

All the countries that are members of the union will be represented at the conference. Germany and Russia are the only European commercial countries that are not members. Mr. Forbes sailed yesterday on the *Kaiser Wilhelm der Grosse*. Among his documents and other equipment, Mr. Forbes takes with him to the conference a copy of THE JEWELERS' CIRCULAR'S work, "Trade-Marks of the Jewelry and Kindred Trades." The conference, it is expected, will last two or three weeks.

W. S. Shuttles & Son Send a Circular Letter to Their Creditors.

Lorenzo Shuttles, doing business as W. S. Shuttles & Son, Dallas, Tex., under date Nov. 15, sent a circular letter, stating on account of short crops, poor collections and interruption of all business by yellow fever quarantine, he was compeled to suspend on the 12th inst. and execute a deed of trust to secure creditors to B. M. Burgher, of his city. He transferred all his property except some open accounts, which were retained because he thought he could realize more on them than could the trustee.

By the trust deed debts aggregating $26,000 are preferred, which are due for taxes, rent, insurance, wages and borrowed money, $13,000 being to City National Bank and $4,521 to his wife. The bank holds collateral amounting to $23,000 and deed of trust provides that the surplus from this is to be turned over to the creditors. The surplus from bank, stock on hand and other goods and commissions aggregate $60,000. Accounts for $25,000 in small sums are not transferred, as he believes he can collect them to better advantage than the creditors or trustee could. The circular winds up with an offer of settlement of 25 cents cash, or 33 1-3 per cent. half cash and balance in one year at 6 per cent. interest.

A joint meeting of the creditors of W. S. Shuttles & Son, Dallas, Tex.; S. Beck, Dallas, Tex., and M. Dorenfield, Corsicana, Tex., was held at the rooms of the New York Jewelers' Board of Trade on Monday, at which the board of directors were requested to investigate fully into these failures and to take such action as they deem necessary for the interest of creditors. The directors met Monday afternoon and decided upon the action that will be taken by their organization on these failures.

Last Year's Imports of Jewelry Into the Hawaiian Islands.

HONOLULU, Nov. 10, 1897.—The statistics for the year 1896 in the jewelry trade of these islands have just been completed at the office of the Collector-General of Customs. These statistics are the latest obtainable in this line of trade and through the courtesy of Collector-General J. B. Castle, your correspondent has been enabled to glean the following facts, relative to the imports into the islands in 1896, of jewelry. These figures show the possibilities for the American exporter in the Hawaiian Islands.

Clocks are admitted into the islands, free of duty, when from the United States; when from any other country, a duty of 10 per cent. is levied on them. A duty of 25 per cent. is levied on all diamonds, emeralds and other precious stones, plated ware, silver ware, watch cases and sundry assorted jewelry. A duty of 10 per cent. is levied on spectacles and eye glasses and findings, watch movements and watch material. The imports during 1896 were as follows:

Wooden clocks, from United States, 598, and seven cases, valued at $1,247.59; other clocks, foreign, $3,559 and one case, valued at $3,431.10. Clock material, $23.30.

Plated ware to the value of $4,394.66.

Silver ware to the value of $7,574.14.

Spectacles, 148 dozen; one case; three gross, $516.61.

Watches, nickel, $1,867; silver, 90; various, 1,147; $4,698.53.

Watch cases, 38; movements, 98; $705.80. Watch material, $302.84.

Sundry assorted jewelry to the value of $1,918.86; sundry cheap jewelry, $1,493.75.

Jewelry to the value of $4,434.72 was entered through the Parcels Post; watches and cases to the value of $4,806.44.

Birmingham, Ala.

The recent cold snap has sounded the death knell of yellow fever in the south, and the business men, especially the jewelers, are getting back into the work at a rapid rate. At Montgomery C. L. Ruth, Wm. Black and others are rapidly getting back into line.

The child of H. L. Montgomery, jeweler, Oakman, Ala., was badly burned last week. The little girl, five years of age, had been left alone by her mother for a few moments and she got too near the grate. Her clothing caught fire and she screamed. A neighbor, who was near, dashed in and put out the flames, but not until the victim was dangerously burned.

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GENEVA, SWITZERLAND.

Best Adjusted Watch Movements Fitting All Sizes of American Cases. . . . . .

First Prize in the International Contest at Geneva for 1896. . . . .

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Made in 10, 14 and 18k. Gold, and in Silver.

Head turns on a pivot with a spring arrangement, enabling you to have button in proper position when inserting into or removing from buttonhole.

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BIPPART & CO.,

Manufacturing Jewelers,

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See that this trade-mark is stamped in every case. Take no other if you want goods made by the

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We Have A Large Assortment of

Sterling Mounted Pocket Books, Card Cases, etc.

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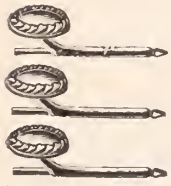
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A NEW DEPARTURE

10k. JEWELRY, with the QUALITY STAMPED on EVERY PIECE, and guaranteed by the maker. Every jeweler to protect himself should insist on buying goods with the quality plainly stamped

ASK YOUR JOBBER FOR GOODS MADE BY...

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MOUNTED LORGNETTE CHAINS

We have just produced an exceptionally attractive assortment of LORGNETTE CHAINS, including plain chains and chains mounted with precious and semi-precious stones. Inspection is invited.
Our new lines of

GOLD AND SILVER CHAIN PURSES

are very extensive and desirable.

ZIRUTH & MOORE, 60 & 62 Arlington St., Newark, N. J.

Important Meeting of the Creditors of Wilson Bros.

BOSTON, Mass., Nov. 22.—Wednesday afternoon the creditors of Wilson Bros., the recently assigned Tremont Row jewelers, held a meeting at the Crawford House, this city, A. Lounsbury presiding. Miss A. J. Struthers, bookkeeper for Wilson Bros., was secretary.

The assignees made a statement placing the nominal liabilities of the firm at $87,000, assets nominally $109,000. The proposition of John W. Wilson, the younger brother, was placed before the meeting, substantially as has been stated in THE CIRCULAR, offering unsecured notes to the amount of $90,000 for the stock and business. The older brother, J. Edward Wilson, stated that he would like to secure the business, but was not in a position to make a definite offer with a suitable guaranty. He hoped to be able to do so, however, by the 1st of January.

It developed at the meeting that there were several interested parties who favor immediate action in the matter of settlement with the creditors, and a controversy arose which did not, however, lead to any definite action regarding the course to be pursued.

There were 46 creditors at the meeting, representing about $71,000, out of the total indebtedness of $87,000. Since this meeting was held some rapid work has been done by a few of the leading creditors, who are desirous of getting the business into such shape that it can be handled for the benefit of the concerns interested without settlement in insolvency. An agreement has been prepared and circulated which contemplates the formation of a stock company to take the business and carry it on for the creditors' benefit. The principal features of this proposition are outlined as follows:

"It is deemed advantageous for the creditors that some arrangement should be made in accordance with law, so that the creditors may obtain the largest amount possible for their claims without litigation or controversy.

"It is proposed to form a corporation under the laws of Massachusetts, with a capital stock of $25,000, to purchase all the assets of said trustees for the benefit of the creditors of said Wilson Bros., and to have said corporation conduct said business and turn the assets as fast as possible into money, and distribute the said moneys immediately among the creditors of said Wilson Bros.

SCHULZ & RUDOLPH,

IMPORTERS AND CUTTERS OF

..DIAMONDS..

AND OTHER PRECIOUS STONES.

SOLE AGENTS FOR THE CELEBRATED

JULES JURGENSEN,

COPENHAGEN,

Watches and Chronometers,

28 JOHN ST. AND 65 NASSAU ST., NEW YORK.

"It is deemed best to fix the amount of capital at $25,000, so that the surplus assets can be turned into money and distributed as aforesaid without any personal liability on the part of the stockholders, and it is proposed that the officers of the corporation shall be chosen by vote of the creditors, who may become parties thereto.

"It is proposed that said corporation shall offer assignees Lounsbury and Pratt the sum of $50,000 for all of the assets appertaining to the said assignees and purchase the assets in the name of the corporation.

"All shares of stock in the corporation to be held in trust by three persons for the benefit of all the parties thereto, and all moneys received from the corporation by the trustees to be forthwith divided ratably among the parties thereto in proportion to the amount of their respective claims against Wilson Bros.

"The trustees to be empowered to sell all the shares of stock in one lot as a whole to the highest bidder at any time within 18 months, provided they are able to obtain a sum therefor which will pay the parties thereto 100 cents on the dollar and interest on the amount of their respective accounts against Wilson Bros., first giving the Wilson brothers the privilege of bidding therefor.

"In case all the creditors do not agree to the corporation plan those who become parties to it will contribute proportionately to a fund for the purchase of the outsiders' claims.

"The agreement to be void unless creditors to the amount of two-thirds of the indebtedness become parties to the plan.

"In all voting by the parties concerned each party shall cast one vote for each dollar of such party's claim against Wilson Bros.

"To avoid any discrimination against either of the brothers neither of them shall be engaged as manager of the business under the corporation

"The corporation to be called, if possible, the Wilson Bros. Corporation.

The substance of the agreement in this connection is contained in the following statement:

"Now, therefore, we agree with each other that we will each for himself assign to the parties who may be designated to act as directors of said corporation, or to the parties designated to act as trustee of the shares of stock in said corporation, all the claims and demands which we respectively have against said firm of Wilson Bros., to be used for the purpose of carrying out the plan set forth in this agreement; and that we will contribute, in proportion to the amount of our respective claims against Wilson Bros., such proportion of the balance of the purchase price to be paid for all the assets of said Widson Bros. as may be necessary to be paid in case all of the creditors of Wilson Bros. do not become parties hereto."

Alvin T. Morrill, of Morrill Bros. Co., who is one of the interested creditors, is a prime mover in this project. He informs THE CIRCULAR correspondent that more than one-half of the amount of the liabilities is already represented in assenting creditors, and that it is extremely probable that the measure will be adopted by the necessary two-thirds in a very short time.

Deed of Trust Given by Benjamin Irelson.

DALLAS, Tex., Nov. 19.—Benjamin Irelson, 300 Main St., has given a trust deed on stock to Geo. Belitzer for about $2,000. By the deed local creditors are first secured to the amount of $1,800 and form Class A. Class B includes J. H. Cohn & Co. for $113, and A. Goldsmith & Son for $132.91. No definite estimate of the assets is given.

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14 Maiden Lane, New York.

Diamond and Precious Stone Importers,
Makers of Diamond Mountings and Fine Diamond Jewelry.

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We are offering our 20 year Standard make 14K. Tiffany, Belcher and Wire Ring Mountings at

85c. per dwt. net 4 mos., 2% off cash,

in addition to our large line of Diamond Mountings in every variety.

For Holiday business we have an especially large stock of Loose and Mounted Diamonds and Precious Stones.

Memorandum orders solicited and at low prices to insure sales. Goods insured in transit.

PATEK, PHILIPPE & CO., GENEVA, SWITZERLAND,

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Fine, Plain, Complicated And Decorated Watches

IN 15 DIFFERENT SIZES. INTERCHANGEABLE PARTS.

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Perfect in Action. Convenient in Use.



Educate Your Customers by Talking up Ajax Watch Insulators.

MADE IN ALL SIZES, OPEN FACE AND HUNTING.

FOR SALE BY JOBBERS.

MANUFACTURED BY

The Newark Watch Case Material Co.,

19 WARD STREET, NEWARK, N. J.

Sole Agents, HENRY ZIMMERN & CO., 47 Maiden Lane, New York.

Providence.

All communications intended for this column addressed to P. O. Box 1093, Providence, R. I., will receive prompt attention.

Lothrop & Livsey, 61 Peck St., have dissolved by the retirement of Joshua Lothrop.

Albert Krower, of Albert Lorsch & Co., New York, paid a visit to their Providence office the past week.

The will of the late George Edward Luther was admitted to probate in the Municipal Court Thursday, and Ellen F. Luther was appointed administratrix with bonds at $30,000.

The few creditors in this vicinity of J. Palmer & Co., New York, who recently assigned, have received notice of an offer of 33 1-3 per cent. in notes. But it is not favorably considered.

Howard T. Daughaday has accepted the position of local agent for the Bridgeport Brass Co., with an office in the Hodges building, Weybosset St. He was for several years in the employ of Albert Lorsch & Co.

The Burns Mfg. Co. have been incorporated for the purpose of the manufacture and sale of jewelry. The capital stock is $5,000 and the incorporators are Charles E. Hood, John R. Robinson, George E. Burns, Dora A. Burns and Lena Mosher. The enterprise will be located in this city.

The decease of Hon. Thomas Davis, of the old time manufacturing jewelry firm of Sackett, Davis & Co., in July, 1895, was brought freshly to the minds of the trade by the death on Tuesday last of Mrs. Mary L. Wheeler, at the home of George L. Vose, in Edgewood, with whom she had been living most of the time since Mr. Davis died. Previous to that, for many years, she was companion and nurse to Mr. Davis.

The directors of the Manufacturing Jewelers' Board of Trade held their regular monthly meeting Friday forenoon. Secretary Morton officially reported the recent death of treasurer George E. Luther, and a committee of three were appointed to draft suitable resolutions. As the annual meeting occurs the last Saturday in December, in deference to their respect to the deceased, a successor will not be elected until that time.

Local manufacturing jewelers are interested in the recent assignment of W. S. Shuttles & Son, Dallas, Tex., to the amount of $30,000 or more. A letter has been received by the creditors here offering an immediate settlement at 25 cents cash or 33 1-3 cents, payable one-half cash and balance in notes of one year at 6 per cent. In the absence of any facts concerning the matter none of the local creditors is considering either offer.

Syracuse.

E. R. Niles, Oneida, and Jerry Gray, Cortland, were in town last week.

Herman C. Schwartz, who travels for Krementz & Co., Newark, N. J., was at The Yates last week. He reports that business in his line is very much improved and all indications point to the largest and most satisfactory holiday trade in the history of the country.

Announcement has just been received of the death at the Maryland Homeopathic Hospital, Baltimore, of W. B. Green, formerly of this city Mr. Green lived in Syracuse until about three years ago, when he went south and has since made his home with his father, Rev. A. W. Green. The deceased was but 30 years of age. Typhoid fever was the cause of death. While in this city the deceased was for a number of years associated in the jewelry business with Frank D. Enney.

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S. STERNAU & CO.,

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A large and varied stock of choice opals, set and unset, just received and awaiting your inspection.

The Goods will Interest You.

Write for particulars if you can't call.

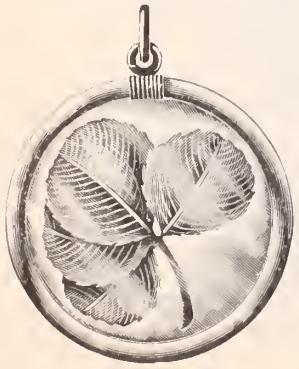
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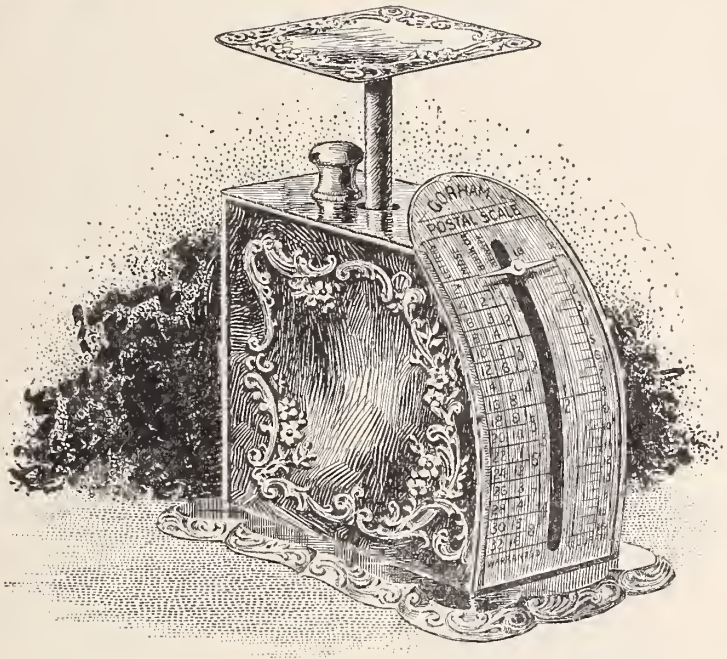
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SPECIAL XMAS DESIGNS.

An attractive addition to the furnishings for a Lady's Writing Table.

Gorham Postal Scale Sterling Silver



ACTUAL SIZE. PATENTED.
WARRANTED ABSOLUTELY ACCURATE.

To the ...Trade.

Your attention is called to our Sterling Silver Postal Scale. It indicates instantly and accurately the amount of postage required for letters, books, newspapers, circulars and merchandise, to the limit of one pound in weight. As it will be extensively advertised in November and December issues of the leading Magazines as *"on sale by the better class of Jewelers"*, we advise that orders be immediately placed to meet the large demands which may reasonably be expected.

GORHAM MFG. CO.,

SILVERSMITHS.

NEW YORK,
BROADWAY AND 19TH STREET.
23 MAIDEN LANE.

CHICAGO,
131-137 WABASH AVENUE.

SAN FRANCISCO,
118-120 SUTTER STREET.

WORKS PROVIDENCE, R. I.

Leopold Stern, Reported Murdered, is Very Much Alive.

It is seldom that a man has the doubtful pleasure of reading his own obituary, but if a letter received in New York last week from Maracaibo, Venezuela, is anthentic, Leopold Stern, a former prominent silver plate dealer whose death was last month reported throughout the United States, will have that strange distinction. The letter in question was received by the New York *World*, and purports to come from Mr. Stern himself and absolutely denies that he is dead.

The full text of the letter is as follows:

GRAN HOTEL EUROPA.
Centro de Agentes Viajeros.
Habitaciones Comodas para Familier.
Plaza Principal,
Maracaibo,
Venezuela.

MARACAIBO, 6 de November de 1897.

To the Editor of the New York "World."
New York.

Dear Sir:—Arrived here to-day from five months' trip through the Andes of Venezuela. I find that the papers here have erroneously reported my death by murder in the mountains. I had several encounters, but nothing serious happened to me, and as the local papers here repeatedly confirmed my death, accompanied by detailed descriptions of my death by returning travelers from the Andes, our consul, Mr. Plumacher, took immediately steps to protect my interests, and informed the State Department in Washington of the occurrence. Mr. Plumacher's energy deserves highest praise, and every American residing or traveling in these out-of-the-way places must appreciate his energy.

All I must say is that I am very much alive and intend to remain so for some time to come. Thanking all my friends and relatives for their kind necrologies published in the U. S. newspapers and also in the "World," I am sorry to undeceive them, but the consul gave me cuttings from about 20 papers from N. Y. over this subject which I keep for similar real future occurrences.

Will you kindly publish in your widely known paper that I am alive, and greatly oblige,

Yours respectfully,
LEOPOLD STERN,
American Optician.

There are no telegraphs in the Andes, and even postal connections very deficient, and as many persons here have been killed in these mountains before, the rumors were easily accredited.

The news of Mr. Stern's death was published in THE CIRCULAR of Oct. 20 and was announced in an Associated Press dispatch from Washington, D. C., under date of Oct. 13.

To say that the letter from Maracaibo was a surprise to Mr. Stern's relatives and friends in this country is to put the case very mildly. So complete and authentic were the particulars of his death that not a doubt remained in their minds that it occurred. That Stern's own brother, Dr. A. A. Stern, of San Francisco, Cal., believed it up to Nov. 9 (and does perhaps still) is shown by the following letter received from him last week by J. J. Cohn, 68 Nassau St., New York, one of Leopold Stern's closest friends. The letter reads:

ARTHUR A. STERN,
Physician and Surgeon,
264 Sutter St.

SAN FRANCISCO, Nov. 9, 1897.

J. J. Cohn, Esq., New York:

Dear Sir:—I take the liberty to address you, as I thought you may be able to give me some information regarding the financial affairs of my brother, Mr. Leopold Stern, who, as you probably know, has been robbed and murdered in Colombia, Central America, while traveling and selling optical goods. I believe my brother had some money deposited in New York, probably with some houses that he was dealing with. As you were a personal friend of my brother, you perhaps can give me some information and would know something about his affairs.

Thanking you in advance for your kindness, I remain, Very respectfully yours,
DR. STERN.

The original letter sent from Maracaibo was shown to Mr. Cohn by THE CIRCULAR reporter, and from the handwriting and signature he was inclined to think the letter authentic and that it had been sent by Leopold Stern himself. The reporter took the letter to Ladenburg, Thalman & Co., 46 Wall St., with whom Leopold Stern used to do his banking business, and was here told that it was 10 years since they did active business with Stern, but that to THE CIRCULAR's informant's best recollection, the signature on the letter was not the same as Stern used when he did business with the firm. Of course, he said, he might be mistaken or Stern may have changed his signature in that time.

The authenticity of the letter was confirmed by M. Freudenberg, a manufacturing jeweler, at 689 Broadway, who recognized the writing and compared it and the signature with those in letters he had received from Mr. Stern a year ago. They were exactly the same in both cases. The news was also confirmed in a letter received last week from Mr. Stern by Bernard Garten, 63 St. Mark's Place, New York.

Herrmann & Co.,

29 East 19th Street, New York,

Desire to call the trade's attention to their new lines of "High Art" Leather Goods, which include some exquisite novelties.

The Jewelers' Circular
AND
HOROLOGICAL REVIEW.

PUBLISHED EVERY WEDNESDAY BY
THE JEWELERS' CIRCULAR PUB'G CO.,
189 BROADWAY, NEW YORK CITY.

A JOURNAL DEVOTED TO THE INTERESTS OF JEWELERS, WATCHMAKERS, SILVERSMITHS, ELECTRO-PLATE MANUFACTURERS, AND ALL ENGAGED IN KINDRED BRANCHES OF INDUSTRY.

Member of the American Trade Press Association.

Our editorial columns will contain our own opinions only, and we shall present in other columns only what we consider of interest or value to our readers. Advertising matter will not be printed as news.

Advertising rates in THE CIRCULAR are lower, considering the number of tradesmen reached by its large circulation, than in any other jewelry journal.

Notices of changes in standing advertisements must be received one week in advance; new matter can be received up to Monday.

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Payments for THE CIRCULAR, when sent by mail, should be made in a Post-Office Money Order, Bank Check or Draft, or an Express Money Order or Registered Letter. All postmasters are required to register letters whenever requested to do so.

Pay money only to authorized collectors having proper credentials.

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Liability. The courts have decided that all subscribers to Journals are responsible until arrearages are paid in full and an order to discontinue has been received by the publisher.

THE JEWELERS' CIRCULAR IN EUROPE.

Among the Places in Europe where THE JEWELERS' CIRCULAR is on file are the following:

LONDON—First Ave. Hotel, Holborn, E. C.; Holborn Viaduct Hotel, Royal Hotel.
PARIS—Hotel de L'Athene, Rue Scribe.
LEIPZIG—Handels-Zeitung, fur die gesamte Uhren-Industrie.
BERLIN—Deutsche Uhrmacher Zeitung, Jager-Strasse, 73.
GENEVA—Journal Suisse D'Horlogerie.
AMSTERDAM—Continental Club, Hotel Amstel.
ANTWERP—Diamond Club, Rue de Pelican.

Vol. XXXV. Nov. 24, 1897. No. 17.

Every line of reading matter in THE JEWELERS' CIRCULAR, *with the exception of the few brief extracts from exchanges, always properly credited, is written exclusively for this journal. Each issue of* THE JEWELERS' CIRCULAR *is copyrighted. Permission to quote is extended to other publications provided such quotations are properly credited.*

Relative Amount of Matter Published in Jewelers' Circular and in other Jewelry Publications.

	More than nearest weekly competitor for 9 months Jan.-Sept., 1897, inc.	Increase for month of Oct., 1897.	Total excess for 10 mths., Jan.-Oct., 1897, inc.
No. of News Items, . . .	665	98	**763**
Inches of Original Reading Matter,	7,017	659	**7,676**
Inches of Advertising, . . .	8,230	1,776	**10,006**

The Jewelers' Circular is more extensively quoted by the various branches of the press than are all the other jewelry journals combined.

The Industrial Property Conference.

IN early December, a conference, at which manufacturers and merchants generally hope that the conferees will attain the objects of their meeting, will be held in Brussels, Belgium. The conference will be under the Convention for the Protection of Industrial Property, concluded at Paris, March 20, 1883, the Union created by this convention being composed of Belgium, Brazil, Denmark, Dominican Republic, France, Great Britain, Italy, Netherlands, Norway, Portugal, Servia, Spain, Sweden, Switzerland, Tunis, the United States and Austria-Hungary. The subject to be discussed at this conference, which is of special interest to the jewelry and kindred trades, is contained in Article 4, which is as follows:

Any one who shall have regularly deposited an application for a patent of invention, of an industrial model, or design, of a trade or commercial mark, in one of the contracting States, shall enjoy for the purpose of making the deposit in the other States, and under reserve of the rights of third parties, a right of priority during the periods hereinafter determined.

In consequence, the deposit subsequently made in one of the other States of the Union, before the expiration of these periods cannot be invalidated by acts performed in the interval, especially by another deposit, by the publication of the invention or its working by a third party, by the sale of copies of the design or model, by the employment of the mark.

The periods of priority above mentioned shall be six months for patents of invention and three months for designs or industrial models, as well as for trade or commercial marks. They shall be augmented by one month for countries beyond the seas.

This article, if properly amended, ought to enable citizens of the United States to apply in the United States for patents for their inventions, whether for mechanical devices or chemical substances or for industrial models and designs, and sell the same abroad within the allowed period of seven months or three months without first patenting them there. In other words, this article, if materialized, is intended to and we think will enable jewelers and others to patent their designs abroad in the same manner as they are patented here, *i. e.*, within a limited time after the design has been put upon the market. The trouble with a foreign patent at the present time is that it must, in most countries, be taken out while the invention is still *secret*, and any publication or exhibition of it anywhere or the introduction into the country is sufficient to prevent the obtaining of a valid patent to cover it. It is a hardship upon the American inventor and manufacturer to compel him to patent at large expense an untried design before he has had an opportunity to see how it will be accepted by the public. The Convention is intended to avoid this difficulty and secure to American citizens abroad that which we have granted freely to the whole world without compensation.

That part of the Convention relating to trade or commercial marks is also of importance. It is Article 6, as follows:

Every trade or commercial mark regularly deposited in the country of origin shall be admitted to deposit and be protected in all other countries of the Union.

Shall be considered as country of origin, the country where the depositor has his principal establishment.

If this principal establishment is not situated in one of the countries of the Union, shall be considered as country of origin that to which the depositor belongs.

The deposit may be refused, if the object, for which it is asked, is considered contrary to morals and to public order.

Article 6, if availed of, would prevent the introduction into this country of articles imitating our marks and designs.

That marked interest is being taken by European manufacturers in this Convention is shown by the congress held at Vienna in October last, upon the subject of the Convention, at which were represented many classes of important manufacturers and publishers, among them the House of Knapp, Society of Vichy, etc. Two subsidiary Conventions were adopted at the prior conference at Madrid, viz.: one in relation to the suppression of false indication of origin, which applies especially to regional marks like Champagne, Lyons, Sheffield, etc., applicable to distinct localities, between Brazil, France, Great Britain, Portugal, Spain, Switzerland and Tunis; the other for the international registration of trade-marks. Such registration is made as a diplomatic matter by the home government through its State Department, with the central International Bureau at Berne, and by that bureau with other countries. The expense of such international registration would be reduced to a minimum—about one-fifth of what is charged by the regular agencies. This agreement for international registration now exists between the following countires: Belgium, Brazil, France, Italy, Netherlands, Portugal, Spain, Switzerland, Tunis and Austria-Hungary. The United States, it is to be noted, has not entered into this agreement.

The Kent & Stanley Co., Ltd., Attached.

PROVIDENCE, R. I., Nov. 19.—A day or two ago a deputy sheriff appeared at the office of the Kent & Stanley Co., Ltd., in the Manufacturers' building and announced that he had a writ of attachment for $30,000 issued on complaint of the American National Bank of this city, because of non-payment of notes due the bank amounting to something like $20,000. Cashier Hunt, of the bank, states that it was simply a business transaction. The Kent & Stanley Co. had failed to keep their promises on payments of extension notes, and the attachment had been placed to protect the value of the notes. They were overdue and had not been attended to. Contractor Bishop, of Worcester, Mass., who built the new Manufacturers' building for the Kent & Stanley Co., and who is said to be a holder of about $75,000 of these extension notes, was in consultation with Cashier Hunt just before the execution of the writ of attachment.

For several weeks past a committee of the stockholders, consisting of John Eddy, Arthur W. Stanley, Edward A. Greene and Frank A. Chase, have been engaged in negotiating with the creditors of this house who were not secured by mortgage or otherwise. Last week the members of the company and committee held a meeting and decided to offer 40 cents on the dollar, and it is claimed they have secured the agreement of nearly all the holders of extension notes mentioned, besides some others who have small claims for merchandise to accept this offer cash in settlement of their claims. But as the bank has now brought an attachment for the whole sum and sufficient more to pay for the expenses involved, it appears that the bank will not accept the offer.

The attachment of the American National Bank covers the two large jewelry buildings owned by the Kent & Stanley Co., Ltd., known as the Manufacturers' building and the Enterprise building, with all the fixtures and fittings belonging thereto and also the manufacturing jewelry plant of the company. To-day another attachment for $800 was served at the instance of the American Enamel Co.

At a recent meeting of the stockholders of the Kent & Stanley Co. the directors were authorized to sell property and transact other business that would facilitate the payment of the several claims falling due this month. The sale of the Enterprise building was suggested as probable, and this, with other measures, it was hoped would save them from another collapse. What will be the outcome of the present movement on the part of the American National Bank cannot be determined until the creditors come together and consider certain propositions which the Kent & Stanley Co., Ltd., are understood have to offer to these creditors.

TRAVELER FISH, OF THE KENT & STANLEY CO., ATTACHES HIS SAMPLES.

RACINE, Wis., Nov. 17.—M. C. Fish, traveler for the Kent & Stanley Co., Ltd., Providence, R. I., arrived in the city yesterday with about $4,000 worth of samples of the house. News was flashed over the wires that the Kent & Stanley Co. had been attached on a $30,000 claim. The company were indebted to Mr. Fish for about $1,200. In order to protect his claim Mr. Fish, through attorneys Palmer & Gittings, attached the samples. The attachment was made by Under Sheriff Rein about 12 o'clock last night. H. J. Smith and James W. Spence were appointed to take an inventory of the samples attached and fix the value of the same.

Has H. M. Tallman Met With Foul Play?

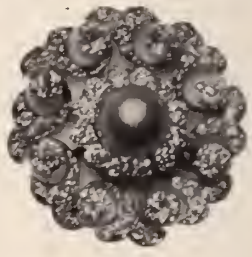
CINCINNATI, O., Nov. 23.—A representative of E. L. Logee & Co., Providence, is in the city with police, looking for H. M. Tallman, their salesman, who with his cases of goods has been missing over a week. Foul play is suspected.

The stock of Jas. McClelland, Hastings, Ont., has been sold at a sum sufficient to pay 20 cents on the dollar to the creditors.

C. E. Corkins will open a jewelry store in Middleburgh, Pa., Dec. 1.

EDWARD F. SANFORD & CO.,

11 JOHN ST., CORBIN BLDG., NEW YORK.





Brooches,

Rings,

Scarf Pins,

Etc.







GOODS SENT TO THE TRADE ON APPROVAL UPON APPLICATION.



Diamonds and Fine Gems.

New York Notes.

Benedict Bros. have entered a judgment for $90.35 against John McCormick.

The Bradley & Hubbard Mfg. Co. have entered a judgment for $77.04 against John Palmer.

Alvin L. Strasburger, of Louis Strasburger's Son & Co., sails for Europe today on the *Majestic*.

Judge Andrews, of the Supreme Court, Monday, appointed David J. Lees receiver for Pauline Ginsberg in proceedings brought by George C. Comstock.

At a special meeting of the board of directors of the New York Jewelers' Board of Trade, held Monday, Bates & Bacon, 11 John St., were unanimously elected members of that association.

The work of gold refining at the United States Assay Office in this city has been suspended, and will not be resumed until a new chimney has been built. The work will not be completed for a month.

G. W. Whitney, formerly of Whitney & Shanley, Burlington, Vt., has been engaged by Black, Starr & Frost, in the stationery department. Mr. Whitney will leave for New York to assume the duties of his new position the latter part of the month.

A judgment of $31.40 was rendered by default last week against Gen. Theophilus F. Rodenbough, in a suit in the 11th District Court, by Fred. Heitz, jeweler, 791 Sixth Ave. In his complaint Heitz swore that in October, 1893, he sold Rodenbough jewelry valued at $27 and did $9.40 worth repairing. No part of this was paid except $5.

Justice Maddox, in the Supreme Court, Brooklyn, Monday, granted the motion of Ellen Peck, the convicted "confidence queen," for a certificate of reasonable doubt. Mrs. Peck, as already told in THE CIRCULAR, was recently sentenced to five years in Sing Sing for stealing $400 worth of jewelry from Christopher Gini, jeweler, 31 E. 20th St.

W. N. LeCato, receiver of the defunct corporation of Leroy W. Fairchild & Co., has given notice that he will sell at auction, Dec. 4, the merchandise consisting of gold pens, gold and silver pencils and penholders, assorted pearl sticks, etc., that came into his possession as permanent receiver of the company. The sale will take place at noon of the day mentioned and will be conducted by Jas. P. Silo, 43 Liberty St.

The appeal of Jacot & Son from the decision of the appraisers on music boxes imported from Switzerland was among the cases on the calendar of the United States Circuit Court before Judge Wheeler last week. Jacot & Son imported music boxes which were assessed for duty at 45 per cent. They contended that the duty should have been only 35 per cent. The case has not yet been decided.

William Hallissey, said to be a retired jeweler, was not permitted to take his seat in the jury box in the criminal branch of the Supreme Court last week on the ground that his son had died in prison. Mr. Hallissey had been called as the ninth juror of the twelve who were to try William Woodward, alias "Big Hawley," for blackmail, before Justice Fursman, who was presiding at the trial.

An action brought by Hodenpyl & Sons, A. Wittnauer and other creditors of William F. Baab, jeweler, 405 Sixth Ave., to set aside a transfer of the business under the bill of sale to his son, John Baab, came up for trial yesterday morning before Judge Beekman, in Special Term, Part IV. of the Supreme Court. The creditors sought to set aside the bill of sale as fraudulent. The action was still on when THE CIRCULAR went to press.

In answer to a number of inquiries from the jewelry trade, L. E. Waterman, president of the L. E. Waterman Pen Co., asks THE CIRCULAR to publish the following: "The only individuals bearing the Waterman name who have ever been connected with the business of the L. E. Waterman Co. and who are my relatives, are L. E. Waterman, Jr., who is its vice-president, and Frank D. Waterman, who is its secretary and assistant treasurer."

Brooklyn detectives Thursday arrested Charles Koseck, 22 years old, a clerk employed by E. G. Webster & Son in their silver plate factory, 622 to 630 Atlantic Ave., Brooklyn. When searched at headquarters four silk belts with silver clasps, two silver framed thermometers, one chatelaine bag and a photograph frame were found in his pockets. For several months past the firm have been missing articles of silver ware from the stock room, but could get no clue as to the thief. They put the matter in the hands of Capt. Reynolds, and as a result young Koseck was arrested. Koseck, who lives at 66 Warren St., has been with the firm for over a year.

Last Week's New York Arrivals.

THE CIRCULAR has perfected arrangements for obtaining the names and hotel addresses of all the latest buyers visiting New York, and each day posts in its office, 189 Broadway, a bulletin which every member of the trade is cordially invited to copy.

The following out-of-town dealers were registered in New York during the past week: O. B. Rudd, Ilion, N. Y., Astor H.; H. A. Heath, Newport, R. I., Everett H.; H. G. Shupp, Wilkesbarre, Pa., Albert H.; I. G. Dillon (Dillon, Wheat & Hancher Co.), Wheeling, W. Va., St. Denis H.; E. W. Mix, Albany, N. Y., New Amsterdam H.; W. Rosenstihl, Jr., Birmingham, Ala., Astor H.; F. A. Knowlton, Worcester, Mass., Continental H.; E. Gundlach, Hartford, Conn., Park Ave. H.; W. Hill, Chicago, Ill., Broadway Central H.; C. W. Bixler, Easton, Pa., Morton H.; C. Hellebush, Cincinnati, O., Gilsey H.; J. S. Gibbs, jewelry buyer for Delaplain Dry Goods Co., Wheeling, W. Va., 95 Franklin St.; Mrs. J. C. Nourse, silver ware buyer, Woodward & Lathrop, Washington, D. C., 438 Broadway; E. G. Acheson, Buffalo, N. Y., Astor H.; S. Swope, Terre Haute, Ind., Albert H.; J. W. Sills, Baltimore, Md., St. Denis H.; L. M. Levaur, of Levaur Bros., Altoona, Pa., Broadway Central H.

Victor D. Brenner, art die cutter and medailleur, 108 Fulton St., New York, has produced an artistic medal commemorating Arctic explorer Nansen's arrival in New York. The work on the medal evinces artistic ability of a high order. The portrait is said to be a striking likeness. The medal is made in all metals.

F. W. Lammers, jeweler, 807 E. Pratt St., Baltimore, Md., reported to the police last week that about five o'clock last Tuesday evening two men came along the street, smashed in a show window and stole six gold watches and a silver watch, valued at $300.

Dorflinger's American Cut Glass.

PUNCH CUPS AND PLATES. } PLAIN AND CUT,
FINGER BOWLS AND PLATES. } IN RICH COLORS.

C. DORFLINGER & SONS, 915 Broadway, NEW YORK.

Notice is hereby given that pursuant to an order made by Hon. Miles Beach, one of the Justices of the Supreme Court, the undersigned will sell at public auction on the 4th day of December, 1897, at 12 o'clock noon, in the salesroom of James P. Silo, Number 43 Liberty Street, New York City, the merchandise which came into his possession as permanent receiver of Leroy W. Fairchild & Co., Corporation, consisting of gold pens, gold and silver penholders and pencils, assorted pearl sticks, etc.

Dated New York, November 19th, 1897.

WILLIAM N. LE CATO,
Receiver

Trade Gossip.

William Bardel, importer of diamonds and precious stones and manufacturer of fine gold and diamond jewelry, 22 Maiden Lane, New York, has just received a large stock of exceptionally desirable opals, both set and unset. Jewelers will be very much interested in these goods and are advised to inspect them.

A circular that tells you what you want to know about watch cases has just been issued by the Chicago office of Joseph Fahys & Co. Printed in blue on glazed paper, the circular is attractively gotten up and shows a large number of designs of artistic excellence. It is not only of interest, but full of value to the jeweler.

Follmer, Clogg & Co., manufacturers of umbrellas, parasols and canes, 414 Broadway, New York, are showing lines of goods of particular interest to jewelers. The lines consist of artistically mounted umbrellas for ladies and gentlemen. An assortment of umbrellas mounted with the now popular gun metal forms a very attractive feature. Another equally handsome assortment is one with real Dresden china handles. In these handles the firm are showing an exclusive novelty, namely, a two-tone effect in Dresden. A very fine display is made of a varied assortment of sterling silver mounted umbrellas. Another novelty is a Queen's Jubilee umbrella, with a fine miniature portrait of the Queen of England painted on the china handle. Enamel and jeweled effects are shown in abundance.

The catalogue issued for 1898 by the S. F. Myers Co., Myers buildings, Maiden Lane, New York, is unquestionably one of the handsomest and most complete productions ever constructed to meet the wants of the jeweler who finds publications of this nature of great assistance to him in placing orders, particularly when in want of an article that may not happen to be in stock. The Myers Co.'s '98 catalogue not only covers the entire jewelry field, but adds such profitable side lines as musical merchandise, lamps, cut glass and fine pocket cutlery in endless variety. The book has 700 pages, over 100 of which are devoted to illustrating their immense assortment of sterling silver novelties. The diamond portion occupies 50 pages printed on excellent paper and in gold and black designs. Judging from the production and the fact that the publication is claimed to be entirely new from cover to cover, it appears, as they say in their address to the trade, that the concern "is more intensely alive than ever." Of this, striking evidence is presented by the constant activity in their salesrooms and also by the fact that they are among the firms on the Lane who are so early in the season obliged to do night work to keep up with the demands made upon them.

One of our Xmas Specialties.

"A Spicy Story."



Colored Group, 12 Inches Long.

A Salable Piece of Pottery

and a GREAT ATTRACTION for the Window.

Price reduced from $5.00 to $3.00.

Reductions in many lines before stock taking. . . .

Our $25.00 assortment of hand decorated Art China Novelties (from 75c. to $3.50 each) is a popular and paying investment.

Send Your Order or write for Catalogue Illustrating this Assortment. . . . . .

Levy & Dreyfus Co.,

41 Barclay Street, New York.

Ex ending through to 46 Park Place.

Art Pottery, Clocks and Bric-a-Brac for the Jewelry Trade.

A New Departure in Carding Watch Bows : : : : :



CUTS ARE HALF SIZE.

Any Kt. Seamless Filled.

00, 0, 6, 16 and 18 Size
ANTIQUE WATCH BOWS.

0, 6, 16 and 18 Size
ROUND WATCH BOWS.

MADE IN ANY QUALITY OF
SEAMLESS PLATE,
SILVER OR BRASS.



One of these bows can be removed from the card without disturbing the rest. The card being covered prevents bows from tarnishing.

Silver or Plate Bows.

These bows are put up in our Special Card as illustrated and can be obtained of Jobbers. Manufacturers can be supplied in bulk.

MADE BY

STANDARD SEAMLESS WIRE CO., - - - - - - Pawtucket, R. I.

SOUVENIR SPOONS

For every town and city in the United States, Canada and Mexico.

Send for illustrated Circular.

SIMMONS & PAYE,
"The Souvenir House,"
129 Eddy St., - - Providence, R. I.

TORTOISE SHELL WORK REPAIRED LIKE NEW



SEND ALL JOBS TO POTTER'S COMB FACTORY,
Providence, R. I.

WOOD & HUGHES,
STERLING SILVERWARE MANUFACTURERS
New York Agents for the Derby Silver Co.
FINE QUADRUPLE PLATED WARE.
No. 24 JOHN STREET, - NEW YORK.
206 Kearney Street, San Francisco, Cal.
HASKELL & MUEGGE, Agents.

CAMPBELL-METCALF SILVER CO.,
SILVERSMITHS,



ALL GOODS 925/1000 FINE.
Factory, Providence, R. I. Offices, New York and San Francisco.

CHAS. ROSE, MINIATURES,
THE BEST.



On Watches, - $1.00
On Ivory, Colored, 7.50
NOTE LOW PRICES.
Studio, 192 Water Street
Office, 202 Broadway,
NEW YORK.

SURE WINNERS!

Are Jewelers' Findings from the Factory of

THOMAS W. LIND

67 Friendship St., Providence, R. I.

New Galleries
New Ornaments
New Settings

For the

FALL SEASON & FALL SEASON

WM. L. GILBERT CLOCK CO.,

Manufacturers, FACTORIES, WINSTED, CONN.

SALESROOMS:
37 and 39 Maiden Lane, New York.
523 Market Street, San Francisco.
54 and 56 Madison Street, Chicago.
Montreal, Canada.

The Australian Opal Co.,

57 Maiden Lane, New York.

Importers and Cutters.

RUBIES, SAPPHIRES, EMERALDS, CATS' EYES and all kinds of FANCY STONES.



Sweetest Tone. | STELLA | Best in Quality.

A MUSIC BOX WITH A

PIANO TONE

Playing any number of tunes, with smooth metallic tune sheets. No pins or projections to break off. Also a splendid line of Cylinder Music Boxes playing any number of tunes. Write for catalogue.

JACOT & SON,

39 UNION SQUARE,

NEW YORK.

DEPARTMENT A

BARGAINS IN

Jewelers' and Silversmiths'

MACHINERY.

ONE ROLLING MILL, rolls 3 inches in diameter, 5-inch face; double geared, McWilliams' make, in good condition.
ONE ROLLING MILL, rolls 5 inches in diameter, 8-inch face; McWilliams' make, in good condition.
TWO BIRMINGHAM MILLS, rolls 8 inches in diameter, 12-inch face; mounted on table; practically new
TWO No. 1 FOOT PRESSES, Style B.
ONE 20 FOOT MOSSBERG REVERSIBLE DRAW BENCH, practically new.
ONE THURSTON & SCHOTT MILLING MACHINE, practically new.
ONE No. 1 MOSSBERG WIRE COILER, double drum and double gear, practically new.
ONE No. 2 MOSSBERG SHAKER A1 condition.
ONE OVAL CHUCK, good as new.

Send for 1897 Catalogue.

Mossberg & Granville Mfg. Co.

PROVIDENCE, R. I.

J. S. O'CONNOR,

Manufacturer of

American Rich Cut Glassware,

ALL HAND FINISHED.

FACTORY, WLEY, PENN'A. N. Y. OFFICE, 39 UNION SQUARE.

Pittsburgh.

J. W. McConahy, New Castle, Pa., is selling out at auction.

William Roe and Mrs. Roe, Allegheny City, have gone east on a business trip.

Emanuel Grafner, of Grafner Bros., is spending Thanksgiving week in Wheeling, W. Va.

Emil Bieler, of the late firm of Heckel, Bieler & Co., has gone to Johnstown, Pa., to open in business.

Russell Ingham, the bright little son of Wilbur Ingham, with G. B. Barrett & Co., died last week of diphtheria.

Harry B. Hayes, of Hardy & Hayes, 211 Fifth Ave., has gone east to conclude the firm's purchases for the holidays.

Mr. Poole, until recently engaged in the jewelry business in Massachusetts, is now with August Loch, Allegheny City.

W. H. Irwin lost a daughter by diphtheria last week. Another child is lying dangerously ill with the same disease.

W. J. Lowery, formerly engaged in business in East Palestine, O., opened a handsome new store in Salem, O., this week.

Merrill & Baughman, Jeannette, Pa., have decided to open an optical department in their store in the course of a week or so.

Mr. Jelliff, of Jelliff & Pickering, Mansfield, O., was in the city last week, his first visit to Pittsburgh during the past eight years.

G. Zahringer, who was recently disabled by falling from a street car and injuring his knee cap, is able to be about after many weeks.

J. J. Murphy, at one time watchmaker for John Z. Simpson, Blairsville, Pa., has gone into business for himself in Dawson Station, Pa.

M. Kingsbacher, senior member of the firm of Kingsbacher Bros., has returned from Cambridge Springs, somewhat recovered in health.

The store of G. Plyrer, Wylie Ave., was entered recently, and almost completely cleaned out by thieves. Detectives are working on the case.

William Hering, for many years watchmaker for W. J. Johnston & Co., has gone to Germany to reside, and his place with Johnston & Co. is occupied by Charles Hauser, who was a jeweler in Frankstown Ave. a few years ago.

E. J. Bubb, Jr., Warren, O., and son of E. J. Bubb, a former jeweler of this city, is with Heeren Bros. & Co. Mr. Bubb recently returned from the South African diamond mines.

A. B. Kurtz, formerly in business at Confluence, Pa., has purchased the store and stock of the late Bert Neville, Dawson, Pa. Mr. Kurtz was in the city last week buying new goods.

Isaac Susman, aged 22 years, employed in DeRoy's jewelry store, Smithfield St., has been arrested. The charge preferred against him was being a suspicious character. For some time past Mr. DeRoy has been missing jewelry from his store. He claims to have lost, among other articles, two gold rings, three pairs of earrings, three bracelets, a stud and a small box of trinkets. Susman is suspected of knowing something of the alleged thefts. Several articles of jewelry were found on his person when arrested.

Among the visiting jewelers the past week were: R. L. Kirkpatrick, Butler, Pa.; Henry Zillikin, Wellsburg, W. Va.; L. Schmidt, Braddock, Pa.; M. J. King, McKeesport, Pa.; G. A. Boss, McKee's Rocks, Pa.; John Linnenbrink, Rochester, Pa.; J. F. Zugschwert, Carnegie, Pa.; E. G. McGrew, Irwin, Pa.; John Z. Simpson, Blairsville, Pa.; A. C. Graul, Sharpsburg, Pa.; A. R. Fleming, Wilkinsburg, Pa.; G. A. Spies, Irwin, Pa.; N. Segelman, Homestead, Pa.; D. L. Cleland, Butler, Pa.; T. G. Scott, Braddock, Pa.; W. W. Titley, Beaver, Pa.; Ed. Kennerdall, Tarentum, Pa.; Frank H. Hayes, Washington, Pa.; M. Samuels, Youngstown, O.; Wm. E. Ralston, Butler, Pa.; R. M. Baughman, Jeannette, Pa.

Newark.

Miss Theodosia Pickering, daughter of Si Pickering, of Shoemaker, Pickering & Co., won the $25 prize in the love letter writing contest of the New York *Evening Journal*. Miss Pickering is a young lady of decided literary ability, poems and stories from her pen having appeared in several leading magazines.

A.W.C.CO

American Watch Case Co.,

Manufacturers of Fine Gold Cases,

11 John Street,

New York.

Sold Direct to the Retail Trade Only.
Casing of Swiss Movements a Specialty.

Special Notices.

Rates 75c per insertion for notices not exceeding 3 lines (25 words); additional words 2 cents each. If answers are to be forwarded, postage stamps must be enclosed. Two insertions, 15 per cent. off; three insertions, 20 per cent. off; four insertions or more, 25 per cent. off. Payable strictly in advance.

Display cards on this page will be charged at $2.00 per inch for first insertion, subject to same discount as above for subsequent insertions.

Under the heading of SITUATIONS WANTED on this page advertisements will be inserted for One Cent a Word, each insertion, no discount, but no advertisement will be inserted for less than 25 cents. This offer refers to SITUATIONS WANTED ONLY. Payable strictly in advance.

In all cases if answers are to be forwarded, 10 cents extra to cover postage must be enclosed.

Situations Wanted.

SITUATION as salesman by a young man, 12 years experience; no bad habits; clean references. Address "L," care JEWELERS' CIRCULAR.

WATCHMAKER, engraver, jeweler and salesman, wants a position in three weeks; temperate; age 28; single; state wages. Address A. B. C., care JEWELERS CIRCULAR.

POSITION by young man as assistant watchmaker; has had experience on watch, clock and jewelry repairing; salesman; tools and reference. Address E. D., 34 Bates St., Westfield, Mass.

WATCHMAKER, Canadian, expert in complicated watches, nine years' experience, wants situation with good house; best of references. Address Arthur E. Revell, 92 Metcalfe St., Ottawa, Ont., Can.

THOROUGHLY EXPERIENCED SALESMAN desires position to represent manufacturing jeweler in New York city and vicinity; best of references. Address Salesman, care JEWELERS' CIRCULAR.

R. H. KNOWLES, M. D., 189 Broadway, N. Y. care JEWELERS' CIRCULAR, is open to a business engagement with a reliable party; none but a responsible business man will be given a hearing.

WATCHMAKER of large experience desires position where good work is wanted; will send samples of workmanship and references if needed. Address, Ability, care of JEWELERS' CIRCULAR.

FIRST-CLASS WATCHMAKER, engraver and jeweler, desires permanent job with good house; 15 years' experience; references as to character and ability. Address R. X., care JEWELERS' CIRCULAR.

AN EXPERIENCED TRAVELING SALESMAN desires to arrange for next season; best trade in Pennsylvania, Ohio and the South; unexceptional references. Address Hudson, care of JEWELERS' CIRCULAR.

WANTED—By a live man of 20 years' experience with the jewelry trade a side line on commission; sterling silver or plated ware preferred; territory west of Indiana to California. Address Sterling, care JEWELERS' CIRCULAR.

GERMAN watchmaker and good French clock repairer wishes to change; nine years' experience; do hard soldering, assist in jewelry repairing; good reference; moderate salary; prefer south or west; L. W., care JEWELERS' CIRCULAR.

A 1 WATCHMAKER, optician and engraver, will be open for position Jan. 1st; age 30, 12 years' practical experience, can take charge of store if necessary, have tools and trial case, A-1 reference. Address M. F. E., care of JEWELERS' CIRCULAR.

EXPERIENCED TRAVELING SALESMAN, 16 years on the road, now with large manufacturing jewelry house, desires to make a change on Jan. 1st; jewelry or diamonds preferred; Eastern trade. Address A. B., care JEWELERS' CIRCULAR.

WATCHMAKER, 30 years' experience, thorough competent in complicated and fine railway watches, references of A1 firms, desires situation with responsible firm; can go at once; south or west. Address "Watchmaker," 526 Spruce St., Philadelphia, Pa.

BY A THOROUGHLY COMPETENT OPTICIAN of six years' experience, position as optician and salesman in retail jewelry store; recently completed a post-graduate course in New York City, in skiascopy, opthalmoscopy and diseases of the eye; am also an experienced watchmaker, jeweler and do plain engraving; own trial case, retinoscope, opthalmoscope, also watchmaker's tools and lathe; ten years with last employer; satisfactory references. Address Reliable, care of JEWELERS' CIRCULAR.

Help Wanted.

WANTED for Little Rock, Arkansas, competent optician and first-class watchmaker; permanent position. Address L. H. K. & Co., care JEWELERS' CIRCULAR.

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Campbell-Metcalf Silver Co. 33
Carter, Hastings & Howe 11
Champenois & Co. 47
Comrie, A. J. 42
Crouch & Fitzgerald 55
D'Arcy, F. P. 37
Day, Clark & Co. 20
Dominick & Haff. 8
Dorflinger, C., & Sons. 31
Dweuger, C. L. 55
Endemann & Churchill. 54
Essig, F. J. 37
Fahys, Jos., & Co. 50 and 51
Follmer, Clogg & Co. 19
Fox & Co. 13
Friedlander, R., L. & M. 56
Fuchs, Ferd., & Bros. 10
Geneva Optical Co. 37
Geoffroy, Arthur R. 40
Gilbert, Wm. L., Clock Co. 33
Goldsmith, Ingomar, & Co. 25
Gordon & Morrison Co. 37
Gorham Mfg. Co. 27
Haneock, Becker & Co. 24
Harris & Harrington 56
Haskell, H. C. 40
Hedges, Wm. S., & Co. 10
Herrmann & Co. 28
Hinrichs & Co. 55
Jacot & Son. 34
Kahn, L. & M., & Co. 56
Kaiser, David, & Co. 24
Ketcham & McDougall. 2
Knapp, Chas. 56
Knowles, Dr. 42
Knowles, J. B. & S. M., Co. 12
Koenen, A., & Bro. 42
Kohlbusch, Herman, Sr. 10
Krementz & Co. 15
Kurtz, F. P. 40
Lassner & Nordlinger. 20
Le Cato, W. N. 32
Lelong, L., & Bro. 56
Lester, R. B., & Co. 40
Levy & Dreyfus Co. 32
Lind, Thos. W. 3
Lorsch, Albert, & Co. 56
Mabie, Todd & Bard. 45
Marquardt, G. W., & Sons. 37
Mathey Bros., Mathez & Co. 13
Mauser Mfg. Co. 11
Mount & Woodhull. 12
Mossberg & Granville Mfg. Co. 34
Myers, S. F., Co. 45
Newark Watch Case Material Co. 25
Nilaud Cut Glass Co. 55
Nissen, Ludwig, & Co. 13
Noble, F. H., & Co. 37
O'Connor, J. S. 34
Oppenheimer Bros. & Veith. 13
Pairpoint Mfg. Co. 5
Patek, Philippe & Co. 25
Potter, W. K. 33
Powell, S. C. 18
Providence Optical Co. 42
Providence Stock Co. 48
Rand Bros. 7
Reisner, L. C., & Co. 3
Regina Music Box Co. 45
Rich, H. M., & Co. 56
Robert, E. E. 23
Rogers, Wm., Mfg. Co. 47
Rogers & Brother. 2
Rogers, C., & Bros. 4
Rose, Chas. 33
Roy Watch Case Co. 23
Rumpp, C. F., & Sons. 23
Sanford, Edward F., & Co. 30
Saunders, John F. 10
Sawyer & Fahr. 40
Schwartz, W. H., & Co. 55
Schulz & Rudolph. 24
Simmons & Paye. 33
Smith, Alfred H., & Co. 9
Smith, Wm., & Co. 45
Spencer Optical Mfg. Co. 42
Spier & Forsheim. 26
Standard Seamless Wire Co. 33
Stern Bros. & Co. 10
Sternau, S., & Co. 26
Strasburger's Son & Co., Louis. 56
Towle Mfg. Co. 37
Trenton Watch Co. 12
Turner, John F. 37
United States Smelting and Refining Works. 56
Valier, S., & Co. 2
Wadsworth Watch Case Co. 39
Waite-Thresher Co. 5
Wallace, R., & Sons Mfg. Co. 6
Waterbury Watch Co. 49
Wheeler, Hayden W., & Co. 17
Wicke & Pye. 52
Wood & Hughes. 33
Ziruth & Moore. 24

A YOUNG MAN, a first-class engraver and salesman, for the month of December; send recommendations and sample of engraving, and salary wanted. E. P. Sangston, Danville, Va.

AN EXPERIENCED and thoroughly posted optical salesman wanted to handle the best American goods through New York and New England. Address Optical Salesman, care JEWELERS' CIRCULAR.

OPTICIAN WANTED—A thorough, all-round man capable of doing skeleton, frame and bridge work and grinding; a steady place with good pay for a competent man. Address Optics, care JEWELERS' CIRCULAR.

WANTED—A first class watchmaker, engraver; one that will make himself useful around store; young man 25 to 30 preferred; must have A1 references. Address Davidow Bros., 227 Lackawanna Ave., Scranton, Pa.

Business Opportunities.

BEST LOCATED JEWELRY STORE in Colorado Springs; invoice $4,000; at a bargain. Address Jeweler, P. O. Box 102, Colorado Springs, Colo.

WANTED FOR SPOT CASH, jewelry stores or surpluses; highest value paid; business confidential; prompt and immediate attention given; any part U.S. Samuel Less, 35 Prospect St., Brooklyn, N.Y.

JEWELRY BUSINESS, stock and fixtures, fifteen years established, first-class reputation, best location, ten thousand population; one other jewelry store in city. R. B. Edson, assignee, Middletown, Ohio.

GOOD OPENING FOR WATCHMAKER—For sale in county site of 3,000, jewelry, music and sewing machine business invoicing now about $3,000; paying, including bench, $1,800 a year net. Address Henry Austin & Co., Temple, Texas.

A FIRST-CLASS experienced jewelry salesman with $5,000 or $6,000 to invest in an old established house and to manage the business; present proprietor owns building and stock, but too many other interests to manage; none but an experienced and reliable person need apply. Address Business, care JEWELERS' CIRCULAR.

For Sale.

SAFE FOR SALE; 6 feet high, 4 feet 9 inches wide, 3 feet deep; two extra steel vaults inside; very cheap. Room 37, 41 Maiden Lane, New York.

To Let.

TO LET—For jobbing, silverware, clock, material or optical house; rear part of store, 18x70 feet, and part of basement; prominent entrance; rent low; also large and small offices for rent. Knapp Building, 41 and 43 Maiden Lane, New York.

I Buy Jewelry Stocks.

I pay **SPOT CASH** for entire or part of any Jewelry Stocks, Diamonds, Watches and Jewelry.

Address, **M. F. Confidential.**

Care JEWELERS' CIRCULAR.

HERE IS A CHANCE

to make a good deal—I have a new UPRIGHT PIANO, standard make, for which I will take part of purchase price in Jewelry.

Address,

G. A. SCOFIELD, 159 W. 118th St., N. Y.

THE STAR OF EMPIRE WESTWARD TAKES ITS WAY!

WESTERN SUPPLEMENT OF THE JEWELERS' CIRCULAR

VOL. XXXV. CHICAGO, WEDNESDAY, NOV. 24, 1897. No. 17.

Chicago Notes.

All communications in reference to the Chicago department of The Jewelers' Circular, addressed to S. Parlin, 270 Garfield Ave., Chicago, will receive immediate attention.

BUSINESS CONDITIONS.

Geneva Optical Co.:—"Factory running to its full capacity and last week was the greatest week for prescription trade we have had since we have been in business. Our southern travelers report an extra large business, especially in Kentucky and Tennessee. Our men in the west and northwest—in fact, all seven travelers—are doing more business than ever before. Visiting jewelers and opticians are numerous and have purchased in large quantities for the holiday trade. Opera glasses are selling better than for many years, and call is for better goods. City trade is picking up. Collections are very good."

Mr. Forman, Spaulding & Co.:—"Trade is a good deal better; shows a very remarkable increase over a year ago. Fine jewelry is showing a very marked gain, which is a good indication, but every department is doing well. We are selling a better grade and more expensive classes of goods than for some time past, silver pieces especially. More tea sets and fancy single silver pieces are being sold."

C. H. Knights & Co.:—"We have had orders the past week for some beautiful stones, especially in large ones, 2 to 3½ karats. One order that made up very pretty was a 3½K. fine stone surrounded by a circle of nine 4-grain round white pearls, set as a brooch. It was a beauty."

G. W. Marquardt & Sons:—"We are working nights, and business is most satisfactory. The past week the men on the road did a fine business. Our diamond trade is growing rapidly."

C. D. Peacock:—"Silver is moving well, especially cut glass silver trimmed. The sales of diamonds and other precious gems have shown improvement. The demand is also greater for fine gold jewelry. The sale of silver novelties is about the same as last year. Watches show some improvement. The call for fine crystal mantel clocks, especially for wedding gifts, is very satisfactory. Take it all in all, trade so far shows an improvement of between 15 and 20 per cent. over last year. The outlook for a largely increased holiday trade is very bright, in fact, so much so that a scarcity in many lines of goods is apprehended."

Sam Dickerson, Kansas City, Mo., was in town last week.

Col. J. H. Havill is conducting a successful sale for Wells & Morgan, Lansing, Mich.

Mr. Speyer, Goldsmith Bros., left Thursday evening on a trip south, to be gone several weeks.

W. J. Miller, manager Seth Thomas Clock Co., returned Saturday from a business visit to Cincinnati.

The Geneva Optical Co. have added eight grinding stones to their plant for trial cases and rimless work, and all are fully employed.

Andrew Rovelstad, Elgin, says the manufacturing and dairy interests of that city are now fully employed and it seems much like old times there.

Mr. Davidson, J. Muhr & Bro., left Tuesday of this week for a short visit to New York and Philadelphia. Mrs. Davidson accompanies him.

S. K. Huston, representing Martin, Copeland & Co. and F. & F. Felger, returned from a western trip, as far as Denver, with fair results all along the line.

S. C. J. Peterson, Morris, Ill., is having his store remodeled. The store is a beautiful one, and is having new fixtures throughout in antique oak from floor to ceiling, and tile floors.

Paul Shordiche and F. C. McGredy, of Lapp & Flershem, were the guests over Sunday of S. C. J. Peterson, Morris, Ill., on a duck hunting expedition. Fifteen nice mallards rewarded their efforts.

A letter from the representative of F. J. Essig, in the opal fields of Queensland, Australia, reports an unprecedented drought, sheep and cattle dying by thousands, thermometer 110° in the shade, and few opals being taken out. Mr. Essig says fine opals are scarce now and the conditions in Queensland may shortly necessitate an increase in price for good stones.

Ben. K. Rowe, youngest and only remaining son of Mr. and Mrs. James L. Rowe (Rowe Bros.) died in Stamford, Conn., Nov. 15, aged 18 years. Deceased was attending Dr. King's school for young men at Stamford. Recently he had an operation for appendicitis performed and seemed to be recovering nicely when complications set in which resulted in his death.

Professor B. Tatarian, assayer and chemist for Goldsmith Bros., left Saturday night with Professor Starr, of the University of Chicago, on a trip to Mexico to look up the history of old and prehistoric tribes and bring back relics for the university. Professor Tatarian is an Armenian, a highly educated and scientific man, and looks forward to his researches with great pleasure.

Visitors bought good sized lines the past week and sales generally ran into good amounts. Buyers here included: Henderson & Woods, Mignon, Ill.; Moyer & Barron, Shawnee, Ill.; A. F. Pierce, Milford, Ill.; F. J. Baker, Huron, S. Dak.; George S. Davis, Newton, Ia.; Miss Murray, buyer for L. C. Garwood, Champaign, Ill.; George E. Sibert, Reinbeck, Ia.; S. W. Shoebotham, Fort Benton, Mont.; L. E. Sanborn, Cedar Rapids, Ia.; A. L. Sergeant, Attica, Ind.; R. E. Brackett, Lansing, Mich.; A. E. Burbank, Rochelle, Ill.; Fred. Eynatten, Peoria, Ill.; F. P. Beswick, Racine, Wis.; Mr. Upmeyer, of Bunde & Upmeyer, Milwaukee, Wis.; William Gross, Delphi, Ind.; Mr. Ingersoll, Ingersoll & Sheppard, Carbondale, Ill.; W. L. Winslow, Ironwood, Mich.; Andrew Rovelstad, Rovelstad Bros., Elgin, Ill.; R. P. Kiep, Joliet, Ill.; Mr. Thatcher, Milwaukee (formerly Rosenkrans & Thatcher); Orr L. Keith, West Branch, Ia.; C. C. Kennedy, Hinkley, Ill.; A. Patterson, Omaha, Neb.; W. E. Downie, Decorah, Ia.; L. Kabis, Colorado Springs, Col.

The Fight Between the Partners in the Barr Jewelry Co.

KANSAS CITY, Mo., Nov. 17.—The troubles between the partners comprising the Barr Jewelry Co. were aired in Judge Henry's court last week. Henry Pietz is suing Mrs. Carrie A. Barr for an accounting. He wants to have the business of the firm wound up, claiming that it is impossible to carry it on amicably. Each partner contends that the other refuses to either buy or sell. Pietz charges that Barr is asking him to pay half the expenses of a criminal proceeding against Barr, who was tried in Chicago and acquitted of irregularities in transactions at the time of the appointment of a receiver for the company. He also charges Barr with taking certain articles of jewelry and all but $6 of the firm's money in bank a couple of days before the receiver was appointed.

Barr claims that the jewelry he took home was Mrs. Barr's personal property. He drew a check for $50, but says Pietz had just drawn $25 the day before.

Burglars Overlook a Salesman's Cases of Samples.

HARRISBURGH, Pa., Nov. 18.—The establishment of Jacob Tausig & Son was visited by burglars early yesterday morning. The burglars broke into the store from the rear, forcing three doors to enter, and evidently ransacked the place in a great hurry, for they broke open the show cases and opened a few drawers yet left undisturbed the sample cases of a salesman who had several hundred dollars' worth of goods snugly packed in them.

Kansas City.

J. T. Cook, Topeka, Kan., is selling out at auction his entire stock.

E. E. Gunter, Dexter, Mo., has remodeled and generally repaired his store.

S. A. Johnson, 527 Main St., was robbed of several watches and some jewelry last week.

W. A. Kirkham, Leavenworth, Kan., has opened up a store in this city at 1012 Walnut St.

J. H. Riffer, Craig, Mo., has decided to enlarge his store and increase his stock accordingly.

Among the out-of-town buyers here last week were: M. F. Kohler, Parsons, Kan.; C. A. Clement, Springfield, Mo.; T. Kolstadt, Pleasant Hill, Mo.; E. V. Burnett, Topeka, Kan.

Detroit.

George Johnston, who has been in the jewelry business for many years, has retired for the present.

Jeweler Albert Schaub and a party of friends formally closed the Marshland Club at St. Clair Flats last week.

To Traub Bros. & Co., 205 Woodward Ave., has been given the contract for furnishing the class pins for the Detroit High School graduating class of 1898.

Among the Michigan country jewelers who were in Detroit last week were: A. A. Mayer, Holly; A. F. Green, Manistique; C. E. Montford, Utica, and A. W. Kludt, Lennox.

Holiday business with the jobbers has set in more satisfactorily than in previous years. Country dealers are buying a better class of goods this year and more freely. The farmer, as a general rule, is in a good condition, owing to enormous crops and high prices. It is estimated also that there are 40,000 more factory employes at work in this State than last year.

Indianapolis.

Charles Snaveley recently became a benedict.

Mrs. Nichols, wife of S. T. Nichols, has gone to Georgia for the Winter.

Buyers in the city last week were: Pruitt & York, Plainfield, Ind.; Mrs. B. Maier, Edinburg, Ind.; O. M. Ridgway and E. M. Richardson, Sheridan, Ind.; Max. Blumberg and S. Sherchie, Terre Haute, Ind.; J. W. Hudson, Fortville, Ind.; August Anderson, North Salem, Ind.; L. J. Hernley, Alexandria, Ind.

F. M. Herron is now occupying his new building at 15 N. Penn St. Mr. Herron is the first of the leading retail jewelers to move off of Washington St., and he selected his present admirable site in anticipation of the rapid advance of trade uptown. The building was put up with every attention to the requirements of a high grade jewelry store. The first floor is devoted to a salesroom and office, and is handsomely furnished with birch wall cases and finishings, tall mirrors and electric light fixtures. The floor is of white and light blue tiles and the walls of robin's egg blue shaded out to light blue in the ceiling.



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F. H. NOBLE & CO., 103 STATE STREET CHICAGO.

MANUFACTURERS.

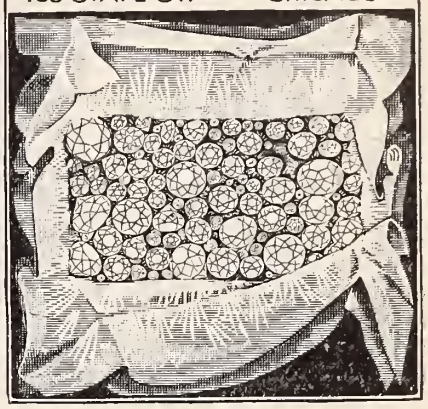
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Wholesale Jewelers

Diamond and Importers.

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F. P. D'ARCY,

Jewelers' Auctioneer, 3547 Prairie Ave. Chicago.



Makes sales only for established Jewelers in their places of business.

Indorsed by the leading New York and Chicago wholesalers and every retailer that I ever made a sale for.

I GUARANTEE THE SUCCESS OF ANY SALE I CONDUCT.

Terms Reasonable, Best of References.

Write for particulars.

GORDON & MORRISON CO.

WHOLESALE WATCHES, JEWELRY AND OPTICAL GOODS.



Diamonds, Sterling and Silver-Plated Flat and Hollow Ware, Clocks, Tools, Watch Materials, Spectacles, Eye-Glasses, Lenses, Trial Sets, Opera and Field Glasses, Opticians' and Jewelers' Sundries.

We handle everything pertaining to the jewelry and optical trades. We are direct IMPORTERS of WATCHES and MOVEMENTS.

If you want to save money, send us your orders. Our illustrated Catalogue mailed free on application.

178 and 180 E. Madison St, CHICAGO, ILL.

JOHN F. TURNER,

Jewelers' Auctioneer,

103 STATE ST., CHICAGO, ILL.

Write for Particulars

Two Medals from World's Fair. Australian Opals a Specialty

ESTABLISHED 1869.

Frederick J. Essig, Lapidist,

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Precious and Imitation Stones.

8th Floor, Silversmiths' Bldg.

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GENEVA OPTICAL CO., 69 Washington St., CHICAGO.

Send for our two new Catalogues just issued.

Part 1, Prescription Work. Part 2, Stock Catalogue.

COLONIAL IN STERLING SILVER TABLE WARE.



JEWELERS ONLY.

Chicago, 149-153 State St.

TOWLE

MANUFACTURING COMPANY,

NEWBURYPORT, MASS.

The basement is used as a clock and packing room, and contains also a finely equipped repair shop.

Cincinnati

Edward W. Kelly, Sullivan, Ind., and John W. Mathers, Parkersburg, W. Va., were in Cincinnati last week buying goods for their holiday trade.

Joseph Mehmert has remodeled his store and added a new upright case, which displays his stock to better advantage. Mr. Mehmert is on a southern trip this month.

The failure of J. B. Settle, Bowling Green, Ky., caught a number of Cincinnati jobbers. Settle, according to his creditors, gave the impression he was sound. He could have bought twice the amount of goods had he ordered them. His liabilities are given as $10,000.

Partridge & Co.'s jewelry store, Wellston, O., it is reported here, was robbed of over $300 worth of watches and jewelry last week. The store is situated on the most prominent corner of the town, and the thieves broke the large plate glass window, seized the goods and escaped.

Neuhaus, Lakin & Co. have received the orders for the Woodward and the Walnut Hills high schools class pins. For the past several years the orders have gone out of the city and the fact that this firm received the order out of 125 designs submitted is a high honor for a new firm. The pins this year are to be more expensive than they have been in years. They will be gold enameled, with a turquoise surrounded with a colored gold border of leaves.

St. Louis.

Bauman-Massa Jewelry Co. will issue a trade bulletin Dec. 1.

F. G. Burkhardt, Jefferson City, Mo., took unto himself a wife on the 15th inst.

Silver novelties are in great demand in this market, according to reports from all wholesale dealers.

Herman Mauch has been home ill with malarial fever the past week. He is now somewhat improved.

Henry Estinghausen, of the Attleboro Jewelry Co., is home from a two months' business trip to Mexico.

Among other out-of-town jewelers here last week were: R. Redwine, Henderson, Tex.; John Koetting, St. Genevieve, Mo.; Capt. Klein, of Klein & Fink, Ft. Smith, Ark.

Geo. R. Stumpf met with an accident on the 15th inst. While going down a stairway in the rear of his store he slipped and fell, badly spraining his right arm, which kept him confined to the house all week.

Minneapolis and St. Paul.

Mr. Hagenstrom, formerly of Gladstone, Mich., is now with A. H. Simon, St. Paul.

John S. Allen, Minneapolis, has moved from Bank of Minneapolis building to the Guarantee building.

Frank Upham has resigned his position as watchmaker for A. H. Simon, St. Paul, and has accepted a position in the adjusting department of the Elgin National Watch Co.

Out-of-town jewelers visiting the Twin Cities on business the past week were: John A. Larson, Cottonwood, Minn.; Wm. Krohn, Annandale, Minn.; Herman Fredel, Center City, Minn.; Karl Rosel, Rush City, Minn.; A. W. Voedisch, Aberdeen, S. Dak.

Louisville.

James K. Lemon has returned from a trip to New York.

Annie Borgerding, wife of Frank Borgerding, jeweler, died at her home last Saturday.

Mr. and Mrs. George W. Plinke celebrated their crystal wedding last Monday evening at their handsome home.

The George Wolf Co. are getting in a new line of silver, bric-à-brac, etc., for the holiday trade. They will determine after the holidays whether or not they will form a stock company and continue the business.

William Fisher, a 17 year old colored boy, has been arrested as the thief who grabbed the diamonds from Mrs. Kern in her jewelry store a few days ago. When arrested the diamonds could not be found on his person.

Dr. Robert Wederkind, manufacturing optician, has returned from an eastern trip. Dr. Wederkind has rented part of his spacious apartments to physicians. He is fitting up a handsome private office and wholesale room. He does not expect to add the wholesale department until next year.

George W. Wilkes, colored, was found in possession of a watch last week which was stolen from Rodgers & Pottinger Co. over seven months ago. He was unable to make a satisfactory explanation and was placed under arrest. The watch was valued at $150. The number and name of the maker had been somewhat defaced in order to elude the officers.

Columbus, O.

James Cody, a well known jewelry thief, was received at the penitentiary fro n Hamilton county Friday morning to serve one year for stealing three watches from a store in Cincinnati. After this theft he escaped to Indiana, and was sent to the penitentiary there for a jewelry theft. On being released he was promptly arrested by Ohio authorities and brought back for trial.

The Ball Standard Railroad Watch Co., of Cleveland, have been incorporated. Their capital stock is $100,000. The company are organized to deal in and manufacture watches and timepieces of every description and material for the same. The incorporators are Webb C. Ball, Oscar Tyler, Jos. Pelite, John W. Sylvester, Wm. Tinkey, James A. Lathrop, Frank N. Gear, E. D. Page, J. H. Dempsey and Simeon T. Tufts.

San Francisco.

J. H. Drumgold has enlarged his quarters in the Phelan building.

T. Lundy has opened an optical and jewelry store at 4 3d St., ground floor of the new 15-story Claus Spreckles building.

Haskell & Muegge report a number of sales of the bicycle match boxes, which are growing in popularity. The clock business is quite active.

Charles Haas, of Stockton, was in town last week. A. P. Whislow, Wardner, Idaho, was a recent arrival in town. H. H. Wiendieck, Red Bluff, Cal.; H. D. Ray, Visalia, Cal., and Martin Doerr, San Jose, Cal., were also in town.

Pacific Coast Notes.

Charles Gamsch has opened a repairing store at Angels, Cal.

Charles Jordan has bought the jewelry store of Mrs. Bemis, Sanger, Cal.

E. B. Bullock, Attleboro, Mass., is spending the Winter at White River, Cal.

Edgar P. Farrell, of Orange, Cal., has resumed the jewelry business in Santa Ana, Cal.

D. H. Bush, Phoenix, Ariz., has admitted a partner, and the firm name is now Bush & French.

H. Franklin, wholesale jeweler, San Francisco, was a recent visitor in Los Angeles, Cal., on a business trip.

Edward E. Reddy, manager of the Chicago Clock Co., Oakland, Cal., died Nov. 13 from morphine poisoning. It is supposed he took the drug while trying to induce sleep.

Pacific Northwest.

Frederick & Co., Seattle, Wash., have received a deed for $950.

Kohn, Lee & Co., Missoula, Mont., have incorporated as a jewelry company.

Otto Dufner, Astoria, Ore., has received a deed for $1,500 and also given one for the same amount.

A large plate glass in the window of Clark's jewelry store, New Westminster, B. C., was recently broken by a townsman leaning too heavily against it on his way home in the early hours of the morning.

Messrs. Mason and Stoddart, traveling in the interest of a jewelry house, have returned to Vancouver, B. C., from a trip to Barkerville and Quesnelle, where they have been for the last six weeks. They report business as exceptionally good and intend to take a similar journey next Spring.

Gilbert Anderson, who has been a jeweler in Portland, Ore., for the last 15 years, fell dead of heart disease recently, while crossing the river on the Albina ferry. Some time ago he thought he could do better in the jewelry business in Astoria, but did not meet with success, and had just secured a place in the Worcester block and re-established himself. He was a member of the Knights of Pythias and left a wife and three children, the oldest being 16 years of age.

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1013



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Factory and General Offices,
Newport, Ky.

EQUAL IN APPEARANCE THE BEST SOLID GOLD CASES.

NEW YORK OFFICE,
11 JOHN STREET.
CHICAGO OFFICE,
COLUMBUS BLDG.

The Attleboros.

H. F. Barrows, of North Attleboro, will reside in New York during the Winter.

F. A. Newell, of the Watson, Newell Co., is steadily recuperating after a long, dangerous illness with a nervous disorder.

Mr. and Mrs. E. G. Shaw celebrated the 25th anniversary of their wedding last Friday. Mr. Shaw has been a jeweler 27 years.

A local paper has been computing the value of the silver made up into jewelry in Attleboro during the Christmas season, and by quoting some firms and estimating others places the figures at a modest margin of over $1,100,000.

Rev. Hildezo Yoshimura, of Japan, was shown about the shops of North Attleboro last week by a number of prominent manufacturers. He was a most interested and observing visitor, and his comparisons of the methods he saw with those practiced in his own country were very interesting.

Last Friday Co. I, of the 5th Mass. Vol. Militia, celebrated its 10th anniversary with a grand banquet in the armory hall. Capt. George H. Sykes and First Lieut. Charles A. Richardson are jewelers, and among the guests of honor were the following who are connected with the Attleboro jewelry industry: Lieut. Herbert A. Clark, Major Everett S. Horton, Hon. Alfred R. Crosby, A. A. Bushee, John C. Cummings.

AVERY & BROWN

offer a superb assortment of Rich, Snappy, Salable Cases for Christmas Trade. In stock—Every grade of movement the Waltham Watch Co. makes, and plenty of them. Selection Package if desired.

68 NASSAU STREET, NEW YORK.

Boston.

Buyers in town the past week included: H. H. Thompson, Brattleboro, Vt.; David Kelly, 2d, South Yarmouth, Mass.; C. E. Whittemore, Bar Harbor, Me.

J. W. Tratt, who has been for 16 years with A. W. Briggs, engraver, has started in business on his own account in the Marlboro building, room 8.

Alfred A. Marcus and his son, Simeon Marcus, who figured prominently in the courts a few years ago as money lenders and diamond brokers with insolvency cases pending against them, and were granted discharges in 1895, have been brought into temporary prominence recently by a former creditor, J. D. Thomson by name, who asked to have the decree of discharge set aside on the ground that it was obtained by fraud, specified in six allegations by Thomson. Judge McKim, before whom the case was heard, however, dismissed the petition, and the decree of discharge stands.

Philadelphia.

E. Keller, Allentown, Pa., was a buyer in town last week.

Theodore T. Bentley, jeweler, 1117 Girard Ave., believes that two men who visited his store on the 10th inst. and wanted to sell a gold filled case watch were the murderers of Father McPake, and that the watch was the missing timepiece of the dead priest. Mr. Bentley has furnished a description of the men to the police, but no developments in the mysterious case have resulted from this clue.

The lecture on "Gems and Jewels," by Ludwig Nissen, New York, in Parlor C, of the Continental Hotel, under the auspices of the Philadelphia Jewelers' Club, on the evening of the 16th inst., was numerously attended, and was entirely successful. Stereopticon views were used for illustrating the mining of diamonds and of searches made for the discovery of thefts and concealments of gems by the miners while at work. Mr. Nissen's lecture was the same as that published, full and complete, in THE CIRCULAR of Nov. 25 and Dec. 2, 1896.

R. B. LESTER & CO.
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IMPORTERS OF
Diamonds and Precious Stones,
MANUFACTURERS OF
Fine and Artistic Jewelry
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All demands for Watches, Jewelry, etc., executed upon a commission basis at the lowest possible price for cash. We buy in a manner to merit trade. Cash talks. Try us.

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F. P. KURTZ, Manufacturer of
Jewelers'
Machinery and Tools.
Also Manufacturer of
SEAMLESS HOLLOW BALLS
of 14K. Gold and Sterling Silver, of which a stock is carried on hand.
OFFICE AND FACTORY,
97 Cliff St., near Frankfort St., New York.



CLUB BADGES,
SCHOOL PINS,
RINGS,
PRIZE MEDALS,
ETC.
DESIGNED AND MADE BY...
HENRY C. HASKELL,
11 John Street, New York.
Dealers requested to send for Design Plates.

The "Dykes" Patent Bicycle
NAME PLATE.
All Sterling Silver. Adjustable to Any Wheel.
LOCKS ON.

Only Detachable by Owner.
No Visible Mechanism
A Positive Means of Identifying the Wheel.
Made in Five Designs, Highly Ornamented and Artistic.
Arthur R. Geoffroy, Silversmith,
548-550 W. 23d St., NEW YORK.

SAWYER & FAHR,
Newark, N.J.
Have the call on the New Brooches, Scarf Pins, Links and Charms, all in 14kt. Gold, with either **four leaf clover or forget-me-nots** (natural flowers) which are the very latest novelties for the Holiday Trade.

News Gleanings.

J. W. Rockwood has left Preston, Idaho.

M. Levaur, Wheeling, W. Va., has assigned.

W. D. Pitcher succeeds Ray S. Ballard, Ulster, Pa.

C. H. Winner, Sac City, Ia., is closing out his stock.

W. J. Flack succeeds F. Frederickson, Detroit, Mich.

E. H. Drinkwater, Toledo, O., is selling out at auction.

H. E. Stoutenberg succeeds E. J. Haverly, Sayre, Pa.

L. O. Hughes, Seward, Neb., has moved to South Dakota.

E. W. Durgin succeeds Mary F. Tolman, Worcester, Mass.

Charles J. Steinau, Cincinnati, O., is selling out at auction.

James McConahy, New Castle, N. Y., has reopened his store.

M. M. Nesler, Dubuque, Ia., has given a chattel mortgage for $550.

John Schmitt, Parsons, Kan., has given a chattel mortgage for $800.

E. L. Coombs, Houston, Tex., has given a realty trust deed for $8,000.

Milo Graves, Mexico, N. Y., has moved into another shop on Main St.

Geo. R. Yantis has opened a jewelry stock in Sulphur Springs, Tex.

Fay McFadden has opened a jewelry and optical store in Granville, N. Y.

H. C. Burdick, formerly of Effingham, Kan., has removed to Oskaloosa.

J. B. Bryant has gone out of the jewelry business in Lee's Summit, Mo.

Myron C. Prince, Herkimer, N. Y., has given a chattel mortgage for $4,520.

J. E. Hurst has opened a jewelry stock at 533 N. Main St., Bloomington, Ill.

Stephen Stalcup, Bloomfield, Ind., has been succeeded by John B. Stalcup.

Alice A. Richardson, Haverhill, Mass., has given a chattel mortgage for $1,000.

H. J. Marks has retired from the optical firm of Elgas & Eggert, St. Louis, Mo.

The shop of Albert Van Derstein, Green Bay, Wis., was damaged by fire Nov. 16.

H. H. Leitzell, Mifflinburg, Pa., has removed to the Times building, that town.

In a fire in Scottsburg, Ind., a few days ago, F. W. Sellers lost $100; no insurance.

Elijah Avey, Denver, Col., has given a chattel mortgage on fixtures and jewelry for $50.

H. M. Peterson opened a jewelry store in the Beal block, South Penobscot, Me., Nov. 15.

O. H. Fischer, of White Hall, Ill., on Nov. 15 opened a jewelry store in Winchester, Ill.

L. C. Yingling (Mrs. J. C.), Defiance, O., has given an indemnity chattel mortgage for $750.

Elmer J. Faust, of Faust & Sterner, Allentown, Pa., was last week confined to his home seriously ill.

F. W. Stockton, Sandy Hill, N. Y., was married on Nov. 11 to Miss Grace Dodge, of the same village, and left for a trip to Montreal.

The jewelry stock of M. Dorenfield, Corsicana, Tex., who recently failed, has been attached for $1,311.

C. L. Glines & Co. have sold out their entire stock of jewelry in Harrison, Ark., to Watkins & Co.

The death is reported of C. H. Curtis, Eureka, Kan. The business will now be sold out at auction.

W. R. Crowell has succeeded to the entire jewelry business of Crowell & Campbell, Storm Lake, Ia.

J. Godin, Augusta, Ga., announces that he will retire from business, and that he is selling out his stock.

Jeweler Al. Capbell, Lansford, Pa., formerly of Lehighton, contemplates locating in Springfield, Mass.

J. M. Seastrand, St. Peter, Minn., who retired from the jewelry business, will continue as an optician.

E. S. Brooks, Palmer, Mass., will move to his new quarters in Cross block about the 1st of next month.

Jeweler Jacob Fisher, Elizabethtown, Pa., has purchased a home on S. Market St. at private sale for $2,100.

Mrs. Krayer, Columbiana, O., has disposed of her stock of jewelry, etc., to a man from Greenford, O.

The jewelry store of H. Lemon, Prescott, Ariz., was recently burglarized of a considerable amount of goods.

Nelson Anderson, Ballston Spa, N. Y., has been extending his store, which is now about one-third larger than formerly.

E. B. Meyer, of the Meyer Optical Co., Memphis, Tenn., has returned from a short visit to his brother in Kansas City, Mo.

J. W. A. Redhouse has opened a jewelry store in Peabody, Kan., having moved there from St. Francis, in the same State.

Wetherell & Hollister, Westfield, Mass., have completed moving from their old stand in Holland's block into their new store in Union block.

Smith Bros., Schuylersville, N. Y., have discontinued their business, and Preston Smith has accepted a position with a leading jeweler of New Haven, Conn.

F. W. Roberts, jeweler, optician and stationer, has opened a store in the Masonic Temple, Northampton, Mass. He was formerly located in Adams for 12 years.

J. W. Ridenour, jeweler, Bedford, Pa., has employed C. L. Beard, Painesville, O., to take the place of A. C. Kintner, who recently started in business for himself in West Virginia.

Jeweler George K. Rudert, who was the lowest bidder, has been awarded the contract for keeping the clock in the tower of the Federal building, Wilmington, Del., in running order.

Louis Luckhardt and Mrs. A. W. Luckhardt have leased the Bellstein building, corner of Main St. and Bausman Alley, Johnstown, Pa., and will open a jewelry store there in a short time.

Martin Lawrence will open a jewelry store in Albert Lea, Minn.

O. P. Davis, Marion, N. Y., has returned from Indiana, and will open a jewelry shop.

Stephen Fallon, aged 29 years, died in Pawtucket, R. I., last week. He was a jeweler by trade.

A. P. Attwood, Enid, Okla., has chattel mortgaged his stock to B. F. Norris, Alister & Co., Chicago, Ill., for $550.

The business of J. T. Galatin, Elmira, N. Y., whose death was reported in last week's CIRCULAR, will be discontinued.

About $200 worth of jewelry was taken lately from the store of W. A. Prestridge & Co., Alvarado, Tex., by burglars. No clue was left. A large number of spectacles was among the articles taken.

A plate glass window in the workshop of Yester's jewelry store, McKeesport, Pa., was recently broken by a brick, blown from the chimney of the building during the wind storm. The window was not insured.

A large number of friends paid a last tribute of respect to the late M. W. Beveridge, Washington, D. C., by attending the funeral services held over his remains last Tuesday afternoon at the late residence, 1618 H St., N. W.

Albert Prussen, about 48 years old, who resided on Pennington Ave., Trenton, N. J., was found dead in a stable, North lane, that city, last week. He formerly was a journeyman jeweler, but because of heart trouble had not worked at his trade in several years.

Upton & Kintner have bought out the entire jewelry and optical business of J. W. Hull, Grafton, W. Va. They have commenced to put in new fixtures, and hope to have all in order for the holiday trade. They have been appointed watch inspectors for the B. & C. railroad.

Joseph Jalbert, jeweler, Woonsocket, R. I., has presented to the Jesus Marie Convent 12 fine silver medals to be worn by the pupils who excel in their studies. The medals are of different sizes and are chased and ornamented.

H. Williams, jeweler, Independence, Mo., reported to the police that a stranger had swindled the wife of his manager, J. B. Lewis, out of a gold watch and filled gold watch case last Tuesday night. The woman was in the store alone when the man entered. He represented himself as a friend of her husband, and said he wanted to take the goods on trial. The goods were given to him, and he has not been heard from since.

Last Spring, it will be remembered, John C. Jones, Yoakum, Tex., gave a deed of trust. The cause of this was the institution of a divorce suit by his wife, praying for $40 a month alimony, and an injunction to enjoin him from doing business. The injunction fell through, and though the divorce has been granted, no judgment for alimony was given. Mr. Jones is restored therefore to his former commercial standing.

The Rex





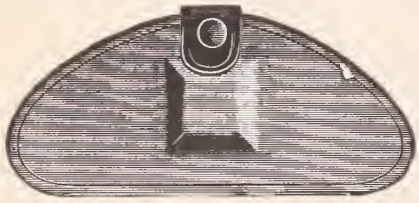
A NEW RIMLESS EYEGLASS MOUNTING

and a great improvement over any now on the market. In changing lenses there are no pieces to lose. It will take any thickness of lens, and there is **only one screw to adjust.**

Strong, Durable and no danger of breaking lens in adjusting.

SEND FOR SAMPLE.

BAY STATE OPTICAL CO, ATTLEBORO, MASS.



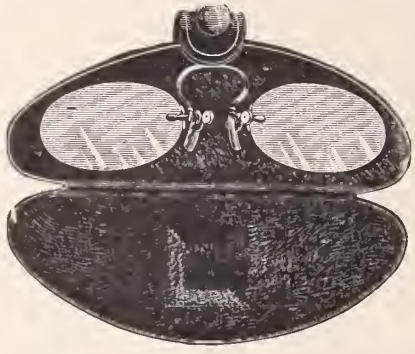
KOENEN'S IMPROVED SHELL CASE
FOR OFFSET EYEGLASSES.

Made in **Steel and Aluminum,** being the **lightest, strongest and best** case made. Covered with the finest grade of leather.

Manufactured and Patented by

A. KOENEN & BRO., 81 Nassau St., N.Y.

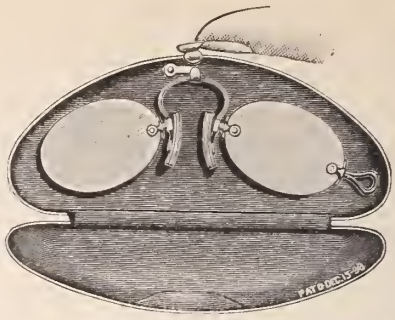
SOLD BY JOBBING TRADE.



IN TWO SIZES. THIN AND STRONG.

ANY BOOK

pertaining to the Jewelry, Horological, Optical or kindred Trades can be obtained through the Jewelers' Circular Publishing Co., 189 B'way, N. Y. Send for catalogue. It is free.



The Patent Feather-Weight Eyeglass Case.

This case is made with a **Framework of Tempered Steel,** lined with black velvet, covered with the finest leather, and **closed with a neat and practical clasp,** with an inside hanger for the eye glass to keep it in place. The construction is such that **it will hold the highest offset guards** without injury, and thoroughly **protects the eye glass from being broken.** It is the lightest case made.

SPENCER OPTICAL MAN'F'G CO.,

PATENTEES AND MAKERS,

15 Maiden Lane, - - - New York City.

DR. KNOWLES' PRIVATE ♦♦♦♦ COURSE IN

Optometry.

Special Rates in the Correspondence Department.

For Terms and Important Particulars write to **R. H. KNOWLES, M. D.**

189 Broadway, care "Jewelers' Circular."

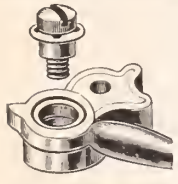
A. J. COMRIE,

AUCTIONEER,

22 John St., N. Y.

SPECIAL SALESMAN OF WATCHES, DIAMONDS BRIC-A-BRAC, FOR ESTABLISHED JEWELERS.

WRITE FOR PARTICULARS.



Notice cup spring under head of screw. Guaranteed to prevent temple from wearing loose.

Patent applied for.

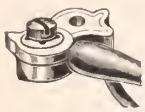
Simple.



To change lens, remove one screw, which does not disturb temple.

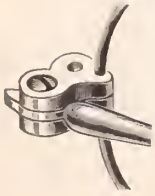
Patent applied for.

Small.



Patent applied for.

Strong.



Can remove temple without disturbing lens.

Patent applied for.

Neat.

Compact

CONVINCE YOURSELF, Examine P. O. FRAMES

critically. The only line showing mechanical improvements. The recognized standard of reliability.

PROVIDENCE OPTICAL CO.'S

Seamless Gold Filled Spectacle, Eyeglass and Frameless Mountings.



Finished better and will wear equal to gold.
Will always satisfy your customer.
Stiffest and strongest filled frames on the market.
All have our patented end pieces.
Only line of frames where the temples will not become loose after wearing.

Every frame stamped P. O. Co.

Send for card showing method of manufacture, free.

PROVIDENCE OPTICAL CO.,

7 BEVERLY STREET, - - PROVIDENCE, R. I.

OPTICAL DEPARTMENT.

Some Cases Which the Optician Should Not Treat.

AT the November meeting of the New England Association of Opticians, held at Young's Hotel, Boston, Mass., last Tuesday evening, Dr. Frederick A. Davis, one of the leading oculists of that city, gave the first address of a series to be delivered by him during the Winter at the regular monthly meetings of the association.

His subject was: "Some Cases Which the Optician Should Not Treat." He commenced with a preparatory talk on testing the eyes, and alluded to the three rules of Descartes for conducting scientific investigation as applicable to the work of the optician. These are:

First—Accept nothing as true which you are not sure of as truth, or of which you have the slightest doubt. For instance, in your optical work do not say to the person whose eyes you are examining, "Is that better?" or "Is this worse?" and then accept the patient's statement as conclusive. Subject him to a test which will satisfy you and prove to you beyond a doubt that your object in making the test is attained.

Second—Divide each difficulty into as many minor difficulties as the case will admit of. If you have, for example, a case of presbyopia, test first for distance, then for nearness, each eye separately, seeking to determine each refractive error by itself. Proceed along this line in other cases capable of subdivision.

Third—Make adequate reviews of the case. Do not base your conclusions on one test alone, but carefully go over the case again. Have two sittings, if possible.

Opticians should fully comprehend, said the speaker, not only the limitations, but the scope as well of their own branch of the profession of dealing with defective eyesight. An optician, if he has any right to the name, should be able to treat all cases of refractive error without referring his customer to an oculist. If more opticians knew how far they could go themselves with a case they might send fewer patients to the oculists than they now do. There are certain cases, however, principal among which may be named at least seven, that are clearly defined, and undoubtedly require the aid of the oculist. These cases an optician should not treat.

First—If an optician fails to raise the vision to perfect vision by his tests he should send the patient to an oculist; unless it is a case in which the refraction of one eye is very different from the refraction of the other—for instance, where one is slightly hypermetropic and the other very myopic. Furthermore, it is extremely common for the left eye to be poorer than the right, and if the optician fails to raise the left eye to 100-100 it is not quite so dangerous in such a case to order the glass without consulting an oculist. If one eye turns, that eye is apt to be weak. Many cases of strabismus are operated upon, and the sight still remains poor after the operation. The optician might just as well handle such a case himself and proceed to give the glass, as the difficulty probably cannot be wholly overcome.

Second—There is a class of cases in which symptoms are very bad, apparently out of proportion to the refractive error; for instance, when the optician has very bad headaches to deal with, dizziness, sick headache, nausea, momentary loss of vision, St. Vitus dance or floating opacities. In many of these cases if the optician should find refractive errors serious enough to have probably caused the trouble he might order the glass himself. In any such cases, however, if he found very little refractive error, the patient should be referred to an oculist, for it would be a case that would need to have homatropine used.

Third—Where there is sudden failure of vision.

Fourth—When double vision exists.

Fifth—When the patient is obliged to change glasses frequently.

Sixth—When there are signs of inflammation in the eye.

Seventh—Where there is a history of previous inflammation.

Dr. Davis will speak next month in a descriptive way of actual cases that have come under his observation in daily practice, and comment upon the deductions to be drawn therefrom which have a bearing upon the general subject of "Cases Which Should or Should Not be Treated by the Optician."

Optical Correspondence.

CONDUCTED BY R. H. KNOWLES, M. D.

Having read with interest the various articles in THE JEWELERS' CIRCULAR, appearing from time to time, that I thought I would venture and ask several questions which interest me and perhaps they do others. What kind of a trial case contains all the necessaries and what make would you recommend to a druggist who is called out occasionally to fit glasses at the home of the patient? I want something I can carry easily and take up as little room as possible. What method do you follow out in skiascopy and what book do you recommend touching this important subject? D.

ANSWER:—There are several kinds of trial cases made in such a way that they are portable and occupy little space and weigh but two or three pounds. This kind may be of service to you. The Geneva Optical Co. make just such a case, in several sizes and containing all the lenses and accessories desirable. The Spencer Optical Mfg. Co., 15 Maiden Lane, New York, make a trial case called "The Midget," and it answers the purpose for which such trial sets are made, namely, a handy run-about and one which the physician can employ at the bedside of a patient. The trial case of the Julius King Optical Co. adapts itself to the coat pocket and can be carried from place to place without being seen. This trial case contains all the lenses required and as the price is reasonable it would be the proper thing to have this one to carry about while the large trial case can remain in the office. It would be to the advantage of every one who has a large trial case to get a small one for the purpose mentioned above.

The method I employ in carrying out the objective test by means of the skiascope is peculiarly my own and I find it immensely practical, avoiding all mathematical formulae and useless calculations and in 90 per cent. of my examinations the result obtained by means of the skiascope will be the same as that obtained subjectively. This method is embodied in my private course in optometry and the results are published in my Correspondence Course only, so that those who take this course will have the benefit of my personal teachings upon the subject.

Why are the letters in Snellen's large test type blocked out in little squares? I have read several works touching upon refraction, but as yet I do not know this one thing. Will you kindly give the answer? P.

ANSWER:—Jaeger deduced the theory that the eye would subtend an angle of one minute of a degree. The letters on Snellen's chart are blocked off in five squares, representing one minute of a degree each; so that if a letter can be seen it will be because the details of the letter are seen. It is for this reason that the squares mentioned are employed.

Owing to severe sickness in the family of Dr. R. H. Knowles, he has decided to give up his office at 106 E. 23d St., New York, and will for the present make his headquarters at the office of THE JEWELERS' CIRCULAR, 189 Broadway, to which address it is requested all communications for him shall be sent.

Canada and the Provinces.

Dr. Hughes, drugs, Souris, Man., is adding jewelry.

A. Daykin has started a jewelry store in Cypress River, Man.

S. J. Adair, watchmaker and jeweler, has opened at Gladstone, Man.

The Auxiliary Link and Novelty Co., Brantford, Ont., have obtained a charter.

John Gamble, Winnipeg, has given a chattel mortgage to Catharine J. Tupper for $50.

E. Eaves, Montreal, has issued a writ in the Superior Court against P. Decary & Fils for $107.

Benjamin R. Whitley, Skeith's Mills, Ont., has given a chattel mortgage to W. A. White for $200.

R. H. Giese, jeweler, London, Ont., has given to P. W. Ellis & Co. a renewal chattel mortgage for $537.

The Latest Patents.

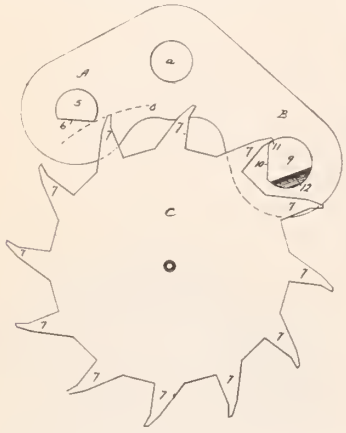
ISSUE OF NOV. 16, 1897.

593,556. ENGRAVING-MACHINE. BENJAMIN J. ABBOTT, Chicago, Ill., assignor to Charles H. Durphy, same place. Filed Mar. 29, 1897. Serial No. 629,645. (No model.)

593,792. PROCESS OF ENAMELING SURFACES. ANDREW J. VOLLRATH, Sheybovgan, Wis. Filed June 14, 1897. Serial No. 640,766. (No specimens.)

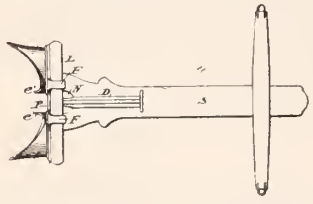
The process of enameling surfaces, which consists in mixing enamel, ground to an impalpable powder, with water to a state of high dilution, projecting the mixture in a fine spray upon the surface to be enameled, rapidly evaporating the water, by the action of heat, immediately upon its contact with the surface, and then firing.

593,819. BALANCE-ESCAPEMENT. ALMERON M. LANE, Meriden, Conn. Filed April 16, 1897. Serial No, 632,455. (No model.)



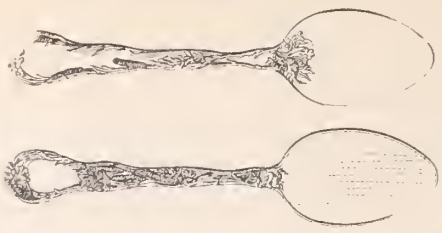
A pallet having a locking face forming a part of the circumference of a round wire or rod, and a driving face or plane relatively arranged thereto, so that the scape-wheel teeth will always lock upon said locking-face by its point.

REISSUE **11,638.** STEREOSCOPE OR OTHER BINOCULAR INSTRUMENT. HAWLEY C. WHITE, North Bennington, Vt., assignor to the H. C. White Co., same place. Filed Feb. 13, 1897.



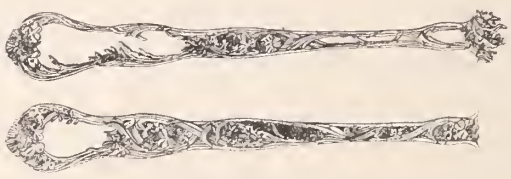
Serial No. 623,324 Original No. 571 716, dated Nov. 17, 1896.

DESIGN **27,846.** HANDLE FOR SPOONS, &c. EDWARD HOLBROOK, New York, N. Y. Filed



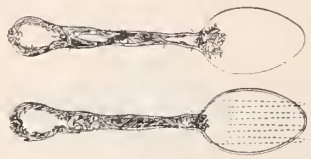
Oct. 14, 1897. Serial No. 654,092. Term of patent 7 years.

DESIGN **27,847.** HANDLE FOR SPOONS, &c. EDWARD HOLBROOK, New York, N. Y. Filed



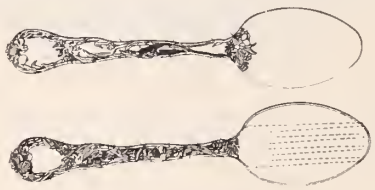
Oct. 4, 1897. Serial No. 654,093. Term of patent 7 years.

DESIGN **27,848.** HANDLE FOR SPOONS, &c. EDWARD HOLBROOK, New York, N. Y. Filed



Oct. 4, 1897. Serial No. 654,094. Term of patent 7 years.

DESIGN **27,849.** HANDLE FOR SPOONS, &c. EDWARD HOLBROOK, New York, N. Y. Filed



Oct. 4, 1897. Serial No. 654 095. Term of patent 7 years.

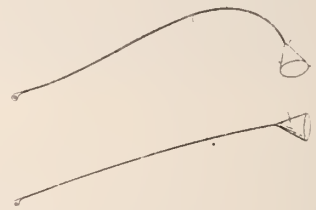
DESIGN **27,850.** HANDLE FOR SPOONS, &c. WILLIAM C. CODMAN, Providence, R. I. Filed





Oct. 6, 1897. Serial No. 654,295. Term of patent 7 years.

DESIGN **27,851.** SPECTACLE OR EYEGLASS TEMPLE. SIEGFRIED G. MARSHUTZ, Los



Angeles, Cal. Filed May 17, 1897. Serial No. 636,995. Term of patent 14 years.

DESIGN **27,855.** BACK FOR BRUSHES OR SIMILAR ARTICLES. DANIEL A. LOESER,



Sag Harbor, N. Y. Filed Oct. 5, 1897. Serial No. 654,186. Term of patent 7 years.

EXPIRED PATENTS.

[The following list of recently expired patents of interest to the trade is furnished by G. M. Lamasure, Solicitor of Patents, Washington, D. C. A copy of any one of these may be had from him for 10 cents each.]

Expiring Nov. 16, 1897.

234,455. ACOUSTIC WATCH. GEORGE A. BOWEN, New York, assignor to himself and Purdy B. Hoyt, Brooklyn, N. Y.

234,530. WATCH CASE. WILLIAM CALAME, New York, N.Y., assignor to Robbins & Appleton same place.

234,557. COMBINED CLOCK WINDING AND GAS COCK MECHANISM. GEORGE P. GANSTER, Reading, Pa.

234,581. EYEGLASSES. ROBERT KABUS, New York, N. Y.

234,560. TOOL FOR JEWELERS' USE. LOUIS G. GRADY, Halifax, N. C.

234,604. BUTTON AND STUD NELS NELSON, Providence, R. I., assignor to Howard & Scherrieble, same place.

234,612. TRAVELING CLOCK. HERMAN REINECKE, Brooklyn, N. Y., assignor to William S. Earl, same place, and Washington Wilson, New York, N. Y.

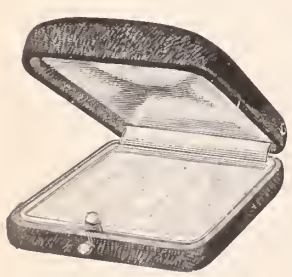
REISSUE.

9,467. ROLLER ABSTRACTOR FOR WATCHES. BERNARD FRESE, Chicago, Ill.

Our Now Famous

MOROCCINE BOXES,

FOR WATCHES, JEWELRY AND SILVERWARE.



Are as good and better than ever; they are competing for supremacy with our

FINE SILK VELVET BOXES,

Apply for samples to judge for yourself, and see up-to-date goods and prices.



S. & A. BORGZINNER,

82 and 84 Nassau Street, New York.

MYERS OF NEW YORK.

Our '98 Catalogue

Far excels all similar works, and is undeniably the most complete Catalogue ever compiled. Entirely new, cover to cover.

Our Customers will have received it by November 10th; all other dealers should write for it.

The list prices are greater or longer than any other, and the dealer who solicits an order from its thousands of illustrations and quotations can openly offer a discount equal to that of nearly every competitor, and secure a fair profit.

We have also a separate Illustrated Catalogue of Watchmakers' Tools and Materials.

CLOSE FIGURERS OR CASH BUYERS WILL FIND OUR TERMS AND NET PRICES PARTICULARLY INDUCING.

OUR NOVEMBER "BULLETIN" IS RICH IN AUTUMN BARGAINS.

S. F. MYERS CO.,

Wholesale Jewelers,

EVERYTHING THAT PERTAINS TO THE TRADE.

Myers Building 48-50 Maiden Lane, 33-35 Liberty St., New York.

Address Department "G" for Publications.

THE SWAN FOUNTAIN PEN.

Reputation World Wide.
Made upon Distinct Principles.
Is a Compressed Air Pump.
Simply Wet the Insides to Provoke.
an Energy.

W. W. Stewart, Inventor and Patentee

A variety of Styles and Prices

3 Sizes Safety Swans.
3 Sizes Self-filling Swans.
3 Sizes Adjustable Feed Swans.

MABIE, TODD & BARD,

NEW YORK AND LONDON.

DON'T FORGET THE JEWELERS' CIRCULAR PUBLISHING CO.'s BOOK LIST when in want of any technical work in the jewelry or Kindred Trades.



Busy Jewelers

are those that are handling profitable side lines, and the most profitable of side lines are Music Boxes of the *right* kind.

Regina Music Boxes

are the right kind; they attract custom because they play over 1,000 tunes, because their steel tune discs are indestructible, because they have the strongest movement ever put in a music box with none of the weaknesses found in boxes of other makes, and because a customer will always come again for more tune sheets.

These boxes have handsomely polished cases in all kinds of woods, and can be sold from $7.00 up. Send for catalogue and prices.

REGINA MUSIC BOX CO., Rahway, N. J.

WM. SMITH & CO.,

5 AND 7 MAIDEN LANE, NEW YORK.
61 PECK ST., PROVIDENCE, R. I.

ESTABLISHED 1854.



MANUFACTURERS OF

Gold, Silver and Rolled Plate Chains and Jewelry.

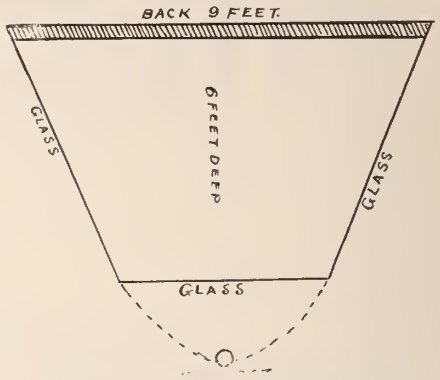
Novelties in Gold and Silver Bracelets. Also a large line of Chain Trimmings.

MATTERS IN JEWELRY STOREKEEPING.

That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE CIRCULAR regarding any advantageous device or plan that they are utilizing in connection with their business.

A Prize Winning Window and Its Model.

IN the last issue of THE CIRCULAR was published a report from Macon, Ga., that in a window dressing contest inaugurated by the Macon *Telegraph*, in which were all the principal retail dealers of the city in the dry goods, millinery, boots and shoes, jewelry and other lines, the prize was won by Geo. T. Beeland, jeweler. We herewith present a picture of the window and a description of it in Mr. Beeland's own language as follows:



DIAGRAMMATIC PLAN OF THE WINDOW.



THE WINDOW DISPLAY OF GEORGE T. BEELAND, MACON, GA., WHICH WON THE PRIZE OF THE MACON "TELEGRAPH."

MACON, Ga., Nov. 16, 1897.

Editor of THE JEWELERS' CIRCULAR:

Your esteemed favor of 13th received. I have delayed answering one day in order to send you the page ad. enclosed. I would like your criticism on it. The cupids are put in by the artist and were not a part of the window display. The window is on a corner which is like the accompanying diagram. The idea for this window decoration was taken from your paper. You will doubtless remember publishing something like it about a year ago. This contest was entered into by all the large dry goods houses, some of them importing artists from other cities to do their work.

"The window proper has mirror back, which would make it difficult to photograph, hence the drawing. The palace was a common box about 18 in. square, 22 in. high, with a top board projecting 1½ in. over the front and two sides to form cornice. To the front and sides of this box I fastened such pieces of cut glass as I had in stock. These were fastened by large bankers' pins, with white silk thread tied across all the plates and nappies, which were put on bottom side out in front, forming a canopy over the door. I put two vases with an inverted spoon tray for the top. Inside the palace I lined back and two sides with mirrors and placed an inverted berry bowl, and on top of this a rose jar, behind which was placed an electric light. The corners are egg cups and goblets. I forgot to state the entire palace was covered with white glazed paper. You can see from the cut about how the towers were formed. The fence at the edge of the landing was formed of salts and peppers and vest chains; the lake was a large mirror. The entire surface of the floor was covered with granite dust, over which was sprinkled plaster of paris. The boats were a cut glass celery dish and an olive dish, one filled with watches, the other with diamonds. The border of the window breaking the line between the earth and window was formed of umbrellas. Electric lights were concealed under the large dishes and behind the towers, and made a very brilliant effect. This window was visited by thousands of people and was undoubtedly a fine advertisement for me.

"Thanking you for your interest, I am,

Yours truly, GEORGE T. BEELAND."

As Mr. Beeland says, his winning window was modeled after that illustrated in THE JEWELERS' CIRCULAR of Nov. 18, 1896, designed by Chas. I. Freeman, with Geo. C. Allis, Birmingham, Conn. This window know that Mr. Freeman's design, which we deemed the most striking of all submitted in THE CIRCULAR contest, was more practicable than we thought it. The great similarity between the two windows will be



THE WINDOW DESIGN IN "THE JEWELERS' CIRCULAR," FROM WHICH MR. BEELAND'S PRIZE WINNING WINDOW WAS COPIED.

of Mr. Freeman's designing was submitted to THE JEWELERS' CIRCULAR in the "Original Window Dressing Competition" instituted by THE CIRCULAR in the Fall of 1896, in which it won second prize. From the success that Mr. Beeland achieved with his display, we are glad to seen by a comparison of the accompanying pictures. The illustration of Mr. Beeland's window, shown on opposite page, is taken from the full page advertisement to which he refers in his letter. This advertisement will be criticised in the Retail Ad. Criticism Department next week.

Trade-Mark Information.

Note—The publication of our work, "Trade-marks of the Jewelry and Kindred Trades," containing over 1,900 marks, all told, the accumulation of various works of reference, and the ramifications of our business enable us to trace to their origin nearly all marks that may be found on jewelry, silverware, art pottery and kindred lines, of both American and foreign make. All questions in regard to trade-marks will be cheerfully answered. We would be pleased to have the trade seek the benefit of our facilities regarding the identity of any marks they cannot trace. We would prefer to receive the article for examination; for if the mark is of foreign origin, the slightest difference between a drawing and the original is of great importance.

No question is too trivial nor too complicated for consideration under this department.

WASHINGTON, D. C., Nov. 18, 1897.

Editor of THE JEWELERS' CIRCULAR:

Can you inform me who are the makers of silver ware, such as spoons, with this trade-mark:

M STERLING

You will do me a great favor if you could possibly inform me who the makers are. Very respectfully,

C. F. HERRMANN.

ANSWER:—This trade-mark is that of the Maltby, Stevens & Curtiss Co., who were succeeded by the Watrous Mfg. Co., Wallingford, Conn. The trade-mark is found on page 46 of "Trade-Marks of the Jewelry and Kindred Trades," published by the Jewelers' Circular Pub. Co.

During November the following gentlemen are taking a course in optometry under the direction of R. H. Knowles, M. D.: Philip Rehfish, 26 W. 120th St., New York; B. M. Polly, Massena, N. Y.; Dr. W. P. Convell, 806 N. 7th St., St. Louis, Mo.; F. P. von Keller, M. D., Ardmore, Ind. Ter.; L. S. McNamar, Hiawatha, Kan.; Thos. Cadwell, Roslyn, Wash.; S. Carl Richards, Norwood, N. Y.

Fit for the Table of A King or Queen.

THE ROGERS "ANCHOR" BRAND
SILVER PLATED WARE.
THE "ANCHOR" BRAND IS THE ORIGINAL AND GENUINE.
EVERY PIECE OF IT IMPRESSES ONE WITH ITS INDIVIDUALITY AND HIGH QUALITY.

Don't let simply the name "Rogers" satisfy you, look for the "Anchor" Brand, get it and then you're safe. Send for catalog.

WM. ROGERS MANUF'G CO.

Salesrooms, Hartford, Conn.

Factories:

Hartford, Conn.
Norwich, Conn.
Wallingford, Conn.
Taunton, Mass.



Front of Neck.

Nothing Better than The



Back of Neck.

"Best Lever"
(Patented)
Collar Button
IMPROVED.

Made in 10 and 14K.

PRICE REDUCED.

Strong, Durable, Easy to adjust. No steel spring to get out of order.

Combines the advantages of all the Patented Buttons now in the market. For particulars apply to Sole Makers and Owners,

CHAMPENOIS & CO.,
Manufacturers of Gold Jewelry,
50 Walnut St., NEWARK, N. J.

Sure Sellers

FOR

Holiday Trade.

Chain Bracelets

Ladies' and Child's Sizes.

STERLING SILVER .925=FINE

TRADE (L) MARK.

ROLLED PLATE

1 doz. assorted on a cloth roll.

HIGH GRADE ROLLED PLATE ROLLED PLATED SET WITH STONES 1=10 GOLD FILLED in light and heavy weights.

New Styles of

Lorgnette Chains

IN ROLLED PLATE

with solid gold, gold front and plated slides set with real pearls, diamonds, opals, etc. also in

STERLING SILVER.

10 K. Gold Lorgnette Chains.
10 K. Gold Neck Chains and Pendants,
10 K. Gold Heart Pendants,
10 K. Gold Brooches

New Styles Only.

Gold Scarf Pins,
10 K. Gold Bracelets.

HIGH GRADE ROLLED PLATED AND GOLD FILLED.

Vest Chains

in all styles that the market offers.

Silver Novelties, Garter Buckles,

Plain, Roman or Roman Stone Set

Etc., Etc.

Providence Stock Co.,

11 John St., New York.

100 Stewart St., Providence, R. I.

Workshop Notes.

Advice.—Keep all filings, dust and turnings as free from emery cloth and all other organic matter as possible.

Gold Lappers.—It is a good plan to give to each lapper about two ounces of cotton waste daily, and to see that it is returned with the finished work every night at conclusion of the day's work. A large box should be specially provided, well lined with sheet lead or zinc, for its reception.

Melting Scrap Gold.—General scrap is best remelted by itself and the same flux used for new gold may be employed; if the bar of gold should split in the rolling, it is due to the presence of some foreign metal, such as lead or tin, or it may be iron or steel. Then remelt the bar with two parts carbonate of potash and one part of nitrate of potash (saltpeter); the saltpeter will draw the iron or steel into the flux, leaving the alloy of gold free.

Light in Engraving.—The engraver has only the eye to guide him in the various devices of his art, and as the result depends upon the skill of the operator, that eye should be a pretty correct one. Good light is very necessary in engraving; gaslight being extremely tedious and trying, globes filled with water are used, which, being placed between the workman and the gas jet, steady the light, and throw it more clearly upon the work. Besides this, the light is perfectly cold, as no heat passes through the water globe.

Acid Coloring.—In acid coloring it sometimes happens, even by the greatest attention, that the color burns, which gives the work a dead brown appearance; if also the color pot has not been properly cleansed after a previous operation this effect will likewise be produced; the operator must always remember that in this process everything should be kept quite clean and free from filth or iron of any kind, as these are most injurious to the production of the fine, rich results which are desired.

Matting the Chased Ground.—A design produced by chasing may be rendered more distinct after the pattern has been greatly brought out in relief, by simply matting the ground. This plan was adopted by Cellini and performed by him as follows: A highly hardened piece of steel was taken and broken through with one sharp blow of the hammer; when if the break was even and the texture or grain regular in the composition of steel, an effective matting punch was at once produced. This matting tool appears to have been greatly used by the mediaeval gold workers in their processes of art manufacture.

Tough Gold.—For producing tough gold, the employment of common salt as a fluxing agent is sometimes strongly recommended. There is not, however, much to be said for its use, as it produces a very liquid flux. In the casting, unless very great care is exercised, it runs into the ingot mold with the gold, producing a brittle-like substance, and this forces itself into the bar of gold, the surface of which becomes irregular and full of holes; on this account alone it is objectionable for producing clean and smooth bars of gold. The same may be said of borax, but that is still largely used by goldsmiths for melting purposes.

The Baneful Soft Solder.—Soft solder is largely employed by country jewelers and watchmakers, but the city workman of any ability utterly scorns it, as it is one of the very greatest drawbacks repairing workmen have to deal with. It has the greatest possible affinity for gold, and when once applied it can be removed again only with the greatest difficulty, and then, even, sometimes at the expense of the gold itself, into which it penetrates so deeply, that the slightest application of heat causes the gold to become perishable. Colored articles cannot be recolored with this solder on them, neither can articles of jewelry be "hard soldered," without its previous entire removal.

Engravers' Cement.—The engraver uses a kind of cement, in which he secures the work previous to its manipulation, consisting of a mixture of Burgundy pitch, plaster of paris, resin and beeswax, in the following proportions: Burgundy pitch, 4 parts; resin, 4 parts; plaster of paris, 2 parts; beeswax, 2 parts. Place these articles in an earthen vessel and melt carefully, stirring the mixture well until thoroughly incorporated; then pour into a vessel of cold water at your side; when the mass is cool enough to touch with the hands, it should be pressed, rolled and kneaded together, so as to discharge the absorbed water. Should it turn out brittle, return it to the vessel and add more beeswax; repeat the process and work the mass well together; the more it is worked the better it will be for use.

Lead in Gold.—If lead or tin should get into the gold, very serious results may be expected in melting. A very small portion of either is sufficient to split a large bar and render it totally unworkable and exceedingly brittle; when broken the grain appears close and pale. Bichloride of mercury (corrosive sublimate) is the best flux to use when these defects make their appearance; the proportion of two parts charcoal to one of corrosive sublimate will restore everything to rights again. Sandiver is also a very useful flux when iron or steel gets into gold. Such gold, when remelted, always loses in weight, some of the alloy being lost on account of the many small pieces of gold of which scrap consists. This, of course, improves the quality; it is, therefore, necessary to add some small pieces of gold of which scrap copper, to keep the gold of one standard; but as the scrap may contain a little solder, copper will be the best to use.

Cuckoo Clocks.

AT the last meeting of the Philadelphia Horological Society, Nov. 4, Louis Breitinger read a paper on "Cuckoo Clocks," as follows:

In the rooms of the permanent trades exhibition at Triberg (Baden), there hangs an old, quaint clock, marked 1640 on the dial. It will not be necessary for me to go into details, describing this clock, for Yankee ingenuity has imitated it, called it the Columbus clock, and forged the date to 1492.

This old clock and the year 1640 were the starting point of a new industry in the Black Forest, and to such large proportions has this branch grown that to-day the output of this isolated and unfertile country amounts to many millions of marks annually.

It would be hard to say in what year the cuckoo attachment was added to the Black Forest clock, but we will not go amiss if we set the date of this invention in the middle of the eighteenth century. You may easily imagine how surprised his neighbors were when in the log cabin of our Black Forest clockmaker, one fine morning, the hours of the day were called out in the familiar notes of the cuckoo, a bird which is plentiful in those mountains. Little did he dream that with this invention he opened up avenues of commerce that would bring riches even to his grandchildren, and give a start to a branch of clockmaking that would supply all the known countries of the globe.

Schmidt-Weisenfels in his book, "Twelve Watchmakers," gives the name Ketterer as the maker, and the year 1740 as the first appearance of the cuckoo clock. In a letter which only arrived this afternoon from the Black Forest a correspondent writes as follows:

"A man by the name of Mueller made the first cuckoo clock entirely out of wood, case and wheels, about 1825. The pipes were four wooden strips glued together, and the bellows were made from raw pine wood and lambs' skin. The bird was carved out of a block of wood with a jack knife, and was sold at the price of one gulden, equal to forty cents."

This man Mueller lived in St. Georgen. About 1839 several other clockmakers improved the movements, and solid brass movements, such as the American Cuckoo Clock Company uses exclusively, were made in 1855. At first six clocks were the most a clockmaker, working with two or three workmen, could get finished in a week.

Eighty-five years seems a great discrepancy in an invention of such recent date, but in those regions time seems to be at a standstill.

Now to the commercial part.

Does it pay a watchmaker to keep cuckoo clocks in stock and to repair them? I say most emphatically, yes! For it is always a recommendation in the eyes of the public to handle clocks out of the ordinary line, and if the complication is so slight and the effect produced so unique and novel, as in a cuckoo clock, it is well worth while to handle the article. Besides the repairing of these clocks is very profitable, an item which in these hard times and department stores is well worth looking after. * * *

I would trespass upon the limits of this paper if I should go into details about repairing cuckoo clocks, but I think it not amiss to call your attention to some of the faults peculiar to cuckoo clocks.

One of the most awkward things is when the pin of the warning wheel gets caught under the unlocking lever; then the striking part cannot be moved backward or forward, and it will be necessary to take the unlocking lever out and set it in again. If the warning wheel has considerable endshake, and the pin in the warning wheel is rather short, this may be the cause of this fault; this trouble may also be caused if the hands are turned around past the 12 whilst the clock is striking.

Sometimes the cuckoo does not come out all the way, or it may come out too soon, six or seven minutes before the hour, but a little judicious bending of the wire extending down and outwards from the locking lever will remedy this easily. Sometimes the clock overstrikes because the lever which falls into the count wheel is not bent right. This lever ought to be bent in a circle whose center is its pivot and whose circumference strikes the screw in the center of the count wheel.

There seems to be a great deal of speculation and uncertainty about concerning the number of teeth which the pinion must have which moves the count wheel; what leads the watchmaker astray here is that the number of teeth in the pinion does not divide evenly into the number of teeth in the count wheel; this pinion must have as many teeth as there are lifting pins in the main wheel, thereby moving the count wheel one tooth forward for each stroke of the clock. The count wheel has 90 teeth, which is equal to the numbers from 1 to 12, plus 12 for the half hours. As the friction for the motion work is produced on the dividing wheel, the cannon pinion must be free on its arbor or the hand will not travel correctly. There are two nuts on the dial work, one with a large hole to tighten the minute hand, and one with a smaller screw to hold the cannon pinion in position and regulate its endshake. Now it sometimes happens that the screw which tightens the hand becomes loose and rubs against the smaller nut which regulates the end-shake; this will either stop the clock or makes it run slow and irregular. Sometimes the levers which raise the bellows have been bent by unskilled hands, and it will take too much weight to make the clock strike, but a weight of 2¾ pounds ought to be sufficient for any ordinary cuckoo clock.

The notes which produce the sound are d and b. I would not advise watchmakers to try to repair the bellows when they are broken, for it takes more time than a new pair is worth. * * *

Sometimes the small opening at the mouth of the whistle is stopped by dust; in this case a broken watch spring judiciously introduced will clear the note.

Worcester, Mass.

C. M. McFarland is closing out his jewelry stock at auction.

Oscar R. England and party have returned from a deer hunting trip in Maine.

A. B. F. Kinney and daughter have gone to Lexington, Ky., to attend the annual meeting of the National Fox Hunters' Association, of which Mr. Kinney is president.

James H. Fairbanks, Fitchburg, has sold his business to Franklin S. Hall, for five years his clerk and for several years with Shreve, Crump & Low Co., Boston. Mr. Fairbanks has been in the jewelry business over 30 years, and his retirement is due to ill health.

Rees, Zimmern & Rees, 65 Nassau St., New York, are, at this early date, already working on the souvenirs they intend to present to their friends and patrons this Christmas. The firm say that the souvenirs "will prove a surprise to the trade."

The new building being erected at 1110 Chestnut St., Philadelphia, Pa., by J. Muhr & Bro. is expected to be ready for occupancy on or about April 1, 1898. It has not yet been decided whether J. Muhr & Bro. will occupy the entire building or not.

Jewelers will do well to examine the lines of chain bracelets placed upon the market by H. F. Barrows & Co., Attleboro, Mass. This firm's reputation for the production of salable and desirable goods is again maintained by their latest productions. The lines comprise a great variety of designs and patterns.

The Waterbury Watch Co.

Holiday - Goods.

The 10 line Elf movement

in solid 14K open face or hunting cases made by

DUBOIS WATCH CASE CO.

The 10 line Elfin

in 14K gold filled and silver casings and enamels.

The 15 line Cavour

in 10K gold and silver, rolled plate and enamels.

The 14 size Berkshire

thin model, in 14K gold filled and silver casings

THE WORLD FAMED

Nickel Line

with the Trump, the best low priced watch made, with a timekeeping record unequalled.

CAN BE SEEN AT OUR WAREROOMS:

37 & 39 Maiden Lane, New York City.
211 & 213 Wabash Avenue, Chicago.
Mills Building, San Francisco.

OR WITH OUR DISTRIBUTING AGENTS:

Hayden W. Wheeler & CO., New York City.
N. H. White & Co., New York City.
D. C. Percival & Co., Boston.
L. P. White, Philadelphia.
Oskamp, Nolting & Co., Cincinnati.
Leonard Krower, New Orleans.
G. B. Barrett & Co., Pittsburgh.
Benj. Allen & Co., Chicago.
Otto Young & Co., Chicago.
B. F. Norris, Alister & Co., Chicago.

Catalogues on Application.

Stability.

Two of the most desirable features of any article of merchandise are stability in quality and stability in price. When the retailer buys goods that are always staple, both in price and quality, then he always knows exactly "where he's at." Articles of merchandise should not be fluctuating like stocks on the Stock Exchange and keep the retailer guessing as to what their quality will be to-morrow and their prices day after to-morrow.

Fahys "Honest" 14Fk. Gold Filled Cases

are eminently staple goods. No matter how the state of the market may be, up or down in qualities or prices, Fahys "Honest" 14Fk. Gold Filled Cases are always the same—prices low and reasonable—quality high and beyond question. The advantages of this to you are palpable. The prices of these goods always being the same, you have the assurance that John Smith, your next door competitor, can't undersell you on our goods. Moreover, when you want to order goods in a hurry from your jobber, you don't have to find out the prices first; but you can telegraph or cable him, or send your order by a flying machine, knowing all the time what the prices of the goods are to-day, what they will be to-morrow, and will, most likely, be in a year from now. Just you think that over for a little while and see if the policy we employ isn't to your advantage.

Ask your jobber to show you that new line of goods, guaranteed 25 years, solid gold bows and joints, hand engraved and "all around winners."

Have you reeeived our November pamphlet? If not, send for one; it will interest you.

JOSEPH FAHYS & CO.

Established 1857.

FAHYS BUILDING, NEW YORK.

Finish

Any piece of work, no matter how well done, may be utterly ruined by being finished off poorly. The finish of an article is one of its most important attributes, and the more attention paid to it, the better. Take for instance a watch case,—a good watch case,—and even though the work on it be "A1," if the finish is poor the case will be poor. And this is a point we wish to make right here about

Fahys "Honest" 14Fk. Gold Filled Cases

Their finish is about as near perfection as anything can be under the sun. We have been studying for years and years how to attain a finish on a gold filled watch case that will, in appearance, make it equal to a solid gold case. In addition, we have employed some pretty high priced talent to help us along in our studies, and we are that conceited—justifiably so—to think that success has crowned our efforts.

That reminds us to add that a poorly made watch case cannot be made to look good, no matter how good the finish is. First of all you must have a good case, lots of gold in it, and then the fine finish will give you a fine watch case. So, you see, Fahys "Honest" 14Fk. Gold Filled Cases being well made goods, with lots of gold in them, the addition of the fine finish helps to make a perfect production.

Ask your jobber to show you that new line of goods guaranteed 25 years, solid gold bows and joints, Hand Engraved and "all around winners."

Have you received our November pamphlet? If not, send for one; it will interest you.

JOSEPH FAHYS & CO.

Established 1857.

FAHYS BUILDING, NEW YORK.

BAWO & DOTTER,

Importers, Manufacturers and Commission Merchants,

26, 28, 30 and 32 Barclay St., New York.

Lines for the Jewelers.



Bric=a=Brac, Porcelains, Novelties, Art Pottery, China, Cut Glass, Clocks, Bronzes, Etc.

THIS ASSORTMENT OF Willets' Art Belleek China COSTS $33.50 NET CASH.



The Assortment herewith illustrated has been carefully arranged to facilitate the introduction of the ware to Jewelers who are not yet handling it.

You Want This Ware

Because it will do credit to your store and put money in your pocket.

Do not waste a moment of the precious time before Christmas, but

ORDER NOW!

this assortment of the most successful side line for Jewelers, and for later use write for other Illustrations of

Willets' Art Belleek China.

THE ILLUSTRATIONS ARE ABOUT ONE-SIXTH SIZE.

WICKE & PYE, 32=36 PARK PLACE, NEW YORK.



Imports of Pottery, Porcelain, Marbles and Bronzes.

ARTICLES AND COUNTRIES	September.		Nine Months Ending September.	
	1896.	1897.	1896.	1897.
Earthen, Stone and China ware (dutiable):				
China, Porcelain, Parian and Bisque—				
Not decorated or ornamented	$109,845	$48,926	$1,184 934	$1,130,195
Decorated or ornamented	972,552	598,707	5,816.940	5,443.115
All other	42,607	28,433	333,601	247,632
Total	$1,125,004	$676 066	$7,335,475	$6,820,942
Earthen, Stone and Chinaware, Imported from—				
United Kingdom	$334,877	$178,370	$3.189.173	$ 2,856,986
Austria-Hungary	94,857	62 898	496 837	414 045
France	176.932	121.333	1,108.002	1,160 627
Germany	408,017	237,309	2,058.938	2 004 997
Other Europe	16,979	10,361	112,937	67 860
Japan	88,397	62 522	314 693	283,668
Other Countries	4,945	3,273	54,895	32,459
Total	$1,125,004	$676,066	$7,335,475	$6,820,942
Marbles, and Manufactures of	$60,522	$72,427	$641,646	$705 208
Bronze Manufactures	$45,531	$37,308	$361,375	$393,539

Earthenware Exports from England to America.

	Exports for weeks ending Sept. 25, Oct. 2 9, 16, 1897.	Corresponding weeks. 1896.	Exports Jan. 1 to Sept. 18, 1897.	Corresponding period, 1896.
To Boston	£438	£1.076	£12,164	£18,310
" New York	954	1,573	12 831	17,314
" Baltimore	1,071	1,723	23 098	15.695
" Philadelphia	77	176	1,581	2.244
" New Orleans	243	660	6,584	8,873
" Newport News	592	596	6,741	6 024
" San Francisco	440	576	2,304	3,852
" Portland, Me	.....	.....	2,385	1,080
" Galveston	18	45	326	427
" Portland, Or	.....	.....	335	964
" Inland Points	.....	.....	217	579
Total	£3,833	£6,455	£63,566	£75,362

Trade-Marks to Please the Chinese.

HITHERTO a trade-mark has been regarded generally as an indication that the goods which bear it could be relied upon to have been produced in a particular factory or by a certain firm, says the *Pottery Gazette* (London). But the Chinese appear to attach an entirely different significance to such marks. The British Consul at Amoy (Mr. Christopher Gardner, C.M.G.), in a letter addressed to the secretary of the Association of Chambers of Commerce, says: "My long residence in the East has taught me that the Chinese and Coreans are very superstitious. They will often buy small articles like biscuits, sweets, cosmetics, needles, thread, matches, soap, scent, medicines, etc., for the sake of a lucky label; and they will as often refrain from buying an article because it has to them an unlucky label. The coloring of a label is as important as its design." The London correspondent of the Birmingham *Post* says: "A glance at the colored designs convinces one that, in order to be looked upon with favor by the Chinese, goods should bear a trade-mark which expresses a desire for the happiness and prosperity of the consumer or user, and for the increase of his or her descendants.

"Most of the 187 designs which Mr. Gardner gives as applicable to all commodities bear, in Chinese letters, such inscriptions as 'Age and happiness,' 'All wishes fulfilled,' 'Best of luck,' 'Blessings and fortune,' 'Calm old age,' 'Fame, beauty, health and honor,' 'Dragon's own luck,' and 'Oceans of happiness,' or drawings of strange beasts and birds which convey the idea of similar good wishes. As a mark to be used by a manufacturer of locks, Mr. Gardner proposes a scimitar shaped device, having upon its inscription, 'Honesty the best policy.' A peculiar figure is suggested for use as a mark upon scissors, and the lettering in this case is 'Cloth of gold.' Some inscriptions for trade marking for needles and threads read 'Happy home,' 'Home happiness,' 'Cloudless skies,' 'Endless Spring,' 'Makes handsome clothes,' 'Lasts long,' 'The gift of a king,' 'Golden life threads,' 'Skilful work,' and 'Threading pearls.' Mr. Gardner proposes as agreeable marks to be placed upon sewing machines, gold, silver or bronze medals, such inscriptions as 'Good fairy,' 'Money maker,' 'Daily profit,' 'Mint of money,' 'Myriad per cent.,' 'Tom Tiddler's Ground,' and 'Tremendous profit.' 'Genial breezes' is suggested as a suitable motto to attach to a trade-mark on ships' requisites. Mr. Gardner gives advice with regard to the colors which it would be best to adopt."

The Madada Mosaic.

AN interesting discovery was recently made at Madada, the Greeks engaged in rebuilding a church on the site of an older, ruined, sacred edifice, having laid bare the old floor and found same to consist of a reproduction in mosaic of a fifth or sixth century chart of the Holy Land. The details are said to be very carefully carried out, the contour of the land being well presented, the rocky summits of the hills indicated by small white cubes, and the valleys and plains executed in dull white, whilst Mount Sinai is colored rose red. The northern part of the chart has been destroyed, but thanks to the efforts of the librarian of the Greek monastery at Jerusalem, the remaining portion has been preserved. Towns are indicated by walls, towers, etc., and Jerusalem has received especial care, the three gates on the northeast and west sides of the city being discernible, together with the original church on Mount Calvary and the Holy Sepulchre.

The Connoisseur.

(*Continued from page 53.*)

The Rambler's Notes.

WHAT THE RAMBLER SAW AND HEARD AMONG THE DEALERS IN ART POTTERY, CUT GLASS, BRONZES, ETC.

BOHEMIAN GLASS FOR THE JEWELRY TRADE.

A SELECTED line of rich Bohemian glass ware is that which now graces the shelves of C. L. Dwenger's store, 35 Park Pl., New York. In this is to be found a decoration on vases consisting of a wide scroll design of matt gold entirely different in effect from the bright gold ornamentation heretofore used. The line generally consists of vases, flower tubes, rose bowls, bon bon dishes and toast cups, the principal assortment being in vases, which show eight different new shapes, each in six sizes; the glass is either clear crystal or in shaded colorings of violet, green or red. The flower tubes contain some attractive pieces in square or polygonal prism shapes.

*

NEW PRODUCTIONS IN O'CONNOR CUT GLASS.

J. S. O'CONNOR'S New York salesrooms at 39 Union Sq. are now replete with all the latest productions in cut glass turned out by his factory in Hawley, Pa., as well as with a full line of all the staple articles and standard cuttings in demand at this time of year. Among the new shapes in flower vases shown in several cuttings is one with a bulb at the bottom of the vase made to hold a colored liquid of the hue of the flower or flowers to be held therein. Extra large sized cigar jars are now shown, together with cigar and tobacco jars of many new shapes. Mention should also be made of the fine line of bowls here exhibited, containing about eight different modern shapes in addition to all the staple shapes in which bowls have appeared for many years.

*

REPRODUCTIONS OF OLD DUTCH POTTERY.

THE odd yet artistic decorations of deep colors of some of the ancient Dutch pottery are to be seen in the collection of "Old Dutch" Bonn ware recently received by Chas. Ahrenfeldt & Son, 52 Murray St., New York. The pieces are vases, rose jars, plaques, caddies, pots and jardinieres, and are in many shapes, plain and elaborate. The decorations consist of conventional flower and border designs in many colors, deep and dull shades, which entirely cover the pieces they ornament.

*

THE "MERCEDES" AND OTHER CUTTINGS.

IN their new "Mercedes" cutting which is now proving popular with the jewelry trade, T. B. Clark & Co. have a design whose salient feature is a star at the center in a square panel of clear crystal. This is surrounded by elaborate star effects which emphasize the clear background of the central figure, and give an effect that is both unique and brilliant. The "Mercedes" is of a high grade pattern and is cut in a full line of pieces. New shapes in bowls and some new vases decorated with their "Palm" cutting may also be found at the company's warerooms, 860 Broadway, New York.

THE RAMBLER.

Even cut glass has failed to escape the prevailing craze for Alaskan nomenclature, a "Klondike" cutting having already appeared on the market. The design, it may be remarked incidentally, is far too attractive to merit a "frost" in its sale.

The Spanish comb, in modified form, has appeared in gold mounted tortoise shell.

Do Clocks Get Tired?

"DO clocks get tired?" said Mr. Biltops. "I imagine they do. I love to hear a clock tick; I suppose everybody does. We had a little clock that I used to keep in my own room. It stopped one day and I shook it up a little and it started on, but it soon stopped again, and after that it kept stopping, and sometimes it would take me 10 minutes to shake it up so that it would go on and keep going. I suppose I spent on that clock as much time as would have paid for half a dozen clocks like it; and finally it stopped altogether and I gave it up and the little clock lay idle for months. I supposed that sooner or later we should throw it away, and I thought the only reason that we didn't was because we hate to throw anything away.

"But one day one of the little children got hold of the clock and took the back off it to see what was the matter with it. You know what happens when children begin fooling with a clock. I never expected to hear the clock tick again, but I'm blessed if the shaver didn't make it go. What he did to it I don't know; nothing, I guess, except to oil it, and I suppose that was all it needed, or else it had simply tired and had wanted a rest. But it's going again now, and ticking away like a good one."—New York *Sun*.

Scrap Gold.—In melting scrap gold from the workshop, care should be taken to see that it is quite clean, and free from organic matter, wax, etc. To effect this it is a good plan to heat the scrap in an iron ladle until all wax or grease is removed; this should be done before the workman weighs his scrap for future use, and should be a special rule of every establishment. It has a great tendency to assist in reducing the working loss which is almost unavoidable.

HOLIDAY GOODS

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On Everything in FRENCH CHINA including a choice selection of this year's importations of CHOCOLATE POTS, CRACKER JARS, TEAPOTS, SUGARS, CREAMS, CUPS AND SAUCERS, PLATES, TRAYS, CHOCOLATE SETS, ICE CREAM SETS, FISH AND GAME SETS, BOUDOIR SETS, BRUSHES, ETC. —the fact is, a complete line is at your option.

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THE JEWELERS' CIRCULAR

AND HOROLOGICAL REVIEW.

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VOL. XXXV. NEW YORK, WEDNESDAY, DEC. 1, 1897. No. 18.

THE STATE OF DELAWARE SYMBOLIZED IN SILVER.

TO the gallery of pictures of the noted silver services that have been donated to United States cruisers and battleships published in THE JEWELERS' CIRCULAR as follows: *Maine*, in the issue of June 3, 1891; *Detroit*, July 20, 1892; *Montgomery*, Feb. 15, 1893; *New York* (candelabra), Nov. 29, 1893; *Cincinnati* (bowl), Sept. 26, 1894; *Cincinnati* (set), April 24, 1895; *Minneapolis*, May 1, 1895; *Brooklyn*, Feb. 12, 1896; *Nashville*, May 13, 1896; *Iowa*, July 22, 1896; *Raleigh*, Oct. 7, 1896, we present here a picture of the latest service made, that donated to the gunboat *Wilmington* by the citizens of Wilmington, Del. The service was finished a few days ago in the sterling silver department of the Meriden Britannia Co. The service, consisting of a sterling silver punch bowl, ladle and 12 punch goblets, with two fruit bowls as side pieces, is in an oak chest lined with chamois. The bowl is 16 inches in diameter and 16½ inches in height, with a cast border of peach blossoms and scrolls in open work, two inches wide, surmounting the top. There are four ornamental medallions on the bowl, on which are beautifully etched the following subjects: The seal of the city of Wilmington, the gunboat (an exact copy of the original design), the "Blue Hen's Chicken" (a game cock), and the naval emblem, namely anchor and chain. From the two principal medallions spread branches of leaves and peaches, applied in French gray upon a burnished ground. Four heavy cast feet furnish the support, the whole resting upon a mirror in a silver plateau, with an ebony base 21 inches in diameter, upon which stand the 12 goblets. These are made of chased silver openwork, with ruby glass linings showing through and extending three-quarters of an inch above the silver; a shield on each side showing a "Blue Hen's Chicken" and an anchor respectively. On the plateau is etched the name of the vessel and a plate on the base bears the inscription: "Presented by the Citizens of Wilmington, Del., Nov. 23rd, 1897." This surrounds a "Blue Hen's Chicken" in repoussé. The bowl is gold lined. The ladle is 18 inches long, with gilt bowl, and has a game cock in repoussé on the handle. The two fruit bowls are mounted on top



THE SILVER SERVICE PRESENTED TO THE UNITED STATES GUNBOAT "WILMINGTON."

The Genuine Rogers

ELECTRO SILVER PLATE.

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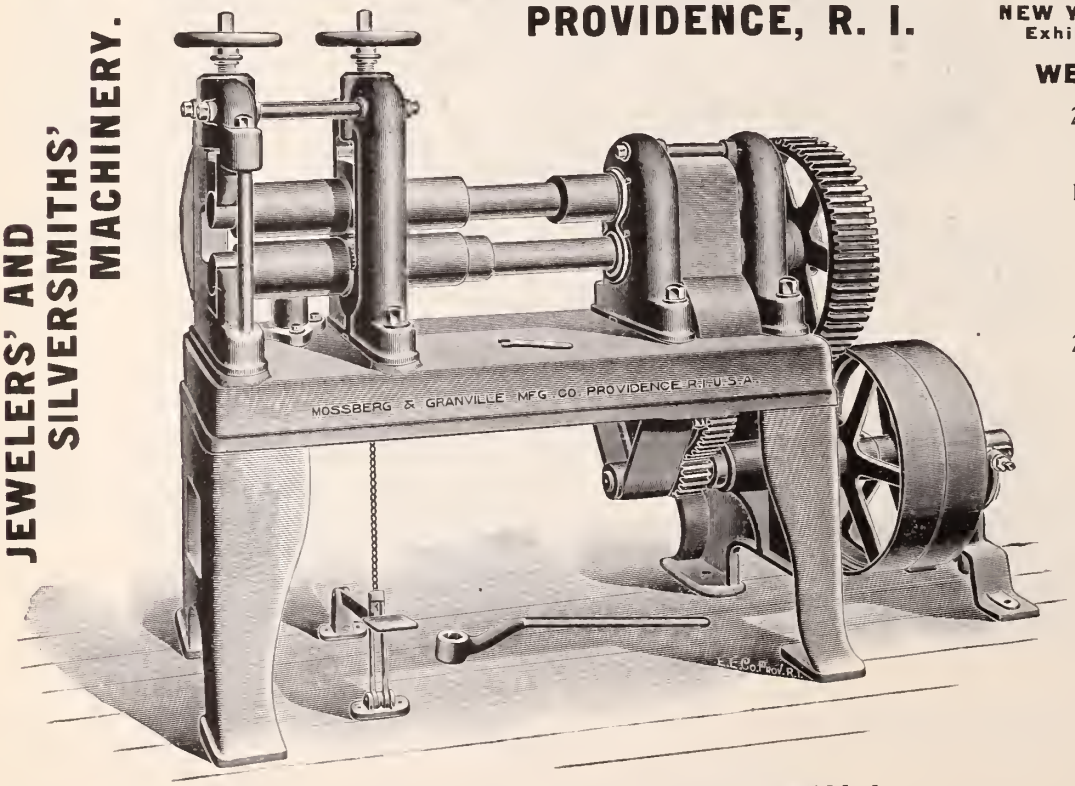
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We are also SOLE AGENTS for the E. N. PARKER TWEEZERS and MAGIC REPAIR CLAMPS.

Yours respectfully,

L. C. Reisner & Co.,

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Lancaster, Pa.

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WOMAN'S mind is fickle, and the superficial and gaudy is apt, for a time, to supersede in her mind the solid and substantial. The latter, however—the solid and substantial—after all, holds the highest place in her affections.

A handsome gold watch is the sort of Christmas present that deserves a place in the category of the "solid and substantial." Thoughtful gift givers are as well aware of that as you are, and hence, your holiday stock of solid gold cases ought to be particularly large and attractive.

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are now showing some of the most exquisite lines of gold watch cases ever produced, and a representation of their goods in your stock will mean an increase in the volume of your business.

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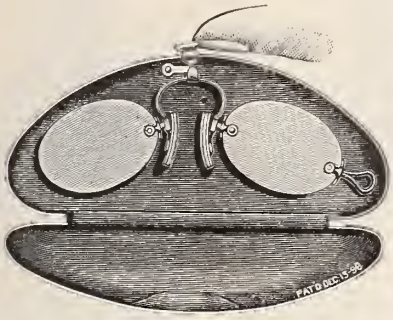
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This case is made with a **Framework of Tempered Steel,** lined with black velvet, covered with the finest leather, and **closed with a neat and practical clasp,** with an inside hanger for the eye glass to keep it in place. The construction is such that **it will hold the highest offset guards** without injury, and **thoroughly protects the eye glass from being broken.** It is the lightest case made.

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and bottom with grape borders in openwork and clusters of grapes. A "Blue Hen's Chicken" is etched on one side, and the words, "Gunboat Wilmington," on the opposite side. These are to be used as side pieces and complete the set, which cost about $2,000. The reason for the incorporation in the design of "Blue Hen's Chicken" is as follows: Delaware, which from its size and position is called the Diamond State, is better known as the Blue Hen State. During the Revolutionary war the Delaware troops carried a white flag on which was worked a blue hen. During a stubborn battle with British redcoats the Americans had nearly lost the day in a skirmish, when the Delaware soldiers arrived in double quick order and turned the rout into a victory. When the other struggling patriots saw the white flag they shouted: "Here comes the blue hen's chickens!" The peaches and branches are appropriate by reason of Delaware being such a noted peach raising State.

Recent Reappraisements by the Board of General Appraisers.

WASHINGTON, D. C., Nov. 24.—The following are among recent reappraisements by the United States Board of General Appraisers:

Decorated china, imported from A. Lanternier, Limoges, under date of Sept. 11, 1897, as dinner sets, 131 pieces, Savoy III., dec. Nos. 3255,3198, entered at $17.24 and advanced to $18.79 per set. Discount, 25 per cent., 5 per cent. and 7½ per cent. Casks to be added.

Cut glass ware from T. Seidl & Co., Gablonz, July 24, 1897, consisting of drops, 185-3 in., entered at $0.47, and advanced to 1.55 Austrian florins per 100. Linking and packing in paper to be added. Discount of 4 per cent. allowed.

Importations of table and carving knives, forks and steels, from E. M. Dickinson, Sheffield, under date of June 3, 1897, invoiced as carvers, table knives, forks, steels, etc., entered at various prices, cases and packing added; advanced by addition of 5 per cent. commission.

Pocket knives, imported from C. Lingoh & Co., of Solingen, under date of May 20, 1897, entered as knives, No. 212, entered at .185 per dozen; knives, No. 313, entered at .202 per dozen; knives, No. 5211, entered at .499 per dozen. No advance in prices. Discount 2 per cent. Commission of 10 per cent. added on invoice, deducted on entry. Entered value sustained. Similar goods, the same.

Table knives, forks and steels, imported from E. M. Dickinson, of Sheffield, under date of May 13, 1897, entered as: Carvers and steels, entered at various prices, plus inland freight and 5 per cent. commission. No advances.

On July 7, 1897, an importation of metal and decorated china was received from H. Gluckirl, Hamburg, invoiced as follows: Silver ash receivers, entered at $2.25 and advanced to $4.28; silver musical instrument, entered at $95.20 and advanced to $142.80; silver musical instrument, entered at $95.20 and advanced to $142.80; similar mustard pot, and similar goods, with similar advances.

Importation of cut glass ware, received from Gebr. Rohrback, of Friedrichsgrund, on Dec. 1, 1896: Water bottles, 429-4, entered at 81c. each and advanced to 89¼c. each. Discount allowed of 5 per cent., 7 per cent.; add barrels and packing.

Cut glass ware, imported from Karl Meltzer & Co., of Laugenan, under date of April 8, 1897. Cut glass ware, entered at discounts of 25 per cent. and 5 per cent., advanced by allowance of discounts of 15 per cent. and 5 per cent.

Cut glass ware, imported from J. Schrieber & Neffer, Wien, on Aug. 11, 1897, consisting of water bottles, entered at 1.66 and advanced to 2.06 florins each. Packing charges to be added.

Decorated earthenware plaques, imported from Fortienato Carboners, of Geneva, on Sept. 1, 1897, as follows: Piatte No. 34 di terra colorata, entered at $48.25, and advanced to $67.55 per total. Packing costs to be added.

A Swindler Whose Game is to Boom Fake Pearl Fishing Grounds.

SAN FRANCISCO, Cal., Nov. 24.—Another South Sea treasure hunting expedition has come to grief. This is the party which started on the schooner *Sophia Sutherland* to seek rich gold mines in the Solomon Islands. It was led by Captain MacLean, well known as a smuggler on the northern coast and as a man who carried a shipload of Gilbert Islanders to Mexican coffee plantations, where most of them died of malaria. But the real originator was a Dane named Sorenson, who said he had located rich mines which had been shown him by a Solomon Island chief, whose life he had saved.

Sixteen credulous young men paid several hundred dollars each for the privilege of going. When they reached Apia, Samoa, Sorenson was recognized by the American Consul-General, Mr. Churchill, as an ex-convict who swindled Melbourne people by asserting that he knew of a rich pearl fishing ground near the Solomon Islands. When the schooner *Albert* was outfitted, Sorenson seized the vessel and used it to kidnap natives and sell them into bondage to sugar planters. For this he was sent to the penitentiary at Melbourne for 10 years. When the expedition was warned of Sorenson's record they lost faith in his treasure story, but determined to give him a chance to show up the bonanza. Churchill heard from them at the Fiji Islands, and they then had one man in irons, who, he thinks, was the Dane.

Hopeless Attempt to be Made to Contest Mr. Tresher's Election.

PROVIDENCE, R. I., Nov. 26.—N. W. Pearce, of the Citizens' City Committee of Central Falls, says that attorney E. D. Bassett has been instructed to contest the Central Falls mayoralty election in behalf of Dr. William Von Gottschalk, and that the action will be by *quo warranto*, and will be commenced at the moment Mr. Thresher attempts to assume the office of Mayor in January.

Mr. Thresher, who is a member of the Waite, Thresher Co., manufacturing jewelers, this city, has nothing to say with regard to the affair further than that he will be prepared to appear in court and strive to maintain his election. Republican leaders have not much to say about the case further than to repeat that they do not see on what grounds Dr. Gottschalk can assume that the count was unfair.

George S. MacAlpin, Windsor Locks, Conn., has given up business to become bookkeeper in Barber's distillery.

Fashions in Jewelry, Silver Ware, Bric-a-Brac, Etc.

A LADY'S RAMBLES AMONG THE JEWELERS.

The fleur-de-lis still holds its own as a design for brooches and chatelaine pins.

*

A cut glass tea caddy with a screw top of sterling silver is a desirable accessory to the tea table.

*

Grasshoppers, dragon flies and other winged insects continue to furnish models for gem set jewelry.

*

Among handsome gold glass vases are those in fleur-de-lis shape, decorated in raised gold and clouded gold edges.

*

Among quaint new pieces are whiskey jugs and cigar and tobacco jars in Rookwood pottery with sterling silver mountings.

*

Long chains are in active demand. Some of these chains are made of lapis lazuli beads; in others enameled beads are employed.

*

Little powder boxes, designed for the chatelaine, are just long enough to contain the tiniest of powder puffs and an infinitesimal amount of face powder.

*

A novelty in loving cups is represented in iridescent glass, and is decorated with the college seal in the club colors, the decoration being applied in enamel.

*

An effort is being made to force the monocle in this country, and the shops are exhibiting in consequence not only monocles but long gold chains with jeweled slides to be worn with them.

*

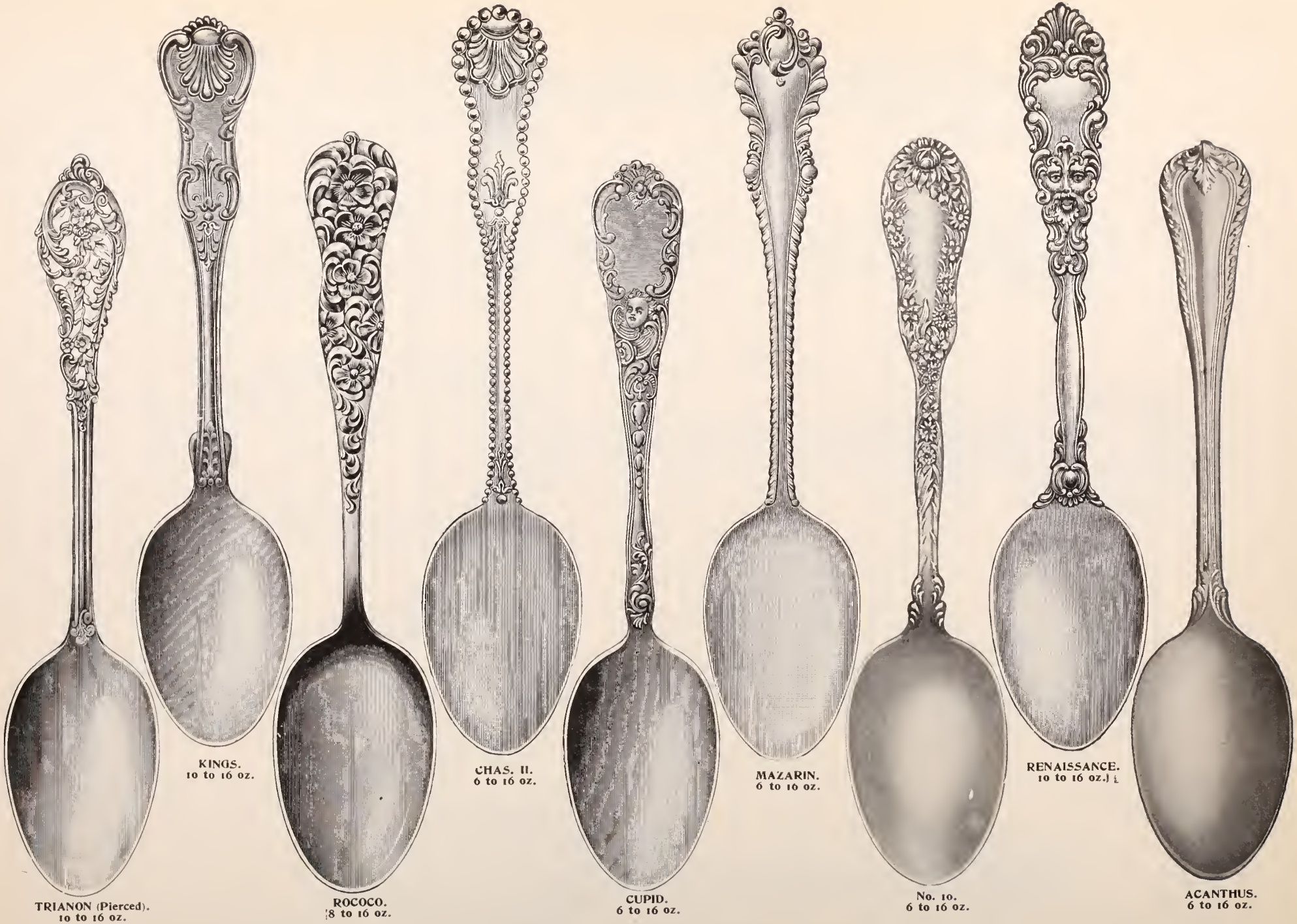
Many of the knick-knacks prepared for Christmas are decorated with the popular clover leaf. This emblem of good luck is to be seen on court plaster cases, bonbonnieres, tablets, and in the stoppers of viniagrettes.

ELSIE BEE.

A Proposed Gold Statue of President McKinley.

WASHINGTON, D. C., Nov. 26.—F. D. Higby, the Chicago sculptor, who modeled Ada Rehan in silver, is stopping at the Arlington. The object of his visit to this city is to obtain President McKinley's assent for a life-size statue of himself in gold, for the purpose of exhibition at the Paris Exposition in 1900. Excepting this consent, all the details are already planned, even to the money to be secured for the purchase of the metal. The estimated cost would be $1,050,000, and the height of the statue seven feet, including the base.

H. Tourner, Terre Haute, Ind., has moved into a new store room on Wabash Ave.



DOMINICK & HAFF,

860 BROADWAY,
NEW YORK.

ESTABLISHED 1821.

A FULL LINE OF FANCY PIECES MADE IN ALL PATTERNS.

Here's a Clever Swindler at Large Among the Jewelers.

SHIPPENSBURG, Pa., Nov. 24.—Kappas & Diehl, jewelers, were swindled out of a gold ring on Saturday evening valued at $32, and Edward Fenstermacher, a liveryman, is short a horse and buggy by the same individual, who gave his name and address as Thomas S. Myers, Bluefield, W. Va.

Myers called at Kappas & Diehl's store early in the evening and selected the ring, and wanted to pay for it with his personal check, which the firm declined to accept, unless he was identified. He left the store and next day turned up at the M. E. parsonage, where he handed a certificate to Rev. M. L. Drum, pastor, signed by Rev. E. J. Burrows, pastor of the First M. E. Church, Bluefield, W. Va., transferring the membership of Thomas S. Myers and recommending him to the Shippensburg M. E. Church. Rev. M. L. Drum, pastor of the M. E. Church, received the certificate, and afterwards Myers told him that he was locating here for the purpose of teaching music, and said he wanted to purchase a musical instrument of Kappas & Diehl, and asked the Rev. Drum to give him a letter identifying him, so that they would accept his check, which Mr. Drum did.

Myers then returned to Kappas & Diehl and secured the ring, giving in payment his check for $32. From there he went to Fenstermacher's livery stables and hired a team for Chambersburg, but he has not been seen in that place nor has he been heard from since. He is described as a man about 21 years of age, genteelly dressed and well educated. The certificate had a note attached from the Rev. Burrows, stating that Myers was very active in the young people's meetings, etc. Myers was evidently acquainted with the forms of the church, for the certificate was written exactly in accordance with the Methodist discipline.

An Enterprising Gang of Burglars at Work in Harrisburg.

HARRISBURG, Pa., Nov. 23.—The people of Harrisburg are aroused over the operations of a gang of burglars in the central part of the city. Several weeks ago the jewelry store of Cohen Brothers was robbed. This was followed by the robbery of the shoe store of George W. Meily & Co., where the thieves secured a rich haul of $1,160. The jewelry and pawnbroking store of Jacob Tausig was visited a few evenings afterward and guns and rings taken.

Yesterday morning the department store of Dives, Pomeroy & Stewart was found to have been robbed of $3,500 in money and valuable silks amounting to $500.

Safe Blowing in the Store of T. B. Painter.

WILLIAMSPORT, Pa., Nov. 23.—Burglars Monday night blew open the safe in T. B. Painter's jewelry store, at Muncy, and secured $800 worth of jewelry and watches.

Alfred H. Smith & Co.,

NEW YORK:
182 Broadway.

CHICAGO:
103 State Street,
Columbus Memorial Building.

LONDON:
33 Holborn Viaduct.

Diamonds,
Rubies,
Emeralds,
Sapphires,
Pearls, &c.

Mounted Goods also.

We aim in our Chicago, as well as in our New York office, to carry a stock of the above goods to meet all demands of the Western as also of the Eastern markets.

Our Chicago branch is the only thoroughly equipped office in the West representing a New York Importer's Stock, and orders sent there from the Western States will receive the most prompt attention and be filled at the lowest rates consistent with the quality demanded.

Memorandum goods sent to dealers. References requested from those unknown to us.

DIAMONDS.

Wm. S. Hedges & Co.,

IMPORTERS OF

Diamonds and Precious Stones.

DIAMOND JEWELRY.

170 Broadway, New York.

27 Holborn Viaduct, London.

John F. Saunders, Cutter and Importer of

DIAMONDS AND OTHER PRECIOUS STONES.

FINE PEARLS A SPECIALTY.

68 Nassau St., cor. John St., Sheldon Building, Room 16, NEW YORK.

Philip Bissinger & Co.,

IMPORTERS OF

PEARLS, DIAMONDS AND PRECIOUS STONES,

Agents for Bohemian Garnet Goods, Enamel Lockets and Coral Jewelry,

20 JOHN STREET, NEW YORK.

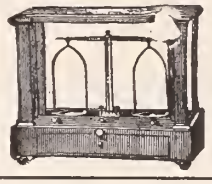
FERD. FUCHS & BROS.

SILVERSMITHS.

MAKERS OF STERLING SILVERWARE,

808-810 Greenwich St., - New York.

Herman Kohlbusch, Sr.



Established 1859 Manufacturer of FINE BALANCES AND WEIGHTS for every purpose where accuracy is required. 59 Nassau Street, cor. Maiden La. N. Y. Repairs, (any make) promptly made.



Stern Bros. & Co.

Cutters of . . .

DIAMONDS,

MANUFACTURERS OF

Gold Rings and Thimbles,

68 NASSAU STREET, NEW YORK.

RING FACTORY, 33-43 GOLD STREET, NEW YORK.
DIAMOND CUTTING WORKS, 142-146 W. 14TH ST., NEW YORK.
LONDON OFFICE, 29 ELY PLACE.
CHICAGO OFFICE, 149 STATE ST.

The Bowden Rings

ARE COMPLETE IN VARIETY, CORRECT IN QUALITY AND PERFECT IN FINISH. WE MAKE EVERY VARIETY OF FINGER RINGS.

J. B. BOWDEN & CO.,

3 MAIDEN LANE, NEW YORK.

Mr. Painter is also publisher of the Muncy *Luminary*, and his printing press is in the same room with the safe. The explosion sent the safe door against the press and broke the machine. The supposed burglars were met on the road to Hughesville at 2 o'clock the next morning, each carrying a valise.

The Remaining Stock of H. R. Boving Sold by the Assignee.

LANCASTER, O., Nov. 25.—Attorney George E. Martin, assignee of Harry R. Boving, has reported to the Probate Court that he has sold the remaining stock of jewelry in his hands, to Dr. Charles W. Outcalt, for $1,200, to be made in six payments, of $200 each, within 12 months from date. He also reported that the retail sales made from said stock since the deed of assignment was filed, aggregates the sum of $2,740.28, and that it would not be to the interest of the estate to longer conduct a retail sale from the remaining stock without the purchase of additional goods.

H. R. Boving, as agent of the new purchaser, will continue to conduct the business as before at the old stand in S. Broad St.

H. A. Mondschein Stabs Himself with Suicidal Intent.

BLACKFOOT, Idaho, Nov. 23.—H. A. Mondschein, jeweler, attempted to commit suicide Saturday by stabbbing himself with a pocket knife in the breast near the heart. The wound bled quite profusely at the time, and he had one hemorrhage the next afternoon. He will probably get better. He will give no reason for the rash act.

For some time past Mondschein has been very despondent. It is thought that he made an attempt on his life under the impulse of the moment while he was temporarily out of his mind. He has been a resident of the town for the last five or six years.

Wants to Make Aluminium Watches in Muncie, Ind.

MUNCIE, Ind., Nov. 26.—For several days past a man from Chicago has been in Muncie with a view of establishing a watch factory here. He claims that he has the machinery capable of making 500 watches per day. The cases will not be gold, silver or nickel, but made from alumnium. The watches are to be sold at $2 to $3.

The man desires to start with $50,000 capital stock, and will hold two-thirds of it himself, asking no bonus, but a subscription on the one-third stock.

The partnership between J. K. Roumain and H. K. Roumain, under the name of Roumain Bros., Baton Rouge, La., has been dissolved by mutual consent. J. K. Roumain has purchased the entire stock, assumed all the liabilities, and is authorized to collect all accounts due the old firm. He will continue the business at the old stand.

Assistant Secretary of the Treasury Howell on the Discriminating Duty.

WASHINGTON, D. C., Nov. 27.—In reply to an inquiry, Assistant Secretary of the Treasury Howell has informed a Chicago firm that foreign merchandise bought in bond in Canada and brought directly to the United States is not liable to discriminating duty. Merchandise bought in transit while on the ocean to Montreal and transferred to the firm before the arrival of the vessel in Montreal would likewise be exempt from such duty. Merchandise bought in bond in Montreal and shipped by vessel or railroad to any port in the United States would not be subject to the discriminating duty, but foreign merchandise bought in the open market in Canada and brought to the United States would be liable to the discriminating duty.

Better Business Conditions Help William Hiles to Clear Himself from Debt.

SIOUX CITY, Ia., Nov. 23.—Judge Hutchinson, of the District Court, last week signed an order discharging Charles A. Borman as receiver of the business of William Hiles, jeweler, and the business has reverted to Mr. Hiles. The receiver made a report to the court that the business no longer needed the assistance of the court, and he asked that he be discharged and his bondsmen released.

It is about two years since William Hiles failed and his affairs were put in the hands of Mr. Borman as receiver. Since that time the business has been run under the direction of the court. Mr. Hiles has paid all his debts, his business is clear, and his other property is unincumbered, and he has a stock of goods said to be worth $14,000. All this is attributed by the receiver to the better condition of business in the city, and the fact that the creditors were not permitted by the court to take everything from the store.

Bids for Erecting a Clock on the Washington Post Office Tower.

WASHINGTON, D. C., Nov. 26.—The supervising architect of the Treasury Department opened bids to-day for the erection of a tower clock on the United States post office building in this city. The bids:

E. Howard Watch & Clock Co., New York, $2,990; time, 70 days.

Nels Johnson, Manistee, Mich., $1,830; time, 6 months.

Johnson Electric Service Co., Milwaukee, Wis., $2,250; time, 90 days.

Seth Thomas Clock Co., New York, $2,660; time, 90 days.

Standard Electric Time Co., Waterbury, Conn., $1,750; time, 90 days.

ESTABLISHED 1840.

CHESTER BILLINGS & SON,

SUCCESSORS TO

RANDEL, BAREMORE & BILLINGS,

IMPORTERS OF

DIAMONDS,

AND OTHER PRECIOUS STONES.

FINE PEARLS A SPECIALTY.

MANUFACTURERS OF

DIAMOND JEWELRY.

A Large Stock of Fine Mounted Goods Constantly on Hand.
Goods sent on approval and Insured in Transit.

Diamonds Cut, Recut and Repaired.

58 Nassau Street,
29 Maiden Lane,
NEW YORK.

1 St. Andrews St.,
Holborn Circus,
LONDON, E. C

ESTABLISHED 1841.

TRADE  MARK.

CARTER, HASTINGS & HOWE,

MANUFACTURERS OF

GOLD JEWELRY,

15 MAIDEN LANE NEW YORK.

A. CARTER.
C. E. HASTINGS, G. R. HOWE,
W. T. CARTER, W. T. GOUGH.

FACTORY, NEWARK, N. J.



The Mauser Mfg. Company,
SILVERSMITHS,
14 East 15th St., New York.

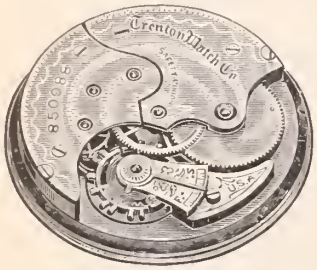
THE RELIABLE

"TRENTON"

MOVEMENTS

Satisfy the exacting requirements of Retail Jewelers who need

GOOD TIMEKEEPERS at SMALL COST.



No. 10. 12 Size, 7 Jewels.

The new 12 and 16 Size Complete Watches are Very Popular

Ask Your Jobber for Them.

MOUNT & WOODHULL,

LATE WITH

RANDEL, BAREMORE & BILLINGS,

DIAMONDS,

OTHER PRECIOUS STONES, PEARLS, ETC., DIAMOND JEWELRY.

26 MAIDEN LANE,

(Southwest corner Nassau Street,)

JOHN C. MOUNT,
ADDISON W. WOODHULL. NEW YORK.

J.B. & S.M. Knowles Co.,

Silversmiths,

PROVIDENCE, R. I.

TRADE MARK

Sterling
925-1000.

Makers of { APOLLO. LEXINGTON. ANGELO.

DON'T FORGET THE JEWELERS' CIRCULAR PUBLISHING CO.'s BOOK LIST when in want of any technical work in the jewelry or Kindred Trades.

Foreign News of Interest.

TRADE UNIONS AMONG DIAMOND WORKERS IN HOLLAND.

WASHINGTON, D. C., Nov. 27.—Among the national and other federated trade unions of the Netherlands is the Netherlands Diamond Workers' Union. This was established in 1895, and at the expiration of 1896 there were 10 local branches, with a total membership of 7,500. The annual dues per member vary from $12.54 to $22.-99. In addition to the above, there are 14 independent unions of diamond workers.

COMPLAINTS FROM THE SHEFFIELD CUTLERY INDUSTRY.

The knife manufacturers, and, in fact, manufacturers of all classes of cutlery in Sheffield are complaining bitterly of the decrease in trade since the enactment of the Dingley tariff. Even in the high class goods, which will be imported regardless of price, there is said to be a strong decline, Germany coming to the front again with cheaper goods. The trade in carvers, however, is reported as being good.

THE PERSIAN TURQUOISE MINES.

The exports of turquoise from Persia during the year ended June 30 last are reported to have considerably increased over those of previous years. The turquoise mines of Khorasan were rented from the Persian Government during the early part of 1895, for a term of 10 years by an Afghan banker, at an annual rental of about $12,870. However, this contract has been overthrown and the bid of the former contractor of $22,550 annually has been accepted, and there is no guarantee that this would not be canceled if some other bidder should be forthcoming at a higher amount. This inconstancy is productive of very unsatisfactory results for the reason that contractors are so uncertain as to the tenure of their leases that they hesitate to incur any outlay looking to the improvement of these mines, and another result is that they are rapidly being ruined by unsystematic working, each contractor seeking only to make as much profit as possible. The output of the mines during 1896-7 is reported on good authority to have been $18,582. The exports during the year by contractors and others holding stock were as follows: To Russia, $38,880; India, $7,760; and to Arabia, $4,860. However, there was no demand for them, and prices realized were much lower than had been expected by the exporters.

IMPORTS INTO MESHED.

During the year 1896-7 Meshed imported the following:

Article.	Source of Importation.	Value.
Glass Beads	India	$194 40
Cutlery and Fancy Goods	Russia	2,916 00
Cutlery, Watches and Fancy Goods	Turkey, from England, Germany, Austria, France and Switzerland.	7,994 00
Glass Beads	Turkey	729 00
Fans	India	328 00

MISCELLANEOUS FOREIGN NOTES.

Offices have been opened in London, England, for the sale and exportation of the time recorders and automatic timekeepers made by the British Bundy Co.

Joseph Rodgers & Sons, Ltd., of Sheffield, have been awarded a gold medal for their exhibition in London of cutlery.

Persia imports cutlery, watches and fancy goods from Russia, Germany, Switzerland and England, and there is a good opportunity for American manufacturers to enter these markets. The trade last year, due to a general business depression, was much less than usual.

Increase of Precious Stones Found in Russia.

New deposits of topaz of various color and valuable as a gem have been discovered in the neighborhood of Ekaterinburg, which is the center of the Russian trade in topaz, as well as in other precious stones.

The production of precious stones in the Urals is increasing in importance, especially that of sapphire and alexandrite, the latter being remarkable for its green reflections by day and ruby color by night.

Supplying 50 Field Glasses to the War Department

WASHINGTON, D. C., Nov. 18.—The Chief Signal Officer of the War Department opened bids to-day for furnishing 50 field glasses. The bidders were as follows:

John Wanamaker, Philadelphia, Pa., $24.46 each.

F. H. Lovell & Co., New York, Lamaire No. 2,622 $29 each.

A. S. Aloe Co., St. Louis, Mo., $30.50; dull finish, $31; $29.75.

Henry Lorsch, New York, $21.25, $20.50, $18.

Queen & Co., Incorporated, Philadelphia, Pa., Nos. 59 and 60, Voigtlander catalogue, $37.50; No. 11,371, $26; No. 206, $23; No. 500, 6 powers, $41; No. 500, 9 powers, $48; No. 500, 12 powers, $55.

Thompson C. Gill & Co., Philadelphia, Pa., No. 59 Voigtlander catalogue, $37, delivered free of duty.

Voigtlander & Son, Brunswick, Germany, 145 marks for each glass; 7,250 marks for lot, delivered at Washington; brass frame, 108 marks 75 pfennigs each; 5,437 marks 80 pfennigs for lot.

Gottlieb & Gennert, New York, $16.50 each.

Levy & Dreyfus Co., New York, No. 102, $24.30 each; No. 103, $21.50; No. 103, size 26 lignes, $22.50.

BUY BARROWS' CHAIN



..Fine Holiday Goods..

We Have A Large Assortment of

Sterling Mounted Pocket Books, Card Cases, etc.

Special Attention Given to the Jewelry Trade.

Send for Illustrated Catalogue.

C. F. RUMPP & SONS,

...Manufacturers of Fine Leather Goods...

New York Salesroom, 621 Broadway. Fifth and Cherry Streets, Philadelphia.

CROUCH & FITZGERALD,



Jewelry Trunks and Cases,

161 Broadway,

Bet. Cortlandt and Liberty Sts.,

688 B'way,

723 6th Ave.,

NEW YORK.

J. R. WOOD & SONS,

21 MAIDEN LANE, NEW YORK.



Manufacturer of



SEAMLESS PLAIN SOLID GOLD RINGS,

Diamond Engraved Stone and Child's Rings,

No Rings Stamped Different from Quality. Send for Catalogue and Price List.

Cash paid for old gold or silver or taken in trade. If allowance is not satisfactory, notify AT ONCE and will return in same condition as received.

DR. KNOWLES'

PRIVATE

COURSE IN

Optometry.

Special Rates in the Correspondence Department.

For Terms and Important Particulars write to R. H. KNOWLES, M. D.

189 Broadway, care "Jewelers' Circular."

DON'T FORGET THE JEWELERS' CIRCULAR PUBLISHING CO.'S BOOK LIST when in want of any technical book in the Jewelry or Kindred Trades.

The Rex





A NEW RIMLESS EYEGLASS MOUNTING

and a great improvement over any now on the market. In changing lenses there are no pieces to lose. It will take any thickness of lens, and there is **only one screw to adjust.**

Strong, Durable and no danger of breaking lens in adjusting.

SEND FOR SAMPLE.

BAY STATE OPTICAL CO., ATTLEBORO, MASS.

These well-known Razors, the quality of which is warranted, possess this great advantage, that they may be used for ten years before they require actual sharpening. Before using them it is necessary to rub them on good leather strop. Le Coultre's Strops (to be had with the Razors) should be used in preference to others.



THIS CUT IS TWO-THIRDS OF REGULAR SIZE.

MATHEY BROS., MATHEZ & CO.,

SEND FOR PRICE LIST.

SOLE AGENTS. 21 & 23 Maiden Lane, N. Y.

BRACELETS

SOLD BY ALL JOBBERS

Weights Simulating United States Coin Seized by the Government.

READING, Pa., Nov. 23.—A representative from the United States Marshal's office in Philadelphia has seized the stock of paper weights to represent a lot of United States coin in the store of Jacob C. Luden, jeweler, of this city, the manufacturer. The idea to make them first occurred to Mr. Luden two years ago, but, thinking that it might be contrary to law, he hesitated in manufacturing them. Some time after he made the die, and having had several samples made, he sent one to the United States Treasury Department and requested the Treasurer to state whether or not it would be contrary to law to make and sell the weights.

After waiting a considerable time, and receiving no reply, Mr. Luden wrote to Superintendent Kretz, of the Philadelphia Mint. A sample was submitted to Mr. Kretz personally by Mr. Luden, and his opinion was sought in the matter. The Superintendent wrote to Washington and requested the Department's decision in the matter, but he never received an answer. This was in the month of October. With the assurance of a Philadelphia Mint official that there was nothing wrong in making them, Mr. Luden concluded to have the weights manufactured and put on the market.

The paper weight represented an imitation of $90.50 in money, consisting of one $20 gold piece, three $10 gold pieces, eight $5 gold pieces and the balance in silver pieces of money. The weight weighed seven ounces. It was made of iron and gilded. It had a small hook at the top by which it could be hung up. Orders were received for them from all over the country. Finally a representative of the United States Marshal visited Mr. Luden's store. The circumstances of the affair were related to the visitor, who stated that the fault remained with the Government. He seized the stock, consisting of 400, and ordered that they be sent to his address in Philadelphia C. O. D. He promised to look up the matter and find out who it was that neglected to inform Mr. Luden of his error.

C. E. Corkins, Miffintown, Pa., will open a jewelry store in Snyder, Pa., this week.

Manufacturing Jewelers' Board of Trade Disburse Two Settlements.

PROVIDENCE, R. I., Nov. 27.—During the past week Secretary Morton, of the Manufacturing Jewelers' Board of Trade, has disbursed the following settlements to members who were creditors:

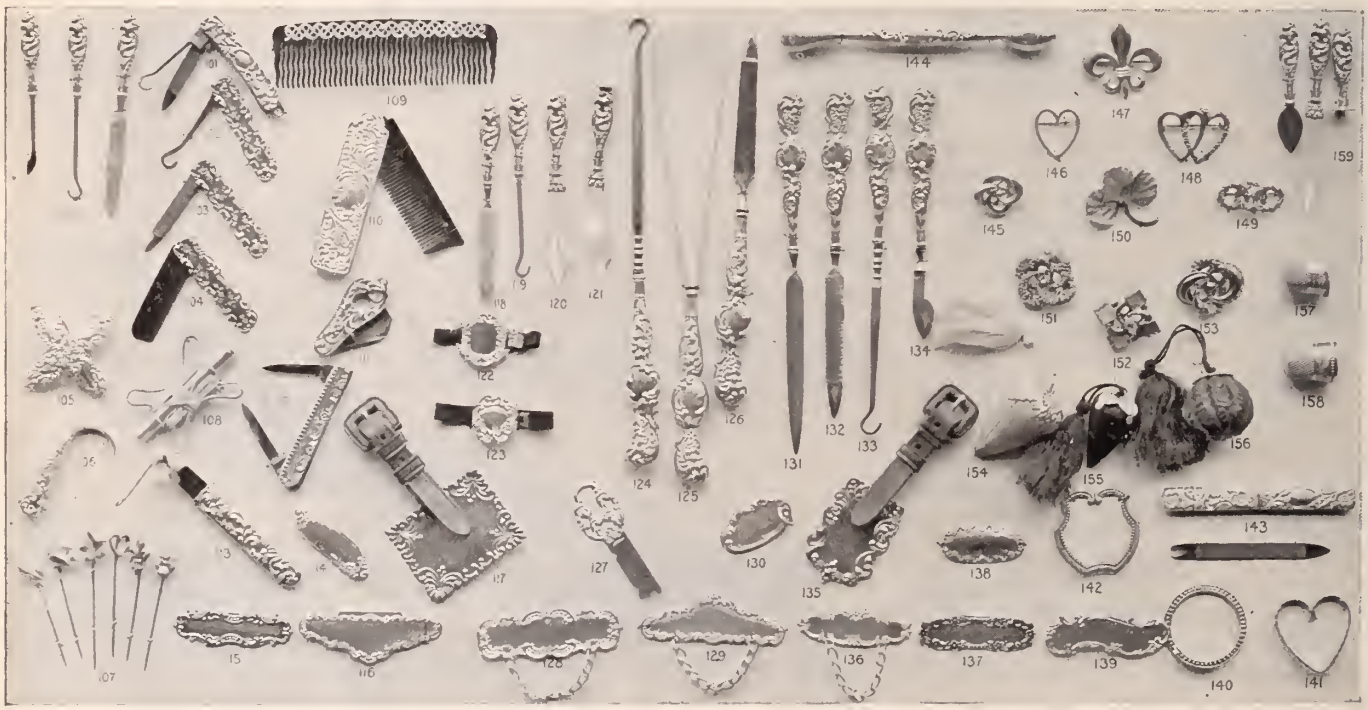
William Paul, Boston, Mass., who failed July 27 last, settlement through insolvency proceedings at 40 cents on the dollar cash. Providence and Attleboro manufacturers interested for between $12,000 and $15,000.

Francis P. Toppan, Boston, Mass., who assigned last April, owing about $1,200 in this city and the Attleboros, assignee's dividend of 35 cents on the dollar cash.

The Receivership of the Barr Jewelry Co. Dissolved.

KANSAS CITY, Mo., Nov. 27.—The receivership of the Barr Jewelry Co. has been dissolved by the Circuit Court, J. H. Barr having purchased the interest of Henry Peitz, a former member of the firm. The receiver was appointed three weeks ago by the Circuit Court, because of dissensions between the partners. Mr. Barr will continue the business at the same location in Walnut St.

"SELF-SELLING" HOLIDAY NOVELTIES.



Articles One-third Actual Size.

100, per doz.,	$4 50	110, per doz.,	$9 00	120, per doz.,	$1 50	130, per doz.,	$3 00	140, per doz.,	$4 50	150, per doz.,	$5 25
101, per doz.,	4 50	111, per doz.,	4 50	121, per doz.,	2 00	131, per doz.,	3 25	141, per doz.,	4 50	151, per doz.,	6 00
102, per doz.,	2 00	112, per doz.,	3 75	122, per doz.,	2 25	132, per doz.,	3 25	142, per doz.,	3 75	152, per doz.,	6 00
103, per doz.,	2 00	113, per doz.,	6 00	123, per doz.,	1 50	133, per doz.,	3 25	143, per doz.,	7 50	153, per doz.,	5 25
104, per doz.,	2 00	114, per doz.,	1 50	124, per doz.,	4 50	134, per doz.,	3 25	144, per doz.,	10 50	154, per doz.,	3 00
105, per doz.,	3 75	115, per doz.,	1 50	125, per doz.,	6 00	135, per doz.,	3 75	145, per doz.,	4 50	155, per doz.,	2 50
106, per doz.,	3 75	116, per doz.,	4 50	126, per doz.,	4 50	136, per doz.,	4 50	146, per doz.,	2 00	156, per doz.,	3 00
107, per doz.,	1 00	117, per doz.,	3 75	127, per doz.,	4 50	137, per doz.,	2 25	147, per doz.,	4 50	157, per doz.,	1 25
108, per doz.,	9 00	118, per doz.,	1 50	128, per doz.,	7 50	138, per doz.,	3 00	148, per doz.,	3 50	158, per doz.,	2 00
109, per doz.,	3 00	119, per doz.,	1 25	129, per doz.,	9 00	139, per doz.,	4 50	149, per doz.,	4 50	159, per doz.,	6 00

PRICES SUBJECT TO CASH DISCOUNT.

We carry every conceivable article under the head of Sterling Silver Novelties and Fine Gold Jewelry. This page illustrates only some of our "Leaders." "IT PAYS TO BUY OF US." SEND FOR CATALOG.

S. C. POWELL, 51 Maiden Lane, New York.

To Secure a

Contented Customer

Sell him a Krementz One-Piece Collar Button, for dress shirts, as represented by cut.

Krementz Dress Shirt Collar Button

Guarantee.

If from **ANY CAUSE** one should get damaged, either in the hands of the *dealer* or *wearer* a new button will be *given in exchange.*



PATENTED.

PATENT SUSTAINED BY U. S. SUPREME COURT.

Made in three sizes known as

7L, 8L and 9L

The Standard American Collar Button.
Extra Long Post. Extra Width of Back.

Solves All Collar Button Problems.

1, One Piece; 2, Never Break; 3, Head Right Shape; 4, Post Right Length; 5, Easiest to Button; 6, Stays Buttoned; 7, Easiest to Unbutton;

8, No Lever or Twist to Bother.

9, No Repairs—Customer gets new for old one without charge in case of accident of any kind.

18K., 14K., 10K., Gold, Sterling Silver and Own Make 14K. Rolled Plate.

Krementz & Co.,

49 Chestnut St.,
Newark, N. J.

Daath of Charles H. Morrison.

DETROIT, Mich., Nov. 26.—Charles H. Morrison, jeweler, died Wednesday at his late residence, 36 Brady St. Mr. Morrison



THE LATE CHARLES H. MORRISON.

was for many years connected with the firm of M. S. Smith & Co., corner of Woodward Ave. and State St., where he acted in the capacity of buyer in the silver ware department. Before this he was with his father's firm, Morrison & Conklin. This business was given up, however. When F. G. Smith & Sons succeeded M. S. Smith & Co., Mr. Morrison continued as buyer and gained a large acquaintance with the traveling men who visited Detroit. He was universally popular with them. After the firm met with financial reverses and were merged into the firm of F. G. Smith & Sons Co., and later into Smith, Sturgeon & Co., Mr. Morrison continued in their employ but was no longer connected with the buyer's department, Mr. Sturgeon taking control.

About six months ago, although his health was poor, he started a jewelry department in the store occupied by Henry Teipel, umbrella manufacturer, and G. L. Fox, fancy goods, and did very well until an attack of Bright's disease caused him to go to Harper's Hospital, where he remained until the first of the week, when he was removed to his home, to pass his last hours. The final cause of death was a complication of dropsy and Bright's disease. He leaves a widow and one daughter. Mr. Morrison, it is understood, carried about $7,000 life insurance in the Royal Arcanum and Royal Guards. He was a genial, well liked man, and his presence will be missed. The men in the store sent a handsome floral emblem to the funeral on Saturday, as a token of their esteem.

On the Track of Swindler K. L. Garrison.

CINCINNATI, O., Nov. 27.—Detective Haines was put on the case of K. L. Garrison, whose operations among the wholesale jewelers and other merchants of Cincinnati were lengthily narrated in THE CIRCULAR of Nov. 17 and 24, and he ran down Garrison, his wife and his French "watchmaker" at Parkersburg. He caught Garrison at Huntington, W. Va., where he recovered the watches Garrison carried away. By giving up the watches, Garrison was let go. Haines did not know he was wanted for anything else and so stopped pursuit. Other victims are on the hunt and when caught again Garrison will be apprehended and brought back to Cincinnati for trial.

Two Men Sentenced for Selling Bogus Jewelry.

WASHINGTON, D. C., Nov. 24.—In the Police Court, Monday morning, two stylishly dressed young men, James Bowie and Clark Allen, were sent to the workhouse for 60 days and six months respectively, for trying to dispose of fake jewelry to unsuspecting citizens in the southeast. Both maintained that they were acting in a perfectly legitimate manner, but they could not bring the Court around to their view of the matter.

C. Boud Cole, Hightstown, N. J., has opened a branch store in Jamesburg, N. J.

DIAMONDS RUBIES PEARLS

SAPPHIRES EMERALDS OLIVINES

In great variety both

Loose and Mounted.

Your orders solicited and filled

Promptly, Carefully, Liberally.

Hayden W. Wheeler & Co.,

50 Holborn Viaduct, London. 2 Maiden Lane, N. Y.

The Bill of Sale Given by Wm. F. Baab Declared Void.

The suit brought by Rogers & Bro., Hodenpyl & Sons and A. Wittnauer against Wm. F. Baab, New York, mentioned exclusively in THE CIRCULAR last week, was decided Wednesday by Judge Beekman, of the Supreme Court, by whom it had been tried in Part IV, Special Term, Nov. 23. As already mentioned in THE CIRCULAR, the creditors by this action sought to have made void as fraudulent the transfer of Wm. F. Baab's jewelry business at 405 Sixth Ave. to his son, John Baab, under a bill of sale. O. F. Hibbard and Samuel Greenbaum conducted the case for the creditors and O. Richter was the attorney for the defendant. Judge Beekman awarded judgment to the creditors with costs.

Progress of the Plan to Succeed Wilson Bros. by a Corporation.

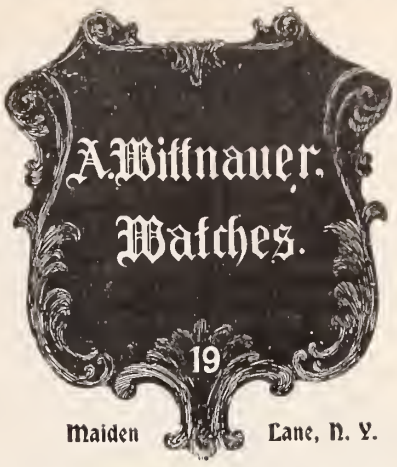
BOSTON, Mass., Nov. 27.—No further action has been taken during the past week looking toward a settlement of the Wilson Bros. affairs. It is stated that the two brothers are opposed to the use of the concern's name in connection with the proposition for a stock company outlined in last week's CIRCULAR. While there is little prospect of the reuniting of the brothers who have heretofore figured in the business, it is extremely probable that in case either J. Edward or John W. secures the business, one of the other members of the family may be admitted to partnership, thus making the old firm name of Wilson Bros. desirable to retain. Even in the event of the sale of the business to an outsider, the right to use the name would probably be reserved by the Wilsons, with a view to their starting in a smaller way on their own account, somewhat as has been suggested above.

The stock company plan has not as yet reached a stage where it can be considered certain to go into effect, although it is meeting with the indorsement of a number of the creditors.

Modification of the German Tariff as to Tare Percentage on Spectacles.

WASHINGTON, D. C., Nov. 23.—Under date of July 1, 1897, a change was made in the tare allowance on several articles under the German tariff. Among others the tare percentage on spectacle glasses, unmounted, of white glass, packed in either casks or cases, has been reduced from 40 per cent. to 17 per cent.

"A thorough explanation of the Jewelers' Security Alliance's workings is all that should be required to induce a jeweler to join it," said J. B. Bowden, president of the Alliance to a CIRCULAR representative last week. "Retail jewelers need the Alliance more than the Alliance needs them. They all need the Alliance and what is more, the rates are so low that they all can afford to become members if they only care to do so."



IMPORTER AND MANUFACTURER.

NEW AND ATTRACTIVE DESIGNS IN SMALL SIZE, FANCY DECORATED, AND ENAMELLED

WATCHES

IN GREAT VARIETY.

A SUPERB LINE OF WATCHES IN ALL APPROVED STYLES, SUITABLE FOR THE

HOLIDAY SEASON.

NOVELTIES IN

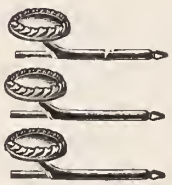
CLOCK-WATCHES

FOR THE LIBRARY AND FOR TRAVELING, COACHING, BICYCLING, ETC.

FINE COMPLICATED WATCHES A SPECIALTY.



10 and 14 K.



Single Piece Pipe Stem.

A NEW DEPARTURE

10k. JEWELRY, with the QUALITY STAMPED on EVERY PIECE, and guaranteed by the maker. Every jeweler to protect himself should insist on buying goods with the quality plainly stamped

ASK YOUR JOBBER FOR GOODS MADE BY . . .

HANCOCK, BECKER & CO.,

PROVIDENCE, R. I.

The "Benedict" Patent Collar Buttons.

Enos Richardson & Co., 23 Maiden Lane, N. Y , Sole Manufacturers.

None genuine unless stamped "Benedict" and date of Patent

The Smitten Patent of Feb. 24, 1885.

All licenses under this patent expired July 30, 1897. After that date anyone making, selling or offering for sale any collar button made under the above patent will be prosecuted to the full extent of the law.

READ BENEDICT,
Owner of Smitten Patent No. 312,770.

To Avoid Further Annoyance as to the $100 Clause.

Arrangements have been made by the customs authorities in New York and the officers of the various steamship lines which, it is hoped, will obviate the delays and annoyances of which incoming ocean passengers have complained since the $100 personal effects clause of the Dingley Tariff law went into operation. When the law was passed no satisfactory arrangements had been made. Mr. Bidwell, the Collector of the Port, is confident now, however, that no further difficulty will be experienced.

One improvement is the regulation permitting passengers to land at night. Under the previous arrangement an examination of baggage was not made unless it could be begun before sunset. Now the steamship company can secure a night permit, and if the Health Officer has passed the vessel at quarantine she can come up the river that night and land her passengers, who can have their baggage examined at once.

Jewelers' Gold Bars Exchanged for Gold Coin.

Week Ended Nov. 27, 1897.

Nov. 22	$71,185
Nov. 23	24,099
Nov. 24	16,164
Nov. 26	13,324
Nov. 27	8,480
Total	$133,252

Death of Augustus C. Burghoff, Spoon Maker.

WALLINGFORD, Conn., Nov. 25.—Augustus C. Burghoff, senior member of the firm of Burghoff & Wilcox, spoon manufacturers, Yalesville, died suddenly this afternoon, aged 60 years.

The deceased was a native of Germany, but came to this country when quite a young man. He worked a number of years ago under contract with the Charles Parker Co., making spoons, and some 12 or 15 years ago he became associated with George Wilcox, being the senior member of the firm of Burghoff & Wilcox, who carried on the spoon manufacturing business in Yalesville.

Arrested on the Charge of Not Repairing a Watch as Paid For.

SCRANTON, Pa., Nov. 24.—E. B. Davidow, jeweler, was arraigned before Alderman John T. Howe, Nov. 19, on the charge of false pretenses, preferred by Conrad Vernoon. The case concerns the works of a watch. Vernoon alleges that he took the watch to Davidow's with instructions that it be overhauled and cleaned. He called in a few days and upon payment of $1.50 the watch was given to him. Later he discovered that, to his mind, the watch case had never been opened. The watch worked just as badly as before.

For this reason the warrant was sworn out. Mr. Davidow denied the charge and entered bail in the sum of $200 to appear at court.

Death of A. E. Graetz.

JACKSONVILLE, Fla., Nov. 24.—A. E. Graetz, jeweler, who has occupied a store on Bay St., near Laura St., for some time, died at 7 o'clock last night of consumption. The deceased was about 30 years of age. He had no relatives in this city, but his relatives in New York have telegraphed to have the body embalmed and sent to New York for interment.

A.W.C.CO

American Watch Case Co.,

Manufacturers of Fine Gold Cases,

11 John Street,

New York.

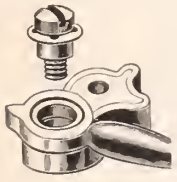
Sold Direct to the Retail Trade Only.
Casing of Swiss Movements a Specialty.

LASSNER & NORDLINGER
L&N
68 & 70 NASSAU ST. N.Y.

The Jobbing Stone house.

THE BEST AND LARGEST STOCK OF

Diamond Cut Doublets in the Market. All Fancy Colors.



Notice cup spring under head of screw. Guaranteed to prevent temple from wearing loose.

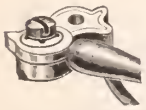
Patent applied for.

Simple.



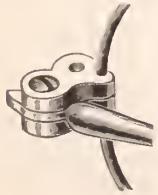
To change lens, remove one screw, which does not disturb temple.

Small.



Patent applied for.

Strong.



Can remove temple without disturbing lens.

Patent applied for.

Neat.

Compact

CONVINCE YOURSELF, Examine P. O. FRAMES critically. The only line showing mechanical improvements. The recognized standard of reliability.

PROVIDENCE OPTICAL CO.'S
Seamless Gold Filled Spectacle, Eyeglass and Frameless Mountings.



Finished better and will wear equal to gold.
Will always satisfy your customer.
Stiffest and strongest filled frames on the market.
All have our patented end pieces.
Only line of frames where the temples will not become loose after wearing.

Every frame stamped P. O. Co.

Send for card showing method of manufacture, free.

PROVIDENCE OPTICAL CO.,
7 BEVERLY STREET, PROVIDENCE, R. I.

"The Ariadne."



TRADE MARK.

STERLING
925
1000

ALVIN M'F'G CO
SILVERSMITHS

54 MAIDEN LANE,
NEW YORK.

Philadelphia

Executions for $416 have been issued against Edward T. Taylor.

Vincent McGlency, late with the Allebach house, has gone with J. Warner Hutchins as watchmaker.

Jacob Muhr has been elected a member of the board of directors of the Association of Jewish Immigrants of Philadelphia.

George Webber, of Louis Webber & Son, Lancaster, Pa., and Joseph Adams, Chester, Pa., were in town last week on purchasing visits.

Additional attachments were issued last week against Louis Atkinson by Wallace Bros., with bail fixed at $530, and by the R. Wallace & Sons Mfg. Co., with bail at $920.

Pfaelzer Bros. & Co. are making preparations for the transfer of their business from Market St. above 8th to 934 Market St. The change will be made about the 1st of January.

On or about the beginning of the year I. Herzberg will move from the southeast corner of 10th and Chestnut Sts. to 730 Chestnut St. It was announced in THE CIRCULAR some time ago that Mr. Herzberg intended giving up the present premises, and it was generally supposed that the establishment would reunite with the old established house at 8th and Arch Sts.

During the week orders were booked in Philadelphia by James Wilson, Plainville Stock Co.; George L. Sweet, Hayward & Sweet; Charles W. White, Jr., and John Sisson, R. Wallace & Sons Mfg. Co.; W. R. Roth, Watson, Newell Co.; Harry Beach, Wilcox Silver Plate Co.; Arthur Lape, Simpson, Hall, Miller & Co.; Mr. Hopkins, Meriden Silver Plate Co.; C. F. Langdon, Barstow & Williams; C. D. Shelley, E. G. Webster & Son; and J. E. Squires, E. Ira Richards & Co.

Liquidation of a Burglary Insurance Company.

BOSTON, Mass., Nov. 24.—The New England Burglary Insurance Co., in which some jewelry firms hold policies, to-day announced that they had decided to go out of business. At a meeting held here yesterday it was voted to accept no new business, and they have reinsured all outstanding risks with the Fidelity and Casualty Co. of New York. All present policies will be carried to their expiration, the company being obliged under Massachusetts laws to maintain their organization until all policies have terminated. The manager of the company stated to-day that the company have unsettled losses of less than $300, and have funds of more than $160,000, against which there is practically no liability whatever. He added that the primary reason for the change in plans was that the expenses incurred in the development of the business had been much heavier than was at first expected, while the returns have been very slow. In view of these facts President Brewster, who was heavily invested, secured control of the business and brought about the change.

William P. Learned, superintendent of the burglary department of the Fidelity and Casualty Co., New York, confirmed the above dispatch, but said he could give no further particulars about the transfer of the jewelers' policies until he received from Boston the abstract of the risks reinsured. The company, he said, have now two kinds of policies for the jewelry trade, one which insures silver ware and other merchandise in the store except watches, jewelry and precious stones, and another which insures watches, jewelry and precious stones, etc., in the safe.

Trans-Atlantic Voyagers.

TO EUROPE.

Adolph J. Grinberg, of Bonner, Grinberg, Rich & Co., New York, and Frank Glaenzer, of Glaenzer Frères & Rheinboldt, New York, sailed Saturday on *La Champagne*.

Montague F. Harris, of Harris & Harrington, New York, and Alvin L. Strasburger, of Louis Strasburger's Son & Co., New York, sailed Saturday on the *Lucania*.

FROM EUROPE.

Otto Treibs, of Treibs Bros., New York, accompanied by his wife, arrived last week on the *Spree*.



sweetest Tone. | STELLA | Best in Quality.

A MUSIC BOX WITH A

PIANO TONE

Playing any number of tunes, with smooth metallic tune sheets. No pins or projections to break off. Also a splendid line of Cylinder Music Boxes playing any number of tunes. Write for catalogue.

JACOT & SON,

39 UNION SQUARE,

NEW YORK.

DEPARTMENT A.

J. T. SCOTT & CO.,

BROOCHES EAR DROPS STUDS SCARF PINS BRACELETS LOCKETS SINGLE & FANCY STONE RINGS

DIAMONDS

4 MAIDEN LANE, = NEW YORK.

☞ Please don't forget to keep our new 1898 Catalogue handy for reference. It contains 344 pages and illustrates the latest designs in Diamond Goods, Watches, Jewelry, Silver Novelties, Cut Glass, Solid Silver and Silver Plated Ware, etc., etc. Your attention is directed to page 319 illustrating Triplicate Mirrors and Plateaux. This is an entirely new line of goods with us this season. If you have never handled them we think you will find them desirable for the Holidays. We are the sole wholesale agents for the manufacturers in New York City.

Leaders in Scientifically Cut Diamonds.

Dealers in Solid Gold and Filled Cases and all Makes of American Movements.

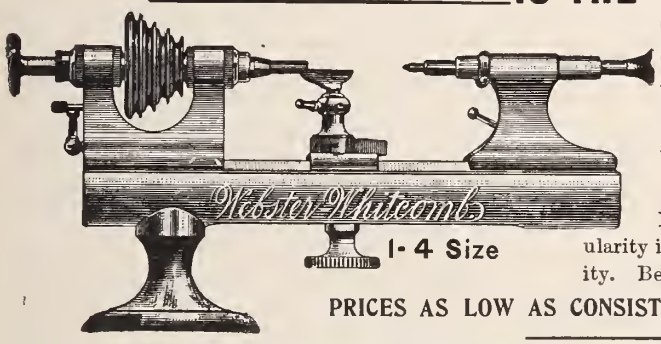
We solicit direct mail orders for movements as we do not deliver same from travelers' stocks. Customers are thus assured of getting movements fresh from the factories.

OPPENHEIMER BROS. & VEITH,

65 NASSAU STREET, (Prescott Building.) NEW YORK.

A LATHE OF QUALITY

IS THE LATHE TO BUY.



There's no doubt about the quality of the . . . . .

Webster-Whitcomb.

Its steadily increasing popularity is proof of its superior quality. Besides, it is fully guaranteed.

PRICES AS LOW AS CONSISTENT WITH QUALITY.

ASK YOUR JOBBER FOR PRICE LIST OR WRITE TO

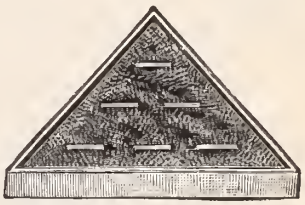
AMERICAN WATCH TOOL COMPANY,

Stoney-Batter Works, Chymistry Dist.,

ESTABLISHED 1872.
INCORPORATED 1894.

WALTHAM, MASS.

The "Little Wonder"



Display Tray is a "Big Wonder."

12 Trays in a Set. A set allows you to make innumerable striking designs for Window Display, Trays made for Rings, Brooches, Watches, etc.

Write for Catalogue.

S. Valfer & Co.,

Makers of Jewelry Boxes, Silverware Cases, Trays, etc.

48 and 50 Maiden Lane, New York.

Chicago: 1005 Stewart Street.

PARSONS & GREENE CO. P & G CO. TRADE MARK HOLYOKE, MASS., U. S. A

CHOICE PAPERS

Orders for Holiday Boxes

SHOULD BE PLACED SOON, TO BE SHIPPED AS DESIRED.

WE WILL SEND YOU A SAMPLE CASE OF BEAUTIFULLY DECORATED CELLULOID BOXES IN ONE, TWO AND FOUR QUIRES, NINE STYLES, ONE OF EACH FOR **$11.93** NET.

PARSONS & GREENE CO.,

HOLYOKE, MASS.

Tariff Decisions and Interpretations.

DUTY ON CERTAIN BRONZE STATUARY.

WASHINGTON, D. C., Nov. 27.—In the case of C. L. Tiffany *vs.* the Collector of Customs at the port of New York, relative to certain bronze statuary imported on March 1 and 7, 1893, the Board of General Appraisers have followed the decision of the United States Circuit Court for the Southern District of New York *in re* Tiffany (F. R. 65, p. 494), and in accordance with that ruling they have decided that the merchandise is not dutiable as statuary under paragraph 465 of the Act of 1890.

PROTESTS VOID BY DEFAULT.

On March 7, 1893, June 12, 1893, and again on Oct. 16, 1894, C. L. Tiffany imported through the port of New York certain merchandise, consisting of clocks, furniture and other articles, which the importer claimed to be free of duty as antiquities, under paragraph 426 of the Act of 1894. The cases were docketed for hearing on June 25, 1895; when that time arrived the appellants appeared and asked that the cases be continued over to the next docket. This course was pursued again at the dockets of Oct. 16, 1895; Feb. 14, 1896; Nov. 25, 1896, and Feb. 24, 1897. The case came up again on Sept. 28, 1897, when a continuance was asked for of 20 days. That time having expired, and no evidence to the contrary being available, the Board decided that the merchandise was of the description returned by the appraiser, and they decided that it was correctly assessed. The protests were, accordingly, overruled.

DUTY ON ARTICLES OF PASTE, WATCH INSULATORS AND COLLAR BUTTONS.

In the case of Overton & Co. *vs.* the Collector of the Port of New York the Board have made the following finds:

First, that certain articles made of paste, metal and other substances, with paste as the component material of chief value, were correctly assessed at 25 per cent. ad valorem, under paragraph 351 of the Act of Aug. 28, 1894, as "Manufactures of Paste, or of Which It is the Component Material of Chief Value." Protest overruled. Second, that watch insulators or protectors made of collodion and other compounds of pyroxyline were correctly assessed at 45 per cent. ad valorem under paragraph 15 of said act. Protest overruled. Third, that chains and other articles of jewelry, button hooks, mechanical figures and other articles were classified correctly under paragraph 336, as jewelry; 177, as manufactures of metals not specially provided for at 35 per cent. ad valorem. Protest overruled. Fourth, that so-called shirt or collar buttons composed of metal and shell were correctly assessed under paragraph 354 as manufactures of shell or of which shell is the component material of chief value at 35 per centum ad valorem. Protest overruled.

DUTY ON MEXICAN ONYX CLOCKS.

The Board of the United States General Appraisers Friday handed down their decision on the protest of the Waterbury Clock Co. against the decision of the Collector at New York on clock cases imported in March, 1892. The opinion, which is written by Appraiser Wilkinson, is as follows: "The goods are clock cases of Mexican onyx similar to those covered by G. A. 1240, which case was appealed to the U. S. Circuit Court. The Court (F. R. 66, p. 732) affirmed the decision of the Board that Mexican onyx is a species of marble and that the goods were dutiable at 50 per cent. under paragraph 125, Act of Oct. 1, 1890. Reference is also made to G. A. 1907. Following said decisions the assessment of duty at 50 per cent. under paragraph 125, Act of Oct. 1, 1890, is hereby affirmed."

Business is so brisk at the Manhattan Silver Plate Co.'s factory, Lyons, N. Y., that all hands were obliged to work all Thanksgiving Day, and the company have advertised for additional help in the burnishing and engraving departments. The factory has run more hours since McKinley was elected than it did during the whole of Cleveland's administration.

AVERY & BROWN

offer a superb assortment of Rich, Snappy, Salable Cases for Christmas Trade. In stock—Every grade of movement the Waltham Watch Co. makes, and plenty of them. Selection Package if desired.

68 NASSAU STREET, NEW YORK.

PLATINUM

...FOR JEWELERS...

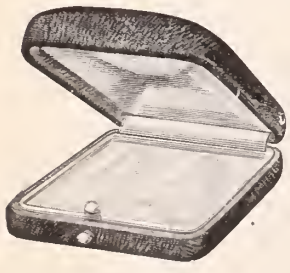
BAKER & CO., - - Newark, N. J.

Gold, Silver and Platinum Refiners.

NEW YORK OFFICE, 121 LIBERTY STREET.

N. Y. Telephone, 3811 CORT. Newark Telephone, No. 3 NEWARK.

Our Now Famous MOROCCINE BOXES,



FOR WATCHES, JEWELRY AND SILVERWARE.

Are as good and better than ever; they are competing for supremacy with our

FINE SILK VELVET BOXES,

Apply for samples to judge for yourself, and see up-to-date goods and prices.



S. & A. BORGZINNER,

82 and 84 Nassau Street, New York.

Boston.

T. L. Mason's Sons, West Newton, Mass., are reported financially embarrassed.

Stephen A. Snow has severed his connection as salesman with A. T. Sylvester & Co.

Charles Harwood, of Harwood Bros., spent the Thanksgiving holiday in New York.

F. W. Ruggles, head of the material department of Robbins, Appleton & Co., has been in New York the past week.

B. M. Chapman, who has been in the Montreal store of Smith, Patterson & Co. for the past four years, has been transferred to their Boston establishment as inside salesman.

A meeting of the creditors of the Paul Askenasy Co. has been called for Saturday, Dec. 4. Assignee R. R. Gilman issues a card to the trade, offering for sale the entire stock of the company in lots to suit, for the purpose of realizing cash for the creditors.

Tiffany & Wales have taken quarters on the fifth floor front in the Jewelers' Building, and will remove thereto as soon as they are ready for occupancy. Other firms that have recently decided to remove to the new structure are the E. A. Whitney Co., E. A. Bigelow, of the Courvoisier-Wilcox Co., George A. Carpenter, of the Crescent Watch Case Co. and Charles E. Guild. The Woodman-Cook Co., who will vacate the quarters now occupied by the concern in the Marlboro building, have the new building under consideration for a location also. The rooms now used by the E. A. Whitney Co., Woodman-Cook Co. and Courvoisier-Wilcox Co., together with a smaller room in which the optical company commenced business four years ago, have been secured by the Globe Optical Co., who thus obtain 2,600 feet of floor space, and ample height for balcony arrangements. All these changes are likely to take place on or about New Year's.

The greatest inrush of buyers ever witnessed in Boston is expected this week, which has been set apart as Merchants' week by the united action of the prominent retail merchants of the city. The jewelry jobbers also expect to profit by the excursion arrangements that have been made, as the holiday buying of some of the more remote retail merchants in New England has been put off until December, and these dealers are now in need of goods. Buyers in town the past week included: E. E. Shead, Eastport; C. E. Whitmore, Bar Harbor; H. E. Murdock, Portland; Mr. Nichols, of the E. C. Nichols Co., Bangor; F. A. Harriman, Bath; E. S. Pendexter, Portland, Me.; A. W. Avery, Plymouth, N. H.; S. Gurney, of Gurney Bros., Brockton; G. W. Sayer, Spencer; Robert Webb, Middleboro; A. M. Mossman, Hudson; L. C. Sargent & Son, who were stocking up for their new store in Clinton; E. M. Walker, Taunton, Mass.; J. P. Archibald, Truro, N. S.

Pacific Northwest.

Faraday & Monette, Trail, B. C., have given a chattel mortgage for $800.

D. L. Wolfkil, Tacoma, Wash., has conveyed realty and released a realty mortgage for $675.

A. M. Henry, White Sulphur Springs, Mont., has returned home from an eastern buying trip.

G. W. Grimmett has purchased the jewelry stock and good will of Mr. Haller, Sandon, B. C.

W. C. Chamberlin, Westminster, B. C., has moved his stock and fixtures into new quarters in the Douglas Elliott block.

Dupen & Nichols, New Whatcom, Wash., have had erected an electric street clock in front of their establishment on 13th St.

I. L. Kimber, formerly of Salem, Ore., will soon open a bazaar and jewelry store in Grant's Pass, Ore.

D. A. Smith, McMinnville, Ore., has gone on a hunting trip in the Calipooia mountains, his store being in charge of H. Hewitt during his absence.

Z. K. Straight, Walla Walla, Wash., is making a specialty of souvenir spoons for the holiday trade, and has a very handsome display in his show windows.

George R. Dodson and the Wetzel Jewelry Co., Spokane Falls, Wash., both have improved their places of business by added fixtures and larger stocks.

Determined

not to be undersold by anybody we offer **to the legitimate jewelry trade only,** our

14 K. Tiffany Cramp Belcher and Wire Ring Mountings at 85c. per pwt., always in stock, and our

10 K. Tiffany Cramp Belcher and Wire Ring Mountings at 70c. per pwt.; orders solicited.

Terms: 4 months net; 2 per cent. off spot cash.

These goods are our standard make of 20 years' reputation, and are **Not Cast.** Also a complete line of mountings in pendants, brooches, fancy and cluster rings, scarf pins, studs, etc. at lowest prices.

A large and varied Stock of Loose and Mounted Diamonds and Combinations with Pearls and all Precious Fancy Stones.

Memorandum orders solicited. Goods to and from our office insured in transit. Special order work a specialty. Estimates and designs free.

INGOMAR GOLDSMITH & CO.,

MAKERS OF

FINE MOUNTINGS AND DIAMOND JEWELRY,

IMPORTERS OF

DIAMONDS AND PRECIOUS STONES.

14 Maiden Lane, = = New York.

DAVID KAISER. FRED L. SMITH. JOHN A. ABEL.

David Kaiser & Co.,

MANUFACTURERS OF

FINE DIAMOND MOUNTINGS,

35 ANN ST., COR. NASSAU ST., NEW YORK.

The "Imperial" Collar Button.





Patent Applied For.

Made in 10, 14 and 18k. Gold, and in Silver.

Head turns on a pivot with a spring arrangement, enabling you to have button in proper position when inserting into or removing from buttonhole.

Write to the Makers,

BIPPART & CO.,

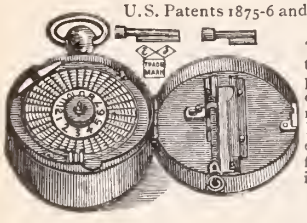
Manufacturing Jewelers,

23 Marshall Street, - - - NEWARK, N. J.

Watchman's Improved Time Detector

12 and 24 Different Keys with Safety Lock Attachments.

U.S. Patents 1875-6 and 7. Reissued, 1880



This Watchman's Time Detector contains all latest improvements. The only perfect instrument in the market. It cannot be tampered with successfully. Warranted in every way

Send for circular

E. IMHAUSER, 206 B'way, New York U. S. A.

ESTABLISHED 1848.

F. P. KURTZ,

Manufacturer of

Jewelers' Machinery and Tools,

Rolls for Jewelers and others a Specialty.

Plain and Wire Rolls for Power and Hand use of the best Krupp's Steel.

Special Attention Given to Grinding Rolls.

Lathes for Turning, Sapping and Polishing.

Twisting Machines for Etruscan Work.

Foot and Screw Presses, Dies and Cutters Made.

OFFICE AND FACTORY,

97 CLIFF ST., near Frankfort Street, NEW YORK.

MOUNTED LORGNETTE CHAINS

We have just produced an exceptionally attractive assortment of LORGNETTE CHAINS, including plain chains and chains mounted with precious and semi-precious stones. Inspection is invited.
Our new lines of

GOLD AND SILVER CHAIN PURSES

are very extensive and desirable.

ZIRUTH & MOORE, 60 & 62 Arlington St., Newark, N. J.

FOX & CO., ..Now at 22 John St., NEW YORK.

LAPIDARIES AND IMPORTERS OF PRECIOUS STONES.

&

Cutting of American Gems and Fine Miniature Glasses.

News Gleanings.

A. Loeb, Erie, Pa., has returned from his purchasing trip east.

H. Babchin, Jersey City, N. J., has removed to 24 Newark Ave.

An auction is in progress in the store of David Present, Geneva, N. Y.

J. T. Buker, Rockford, Ill., will remove to another location in that city.

F. A. Gendreau has opened a repair shop at 455 Main St., Rockland, Me.

The Geisinger Jewelry Co., Unionville, Mo., have gone out of business.

A. D. Harlow, of Bangor, Me., will open a jewelry establishment in Pittsfield, Me.

Elmer J. Faust, of Faust & Sterner, Allentown, Pa., is seriously ill from typhoid fever.

An establishment called "The Diamond Palace" has been opened at 1316 Eleventh Ave., Altoona, Pa.

Thos. E. Gonterman, Edwardsville, Ill., will open a jewelry store at 1406 N. Grand Ave., St. Louis, Mo.

Some miscreant, one day last week, fired a bullet into the window of W. E. Whitney, jeweler, Tyndall, S. Dak.

Jeweler and Optician King, 14 N. 3d St., Harrisburg, Pa., announces a closing out sale for an extension of his optical business.

George W. Ryan & Co., jewelers, of Omaha, Neb., have incorporated with a capital stock placed at $5,000. The incorporators are George W. and Nellie Ryan and J. Frank Carpenter.

In court, in Watertown, N. Y., Nov. 24, the suit of Silas L. George, jeweler, to recover $35 on a watch purchased by W. J. Hanlon was settled by Hanlon's promise to pay a certain sum each month.

F. G. Copelin, who has been in the jewelry business at Houtzdale, Pa., for some time, will go to Kane, to assume charge of a jewelry store. Thomas B. Cross will succeed Mr. Copelin in the jewelry business at Houtzdale.

Jeweler Shively, Everett, Pa., received part of the contents of a gun, in the hands of Mr. Steck, while out hunting recently, the shot being fired at a pheasant. Mr. Shively was behind some bushes in range of the gun and received several shot in his body.

On the morning of Nov. 20, about 7 o'clock, smoke was seen issuing from the jewelry store of H. A. Carr, Claremont, N. H. The fire was discovered to be in the cellar and was easily extinguished. Mr. Carr places his loss at from $600 to $800, mostly from smoke.

Rob Roy, alias "Bloodfield," wanted in Baltimore, Md., for the robbery of the jewelry store of Samuel Seff, that city, last June, arrived at the penitentiary Nov. 22, where he will serve two years for a robbery committed recently in Charles county. He pleaded guilty at La Plata the previous Saturday. He may be rearrested upon his release, two years hence, for the Seff robbery.

Thomas Horan, a jeweler, who had a stand established on the Oneida St. Square,

Cohoes, N. Y., was arrested last week. Horan was found sleeping in the entrance to Campbell & Clute's machine shop. He was intoxicated. He said at the police station that he was unable to make enough to pay for his lodging. A fine of $10 or 10 days was imposed. He will remain in Cohoes for 10 days.

J. F. Lukins, Union City, Tenn., is selling out.

A Mr. McCune has opened a repair shop in Belt, Mon.

E. B. Hall, Rogers, Ala., has removed to Fayetteville, Ala.

R. J. Flint, Toledo, O., has given a chattel mortgage for $278.

George Lerew, Sidney, Ia., has moved into his new building.

William F. Stoner, Edgar, Neb., has removed to Osborn, Kan.

C. D. Bruce has succeeded Bacon & Bruce, Chateaugay, N. Y.

C. L. Maxwell has sold out his jewelry business in Magnolia, Ark.

W. E. Downie, Decorah, Ia., has given a chattel mortgage for $1,957.

Charles M. Halsey, Oakland, Cal., has given a trust deed for $600.

B. F. Brua, Lyons, Kan., has released a realty mortgage for $1,400.

I. S. Shontz, Burlington, Ia., has given a realty mortgage for $1,500.

Wm. Hiles, Sioux City, Ia., has given a chattel mortgage for $3,955.

Carl King is moving his stock from Kendrick, Idaho, to Pullman, Wash.

A suit for $275 has been entered against K. Boegershausen, Louisville, Ky.

H. P. Perkins has given a bill of sale on his jewelry business in Buffalo Center, Ia.

Le Grand Haskin will open, this week, an optical store at 505 Maine St., Quincy, Ill.

Mrs. H. Adler has given a bill of sale on her jewelry business in Lincoln, Neb., for $500.

Grover Brothers, Snohomish, Wash., have opened a branch store in Everett, Wash.

C. E. Heywood, Potsdam, N. Y., will remove to a new, up-to-date store about Jan. 1.

N. C. Crowl has purchased the stock of jewelry formerly conducted by C. A. Dieter, Sarcoxie, Mo.

S. Beck, the jeweler who recently made an assignment in Dallas, Tex., has been attached for $224.35 .

C. W. York, formerly of Malone, N. Y., has opened a jewelry and optical business in Keeseville, N. Y.

E. B. Hall has opened a stock of jewelry in Fayetteville, Ark., having moved it from Rogers, same State.

J. W. Tuttle & Co.'s new store, Plattsburgh, N. Y., is one of the handsomest in northern New York.

Benj. Westervelt, of the Waterbury Watch Co., will call on his customers on the New York Central R. R. this and next week.

J. B. Bryant has opened a stock of jewelry in Pleasanton, Kan., having recently moved from Lee's Summit, Mo.

Wm. J. Brouse, Madrid, N. Y., will erect a new store in the Spring, to accommodate his rapidly increasing business.

M. R. Prince, Herkimer, N. Y., has just concluded a very successful auction sale, conducted by John H. Mitchell.

George E. Wills, Auburn, Me., has just occupied one of the handsomest stores in that section, recently fitted up for him.

G. L. Owens, formerly of L. O. Stevens & Bro., Macon, Ga., has gone into business for himself at 308 2d St., that city.

Allen & Boyles are conducting an auction sale of their stock of jewelry in Fairfax, Mo., with the intention of closing out.

Charles E. Cragg, Port Henry, N. Y., who will close his business on Jan. 1, intends studying for the Episcopal ministry.

T. V. Dickinson, late of Buffalo, N. Y., and now located in Niagara Falls, N. Y., has settled with all his creditors and is doing business again.

J. Myron Ringer, Bath, N. Y., has bought the plant of the Keuka Gold and Silver Plating Co., Penn Yan, N. Y., and will remove it to Bath.

F. J. Landry, optician, formerly located at 206 Main St., Brockton, Mass., has removed to 173 Main St., with F. P. Lothrop & Co., jewelry dealers.

A new one-story frame building on the passageway leading to the lower ferry east of River St., Hoboken, N. J., will be occupied as a jewelry store.

Charles E. Van Buskirk, Rouse's Point, N. Y., recently purchased the property on which his store is located, and has fitted it up in a very neat manner.

L. F. Guyot, Malone, N. Y., recently sustained a painful injury to his right knee by falling on the sidewalk, which confined him to his home for more than a week.

The police of Council Bluffs, Ia., were last week notified that the postoffice in Earling, Ia., was burglarized the previous Wednesday night. It is located in a jewelry shop. A watch and a quantity of jewelry were stolen from the store.

The Bell Bros. Co., Ogdensburgh, N. Y., began an auction sale on Nov. 22, and announce that it will be continued until everything is sold and that a radical change will be made in their business. Jno. H. Mitchell is the auctioneer.

Congressman Melville Bull, of Newport, R. I., has purchased from the Gorham Mfg. Co. and shipped to Miss Elizabeth Hogdon Boutelle, at Bangor, Me., a heavy oak casket containing a handsome silver service, the gift of the Naval Commitee of Congress, as a wedding present to Miss Boutelle, the daughter of Congressman Boutelle, who is chairman of the Naval Committee.

O. E. Davies, former New York manager of the United States Watch Co., and recently with F. P. McKenny, Portland, Me., has left the latter and bought the stock and fixtures of M. M. Genthner, 416 Main St., Rockland, Me. He will close the store for a week or ten days and remodel it; in the meanwhile he will put the old stock in salable condition and add about $2,000 worth of new goods, and try to run an up-to-date jewelry store.

A mysterious fire was discovered Nov. 22 at the rear of Dr. Carey's jewelry store, Newport News, Va. There is a small yard at the back of the store, used principally as a place for the disposition of boxes and for storing coal and wood. On the east side the bake shop of Mr. Mays partly serves to enclose the yard. On the other side is a high board fence, and at the end a shed. The blaze appeared near the end of Mr. Mays' building, and about four feet from the ground.

Gerome Desio to Retire

WASHINGTON D. C., Nov. 27.—For many years Gerome Desio, 1107 F St. has been identified with the jewelry business of Washington, and after a long career now announces his intention to retire. His entire stock is being offered at public auction.

E. A. Lehmann & Co.
(SUCCESSORS TO WATERMANN & LEHMANN,)
Importers of Diamonds,
Manufacturing Jewelers,
20 Maiden Lane,
New York.
SEND FOR CATALOGUE.

Providence.

All communications intended for this column addressed to P. O. Box 1093, Providence, R. I., will receive prompt attention.

D. C. & H. S. Fink have opened their handsome new store at 228 Westminster St.

The Kent & Stanley Co., Ltd., have leased additional space to the Mossberg & Granville Mfg. Co.

Many of the Providence and Attleboro manufacturing jewelers are interested in the assignment of S. Beck, Dallas, Tex.

Mr. Barnum, of Shafer & Douglas; Mr. Stein, of Metzger & Stein Co. and representative of Joseph Fink & Co., New York, were here last week.

On Friday evening Henry C. Tilden, of the Tilden, Thurber Co., read a most interesting paper on "Art Work in Metal" at the Providence Art Club.

Among last week's foreign importations into this port were: Bremen, two packages of silver ware, two of glass ware, two of imitation stones; Havre, five of imitation stones, one of precious stones; Liverpool, one of clocks, one of chains; Hamburg, one of chains.

The first of the four bronze figures for the Georgia monument, to be erected on the battlefield in the Chattanooga-Chickamauga National Park, has just been finished at the works of the Gorham Mfg. Co., this city. The height of the figure, which is that of an infantryman in full field accoutrements, in alert expectation of battle, is seven feet, three inches, which includes a six inch plinth, and its weight is about 800 pounds. The sculptor is Frederick Moynihan.

Among the manufacturing jewelers of this city who furnished their employes with turkeys to the married men and greenbacks to the single were: A. Holt & Co., Hutchison & Huestis, J. W. Richardson & Co., Fessenden & Co., John Austin & Son, and Fletcher, Burrows & Co.

Martin, Copeland & Co. have brought suit against John E. Kilduff of this city to recover on two notes of $100 each given the McCormick Co. on Jan. 1, 1897, for three and four months respectively; also to recover balance of $300 due on merchandise. The case will be heard Dec. 6 in the Sixth District Court.

Syracuse.

M. H. Rees is advertising a closing out sale.

George E. Wilkins left Sunday for a few days' stay in New York.

M. L. Mantel, N. Salina St., began on Saturday what he terms a "holiday auction."

Recently A. Lesser's Sons announced their intention of going out of the wholesale jewelry business. They have, however, reconsidered the matter and, having decided to continue in business, have purchased a new stock for the holidays.

Death of Alfred F. Cross.

Late yesterday Alfred Ferdinand Cross, president and treasurer of the Cross & Beguelin corporation, 17 Maiden Lane, New York, died at his home, 101 Columbia Heights, Brooklyn.

The Attleboros.

Extensive improvements have been made in J. M. Fisher & Co.'s office.

Grover & Teed shut down Thursday, Friday and Saturday of last week for necessary repairs and alterations in the factory. They are contemplating an increase of space.

Extensive changes are being made at the Codding & Heilborn Co. factory. It is being rendered much more attractive in appearance.

Sydney O. Bigney has secured 99 pledged members for the Attleboro board of trade, outside the jewelry business. He will now enlist 150 jewelers, and a fortnight should see the matter well under way.

R. J. Kewin, dealer in jewelry and optical goods, Dixon, Ill., was closed by the Sheriff, last week. The principal creditors are the City National Bank, of Dixon, and C. H. Knights & Co., Chicago.

Herrmann & Co.,

29 East 19th Street, New York,

Desire to call the trade's attention to their new lines of "High Art" Leather Goods, which include some exquisite novelties.

The Jewelers' Circular

AND

HOROLOGICAL REVIEW.

PUBLISHED EVERY WEDNESDAY BY

THE JEWELERS' CIRCULAR PUB'G CO.,

189 BROADWAY, NEW YORK CITY.

A JOURNAL DEVOTED TO THE INTERESTS OF JEWELERS, WATCHMAKERS, SILVERSMITHS, ELECTRO-PLATE MANUFACTURERS, AND ALL ENGAGED IN KINDRED BRANCHES OF INDUSTRY.

Member of the American Trade Press Association.

Our editorial columns will contain our own opinions only, and we shall present in other columns only what we consider of interest or value to our readers. Advertising matter will not be printed as news.

Advertising rates in THE CIRCULAR are lower, considering the number of tradesmen reached by its large circulation, than in any other jewelry journal.

Notices of changes in standing advertisements must be received one week in advance; new matter can be received up to Monday.

INFORMATION FOR SUBSCRIBERS.

Terms of Subscription, Postage Prepaid.

	PER ANNUM.
United States and Canada,	**$2.00**
Foreign Countries in Postal Union,	**4.00**
Single Copies,	**.10**

New Subscribers can commence at any time.

Payments for THE CIRCULAR, when sent by mail, should be made in a Post-Office Money Order, Bank Check or Draft, or an Express Money Order or Registered Letter. All postmasters are required to register letters whenever requested to do so.

Pay money only to authorized collectors having proper credentials.

Returning Copies. Returning your paper will not enable us to discontinue it, as we cannot find your name on our books unless your address is given.

Changing Address. In changing address always give the old as well as the new one. Your name cannot be found on our books unless this is done.

Discontinuances. We will continue to send papers until there is a specific order to stop, in connection with which all arrearages must be paid; but such an order can be given at any time, to take effect at or after the expiration of the subscription. All such orders will be promptly acknowledged by mail.

Liability. The courts have decided that all subscribers to Journals are responsible until arrearages are paid in full and an order to discontinue has been received by the publisher.

THE JEWELERS' CIRCULAR IN EUROPE.

Among the Places in Europe where THE JEWELERS' CIRCULAR Is on file are the following:

LONDON—First Ave. Hotel, Holborn, E. C.; Holborn Viaduct Hotel, Royal Hotel.
PARIS—Hotel de L'Athene, Rue Scribe.
LEIPZIG—Handels-Zeitung, fur die gesamte Uhren-Industrie.
BERLIN—Deutsche Uhrmacher Zeitung, Jager-Strasse, 73.
GENEVA—Journal Suisse D'Horlogerie.
AMSTERDAM—Continental Club, Hotel Amstel.
ANTWERP—Diamond Club, Rue de Pelican.

Vol. XXXV. Dec 1, 1897. No. 18.

Every line of reading matter in THE JEWELERS' CIRCULAR, *with the exception of the few brief extracts from exchanges, always properly credited, is written exclusively for this journal. Each issue of* THE JEWELERS' CIRCULAR *is copyrighted. Permission to quote is extended to other publications provided such quotations are properly credited.*

Relative Amount of Matter Published in Jewelers' Circular and in other Jewelry Publications.

	More than nearest weekly competitor for 10 months Jan.-Oct., 1897, inc.	Increase for month of Nov., 1897.	Total excess for 11 mths., Jan.-Nov., 1897, inc.
No. of News Items,	763	7	**770**
Inches of Original Reading Matter,	7,676	543	**8,219**
Inches of Advertising,	10,006	2,060	**12,066**

The Jewelers' Circular is more extensively quoted by the various branches of the press than are all the other jewelry journals combined.

The Reward of Commercial Conscientiousness.

PERHAPS honesty is no more rare to-day than it was in years gone by. It will be remembered that Hamlet, who lived in the eleventh century, is recorded by Shakespeare five centuries later as averring that "to be honest, as this world goes, is to be one man picked out of ten thousand." Thus in the days of knights and chivalry, when the least aspersion of one's character or doubt of one's honor was tantamount to a gross insult resulting in bloody personal conflict, an honest man was rarely to be found, if we are to believe the Prince of Denmark. It would be a futile undertaking to prove that honesty in man has become rarer with the passing of the years. Still, a decline in one class of honesty is asserted by persons whose many years of life enable them to contrast existing conditions with those prevailing in their youth. We refer to commercial morality. The newspapers of the past week have made much of what has been considered an unusual instance of commercial conscientiousness in the notification received by the creditors of the former firm of Eno, Bueren & Valentine, dealers in silks, that they will receive payment, with interest, of Amos F. Eno's share of the old firm's indebtedness. The firm failed 36 years ago, and Mr. Eno's share of the old debt, with accruing interest, will amount to more than $500,000. Mr. Eno is now a very wealthy man, yet $500,000 is a pretty large sum to pay out for the satisfaction of clearing one's self from what too many merchants would regard as hardly any obligation at all. Such instances of commercial conscientiousness are very rare, but they are not altogether unknown. One of the most often narrated incidents of the life of Levi P. Morton, ex-Vice President of the United States and ex-Governor of New York, was the invitation to a dinner, in after years, to the creditors of his failure in his earlier business career, and of their finding, each before his plate, of a check for a sum representing the full amount of the old debt and the interest on the same to date. But we need not go outside our own industry for such incidents; for as fine a story can be told of the deep sense of honor which is possessed in the breast of some men is narrated in another part of this issue of THE CIRCULAR. The action of the revered members of the old jewelry firm of Lemon & Kendrick was perhaps worthy of greater honor than that of either Mr. Eno or Mr. Morton, for these old jewelers never attained to great wealth, and they paid every dollar of their debts, with nearly eight years' interest, as soon as they, with the strictest of economy, could save the money. It would seem that such incidents should serve as a lesson in commercial morality; that the admiration, even reverence, such actions arouse in men's minds should prove a stimulus for business men to feel deeply the obligation to pay to their utmost ability, dollar for dollar, the just debts against them. "A good name is rather to be chosen than great riches, and loving favor rather than silver and gold," said Solomon, and every day brings additional proof of his wonderful wisdom.

Jewelry Catalogues Distributed in Outside Channels.

AN esteemed reader of THE CIRCULAR, the present proprietor of a jewelry business that was established in 1851, raises his voice in protest against an evil rampant in the jewelry trade. He writes to this journal as follows:

LEXINGTON, Mo., Nov. 15, 1897.

Editor of THE JEWELERS' CIRCULAR:

We have three watchmakers and jewelers in our city who have been regularly engaged in business for years. What is to be done with those houses who send their catalogues and discounts to every business house in town? The inclosed envelope and discount circular are from one of these houses. The president of the bank addressed handed to me the catalogue.

Very respectfully,

GEO. P. VENABLE.

With the above letter Mr. Venable sends to THE CIRCULAR the envelope which contained the catalogue referred to, and the separate discount slip announcing that 50 per cent. discount is allowed on all goods specified in the catalogue. The envelope displays the following imprint: "From Geo. E. Marshall, importer of diamonds, Columbus Memorial building, 103 State St., Chicago," while an isolated legend in red ink reads: "A Help for Christmas." The envelope is addressed to "La Fayette Co. Bank, Lexington, Mo." What is to be done with houses that utilize such methods of business, asks our correspondent. Nothing. Mr. Marshall or any one else has the complete right to send his catalogue to whomsoever he pleases. He is limited by his conscience and by his conception of business justice only. The far sighted wholesale jeweler who issues a catalogue strives to keep it strictly in legitimate jewelry trade channels. We do not know whether Mr. Marshall cares for the legitimate jewelry

trade or whether he prefers to have his dealings with persons in outside lines of business. Whatever may be his aims or those of others who distribute their catalogues in the manner that he does, the fact remains that such distribution produces numerous petty, shyster dealers, especially in small towns and villages, who compose an unfair and illegitimate competition of the established merchants of such communities. And this is a distinct evil, but its remedy cannot be obtained through the issuer of the catalogue; but rather through the recipient of the catalogue. Leave the former to his fate, but seek out the recipient, and when he is found tax him heavily, as are the itinerant merchant, the peddler and the fly-by-night auctioneer, for he, in getting orders by means of a catalogue, is veritably a merchant—petty and sneaking perhaps, but still a merchant—but he does nothing to advance the interests of his community as does the tax paying, established storekeeper.

Letters to the Editor.

WARNING TO BE ON THE QUI VIVE FOR THIS GAME.

UTICA, N. Y., Nov. 29, 1897.

Editor of THE JEWELERS' CIRCULAR:

I was victimized Saturday by a novel scheme, which I think well to apprise the jewelers of. A young man came to me to sell a plain, oval, very heavy 14K. 10 dwt. ring of ordinary make, marked "T. & L.," claiming that as the ring was too wide to be worn with comfort by a young woman she desired to know what she could get for it; he also stated that the sale be left open, so if she decided not to take the amount I should be willing to give it back. I assured him if not satisfactory he could get the ring again, which I would be glad to return. The ring proved to be filled, heavy gold edge. It stood rubbing on stone for testing and was made apparently to sell for solid gold. I therefore advise other jewelers to look out for the young man, as he no doubt will try others. He was a young man about 24 to 26 years old, smooth face, ready talker, somewhat light build, about 5 feet 7 or 8 inches, and well dressed.

Yours truly,

JOHN WAGNER.

Salesman Henry M. Tallman Not Yet Heard From.

PROVIDENCE, R. I., Nov. 27.—This week Edgar L. Logee, of E. L. Logee & Co., left this city for the west in quest of Henry M. Tallman, the firm's traveling representative, who has been missing about 10 days. Mr. Logee was armed with letters from Chief of Police Baker and Chief of Detectives Parker, of this city, to the authorities in other cities, to give the bearer all assistance possible. While some persons have expressed doubts as to Mr. Tallman being a victim of foul play, it is claimed that the firm he represents have certain proofs that would indicate such a fate, and Mr. Logee will make every effort to find some trace of the missing man and hunt down the criminals if Tallman has met with foul play.

At the time of his disappearance the missing salesman had in his possession about $3,000 worth of samples of charms, badges and society jewels.

NO TRACE OF TALLMAN IN CINCINNATI.

CINCINNATI, O., Nov. 27.—The police are still searching for H. M. Tallman, who represents E. L. Logee & Co., Providence. A member of the firm was in Cincinnati this week and reported the case at police headquarters. He said Tallman had about $3,000 worth of jewelry. When last heard from he was in St. Louis, but since that time, more than a week ago, he had not been heard from. It was thought he came to Cincinnati, but no trace of him here has been found. The party left for Chicago and St. Louis. Tallman is about 40 years old, weighs 190 pounds, has a full face, and wore a dark suit.

R. N. Bromley, manufacturing jeweler, Des Moines, Ia., has moved his business into new quarters at 6th St. and Locust Ave. He now has plenty of space, a nice light room for the manufacturing and a good sized office and salesroom.

"TEMPUS FUGIT."

CHRISTMAS ALMOST HERE.

If you wire your order early we have it the same day.
If you write, you know about when we will receive it.
If your order received early, we can usually ship same day.
Time necessary for the transit of the goods, easily calculated.
Keep your stock up to your probable requirements and you will reap the benefit.
Your customers will know whether you are "up to date" or not.
This advice without charge.
Our stock complete, and a large force of people here ready to work for you night and day.

Very respectfully yours,

C. Clayton & Co.

Western Union Building.
New York, Dec. 1, 1897.

195 & 197 Broadway, New York City.

New York Notes.

The annual meeting of the Peter A. Frasse & Co. will be held at their office, 94 Fulton St., New York, on Dec. 6, 1897, at 3 o'clock P. M.

The Eagle Jewelry Mfg. Co., wholesale jewelers and exporters, have started in business at 54 Maiden Lane, with an office on the fifth floor of that building.

The estate of the late Israel Farjeon, of this city, has just received a check from the Mutual Life for $1,845, on an insurance policy originally issued to the deceased.

Alfred F. Cross, president and treasurer of the Cross & Beguelin corporation, 17 Maiden Lane, is lying seriously ill at his home on Columbia Heights, Brooklyn.

The S. Dessau Co. of this city have been incorporated in West Virginia, to deal in carbon, diamonds, etc. The capital is $25,000, with the privilege of increasing to $250,000.

By consent of both parties, Judge Lawrence, of the Supreme Court, Wednesday signed an order discontinuing, without costs, an action by Alvin L. Strasburger against Henry A. Casperfeld.

De Loid Safford, secretary of the New York Jewelers' Board of Trade, left Friday last for Dallas, Tex., to make an investigation of the failures of W. S. Shuttles & Son and S. Beck, of that city, and M. Dorenfield, Corsicana.

Montague F. Harris, of Harris & Harrington, New York, sailed for Europe Saturday on the *Lucania*. Mr. Harris will spend two months abroad, visiting the clock, bronze and pottery markets, principally in London and Paris.

The will of Mrs. Harriet O. A. Y. Tiffany, whose death was announced last week, was filed for probate Monday. The entire estate, the value of which is not given, is left to the husband of the testatrix, Charles L. Tiffany.

Albert Emerich, 25 years old, was in the Jefferson Market Police Court Thursday, charged with stealing a ring from H. Silberstein, said to be a jeweler, at 132 Eighth Ave. Emerich, it is charged, called at Silberstein's store, Wednesday, and, after looking at some rings finally selected one, and when Silberstein turned his back, darted out of the store and ran up Eighth Ave. A policeman caught Emerich and found the ring in his hand. Magistrate Mott held the prisoner in $1,000 bail.

Maxine Elliott, the actress, is endeavoring to get a ring which she says is in the possession of Henry Healy, a jeweler, at 331 Myrtle Ave., Brooklyn. The ring which the actress claims was stolen was purchased by the jeweler at a pawnbroker's sales store. The ring cannot be recovered unless the thief is convicted, and the police have therefore been called upon to aid in finding the person who took it from Miss Elliott's dressing room.

Henrietta Grace Schumann died from peritonitis and heart failure at her residence, 116 Cleveland St., Orange, N. J., Nov. 23. Mrs. Schumann, who was the wife of Chas. W. Schumann, Jr., of Chas. W. Schumann's Sons, jewelers, 22d St. and Broadway, had been ill at her home but two weeks. She was born in New York in 1861, and was the daughter of Herman Marcus, formerly of the old firm of Starr & Marcus and now president of the jewelry corporation of Marcus & Co., 17th St. and Broadway. The deceased and Mr. Schumann were married in 1884, and went to Orange four years ago. The funeral was held in the First Unitarian Church, of Orange, on Friday morning, and the interment was in Greenwood Cemetery.

The Appellate Term of the Supreme Court Thursday handed down their opinion on the appeal of Charles L. Tiffany from a judgment entered by Eichold & Miller. The judgment was recovered against Mr. Tiffany as one of the guarantors of the account of B. C. Young & Co., St. Louis, up to the amount of $1,000. Plaintiffs sold to B. C. Young & Co. and Young & Bruns, their successors, and demanded from Mr. Tiffany the amount guaranteed. They received a judgment in the City Court, which was affirmed by its General Term, and is now also affirmed by the Appellate Term of the Supreme Court. Judge Bischoff, who writes the opinion of the Appellate Term, holds that it was not error to have allowed the jury to decide whether B. C. Young & Co. and Young & Bruns were identical, and there was sufficient evidence to support the jury's finding to that effect.

Tramel & Turner have admitted a partner in their jewelry business in Houston, Tex., the firm now being Merchant, Tramel & Turner.

Last Week's New York Arrivals.

THE CIRCULAR has perfected arrangements for obtaining the names and hotel addresses of all the latest buyers visiting New York, and each day posts in its office, 189 Broadway, a bulletin which every member of the trade is cordially invited to copy.

The following out-of-town dealers were registered in New York during the past week: G. W. Biggs, Pittsburgh, Pa., Everett H.; E. A. Eisele, Buffalo, N. Y., Normandie H.; C. Jahnke, Richmond, Va., Morton H.; C. E. Riddeford, New Milford, Conn., Albert H.; W. S. Manheimer, Chicago, Ill., Imperial H.; G. B. Griswold, New Orleans, La.; H. R. Galbreath (The Duhme Co.), Cincinnati, O., Holland H.; E. B. McClelland, Syracuse, N. Y., New Amsterdam H.; P. E. Wirt, Bloomsburg, Pa., Holland H.; I. Brilleman, Albany, N. Y., Manhattan H.; L. Lippman, Altoona, Pa., St. Cloud H.; W. Rothstein, Bradford, Pa., St. Cloud H.; C. M. Juergens, Chicago, Ill., Continental H.

Importations at the Port of New York.

Week Ended Nov. 26, 1897.

China, glass and earthenware:—	
China	$52,098
Earthen ware	16,663
Glass ware	21,375
Instruments:—	
Musical	8,912
Optical	1,268
Philosophical	1,745
Jewelry, etc.:—	
Jewelry	1,370
Precious stones	93,421
Watches	20,213
Metals, etc:—	
Bronzes	242
Cutlery	11,884
Plated Ware	1,277
Platina	9,351
Dutch metal	394
Silver ware	15
Miscellaneous:—	
Alabaster ornaments	121
Amber	1,463
Clocks	3,641
Fancy goods	4,229
Fans	7,877
Ivory	16,733
Ivory, manufactures of	581
Marble, manufactures of	3,219
Statuary	1,799
Shells, manufactures of	16,[illegible]0

Dorflinger's American Cut Glass.

We carry a very large and varied stock of Cut Cologne or Toilet Bottles. These find ready sale for Christmas Gifts.

C. DORFLINGER & SONS, 36 Murray Street, 915 Broadway, NEW YORK.



Our Traveling Representatives

Traveling representatives may consider these columns open for the publication of any news or item of interest regarding themselves or other confreres.

The Manufacturing Jewelers' Salesmen's Association.

PROVIDENCE, R. I., Nov. 27.—The quarterly meeting of the Manufacturing Jewelers' Salesmen's Association was held in their rooms in the Fletcher building, 212 Union St., this evening, and was largely attended. Reports of the various standing committees occupied a major portion of the meeting, and were of a satisfactory and encouraging nature. The directory of the trade that is being prepared under the direction of Mr. Claflin is meeting with a success exceeding the most sanguine expectations, and the first pages are already in the hands of the printer. The completed work will be issued at an early date.

At a recent meeting it was voted that the rooms be open after the 1st of December for the accommodation of buyers, and the privilege was extended to all firms in the trade, whether members of the Association or not, to make use of these rooms. In furtherance of this matter the Reception Committee have drawn up the following circular, which is being distributed throughout the country:

The undersigned having been appointed Reception Committee of the Manufacturing Jewelers' Salesmen's Association, do cordially invite you to use the rooms of the Association while in the city, either for the purpose of buying goods or in a social way.

The rooms contain every convenience for both buying goods and making appointments, as we have telephone connections.

Kindly notify the Association about the time you will visit the city.

If you can make it convenient to use our rooms while in the city, you will confer a great favor upon the Association.

FRED L. BELLOWS.
JOE CATLOW.
J. M. FRASER.
GUS. STRANBERG.
W. C. HASKELL.

P. S.—You can see any line at our rooms, from any house, whether a member of the Association or not.

A young man has been hired to take charge of the rooms, and will be in attendance during the business hours of the day, and everything will be done to insure the pleasure, comfort and convenience of those making use of the rooms. These rooms are as cosy as one could wish them, and they provide an excellent headquarters for the representatives of the jewelry trade of other cities, for which they are especially adapted.

Frequent meetings of the Association will be held during the Winter.

MEETING OF THE TRAVELERS' PROTECTIVE ASSOCIATION.

The eighth annual election of officers and banquet of the Rhode Island Branch of the Travelers' Protective Association were held in Tillinghast's Assembly Rooms, Providence, Saturday evening. The affair was marked by the usual spirit of good fellowship that always prevails at these gatherings, and was made one of the most enjoyable ever held by the Association. Robert Hamilton was elected 3d vice-president, and George H. Grant, auditor. The National President of the Travelers' Protective Association of America, Joseph Wallerstein, of Richmond, Va., said, among other things:

"We are banded together to benefit the members morally as well as socially, and in a business way. This Association has fought for its rights on the railroads, and believe that those who are using the railroads every day should have better rates than those who go only occasionally. In the last 60 days we have been instrumental in securing two cent rates on various plans. We have secured a book which is good on 24 railroads. I believe that within 90 days an interchangeable mileage book, good all over the south, will be secured, and this is something that we have been trying to get for a long time. We have dealt with the railroad men as business men, and that is a policy which has proved successful. We hope sometime to secure a mileage book which will be recognized on all railroads throughout the country, and when we do this we shall have obtained something which we shall all certainly be glad to have and something we have long been striving for."

C. G. Perry is on a western trip for the Ripley-Howland Mfg. Co., Boston, Mass.

Joe Aicher, Hamilton Watch Co.; Mr. Chick, Prentise Vise Co.; Jos. S. Frank, Sussfeld, Lorsch & Co., and M. W. Smith, of S. B. Champlin Co., were in Minneapolis, Minn., last week.

Few traveling men were in Springfield, Mass., the past week. Among the number were Charles E. Medbury, Frank M. Whiting & Co., and Robert G. Eastwood, the Arms Mfg. Co.

Travelers in St. Louis, Mo., last week were: George W. Bleecker, Bassett Jewelry Co.; Thomas E. Rogers, Hayes Bros.; F. C. Winship, T. B. Clark & Co.; Max H. Kling, for David Marx; Austin G. Brown, Redlich & Co.; Thos. H. B. Davis, Middletown Plate Co.; Geo. R. Angus, Goodnow & Jenks; Harry Osborne, R. Wallace & Sons Mfg. Co.; E. A. Reed, Reed & Barton; L. Harry Wilcox, Wilcox & Evertson.

The Commercial Travelers' Club, of Springfield, Mass., opened their series of winter entertainments with a Ladies' night, Saturday evening, and about 95 of the "boys," with their wives, sisters or sweethearts, were in attendance. The entertainment included an address of welcome by the president, William M. Titus, and recitations, songs and music by others. The Committee of Arrangements consisted of Charles W. Rannenburg, C. C. Munn and George S. Bean, and they will also have charge of all entertainments during the year.

Travelers visiting the Hub the past week included: H. D. Sherrill, Sinnock & Sherrill; W. H. Tarlton, Wightman & Hough Co.; Mr. Simons, Stern Bros. & Co.; George W. Hutchison, Hutchison & Huestis; E. E. Richardson, R. F. Simmons & Co.; E. A. Potter, E. A. Potter & Co.; Mr. Nicolet, Nicolet & Laidlaw; Charles H. Barney, Middletown Plate Co.; J. D. Pettengill, Derby Silver Co.; Chris. Morgan, Rogers & Brother; S. Brower, R. L. Griffith & Son Co.; W. S. Metcalf, Plainville Stock Co.; Mr. Colby, Towle Mfg. Co.; Harry F. Hayes, Howard Sterling Co.

Traveling salesmen in Syracuse, N. Y., the past week included: Theo. L. Parker, Martin, Copeland & Co.; V. W. Henderson, Enos Richardson & Co.; C. E. Mott, Alling & Co.; James A. Cheney, Ludwig Nissen & Co.; Mr. Kenrick, Reed & Barton; Mr. Monroe, for William Scheer; A. L. Reach, F. H. Noble & Co.; E. Horton, J. B. Bowden & Co.; W. H. Bryant, T. G. Hawkes & Co.; J. F. Angre; E. T. Hopkins, The Meriden Silver Plate Co.; H. E. Kingman, Arnold & Steere; Wm. Guiler, Carter, Hastings & Howe; F. C. Giek, Frank M. Whiting & Co.; A. L. Woodland, Hayden W. Wheeler & Co.; Mr. Woodmancy, Potter & Buffinton; Gus. Stranberg, Cheever, Tweedy & Co.; S. Glenn Walmsley, Tenner & Baum; Theo. Yankauer, Rees & Yankauer; J. J. Rolleston, Jno. W. Reddall & Co.

Traveling men in Pittsburgh, Pa., during Thanksgiving week were: W. A. Wiechmann, Wood & Hughes; W. H. Gregory, Strobell & Crane; Frank L. Wood, Carter, Hastings & Howe; E. H. Pelletreau, Shafer & Douglas; C. B. Burgess, Frank M. Whiting & Co.; G. W. Townsend, Rest Fenner Smith Co.; Mr. Sylvia, Pairpoint Mfg. Co.; M. Baum, Rothschild Bros.; W. J. Lane, Geoffroy & Co.; C. G. Perry, Ripley-Howland Mfg. Co.; E. A. Reed, Reed & Barton; Charles B. Bartlett, Whiting Mfg. Co.; W. M. Price, Bates Brothers; Mr. Ford, Ford & Carpenter; Cliff Booth, Hutchison & Huestis; F. J. Foster, for Unger Bros.; H. A. Bliss, Krementz & Co.; J. F. Dean, Reed & Barton; Robert B. Steele, J. B. Bowden & Co.; James A. Browne, Reeves, Sillcocks & Co.; C. N. Perley, Alling & Co.; Frank J. Keller, The Keller Mfg. Co.; A. Kiersky.

Among the traveling men recently visiting the trade in Indianapolis, Ind., were: Humbert Somborn, Albert Berger & Co.; George W. Birnbaum, Ehrlich & Sinnock; C. E. Patterson, Towle Mfg. Co.; John Braude, L. H. Keller & Co.; E. Biny, Biny, Dreyfus & Co.; S. Heller, L. Heller & Son; Wm. Froehlich, Wendell Mfg. Co.; Ed. A. Manheimer, Illinois Watch Case Co.; W. H. Hurlbert, Providence Optical Co.; Albert L. Stearns, Roy Watch Case Co.; M. E. O'Donald, Courvoisier-Wilcox Mfg. Co.; W. S. Strauss, Jacob Strauss & Sons; C. F. Willemin, T. G. Frothingham & Co.; J. Rothschild, Bonner, Grinberg, Rich & Co.; A. Peabody; George Fox, Fox Bros. & Co.; E. A. Porter, R. Wallace & Sons Mfg. Co.; Mr. Tibbals.

BUYERS' INFORMATION BUREAU.

Questions as to the makers of certain lines of goods, where to buy certain lines, where certain kinds of work are done, the owners of certain trademarks and other matters relating to the buying branch of a jewelry business will be cheerfully answered under this department. The reader cannot ask too many questions.

ALBANY, N. Y., Nov. 25, 1897.
Editor of THE JEWELERS' CIRCULAR :

Would you please inform me of the best places for a young man to learn the art of engraving, and also what it costs to learn it and how long it takes. Mr. W. F. Antemann is the agent through whom I inquire. By answering you will oblige,
M. E. HASTINGS.

ANSWER:—R. O. Kandler, Chicago, conducts an engraving school. W. F. Whelpley, Albany, N. Y., is a writer of books on practical engraving, and we understand that he gives instructions to a few students. The Ezra F. Bowman Technical School, Lancaster, Pa., have a class for the teaching of engraving, while several of the horological schools throughout the country also have engraving classes. Among such horological institutes may be mentioned the following: Bradley Polytechnic Institute, Horological Department, Peoria, Ill.; Canadian Horological Institute, 115 King St. E., Toronto, Can.; La Porte Watch School, La Porte, Ind.; Philadelphia College of Horology, 1213 Filbert St., Philadelphia, Pa.; Waltham Horological School, Waltham, Mass. We do not know what are the rates for instruction of these schools nor can we definitely say which gives the best instruction. We think that all give good instruction in engraving. If Mr. Whelpley takes students, correspondent may find it most convenient to get instruction from him. A letter addressed to any of the other schools will bring forth complete information regarding rates, length of term of instruction, etc.

ZANESVILLE, Ohio, Nov. 22, 1897.
Editor of THE JEWELERS' CIRCULAR:

Can you inform us if the cutlery concern, H. H. & H. S., are still in existence and where are they located? Yours respectfully,
BAUER BROS.

ANSWER:—We feel sure that the trademark correspondents mean is H. B. & H. S., which Harrison Bros. & Howson, 66 West Broadway, New York, stamp upon their pearl handled cutlery. This stamp is in Old English Script and might readily be mistaken for the letters correspondents send. Harrison Bros. & Howson are the only cutlery firm that use a five letter stamp on cutlery, and are undoubtedly the firm whose identity Bauer Bros. require. Harrison Bros. & Howson's regular trademark is as follows:



YORK, Pa., Nov. 19, 1897.
Editor of THE JEWELERS' CIRCULAR :

Can you tell me where I can buy those large enameled buckles that there is a good many sold of at present? I think they are enameled on brass and then gilt. An early answer will oblige, Yours respectfully,
R. F. POLACK.

ANSWER:—This inquiry is somewhat of a general character and does not state definitely what size or style buckle is desired. A line of gilt buckles enameled on brass body is carried by Bernard Rice's Sons, 554 Broadway, New York, who may be able to supply correspondent with what he desires.

NORRISTOWN, Pa., Nov. 26, 1897.
Editor of THE JEWELERS' CIRCULAR :

Will you please give me the names and addresses of as many aluminium novelty factories and wholesale houses that deal in aluminium goods? We want to get prices for souvenirs. Your answer will certainly be appreciated. Thanking you in anticipation,
Yours respectfully, G. LANZ.

ANSWER:—Manufacturers of aluminium goods are as follows: Wm. L. Loeb Aluminium Co., 101 Sabin St., Providence, R. I.; Scovill Mfg. Co., Waterbury, Conn.; Reymond & Gottlob, 831 Broadway, New York. All these firms do a wholesale business.

Williams & Koehler, owners and managers of the jewelry department at the Park Store, La Crosse, Wis., have dissolved by mutual consent, Mr. Koehler retiring.

ESPECIALLY FOR THE JEWELRY TRADE.

Exclusive Designs in

UMBRELLAS

of every kind and of the highest quality.

CANES.....

in large variety.



A large line of fine Umbrellas and Canes, with handles specially manufactured and imported by us for the Jewelry Trade, comprising

Rich Enamel and..... Gold Effects, Mother of Pearl Gold Mounted, Silver Gilt and Jeweled, Agate, Tiger Eye,

and many other handsome mountings of exclusive designs.

ADDRESS DEPARTMENT A.

FOLLMER, CLOGG & CO., 414 Broadway, NEW YORK.

Connecticut.

S. Kronholtz, Stamford, has designed and manufactured a class pin for Stamford High School class of '98.

Jeweler J. H. G. Durant, New Haven, is now located in his new home at 708 George St., which he purchased recently.

Lucius F. Robinson, trustee for Mayer, Grace & Mayer, Hartford, announces a forced sale of the stock of Mayer, Grace & Mayer.

Wilbur H. Gaines, secretary of the Rogers & Hamilton Co., Waterbury, has just moved into the house he has purchased at the corner of Frederick and Kellogg Sts.

John H. Reid, Bridgeport, has taken Frank M. Todd into partnership. Mr. Todd will have charge of the optical branch of the business. The firm name is Reid & Todd.

The Norwich *Bulletin* says in its Central Village notes: "Still the inquiry breaks forth, 'Where is Edgar Gray, the lately departed jeweler—departed from these parts?'"

Edwin M. Parker, formerly of the Parker & Davis Co., Bridgeport, and William E. Seeley, Jr., have associated at 26 Cortlandt St., New York, where they will deal in jewelry.

Arthur Morgan, eldest son of James T. Morgan, of the Morgan Silver Plate Co., and Miss Bessie Skinner, daughter of Col. Henry, Skinner, were married last week at the home of the bride's parents in Winsted.

The new jewelry store at 115 State St., New London, now conducted by W. Luther LaRue & Co., who were established in Pittsfield, Mass., for a number of years, was opened last Saturday with an entirely new stock.

Henry Greenwood, a French Canadian, 30 years of age, died at the hospital in Meriden, Conn., Nov. 19. He was a jeweler by trade and for some time had supported himself by making knick-knacks for people in the city.

Truman C. Greene, a well known grain dealer, died at his home in Torrington last Tuesday. He was born in West Hartland Jan. 1, 1842. Before going to Torrington in 1889 he worked in the Seth Thomas clock factory, Thomaston.

John Brady, alias Ryan, arrested in Bridgeport last Tuesday, has confessed. He has been committing burglaries in New Haven, taking only watches and jewelry, and has been in burglaries in Bridgeport. He sold his booty to jewelry stores. There will be six charges against him.

F. A. Wallace, president of the R. Wallace & Sons Mfg. Co., Wallingford, was seen by a reporter in reference to the rumor that the company were to build an addition to their already large plant. Mr. Wallace said that the matter was contemplated, but nothing definite had been decided as yet. The present plant was rather inadequate to the company's needs. Many of the departments are very crowded, and another building is made necessary by the steady growth of this gigantic plant. Architects have the matter now in hand.

Springfield, Mass.

William S. Andrews has begun work for Taintor & McAlpine, Easthampton, succeeding Mr. Stackman, and the firm will probably put in a full line of jewelry again.

Wetherell & Hollister, Westfield, have just moved into their new store in the Union block, Elm St., and now have one of the most attractive places of business in that town.

Stephen Lane Folger, New York, has furnished the class pins for the junior class in the Palmer High School. The pins are enameled in the class colors, green and gold, and bear the inscription, "P. H. S., '99."

George H. England, Holyoke, has furnished the class pins for the Northampton High School class of '99. The pins are diamond shaped, with the inscription, "N. H. S., '99," on a sage green and white enamel background.

The Mossberg & Granville Mfg. Co., manufacturers of jewelers' machinery, Providence, R. I., now have a New York store at 126 Liberty St., and are also making an exhibit at the Philadelphia Bourse, Philadelphia, Pa. At both places salesmen are in attendance to give any special information that customers may desire. The establishment of this store and exhibit will prove of much convenience to the many jewelers of New York and Philadelphia as well as others from out of town.

J. Bulova

Fine Diamond & Pearl Pendant Mountings.

57 Maiden Lane New York.

write for particulars.

SOUVENIR SPOONS

For every town and city in the United States, Canada and Mexico.

Send for illustrated Circular.

SIMMONS & PAYE,

"The Souvenir House,"

129 Eddy St., - - Providence, R. I.

A. J. COMRIE,

AUCTIONEER,

22 John St., N. Y.

SPECIAL SALESMAN OF WATCHES, DIAMONDS BRIC-A-BRAC, FOR ESTABLISHED JEWELERS.

WRITE FOR PARTICULARS.

J. S. O'CONNOR,

Manufacturer of

American Rich Cut Glassware,

ALL HAND FINISHED.

FACTORY, HAWLEY PENN'A

N. Y. OFFICE, 39 UNION SQUARE.



It Pours Good Things IN THE JEWELERS' CIRCULAR!

Optical Department, Workshop Notes. Retail Advertising, Seasonable Fashions, Buyers' Bureau Connoisseur.

$2 per year -- 4c per week



Nothing Better than The



Front of Neck. Back of Neck.

"Best Lever"

(Patented)

Collar Button

IMPROVED.

Made in 10 and 14K.

PRICE REDUCED.

Strong, Durable, Easy to adjust. No steel spring to get out of order.

Combines the advantages of all the Patented Buttons now in the market. For particulars apply to Sole Makers and Owners,

CHAMPENOIS & CO.,

Manufacturers of Gold Jewelry,

50 Walnut St., NEWARK, N. J.

"Perfect" Open-Book Holder



The only device in the world in Sterling Silver that holds all books open. It is also

A Book-Mark, Letter Opener and Paper Cutter All in One.

$12.00 PER DOZEN.

J. D. BARTLEY, Bradford, Mass.

SOLE MANUFACTURER.

SPECIAL XMAS DESIGNS.

Pittsburgh.

J. K. Fisher, Braddock, Pa., commenced his auction sale last week to dispose of stock.

Otto Heineman, Allegheny, has taken up his residence in a handsome new home in Holywood Place.

Samuel C. Rebman, Danville, Pa., has accepted a position with the Rodney Pierce Optical Co., this city.

Kingsbacher Bros. have repainted their store front and refitted the interior. The effect is a marked improvement.

E. D. Libbey, the cut glass manufacturer, of Toledo, O., was in Pittsburgh last week to promote the sale of a patent chimney blowing machine.

W. J. Lowrie, Salem, O., was in the city last week. The opening of Mr. Lowrie's new store in Salem was deferred until Monday of this week, owing to the late arrival of fixtures. Mr. Lowrie will also continue his East Palestine store.

S. Levi, jeweler, South Side, whose store was robbed several months ago, had Arthur, Charles and William Crimmel, three brothers, arrested on the charge of entering a building in the attempt to commit a felony. They are held in the sum of $1,000 each.

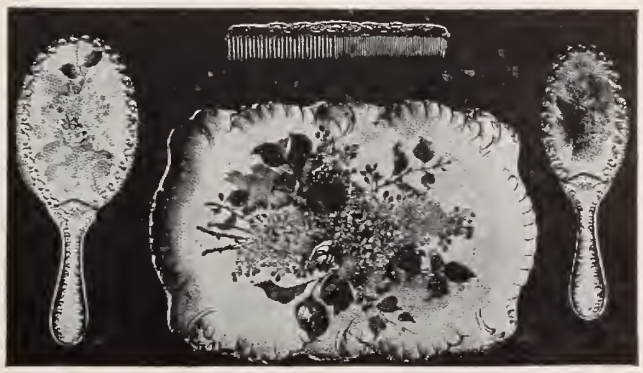
Chief of Police Griff Williams, of the Homestead police, arrested a 14-year-old thief, Patrick Donley. Donley recently stole a watch from J. R. Andrews' jewelry store and took it home, giving it to an aunt, telling her that he had found it. The watch was recovered and the boy locked up for a hearing.

H. H. Weylman, the Kittanning jeweler, is interested in the late disastrous $60,000 fire in that town to the extent of $500. Mr. Weylman's store is across the street from the scene of the fire, which occurred at night. The damage done to the Weylman establishment was the smashing of a plate glass show window and stock therein.

The holiday season is bringing the buyers to the city, who prefer to do their own purchasing, rather than to leave it to messengers. Among those in town last week were: A. V. Bishop, Connellsville, Pa.; W. F. Hasinger, Blairsville, Pa.; Benjamin Robinson, Clarksburg, W. Va.; C. C. Marsh, Sistersville, W. Va.; E. H. Schaefer, Beaver Falls, Pa.; George Eckert, Jeannette, Pa.; J. F. Murphy, Dawson, Pa.; F. F. Robinson, Saltsburg, Pa.; J. V. Rosendahl, Irwin, Pa.; J. C. Moore, Saltsburg, Pa.; E. D. Lash, Martin's Ferry, O.; W. W. Mather, New Castle, Pa.; E. A. Bloser, New Kensington, Pa.; John T. Roberts, East Liverpool, O.; Gus A. Spies, Irwin, Pa.; T. L. McWilliams, Irwin, Pa.; G. A. Boss, McKee's Rocks, Pa.; J. P. Barger, Benwood, W. Va.; H. Bissett, Moundsville, W. Va.; Messrs. Merrill and Bachman, Jeannette, Pa., and Mr. and Mrs. I. E. Davis, Confluence, Pa.

A Popular Novelty!

GREAT VALUE FOR THE MONEY.



SET OF BRUSH, MIRROR, COMB AND TRAY.

The Tray and the backs of the Brush and Mirror are handsomely decorated china, and the mountings are satin finished, silvered or gilt.

Sample Set sent to dealers, whose names are not on our books, on receipt of price, **$3.25**; without Tray, **$2.25.**

LEVY & DREYFUS CO.,

41 Barclay Street, and 46 Park Place, New York City,

MANUFACTURERS AND IMPORTERS OF

CHINA NOVELTIES, BRIC-A-BRAC, STATUARY, Etc.

Send for Illustrated Catalogue of China Novelties.

Sure Sellers

FOR

Holiday Trade.

Chain Bracelets

Ladies' and Child's Sizes.

STERLING SILVER .925-FINE

TRADE (L) MARK.

ROLLED PLATE

1 doz. assorted on a cloth roll.

HIGH GRADE ROLLED PLATE ROLLED PLATED SET WITH STONES 1-10 GOLD FILLED in light and heavy weights.

New Styles of

Lorgnette Chains

IN ROLLED PLATE

with solid gold, gold front and plated slides set with real pearls, diamonds, opals, etc. also in

STERLING SILVER.

10 K. Gold Lorgnette Chains.
10 K. Gold Neck Chains and Pendants,
10 K. Gold Heart Pendants,
10 K. Gold Brooches

New Styles Only.

Gold Scarf Pins,
10 K. Gold Bracelets.

HIGH GRADE ROLLED PLATED AND GOLD FILLED.

Vest Chains

in all styles that the market offers.

Silver Novelties, Garter Buckles,

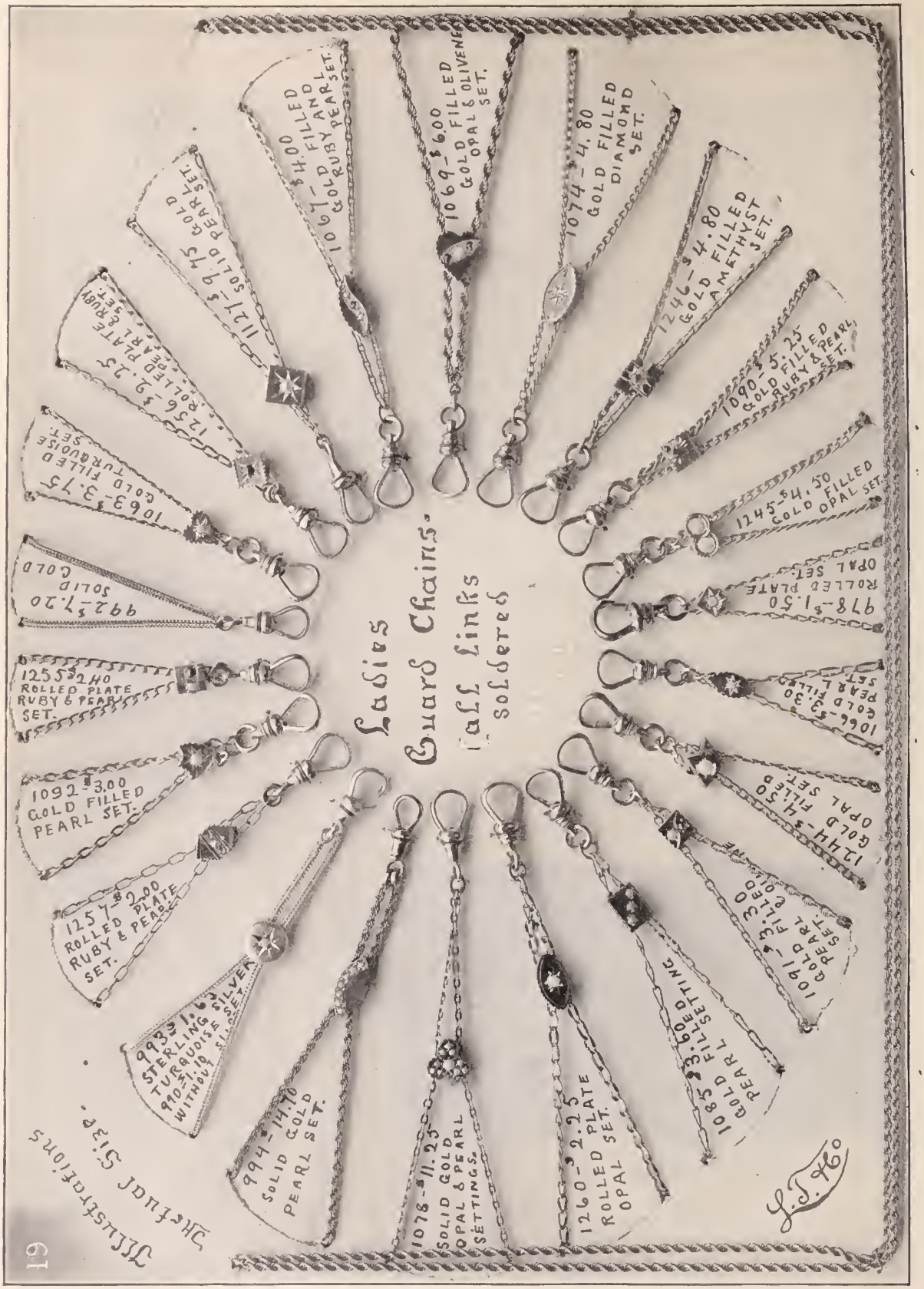
Plain, Roman or Roman Stone Set

Etc., Etc.

Providence Stock Co.,

11 John St., New York.

100 Stewart St., Providence, R. I.



Send in your orders early to avoid possible disappointment.

Leys, Trout & Co.

Manufacturers,
Prescott Building,
John St., New York.

Factory, Newark.

Discounts,

33⅓ per cent. and cash

• • •

SEND FOR CATALOGUE.

Special Notices.

Rates 75c per insertion for notices not exceeding 3 lines (25 words); additional words 2 cents each. If answers are to be forwarded, postage stamps must be enclosed. Two insertions, 15 per cent. off; three insertions, 20 per cent. off; four insertions or more, 25 per cent. off. Payable strictly in advance.

Display cards on this page will be charged at $2.00 per inch for first insertion, subject to same discount as above for subsequent insertions.

Under the heading of SITUATIONS WANTED on this page advertisements will be inserted for One Cent a Word, each insertion, no discount, but no advertisement will be inserted for less than 25 cents. This offer refers to SITUATIONS WANTED ONLY. Payable strictly in advance.

In all cases if answers are to be forwarded, 10 cents extra to cover postage must be enclosed.

Situations Wanted.

SITUATION as salesman by a young man, 12 years experience; no bad habits; clean references. Address "L," care JEWELERS' CIRCULAR.

WANTED—POSITION by experienced watchmaker, engraver and salesman; all round man. Address, "Experience," care JEWELERS' CIRCULAR.

WATCHMAKER, engraver, jeweler and salesman, wants a position in three weeks; temperate; age 28; single; state wages. Address A. B. C., care JEWELERS CIRCULAR.

YOUNG LADY would like position as bookkeeper and cashier; has had three years' experience and can furnish best of references. Address "B 100," care JEWELERS' CIRCULAR.

SITUATION WANTED by good watchmaker, aged 30, by Dec. 6th, in or near New York City; moderate wages. Address Watchmaker, 630 Bramhall Ave., Jersey City, N. J.

WATCHMAKER, Canadian, expert in complicated watches, nine years' experience, wants situation with good house; best of references. Address Arthur E. Revell, 92 Metcalfe St., Ottawa, Ont., Can.

R. H. KNOWLES, M. D., 189 Broadway, N. Y. care JEWELERS' CIRCULAR, is open to a business engagement with a reliable party; none but a responsible business man will be given a hearing

SITUATION WANTED by a capable young man in wholesale or retail house; will be disengaged after January 1st; position more an object than salary. Address E., care JEWELERS' CIRCULAR.

WATCHMAKER of large experience desires position where good work is wanted; will send samples of workmanship and references if needed. Address, Ability, care of JEWELERS' CIRCULAR.

SITUATION WANTED by first class watchmaker and plain engraver, also optician of two years experience; will furnish instruments; permanent position. Address K, care JEWELERS' CIRCULAR.

FIRST-CLASS WATCHMAKER, engraver and jeweler, desires permanent job with good house; 15 years' experience; references as to character and ability. Address R. X., care JEWELERS' CIRCULAR.

BY TRAVELER familiar with the best trade in southern and western States; diamonds loose and mounted or general stock; only first-class house; references gilt edge. Address "1898," care JEWELERS' CIRCULAR.

TO FINISH TRADE, young man, over nine months' experience, $20 worth tools, can do common watch work and some jewelry repairing; will go anywhere at once. "W.," care JEWELERS' CIRCULAR.

AN EXPERIENCED TRAVELING SALESMAN desires to arrange for next season; best trade in Pennsylvania, Ohio and the South; unexceptional references. Address Hudson, care of JEWELERS' CIRCULAR.

WANTED—By a live man of 20 years' experience with the jewelry trade a side line on commission; sterling silver or plated ware preferred; territory west of Indiana to California. Address Sterling, care JEWELERS' CIRCULAR.

A 1 WATCHMAKER, optician and engraver, will be open for position Jan. 1st; age 30, 12 years' practical experience, can take charge of store if necessary, have tools and trial case. A-1 reference. Address M. F. E., care of JEWELERS' CIRCULAR.

EXPERIENCED TRAVELING SALESMAN, 16 years on the road, now with large manufacturing jewelry house, desires to make a change on Jan 1st; jewelry or diamonds preferred; Eastern trade. Address A. B., care JEWELERS' CIRCULAR.

WATCHMAKER, 20 years' experience, thorough competent in complicated and fine railway watches, references of A1 firms, desires situation with responsible firm; can go at once; south or west Address "Watchmaker," 526 Spruce St., Philadelphia, Pa.

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Help Wanted.

WANTED—Traveler to call on the jewelry trade throughout the west. Address M. D., care JEWELERS' CIRCULAR.

TRAVELING SALESMAN wanted for Pennsylvania and the Middle States. Address with full particulars "Middle States," care JEWELERS' CIRCULAR.

SALESMAN WANTED to carry a line of mounted diamonds through west and southwest. Address stating full particulars "Diamonds," care JEWELERS' CIRCULAR.

WANTED—Salesman for southern and western trade, south of Illinois and Wisconsin for general line of jewelry on commission. Address Salesman, care JEWELERS' CIRCULAR.

AN EXPERIENCED and thoroughly posted optical salesman wanted to handle the best American goods through New York and New England. Address Optical Salesman. care JEWELERS' CIRCULAR.

OPTICIAN WANTED—A thorough, all-round man capable of doing skeleton, frame and bridge work and grinding; a steady place with good pay for a competent man. Address Optics, care JEWELERS' CIRCULAR.

Business Opportunities.

BEST LOCATED JEWELRY STORE in Colorado Springs; invoice $4,000; at a bargain. Address Jeweler, P. O. Box 102, Colorado Springs. Colo.

WANTED FOR SPOT CASH, jewelry stores or surpluses; highest value paid; business confidential; prompt and immediate attention given; any part U.S. Samuel Less, 35 Prospect St., Brooklyn, N.Y.

WANTED—A partner with $4,500, to buy half interest and manage a successful jewelry business in a city of twenty thousand; poor health the reason for selling. Address M. C. L., care JEWELERS' CIRCULAR.

A FIRST CLASS experienced jewelry salesman with $5,000 or $6,000 to invest in an old established house and to manage the business; present proprietor owns building and stock, but too many other interests to manage; none but an experienced and reliable person need apply. Address Business, care JEWELERS' CIRCULAR.

For Sale.

FOR SALE—One pair flat rolls; also one pair square rolls; both in A1 condition; very cheap. Enquire R., L. & M. Friedlander, 30 Maiden Lane, New York.

HALL SAFE, original cost $1,200. steel lining, three combination locks, inside steel doors with bolt work, also steel chest. fixed up for jewelers' use; outside measure 52x45x36; photo on application; also one 15 ft. and one 10 ft. black walnut wall show cases, good styles; will sell these articles cheap as I have no use for them. Address David Mayer, 32 Asylum St., Hartford, Conn.

Miscellaneous.

SALESMAN with established Chicago office, long acquaintance among western trade, wants fine 10k. rings on commission basis; soon as possible. Address J. B. L., care JEWELERS' CIRCULAR.

I Buy Jewelry Stocks.

I pay **SPOT CASH** for entire or part of any Jewelry Stocks, Diamonds, Watches and Jewelry.

Address, **M. F. Confidential.**

Care JEWELERS' CIRCULAR.

CASH OFFERS.

If at any time you have offered to you by your customers any Jewelry containing diamonds, pearls or other precious stones, and you do not care to buy them your-self, send them to us and we will submit an IMMEDIATE CASH OFFER. Trade and Bank References if desired. Established 1880. Correspondence solicited.

CHARLES S. CROSSMAN & CO.,

3 Maiden Lane, New York.

STAR OF EMPIRE WESTWARD TAKES ITS WAY

WESTERN SUPPLEMENT of THE JEWELERS' CIRCULAR

VOL. XXXV. CHICAGO, WEDNESDAY, DEC. 1, 1897. NO. 18.

Chicago Notes.

All communications in reference to the Chicago department of The Jewelers' Circular, addressed to S. Parlin, 270 Garfield Ave., Chicago, will receive immediate attention.

BUSINESS CONDITIONS.

The past week showed no change from previous weeks except in the decreased number of buyers here in person, due to a general desire to be at one's home Thanksgiving day. Those who were in bought liberally, and at least one opening stock was purchased. Mail order trade was extensive, and Friday's mail (a double one) was the largest the trade have had for several years. Conditions are satisfactory and collections good.

Gorham Mfg. Co.: "Business is good, quite good. There has been quite a run on cut glass claret pitchers and toilet ware. Outside of a special demand for these goods, we have had a demand we have been unable to meet for our new flat ware pattern, the 'Lancaster.' Collections are extra good."

Lapp & Flershem: "Doing all we can attend to daytimes, and have to burn holes into the night."

Seth Thomas Clock Co.: "Business fine. The mail of Friday morning was the largest in the history of the Chicago house."

George D. Breuning has given a bill of sale for $500.

C. A. Goff, Little York, Ia., bought his opening stock here last week.

E. P. Sandberg, Fargo, N. Dak., has added showcases to his store and put in a department for art china.

A. L. Sargeant, Attica, Ind., bought a nice, big bill the past week, and now has a new stock of about $3 000, new fixtures, new everything.

M. A. Hagen, Fargo, N. Dak., has taken the entire store for his jewelry business, the stationery store that formerly occupied half the store having been closed out.

A. J. Perry, Lapp & Flershem's northwestern traveler, is in from Montana and North Dakota. He reports a good feeling with wool at 13@15c., copper at 11c. and lead at $3.75—but the people there are still talking silver.

J. W. Rode, Minot, N. Dak., formerly of Duluth, Minn., is doing nicely in his new location and has been making improvements to store and additions to stock until he now has perhaps the best store and stock in that section of the State.

J. V. Ridgway, 167 Dearborn St., has fully recovered from the effects of a dislocated shoulder, the injury being caused the last of October by his tripping on a loose board on a broken sidewalk near his suburban home in Hinsdale.

Buyers here last week included Mr. Martin, Darlington, Ind.; A. L. Sargeant, Attica, Ind.; Bailey & Bush, Goblesville, Mich.; C. A. Goff, Little York, Ia.; L. H. Miller, Streator, Ill.; S. D. Turner, Cassopolis, Mich.; E. Homrighaus, Shelbyville, Ill.; J. W. Neasham, Ottumwa, Ia.; Leet Cooper, Rochester, Ind.; A. L. Howard, Beloit, Wis.; L. H. Bauer, Elgin, Ill.; Gus Rose, La Crosse, Wis.; C. S. Raymond, Omaha, Neb.; Mr. Ludy, of Ludy & Taylor, Cedar Rapids, Ia.

Desperate burglars broke into the store of John Hefferman, 92 Halsted St., early last Tuesday morning, cutting through a brick wall to reach the jewelry, and after they had secured the plunder, turned with knives against policemen who pursued them. One officer was cut about the hand and arms by John Hoffman, whom he arrested for the burglary. Hoffman and a companion effected an entrance into the store by chiseling through solid brick, and once in made free with the place. They took 21 chains, 52 rings, four watches and four revolvers. Most of the stolen property was recovered.

To the eyes of State St.'s throng of shoppers there has been no more interesting sight for the last few days than that afforded by the workmen who are putting in place the monster iron cased clock projecting from the second story of Marshall Field's store at Washington and State Sts. Ald. Coughlin, who has complained to the Commissioner of Public Works, hopes to see the clock taken down. Commissioner McGann has asked the city law department to look through the ordinances to see if at any time the council passed an ordinance against clocks which project over the sidewalk.

Mrs. Mikesell Retaliates Upon Her Prosecutors.

FORT SCOTT, Kan., Nov. 24.—Mrs. E. H. Mikesell, who, with her husband, a former jeweler, is charged with burning their home in this city to get the insurance, this evening sued Prosecuting Attorney Shephard and the M., K. & T. R. R. Co. for $6,600 damages, caused by the seizure of her trunk, which came from Nevada, Mo., filled with valuable jewelry. It was taken for evidence.

The Chicago Jewelers' Association's Banquet Promises to be a Rare Treat.

CHICAGO, Ill., Nov. 27.—A rich treat is in store for those who attend the banquet of the Chicago Jewelers' Association, Dec. 30, at the Chicago Athletic Club. The committees are fairly at work and give promise of great things. The following letter has been received by Mr. Burchard, chairman of the committee on speakers:

UNITED STATES SENATE.

WASHINGTON, D. C., Nov. 19, 1897.

Dear Sir:—In reply to your invitation, that he should speak at the annual dinner of your Association, Dec. 30, Senator Mason directed me to notify you that he will gladly accept, and be present, if it is possible. At the same time, it may happen that the demands of public business will prevent his having that pleasure.

Very respectfully yours,

LOUIS H. AYME, Acting Secretary.

Mr. Mason is one of the wittiest public men in the country and one whom Chicago loves and honors. It will be a pleasure to meet him at the banquet board that will be gladly accepted by the jewelers, among whom he counts many true friends. Thos. C. Eckels, Comptroller of the Treasury under Cleveland and who has just been elected president of the Commercial National Bank of this city, has accepted the invitation of the committee and will be one of the speakers. He is one of the brainiest financiers of the country and will be listened to with interest. Other details for making the occasion a notable one are being perfected.

The Coolness and Shrewdness of the Clerk Prevented a Robbery.

COLUMBUS, O., Nov. 29.—A daring attempt was made Tuesday night by a shoplifter to rob Charles F. Schlegel's jewelry store of Chillicothe. About 8 o'clock a well dressed stranger walked in and asked to see some gold watches. While he was examining a case of watches Will Rindt, the clerk, walked away a short distance to wait on a lady, but did not take his eye off the stranger, whom he saw slip a valuable watch into his pocket.

When the lady went out Rindt asked the fellow what he was going to do with the watch in his pocket. The man laughed and said he was going to keep it. "Oh, I guess not," said Rindt, and the next moment the fellow was looking into the muzzle of a revolver. He was so badly frightened that he dropped the watch and ran from the store. The police failed to locate him after a careful search.

Minneapolis and St. Paul.

G. L. Lull has opened a store in Clairmont, Minn.

Charles Hirschy, St. Paul, has moved to 28 E. 7th St.

L. Schaefer, Shakopee, Minn., is putting in new wall cases.

F. C. Smith, Madison, S. Dak., has moved into his new store.

Jno. A. Flint, Chatfield, Minn., has moved his stock of goods to Waseca, Minn.

W. M. Stone, Minneapolis, last week went to Glenwood, Minn., on a business trip.

C. J. Beck has accepted a position as watchmaker for William Donaldson, Minneapolis.

Christ Nygaard, Hutchinson, Minn., was last week in Minneapolis, buying his opening stock.

H. Aicher, of Towle Mfg. Co., has returned from an extended trip through the Southern States.

H. Birkenhauer, of H. Birkenhauer & Co., Minneapolis, has started out on his last trip for this season.

The drug and jewelry store of H. A. Sasse, Henry S. Dak., was robbed on the night of Nov. 23, about $50 worth of goods being stolen. Persons supposed to be the thieves have been arrested at Vienna.

Out-of-town jewelers visiting the Twin Cities the past week were: Benj. Levy, Stillwater, Minn.; Ed. Moore, Hudson, Minn.; F. Shapera, Little Falls, Minn.; L. W. Keyes, Hammond, Wis.; John Saxine, Prescott, Wis.; W. W. Winchester, Amery, Wis.; A. J. Lee, Hudson, Wis.; A. M. Ward, Staples, Minn.; L. Schaefer, Shakopee, Minn.; Frank Bush, Eyeota, Minn.; A. L. Bostwick, Tripoli, Ia.; H. Aicher, Maple Lake, Minn.

Detroit.

Fred Schultz has opened a repair shop with a small stock on Gratiot Ave.

Hugh Connolly, 45 Michigan Ave., on Thanksgiving day threw up 1,000 new pennies to almost as many newsboys in front of his store. This is an annual custom with him and proves very popular.

Arthur Crongreyer has given up his jewelry business at Trenton and is now in the employ of J. S. McLaughlin, Wyandotte, Mich., a suburb of Detroit.

Herman Reyies, 674 Gratiot Ave., discovered that some one had bored a hole in his plate glass window. John Stevanski, Joseph Meinard and Jacob Goffski were arrested on suspicion of having done the job. The window was ruined.

Samuel Cook was arested and fined $10 at Port Huron, Mich., last week, for the spectacle swindle. Cook sold stationery and incidentally offered for sale a pair of specs, which he said he had found. Fifty pairs of glasses were found in his possession.

William F. Genicke, corner of Shelby St. and Michigan Ave., has given to John Helleritz, formerly with Traub Bros., a bill of sale for $1,300.

The following Michigan country jewelers were in the city last week: George Chappell, Howell: Fred Grimm, Mt. Clemens, and L. Manasse, Chicago.

Columbus, O.

C. A. Graves has established an optical business at the corner of High and Spring Sts.

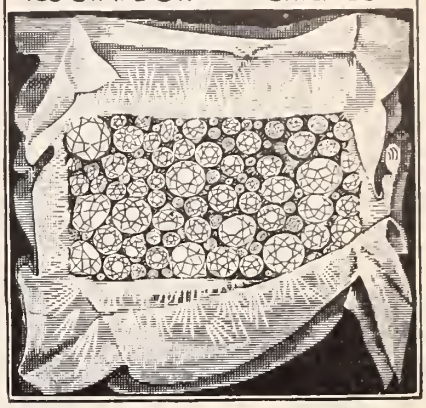
Andrew Morden, who was assignee of Harrington & Co., who recently settled with their creditors, is now with F. F. Bonnet.

Charles Byrne, aged 35 and a watchmaker of Cleveland, attempted to commit suicide at Canton by cutting three large gashes in his throat. He imagined people were talking about him.

A. H. Bonnet, wholesale jeweler, reports a splendid general and holiday trade. He is especially well pleased with the orders received from the west. Mr. Bonnet thinks this is an indication of an improvement in the times.

Some days ago, as reported in The Circular last week, while the people of Well-

OUR SPECIALTY
G. W. Marquardt & Sons
Wholesale Jewelers and Diamond Importers
103 STATE ST. CHICAGO.





ORDER FROM YOUR JOBBER.
F. H. NOBLE & CO., 103 STATE STREET CHICAGO.
MANUFACTURERS.

Two Medals from World's Fair. Australian Opals a Specialty
ESTABLISHED 1869.
Frederick J. Essig, Lapidist,
and Importer and Cutter of
Precious and Imitation Stones.
8th Floor, Silversmiths' Bldg.
131-137 WABASH AVE., - - CHICAGO.

JOHN F. TURNER,
Jewelers' Auctioneer,
103 STATE ST., CHICAGO, ILL.
Write for Particulars.

GENEVA OPTICAL CO., 69 Washington St., CHICAGO.
Send for our two new Catalogues just issued.
Part 1, Prescription Work. Part 2, Stock Catalogue.

TOWLE MANUFACTURING COMPANY,
SILVERSMITHS,
CHICAGO NEWBURYPORT, MASS.
JEWELERS ONLY.


CREAM LADLE.

Colonial STERLING SILVER TABLE WARE,
IN A COMPLETE SERVICE.

ston were attending a theater, some one threw a stone through the plate glass front of Partridge & Co.'s jewelry store. The man then took 12 valuable gold watches, several rings, a lot of silver art novelties and about all the other goods in the window. Friday morning Tom Patton, an employe at the Commet coal mine, was arrested and all the stolen goods were found on his person. The man confessed and is now in prison at Wellston.

St. Louis.

Among out-of-town visitors here last week was W. J. Sproul, Sparta, Ill. He has recently returned from a European trip.

E. Jaccard Jewelry Co. have received an immense line of Christmas cards, and have pressed several extra cases into service to exhibit them.

Owing to press of orders three local manufacturing jewelry concerns will work overtime this week. They are Eisenstadt Mfg. Co., Kennedy & Co. and S. L. Lowenstein & Co.

Herman Olsen, a foreman for A. P. Erker & Bro., was arrested a few days ago on a charge of taking new and old gold from the establishment. He had charge of the repair department, and it is alleged that he sold one dealer about $100 worth of material taken from articles to be repaired. A warrant was sworn out charging him with larceny, and he is held on $500 bond.

Kansas City.

Geo. W. Brown is back at his store after a short trip.

Rhodes Bros., 907 Walnut St., have refitted their optical department.

Frank J. Hartley has given a warranty deed of realty for $1,600.

H. O. Bailey, Ottumwa, Ia., was in town last week, visiting relatives.

J. R. Mercer has just finished wiring his store for electric lighting. He has had the ceiling hung with reflectors and concealed lights.

Martin Mackey, in jail at Phillipsburg, Kan., for robbing the store of James Sprague, Prairie View, last Spring, escaped last week by prying off the bolts on the cell door. He is still at large.

As an evidence of good holiday trade, Mr. Edwards, of Edwards & Sloane Jewelry Co., says: "We are running night and day in our shop, having two sets of men, and even now cannot begin to turn work out on time."

William Dayton and James Crawford were arrested in this city last week for trying to sell some jewelry at remarkably low prices. Later the jewelry was identified as having been stolen from Jackson's jewelry store, West Line, Mo.

Indianapolis.

H. L. Hix & Co. have opened a new jewelry store in Earle Park, Ind.

At an election held Nov. 22 Enrique C. Miller was elected a vestryman of St. Paul's Episcopal Church.

Heaton, Sims & Co. have added a handsome clock room to their rooms in the Stevenson building.

Buyers in the city last week included the following from nearby towns in Indiana: O. S. Judd, Anderson; Ed W. Keller, Sullivan; W. V. Foster, Tipton; H. L. Hix, Earle Park, and F. G. Hines, Tell City.

J. C. Walk & Son have completed the arranging of their holiday stock. The cases are crowded and contain more handsome and high priced goods than for several seasons. Carl Walk reports November quiet, but the prospects bright for a good Christmas trade.

San Francisco.

F. A. Jeanne, New York, was in town last week.

Emma L. Berteling has been granted a divorce from Louis A. Berteling, optician, of this city.

A. de Neuf, Virginia City, Nev., was here last week on a business trip; Jacob Nye, Hollister, Cal., and B. Hoisholt, Oakdale, Cal., were also here.

Isadore Hirsch, a jeweler, was arrested last week on a warrant charging him with felony embezzlement. The complaining witness is S. S. Simons, who accuses Hirsch of pawning a diamond pin left with him to be repaired. A score or more of pawn tickets were found in Hirsch's possession.

Pacific Coast Notes.

Col. Parish some few days ago opened his new store in Oakdale, Cal.

E. P. Farwell, Los Alamitos, Cal., has moved to Santa Ana, and advertises his stock for sale in the latter city.

Walter and Thomas Belling, formerly jewelers of Vallejo, Cal., have located in Sonora, Cal., in the same business.

Frank Jeter, of Butler, Mo., has just passed a very creditable examination before the court and bar and was admitted to full fellowship in the legal profession. Mr. Jeter is said to be the youngest man ever admitted to the bar in his county. He is only 23 years of age.

Cincinnati.

I. D. Waxman has been engaged to travel for Rudolph Jacobs Co.

H. M. Bohmer has charge of the repair department at Bene, Lindenberg & Co.

B. J. Diller, Lebanon, Tenn.; W. W. Howe, Carlisle, Ky., were in town last week.

H. S. DeVold, Paris, Tenn., will open a new store, Dec. 1, and will have a beautiful selection of holiday goods.

A. J. Thoma, Piqua, O., is now representing A. G. Schwab & Bro. on the road in Ohio and Indiana. He formerly traveled for his father.

E. H. Smith, president of the Silver City Plate Co., Middleport, Conn., will handle the silver line of Neuhaus, Lakin & Co. in the east. He is now among the trade with a line of silver novelties.

The Donaldson Lithographing Co. have purchased the old Dueber factory, No. 2, in Newport and will move into it after making the necessary improvements. The City Council granted them five years' freedom from city taxes.

The sudden emigration of Ben Bloch, of Nashville, Tenn., to Mexico caused some fluttering hearts in Cincinnati. A few firms were caught. Bloch picked out about $9,000 worth of goods at A. G. Schwab & Bro., but the firm did not send them.

The Duhme Co. have displayed in one of their show windows an antique jewelry case, 8x12 inches, made of buffalo bones and horns carved with quaint designs and figures. The work is in the Byzantine style, and only a few boxes as large as this one are in existence. The case was made in the 13th century.

The Wadsworth Watch Case Co., Newport, Ky., are busy on holiday patterns. They sell as many 18 size as 6 size, which is a better showing than in years, as the ladies' size was always in the lead. Some of the designs are so much in demand that the company are kept busy to their fullest capacity. This year will be a banner year with them.

A fad has come from Paris, brought by a Cincinnati lady who is setting the pace for enameled glove buttons with the portraits of friends and of the family on them. Cincinnati enamelers will have all they can do when this fad gets a fair start. The miniature is framed in a tiny gold rim and four miniatures are used on each glove. The buttons will be made to serve for gloves as long as the fashion lasts.

V. C. Coleman has given a trust deed on his jewelry store in McKinney, Tex., with preferred creditors.

NEUHAUS, LAKIN & CO.,
GOLD AND SILVER SMITHS.
CINCINNATI, OHIO.
NEW YORK OFFICE,
14 E. 17TH STREET.



We make a Specialty in
EMBLEM AND CLASS PINS.
Designs Submitted.

Canada and the Provinces.

The wife of P. Brunet, jeweler, Quebec, is dead.

J. T. Murtrie has opened business at Wolseley, Assiniboia.

Samuel Adair, watchmaker, is commencing business at Arden, Man.

Fraday & Monette, Trail, B. C., have given a chattel mortgage for $800.

A. M. Wright, of Chesley, Ont., is opening in the jewelry business in Melita, Man.

Adam M. Ross, North Sydney, N. S., has been released from a bill of sale; amount $105.

The trade generally reports repeat orders from British Columbia as very satisfactory.

Robert F. Dailey and wife, Toronto, have given a renewal chattel mortgage to T. Robinson, Jr., for $79.

The Toronto Silver Plate Co. have had a very fine and large number of samples at the Windsor Hotel, Montreal.

Alfred Eaves, Montreal, has accompanied Mrs. Eames to Colorado, whither she has gone for the benefit of her health.

Mr. Burns, formerly with Simpson, Hall, Miller & Co., has opened a fancy goods store on St. Catherine St., Montreal.

Tom Cameron, formerly with the Toronto Silver Plate Co., Toronto, is now with Simpson, Hall, Miller & Co.

H. A. Nelson & Sons Co., fancy goods, clocks, etc., have issued a writ against Kearney & Faulkner, Papineauville, for $154.

The uncle of John Watson, jeweler, Montreal, died recently in Scotland, leaving a fortune of $150,000. Mr. Watson is one of the legatees.

Frank Lefebvre, formerly with M. Cochenthaler, Montreal, and lately of New York, has returned to Montreal to represent a New York house.

The Meriden Silver Plate Co., Meriden Conn., are now calling personally on the jewelers of Canada and intend to work up the trade of the Dominion thoroughly.

A representative of the Bradley & Hubbard Mfg. Co., Meriden, Conn., was in Montreal recently and reported a very satisfactory business, especially in the better lines of goods.

Jake Levy and Adolph Levy, of the Levy Bros. Co., Hamilton, Ont., and George Kendrick, of Reed & Barton, Taunton, Mass., were recent visitors to Montreal who did well.

Among out-of-town retail jewelers in Montreal the past week were: Fred Hitchins, Beauharnois, Que., one of the oldest jewelers in Canada; L. Dupuy, Sherbrooke; W. D. Shanks, Huntingdon; A. Laporte, Joliette; T. Jousse, Lachute; Mr. Richardson and T. Bianchi, Granby, and W. B. Sanders, formerly of Huntingdon, Que., who has just returned from Europe and is understood to be looking for a location in Montreal.

C. H. Wyse, Bryan, Tex., has been sued on account for $30.63.

Potter's Comb Factory, Providence, R.I.

If you want a comb of any kind, write us.

Opals

A large and varied stock of choice opals, set and unset, just received and awaiting your inspection.

The Goods will Interest You.

Write for particulars if you can't call.

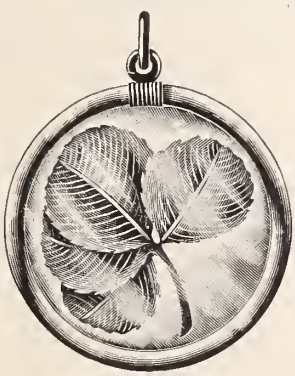
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Manufacturer of Hand-Made Diamond Mountings and Importer of Diamonds,

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Clover Leaf Charms

...IN STERLING SILVER...



No. 6, $9.00 doz.



No. 1, Fancy Edge, Cut Lenses, $9.00 doz.



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EATON-ENGLE ENGRAVING MACHINE.

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MANUFACTURED BY

John Bliss & Co., 129 Front St., New York.

We have on hand a number of Chronometers, by various good makers, not new, which have been in service for purposes of navigation, and are excellent instruments. They have been put in perfect repair, and will give satisfactory results as to performance. We will sell these Chronometers at low prices, either for cash, or on accommodating terms to suit special cases, or will hire them at moderate rates, and allow the hire to apply on purchase.

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The Waterbury Watch Co.

Holiday - Goods.

The 10 line Elf movement

in solid 14K open face or hunting cases made by

DUBOIS WATCH CASE CO.

The 10 line Elfin

in 14K gold filled and silver casings and enamels.

The 15 line Cavour

in 10K gold and silver, rolled plate and enamels.

The 14 size Berkshire

thin model, in 14K gold filled and silver casings

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with the Trump, the best low priced watch made, with a timekeeping record unequalled.

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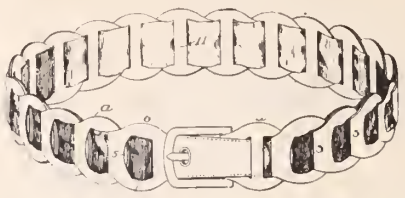
Hayden W. Wheeler & CO., New York City.
N. H. White & Co., New York City.
D. C. Percival & Co., Boston.
L. P. White, Philadelphia.
Oskamp, Nolting & Co., Cincinnati.
Leonard Krower, New Orleans.
G. B. Barrett & Co., Pittsburgh.
Benj. Allen & Co., Chicago.
Otto Young & Co., Chicago.
B. F. Norris, Alister & Co., Chicago.

Catalogues on Application.

The Latest Patents.

ISSUE OF NOV 23, 1897.

594,201. BELT. ARTHUR G. FROTHINGHAM,



Salem, Mass. Filed Feb. 16, 1897. Serial No. 623 688. (No model.)

DESIGN **27,882.** SPOON. ROBERT SCHAEZLEIN,



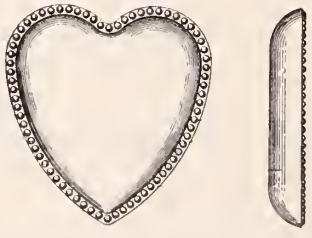
San Francisco, Cal. Filed Sept. 17, 1897. Serial No. 652,077. Term of patent 3½ years.

DESIGN **27,883.** VASE. CHARLES JOHN NOKE, Burslem, England, assignor to Henry Doulton,



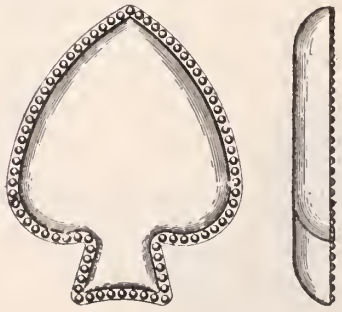
London, Eng'and. Filed Sept. 2, 1897. Serial No. 650,401. Term of patent 7 years.

DESIGN **27,887.** TRAY. ANDREW SNOW, JR., New Bedford, Mass. Filed Dec. 30, 1896. Serial



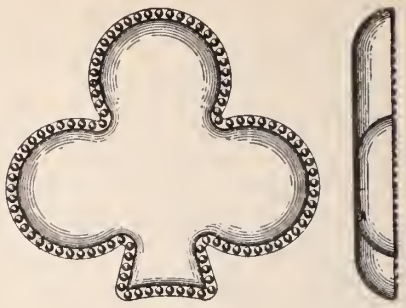
No. 617,511. Term of patent 7 years.

DESIGN **27,888.** TRAY. ANDREW SNOW, JR.,



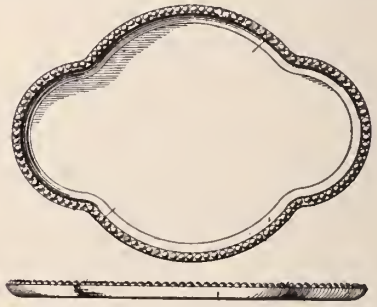
New Bedford, Mass. Filed Dec. 30, 1896. Serial No. 617,512. Term of patent 7 years.

DESIGN **27,889.** TRAY. ANDREW SNOW, JR., New Bedford, Mass. Filed Dec 30, 1896. Serial



No. 617,513. Term of patent 7 years.

DESIGN **27,890.** TRAY. ANDREW SNOW, JR.,



New Bedford, Mass. Filed Dec. 30, 1896. Seria No. 617,514. Term of patent 7 years.

EXPIRED PATENTS.

[The following list of recently expired patents of interest to the trade is furnished by G. M. Lamasure, Solicitor of Patents, Washington, D. C. A copy of any one of these may be had from him for 10 cents each.]

Expiring Nov. 23, 1897.

234,654. BUSH BOW HOLES FOR WATCH PENDANTS. WALTER S. BROWER and JULIUS SCHLESINGER, Albany, N. Y.

234,736. MODE OF PLATING METALS. MARSHALL G. WHEELER and WILLIAM A. CHAPMAN, Winsted, Conn.

234,739. BUTTER DISH. WILLIAM C. BEATTE, Taunton, Mass., assignor to Reed & Barton, same place.

234,754. SEPARABLE BUTTON. FREDERICK W. CLARKE, Brooklyn, N. Y.

234,768. STOP WATCH. CARL GANTZHORN, New York.

234,775. HOLDER FOR ELECTROPLATING. ROBERT B. HERSKELL, Wallingford, Conn., assignor to Simpson, Hall, Miller & Co., same place.

Elsewhere in this issue of THE CIRCULAR, Joseph Fahys & Co., 54 Maiden Lane, New York, are illustrating three attractive advertising cuts which they give away to jewelers "for the asking." The cuts have been designed by an advertising expert and are both showy and clever.

The Standard Cut Glass Co., 545-549 W. 22d St., New York, have applied for a patent on their successful "Tulip" pattern. The company's lines of "velvet polish" cut glass are continuing to meet with the trade's hearty approval. This "velvet polish" cut glass, the company claim, is the most brilliantly polished glass in the market.



Opening of the Horological Department of the Bradley Polytechnic Institute.

THE Parsons Horological Institute is no more. It has been merged into the Bradley Polytechnic Institute and is now known as the Horological Department. The Bradley Polytechnic Institute, as is well known, takes its name from Mrs. Lydia Bradley, a wealthy and philanthropic lady of Peoria, who has endowed the institute, and it is under the fostering wing of the Chicago University.

The opening exercises of the Horological Department were held in Bradley Hall on Friday afternoon, Nov. 19, at 2 o'clock. President Harper, of the Chicago University, presided and the exercises were opened with an invocation by Rev. William Parsons. Principal J. R. Parsons reviewed the history of the institution from the time of its inception, in 1886, down to the present day. Theo. Gribi, of Chicago, then read a very interesting paper entitled, "Watchmaking—Past, Present and Future." In it he reviewed briefly the great inventions of the masters of horology from 1500 down to the present day. He reviewed the horological schools of Europe, starting with the Horological School of Geneva, which was established in 1824 and which has enjoyed an unbroken existence of 73 years. His address in full was as follows:

Mr. President, Ladies and Gentlemen:—

In addressing you on the subject of "Watchmaking: Past, Present and Future," I am aware of the fact that I am entering upon a very large field, a field embracing a thousand years of history—one upon which volumes might be written. I am, therefore, obliged to ask you to expect only cursory remarks from me, in order not to trespass upon the time of the speakers who are to follow.

Watches made their appearance on the stage of human activity sometime during the close of the fifteenth or the beginning of the sixteenth century. The invention of them is no doubt of German origin, and the locality where they made their debut Nürnberg.

The name of the man who made the first watch has been lost. Some authors attribute the invention to Peter Henlein, who was born in Nürnberg in 1480 and died in 1542; but this is more or less a matter of speculation. That Peter Henlein did make watches is certain; but that he was the first who made them is not so sure.

From Nürnberg as its cradle, watchmaking soon spread to other countries—to England in particular, probably because England, by reason of the trading character of its people was, until recent years, the best market; but also because valuable inventions were always best appreciated and remunerated in that country.

The new industry was taken hold of in France, and in 1587 was introduced in Geneva, Switzerland, by Charles Cusin, whence it spread into the mountains of Neuchatel and Vaud, and where it has ever since been the principal industry of the population. It was practised on a small scale and in isolated cases in other countries, but never took decided ground until the latter part of the 50s of the present century, when it was taken up in this country with a view to establishing it on a grand scale. I need not tell you how well the scheme succeeded.

The first watches were made wholly of iron—wheels, plates and all—and it is certain that locksmiths were the first watchmakers. In Neuchatel, the first watch was made by a blacksmith.

It was the invention of the spring as motive power that made watches possible. For more than 400 years prior to the introduction of watches, clocks were made, running by weight, the movement of which was controled by a balance and verge. The pendulum as a regulator did not make its appearance until the time of Galileo in 1633.

The first watches had no barrel, but the mainspring was wound around the arbor, open, as in our Yankee clocks. Nor did they have a balance spring for more than 150 years after their first appearance.

The oldest specimen of watches we possess are round, that is, the plates were circular in form and were of large size, intended for carriage use. The oval ones (called "Neuremberger eggs," on account of their egg-shaped form), came into vogue when people commenced to carry them in the pockets, and were probably only a local fad, inasmuch as contemporaneously with the Nürnberg eggs we find watches of circular as well as other fanciful forms.

It was soon found that the mainspring could be enclosed in a barrel, called drum; but owing, among other causes, to the very great difference in the development of the motive power of a spring from the time it is wound until nearly run down, the time-keeping quality of the watches was very defective. This brought about very early the application of the fusee, by means of which this inequality of the motive power is corrected. In spite of this splendid invention, however, their variation was still very considerable until the application of the balance spring during the latter half of the seventeeth century. The discovery of the latter is attributed to Sir Robert Hooke, sometime about the middle of the seventeenth century, but it would appear that he kept it a secret. What is positively certain is that Christian Huygens, the Dutch astronomer, entertained the same idea about the same time, for the first watch with a hairspring was made to his order by a watchmaker in Paris, by the name of Thuret, in 1674. The discovery and application of the balance spring was the greatest step made in the progress of the science of horology; to it, now perfected, and the laws of its motion and its effect upon the rate of watches well understood, we owe the wonderful accuracy of modern time-keepers.

I may add here that the problem of the balance spring is one of the most difficult which mathematicians have ever grappled with. Although some general notions of the property of its isochronism were entertained as early as the time of Huygens, it was not until about 35 years ago, when the learned engineer, M. Phillips, for the first time applied the resources of mathematical analysis to the solution of it, that anything like settled knowledge concerning it was given to the world. His treatise on the balance spring ranks with some of the finest productions of mathematical science. It opened a way in a difficult passage, which was taken advantage of by a host of followers, among the most noted of whom we have the names of Yvan Villarceua, astronomer at the Paris Observatory; E. Caspari and M. LeDieu, all expert mathematicians, and later still by M. Jules Grossman, principal of the horological school at Locle, Switzerland, and last but not least, by M. Louis Lossier, principal of the horological school of Besançon, now deceased. Unfortunately, however, the writings of these men are, for the most part, couched in language unintelligible to the ordinary watchmaker.

After the application of the hairspring to the balance, the main parts of the watch, in principle at least, remained for a century or more without change. Still the inventors were not idle. In the early days after the eighteenth century, George Graham invented and applied the cylinder escapement, as he did also that of the dead beat anchor for clocks.

This was an important progress. The verge escapement (which was the only one in use then) is what is called a recoil escapement, necessitating, for uniform time-keeping, a uniform motive power; hence the invention of the fusee. But the cylinder escapement is of the dead-beat kind, without recoil, and by the very friction it causes on the surface of the cylinder at the escape wheel teeth regulates the effect of inequalities in the development of the motive power on the motion of the balance; for whereas in the verge escapement a greater motive power produces greater arcs of motion of the balance, in the cylinder escapement the friction, increasing with the pressure, offsets the greater impulse by acting as a brake to the motion of the balance. Still, the cylinder escapement was not appreciated at first, probably because the escape wheels were made of brass and rapidly cut the cylinder, and verge watches continued to be made. But it was the stepping stone to greater improvements which soon followed, not only in the fact that it enabled us to dispense with the fusee and thus to reduce the volume of the watches, but in that it led to the invention of the lever escapement, such as we have it now, as well as to the so-called chronometer escapement. Both of these escapements were introduced during the close of the eighteenth century, or a little over a hundred years ago. With the principles underlying their construction, now perfectly understood, both of these escapements have stood the most searching test of experience; the chronometer escapement for marine purposes and the lever for pocket or civil use, and it is difficult to conceive any new invention that could possibly supersede them.

It would consume too much of our time to recite all the various improvements and additional complications that accompanied the development of the watch as to its principal functions. Crude in construction and unreliable as it was as a time-keeper in the beginning, it underwent in the hands of more or less ingenious workmen continuous changes, modifications and additions to suit the



taste as well as the exigency for time-keeping of the wearer.

At a very early stage the striking mechanism made its appearance, with calendar and astronomical data, indicating even the equation of time, etc. Other improvements in the working mechanism of the watch kept pace with its time-keeping quality, until in our time we have the stem-wind, stem-set, minute repeater with chronograph, split and fly-back seconds and perpetual calendar, etc., all combined in one watch, the perfection of mechanism, varying but a few seconds a month in their function of recording the flight of time, the glory of horological genius and the crowning result of the progress of five centuries.

But let us take a retrospect from another point of view. Watches came upon the scene slowly. They were the productions of isolated individuals. Owing to the want of adequate mechanical means, only the most expert and ingenious could attempt to make them. Unreliable as they were as to time-keeping qualities, yet they must have been very expensive. Only kings, courtiers and princes could afford to wear them.

We have no means of judging of the cost of watches during the earlier stages of their existence; but I know that Earnshaw, during the latter part of the eighteenth century, sold a silver open face watch to the Astronomer Baily (then in charge of the Greenwich Observatory) for $500. Their great utility early attracted the attention of men of science, astronomers and navigators. As they became popular, the demand for them increased, and with it their production and improvement. As we have seen they lacked for centuries in the time-keeping quality; but the ardor and skill of the makers, together with the taste of the purchasers, expressed themselves in the artistic sense. They were intensely decorated, both cases and movement, and many of the specimens that came down to us from the earlier periods are gems of beauty and art. This was in keeping with the character and taste of the people of that luxurious age. Unquestionably the watchmakers of that time were well remunerated, judging from the character of their patrons. Not only that, but the fact that men of the highest scientific training took part in the development of the new invention speaks for the same opinion. They were highly respected; were courted and assisted financially by kings and nobles, among them not a few titled ladies.

As every occupation that is remunerative among men is, however, soon invaded by competitors of all grades, this was the case in the field of watchmaking. There is a necessity, the cause for which lies in deep-seated wrong in human institutions, not yet perfectly understood, which forces men to underbid each other for a chance to make a living. On the other hand, the increasing demand for watches led to more perfected organization in their production, the climax of which seems to be reached in the watch factories of our days.

There was a time when the watchmaker was possessed of considerable scientific knowledge; the literature they have left us testifies to this. The good ones of to-day still are. As the industry expanded and greater accuracy in their time-keeping was demanded, the need of accurate and extensive knowledge, nay, of special training for the calling, was felt. This was particularly the case when the manufacture of them became a settled industry, occupying and giving employment to whole communities. Parents were eager to have their sons, and even their daughters, instructed in the art. This resulted in the institution of special schools for the preparation of the young to become watchmakers, the first example of which we have in the horological school of Geneva, Switzerland, established in 1824, which has enjoyed unbroken existence ever since, first under the auspices of the Society of Arts, then under municipal control, and now even subsidized by the general government. In it every branch of learning the watchmaker needs is taught, and the pupils who graduate from it are thoroughly equipped for the battle of life as watchmakers. Other and similar institutions, to the number of fourteen or more, have since sprung up in Switzerland, all of which are under municipal control, supported at public expense, save a small annual tuition charged to the pupils.

There are also similar schools in France, notably at Besançon and Paris; as well as in Germany, as at Glashütte and elsewhere. And in this educational movement of the watchmakers, the manufacturers of watches are themselves interested, anxious to bring up a generation that shall honorably take their succession. These schools speak for themselves as to the interest displayed in watchmaking and the esteem in which the watchmaker is held abroad at the present time.

In this country, the conditions are sadly different. The time was when apprentice laws bound master and pupil in mutual ties; hard as they were on the pupil at times, they were a guarantee to his learning something. It was in the master's interest to advance the young man anxious to learn the trade as rapidly as possible and to instruct him thoroughly, in order that he might be of benefit to him in the business. No one now takes any interest in his advancement. Boys are taken in stores for what service they can render (such as it is), at the lowest pay they are willing to work, and they learn of the trade only what they are able to pick up of themselves without instruction. In fact, no one takes apprentices. If I had time I could cite dozens of letters I have received from watchmakers in the course of the last ten years confessing their ignorance of the trade and complaining of the want of opportunity afforded them for obtaining instruction.

Nor do the great manufacturing concerns take any interest in the education of watchmakers; they have no need for them. I was amused some years ago when Dr. Waldo, of the Yale Observatory, conceived the idea of establishing a school for watchmakers. (This was before any watchmakers' schools were in existence here.) He sought to enlist the aid of some of the watch factories, thinking, of course, that it would be in their interest. They must have smiled at his proposals. In these great shops, where watches are turned out by the thousands daily, there are no watchmakers in the true sense of the term, and if any do enter there they cease to be watchmakers and become simply operatives—"hands," as they are familiarly termed in watch factory parlance. The machines have entirely supplanted them.They are hired on jobs and they need not understand any of the principles underlying the construction of watches. The watchmaking trade (properly so-called) is wholly confined to the repairing of watches outside of the factories, and it must be confessed that it has suffered considerable depression since the advent of the latter.

No one engaged in the watch business for the last twenty or thirty years, either as tradesman or workman at the bench, who has studied the actual conditions of the trade can fail to connect the decadence of the watchmaker's trade with the establishment and growth of watch factories. These concerns not only make watches in great numbers and make them cheaply, but all of them have established repair departments and recently only have proposed to do all the repairing for the trade, a scheme, however, which failed to be acceptable. It is, moreover, plain to those who are capable of judging the matter that, coincident with the cheapening of watches, came the deterioration of quality and the degradation of watchmaking as a trade. This chain of events is a natural sequence. It does not pay to repair cheap watches; you cannot afford to spend the necessary time on them, and consequently you cannot afford to employ a good man on that class of work, and cheap watches are the predominant class sold.

We speak of the wonders of our age, the rapid progress we have made in the production of wealth; but on this field, as in every other wherein the increase of production is due to machinery, we may well doubt whether the watchmaker has benefited thereby. A few who personally know nothing of the business, but control the means of production, reap all the benefit. Those who are the workers, who actually make the watches, are worse off, inasmuch as they are more dependent.

That watch repairing has degenerated in this country and is sadly in need of rejuvenating influence in the way of better instruction is evidenced by the pitiable work turned out in repair shops. Who of you who have followed the business for a number of years and have retained a love for and pride in it will not support me in the statement that scarcely a watch that has ever been in a repair shop is as good afterward as it was before? Who of you has not seen a fine watch, once the pride of the maker and glory of his skill, leave the watchmaker's hands all scratched up, gouged, filed, defaced, well-nigh beyond recognition? Important organs, such as the balance, the fork and wheels filed out of their true shape in the ignorant attempt to improve them; the hairspring all twisted until it is impossible to dress it up? Pieces are lost and replaced in a bungling fashion, and the whole mechanism of complicated parts deranged so as to forever make it unfit for the functions it is to perform. Am I overstating the case, or am I telling the truth? Happily for the botch that the owners of watches are for the most part ignorant of the work he has done. I have sometimes thought that a law ought to be passed making such depredations punishable as crime. Instances of every conceivable destruction and botch work done by watchmakers might be multiplied ad infinitum. Every intelligent workman will testify to the fact, and owners of watches pay for it all. Nor is the possessor of a good watch always sure that by leaving it in a large establishment for repairs it will be well treated. These establishments, too, have "scab" workmen in their employ sometimes. I have seen the worst kind of a job issue from a concern that had a big reputation for good work. There ought to be a remedy for this, and it is not far to seek. We cannot do better in this matter than to emulate the example of our Swiss brethren in the establishment of schools where young men can get proper training in their calling. The repairing of watches requires of the watchmaker the same acquaintance with the principles underlying the construction of watches as the making of new ones. It is the watchmaker's business when repairing a watch to restore it to its primitive condition when it was new, and for this purpose he must, of course, have both the knowledge and experience taught in horological schools abroad and gained in practical work at the bench.

It is true that we have had schools for watchmakers for some time; but it must be confessed that the quality of workmen they have turned out so far is, for the most part, not much of a recommendation for them. The reason is not far to seek. These schools are all private enterprises and, like the watch factories, money making schemes. Most of them lack competent instructors, and, therefore, thoroughness, and under the most favorable view carry no weight of authority. In order that a school may work for the best interests of the pupils and command the confidence of the public, the pecuniary interests of the teacher must be disassociated from the number of pupils he can attract. This cannot be expected in a school under private control.

I have often wondered why a horological department has not long since been added to one or other of the manual training schools in existence. They teach carpentry, masonry and the grosser mechanics; I see no reason why they should not include watchmaking. In a school of such a character only can the student of horology have the advantage of branches of learning indispensable to the study and proper acquisition of his trade, such as mathematics, physics and the theory of mechanics generally. This, thanks to the indefatigable perseverance of its founder and



the generous gift of the noble lady who took it into her interests, is now about to be realized for the first time, in this school, which, if I am correctly informed, is to be under the auspices of the polytechnicum, with privileges to the pupils to frequent other departments and study such branches of science as are corelated to watchmaking. Here the student will be able to fit himself properly for the life work he undertakes so as to command the respect of employer, if he takes service with another, or of his patrons, if he is in business for himself.

What is necessary here, both for the protection of the watch-carrying public as well as a backing to the young man aspiring for position, is an authoritative statement from such an institution as this of his acquirement and ability. A diploma granted only upon a successful examination, attested by that institution, will be a *pass par tout* in the hands of the pupil that will open the door of success to him.

And now I desire to address a few closing remarks to the students. I have drawn a rapid outline of the history of watchmaking, and we have been able to form something of a picture of the conditions under which the workman lived and the esteem in which he was held in the past. I have also given you a picture of the conditions of the watchmaking of the present in this country. You will naturally want to know what are your chances in the future? Well, you need not expect that the world has prepared a bed of roses for you and removed all the thorns from them. That is not the way of the world. Nay, it would rather seem as if the roses had all been plucked and nothing but the thorns remain. The world knows nothing of you, and cares less for you. If you want to enter its arena you must press into it, and there is this much in your favor that it will not oppose your doing so; but it will take you only on your merits, unless you become a politician and secure a "pull."

I said that the world would take you on your merits. Herein lies your chance, for the world never yet failed to recognize true merit in just proportion to the endowment of the individual. If at times it seems to us that men of true merit are comparatively obscure and forgotten, we will always find, upon inquiry, that some essential quality in their make-up is wanting. Besides, the recognition of merit does not consist in showers of wealth heaped upon us only, nor in the number of admirers that gather round us. These are trifles and often found where true merit has no place. Sometimes, indeed, the number of enemies we have is a better index to true merit. But you will ask me: In what does true merit consist? Well, first of all, in character, uprightness, truthfulness, fidelity to your own and others' interests, and kindred virtues that go to make up character. These are qualities that all men ought to possess, from the merchant prince reveling in millions, down to the humblest mechanic. Next, as watchmakers, that you should thoroughly understand your business and be capable of carrying out what you profess to be able to do, and do it as well as the masters that have gone before. Now, this is no light thing. You cannot acquire the knowledge and experience necessary in a few days or weeks or months; nay, I may as well tell you that so far as your apprenticeship is concerned, it does not end with your school years. The school is only a preparation for the real apprenticeship which ends only when your career is ended; but it is the period during which you gather in (if you are wise) the means, in the way of knowledge, to prosecute your future work and study. I would advise you, therefore, to profit by and make the fullest use of the chance you now have. Then, when, after you have finished your course here, you go out into the world to ask for recognition, some of you in your own name and some in the service of others, you will be received and tried, and it will not be difficult for you to command the respect of your fellows.

In the proper education of the future workman alone lie the means of elevating the standard of watchmaking.

J. H. Purdy then read a paper entitled "Watchwork Then and Now," being a brief summary of the watch trade from the time he was a boy until the present time. We extract the following from his closing remarks:

"It has been said that 'a little learning is a dangerous thing.' Too much learning in a scholastic trend to the exclusion of all else is also a dangerous thing and the bane of modern scholarship; the absorption of the youthful mind in any education which in average practical life is of no value, and must be unlearned or ignored before business success can secure attention, is a failure. Instead of broadening the mind, as intended, it narrows it to the limit of book covers, and the young men and women go out on the world helpless, and, unless guided by some fostering hand to success, naturally drift into dependence." It takes nerve to make remarks of this kind in the presence of the president of a great educational institution like the Chicago University.

President Harper then made a few remarks in regard to technical education in general and explained that it was his hope and the hope of the directory that in time other technical schools would be clustered around the Horological Department, schools where young men and women might educate themselves for the occupations which they intended to follow for a livelihood. He intimated that in time some 10 other departments would be added. He urged upon the students of the Horological Department the necessity of a thorough technical education and asked them all, or as many as could see their way clear to do so, to attend the night classes of the Polytechnic Institute.

The exercises closed with a benediction by Rev. William Parsons.

Among those present were representatives of THE JEWELERS' CIRCULAR, *Jewelers' Journal*, *American Jeweler*, *Scientific American* and the local press.

Flux for Tough Gold.—When it is desired to produce very tough gold, use as a flux a tablespoonful of charcoal and one of sal-ammoniac, adding both to the gold on the eve of melting; the sal-ammoniac burns away while toughening the gold, leaving the charcoal behind to protect the mixture from the action of the air, which would refine the gold by destroying some of the alloy. The sal-ammoniac will bring the ingots of gold up bright and clean; it will also prevent them from splitting or cracking at the rolling-mill, and in subsequent working; if proper attention has been paid the gold will then be found tough and pliable. This, however, does not apply to every kind of alloy.

Workshop Notes.

Oiling Watch.—The oil in a cylinder escapement will always deteriorate very rapidly; some watchmakers coat over the inside of the dome-joint and recommend the owner not to open it. By doing so the oil can be maintained in good condition at the escapement for a long time.

Oil Sinks.—In cleaning, it is important to avoid removing the gilding in the oil sinks of watches or the superficial oxide in the sinks of clocks that have been going for a considerable time. For, if it be removed, there will be a fresh coating formed in time, and this, too, at the expense of the oil.

Mainspring Fastening.—It is worthy of notice that all the best Swiss watches have a rigid attachment of the mainspring to the barrel, as, although the hook is in the barrel, and the usual oblong hole in the spring, the attachment is made rigid by the pivotal brace or post, which contributes greatly to the free action of the spring, and prevents to some extent the friction and adhesion from the coils rubbing against one another.

Experiments with Mainsprings.—From a great many experiments with mainsprings made by French watchmakers, in a variety of ways, the result seems to be that a spring of moderate length, set up about a turn, with something to spare, will have an easier action in the going barrel and be freer from adhesion and clustering than a spring of greater length, although the longer spring may give a more uniform pull if set up several turns.

Testing Watch Oil.—Two tests will afford some indication as to the quality of an oil. A thick layer is placed on a small portion of the surface of a glass plate, and, side by side, a similar layer of another oil used for comparison, and they are exposed to the air for some time, without being touched. The one that is found to be sticky under the finger when the other has dried up will, in all probability, be preferable. The second preliminary test is on a whetstone; it is usually found that the oil that takes the longest time to thicken is of better quality. Of course, these tests will only suffice to afford a rough estimation, and are not conclusive.

Watch Cleaning.—When cleaning a watch, the work should be conscientiously done. This is very important as, when the parts are carelessly cleaned with soap or impure benzine, they will, after a few months, assume a dull color, in consequence of a thin layer of the materials used in cleaning having been left on the surface. It has at times been noticed that steel work was preserved from rust through the perspiration of the wearer, after having been cleaned with certain fluids. Evidently this was due to a thin coating having been left on the surface of the metal. The conclusion to be drawn is obvious—clean carefully, push the pivots into rather hard pith, finish with a soft brush in proper condition, and clean out all pivot holes with pegwood.

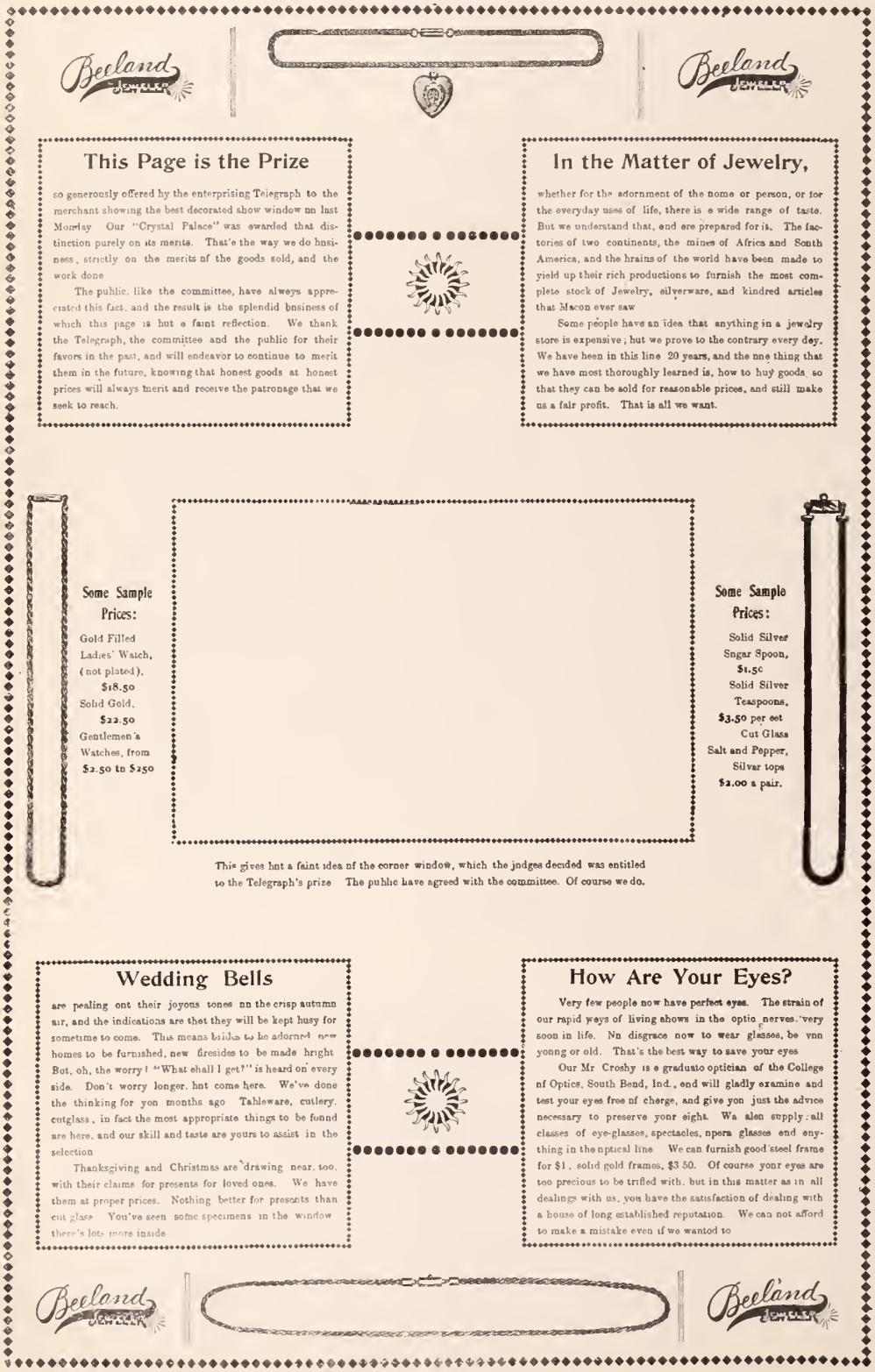
DEPARTMENT OF ADVICE AND CRITICISM ON RETAIL JEWELERS' ADVERTISING.

[This department is free to every retail jeweler and optician. Forward for criticism your newspaper ads., booklets, catalogues, novelties, circulars, etc. Ask advice and offer suggestions. Replies in these columns are unbiased. Make letters full and particular as desirable. Every letter and ad. sent will receive full attention though the publication of the matter may sometimes be delayed a week or two. Address all letters and other matters to The Jewelers' Circular Pub. Co., 189 Broadway, New York.

PART L.

WE reproduce here another full newspaper page advertisement, that of Geo. T. Beeland, Macon, Ga., to which reference was made in the description of his prize window published under the department, "Matters in Jewelry Store Keeping" in our last issue. The reproduction is about one-third size in both dimensions. The empty space in the center was occupied by the picture of the prize window as presented last week. The reader must exercise his imagination to bring before his mind's eye a view of the window as contained in the original advertisement. This full page ad. is a fine specimen of type composition and arrangement, and the reading matter embodied in it is of a timely and effective character. The reading matter in the first of the upper squares refers to the "Crystal Palace" window which won the prize, while that in the other is a general statement regarding the jewelry and silverware stock which Mr. Beeland carries. One of the lower squares refers to wedding presents and the other to the optical department of the jewelry store. All the head lines are striking. In the first square the analogy between the reasons why the window was awarded the prize and Mr. Beeland's business methods, and the comparison between the public and the window committee in their appreciation respectively of the stock of jewelry and of the window display will strike the reader very forcibly. The general statement "In the Matter of Jewelry" and the mention of the fact that Mr. Beeland has been in business for 20 years form a good introduction to the specification of different leading lines of which he gives prices and descriptions below. In the square devoted to the optical department a good point is made in that there is "no disgrace now to wear glasses, be you young or old. That's the best way to save your eyes." There is no doubt that many vain people who absolutely need glasses are restrained from wearing them from the fear that glasses are unbecoming and that there is odium connected with them in the minds of some other people. The fact that eye glasses do not detract from personal beauty cannot too often be impressed upon the public.

The jewelry illustrated is four chains. There is a palpable omission in this case, for so long as these articles are illustrated, prices and descriptions should have been given of them as well. The natural query in the observer's mind is as to what these goods are, and what are their prices. We fail to see anything in the ad. that refers to them. Another bad omission is the street address of Mr. Beeland's store. However, taken all in all, the advertisement is a strong one.

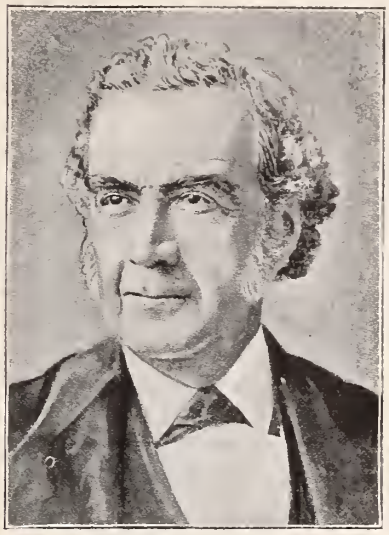


The Glory of Commercial Honor.

RECENT biographical sketches of two old time, respected jewelers, published in a religious journal of Louisville, Ky., bring out an interesting incident in their careers, the full details of which while known to the older generation of jewelers will bear repetition for the sake of younger jewelers of the present day. The two jewelers referred to were William Kendrick and James I. Lemon, and as their business careers were for several years entwined it is necessary to narrate both as an introduction to the incident referred to. Mr. Lemon was the older of the two gentlemen, and was born in Georgetown, Scott county, Kentucky, in 1804. He went to Louisville in 1828 and engaged in the jewelry business in Main St., in a little building where now stands the Bank of Louisville, moving later to 4th and Main Sts., the corner now occupied by the Columbus building. William Kendrick was born of English parents on Feb. 11, 1810, in Paterson, N. J. When he was eight years old the Kendrick family went to Louisville, where William's father and mother died, in September, 1822. He was then adopted by Squire Jones, living six miles out from Louisville. After receiving an education at a college in Bardstown, and subsequently clerking in a store, he, in 1831, went into business with a Mr. Harris, but a few months later, in 1832, he formed a partnership with Mr. Lemon, the firm becoming Lemon & Kendrick. This firm, after 10 years of great success, succumbed in the panic of 1842.



JAMES I. LEMON.



WILLIAM KENDRICK.

MEMBERS OF THE OLD FIRM OF LEMON & KENDRICK.

The partners made known the condition of their affairs to their creditors and gave up all they had, saying that they would pay the balance of the debt as soon as they were able to do so. Such was the confidence placed in these sterling men that their creditors cheerfully accepted their proposal and gave them a full clearance. When Mr. Lemon and Mr. Kendrick separated, to carry on a similar business alone, with a few tools and very little money, they agreed that they would fulfil the promise made to their creditors at as early a date as possible, although there was no legal claim against them. After more than seven years' diligent business effort, aided by frugal living, both gentlemen succeeded in laying aside a sufficient sum and they paid in full dollar for dollar, together with seven years and several months' interest, the remaining portion of the old debt of Lemon & Kendrick. This magnificent payment made a sensation in business circles, and complimentary expressions poured in upon the modest and meritorious merchants, though they shrank from all publicity. The first payment being made by Mr. Kendrick created so much complimentary comment that Mr. Lemon, a most unobstrusive gentleman, made the last payment so quietly that few knew of the deed. Both gentlemen were most reserved in speaking of the incident, and thus it was that many jewelers of the time were aware of only Mr. Kendrick's action in the matter. In the memoriam to Mr. Kendrick, published some years ago, are contained letters from creditors expressing the most profound admiration at the action of Lemon & Kendrick, for, as the firm had given up all their property and goods in payment to their creditors at the time of their failure which was all the creditors could ask or expect, there was no legal claim against them, and some creditors felt that money received upon such honorable principles should be appropriated to better than for ordinary business purposes; accordingly a considerable part of these payments was devoted to charity.

Mr. Lemon died on Dec. 24, 1869, and Mr. Kendrick on March 16, 1880, honored and praised by all who knew them, and leaving a priceless heritage to their descendants, who to-day live in the members of the firms of James K. Lemon & Son and William Kendrick's Sons.

SCHULZ & RUDOLPH,

IMPORTERS AND CUTTERS OF

..DIAMONDS..

AND OTHER PRECIOUS STONES.

SOLE AGENTS FOR THE CELEBRATED

JULES JURGENSEN,

COPENHAGEN,

Watches and Chronometers,

28 JOHN ST. AND 65 NASSAU ST., NEW YORK.

SAWYER & FAHR,

Newark, N.J.

Have the call on the New Brooches, Scarf Pins, Links and Charms, all in 14kt. Gold, with either **four leaf clover or forget-me-nots** (natural flowers) which are the very latest novelties for the Holiday Trade.

Stability.

Two of the most desirable features of any article of merchandise are stability in quality and stability in price. When the retailer buys goods that are always staple, both in price and quality, then he always knows exactly "where he's at." Articles of merchandise should not be fluctuating like stocks on the Stock Exchange and keep the retailer guessing as to what their quality will be to-morrow and their prices day after to-morrow.

Fahys "Honest" 14Fk. Gold Filled Cases

are eminently staple goods. No matter how the state of the market may be, up or down in qualities or prices, Fahys "Honest" 14Fk. Gold Filled Cases are always the same—prices low and reasonable—quality high and beyond question. The advantages of this to you are palpable. The prices of these goods always being the same, you have the assurance that John Smith, your next door competitor, can't undersell you on our goods. Moreover, when you want to order goods in a hurry from your jobber, you don't have to find out the prices first; but you can telegraph or cable him, or send your order by a flying machine, knowing all the time what the prices of the goods are to-day, what they will be to-morrow, and will, most likely, be in a year from now. Just you think that over for a little while and see if the policy we employ isn't to your advantage.

Ask your jobber to show you that new line of goods, guaranteed 25 years, solid gold bows and joints, hand engraved and "all around winners."

Have you received our November pamphlet? If not, send for one; it will interest you.

JOSEPH FAHYS & CO.

Established 1857.

FAHYS BUILDING, NEW YORK.

ONE CENT.

Can you afford to spend one cent to procure some "A 1" Christmas Advertising Cuts? If so, spend that cent for a postal card and let us know which one, if you don't want all, of the 3 advertising cuts herewith illustrated you wish us to send to you.

You Can Have Them for the Asking.



Mrs. Claus—It seems to me, Santa, that you are taking more watches than usual this year.

Santa Claus—Well, my dear, watches help to make men of the boys and, placed in Fahys 14k gold-filled cases, they will stand all the knocks and keep as good as new.

WARRANTED 14FK 25 YEARS

No. 1.



By Jinks!

Even football can't hurt my watch so long as it's in a Fahys case

WARRANTED 14FK 25 YEARS

They sell this wonderful case at

Z21
No. 2.



I didn't get a Watch!

Everything but what he wanted. But what he wanted most he didn't get.

When you think that a watch is one of the few things to give your boy that will last more than a year or two, you'll think it the best present after all.

Only put it in a strong, handsome case.

WARRANTED 14FK 25 YEARS

Z20
No. 3.

THE USE OF THESE CUTS IN YOUR LOCAL PAPERS WILL HELP TO "BOOM" YOUR CHRISTMAS BUSINESS BECAUSE

Fahys "Honest" 14Fk. Gold Filled Cases

are boomers in themselves, and because the cuts are attractive and timely.

JOSEPH FAHYS & CO.,

FAHYS BUILDING, NEW YORK.

BAWO & DOTTER,

Importers, Manufacturers and Commission Merchants,

26, 28, 30 and 32 Barclay St., New York.

Lines for the Jewelers.






Bric-a-Brac, Porcelains, Novelties, Art Pottery, China, Cut Glass, Clocks, Bronzes, Etc.

SURE WINNERS!

Are Jewelers' Findings from the Factory of

THOMAS W. LIND

67 Friendship St., Providence, R. I.

New Galleries
New Ornaments
New Settings

For the

FALL SEASON & FALL SEASON

WILLETS' ART BELLEEK CHINA

"HITS THE BULL'S EYE."



Write for illustrations and particulars to

WICKE & PYE, 32-36 Park Place, New York.

"Nothing Like It."



The Niland Cut Glass Co.'s Products

Write without delay.

WICKE & PYE,

32-36 Park Place, New York.

WM. L. GILBERT CLOCK CO.,

Manufacturers, FACTORIES, WINSTED, CONN.

SALESROOMS:

37 and 39 Maiden Lane, New York. 54 and 56 Madison Street, Chicago.
523 Market Street, San Francisco. Montreal, Canada.

The Connoisseur
Latest Information in Art Pottery, Metal Goods, Glass, Bronzes, Cut Glass, Bisque, Lamps, Fancy Goods, Etc.

The Rambler's Notes.

WHAT THE RAMBLER SAW AND HEARD AMONG THE DEALERS IN ART POTTERY, CUT GLASS, BRONZES, ETC.

A TAKING SUBJECT IN TERRA COTTA.

TO their line of terra cotta goods, the Levy & Dreyfus Co., 41 Barclay St. and 46 Park Place, New York, have made many pleasing additions, among them being a subject—an African slave



girl—that is proving very successful. The figure, which is in natural colors, is that of a nude black girl of the tropics, standing manacled against a stump. The form is well modeled and the features and expression are clearly delineated. The statuette may be had in different sizes.

*

POPULAR HOLIDAY ASSORTMENTS OF WILLETS' BELLEEK.

IT is at this season of the year that Wicke & Pye, 32 Park Place, New York, make a specialty of assortments of such small articles of Willets' art Belleek china as are readily sold for holiday gifts. Since this ware was first introduced to the jewelry trade, it has, owing to its perfect finish and many artistic features, taken a leading place among the jewelers' side lines of articles suited for presentation purposes. It is for this reason that the selling agents have gathered into small assortments the most available pieces for this season of the year and are now offering them to the jewelry trade. An adequate idea of the range of pieces which these assortments contain may be had from the illustrated sheets which Wicke & Pye are sending to jewelers who apply for them.

*

A GOOD LINE OF ART POTTERY FOR JEWELERS.

THE many additions made to the various lines of art pottery, bronzes, china, etc., carried for the jewelry trade by Bawo & Dotter, 26-32 Barclay St., New York, includes a fine assortment of St. Cloud pottery which has been previously mentioned in this column. This ware, it will be recalled, shows a decoration of shaded colors, such as deep, rich orange, brown and sometimes dark green, on the style of Rookwood ware. The new pieces include large and small pots and jardinieres, vases, urns, plaques and jugs of various shapes and sizes, and a host of small articles useful and ornamental.

*

NEW SEVRES VASES AND URNS.

SEVRES vases in an assortment larger and richer than any they have heretofore shown may now be found in the warerooms of Harris & Harrington, 32 and 34 Vesey St., New York. The usual sizes and styles are exhibited, but there are also large urns decorated in the style of very old Sèvres. Urns in this style have until now appeared only in small sizes. The vases are copies of a celebrated piece in the Louvre. Other new vases are of tall, slender and graceful shapes. Cobalt is the prevailing body color in the decoration of this ware.

*

THE "GRAND FEUR" COLORS IN CHAS. FIELD HAVILAND WARE.

STANDING in strong contrast with the many floral spray and other small decorations introduced this season by Haviland & Abbot, 29 Barclay St., New York, are the pieces decorated with deep borders of *grand feur* colors heavily ornamented with rococco gold. The decoration, which contains also a fine gold ornamentation at the center of each piece, is one of the richest and most expensive introduced this season in the Chas. Field Haviland china for which this firm are agents. But two colors appear in this decoration, namely red and dark forest green, the pieces in both treatments being equally beautiful. Chop dishes, comports, ice cream sets and dinner sets are the principal articles so ornamented.

*

THE CHARACTERISTICS OF ROSENTHAL'S COPENHAGEN WARE.

AMONG the many lines shown by Hinrichs & Co., 29 and 31 Park Place, New York, which are now proving very successful with jewelers is their assortment of Rosenthal's Copenhagen pottery and small novelties. The general effect of the cold blue colorings for which the Danish decorators are famous is here cleverly reproduced, the flower decorations of the original ware giving place to figures on the vases, ewers, urns, pots and pitchers. The plates, plaques and small articles for the table, desk and boudoir, however, contain Copenhagen flower decorations of many styles.

THE RAMBLER.

Foreign Notes of Interest.

In China only rich people use teapots; the poor make their tea in the cups as required.

Among the new fern pots seen in London is a pretty reproduction of the old swan shape pattern.

Globular shaped flower holders in pressed imitation cut glass are becoming very popular in England.

A pair of new parian figures represent a boy at play, trundling along his bowler; the companion figure is a girl skipping. Both are instinct with life and are well modeled.

Meissen china, decorated with small flowers on a white ground, is said to be getting quite popular in Europe in drawing room vases, over mantel ornaments, trinket sets and useful knickknacks.

Among the new flower stands is one

The Connoisseur.

(*Continued from page 49.*)

that may be utilized for several other purposes. It is composed of a large hollow shaped leaf flashed in two or three colors, yellow and pink predominating. Out of this grows a twisted leaf forming the vase. The effect produced is simply charming.

A large barrow has been opened on Barningham Moor, Yorkshire, and among other curiosities a small pottery urn, much broken, was turned up near one of the bodies. The urn was ornamented with a finely worked pattern of a small but pretty triangular form. The barrow is of very great age judging by the contents already dug out.

Coins or tokens made of porcelain have been current in various parts of the world. The Worcester Porcelain Co. issued shilling and two-shilling tokens in china about the year 1760. They read: "I promise to pay the bearer on demand two shillings (or one shilling) at the China Factory," and on the other side "W.P.C." in raised letters.

Firing and Coloring of Pottery.

DEALERS of pottery should possess some knowledge of the various processes embodied in the production of this ware. As to the firing and coloring of pottery the following may be said:

After a piece of ware is fashioned into shape, it is commonly fixed to permanence by burning before the glaze or color is applied. In firing, the ware undergoes a chemical process, the high temperature inducing the fusion of the binding elements in the clay, causing them to harden the mass. The first fire which hardens the clay is known as the "biscuit fire," and upon the biscuit ware decorations which are desired of absolute durability, as in the case of dishes, or of particular brilliance, as in the finer faiences, are applied by printing and hand painting in keramic colors. Then the glaze, ground to creamy consistence in water, is washed over the whole piece, and in a final glost fire it is melted to a transparent varnish, covering and protecting the decorations between it and the body.

The colors that are used must, in order to resist the high temperature requisite, consist of metallic salts and oxides, and these are all more or less soluble in melting glass fluxes. These colors must, therefore, be mixed to resist solution in the glaze that is used over them as much as possible, and the glaze must be of a character, that its solvent action in fusing is small, for in this property glass fluxes vary widely. Again, where glazed wares are to be gilded or decorated in easily fusible enamel and vitrifiable colors upon the glaze, the glaze must stand repeated fires, at a temperature lower than its melting point, in which these are fused and fixed without suffering devitrification. The composition of glass fluxes profoundly affects the tints produced in them by chromogenic oxides, and pottery decorated with colored glazes must be adapted to bearing a variety of these, though all must conform to the fundamental requirements of a uniform co-efficient of expansion and being perfect glasses. The service the chemist is called upon to perform in these matters is to supply data for the solution of these problems and difficulties that beset the potter by classifying or describing with positive factors, physical as well as chemical, the host of clay that geological, mining, and engineering work is constantly disclosing, so as to inform the practical worker what they will do under the kiln heats and under his glazes.

The most mysterious of the potter's trials lie in the fire, yet this is the proof to which all his work must be put. But this element, too, has been resolved by the chemist into its simpler phases, and the measurement of higher temperatures by simple and accurate means, and the analysis of the flame by simple apparatus that can be put into the hands of an fireman, are accomplished facts concerning which the potter can get full information from the chemist.

Novelties and Specialties

...FOR...

The Christmas Trade,

...IN...

Bric-a-Brac, Fine China and Glassware, especially adapted for the jewelers.

The Latest Productions

always in our assortment. We are now showing the FINEST LINE OF GLASSWARE ever exhibited, both in Rich and Cheap Decorations. The "CLOVER LEAF" Decoration from our own Carlsbad Factory is the hit of the season.

Charles Ahrenfeldt & Son,

50, 52, 54 MURRAY STREET, NEW YORK.

PARIS, LIMOGES, CARLSBAD, BERLIN, LEIPZIG, LONDON.

TWENTY FIVE PER CENT. DISCOUNT!

On Everything in FRENCH CHINA including a choice selection of this year's importations of CHOCOLATE POTS, CRACKER JARS, TEAPOTS, SUGARS, CREAMS, CUPS AND SAUCERS, PLATES, TRAYS, CHOCOLATE SETS, ICE CREAM SETS, FISH AND GAME SETS, BOUDOIR SETS, BRUSHES, ETC. —the fact is, a complete line is at your option.

25 % OFF

We have decided not to carry over a SINGLE ITEM IN OTHER LINES ALSO—and they'll go the same way. A near-time visit to our show-rooms is the best way we know of to demonstrate "HOW YOUR HOLIDAY RECEIPTS MAY BE FATTENED THROUGH A SMALL INVESTMENT. We'll do the demonstrating—that part costs you nothing.

25 % OFF

Hinrichs and Company,

Makers and Dealers, 29, 31, 33 Park Place, N. Y.

ENAMELERS

Of GOLD, SILVER AND PLATED JEWELRY, Enameled, Plain and in Colors

ALSO OF

SOCIETY EMBLEMS, YACHT AND COLLEGE FLAGS

All Varieties of Painted Enamel Work

S. S. WILD & SON,

179 Eddy Street, PROVIDENCE, R. I.

Correspondence Solicited.
Telephone Connection.

WOOD & HUGHES,

STERLING SILVERWARE MANUFACTURERS

New York Agents for the Derby Silver Co

FINE QUADRUPLE PLATED WARE.

No. 24 JOHN STREET, - NEW YORK.
206 Kearney Street, San Francisco, Cal.
HASKELL & MUEGGE, Agents.



Busy Jewelers

are those that are handling profitable side lines, and the most profitable of side lines are Music Boxes of the *right* kind.

Regina Music Boxes

are the right kind; they attract custom because they play over 1,000 tunes, because their steel tune discs are indestructible, because they have the strongest movement ever put in a music box with none of the weaknesses found in boxes of other makes, and because a customer will always come again for more tune sheets.

These boxes have handsomely polished cases in all kinds of woods, and can be sold from $7.00 up. Send for catalogue and prices.

REGINA MUSIC BOX CO., Rahway, N. J.

CHAS. ROSE, MINIATURES,

THE BEST.



On Watches, - $1.00
On Ivory, Colored, 7.50

NOTE LOW PRICES.

Studio, 192 Water Street
Office, 202 Broadway,
NEW YORK.

CAMPBELL-METCALF SILVER CO.
SILVERSMITHS,

ALL GOODS 925/1000 FINE.

Factory, Providence, R. I. Offices, New York and San Francisco.

AIKIN, LAMBERT & CO.,

MANUFACTURERS OF

FINE GOLD PENS, HOLDERS, PENCILS, TOOTH PICKS, and NOVELTIES.

PAUL E. WIRT FOUNTAIN PENS, at new and lower prices . . .
MERCANTILE FOUNTAIN PENS, guaranteed to give satisfaction.

Catalogues with terms and discounts furnished to the trade.

BRANCH, 103 STATE STREET - - - CHICAGO.

AIKIN-LAMBERT JEWELRY CO.,

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Hour and half hour movements with brass or painted dials.

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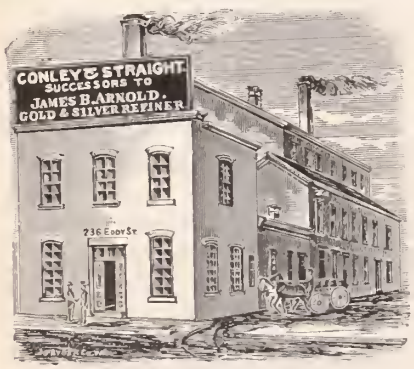
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ASSAYERS, REFINERS AND SMELTERS,

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If so it will be to your interest to try us with your waste of all kinds containing Gold and Silver.

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THE JEWELERS' CIRCULAR

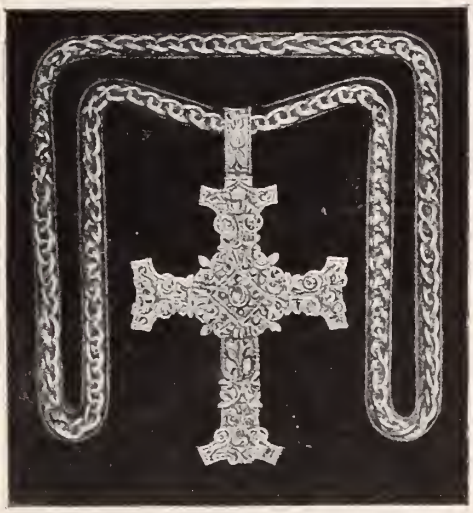
AND HOROLOGICAL REVIEW.

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VOL. XXXV. NEW YORK, WEDNESDAY, DEC. 8, 1897. No. 19.

FRANCE'S GIFTS OF JEWELS TO KING MÉNÉLIK.

MR. LAGORDE, the chief of the mission sent to Ethiopia by the French Government, has presented to Emperor Ménélik a throne of a peculiar shape, which will be used as a bed of justice. On audience days the sovereign, "Lion of the tribe of Judah," sits *a la Turque* cross legged between two cushions, and thus receives his high dignitaries. The throne is made entirely of carved wood, gilt; it is of a Roman-Byzantine style, the design being punctuated with green and red, the colors of Ethiopia. The hangings, in purple silk damask, are adorned with fringes, tassels, galloons and embroidery in fine gold. The whole work was designed and executed at Pussielgue-Rusand, Paris, in five weeks. Together with this throne, the French Government has sent to Ménélik a cross in worked gold inlaid with amethysts and garnets, hanging from a massive gold chain of one row. The Empress Taitou has received a cross of dainty workmanship, decorated with pearls, sapphires and turquoises. It is held by a chain of three rows, weighing half a pound. Four small cosses in the same style were offered to the children of the Emperor.



NECKLACE PRESENTED TO KING MÉNÉLIK.



NECKLACE PRESENTED TO QUEEN TAITOU.

A Clock in Court.

A CLOCK case was "wound up" in a curious manner in the Marylebone County Court, says the London, Eng., *Telegraph*. The dispute arose out of an "Empire" timepiece which the plaintiff valued at 30s., and the defendant said was worth nothing at all, because it would not go. He fancied the article because on the forepart of it was a sculptured representation of Napoleon crossing the Alps, and as he was a great admirer of the Corsican Ogre, and looked upon him as a sort of personal friend, he purchased the clock, principally for the sake of the Emperor, but in the hope also that it would keep time. In the latter he was grievously disappointed. The only thing it did was to strike the hours with a persistency which became monotonous—sometimes for half a day without stopping—but the hands moved not. At the suggestion of the Judge the clock was produced in court, and, to the amazement of the defendant, it at once commenced its tick-tack, and proceeded with so much force as soon to be two hours in advance of the court timepiece. After such ocular evidence the Judge was bound to give judgment for the plaintiff, but no sooner was this done than Mr. Rooth, the barrister who appeared for that gentleman, offered the defendant 30s. for the erratic timepiece. It was accepted, the money was at once handed over and the counsel became the possessor of an "Empire" clock which is probably worth double the sum mentioned.

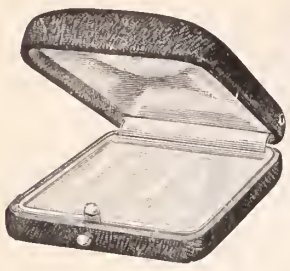
Master Key in a Finger Ring.

A CINCINNATIAN, lately returned from England, says he saw a rather novel innovation in the way of a master key. At a country place at which he stopped he was surprised to see the host unlock the gateway with a small key, which was hidden in his seal ring, and further was surprised when the host unlocked his secretary with the same key. The American was curious to know something about the key, and he was told it unlocked every door in the house, including the wine cellar, the cases and the closets. But this key was the only one that would do this. The butler's key unlocked his domain, the housekeeper her's, but they could not unlock each other's doors. The master key was the only one for all. As he wore it in a ring, he would always have it with him.

Our Now Famous

MOROCCINE BOXES,

FOR WATCHES, JEWELRY AND SILVERWARE.



Are as good and better than ever; they are competing for supremacy with our

FINE SILK VELVET BOXES,



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The "Imperial" Collar Button.





Patent Applied For.

Made in 10, 14 and 18k. Gold, and in Silver.

Head turns on a pivot with a spring arrangement, enabling you to have button in proper position when inserting into or removing from buttonhole.

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THE SWAN FOUNTAIN PEN.

Reputation World Wide.
Made upon Distinct Principles.
Is a Compressed Air Pump.
Simply Wet the Insides to Provoke.
an Energy.

W. W. Stewart, Inventor and Patentee.

A variety of Styles and Prices

3 Sizes Safety Swans.
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MERCANTILE FOUNTAIN PENS, guaranteed to give satisfaction.

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19 MAIDEN LANE, NEW YORK.

Mainsprings

of the first quality.

The E. F. B. Recoiling, price $15.00 per gross.

" Golden L. C. R., " 12.00 "

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The above special brands have all stood the test required by careful repairers, and the fact that they have held the trade should be sufficient proof of their superior quality. We carry the line complete for all makes of American watches, and can fill your orders promptly.

Our Special Mounted Balance Jewels for all makes of American watches at $7.50 per gross have no equal for the money. A trial gross will convince you of their superior finish.

We are also SOLE AGENTS for the E. N. PARKER TWEEZERS and MAGIC REPAIR CLAMPS.

Yours respectfully,

L. C. REISNER & CO.,

Importers, Manufacturers and Jobbers.

Dealers in Watchmakers' Tools, Material and Supplies.

Lancaster, Pa.

Woman's Fancies.

WOMAN'S mind is fickle, and the superficial and gaudy is apt, for a time, to supersede in her mind the solid and substantial. The latter, however—the solid and substantial—after all, holds the highest place in her affections.

A handsome gold watch is the sort of Christmas present that deserves a place in the category of the "solid and substantial." Thoughtful gift givers are as well aware of that as you are, and hence, your holiday stock of solid gold cases ought to be particularly large and attractive.

The Brooklyn Watch Case Co.

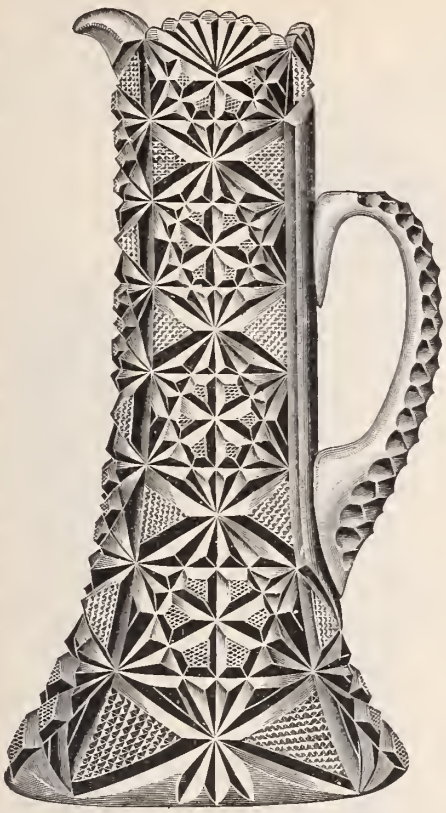
are now showing some of the most exquisite lines of gold watch cases ever produced, and a representation of their goods in your stock will mean an increase in the volume of your business.

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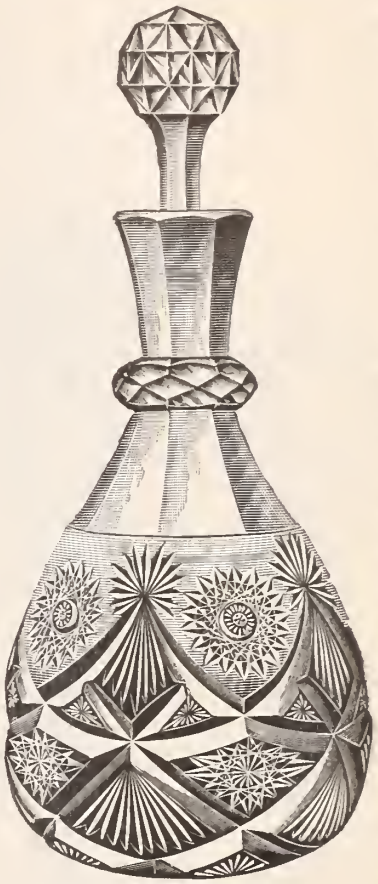
Mounting.

Special, new cuttings constantly coming out. We make our own blanks so can give the trade exactly what they want. The famous Mt. Washington Glass Works are owned and operated by ourselves.

Lots of New Pieces in Hollow and Flatware, China, Lamps, Novelties.

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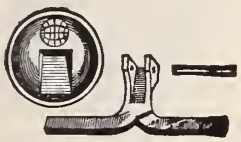
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THE BEST is THE CHEAPEST after all.

THE only secure and simple arrangement for Interchangeable Stone Initial and Emblem Rings. Made in all desirable styles.





Globe Lever

BUTTON BACK.

Post can be attached to any button.

"IT HAS NO PEER."

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The "Bryant" Rings.

Are so generally known and respected for their standard quality, excellent finish and attractive appearance that if all

RETAIL JEWELERS

will call their customers' attention to our trade-mark as herewith stamped inside every ring, they will secure an easy sale.



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M. B. BRYANT & CO.

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OLDEST RING MAKERS IN AMERICA.

The Australian Opal Co.,

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Importers and Cutters.

RUBIES, SAPPHIRES, EMERALDS, CATS' EYES and all kinds of FANCY STONES.

Our Five Leading Patterns

IN STERLING SILVER,

each of which is made in a complete set of fancy pieces.

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"LOUVRE"
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MADE IN
MEDIUM WEIGHTS.

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MADE IN
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"LUCERNE"
TABLE SPOON



MADE IN
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MADE IN
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Factories: Wallingford, Conn.

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SAN FRANCISCO,
120 Sutter Street.

The New Cuban Tariff.

The Provisions of the New Cuban Tariff of Interest to the Trade.

WASHINGTON, D. C., Nov. 27.—The new Cuban tariff went into effect on Sept. 9, 1897, and by its provisions jewels that have the appearance of having been used and those in the possession of travelers are admitted free of duty. The dutiable provisions are as follows:

11. Crystal and glass imitations of crystal, including bottles, glasses, cups, lamps, and other articles for the table and for illumination, whether white or colored:

(a) In cut, engraved, or gilt articles, D. D., $16.568, R. D., $9.26 per 100 kilogrammes, gross weight.

(b) In other articles, D. D., $8.797; R. D., $5 per 100 kilogrammes, gross weight.

The tare allowance on the above clauses, if in boxes or barrels, is 30 per cent.; in cages, crates, baskets, 20 per cent.; in single boxes, 25 per cent.; in double wooden boxes, 30 per cent.; in any other packages, 20 per cent.

14. Glass and crystal in figures, jars, flower pots, and similar ornaments for the dressing table and rooms, crystals for spectacles, eye glasses and watches, stones or imitation of fine or precious stones, and enamels, D. D., .555c.; R. D., .509c per kilogramme, gross weight. Tare allowance for single packages, 35 per cent; in two or more packages, 40 per cent.

CLASS II.—METALS AND ALL MANUFACTURES IN WHICH A METAL IS THE BASE.

22. Gold and platinum, in ornaments or jewelry, with or without precious stones or pearls; silver, in ornaments or jewelry, with precious stones or pearls, and precious stones, pearls or seed pearls, loose or unset, duty $6.945 per hectogramme, net weight.

23. Gold or platinum, worked in any other form or articles, duty $2.592 per hectogramme, net weight.

24. Silver in ingots, bars, plates, leaves or dust, duty $2.407 per kilogramme, net weight.

25. Silver, in ornaments or jewelry, without precious stones or pearls, $1.389 per hectogramme, net weight.

26. Silver worked in any other form or articles, and platinum in ingots, duty $7.408 per kilogramme net weight.

235. Watches. (a) Gold watches and chronometers, $2.778 each. (b) Silver watches and watches of other metals, .926 each.

236. Clocks with weights and alarm clocks, .36c. each.

237. Works of wall or mantel clocks, finisned, whether in the case or not, .72c. each.

Extra pieces are to be assessed at the rate of D. D. .648c., R. D., .556c. per kilogramme, if they are made of steel; duty to be paid on boxes if they are of paste board.

Those of other metals or alloys shall be assessed under the items to which they belong.

Cases, pedestals, lanterns, and other accessories as manufactured articles under the items to which their material belongs.

The works of wall and mantel clocks in an unfinished state are dutiable at D. D., $3.704; R. D., $1.852 per kilogramme, gross weight.

Works in an unfinished state (en desbaste) are those which are worked roughly and with the file, without the escapements, and to which the hair-spring (minuteria) is not attached, and in which the last wheel is untoothed.

When the clock works come in the cases, pedestals, etc., and the importer does not wish to separate them for examination, the weight of the works and the dial shall be held to be one kilogramme and the rest shall be assessed in the manner prescribed in the preceding clause.

303. Amber, jet, tortoise shell, ivory, and mother of pearl: (a) In the rough, D. D., $1.112; R. D., .926, net weight. (b) Manufactured, D. D., $3.47; R. D., $1.666, net weight.

304. Horn, whalebone, celluloid, meerschaum and bone, and imitations of any of these articles, or of those in the preceding paragraph, .555c. per kilogramme, net weight if in the rough. When manufactured, D. D., $1.296; R. D., $1.112 per kilogramme, net weight.

The discriminating duty is charged on goods of foreign consumption. The gross weight includes the weight of all vessels or boxes, deducting the tare specified. Net weight includes the weight of the paper, tape, packing or inner articles in which goods are packed, if they are not boxes or cases.

The Men Who Burglarized Smith & Peterson's Store.

MENOMINEE, Mich., Nov. 30.—Leonard Lutomski, alias James Green, was arrested to-day with a companion. They registered at the City Hotel as J. Brooks and C. Dean. They are in jail. Lutomski is wanted at Kewaunee for jail breaking, having escaped while awaiting trial for burglary.

Lutomski is wanted here on a charge of being one of two burglars who, on the night of April 6, 1896, blew open the safe in Smith & Peterson's jewelry store and stole more than $200, 50 watches, several trays of rings, charms, chains and other jewelry and two revolvers. Lutomski had a valuable watch, supposed to have been stolen from an Escanaba store. It is a Raymond nickel movement, No. 3,920,658,

W. C. Sherman Falls and Telescopes Himself.

ORLANDO, Fla., Nov. 30.—W. C. Sherman, jeweler, is shorter than he was some days ago, and is in bed at his home from the effects of the shock which brought about this result. He with two friends was out bird hunting. They were driving at a sharp trot when one wheel of the wagon struck a stump. The horse went on, carrying the harness, cross bar and singletree of the wagon with him. The suddenness of the stop precipitated the three men, three guns and two dogs over the front of the wagon. Mr. Sherman, who was on a rear seat, went into the air, and came down on his head, telescoping himself. He is quite severely hurt, and has been confined to his room for several days.

Death of Mrs. Everett LaFrance.

ELMIRA, N. Y., Dec. 1.—Mrs. Everett LaFrance, of this city, died Monday night in San Bernardino, Cal. About three months ago Mr. LaFrance disposed of his interest in the firm of LaFrance & Swartout, in order that he might travel with Mrs. LaFrance for the benefit of her health. They left about six weeks ago for southern California, hoping that the milder climate might be beneficial, but since her arrival there Mrs. LaFrance had steadily failed. The remains will be brought to this city. Mrs. LaFrance is survived by her husband and one son, Howard.

Proceedings of the American Horological Society.

CHICAGO, Ill., Nov. 25.—The regular meeting of the American Horological Society was held on Thursday evening, Nov. 18, President Strickler in the chair. The regular routine business was transacted. S. C. Carding, Shawnee, O., was unanimously elected to membership. The committee on entertainment reported that the Moseley Lathe Co., Elgin, Ill., had donated to the society a Moseley 1x2 hard lathe with a very complete set of chucks, and the committee had decided to offer this lathe as a prize for the best essay on "The American Lathe and Its Use in Watch Repairing," subject to the following rules, which have had some changes made in them since the announcement made about a month ago:

1. The subject for essays to be "The American Lathe and Its Use in Watch Repairing."

2. Essays are to treat not only of the use of the lathe proper, but also its accessories, such as pivot polishers, wheel cutters, grinders, etc., for the use of the watchmaker.

3. All essays submitted in this competition are to be written on one side of the paper only, in the English language, and no essay consisting of less than one thousand words will be considered.

4. The essays may be illustrated or not as the writer may elect, but if illustrated, all drawings must be made on white cardboard in India ink, and must accompany the manuscript.

5. Each essay, and each drawing accompanying the essay, must be marked with a nom de plume selected by the author and must bear no other name, either printed or written, and essays must be mailed in plain envelopes or wrappers, without printed addresses. Accompanying each essay must be sent a plain envelope, enclosed in which must be a card bearing the nom de plume and also the real name of the author.

6. All essays in this competition must be mailed to the secretary, Geo. H. Hazlitt, 373 Dearborn St., Chicago, and must be in his hands on or before the first day of March, 1898, and an award will be made by the judges as soon thereafter as the essays can be read and passed upon.

7. All essays sent in competition for this prize shall remain the property of the American Horological Society whether they receive a prize or not.

8. No limit is placed on the length of any essay, providing it consists of over 1,000 words.

9. The essays will be read at the regular monthly meetings of the society in the order of their receipt, and on March 1 all essays will be turned over to the judges, Messrs. Theo. Gribi and Franz Lorenz, who will read all essays and decide which is the most meritorious. After the announcement of the nom de plume of the winner the small envelopes will be opened at the next regular meeting of the soceity thereafter and the real name of the winner will be announced.

10. Should less than six essays be offered in competition or should the judges decide that none of the essays are worthy of the prize, the society reserves the right to withhold said lathe and offer it later in another series.

The committee also reported that the Waltham Watch Tool Co., Springfield, Mass., have donated a fine Hopkins' lathe with tail stock, which will be offered later as a prize. The thanks of the society were tendered to these donors.

P. H. Bettman, of the Parker Clock Co., donated some excellent specimens of die work in brass, and Carl Marfels, of Berlin, Germany, has donated a copy of a beautiful illustrated volume on antique watches and a splendid lithograph in colors of the coat-of-arms of the watchmakers of Ger-

To Secure a

Contented Customer

Sell him a Krementz One-Piece Collar Button, for dress shirts, as represented by cut.

Krementz Dress Shirt Collar Button

Guarantee.

If from **ANY CAUSE** one should get damaged, either in the hands of the *dealer* or *wearer* a new button will be *given in exchange.*



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PATENT SUSTAINED BY U. S. SUPREME COURT.

Made in three sizes known as

7L, 8L and 9L

The Standard American Collar Button.

Extra Long Post. Extra Width of Back.

Solves All Collar Button Problems.

1, One Piece; 2, Never Break; 3, Head Right Shape; 4, Post Right Length; 5, Easiest to Button; 6, Stays Buttoned; 7, Easiest to Unbutton;

8, No Lever or Twist to Bother.

9, No Repairs—Customer gets new for old one without charge in case of accident of any kind.

18K., 14K., 10K., Gold, Sterling Silver and Own Make 14K. Rolled Plate.

Krementz & Co.,

49 Chestnut St.,
Newark, N. J.

many. This coat-of-arms is 13x18 inches and is lithographed in black, silver, gold, red and yellow, and is a beautiful example of the lithographer's art. The thanks of the society were tendered to these donors.

H. O. Deuss exhibited a clock with a unique escapement invented by him, which he calls a single pallet lever escapement.

Electrotypes of the Society's coat-of-arms will be furnished to all members of the Society for use on their business cards or stationery upon receipt of 25 cents and postage. Requests for same should be sent to the recording secretary.

Manufacturing Jewelers' Board of Trade Matters.

PROVIDENCE, R. I., Dec. 4.—As the date for the annual meeting of the board occurs on Christmas Day, this year, the meeting will be held on Monday, the 27th inst., when the board of directors will be elected.

The monthly meeting of the board of directors will be held on Friday, the 17th inst., at 10 A. M.

Secretary Marcus W. Morton has been entertaining, the past week, his father, Rev. A. A. Morton, who, although in the 94th year of his age, is hale and hearty, and recently traveled to this city from Maine. Up to about eight years ago he had preached the Gospel for 66 successive years.

Thieves Plunder S. T. Marcy's Store While He Is at Supper.

DETROIT, Mich., Dec. 3.—While jeweler S. T. Marcy, White Pigeon, Mich., was at supper, burglars broke into his store in the heart of the town, stealing 15 gold watches, 50 gold rings and eight gold pens and holders. Mr. Marcy was absent only half an hour and left the store well lighted. The robbers crept behind the counter and stooped so as to avoid being seen from the street. Many valuable watches were left hanging in the window, and a large amount of cash was in the till. The thieves would have had to stand up in order to reach them. No clue.

Another Dividend for the Creditors of the Rockford Watch Co.

ROCKFORD, Ill., Dec. 1.—Assignee French will declare another dividend for the creditors of the Rockford Watch Co. before Jan. 1. Business at the factory is steadily increasing and hardly a day passes that Mr. French does not book some good orders. He is taking on extra force as fast as he can secure them, but he is engaging only old, experienced hands. He expects to make an addition of eight or ten men to the force in a few days. They will come from Elgin.

G. D. Parsons has closed the Rockford Watchmakers' Institute, Rockford, Ill., and will take a vacation for a month or so. He will announce the reopening of the Institute in THE CIRCULAR.

Alfred H. Smith & Co.,

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LONDON:
33 Holborn Viaduct.

Diamonds,
Rubies,
Emeralds,
Sapphires,
Pearls, &c.

Mounted Goods also.

We aim in our Chicago, as well as in our New York office, to carry a stock of the above goods to meet all demands of the Western as also of the Eastern markets.

Our Chicago branch is the only thoroughly equipped office in the West representing a New York Importer's Stock, and orders sent there from the Western States will receive the most prompt attention and be filled at the lowest rates consistent with the quality demanded.

Memorandum goods sent to dealers. References requested from those unknown to us.

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IMPORTERS OF

Diamonds and Precious Stones.

DIAMOND JEWELRY.

170 Broadway, New York.

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John F. Saunders, Cutter and Importer of

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FINE PEARLS A SPECIALTY.

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PEARLS, DIAMONDS AND PRECIOUS STONES,

Agents for Bohemian Garnet Goods, Enamel Lockets and Coral Jewelry,

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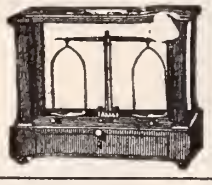
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MAKERS OF STERLING SILVERWARE,

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Established 1859 Manufacturer of FINE BALANCES AND WEIGHTS for every purpose where accuracy is required. 59 Nassau Street, cor. Maiden La. N. Y. Repairs, (any make) promptly made.



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DIAMONDS,

MANUFACTURERS OF

Gold Rings and Thimbles,

68 NASSAU STREET, NEW YORK.

RING FACTORY, 33-43 GOLD STREET, NEW YORK.
DIAMOND CUTTING WORKS, 142-146 W. 14TH ST., NEW YORK.
LONDON OFFICE, 29 ELY PLACE.
CHICAGO OFFICE, 149 STATE ST.

The Bowden Rings

ARE COMPLETE IN VARIETY, CORRECT IN QUALITY AND PERFECT IN FINISH. WE MAKE EVERY VARIETY OF FINGER RINGS

J. B. BOWDEN & CO.,

3 MAIDEN LANE, NEW YORK.

Fashions in Jewelry, Silver Ware, Bric-a-Brac, Etc.

A LADY'S RAMBLES AMONG THE JEWELERS.

There is an increased demand for fine tortoise shell goods.

*

Writing table accessories in Dresden ware are again very popular.

*

Flexible bracelets divide favor with the more formal bands and bangles.

*

Fascinating little slides, enriched with gems and enamel, are worn with neck ribbons.

*

Women now decorate the collar band with two or more jeweled pins of unique designs.

*

Bronze paper weights from Vienna afford miniature but exceedingly faithful studies of animal life.

*

Doulton tea pots, sugar bowls and creamers, in cased sets, are convenient for presentation purposes.

*

Among seasonable articles of popular prices are covered steins, with raised figures and German inscriptions.

*

The most attractive decoration for the hair is a diamond ornament of broad inclination and glittering surface.

*

That dainty little machine, the letter scale is now to be found on many women's desks. The height of luxury is obtained in the sterling silver scales.

*

There seems no limit to the diamond combs, hair ornaments and jeweled aigrettes with which women now adorn their heads whenever they don evening gowns.

*

Novel skins and unique designs characterize the newest leather goods. Mexican alligator, bison skin, Russian leather, rhinoceros and elephant's hide and all the standard kinds are employed.

*

Failing the real gems, women can fall back on the imitation jewelry, for happily the setting of the imitation stones is executed with so much care and taste that the least valuable becomes an artistic ornament.

ELSIE BEE.

Pauline Williams, Rossland, B. C., has taken steps toward securing a larger share of the reward offered by the Provincial Government for information which she gave leading to the arrest of the man Black, convicted in San Francisco of taking the goods stolen from Challoner, Mitchell & Spring's jewelry store, into the United States. The police have offered her $250 as her share, the balance of the $1,000 to be divided among the detectives.

Importations at the Port of New York.

Week Ended Dec. 3, 1897.

China, glass and earthenware:	
China	$44,263
Earthenware	13,788
Glassware	16,957
Instruments:	
Musical	10,042
Optical	8,691
Philosophical	2,637
Jewelry, etc.:	
Jewelry	1,755
Precious stones	189,842
Watches	17,465
Metals, etc.:	
Bronzes	577
Cutlery	4,724
Dutch metal	2,334
Platina	37,958
Silver ware	1,130
Miscellaneous:	
Alabaster ornaments	138
Amber	1,139
Beads	1,057
Clocks	3,422
Fans	5,158
Fancy goods	6,401
Ivory	7,643
Ivory, manufactures of	544
Marble, manufactures of	441
Statuary	1,742
Shells, manufactures of	8,409

Regarding Bassett's Discovery of a Turquoise Mine.

The newspapers of San Francisco and vicinity have recently been publishing sensational accounts of an alleged large find of turquoise in the Mojave Desert, south of Death Valley, by T. C. Bassett, an engineer, as recorded in THE CIRCULAR recently. The San Francisco *Examiner* of Nov. 21 went further than its contemporaries, and in an illustrated article giving detailed descriptions of the find of the "turquoise mine" and the amount and quality of the turquoise, quoted the following as an extract of a letter from Tiffany & Co. on the subject, to whom, it stated, Bassett submitted samples of his find:

"'The turquoise samples you send are the finest that have come to my notice in some time. They are fully up to the best grades of Persian turquoise in every respect. We were aware that turquoise was found at a point in New Mexico, but had no idea that America could turn out such fine specimens as those you submit to us. We congratulate you upon your lucky find.' * * * Extract from Tiffany & Co.'s letter."

Charles T. Cook and George F. Kunz, of Tiffany & Co., to whom the above extract was shown, stated emphatically, after an investigation of their correspondence, that this purported extract of a letter from them was absolutely false and without foundation. "Tiffany & Co.," said Mr. Kunz, "do not express opinions, and, in the case of Mr. Bassett, did not even see the turquoise they are alleged to have praised. You may state that the extract is wholly untrue."

ESTABLISHED 1840.

CHESTER BILLINGS & SON,

SUCCESSORS TO

RANDEL, BAREMORE & BILLINGS,

IMPORTERS OF

DIAMONDS,

AND OTHER PRECIOUS STONES.

FINE PEARLS A SPECIALTY.

MANUFACTURERS OF

DIAMOND JEWELRY.

A Large Stock of Fine Mounted Goods Constantly on Hand.
Goods sent on approval and Insured in Transit.

Diamonds Cut, Recut and Repaired.

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29 Maiden Lane,
NEW YORK.

1 St. Andrews St.,
Holborn Circus,
LONDON, E. C.

ESTABLISHED 1841.

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CARTER, HASTINGS & HOWE,

MANUFACTURERS OF

GOLD JEWELRY,

15 MAIDEN LANE NEW YORK.

A. CARTER.
C. E. HASTINGS, C. R. HOWE
W. T. CARTER, W. T. GOUGH.

FACTORY, NEWARK, N. J.

TRADE  MARK

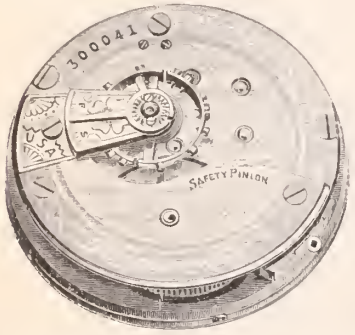
The Mauser Mfg. Company,
SILVERSMITHS,
14 East 15th St., New York.

RETAIL JEWELERS,

should test, critically examine, and compare the

TRENTON MOVEMENTS

with any other low priced movement on the market. Their undeniable superiority will be clearly proven beyond question.



No. 70, 7-Jewels. Price $4.50. (Circular Discount.)

They contain all the essential features of expensive watches.

Write for Price List. Order from your Jobber.

Trenton Watch Co., TRENTON, N. J.

MOUNT & WOODHULL,

LATE WITH

RANDEL, BAREMORE & BILLINGS,

DIAMONDS,

OTHER PRECIOUS STONES, PEARLS, ETC., DIAMOND JEWELRY.

26 MAIDEN LANE,

(Southwest corner Nassau Street,)

JOHN C. MOUNT, ADDISON W. WOODHULL. NEW YORK.

J.B. & S.M. Knowles Co.,

Silversmiths,

PROVIDENCE, R. I.

TRADE MARK

Sterling 925-1000.

Makers of { APOLLO. LEXINGTON. ANGELO.

DON'T FORGET THE JEWELERS' CIRCULAR PUBLISHING CO.'S BOOK LIST when in want of any technical book in the Jewelry or Kindred Trades.

Collector Bidwell Orders Payments of Drawbacks to be Withheld.

Collector Bidwell, of the port of New York, has caused considerable excitement in customs circles by ordering all payments of drawbacks to be withheld pending an investigation. His action is based upon representations that have been made to him that the customs brokers who are identified with this class of business are not within the meaning of the Treasury regulations, "agents" of the exporters they claim to represent. The matter is of much importance and will undoubtedly be immediately carried to court in case the brokers cannot prevail upon the Treasury Department to overrule the Collector.

The Collector's action is regarded as inopportune and as not being justified unless he has evidence that frauds upon the revenue are being perpetrated. J. M. Comstock, Chief Clerk of the Treasury Department, is at present in New York investigating the necessity of modifications in the drawback regulations. In an interview Mr. Comstock said : "My present visit to New York is to investigate the working of the present regulations covering the payment of drawbacks on imported materials which are used in the manufacture of domestic articles and are afterwards exported. The object of the drawback privilege is to place our manufacturers on a par with foreign manufacturers as regards foreign trade in manufactured products. In having to pay no duty on those materials which they use they can afford to put their prices in competition with those of foreign manufacturers. This is a business that has constantly increased in extent, as the manufacturers have availed themselves of the opportunities to manufacture for the foreign trade. It may be said that there is really no disadvantage to the Government in allowing a refund of duty under those conditions because the work could not be done on any other terms, as the importations would not take place at all if they could not in that way. Many of the manufacturers are located in the interior and merchandise has to be sent to the seaboard for shipment, and it is essential to the safety of the revenue that the strictest supervision be exercised over these exportations, and that the most absolute evidence should be produced as to the quantity, nature and value of the articles on which drawback is claimed.

"The constant change which takes place in the methods of business at the large ports, as far as it relates to the rapidity of operations, makes it necessary for the department occasionally to modify regulations which have been based on more deliberate methods. For instance, at about the hour of closing the Custom House a cable order may be received to ship by a vessel loading at this port and about to sail, and it is too late to file preliminary papers at the Custom House, when it is necessary to devise some other evidence of shipment which might be utilized by the exporter in addition to the regular process now required. A conference was held with persons interested in this exporting business and agents representing persons so interested to learn exactly where the friction occurs and to devise suitable methods satisfactory to both the Government and the importer by which the matter can be arranged. It is believed that a satisfactory solution can easily be reached."

Clerk's Vigilance Prevents a Burglary by Two Youths.

HOLYOKE, Mass., Nov. 30.—An officer arrested a couple of juvenile burglars early this morning while they were in the act of "cleaning out" Crosby's hardware and jewelry store, Main St. The attention of Ernest Webb, a clerk in the store, was attracted by a sudden turning out of the light in the store. Webb lives over the store and the light shines through a skylight into his room. He peered into the store and saw two forms grouping around behind the counters. An officer was summoned, and the two entered the store.

The burglars ran down into the cellar and then up a flight of stairs to the front of the block and out into the street. They were followed and caught after a warm chase. They gave their names as Robert Wenzell, 17, and Paul Krause, 16. Their pockets were filled with knives, revolvers and tools, which they had taken from the Crosby store.

Collection of Gems for the State Museum of North Carolina.

RALEIGH, N. C., Dec. 3.—The collection of North Carolina gems, made by the late Professor J. A. D. Stevenson, of Statesville, is secured for the State museum by Secretary Ramsey and ex-Secretary Bruner. Only one collection of its kind is so fine, that of Col. Dement, of Pennsylvania

W. D. McLean, Troy, N. Y., has added a line of stationery to his jewelry business.

BUY BARROWS' CHAIN

Leaders in Scientifically Cut Diamonds.

Dealers in Solid Gold and Filled Cases and all Makes of American Movements.

We solicit direct mail orders for movements as we do not deliver same from travelers' stocks. Customers are thus assured of getting movements fresh from the factories.

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R. B. LESTER & CO.

3 MAIDEN LANE, N. Y.

IMPORTERS OF

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MANUFACTURERS OF

Fine and Artistic Jewelry

TO ORDER.

All demands for Watches, Jewelry, etc., executed upon a commission basis at the lowest possible price for cash. We buy in a manner to merit trade. Cash talks. Try us.



CLUB BADGES,
SCHOOL PINS,
RINGS,
PRIZE MEDALS,
ETC.

DESIGNED AND MADE BY...

HENRY C. HASKELL,

11 John Street, New York.

Dealers requested to send for Design Plates.

A. J. COMRIE,

AUCTIONEER,

22 John St., N. Y.

SPECIAL SALESMAN OF WATCHES, DIAMONDS BRIC-A-BRAC, FOR ESTABLISHED JEWELERS.

WRITE FOR PARTICULARS.



10 and 14 K.



Single Piece Pipe Stem.

A NEW DEPARTURE

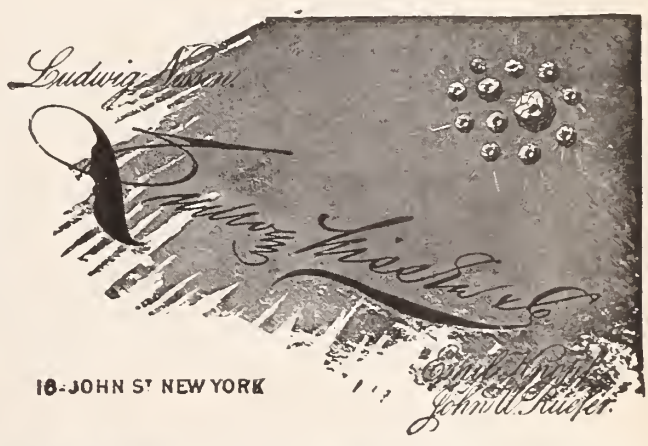
10k. JEWELRY, with the QUALITY STAMPED on EVERY PIECE, and guaranteed by the maker. Every jeweler to protect himself should insist on buying goods with the quality plainly stamped

ASK YOUR JOBBER FOR GOODS MADE BY...

HANCOCK, BECKER & CO.,

PROVIDENCE, R. I.

We carry the largest, finest and most complete line of Mounted Diamond Jewelry of any house in America.



BRACELETS

SOLD BY ALL JOBBERS

The Death of Alfred F. Cross.

The announcement in last week's issue of THE CIRCULAR of the death of Alfred Ferdinand Cross, president and treasurer of the corporation of Cross & Beguelin, 17 Maiden Lane, New York, was received with universal sorrow by the jewelry trade in general and in particular by Mr. Cross's associates in the jewelry district of New York. The deceased had been far from well for several years, suffering from a valvular trouble of the heart, but had been confined to his home at 101 Columbia Heights, Brooklyn, only for two weeks. After Mr. Cross took to his bed he grew gradually weaker, and died Tuesday evening, Nov. 30.

Alfred Ferdinand Cross stood prominently among the foremost men of his line and may truly be said to have been one of the pillars of the jewelry trade. He was born in Bath, Me., in 1833 and began his business career in New York when about 15 years old. This was in 1848, when he entered the employ of R. Tenney, then a retail jeweler at 261 Broadway. After remaining in the retail business a few years, Mr. Cross, in the early '50's, accepted a position in the business of the late Henry Ginnel. With Mr. Ginnel he remained about 10 years, during which time he mastered the details and requirements of the watch importing and material business, and became widely known and popular with the jewelry trade generally.

In 1860 Henry E. Beguelin, a nephew of Mr. Ginnel and son of Henry Beguelin, the former well known watch manufacturer, also entered Mr. Ginnel's employ. Three years later Mr. Cross and Mr. Beguelin decided to go into business for themselves and formed the firm of Cross & Beguelin, opening an office on the third floor of the building then at 21 Maiden Lane. They started as importers of watches and materials, and, owing to the high reputation borne by both members, the firm rapidly built up a business that was destined to become one of the largest in its line. At 21 Maiden Lane the firm remained for 28 years, moving in February, 1891, to the present store at 17 Maiden Lane. Henry E. Beguelin died at Saratoga, N. Y., Aug. 20, 1892, and Mr. Cross, after continuing the business alone for a short time, incorporated it in February, 1894, with a capital of $300,000. This he did, as he stated at the time, in order to facilitate matters in case of his death and to preserve, for at least half a century longer, the name of Cross & Beguelin which had then existed for 31 years.

The death of his partner between whom and the deceased the closest friendship existed, was a great blow to Mr. Cross and one from which he never fully recovered. Another event which he felt deeply and which also told greatly upon him was the death, last April, of Henry Cottier, the secretary of the corporation and for years bookkeeper of the old firm. During the last few months Mr. Cross's feeble condition was very apparent, but, by his inherent pluck and the intense will and energy for which he was noted, he continued going to business until almost the last moment. The deceased was a man of quiet, genial temperament, noted for his great force of character, strong mental activity, and, above all, for his strict honesty and integrity.



THE LATE ALFRED FERDINAND CROSS.

Outside of his business and his family he had but few interests, fishing being one of his principal enjoyments. Mr. Cross was connected with several corporations, and among other positions he held was a director in the Chatham National Bank, the Home (Fire) Insurance Co., the Haile Gold Mining Co. and The Jewelers' Circular Pub. Co. He was a member of Alter Lodge, F. & A. M., and of but one club, the Hamilton Club, of Brooklyn.

The deceased leaves a widow and two sons, Wm. T. and Ferdinand L. Cross, both of whom are connected with and directors in the corporation of Cross & Beguelin.

The funeral took place Thursday afternoon at 2:30 o'clock from his late home. The spacious parlors were crowded, many representative Brooklynites and members of the jewelry trade being present. There were numerous floral tributes from members of the family, business associates and old time friends who held Mr. Cross in high esteem. The pall bearers were Henry K. Sheldon, Ralph Cutter, George Southard, Colonel Loomis L. Langdon, Henry E. Ide, T. D. Hurlbut, Willis L. Ogden, James R. Taylor, Crowell B. Haddon and Bryan H. Smith. The Rev. Dr. Theodore L. Cuyler, Mr. Cross's former pastor and a warm personal friend, officiated. Mr. Cross was a deacon in the Lafayette Avenue Presbyterian Church, and at a later date a trustee in the First Presbyterian Church, of which the Rev. Dr. Charles Cuthbert Hall was pastor. Dr. Cuyler spoke in terms of praise of Mr. Cross as a business man of integrity and a friend of strong and lasting attachments.

The interment was in Greenwood Cemetery.

Death of B. B. Culver.

VINELAND, N. J., Dec. 1.—B. B. Culver, whose death occurred Nov. 26, was born Jan. 12, 1850, in Bath, N. Y. He came to South Vineland with his parents in 1866 and two years later went to Watkins, N. Y., to learn the watchmaking business. Later he secured a position in Philadelphia and still later went west as far as Waynesville, O., where he remained two years. Being forced to leave there on account of chills and fever he returned to Vineland and established the present business at 605 Landis Ave., in 1874. In 1877 Mr. Culver married Miss Ella Hale, niece and adopted daughter of Judge Hale. Besides the widow Mr. Culver leaves one son, Bernard H., aged 19.

From a Long Line of Watchmakers.

WESTERLY, R. I., Dec. 2.—On Nov. 11, 1897, at Helston, Cornwall, England, Joseph Berlinger, jeweler, died. The deceased, born in Baden, Germany, in 1815, was the oldest jeweler in the south of England, having served his trade with his grandfather, whose ancestors were in the trade in 1630, as clock and chain makers. He was established in business for over 60 years in Helston and was a man of upright and sterling qualities, respected by all with whom he came in contact. The deceased leaves three sons and three daughters. J. Berlinger, the Main St. jeweler, of this city, is the second surviving son.

Death of Gustave Schneider.

BALTIMORE, Md., Dec. 2.—Gustave Schneider, 1,623 E. Lanvale St., died on Saturday night at Johns Hopkins Hospital. He was 83 years of age, and had been in the hospital two days. He was a watchmaker and jeweler by trade, but had not been working for over a year. He had been unwell for over four years. He leaves a widow, who is 81 years of age.

Complete List of the Preferred Creditors of V. C. Coleman.

MCKINNEY, Tex., Nov. 30.—Further details of the failure of V. C. Coleman, conducting a jewelry business in this city and successor to his father, the late John C. Coleman, are as follows: R. C. Merritt was named as assignee and the following preferred creditors were named to be paid in full: M. H. Garnett, McKinney, Tex., $150; J. H. & S. D. Heard, McKinney, $95; First National Bank, McKinney, $355.45; Jos. Linz & Bro., Dallas, $790.44; Noel Ingram, McKinney, $12; Mrs. H. H. Bickley, Farmersville, $120; M. Aron & Co., McKinney, $61.70; L. H. Keller & Co., New York, $52.37; T. W. Wiley, McKinney, $100; taxes, State, county and municipal; W. A. Walcott & Bro., McKinney, $225; total, $1,961.96.

Proceedings of the Philadelphia Horological Society.

PHILADELPHIA, Pa., Dec. 6.—The regular monthly meeting of the Philadelphia Horological Society was held at their rooms in Bank Hall, Broad St. and Columbia Ave., on Thursday evening, Dec. 2, with President Lewis in the chair.

Dr. Kinnier, who was to lecture on "Health Hints for the Watchmaker," was unable to be present, but will deliver his lecture at some future date. Nevertheless the evening was profitably spent in discussing the numerous queries which had accumulated in the "Question Box" and which had necessarily to be omitted at the previous lectures.

A catalogue has been received from the Mossberg & Granville Mfg. Co., illustrating their productions; also a sample of "Rustena," from F. H. Jackson, Angelica, N. Y. Handsome specimens of damaskeening were exhibited by Olof A. Sandberg who had executed this work on a machine specially devised by him.

An interesting evening is promised for the January meeting, when John F. Townsend will deliver a lecture on "Punches and Dies," with suitable illustrations.

A large delegation of members of the Philadelphia Horological Society visited the plant of the Philadelphia Watch Case Co., Riverside, N. J., on Dec. 5, at the invitation of that company. All the numerous operations, including the specialized machinery, were thoroughly explained, step by step; in fact, everything in the making of filled cases, from the raw material in the crucible to the finished product ready for shipment, was shown. The visitors were greatly interested in the different processes as well as the machinery, all of which was very ably and entertainingly explained by T. Zurbrugg. After a close inspection of many interesting features the visitors departed for their homes with the feeling that their visit had been a very pleasant and a remarkably instructive one.

Rumors of the Sale of Smith, Sturgeon & Co. Denied.

DETROIT, Mich., Dec. 4.—Rumors have been afloat to the effect that the business of Smith, Sturgeon & Co., the Woodward Ave. jewelers, had been sold. The first rumor said that Bailey, Banks & Biddle Co., Philadelphia, Pa., were the purchasers, and this report was strengthened by the fact that a former manager of the eastern house is now employed in the local store; then it was later said that the Gorham Mfg. Co. were the purchasers. Later the Pairpoint Mfg. Co. were given credit.

Will A. Sturgeon told THE CIRCULAR correspondent in emphatic language that there had been no change in the management of Smith, Sturgeon & Co., and that the stock is held practically as it was when the corporation was reorganized.

The Mail of the Diamond Investment Co. held.

CHICAGO, Ill., Dec. 1.—The Diamond Investment Co., Nov. 27, filed in the United States Circuit Court a petition for mandamus against Postmaster Gordon. The cause for the action is the fact that Postmaster Gordon had held the mail of the concern on an order from Washington, pending an investigation by inspectors of their business methods. The firm allege that they have been using the mails for five months and the loss by the action of the postmaster, it is alleged, is large.

The company have offices at 167 Dearborn St., and are said to be engaged in selling diamonds on the mutual plan. The officers of the concern are: George M. MacDonald, president and treasurer; H. G. Adams, vice-president, and W. D. Sturgeon, secretary.

The Failure of Henry Janowitz.

PITTSBURGH, Pa., Dec. 4.—The failure of Henry Janowitz, Johnstown, Pa., was the sensation of the week. Janowitz was formerly with I. Ollendorff, this city, and was well and favorably known, and had good business rating. He was in the city a few weeks ago, and bought large bills.

The preferred creditors are his father, Mr. Janowitz, F. J. O'Connor and I. Ollendorff. Goddard, Hill & Co. and Grafner Bros. hope to get in on the ground floor for $600 and $400 respectively.

DIAMONDS RUBIES PEARLS

SAPPHIRES EMERALDS OLIVINES

In great variety both

Loose and Mounted.

Your orders solicited and filled

Promptly, Carefully, Liberally.

Hayden W. Wheeler & Co.,

50 Holborn Viaduct, London. 2 Maiden Lane, N. Y.

Capture of the Clergical Bogus Check Utterer.

ATLANTIC CITY, N. J., Dec. 1.—Thomas Seymour Myers, alias James Barnes, alias A. B. Carpenter, of New York, was arrested here yesterday on the charge of failing to return a horse and buggy that he hired in Hammonton Monday. Chief of Police Eldredge is convinced that he has in custody a bold swindler, who has victimized many persons in Philadelphia and this State by means of bogus checks.

Myers' method of operating is to gain the confidence of clergymen and get them to indorse checks for small amounts. It is also stated that last week he drew a worthless check for $3,300 on the People's Bank, of Bluefield, W. Va., and, depositing it with the Girard Trust Co., of Philadelphia, drew against it. When arrested deposit and check books of both banks were found on his person. Justice Perkins placed Myers under 1,000 bail to answer for the horse and buggy transaction, and efforts will be made to have some of his check victims prosecute.

HAD LETTERS OF INTRODUCTION TO CLERGYMEN IN PHILADELPHIA.

PHILADELPHIA, Pa., Dec. 2.—Thomas S. Myers is wanted in this city for the attempted swindle of a prominent clergyman and for "jumping" a board bill at the Bingham House. He came to Philadelphia on Nov. 22, with letters of recommendation to several clergymen. He said he was an active Y. M. C. A. worker, and told one of the clergymen he had $3,300 at Bluefield, which he wished to have transferred here, and he asked the minister's advice as to a bank. Myers thus obtained a note to the Girard Trust Co., but failed to get his check cashed. He returned to the clergyman, who indorsed the young man's check for $3,300, but accompanied him to the bank, and told the cashier it was only for collection. When the clergyman left the institution Myers withdrew the indorsed check and departed with it. At the Bingham House Myers is said to have passed as A. B. Carpenter. He left behind him there a board bill of $16 and a satchel filled with broken crockery.

Myers is the man who, as reported in THE CIRCULAR last week, worked a bogus check upon Kappes & Deihl, jewelers, Shippensburg, Pa.

Regarding the operations of Myers, Kappes & Deihl, Shippensburg, Pa., write as follows:

SHIPPENSBURG, Pa., Dec. 3, 1897.

Editor of THE JEWELERS' CIRCULAR:

We have learned from Philadelphia papers as to the arrest of Thos. S. Myers, at Atlantic City. He was at our place Nov. 20 and, after selecting a diamond ring, he offered a check, which we promptly rejected; he then left, and in an hour's time returned with a minister's son, who presented an indorsement from his father, and, on the strength of that, we accepted his check and gave him the ring. It was not long until we heard from other parties who had been victimized in same way, but, to our knowledge, none were jewelers. We made no effort to have him apprehended nor will we prosecute now, as nothing would be gained, and we suppose he will be given quite a term, judging from what the chief of police of Atlantic City told us. He will be tried on the charge arrested for on second Tuesday of this month. This is about all we know at present. Any other information we can give will be given cheerfully.

Yours,
KAPPES & DEIHL.

Otto Fischer has opened a jewelry store in Beardstown, Ill.

S. W. Percy, Ogdensburgh, N. Y., is closing out his stock and business at special sale.

"TRADE-WINNING" HOLIDAY NOVELTIES.



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160, each,	$3 00	166, each,	$1 00	172, each,	$3 00	178, each,	$0 63	184, each,	$0 63	190, each,	$0 38
161, each,	2 63	167, each,	1 00	173, each,	1 00	179, each,	50	185, each,	63	191, each,	75
162, each,	2 00	168, each,	1 00	174, each,	1 00	180, each,	1 25	186, each,	75	192, each,	50
163, each,	1 06	169, each,	1 63	175, each,	67	181, each,	1 00	187, each,	1 00	193, each,	62
164, each,	63	170, each,	88	176, each,	56	182, each,	1 12	188, each,	88	194, each,	4 50
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37 MAIDEN LANE, NEW YORK.

J. B. Settle Wants to Settle at 25 Per Cent.

CINCINNATI, O., Dec. 4.—J. B. Settle, Bowling Green, Ky., who recently assigned, has issued a circular letter to his creditors offering a settlement at 25 per cent. The list of creditors includes:

New York — Averbeck & Averbeck, $344.05; Aikin, Lambert Co., $37.39; Fink, Bodenheimer &Co., $1,015.23; Wm. L. Gilbert Clock Co., $53.60; Gorham Mfg. Co., $56.25; L. Kaufman & Co., $211.47; Miniature Portrait Co., $1; J. A. Jones, $1.95; Spencer Optical Mfg. Co., $38.11; J. R. Wood & Sons, $49.64; Levy & Dreyfus Co., $199.13.

Cincinnati—L. Gutman, $2,500; Oskamp, Nolting & Co., $172; Albert Bros., $44; Gustave Fox & Co., $20; Joseph Mehmert, $20.63; A. & J. Plaut, $4.75; Rauch & Goldsmith, $211.63; E. & J. Swigert, $246.

Philadelphia—Quaker City Watch Co., $72; M. Vogel, $70. Chicago—Felsenthal Bros., $109.16; J. W. Forsinger, $64.89; Waterbury Clock Co., $36.13. Providence, R. I., Campbell-Metcalf Silver Co., $40.80. Bridgeport, Conn., Holmes & Edwards Silver Co., $107.78. Indianapolis, Kipp Bros. Co., $1.30. Boston, Mass., J. W. Tufts, $151.55. Russellville, Ark., Mrs. B. A. Settle, $1,500. Bowling Green, P. J. Potter, $778.80.

The stock and fixtures are appraised at $4,243.31; bad accounts, given as $415; good accounts, $71. The liabilities amount to $8,334.43, with less than $5,000 with which to pay them.

Settle is desirous of getting on his feet again, and has urged his creditors to sign his paper for settlement accepting 25 per cent. He is the present Grand Chancellor of the Knights of Pythias for Kentucky and has occupied a high position socially. Cincinnati creditors have not decided yet what they will do.

Probable Early Settlement of the Affairs of the Paul Askenasy Co.

BOSTON, Mass., Dec. 6.—A meeting called by the assignee of Paul Askenasy was held to-day, with only a few of the 21 creditors present. Assignee R. R. Gilman stated that the liabilities were some $5,100, the assets being nominally about the same amount. The creditors show a disposition to be lenient in the matter of settlement, and Mr. Askenasy states that he hopes to be able to submit an offer this week or next which will meet with their acceptance.

Mrs. M. Jones, New Orleans, La., is selling out at auction.

F. S. Hale, Fitchburg, Mass., has given a chattel mortgage for $1,135.

SAWYER & FAHR, Newark, N.J.

Have the call on the New Brooches, Scarf Pins, Links and Charms, all in 14kt. Gold, with either **four leaf clover or forget-me-nots** (natural flowers) which are the very latest novelties for the Holiday Trade.

Kent & Stanley Co., Ltd., in Receivers' Hands.

PROVIDENCE, R. I., Dec. 4.—To-day the Appellate Division of the Supreme Court appointed two receivers to conduct the business of the Kent & Stanley Co., Ltd., until the affairs are in such condition that the company can go into voluntary insolvency. The demise of this concern was caused by speculation in real estate at a time when business prosperity was on the wane, and though they have succeeded in rearing a most valuable amount of realty, business generally has not been sufficiently prosperous to furnish this concern with the ready money to meet maturing obligations, and in consequence the crash became inevitable.

When the extension was granted to the company some two years ago and the business restarted under reorganized plans it was hoped that the company would weather the storm. But with the continuance of the money stringency creditors who held claims began to press them, and litigations have been almost continuous since that time. In all of these the Kent & Stanley Co. have been the victors, but each succeeding case has only tended to aggravate the existing conditions and the company have finally been pushed to the wall. On Nov. 17 the American National Bank, of this city, attached the property for $30,000 and the following day the American Enamel Co., of this city, attached for $800. These attachments were the result of a meeting of the directors a few days previously at which it was decided to ask for a further extension. Since this action of the bank the committee of the creditors under whose directions the business has been conducted, have been endeavoring to tide matters over, but the attempt proved futile.

There are a number of creditors of the firm who are outside of this State, and when on Tuesday, Henry Wolf, the surviving partner of H. & A. Wolf, Brooklyn, N. Y., made an attachment for $400, it was decided that the Court should be asked to appoint a receiver, and on Thursday deputy sheriff Benjamin H. Childs was appointed temporary receiver, pending the hearing upon the petition which was set for this morning. That this was a wise move was later shown, for on the following day, the 3d inst., the affairs of the Kent & Stanley Co. were further complicated by the placing of two more attachments upon the property by out-of-town parties. One was for $15,000 by the Massachusetts National Bank, and the other for $10,000 was brought by the General Electric Co., New York. Both attachments were brought through the United States Circuit Court, writs in each case being returnable on the 15th of June. Coincident with this came the intelligence from New York that an attachment had been levied there against the house for $6,087 by Albert Lorsch & Co., the action being on a note made in November, 1895.

The hearing this morning was on the question whether the petitioner, the Rhode Island National Bank, of this city, had a right to demand the receiver, and who should act for the few weeks to come in that capacity. The Kent & Stanley Co., Ltd., had already decided to go into insolvency, but preferred to wind up their affairs without having an inexperienced man at the helm. The matter was finally compromised by the appointment as a co-receiver with Deputy Sheriff Childs of Edward C. Huxley, the treasurer of the company. They will serve until the affairs of the company are in such condition that the company can go into voluntary insolvency.

Attorney Richard B. Comstock opened the hearing and read the petition that had been filed in court. This petition states that the Rhode Island National Bank is a creditor of the company to the amount of $32,000. It further represents that the Kent & Stanley Co., Ltd., are insolvent, owing about $200,000 of unsecured indebtedness, which indebtedness is not held by residents of this State, but by non-resident creditors and that attachments had been put upon the real estate and personal property by the American National Bank and General Electric Co. Application has been made to the company to file proper proceedings under the insolvency laws, but the company have, up to the present time, refused to do so. It is impossible for the creditors to file a petition, even if it were possible to obtain creditors holding at least one-fourth of the total indebtedness, until these attachments have remained on the property for the space of 40 days. The bank declares that there is great danger of certain of the creditors not residents of this State issuing writs through the United States Circuit Court and obtaining attachments on the property, and there is doubt whether under the insolvency laws of Rhode Island attachments so placed through the United States Circuit Court will be dissolved by proceedings in insolvency. Hence, it is possible for non-resident creditors to obtain a preference over the creditors residing in this State; and even should the attachments so placed by non-resident creditors upon the property be dissolved, the proceedings to obtain such dissolution would so delay and hinder the prompt liquidation and distribution of the assets among the creditors of the corporation that the value of the assets would be greatly deteriorated, and the creditors would not be able to realize from the sale of the assets as great value as otherwise could and should be realized.

Frank A. Chase, cashier of the Rhode Island National Bank, said that his bank was a creditor of the Kent & Stanley Co., Ltd., to the amount of $32,336.94. He said that he personally was a director of the said company. It owed somewhere about $180,000, in addition to a lien of $64,000, held by Mr. Bishop, the contractor who built the Manufacturers' building, and another of $10,000. The company have not sufficient quick assets to meet maturing obligations. There was a first mortgage of $175,000 on the Manufacturers' building, and the Enterprise building was mortgaged for $47,500. He couldn't say what the merchandise accounts amounted to. The witness said that he had been a director of the Kent & Stanley Co., Ltd., since the reorganization in 1896. He was one of the committee appointed by the stockholders in November to confer with the creditors regarding the indebtedness of the company. There was a proposition made to pay 40 cents on the dollar. This committee met representatives of the First National Bank of Pawtucket, the Rhode Island National Bank and Second National Bank of Providence and the Woonsocket National Bank of Woonsocket. The Smithfield Bank came in later. The American National Bank received notice, but did not participate in the conference. The representatives of the banks said they would recommend the acceptance of the proposition of 40 per cent. by their banks. The committee then appointed a meeting of the larger merchandise creditors. With one exception they intimated their willingness to accept the compromise.

Mr. Ripley, for the company, maintained that the proceedings were a reflection on the present management of the company, and he desired to show that they were winding up the affairs in a competent way. Judge Stiness inquired if it was a question of sentiment that entered into the hearing, and Mr. Ripley replied that it was not, but it was a question of right. It was whether these men (the present management) could not run this business as successfully as any outside receiver could. Gen. Wilson added to what his associate, Mr. Ripley, had said, that he could bring no objection to Mr. Childs' being continued as receiver, but he wanted somebody else associated with him who knew something about the business, in order that it might be successfully carried on. He thought there ought to be a double receivership. He desired that Edward C. Huxley, who had previously managed the business, be appointed. The latter was objected to by Mr. Comstock, his objection being that he did not consider Mr. Huxley to be a practical man, but that he had run the property at a loss, on his own statement, and knew nothing about the jewelry business. Mr. Ripley considered this as a personal attack upon Mr. Huxley, which the company were ready to defend. Finally Mr. Comstock withdrew his objection to Mr. Huxley, and a decree was ordered to be entered appointing the double receiver.

NEW YORK OFFICE OF THE KENT & STANLEY CO. ATTACHED.

An attachment for $6,087.80 against the Kent & Stanley Co., Ltd., Providence, R. I., was issued to the Sheriff of New York County, Friday, by Hayes & Greenbaum, acting for Albert Lorsch & Co., importers of precious stones, 37-39 Maiden Lane. The attachment, which was issued on the ground that the defendants were a foreign corporation, was given to Deputy Sheriff Whoriskey, who took charge of the Kent & Stanley Co.'s New York office, at 21 Maiden Lane. No property except the office furniture was here found and the Sheriff then attached several accounts due to the company from firms in Brooklyn and New York. One account, for about $1,000, the Sheriff attempted to attach Saturday, but found that it had been paid in full the day before. The claim of Albert Lorsch & Co. is on a note for merchandise sold.

ALBERT LORSCH & CO. OBTAIN AN ATTACHMENT IN PHILADELPHIA.

PHILADELPHIA, Pa., Dec. 4.—A foreign attachment was issued yesterday from the Common Pleas Court by Albert Lorsch & Co. against the Kent & Stanley Co., Ltd., with bail at $1,000. S. R. Weaver and J. S. Garrison are named as garnishees.

$100,000 Worth of Diamonds Seized as Smuggled.

The New York public and particularly the merchants of the diamond district were treated to a sensation in the line of arrests for diamond smuggling, like unto none within the memory of the oldest residents of the "Lane." The arrests, which occurred Thursday, were made by United States Marshals, who took into custody Emanuel J. Lasar, a saloonkeeper at Chambers and Greenwich Sts., and his wife, Helena, on the charge of being implicated with the former's brother, Max J. Lasar, diamond dealer, 24 Maiden Lane, in smuggling $100,000 worth of diamonds into the port of New York. Emanuel Lasar was arrested at his saloon and Mrs. Lasar had previously been taken into custody at her home. Max J. Lasar, Friday afternoon, went to the office of his counsel, Abraham Levy, and notified the authorities that he was willing to surrender.

The three prisoners were taken before United States Commissioner Shields, who held them in $5,000 bail for examination next Saturday. The diamonds which the Lasars are accused of smuggling were seized Wednesday evening by Special Agent William H. Theobold, who, working under the immediate direction of Collector Bidwell, descended upon the store of Max Lasar, at 24 Maiden Lane. He was accompanied by several United States Deputy Marshals. In Lasar's safe they found a large quantity of unset diamonds, which they turned over to Collector Bidwell.

The seizure was made, despite the protests of Messrs. Reichman and Jordan, employes of Mr. Lasar, to whom he had transferred the business last April, and from whom the business had been or was about to be retransferred to Mr. Lasar about the date of the seizure.

Special Agent Theobold swore out the following complaint, on which the arrests were made:

Southern District of New York, etc.:

William H. Theobold, special employe of the United States Treasury Department, being duly sworn, says, on information and belief, that Max J. Lasar, Helena Lasar and Emanuel J. Lasar, on the 1st day of December, A. D. 1897, at and in the said district, did unlawfully receive and conceal and facilitate the transportation and concealment of certain goods, wares and merchandise, after importation, knowing the same to have been imported contrary to law, to wit, a quantity of diamonds, the quantity thereof being to the deponent unknown (the value thereof being about $90,000) in this, that the said goods, wares and merchandise had been smuggled and clandestinely introduced into the United States, and were subject to duty by law and should have been invoiced, without paying or accounting for the duty thereon, against the peace and dignity of the United States, and contrary to the form of the statute of the United States in such case made and provided.

Deponent says he has his belief upon official investigation by him made, and the seizure of the said diamonds.

WM. H. THEOBOLD.

Sworn before me this 2d day of December, 1897.

JOHN H. SHIELDS,
United States Commissioner.

After the prisoners had been arraigned before Commissioner Shields they were bailed out by William S. Rich and Meyer Abraham, of Newark, and by Simon Epstein, of 1,422 Fifth Ave., New York. What were the causes that led up to the seizures and arrests, it has so far been impossible to learn definitely, as everybody connected directly or indirectly with the case positively refuses to give any information until the proceedings have developed farther.

The only statement that could be had from Collector Bidwell on the subject was the following, given out by his private secretary: "Some time ago the attention of Collector Bidwell was called to the fact that a certain firm had been engaged in the smuggling of diamonds into this port. Acting on information received by him, he caused an investigation to be made in this matter, with the result that, on December 1, certain diamonds were seized from M. J. Lasar, 24 Maiden Lane, this city, the value of which is estimated at from $90,000 to $100,000. The evidence is of such a character that the Collector does not deem it expedient to disclose it at the present time, or until the matter is reported to the United States Attorney for condemnation proceedings, when witnesses will be produced who will, in his opinion, substantiate the evidence in his possession.

"Collector Bidwell, after a conference with United States Attorney Macfarlane, decided to cause the arrest of the parties implicated in the smuggling of the diamonds, and warrants were placed in the hands of United States Marshals, and, acting on the same, the arrests of E. J. Lasar, whose place of business is at 176 Chambers St. and his wife, Mrs. Helena Lasar, of 162 E. 76th St., were made."

Assistant Deputy Collector McAvoy, in charge of the Law Department of the Custom House, stated that the case was a most interesting one, but that his lips were sealed for the present at least. No particulars could be gained from the customs officers except the statement that the case against the accused was an absolutely solid one. Where the evidence came from they would not say, though from unofficial sources it was said that the "tip" had been given by the Diamond Importers' and Cutters' Protective Association. This Simon Frankel, secretary of the association, refused Saturday to deny or affirm and said he was unable to make any statement whatsoever. On the other hand, it was intimated by persons connected with the Lasars that the information had been furnished by Max J. Lasar's wife, who is suing him for a divorce and alimony. Mrs. Lasar was a Miss Dreicer, a daughter of Jacob Dreicer, retail jeweler, at 292 Fifth Ave., and the marital troubles of Mr. and Mrs. Max Lasar have already been reported in THE CIRCULAR. Jacob Dreicer, however, denied that any of his family had anything to do with the arrest of his daughter's husband. The fact that Deputy Collector Phelps, of the Law Department, returned from Europe Saturday also caused his name to be associated with the arrest, but Mr. Phelps laughed at the suggestion, and said he did not even know of the case until his return.

Abraham Levy, counsel for all the Lasars, told a CIRCULAR reporter that he had advised his clients to make no statements of any kind. He had no information to give until after the prosecution had shown their hand, and stated that he had no idea of the nature of the evidence on which the arrests and seizures were made. He emphatically denied that any of the goods seized were smuggled and says that they can prove beyond peradventure that the full duty was paid.

The condemnation proceedings were to have been begun at once, but will not be instituted until after Jewelry Appraiser Mindil has made his appraisement of the goods, some time during the latter part of this week. Deputy Collector Phelps explained that the condemnation proceedings could not begin until after the appraisement, which had been postponed because the defendants wished to be represented when the value of the goods was being determined.

The Final Account of the Receivers of the Philadelphia Optical & Watch Co.

PHILADELPHIA, Pa., Dec. 2.—The second and final account of James Work and the Guarantee Trust and Safe Deposit Co., receivers of the Philadelphia Optical and Watch Co., was filed this week. The account shows receipts amounting to $6,064.96, and disbursements amounting to $3,203.51, leaving a balance for distribution of $2,861.45. Judge Gordon referred the account to William Findlay Brown as auditor.

Oscar Heinze's Store Closed by Creditors.

QUINCY, Ill., Dec. 2.—Oscar Heinze was closed out this evening by creditors holding $6,000 worth of notes. The judgments aggregated $8,000. Heinze carried a good sized stock, has a fine store and was supposed to be in safe circumstances.

Proceedings of The Jewelers' League.

The regular monthly meeting of the Executive Committee of the Jewelers' League was held at the League office, Dec. 3. There were present President Hayes, vice-presidents Greason, Beacham, Bowden and Bardel, Chairman Van Deventer, Messrs. Karsch, Lissauer, Street and L. Stevens, Jr., secretary. Three requests for change of beneficiary were received and upon motion granted and the following applicants were admitted to membership:

Abraham S. Cohen, Savannah, Ga., recommended by K. Marx and M. Sternberg; F. L. Hosmer, Providence, R. I., recommended by A. L. Hosmer and G. P. Hosmer; F. R. L. Secord, New York, recommended by W. H. Wilford and W. E. Townsend; J. J. Ellinger, New York, recommended by E. A. Marx and A. Marx. The next meeting will be held Jan. 7, 1898.

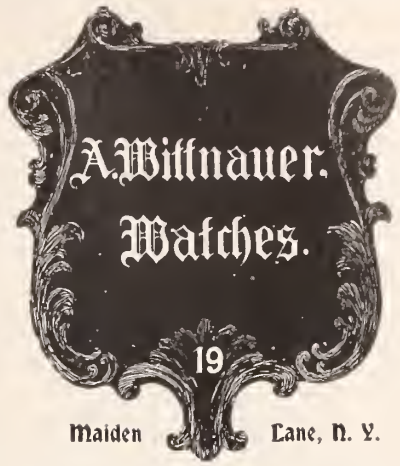
Henry M. Tallman Did Not Meet with Foul Play.

PROVIDENCE, R. I., Dec. 4.—Henry M. Tallman, the traveling salesman for the manufacturing jewelry concern of E. L. Logee & Co., this city, who was reported missing some time ago, has returned to this city. The missing man was not found until Mr. Logee journeyed west and had found his trunk and valise, which contained samples of the firm's goods, valued at about $3,000. The same afternoon detectives found the missing man.

The firm sent Tallman out during the early part of last month, and for some time everything went well. On the 12th Mr. Logee received a letter from him, which was dated St. Louis and which carried the information that he (Tallman) was obliged to stay over a day to see a customer. From that time nothing was heard from the salesman by the firm, and Mr. Logee dispatched a messenger west, in an endeavor to locate him. When this plan failed, Mr. Logee went in person, leaving here on the 27th, armed with introductory letters from the Police Department. He arrived in Cleveland at 1 P. M. on Monday and set out at once to find Tallman. The first trace he got of him was at the hotel, where he found some of his traveling cases. The clerk said they had been there for five or six days, during which time he had not seen the man who had left them.

Mr. Logee then went with detectives to the station and made the acquaintance of the baggage master. Tallman's trunk of samples was found, but quite a number of valuable articles were missing. Tallman had been to the trunk a number of times during the week that it had been in the baggage rooms, and had taken out these missing articles, which he had pawned. Mr. Logee found all but $200 worth of the missing articles at the pawn shops, and redeemed them. A search was then made for the missing salesman, who was found at 7 o'clock. Mr. Logee at once started for this city with Tallman and arrived here Wednesday.

Charles Van Wert, manufacturing jeweler, Manitou, Col., has purchased the stock and business of C. Kothoff and will conduct the same business at the same stand. Mr. Kothoff goes to Berthoud to engage in business there.



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A SUPERB LINE OF WATCHES IN ALL APPROVED STYLES, SUITABLE FOR THE

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NOVELTIES IN

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FINE COMPLICATED WATCHES A SPECIALTY.

Opals

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Write for particulars if you can't call.

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Manufacturers, FACTORIES, WINSTED, CONN.

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Our Traveling Representatives

Traveling representatives may consider these columns open for the publication of any news or items of interest regarding themselves or other confreres.

Few traveling men visited the Indianapolis (Ind.) trade last week: J. P. Ford, Ford & Carpenter; John Davis, Wm. Rogers Mfg. Co.; Frank W. Trewin, Keystone Watch Case Co.; I. Price, Byron L. Strasburger & Co.; Herbert W. Van Houten, Sinnock & Sherrill; F. L. Pettee, Waterbury Clock Co.

E. A. Reed, Reed & Barton, and J. F. Gleason, Bassett Jewelry Co., were in Kansas City, Mo., last week.

George West, West, White & Hartman, Pittsburgh, Pa., came in on a flying trip last week, refilled his cases, and was off immediately on another business trip.

O. R. Ryan, Towle Mfg. Co., is back in Chicago from the northwest with reports that trade was running very even all through that section and the trip a profitable one. Mr. Patterson, who has been visiting Illinois, Missouri and Iowa, has most encouraging words of trade in those States.

Philadelphia, Pa., was visited the past week by these jewelry salesmen: C. A. Marsh, C. A. Marsh & Co.; Geo. W. Reed, W. B. Kerr & Co.; Clarence E. Settle, O. M. Draper & Co.; Wm. Wightman, R. F. Simmons & Co.; Charles Martin, Alling & Co.; Fred. Clarkson, Snow & Westcott; Vincent P. Tommins, Middletown Plate Co.; J. E. Simonson, A. J. Hedges & Co.; Robert Schley, Thos. F. Brogan Co.; and Chas. E. Duffy, Enos Richardson & Co.

Eastern jobbers and manufacturers represented in the Twin Cities the past week were: American Watch Case Co., by J. M. Morrow; Heintz Bros., by Mr. Wiser; Fred C. Steimann & Co., by Mr. Steimann; H. F. Carpenter & Son, by John Case; Middletown Plate Co., by Fred Livermore; C. H. Knights & Co., by Tom Bristol; M. S. Fleischman & Co., by Henry Stern; Norbert Gunzberger & Co., by Mr. Gunzberger.

Traveling men in the Hub the past week included: Harry B. Beach, Wilcox Silver Plate Co.; Arthur Simons, Stern Bros. & Co.; George Shepardson, C. A. Marsh & Co.; C. C. Munn, C. Rogers & Bros.; E. Eckfeldt, Eckfeldt & Ackley; Charles S. Power, Ludeke & Power; Frank Sherry, Joseph Fahys & Co.; Harry Wood, Durand & Co.; Mr. Deitsch, Deitsch Bros.; Benjamin Griscom, Bippart & Co.; George B. Osborn, William Smith & Co.; T. B. Wilcox, Pairpoint Mfg. Co.

The following traveling salesmen passed through Detroit, Mich., last week: Clarence Pettit, Hayden Mfg. Co.; W. H. Bryant, T. G. Hawkes & Co.; Mr. Brooks, Brooks & Pike; Milton Herzog, Henry S. Herzog & Co.; W. J. Carrow, Mandeville, Carrow & Crane; Harry Osborne, R. Wallace & Sons Mfg. Co.; M. Baum, Rothschild Brothers; W. L. Merrielees, S. Sternau & Co.; Thomas H. B. Davis, Middletown Plate Co.; A. L. Reach, F. H. Noble & Co., and a representative of the Seth Thomas Clock Co.

Callers on the Syracuse, N. Y., trade the past week included: W. R. Cattelle, Henry E. Oppenheimer & Co.; Benj. Westervelt, Waterbury Watch Co.; F. C. Standinger, E. A. Lehmann & Co.; S. P. Weare, A. F. F. Towle & Son Co.; James Panton, Mabie, Todd & Bard; M. Klipper, Hipp. Didisheim & Bro.; O. S. Clark, Jr., C. G. Alford & Co.; Mr. Cook, Bergstein & Son; W. G. Pollock; J. Laffey, Gorham Mfg. Co.; Fred T. Long, Allsopp Bros.; J. Roemmelt, F. G. Otto & Sons; W. J. Lane, Geoffroy & Co.; Mr. Ross, R. Blackinton & Co.; H. Z. Swain, Waltham Horological School; Frank G. Moyer, American Watch Case Co.; A. E. Lavigne, Mathey Bros., Mathez & Co.; S. B. Ross, C. G. Malliet & Co.; L. W. Melchor, F. A. Hardy & Co.

Travelers in Pittsburgh, Pa., last week were: A. W. Atwater, Joseph Fahys & Co.; A. B. Snow, Snow & Westcott; W. R. Shute, Day, Clark & Co.; A. D. Engelsman, Goodfriend Bros.; S. Sichel, Eichberg & Co.; Edwin L. Mumford, Waite, Thresher Co.; Mr. Untermeyer, Charles Keller & Co.; Mr. Kent, Wm. H. Ball & Co.; E. Van Bergh, Van Bergh Silver Plate Co.; Lawrence H. Smith, Bippart & Co.; Stephen Woods, Battin & Co.; E. H. Pelletreau, Shafer & Douglas; Frank W. Trewin, Keystone Watch Case Co.; F. J. Foster, Unger Bros.; J. F. Dean, Reed & Barton; Frank J. Keller, the Keller Mfg. Co.; C. N. Perley, Alling & Co.; C. H. Higbee, Potter & Buffinton; Samuel Heller, L. Heller & Son; J. Rothschild, Bonner, Grinberg, Rich & Co.;

A.W.C.CO

American Watch Case Co.,

Manufacturers of Fine Gold Cases,

11 John Street,

New York.

Sold Direct to the Retail Trade Only.
Casing of Swiss Movements a Specialty.

We are well prepared to fill orders
QUICKLY
...ON...
Loose and Mounted Diamonds
also Mountings.
JACOB STRAUSS & SONS,
51 and 53 MAIDEN LANE, NEW YORK.

FOX & CO., ..Now at 22 John St., NEW YORK.

LAPIDARIES
AND IMPORTERS OF
PRECIOUS STONES.

Cutting of American Gems
and Fine Miniature Glasses.

Harry L. Heffern, National Optical Co.

Travelers in St. Louis, Mo., last week were: Geo. W. Birnbaum, Ehrlich & Sinnock; Adolph Rosenthal, for Wm. Link; Robt. B. Steele, J. B. Bowden & Co.; Chas. B. Bartlett, Whiting Mfg. Co.; W. H. Stock, Battin & Co.; Hermann Kind.

The Manufacturing Jewelers' Salesmen's Association.

PROVIDENCE, R. I., Dec. 4.—The Manufacturing Jewelers' Salesmen's Association assembled in their cosy suite of rooms in the Fletcher building this evening and had an interesting meeting, the president, Gus Stranburg, in the chair. The minutes of the last meeting were read and approved, after which Secretary McAllister read a report from Mr. Claflin regarding the success that he is having with the directory which the Association are preparing to publish. Mr. Cohen, of Cohen & Neisser, Milwaukee, was present and spoke of the great practicability of the Association and the use of their rooms for the benefit of buyers. He had used the rooms to considerable advantage the past week, and he believed that the accommodation would certainly be taken more advantage of and appreciated. The Reception Committee reported that they had received notice from several buyers that they will avail themselves of the privilege of the rooms in the near future. Four new names were added to the list of members. It is proposed to establish an associate membership, to which any one connected in any way with the jewelry industry would be eligible upon the payment of dues. The project was discussed at some length, but as this was a matter which necessitated changes in the by-laws action upon the question was deferred until the next regular meeting. It was voted that a members' smoker be held about the middle of the month, and a committee, consisting of William Brewer, Joseph Catlow, Frank White, G. Holmes and Herbert Noble were appointed to arrange a musical entertainment. The Association has adopted a lapel button that is very neat and appropriate. It is of white enamel, through which in gold letters shows the name of the Association, while in the center in black enamel is a travelers' grip, bound in gold straps. The rooms are now open every day and are in charge of Howard Goff, son of Frank Goff, formerly salesman for H. N. Pervear & Co.

Potter's Comb Factory, Providence, R. I.

If you want a comb of any kind, write us.

INGOMAR GOLDSMITH & CO.,

No. 14 MAIDEN LANE, NEW YORK.

MAKERS OF...

Diamond Mountings and Diamond Jewelry.

IMPORTERS OF...

Diamonds and all Precious Fancy Stones.

Try us by sending us your orders for selection, or regular, from our large stock

"DIAMONDS" and "PRECIOUS STONES MOUNTED" or "UNMOUNTED."

"MOUNTINGS" and "SETTINGS IN EVERY VARIETY."

THIS OFFER IS YOUR OPPORTUNITY AND OUR LOSS.

Our 20 year Standard make of 14K. Tiffany, Belcher Cramp and Wire Ring Mountings at 85c. per dwt.

TERMS: 4 Months NET, 2 per cent. 30 days, 3 per cent. Spot Cash.

ORDERS PROMPTLY FILLED. Goods sent on approval insured to and from our office in transit.

ROY

TRADE-MARK REGISTERED.

See that this trade-mark is stamped in every case. Take no other if you want goods made by the

ROY WATCH CASE CO.

WM. SMITH & CO., 5 AND 7 MAIDEN LANE, NEW YORK 61 PECK ST., PROVIDENCE, R. I.

ESTABLISHED 1854.



MANUFACTURERS OF

Gold, Silver and Rolled Plate Chains and Jewelry.

Novelties in Gold and Silver Bracelets. Also a large line of Chain Trimmings.

SCHULZ & RUDOLPH,

IMPORTERS AND CUTTERS OF

..DIAMONDS..

AND OTHER PRECIOUS STONES.

SOLE AGENTS FOR THE CELEBRATED

JULES JURGENSEN,

COPENHAGEN,

Watches and Chronometers,

28 JOHN ST. AND 65 NASSAU ST., NEW YORK.

Boston.

BUSINESS CONDITIONS.

Jobbers and manufacturers are pretty busy at present, some of the latter reporting overtime work at the factories. A more active holiday trade has been experienced lately and the outlook seems fairly encouraging. The city has just passed through its much heralded gala merchants' week, during which period the business of certain big retail city stores has boomed considerably, but at the expense of out-of-town dealers, the jobbing trade fears.

Jewelers, as a rule, find that the scheme has not benefited them so much as it has the great department stores. Some of the more prominent advertisers among the Hub's retail jewelers have increased their business perceptibly, but many of the dealers realize that holiday purchases in other lines have been freely made by the excursionists who came to Boston, and that their purchases may displace jewelry in the Christmas business of 1897, thereby proving a cause of direct loss, not only to the out-of-town retailers from whom trade has been diverted, but through them to the local jobbers, who have been looking for a busy wind-up to the year.

Buyers in town lately included: F. P. Fisk, Epping; G. H. Woodbury, Newport, N. H.; Freeman Daniels, Hartland; J. H. Caswell, Bridgton, Me.; Mrs. R. H. Harris, Yarmouthport; S. C. Hallett, Hyannis; W. A. G. Smith, Rockland; George L. Jones, East Bridgewater, Mass.

E. A. Bigelow has been in New York on business the past week.

The next meeting in the insolvency case of the estate of George H. Richards, Jr., & Co., adjourned from July 15 last, has been called for Dec. 17. Until the suit brought by the assignees against Robbins, Appleton & Co. has been tried, however, no further dividend is likely to be declared, and as there are upward of 2,000 cases on the list ahead of it, some time must elapse before it can be reached. It is probable, therefore, that the meeting will adjourn without action.

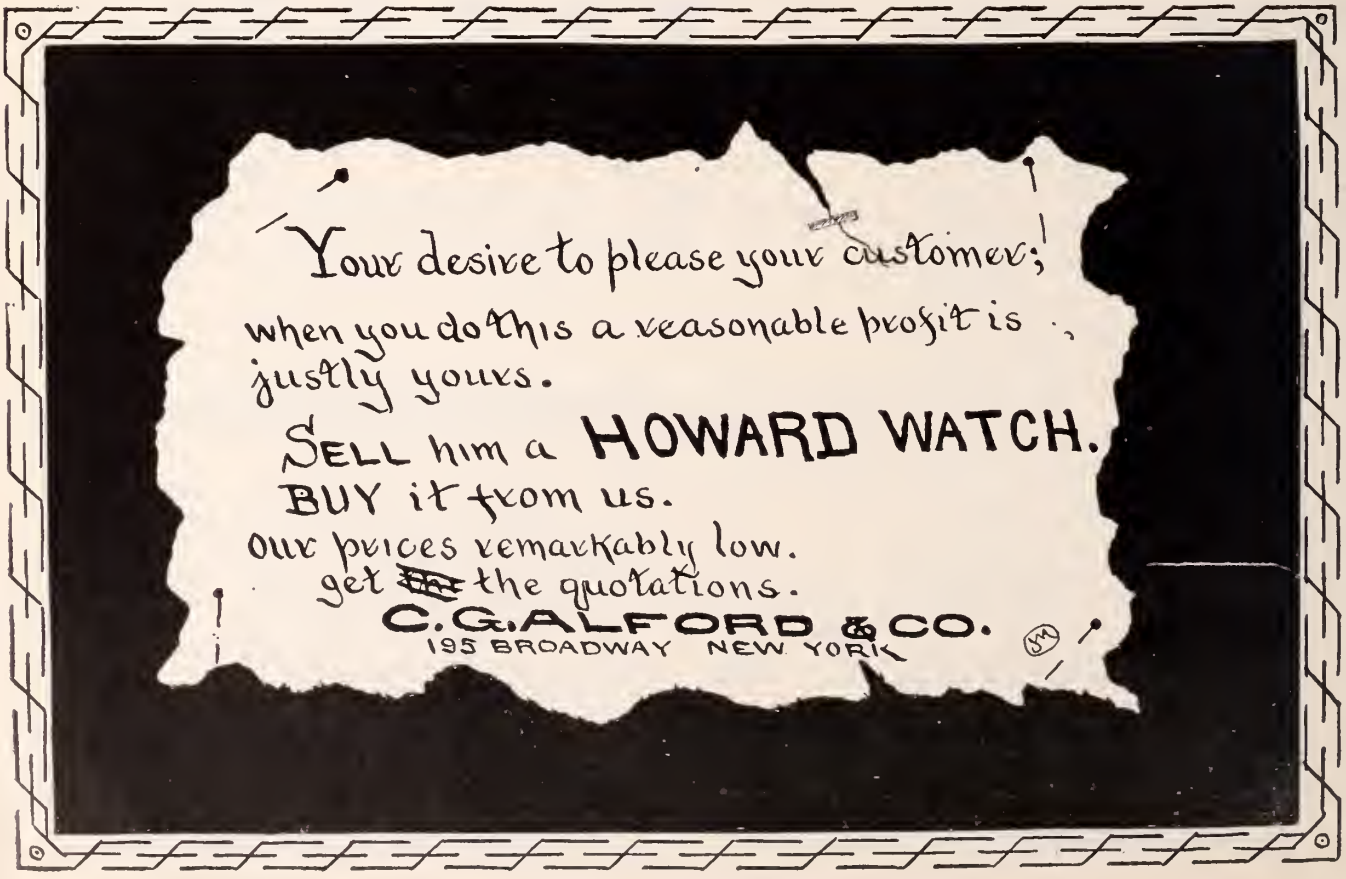
It is announced that a start has just been made at the American Waltham Watch factory on a new lot of movements, containing the one numbered 10,000,000. It will be nearly a year before it reaches completion, however, and its destiny, which has not yet been decided upon, is sure to be of interest. The bulk of the timepieces now in the finishing stages at the factory range close to 8,000,000 in their numbering, but some movements of the higher grades, which require longer periods for their construction, bear numbers considerably lower. Even 5,000,000, which is a high grade movement, is not a very remote product of the factory. It is carried by treasurer Royal E. Robbins, of the Waltham Company, to whom it was presented by the corporation directorate.

Philadelphia.

Webber & Brother, formerly in the hardware and cutlery business at 2209 N. Front St., have opened an elaborate jewelry store at 2230-32 N. Front St.

The 1,100 pounds of paper weights, imitating United States coin, made by Jacob C. Luden, 742 Penn St., Reading, Pa., and seized by Agent W. J. McManus, of the United States Secret Service, have been sent by United States Marshal Reilly to the Treasury Department at Washington, where they have been destroyed.

Williams & Ulmer have removed from the south side of Walnut St., below 11th St., to the new Witherspoon building, Walnut and Juniper Sts., where they occupy one of the most desirable stores in the building. The firm are closing out their regular jewelry lines, and announce their intention of confining themselves to silver ware in the future.



From Maine to California

It is an undoubted fact that no manufacturers of electro silver plate are so well known from Maine to California as Rogers & Brother; and this is true for many reasons, two important ones being that they have been established in business for half a century, and from the inception of their business their goods have been of the highest quality. The result is that a customer would rarely think of asking for a guaranty before purchasing their goods, for the simple reason that there are no better goods in the market than the articles manufactured by Rogers & Brother, Waterbury, Conn. Every article bearing the trade-mark

"★ ROGERS & BRO., A. 1."

(the celebrated star brand) is manufactured and guaranteed by Rogers & Brother. The firm is continually abreast of the times in producing new, artistic and beautiful designs, and its assortment of goods is extensive, and suitable for every use to which silverware can be put.

From "THE INDEPENDENT," New York, November 25, 1897.

The Attleboros.

S. M. Stern, Philadelphia, Pa., was among the shops last week.

Mr. Cohen, of Cohen & Neisser, Milwaukee, Wis., was in town last week.

George Sweet, of Hayward & Sweet, leaves this week for a sojourn among the trade of the Empire State.

The attempts of the Attleboro business men to form a Board of Trade have started a similar agitation in North Attleboro.

Word has been received of the death in California of John Brennan, a North Attleboro jeweler, who went west some years ago .

E. C. Luther, salesman for Smith & Crosby, is putting in a fortnight in New York and Pennsylvania. He will leave for the west right after Christmas.

S. O. Bigney & Co. are one of the busiest firms in town. Mr. Bigney, however, finds time to work hard on the new Board of Trade which is being organized in Attleboro.

Charles A. Marsh, E. D. Gilmore, D. E. Makepeace, Fred B. Trescott, E. J. Quarnstrom, A. A. Bushee and H. P. Kent are jewelers whose names appear on the new standing committees of the Men's Sunday Evening Club.

The greatest interest has been manifested in the proposed removal from its present quarters of the Attleboro post office. A petition circulated by a prominent silver manufacturer and containing most of the signatures of the jewelers, opposes the change, while another prominent jeweler heads the party that advocates it.

It is the custom for nearly all the traveling salesmen to get away immediately after Christmas, in order to be first in the field with their new samples. Some make it a point to start the night of the 25th, while the 26th sees a regular exodus. There will be no deviation this year, and the men are busy arranging for their trips.

Israel A. Hatch, of North Attleboro, passed away last week after an active, useful life of nearly 80 years. He was born in North Attleboro and is of a family identified with the town for more than two centuries. He lived nearly 20 years in New York and Philadelphia, but returned to his native place, and for 25 years was in the jewelry business.

Newark.

The marriage of Miss Jennie Alden Todd, daughter of Mr. and Mrs. Edward Todd, to George Barker Seeley, of Newark, was solemnized last week in Holy Trinity Protestant Episcopal Church, Lenox Ave. and 122d St., New York.

Mr. Ziruth, of the Ziruth-Kaiser Co., manufacturing jewelers, Washington and Crawford Sts., has invoked the aid of detectives in securing evidence against his wife, with whom he has not lived in 12 years. The result is that divorce papers have been served.

Two thieves broke the show window of George Scheller's jewelry store, 206 Market St., just before daybreak Saturday morning, and stole a tray of cheap rings, valued at $48. Peter Cook, an engineer, who was on his way to work, heard the crash, and ran in the direction of the store. He saw two men dash around the corner of Ward St. When he reached the corner the thieves had disappeared.

Trans-Atlantic Voyagers.

TO EUROPE.

Geo. Semler, of Geo. Borgfeldt & Co., New York, accompanied by his wife and family, sailed for the Mediterranean Saturday on the *Fulda*.

FROM EUROPE.

Edward Holbrook, of the Gorham Mfg. Co., New York, returned last week on the *St. Paul*.

A. Ludeke, of Ludeke & Power, New York, returned Saturday on the *Campania*.

Death of Fayette S. Giles.

Fayette S. Giles, who about 30 years ago was the representative in Switzerland and a partner in the old firm of Giles, Wales & Co., then at 13 Maiden Lane, New York, died at Newbern, N. C., suddenly Dec. 5. Mr. Giles was the brother of Frederick S. Giles, of Giles, Wales & Co., and of W. A. and C. K. Giles, of Giles, Bro. & Co., Chicago, in which firm he was also a partner. The remains were shipped to Chicago, where funeral services were held.

Herrmann & Co.,

29 East 19th Street, New York,

Desire to call the trade's attention to their new lines of "High Art" Leather Goods, which include some exquisite novelties.

The Jewelers' Circular

AND

HOROLOGICAL REVIEW.

PUBLISHED EVERY WEDNESDAY BY

THE JEWELERS' CIRCULAR PUB'G CO.,

189 BROADWAY, NEW YORK CITY.

A JOURNAL DEVOTED TO THE INTERESTS OF JEWELERS, WATCHMAKERS, SILVERSMITHS, ELECTRO-PLATE MANUFACTURERS, AND ALL ENGAGED IN KINDRED BRANCHES OF INDUSTRY.

Member of the American Trade Press Association.

Our editorial columns will contain our own opinions only, and we shall present in other columns only what we consider of interest or value to our readers. Advertising matter will not be printed as news.

Advertising rates in THE CIRCULAR are lower, considering the number of tradesmen reached by its large circulation, than in any other jewelry journal.

Notices of changes in standing advertisements must be received one week in advance; new matter can be received up to Monday.

INFORMATION FOR SUBSCRIBERS.

Terms of Subscription, Postage Prepaid.

	PER ANNUM.
United States and Canada,	**$2.00**
Foreign Countries in Postal Union,	**4.00**
Single Copies,	**.10**

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Payments for THE CIRCULAR, when sent by mail, should be made in a Post-Office Money Order, Bank Check or Draft, or an Express Money Order or Registered Letter. All postmasters are required to register letters whenever requested to do so.

Pay money only to authorized collectors having proper credentials.

Returning Copies. Returning your paper will not enable us to discontinue it, as we cannot find your name on our books unless your address is given.

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Liability. The courts have decided that all subscribers to Journals are responsible until arrearages are paid in full and an order to discontinue has been received by the publisher.

THE JEWELERS' CIRCULAR IN EUROPE.

Among the Places in Europe where THE JEWELERS' CIRCULAR is on file are the following:

LONDON—First Ave. Hotel, Holborn, E. C.; Holborn Viaduct Hotel, Koyal Hotel.
PARIS—Hotel de L'Athene, Rue Scribe.
LEIPZIG—Handels-Zeitung, fur die gesamte Uhren-Industrie.
BERLIN—Deutsche Uhrmacher Zeitung, Jager-Strasse, 73.
GENEVA—Journal Suisse D'Horlogerie.
AMSTERDAM—Continental Club, Hotel Amstel.
ANTWERP—Diamond Club, Rue de Pelican.

Vol. XXXV. Dec 8, 1897. No. 19.

Every line of reading matter in THE JEWELERS' CIRCULAR, *with the exception of the few brief extracts from exchanges, always properly credited, is written exclusively for this journal. Each issue of* THE JEWELERS' CIRCULAR *is copyrighted. Permission to quote is extended to other publications provided such quotations are properly credited.*

Relative Amount of Matter Published in Jewelers' Circular and in other Jewelry Publications

	More than nearest weekly competitor for 10 months Jan.-Oct., 1897, inc.	Increase for month of Nov., 1897.	Total excess for 11 mths., Jan.-Nov., 1897, inc.
No. of News Items, . . .	763	7	**770**
Inches of Original Reading Matter,	7,676	543	**8,219**
Inches of Advertising, . . .	10,006	2,060	**12,066**

The Jewelers' Circular is more extensively quoted by the various branches of the press than are all the other jewelry journals combined.

The Achievement of Success.

AS one after another the older members of the trade pass away a feeling takes possession of some of us that the pillars upholding the industry are gradually crumbling away. But this feeling does not last long, for deep as may be our regret at the passing of these men, we know that others will take their places as the deceased took their predecessors'. Honored success and position, in these days of extreme competition and apparent overpopulation in every line of endeavor, seems more difficult of acquisition than in the days when the older living generation were young. If we examine deeply into this matter, however, we will find that this seeming increased difficulty is due to our impatience and desire to win rapidly rather than to diminished opportunities. Rapidity and its corollaries, superficiality and unsubstantiality, is the curse of the age. The rapid man cannot be altogether successful. The few men who, like Cecil Rhodes, rise out of obscurity to great wealth and honored position, are the geniuses born to rule. The average man of talent, in his rapid striving, is bound to sacrifice something which militates against the completeness of his success. Patient endeavor, undeviating integrity, the exercise of his capabilities in one branch of industry during his whole career, the establishing of his business on a solid foundation of fair and honorable dealing and the allowing it to normally develop and expand, these were some of the forces that caused Alfred Ferdinand Cross in the later years of his life to be considered one of the pillars of the trade. The position of respect and honor he held at his death was not a rapidly acquired one, but the fulfilment of 50 years' normal development. His career is a lesson of value to the ambitious younger man of today.

One of the really valuable products of the Government Printing Office at Washington is the annual report which Mr. George F. Kunz of this town renders on the yield of precious stones in the United States. Mr. Kunz's expert knowledge in this specialty has been for years at the service of the United States Geological Survey, and thus becomes a part of official literature. The report for 1896, just published, contains a table of values as represented by the various gems discovered in the United States during the year. It is interesting to observe how the values are apportioned. Here are a few items:

Turquoise	$40,000
Sapphire	10,000
Gold quartz	10,000
Tourmaline	3,000
Garnet	2,500
Ruby	1,000
Amethyst	500
Topaz	200
Opal	200
Emera'd	None.
Diamond	None.

The list includes many precious minerals which would not strictly be classed as gems, and the total value assigned is a little under $100,000. The prominence of the turquoise in the American list is recent, the yield being large in Arizona and New Mexico.—New York *un*, Dec. 4.

THE above editorial is of interest to every dealer of precious stones. As the volume of official literature of the United States Geological Survey, referred to as being just published, may not be readily available to him, the dealer can find Mr. Kunz's report, complete and accurate, in the issues of THE CIRCULAR of June 30 and July 7, 1897. Our reprint of this report was from a transcription from the proofs, ready several months before the issuing by the United States Geological Survey of the annual volume to which the *Sun* refers.

Importations of Precious Stones.

The effect of the new tariff upon the importation of precious stones and upon the revenue derived is shown by the following comparative statement of the value of the precious stones imported during the month of November in 1896 and 1897, and also during the first four months of the new tariff and the corresponding four months of 1896:

	Nov., 1897.	Nov., 1896.
Cut	$640,688 52	$116,982 10
Uncut	229,211 02	114,946 48
Totals	$869,899 54	$231,928 58

The following statement shows the value of the precious stones imported during the months of August, September, October and November, 1897 and 1896, respectively:

	1897.	1896.
Cut	$3,509,058 52	$583,750 30
Uncut	1,510,613 24	539,895 28
Totals	$5,019,671 76	$1,123,645 58
Duties collected:		
Dingley tariff, 10 per cent. ad valorem on cut stones		$350,905
Wilson tariff, 25 per cent. on cut and 10 per cent. on uncut stones		199,927

Jewelers' Gold Bars Exchanged for Gold Coin.

Week Ended Dec. 4, 1897.

Nov.	29	$55,016
"	30	28,619
Dec.	1	24,026
"	2	16,298
"	3	21,150
"	4	26,260
Total		$171,369

BUYERS' INFORMATION BUREAU.

Questions as to the makers of certain lines of goods, where to buy certain lines, where certain kinds of work are done, the owners of certain trademarks and other matters relating to the buying branch of a jewelry business will be cheerfully answered under this department. The reader cannot ask too many questions.

MEXIA, Tex., Nov. 29, 1897.
Editor of THE JEWELERS' CIRCULAR:

Will you do me the kindness to inform me who makes the spoon as per cut enclosed; stamp enclosed for reply. Yours truly,

S. W. RISIEN.



ANSWER:—The makers of this spoon pattern are The Towle Mfg. Co., Newburyport, Mass. The name of the pattern is "Old English."

HAYES, Ill., Nov. 28, 1897.
Editor of THE JEWELERS' CIRCULAR:

Will you please give me the address of a few jewelry manufacturers who make cheap jewelry, such as cuff buttons, scarf pins, rings and chains. I want the cheapest class of goods that is made to give away at fairs. Kindly favor.

Very truly, A. W. CHEW.

ANSWER:—Among manufacturers of very cheap jewelry are: Cory & Reynolds, 25 Congress Ave., Wm. H. Luther & Son, 214 Oxford St., and Esser & Barry, 33 Beverly St., Providence, R. I.; W. H. Wilmarth Co., Attleboro, Mass.; Freeman, Daughaday & Co., Chartley, Mass.

NEW HAVEN, Conn., Nov. 29, 1897.
Editor of THE JEWELERS' CIRCULAR:

Kindly give us the name and address of a manufacturer of good style triplicate mirrors, and oblige. Yours truly,

THE GEORGE H. FORD CO.

ANSWER:—Triplicate mirrors of silver plate may be obtained from the Meriden Britannia Co., Meriden, Conn.; in fine and decorated woods, from P. Weiderer, 521 Broadway, New York; in decorated silver gilt, from J. T. Scott & Co., 4 Maiden Lane, New York. Various styles of triplicate mirrors are also carried by Glaenzer Frères & Rheinboldt, 26 Washington Pl., New York.

SELINSGROVE, Pa., Nov. 30, 1897.
Editor of THE JEWELERS' CIRCULAR:

Kindly tell me who makes the "Horton" fountain pen. Yours respectfully,

A. M. KLING.

ANSWER:—The "Horton" fountain pen is made by the Horton Pen Co., New Haven, Conn.

ADAMS, Minn., Nov. 30, 1897.
Editor of THE JEWELERS' CIRCULAR:

You would do me a great favor if you could possibly inform me the makers of key check outfits and blanks for stamping names, etc., on key checks. By doing so you will oblige,

Very respectfully, W. A. PERSEY.

ANSWER:—N. Stafford, 66 Fulton St., New York, is a maker of exactly this line of goods. We send to Mr. Persey one of his catalogues.

Use of Alcohol in the Arts.

WASHINGTON, D. C., Dec. 2.—The Special Joint Congressional Committee, who have been engaged at intervals for the past two years in investigating the use of alcohol in the arts, has concluded the taking of testimony, and the members are now engaged in preparing the report which the law requires should be submitted during the first 10 days of the session of Congress.

The Assets and Liabilities of S. Beck.

DALLAS, Tex., Dec. 4.—A statement sent out by I. E. Rose, assignee of S. Beck, gives the following figures from the schedules filed and sworn to in the County Clerk's office of Dallas county:

Assets, stocks and fixtures, $15,606.34; book accounts, $258.90; total, $15,865.24. Liabilities, $22,540.83; attorney's fees, in full, $500; city taxes, in full, $231.75; total, $23,272.58.

CROSS & BECUELIN,
(A CORPORATION.)
17 MAIDEN LANE,
NEW YORK.

We regret to announce to our friends in the trade the death of

Mr. Alfred F. Cross,

Senior Member of our Corporation.

For the past year ill health has prevented his taking an active interest in the business as in former years.

His genial smile and pleasant word will be missed by numbers of our old friends who enjoyed his acquaintance.

The Corporation—which has been in existence for several years—will carry on the business as usual, and hope by the united efforts of the surviving members, and the cordial cooperation of our friends in the trade, to merit a continuance of the favors that have been so generously extended in the past.

New York, December 1st, 1897.

New York Notes.

Rudolph W. Jacobs has given a bill of sale for $1.000.

William F. Dorflinger is foreman of the December Grand Jury.

H. E. Oppenheimer has entered a judgment for $407.92 against Max Meyerhein.

The Manhattan Optical Co. have filed a judgment for $128.32 against Otto Sarony.

A judgment against Jno. Palmer for $346.06 has been entered by Stone Sterling Silver Co.

President Edward Holbrook, of the Gorham Mfg. Co., returned from Europe Saturday on the *St. Paul.*

R. R. Fogel has satisfied the judgments for $98.37 entered July 7, and $658.39 entered March 26 by F. Machauer.

The annual meeting of the Peter A. Frasse Co. has been adjourned to Dec. 20, and will be held that day at 3 o'clock P. M. at the company's office, 94 Fulton St.

The Wilcox Silver Plate Co. have leased the store of the new building now going up at 9, 11 and 13 Maiden Lane, and their salesrooms, now at 6 Maiden Lane, will be transferred thereto as soon as the building is completed.

Francis Cornell, 19 years old, 649 E. 3d St., was held in the Essex Market Police Court for examination last week, charged with attempting to rob a jewelry store at 223 Bowery, where he was arrested, on the night of Nov. 29.

Charlotte Augusta Mathez died of cancer at Mount Vernon, N. Y., Sunday, after a lingering illness. Mrs. Mathez was the widow of the late Fredk. L. Mathez, a former prominent watch importer, of 8 John St. and 3 Maiden Lane.

John M. Costa, who was in early life a jeweler for many years, died suddenly at 112 E. 85th St. on Nov. 30. The funeral services were conducted there Thursday night, and the burial was in Greenwood Cemetery Friday. Mr. Costa was 66 years old.

A suit has been brought in the Supreme Court against Adolph Schlesinger, a jeweler at 280 Broome St. by his wife, Celia, for an absolute divorce. They were married in 1878, and have four children. His wife declares that they quarreled in November last, and as a result he beat her and forced her from her home.

The reports published in the daily papers about an explosion Wednesday at Tiffany & Co.'s store, 15th St. and Union Square, were, a CIRCULAR reporter was informed by a representative of that concern, both exaggerated and inaccurate. The blowing off of a small cap of a safety valve in the basement of the building was magnified to appear as a boiler explosion.

L. Tannenbaum & Co. have brought an action in the City Court against Rolland S. Pettit on a promissory note which the latter gave to C. E. Mather. By reason of a clerical error, Pettit's answer to the suit was returned by the plaintiffs, and he made a motion to compel them to accept an answer, which was granted in the City Court Friday. The action has been placed on the calendar for trial to-day.

The controversy mentioned in last week's issue between Maxine Elliot, the actress, and Henry W. Healy, jeweler, of Myrtle Ave., Brooklyn, over a ring in the jeweler's possession which Miss Elliott claimed was stolen from her, ended amicably last week. Healy, when summoned to court, proved that he had purchased the ring in the regular course of business, and the case was dismissed. Thereupon Nat Goodwin purchased the ring from him and presented it to Miss Elliott.

About 10 o'clock Saturday night a thief hurled a stone through the show window of the Levy & Dreyfus Co., at 46 Park Place, and, grabbing some opera glasses, ran away. A passerby saw the jagged hole in the plate glass and informed a policeman of the fact, and Mr. Dreyfus was summoned to his store by telephone. He went down town with his wife in a cab, and while he could not make an exact estimate of his loss, he thought that it would amount to $100 or less. The thief had taken none of the precautions to deaden the noise of crashing glass such as have been adopted by more skilful window smashers. He had simply picked up a stone in the street, and thrown it through the window. The broken window is about 20x20 feet and worth $125. It is insured.

Frank P. Woomer, representative of the Kent & Stanley Co., Ltd., having charge of the New York office, was summoned to Providence Nov. 30, where he was informed that although the company were under obligations to keep him at work until Dec. 31 they would like to pay him in full for all demands and part. Mr. Woomer accepted payment and formally surrendered his samples. He immediately went to another part of the Manufacturers' building and arranged to represent Daggett & Robbins.

Magistrate Hedges, in the Essex Market Court Monday, apologized to Harry Stewart, a diamond and jewelry dealer, of 226 W. 46th St., for having kept him imprisoned for 48 hours, and honorably discharged him from custody. Stewart was arrested at the Hotel Cadillac, on suspicion that he was a man of the same name wanted at Cleveland, O., for issuing forged mileage tickets. He insisted he was not the man wanted, but was held until some one could come east to identify him. The arrest was made at the instance of a private detective agency, and when its representative apologized to Stewart he announced that he intended bringing civil suits for false arrest and imprisonment.

An echo of the failure of John Mason, formerly a Fifth Ave. jeweler, was heard Monday in a decision handed down by Judge Beekman, of the Supreme oCurt. Mason's assignment to John O. Ball, it will be remembered, was set aside by a suit of his sister, Mrs. Edith Mason Faxon. Judge Beekman's decision Monday was on the reasonable expenses incurred by the assignee in defending this suit. He finds that the assignee should be allowed reasonable expenses for defending the assignment against attack, but this should not be extended to include his appeal to the Court of Appeals, which, the Judge says, does not seem to have been justified. The value of the services on this appeal must be charged back to the assignee.

At the Centre St. Police Court, before Magistrate Meade, Nov. 29, Herman Saloman, aged 18, was arraigned on the charge of larceny. Salomon was employed by S. F. Myers & Co., 48 and 50 Maiden Lane, and had been in their employ only 10 days, acting as assistant salesman in their optical department. He was arrested the previous Saturday night on the Bowery by Central Office detectives while in the act of pawning two pairs of opera glasses and a number of solid gold settings. It was ascertained later that the young man had a number of outside debtors who were pressing him, and he believed it was easier to pay them off in this manner than by awaiting his weekly pay. He was remanded for trial before the Court of Special Sessions.

Dorflinger's American Cut Glass.

OUR STOCK IS LARGE--ASSORTMENT GREAT.
ORDERS CAN BE PROMPTLY FILLED.

C. DORFLINGER & SONS, 36 Murray Street, 915 Broadway, NEW YORK.

VACHERON & CONSTANTIN

Vacheron & Constantin,

GENEVA, SWITZERLAND.

Best Adjusted Watch Movements Fitting All Sizes of American Cases. . . . . .

First Prize in the International Contest at Geneva for 1896. . . . .

2 First Prizes (1895 and 1896) from the Geneva Observatory. . . .

EDMOND E. ROBERT,

3 MAIDEN LANE, N. Y.

Take a Hint! ENGRAVING is a profitable feature of the jewelry business. You don't do any engraving because you don't know how?

You don't have to know how if you use the

EATON-ENGLE ENGRAVING MACHINE.

Easy to Buy. Easy to Work.

Engraves Everything.

EATON & GLOVER, - 111 Nassau St., New York.

ANY BOOK pertaining to the Jewelry, Horological, Optical or kindred Trades can be obtained through the Jewelers' Circular Publishing Co., 189 B'way, N. Y. Send for catalogue. It is free.

Last Week's New York Arrivals.

The following out-of-town dealers were in town last week: H. C. Kirk, Baltimore, Md., Holland H.; E. Stein, Chicago, Ill., Grand Union H.; J. K. Nye, New Bedford, Mass., Astor H.; F. J. Leiter, Syracuse, N. Y., Marlborough H.; F. L. Wilson, Danbury, Conn., Imperial H.; L. F. Furtwangler, Greenburgh, Pa., Imperial H.; J. R. Kornblum, Pittsburgh, Pa., Park Ave H.

Otis Bros. Secure a Verdict Against Richard Robinson & Co.

PROVIDENCE, R. I., Dec. 4.—The case of Otis Bros., gold and silver refiners, 181 Eddy St., this city, against Richard Robinson & Co., manufacturing jewelers, was placed on trial before a jury in the Common Pleas Division, this forenoon, on a claim for the value of goods and merchandise furnished the defendants and also for money lent and advanced.

The only point of difference between the parties is as to the application of certain payments made by the defendants prior to and subsequent to a change in the members of their partnership, and pending the charge of the presiding Justice the parties agreed to decision for the plaintiffs for $388.94 against defendant, Frank H. Perrucker, and for $601.77 against all of the defendants. The case was taken from the jury and said decision entered on record.

ESPECIALLY FOR THE JEWELRY TRADE.

Exclusive Designs in

UMBRELLAS

of every kind and of the highest quality.

&

CANES.....

in large variety.



A large line of fine Umbrellas and Canes, with handles specially manufactured and imported by us for the Jewelry Trade, comprising

Rich Enamel and..... Gold Effects, Mother of Pearl Gold Mounted, Silver Gilt and Jeweled, Agate, Tiger Eye,

and many other handsome mountings of exclusive designs.

ADDRESS DEPARTMENT A.

FOLLMER, CLOGG & CO., 414 Broadway, NEW YORK.

News Gleanings.

Charles Chamberlain has opened a shop in Ambler, Pa.

Gus A. Felker, Merrill, Wis., has sold out to Frank Zemlika.

S. D. Schenck, Binghamton, N. Y., is running an auction sale.

Frank L. Stouch has opened a jewelry store in Womelsdorf, Pa.

E. C. Johnson, Harvard, Ill., has closed up and gone to Rockford.

Chas. S. Ashley has opened a repair shop in Stuyvesant Falls, N. Y.

S. N. Roseburg has opened a jewelry business in Bucklin, Mich.

W. T. Smith has gone out of the jewelry business in Louisiana, Mo.

Ed. E. Fitz will open a jewelry store at 205 Main St., Zanesville, O.

O. C. Franks has opened a new jewelry store in Fredericksburg, O.

Jos. H. Pahl, Troy, N. Y., has removed to a new location on 4th St.

Al. Tharnish has opened his new jewelry store, E. 4th St., Atlantic, Ia.

Geo. R. Yantis has opened a jewelry stock in Sulphur Springs, Tex.

Charles H. Rice, Bennington, Vt., is a voluntary petitioner in insolvency.

Jeweler Hall, Osborne, Kan., has sold out and will soon leave for Omaha.

Frederick & Co., Seattle, Wash., have just purchased realty valued at $950.

J. H. Cone, Jasper, Mo., has moved into the Roberts property, East Grand Ave.

Jeweler Clark, Easton, Pa., announces that he is closing out his stock at auction.

The store of A. E. Douglas, in Boulder, Col., has been considerably damaged by fire.

Anderson & Houghton, Little Falls, N. Y., have recently had their store redecorated.

Nathan E. Wooton, Petoskey, Mich., has gone into the jewelry business in Fenton, Mich.

Fallet Bros., of Fremont, Ind., have opened a jewelry store in Montgomery, Mich.

F. W. Sim & Co., Troy, N. Y., have just issued a handsome new illustrated catalogue.

H. Lichty, Easton, Pa., has moved his optical office from Bushkill St. to room 4, Rader building.

Charles H. Winner, Monticello, Ia., has gone to Marengo, Ia., where he has bought a jewelry business.

William Hellingrath, jeweler, Belleville, Ill., and Miss Anna Wamser were recently united in marriage.

Simon Myhoff, Albany, N. Y., is closing out his stock, previous to removing from that city on Jan. 1.

A. E. Axman has gone from Franklin, O., to Troy, O., where he has engaged in the jewelry business.

R. M. Sawyer, Great Barrington, Mass., will remove to his new store in the Robbins block, this week.

The jewelry store of Samuel Dickson, Fortuna, Cal., is reported to have been totally destroyed by fire.

Carrie A. Barr, of the Barr Jewelry Co., Kansas City, Mo., has given a trust deed on real estate for $1,200.

H. H. Webb has gone from Mount Joy, Pa., to Marietta, O., where he has taken charge of a jewelry store.

The assigned estate of the late jeweler Adolph W. Luckhardt, Johnstown, Pa., was sold last week for $25,825.

J. G. Sparks, Fultonville, N. Y., has returned to business, after several weeks' illness with sciatic rheumatism.

J. G. Raine, Cripple Creek, Col., has given a chattel mortgage on his stock, and the mortgagee is in possession.

Jeweler C. Bergsvik, Yankton, S. Dak., gave chattel mortgages for $734. Mr. Bergsvik is of Hesla & Bergsvik.

John Koch is named as principal in a bill of sale for $3,000, recently given by jeweler Jacob Stadler, Toledo, O.

A disastrous fire occurred in La Crosse, Wis., on the night of Dec. 2. Among the concerns burned out were the Drummond Co., jewelers.

S. Wampler & Co. is the style of the new firm succeeding to the jewelry business of Wampler & Lindstone, Craig, Mo.

Edward Beauton, jeweler, New Haven, Conn., and Miss Nora Dinnean were married a few days ago in Beaver Meadow, Pa.

Lewis Stawman has purchased the stock and tools of J. W. Young, Caledonia, O., and will open a new jewelry store in the J. Sutz clothing store.

D. Buchanan, Richmond, Va., jeweler, Nov. 23 celebrated the 45th anniversary of his marriage. He is still active and enjoys excellent health.

Charles Philip Timpane was last week appointed custodian of the public clocks of the city of Troy, N. Y., and was confirmed by unanimous vote of the Common Council.

S. Prager, jeweler, Erie, Pa., has taken charge of the jewelry department of the new store of Thomas Robinson, opened Dec. 1, at 1,009 State St., that city.

Charles G. Willson, Reading, Pa., will retire from the retail jewelry business shortly and devote his entire time to the manufacture of emblems and badges.

The jewelry store of L. C. Appell, Collins, Ia., was badly damaged by a fire which destroyed a large portion of the business section of the city, last week.

A foreman of the Dueber Watch Case Mfg. Co., Canton, O., has refused the Consulship to Puerto Cabella, Venezuela, because six Consuls lie buried in a row in that place.

William N. Culbertson, jeweler, Akron, O., was arrested last Monday on a charge of criminally assaulting Gertrude Mosier, a 15-year-old girl. Culbertson is 62 years of age.

Mrs. Mary F. Wolf, widow of the late George Wolf, Louisville, Ky., will continue the business at the same corner, 4th and Jefferson Sts. The old employes will be retained.

Gustave Rheinberg, Babylon, N. Y., has sold out his jewelry store and business. Mr. Rheinberg has been in poor health for over a year, and part of the time unable to attend to business. He will go to Florida with his wife and family.

Burglars made a successful raid on the store of Samuel J. Reeder, North East, Md., Nov. 27, and secured between $200 and $300 worth of clothing, shoes, jewelry, etc. An entrance was gained by the prying open of a rear window.

Last Monday night about 9 o'clock the store of W. A. Saddler, Clinton, Ia., was burned to the ground. There was no insurance on the building or stock. The building was worth $300 or more. The loss on stock is fully $500 or more.

Mrs. Hannah Dann, wife of Harry E. Dann, jeweler, 146½ Front St., Worcester, Mass., died at her home, 10 Preston St. Nov. 29. Mrs Dann was a daughter of N. S. Nathan, of New York, and was wedded at her home there last January.

Charles Travis, manager of H. M. Knapp's jewelry store, Alton, Ill., was arrested Nov. 27 under the itinerant merchant clause of the city ordinances. It is charged that Knapp, or Travis, intends to remain only a short time, and is therefore subject to pay the $100 license.

W. A. England, jeweler, 394 Main St., Worcester, Mass., has asked for a junk license. The action is made necessary by the action of Chief of Police James M. Drennan, who orders that all dealers in junk shall take out a license and considers that old gold and silver come under the head of junk.

Supervising Architect Taylor, of the Treasury Department, has awarded to the Seth Thomas Clock Co., New York, the contract for putting in a big clock in the tower of the Washington new post office. There were five bidders, but the contract went to the company named, their bid being $2,600. The contract is to be completed within 90 days. The clock is to be a first class one of the tower variety. It will show on all four sides of the post office tower.

Russell Lawrence, a clerk in Joseph Nelson's jewelry store, Dunkirk, N. Y., who, with another young man named William Parks, sleep in the store at night, was accidentally shot, on the morning of Nov. 28, through his left foot, by his own revolver, which fell from his hip pocket in such a way that when it struck the floor it was discharged. The ball entered his foot in front, near the ankle, and passed through the bones to the other side, where it stopped just under the skin, and was cut out by a surgeon.

Rogers & Brother, manufacturers of the celebrated Star brand of electro silver plated flat ware, print in another part of this issue an extract from *The Independent*, the statements in which will be heartily endorsed by the entire jewelry trade, for they express absolute truth.

A Selling Subject

—AND—

A Remarkable Window Attraction.



"SALE OF THE ENCHAINED SLAVE."
2½ FEET HIGH.

Price $7.50.

"An African slave girl, that is proving very successful. The figure, which is in natural colors, is that of a nude black girl of the tropics, standing manacled against a stump. The form is well modeled and the features and expression are clearly delineated."—*From the* JEWELERS' CIRCULAR, *Dec 1, 1897.*

LEVY & DREYFUS CO.,

41 Barclay St. and 46 Park Place, N. Y.

MANUFACTURERS AND IMPORTERS OF

China Novelties, Bric-a-Brac, Statuary, &c.

SEND FOR ILLUSTRATED CATALOGUE OF CHINA NOVELTIES

Established 1848.

F. P. KURTZ, Manufacturer of

Jewelers' Machinery and Tools.

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SEAMLESS HOLLOW BALLS of 14K. Gold and Sterling Silver, of which a stock is carried on hand.

OFFICE AND FACTORY,
97 Cliff St., near Frankfort St., New York.

Providence.

All communications intended for this column addressed to P. O. Box 1093, Providence, R. I., will receive prompt attention

L. Olverson has started in the retail business at 96 Charles St.

About the first of the year Fulford & Hobart will remove to 59 Page St.

Norman M. Saati is now located with Herman A. Ockel, 85 Weybosset St., as watchmaker.

J. Gross has accepted a position with the Consolidated Mfg. Co. and will leave on his first trip, west, the last of this week.

H. Garnier, stone-setter, has given up his shop at 151 Pine St. and returned to his old position with the H. A. Kirby Co.

John Wilson, of Wilson Bros., Boston, is a frequent visitor in this city, endeavoring to effect some settlement with his creditors.

In a recent issue of a popular weekly publication were counted 11 advertisements of catalogue jewelry houses, one-half of whom gave Providence addresses.

The florists of this vicinity are receiving numerous calls from the local manufacturing jewelers for four-leaf clover, to be used in the latest novelty charms.

I. Stern, of Stern Bros. & Co., New York, was in town the past week to secure a practical designer and jeweler to act as a superintendent in the firm's Gold St. factory.

Weeden & Barker, manufacturing jewelers, 53 Clifford St., have dissolved by the retirement of Samuel J. Weeden. The business will be continued by Edgar R. Barker.

Capt. Joshua Lothrop, for several years a member of Lothrop & Livsey, has withdrawn from the concern and resumed his old position of traveling representative for Weatherhead & Thompson, leather dealers.

Among the foreign importations into this port the past week were: Bremen, 2 packages of silver ware, 1 of imitation stones; Liverpool, 3 of clocks, 2 of metal trays; Havre, 1 of precious stones, 1 of imitation stones.

Another jewelry manufactory is being erected at Riverside which, when completed, will employ 15 to 20 persons. This enterprise is in the hands of a man who has been conducting the jewelry business in this city for several years. This makes the second jewelry manufactory at Riverside.

Real estate on Dabol and Updike Sts. belonging to Henry Ludwig and mortgaged to William W. Rickard has been advertised for auction sale on Dec. 22, and real estate on Public St. will be sold on Dec. 21. These estates were mortgaged on Oct. 15, 1897, to secure two promissory notes of $2,000 and $1,000 respectively.

Among the visitors among the trade in this vicinity the past week were: Mr. Cohen, Cohen & Neisser, Milwaukee, Wis.; Saml. Markham, Philadelphia; Mr. Extine, Hamilton Watch Co., Lancaster, Pa.; Mr. Wales, Tiffany & Wales, Boston; Mr. Stein, Metzger-Stein Co., New York; H. B. DeWolf, New Bedford, Mass.; Chas. L. Molten, Robinson & Molten, Newark, N. J.; and representatives for J. C. Sawyer and Smith, Patterson & Co., Boston.

Spencer & Co.'s jewelry store, South Norwalk, Conn., was closed Dec. 4, on account of the funeral of James C. Coleburn, who was a member of the firm.

Sunday night, Nov. 28, burglars entered the jewelry store of B. Booth, Temple, Tex., and stole a quantity of silver ware and a bicycle. They were frightened away, as evidenced by the leaving of part of their plunder that had been wrapped up.



Front of Neck.

Nothing Better than The



Back of Neck.

"Best Lever"

(Patented)

Collar Button

IMPROVED.

Made in 10 and 14K.

PRICE REDUCED.

Strong, Durable, Easy to adjust. No steel spring to get out of order.

Combines the advantages of all the Patented Buttons now in the market. For particulars apply to Sole Makers and Owners,

CHAMPENOIS & CO.,

Manufacturers of Gold Jewelry,

50 Walnut St., NEWARK, N. J.

BARGAINS IN

Jewelers' and Silversmiths'

MACHINERY.

ONE ROLLING MILL, rolls 3 inches in diameter, 5-inch face; double geared, McWilliams' make, in good condition.
ONE ROLLING MILL, rolls 5 inches in diameter, 8-inch face; McWilliams' make, in good condition.
TWO BIRMINGHAM MILLS, rolls 8 inches in diameter, 12-inch face; mounted on table; practically new.
TWO No. 1 FOOT PRESSES, Style B.
ONE 20 FOOT MOSSBERG REVERSIBLE DRAW BENCH, practically new.
ONE THURSTON & SCHOTT MILLING MACHINE, practically new.
ONE No. 1 MOSSBERG WIRE COILER, double drum and double gear, practically new.
ONE No. 2 MOSSBERG SHAKER, A1 condition.
ONE OVAL CHUCK, good as new.

Send for 1897 Catalogue.

Mossberg & Granville Mfg. Co.

PROVIDENCE, R. I.

NEW YORK STORE: 126 Liberty St.
Exhibition at Philadelphia bourse.

Special Notices.

Rates 75c per insertion for notices not exceeding 3 lines (25 words); additional words 2 cents each. If answers are to be forwarded, postage stamps must be enclosed. Two insertions, 15 per cent. off; three insertions, 20 per cent. off; four insertions or more, 25 per cent. off. Payable strictly in advance.

Display cards on this page will be charged at $2.00 per inch for first insertion, subject to same discount as above for subsequent insertions.

Under the heading of SITUATIONS WANTED on this page advertisements will be inserted for One Cent a Word, each insertion, no discount, but no advertisement will be inserted for less than 25 cents. This offer refers to SITUATIONS WANTED ONLY. Payable strictly in advance.

In all cases if answers are to be forwarded, 10 cents extra to cover postage must be enclosed.

Situations Wanted.

SALESMAN well acquainted in the line wants engagement with good firm carrying mounted or loose diamonds, or both. Address "Williams," care JEWELERS' CIRCULAR.

R. H. KNOWLES, M. D., 189 Broadway, N. Y care JEWELERS' CIRCULAR, is open to a business engagement with a reliable party; none but a responsible business man will be given a hearing.

WATCHMAKER of large experience desires position where good work is wanted; will send samples of workmanship and references if needed. Address, Ability, care of JEWELERS' CIRCULAR.

FIRST CLASS WATCHMAKER, engraver and jeweler, desires permanent job with good house; 15 years' experience; references as to character and ability. Address R. X., care JEWELERS' CIRCULAR.

BY TRAVELER familiar with the best trade in southern and western States; diamonds loose and mounted or general stock; only first-class house; references gilt edge. Address "1898," care JEWELERS' CIRCULAR.

SALESMAN wants a position with manufacturer Jan. 1; has eight years' experience through east, Middle States, New York and south; can furnish references. Address "Jewels," care JEWELERS' CIRCULAR.

AN EXPERIENCED TRAVELING SALESMAN desires to make arrangements; established trade in Pennsylvania, Ohio and southern States; highest references. Address Hudson, care JEWELERS' CIRCULAR.

POSITION BY A YOUNG MAN, single; practical watchmaker; expert optician, can do plain engraving, and a good clerk; have tools, including lathe and trial case. Address B. J. C., care JEWELERS' CIRCULAR.

A 1 WATCHMAKER, optician and engraver, will be open for position Jan. 1st; age 30, 12 years' practical experience, can take charge of store if necessary, have tools and trial case, A-1 reference. Address M. F. E., care of JEWELERS' CIRCULAR.

EXPERIENCED TRAVELING SALESMAN, 16 years on the road, now with large manufacturing jewelry house, desires to make a change on Jan. 1st; jewelry or diamonds preferred; Eastern trade. Address A. B., care JEWELERS' CIRCULAR.

SOME BUSY JEWELERS with $5,000 to $15,000 stocks neglect their stock, neglect their clocks and a class of repairs in which there is little wrong, all of which is an injury to their business; a valuable man who will attend to these and many other details is open for a permanent engagement at $10 or 12 per week; a white man will secure a "prize" who gets him; investigate. Address Clarence, No. 9 Harvard Row, Cambridge, Mass.

Help Wanted.

WANTED—Traveler to call on the jewelry trade throughout the west. Address M. D., care JEWELERS' CIRCULAR.

TRAVELING SALESMAN wanted for Pennsylvania and the Middle States. Address with full particulars "Middle States," care JEWELERS' CIRCULAR.

SALESMAN WANTED to carry a line of mounted diamonds through west and southwest. Address stating full particulars "Diamonds," care JEWELERS' CIRCULAR.

WANTED AT ONCE—A good watchmaker; one who can do engraving preferred; good wages and permanent position for a good man. S. Chapin & Son, Oneida, N. Y.

AN EXPERIENCED and thoroughly posted optical salesman wanted to handle the best American goods through New York and New England. Address Optical Salesman, care JEWELERS' CIRCULAR.

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WANTED—Resident salesman in large city, south of Illinois and Wisconsin, for southern and western trade, for line of rings and general jewelry on commission. Address Salesman, care JEWELERS' CIRCULAR.

TRAVELING SALESMAN, familiar with loose diamond business and best retail trade, eastern and Middle States preferred; correspondence confidential. Address, full particulars, "Importer," care JEWELERS' CIRCULAR.

WANTED—By prominent jewelry firm, Protestant young man thoroughly familiar with jewelry and silver novelty business, to take charge of office; must be a hustler and able to make others hustle; bond or unquestionable references required. Address "G. T.," care JEWELERS' CIRCULAR.

WANTED—A man to represent a large manufacturing jewelry house on the road, with a fine line of goods; one preferred who has had experience in the jewelry department of a large jobbing house; a rare chance for a man of business ability to work up to a good position; state experience and recommendations. P. O Box 905, Providence, R. I.

A MANUFACTURING JEWELRY SALESMAN for city of New York, Philadelphia, and west as far as Kansas City, by a well known house, either now or Jan. 1, '98; to secure any attention, application must plainly state house previously represented (confidence); also area, class of trade, amount of sales and compensation desired; a first class man only wanted and such can secure a fine line with good prospects by addressing for 10 days P. O. Box 160, Providence, R. I.

Business Opportunities.

ESTABLISHED JEWELRY STORE in manufacturing town; inventory about $8co. For particulars address "Asthma," care JEWELERS' CIRCULAR.

SPOT CASH and prompt action paid for any jewelry store, stock of jewelry, diamonds; any amount; no delay; confidential. Harrison, 88 Walker St., New York City.

FOR SALE—Stock, good will and fixtures of one of the oldest established jewelry and optical stores in Pennsylvania; owner's reason for retiring, having other business which requires his entire attention will lease store which is one of the most prominent in the business center, having been a jewelry and optical house for the past 34 years; for particulars apply to Chas. G. Willson, 524 Penn Square, Reading, Pa.

For Sale.

FOR SALE—One pair flat rolls; also one pair square rolls; both in A1 condition; very cheap. Enquire R., L. & M. Friedlander, 30 Maiden Lane, New York.

SAFE FOR SALE; 6 feet high, 4 feet 9 inches wide, 3 feet deep; two extra steel vaults inside; very cheap. Room 37, 41 Maiden Lane, New York.

To Let.

TO LET—For jobbing, silverware, clock, material or optical house; rear part of store, 18x70 feet, and part of basement; prominent entrance; rent low; also large and small offices for rent. Knapp Building, 41 and 43 Maiden Lane, New York.

Miscellaneous.

WANTED TO BUY for cash a second hand copy of Saunier's works; must be in good order and low in price. Address John, 9 Harvard Row, Cambridge, Mass.

I Buy Jewelry Stocks.

I pay **SPOT CASH** for entire or part of any Jewelry Stocks, Diamonds, Watches and Jewelry.

Address, **M. F. Confidential.**

Care JEWELERS' CIRCULAR.

OPTICAL BOOKS.

Send for new catalogue just issued by the JEWELERS' CIRCULAR PUBLISHING CO., 189 B'way, N. Y.

WESTERN SUPPLEMENT of THE JEWELERS' CIRCULAR

VOL. XXXV. CHICAGO, WEDNESDAY, DEC. 8, 1897. No. 19.

Chicago Notes.

All communications in reference to the Chicago department of The Jewelers' Circular, addressed to S. Parlin, 270 Garfield Ave., Chicago, will receive immediate attention.

BUSINESS CONDITIONS.

Buyers in the market in person were not so much in evidence the past week, and were rather overshadowed by the order trade, which was large. Mail orders were numerous and very satisfactory. For the past six weeks retail dealers have been inclined to hold back, and the jobber, in many cases, not having received the encouragement desired, has not bought largely ahead. The trade during December will generally reduce stock to a low level and leave matters in good shape for the commencement of 1898. As all indications point to a large holiday business for the country retail jeweler, the outlook is bright for a good January and February for the jobber, by which the manufacturer, too, should profit.

Elgin National Watch Co.: "Our Fall business has been very satisfactory; the only complaint we have to make is of a very annoying scarcity of Elgin movements. The demand exceeded our expectations and likewise our preparations for product. Jobbers' and retailers' stocks having been small, we haven't been able to satisfy the trade with our stock and product as we hoped to. In preparation for '98 we are educating suitable help as fast as possible with the expectation of having a much larger production."

Towle Mfg. Co.: "We find trade very much to our liking. Business is first rate and shows a marked and regular increase."

Benj. Allen & Co.: "We have had more customers in our store this Fall than for five years past. Probably never before have we had so many. Order trade is good and our books show a large increase in business."

Rich & Allen Co.: "We are doing a good business every day and are selling more big stuff in proportion than in any previous Fall. There will undoubtedly be a large call for memorandum goods this month, and the outlook is most promising."

Goldsmith Bros.: "We are kept busy, especially in turning out fine gold for the trade. All our departments are actively employed and receipts of shipments large."

H. F. Hahn & Co.: "We have had a good business and our customers are hopeful now that they also will have a good business. Collections are better. Diamonds are selling better than for five years, and watches also. So far as we are concerned, our diamond business is larger than we ever had before, no year excepted."

Moore & Evans: "We are selling more than we ever before did, which means that we are having the best business we ever had."

Sproehnle & Co.: "It has been a great season for watches, and we were fortunate in being able to secure a stock of trade winners. It's the special prices that jewelers want now, and the firm that can make them is bound to keep on top in business competition."

A glance at *Bradstreet's* weekly table of bank clearings should interest the jobbers. It shows a remarkable increase for Fargo, N. Dak., Sioux Falls, S. Dak., and Seattle, Wash., and good gains at all western points. This indicates that money is in circulation in increased quantities all through the west, which assures a fine holiday trade to the country retailers.

M. Goldsmith, of Goldsmith Bros., is on a business trip in New York State.

Jacob Muhr, Philadelphia, has announced his intention to be present at the jewelers' banquet on the 30th.

F. M. Younglove, Alpena, will move to Constantine, Mich., where he considers the opportunities are better.

Mrs. E. E. Chandler, Boone, Ia., assisted her husband in making his selections from the Fall stocks the past week.

L. C. Krueger, 85 Randolph St., finds sales so good that he has given up all bench work personally, and engaged an expert watchmaker for that department.

J. R. Davidson, Chicago manager for J. Muhr & Bro., is back from Philadelphia, having completed satisfactory arrangements with the house for the coming year.

A special dispatch from Elgin, Ill., announces the marriage there, Dec. 2, of J. Arthur Rovelstad to Miss Laura Bergland. A number of Chicago friends and relatives attended the ceremony.

Jos. B. Ruff, son of the Monroe St. jeweler, left Saturday for the Klondike with a party of 12, to go by the Edmonton overland route via Liard and Mackenzie rivers to Peele river, where they will prospect. Mr. Ruff represents his own and his father's interests in the Northwest Mining, Developing and Trading Co., this city.

A short time ago two sharpers tried to swindle dealers in loose stones. The past 10 days another pair have been asking to look at Tiffany mountings for a four-karat diamond which one of the pair wears set in a ring. "Their very looks were against them," said one dealer, "and it is evident that they had no intention of buying." The fact that they have visited nearly every dealer in mountings in the city for an article that can be bought in any store or made anywhere makes it evident they had other motives than those of purchase.

These were among the buyers who secured good stocks the past week: Frank Haseltine, of R. J. Haseltine Co., Kokomo, Ind.; E. E. Chandler, Boone, Ia.; R. B. Ruh, Tolula, Ill.; Charles Bachman, Ottumwa, Ia.; Wesley Swenson, Cresco, Ia.; H. E. Gragg, Lowell, Ind.; E. J. Price, Iowa City, Ia.; W. H. Vail, Valparaiso, Ind.; Ed. Reimel, Streator, Ill.; A. F. Gressler, of Gressler & Reid, Waucoma, Ia.; G. C. Ridings, Morris, Ill.; E. B. Born, Nevada, O.; Stephen Schlintz, buying for A. L. Schlintz, Defiance, O.; George Howard, Lena, Ill. (W. L. Coppernoll, buyer); O. K. Glimme, Whitewater, Wis.; Mrs. Austin, Drummond Jewelry Co., La Crosse, Wis.; F. M. Younglove, Alpena, Mich.; J. W. Spence, Racine, Wis.; A. W. Ford, Freeport, Ill.

St. Louis.

Wholesale merchants report an exceptional demand for all goods suitable for the holiday trade.

The Eisenstadt Mfg. Co. have joined the St. Louis Manufacturers' Association. This organization is composed of merchants in all lines of business in the city, and its object is to increase the sale of St. Louis manufactured goods.

Arnold Zerweck, of Zerweck Bros., has a new arrival at his house—a girl.

Henry Estinghausen, of the Attleboro Jewelry Co., returned home last week from a two months' business tour of Mexico.

E. Jaccard Jewelry Co. and Mermod & Jaccard Jewelry Co. both had holiday openings on Wednesday last. Both stores were beautifully decorated.

A gang of burglars planned to rob the safe of a concern calling itself the American Watch Co. a few days ago. The police received information of the intended raid. They watched the place, and after the robbers had effected an entrance to the building surrounded them. The burglars, five in number, fought desperately. One man escaped, but the others were finally clubbed into submission. The captured men gave their names as Edward Sixeney, George Clay, Edward Nolan and William Valla. They are believed to be noted crooks.

CHEER UP! CHEER UP!

WATCHES

At reduced prices—our many customers appreciate them—

The discounts we can give on regular goods will interest you—

Catalogue orders filled from any catalogue published—

Hurry up—write us for prices—start saving on purchases now—

Established since 1880—has given us large experience in Watch Jobbing.

Sproehnle & Co.

Stewart Building,
State & Washington Sts., Chicago.

WATCH JOBBERS.

Kansas City.

TRADE CONDITIONS.

Holiday trade opened up earlier this year than for several years past and all indications are for a very heavy trade. The retail stores have nearly doubled their force of clerks, and many of the jobbers have travelers out specially for the holiday trade. None of the jewelers will have "openings" this season, as they say they have not time to prepare them. It is expected that trade will boom all over Kansas, as there was an abundant wheat crop and a very high price obtained for it.

B. J. Franklin has opened a new jewelry store at 526 Main St.

J. P. West has opened a jewelry and drug store at 321 Kansas Ave., Kansas City, Kan.

Chas. L. Frost, who formerly had a jewelry store at Odessa, Mo., is now with Jaccard's, this city.

A thief entered L. P. Ilkenhans' jewelry store, Kansas City, Kan., a few days ago and stole three gold watches.

Ed. A. Burlingame has been appointed official watch inspector for the Santa Fé system at Argentine, Kan., the headquarters of the road.

Among the out-of-town buyers here last week were: Harry Bower, Delphos, Kan.; J. W. Schmandt, Holden, Mo.; Eugene Freeman, Paola, Kan.; James B. Hayden, Topeka, Kan.

Jack Sharpe's jewelry store, 612 Walnut St., was robbed last week of some gold watches and a quantity of cheap jewelry. George Hall, a man found loitering around the place, has been arrested.

Harry Brown and James Clark, of this city, have been arrested, being suspected of robbing the store of L. H. Blatther, Wright City, Mo. A considerable amount of jewelry was found in their possession.

F. W. Meyer sold to "Happy" Ward, of the "Governors" theatrical company, last week, a handsome piece of jewelry. It was in the form of a butterfly, its head being composed of a 4¾ karat diamond and its body made of a beautiful turquoise surrounded by diamonds. The four wings contained five and a half karats of diamonds, six karats of rubies and three karats of sapphires. The pin was bought by Mr. Ward as a Christmas present for his wife, Lucy Daly.

Pittsburgh.

M. G. Cohen, 222 Fifth Ave., is conducting a closing out sale.

W. J. Lukens & Co., Wheeling, W. Va., are having an auction sale to quit business.

Mrs. C. Hauch, Fifth Ave., near Washington St., is selling out at auction, to quit the business.

Mr. Wheat, formerly of the prominent Wheeling firm of Dillon, Wheat & Hancher Co., is now with Hardy & Hayes for the holiday season.

W. E. Stieren, the Smithfield St. optician, has purchased the McMorris and Einstein property, Sixth Ave., for $25,000 cash. The Stieren-Edison Phonograph Co. will open up in the new store.

Out-of-town buyers in the city last week were: J. Wolf, Sistersville, W. Va.; R. H. Wolf, Smithton, Pa.; F. W. Laban, Toronto, O.; D. S. Pelton, Sistersville, W. Va.; William Hunt, Uniontown, Pa.; J. A. Greit, Butler, Pa.; G. W. Pipes, Waynesburg, Pa.; E. F. Preiss, Homestead, Pa.; F. W. Koehler, Sharon, Pa.; Charles Kennerdell, Freeport, Pa.; H. A. Reineman, McKeesport, Pa.; J. A. Heaton, E. Liverpool, O.; Charles Springer, New Castle, Pa.; G. S. Brown, Charleroi, Pa.; A. Schroeder, Niles, O.; F. E. Leitzell, Scottdale, Pa.; E. C. Bates, Alliance, O.; George Eckert, Jeannette, Pa.; P. J. Manson, Jeannette, Pa.; J. C. Rhodes, Homestead, Pa.; Charles Loughman, McKee's Rocks, Pa.; Mr. Andrews, Homestead, Pa.

At the regular monthly meeting of the Chamber of Commerce on Dec. 2, the recommendation of the Board of Directors regarding the Merchants' Day movement was approved. A motion was made that the president appoint a committee to further the interests of the proposed Merchants' Day action, and to report at the next meeting of the Board of Directors. The motion prevailed, and the commitee will be appointed at the next meeting of the Board. In all probabilities, the "day" for the assembling of merchants will be lengthened out to a period of a week or 10 days in either February or March. Jewelry dealers are deeply interested in and are fostering the movement which is anticipated to do much for the benefit of trade in this vicinity.

Pacific Northwest.

A. A. Barr, late of Minneapolis, Minn., is now in charge of the optical department of Wright's jewelry store, Portland, Ore.

Thos. Howard, Marshfield, Ore., is holding an auction sale of jewelry, having secured the services of H. J. Hooper, San Francisco, as auctioneer.

J. O. Boyd, Neihart, Mont., has had quite an addition built onto his building, and has increased his stock of jewelry in time for the holiday trade.

Jacob Marx, of Kossuth Marx Jewelry Co., New York, and H. E. Heacock, of the Waterbury Watch Co.'s San Francisco agency, visited Portland, Ore., the last week of November.

San Francisco.

BUSINESS CONDITIONS.

The wholesale jewelers report an improvement in trade the past week. The travelers report a good trade in the country with prospects of an improvement, as the inhabitants through the rural districts are feeling much better. With the retailers trade is very fair.

C. G. Klein, Santa Cruz, Cal.; Ed. Praet, of Keller & Praet, Woodland, Cal.; C. S. Wilcoxson, Napa, Cal., and Frank Golden, Carson, Nev., were among the recent arrivals here.

Pacific Coast Notes.

S. Dickson's jewelry store, Fortuna, Cal., was entirely destroyed by fire a few days ago.

Peter Johnson, Angel's, Cal., has returned from a purchasing trip to San Francisco.

Z. Baughn, formerly of Lakeport, Cal., has removed to Tulare, Cal., and opened under the name of Baughn & Campbell.

Will G. Doane, formerly connected with the Frank Golden Jewelry Co., of Carson, Nev., has graduated from the Philadelphia College of Horology.

Mr. Melchor, jeweler, Los Angeles, Cal., has left for Alaska, where he goes to take charge of a jewelry store. Mrs. Melchor and children have gone to Ventura to reside with relatives.

George Leander and James Miller were caught in Los Angeles, Cal., a few days ago in the act of selling watches stolen from the jewelry store of H. Lemon, Prescott, Ariz., on Nov. 7. About $2,000 worth of jewelry was stolen, comprising gold and silver watches, 30 watch movements of American make, gold rings, necklaces, bracelets and small articles of jewelry. No trace of the other jewelry has been found, and it is thought to have been buried in Arizona. Miller admits that he was in Prescott on Nov. 7, and it is most likely that he and Leander are the burglars.

Assignee Plotke Entitled to No Fees for His Duties.

CHICAGO, Ill., Dec. 3.—Judge Carter decided this morning that Isador Plotke, assignee for E. L. Negley, jeweler, was entitled to no fees for his duties in connection with the estate. It was charged that the assignee had been guilty of gross mismanagement.

Plotke declared that he wished to take an appeal and was given until Monday to give the bonds which such a course require.

T. D. Robertson, Discharged Employe, Wants $1,000 Damages.

KANSAS CITY, Mo., Dec. 3.—T. D. Robertson has brought suit against W. A. Kirkham, jeweler, Leavenworth, Kan., who recently opened a branch store in Kansas City, for $1,000 damages, on breach of a contract. Robertson alleges that he was hired for a year at $20 per week, but was discharged without cause after a few weeks' service.

The stock of W. A. Murphy, Malvern, Ia., was, a few days ago, sold at auction by J. C. Jackson, assignee. The proceeds of the sale were about $50, while Mr. Murphy's indebtedness is about $250.

A Chicago Gold Factory.

Alchemists have for years been experimenting to produce gold from the baser metals. It's no new thing. For hundreds of years they've been delving, toiling and scheming, and failure after failure has foiled their efforts. While they are experimenting, we are

Turning Out Gold Daily.

There's no magic art of alchemy about our processes. Our business is based on sound business principles. You send us your sweeps and old gold and silver. We send you a check immediately. You've got the cash; we have the material to produce gold. If our money isn't big enough for you, send back the check and we'll return your shipment without cost to you.

GOLDSMITH BROS.,

Refiners, Assayers and Sweep Smelters,

63 & 65 Washington St., CHICAGO.

Detroit.

N. C. Potts, Forestville, Mich., purchased goods here last week.

Will Moore, jeweler, Vassar, Mich., has gone to Wilmington, Del., to open a new store.

George Schaeffner, 210 Woodward Ave., has replaced old fixtures with new quarter-sawed oak finishings.

Claude Johnson, formerly with Roehm & Son, has entered the engraving department of F. Rolshoven & Co.

Hugh Connolly, whose store was recently burned out, started in business at 45 Michigan Ave. He will shortly start a branch store at 318 Woodward Ave., above Grand Circus Park.

Inquiries at the retail jewelry stores here for watches and the better class of goods have been numerous the past week, and dealers think that the holiday trade this season will surpass any since 1892.

Indianapolis.

TRADE CONDITIONS.

Since the beginning of December retail merchants have been having very good trade. Many high priced articles have been laid away. Silver novelties have lost none of their popularity, while the trade in watches shows an increase.

S. Swope, Terre Haute, Ind., has returned from a visit to New York.

Charles Stoner, for S. T. Nichols & Co., has finished the year's traveling. He reports all dealers too busy buying holiday goods and attending to customers to look at tools or material. Travelers for the wholesale jewelers are sending in good orders and report Christmas trade on the boom.

Jobbers are receiving heavy mail orders and calls from the out-of-town dealers. Last week the following Indiana jewelers bought holiday goods while in the city: A. Pursel, Noblesville; J. W. Hudson, Fortville; A. W. Owen, Greenwood; B. Maier, Edinburg; O. W. Swearingin, Plainfield; J. W. Thompson, Danville; C. M. Arnkens, Frankfort; Miller Bros., Middletown; W. R. Adams, Cowden; I. L. Reynolds, Shelbyville; E. M. Willhite, Danville; John W. Vest, Greenwood; R. L. Porter, Tipton.

Cleveland.

The early indications for a good holiday trade are being realized, and the volume of sales will probably be larger than for several years. The wholesalers report increased business, partly due to a hopeful outlook for holiday business and partly to the fact that retailers have allowed their stocks to get very low, and now find it necessary to replenish them. A good inquiry and improved movement are reported in silver flat ware.

A. C. Smith, now representative of Elgin National Watch Co., has made Cleveland his home, and is now covering the country in this vicinity. Advices sent him from the factory are to the effect that the works are filled with employes, and the force are working full time. The production in many grades is behind orders, indicating a substantial revival of business and that prosperity has reached the watch business along with other lines of trade. Orders from country dealers, through the jobbers, have stimulated the demand for Elgin watches until it is nearly equal to what it was previous to the recent depression.

Minneapolis and St. Paul.

W. L. Pettit & Co. have removed from 401 to 201 Masonic Temple, Minneapolis.

Kerry Conley, Spring Valley, and J. H. Reiner, Glencoe, Minn., were buyers in the Twin Cities the past week.

A. E. Hall, Minneapolis agent for the Holmes & Edwards Silver Co., has returned from a western trip. He reports business good.

S. Jacobs & Co., Minneapolis, held their Winter opening Dec. 1. Danz's orchestra furnished music. In spite of the cold weather, 10 degrees below zero, a large crowd attended.

The Council Fire Committee have awarded the contract for six sets of rubber tires for the buggies of the chiefs to the Minneapolis Jewelry Co., at $298.50.

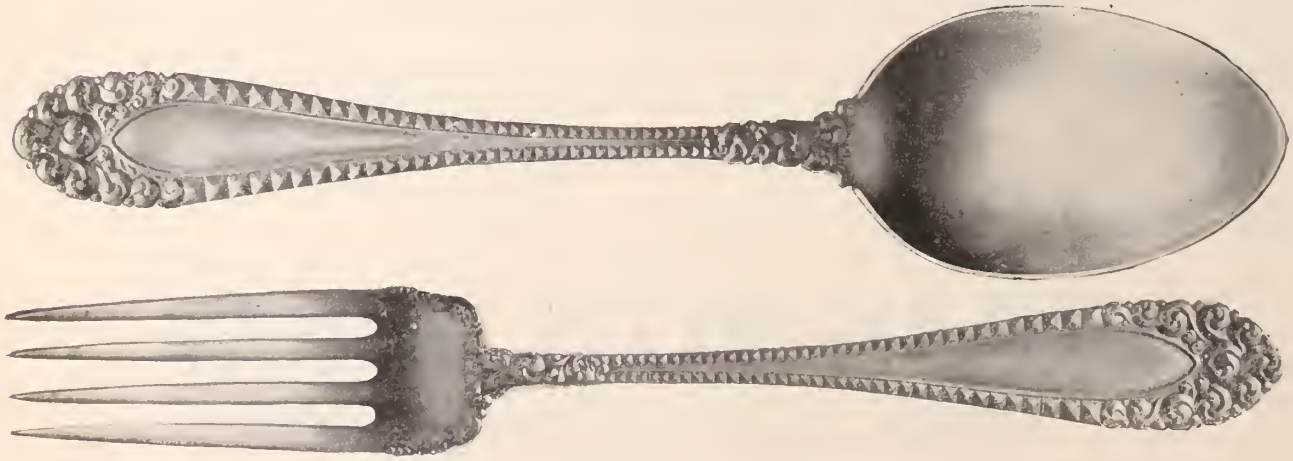
SIMPSON, HALL, MILLER & CO.,

....SILVERSMITHS....

MANUFACTURERS OF THE

KENILWORTH

PATTERN, STERLING SILVER SPOONS, FORKS, Etc.



ILLUSTRATED CATALOGUE TO DEALERS ONLY.

ORDERS SOLICITED, WHICH WILL HAVE PROMPT ATTENTION.

FACTORIES: Wallingford, Ct.
Montreal, Canada.

CHICAGO STORE: 131-7 Wabash Avenue,
Silversmiths' Building.

Cincinnati.

BUSINESS CONDITIONS.

The holiday season is now fairly on with the jobbers; all their men are on the road, having good sales. Those dealers who are depending on memorandum packages for their holiday display will come short this year, as most of the jobbers have decided they will not send them out this year. One jobber said he had turned down over 100 in the past week. He said it would take a $200,000 stock to supply all who asked for them. He did not intend to make a single exception.

Notwithstanding there are in town three auctions of novelties, bric-à-brac, cut glass, Bohemian ware, etc., the jewelers are having good trade.

The S. Beck, Dallas, Tex., whose failure caught some Cincinnati people, has offered 33 1-3 per cent. in settlement.

The Queen City Watch Case Co. have received an order for a solid gold case to weigh 150 pwt., in 14 karat gold. It will be a hunting, engine turned.

It is said that a gang of sneak thieves are headed this way for holiday work. The stores will put on extra help and keep a lookout for suspicious people.

The Cincinnati Wholesale Jewelers' Association were to meet Tuesday, the 7th, to discuss the nominations for the annual meeting, which will be in January.

George E. Fahys, of Jos. Fahys & Co., New York, spent a day in Cincinnati last week. He reports the outlook as very bright for a continuance of good trade.

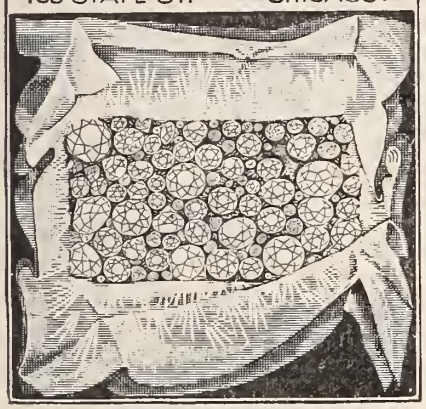
Mr. Goettheim, who recently went out of the business, is back at Duhme's, where he first went into the jewelry business. Another old employe, Harry Anderson, has been re-engaged.

Among the visitors in town last week were: Chas. Haseltine, Kokomo, Ind.; D. A. Lamb, Wilmington, O.; Frank Ham, Frankfort, Ind.; Wm. Grottendick, Xenia, O., and H. H. Mollencup, Defiance.

The O. E. Bell Co., this city, are mailing their customers' holiday catalogue to their agents. The orders for this catalogue have far exceeded Mr. Bell's fondest hopes. The house are busy and when the results come in from these catalogues they will have to increase their force.

The Duhme Co. had their opening Saturday. The store was beautifully decorated with flowers and plants. The windows were in white, trimmed with smilax. To every lady was given a neat little booklet as a souvenir. It contained a list of useful Christmas presents.

OUR SPECIALTY
G. W. Marquardt & Sons
Wholesale Jewelers and Diamond Importers.
103 STATE ST. CHICAGO.



F. P. D'ARCY,
Jewelers' Auctioneer, 3547 Prairie Ave. Chicago.



Makes sales only for established Jewelers in their places of business.

Indorsed by the leading New York and Chicago wholesalers and every retailer that I ever made a sale for.

I GUARANTEE THE SUCCESS OF ANY SALE I CONDUCT.
Terms Reasonable, Best of References.
Write for particulars.

Two Medals from World's Fair. Australian Opals a Specialty
ESTABLISHED 1869.
Frederick J. Essig, Lapidist,
and Importer and Cutter of
Precious and Imitation Stones.
8th Floor, Silversmiths' Bldg.
131-137 WABASH AVE., - - CHICAGO.



TOUGH
WITHOUT A DOUBT.
SOME THINGS
ARE BETTER FOR BEING
TOUGH.
TAKE SOLDERS FOR INSTANCE.
THE TOUGHER-THE BETTER.
EASY FLOWING "X" GOLD SOLDER
IS THE TOUGHEST-THEREFORE THE BEST.
ORDER FROM YOUR JOBBER.
F. H. NOBLE & CO., 103 STATE STREET CHICAGO.
MANUFACTURERS.

GORDON & MORRISON CO.
WHOLESALE WATCHES, JEWELRY AND OPTICAL GOODS.



Diamonds, Sterling and Silver-Plated Flat and Hollow Ware, Clocks, Tools, Watch Materials, Spectacles, Eye-Glasses, Lenses, Trial Sets, Opera and Field Glasses, Opticians' and Jewelers' Sundries.
We handle everything pertaining to the jewelry and optical trades. We are direct IMPORTERS of SWISS WATCHES and MOVEMENTS.
If you want to save money, send us your orders. Our illustrated Catalogue mailed free on application
178 and 180 E. Madison St., CHICAGO, ILL.

GENEVA OPTICAL CO., 69 Washington St., CHICAGO.
Send for our two new Catalogues just issued.
Part 1, Prescription Work. Part 2, Stock Catalogue.

JOHN F. TURNER,
Jewelers' Auctioneer,
103 STATE ST., CHICAGO, ILL.
Write for Particulars.

TOWLE MANUFACTURING COMPANY, NEWBURYPORT, MASS.
SILVERSMITHS,
CHICAGO.
SOLD ONLY TO JEWELERS

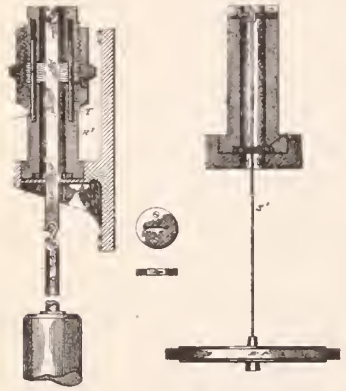


LEMONADE SPOON.
ICED TEA, ICED COFFEE, LEMONADE.
Colonial TABLEWARE IN STERLING SILVER.

The Latest Patents.

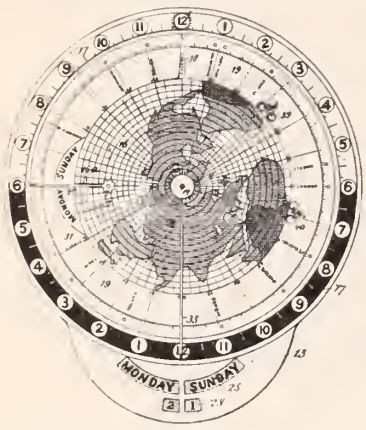
ISSUE OF NOV. 30, 1897.

594,365. COMPENSATING PENDULUM. ERNEST K. ADAMS, New York, N. Y. Filed March 19, 1897. Serial No. 628,272. (No model.)



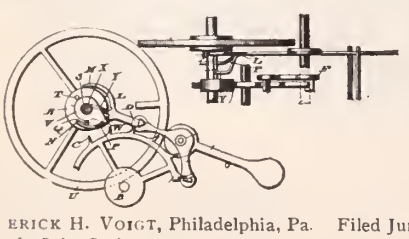
The combination with a pendulum, of a support therefor consisting of a standard composed of a material having a coefficient of expansion higher than that of the pendulum, and a device constituting a center of suspension secured at one end of the standard, the pendulum being supported from a point at the opposite end of the standard and passing through the center of suspension, whereby the effective length of the pendulum will be maintained uniform by the expansion and contraction of the standard and consequent variation of the distance between the point of support and center of suspension.

594,410. GEOGRAPHICAL CLOCK. HIRSH MARGOLIS, New York, N. Y. Filed July 29, 1897. Serial No. 646,395. (No model.)

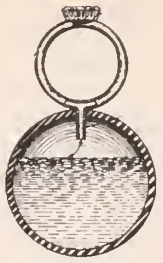


In a geographical calendar-timepiece, the combination of a map-disk adapted to revolve, a stationary ring graduated for hours of the day, a disk graduated for the days of the week, and mounted on a portion stationary with the ring, the said disk being arranged to disclose always two days of the week, means whereby the said disk may be partially rotated step by step relatively to the revolution of the map-disk, and a line of demarcation carried by the map-disk indicating the international dividing-line between the days of the week.

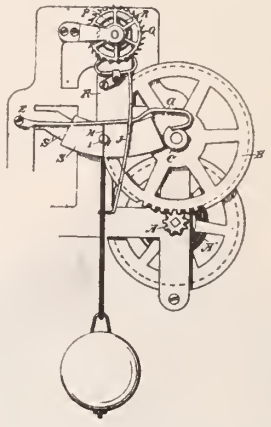
594,416. BALANCE-ESCAPEMENT. FREDERICK H. VOIGT, Philadelphia, Pa. Filed June 16, 1896. Serial No. 595,737. (No model.)



594,595. TOY. OTTO BRETHAUER, Brooklyn, N. Y., assignor of one half to August Weismantel, same place. Filed Nov. 20, 1896. Serial No. 612,829. (No model.)

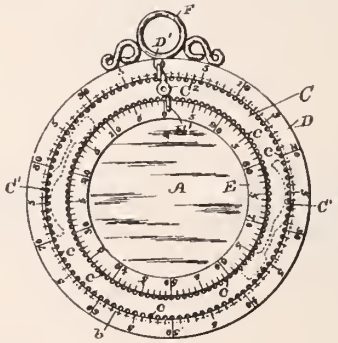


594,654. CLOCK. JOSEPH SCHULTE, JR., Monterey, Cal., assignor of one-half to Thomas J. Field, same place. Filed May 13, 1897. Serial No. 636,362. (No model.)

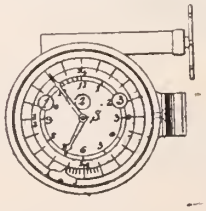


In a clock, the combination with the coiled spring and mechanism impelled thereby, of a cam in the train of clock mechanism and having a gradual increase in curvature from the beginning to the end of its cam-surface, a fulcrumed lever having a free end extending above the cam and adapted to rest thereon, and to be lifted by the movement of said cam, and a regulator movable in unison with the movement of the lever whereby the beats of the clock are increased in proportion as the spring which gives the impulse becomes weakened.

594,734. ADDING-MACHINE. THOMAS GIGUERE, Attleborough, Mass., assignor of one-half to Filiase Dyon, North Attleborough, Mass. Filed July 9, 1897. Serial No. 643,937. (No model.)

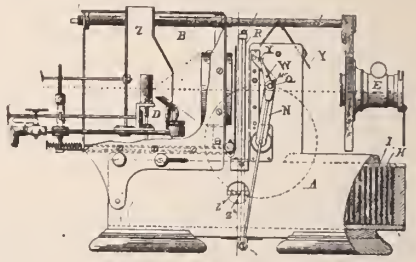


594,820. INSTRUMENT FOR MEASURING TIME AND DISTANCE. SERENO N. AYRES, New York, N. Y. Filed April 28, 1896. Serial No. 589,385. (No model.)



The combination with a regular moving mechanism of a record-tablet moved by said mechanism across a given point, a marker, a banner, a second moving mechanism for operating said marker and engaging devices for intermittently holding said hammer from engaging the marker-head.

594,819. OPTICAL LANTERN. SAMUEL W. ALLEN, New York, N. Y. Filed July 16, 1895. Serial No. 556,198. (No model.)



594,834. WATCHCASE OR HOLDER. WILLIAM H. SCHOENBERG, Philadelphia, Pa., assignor to Joseph J. Morio, same place. Filed Feb. 2, 1897. Serial No. 621,722. (No model.)



In a watch-carrier, a casing having a concaved bottom in which the back of a watch is adapted to fit, sides curving up and over fitting against the rounded sides of a watch to prevent rattling, said curved sides leaving an opening exposing only the dial of the watch a threaded annular flange formed around the opening, an offset formed at one side of the casing, where the stem can be inserted, said casing having transverse cuts running from opposite sides of the opening through the sides to permit of one half of the casing being sprung downward to enlarge the opening, the edges of the cuts overlapping to prevent the entrance of dust, a cap threaded to the flange, holding the two parts of the casing together, and a glass disk secured between the cap and the flange, and a clamp to secure the casing to head or tube.

DESIGN **27,913.** CASING FOR JEWELERS' BLOWPIPES. OLOF ANDERSON, Chicago, Ill. Filed July 31, 1897. Serial No. 646,709. Term of patent 3½ years.



EXPIRED PATENTS.

[The following list of recently expired patents of interest to the trade is furnished by G. M. Lamasure, Solicitor of Patents, Washington, D. C. A copy of any one of these may be had from him for 10 cents each.]

Expiring Nov. 30, 1897.

234,858. BRACELET. WELLINGTON P. DOLLOFF, Providence, R. I., assignor to P. & A. Linton, same place.

234,863. MARINE CLOCK. IRA FARNSWORTH, Boston, Mass.

234,910. SEPARABLE BUTTON. WELLINGTON P. DOLLOFF, Providence, R. I., assignor to himself and Edward F. Presbrey, same place.

234,933. SEPARABLE BUTTON. FRANK E. WILLIAMS, New York City, N. Y.

234,961. COLLAR BUTTON AND STUD. HENRY CLAUTIER, Attleborough, Mass.

234,999. SPRING CATCH FOR WATCHES GEORGE F. MERTZ, Mitau, Russia.

235,010. WATCH CASE. FRED. PARKER and ELEURY DUMONT, JR., Jersey City Heights, N. J.

REISSUE.

9,482. BRACELET. JOHN A. RILEY and CHARLES S. FREER, New York, N. Y., assignees, by mesne assignments, to Frank Campbell, administrator of Henry Carlisle, Jr., deceased.

DEPARTMENT OF ADVICE AND CRITICISM ON RETAIL JEWELERS' ADVERTISING.

[This department is free to every retail jeweler and optician. Forward for criticism your newspaper ads., booklets, catalogues, novelties, circulars, etc. Ask advice and offer suggestions. Replies in these columns are unbiased. Make letters full and particular as desirable. Every letter and ad. sent will receive full attention. though the publication of the matter may sometimes be delayed a week or two. Address all letters and other matters to The Jewelers' Circular Pub. Co., 189 Broadway, New York.

PART LI.

Holiday Advertising by New York Retail Jewelers.

THIS is the time of the year when the retail jeweler is agitated by the question: "How shall I advertise to bring holiday trade?" The style of a jeweler's advertising depends upon the character of the city in which his business is located, his location in that city, and the class of people in his community to whom he desires especially to appeal. The jewelry business is one in which the aphorism "what is sauce for the goose is sauce for the gander," does not obtain. A jewelry store ordinarily cannot get the trade both of what is termed the common people and of the élite. A jeweler must aim for the trade of either one or the other, or strike a midway course, in which he will obtain a class of trade which will include very few of both the rich and the comparative poor, but will be composed almost entirely of people of moderate means. Therefore, every jeweler's advertising cannot altogether be like that of the department store, which aims for business from the public as a whole, though there are many jewelry stores whose advertising can be written in the manner of that of the department store, to butt against it. A survey of the present advertising by the retail jewelers of New York city illustrates the truth of the foregoing statements, although the major part of this advertising is evidently actuated by the desire of getting trade from the more well-to-do element of the public.

We present here two advertisements of the house of Tiffany & Co., which are examples of interesting, business-like advertising. The position that Tiffany & Co. hold in the business world compels them to maintain their dignity, and, therefore, their advertisements can hardly be more than simple business announcements. Of course, all jewelry stores cannot advertise as do Tiffany & Co., for they have neither this noted house's enormous stock nor variety of merchandise, but the average retail jeweler can model his advertising somewhat after Tiffany & Co., and even improve upon it by giving the ad. special or distinct point by bringing out some leading article with price.

Howard & Co., of Fifth Ave., have, during the past month or so, been making a special feature in their advertising, by giving each day at the head of their ads. the number of days more for business before Christmas. This house, too, cater to a good class of trade, and it is their custom usually to announce in a small space some special, high classed line of goods, such as "Pearls" or "Precious Stones," bringing out the title of the line of goods in large type, with some simple facts relating to it, the whole occupying, perhaps, one or two inches. In the advertisement here presented, the house make a special drive on Waltham watches, they being large handlers of this class of goods. The announcement is specially strong and conveys in very few words many important facts desired to be known by the public.

Just now, in the light of the circumstance that the American Waltham Watch Co. are advertising extensively in newspapers and magazines, to increase the demand from the public for Wal-

Tiffany & Co.,

Cutters of and Dealers in Diamonds and Precious Stones,

invite an inspection of their remarkable collection of gems, pearls, precious and semi-precious stones, now on exhibition.

Many of the latter are not generally current among jewels, but are highly interesting to collectors, connoisseurs and students of mineralogy.

A large number of gems are also shown in their natural state—*i. e.*, before being cut or polished.

UNION SQUARE
NEW YORK.

Tiffany & Co.

New Silverware for the Holidays.

Our stock is now rich with fresh products from our new Forest Hill works: notably in sterling silver, silver-mounted glass and fine leather work, comprising a great variety of objects interesting at this season.

Our improved appliances for manufacturing enable us to demonstrate that superior workmanship and originality of design do not necessarily conflict with the accepted ideas of popular prices.

Our products are not sold to other dealers, and can be purchased only *direct* from us.

UNION SQUARE
NEW YORK.

Only Twenty
More Business Days Before Xmas

WALTHAM WATCHES.

The best in existence.

Eight Millions in Actual Use,
All Keeping Correct Time.

Prices Low! Quality High!

Largest and Best Assortment in the Country.

Inspection Invited.

HOWARD & CO.

264 Fifth Avenue, N. Y.

HOLIDAY PRESENTS.

In addition to our very complete stock of Diamonds, Watches, Jewelry and Silverware, we are showing many new designs in silver mounted Cut Glass, Leather Purses and Opera Glasses; also an immense selection of Cuckoo Clocks.

An early visit will insure the choicest selections.

A. FRANKFIELD & CO.,
Jewelers and Importers,
52 WEST 14TH ST.
Open Evenings from December 6 Until Xmas.

Amethyst Brooches.

The Amethyst is at the height of fashion and favor. We believe that our stock of Amethyst Brooches exceeds any other in America, in the variety of designs and the beauty of the stones.

ETRUSCAN GOLD
$4.00 to $12.00
SET WITH PEARLS
$7.50 to $50.00
SET WITH OPALS
$40.00 to $100.00
SET WITH DIAMONDS
$35.00 to $250.00

Theodore A. Kohn & Son
JEWELERS
56 West 23d Street

Open evenings, Monday, Dec. 20th, until Christmas

DIAMOND JEWELRY

We have completed for the holidays a large and varied assortment of Rings, Pendants, Brooches, Necklaces, Scarfpins, &c., set with diamonds and other gems. They are the best value we have ever offered. An early visit will insure the choicest selection.

A. FRANKFIELD & CO.,
Jewelers and Importers,
52 West 14th Street.
Open Evenings from Dec. 6 until Xmas

tham watches, it is particularly in place for the retail jeweler to announce his stock of these goods. Besides Howard & Co., in New York, we note also that Lambert Bros., 58th St. and Third Ave., New York, are also making a special run on Waltham watches, and no doubt with profitable results. What is said of the advantage of advertising Waltham watches at present may also be said of Elgin watches, for the Elgin National Watch Co. are using much space in the newspapers and magazines to increase the demand for their watches from the public.

Perhaps the best advertisement of the lot published on the preceding page is that of Theo. A. Kohn & Son, 50 W. 23d St. It is a perfect model of profitable advertising. First, it announces an unusual line of jewelry. Second, it gives the reason, in terse language, why this line is announced, in that the amethyst is at the height of fashion and favor. Third, it enumerates a number of styles in which the stone is set, and gives the prices. Fourth, it makes mention of the fact that the store is open evenings until Christmas. The composition of the advertisement is in the beautiful Jensen type, and plenty of room is accorded to it, namely 7½ inches, leaving white margin top and bottom and bringing out the entire text clearly and distinctly. We have not, for a long time, seen so proper an ad. of a retail jeweler. There is no doubt that this ad. increased the demand for amethyst brooches.

We present two advertisements of A. Frankfield & Co., 52 W. 14th St. They occupy, in the original, about 2½ inches, single column. Though these ads are attractively set, they are of too general a character. Of the two, the one "Holiday Presents" is the better, in that it specifies two or three lines of goods which are not usually associated with the average jewelry store in the minds of some people. We are not aware of the principle which actuates A. Frankfield & Co. in their advertising, but we think that a few attractive prices of their cut glass, or their cuckoo clocks, or their leather purses, or their opera glasses, of which they seem to carry large lines, would have produced larger results financially than have done the advertisements in their present shape.

In the Brooklyn *Eagle* of Sunday, Nov. 28, appeared an ad. of M. Straus, 409 Fulton St., that city, occupying four whole columns, the space being entirely filled with cuts of watches, jewelry, silver novelties, etc., with descriptions and prices. It was a veritable presentation upon paper under the public's eye of their large stock, and this is undoubtedly the best way to advertise at this season of the year. During the ante-holiday weeks, advertising should be just as full as possible of prices, descriptions and pictures of goods. The pictures may be omitted, so that there can be no excuse of lack of room for prices and descriptions.

Canada and the Provinces.

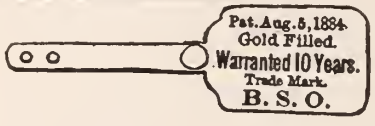
M. G. Hicks, jeweler, Perth, Ont., has commenced business.

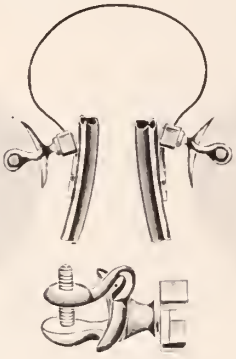
Edith F. Johnson, jeweler, Atwood, Ont., has assigned to Henry Ellis, Toronto. A meeting of creditors took place Dec. 3.

A jeweler is needed in Edmonton, N. W. T., and there are no doubt splendid business opportunities now in the northwest and west of Canada for workmen and dealers in jewelry and fancy goods Everything is booming there, and next year is expected to be a wonder.

F. G. Barrett has opened a jewelry store in Lowville, N. Y.

The Rex





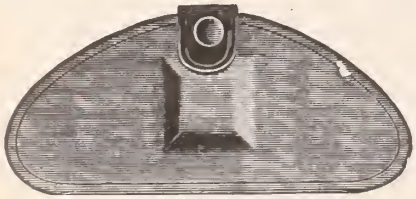
A NEW RIMLESS EYEGLASS MOUNTING

and a great improvement over any now on the market. In changing lenses there are no pieces to lose. It will take any thickness of lens, and there is **only one screw to adjust.**

Strong, Durable and no danger of breaking lens in adjusting.

SEND FOR SAMPLE.

BAY STATE OPTICAL CO, ATTLEBORO, MASS.



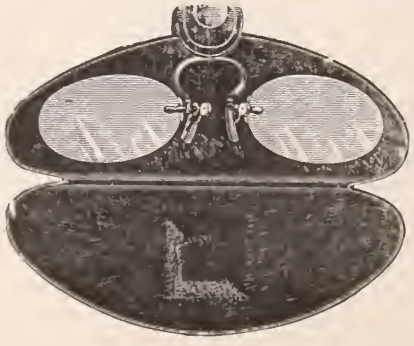
KOENEN'S IMPROVED SHELL CASE
FOR OFFSET EYEGLASSES.

Made in **Steel and Aluminum,** being the **lightest, strongest and best** case made. Covered with the finest grade of leather.

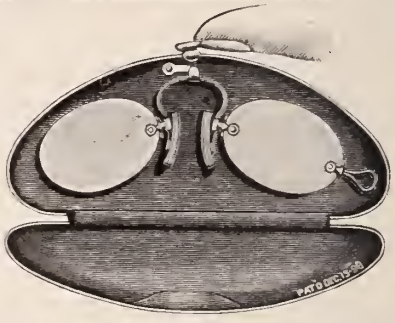
Manufactured and Patented by

A. KOENEN & BRO., 81 Nassau St., N.Y.

SOLD BY JOBBING TRADE.



IN TWO SIZES. THIN AND STRONG.



The Patent Feather-Weight Eyeglass Case.

This case is made with a **Framework of Tempered Steel,** lined with black velvet, covered with the finest leather, and **closed with a neat and practical clasp,** with an inside hanger for the eye glass to keep it in place. The construction is such that **it will hold the highest offset guards** without injury, and thoroughly **protects the eye glass from being broken.** It is the lightest case made.

SPENCER OPTICAL MAN'F'G CO.,

PATENTEES AND MAKERS,

18 Maiden Lane, - - - New York City.

DR. KNOWLES'
PRIVATE
COURSE IN
Optometry.

Special Rates in the Correspondence Department.

For Terms and Important Particulars write to R. H. KNOWLES, M. D.

189 Broadway, care "Jewelers' Circular."

OPTICAL DEPARTMENT.

Optical Correspondence.

CONDUCTED BY R. H. KNOWLES, M. D.

THE following directions were given by a student in optometry as to the proper steps in making an examination of a patient's eyes by means of the trial set of lenses, and as the directions are very clearly stated and the words very fitly chosen, the writer desires to give the benefit of these directions to the readers of THE JEWELERS' CIRCULAR, as he believes that anyone who will read them will be greatly profited:

"In making an examination of the eye subjectively with the view of improving the patient's eye-sight, adjust the trial frame, cover the left eye with the oxidized disc and then direct the attention of the uncovered right eye to the large type located 20 feet away; note how many letters the patient can read before adjusting any kind of a lens before the right eye. Try first a convex sphere, and, if this blurs, try a concave sphere. If astigmatism is suspected, direct the attention of the right eye to a chart with lines radiating in every meridian of a circle, such as the chart with the clock dial delineated thereon. Note as to whether some of the lines are not blacker than the others. If some of the lines are blacker, place a cylinder with its axis at right angles to the blackest lines, and employ that cylinder which will render all of the lines equally black; and if more letters can be read upon the large test type, the patient is astigmatic and so we supply that cylinder which will give the best vision and if spheres will aid the vision, we add additional spheres. Try the left eye in order, taking the same steps as with the right eye; then try both eyes with the correction together, make such modification as you see fit and finally try the accommodation, both eyes together. If the patient is presbyopic, add convex spherical lenses, according to Donders' law for reading."

In reading the various articles appearing from time to time in THE JEWELERS' CIRCULAR I get the idea that the rule in hyperopic astigmatism is to place the cylinders at 90° and in myopic astigmatism to place the cylinder at 180°. Now what I want to get at is just this: Does it always happen that both eyes demand 90° of the cylinder on the one hand or 180° on the other? May we not have 90° in one eye and 180° in the other or 90° in one eye or say 75° or 45° in the other? OPTICIAN.

ANSWER:—Generally with the rule, we find 90° for the convex cylinders in hyperopie astigmatism and 180° in myopie astigmatism; against the rule the reverse is equally true, but there are cases on record and the writer has met them, in which patients suffering from hyperopic astigmatism have required the axis of the cylinder to be placed at 90° in one eye and 180° in its mate. There are innumerable cases in which the axis in one eye is 90° and its mate requires the axis to be placed at 45°, 75°, 120°, or 135°. In fact, we have all kinds of anomalous conditions to meet, although the rule is that both require the axis of the cylinder to be placed at 90° or 180°. If one eye requires a cylinder to be placed at 75°, its mate will require a cylinder to be placed at 105°. Again, if the right eye requires a cylinder at 45° the left eye will call for a cylinder with its axis placed at 135°. All or several of the examples are employed to show the rule, to which, like all rules, there are many exceptions which simply prove the rule.

Dear Doctor: The last number of the lectures has come to hand and I herewith beg leave to express to you my appreciation and esteem for your course and state that it has been of great value to me in various ways, and hope that you will meet with the success your course desires. One question and I am done. What books would you recommend to further advance me in optometry? DR. F. P. K.

ANSWER:—The works which would benefit you as a further aid in your calling are the following: "On Refraction," by Gustave Hartridge; "Lectures on Refraction," by Francis Valk; "Anomalies of Refraction," by Flavel Tiffany; "Refraction," by Dr. Claiborn; "Refraction," by Dr. Morton; "On Opthalmoscopy," by Gustave Hartridge; "Opthalmoscopy," by Dr. Haab; "Skiascopy," by Dr. Jackson; "Prisms," by Dr. Maddox; "Handbook for Opticians," by W. Bohne; "Spectacles," by Dr. Phillips; "Diseases of the Eye," by Hansell & Bell; "Diseases of the Eye," by Dr. Nettleship; "Ophthalmology," by Fuchs; "Gould's Medical Dictionary;" "Anatomy of Head and Face," by Schmidt; "Webster's Unabridged Dictionary." These books, one and all, may be purchased from THE JEWELERS' CIRCULAR, 189 Broadway, New York.

Meeting of the Optical Society of the City of New York.

Monday's meeting of the Optical Society of the City of New York was very interesting. President Burgess was again unable to attend, but a letter from him stated that he would positively be present at the next meeting. In his absence vice-president L. L. Ferguson presided. Twenty-two members responded to Secretary Dreher's roll call, and the meeting then proceeded to transact the usual routine business. Three new members were proposed, and one, Henry Kirstein, of Rochester, proposed at the last meeting, was elected. H. F. Fincke, of the Bausch & Lomb Optical Co., read a paper on "A Superior Photographic Lens." Mr. Silas, of the Julius King Optical Co., gave an explanation of De Zeng's Refractometer, and A. Jay Cross read a paper upon the higher education of opticians, giving his views in regard to the government of the society and ideas for promoting its general welfare.

At the next meeting, which will be held Jan. 3, 1898, at the same place, Parlor F, Fifth Ave. Hotel, the annual election of officers will take place. Among the papers that will be read will be one by H. W. Appleton, and an address by J. Balmer, who will continue the subject "Photographic Optics," which he took up at the November meeting.

Trade Gossip.

Leys, Trout & Co., Prescott building, John St., New York, have received a large export order from a prominent European jewelry firm. Their trade in this country is keeping them busy, day and night.

S. Valfer & Co., makers of jewelry boxes, silver ware cases, etc., 48 and 50 Maiden Lane, New York, report that they are very busy. The firm have recalled all of their travelers and are daily working overtime to fill the orders now on their books.

R. L. & M. Friedlander, 30 Maiden Lane, New York, anticipating an increase in the volume of their business next year, are making necessary alterations in their salesrooms to cope with this increase. The firm's Fall trade has been very satisfactory.

As the month of December is usually a busy one with the jeweler, Dr. R. H. Knowles has further reduced the fee in his Correspondence department as an inducement to jewelers and opticians to perfect themselves in optomery with the least possible cost and loss of time.

A. R. Geoffroy, 548-550 W. 23d St., New York, has produced a handsome line of novelties, consisting of sterling silver pin trays, ash receivers, etc., in the now popular four-leaf clover design. The goods are unusually artistic in finish and should prove a successful holiday line.

An attractive holiday novelty has just been placed upon the market by S. C. Powell, 51 Maiden Lane, New York. The line consists of jeweled girdles and chatelaines in a new composition metal, which, in appearance, is equal to oxidized silver. The goods are carefully finished and are very cheap.

Attention is directed to the advertisement of Jacob Strauss & Sons, 51 and 53 Maiden Lane, New York, appearing elsewhere in this issue of THE CIRCULAR. Jewelers desiring to procure assortments of mounted or loose diamonds and fine mountings quickly will find this firm equal to the emergency.

Eaton & Glover, 111 Nassau St., New York, are now executing on their popular Eaton-Engle machine the engraving of a handsome design on the covers of several hundred aluminium memorandum books for a prominent New York aluminium manufacturing concern. This class of work has heretofore been done by hand only, and the innovation demonstrates the efficiency of the Eaton-Engle machine.

W. E. Downie, Decorah, Ia., has given a chattel mortgage for $1,957.

Connecticut.

The Meriden Silver Plate Co. commenced Nov. 29 to run every evening until 8 o'clock.

The Landers, Frary & Clark Co., New Britain, are running overtime in some departments.

The movement department in the Wm. L. Gilbert Clock Co., Winsted, is running 13 hours a day.

W. F. Rockwell, Meriden, is erecting a fine new residence, equipped with all modern improvements.

Samuel Goodman, New Haven, is erecting a handsome four tenement block on Edwards St., New Haven.

The Williams Brothers' Mfg. Co., Glastonbury, owing to a rush of orders, are running 10½ hours and expect to run 11 hours per day soon.

C. F. Hughes, Danbury, oculist and optician, is about to open a branch office at 48 Wall St. Dr. Hughes has offices in Danbury and Bridgeport.

The hearing upon the insolvent estates of D. F. Maltby and Maltby, Henley & Co., Waterbury, before Otis S. Northrop and Wilson H. Pierce, commissioners, which was to have been held Dec. 4, has been adjourned until a day to be agreed upon by counsel.

Ryan, Barrows & Parker, Middletown, have dissolved. Mr. Barrows has purchased the business, which he will continue. Mr. Ryan will move to Boston, where he has established an office as president of the Electrolytic Marine Salt Co., organized for the separation of gold from salt water.

A special officer in Danbury notified the police station early last Tuesday morning that a strong smell of gas was issuing from M. L. Carter's jewelry store. Mr. Carter was notified at his home and came down town. On opening the store the gas that came out was so strong as to nearly overpower the men. It was discovered that a big leak was in the main pipe in the cellar, which was finally remedied by an employe of the gas company.

A telegram received in Meriden Dec. 4 contained the news of the death in Canada of Edward T. Miles, a man who had visited his sons in Meriden on a number of occasions. Mr. Miles, who was selling agent for the Granby Rubber Co., Granby, P. Q., died suddenly in the Memphremagog House, Sherbrooke, P. Q. He leaves a wife and seven children—Rev. T. M. Miles, of Bristol, formerly of Meriden; Richard W. and W. M. Miles, both of Meriden, and Mrs. A. N. Horner, Mrs. Charles Spencer, Mrs. A. T. Rowat and Mrs. George Barret, all of Granby.

AVERY & BROWN

have in stock every grade of movement the Waltham Watch Co. makes and plenty of them. If you have difficulty in procuring what you want, send your order to

A. & B.

68 NASSAU STREET, NEW YORK.

J. T. SCOTT & CO.,

BROOCHES EAR DROPS STUDS SCARF PINS BRACELETS LOCKETS SINGLE & FANCY RINGS STONE DIAMONDS

4 MAIDEN LANE, = NEW YORK.

☞ Please don't forget to keep our new 1898 Catalogue handy for reference. It contains 344 pages and illustrates the latest designs in Diamond Goods, Watches, Jewelry, Silver Novelties, Cut Glass, Solid Silver and Silver Plated Ware, etc., etc. Your attention is directed to page 319 illustrating Triplicate Mirrors and Plateaux. This is an entirely new line of goods with us this season. If you have never handled them we think you will find them desirable for the Holidays. We are the sole wholesale agents for the manufacturers in New York City.

Syracuse.

Charles Waterbury, of Waterbury Bros., Brewerton, was in town last week.

George T. Jack, salesman, who was for many years with Joseph Seymour, Sons & Co., and later with the Syracuse Optical Co., is now located with jeweler Eugene B. McClelland.

Daniel F. Pickering has secured a judgment of $45.60 against M. H. Rees, the E. Fayette St. jeweler. Mr. Pickering represents Pickering & Quintard, New York, in this locality.

In Justice Werner's Supreme Court Friday Charles Ellis, formerly of Lyons, but now living in Rochester, secured a judgment of $399.05 against the partnership concern known as the Onondaga Silver Ware Co., balance on a contract for services as traveling man. The concern were to have been incorporated, but were closed up by the Sheriff about two years ago. The judgment now stands against the partners in the concern, the principal ones being Charles B. Goodrich and George W. Hill, Syracuse, and E. B. Wells, Clyde.

Springfield, Mass.

E. S. Brooks, Palmer, has moved into Cross' block, Main St.

F. S. Ladd is a candidate for the common council on the Republican ticket in Ward Six.

Workshop Notes.

To Bronze Copper.—It is asserted that by immersing copper articles in molten sulphur containing lampblack in suspension they assume the appearance of bronze, and that they may even be polished without losing their color.

Plumbago Crucibles Best.—Plumbago crucibles are best for all practical melting purposes, and with care will last from 20 to 50 times; if new, a very small quantity of charcoal powder should be put into the pot with the mixture of alloy. This coats its surface and prevents the metals from adhering to it.

Bronzing Brass.—Dissolve copper turnings in nitric acid until it is completely saturated. Immerse the brass objects to be bronzed in this solution, after they have been cleaned, smoothed with water-of-Ayr stone, and heated to such a temperature as the hand can just support; on being placed over a charcoal fire they will assume a green color; rub them over with rags, repeat the immersion and heating over charcoal until the required tint is obtained. The shade may be improved by oiling the finished surface.

Warming Ingot Mold.—The warming of the ingot mold when melting and casting gold is quite indispensable; but if made too hot, the metal, on being turned into it, will spit and fly about, besides incurring great loss of gold, dangerous results may thereby happen to the person in charge; the same remark applies when the ingot mold is cold; therefore, this part of the process must not be neglected, but carefully attended to. The mold is hot enough when it will just stand touching with the hand for a second or so.

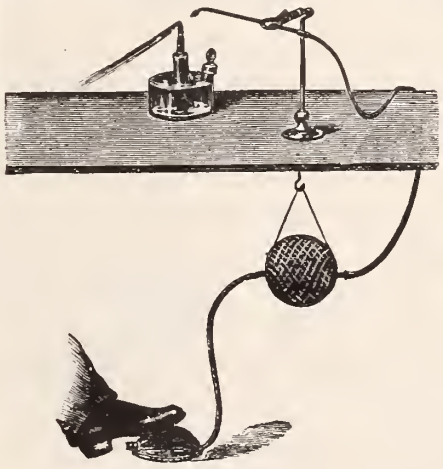
Fluxes for Soldering.—Various substances can be employed as fluxes for cleansing the surfaces to be united: Sal-ammoniac reduced to powder and made into a paste with sweet oil, or merely dissolved in water—A paste formed of sal-ammoniac and resin, reduced to powder with water or oil—Resin alone will suffice for the soft soldering of copper or brass—Venice turpentine, which has the advantage of not causing steel to rust, although it makes the objects sticky so that they require to be afterwards rinsed in alcohol or turpentine.

To Clean Gold or Gilt Objects.—The following method is equally applicable to pieces that are gilt, such as cocks, domes. etc., the frames and parts of timepieces and to either gold or plated jewelry. To about a tumbler of water add 20 drops of strong ammonia. Immerse the object several times in this mixture and brush it with a soft brush; as soon as the operation appears to be completed (which experience will soon enable the workman to ascertain), wash in pure water, then in alcohol, and dry with a fine linen rag. The original brilliancy of the gilding will then be restored. When the coating is thin and has been galvanically deposited, only very soft brushes must be used. Instead of ammonia, alum is sometimes boiled in water and the objects dipped two or three times in this solution, subsequently brushing as in the previous case.

Melting Gold.—In preparing a mixture of gold, silver, and copper for the crucible, care should be taken in weighing them accurately, in order to prevent improvement or deterioration in the qualities of the gold. In melting the ingredients it is a wise plan to place the lightest of the metals to be melted at the bottom of the crucible, viz., the copper first, the silver next, and the gold last; by so doing the melter is more likely to get a perfect amalgamation of the metals, as the gold, being the heaviest, is sure to find its way to the bottom of the pot. When spelter is employed it must not be put in until the other metals are melted; being of a very volatile nature, it would be all evaporated before the mixture of alloy was properly incorporated. Consequently the bar of gold would fall short of its original weight, the quality would be improved, and the manufacturer would be unable to compensate himself without remelting with an addition of alloy.

Novel Soldering Apparatus.

THE CIRCULAR obtains from the *Journal Zeitung*, etc., the following illustration of a soldering apparatus introduced into commerce by Koch & Son, of Elberfeld, Germany. No description accompanies it, as the illustration readily shows the principal points. To judge



NEW SOLDERING APPARATUS.

from it the apparatus seems to be a handy affair, as it enables the operator to use both hands. The device consists principally of a rubber tube, a metal nozzle and a support for the halter; next, a rubber receptacle of the air, and finally a bellows actuated by the foot. There are, of course, many jobs that can be soldered in this mechanical manner, but the general experience is averse to such an arrangement, as the current of air emitted by the device cannot be sufficiently well regulated—or, rather, modulated. It can be used only for large jobs of work, and will never supplant the heavy-handed, time-honored blowpipe, already used by the Israelites and Egyptians thousands of years ago.

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Holiday - Goods.

The 10 line Elf movement

in solid 14K open face or hunting cases made by

DUBOIS WATCH CASE CO.

The 10 line Elfin

in 14K gold filled and silver casings and enamels.

The 15 line Cavour

in 10K gold and silver, rolled plate and enamels.

The 14 size Berkshire

thin model, in 14K gold filled and silver casings.

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Nickel Line

with the Trump, the best low priced watch made, with a timekeeping record unequalled.

CAN BE SEEN AT OUR WAREROOMS:

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Oskamp, Nolting & Co., Cincinnati.
Leonard Krower, New Orleans.
G. B. Barrett & Co., Pittsburgh.
Benj. Allen & Co., Chicago.
Otto Young & Co., Chicago.
B. F. Norris, Alister & Co., Chicago.

Catalogues on Application.

Value.

Necessarily the most profitable line for a jeweler to handle is one affording "extraordinary values," or in other words, a line in the purchase of which he gets more for his money than he would elsewhere.

And this time-worn truth leads up to what we wish to say about

Fahys "Honest" 14Fk. Gold Filled Cases

By buying a line of **Fahys "Honest" 14Fk. Gold Filled Cases,** the retail jeweler receives "extraordinary value,"—more real intrinsic value than he would get for the same amount of money in any other filled watch cases.

Fahys "Honest" 14Fk. Gold Filled Cases are such "extraordinary values" because of the quantity of gold in them and because they are so thoroughly well made.

This is Lesson No 5. If you study it, you'll profit by it.

JOSEPH FAHYS & CO.

Established 1857.

FAHYS BUILDING, NEW YORK.

Fahys "Honest" 14Fk. Gold Filled Cases contain as much, if not more gold than any gold filled cases now in the market.

ONE CENT.

Can you afford to spend one cent to procure some "A 1" Christmas Advertising Cuts? If so, spend that cent for a postal card and let us know which one, if you don't want all, of the 3 advertising cuts herewith illustrated you wish us to send to you.

You Can Have Them for the Asking.



Mrs. Claus—It seems to me, Santa, that you are taking more watches than usual this year.

Santa Claus—Well, my dear, watches help to make men of the boys and, placed in Fahys 14k gold-filled cases, they will stand all the knocks and keep as good as new.

WARRANTED 14FK 25 YEARS

No. 1



By Jinks!

Even football can't hurt my watch so long as it's in a Fahys case

WARRANTED 14FK 25 YEARS

They sell this wonderful case at

Z21
No. 2.



I didn't get a Watch!

Everything but what he wanted. But what he wanted most he didn't get.

When you think that a watch is one of the few things to give your boy that will last more than a year or two, you'll think it the best present after all.

Only put it in a strong, handsome case.

WARRANTED 14FK 25 YEARS

Z20
No. 3.

THE USE OF THESE CUTS IN YOUR LOCAL PAPERS WILL HELP TO "BOOM" YOUR CHRISTMAS BUSINESS BECAUSE

Fahys "Honest" 14Fk. Gold Filled Cases

are boomers in themselves, and because the cuts are attractive and timely.

JOSEPH FAHYS & CO.,

FAHYS BUILDING, NEW YORK.

SURE WINNERS!

Are Jewelers' Findings from the Factory of

THOMAS W. LIND,

67 Friendship St., Providence, R. I.

New Galleries
New Ornaments
New Settings

For the

FALL SEASON & FALL SEASON



Busy Jewelers

are those that are handling profitable side lines, and the most profitable of side lines are Music Boxes of the *right* kind.

Regina Music Boxes

are the right kind; they attract custom because they play over 1,000 tunes, because their steel tune discs are indestructible, because they have the strongest movement ever put in a music box with none of the weaknesses found in boxes of other makes, and because a customer will always come again for more tune sheets.

These boxes have handsomely polished cases in all kinds of woods, and can be sold from $7.00 up. Send for catalogue and prices.

REGINA MUSIC BOX CO., Rahway, N. J.

Fit for the Table of A King or Queen.

THE ROGERS "ANCHOR" BRAND
SILVER PLATED WARE.
THE "ANCHOR" BRAND IS THE ORIGINAL AND GENUINE.
EVERY PIECE OF IT IMPRESSES ONE WITH ITS INDIVIDUALITY AND HIGH QUALITY.

Don't let simply the name "Rogers" satisfy you, look for the "Anchor" Brand, get it and then you're safe. Send for catalog.

WM. ROGERS MANUF'G CO.

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Factories:

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Sweetest Tone. | STELLA | Best in Quality.

A MUSIC BOX WITH A

PIANO TONE

Playing any number of tunes, with smooth metallic tune sheets. No pins or projections to break off. Also a splendid line of Cylinder Music Boxes playing any number of tunes. Write for catalogue.

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NEW YORK.

DEPARTMENT A.

WILLETS' ART BELLEEK CHINA

"HITS THE BULL'S EYE."



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WICKE & PYE, 32-36 Park Place, New York.

"Nothing Like It."



The Niland Cut Glass Co.'s Products

Write without delay.

WICKE & PYE,

32-36 Park Place, New York.



The Rambler's Notes.

WHAT THE RAMBLER SAW AND HEARD AMONG THE DEALERS IN ART POTTERY, CUT GLASS, BRONZES, ETC.

A STRIKING LINE OF TEPLITZ.

LAZARUS, Rosenfeld & Lehmann have just received, for the first time, a line of Teplitz figures that have many striking and attractive features. It contains full length female figures and a large number of busts in tints of old ivory and ivory and green. The busts are of various sizes, ranging from 6 inches to 24 inches high. The line has just been put on display in the art goods department of their warerooms, 58-62 Murray St., New York.

*

DELINIERE'S PORCELAIN IN GREAT DEMAND.

ENDEMANN & CHURCHILL, 50 Murray St., New York, are showing, for the first time, in the china of R. Delinieres & Co., for which they are the American agents, some large punch bowls in beautiful decorations. The bowls are about 16 inches in diameter and contain several varieties of cobalt border decorations, in which one with relief gold medallions is particularly prominent. Others show flower and fruit designs on tinted body colors. In bonbon boxes, jewel cases, handkerchief boxes, trays and cups, this firm are also showing, for the first time, a decoration consisting of medallions containing either hand painted marine landscapes or historical heads, in light green. These medallions or panels are outlined in gold on a body color of light green or ivory.

*

THE POPULARITY OF THE "CAMBRIDGE" CUTTING.

IN the "Cambridge" cutting introduced by the Pairpoint Mfg. Co., this concern are now showing a full line of pieces, including some bowls of very large dimensions. The cutting, which has already been described in these columns, consists of a border of large concave lenses or "bull's-eyes," connected with the central star by a series of beaded prism cuts. It has proven so popular this Fall that already several patterns closely imitating it have appeared on the market. This lens effect may also be seen in other cuttings of the Pairpoint Mfg. Co. at their salesrooms, 46 Murray St., New York.

*

THE DEMAND FOR DORFLINGER CUT GLASS.

TANTALUS tobacco jars are among the cut glass articles for which the customers in the trade of C. Dorflinger & Sons, 36 Murray St., New York, are now finding a ready sale. The jars come in white or colored crystal, engraved or cut with many designs, and are set in a richly mounted walnut framework. Cordial sets of six glasses and decanter, colored flower vases and banquet and princess lamps are among other articles in which this firm are having a run. The lamps, which are entirely of cut crystal, have base, font and globe cut in the manner showing the various prismatic and other effects introduced this season.

*

THE STRAUS CUT GLASS FACTORY.

ALTHOUGH toward the end of the season, L. Straus & Sons' cut glass factory is working to its full capacity to keep up with the orders. Notwithstanding the changes soon to be made in the firm's business at 42-48 Warren St., New York, the cut glass department will continue as before, without change. "The cut glass end of the business will not be affected in any way," said Manager Siegel last week, "but will go right on manufacturing for the trade without change, except that it will be enlarged and greater efforts will be made to develop it than ever before."

*

RETIREMENT OF FRANK HAVILAND.

FRANK HAVILAND, the New York agent for Société la Céramique J. Pouyat, Limoges, and 56 West Broadway, New York, retires from that position Jan. 1, and will go to Buffalo, N. Y.

THE RAMBLER.

Porcelain is derived from *porcelana* (a little pig), and so called by the Portuguese traders from its resemblance to cowrie shells, the shape of which is not unlike a pig's back. Chinese earthen ware being white and glossy like the inside of the shells, suggested the application of the name.

A Collector of Teapots.

THERE is a woman in Chicago, Mrs. Helen C. Adams, of Buena Park, who is the proud possessor of 200 teapots. Four years ago Mrs. Adams was inspired to follow this novel fad by reading of a Russian woman who had accumulated 8,000 teapots in Japan. This remarkable collection was presented to the Museum of St. Petersburg.

"I keep a teapot book," said Mrs. Adams, "which is much after the fashion of the 'baby book.' In it I register the numbers of each piece, the name of giver, the kind of ware, etc. I can never be fooled about my teapots, either. Not long ago, for instance, several of my friends came over on my birthday to present me with a number of teapots, and my brother, who had forgotten the event and wished to be 'in it' himself, slipped from the room and appropriated one of my teapots. When it came his turn he made a neat little speech of presentation. 'Thank you,' I said, when he had finished, 'but I guess I know my own teapots.'"

Among curious pieces in the collection is a double Japanese teapot with two spouts, which is always used at wedding festivities in that country by the bride and bridegroom. Then there is the pale blue, daintily figured combination teapot of two parts and two handles. The upper part has a sieve-like arrangement for the leaves, and the lower contains the cheering concoction. The "Mikado's chrysanthemum" is the name of a circular teapot, with 16 petals forming the fluted edge. It is in imitation of the crest of the Japanese ruler. The "puzzle" teapot is another queer one. It has an irregular contour and diamond shaped ornamentation on the side. This piece has an opening on the under side, into which the tea is poured. There is no stopper of any kind, but a siphon-like arrangement conducts the liquid into the sides of the teapot, from which it is poured out in regulation fashion through the spout.

A few weeks ago Julius C. Walk & Son, Indianapolis, Ind., had a handsome window display of steins.

Queries by Circular Readers.

NOTE.—Questions under this department will be answered as promptly as possible. Some queries require careful investigation before a satisfactory answer can be given; hence such answers are often seemingly delayed. THE CIRCULAR desires every jeweler to take advantage of this department.

LANCASTER, Pa., Nov. 13, 1897.

Editor of THE JEWELERS' CIRCULAR :

I am a workman for the above subscriber of your journal. I wish to know the exact composition of a metal lap used for finishing the top and edges of band rings or any work to be lapped. I wish to know what grade of emery is used, and how is the lap stoned; when it is charged. Do you use oil in stoning it? Let me know if the lap is used dry or if oiled while lapping the work, as I understand the work needs no roughing from the finishing lap. Kindly let know in your next issue the above answers, and oblige, yours truly,

"PICCARD,"
With C. C. Zahm.

NEW HAVEN, Conn., Oct. 13, 1897.

Editor of THE JEWELERS' CIRCULAR:

Would like to know how to make a lap for finishing flat surfaces of jewelry; would like to know what is the best composition to make it of, and how to charge the same if it must be charged.

I remain respectfully,
E. KAN.

ANSWER:—The two above queries can be answered collectively. The composition of a lap depends upon the use to which it is to be put. Among others, this is a distinct process of finishing jewelry work. It is not much resorted to in colored work, and, when employed, it is sometimes performed before the articles are colored, and sometimes after, according to choice. It is distinguished from scratching by the evenness of surface and the luster it leaves upon the parts to which it has been applied, and this can be ascertained by an examination of the work after this operation. The lapper produces the plain and diamond shaped surfaces by the rotary action of the lapidary's wheel, which consists of a specially prepared composition disc, secured in a lathe vertically upon a horizontal spindle. This has a shoulder in the middle, against which the disc of metal is firmly held by a nut and screw from the other side. This lap or disc weighs about five pounds, and is composed of two parts pure grain tin to one part of pure lead, to which, for edge-laps, may be judiciously added one pennyweight of fine copper to every pound of the mixture. To effect a complete amalgamation of the component parts, the lead, being the least fusible metal, should be first melted and the tin afterward added, first heating it well to prevent too sudden a chill of the lead. If necessary to add the copper it should be melted separately and added to the other ingredients when in the liquid state, and be well stirred. Care should be exercised in the casting to prevent waste.

The lap having been properly adjusted by skimming, it is next "headed in," a process performed by the application of flour emery by means of a brush, to the right-hand side of the lap, and pressed in with a hard flint stone. In heading in a lap the emery is used in a wet state. This done, the gold cutter, as he is familiarly called, takes his work and submits it to the revolving lap or disc, but before doing so he submits it to a preparation at his side, which is used for protecting the gilding of surfaces not subjected to his particular work. He dips the articles into a liquid mixture of gum arabic two parts, and gamboge one part; they are then well dried but must not be overheated; this has a tendency to protect the gilding while under the manipulative skill of the gold cutter. This gum or cement is soluble in hot water; consequently in washing out it parts from the gold and leaves a color upon the work. The lapping process is a curious one, and it is truly marvelous to see the skilful and practised workman turning the links of gold chains between his thumb and finger with great dexterity and accuracy; and while to all appearance it seems as if they are being presented in a haphazard fashion to the lap, the most perfect shaped diamonds are being produced. This is called faceting. Square lapping is now extensively practised; it adds a sharpness and luster to the work is not equaled by any other means. The gold taken from articles during the process of lapping remains—the greater portion of it, at least—upon the lap. The emery cuts and retains the gold upon it; this, however, is prevented from interfering with the process by wiping the side of the lap with a tow of cotton waste, damped with oil. This cotton waste must be strictly preserved and subjected to a special mode of treatment for the recovery of the metal.

It will be seen that special facilities are required to make a lap properly, but laps may be obtained already made from many of the tool and material dealers, among whom are E. P. Reichhelm & Co., 23 John St., R. L. & M. Friedlander, 30 Maiden Lane, and F. W. Gesswein Co., 39 John St., New York; L. C. Reisner & Co., Lancaster, Pa.

TORONTO, Nov, 11, 18,7,

Editor of THE JEWELERS' CIRCULAR :

Again I use your valuable paper for information. How can names, etc., be etched on steel sword blades? Early reply will oblige yours respectfully,

L. H. LUKE.
With Ambrose Kent & Sons.

ANSWER:—If our esteemed correspondent desires to obtain handsome and pleasing results, let him first coat the place of his "trusty" blade with a wax or varnish, for which there are many recipes, the following being probably among the best: Take of beeswax and asphaltum two parts each; Burgundy pitch and black pitch, one part each. Melt the wax and the pitch in an earthen vessel and add the asphaltum by degrees in fine powder. Expose to heat until a drop which has been cooled breaks by bending back and forth two or three times in the fingers. A second, which is simpler and said to be very good, is composed of asphaltum, 2 oz.; Burgundy pitch, 1 oz.; beeswax, 1½ oz. The part of the sword is warmed over a spirit lamp until it will melt the varnish or etching ground, which is then spread over its surface very thinly by means of a ball or pellet of cotton tied in a piece of silk. Before the ground has quite cooled and solidified, it is blackened by the smoke of a lamp or candle. The blackening is necessary so that the design may be clearly seen as it is drawn in.

The design may be either drawn directly on the sword or transferred by means of transfer paper. Or it may be first drawn on the etching ground by means of a very finely pointed camel's hair brush, using, of course, a white color dissolved in some medium which will adhere to the ground. Water is useless. Turpentine answers. The design must next be cut in by means of a steel point, a good sewing needle being excellent and different sizes being used according to the strength of the lines required. When the lines have been traced through the varnish so as to expose the bright metallic face the next step is to make a border of wax around so that the acid will not run off. The wax used for making the border is a mixture of beeswax, resin and tallow, and should be nearly half an inch high, thus converting the place into a shallow dish. This dish is half filled with the mixture specified below. After an exposure of a few minutes to this liquid, this is poured off, the place washed with pure water and allowed to dry. All the very delicate lines are then "stopped" out by being coated with a camel's hair brush with varnish dissolved in turpentine. The process of etching is very simple and the results very satisfactory.

Etching Liquid for Steel.—Mix 1 oz. sulphate of copper, ¼ oz. alum, and ½ a teaspoonful of salt reduced to powder with a gill of vinegar and 20 drops nitric acid. This liquid may be used either for eating deeply into the metal or for imparting a beautiful frosted appearance to the surface, according to the time it is allowed to act.

THE CIRCULAR would advise correspondent (although all the details are strictly correct), to practice several times with an ordinary piece of steel, so as to ascertain how long to expose the blade to the fluid.

ROCKPORT, Mass., Oct. 12, 1897.

Editor of THE JEWELERS' CIRCULAR :

I have a Bull's Eye movement, made by W Scott, London, No. 1224, finely engraved, has the spiral staff for setting up the mainspring, is in fine going order now. Can you give me the date of make? Is it a rare specimen?

Had another in silver case, but let it go for $5.00. Also have a full size English verge, with day of month hand in silver, double case. Made by D. Evans, London, No. 4684. Is it very old? Please answer in THE JEWELERS' CIRCULAR, and oblige

Yours, etc.,
WM. N. MANNING.

ANSWER:—No records of old English watchmakers of which we have knowledge furnish any clue to W. Scott and D. Evans, of London. Application to The Clockmakers' Company, London, or to the British Horological Society, London, may elicit some information regarding these old watchmakers. Any information that CIRCULAR readers can furnish will be thankfully received.

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On Everything in FRENCH CHINA including a choice selection of this year's importations of CHOCOLATE POTS, CRACKER JARS, TEAPOTS, SUGARS, CREAMS, CUPS AND SAUCERS, PLATES, TRAYS, CHOCOLATE SETS, ICE CREAM SETS, FISH AND GAME SETS, BOUDOIR SETS, BRUSHES, ETC. —the fact is, a complete line is at your option.

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ALL HAND FINISHED.
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206 Kearney Street, San Francisco, Cal.
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THE BEST.



On Watches, - $1.00
On Ivory, Colored, 7.50
NOTE LOW PRICES.
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PATENTED OCTOBER 28, 1889.

THEY are Cheap; THEY Reduce Wear and Tear of the Case; THEY Protect from all Ordinary Magnetic Influences.

Perfect in Action. Convenient in Use.



Educate Your Customers by Talking up Ajax Watch Insulators.

MADE IN ALL SIZES, OPEN FACE AND HUNTING.
FOR SALE BY JOBBERS.

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Sole Agents, HENRY ZIMMERN & CO., 47 Maiden Lane, New York.

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DIAMONDS AND COLORED STONES.

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108 STATE ST. CHICAGO.
25 BOUL^D HAUSSMANN. PARIS

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Monarch Catalogue No. 52 sent on application.

December Pocket Monthly Price List just out. Send for it.

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A FULL LINE OF

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Hour and half hour movements with brass or painted dials.

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Sweepings a Specialty.

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DIAMOND BAND RINGS AND MOUNTINGS.



DESIGNS PATENTED Sept. 24, 1895. Dec. 15, 1896.

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Specialty; Superior Ladies' and Children's Rings

John Hancock

ALBERT LORSCH. TELEPHONE CALL, 746 CORTLANDT, N. Y. ALFRED KROWER

ALBERT LORSCH & CO.,

LORSCH BUILDING:
37 & 39 MAIDEN LANE, N. Y.

167 WEYBOSSET STREET,
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IMPORTERS OF

Diamonds, Rose Diamonds, Pearls, Rubies, Emeralds, Etc.

SPECIALTY THIS SEASON

BRILLIANT CUT and CARBUNCLE AMETHYSTS, TOPAZ and GARNETS.

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High Grade Chains lead in style, finish and quality, and as quick sellers.

ASK FOR THEM.

Armstein Bros. & Co. IMPORTERS AND CUTTERS OF *Diamonds* 65 Nassau St: Cor. John. NEW YORK.

DIAMONDS Importers and Cutters. L. & M. KAHN & CO., 172 Broadway, Cor. Maiden Lane, N. Y. DIAMONDS

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THE JEWELERS' CIRCULAR

AND HOROLOGICAL REVIEW.

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189 Broadway, New York. Entered at the Post Office in N. Y. as second class matter

VOL. XXXV. NEW YORK, WEDNESDAY, DEC. 15, 1897. No. 20.

THE MEDALIST'S ART IN ITS HIGHEST STATE.

THE JEWELERS' CIRCULAR has on two or three previous occasions presented the pictures with comments of some of the works of Louis Oscar Roty, the celebrated medalist of Paris, and now feels greatly gratified in having the opportunity for presenting the full series of this artist's medals and plaques struck or cast in silver or bronze which Samuel P. Avery recently presented to the Metropolitan Museum of Art, New York. Through the kindness of Charles Baillard, the official photographer of the Museum, we present here a fine illustration of this series, the medals and plaques in the picture being about one-quarter size of the originals. The enumeration of the collection is as follows:

1. Plaque, portrait of Geo. Duplessis, keeper of the Print Department in the National Library, Paris, dated 1886; 2, reverse of No. 1, allegorical figure of the Arts and History; 3, plaque, allegorical figure, the Prefect of Police, Paris, 1892; 4, medal, portrait of Lewis Campbell, professor of Greek at St. Andrews, 1893; 5, reverse of No. 4, decoration and Greek inscriptions; 6, plaque, female figure and child, inscribed "Maternity," not dated; 7, plaque, "Love Wounded," not dated; 8, plaque, "Watching Cattle," not dated; 9, plaque, "A Shepherdess," not dated; 10, plaque, portrait of Louis Pasteur, 1892; 11, reverse, decoration, "National Subscription on his 70th Birthday;" 12, plaque, commemoration of the house of Christofle, of Paris, 1892; 13, reverse, emblematic fig-



COLLECTION OF MEDALS AND PLAQUES STRUCK OR CAST IN SILVER OR BRONZE—BY LOUIS OSCAR ROTY.

RECENTLY PRESENTED TO THE METROPOLITAN MUSEUM OF ART BY SAMUEL P. AVERY.

(*Photographed for* THE JEWELERS' CIRCULAR *by Charles Balliard, official photographer of the Metropolitan Museum*)

FOR JEWELERS AND SILVERSMITHS.

MOSSBERG & GRANVILLE MFG. CO., PROVIDENCE, R. I.



WE MANUFACTURE

20 Sizes of Punching Presses, 8 Sizes of Double Acting Presses, 16 Sizes of Drop Presses, 6 Sizes of Foot Presses, 4 Sizes of Screw Presses, 3 Sizes of Sensitive Drills, 20 Sizes of Rolling Mills, 7 Sizes of Wire Drawing Machines, 3 Sizes of Rotary Slitting Machines, Roller Bearing Hangers, Small Milling Machines.

THE ANVIL AND UPRIGHTS

are extra heavy and made of the best gun iron. The adjustment of the movable upright is of new design, and one that will not loosen by the shock or jar of the press. In our hammers the eye through which the strap passes is made of forged iron, and cast into the body of the hammer, thus insuring it against breakage, as is common with cast iron eyes after long and constant use.

DROPS WITH 50 to 1000 lbs. HAMMERS FOR PROMPT DELIVERY.

The "Bryant" Rings.

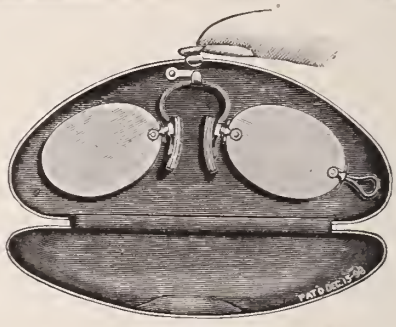
Are so generally known and respected for their standard quality, excellent finish and attractive appearance that if all

RETAIL JEWELERS

will call their customers' attention to our trade-mark as herewith stamped inside every ring, they will secure an easy sale.



M. B. BRYANT & CO.
10 MAIDEN LANE NEW YORK.
OLDEST RING MAKERS IN AMERICA.



The Patent Feather-Weight Eyeglass Case.

This case is made with a **Framework of Tempered Steel,** lined with black velvet, covered with the finest leather, and **closed with a neat and practical clasp,** with an inside hanger for the eye glass to keep it in place. The construction is such that **it will hold the highest offset guards** without injury, and **thoroughly protects the eye glass from being broken.** It is the lightest case made.

SPENCER OPTICAL MAN'F'G CO.,
PATENTEES AND MAKERS,
18 Maiden Lane, - - - New York City

The Australian Opal Co.,

57 Maiden Lane, New York.

Importers and Cutters.

RUBIES, SAPPHIRES, EMERALDS, CATS' EYES and all kinds of FANCY STONES.

Mainsprings

of the first quality.

The E. F. B. Recoiling, price $15.00 per gross.
" Golden L. C. R., " 12.00 "
" Keystone, " 9.00 "

The above special brands have all stood the test required by careful repairers, and the fact that they have held the trade should be sufficient proof of their superior quality. We carry the line complete for all makes of American watches, and can fill your orders promptly.

Our Special Mounted Balance Jewels for all makes of American watches at $7.50 per gross have no equal for the money. A trial gross will convince you of their superior finish.

We are also SOLE AGENTS for the E. N. PARKER TWEEZERS and MAGIC REPAIR CLAMPS.

Yours respectfully,

L. C. Reisner & Co.,

Importers, Manufacturers and Jobbers.

Dealers in Watchmakers' Tools, Material and Supplies.

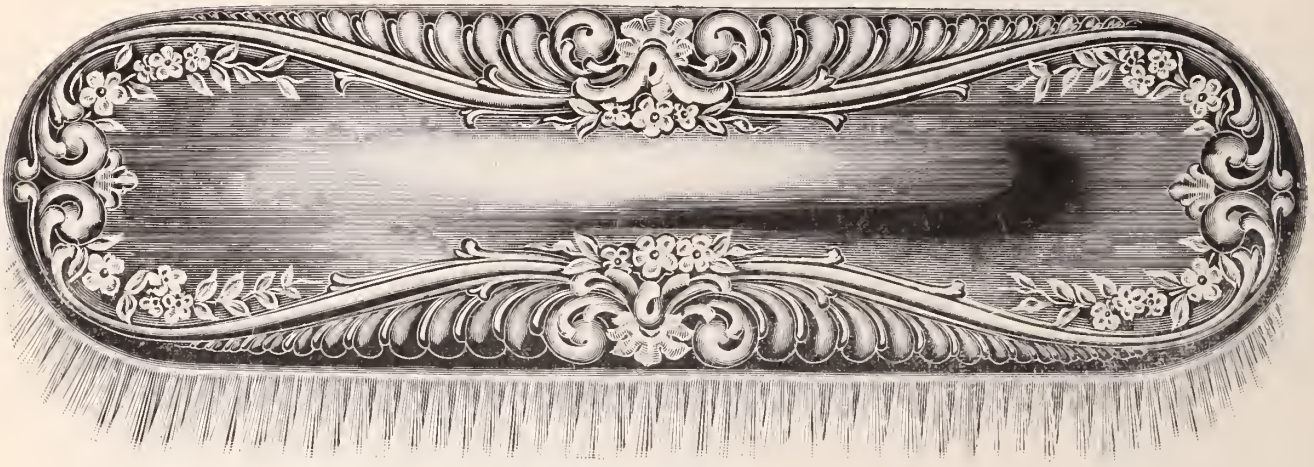
Lancaster, Pa.

Do you want - - -

the most attractive toilet ware pattern produced this season? If so order *at once*

"The ARIADNE."

PATENT APPLIED FOR.



CLOTH BRUSH.

Hair Brush, large.
Hair Brush, small.
Cloth Brush.
Velvet Brush.
Hat Brush, large.
Hat Brush, small.

Military Brush.
Bonnet Brush.
Buttonhook.
Puff Box.
Mirror, large handle.
Mirror, large ring.

Mirror, small ring.
Mirror, small handle.
Nail Polisher.
Nail Polisher, small.
Nail File.
Shoe Horn.
Paste Box.

TRADE MARK.

STERLING
925
1000

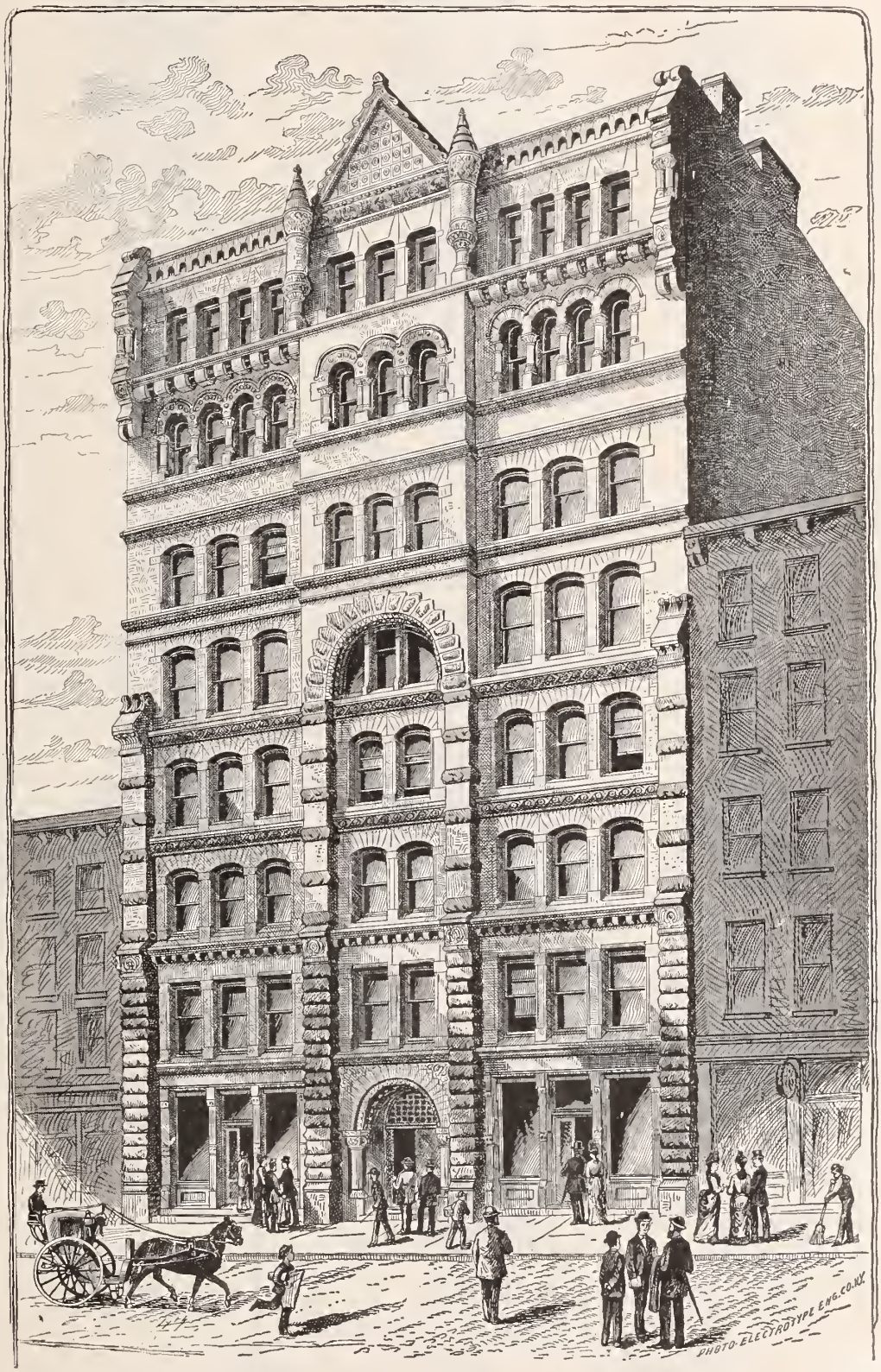
ALVIN M'F'G CO
SILVERSMITHS

54 MAIDEN LANE,
NEW YORK.

Desirable Offices for Jewelers

...IN THE...

Telephone Building, 18 Cortlandt Street, New York.



First class Elevator and Janitor service, Building Fireproof and heated by steam. Electric light and all modern conveniences. Sanitary drinking water on every floor. Jewelers meditating a change between this and May next are invited to examine the offices and to confer as to rentals, which will be made on favorable terms, with . . .

W. T. BOUCHELLE, 15 Dey Street, Room 103.

Our Five Leading Patterns

IN STERLING SILVER,

each of which is made in a complete set of fancy pieces.

TRADE MARK.
RW & S
STERLING

"LOUVRE"
DESSERT FORK



MADE IN
MEDIUM WEIGHTS.

"ATALANTA"
MEDIUM FORK



MADE IN
MEDIUM WEIGHTS.

"LUCERNE"
TABLE SPOON



MADE IN
HEAVY WEIGHTS.

"WAVERLEY"
DESSERT SPOON



MADE IN
MEDIUM AND LIGHT
WEIGHTS.

"No. 4"
TEA SPOON



MADE IN
LIGHT WEIGHTS
ONLY.

Branches:
NEW YORK,
226 Fifth Avenue.
CHICAGO,
109 Wabash Avenue.

R. Wallace & Sons Mfg. Co.

Factories: Wallingford, Conn.

Branches:
SAN FRANCISCO,
120 Sutter Street.

ures, inscription, "1842-1892;" 14, medal of the Chamber of Commerce of Lyons, not dated; 15, reverse, emblematic figure, Arms of the City; 16, medal, souvenir of the baptism of Jean Geo. E. Roty, 1891; 17, reverse, bird's nest, flowers and inscription; 18, plaque, portrait of Julien Girard, professor in the Paris Lyceum, 1892; 19, reverse, palm branch and dedication, "From his Friends and Pupils"; 20, medal of Adolphe Brongniart, former Director of the Museum at Sèvres, not dated; 21 and 22, bracelet for a lady, design of "Spring Time;" 23, plaque, portrait of Jules Cambon, Governor-General of Algiers, 1891; 24, reverse, figure with Arms of Lyons, inscription: "From his Friends at Lyons"; 25, medal, "Peasant Woman in a Barnyard," not dated; 26, medal, commemorative of the French Exhibition at Moscow, not dated; 27, plaque of the Academy of Lyons, "Encouragement of Science, Art," etc., 1891; 28, reverse, decorations and bust of the founder, Jean Chazier; 29, plaque, "Cupid Asleep in the Arms of Venus", not dated; 30, plaque, reduction of No. 3, not dated; 31, jeton, for the Chamber of Commerce of St. Nazaire, not dated; 32, reverse, figure of Commerce and "Founded 1879"; 33, plaque, portrait of Paul Beurdeley, lawyer, 1885; 34, plaque, for the French Exhibitors at Chicago, 1893; 35, reverse, allegorical figures; 36 and 37, silver money of the Republic of Chili, 1894.

Louis Oscar Roty was born in Paris in 1846. He was a pupil of Dumont and Ponscrane; he received a medal, third class, 1873; prize at Rome, 1875; medal, second class, 1882; medal, first class, 1885; Legion of Honor, 1885; was made member of the Institute, 1888; received Grand Prize at the Universal Exposition, 1889, and was made officer of the Legion of Honor, 1889.

Small Dividend Likely From the Philadelphia Optical and Watch Co.

PHILADELPHIA, Pa., Dec. 9.—The first meeting before William Findlay Brown, auditor of the final account of the receivers of the Philadelphia Optical and Watch Co., will be held at his office Tuesday, Dec. 14, at 3.30 o'clock P. M. The amount in the hands of the receivers is about $2,600. The prospects are that the dividend to be declared will not exceed one-half to one and one-quarter per cent. The State of New Jersey has presented a large claim for taxes against the corporation for the past three years. This will be contested, but, if admitted, it will wipe out the greater portion of the assets.

Alger Whitcraft and J. Max Meyer, while passing Jesse Webb's jewelry store, Westchester, Pa., a few evenings ago, heard an unusual ringing of bells in the front apartment and as the hour was late they decided to give notice at Police Headquarters. Investigation was made, revealing no cause for wrong. It was concluded that the alarm attachment on one of the clocks had "gone off."

Receivers of the Kent & Stanley Co., Ltd., Submit Some Questions to Court.

PROVIDENCE, R. I., Dec. 8.—Benjamin H. Childs and Edward C. Huxley, the temporary receivers of the Kent & Stanley Co., Ltd., have already encountered some questions in the conduct of the business of the concern about which they are in doubt. They submitted to the Appellate Division of the Supreme Court, yesterday, a request for instructions from the Court concerning them. They are in relation to the payment of some checks that have been returned since the receivers were appointed and in relation to the payment of wages due to employers previous to the taking of that action. This request is as follows:

Oct. 9, 1897, the corporation drew its check for $125 on the Rhode Island National Bank, payable to the order of M. F. Thornton, one of its traveling salesmen, in payment for services as such salesman for the month ending Sept. 30, 1897; and Nov. 5, 1897, the corporation drew a similar check for the month ending Oct. 31, 1897. The checks were mailed to Mr. Thornton at his address, were received by him, converted into cash by customers of the corporation, and were returned to Providence and presented to the Rhode Island National Bank for payment Dec. 3, 1897. They were protested for non-payment, a receiver of the corporation having been meantime appointed.

A similar check for $100 was also drawn by the corporation Nov. 12, 1897, payable to the order of N. I. Ashton, also one of its traveling salesmen, and, after passing through the hands of a customer, was presented Dec. 4 and protested for nonpayment.

The temporary receivers ask the Court whether they shall now take up and pay the checks out of any funds now in their hands.

There is now due to some of the traveling salesmen of the company certain sums as follows: To N. I. Ashton, about $100 for salary to the date of appointment of the receivers; to M. F. Thornton, about $125 for the same; to J. W. McClannin, about $125 for the same. In addition to the sums due to salesmen, there is also due the amount of their traveling expenses, the total of which the receivers have not ascertained and will not until the salesmen make their report on their return to Providence, having been directed to return at once.

The temporary receivers ask the Court whether they shall now pay the salaries due the traveling salesmen, together with their traveling expenses, out of any moneys they may now have in their hands.

There is now due the employes of the company wages from Saturday, Nov. 27, to Friday noon, Dec. 3, or four and one-half days, their wages amounting to the sum of $783 for that period.

The receivers ask the Court whether they can pay the employes the amount of their wages out of any money they may now have in their hands.

Salesman Henry M. Tallman Arrested, Charged with Trover and Conversion.

PROVIDENCE, R. I., Dec. 10.—Henry M. Tallman, a resident of Auburn, a suburb of this city, who has been in the employ of E. L. Logee & Co. as salesman, was arrested at his home yesterday in a civil suit for $1,000 damages. The suit is brought by Charles Briggs as trustee for E. L. Logee & Co., and he accuses Mr. Tallman of the trover and conversion of some of the goods of the firm.

Mr. Tallman, as has already been told in THE CIRCULAR, was found in Cleveland last week by Mr. Logee after a disappearance of about 10 days. The two men came back together, bringing with them some of the goods, but this suit is for the balance that is alleged to be missing. Mr. Tallman's father gave bail for him.

According to the records in the office of the Town Clerk of Cranston, the township in which Auburn is located, property belonging to Henry M. Tallman has been, within a few days, attached by Henry C. Tallman *et al.*, for $83.33, and by Irons & Russell for $2,000. The latter are manufacturing jewelers for whom Mr. Tallman carried the sample box previous to entering the employ of E. L. Logee & Co.

One Advantage of a Display of Live Mice in a Jeweler's Window.

ROCHESTER, N. Y., Dec. 9.—This morning a burglar was discovered loading himself with jewelry in the store of S. D. Burritt, 104 State St. The frightened antics of some trained mice in the window attracted a passing officer's attention and he found the door open. The burglar, who gave his name as William Ryan, a locomotive engineer from Philadelphia, had taken a number of rings, some gold watches, and $153 in new $1 bills, which had been used as a window attraction. Ryan was badly injured when caught, as he had fallen down a skylight court while going from one building to another, and before cracking the jewelry store had lain unconscious two hours. When arraigned in Police Court Ryan pleaded guilty and was remanded to the Grand Jury.

Martin Yuber Orders a Considerable Stock of Jewelry, Then Skips.

DETROIT, Mich., Dec. 11.—This week Martin Yuber, a general merchant at Minden City, Mich., filed chattel mortgages aggregating $5,500. George Blashill and Eugene Deimel, jewelry jobbers, of this city, have a first mortgage for $550. Since the failure the town has been filled with lawyers and the store has been broken into more than a dozen times under writs of replevin. C. Strass, of Buffalo, who shipped $411 worth of jewelry a week before the failure, claims he can find only $17 worth now. Yuber went into business only 60 days ago and his assets are said to be almost nil. He has left town. He added a large jewelry department; in fact, the store was top heavy on this account.

NEW HAVEN, Conn., Dec. 4, 1897.

Editor of THE JEWELERS' CIRCULAR:

Please accept thanks for your courtesy in giving us the address of the manufacturers and dealers in triplicate mirrors. We have learned to lean upon you for information of this character and beg to acknowledge the courtesy from you and the convenience to us.

Yours truly,

THE GEO. H. FORD CO.

The death is reported of Ala. Harris, manufacturing jeweler, San Francisco, Cal.

To Secure a

Contented Customer

Sell him a Krementz One-Piece Collar Button, for dress shirts, as represented by cut.

Krementz Dress Shirt Collar Button

Guarantee.

If from **ANY CAUSE** one should get damaged, either in the hands of the *dealer* or *wearer* a new button will be *given in exchange.*



PATENTED.

PATENT SUSTAINED BY U. S. SUPREME COURT.

Made in three sizes known as

7L, 8L and 9L

The Standard American Collar Button.

Extra Long Post. Extra Width of Back.

Solves All Collar Button Problems.

1, One Piece; 2, Never Break; 3, Head Right Shape; 4, Post Right Length; 5, Easiest to Button; 6, Stays Buttoned; 7, Easiest to Unbutton;

8, No Lever or Twist to Bother.

9, No Repairs—Customer gets new for old one without charge in case of accident of any kind.

18K., 14K., 10K., Gold, Sterling Silver and Own Make 14K. Rolled Plate.

Krementz & Co.,

49 Chestnut St.,
Newark, N. J.

Fashions in Jewelry, Silver Ware, Bric-à-Brac, Etc.

A LADY'S RAMBLES AMONG THE JEWELERS.

Every woman wears a chatelaine of one kind or another.

*

The new iridescent Cyprus glass is as fascinating as it is delicate.

*

Louis XVI. bows, outlined in brilliants, are worn as hair ornaments.

*

Long, narrow leather hand bags with a chain attachment are popular.

*

Pedestals and lamp stands are provided in brass, onyx, teakwood and marble.

*

Purple, lilac and lavender are colors much used in leather goods this season.

*

Table bells in crystal and in colors are cut in unusually attractive patterns this season.

*

Gold latch keys have superseded heart lockets as a terminus to the long neck chain.

*

For library or drawing room decoration are attractive Italian plaques in glazed china.

*

Tall punch pitchers in cut glass with colored edges and silver rim are especially attractive.

*

Gold glass bon-bon dishes in assorted shapes, sizes and decorations attract holiday shoppers.

*

A decided novelty is afforded in the mahogany trays with marquetry borders and brass handles.

*

There is an endless variety in hat pins; all are gorgeous, and many have a round or oval head with a mock gem encircled by smaller stones.

*

There are numerous styles in jewel cases. One kind is of leather lined with chamois skin and folding up so small you can put it in your pocket.

*

Bangles and bracelets are again in high favor. There are coin bangles, snake bangles, souvenir bangles, and heavy embossed gold bangles. Bracelets supply an equally varied assortment.

ELSIE BEE.

One night recently the jewelry store of Vautrot & Sidells, Warren, O., was the scene of a slight fire, caused by the explosion of a can of gasoline. In a workshop in the rear of the store there was a gasoline can which was left uncovered and someone lighted the gas and threw the match on the floor. This ignited the gas from the can and caused the explosion.

Alfred H. Smith & Co.,

NEW YORK:
182 Broadway.

CHICAGO:
103 State Street,
Columbus Memorial Building.

LONDON:
33 Holborn Viaduct.

Diamonds,
Rubies,
Emeralds,
Sapphires,
Pearls, &c.

Mounted Goods also.

We aim in our Chicago, as well as in our New York office, to carry a stock of the above goods to meet all demands of the Western as also of the Eastern markets.

Our Chicago branch is the only thoroughly equipped office in the West representing a New York Importer's Stock, and orders sent there from the Western States will receive the most prompt attention and be filled at the lowest rates consistent with the quality demanded.

Memorandum goods sent to dealers. References requested from those unknown to us.

DIAMONDS.

Wm. S. Hedges & Co.,

IMPORTERS OF

Diamonds and Precious Stones.

DIAMOND JEWELRY.

170 Broadway, New York.

26 Holborn Viaduct, London

John F. Saunders, Cutter and Importer of

DIAMONDS AND OTHER PRECIOUS STONES.

FINE PEARLS A SPECIALTY.

68 Nassau St., cor. John St., Sheldon Building, Room 16, NEW YORK.

Philip Bissinger & Co.,

IMPORTERS OF

PEARLS, DIAMONDS AND PRECIOUS STONES,

Agents for Bohemian Garnet Goods, Enamel Lockets and Coral Jewelry,

20 JOHN STREET, NEW YORK.

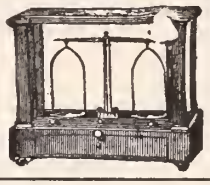
FERD. FUCHS & BROS.

SILVERSMITHS.

MAKERS OF STERLING SILVERWARE,

808-810 Greenwich St., - New York

Herman Kohlbusch, Sr.



Established 1859 Manufacturer of FINE BALANCES AND WEIGHTS for every purpose where accuracy is required. 59 Nassau Street, cor. Maiden La. N. Y. Repairs, (any make) promptly made.



Stern Bros. & Co.

Cutters of . . .

DIAMONDS, MANUFACTURERS OF **Gold Rings and Thimbles,**

68 NASSAU STREET, NEW YORK.

RING FACTORY, 33-43 GOLD STREET, NEW YORK.
DIAMOND CUTTING WORKS, 142-146 W. 14TH ST., NEW YORK.
LONDON OFFICE, 29 ELY PLACE.
CHICAGO OFFICE, 149 STATE ST.

The Bowden Rings

ARE COMPLETE IN VARIETY, CORRECT IN QUALITY AND PERFECT IN FINISH. WE MAKE EVERY VARIETY OF FINGER RINGS

J. B. BOWDEN & CO.,

3 MAIDEN LANE, NEW YORK.

Question of Taxation on Capital in Special Partnership.

The New York Court of Appeals has settled an interesting question in relation to taxes on capital in special partnerships, in an opinion handed down last week. The opinion affirmed the tax on the capital invested in the firm of H. C. Hardy & Co., diamond importers, 12 Maiden Lane, New York, by Danford N. Barney, a special partner in the firm. Mr. Barney, who is a resident of Connecticut, contributed $75,000 to the special partnership, and the Commissioners of Taxes assessed him on the full amount of his contribution.

Mr. Barney claimed that he should be taxed only on the amount of his net assets in New York State, after deducting liabilities. His motion to the Supreme Court for a writ of *certiorari* to review the action of the Commissioners was denied and an appeal to the Appellate Division proved equally fruitless. The decision of the Court of Appeals affirms the judgments of the lower courts with costs.

The Growth of the Business of L. C. Reisner & Co.

LANCASTER, Pa., Dec. 10.—L. C. Reisner & Co., importers, manufacturers and jobbers of watch materials, tools and supplies, of this city, expect to move in the early Spring into the new building erected especially for them at 11 W. Chestnut St. The building is a handsome, spacious structure, four stories high, fitted with all modern improvements. On the first floor will be situated the firm's salesrooms and the manager's private office. The front of the second floor will be used for the bookkeeper's office and the rear as a storage room. The entire third floor will be given over to manufacturing purposes, and the basement will be used as main storage room.

"When we're settled in our new quarters we'll be the best equipped tool house in the country," said Mr. Reisner to a CIRCULAR representative, "and we'll have no apologies to offer for our business." The year 1897 has proved a highly satisfactory one to the firm and from present indications a marked increase in their business may be predicted for 1898.

Harry Janowitz Arrested, Charged with Fraud.

JOHNSTOWN, Pa., Dec. 11.—The sale of the stock of Harry Janowitz, whose store was closed under a judgment for $6,000, was set for Friday at 10 o'clock A. M. The time set, it was believed, was for the purpose of freezing out the creditors, but when the day of the sale came representatives of a number of creditors were here. Among the largest creditors represented were Goddard, Hill & Co., and Grafner Bros., Pittsburgh, Pa.; C. G. Alford & Co., and L. H. Keller & Co., New York; Quaker City Watch Co., Philadelphia; Wm. Morris & Co., Philadelphia, and about nine others for small amounts. The goods put up for

sale contained few if any valuable pieces, and were estimated to be worth not more than the amount of the judgment, although the creditors claimed Janowitz had purchased about $20,000 worth of goods during the past three months.

Under a new law relating to interpleadance, which went into effect Dec. 6, about 12 or 15 creditors picked out their goods and put up bonds. The sale was postponed until Saturday morning. Friday night Janowitz was arrested on charges of fraud preferred by Wm. Morris & Co., and put under $500 bonds.

Further Details of the Failure of Oscar Heinze.

QUINCY, Ill., Dec. 8.—Further details of the failure of Oscar Heinze are as follows: The store was closed by the Sheriff Dec. 2 on confessions of judgment aggregating a little over $6,000. The stock will inventory something in the neighborhood of $8,000. The Quincy National bank had been pressing him for payment of their account, but as they are amply secured by collaterals outside of the stock they were not particularly urgent. Dec. 1 two confessions of judgment were taken, one by Jesse M. Heinze and Ella G. Bowles, as executrix of the estate of the late James Bowles, for $488.01, and the other by Anna Heinze for $421.71. Later the Quincy National bank took confession of judgment for $5,211.36.

Helped Himself to the Jeweler's Stock While the Clerks were Away.

HOUSTON, Tex., Dec. 9.—Detectives have arrested Charles Davis, colored, aged 22, on a warrant charging him with having sneaked into the jewelry store of J. Dannenbaum, corner of San Jacinto St. and Congress Ave., during noon hour one day last week, and stolen from a show case 18 gold rings. None of the employes was in the place when Davis is alleged to have entered, but as he was leaving the store he was observed by persons passing along the avenue. A description was furnished the detectives and they arrested Davis. When searched the negro had three of the rings in his pockets and five in his shoes, all of which were identified by Mr. Dannenbaum.

Robbed the Jeweler Under his Very Eyes.

HAGERSTOWN, Md., Dec. 8.—Two men broke the bow window at C. H. Mowen's jewelry repair shop Saturday night, and, while Mr. Mowen was looking at them, took three silver watches. Before breaking the glass, the thieves fastened the door, and this circumstance allowed of their escape after the perpetration of the daring act.

ESTABLISHED 1840.

CHESTER BILLINGS & SON,

SUCCESSORS TO

RANDEL, BAREMORE & BILLINGS,

IMPORTERS OF

DIAMONDS,

AND OTHER PRECIOUS STONES.

FINE PEARLS A SPECIALTY.

MANUFACTURERS OF

DIAMOND JEWELRY.

A Large Stock of Fine Mounted Goods Constantly on Hand.
Goods sent on approval and Insured in Transit.

Diamonds Cut, Recut and Repaired.

58 Nassau Street,
29 Maiden Lane,
NEW YORK.

1 St. Andrews St.,
Holborn Circus,
LONDON, E. C.

ESTABLISHED 1841.

TRADE  MARK.

CARTER, HASTINGS & HOWE,

MANUFACTURERS OF

GOLD JEWELRY,

15 MAIDEN LANE NEW YORK.

A. CARTER.
C. E. HASTINGS, C. R. HOWE
W. T. CARTER, W. T. GOUGH.

FACTORY, NEWARK, N. J.



The Mauser Mfg. Company,
SILVERSMITHS,
14 East 15th St., New York.

The Fight Against the Departmental Stores in Canada.

TORONTO, Can., Dec. 9.—On the evening of the 6th inst. a large deputation from the Retail Merchants' Association, accompanied by other citizens, had a hearing by the Legislation Committee of the Toronto City Council on the question of imposing restrictive taxation upon departmental stores.

J. B. Johnson, president of the Association, was the first speaker. He said that during the past eight or nine years there had been an annual depreciation of $3,000,000 in city property caused by the departmental stores. As a remedy he advocated a progressive tax based on the annual turnover of a business. The Association had expected the assistance of the daily papers, but had not received it, perhaps because the papers derived large revenues from the advertising of these stores. To show that the latter were not paying their fair share of taxation he pointed out that it required the services of two or three policemen to watch the Eaton establishment alone, and the company did not pay enough taxes to cover the cost of this one item of police protection.

E. M. Trowern, jeweler and secretary of the Association, was then called upon and elaborated a definite scheme of taxation, the idea of which was to impose a rate of ⅛ per cent. on the first $50,000 of business and to add a rate of ⅛ per cent. for each additional $50,000 of the turnover. Thus an annual volume of business amounting to between $50,000 and $100,000 would be taxed at the rate of ¼ per cent.; between $100,000 and $150,000 at ⅜ per cent., and so on upwards. At this rate the Eaton Co. would pay on a $663,000 assessment about $10,000. If the tax were based merely on the value of the goods found in the store, instead of the total volume of business it could easily be evaded, as the stores would keep small stocks on hand and the bulk of their goods somewhere outside the city limits. Jewelers could very easily evade it, as their valuable stocks were in small compass and readily concealed, and the same thing could be said of some other lines. The speaker was heartily applauded.

J. Enoch Thompson favored a progressive tax, not based on the turnover but on the number of departments, for instance: $100 on the second department engaged in, $200 on the third, $300 on the fourth and so on. If not checked, he said, the departmental stores would destroy not only the retail but the wholesale establishments of the city.

A brief discussion by the committee followed, and it was decided, owing to the importance of the question, to postpone a conclusion. Meanwhile a large number of petitions for legislation in the direction indicated have been signed and forwarded to the Legislature, which is now in session. Mr. Middleton, member for Hamilton, who introduced a bill on the subject last year, will in a few days again bring forward a measure, but the exact line it will take is not as yet definitely determined. It will probably embody the principle of local option, permitting each municipality to impose a progressive tax should it see fit to do so.

Work on a National Bankruptcy Bill in the House.

WASHINGTON, D. C., Dec. 11.—The House sub-committee on bankruptcy of the Judiciary Committee agreed to-day on the substantial form of a Bankruptcy bill, and will report it to the full committee probably on Tuesday. There are several proposed amendments and some minor matters which will be taken up at a meeting on Monday.

The measure substantially agreed on to-day is almost identical with what is known as the Henderson bill. The principal matter yet to be decided is a proposition submitted by Mr. Broderick that, instead of a limit of 30 days in which notes and other commercial paper can be left unpaid, the period should be extended to 60 days.

Denver Jewelers Unite to Fight Against Auction Sales.

DENVER, Col., Dec. 11.—The leading jewelers of the city have decided to combine for protection against eastern firms who each year ship large quantities of cheap jewelry to Denver early during the Christmas trade, and dispose of it by auction sales. Two such places are being conducted at present on 16th St., right in the heart of the retail jewelry trade.

To prevent this practice, which local dealers regard as an injustice, a combine has been formed, including the Bohm-Bristol Co., Gottesleben & Sons, Joslin & Park, A. J. Stark and Nagle & Co. It is the intention of these business men to have an ordinance introduced providing for the payment of a daily license at all places where daily auction sales of jewelry are held. The bill will probably reach the Board of Aldermen at their meeting next Thursday night. The Mayor sanctions the proposed ordinance heartily, and regards such a measure necessary for the protection of all local jewelers who, being taxpayers, are compeled to compete with irresponsible persons operating practically at no expense.

Death of Samuel Holmes.

MONTCLAIR, N. J., Dec. 10.—Samuel Holmes died of apoplexy yesterday at the age of 75. His widow, three sons, and two daughters survive him. Deacon Holmes, as he was commonly called, was until 1873 the manager of the Scovill Mfg. Co., New York. He was born in Waterbury, Conn. In 1876 he became treasurer of the Bridgeport Brass Co., and manager of their business in New York.

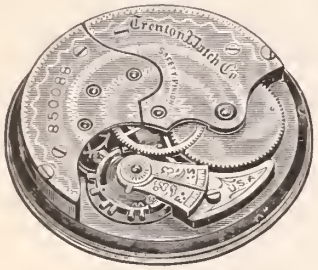
THE RELIABLE

"TRENTON"

MOVEMENTS

Satisfy the exacting requirements of Retail Jewelers who need

GOOD TIMEKEEPERS at SMALL COST.



No. 10. 12 Size, 7 Jewels.

The new 12 and 16 Size Complete Watches. are Very Popular

Ask Your Jobber for Them.

MOUNT & WOODHULL,

LATE WITH

RANDEL, BAREMORE & BILLINGS,

DIAMONDS,

OTHER PRECIOUS STONES, PEARLS, ETC., DIAMOND JEWELRY.

26 MAIDEN LANE,

(Southwest corner Nassau Street,)

JOHN C. MOUNT,
ADDISON W. WOODHULL. NEW YORK.

BUY BARROWS' CHAIN

Leaders in Scientifically Cut Diamonds.

Dealers in Solid Gold and Filled Cases and all Makes of American Movements.

We solicit direct mail orders for movements as we do not deliver same from travelers' stocks. Customers are thus assured of getting movements fresh from the factories.

OPPENHEIMER BROS. & VEITH,

65 NASSAU STREET, (Prescott Building.) NEW YORK.

New Music Box

"STELLA"

plays any number of tunes on tune sheets **without pins or projections** of any kind. Surpasses all others in quality of tone and in durability, and compares favorably in tone with the piano.

JACOT & SON,

Send for Catalogue. 39 Union Square, New York.

TORTOISE SHELL WORK REPAIRED LIKE NEW



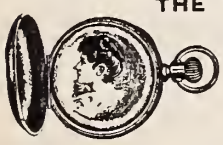
SEND ALL JOBS TO POTTER'S COMB FACTORY, Providence, R. I.

WOOD & HUGHES,
STERLING SILVERWARE MANUFACTURERS
New York Agents for the Derby Silver Co
FINE QUADRUPLE PLATED WARE.
No. 24 JOHN STREET, - NEW YORK.
206 Kearney Street, San Francisco, Cal.
HASKELL & MUEGGE, Agents.

CAMPBELL-METCALF SILVER CO.,
SILVERSMITHS,

ALL GOODS 925/1000 FINE.
Factory, Providence, R. I. Offices, New York and San Francisco.

CHAS. ROSE, MINIATURES,
THE BEST.



On Watches, - $1.00
On Ivory, Colored, 7.50
NOTE LOW PRICES.
Studio, 192 Water Street
Office, 202 Broadway,
NEW YORK.

FOX & CO., ..Now at 22 John St., NEW YORK.

LAPIDARIES
AND IMPORTERS OF
PRECIOUS STONES.

Cutting of American Gems and Fine Miniature Glasses.

SURE WINNERS!

Are Jewelers' Findings from the Factory of

THOMAS W. LIND,

67 Friendship St., Providence, R. I.

New Galleries
New Ornaments
New Settings

For the

FALL SEASON & FALL SEASON

BRACELETS

SOLD BY ALL JOBBERS

The Silver Indictments.

The Indictments against the Silversmiths Dismissed as Trivial.

After a delay of two and a half years, the remaining indictments against the department store proprietors of New York city for violating Sect. 364a of the Penal Code, commonly known as the "Sterling law," were finally dismissed last week on the motion of the District Attorney. At the same time the indictments obtained in retaliation by the dry goods men against the silversmiths in March, 1896, were also dismissed. The motion, which was made before Judge Cowing, in Part II of the Court of General Sessions by Assistant District Attorney David Milliken, asked for the dismissal of the following: The indictments found in May 29, 1895, against Lyman G. Bloomingdale and Joseph B. Bloomingdale, composing Bloomingdale Bros.; John Daniell, John Daniell, Jr., and Geo. J. Daniell, composing Daniell & Son, and the indictments found March 25, 1896, against the Gorham Mfg. Co., Black, Starr & Frost, Whiting Mfg. Co., Theodore B. Starr, Thomas Kirkpatrick, Frank M. Whiting and Geo. W. Shiebler. The ground on which the motion was made was indorsed on each indictment as follows:

"I have examined the case under this indictment very carefully and find no evidence existing by which it can be maintained, and I therefore respectfully ask the dismissal of the indictment.

(Signed.) "Jos. A. Welch,
"Asst. District Attorney.

"I concur.

(Signed.) "David Milliken, Jr.,
"Asst. District Attorney."

Assistant District Attorney Milliken was asked by a Circular reporter why the indictments were dismissed and replied that they were dismissed for no other reason than that indorsed upon them, namely, that there was no evidence on which the cases might be tried. When asked where the fault lay, whether with his office, the complainants or elsewhere, he declined to say, hedging behind the statement that he had simply made the motion and concurred in the decision of a brother assistant who had looked into the case.

Assistant District Attorney Welch, in speaking of the cases, said: "These indictments should never have been found; the charges were frivolous ones, and the result of a row between the jewelers of New York and the proprietors of the department stores."

Delos McCurdy, counsel for the silversmiths whose indictments are dismissed, stated Saturday that the action of the District Attorney was not desired by nor was it satisfactory to his clients, as they wanted the cases to be tried on their merits. He said the District Attorney's motion to dismiss was caused by the worthlessness of the assays made of the articles mentioned in the indictments as the entire article and not the silver parts had been assayed. In the general dismissal of the indictments against the silversmiths the two remaining indicted dry goods firms reaped the benefit of the weakness of the evidence against the silversmiths. The action of the District Attorney in dismissing all these indictments, said Mr. McCurdy, would not, in his opinion, stand in the way of future prosecutions of indictments under the same section of the code found on proper assays and evidence.

A brief history of these indictments is as follows: Acting on information laid before them May 22, 1895, the Grand Jury of New York county, a week later, handed up indictments against 28 persons composing the following dry goods and department store firms: Simpson, Crawford & Simpson, Hearn & Co., Hilton, Hughes & Co., H. C. F. Koch & Co., Albert F. Jammes, R. H. Macy & Co., Adams & Co., Ehrich Bros., O'Neill & Co., Stern Bros., Daniell & Son, and Bloomingdale Bros.

The defendants appeared by counsel and entered demurrers. The following March the dry goods men retaliated and laid evidence before the Grand Jury which resulted in indictments against the following jewelers and silversmiths handed up April 25, 1896: Black, Starr & Frost, Gorham Mfg. Co., Theodore B. Starr, Whiting Mfg. Co., Frank M. Whiting, Geo. W. Shiebler and Tiffany & Co.

These defendants pleaded not guilty, and through Delos McCurdy, their counsel, have attempted to get at least one of the cases up for trial for the past year and a half.

The demurrers of the department store proprietors were argued before Judge Fitzgerald, May 5, and the arguments of ex-Judge Russell and F. R. Coudert, counsel for the defendants, attacked the indictments on both constitutional and technical grounds. Judge Fitzgerald handed down a decision June 29, 1896, in which he sustained the demurrers of 10 firms in whose indictments existed a technical flaw. These were: R. H. Macy & Co., Hilton, Hughes & Co., Stern Bros., A. F. Jammes, H. C. F. Koch & Co., Hearn & Co., O'Neill & Co., Adams & Co., Simpson, Crawford & Simpson, and Ehrich Bros. The indictments against Bloomingdale Bros. and Daniell & Son contained no flaws, and the demurrers of these firms were overruled.

The District Attorney, upon examining the evidence against the silversmiths and learning that the assays on which the indictments were based were assays of entire articles into whose construction base metal necessarily entered, determined he had no case and moved their dismissal.

A Respected Merchant Killed While Robbing a Neighbor's Store.

Belle Plaine, Ia., Dec. 9.—A. E. Sibley, a merchant in Sheffield, Ia., was shot dead while robbing a neighboring store. The safe in his private apartments has been opened. In the safe were many diamonds, rings, bracelets and jewelry of every description, including 17 gold watches. Dry goods and clothing that had been stolen by Sibley were identified. Sibley was reputed to be worth $40,000.

DAVID KAISER. FRED L. SMITH. JOHN A. ABEL.

David Kaiser & Co.,

MANUFACTURERS OF

FINE DIAMOND MOUNTINGS,

35 ANN ST., COR. NASSAU ST., NEW YORK.

LASSNER & NORDLINGER L&N 68 & 70 NASSAU ST. N.Y.

The Jobbing Stone house.

THE BEST AND LARGEST STOCK OF

Diamond Cut Doublets in the Market. All Fancy Colors.

SAWYER & FAHR, Newark, N.J.

Have the call on the New Brooches, Scarf Pins, Links and Charms, all in 14kt. Gold, with either **four leaf clover or forget-me-nots** (natural flowers) which are the very latest novelties for the Holiday Trade.

Christmas Buying.

IF there is any one time in the year when it is almost as easy for the jeweler to sell a high grade of goods as it is to sell a cheap article, that time is just before the Christmas Holidays. A person who is in need of a watch, and who at any other time of the year would perhaps not pay more for it than is absolutely necessary, will, ninety-nine times out of a hundred, not mind paying a few dollars more at this time of the year, when the "fever of shopping," as it were, is upon us all.

This being a fact, the conclusion is, that the retailer should have in his stock varied assortments of a somewhat higher grade of goods than he would ordinarily carry the rest of the year. The profit on goods being necessarily proportionate to their price, the jeweler will then find after the Christmas buying is over, a material increase in his profits for the year.

The Brooklyn Watch Case Co.

make a specialty of a class of goods which come under the head of "high grade goods;" goods which possess that peculiar atmosphere which invariably characterizes the fine article. They are now showing solid gold watch cases which are really splendid specimens of the watch case maker's art; moreover, they constantly keep on hand a well assorted stock of these goods, which include the plain, engraved and jewelled types.



Brooklyn Watch Case Co.,

JOSEPH FAHYS & CO.,

GENERAL AGENTS,

54 MAIDEN LANE, - - - NEW YORK.

The Brooklyn Watch Case Co. have just received from their factory a large line of one-stone diamond cases of superb workmanship, the stones being from 1-64 to 1-2 kt. in weight, and the cases from $26.00 to $100.00, subject to catalogue discounts, in price. Ask your jobber for them.

Canada and the Provinces.

Mrs. Saunders, jeweler, Vancouver, B. C., advertises giving up business.

The estate of Edith F. Johnson, jeweler, Atwood, Ont., is to be wound up.

A judgment for $51 has been obtained against James A. Langille, Annapolis, N. S.

Geo. F. Carey, Aylmer, Ont. has given a chattel mortgage to W. E. Murray; amount, $100.

Mrs. Henry Birks, accompanied by her son Gerald, has returned to Montreal from Lakewood, N. J.

John W. Armstrong, jeweler, Lucknow, Ont., has given a renewal chattel mortgage for $833 to G. W. Bury.

Arthur E. Norris and Adam A. Stenhouse have registered as proprietors of Norris & Stenhouse, watch and clock makers, Montreal.

John J. Von Gunten, jeweler, Tilbury, Ont., has given a chattel mortgage for $150 to C. L. Von Gunten.

James A. Langille, jeweler and fancy goods, Annapolis, N. S., has registered consent for his wife, Naomi P., to do business in her own name.

Davis Bros., Toronto, have given an agreement to Levy Bros. Co., Ltd., Hamilton. Amount not stated.

The F. Saunders stock of jewelry, Vancouver, B. C., is being sold off by auction, Mr. Saunders having decided to devote his whole time to the optical line.

On the 7th inst. George Hamill and J. M. Paquin, employes of Roden Bros., manufacturers of jewelry, Toronto, were tried for stealing articles from their employers. Both men had been employed for some time by the firm and were regarded as entirely trustworthy. They pleaded guilty and Hamill was sentenced to 30 and Paquin to 40 days' imprisonment, their comparatively light sentence being due to the employers not wishing to press the case.

A determined effort will be made during the next season of Parliament to pass a Federal insolvency bill. While the laws in the provinces of Ontario and Quebec are fairly equitable, those in the maritime and northwest provinces have many loopholes in the way of undue preferences, chattel mortgages, etc., for the fraudulent. It is believed that the present Government are a unit in favor of a general equitable insolvency law for the whole Dominion, and will use every effort to pass a bill at an early date.

Birmingham, Ala.

J. B. Matthews & Co. have opened a handsome stock of miscellaneous jewelry at Ozark, Ala.

The C. H. Maxwell Jewelry Co., Tuscaloosa, are getting out a souvenir spoon, designed by J. H. South.

I. Loeb, Selma, has recovered from the setback given Selma merchants by the yellow fever, and is again open with a stock of new goods.

William Tell, of Chicago, has been engaged by G. L. Seay, Sheffield, Ala. Mr. Tell has charge of the railroad watches of that territory.

C. F. Cross and W. A. Parrish, the Gadsden jewelers, have placed stocks for Winter business, both increasing largely, on account of heavy work in the various Gadsden pipe and foundry plants.

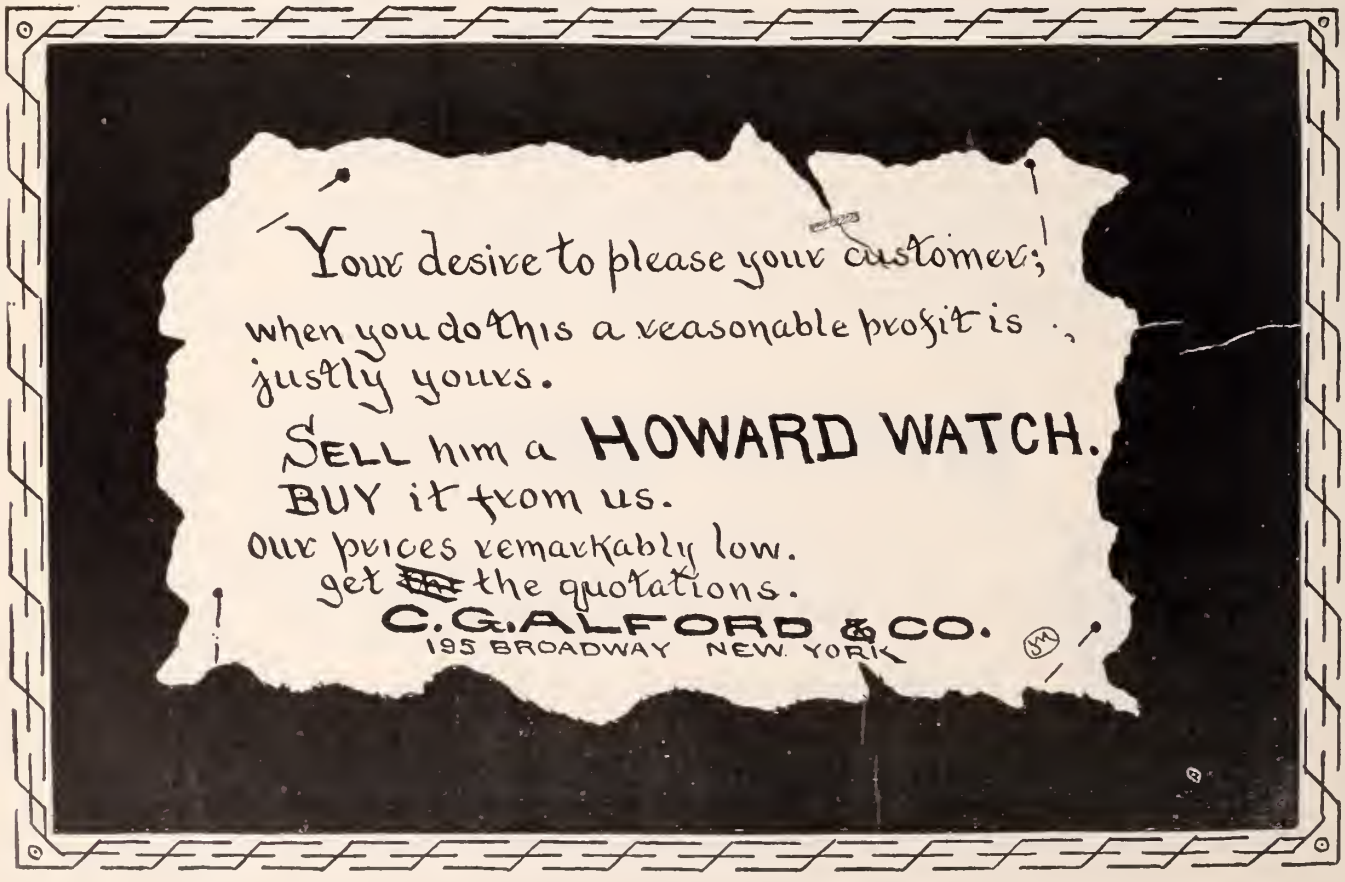
William Rosenstihl, of Rosenstihl Bros., who is also secretary of the Alabama Retail Jewelers' Association, has returned from New York, where he purchased a large stock of goods. Mr. Rosenstihl is enthusiastic over the business prospects.

Utica, N. Y.

Barney Abelson, Abelson & Liberman, wholesale jewelers, was the recipient of a new daughter a few days ago.

G. W. Payne, jeweler and optician, 88 Genesee St., has returned from his wedding tour.

The retail trade is reported good in this city and prospects are favorable for a splendid business for the holidays.



We repeat this altogether in your interest.

Importations at the Port of New York.

Week Ended Dec. 10, 1897:

China, glass and earthenware:	
China	$50,160
Earthenware	12,511
Glassware	12,928
Instruments:	
Musical	7,820
Optical	5,183
Philosophical	693
Jewelry, etc.:	
Jewelry	3,364
Precious stones	134,664
Watches	21,070
Metals, etc.:	
Cutlery	11,119
Platina	9,898
Plated ware	218
Silver ware	521
Miscellaneous:	
Alabaster ornaments	173
Beads	1,202
Clocks	2,386
Fans	5,753
Fancy goods	3,732
Ivory	595
Ivory, manufactures of	96
Marble, manufactures of	4,808
Statuary	2,439
Shells, manufactures of	15,597

The Death of John Dickinson.

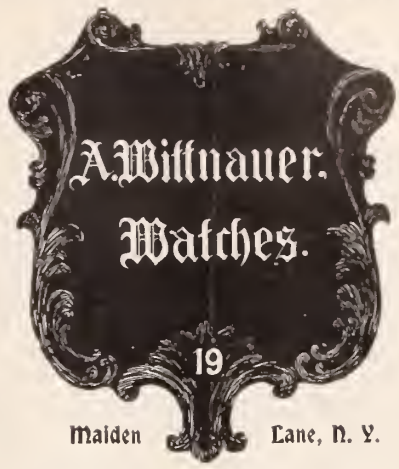
John Dickinson, an old and prominent importer of carbon and manufacturer of glaziers' diamonds, widely known in the jewelry district of New York, was found dead a short distance from his home at Fort Hamilton, early Saturday. The body was carried to Mr. Dickinson's home, in the Shore Road, at 92d St.

Mr. Dickinson was last seen alive when he left home on Friday morning to go to his place of business, at 64 Nassau St., New York. It is believed that death resulted from either apoplexy or heart disease.

Mr. Dickinson was 72 years old, and had lived at Fort Hamilton for about 40 years. He was born in Philadelphia in 1825, and succeeded to the business his father had established in London in 1796, and in Philadelphia in 1819. He manufactured and imported carbon tools and diamonds for mechanical use, and was the patentee of shaped carbon points for prospecting mines and tunneling. He was employed by Leschate & Dow, the introducers of the Annular diamond drill, and he perfected and made their machines. The deceased leaves a widow, two daughters and six sons.

Missouri Jewelers to War Against Auction Sales.

St. Louis, Mo., Dec. 11.—The Retail Jewelers' Association of Missouri will have an important meeting Wednesday evening, Dec. 15. The question of selling jewelry by auction will be thoroughly discussed. The retail people think that the auction business injures their trade and that it should be stamped out by restrictive legislation, and an effort in that direction will be made later on. The Association's members are to have a reception and banquet early in January. It is to be a stag affair.



IMPORTER AND MANUFACTURER.

NEW AND ATTRACTIVE DESIGNS IN SMALL SIZE, FANCY DECORATED, AND ENAMELLED

WATCHES

IN GREAT VARIETY.

A SUPERB LINE OF WATCHES IN ALL APPROVED STYLES, SUITABLE FOR THE

HOLIDAY SEASON.

NOVELTIES IN

CLOCK-WATCHES

FOR THE LIBRARY AND FOR TRAVELING, COACHING, BICYCLING, ETC.

FINE COMPLICATED WATCHES A SPECIALTY.

INGOMAR GOLDSMITH & CO.

No. 14 MAIDEN LANE, NEW YORK.

MAKERS OF...

Diamond Mountings and Diamond Jewelry.

IMPORTERS OF...

Diamonds and all Precious Fancy Stones.

Try us by sending us your orders for selection, or regular, from our large stock.

"DIAMONDS" and "PRECIOUS STONES MOUNTED" or "UNMOUNTED."

"MOUNTINGS" and "SETTINGS IN EVERY VARIETY."

THIS OFFER IS YOUR OPPORTUNITY AND OUR LOSS.

Our 20 year Standard make of 14K. Tiffany, Belcher Cramp and Wire Ring Mountings at 85c. per dwt.

TERMS: 4 Months NET, 2 per cent. 30 days, 3 per cent. Spot Cash.

ORDERS PROMPTLY FILLED.

Goods sent on approval insured to and from our office in transit.



Our Traveling Representatives

Traveling representatives may consider these columns open for the publication of any news or items of interest regarding themselves or their confreres.

Secretary William C. Wales, of the New England Jewelry Travelers' Association, says that he will shortly issue the notices regarding the annual meeting and mid-winter banquet of the association. It will take place Tuesday, Jan. 4, 1898, and probably at the Quincy House, Boston, which has been the scene of many pleasant gatherings of the members around the festal board in years past.

H. M. Amsbury, formerly with J. C. Sawyer, Boston, Mass., has re-entered the latter's employ.

N. L. Rush, formerly with the Pope Mfg. Co., has been engaged by the E. Howard Watch and Clock Co. as missionary for their bicycle department.

Among the traveling men in Springfield, Mass., the past week were: A. M. Connett, Unger Bros.; George H. Remington; Charles H. Barney, Middletown Plate Co.; W. F. Cushman, Spencer Optical Mfg. Co.; William Matschke, George A. Gerlach & Co.

Eastern jobbers and manufacturers represented in the Twin Cities the past week were: Gorham Mfg. Co., by H. J. Burton; S. Lindenborn, by Mr. Wolfe; L. H. Keller & Co.; R. Wallace & Sons Mfg. Co., by Wm. Barker; Albert Berger & Co., by Hubert Somborn; F. H. Hardy & Co., by Mr. Huteson.

Travelers in St. Louis, Mo., last week were: F. C. Allen, for A. Wittnauer; Mr. Brooks, Brooks & Pike; Herbert W. Van Houten, for C. Sidney Smith; W. C. Barry, Larter, Elcox & Co.; Wm. P. Stowe, W. H. Wilmarth Co.; Ed. Manheimer, Illinois Watch Case Co.; Mr. Untermeyer, C. P. Goldsmith & Co.; Lawrence H. Smith, Bippart & Co.; Oscar J. Lieb, Riker Bros.; J. D. Underwood, Champenois & Co.; M. W. Smith, S. B. Champlin Co.

Traveling men visiting the Hub the past week included: H. E. Slater, Champenois & Co.; Fred. Clarkson, Snow & Westcott; Walter Campbell, Day, Clark & Co.; A. W. Atwater, Brooklyn Watch Case Co.; C. E. Hancock; Robert M. Hamilton; Mr. Lawton, of Lawton & Sherman; "Jack" Chatellier, Dominick & Haff; David C. Townsend, E. Aug. Nercsheimer & Co.; Horace W. Dunham, Meriden Silver Plate Co.; Fred. Dunham, New England Silver Plate Co.

The following traveling salesmen passed throught Detroit, Mich., last week: E. A. Reed, Reed & Barton; Lawrence H. Smith, Bippart & Co.; W. C. Barry, Larter, Elcox & Co.; E. Biny, Biny, Dreyfus & Co.; C. F. Carter, Sloan & Co.; J. R. Goodwin, Carter, Hastings & Howe; F. H. Carpenter, Alfred H. Smith & Co.; S. K. Huston, Martin, Copeland & Co.; J. M. Morrow, American Watch Case Co.; Julius B. Curtis, Byron L. Strasburger & Co.; E. B. Downs, the Waterbury Watch Co., and Mr. Reed, the Reed & Braillard Co.

Travelers in Pittsburgh, Pa, last week were: J. Rothschild, Bonner, Grinberg, Rich & Co.; M. Baum, Rothschild Bros.; Mr. Heyman, Stern Bros. & Co.; John A. Abel, David Kaiser & Co.; Mr. Untermeyer, C. P. Goldsmith & Co.; W. H. Bryant, T. G. Hawkes & Co.; H. L. Sherman, Simpson, Hall, Miller & Co.; E. F. Kent, S. B. Champlin Co.; E. Shaw, P. W. Lambert & Co.; Thomas E. Rogers, Hayes Brothers; Frank F. Gibson, for William Kinscherf; F. M. Wheeler, Dominick & Haff; Fred W. Cook, J. F. Fradley & Co.; Herbert W. Van Houten, for C. Sidney Smith; D. Schwab, L. Adler & Son; E. H. Rhoads, L. E. Fay, T. H. B. Davis.

Takers of holiday orders in Syracuse, N. Y., the past week were: Henry Freund, Henry Freund & Bro.; Cyrus Price, for S. Lindenborn; Chas. W. Noyes, Ehrlich & Sinnock; L. E. Van Horn, Phillip Zellenka & Son; Herman C. Schwartz, Krementz & Co.; A. W. Rothschild, Rothschild Bros.; R. Frank, for G. M. Thurnauer; F. W. Bliss, Larter, Elcox & Co.; Mr. Parker, Osmun-Parker Mfg. Co.; F. D. Smith, Bippart & Co.; S. Cohn, Oppenheimer Bros. & Veith; F. G. Burgess, John Scheidig & Co.; Mr. Sherrill, Sinnock & Sherrill; H. C. Barnum, Shafer & Douglas; Mr. Smith, S. B. Champlin Co.; Emanuel Jacobson, Jacobson Bros.; E. C. Ellis, Totten & Sommer Co.; David Zimmern, Rees, Zimmern & Rees; Mr. Barbour, Plainville Stock Co.; Mr. Seliger, Anchor Silver Plate Co.; W. A. Patchen, G. W. Grant & Co.; Mr. Bentley, United States Watch Co.; Mr. Gattle, Henry E. Oppenheimer & Co.; Mr. Woodmancy, Wm. C. Greene & Co.

Salesmen's Association Enjoy a Smoker.

PROVIDENCE, R. I., Dec. 11.—The average salesman is nothing if he isn't hustling and this fact was clearly demonstrated this evening in the entertainment furnished at the first smoker of the Manufacturing Jewelers' Salesmen's Association in their rooms in the Fletcher building. The Association was formed purely for business purposes, but the old adage of "all work and no play" holds goods in the instance of the salesman and no one enjoys a good time better than he. Last Saturday evening a committee consisting of William Brewer, Joseph Catlow, Frank White, Herbert Noble and Charles Holmes were appointed to arrange for a members' smoker. In response to the call more than 50 of the members assembled, having as guests A. L. Stone, of Stone Bros., Chicago, who will use the rooms for buying goods on Monday and Tuesday, W. H. Mason of THE JEWELERS' CIRCULAR, Mr. Williams of the *Evening Telegram*, and several manufacturing jewelers. A short business meeting was held, at which James F. Barry, W. T. Sherman and Anson L. Sweet were elected to membership. The matter of associate members was briefly discussed, and undoubtedly at the regular quarterly business meeting in January favorable action will be taken upon this proposition. The committee in charge of the publication of the "Jobbers' Guide and Memorandum Book" reported that Mr. Claflin, in whose hands the solicitation of advertisements was, was meeting with good success and that there was every indication that it would prove a valuable acquisition to the literature concerning the trade of the country.

It was voted that the Association should have a supper and entertainment previous to the departure of the members on the road, and Thursday evening, Dec. 23, was chosen as the time. A committee consisting of John Fleming, Herbert Noble, Joseph Catlow, and Charles Holmes were appointed to make the necessary arrangements. As this concluded the business, the meeting adjourned, and the social committee assumed charge. Large caddies of fine cut and stacks of TD's were placed upon the table and in a few minutes the air was thick with smoke and the interior of the room closely resembled an Irish wake. Fun was rampant on all sides. Joe Catlow rushed about in his shirt sleeves, looking for the "tailor shop," of which all present retain sweet memories. Geo. Steere and John Fleming watched living pictures silhouetted upon the curtains of the hotel opposite and Frank Barton got the laugh by responding to an imaginary telephone call and then sheepishly remarking, "I am expecting my wife to call me up." After the boys had journeyed to an adjacent room to view a new "sample of German art, in amber," the following musicale was given: Duett, William Brewer (guitar) and Frank Perkins (mandolin); piano solos, Mr. Williams; baritone solos, William Brewer; piano solos, Frederick C. Mahoney; tenor solos, George W. Dover; violin solos, Gus Standberg; 'cello solos, George Kettlety; vocal duett, George Dover and Thomas Catlow; banjo and guitar selections, Arthur C. Moore. The musical numbers were interspersed with witticisms and jokes by various members, feats of strength by Joseph Catlow, the "Sandow of the Association," whose exhibition in lifting heavy weights was very scientific, while C. T. Barbour's tricks with a "Western clothespin" set everybody into roars of laughter. It was midnight ere the merry-making ceased, and everybody agreed that the smoker was a grand success and that it should not be the last one.

Richard H. Race has opened a repair shop at 419½ Warren St., Hudson, N. Y.

Death of Lauriston Towne.

PROVIDENCE, R. I., Dec. 11.—Death has called another man who was one of the connecting links between the modern and old time jewelry manufacturers. As the name of Nehemiah Dodge has been handed down as the pioneer of the manufacturing of jewelry in this city, so has that of Lauriston Towne, who died this week, become associated with the industry as a pioneer of improved methods.

Lauriston Towne was born in Sturbridge, Mass., where he was educated and resided until he was 35 years of age, when he removed to this city. He came to Providence about 1847 to present to the superintendent of the New England Screw Co. a certain improvement in wood screws that he had devised. Much to his disappointment he learned that the same thing had already been accomplished by English manufacturers. It was not long before he engaged with Sackett, Davis & Co., as a tool maker. Here his mechanical ingenuity asserted itself and it was only a short time before he had full charge of the tools of the firm. This concern were at that time one of the leaders in the trade and their line of chains was very large. Mr. Towne during his three years in this position devised several new tools for the manufacture of these chains. He then, in company with Arnold Brown and a Mr. Pearse, formed a co-partnership for the manufacture of chains, lockets and pins. At the end of two years Mr. Towne withdrew from this co-partnership to return to the employ of Sackett, Davis & Co. under an arrangement by which he was to receive an interest in the profits of the business. This interest ripened into a full co-partnership.

During the first year of his membership in the firm he invented what was the masterpiece of his life and which opened the way for the use of more complicated tools than had ever before been used in the jewelry business. A curiously wrought imported chain was brought into the office one day to be repaired. It was a new design that bid fair to become very popular, but the price of importation and other charges made it too expensive. Mr. Towne studied out a tool that would produce it. After several attempts he managed to obtain the desired tool, but at first he could only make the links and these had to be combined by hand. Finally, however, he perfected a machine that would do the entire work. These chains were introduced upon the market at a greatly reduced price from the imported article and at once created a great furore. Orders began to multiply and the manufactory of Sackett, Davis & Co. was forced to run nights its full capacity. Finding how successful the experiment had been Mr. Towne patented the machine in order to protect the method from competitors.

Mr. Towne continued his connection with the firm until the crash came, and the firm ceased, in 1884, to do business. In 1887 he formed a co-partnership with a Mr. Dunham and resumed the manufacturing jewelry business as Dunham & Towne. This firm lasted only about two years, when they dissolved by the retirement of Mr. Dunham. With the exception of little over a year, when he was in company with Eustace B. Ingraham, he was in business for himself until about three years ago. Since his retirement from business Mr. Towne has lived quietly at 435 Pine St. He left three daughters, one of whom journeyed from Sitka, Alaska, to be with him in his last moments. She arrived the day before his death. He died yesterday in the 85th year of his age.

Treasurer Rickard, of the H. Ludwig Co., Missing.

PROVIDENCE, R. I., Dec. 11.—There has been considerable excitement in the business circles of this city because of the disappearance of William W. Rickard, reputed wealthy citizen, prominent church member and business man. He has been out of the city since Nov. 17, though this fact did not come to light until a day or two ago, when numerous creditors sought in vain to gain some trace of his whereabouts. He carried on a real estate business at 27 Westminster St., and was one of the incorporators and treasurer of the H. Ludwig Co., manufacturing jewelers. Since his disappearance this company have become financially embarrassed, and have offered to pay 40 cents on the dollar, an offer which is being considered by the creditors with all probability that it will be accepted. A rumor was on the street to-day to the effect that Mr. Rickard was in the Butler Hospital for the Insane, but this is thought to have been someone's desire to let him off as easily as possible. It is stated, however, that insanity is an unfortunate trait of Mr. Rickard's family. It is stated on authority that he has retired to his farm in Massachusetts, though just where the farm is located the authority neglects to state.

A special meeting of the stockholders of the Ludwig Co. was called about 10 days ago, and an investigation instituted. It was discovered by the votes that Rickard had transferred 124 of his 125 shares to his wife and kept only one share in his own name. At this meeting Treasurer Rickard was deposed and Henry Ludwig, president, was elected to fill the vacancy, and a meeting of the creditors set for yesterday afternoon.

This meeting was well attended and was called to order by Gilbert A. Phillips, president of the Manufacturers' National Bank of this city. The liabilities were stated at about $35,000 and the quick assets at $12,000, and a committee of the creditors consisting of Arthur Henius, manager Bruhl Bros.; Alfred Krower, of Albert Lorsch & Co., and Gilbert A. Phillips were appointed to investigate the affairs of the company, together with the book accounts. This committee met this afternoon and decided to call another meeting of the creditors for Monday afternoon. It is stated that the majority of the creditors are in this vicinity. There are a large number from the Attleboros and these were represented at yesterday's meeting by attorney Harry C. Curtis.

Trial of Dealers Accused of Violating the Sterling Law.

The cases of Albert F. Jammes and Chas. K. Duchenes, charged with violating Sec. 364*a* of the Penal Code relating to the sale of silver ware marked "sterling" less than .925 fine, were on the calendar for trial before Judge Fitzgerald in Part IV. of the Court of General Sessions yesterday. Duchenes, who does a mail order business at 30 E. 14th St., New York, was accused last June of selling six rings marked "sterling" that did not assay .925 fine, and Mr. Jammes, who is a fancy goods dealer at 907 Broadway, was about the same time accused of selling a ring marked "sterling" that assayed but .267 fine.

The trial of both cases was adjourned until to-day (Wednesday).

Clock Manufacturers in Litigation.

HARTFORD, Conn., Dec. 13.—The E. Ingraham Co. have brought two bills of complaint against the E. N. Welch Mfg. Co., Forestville, in the Circuit Court of the United States, one alleging an infringement on a bell patent and the other on an improvement for base for clocks.

A.W.C.CO

American Watch Case Co.,

Manufacturers of Fine Gold Cases,

11 John Street,

New York.

Sold Direct to the Retail Trade Only.
Casing of Swiss Movements a Specialty.

THE TRADING STAMP DECLARED ILLEGAL.

The Court of Appeals of the District of Columbia Decides that the Trading Stamp is a Gift Enterprise—Merchants Opposing the Scheme.

WASHINGTON, D. C., Dec. 9,—The Court of Appeals for the District of Columbia has decided that the trading stamp business as it has been conducted in this city and throughout the country for some time past is illegal. The system that has been pursued throughout other cities is the same as was introduced during the early Fall in this city by the firm of Sperry & Hutchinson, under the name of the Washington Trading Stamp Co. One of the most staunch supporters of the system was the firm of Lansburgh Bros., and for this reason it was decided that a test case should be made of them to see whether the business was legal or in violation of the laws of the District. They, in connection with the Trading Stamp Co., were convicted in the Police Court on Nov. 9, on the charge of engaging in a gift enterprise, and were each sentenced to a fine of $100 or in default to imprisonment for 30 days. They took a bill of exceptions and the decision in this case was handed down on Tuesday last by Justice Shepard.

On Aug. 23, 1871, the District of Columbia through its Legislative Assembly passed the following Act:

The proprietors of gift enterprises shall pay $1,000 annually. Every person who shall sell or offer for sale any real estate or article of merchandise of any description whatever, or any ticket of admission to any exhibition or performance, or other place of amusement, with a promise, expressed or implied, to give or bestow, or in any manner hold out the promise of a gift or bestowal of any article or thing, for and in consideration of the purchase by any person of any other article or thing, whether the object shall be for individual gain or for the benefit of any institution of whatever character, or for any purpose whatever shall be regarded as a gift enterprise; Provided, that no such proprietor, in consequence of being thus taxed, shall be exempt from paying any other tax imposed by law, and the license herein required shall be in addition thereto.

On Feb. 17, 1873, Congress passed the following act, entitled "An Act Prohibiting Gift Enterprises in the District of Columbia:"

Be it enacted by the Senate and House of Representatives of the United States of America in Congress assembled, That so much of the Act of the Legislative Assembly of the District of Columbia, entitled "An Act imposing a license on trades, business and professions, professed or carried on in the District of Columbia," approved August 23, 1871, as authorizes gift enterprises therein and licenses to be issued therefor, is disapproved and repealed; and hereafter it shall be unlawful for any person or persons to engage in said business in any manner as defined in said Act or otherwise; and any person or persons so doing, on conviction thereof in the police court of said District, on information filed for and on behalf of said District, in the manner provided for in the 16th Section of the Act creating the Police Court in said District, for the enforcement of laws or ordinances of the late corporations of Washington, Georgetown, and the levy court, shall pay a fine of not exceeding $1,000, or be imprisoned in the jail of said District for a period of not less than one nor more than six months, or both, in the discretion of the Court; Provided, That any party deeming himself aggrieved by the judgment of said court may appeal therefrom to the criminal court of said District, in the manner provided for in other cases of convictions in the said police court, and the judgment of said criminal court shall be final.

The decision in the case, handed down by Judge Shepard and quoted below, has been the source of conversation throughout the city, and has met with almost universal approval. The Judge briefly outlined the case and then rendered the following opinion, which was agreed in by all the Judges:

"It is indicated by the endorsement on the contract, and admitted on the argument, that the Trading Stamp Co. limits its benefits to a particular number of dealers in each line of business carried on in Washington, whose names appear in the Directory aforesaid.

"It is not denied that the power of Congress to legislate in respect of matters affecting the public health, safety, peace and morals within the District of Columbia is the same as that of the State Legislatures within their several jurisdictions.

"It is neither greater nor less; for 'all of the guarantees of the Constitution respecting life, liberty and property are equally for the benefit of all citizens of the United States residing permanently or temporarily in the District of Columbia, as of those residing in the several States of the Union.' Kerr vs. Ross, 5 App., D. C., 241, 247, 248; Callan vs. Wilson, 127 U. S., 640.

"The general nature of the police power of the State is nowhere more forcibly stated than in the eloquent words of Mr. Justice Field. He says: 'It is undoubtedly true that it is the right of every citizen of the United States to pursue any lawful trade or business, under such restrictions as are imposed upon all persons of the same age, sex and condition. But the possession and enjoyment of all rights are subject to such reasonable conditions as may be deemed by the governing authority of the country essential to the safety, health, peace, good order and morals of the community. Even liberty itself, the greatest of all rights, is not unrestricted license to act according to one's own will. It is only freedom from restraint under conditions essential to the equal enjoyment of the same right by others. It is, then, liberty regulated by law. The right to acquire, enjoy and dispose of property is declared in several constitutions of the States to be one of the inalienable rights of man. But this declaration is not held to preclude the Legislature of any State from passing laws respecting the acquisition, enjoyment and disposition of property. What contracts respecting its acquisition and disposition shall be valid and what void and voidable; when they shall be in writing and when they may be made orally, and by what instruments it may be conveyed or mortgaged are subjects of constant legislation. And as to the enjoyment of property, the rule is general that it must be accompanied with such limitations as will not impair the equal enjoyment by others of their property. Sic utere tuo ut alienum non laedas is a maxim of universal application. For the pursuit of any lawful trade or business the law imposes similar conditions. Regulations respecting them are almost infinite, varying with the nature of the business.' Crowley vs. Christensen, 137 U. S., p. 89.

"Speaking for the same court, some years before, Chief Justice Waite said: 'Many attempts have been made, in this court and elsewhere, to define the police power, but never with entire success. It is always easier to determine whether a particular case comes within the general scope of the power than to give an abstract definition of the power itself which will be in all respects accurate. No one denies, however, that it extends to all matters affecting the public health or the public morals.' Stone vs. Mississippi, 101 U. S., p. 818.

"In a case involving the regulation of the trade of plumbing in the District of Columbia we had occasion to say, 'It is not an easy matter to draw the line beyond which this power of regulation of trade and business may not be extended in the interest of the public health and safety without becoming an unwarranted invasion of private right. Each case must depend upon its own peculiar circumstances and conditions. While much is left to the discretion of the Legislature and its exercise thereof will not be lightly disturbed, yet the final question, whether the trade or calling is of such a nature as to justify police regulation and when conceded to be such, the length to which such legislation may rightfully extend, is unquestionably to be finally determined by the courts.' Kerr vs. Ross, 5 App. D. C., p. 249.

"In matters of this nature the discretion of the Legislature is very large, and every fair presumption is to be indulged in favor of the power as exercised. Powell vs. Pennsylvania, 127 U. S., 678, 684, 685.

"It is only, therefore, in a case where the statute purporting to have been enacted for the protection of the public health, safety, peace, and morals 'has no real or substantial relation to those objects or is a palpable invasion of the rights secured by fundamental law,' that the courts will declare it void. Mugler vs. Kansas, 123 U. S., 623, 661; Yick Wo vs. Hopkins, 118 U. S., 356, 373; Powell vs. Pennsylvania, 127 U. S., 678, 684; City of Baltimore vs. Radecke, 49 Md., 217.

"In the light of the doctrines above announced, it remains to consider the nature and scope of the statute under which the information in this case was presented, with the objections thereto, in application to the facts hereinabove set forth.

"Now, while the information charges the defendants with the offense, in general terms, of engaging in a 'gift enterprise,' we are, nevertheless, spared the consideration and determination of the common or technical meaning of that phrase, because the Act of Congress, under which the prosecution is maintained, itself undertakes to define the character of acts comprehended therein.

"With a view to raising revenue for this and other sources, the Legislative Assembly of the District of Columbia, on Aug. 23, 1871, passed an act, the 25th section of which (said to have been copied from a revenue act of Congress then in force) reads as follows: [Law printed above.]

"After less than two years' experience of license there came a complete revolution of public policy as declared by Congress. That which had been permitted and made a source of revenue was then prohibited as an offence."

The Judge then quoted from the Revised Statutes of the District 1176-1177 as given in full hereinbefore.

"The first contention on behalf of the plaintiffs in error in respect of the operation of the above statute is that it is so general in its scope as, necessarily, to comprehend, undertake to punish as offences, acts that are matters of common, private right clearly beyond the power of Congress to prohibit or interfere with, in any manner, under the guarantees of the Constitution, and that this forbidden purpose and operation are inseparable, save by construction only, from the operation upon those acts which, with equal clearness, are within the power to prohibit and punish.

"It is argued, therefore, that the forbidden operation being inseparable from that which is permissible, the whole act must be declared void, in accordance with the doctrine of the Supreme Court of the United States in the following cases: U. S. vs. Reese, 92 U. S., 214, 221; trade-mark cases, 100 U. S., 82, 95; U. S. vs. Harris, 106 U. S., 629; Baldwin vs. Franks, 120 U. S. 678, 685. With the exception of the trade-mark cases, those were all cases of criminal prosecutions under sections of the Revised Statutes relating to conspiracies to deprive citizens of the United States of certain legal rights, etc., and it was plain that Congress exercised powers not conferred by the Constitution and its amendments, and thereunder had undertaken to punish, as offences against the authority of the United States, acts which, in general, were cognizable in the State courts only as crimes against the State. The court declined to limit the sections, by construction, so as to make them embrace those acts only which would, when committed under certain conditions, come within the Federal jurisdiction. To do this it would have had, as was said in Reese vs. U. S., 92 U. S., p. 221, 'to introduce words of limitation into a penal statute;' and, as was said later, in trade-mark cases (100 U. S., p. 98), 'it is not within the judicial power to give to the words used by Congress a narrower meaning than they are manifestly intended to bear, in order that crimes may be punished which are not described in language that brings them within the constitutional power of that body.'

"In the case at har there is no question of conflicting State and Federal jurisdictions, or of constitutional prohibition of any interference whatsoever in the subject matter of legislation; but merely a question as to the degree or length to which an acknowledged power may be extended.

"We think, therefore, that this case must fall within another rule of statutory construction equally well established as the former. Sections 102 and 103, Revised Statutes, providing a punishment for witnesses who refuse to answer questions propounded in the course of an investigation instituted by Congress, afford an example.

"In a case arising under those sections it was said by the Chief Justice, in delivering the opinion of this court:

" 'It has been strongly urged in argument that the terms of the Section, 102, are sufficiently broad and comprehensive to include a class of witnesses protected and exempted by the Article 5 of the Constitution, and especially so when read, as urged it should be, in connection with the next succeeding Section, 103, of the Revised Statutes; and, therefore, the section is void in toto. But it is not pretended that the appellant belongs to the class of witnesses contemplated by the article of the Constitution referred to; and if the contention of the appellant were conceded to be correct, as applied to a class of witnesses under different conditions, it would not follow necessarily that the statute should be stricken down in its entirety, because it may be susceptible of an unconstitutional application in certain cases that may possibly arise. This is not reasonable, nor is it in accordance with the rule of interpretation adopted by the Supreme Court of the United States, as applied to a statute good on its face, but where, by reason of its general and comprehensive terms, it may be made, by construction, to apply to objects forbidden by the Constitution. In such case the statute will be allowed its full force and operation, as applicable to all cases, rightly and constitutionally within its provisions, but such application will be restrained as to those objects simply to which the statute is forbidden to extend. This is the rule, as we understand it, upon which the Supreme Court acted in the State freight case, 15 Wall; Supervisors vs. Stanley, 105 U. S., 305, 313; Virginia coupon cases, 114 U. S., 269, and other cases that could be cited.' Chapman vs. U. S., 5 App., D. C., 122, 131. See also, in re Chapman, 166, U. S., 661, 667.

"The comprehensive scope of the police power, as exercised in our day and under our form of constitutional government, has been developed by

a process of evolution. Rapid increase in population, wonderful inventions from time to time, followed by vast material development, and advances in the arts of civilization, have introduced novel situations and begotten difficulties for the solution of one generation that were unanticipated and often undreamed of by the most advanced minds of the generation next preceding. As a necessary consequence the boundaries of the police power in its application to the property, business and personal liberty of the individual citizen have never been definitely settled so as to furnish a certain guide for all cases as they may present themselves for legislation or judicial determination. Hence, as we have seen above, in the quotation from the opinion of Chief Justice Waite, the want of success of the many attempts 'to give an abstract definition of the power itself which will be in all respects accurate.' Whilst the existence, or the absence, of power in the Legislature, to regulate or prohibit is in many instances perfectly plain, there is a border line between the two, the accurate delimitation of which presents the difficulty. Special circumstances under new or different conditions give rise to new applications that must remain uncertain until settled by judicial determination in an actual case. If strict accuracy of definition and certainty of application be required in each exercise of the power by the Legislature, so as to prevent the inclusion, by possible construction, of something not within that power, there would be few laws creating new offences in response to newly developed public needs that would escape condemnation.

"It is the duty of the courts to take a liberal view of the situation presented to the Legislature in such cases and to give its acts providing therefore 'a sensible construction, such as to avoid an unjust or absurd conclusion.' Law Ow Bew vs. U. S., 144 U. S., 47, 49; in re Chapman, 166 U. S., p. 667.

"We do not feel called upon, at this time, to undertake a specification of the particular conditions in which the act under consideration might or might not apply to actual merchants in the ordinary course of competitive business, or to determine just what character of inducements by way of gift or premium may or may not be held out to purchasers at time and as part of their purchases. That it was not intended to apply to ordinary discounts for cash or in proportion to amounts of purchases when made by the merchant himself to his customers, may be regarded as certain; and the exercise of such power would doubtless be denied if expressly attempted. Nor can it with reason be said to apply to bona fide co-operative associations and the like.

"It is possible also that it might not be operative in a case where the sale of a lawful article is accompanied by a gift of something specific and certain, not attended with any element of chance, and where the gift is not the real object of the sale in an attempt to evade acts regulating or prohibiting a particular traffic, as, for example, in the case of Lauer vs. the District of Columbia, recently decided.

"Some cases have been cited by counsel wherein such sales were either held not to be embraced in the statute, or, if comprehended, to render it void. The statutes involved were not, in all respects, like ours, but it is necessary to point out the differences, in the view that we take of the application of those cases to the grounds of decision in this case.

" (1) Yellowstone Kit vs. The State, 88 Ala., 196; S. C. 7, L. R. A., 599.

"In that case the defendant made a free gift of tickets entitling the holders to chances in a limited distribution of prizes as a means whereby to gather a crowd, to whom he offered patent medicines for sale. The distribution of the tickets and the prizes had no connection with the sale and prices of the medicines; and the court held that the act did not constitute a lottery within the meaning of the statute, because there was no consideration demanded or received for the tickets.

" (2) Long vs. State, 74 Md., 565.

"In that case the Court of Appeals of Maryland reconsidered the conclusion reached on a former appeal—73 Md., 527—and declared the statute void because of its unwarranted interference with the liberty of the citizen. Long was a coffee dealer, and, in order to induce customers, gave with each package of coffee sold a ticket entitling the purchaser to select a cup and saucer or a plate from a number displayed on a table for examination by intending purchasers.

(3) People vs. Gillson, 109 N. Y., 395.

"The facts of that case were substantially the same as those in Long vs. the State supra, and the statute which made it a crime for a merchant in selling any article of food to promise to give the purchaser something else in addition to the article sold as a prize or reward for making the purchase was denounced in vigorous terms and declared void.

" (4) Commonwealth vs. Emerson 165 Mass., 146. There the statute declared that 'No person shall sell, exchange or dispose of any property, or offer or attempt to do so upon any representation, advertisement, notice or endorsement that anything other than what is specially stated to be the subject of the sale or exchange is, or is to be, delivered or received, or in any way connected with or a part of the transaction.' The defendant was a retail tobacco dealer. He displayed in his window a great number of photographs of distinguished people, and each purchaser of a package of tobacco was permitted to select one of the photographs without further consideration. Nothing was said in respect of the invalidity of such a statute, but the court held that the transaction was not within its prohibition, saying that the terms of the statute were not intended and do not purport to forbid a sale of two things at once, even if one of them is the principal object of desire and the other an additional inducement which turns the scale.'

"Without approving or disapproving the foregoing decision, and reserving our opinion in this respect of the application of our statute to the facts involved therein until such time as the case may be presented demanding it, we can pass them by as having no necessary bearing upon the case of these plaintiffs in error.

"In like manner we think this case may be decided without reference to the numerous decisions cited by counsel for the District, in each of which the element of chance in the distribution of gifts and prizes was the controling fact.

"Without the necessity of declaring that the acts proved in this case constitute the conduct of a lottery or a gift enterprise, as those words are commonly understood, or even of finding that the element of chance operates intentionally and distinctively in the scheme of the Trading Stamp Co., we think, nevertheless, that they come within the prohibition of the statutes, which, as before said, furnishes its own definition of 'gift enterprise.'

"Although one of the most shrewdly planned devices to obtain something for nothing, and one apparently entirely novel, it could hardly have come more clearly within the scope of the statute had it been well known and expressly in the contemplation of Congress at the time of the enactment.

"The Washington Trading Stamp Co. and its agents are not merchants engaged in business, as that term is commonly understood. They are not dealers in ordinary merchandise, engaged in a legitimate attempt to obtain purchasers for their goods by offering fair and lawful inducements to trade. Their business is the exploitation of nothing more nor less than a cunning device.

"With no stock in trade but that device and the necessary books and stamps and so-called premiums with which to operate it successfully, they have intervened in the legitimate business carried on in the District of Columbia between seller and buyer, not for the advantage of either, but to prey upon both. They sell nothing to the person to whom they furnish the premiums. They pretend simply to act for his benefit and advantage by forcing their stamps upon a perhaps unwilling merchant, who pays them in cash at the rate of $5 per thousand. The merchant who yields to their persuasions does so partly in the hope of obtaining the customers of another, and partly through fear of losing his own if he declines. Again, a limited number only (an apparently necessary feature of the scheme) are included in the list for the distribution of the stamps, and other merchants and dealers who cannot enter must lose [?] the risk of losing their trade or else devise some other scheme to counteract the adverse agency.

"The stamps are sold at the rate of 50 cents per 100 to the contracting merchant, and yet purport to be redeemable with premium gifts at the assumed value of $1 per 100.

"Unless, therefore, the so-called premiums to be distributed among the diligent collectors of the stamps are grossly overvalued, the scheme cannot maintain itself, for in addition to the actual cost of the premiums it has to bear the cost of the books and stamps and the maintenance of its office and exhibition room.

"If its premiums should have any fair value, then the stamp company must inevitably rely upon the failure of the presentation of tickets for redemption, by reason of its requirements that not less than 900 tickets—representing cash purchases of $99.90—shall be pasted in a book and produced at one time to entitle the holder to his premium. In this event, the company, if it actually contemplates making good its contracts, is relying upon a lottery, that is to say, the chances and advantages of its game for its expectations and profit or gain.

"There is not a shadow of rational foundation for the stamp company's claim that it confers a benefit upon buyers by procuring for them an actual discount. If its business were continued and its contracts faithfully performed, its inevitable result would be, as in all unnecessary interventions of the third person or "middle-men" between producer and consumer, an increase of cost to the latter.

"The prohibition of such a scheme is clearly within the power of Congress within this District, and the statutes under which the prosecution has been maintained makes ample provision for its exercise.

"The appeal of the defendant Lansburgh must abide, the result of his co-defendant. Their cases are inseparable. Although a regular merchant of the city of Washington, he does not appear on this record as convicted of the offence of offering a discount, a premium or a gift to his own customers upon sales made to them in the course of his business, and he cannot make that defense. By his contract and its attempted performance he made himself the accomplice of the manager of the Washington Trading Stamp Co.—an active party in the promotion of its unlawful scheme, and for that offence alone be bas been convicted.

"We find no error in the proceedings in the police court, and the judgment must be affirmed, with costs."

Leading jewelers expressed themselves, when interviewed, as being very much pleased with the decision.

Merchants Opposed to the System.

NEW HAVEN, Conn., Dec. 9.—New Haven is in the midst of an exciting war against trading stamps and trading coupons, in which the jewelers, as well as most of the prominent merchants, are deeply interested. The New Haven Retail Merchants' Association, of which jeweler S. H. Kirby is one of the officials, has declared war to the knife against these trading and coupon companies, and Mr. Kirby and jeweler Samuel Goodman are among the leaders in the battle.

Mr. Goodman, at the various meetings, has advocated the adoption of a general trading stamp, to be issued under the auspices of the Merchants' Association and to be redeemable by the association in a sort of association clearing house—in other words, fight stamps and coupons with stamps and coupons. Of the New Haven jewelers, Messrs. Kirby, S. H. Goodman & Co., J. H. G. Durant and S. Silverthau's Sons use either trading stamps or coupons, but they are in the fight energetically, being opposed to the system as an unjust tax upon the merchants and an evil which should be crushed out. The battle is on and in a few days the Merchants' Association will report and set upon a plan of statutory warfare. Mr. Kirby is chairman of the committee to report the plan.

CAMDEN, N. J., Dec. 10.—Some weeks ago the announcement was made that Camden was to be invaded by the trading stamp scheme. The scheme had been worked in many other towns, and it is said had worked itself out of most of them in due course. The agents came to Camden, and having secured a store on one of our main business thoroughfares, they began to receive a miscellaneous stock of goods such as is generally carried by a very ordinary instalment house.

The local merchants have not adopted the scheme to any marked extent. J. Harry Kneer, jeweler, does not use the stamps nor could he be convinced of their advantages.

The Business Men's Association of Chester this week began a campaign against the scheme there, denouncing it as a form of lottery. Said a leading merchant who refused to go into the scheme: "Why, their methods are simply coercive or bulldozing. They come to us and offer us the first golden opportunity, promising to exclude three or more other neighboring competitors. Don't want it, eh? Then we will get Jones in it and he will hurt your trade. Jones is visited and informed that we expect to go in, but, however, if he does then we are shut out, and Brown is told the same of Jones and so on."

Carl M. Hinderberger, of Dresden, Convicted of Smuggling.

Carl M. Hinderberger, a former Dresden jeweler, who, on July 24, was arrested for smuggling, was tried on that charge Friday in the criminal branch of the United States Circuit Court, in New York. Hinderberger was a passenger on the *Paris*, and when disembarking from that steamer July 28 a bulging of his pockets excited the suspicions of Customs Inspector Donohue. The latter stopped Hinderberger and proceeded to search him, and found jewelry concealed in all his pockets and all through his clothing. A family who came over with Hinderberger were also made to give up a quantity of jewelry he had entrusted to them. The entire lot of goods was seized and Hinderberger was arrested and held in $5,000 bail.

The seized jewelry was estimated to be worth about $10,000. At the time of his arrest Hinderberger said he had been a jeweler in Dresden, Germany, for 26 years, and realizing that he must go to the wall, gathered up as much of his stock as he could conveniently make away with, and fled to London, whence he came here. At the trial Friday the jury found Hinderberger guilty, but brought in with the verdict a recommendation to mercy. Sentence was reserved until yesterday.

Hinderberger came up for sentence yesterday and a strong plea for mercy was made by his counsel. Judge Brown stated that but for the strong recommendation for mercy made by the jury he would not be inclined to be lenient, but under the circumstances he would heed their request. As Hinderberger was not in a position to pay a fine he would sentence him only to imprisonment, and considering the five months he had already served, he fixed the term as nine months in Ludlow St. Jail.

Popular Jeweler Erickson Denounced as a Bigamist.

INDIANAPOLIS, Ind., Dec. 10.—Charles Erickson, an Indianian, settled in Albany, Ga., about a year ago, and opened a jewelry store. He soon became a favorite in society and was well thought of in business life. Last week Erickson announced that the romance of a lifetime would be culminated Dec. 10, when he would wed Miss Ascilla Chew, from Garrett, Ind. Miss Chew left for the south a few days ago. Her father, upon discovering her intentions, sent a telegram Dec. 9, ordering the arrest of the popular jeweler if he attempted to marry his daughter upon her arrival in Albany, Ga. Mr. Chew has started after his daughter. He denounces Erickson as a bigamist.

W. O. Weniger's Mode of Business Results in an Assignment.

PITTSBURGH, Pa., Dec. 11.—Another sensation in which Pittsburgh jewelers are interested was the assignment of W. O. Weniger, Connellsville and Uniontown, Pa. Mr. Weniger recently opened a store in Connellsville, as chronicled in THE CIRCULAR, and shortly advertised extensively by bell, wagon and other methods of advertising a "slaughter bargain sale." Other jewelers interceded with the Town Council to stop this, and accordingly the Town Council passed an ordinance taxing such sales from $300 to $1,000 a month.

Weniger immediately assigned, and this assignment is asserted by the other jewelers to be fraudulent to evade the tax, and that through the assignee, Mr. Weniger will resume the slaughter sale in a week's time. Consequently the other jewelers have appealed to court for an injunction against Mr. Weniger, his sale and his assignment. Among the jewelers of Connellsville who are interested in the affair are C. M. Hyatt, of the Town Council; C. H. Ways, A. W. Bishop, J. M. Berryhill, and C. L. Clark. All these men, including Mr. Weniger, are heavy Pittsburgh buyers, and the outcome is awaited with great interest.

Jewelers' Gold Bars Exchanged for Gold Coin.

Week Ended Dec. 11, 1897.

Dec. 6	$50,346
" 7	26,174
" 8	15,878
" 9	54,577
" 10	15,995
" 11	16,362
Total	$179,292

Herrmann & Co.,

29 East 19th Street, New York,

Desire to call the trade's attention to their new lines of "High Art" Leather Goods, which include some exquisite novelties.

The Jewelers' Circular

AND

HOROLOGICAL REVIEW.

PUBLISHED EVERY WEDNESDAY BY

THE JEWELERS' CIRCULAR PUB'G CO.,

189 BROADWAY, NEW YORK CITY.

A JOURNAL DEVOTED TO THE INTERESTS OF JEWELERS, WATCHMAKERS, SILVERSMITHS, ELECTRO-PLATE MANUFACTURERS, AND ALL ENGAGED IN KINDRED BRANCHES OF INDUSTRY.

Member of the American Trade Press Association.

Our editorial columns will contain our own opinions only, and we shall present in other columns only what we consider of interest or value to our readers. Advertising matter will not be printed as news.

Advertising rates in THE CIRCULAR are lower, considering the number of tradesmen reached by its large circulation, than in any other jewelry journal.

Notices of changes in standing advertisements must be received one week in advance; new matter can be received up to Monday.

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THE JEWELERS' CIRCULAR IN EUROPE.

Among the Places in Europe where THE JEWELERS' CIRCULAR is on file are the following:

LONDON—First Ave. Hotel, Holborn, E. C.; Holborn Viaduct Hotel, Royal Hotel.
PARIS—Hotel de L'Athene, Rue Scribe.
LEIPZIG— Handels-Zeitung, fur die gesamte Uhren-Industrie.
BERLIN—Deutsche Uhrmacher Zeitung, Jager-Strasse, 73.
GENEVA—Journal Suisse D'Horlogerie.
AMSTERDAM—Continental Club, Hotel Amstel.
ANTWERP—Diamond Club, Rue de Pelican.

Vol. XXXV. Dec 15, 1897. No. 20.

Every line of reading matter in THE JEWELERS' CIRCULAR, *with the exception of the few brief extracts from exchanges, always properly credited, is written exclusively for this journal. Each issue of* THE JEWELERS' CIRCULAR *is copyrighted. Permission to quote is extended to other publications provided such quotations are properly credited.*

Relative Amount of Matter Published in Jewelers' Circular and in other Jewelry Publications

	More than nearest weekly competitor for 10 months Jan.-Oct., 1897, inc.	Increase for month of Nov., 1897.	Total excess for 11 mths., Jan.-Nov., 1897, inc.
No. of News Items,	763	7	**770**
Inches of Original Reading Matter,	7,676	543	**8,219**
Inches of Advertising,	10,006	2,060	**12,066**

The Jewelers' Circular is more extensively quoted by the various branches of the press than are all the other jewelry journals combined.

THE officious dismissal by the District Attorney of New York county of the indictments found under Sec. 364*a* of the Penal Code, known as the Sterling Silver law, must not be taken as a token of the inefficaciousness of the law. The law still stands; it is a greatly desired and a good law, and one of its purposes—perhaps its principal purpose—has been achieved, namely the education of the public to a knowledge of what constitutes a work of sterling silver and the enhancement of the quality of manufactures sold as silver ware by department stores. The indictments were dismissed because the complaints were either defective or too trivial. The false use of the words "sterling," "sterling silver," "coin" or "coin silver," in connection with wares purporting to be made of any of these qualities of silver is still punishable in New York State.

The Trading Stamp Decided to be a Gift Enterprise.

THE "trading stamp" has become, for the time being at least, a factor in retail business in many communities throughout the country and is regarded favorably or unfavorably by different merchants, dependent somewhat upon the circumstance whether the merchant has adopted the system or not, though the preponderance of opinion seems to be against its advantages as a force for legitimately increasing business. At first the scheme had an alluring aspect to many merchants, but, according to reports from several cities, a reaction is taking place, those merchants who initially were opposed to it being reinforced in their opposition by those who were induced to adopt it. Merchants, among them many jewelers, are devising plans to defeat the scheme, and the system itself has been aired in the courts to test its legality. As reported in full in another part of this issue of THE CIRCULAR, a decision which will prove of no little importance in connection with the trading stamp idea, has been rendered by the Court of Appeals of the District of Columbia. This decision is to the effect that trading stamps are illegal within the meaning of the act of Congress prohibiting lotteries and gift enterprises. In referring to the company involved in the case the Court says that they and their agents are not merchants engaged in business as that term is commonly understood, but that with no stock in trade but a cunning device and the necessary books and stamps and so-called premiums with which to operate it successfully, they have intervened in the legitimate business carried on in the District of Columbia between seller and buyer, not for the advantage of either, but to prey upon both. The Court says that they sell nothing to the person to whom they furnish the premiums, but pretend simply to act for his benefit and advantage by foreing their stamps upon a perhaps unwilling merchant. The Court further says that there is not a shadow of rational foundation for the stamp company's claim that they confer a benefit upon buyers by procuring for them an actual discount. According to this decision the trading stamp stands in the same suspicious category as lotteries, gift enterprises and kindred devices.

Advantage of United and Vigorous Action.

ONE of the trials with which manufacturers and wholesalers have to contend is the giving of sham bills of sale by unscrupulous and dishonest minded dealers; and in this connection the case of William F. Baab, New York, affords opportunity for consideration in addition to the notice which appeared in these columns in the issue of Dec. 1. Baab was a retail jeweler who had established a good credit standing, and some of the best houses in the trade sold goods to him. But in the Fall of 1896, upon being pressed for payment, he gave out that he had in June sold his business to his son, and that he himself had nothing and could not pay his debts. Believing this transfer to be fraudulent, Rogers & Brother, joined by A. Wittnauer and Hodenpyl & Sons, brought suit against Baab, with the gratifying result that his little attempt not to pay anything to his creditors cost him about 150 cents on the dollar. This experience will undoubtedly prove a valuable if costly lesson to Mr. Baab; while the successful outcome of the case from the creditors' standpoint should convince manufacturers and wholesalers that determined and harmonious action on their part to investigate all bills of sale and other transfers in which there is the slightest suspicion of fraud will bear good fruit. A few such cases vigorously pushed to the bitter end, at any cost, would soon greatly minimize the number of fraudulent debtors in the trade, and ultimately result in an enormous saving of money now lost through lack of united and

unrelenting prosecution. Good as is the work they are doing, the trade organizations, New York Jewelers' Association, New York Jewelers' Board of Trade, Jewelers' Protective Union and other bodies, would increase their usefulness, if, when united action is necessary to defeat fraud and chicanery on the part of debtors of their members, they join forces and adopt the motto: "No let-up nor compromise with fraudulent debtors."

National Bankruptcy Bill in the House.

AS announced in another part of this issue a bankruptcy measure is among those which are to have the right of way in the House. A bill has been agreed upon, substantially identical with the bill framed by Mr. Henderson, of Iowa, which follows in its main lines the provisions of the Torrey bill which has been so many years waiting for the favorable consideration of Congress. The measure will provide for both voluntary and involuntary bankruptcy, but it has been modified in some particulars to obviate criticisms directed against certain features of the original Torrey measure. It seems superfluous for THE CIRCULAR, so long an advocate of the enactment of a national bankruptcy law, to say that it regards the adoption of uniform insolvency legislation as one of the most important steps which can be taken by Congress in the direction of safeguarding commercial morality in the United States. For 15 years the commercial bodies of the United States have, with almost unanimous action, tried to procure the passage of a good and fair bankruptcy bill. They are not satisfied with bankruptcy legislation in most of the States, and have striven to obtain through Congress the enactment of a general bankruptcy law that will provide for voluntary and involuntary bankruptcy. It is only by means of such a law that we can procure the speedy, equitable, and economic division of the assets of a debtor, with the least delay and with the least possible interference with the rights of both debtor and creditor. The measure, which forms the basis of the present bill, has probably received more consideration than any other similar measure ever submitted for legislative action before, and as it offers the best protection and guarantee to both debtor and creditor, it is a matter for wonder that it has not long ago found a place upon the statute book.

Colonel Andrews is already beginning to figure on his future plans should he stumble across a diamond field. He says that, in the event of a find, he will at once cable to Barney Barnato in London and question him about the fund of £500,000 said to have been set apart by the syndicate of which he is the head as a bonus for the discovery of a new diamond mine. Once Barnato gets interested Andrews is confident that the wealth of California will be increased many millions of dollars.—New York *Herald*, Dec. 12, 1897.

THE above is clipped from a "special" article on Colonel Andrews' "diamond mine" in California. It would be interesting to know by what system of telegraphy the Colonel will communicate with Barney Barnato, when he "stumbles" across the mine. If the Colonel is a spiritualist the operation will be quite easy of performance, especially as Barnato has been dead only six months, and his spirit may still have an interest in diamond mines, no matter where they are. As "special" articles in newspapers are always entirely reliable, we are bound to accept the *Herald* story as true; therefore, Colonel Andrews must have a system for communicating with the dead. In the interests of science and progress, he should out with his wonderful secret.

Trans-Atlantic Voyagers.

TO EUROPE.

L. Gerald Freedman, of Bachrach & Freedman, New York, sailed Wednesday on the *St. Paul*.

August Goldsmith, of Stern Bros. & Co., New York, sailed Saturday on the *Campania*.

Fred L. Martin, of Eichberg & Co., New York, sails to-day on the *Teutonic*.

FROM EUROPE.

A. J. Prager, of Morris Prager, New York, returned Saturday on the *St. Louis*.



AVERY & BROWN

have in stock every grade of movement the Waltham Watch Co. makes and plenty of them. If you have difficulty in procuring what you want, send your order to

A. & B.

68 NASSAU STREET, NEW YORK.

James A. Foster Charged with Violating Itinerant Venders' Law.

PROVIDENCE, R. I., Dec. 10.—James A. Foster, of James A. Foster & Co., pawnbrokers and jewelers, this city, appeared in the District Court at Woonsocket this morning after being notified by the police authorities there that a warrant had been issued for his arrest. The warrant charges Mr. Foster with being an itinerant vender and as such with violating the law by conducting an auction sale in Woonsocket without first taking out a State or local license. Mr. Foster, who was not represented by counsel, waived examination and was bound over to await the action of the Grand Jury in the sum of $800.

This arraignment is the result of an effort made by merchants in Woonsocket to stop Mr. Foster's auction sales during the holiday season in that city. For the past 17 years Foster & Co. have gone to that city during the early part of December with a quantity of watches, diamonds, jewelry, silver ware and other articles, and have conducted daily auction sales for a week or more in some hall. They were not there last year, but last week they opened up in Harris Hall.

Several business men went to Mayor Batchelor and Chief of Police Currier, and asked if something could not be done to stop these auction sales, claiming that they injured their business and were detrimental to their interests. After consulting the City Solicitor the authorities told Mr. Foster that they thought that by conducting these sales he came under the provisions of the "Itinerant Venders" act, and as he had taken out no license he would be liable for violation of the law under the provisions of that act. Mr. Foster stopped his auction sale Tuesday afternoon and consulted with attorney James M. Ripley, this city, as to what he should do. Mr. Ripley stated Wednesday that his client was acting in a lawful manner and if the Woonsocket authorities saw fit to push the matter he had better make a test case of it. Mr. Foster then resumed the auction sales Wednesday and has continued them ever since. The warrant was sworn out and served. Mr. Foster says that the action of the authorities would not stop the auction sales, and as he felt that he was in the right, he would continue the sales for some days.

The outcome of the case is being watched with considerable interest.

Townsley & Co. in the Hands of a Trustee.

SEDALIA, Mo., Dec. 7.—Townsley & Co., jewelers, failed Dec. 4, John C. Porter being named as trustee.

The liabilities are about $6,000 and assets claimed at about $7,500.

Two new jewelry stores have recently been opened in Albion, Pa., the last one last week by Earnest E. Bores of Cambridge Springs, formerly of North East.

New York Notes.

C. B. Colyer has entered a judgment for $230.53 against Robert H. and Chas. F. Ingersoll.

Albert Lorsch & Co. have entered a judgment for $129.72 against Jennie L. Granbery.

A. E. Ziehme & Co., Chicago, have applied for membership in the New York Jewelers' Board of Trade.

The Knapp Mfg. Co., 22 Frankfort St., have bought out the machinery, business, etc., of the defunct Wessell Silver Co.

An order of Judge Pryor, of the Supreme Court, last week, discontinued without costs the action of W. D. Perine against Wm. F. and John Baab.

In the Supreme Court, before Judge Daly last week, Michael Apple obtained a verdict for $226 in a suit against the Frasse Co., on a disputed account.

At a meeting of the trustees of the Brooklyn Institute Friday Jos. F. Fradley, of J. F. Fradley & Co., was elected a life member of that institute.

The Appellate Division of the Supreme Court last week handed down a decision affirming with costs the judgment for $4,226.69 obtained by the E. Ingraham Co. against R. Isaacs & Bro. for clocks sold.

Henry C. Ostrander, for the last 18 years with Chester Billings & Son and their predecessors, Randel, Baremore & Billings, has accepted a position with and will hereafter represent Mount & Woodhull, 26 Maiden Lane.

I. W. Humphrey, arrested Nov. 29 while trying to pass a forged check on J. W. Block & Bro., 5 Maiden Lane, pleaded guilty to forgery before Judge Newberger, in General Sessions last week, and was remanded until yesterday for sentence. Humphrey was sentenced by Judge Newberger to a term in the Elmira Reformatory.

Hayden W. Wheeler, of Hayden W. Wheeler & Co., is treasurer of the board of trustees of the Adelphi College, Brooklyn, who will give a complimentary dinner Dec. 18 to the men who have graduated from the college since its incorporation in 1869.

President Jas. E. Spencer, of the Spencer Optical Mfg. Co., returned to business last week after being confined to his home for about 10 weeks. Mr. Spencer suffered from a serious carbuncle at the top of his spinal cord, which has now disappeared.

A. & L. Shiman is the name of a new firm who expect to commence business as jobbers in men's jewelry at 547 Broadway, Jan. 1. The partners are Abram Shiman, for seven years bookkeeper with Jacob Strauss & Sons, and Lee Shiman, for the past three years with Sampson & Meyer.

Arthur H. Knowlton, 21 years old, was arrested in Brooklyn Wednesday on a charge of stealing five dozen $1 watches from his employers, R. H. Ingersoll & Bro., 65 Cortlandt St., New York. Knowlton sold the watches to Louis Ross, jeweler, 4 Myrtle Ave., Brooklyn, who, suspecting that they were stolen, notified the Ingersolls.

The examination of Max J. Lasar, Emanuel J. Lasar and the latter's wife, Helena, who, as told in THE CIRCULAR last week, were arrested Dec. 3 on the charge of smuggling $100,000 worth of diamonds, was to have taken place Saturday before United States Commissioner Shields, but the examination was postponed for one week. The jewels seized at the office of Max J. Lasar were appraised at the Public Stores Saturday.

De Loid Safford, secretary of the New York Jewelers' Board of Trade, returned Thursday night from Texas, where he made a thorough investigation of the failures of W. S. Shuttles & Son and S. Beck, Dallas, and M. Dorenfield, Corsicana. Mr. Safford will make his report at a future meeting of the members of his Board interested in these failures.

An interesting lecture on the diamond, showing its fluorescence and phosphorescence in a new way by means of concentrated light, was given by Geo. F. Kunz, of Tiffany & Co., before the mineralogical section of the Brooklyn Institute Thursday evening. W. J. Rothe, president of the section, who preceded Mr. Kunz, read a paper on the diamond as a mineral.

The receivers of the corporation of L. Sauter & Co., formerly manufacturing jewelers, 194 Broadway, circulated an agreement among the creditors of the concern last week by which the latter consent to dispense with the final accounting of the receivers and accept an immediate dividend of 36.95 per cent. in full for their claims. The agreement has been signed by practically all the creditors and the dividend will be distributed in a very short time.

Philadelphia.

George M. Harrington, Harrington, Del., was in town on Thursday last purchasing goods.

L. A. Scherr, a son of George W. Scherr, has taken charge of the engraving department of the Mead & Robbins Co.

L. O. Waller, jeweler, Smyrna, Del., passed the examination in dental surgery at the Jefferson Medical College, in this city, last week.

Early on Friday morning last fire broke out in the jewelry store of Cushman & Bowman, Sydenham St. and Columbia Ave. Most of the stock was in the fireproof safes, but the store fixtures were badly damaged by fire and water before the flames were extinguished.

William Wightman, of R. F. Simmons & Co., who was in Philadelphia last week, surprised his numerous friends with the information that he would retire from the jewelry business at the end of the year. Mr. Wightman says he had not determined upon any future business plans.

Two men who gave the names of Henry Asher and Nathan Blattenburg were arrested in West Philadelphia on Wednesday last, with a number of new and valuable watches in their possession, which they were endeavoring to sell. The men are still in custody, and the police are trying to discover the owner of the watches.

Paul Mercket, salesman for Joseph Deschamps, 703 Chestnut St., lost the index finger of his right hand one morning last week, by a peculiar accident. A street cleaner who was shoveling refuse into a dirt wagon, accidentally brought the sharp edge of a shovel in contact with Mr. Mercket's hand, severing the finger as cleanly as if it had been done by an axe.

The optical supply store of Albert Abraham, 24 N. 9th St., was entered by burglars early Saturday morning and robbed of lenses and opera glasses to the value of $1,500. The thieves got into the store by jimmying open a window on the first floor. The stolen articles included 25 pairs of opera glasses, valued at $250; 10 pairs of aluminium opera glasses, valued at $150; 100 pairs of leather covered opera glasses, valued at $400, and eyeglasses and lenses to the value of $500. The robbery was not discovered until the office boy opened up in the morning. There was absolutely no clue left by the thieves.

Dorflinger's American Cut Glass.

OUR STOCK IS LARGE--ASSORTMENT GREAT.
ORDERS CAN BE PROMPTLY FILLED.

C. DORFLINGER & SONS, 36 Murray Street, 915 Broadway, NEW YORK.

Providence.

All communications intended for this column addressed to P. O. Box 1093, Providence, R. I., will receive prompt attention.

William Brewer will represent Edgar R. Barker & Co. on the market this season.

Harry C. Lindol has been elected to membership in Providence Lodge, Order of Elks.

Philip Riley & Co. have removed from the Fitzgerald building to the Manufacturers' building.

Julius Eichenberg left here Sunday night for New York en route for Europe Monday afternoon.

John Hagan is now representing E. L. Spencer Co. on the road, having assumed his duties Dec. 1.

A writ of trespass and ejectment has been served on Frank S. McCambridge, optician, 283 Westminster St.

Howard D. Wilcox and George W. Parks have recently been elected to membership in the Providence Athletic Association.

William H. Manchester has given a mortgage of $3,600, one undivided third part of real estate on Broad St., to Edwin A. Smith.

A. L. Stone, of Stone Bros., Chicago, and S. M. Stern, S. M. Stern & Co., Philadelphia, were in town the past week purchasing goods.

A chattel mortgage of $1,000, given June 11, 1895, to F. L. O'Reilly by Phil. Riley and transferred to Michael Fitzgerald Sept. 8, 1897, was transferred last week to William Loeb.

Joy and sorrow entered the household of Ernest W. Campbell the past week. A son came to brighten his home on Tuesday, but two days later the angel of death bore it away.

Simmons & Paye, manufacturers of souvenir spoons, etc., have arranged with B. H. Westervelt, manufacturers' agent, Denver, Col., whereby he will show their goods in his territory during 1898.

Among the past week's foreign importations into this port were the following: Bremen, 2 packages of precious stones, 1 of glassware, 2 of metal and leather, 1 of silverware; Havre, 2 of glassware.

Maggie Conley, a shoplifter, was arrested in Wood, Bicknall & Potter's store Saturday night, when an immense amount of stolen property was found. Considerable of it had been lifted in the store where she was arrested.

B. A. Ballou & Co. have brought suit against E. A. Potter & Co., charging infringement of their patent safety pin. This promises to be an interesting and protracted case. The papers were served on Dec. 11.

D. L. D. Granger, City Treasurer, has instituted proceedings in the Sixth District Court against the following to recover amount of taxes assessed against them: Frank J. Favro, $8.25; Joseph W. Grant, $16.50.

The trustee's sale of the stock of Wood, Bicknall & Potter has attracted large crowds and goods have gone well, though at a big cut in prices. It is understood that the sale will continue until about Jan. 1, when the balance of the stock will be disposed of at auction.

A fad that bids fair to outrival that of bangles of a few years ago, even when the latter was at its best, is now the rage with the younger members of the fair sex in this vicinity. It consists of taking a metal button, mounting it for a hat or stick pin, having it silvered or gilded, and wearing it. The innovation, though not new in other cities, is of very recent date here, but already policemen, railroad and militiamen have ceased to be in a mood to be upon speaking terms with themselves through the prevalence of this fad.

The Attleboros.

Mr. Stone, traveling member of the firm of Stone Bros., Chicago, was among the shops last week.

B. S. Freeman & Co.'s factory has been closed down for a few days, perhaps until Jan. 1.

C. H. Allen & Co. will open their New York office before the end of the month. The location is as yet undecided.

Two young men employed in Attleboro jewelry shops have invested a little money and started in the jobbing business in a small way in addition to their regular work. They call themselves the Enterprise Jewelry Co., and have engaged Leo. A. Hackett as traveling salesman.

In North Attleboro the firms seem to have experienced already the bulk of the Christmas rush. Slacking up is the word all along the line and the principal work is to get ready the samples for the January trip. In some of the cheaper lines and the novelty lines the rush will, of course, continue some days longer.

Boston.

Israel Fish, 224 Hanover St., has failed. The liabilities are said to be about $2,000.

F. H. Woodman, of the Woodman-Cook Co., has been in New York on business the past week.

William A. Thompson, dealer in diamonds and rare gems and settings, will occupy rooms on the seventh floor of the new Jewelers' building.

Carl Winther, who occupies part of the premises which have been leased by the Globe Optical Co., in the Marlboro building, will remove to room 5 on the same floor. E. A. Bigelow will go to the Jewelers' building, and so will the E. A. Whitney Co. The Woodman-Cook Co. have not yet decided upon their new location. The three rooms which the Globe Optical Co. have secured give them 2628 feet of floor space, with ample room for balconies. The fittings will be of oak.

The Boston Retail Merchants' Association have effected a permanent organization since the recent "Merchants' week," and among the charter members are the jewelry houses of Shreve, Crump & Low Co. and A. Stowell & Co.; A. J. Lloyd & Co., opticians; the Abram French Co., glass, china and bric-à-brac; Dame, Stoddard & Kendall, cutlery; and R. Hollings & Co., chandeliers, candelabra and lamps. Charles H. Crump, of Shreve, Crump & Low Co., is one of the vice-presidents of the Association.

Connecticut.

R. Randall Davidson, jeweler, Ansonia, is going out of business after the holidays.

W. F. Paddock, Bridgeport, having been delayed in getting into his new store, will not move until after Christmas.

L. A. Burt, traveling salesman for the R. Wallace & Sons Mfg. Co., has just returned to Wallingford from an extended successful business trip.

The Meriden Britannia Co. are making a holiday sales exhibition at their factory showrooms of a splendid assortment of over 2,000 articles suitable for holiday gifts.

Captain M. D. Munson has returned to his home in Wallingford from an extensive business trip through the west in the interests of the Wm. Rogers Mfg. Co., of Hartford.

The store that has been occupied for several years by the jewelry firm of W. T. Burritt & Co., New Britain, is to be utilized shortly as the office of the Hotel Russwin. It will be necessary for Burritt & Co. to remove.

A telegram was received in Meriden last week stating that Myles Kean had died at his home in Cleveland, O. He held the waiter contract at the Wilcox Silver Plate Co.'s factory for 10 years and left Meriden 15 years ago to take charge of a new silver plate shop in Norwich.

Theodore F. Breese, of the Parker Clock Co., was 69 years old Dec. 6, having been born Dec. 6, 1828. As Mr. Breese spins through Main St. about 12.15 every week day from his west side factory to his east side home behind one of his flyers no one would take him to be within a year of 70, but he is.

The Oneida Silverware Mfg. Co. Seriously Affected by Fire.

ONEIDA, N. Y., Dec. 11.—The plant of the Oneida Silverware Mfg. Co., this city, was damaged by fire yesterday morning. The fire broke out about 12.30 o'clock in the boiler, engine and casting house and these rooms were totally destroyed. The fire was prevented from reaching the main building, but much damage was done by smoke to the finished stock of table ware. The origin of the fire is unknown, but supposed to be from the casting furnace or the boiler fires.

Mr. Stringer, the secretary of the concern, says the insurance is in the neighborhood of $17,000, and the loss fully as much. The plant was being operated day and night and employed 65 hands.

Special Notices.

Rates 75c per insertion for notices not exceeding 3 lines (25 words); additional words 2 cents each. If answers are to be forwarded, postage stamps must be enclosed. Two insertions, 15 per cent. off; three insertions, 20 per cent. off; four insertions or more, 25 per cent. off. Payable strictly in advance.

Display cards on this page will be charged at $2.00 per inch for first insertion, subject to same discount as above for subsequent insertions.

Under the heading of SITUATIONS WANTED on this page advertisements will be inserted for One Cent a Word, each insertion, no discount, but no advertisement will be inserted for less than 25 cents. This offer refers to SITUATIONS WANTED ONLY. Payable strictly in advance.

In all cases if answers are to be forwarded, 10 cents extra to cover postage must be enclosed.

Situations Wanted.

WATCHMAKER would like position with a reliable house; full set of tools; best city references. Address Elgin, care JEWELERS' CIRCULAR.

SALESMAN well acquainted in the line wants engagement with good firm carrying mounted or loose diamonds, or both. Address "Williams," care JEWELERS' CIRCULAR.

R. H. KNOWLES, M. D., 189 Broadway, N. Y. care JEWELERS' CIRCULAR, is open to a business engagement with a reliable party; none but a responsible business man will be given a hearing.

WANTED—Position by thoroughly experienced accountant, as bookkeeper, paymaster or cashier; Providence, R. I. references. Address "Accountant," 251 Carpenter St., Providence, R I.

WANTED=A young man (25) desires position with manufacturing jeweler, precious stone or silverware; unquestioned references; long experience in the business. Address. "H," care JEWELERS' CIRCULAR.

SALESMAN, 10 years' very favorable acquaintance with good trade in larger cities nearby and west, seeks new connection, first-class, January 1st; references A1. Address "Reliable," care JEWELERS' CIRCULAR.

BY TRAVELER familiar with the best trade in southern and western States; diamonds loose and mounted or general stock; only first-class house; references gilt edge. Address "1898," care JEWELERS' CIRCULAR.

AN EXPERIENCED TRAVELING SALESMAN desires to make arrangements; established trade in Pennsylvania, Ohio and southern States; highest references. Address Hudson, care JEWELERS' CIRCULAR.

WATCHMAKER of large experience desires position where good work is wanted; will send samples of workmanship and references if needed; can fit spectacles and grind in lenses. Addres Ability, care of JEWELERS' CIRCULAR.

A-1 WATCHMAKER, optician and engraver, will be open for position Jan. 1st; age 30, 12 years' practical experience, can take charge of store if necessary, have tools and trial case, A-1 reference. Address M. F. E., care of JEWELERS' CIRCULAR.

EXPERIENCED, first-class salesman having eight years' desirable acquaintance with jewelry trade in New York, Philadelphia. Baltimore, Washington and Pittsburgh. will be open for new engagement Jan. 1st; references A1. Address D. E. H., care JEWELERS' CIRCULAR.

UP-TO-DATE experienced optical man would like position with well known New York optical house, refracting or salesman in office or on road; can furnish reference from leading optical authority in New York or any of the eastern cities. Address "Business," care JEWELERS' CIRCULAR.

Help Wanted.

WANTED—Traveler to call on the jewelry trade throughout the west. Address M. D., care JEWELERS' CIRCULAR.

WANTED—Salesman for jewelers' tool line for New York City, Newark, Brooklyn and suburbs. Address H. K., care JEWELERS' CIRCULAR.

TRAVELING SALESMAN wanted for Pennsylvania and the Middle States. Address with full particulars "Middle States," care JEWELERS' CIRCULAR.

SALESMAN WANTED to carry a line of mounted diamonds through west and southwest. Address stating full particulars "Diamonds," care JEWELERS' CIRCULAR.

WANTED—A thorough watchmaker by Jan. 1st; must be A1; single man and one who desires to learn engraving. Address "F. A.," care JEWELERS' CIRCULAR.

AN EXPERIENCED and thoroughly posted optical salesman wanted to handle the best American goods through New York and New England. Address Optical Salesman. care JEWELERS' CIRCULAR.

WANTED—By a jobber of watches, diamonds and jewelry a first class experienced traveling salesman for the south; state experience and salary expected. Address Jobber, care JEWELERS' CIRCULAR.

WANTED—Resident salesman in large city, south of Illinois and Wisconsin, for southern and western trade, for line of rings and general jewelry on commission. Address Salesman, care JEWELERS' CIRCULAR.

TRAVELING SALESMAN, familiar with loose diamond business and best retail trade, eastern and Middle States preferred; correspondence confidential. Address, full particulars, "Importer," care JEWELERS' CIRCULAR.

WANTED—A man to represent a large manufacturing jewelry house on the road, with a fine line of goods; one preferred who has had experience in the jewelry department of a large jobbing house; a rare chance for a man of business ability to work up to a good position; state experience and recommendations. P. O. Box 905, Providence, R. I.

Business Opportunities.

ESTABLISHED JEWELRY STORE in manufacturing town; inventory about $800. For particulars address "Asthma," care JEWELERS' CIRCULAR.

JEWELRY, WATCHES, STOCK and fixtures of Louis Billon, deceased, for sale for spot cash; must be sold at once. E. Billon, 576 Hicks St., Brooklyn, N. Y.

SPOT CASH and prompt action paid for any jewelry store, stock of jewelry, diamonds; any amount; no delay; confidential. Harrison, 88 Walker St., New York City.

FOR SALE AT ONCE—Jewelry store in a town of 12 thousand inhabitants; no opposition; only jewelry store in this town. Address Judson, care JEWELERS' CIRCULAR.

WANTED FOR SPOT CASH, jewelry stores or surpluses; highest value paid; business confidential; prompt and immediate attention given; any part U.S. Samuel Less, 35 Prospect St, Brooklyn, N.Y.

FOR SALE—Stock, good will and fixtures of one of the oldest established jewelry and optical stores in Pennsylvania; owner's reason for retiring, having other business which require his entire attention; will lease store which is one of the most prominent in the business center, having been a jewelry and optical house for the past 34 years; for particulars apply to Chas. G. Willson, 524 Penn Square, Reading, Pa.

For Sale.

HALL SAFE, original cost, $1,200, steel lining, three combination locks, inside steel doors with bolt work, also steel chest, fixed up for jewelers' use; outside measure 52x45x36; photo on application; also one 15 ft. and one 10 ft. black walnut wall show cases, good styles; will sell these articles cheap as I have no use for them. Address David Mayer, 32 Asylum St., Hartford, Conn.

To Let.

TO LET—Office or part of office with fine light. G. E. Luther & Co., 26 Maiden Lane, N. Y.

CASH OFFERS.

If at any time you have offered to you by your customers any Jewelry containing diamonds, pearls or other precious stones, and you do not care to buy them yourself, send them to us and we will submit an IMMEDIATE CASH OFFER. Trade and Bank References if desired. Established 1880. Correspondence solicited.

CHARLES S. CROSSMAN & CO.,

3 Maiden Lane, New York.

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I Buy Jewelry Stocks.

I pay **SPOT CASH** for entire or part of any Jewelry Stocks, Diamonds, Watches and Jewelry.

Address, M. F. **Confidential.**

Care JEWELERS' CIRCULAR.

"STAR OF EMPIRE WESTWARD TAKES ITS WAY"

WESTERN SUPPLEMENT OF THE JEWELERS' CIRCULAR

VOL. XXXV. CHICAGO, WEDNESDAY, DEC. 15, 1897. No. 20.

Chicago Notes.

All communications in reference to the Chicago department of The Jewelers' Circular, addressed to S. Parlin, 270 Garfield Ave., Chicago, will receive immediate attention.

TRADE CONDITIONS.

Business is without important change. Fewer buyers are in town and mail orders are larger in number, but for only moderate amounts. Houses are busy and contemplate the Fall season with satisfaction. Retail stores in the South Side trade center are well filled with customers. Rich window displays are being made by them and crowds are attracted. Credit men of jobbing houses report collections fairly good for the middle of December and less trouble is looked for than usual in the after-holiday settlements.

Mr. Jewett, New Haven, Clock Co.: "We have found business ahead of last year and, in some branches of our factory, they have been unable to keep up with orders."

Mr. Burchard, Simpson, Hall, Miller & Co.: "We are receiving lots of mail orders, but our general business for the year is about over and our salesmen are all in. The mail orders are for moderate amounts, but the large number of them keeps us busy."

Manager Lester, Western office Waterbury Watch Co., says trade is good, and business at Western office shows large increase. "There has been a general call for our full line, especially our Elf, which is the smallest nickel movement made in America, mounted in solid 14K cases. The Elf has made a great hit in the trade and the new Cavour, also, of which we have been unable to supply the demand."

G. W. Marquardt & Sons: "We have had the biggest diamond trade we have had for years. For all lines, our November general trade was 125 per cent. better than the entire business of November last year. December, so far, is already far ahead of last December, and the outlook most encouraging. We have two travelers on the road, whereas last year we had none, and both are doing well."

Mr. Kettle, of the American Waltham Watch Co., says: "Our season is drawing to a close. Receipts from factory have been better, very much better, the past 30 days, and yet have made no impress on our orders—and this applies to all grades, particularly to O size."

Invitations to the Chicago Jewelers' Association banquet, at the Athletic Club on the 30th inst., were sent out last week. It is probable the attendance will exceed that of any previous year.

H. M. Stegeman, treasurer of the Wadsworth Watch Case Co., was in Chicago last week, leaving Sunday for New York. Mr. Stegeman reports the factory very busy and that the Fall trade has been exceptional. The prospects for Spring trade are regarded as specially favorable.

The stock of the Diamond Palace, for many years at 119 E. Madison St., invoicing $14,600, is on the bargain counters of the Boston Store. It was an administratrix sale by order of the Probate Court.

At the regular monthly meeting of the Chicago Jewelers' Association, President Hardy was absent from the city and the chair was ably filled by Benj. Allen, the vice-president. Two new members were admitted, the Courvoisier-Wilcox Mfg. Co., who have returned to the fold after an absence of two years, and the Illinois Watch Case Co. The houses of the members were all so busy that an early adjournment was taken.

Some people here think George F. Sheets, Belle Plaine, Ia., has not treated them quite right. Mr. Sheets was in Chicago two weeks ago and made good sized purchases from a number of houses, leaving for his home Thursday, Dec. 2. He arrived there the morning of the 4th and on the 5th a mortgage for $3,500, covering the jewelry stock, was recorded in favor of his father. It is understood a considerable quantity of the goods purchased here has not been shipped.

The funeral of Fayette Stratton Giles, a brother of C. K., E. A., and W. A. Giles, who died recently at Newbern, N. C., as reported in last week's CIRCULAR, took place Thursday from the residence of William A. Giles, 2537 Michigan Ave. The last incidents of Mr. Giles' life may be briefly told. Weakened by an attack of typhoid fever, from which he suffered in the Spring, he left Chicago three weeks ago, after a brief sojourn, to seek strength in a warmer climate. With hardly a moment's warning of his approaching end he expired in the presence of his wife at the little town of Newbern. Mr. Giles was a man of high integrity, purity of character and kindly instincts.

There were fewer buyers here last week in person than for some weeks; those who came, however, made good purchases for so late in the season. They included: W. H. Whitmore, North Judson, Ind.; Mr. Hall, of Hall, Sayles & Fifield, Janesville, Wis.; Robert Luchsinger, Bellville, Wis.; Frank Heaton, Aurora, Ill.; Wm. Eggerman, of Eggerman & Son, Aurora, Ill.; John Kray, Des Plaines, Ill.; H. A. Broadus, West Pullman, Ill.; S. Bakkers, Rose Hill, Pa.; Orris Booth, Knox, Ind.; Milford Drug Co., Milford, Ind.; Mr. Todd, Todd Bros., Piqua, O.; John Guard, Beloit, Wis.; J. W. Spence, Racine, Wis.; W. A. Walcott, Batavia, Ill.; H. H. Green, Bloomington, Ill.; E. W. Cassington, Wilmington, Ill.; S. F. Critz, Riverside, Ia.; C. R. Underwood, Racine, Wis.; Mr. Warren, Sycamore, Ill.

St. Louis.

Wholesale dealers report a good demand for diamonds.

F. W. Drosten will occupy his new quarters in the Fullerton building about Feb. 15, 1898.

Solomon A. Rider, of S. A. Rider Jewelry Co., has been appointed trustee for creditors for the Fair Shoe and Clothing Co., who gave chattel mortgages last Monday for $102,468.07.

The Massachusetts National Bank of Boston filed an attachment suit for $7,255 against the Kent & Stanley Co., Ltd., Providence, R. I., on Thursday. The Sheriff of St. Louis served garnishment writs on 17 St. Louis jewelry houses believed to owe money to the Kent & Stanley Co. The suit is on a note given in May, 1895.

Some of the St. Louis retailers are having annoyance with insurance companies who claim to insure against possible losses by burglary. In one case brought to the notice of THE CIRCULAR representative, the company would not insure the window alone against loss, but insisted on charging a triple fee and taking in the contents of the entire store. When pressed for the window alone, they claimed they would have to refer the matter to the New York office.

W. J. Lowry has opened his new store on E. Main St., Salem, O.

A fire occurred one evening a few days ago in the jewelry store of J. C. Marx, Shakopee, Minn. It was extinguished before much damage was done.

An unsuccessful attempt was made to enter at the rear end of L. D. Rosenkrans & Co.'s jewelry store, Oconomowoc, Wis., last Saturday night. The outer door was pried off, but the inner door was bolted within and prevented an entrance.

Detroit.

Ben. S. Cohen, with L. Black & Co., has returned from a four weeks' trip through Ohio, Indiana and Missouri. He reports a good trade.

Eugene Deimel, jewelry jobber, who has been ill with stricture of the stomach for the last three months, has been taken home from the hospital and is said to be considerably improved.

L. Black & Co. and the Michigan Optical Co., this city, were caught in the failure of S. Beck, Dallas, Tex., and have received an offer of settlement on the basis of 25 cents on the dollar.

Mr. Kay, of Wright, Kay & Co., has a collection of stamps that is valued at $50,000. It has taken him 40 years to collect them. At a recent meeting of the Detroit Philatelic Club, over 300 persons were in attendance, and Mr. Kay's collection was the principal attraction.

The following Michigan country dealers were in Detroit last week: W. L. Baker, Brighton; Jacob Kessler, Fenton; A A. Mayer, Holly, and M. E. Walton, Armada. Jobbers report a noticeable increase in the volume of trade. Traveling men's orders are much more satisfactory.

Indianapolis.

Luther McCain has opened a jewelry store in Delphi, Ind.

Geneva, Ind., has a new jewelry store run by Thomas Phillips.

F. M. Herron has returned from a purchasing trip to New York.

W. F. Van Arsdel, a former Indiana jeweler, has opened a jewelry store in Huron, S. Dak.

L. J. Hernley, who some time ago retired from the jewelry business in Alexandria, Ind., has recently re-established himself in the same city.

O. N. Ridgeway, Sheridan, Ind., is taking a course in optics in the McCormick School, Chicago.

B. Andrews has given up his position as watchmaker for F. L. Weakly, North Liberty, Ind., and will open a repair shop in Lakeville, Ind.

Indianapolis trade was visited last week by J. Chas. Becker, Jos. Fahys & Co.; L. B. Eaton, D. Wilcox & Co., and a representative of I. Bedichimer.

Purchasers in the city last week included: L. M. Davis, Greenfield, Ind.; L. J. Savage, Macy, Ind.; Nutter Bros., Martinville, Ind.; P. M. Bly, Farmland, Ind.; L. J. Hernley, Alexandria, Ind.; Miller Bros., Middletown, Ind.; Fred Ott, Veedersburg, Ind.; Frank Sheldon, Shelbyville, Ind.; Chas. M. Hunnicutt, Rockville, Ind.; A. Hawkins, Noblesville, Ind.; E. O. Collins, Franklin, Ind.

Columbus, O.

BUSINESS CONDITIONS.

A visit to the jewelry stores the past week revealed the fact that the holiday trade is now on in earnest and that it is larger than it has been for some years past. While business was somewhat discouraging during the Fall months, dealers expected a good holiday trade and prepared for it with stocks of good wares. Calls are made for a much better class of goods than usual, and as a consequence, the season will be more profitable to the trade than it has been heretofore.

Bourquin & Co. are still selling out at auction.

W. T. Oberer, of Haines & Oberer, has been elected to membership in the Board of Trade.

The Geneva Optical Co. have taken cognovit judgment against C. E. Radebaugh & Co. for $127.17.

James Albert Auld, son of D. L. Auld, was married Wednesday evening to Miss Blanche Opal Crandall, at the bride's home. Mr. Auld is employed in his father's establishment.

The Wholesalers' and Manufacturers' Association of the Board of Trade has been organized. The object is "to advance in every way the jobbing and manufacturing interests of the city, and to devise ways and means to induce merchants from different sections of the State to visit Columbus and patronize her markets." This is done to offset the similar action taken by Cincinnati and a number of other large cities.

Kansas City.

C. J. Adams, Kansas City, Kan., has enlarged his store and generally remodeled it.

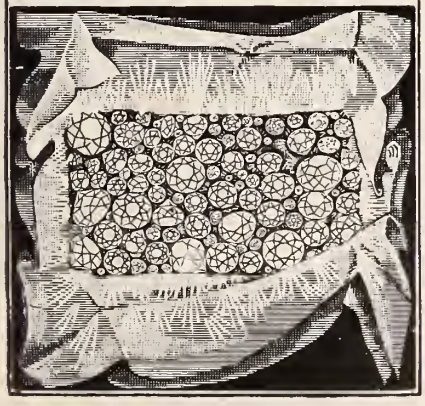
It is reported that there will be no clock in the tower of the new Federal building in this city.

C. J. Merry is planning to enlarge his shop and take in all of the second floor of the Missouri Gas Co.'s building in which he is now located.

J. R. Mercer has partitioned off part of his store and fitted up the same as a diamond room. He has furnished it expressly for this purpose, and when completed it will be very artistic as well as convenient.

Last week a negro went into Justice Krueger's office and offered to sell a diamond ring at a ridiculously low price. Krueger supposing the ring had been stolen, arrested him and took him to police headquarters. On examination the diamond

OUR SPECIALTY
G. W. Marquardt & Sons
Wholesale Jewelers and Diamond Importers.
103 STATE ST. CHICAGO.

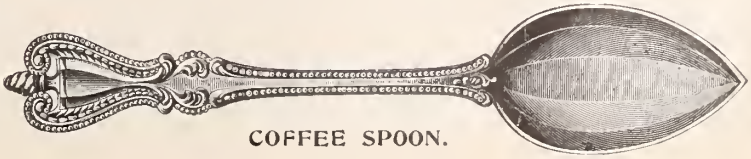


JOHN F. TURNER,
Jewelers' • Auctioneer,
103 STATE ST., CHICAGO, ILL.
Write for Particulars.

Two Medals from World's Fair. Australian Opals a Specialty
ESTABLISHED 1869.
Frederick J. Essig, Lapidist,
and Importer and Cutter of
Precious and Imitation Stones.
8th Floor, Silversmiths' Bldg.
131-137 WABASH AVE., - - CHICAGO.

GENEVA OPTICAL CO., 69 Washington St., CHICAGO.
Send for our two new Catalogues just issued.
Part 1, Prescription Work. Part 2, Stock Catalogue.

TOWLE MANUFACTURING COMPANY,
SILVERSMITHS,
COLONIAL. NEWBURYPORT, MASS.



COFFEE SPOON.

149-153 STATE ST., CHICAGO.

proved to be imitation and the negro was held for selling under misrepresentation.

J. P. McSlane was in Kansas City last week looking for a location for a jewelry store.

Among the out-of-town buyers here last week were: Geo. Essig, Plattsburg, Mo.; A. Glucke, Dodge City, Mo.; W. E. Crellin, Chillicothe, Mo.; C. S. Frost, Odessa, Mo.; Frank Bernhart, Butler, Mo.; W. H. Serviss, Armourdale, Kan.; L. Megede, Richmond, Mo.; I. Eller, Richmond, Mo.; L. D. Willit, Olathe, Kan.; L. Hoffman, Leavenworth, Kan.

Pittsburgh.

Mrs. William Webber, South Side, is dangerously ill at her home with typhoid fever.

George W. Biggs has returned from a New York business trip. His store has been repainted and repapered.

Mrs. C. Hauch, who is conducting an auction sale to quit the business, has been in the jewelry business on Fifth Ave. for 44 years.

Buyers in the city last week were: C. M. Hyatt, Connellsville, Pa.; J. D. McAulis, Beaver Falls, Pa.; A. A. Poole, Washington, Pa.; J. W. Kimple, Bennett's Station, Pa.; H. S. Johnston, Apollo, Pa.; J. B. Bruce, Burgettstown, Pa.; H. C. Nieman, Mt. Pleasant, Pa.; S. C. Shuster, Latrobe, Pa.; F. H. Hayes, Washington, Pa.; Frank Worrell, Washington, Pa.; Mrs. L. C. Brehm, West Newton, Pa.; H. Wubbeler, Beaver Falls, Pa.; D. L. Cleland, Butler, Pa.; Mr. Pattison, East Liverpool, O.; J. C. Rhodes, Homestead, Pa.; A. C. Graul, Sharpsburg, Pa.; E. F. Preiss, Homestead, Pa.

Minneapolis and St. Paul.

E. H. Abbott, Minneapolis, is remodeling the interior of his store.

Karl Rosell, Rush City, was last week in Minneapolis buying goods for the holidays.

E. A. Hummell, a St. Paul jeweler, has invented a device for the transmission of pictures by telegraph. The device has been satisfactorily tested.

J. E. Smith, a jewelry auctioneer of Duluth, Minn., was sentenced to the workhouse for 60 days. He was convicted of running a lottery. At the trial the State's witness failed to appear. A. Howard Thurston is being held in Wisconsin, awaiting extradition. He will be charged with bribing the witness.

Otto Ketterer, William McLaughlin, John Smith, aged respectively 21, 20 and 18 years, were arrested last week on the charge of grand larceny. The boys were arrested in a St. Paul pawnshop. The crime for which they are held is the breaking of a showcase in front of the jewelry store of William Gowne, 1331 Washington Ave. N., Minneapolis, last Monday night.

George W. Staacke, St. Peter, Minn., has sold out.

Cincinnati.

BUSINESS CONDITIONS.

Albert Bros. stay after night to fill orders.

Jos. Noterman & Co. are working after nights all this week.

Oskamp, Nolting & Co. say the diamond sales were never better.

A. G. Schwab & Bro. say trade is fine; they have all they can do.

L. Gutman is very busy filling orders and thinks trade will keep on improving.

The O. E. Bell Co. are still having large orders for watches. Their catalogue scheme proved a bonanza for orders.

The jobbing trade this season is closing with satisfactory results. A number of dealers were in town last week making holiday purchases. Those who were after goods on memorandum were disappointed. They made the rounds of all the jobbers and were refused by all. The jobbers seem to be a unit in stopping this practice. The auctions still continue, but it seems they do not interfere much with the jewelers' trade. The Palace draws the largest crowds, owing to Mr. Burroughs' versatility. It took him 15 minutes by the clock one day to enumerate the good qualities of a watch he was about to put up and it went for $25 to his disgust.

J. Frohman, of Frohman, Wise & Newman, is laid up with a sprained ankle.

The Cincinnati jobbers who were caught by J. B. Settle, Bowling Green, Ky., have refused to settle at 25 cents.

Joseph Mehmert is home from a long tour of the south and was very successful. He looks for a good Spring trade.

The Cincinnati Wholesale Jewelers' Association will have a called meeting between Christmas and New Year's, at which the nominations for new officers will be made.

Fox Bros. & Co. received last week what is claimed as the largest invoice of diamonds in the rough ever passed through the Cincinnati Custom House. The goods were valued at $100,000 and came from Antwerp.

An auction was begun in Covington Saturday evening and will continue daily. The stock is that of the late Henry Terlau, the oldest house in the city. The sale is by order of the executor of the estate. Joe Phillips, of Bloom & Phillips, will conduct the sale.

A man giving his name as Frank Harris, of Detroit, was arrested for grand larceny last week and bound over. He broke the window of Emil Claus, Vine St., and grabbed three diamond rings and ran, but was so closely pursued that he threw the rings down an alley. They were recovered and the man caught.

A nice looking young man called at D. Schroder & Co.'s store last week and picked out an elegant diamond pin and ordered it sent to a number on Walnut Hills and after a selection was made by his wife he would pay for it. Mr. Schroder sent a man up to the address given and found a vacant house. It is presumed the man planned to intercept the messenger, but failed in some way. He has not been heard from again.

Pacific Northwest.

T. E. Mason is a new jeweler in Bossburg, Wash.

G. B. Collis has opened a jewelry shop in Eugene, Ore.

A new building in Prineville, Ore., will soon be occupied by W. H. Cyrus, with a jewelry store.

J. F. Kenley will open a jewelry store in Caldwell, Idaho, having moved from Shoshone, Idaho.

Gibbs & Rieger, Portland, Ore., Dec. 6, dissolved by mutual consent, and the business in the future will be carried on by Otto H. Rieger.

An attempt was made on the night of Dec. 4 to burglarize Goodman's jewelry store, Chehalis, Wash. The burglars were scared away by a watch dog in the store.

Gus. Steffens, formerly a member of Pease & Steffens, jewelers, Bozeman, Mont., has started for Juneau, Alaska, with a set of jewelers' tools, findings, etc. Beside being a jeweler, Mr. Steffens is a practical miner.

Daniel F. Wetzel, jeweler, Grand Forks, B. C., was recently arrested upon warrants charging him, as an officer of the now defunct Citizen's National Bank, with having received from Postmaster Howard T. Malon, deposits aggregating $8.110, when he knew the bank was in an insolvent condition, Nov. 21, 1894.

C. E. Cramer, a salesman for the Eastern Clock Co., who passed two forged checks for $28.60 each, one to Frederick Neth and the other to Samuel Wise, pleaded guilty in the criminal court in Portland, Ore., and was sentenced to two years in the penitentiary on each charge, the sentences to run concurrently.

San Francisco.

Nelson & Witt have opened a jewelry store at 1145 Market St.

Peter Engel, Marysville, Cal., and A. C. Corwin, Merced, Cal., were in town last week.

Al. Harris, formerly partner of Nat. Raphael, died recently from lung trouble, said to have been caused by excessive cigarette smoking.

J. McFarlane sued W. J. Street, jeweler, to recover wages claimed for past services. The court decided in favor of the defendant, holding that the plaintiff had no written contract with the defendant, the agreement having been merely verbal.

A. I. Hall & Sons report a lively business in all lines and traveler Brown is up in the northern district. George Bauer has returned from a trip for Alphonse Judas. Morcy Meyer, traveler for M. Schussler & Co., has returned home after a successful trip.

News Gleanings.

The death is reported of L. Hellman, Calvert, Tex.

Daniel J. Fink has moved from Grant to Holdredge, Neb.

Elmer J. Faust, Allentown, Pa., is steadily but slowly improving.

H. Mohr, Exeter, Neb., has given a chattel mortgage for $260.

Jesse Collom, Great Falls, Mont., has given a chattel mortgage for $300.

William Garten has gone out of the jewelry business in Eagle Pass, Tex.

Thos. Lloyd has removed from Palatine News, W. Va., to Fairmont, W. Va.

J. F. Kenley will open a new watchmaking establishment in Caldwell, Idaho.

In a fire in Urich, Mo., last week, Kerr's drug and jewelry store was destroyed.

Wm. Hillberg is selling out his stock of jewelry in Sioux City, Ia., at auction.

Charles C. Pettingill, Mound City, Kan., has given a chattel mortgage for $1,082.

H. V. Kegg, Bedford, Pa., has moved his jewelry store into a room on Pitt St.

D. N. Burgen, Iola, Kan., has given a chattel mortgage on merchandise for $400.

J. J. McDonough, Albany, N. Y., has given a bill of sale to William Fitch's Son.

W. B. Smith, jeweler, Westerly, R. I., has his office now at his home, 38 Granite St.

G. S. Penn & Son are reported to have sold out their jewelry store in Weatherford, Tex.

W. H. Appel, Allentown, Pa., was in New York last week to purchase Christmas goods.

The town of Oscoda, Mich., with a population of 2,500, is without a watchmaker or jeweler.

The Gibb Jewelry Co. have been incorporated in Denver, Col., with a capital stock of $1,500.

Max Strouse, of La Crosse, Ia., will continue the business of the late Henry Strouse, McGregor, Ia.

In a fire in Tulsa, I. T., last week, the jewelry stock of G. W. Davis was damaged to the extent of $300.

Morris Friedeberg, jeweler, Atlantic City, N. J., was last week married to Miss Gussie Spandau, in Pittsburgh, Pa.

Barnard Bros., Putney, Vt., announce that they will resume their jewelry business there at A. Crosby's store Thursday of each week.

In the matter of the assigned estate of A. W. Luckhardt, Johnstown, Pa., exceptions to the appraisements were last week overruled.

We are pleased to note the convalescence of Mrs. Charles Bicklemann, Schnectady, N. Y., who has recently passed through a critical illness.

The City Council of Montgomery, Ala., met on the night of Dec. 6, and elected C. L. Ruth, retail jeweler, alderman from the 2d ward.

James B. Carr, manager of the B. H. Stief Jewelry Co., Nashville, Tenn., has applied for membership in Post B, Travelers' Protective Association.

The stock of C. M. McFarland & Co., Worcester, Mass., has been taken possession of by the mortgagee. The liabilities unsecured are about $7,000; assets nominal.

Arthur Hapner, tried for burglary committed in breaking into Townley's jewelry store, Cowden, Ill., was a few days ago found guilty and sentenced to the penitentiary.

J. B. Fricke & Sons occupy the lower story of a new building in Pine Island, Minn., as a jewelry store. A clock repairing room is one of the features of the store.

The store of Charles W. Johnson, Berkeley Springs, W. Va., was a few days ago robbed of jewelry and revolvers to the value of $50, the thieves forcing entrance through the front.

W. E. Battey has opened a store at 311 E. 2d St., Muscatine, Ia. Mr. Battey is a graduate of the Chicago Ophthalmic College, and has had 20 years' experience as a watchmaker.

Hurd Bros., Denver, Col., have just completed 13 watch charms in the form of a small football, and 10 sets of link cuff buttons, with a football on one end, as tokens for the local football team.

Ed. L. Pennell, who has been with Mr. Ober in the jewelry business in Everett, Pa., for several years, has resigned to accept employment from L. C. Roessler, Cumberland, Md., and will travel for that jeweler.

Lemp & Huber have purchased the business of Henry Slusher, 12 Jackson St., Danville, Ill. A Lemp, the senior member, was formerly in business in that city. Emil Huber, the junior member, is from Duluth, Minn.

Mr. Anderson, who has been traveling salesman for a wholesale jewelry firm, is in Holyoke, Mass., negotiating, it is reported, for a store on High St., preparatory to opening a wholesale jewelry establishment.

Fire started in a building on Knox St., Ennis, Tex., next door to the post office, occupied by E. I. Pittman's jewelry store and J. S. Herring's drug store. Jewelry stock and fixtures valued at $2,000; insured for $1,500.

The jewelry store lately conducted by B. B. Culver, Vineland, N. J., is closed and will be until an administrator is appointed. It is probable that Mrs. Culver will apply for the legal papers.

F. Hooker, wholesale jeweler, Equitable building, Des Moines, Ia., has, on account of entering the manufacturing business, decided to abandon the wholesale and retail jewelry trade. In view of this change he is disposing of his stock.

The deal between Messrs. Talbot and Vaughn, of Orlando, Fla., has been consummated, and Mr. Talbot becomes the owner of the book and stationery business. He will move his stock of jewelry into the room with the other stock, and conduct a combination business.

A deputy sheriff from Oswego county, N. Y., was in Albany, N. Y., last week, looking for a couple of burglars who had ransacked a jewelry store in Oswego and carried away about $1,500 worth of goods. None of the stuff had been pawned in Albany, and the deputy left for New York.

In the case of Jesse Lyda against the L. D. Abell Jewelry Co., Zanesville, O., heard a few days ago, the jury returned a verdict of $97.16, plaintiff having sued for $97.38, which amount was claimed as salary due him. This was the second hearing of this case, the jury having disagreed in the first trial.

C. A. Aughinbaugh, Harrisburg, Pa., has disposed of his entire stock of watches, diamonds, jewelry, etc., to a New York party. He has retained his fixtures and purposes remodeling his residence into a business room. This location is more central, and Mr. Aughinbaugh will open with an up-to-date stock.

Miss Minnie Smith, of Wellsburg, W. Va., has left to attend the Ezra F. Bowman Technical School, Lancaster, Pa., to finish her education as a jeweler and optician. She will be the only woman student in the school, and is the seventh generation of the name who has been engaged in the jewelry business. The great grandfather of Miss Minnie shipped German clocks to her grandfather in Lancaster many years ago.

Last Friday night Harold and Pearl Woolley, children of F. B. Woolley, Manasquan, N. J., were playing in their father's jewelry store. Pearl had crawled under a counter and beneath a bench to hide from her brother. Upon the bench was a bottle of acid, which was used for cleaning watches and jewelry. In getting from under the bench hurriedly Pearl upset the bench and the acid was spilled upon her. It passed through her clothing very quickly and her arm and leg were very badly burned.

For some time there have been rumors that the Stevens Silver Co. were about to leave Portland, Pa., and locate in Conway Center, where the factory would be greatly enlarged and workingmen's homes would be constructed for the employes. The rumor had some foundation, as the company have contemplated removal, owing to limited quarters. The firm even went so far as to have plans constructed for the new condition of things. But while arrangements in this line were going on the Boston and Maine Railroad Co., whose building the firm occupy, made certain concessions which make it agreeable for the silver company to continue their stay in Portland. George A. Wagg has just been made a member of the company in place of F. J. Starrett. The company employ 30 hands.

Ernest A. Agans will succeed Wm. J. Smith in the jewelry business in Lowville.


Front of Neck.

Nothing Better than The


Back of Neck.

"Best Lever"
(Patented)

Collar Button
IMPROVED.

Made in 10 and 14K.

PRICE REDUCED.

Strong, Durable, Easy to adjust. No steel spring to get out of order.

Combines the advantages of all the Patented Buttons now in the market. For particulars apply to Sole Makers and Owners,

CHAMPENOIS & CO.,
Manufacturers of Gold Jewelry,
50 Walnut St., NEWARK, N. J.

ESTABLISHED 1848.
F. P. KURTZ,
Manufacturer of
Jewelers' Machinery and Tools,
Rolls for Jewelers and others a Specialty.
Plain and Wire Rolls for Power and Hand use of the best Krupp's Steel
Special Attention Given to Grinding Rolls.
Lathes for Turning, Sapping and Polishing.
Twisting Machines for Etruscan Work.
Foot and Screw Presses, Dies and Cutters Made.
OFFICE AND FACTORY,
97 CLIFF ST., near Frankfort Street, NEW YORK.

N. Y., next month. Mr. Smith will take a thorough course in optics and follow that line as a business hereafter.

H. Slusher, Danville, Ill., has sold out.

E. R. Niles has succeeded Z. R. Niles & Son, Oneida, N. Y.

Lewis Strawman has bought out J. A. Young, Caledonia, O.

G. Reber, Angel's Camp, Cal., is advertising a closing out sale.

The death of Ferry Lyman, Bloomington, Ill., was recently noted.

D. N. Burgen, Iola, Kan., has given a chattel mortgage for $400.

Arthur Christen, Toledo, O., has given a chattel mortgage for $106.

R. M. Sawyer opened his new store in Great Barrington, Mass., Dec. 11.

Judgments for $82 have been issued against Matt Kinnon, Brunswick, Ga.

Elizabeth Kennedy, Bellefontaine, O., has canceled a chattel mortgage for $382.

I. Stein & Co., Austin, Tex., announce that they have decided to go out of the jewelry business.

The firm name of J. Frederickson, Racine, Wis., has been changed to Frederickson & Lange.

George E. Sherwood, Waterloo, N. Y., has added a line of bric-à-brac and cut glass to his stock.

Thomas W. Singleton, Rome, N. Y., has removed to a new location in a large and neatly fitted up store.

Reuben Gulvin & Co.'s newly fitted up store in Geneva, N. Y., is one of the neatest jewelry stores in that city.

B. T. Nedland, Viroqua, Wis., now occupies the north half of the bank building in that town for his jewelry store.

L. F. Kelley, Marshall, Wis., has bought the stock of jewelry of the Harger Bros., and moved the goods into his drug store.

Rochester, N. Y., jewelers report an unusually lively business for the season, which began some two weeks earlier than usual.

David B. Anderson, Marietta, O., owing to continued ill health, has disposed of his stock and retired from the jewelry business. His father, whose name was also D. B. Anderson, started the business there in 1817, and for 80 years it has been continuously conducted, first by the father and later by the son.

Frank Phillips, of Buffalo, N. Y., made a bold attempt to steal two watches from the store of Stolsky Bros., 407 Ontario St., Cleveland, O., some days ago. Phillips entered the store and asked that a watch be shown him. Two watches were laid on the show case by a clerk. Phillips grabbed them and ran. The clerks gave chase and Phillips was caught.

Mark Woodworth is under arrest in Jamestown, N. Y., charged with petit larceny. Swan P. Carlson, jeweler, says that Woodworth secured a diamond ring valued at $25 at his store, promising to pay $10 in cash and the balance in advertising. He took the ring without paying the $10, for the purpose of permitting his wife to see it. Instead of taking the ring home he took it to a pawnbroker's and secured $8 on it.

Pacific Coast Notes.

Mr. Burr, formerly of Healdsburg, Cal., has opened a jewelry store in Geyserville, Cal.

A. B. McKelvey, watchmaker and jeweler, of Pasadena, Cal., was married recently in Los Angeles, Cal., to Miss Anna Wilson.

H. J. Hooper, auctioneer, is conducting a sale for George Jordan, at Riverside and San Bernardino, Cal.

Dr. H. G. Guffman, optician of Chicago, has arrived in San Diego, Cal., accompanied by his wife and son. He will open offices in a short time.

Syracuse.

C. Edward Eager will remove on Jan. 1 to a handsome new store in the new Jefferson Hotel building, S. Salina St.

Buyers of goods calling on the wholesale houses the past week included: Myron T. Moore, Auburn; W. P. Hillick, Fulton; M. Smolinsky, Waterloo; A. J. Allard, New Woodstock; C. C. Taylor, Savannah; Mr. Maxon, De Ruyter.

S. C. Suydam, Baldwinsville, was in town Thursday purchasing goods, and left later for a trip to New York. G. N. Luckey, Baldwinsville, was also in Syracuse last week, buying his holiday stock.

The Wadsworth Watch Case Co., Newport, Ky., have had unusual orders the past week for fancy cases for holiday trade. Formerly they were evenly divided between the 18, 16 and 6 size; now the ladies' patterns are in the lead. Their finest designs are the most popular sellers.

Opals

A large and varied stock of choice opals, set and unset, just received and awaiting your inspection.

The Goods will Interest You.

Write for particulars if you can't call.

WM. BARDEL,
Manufacturer of Hand-Made Diamond Mountings and Importer of Diamonds,
22 Maiden Lane, New York.



Busy Jewelers

are those that are handling profitable side lines, and the most profitable of side lines are Music Boxes of the *right* kind.

Regina Music Boxes

are the right kind; they attract custom because they play over 1,000 tunes, because their steel tune discs are indestructible, because they have the strongest movement ever put in a music box with none of the weaknesses found in boxes of other makes, and because a customer will always come again for more tune sheets.

These boxes have handsomely polished cases in all kinds of woods, and can be sold from $7.00 up. Send for catalogue and prices.

REGINA MUSIC BOX CO., Rahway, N. J.

Trade-Mark Information.

Note—The publication of our work, "Trade-marks of the Jewelry and Kindred Trades," containing over 1,900 marks, all told, the accumulation of various works of reference, and the ramifications of our business enable us to trace to their origin nearly all marks that may be found on jewelry, silverware, art pottery and kindred lines, of both American and foreign make. All questions in regard to trade-marks will be cheerfully answered. We would be pleased to have the trade seek the benefit of our facilities regarding the identity of any marks they cannot trace. We would prefer to receive the article for examination; for if the mark is of foreign origin, the slightest difference between a drawing and the original is of great importance.

No question is too trivial nor too complicated for consideration under this department.

PHILADELPHIA, PA., Dec. 1, 1897.

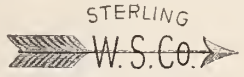
Editor of THE JEWELERS' CIRCULAR:

Will you kindly send me word by return mail the name and address of the maker who uses following trade-mark. I am not quite certain as to its being W. S. & Co. or W. S. Co. There is an arrow running through the letters. By so doing you will confer a great favor.

Yours truly,

WM. F. ENGLEHART.

ANSWER:—The trade-mark correspondent refers to is W. S. Co. with an arrow through it, as below. The trade-mark is



TRADE MARK

that of the Wayne Silver Co., Honesdale, Pa. It will be found illustrated on page 50 of "Trade-Marks of the Jewelry and Kindred Trades," published by the Jewelers' Circular Pub. Co. Correspondent should have a copy of this book, which will more than repay its cost. As a subscriber, he can obtain this book for $2.

PEORIA, Ill., Dec. 4, 1897.

Editor of THE JEWELERS' CIRCULAR:

In reading THE CIRCULAR I notice that you publish a book giving the trade-marks and who the manufacturers are that use them.

I would like to know who the manufacturers are that use a trade-mark: Bird and D & Co. together on scarf pin and stud card. Enclosed you



will find card with trade-mark; also stamp for reply. Trusting you can give me the desired information, I remain,

Yours truly,

J. S. HULL.

ANSWER:—The trade-mark referred to is on page 11 of our work, "Trade-Marks of the Jewelry and Kindred Trades," and belongs to Donley & Co., 623 Atwells Ave., Providence, R. I. The trade-mark is as above.

NEW BEDFORD, Mass., Dec. 8, 1897.

Editor of THE JEWELERS' CIRCULAR:

I wish to duplicate some silver toilet pieces (hooks, files, etc.) and am not quite sure whose make they are. The trade-mark is an old English



S in a shield as seen in accompanying drawing and on file is "Sterling 810x Pat. Sept. 22, '96."

I enclose postal for early reply.

Respectfully,

LOUIS E. SHURTLEFF.

ANSWER:—This trade-mark belongs to Simons, Bro. & Co., 618 Chestnut St., Philadelphia, Pa., and is recorded on page 48 of "Trade-Marks of the Jewelry and Kindred Trades," published by the Jewelers' Circular Pub. Co. It would pay correspondent to have a copy of this work. As a subscriber he is entitled to it for $2, a reduction of $1 from the regular price.

Desirable Offices for Jewelers.

Attention is called to the advertisement in another column of the building of the Telephone Company, 16 and 18 Cortlandt St., New York, wherein offices are offered to jewelers. The Telephone Company have recently erected for their own purposes a large and commodious building in the rear, covering Nos. 15 and 17 Dey St., having vacated their old premises on Cortlandt St. In our judgment this is a very rare opportunity for jewelers to take up the whole building and make it a sort of jewelers' headquarters. Offices of all sizes can be obtained. The building has all the advantages of a first class, up-to-date office building, being fire-proof, lighted with electricity, having excellent elevator and janitor service, absolutely pure water 34° temperature, the building being fitted throughout with the Aloomis process, while the contiguity of the building to Broadway and Maiden Lane makes it a very accessible location. All dealers coming down on the Elevated Road are obliged to pass the door in going to Maiden Lane and Broadway. Several important houses have long been located on this street, such as Rogers & Brother, the Waterbury Clock Co., Shafer & Douglas, Snow & Westcott, S. M. Lewis & Co., and others.

It was long noted up to a comparatively recent date that the jewelry trade was the poorest housed business in New York, and there are still many jewelry firms doing a large business that are to-day occupying small and dingy offices in old rat traps of buildings that are not worthy of the firms nor of the trade they represent. Manufacturers and jobbers in these rookeries now have a rare chance to obtain very elegant quarters in a first class building and they would be wise to take advantage of it.

A. E. Frederick, Louisville, Ky., will continue his auction until after the holidays.

Last week, O. B. Rudd, Ilion, N. Y., celebrated the 35th anniversary of his arrival in that town.

D. Kerr, jeweler, Cowansville, Que., has just completed an ingenious invention. It is a mechanical device, operated by clockwork, for lighting a fire in the morning without the intervention of red nosed and shivering humanity. The device consists, briefly, of a wire arm with a spring at one end and a place at the other for the insertion of an ordinary match.

The Waterbury Watch Co.

Holiday - Goods.

The 10 line Elf movement

in solid 14K open face or hunting cases made by

DUBOIS WATCH CASE CO.

The 10 line Elfin

in 14K gold filled and silver casings and enamels.

The 15 line Cavour

in 10K gold and silver, rolled plate and enamels.

The 14 size Berkshire

thin model, in 14K gold filled and silver casings.

THE WORLD FAMED

Nickel Line

with the Trump, the best low priced watch made, with a timekeeping record unequalled.

CAN BE SEEN AT OUR WAREROOMS:

37 & 39 Maiden Lane, New York City.
211 & 213 Wabash Avenue, Chicago.
Mills Building, San Francisco.

OR WITH OUR DISTRIBUTING AGENTS:

Hayden W. Wheeler & CO., New York City.
N. H. White & Co., New York City.
D. C. Percival & Co., Boston.
L. P. White, Philadelphia.
Oskamp, Nolting & Co., Cincinnati.
Leonard Krower, New Orleans.
G. B. Barrett & Co., Pittsburgh.
Benj. Allen & Co., Chicago.
Otto Young & Co., Chicago.
B. F. Norris, Alister & Co., Chicago.

Catalogues on Application.

The Latest Patents.

ISSUE OF DEC. 7, 1897.

594,875. CYCLOMETER. WILLIAM C. HOMAN, Meriden, Conn., assignor to the Edward Miller & Co., same place. Filed May 14, 1897. Serial No. 636,463. (No model.)

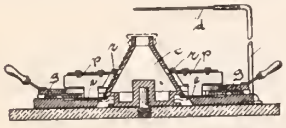
594,949. WORKMAN'S TIME-RECORDER. SIGMUND HELLER, Saaz, Austria-Hungary. Filed Aug. 12, 1897. Serial No. 648,021. (No model.) Patented in Austria July 23, 1897.

594,959. CHAIN AND CHAIN-LINK. HENRY



B. MORRIS, Michigan City, Ind. Filed Aug. 10, 1897. Serial No. 647,709. (No model.)

595,017. APPARATUS FOR CUTTING AND ORNAMENTING HOLLOW GLASS BODIES. BERNHARD GRUHL, Dresden, Germany. Filed June 8, 1896. Serial No. 594,778. (No model.) Patented in Germany, Oct. 6, 1894, No. 86,488.

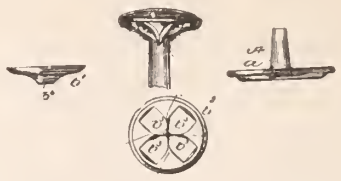


In an apparatus of the character described, the combination with a mandrel adapted to support the body to be cut, of a plurality of radially-movable cutters adapted when moved inwardly to operate upon and completely encircle the body to be cut whereby said body is cut entirely around at one operation of the cutters, and points and recesses on and in the cutters, the points adapted to fit or engage in the recesses when the cutters are moved inwardly.

595,044. WATCH-PLATE DRILLING AND TAPPING MACHINE. DUANE H. CHURCH, Newton, Mass. Filed July 1, 1897. Serial No. 643,107. (No model.)

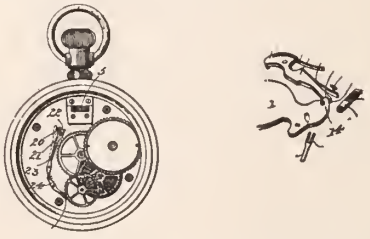
595,143. ART OF FASTENING HEADS TO POSTS OF COLLAR-BUTTONS. ROBERT E. BYRNE, Providence, R. I. Filed Aug. 24, 1896. Serial No. 603,882. (No model.)

The herein-described improved button having a tubular shank, a head, and an independent pyramidal spreader between said head and shank provided with



raised cutting edges adapted to split the end of the latter when pressure is applied thereto.

595,184. STEM WINDING AND SETTING WATCH. GEORGE A. LOCKWOOD and JAMES E. LOCKWOOD, Chariton, Iowa. Filed April 22, 1897. Serial No. 633,257. (No model.)



In a watch-movement, the combination of a pivoted yoke, bearing idlers at its ends, a stem, intermediate mechanism between the stem and idlers for rotating the latter, a lever operated by means of the stem and normally engaging with the yoke, a spring for holding the said lever and yoke in a normal position, and a spring arm applied to and movable with the said lever and having connection with the yoke.

DESIGN **27,929.** BADGE. THOMAS BRUNSON



STEPHENSON, Bristol, Conn. Filed Aug. 28, 1897. Serial 649,887. Term of patent 3½ years.

DESIGN **27,930.** RING. CHARLES F. KNAPP Brooklyn, N. Y. Filed Oct. 23, 1897. Serial No.



656,214. Term of patent 3½ years.

TRADEMARK **30,935.** ARTIFICIAL DIAMONDS, RUBIES, PEARLS AND OTHER ARTIFICIAL GEMS. ISAAC C. NICHOLSON and AUGUSTUS F. WAY, New York, N. Y. Filed Sept. 23, 1897.

EGERIA

Essential feature.—The word "EGERIA." Used since October, 1895.

TRADEMARK **30,936.** PLATED JEWELRY. MCRAE & KEELER, Attleborough, Mass. Filed Oct. 20, 1897.

Essential feature.—The word "GOLDYKE." Used since June 11, 1897.

TRADEMARK **30,937.** WATCH-MOVEMENTS. HAMPDEN WATCH CO., Canton, Ohio. Filed April 8, 1897.

Menlo Park

Essential feature.—The words "MENLO PAPER." Used since April 1, 1880.

TRADEMARK **30,938.** POLISHING MATERIAL FOR METAL GOODS AND ARTICLES OF VARIOUS KINDS AND CLASSES. WILLIAM T. RICHMOND, New York, N. Y. Filed Oct. 23, 1897.

&

R. D.

POLISH

Essential feature.—The letters, character and word "R. & D. POLISH." Used since April 15, 1897.

EXPIRED PATENTS.

[The following list of recently expired patents of interest to the trade is furnished by G. M. Lamasure, Solicitor of Patents, Washington, D. C. A copy of any one of these may be had from him for 10 cents each.]

Expiring Dec. 7, 1897.

235,192. PLATE FOR BUTTER DISHES. S. WILLIAM BABBITT, Meriden, Conn., assignor to the Wilcox Silver Plate Co., same place.

A. E. Hinderlang has given a chattel mortgage for $200 on his stock of jewelry in Ogden, Utah.

J. Bulova

Fine Diamond & Pearl Pendant Mountings.

57 Maiden Lane New York.

write for particulars.

SCHULZ & RUDOLPH,

IMPORTERS AND CUTTERS OF

..DIAMONDS..

AND OTHER PRECIOUS STONES.

SOLE AGENTS FOR THE CELEBRATED

JULES JURGENSEN,

COPENHAGEN,

Watches and Chronometers,

28 JOHN ST. AND 65 NASSAU ST., NEW YORK.

THE HOROLOGICAL REVIEW

A Rare and Interesting Watch Escapement.

DESCRIBED BY F.W. RUFFERT IN *Handels Zeitung*, ETC.

ALTHOUGH there are more than 100 escapements known, still a very small number of them are in use; nevertheless it is very interesting for the thinking watchmaker to study those less often seen, and a comparison with the present watches will tell their merits or defects.

The court watchmaker, Moritz Weisseler, of Dresden, Saxony, has a collection of watches, a part of which he exhibited about six years ago at a proper occasion. One is shown in illustration in fig. 1. It

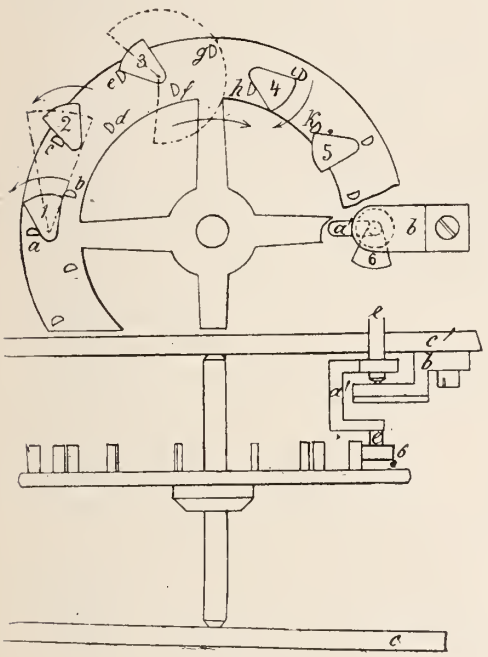


FIG. 1.

is a recoil; the upper portion is the ground plan, the other a profile. The escape wheel carries parallel to the axis and alternatingly, two rows of feeble pins, which were sketched as semi-circles to give a clearer theoretical explanation; the wheel turns to the right. The distance of the inner edges of the pins of the outer row from the outer edges of the inner row is as large as the part *e*1, which carries the wedge shaped impulse part 1 to 6, is thick and still as much larger as is demanded by the freedom of the shake. It is the continuation of the axis *e* and is with this united by the bell lever shaped part *a*1. This is represented at 6 in the central position and shows that it had to be made of this shape on account of the lower bridge *b*. The axis *e* carries the balance with the balance spring, which are omitted in the illustration; the bridge *b* is screwed to the lower side of the plate *e*1; *c* is the front plate; the escape wheel pinion has also been omitted.

When, now, a pin of the escape wheel *i* drops from the straight impulse plane of the wedge 4, another, *h*, of the next row of pins (the interior) drops upon the first part of the other plane of the wedge.

The lifting takes place now, and, after the impulse was thereby imparted for an excursion to the right, and also of the vibration to the right of the complementary arc, the limit of which is indicated by the wedge 5 and the pin *k*. The other side of the vibration of the complementary arc is shown by the pin *e* and wedge 3; the whole vibration is equal to the arc around the wedge 3, while the lifting is represented by the arc shown in the upper part from the wedge 1. The pins consequently remove during the vibration of the complementary arc from the narrow to the broad part of the wedge; the greatest possible vibration arc measures about two-thirds of a circle. The banking is limited by the bridge *b*, against which the bell lever part *a*1 banks. But next to arrive at a deduction of the results of rate of this escapement, and to render the description clear to the reader and of use to him, a few explanations that apply to recoil escapements in general are necessary.

There are only a few of them, including even the pendulum escapements. With Dr. Hooker's clock anchor escapement the recoil takes place in a different way: at the entrance side on the outer, at the exit side of the inner prolongation of those planes on which the lifting takes place. When considered as levers, therefore, those of the impulse and complementary arcs will be of almost equal length, because, so much as the one of the complementary arc is longer is the other shorter.

But the matter assumes an essentially different phase in the verge escapement, because here the recoil takes place only on the inner side—to the center of motion—during the vibration of the complementary arc. Considered as levers, therefore, in the vertical escapement, that of the complementary arc is shorter than that of the impulse. This proportion is favorable to the correctness of the rate, similar to the case in the duplex escapement, which has a small locking arc radius and a large one of the impulse lever. But when now in the vertical escapement the escape tooth, with only a small inclination and a larger vibration is on its front side easily reached by the outermost edge of the pallet, and the wheel is driven back thereby, the result is that this driving back in the further vibration of the complementary arc is injurious to the correct rate, especially when with a varying impeling power this driving back of the wheel takes place now, but not the next time. If the vibration of the verge balance is small only, as is, for instance, the case in the pendulum verge escapement, it is possible to obtain a very close rate with it, on account of the shorter lever of the complementary arc. These principles established here have also been fully affirmed in practise. The older English clocks with bushing, without cap plates, and only a short and feeble balance spring, and which made only a vibration of perhaps one-third of a circle, kept excellent time. But when these clocks were furnished with a good, long and hard balance spring, whereby the vibration extended to more than one-half of a circle, the well known banking of the edge of the pallet against the front side of the escape wheel tooth took place, and the good rate was done for. It is unnecessary, therefore, for a watchmaker to look astonished when the owner of a verge watch gives him the bona fide assurance that his watch keeps excellent time. Watches of this kind will in this case make no large vibration, and their escape teeth will always have a large inclination.

In the escapement under examination, the vibration of the complementary arc takes place on the same planes, on levers of the same length as those receiving the impluse. Simply the parts of the wedge, which form only a smaller lever of a shorter radius, are of moment. But the banking, present in the verge escapement, of the edge of the impulse plane against the wheel tooth, has been entirely overcome. It is therefore possible that a watch with such an escapement, which makes no great vibration, may keep very good time, even without a fusee equalizing the impulse power.



But for obvious reasons it is difficult to make such an escapement, on account of its artistic composition, especially on a small scale. The semi-circular wheel pins make a smaller drop and a longer impulse lever (wedge) possible.

Electric Time Service in England.

From *Lightning* (London).

IN our issue of 28th November, 1895, we published an article by Messrs. F. Hope-Jones and G. B. Bowell on "Municipal Synchronous Clocks." Our readers possibly considered their ideas Utopian; and that it will take years to accomplish such a reform as the establishment of municipal time services goes without saying. But that a decisive step has been made in the right direction by private enterprise was demonstrated to us the other day at Piccadilly Circus, where a time circuit has been installed for some months, and where a large external clock, which has aroused a good deal of comment in the lay press, has now been erected. The essential features of the system advocated by Messrs. Hope-Jones and Bowell, which now appears at Piccadilly under the name of "Synchronome," will doubtless be familiar. One pendulum only is used, and that is kept in motion electrically by mechanism of such simplicity that it consists of little more than two wheels and an electro-magnet. As described in our article above referred to, the self-winding action of this pendulum occurs say every half minute, and the excellent rubbing contact obtained in the act of winding is also used to advance any number of dials placed in circuit with it.

One wheel only is employed, and that is in rigid connection with the minute hand. It is provided with 120 rectangular teeth, the face of each tooth being at an angle of 45 degrees with its radial line. Though there are only two clicks engaging in its teeth, the wheel is nevertheless perfectly locked, not only in the position of rest, but at every point in the circle of its movement.

The arrangement of the electrical circuits is comparatively simple, the regulator, the movement of the big dial and the coils of several relays are grouped into one circuit; this circuit is closed by the regulator contact and is opened by another contact on the big dial movement, thus providing a very simple electrical "interlocking" of these movements. As the contact on the regulator is made by an electro-magnetic movement instead of by the more usual mechanical arrangement driven from the actual wheelwork, this action is incidentally employed to replace a small gravity piece at each time of contact (each half minute); thus it becomes unnecessary to continue the regulator wheelwork beyond the scape wheel and one gear wheel, one important result of which is that the regulator keeps very accurate time and requires no winding.

At present one regulator only is employed to operate the entire plant, but we are told that it is intended shortly to fix another regulator with an automatic emergency change-over switch, designed, in case of stoppage, immediately to transfer the entire responsibility from the first regulator to the stand-by one.

The novel illuminating arrangement consists of a circuit of 12 tubular lamps arranged on the hands, and another circuit of 12 candle lamps outlining the circle of the dial. These circuits are put across 100-volt supply, and together take only 1.2 amperes. Yet this method is, if anything, more effective than that obtained by a bank of twelve 16 cp. lamps placed behind an opal glazed dial, though the latter method would take about six times the current.

The Dueber factories will discontinue night work after this week except on their "Four Hundred" watches, as no efforts they can make seem adequate to supply the demand for this popular watch. The factories have been running nights since early in September.

Workshop Notes.

Balance Spring.—The dimension of the spring, its form at the attachments, the position of the attachments with relation to each other, are all factors affecting its controling power.

Hand Washing.—In the manufacture of goldsmith's work, it should be a compulsory rule of the establishment where it is conducted, that no one leaves the place without washing his hands, at dinner time and at night.

Acid Oil.—The mode adopted for testing either the acidity or the purity of oil will afford no evidence as to how long it will maintain its fluidity, and very good results have at times been secured by the use of oils that were slightly acid, or from mixtures of oils of two or more qualities.

Mixed Oils.—Good results, says Cl. Saunier, are frequently obtained by mixing together two different kinds of oil. Thus, American watch oil, which is very fluid and apt to evaporate at the temperature of the pocket, is improved by the addition of a somewhat thicker oil. A mixture of real American oil with the Rodanet oil has been recommended as excellent. Although no results have been published on the question, it seems probable that some of the modern mineral lubricating oils might be added with advantage in small quantities to the ordinary oils.

Charcoal for Melting.—When gold is at the point of fusion, fling onto it about a tablespoonful of pure and perfectly fine vegetable charcoal. The layer of charcoal which forms upon the surface of the gold in the crucible protects the mixture from the action of the air, which would refine the gold, by destroying some of the alloy. When perfectly fused, the mixture must be well stirred with an iron stirrer (consisting of a long, round piece of iron, sharpened at the point), which should previously be made very hot, to render the whole mass uniform in quality. The pot is then quickly withdrawn, and its contents poured into a suitable ingot mold, previously warmed and greased to prevent adhesion.

Chinese Bronzing.—The Chinese employ the following mixture for bronzing copper, the several constituents being powdered before being incorporated together: two parts verdigris, two cinnabar, five sal-ammoniac, five alum, and two parts of the beak and of the liver of a duck. A paste having been made with vinegar, it is spread over the perfectly clean surface of the copper, and the whole exposed for an instant to the fire, then allowed to cool, washed, and the operation repeated as often as may be needed in order to obtain the desired tint. By adding sulphate of copper to the mixture a browner shade will be obtained, and it may be made yellower by adding borax. Copper thus treated is said to present a beautiful appearance and to be so permanent that neither air nor water has any influence on it.

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The Sapphires from Montana.*

By Geo. F. Kunz.

THE existence of sapphires in the State of Montana has been known for some years past, and has attracted considerable attention. Several localities are now known and several distinct modes of occurrence. They were first found in transported gravels along the bars of the Upper Missouri; then they have been found in the earthy product of decomposed dikes, and lastly farther down in the unaltered igneous rock itself; the succession thus presents a close parallel to the history of the diamond workings in South Africa.

The first published description of the Montana sapphires was by the late Dr. J. Lawrence Smith, in this Journal (III, vol. vi, p. 185, September, 1873). He there said: "These pebbles are found on the Missouri River near its source, about 61 miles above Benton; they are obtained from bars on the river, of which there are some four or five within a few miles of each other. Considerable gold is found on these bars, it having been brought down the river and lodged there; and the bars are now being worked for gold. The corundum is scattered through the gravel (which is about five feet deep) upon the rock bed. Occasionally it is found in the gravel and upon the rock bed in the gulches, from 40 to 50 feet below the surface, but it is very rare in such localities."

A fuller account of the conditions and yield was given by the author in his volume on "Gems and Precious Stones of North America," published in 1890 (pp. 48, 49); he subsequently visited the locality and examined it carefully, publishing the results in the Appendix to the same work (pp. 340, 342).

In 1891 the first serious attention began to be paid to the mining of sapphires in this district. The bars consist of an auriferous glacial gravel; and in working them for gold, sapphires were obtained as a by-product. By 1890 companies began to be formed and claims taken up and examined with a view to sapphire mining. The region extends for some six miles along the Missouri River, the central point being Spokane Bar, 12 miles east of the city of Helena. Other names, such as Emerald Bar, Ruby Bar, French Bar, Eldorado Bar, etc., were given to different points in the area. The gravel rests on a slaty bed-rock and the author found minerals besides gold and sapphires; among these are small crystals of white topaz, garnets in rounded grains, often of rich color and miscalled rubies, cyanite, stream tin, chalcedony, limonite pseudomorphs after pyrite nodules, etc. At Ruby Bar two facts of great significance were encountered, bearing on the age of the gravel and the source of the gems. The writer saw and measured a mastodon tusk three feet long, embedded in the sapphire layer of the gravel; and a dike was found cutting the slaty bed-rock beneath; in this dike were crystals of sapphire, pyrope and sanidin. All these facts were described by the writer in the Mineralogical Magazine (vol. ix, p. 396, 1891), together with an account of the rock by H. Miers (loc. cit.), who characterizes it as a "vesicular micaaugite-andesite," abounding in brown mica and porphyritic crystals of augite, with a ground mass of feldspar microlites and brown glassy interstitial matter, with magnetite.

Two years before, indeed, in 1889, the writer had seen some specimens of a trachytic rock, enclosing well defined crystals of sapphire similar to those of Eldorado Bar, from a dike somewhat farther up the river. These facts, which were referred to in the "Gems and Precious Stones of North America" (p. 49), and the Appendix (p. 341), sufficiently showed the source of the gems as coming from the erosion of dikes of igneous rock.

More recently sapphires have been found throughout a considerable district lying some 75 to 100 miles east of the Missouri bars, the principal point being Yogo Gulch, on the Yogo fork of Judith River, near its headwaters, in Fergus County, Montana, on the eastern slope of the Little Belt Mountains. The nearest town is Utica, 15 miles to the northwest, in the same county. The sapphires occur over a somewhat extended area, which is being explored and laid out in claims. They are imbedded in a yellow earthy material, from which they may be washed out by sluicing, as for gold, the heavy crystals gathering at the bottom. Mr. S. S. Hobson, of Great Falls, Montana, the original discoverer of the gems at Yogo Gulch, states that at that point there are two veins (dikes?) containing sapphires, which have been traced for a distance of 7,500 to 8,000 feet in an east and west course, about 800 feet apart. One of these is 75 feet wide, and consists of a "yellow earth" (i. e. completely decomposed). It has been found that what was supposed to be the end of the "vein" is really a 50-foot fault, and that the vein can be traced very much farther. In working down to a greater depth, the unaltered igneous rock has been reached.

These Yogo Gulch sapphires have been referred to by the writer in the 16th and 17th annual reports of the United States Geological Survey, in a chapter on "The Production of Precious Stones"—especially in No. 17, for 1895, p. 909; they will be further described in No. 18, for 1896.

Other localities are also coming to light in the same State; one of these is at Rock Creek, Granite County, 30 miles from Philipsburg, where the gems are reported of good blue color, with other tints, and some pale rubies; another is on Cottonwood Creek, 18 miles from Deer Lodge—the stones being of varied colors, red, pink, yellow, and occasionally blue; the third has been recently announced in Choteau County.

As regards the gems themselves, marked differences appear in those from the two principal Montana regions. All are of small size, but they differ in crystalization. Those from the Missouri gravels are characterized by the presence of the prismatic faces, with the basal plane, and rarely any of the rhombohedral modifications—the prevailing forms being hexagonal, either prismatic or so short as to be tabular. A beautiful example of this type is figured in "Gems and Precious Stones of North America" (colored Plate I, fig. C). The specimens from the minor localities have generally a similar type of form. The Yogo Gulch crystals, on the other hand, are largely rhombohedral, with the basal plane more or less present, but the prismatic and pyramidal faces hardly at all. The rhombohedron x, which is prominent in these crystals, as shown in the figures and descriptions of Dr. J. H. Pratt, has the remarkable interest of being new to this species. Other very noticeable features which the writer was the first to observe and point out, are the striations on the basal plane parallel to its intersections with the rhombohedron, and sometimes rising into steps as the oscillation becomes a replacement, and the singular depressions on the basal plane in other crystals, their sides being formed by faces of the inverse rhombohedron, sometimes meeting in a point, and at other times truncated and floored by a basal plane.

We have here two distinct types of crystalization in the same mineral, from the same State, and produced apparently under similar conditions in igneous rocks. It will be extremely interesting to learn, by further exploitation and study, whether these two types bear any fixed or definite relation to the particular variety of eruptive rock in which they occur. The accounts thus far given of the rocks examined seem to suggest such a possibility.

As to the value of the early Montana sapphires in jewelry, it is hardly possible yet to predict how far it may be really important. Much beautiful material has already been obtained, but little of high value. Those from the Missouri bars had a wide range of color—light blue, blue green, and pink, of great delicacy and brilliancy, but not the deep shades of blue and red that are in demand for fine jewelry. As semi-precious or "fancy" stones, they have their value, however.

The Yogo Gulch-Judith River region is more promising, the colors varying from light blue to quite dark blue, including some of the true "cornflower" tint so much prized in the sapphires of Ceylon. Others incline to amethystine and almost ruby shades. Some of them are "peacock blue" and some dichroic, showing a deeper tint in one direction than in another; and some of the "cornflower" gems are equal to any of the Ceylonese, which they strongly resemble—more than they do those of Cashmere. Several thousand carats were taken out in 1895, from a preliminary washing of 100 loads of the "earth;" of these, 200 carats were of gem quality and yielded, when cut, 60 carats of fine stones worth from $2 to $15 a carat. All, however, are small, none having yet been obtained of more than 1½ carats in weight.

Mineralogically, the Montana sapphires possess great interest. The accompanying papers [in the American Journal of Science] of Prof. Pirsson and Dr. Pratt present the petrological and crystalographic aspects in detail, and to these the reader is further referred.

*From "The American Journal of Science" for December.

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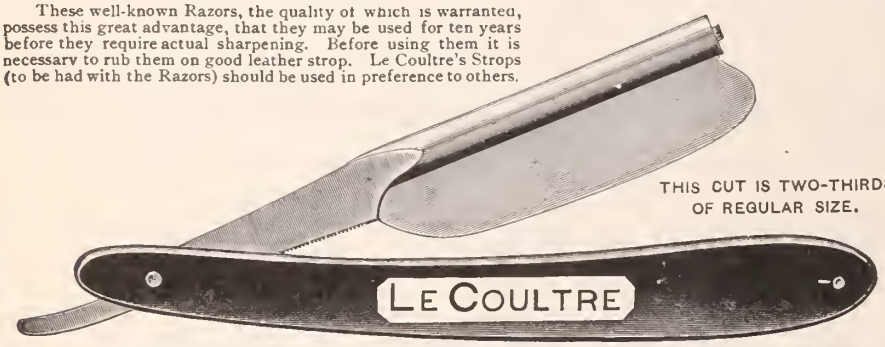
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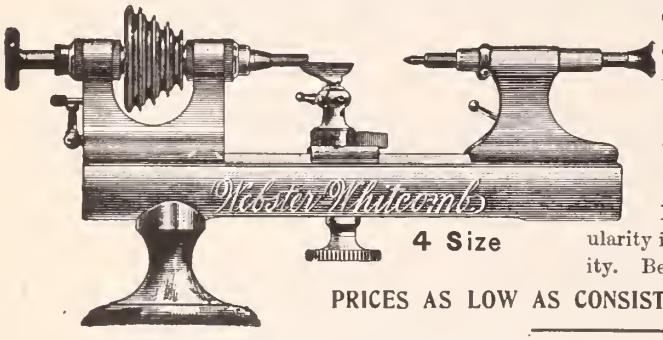
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The Rambler's Notes.

WHAT THE RAMBLER SAW AND HEARD AMONG THE DEALERS IN ART POTTERY CUT GLASS, BRONZES, ETC.

SUCCESSFUL LINES OF DECORATED GLASS WARE.

PROBABLY the most successful this season of the many lines of decorated glass ware sold to the jewelry trade by Chas. Ahrenfeldt & Son, 52 Murray St., New York, are the bowls and nappies in gilt engraved glass of which bare mention was recently given. The pieces are of Austrian glass, unornamented save with one of many flower designs engraved in the crystal and filled in with matt gold, giving the effect of raised gold within the clear glass. The bowls are of various sizes, from 4 to 10 inches in diameter, and the designs many, but in all there is perfect proportion between the amount of design and the size of the piece. Other pieces which here appear similarly treated are nappies, card trays, cake dishes and small vases.

*

RADICALLY NEW PRODUCTIONS IN WEDGWOOD.

NOVELTIES, that is actual innovations in decorations and shapes, have been absent from Wedgwood's Jasper ware for so many years that it is with surprise not unmixed with delight that one beholds the truly *new* lines of this ware lately introduced into this country by Davison Bros., 12 Barclay St., New York. In the open stock of Jasper ware here shown, which is undoubtedly the largest ever offered for the inspection of jewelers, are decorations and treatments never before seen in this ware. Among the most conspicuous are the pieces in which the former process of ornamentation has been reversed, *i. e.*: the body of the pieces being in white and the cameo engraving in color (light olive green). Another new decoration of a patriotic character consists of cameo cuttings of medallion profiles of Washington, Lafayette and Franklin, with incidental wreaths and borders. The heads of Lincoln and Grant will also soon be shown on these pieces, which now include principally flower pots, cups, pitchers, jewel cases and bon bon boxes, in body colors of forest green, light green and gold. A variety of the regular decoration, which, like the former, is controled by Davison Bros., shows cameo cuttings of a light olive green on a dark green body color.

*

NEW LINES OF A. K. CHINA.

PLEASING additions to the holiday specialties in china carried by C. L. Dwenger, 35 Park Pl., New York, are the ale sets and claret sets recently introduced. The former consist of four ale mugs of conventional shape, a tall jug and a tray, decorated in the latest floral and spray effects of A. K. china, while the latter contain six cups, claret pitcher and tray similarly decorated. Many other sets of various kinds in white silk lined cases are here displayed.

*

MADDOCK & MILLER'S NEW ESTABLISHMENT.

MADDOCK & MILLER, formerly of 21 Barclay St., New York, are now settled in their new quarters, 53 Murray St., into which they but recently removed. The firm here enjoy greater facilities than ever before, as they now occupy an entire five story building, which has been fitted up to meet all the requirements of their business. In addition to their English ware they will hereafter import a full line of the French china of L. Sazaret .Co., including all the novelties, sets and specialties handled by the jewelry trade.

THE RAMBLER.

A Book on Portrait Miniatures.

THE London publishing house of Chapman & Bell have just issued a new work entitled "Portrait Miniatures: From the Time of Holbein, 1531, to that of Sir William Ross, 1860," by George C. Williamson, Litt. D. The need of a handbook on the Arts of Miniature more convenient and less costly that Dr. Lumsden Propert's sumptuous volume has been long felt and has now been adequately supplied by Dr. Williamson, says *Literature*, the new English literary weekly. He has, however, done more than skim the cream from Dr. Propert's history, and from such widely known books as Walpole's Anecdotes and Bryan's and Nagler's Encyclopaedias. He has worked through much less accessible material, such as the private Catalogues of the Burlington Club and of the Buccleugh and Portland collections. Dr. Williamson's volume only runs to 170 pages, and, seeing that the author has dealt with all the miniaturists who practiced in England during three centuries and a half, has not omitted the enamelists Petitot Quicke and the rest, has managed to say a few words about the foreigners, and has told us all, perhaps, that was worth telling of the indigenous art of to-day, his book is merely a miracle of condensation. The illustrations, too, are well chosen, and in them the work of the various hands finely differentiated. The grand character drawing and breadth of Cooper, the *espieglerie* and grace of the two Pliniers, the solid elaboration of Andrew Robertson, the dainty artificiality of Cosway, all appear in these photo-engravings with sufficient precision.

As regards contemporary miniature, it is pleasant to learn that in Dr. Williamson's view the art of the Hilliards and Olivers, of the Coopers, of the Englehearts is in a fair way to be resuscitated. Most of us have lately admired the fine portrait of Dr. Propert in costume by Mr. Alfred Praga, which is here reproduced, and which was fine enough to have belonged to an earlier age. It was exhibited by one of the two societies that have been founded with the view of rescuing miniature from the "degradation" into which it had fallen, owing, no doubt, in part to the competition of the photographer, in part to the disease which is endemic in all forms of art-conventionalism. The coming into existence of these two bodies, the Society of Miniature Painters and the Society of Miniaturists, united by a common aim, and that aim the restoration of miniature art, is certainly most hopeful, but it is obvious that their continued separate existence would be prejudicial, and we are glad, therefore, to learn that a scheme for union is being discussed. One specially interesting chapter should be specially mentioned. It is that devoted to the notable collections of England, particularly those of Windsor, Montagu House and Welbeck.

In conclusion it is but fair to say that though in this volume compression has been pushed to the utmost limits of the endurable, Dr. Williamson has managed to enliven his pages with much comment that is interesting and much criticism that is sound.

MATTERS IN JEWELRY STOREKEEPING.

That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE CIRCULAR regarding any advantageous device or plan that they are utilizing in connection with their business.

Jewelers' Boxes and Stationery.

ST. LOUIS, Mo., Nov. 1, 1897.

Editor of THE JEWELERS' CIRCULAR:

Under separate cover I send you sample of what I am told is the prettiest box in St. Louis in use among the jewelers. It is made by the Dennison Mfg. Co.; the boxes are in all sizes and shapes to fit every "boxable" article sold. Stationery to match same is yet in print. I consider these articles quite an advertising feature.

Yours truly,
W. F. KEMPER.

The box Mr. Kemper refers to is truly a pretty one. It is of pasteboard, the upper half being slightly convex. The entire exterior of the box is covered with glazed paper and at the top appears in brown ink the following device:



Under date of Nov. 26, Mr. Kemper sends to THE CIRCULAR some specimens of his stationery. The note paper is double sheet, something slightly less than 5x7½ inches, while the envelope is of the square variety, 5x3¼ inches. The entire printing on this stationery consists of the above device at the top of the former and in the upper left-hand corner of the latter. The printing in the case of the stationery is in blue ink. The use of such polite stationery in a retail jewelry business gives such business tone and character and conveys the impression to the public that the jeweler—a dealer in works of taste and refinement—is himself a man of taste and refinement.

We consider the use of some pretty device, such as Mr. Kemper's, on jeweler's stationery advantageous. Many first class houses use such devices, and we present a half dozen specimens of them herewith. Such a device serves in the nature of a trade mark, or at least as a mark of identification of a jeweler's business.

Unique Advertising Device.

WM. M. UPDEGRAVE, optician, Johnstown, Pa., recently gave away a card on which was a picture of a bloomer girl riding a bicycle. The wheels of the bicycle were represented by three concentric circles. Under the picture was an explanation of how to produce an optical illusion, thus: "Hold the card in your right hand and move it in a circle to your left and the wheels will start in motion." On the back of the card was a business poem.

Jewelers' Schemes and Ideas.

Jeweler Gilliland, Beatrice, Neb., uses as an attraction in his window a corn clock, the dial plate and figures of which are of different colored corn. The clock runs all right and keeps good time.

*

J. J. Weinfurter, jeweler, New Orleans, La., on the occasion of his celebrating the 25th anniversary of his establishment in business, sent to his friends and patrons a superb anniversary calendar. The dates 1872-1897 were printed upon it.

*

During the month of December H. R. Woodward, jeweler, Norwich, Conn., will give to every purchaser who buys $10 worth of goods at his store two pounds of 50-cent cream chocolates; with $5 worth, one pound of the chocolates; with $3 worth, one-half pound of the chocolates; with $2 worth, one pound 20-cent mixed candy; with $1 worth, one-half pound of the mixed. Not more than two pounds to one purchaser.

*

On the high board fence around the Business Men's Driving Park, Indianapolis, Ind., is a very large and gayly painted advertisement. It is a large ocean steamer, under full steam, bearing a cargo of diamonds from Amsterdam and Antwerp to J. C. Sipe, Indianapolis, Ind. This picture was published in THE CIRCULAR of Oct. 27 last, under the department, "Advice and Criticism on Retail Jewelers' Advertising."

*

A. Feldenheimer, Portland, Ore., held his holiday opening a few days ago and that it was fully appreciated was evidenced by the way his friends and customers thronged the store. The windows and interior were fixed up very attractively, the evergreen and floral decoration blending and harmonizing in a pleasing manner with the tastefully displayed goods.

Zircon in Tasmania.

A discovery of zircon covering an area of 105 acres is reported to have been made on the northeast coast of Tasmania, half way between Emu Bay and Circular Head. According to analysis made in Melbourne the mineral contains from 63 to 64 per cent. of zirconia, and variable proportions of the other rare earths. The mineral is found disseminated in a bed of gravel about 20 cm. thick, which lies 20 or 30 cm. below the surface. The zircon bearing stratum lies on a bed of clay 60 cm. thick. The zircon is separated from the gravel by washing, and its production has been commenced already.

Points of Commercial Law.

(Carefully compiled from the latest decisions of the highest courts.)

A debtor's conveyance of exempt property cannot be fraudulent as to creditors.

A guaranty to pay for goods sold to another is revoked by the death of the guarantor.

Goods in possession of a tenant on consignment are not subject to a landlord's lien for rent.

One who refuses to perform his part of a contract cannot recover for a breach by the other party.

A returned letter is inadmissible to prove that the party to whom it was sent did not live at the place addressed.

A practical construction placed upon an ambiguous contract by one of the parties will generally be adopted by the courts.

The preponderance of evidence is not necessarily in favor of the party who produces the greater number of witnesses.

That the seller transacted business under a fictitious name, in violation of law, is no defense to an action for breach of contract to purchase goods, as the buyer has not given credit or been misled to his injury by the false designation.



HARDY & HAYES,
PITTSBURGH, PA.



BUNDE & UPMEYER,
MILWAUKEE, WIS.



HENRY BIRKS SONS,
MONTREAL, CAN.



TILDEN, THURBER CO.,
PROVIDENCE, R. I.



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BUFFALO, N. Y.



MERMOD & JACCARD CO.
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STAMPS OR DEVICES USED ON SOME JEWELERS' STATIONERY.

PARSONS & GREENE CO.
P & G CO.
TRADE MARK
HOLYOKE, MASS., U. S. A
CHOICE PAPERS

Remember

WHEN YOU THINK OF ADDING STATIONERY TO YOUR LINE, THAT YOU SHOULD HAVE THE **MOST EXCLUSIVE** AND UP TO DATE, IN QUALITY, STYLES AND ATTRACTIVELY BOXED. AND FOR SUCH A LINE YOU WILL PLACE YOUR ORDERS WITH US.

PARSONS & GREENE CO.,
HOLYOKE, MASS.

DR. KNOWLES'
PRIVATE
COURSE IN
Optometry.

Special Rates in the Correspondence Department.
For Terms and Important Particulars write to R. H. KNOWLES, M. D.
189 Broadway, care "Jewelers' Circular."

ENAMELERS

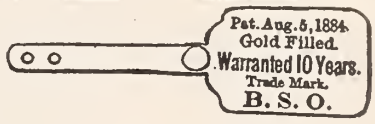
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ALSO OF
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SPECIAL SALESMAN OF WATCHES, DIAMONDS BRIC-A-BRAC, FOR ESTABLISHED JEWELERS.
WRITE FOR PARTICULARS.

DON'T FORGET THE JEWELERS' CIRCULAR PUBLISHING CO.'S BOOK LIST when in want of any technical book in the Jewelry or Kindred Trades.

The Rex





A NEW RIMLESS EYEGLASS MOUNTING
and a great improvement over any now on the market. In changing lenses there are no pieces to lose. It will take any thickness of lens, and there is **only one screw to adjust.**
Strong, Durable and no danger of breaking lens in adjusting.
SEND FOR SAMPLE.
BAY STATE OPTICAL CO., ATTLEBORO, MASS.

Edward N. Cook,
GOLD & SILVER PLATE
Plated Seamless Wire and Aluminum Solder.
144 PINE ST., PROVIDENCE, R. I

DIAMONDS AND COLORED STONES · 16 MAIDEN LANE, N.Y. 103 STATE ST. CHICAGO. 25 BOUL^D HAUSSMANN. PARIS

R., L. & M. FRIEDLANDER

are showing, for the Holiday trade, unusually attractive lines of watches and fine gold jewelry and stunning assortments of loose diamonds. Order at once to insure delivery in good time.

Monarch Catalogue No. 52 sent on application.

December Pocket Monthly Price List just out. Send for it.

30 MAIDEN LANE, NEW YORK.

HOLIDAY GIFTS



The Largest Stock of

TRAVELING CLOCKS

EVER IMPORTED.

In all the Varieties of

DIALS, CASES & SIZES.

Time, Strikes, Alarms, Repeat and 1-4 Strikes.

Harris & Harrington,

32 & 34 Vesey St, New York.

Sole Agents to the Trade for

ELLIOTT'S

Celebrated Chime Clocks.

BAWO & DOTTER,



26-32 BARCLAY ST., NEW YORK.

WE OFFER AT THE LOWEST PRICE

A FULL LINE OF

J. J. Elliott & Co.'s CHIMING MOVEMENTS.

AND OF

Hour and half hour movements with brass or painted dials.

We show more than 25 different designs of chiming mantel clocks.

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GILT REGULATORS
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CUCKOO CLOCKS
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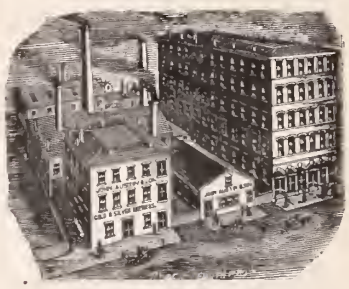
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H. M. RICH & CO.,

Jewelry - Auctioneers,

21 School Street,

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36 YEARS OF HONEST RETURNS

IS OUR GUARANTEE OF SATISFACTION TO ALL OUR CUSTOMERS.

WE DO OUR OWN SMELTING,

JOHN AUSTIN & SON,

ASSAYERS, REFINERS AND SMELTERS,

74 & 76 Clifford St., Providence, R.I.

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Are You in Business for $ & Cents?

If so it will be to your interest to try us with your waste of all kinds containing Gold and Silver.

With our practical experience and up-to-date methods of

SMELTING, REFINING AND ASSAYING

We are confident you will obtain better results.

CONLEY & STRAIGHT,

236 Eddy Street, PROVIDENCE, R. I.

N. B. JEWELERS' SWEEPS A SPECIALTY.



10 and 14 K.



Single Piece Pipe Stem.

A NEW DEPARTURE

10k. JEWELRY, with the QUALITY STAMPED on EVERY PIECE, and guaranteed by the maker. Every jeweler to protect himself should insist on buying goods with the quality plainly stamped

ASK YOUR JOBBER FOR GOODS MADE BY...

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UNITED STATES SMELTING AND REFINING WORKS.

M. WOLLSTEIN,

SWEEP SMELTERS AND ASSAYERS, OFFICE 25 JOHN STREET, NEW YORK.

Works: 3, 5 and 7 Oliver St., Newark, N.J.; 17 John St., New York.

IMPORTER OF PLATINUM, CHEMICALLY PURE COPPER. SOLE MANUFACTURER PHOENIX FLUX

Ore and Bullion Assays a Specialty. Old Gold and Silver Bought at Highest Prices.

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High Grade Chains lead in style, finish and quality, and as quick sellers.

ASK FOR THEM.

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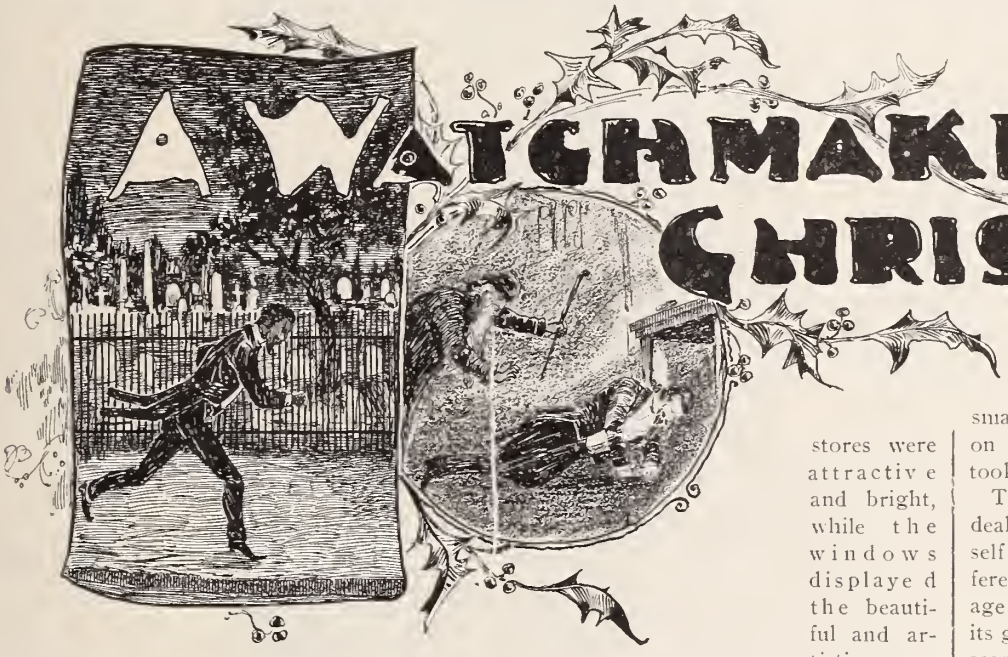


THE JEWELERS' CIRCULAR

AND HOROLOGICAL REVIEW.

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189 Broadway, New York. Entered at the Post Office in N. Y. as second class matter

VOL. XXXV. NEW YORK, WEDNESDAY, DEC. 22, 1897. NO. 21.



A WATCHMAKER'S CHRISTMAS

BY WILLIAM T. LEWIS.

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WHAT I am about to relate occurred in the gay capital of France, that city where the acquirement of scientific knowledge is inseparably united with the pursuit of happiness; where the most profound thinkers live to be young old men, because they never forget the adage that "all work and no play makes Jacques a dull garçon."

I am not a Frenchman by birth, nor did I become naturalized in the half-score years that I passed in the most delightful city in the world; but I have always since remained a Frenchman in many respects, particularly in making play of work, and in this I am different from most of my countrymen, who usually make work of play. But I have never been French in regard to my love of wine since the Christmas festivities of 187—.

The country was just beginning to experience a return of prosperity after the disastrous war with Germany; and widows and orphans were forgetting the loss of husband and father, while the places of brothers and sons were being taken by sweethearts and adopted children.

The Christmas season was at hand; in fact, we were right in the midst of it. The stores were attractive and bright, while the windows displayed the beautiful and artistic creations seldom seen outside of Paris, and nowhere else in such profusion. The carriages of the wealthy formed almost a procession on the principal thoroughfares, as their gift-buying occupants directed their courses to the various centers of trade, intent on viewing the gorgeous decorations as well as selecting dainty presents for their loved ones. The air was crisp and keen; the brighter eyes and more sprightly step, the increased courtesy and redoubled energy to please betokened the good-will of all. Truly, it seemed, "it is more blessed to give than to receive."

The merry voices of children, the distant rumbling of the cars, the noisy clatter of omnibuses and other vehicles and the shouts of their drivers were borne faintly on the crisp December air and mingled with the ticking of the watches on my rack upon the wall. I had forgotten to mention that I am and was a watchmaker—"horloger" being the more euphonious name used in France to designate the members of our craft. My workshop occupied the second floor of a modest two-story building in one of the more unpretentious side streets, where I had for neighbors a few small tradesmen and shopkeepers; while, on the other side of the way, a cemetery took up the whole square.

The occupant of the ground floor was a dealer in antiques, among which he himself was a striking example. He had suffered a great disappointment at an early age and had renounced the world with all its gayeties, taking up a life of study and research. His business was anything but lucrative; indeed, he did not care for wealth, his one idea being to forget his younger days. To accomplish this he delved into the all-but-forgotten past—the lives of persons of former generations—spending days at a time away from his store while pursuing his studies in old libraries and museums. His only relative, a nephew, had fallen at Sedan; and since that time the old antiquary had kept more to himself than ever. His gaunt form and stooped shoulders, his shaggy beard and glassy eyes, his large aquiline nose crossed obliquely by a scar which marked a wound concerning which none ever dared to ask, all combined to give him the appearance of a very unsociable being, which, indeed, he was. There was no sign above his door, and no one in the vicinity seemed to know his name; but the children of the neighborhood were often reformed from their petty wickedness by being told to be good or "Old Garou" would get them.

On the twenty-fourth of each month, as regularly as clockwork, it had long been Old Garou's custom to climb the stairs to my workshop and have his old verge watch set to time. A variation of thirty minutes

or an hour did not seem to trouble him in the least. So it came about that once a month I awaited the slow and shuffling footsteps on the stair, the heavy rapping of his staff upon my door, and the entrance of the grim visaged, old antiquary into my room with a low bow and touch of the fur cap he always wore in hot weather as in cold. His salutation was invariably the same, and was always preceded by a sudden wheezing cough—an explosive noise which sounded more nearly like the snort of a frightened horse than anything else I can think of. I will translate it into English as well as I am able:

"Whoufft!!! Thou greatest mechanician of the age, thou follower in the footsteps of Berthoud, wilt thou cease thy labors for a moment whilst thou makest a slight alteration in the relative positions of the pointers and the numerals upon the dial of my horloge?"

After setting his watch to time and returning it to him he would always repeat, as though talking to himself:

"A time to close mine eyes;
A time to heal the sore
A time when no man dies
When time shall be no more."

This in the same slow, sepulchral voice in which he always spoke, and by no means enlivening. He would then take his way down stairs, and I would be left to my meditations and my work. But more of him anon.

Among the many scientific organizations in Paris at that time the Huygens Horological Society was of no small importance, many of its members being known the world over for both their scientific attainments and their exquisite workmanship. Watchmakers of all countries were benefitted by this society, as the papers prepared by our members and read at our meetings, including the communications and discussions, were forwarded by the secretary to all lands in which a technical paper for watchmakers was published. They appeared in The Jewelers' Circular under the department, "The Procedings of the Horological Club"; and many an expert watchmaker in America to-day owes his knowledge of the trade mainly to the instruction gained by a study of those articles.

I think I have already mentioned the fact that Parisians do not believe in "all work and no play." We horologists were no exception to the rule, for we had our annual banquet and always on Christmas eve. December was a fatiguing month for me as, besides my regular run of work, being president of the society, I was, *ex officio*, a member of all the committees appointed to see to the various details that were necessary in order to make the coming banquet a success. Some of the members of the Academie and other notables were expected to be present, and we had spared no pains to insure the affair going off with great *eclat*. We engaged for the occasion the large dining-room of a hotel as well known for the fine quality of its wines as for the excellence of its *cuisine*.

The 24th of December had arrived and everything was in readiness for our annual *fête*. Early in the forenoon of that day I was sitting at my bench working, and thinking of the funeral of the ancient antiquary, which was to be held that afternoon; for the wish of the old man that he had so often prophetically expressed on this same day of the month had been gratified, and he had at last found "a time to heal the sore." He had left a request that his old *horloge* be buried with him; and the undertaker had just departed, having called upon me to have the watch stopped and the hands set to the hour of the burial—two o'clock—with the calendar dial indicating the 24th of the month.

Most of my work consisted of difficult repairs for the trade, and I usually had plenty to do; in fact, I was very busy just at that time. While casing up a chronograph my thoughts connected the life and death of the old man with the start-stop-and-fly-back motion of the second hand; but my meditations on the subject were interrupted by the entrance of a messenger from the proprietor of the largest jewelry store in the city, and one of my best customers, who brought a very fine minute repeater, with instructions that its sale depended on my being able to clean it and put it thoroughly in order by that evening, or at latest by 10 o'clock the next day. I promised that I would deliver it in person within the time specified, as I wished to please my patron and at the same time increase my finances by the amount of 40 or 50 francs.



"THOU GREATEST MECHANICIAN OF THE AGE THOU FOLLOWER IN THE FOOTSTEPS OF BERTHOUD."

I set to work with a will, though try as I might, I progressed but slowly, for my thoughts were continually associating the various actions and functions of the mechanism in hand with the life and death of my neighbor. Its sundry springs typified the different motives which had shaped his course; the "gathering rack" his mania for collecting; its "all-or-nothing piece" represented his life—for had he not lived all the three-score-and-ten years alloted to man, and he had certainly accomplished nothing for his fellows. I was wondering where I might draw a comparison between its "surprise piece" and some of his other characteristics when, glancing out of the window, I saw the hearse wind its solitary way through the gates of the cemetery with all that was mortal of the object of my thoughts. The grave had been prepared and the coffin was soon lowered into it, with no one to shed a tear or heave a sigh of regret.

I was not in much of a humor to continue my work; but I remembered that I had promised that watch, and one of my cardinal principles was to never disappoint a customer. Here was the best part of the day gone and I had not half finished my work. I bent energetically to the task (for it was a task that day) of completing my labors, and about six o'clock had it nearly done. For the information of those not familiar with the mechanism of a minute

Mainsprings

of the first quality.

The E. F. B. Recoiling, price $15.00 per gross.
" Golden L. C. R., " 12.00 "
" Keystone, " 9.00 "

The above special brands have all stood the test required by careful repairers, and the fact that they have held the trade should be sufficient proof of their superior quality. We carry the line complete for all makes of American watches, and can fill your orders promptly.

Our Special Mounted Balance Jewels for all makes of American watches at $7.50 per gross have no equal for the money. A trial gross will convince you of their superior finish.

We are also SOLE AGENTS for the E. N. PARKER TWEEZERS and MAGIC REPAIR CLAMPS.

Yours respectfully,

L. C. REISNER & CO.,

Importers, Manufacturers and Jobbers.

Dealers in Watchmakers' Tools, Material and Supplies.

Lancaster, Pa.

Christmas Buying.

IF there is any one time in the year when it is almost as easy for the jeweler to sell a high grade of goods as it is to sell a cheap article, that time is just before the Christmas Holidays. A person who is in need of a watch, and who at any other time of the year would perhaps not pay more for it than is absolutely necessary, will, ninety-nine times out of a hundred, not mind paying a few dollars more at this time of the year, when the "fever of shopping," as it were, is upon us all.

This being a fact, the conclusion is, that the retailer should have in his stock varied assortments of a somewhat higher grade of goods than he would ordinarily carry the rest of the year. The profit on goods being necessarily proportionate to their price, the jeweler will then find after the Christmas buying is over, a material increase in his profits for the year.

The Brooklyn Watch Case Co.

make a specialty of a class of goods which come under the head of "high grade goods;" goods which possess that peculiar atmosphere which invariably characterizes the fine article. They are now showing solid gold watch cases which are really splendid specimens of the watch case maker's art; moreover, they constantly keep on hand a well assorted stock of these goods, which include the plain, engraved and jewelled types.



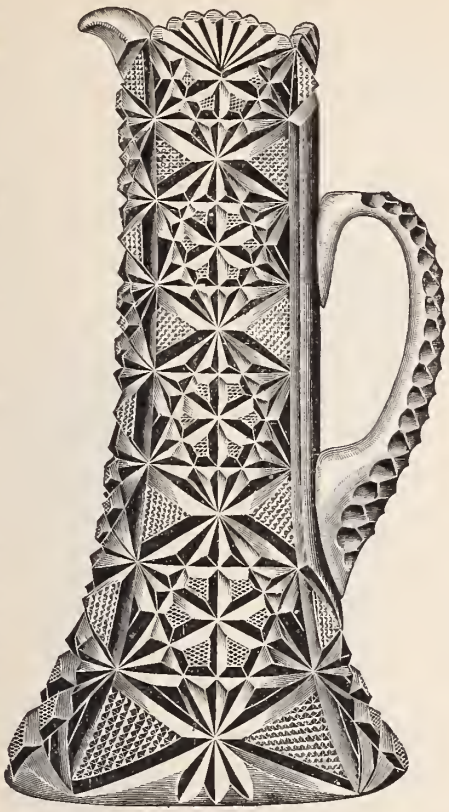
Brooklyn Watch Case Co.,

JOSEPH FAHYS & CO.,

GENERAL AGENTS,

54 MAIDEN LANE, - - - NEW YORK.

The Brooklyn Watch Case Co. have just received from their factory a large line of one-stone diamond cases of superb workmanship, the stones being from 1-64 to 1-2 kt. in weight, and the cases from $26.00 to $100.00, subject to catalogue discounts, in price. Ask your jobber for them.



Cut Glass

—FOR—

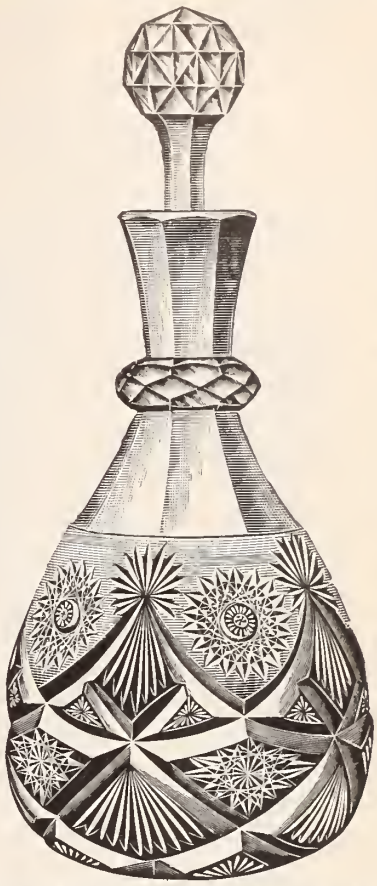
Mounting.

Special, new cuttings constantly coming out. We make our own blanks so can give the trade exactly what they want. The famous Mt. Washington Glass Works are owned and operated by ourselves.

Lots of New Pieces in Hollow and Flatware, China, Lamps, Novelties.

PAIRPOINT MFG. CO.,

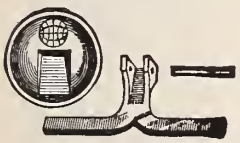
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THE BEST is THE CHEAPEST after all.

THE only secure and simple arrangement for Interchangeable Stone Initial and Emblem Rings. Made in all desirable styles.





Globe Lever

BUTTON BACK.

Post can be attached to any button.

"IT HAS NO PEER."

Catalogue sent on application.

J. BULOVA,

57 MAIDEN LANE, - - NEW YORK.

Established 1848.

F. P. KURTZ, Manufacturer of

Jewelers' Machinery and Tools.

Also Manufacturer of

SEAMLESS HOLLOW BALLS

of 14K. Gold and Sterling Silver, of which a stock is carried on hand.

OFFICE AND FACTORY,

97 Cliff St., near Frankfort St., New York.

The "Bryant" Rings.

Are so generally known and respected for their standard quality, excellent finish and attractive appearance that if all

RETAIL JEWELERS

will call their customers' attention to our trade-mark as herewith stamped inside every ring, they will secure an easy sale.



M. B. BRYANT & CO.

10 MAIDEN LANE NEW YORK.

OLDEST RING MAKERS IN AMERICA.

PATEK, PHILIPPE & CO., GENEVA, SWITZERLAND,

MAKERS IN THE HIGHEST QUALITY OF

Fine, Plain, Complicated And Decorated Watches

IN 15 DIFFERENT SIZES. INTERCHANGEABLE PARTS.

NEW YORK OFFICE, 68 NASSAU ST. ALFRED G. STEIN, Representative.

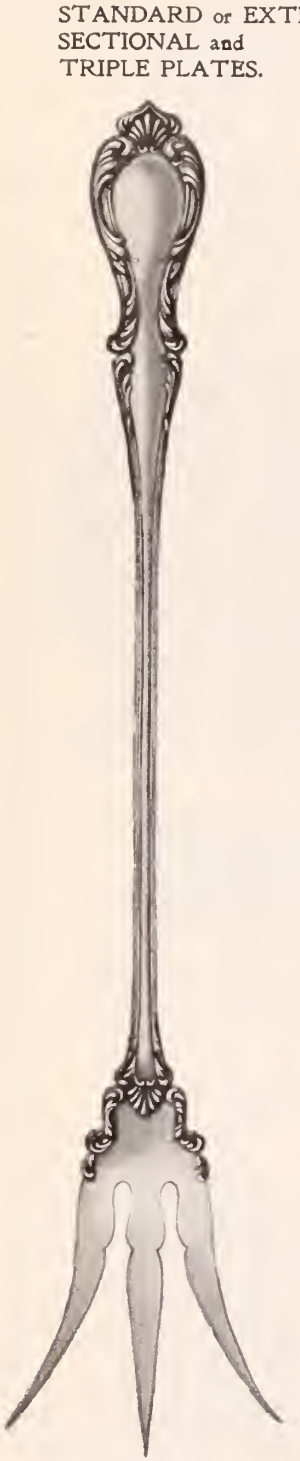
The "Joan."

TRADE MARK]

1835—R. WALLACE—A1.

THIS pattern is made in a complete line of fancy pieces which we furnish put up in satin lined boxes especially adapted to Holiday trade.

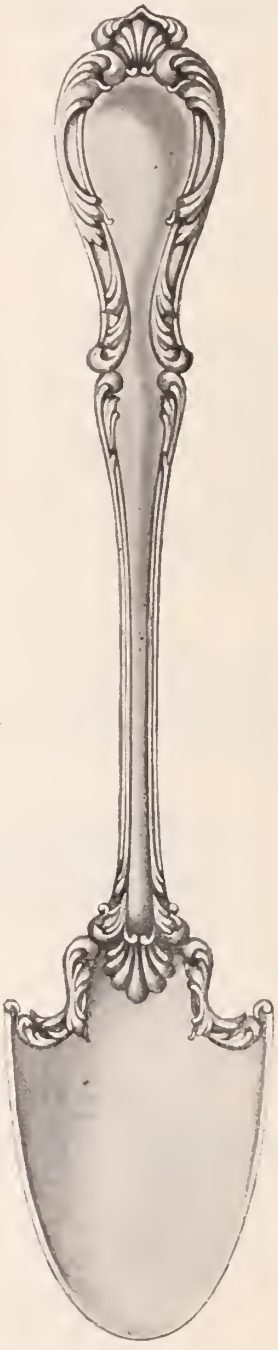
Made in
STANDARD or EXTRA,
SECTIONAL and
TRIPLE PLATES.



LETTUCE FORK



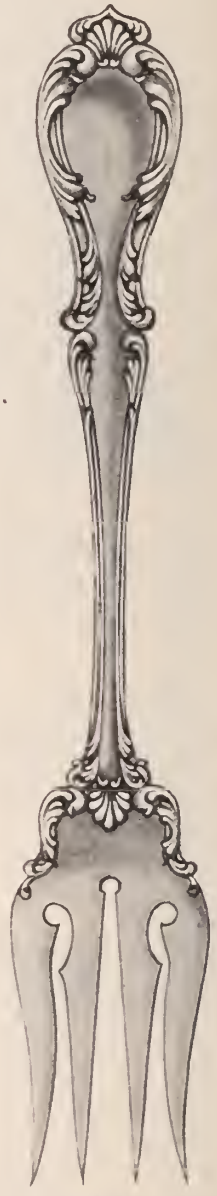
PICKLE FORK, LONG.



CHEESE SCOOP.



OLIVE FORK.



IND SALAD FORK

R. WALLACE & SONS MFG. CO.

Factories: Wallingford, Conn.

Branches: NEW YORK, 226 Fifth Avenue. CHICAGO, 109 Wabash Avenue. SAN FRANCISCO, 120 Sutter Street.

repeater I will here state that the lower pivots of both the hammers are prolonged below the plate, and on each pivot are placed two pallets or levers (making four in all) by which the hammers are actuated. These pivots are usually considerably longer than the combined thickness of the two levers, and there was no exception in this watch. My thoughts were again dwelling on the old man, and absent mindedly I placed three of the levers on one of the pivots; and when I looked for the two that go on the other pivot I could, of course, find but one. What had become of the other? Where was it? Aye, that was the question. I cleared my work bench and searched for it. It was not on the bench. It was not in the drawers, nor in my apron or "slide." It must be on the floor. I used my brush and dustpan. It was not on the floor. I searched again and again—on the bench—in the drawers—in my apron—on the floor. I could not find it; I absolutely could not. But I must find it. I simply must. It had not wings, it could not have gone out through the window, for that had been closed all day. I drew my blinds, locked the door and undressed. I shook my clothes. I dressed and searched, and searched again. It was now nearly eight, the hour at which the banquet was to begin, and the president must be there on time.

I closed my shop, rushed to my lodgings near by, washed hurriedly, combed my disheveled hair, donned my dress suit, and, though I had but five squares to go, called a passing cab and dashed toward the hotel like a crazy man. My nerves were all unstrung. After a month's hard work, the thoughts of the day and that missing lever were turning my brain. I asked myself again and again when would I find that lever, only to hear myself repeating, "when time shall be no more." It seemed like hours, but a few minutes only could have elapsed, when, to the surprise of the bystanders, I dashed up to the hotel like a fire engine rushing to a great conflagration. Some of my friends were just about to enter the hotel as I approached, but they stood in open mouthed wonderment to see the manner in which I came to the banquet. "Voila!" "Mon Dieu!" "What haste?" "What's up?" "Why this unseemly behavior?" and many other expressions of surprise greeted me as I alighted from the cab. I stood there, pale and trembling, for a moment, at a loss what to say, when the ever-ready cabman came to my relief by explaining that his horse had become unmanageable and had run away. This accounted for everything, so far as they could see; and, together, we went into the banquet room. All the guests were soon assembled and the evening's pleasure began.

I requested the vice-president to represent me for the occasion, pleading that the accident that had occurred had altogether upset me. He complied, though he insisted that I keep my place at the head of the table. I could not enjoy the banquet; for everything looked like that lever, smelled like that lever, and tasted like that lever—excepting the wine. That I enjoyed. I ate little but I drank much. The conversation was on various topics, as I remember it; and the merry laughter, in response to the bright sallies of wit, that greeted my ears from time to time, did not interrupt my thoughts concerning that lever. Toasts were proposed and responded to, but I do not recollect much about them. I could see that lever in the design of the table linen, in the pattern on the window curtains, in the carving of the woodwork, in the chandeliers, in the decorations of the ceiling, and in the frescoes on the wall. It assumed every color from a salmon pink to a bottle green.

Time passed; ages, it seemed to me. The empty bottles heaped before me on the table (I would not allow the waiter to remove them—*they* were not levers) until I was completely hidden from view. I thought I could drown that lever, but it would not drown. Now it was on the floor. I slid off my chair under the table to get it. Ah! what is that? A trap-door in the floor under the table. What for? For more wine to be handed up from the cellar. What a droll place for a trap-door. Never mind! It will make it easy for me to escape. They will not know I am gone. I will go down into the cellar and go out another way, and then to my workshop. No one will notice my absence, and I will soon be back. I know where to find that lever now!

I escaped. I ran all the way to my shop. I met but few on the way, and those few stared as I, hatless and with coattails flapping in the wind, passed. I stampeded three men who stood at the corner of the cemetery. I was told afterward that it was a bitterly cold night, but I do not remember that it was.

I arrived at my shop, locked and bolted the door, and lighted the gas. It was two hours past midnight. The wind moaned outside, and the ticking of my regulator formed a monotonous but loud accompaniment. On my hands and knees I cautiously approached the corner where I knew that lever was hiding, fearing to frighten it away. It could not—it must not—escape me. Ah! I will soon have it. No, no, that is not it. But it must be near. I will brush up the dust in a little heap. Now I will have it. I lie prone upon my stomach to have a better chance of finding it. I adjust my eyeglass and—but hark! what was that? The slow and shuffling step of the old antiquary is mounting the stairs. It cannot be. And yet the sounds come nearer and nearer. The loud rap of his staff upon the door freezes my blood. The door is locked and bolted, yet he is now in my room. I dare not look up. I see his shadow on the floor. He makes his courtly bow and touches his cap—his shadow tells me that. I await his salutation, my eyes now on my little dust heap that contains that precious lever. The inevitable snorting cough—"Whoufft!"—and all the dust was blown away. I sprang to my feet, determined to do battle to the death with my unwelcome guest. He was gone. I rubbed my eyes, examined the door, listened, and the moaning of the wind and ticking of the clock were all the sounds I heard. My courage returned. I again brushed up a little pile of dust and again I lay down to search in it. Again that well known tread upon the stair, that loud rap upon the door, the shadow on the floor and wall, and "Whoufft"—my dust pile vanished. I lay as one dead, too terrified this time to move a muscle. I felt the presence drawing nearer to me—stooping over me—and I thought my time had come. The hand that was placed on my shoulder and by which I was roughly shaken, awakened me; and I found myself under the table in the dining room of the hotel, and my friends telling me that the banquet was over. There was no trap-door under the table and I had not escaped. I had slid off my chair and gone asleep on the floor and dreamed.

I passed the rest of the night at the hotel, leaving a call for six o'clock. I awoke refreshed, and, after a light breakfast, went to my lodgings and changed my clothes. When I arrived at my shop, shortly after seven, I concluded to take some measurements and make a new lever. In taking down some of the parts I found three levers where there should have been but two, and so the problem was solved. I had the watch in the hands of my patron at five minutes of ten, and passed the rest of the day happily among the family of a friend.

While I have no objections to others doing so, I have never tasted wine since that never-to-be-forgotten banquet of the Huygens Horological Society.



To Secure a

Contented Customer

Sell him a Krementz One-Piece Collar Button, for dress shirts, as represented by cut.

Krementz Dress Shirt Collar Button

Guarantee.

If from **ANY CAUSE** one should get damaged, either in the hands of the *dealer* or *wearer* a new button will be *given in exchange.*



PATENTED.

PATENT SUSTAINED BY U. S. SUPREME COURT.

Made in three sizes known as

7ᴸ, 8ᴸ and 9ᴸ

The Standard American Collar Button.
Extra Long Post. Extra Width of Back.

Solves All Collar Button Problems.

1, One Piece; 2, Never Break; 3, Head Right Shape; 4, Post Right Length; 5, Easiest to Button; 6, Stays Buttoned; 7, Easiest to Unbutton;

8, No Lever or Twist to Bother.

9, No Repairs—Customer gets new for old one without charge in case of accident of any kind.

18K., 14K., 10K., Gold, Sterling Silver and Own Make 14K. Rolled Plate.

Krementz & Co.,

49 Chestnut St.,
Newark, N. J.

Death of George Finck.

BURLINGTON, Ia., Dec. 13.—George Finck, of this city, died in San Francisco, Cal., Dec. 8. The deceased was born in Eppingen, Baden-Baden, Germany, Nov. 29, 1844. On the death of his father, his mother came to America in 1850, locating at New York, where George was educated. In the Autumn of 1858 he began learning the jeweler's trade with the firm of Falkenau & Pollock, with whom he remained a year. Subsequently he secured a situation with Lion & Durckee, manufacturers of Etruscan jewelry. His connection with that house continued until the breaking out of the Civil war compeled them to close. He spent the next six months with Philip Bissinger & Co., New York, after which he was employed by the Union Telegraph Co., remaining with them a year and a half.

Mr. Finck spent the following two years in a trip around the world. Going by Cape Horn across the Pacific, stopping at Juan Fernandez Island, he crossed the sea of Okhotsk and visited Siberia. Then he spent several months in Japan and China. He came home by way of Cape of Good Hope in the celebrated sailing vessel, *The Warnawk*, stopping at Bangkok and St. Helena. He reached Boston in 1864 and went from there back to New York. The next six months were passed traveling with his brother in Canada. Then, returning to New York, he engaged in business with Chatellier & Spence, manufacturing jewelers, continuing with that firm until 1868, when he went to California, and was associated with R. B. Gray & Co., jewelers, San Francisco.

In 1870 he established his jewelry store on the corner of Kearney and Geary Sts. Selling his business in 1883, Mr. Finck removed to Burlington in 1884. In 1886 he became traveling salesman for Stein & Ellbogen, Chicago, with whom he was connected at the time of his death, which occurred after a few days' illness, the result of a cold contracted during the journey by steamer from Seattle to San Francisco. July 17, 1872, in Petaluma, Cal., Mr. Finck was united in marriage with Miss Zora Moffet, of Augusta, Ia. His wife and four children, George, Lillie, Moffet and Mrs. Edward M. Hurd, of Denver, Col., survive him.

Mr. Finck was an enterprising, practical business man who made his way from childhood unaided. In character he was genial, generous and hospitable, of strong will and unquestionable integrity.

Joint Committee Report Against Free Alcohol in the Arts.

WASHINGTON, D. C., Dec. 16.—The joint committee of the House and Senate appointed at the extra session to investigate and report on untaxed alcohol for use in the arts, will report its conclusions to Congress to-morrow. The report will be unanimously against free alcohol for the present, but there will be two reports as to the advisability of legislation in the future to remove the tax from alcohol used in the arts and in the preparation of medicines. On the general proposition as to the result of these investigations the committee divided on party lines, with the exception of Mr. Evans, of Kentucky, who sided with the Democrats against untaxed alcohol. For present purposes, however, the report is unanimous, as the minority who favor legislation in the future deem such legislation inadvisable now, owing to the deficiency in the revenues.

In the reports as to the future legislation the Democrats, with Mr. Evans, will take the position that free alcohol would lead inevitably to great frauds in the revenue. Senator Platt and Mr. Russell, on the other hand, will assume that it is entirely practicable to enact legislation for untaxed alcohol in the arts.

The Trials of the Sterling Silver Cases In New York.

The trials of Albert F. Jammes and Chas. H. Duchenes for selling rings marked "sterling" that were not of the required fineness of silver, which, as told in THE CIRCULAR last week, were adjourned from Dec. 14, were again postponed and were taken off the calendar by Assistant District Attorney Mitchell, in Part IV of General Sessions, Thursday. Mr. Sullivan, of the office of Nicoll & Anable, counsel for Jammes, stated Thursday that the cases had been taken off for the term and expressed the opinion that they would not be tried, but would undoubtedly be dismissed, as were the other silver indictments. The assays, he said, were the same in these as in the other cases which the District Attorney considered improper for purposes of evidence.

Watch Case and Silver Ware Manufacturers to Exhibit at Caracas.

WASHINGTON, D. C., Dec. 13.—Plans for the establishment of a warehouse in the city of Caracas, Venezuela, by the National Association of Manufacturers of the United States, for the purpose of displaying samples of American manufactured goods and to serve in other ways in establishing more intimate commercial relations between Venezuela and the United States, have progressed to the point where the early opening of the warehouse has been decided upon. Among the manufacturers who have definitely contracted for space and whose exhibits are now being prepared are the Keystone Watch Case Co., Philadelphia, Pa., who will exhibit watches; and Simons, Bro. & Co., Philadelphia, Pa., who will ex-

Leaders in Scientifically Cut Diamonds.

Dealers in Solid Gold and Filled Cases and all Makes of American Movements.

We solicit direct mail orders for movements as we do not deliver same from travelers' stocks. Customers are thus assured of getting movements fresh from the factories.

OPPENHEIMER BROS. & VEITH,

65 NASSAU STREET, (Prescott Building.) NEW YORK.

DIAMONDS.

Wm. S. Hedges & Co.,

IMPORTERS OF

Diamonds and Precious Stones.

DIAMOND JEWELRY.

170 Broadway, New York.

26 Holborn Viaduct, London.

Alfred H. Smith & Co., IMPORTERS

DIAMONDS AND

PRECIOUS STONES....

182 BROADWAY, COR. JOHN ST., NEW YORK.

Columbus Memorial Building, 103 STATE ST., CHICAGO, ILL.

FOX & CO., ..Now at 22 John St., NEW YORK.

LAPIDARIES

AND IMPORTERS OF

PRECIOUS STONES.

Cutting of American Gems and Fine Miniature Glasses.

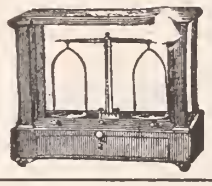
FERD. FUCHS & BROS.

SILVERSMITHS.

MAKERS OF STERLING SILVERWARE,

808-810 Greenwich St., - New York

Herman Kohlbusch, Sr.



Established 1859 Manufacturer of FINE BALANCES AND WEIGHTS for every purpose where accuracy is required. 59 Nassau Street, cor. Maiden La. N. Y. Repairs, (any make) promptly made.



Stern Bros. & Co.

Cutters of . . .

DIAMONDS,

MANUFACTURERS OF

Gold Rings and Thimbles,

68 NASSAU STREET, NEW YORK.

RING FACTORY, 33-43 GOLD STREET, NEW YORK.
DIAMOND CUTTING WORKS, 142-146 W. 14TH ST., NEW YORK.
LONDON OFFICE, 29 ELY PLACE.
CHICAGO OFFICE, 149 STATE ST.

The Bowden Rings

ARE COMPLETE IN VARIETY, CORRECT IN QUALITY AND PERFECT IN FINISH. WE MAKE EVERY VARIETY OF FINGER RINGS

J. B. BOWDEN & CO.,

3 MAIDEN LANE, NEW YORK.

hibit thimbles, silver ware, etc. In addition to those mentioned, a large number of manufacturers have signified their intention to take space in the warehouse, but have not yet decided upon the exact form or extent of the exhibits they propose to make.

Anthony Comstock Stops a Novel Lottery Scheme.

Officer Oram, of the Society for the Suppression of Vice, of New York, Thursday took into custody Elwin S. Piper, a well known merchant of Williamsburgh, on a charge of conducting a lottery. Mr. Piper's window dresser, H. A. Newman, was also arrested on the same charge. The lottery that Mr. Piper is accused of running consisted of a scheme by which he gave to every purchaser of goods valued at $1 or more a small key, and each Friday the holders of the keys were permitted to attempt to unlock a casket containing a set of silver plated ware. There was one key to fit the case out of every 1,000 issued, and the person holding this was entitled to the goods. The silver set that acted as the inducement for purchasers was alleged by Mr. Piper to be worth about $25, though the Society for the Suppression of Vice, through its secretary, Anthony Comstock, claimed that it was worth hardly $2.50.

Mr. Comstock says that the scheme has been running since October, and "key fittings," or more properly drawings, have been held every Friday. Messrs. Piper and Newman were arraigned before Justice Brenner in the Adams St. police court, Brooklyn, and pleaded not guilty. They were each released under $1,000 bail to await examination to-day.

Death of Henry J. Lingg.

Henry J. Lingg, for a number of years an importer of amber, shell and hair goods for the jewelry trade, at 66 Nassau St., New York, died Thursday afternoon at his home in Stapleton, Staten Island. Mr. Lingg's death was due to blood poisoning which resulted from an abscess caused by a slight injury a few weeks ago. He had been confined to his home at 107 St. Paul's Ave., Stapleton, about two weeks.

The deceased was born in Munich, Germany, Nov. 6, 1840, and came to this country when about 25 years old. About 12 years ago he started in business as an importer of amber, pipes, shell goods, hair goods and other articles of like character, which he supplied to the jewelry trade all over the United States. He was known personally to many of the trade, having made frequent visits to his customers as far west as Omaha, Neb. A widow and nine children survive him. Funeral services were held at the deceased's late residence on Sunday afternoon.

J. Farwell, Santa Ana, Cal., has closed out his business.

Export Notes.

One of the best cargoes of manufactured material that has been sent to Brazilian ports in some time was the one taken by the steamer *Olbers* on her last sailing. Among some of the heavy shipments was $14,030 worth of plated ware.

The exports of clocks and watches from the United States to the Latin-American countries for the month of September, 1897, the statement being corrected to Nov. 1, 1897, were as follows:

Articles and Countries.	September. 1896. Values.	September. 1897. Values.
Clocks and Watches (*Relojes de pared y de bolsillo; Relogios de parede e de bolso; Pendules et montres*):		
Central America	$1,156	$266
Mexico	2,709	2,297
Argentina	2,471	1,651
Brazil	6,527	2,223
Other South America	7,011	5,096

Importations at the Port of New York.

Week Ended Dec. 17, 1897.

China, glass and earthenware:	
China	$41,516
Earthenware	15,054
Glassware	9,731
Instruments:	
Musical	15,640
Optical	6,211
Philosophical	1,618
Jewelry, etc.:	
Jewelry	4,805
Precious stones	95,558
Watches	17,798
Metals, etc.:	
Bronzes	974
Cutlery	19,258
Dutch metal	4,027
Platina	16,060
Plated ware	1,371
Silver ware	186
Miscellaneous:	
Alabaster ornaments	154
Amber	3,665
Beads	1,172
Clocks	5,127
Fans	14,430
Fancy goods	4,715
Ivory, manufactures of	413
Marble, manufactures of	12,027
Statuary	2,951
Shells, manufactures of	40,203

Chas. Rose, the miniature artist, 192 Water St., New York, is preparing to send out to the trade an attractively designed card bearing the legend: "The only permanent miniatures. Orders taken here." The card, properly displayed in a jewelry store, ought to accomplish its purpose.

ESTABLISHED 1840.

CHESTER BILLINGS & SON,

SUCCESSORS TO

RANDEL, BAREMORE & BILLINGS,

IMPORTERS OF

DIAMONDS,

AND OTHER PRECIOUS STONES.

FINE PEARLS A SPECIALTY.

MANUFACTURERS OF

DIAMOND JEWELRY.

A Large Stock of Fine Mounted Goods Constantly on Hand.
Goods sent on approval and Insured in Transit.

Diamonds Cut, Recut and Repaired.

58 Nassau Street,
29 Maiden Lane,
NEW YORK.

1 St. Andrews St.,
Holborn Circus,
LONDON, E. C.

ESTABLISHED 1841.

TRADE  MARK.

CARTER, HASTINGS & HOWE,

MANUFACTURERS OF

GOLD JEWELRY,

15 MAIDEN LANE NEW YORK.

A. CARTER
C. E. HASTINGS, G. R. HOWE
W. T. CARTER, W. T. GOUGH.

FACTORY, NEWARK, N. J.

TRADE  MARK

The Mauser Mfg. Company,
SILVERSMITHS,
14 East 15th St., New York.

Walter Powell's Good Hearing Prevents a Window Smasher's Success.

CUMBERLAND, Md., Dec. 14.—This morning at 6.15 o'clock Walter Powell, jeweler, was aroused from his sleep by a dull, crashing sound in his store room. He hastily arose and dressed in a pair of trousers, slippers and a night wrapper, softly descended the stairway leading to the store, and turned on the electric lights. Everything in the store remained untouched, and he was at a loss to account for the noise until he went to the window and there he found a large hole punched in the plate glass and the heavy pane shattered. Small pieces of glass were scattered all over the articles in the window, but nothing was missing.

It is presumed that the thief was frightened away before he could insert his hand in the hole. The instrument used for breaking the glass was carried away. This is the third attempt that has been made to rob Mr. Powell's store—once in Lonaconing and twice in this city.

Jeweler Gloo's Little Joke Gets Him Into Trouble.

PLYMOUTH, Pa., Dec. 15.—I. Gloo, jeweler, for some time past has been bothered with rats. Monday when he went to examine his trap he discovered several large fellows. Mr. Gloo is inclined to be funny at times and Monday he was seized with one of these spells. A few doors below his residence lives a Mr. Sassman, a shoe merchant. Mr. Gloo thought he would have some fun with his neighbor. He secured one of Sassman's shoe boxes, in which he placed one of the largest rodents. To this rat's tail was attached a piece of twine, which was also tied to the box. A boy was paid to deliver the box to Mr. Sassman. There were several ladies in the store when the box was opened by Sassman's son. The moment the box was opened the rat jumped out, landed on the shoulder of the boy, and for awhile everything was confusion. Finally Mr. Sassman despatched the rat. He then had Mr. Gloo arrested and placed under bail for frightening his boy and injuring his business. Mr. Gloo waived a hearing for his appearance at court.

A Silver Plate Company Systematically Robbed by Employes.

OSWEGO, N. Y., Dec. 17.—The Anchor Silver Plate Co. have for a long time past been victims of a system of pilfering by employes who seem to be well organized and well able to escape detection. Some weeks as many as 56 pieces of silver ware would be missing and foremen have been released from duty for alleged careless counting, whereas they had been hoodwinked by the thieving employes. Local merchants bought whole sets of silver ware, the young men claiming that the goods were given to them at the factory.

One young man named Hurley was last week caught by Supt. Pattberg taking a silver pitcher from its hiding place and was taken to police headquarters. He pleaded not guilty and was admitted to bail in the sum of $600. The Anchor company employ about 200 operatives.

Lew Arntz Values His Loss of Good Reputation at $5,000.

DES MOINES, Ia., Dec. 18.—Lew Arntz, a jeweler, 605 Sixth Ave., has sued Edward Smith, a street car employe, for $5,000 damages for alleged false imprisonment and malicious prosecution. Arntz was recently indicted and tried on a charge of obtaining money by false pretenses. The jury acquitted him, as reported in THE CIRCULAR. Smith was the prosecuting witness and accused Arntz of representing to him that a watch purchased of him contained more jewels than it really did, and charged him with altering and changing the markings on the watch. Arntz charges that the prosecution was malicious and without foundation and that he has been greatly injured in his good name and business by the publicity given to the charges.

W. T. Rogers Goes Off With His Stock and His First Cousin.

MOULTRIE, Ga., Dec. 15—W. T. Rogers, a jeweler here, has mysteriously disappeared, taking with him Miss Josie Canady, 18 years old, who is a first cousin. Rogers is supposed to have gone to Florida. He packed all of his most valuable jewelry in valises and took it with him. The jewelry was covered by mortgages and the mortgagees are trying to catch him to prosecute him.

Rogers leaves a wife and two children. He is about 50 years old, about 5 feet 10 inches high, with flushed face and black mustache and hair. He was a Royal Arch Mason, Knight of Pythias, a prominent member of the Baptist church and a leader in the preachers' meeting. If caught and brought back he will be vigorously prosecuted.

Suit Against the Estate of A W. Luckhardt.

JOHNSTOWN, Pa., Dec. 15.—The case of Goenner & Co., *vs.* A. W. Luckhardt was called to-day. The Luckhardt estate is being sued for an endorsement on a note of $800. In the defense the claim was made that Mr. Luckhardt had not had notice, according to law, that the note in question had gone to protest, and therefore his estate should not be held for its payment.

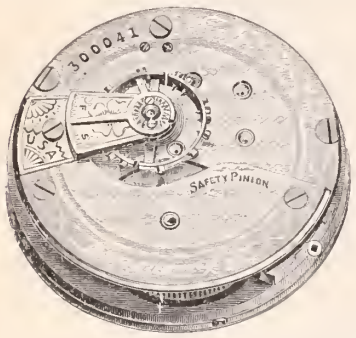
The court left to the jury the question whether Mr. Luckhardt had had sufficient notice of the note being protested, as contemplated by the law. The jury returned a verdict for the plaintiff in the sum claimed, $800.

RETAIL JEWELERS,

should test, critically examine, and compare the

TRENTON MOVEMENTS

with any other low priced movement on the market. Their undeniable superiority will be clearly proven beyond question.



No. 70, 7-Jewels. Price $4.50. (Circular Discount.)

They contain all the essential features of expensive watches.

Write for Price List. Order from your Jobber.

Trenton Watch Co., TRENTON, N. J.

MOUNT & WOODHULL,

LATE WITH

RANDEL, BAREMORE & BILLINGS,

DIAMONDS,

OTHER PRECIOUS STONES, PEARLS, ETC., DIAMOND JEWELRY.

26 MAIDEN LANE,

(Southwest corner Nassau Street,)

JOHN C. MOUNT,
ADDISON W. WOODHULL. NEW YORK.

BUY BARROWS' CHAIN

A Pair of Burglars Succeeded in Their Second Attempt.

FAYETTEVILLE, N. C., Dec. 16.—An attempt was made to rob J. J. Whaley's jewelry store last Monday night, but was unsuccessful. Thursday night the robbers again made the attempt and succeeded in getting a quantity of cheap jewelry, spectacles, eye glasses, etc. The safe where the more valuable articles are kept was not opened. The transom over the front door was smashed and the back door was found opened, having been unlocked from the inside.

The thieves have been captured and are in custody in Hope Mills. One is a white man, George W. Dorsey, the other man a mulatto, name unknown.

Jeweler T. H. Mattocks' Brave Fight With Fire.

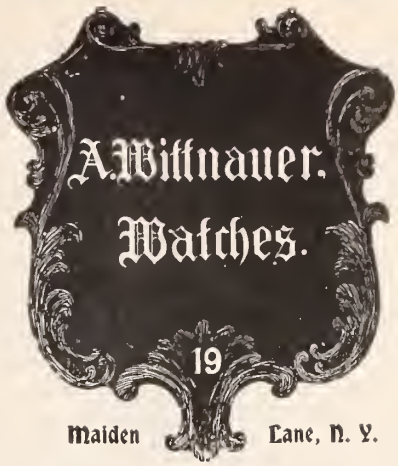
DECATUR, Ala., Dec. 17.—What might have been a disastrous fire was narrowly averted last Friday by one man's presence of mind. T. H. Mattocks, jeweler, New Decatur, awoke at 2 o'clock and found his bed room full of smoke. He was nearly suffocated, and only for his timely awakening he would surely have died. He went down stairs and found the store room, like his bed room, full of smoke. He immediately set to work and discovered the fire, which was caused by a defective flue, and extinguished it after considerable hard work. The flames had already broken out, and in a few minutes the whole building would have been destroyed.

A Couple Suspected of being Shoplifters Arrested.

READING, Pa., Dec. 16.—Frank and Sadie Williard, who claim to be man and wife, were arrested Monday evening on the charge of the larceny of a ring from a Penn St. jewelry store. Williard admitted being in jewelry stores and looking at goods, but denied taking anything. He is tall and slender, and his features are sharp, his face being closely shaven. He claims to be a mesmerist and phrenologist, and said he expected to do some business in Reading. The woman, who claims to be his wife, is much younger and is petite and pretty.

In a second large fire in Grand Forks, N. Dak., Dec. 19, the jewelry store of H. A. Stone was burned.

C. A. Hopson, Girard, Ala., has resumed business and carries a general line of watches, clocks, jewelry and optical goods.



IMPORTER AND MANUFACTURER.

NEW AND ATTRACTIVE DESIGNS IN SMALL SIZE, FANCY DECORATED, AND ENAMELLED

WATCHES

IN GREAT VARIETY.

A SUPERB LINE OF WATCHES IN ALL APPROVED STYLES, SUITABLE FOR THE

HOLIDAY SEASON.

NOVELTIES IN

CLOCK-WATCHES

FOR THE LIBRARY AND FOR TRAVELING, COACHING, BICYCLING, ETC.

FINE COMPLICATED WATCHES A SPECIALTY.

John F. Saunders, Cutter and Importer of

DIAMONDS AND OTHER PRECIOUS STONES.

FINE PEARLS A SPECIALTY.

68 Nassau St., cor. John St., Sheldon Building, Room 16, NEW YORK.

Philip Bissinger & Co.,

IMPORTERS OF

PEARLS, DIAMONDS AND PRECIOUS STONES,

Agents for Bohemian Garnet Goods, Enamel Lockets and Coral Jewelry,

20 JOHN STREET, NEW YORK.

ANY BOOK pertaining to the Jewelry, Horological, Optical or kindred Trades can be obtained through the Jewelers' Circular Publishing Co., 189 B'way, N. Y. Send for catalogue. It is free.

BRACELETS

SOLD BY ALL JOBBERS

The Smuggling Case Against the Lasars Again Postponed.

The examination of Max J. Lasar and Mr. and Mrs. Emanuel J. Lasar on charges of smuggling, which was adjourned from Dec. 11, was to have taken place Saturday, but was again adjourned and the date set for to-morrow afternoon. The details of the arrest of Messrs. and Mrs. Lasar and the seizure of the jewels were published in THE CIRCULAR Dec. 8.

About 10:30 o'clock Saturday morning Max J. and Emanuel J. Lasar, accompanied by their counsel, Abraham Levy, appeared before Commissioner Shields. Mr. Levy stated that he was ready to go on with the examination, but Assistant United States District Attorney Hinman said that the Government was not ready, as they were waiting for an important witness in the case to arrive from Europe, and asked that the examination be adjourned. Mr. Levy, however, insisted on the examination taking place, stating that the District Attorney had attempted to get an indictment from the United States Grand Jury before an examination of the defendants was had. They had, he claimed, subpoenaed witnesses before that body, and to support his statement sent for and produced a subpoena served on Mr. Reichman, a former clerk of Mr. Lasar, who was in the latter's office when the seizure was made.

Mr. Levy then offered to consent to an adjournment to any time satisfactory to Assistant District Attorney Hinman, provided the latter would stipulate that the defendants would be accorded a regular examination before the case was presented to the Grand Jury. Mr. Hinman explained that the subpoena mentioned by Mr. Levy was a "general subpoena," calling upon the witness to give "general" information, and was not particularly applied to this case. He would make no stipulation, such as Mr. Levy suggested, so the latter insisted that the examination be proceeded with.

As the District Attorney had brought no witnesses, Commissioner Shields finally adjourned the examination until to-morrow afternoon at 4 o'clock.

The value of the seized goods proved upon appraisement to be considerably less than that first reported by the authorities. At the appraisement, which, as told in THE CIRCULAR last week, was made at the Public Stores, Dec. 10, the foreign value of the seized goods was determined to be $52,712.18. This, with the $5,271.22 duty, makes their value here $57,983.40.

Major Maynard's Bravery Too Much for a Pair of "Hold-up" Thieves.

BOSTON, Mass., Dec. 17.—Maynard's jewelry store, Brattle Sq., which has so often been the mark for bold robberies in the past, was invaded by a couple of "hold-up" thieves this noon and only the grit and prompt action of Maj. George H. Maynard prevented them from carrying out an extremely daring scheme.

The affair occurred while William H. Maynard, one of the brothers, was at dinner. Maj. George H. Maynard was alone in the store when the robbers entered. One of them engaged him with a request to be shown a tray of rings, and the other shortly afterward covered the jeweler with a revolver and demanded his money. Tipping up the tray the Major dashed the rings in the faces of the pair and dodged beneath the showcase, at the same time reaching for his revolver, which was handy. When he rose to his feet he had the drop on the fellow who had previously drawn on him, and the tables were turned.

Realizing that they were cornered, the fellows bolted for the door and the Major refrained from firing his weapon, but gave chase. They were soon lost in the crowd of Christmas shoppers, for, while Brattle Sq. is a comparatively quiet spot, it is close to more lively thoroughfares. Mr. Maynard found, on his return to the store, that the rings were all on the floor and no actual loss had been sustained. The robbers were not apprehended, but he was able to give the police a good description of them. Later, at Police Headquarters, he looked through a lot of pictures in the rogues' gallery, but did not connect the fellows with any of the portraits there.

Thess. Perry, of Canajoharie, N. Y., will open a jewelry store in Gloversville, N. Y.

"Jimmie" Considine, Envelope Gamester, Goes to Jail.

KANSAS CITY, Mo., Dec. 16.—"Jimmy" Considine, who successfully worked the "envelope trick" on Leroy Garton, jeweler, 12th and Grand, pleaded guilty in the Criminal Court this week and was sentenced to three years in the penitentiary.

Seven months ago Considine went to Mr. Garton's store and asked for a diamond of a certain color and weight, to cost about $265. On being shown the stone he furnished the jeweler an envelope in which to place it. At the same time he displayed $185 in cash and a check for the balance. The envelope containing the jewel was thrust into his pocket. Suddenly he discovered his pocket had a hole in it.

"How careless," said Considine, taking out the envelope, or, rather, its duplicate, and laying it on the showcase. Leaving the "dummy" envelope on the case Considine said he would get his check cashed next door and started out. Hardly had he gone when Mr. Garton, becoming suspicious, tore open the envelope and found a piece of glass.

As the jeweler ran out he was stopped by a man named Deaton, who was anxious to have his watch repaired. Garton did not stop and soon overtook Considine and had him arrested. Later he escaped, but was arrested in Topeka, in company with Deaton. Deaton's trial will come up next term of court.

The Diamond Investment Co.'s Business Methods to be Investigated.

COLUMBUS, O., Dec. 18.—A suit has been filed in Justice Morrow's court against what is known as the Diamond Investment Co. It seems the company sell bonds in series, upon which the buyers pay so much per month. A certain part of the money is set aside to redeem coupons as they expire, according to the number of the bond, a sort of alternating plan of redemption, which was to be made on diamonds of certain values.

The plaintiff says his bonds were transferred without his consent to so-called "national series," and that since that time they have failed to set aside any part of the money for redemption, and that they have not redeemed any of the coupons. He says their plan is to defeat the interests of stockholders.

To Restrain the City from Interfering with Assignee's Sale.

PITTSBURGH, Pa., Dec. 17.—A bill in equity was filed at Uniontown yesterday, praying the court to grant an injunction to restrain the borough of Connellsville from interfering with the assignee's sale of the goods of W. O. Weniger, jeweler, whose assignment was noted in last week's CIRCULAR.

Mr. Weniger assigned in favor of his creditors, his brother, E. E. Weniger, being the assignee.

A.W.C.CO

American Watch Case Co.,

Manufacturers of Fine Gold Cases,

11 John Street,

New York.

Sold Direct to the Retail Trade Only.
Casing of Swiss Movements a Specialty.

A Merry Christmas and A Happy and Prosperous New Year to all the Jewelry Trade.

We beg to thank all our numerous friends for the very liberal patronage bestowed upon us during the past year, and although during the last two months we have been unable to manufacture goods fast enough to keep pace with, or ship orders as promptly as desirable, we shall be better prepared during the coming year, as we shall proceed at once to materially increase our manufacturing facilities one-third beyond, and ultimately to double, their present capacity, making our works the largest Flatware Manufactory in the world.

Truly yours,

Rogers & Brother,

No. 16 CORTLANDT ST., N. Y. WATERBURY, CONN.

Manufacturers of the

Original and Genuine Star ★ Brand.

Do you want - - -

the most attractive toilet ware pattern produced this season? If so order *at once.*

"The ARIADNE."

Hair Brush, large.
Hair Brush, small.
Cloth Brush.
Velvet Brush.
Hat Brush, large.
Hat Brush, small.
Military Brush.
Bonnet Brush.
Buttonhook.
Puff Box.



Mirror, large, handle.
Mirror, large, ring.
Mirror, small, ring.
Mirror, small, handle.
Nail Polisher.
Nail Polisher, small.
Nail File.
Shoe Horn.
Paste Box.

TRADE MARK.

STERLING
925
1000

PATENT APPLIED FOR.

MILITARY BRUSH.

ALVIN M'F'G CO
SILVERSMITHS

54 MAIDEN LANE,
NEW YORK.

Tariff Decisions and Interpretations.

DRAWBACK ON EXPORTATION OF JEWELRY WITH "GERMAN BACKS."

WASHINGTON, D. C., Dec. 20.—Assistant Secretary of the Treasury Howell has instructed the Collector of customs at Providence, R. I., that on the exportation of various articles of jewelry, such as cuff or dress buttons, shirt, dress or collar studs, etc., in the manufacture of which imported attachments known as "German backs" have been used, a drawback will be allowed equal in amount to the duty paid on the imported attachments so used, less the legal deduction of one per cent.

The entry under which the merchandise is to be inspected and laden must state the marks and numbers of the shipping packages and the numbers and kind of the exported articles and "German backs" contained therein, and such statement shall be verified by the shipping officer.

CLASSIFICATON OF ROPE CHAIN.

WASHINGTON, D. C., Dec. 17.—The Treasury Department is advised that the article known as rope chain, which is chiefly used in the manufacture of watch chains, is classified at the port of New York as unfinished jewelry subject to duty at the rate of 60 per cent. ad valorem under paragraph 434 of the act of July 24, 1897, and that protest would be duly filed against this action. Pending the final disposition of the question, Assistant Secretary Howell has instructed the Collector at Boston, Mass., to cause the practice at that port to conform with that at New York.

PROTESTS OVERRULED.

Among the decisions of the United States Board of General Appraisers sent to Washington, D. C., yesterday was one overruling the protests of the Seth Thomas Clock Co. and Hammann & Koch, on merchandise imported Oct. 28 and Nov. 24, 1891, and March, 1892, and another on the protest of Lutfy & Macks on merchandise which the importers claimed should have been classified as jewelry. In the latter case the appraisers decide that the articles in question were neither jewelry nor manufactures of horn, and overruled the claim that they were dutiable under Pp. 336 and 352 of the Tariff act of 1894.

REAPPRAISEMENTS.

The recent reappraisements by the United States Board of General Appraisers included a large consignment of china from Chas. Ahrenfeldt & Son, Limoges, on which a slight advance was made over the value at which they the goods entered. A grandfather's clock from D. Bird, Manchester, entered at 18s. 6d., was advanced to £4; cases added 10s.

DAVID KAISER FRED L. SMITH JOHN A. ABEL.

David Kaiser & Co.,

MANUFACTURERS OF

FINE DIAMOND MOUNTINGS,

35 ANN ST., COR. NASSAU ST., NEW YORK.

HANCOCK, BECKER & CO.,

PROVIDENCE, R. I.

"The Warranted."

MAKERS OF "The Warranted" THE BEST DRESS SHIRT COLLAR BUTTON MADE.



IT HAS ONE PIECE BACK AND STRONGEST POST.

ALL HEIGHTS AND SIZES.

OUR SPRING LINES WILL BE GREAT SELLERS.

EACH BUTTON STAMPED AND GUARANTEED.

ALL GOODS STAMPED AND GUARANTEED BY THE MAKERS.

LASSNER & NORDLINGER L&N 68 & 70 NASSAU ST. N.Y.

The Jobbing Stone house.

THE BEST AND LARGEST STOCK OF

Diamond Cut Doublets in the Market. All Fancy Colors.

SCHULZ & RUDOLPH,

IMPORTERS AND CUTTERS OF

..DIAMONDS..

AND OTHER PRECIOUS STONES.

SOLE AGENTS FOR THE CELEBRATED

JULES JURGENSEN,

COPENHAGEN,

Watches and Chronometers,

28 JOHN ST. AND 65 NASSAU ST., NEW YORK.

The Trading Stamp Case to Go to the United States Supreme Court.

WASHINGTON, D. C., Dec. 17.—The Court of Appeals has recalled its mandate in the "Trading stamp" case, on motion of counsel for the defendants. It is understood that the matter will be taken to the Supreme Court, on the ground of the alleged unconstitutionality of the act forbidding lotteries and gift enterprises. This may be done in three ways—by an appeal from the Court of Appeals, in which case the District law is as follows:

"That any final judgment or decree of the said Court of Appeals may be re-examined or affirmed, reversed or modified by the Supreme Court of the United States, upon writ of error or appeal, in all causes in which the matter in dispute, exclusive of costs, shall exceed the sum of $5,000 in the same manner and under the same regulations as heretofore provided for in cases of writs of error on judgment or appeals from decrees rendered in the Supreme Court of the District of Columbia, and also in cases, without regard to the sum or value of the matter in dispute, wherein is involved the validity of any patent or copyright, or in which is drawn in question the validity of a treaty or statute of or an authority exercised under the United States."

It may also be carried up by writ of *certiorari* or by writ of *habeas corpus*.

It is stated that the action of the Court of Appeals here has seriously affected the business of the Trading Stamp Co. in other cities. The Virginia legislature is also taking up the matter.

A New Trick Worked by Three Sneak Thieves.

PROVIDENCE, R. I., Dec. 18.—Holiday sneak thieves are operating in this city and vicinity. About 1:30 o'clock this afternoon three men entered Jeremiah A. Angell's retail jewelry store, Westminster St., Olneyville, and pretended to want to purchase some jewelry. To them were shown several articles in the store, and finally one of the men was left near the showcase in the front and seemed to be waiting for the clerk to attend to him. The men were not in the store very long, and when they went out there was no suspicion that they were thieves until sometime later, when a tray containing about three dozen rings, valued at nearly $300, was missed.

When the trio entered, one of them carried a box about 10 inches in length, which was left near the door. While Mr. Angell's back was turned to wait upon his pretended customer the trick was accomplished by the two confederates. They moved the small box from the door to the front of the case in which the rings were kept and then, watching his opportunity, one of the men stepped upon the box, reached over and behind the case, snatched the tray of rings and departed. In another tray, near the one taken, were a number of diamond rings valued at about $2,500. The police were notified, but obtained no clue to the men's whereabouts.

Trans-Atlantic Voyagers.

TO EUROPE.

Julius Eichenberg, Providence, R. I., sailed last Tuesday on the *Trave*.

Hon. Isidor Straus, of L. Straus & Sons, New York, sailed Saturday on the *Ems*.

Lucien Sussfeld, of Sussfeld, Lorsch & Co., New York, sailed Wednesday on the *St. Louis*.

FROM EUROPE.

Louis Lassner, of Lassner & Nordlinger, New York, arrived yesterday on the *Kaiser Wilhelm der Grosse*.

Daniel O'Hara, of the O'Hara Waltham Dial Co., Waltham, Mass., and G. W. Thurnauer, New York, arrived last week on the *Lucania*.

Jewelers' Gold Bars Exchanged for Gold Coin.

Dec. 13	$48,428
Dec. 14	15,504
Dec. 15	29,220
Dec. 16	.....
Dec. 17	33,627
Dec. 18	10.177
Total	$136,956

H. S. Bennethum has opened a jewelry store at 647 Bingaman St., Reading, Pa.

Not Too Late

to get anything you want in Waltham movements. In stock—every grade the Waltham Watch Co. makes, and plenty of them. All kinds of cases too, of course.



AVERY & BROWN

No. 68 Nassau Street, New York.

N. Gunzberger Has the Safe of F. J Hartley Opened on an Attachment.

F. J. Hartley, Kansas City, Mo., it was reported in New York last week, gave a deed of trust Dec. 11 to creditors to the amount of $7,540.20. The creditors included in the deed are: Hirch & Heyman, $1,200; A. Peabody, $501.50; S. Lindenborn, $2,084.86; B. L. Strasburger & Co., $400.75; W. H. Ball & Co., $42.65; I. M. Berinstein, $54.09; Lissauer & Co., $573.95; F. Kaufman, $361.22; L. Kaufman & Co., $190.50; L. Adler & Son, $266.81; Bonner, Grinberg, Rich & Co., $173.61, all of New York; Henry Williams & Co., Providence, $98.65; Sigler Bros. & Co., Cleveland, $726.21; S. Valfer & Co., $24 81; Streicher Watch and Jewelry Co., Kansas City, $500; J. A. Norton & Sons, Kansas City, $150; Edwards & Sloane Jewelry Co., Kansas City, $350.

The trustee is a collector in Kansas City. Proceedings have been commenced by one of the creditors for the appointment of a receiver, and F. Kaufman has commenced proceedings to compel the trustee to give security, as would have been necessary had an assignee been selected in his place. N. Gunzberger, a creditor for about $1,000, who was not included in the deed of trust, commenced attachment proceedings.

THE SAFE FORCED OPEN ON AN ATTACHMENT BY N. GUNZBERGER.

KANSAS CITY, Mo., Dec. 15.—F. J. Hartley, who failed in business last Saturday, left out in his list of creditors Norbert Gunzberger, New York, and the result was an attachment for $996. Sheriff Stone, armed with this, went to the jeweler's and seized upon the safe there. The safe was locked, however. He had no choice but to force open the safe. An expert was called in and the safe was opened. The safe contained more than enough to satisfy the attachment.

Proceedings of the Jewelers' Security Alliance.

The following new members have been admitted to membership in the Jewelers' Security Alliance: H. C. Abbott & Bro., Birmingham, Ala.; A. E. Axman, Troy, O.; Egon Oppenheim & Co., 294 Columbus ave., New York; Charles J. Rieffer, Wilkesbarre, Pa.; Buck & Holder, Jackson, Miss.; John R. Clayton, Waterbury, Conn.; David Kaiser & Co., 35 Ann St., New York; the Bear Jewelry Co., Richmond, Va.; Howe & Co., Springfield, Mass.; C. S. Raymond Co., Omaha, Neb.

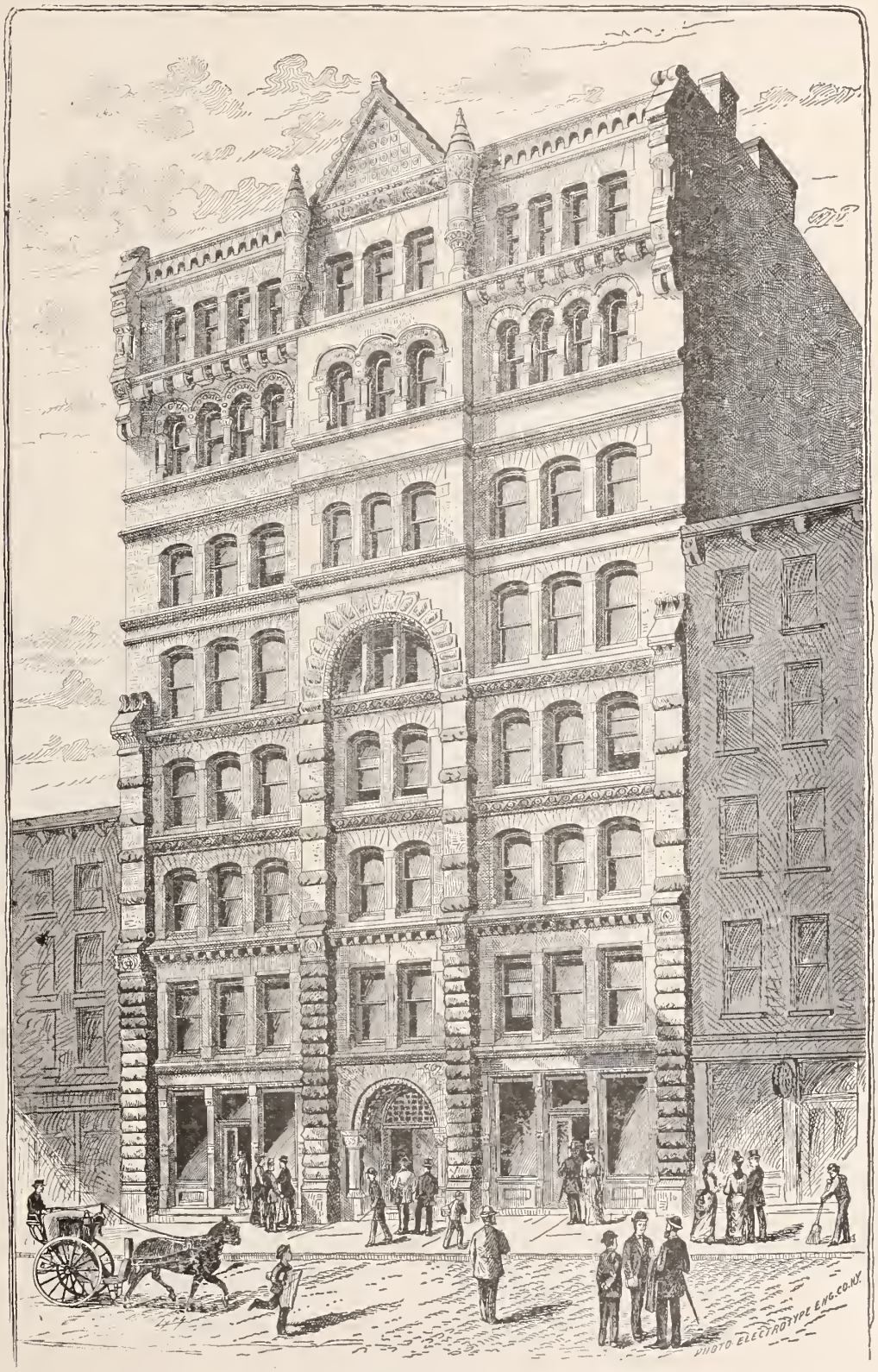
Death of Kingsley S. Buck.

WAUKEGAN, Ill., Dec. 18.—Kingsley S. Buck, a well known jeweler of this city, died to-day of pneumonia, after an illness of eight days. He was 49 years old, and leaves a wife and three children. He has been prominent in religious matters, being president of the Young Men's Christian Association and secretary of the County Sunday School Association.

Desirable Offices for Jewelers

...IN THE...

Telephone Building, 18 Cortlandt Street, New York.



First class Elevator and Janitor service, Building Fireproof and heated by steam. Electric light and all modern conveniences. Sanitary drinking water on every floor. Jewelers meditating a change between this and May next are invited to examine the offices and to confer as to rentals, which will be made on favorable terms, with . . .

W. T. BOUCHELLE, 15 Dey Street, Room 103.



Our Traveling Representatives

Traveling representatives may consider these columns open for the publication of any news or items of interest regarding themselves or their confreres.

The Traveler's Christmas Homecoming.

WHILE the Drummer has good reason
To prefer the certain season
During which he's full of hustle and "fat" orders fairly rain,
Still, I ween, his predilection
Is bestowed upon that section
Of the year when work is over and for home he takes the train.

On the road at Yuletide's coming
Sounds the signal, "Stop your drumming!"
Well supplied with "Christmas orders," homeward bound he wends his way;
And 'tis then that Life seems cheery
To the Drummer tired and weary;
And 'tis then that soft emotions in his bosom hold full sway.

Then bright pictures he's conjuring,
And forgets all he's enduring—
All his troubles, all his hardships though they come both thick and fast,
As his thoughts and fancies fleeting
Dwell upon the tender greeting
Of his loved ones, watching, waiting for his coming home at last.

Then's the time when he's not worrying,
Isn't fretting, fuming, hurrying,
Isn't anxious to have talks about his "great lines Just out, new!"
For the "line" that's most attractive
To him, in this state refractive,
Is a "bee-line" straight for home—and what is more, he makes it, too.

Well, he merits this vacation,
And deserves the recreation,
Ere he starts out on the road again—the first trip of the year.
Therefore, fill with joy his measure,
Make his stay one round of pleasure;
And we'll all join in the chorus, "Valiant Drummer, keep good cheer!"

E. J. JEIDELL.

J. W. McClannin, formerly with the Kent & Stanley Co., Ltd., is now on the road for Tiffany & Wales, Boston, Mass.

Travelers in St. Louis, Mo., last week were: Henry H. Jacobson, Jacobson Bros.; Louis Barnett, E. M. Bracher & Co.; A. J. Sherrard, Enos Richardson Co.; A. Peabody; F. F. Gibson, for Wm. Kinscherf; Louis Fay, H. A. Kirby Co.

The following traveling men passed through Detroit, Mich., last week: W. H. Gregory, Strobell & Crane; L. E. Smith, M. B. Bryant & Co.; P. M. Layman, Riker Bros.; I. W. Friedman; and Mr. England, Lissauer & Co.

Dean Southworth has entered the employ of William Paul, Boston, Mass., as city salesman. Mark Flanders, who has been in another line of business the past year, has returned to the jewelry trade, and is also in Mr. Paul's employ, as salesman on the road.

The hustling jewelry representative is very scarce these days. Among those favoring Syracuse, N. Y., with a call last week were: S. Glenn Walmsley, Tenner & Baum; Charles Williams, Gorham Mfg. Co.; P. M. Layman, Riker Bros.; Wm. Guiler, Carter, Hastings & Howe; Julius B. Curtis, Byron L. Strasburger & Co.; W. R. Washburne.

Traveling men in Pittsburgh, Pa., last week were: Stephen Woods, Battin & Co.; J. M. Morrow, American Watch Case Co.; J. D. Barber, Landers, Frary & Clark; Mr. Brooks, Brooks & Pike; F. H. Carpenter, Alfred H. Smith & Co.; J. Brown Beach, Wilcox Silver Plate Co.; E. A. Reed, Reed & Barton; Lawrence N. Smith, Bippart & Co.; E. A. Brooks, Jr., for J. H. Warner; F. J. Foster, Unger Bros.

The executive committee of the New England Jewelry Travelers' Association have in preparation an elaborate entertainment programme for the mid-Winter gathering of "the boys." The annual election of officers will take place at this meeting, and much interest is taken in the affair. Secretary William C. Wales states that the responses have never been so prompt and numerous before within a week of the sending out of the notifications.

Traveling men visiting Boston, Mass., the past week were comparatively few. Among those in town were: John L. Shepherd, Keystone Watch Case Co.; George B. Osborn, William Smith & Co.; A. L. Stearns, Roy Watch Case Co.; Charles Keller; John A. Abel, David Kaiser & Co.; S. W. Bassett, S. W. Bassett & Co.; Otto D. Wormser, A. J. Grinberg & Co.; M. Goodfriend, Goodfriend Bros.; Eugene Cox, Sussfeld, Lorsch & Co.

Pacific Northwest.

Alexander Mairet, Portland, Ore., has given a deed for $1.00.

Carlisle & Crocker are a new firm of jewelers in Oakesdale, Wash.

Calvin Stevenson, Cottage Grove, Ore., has given a realty mortgage for $138.

John Dover has opened a stock of jewelry and plated ware at Nelson, B. C.

J. W. Gibbs, formerly with Gibbs & Reiger, is now with the G. Heitkemper Co., Portland, Ore.

A scarf pin composed entirely of Montana gems was recently manufactured by Tiffany & Co. for John Burke, Great Falls, Mont. It is a horseshoe of gold with a Yogo sapphire in the center and the arms of the shoe are set with native opals.

Joseph Brockschmidt, Aged 86 Years, Dead.

QUINCY, Ill., Dec. 17.—Joseph Brockschmidt, aged 86 years, who ran a watch and jewelry store here continuously for 45 years, died to-day. Five children survive him.

Providence.

Graffam Bros. have removed from 363 to 220 Eddy St.

F. E. Newbury, optician, has removed from 105 Mathewson St. to 82 Westminster St.

The mortgagee of S. C. Shurtleff has sold real estate on Friendship St. to F. H. Manchester for $6,012.

Charles S. Bush Co. have brought suit against the H. Ludwig Co. for $200 to recover $100.57 balance on book account.

Farrington & Co. have claimed a jury trial in the suit brought against them in the Sixth District Court by the Spencer Optical Mfg. Co., New York, on a bill of $137.01.

Treibs Bros., importers of precious stones, 66 Nassau St., New York, have opened a branch office in the Lederer building, 139 Mathewson St., this city, which will be in charge of H. Wyman.

Mr. Block, of Block Bros., Buffalo, N. Y.; Mr. Kunstadter, of Chicago; Mr. Beacham, of Rogers & Bro., New York; Mr. Stern, of Stern Bros., Philadelphia, and A. Stone, of Stone Bros., Chicago, were in town the past week.

Philadelphia

J. Albert Caldwell has been re-elected a member of the board of directors of the Union League

Executions aggregating $2,400 have been entered against Baylinson & Litchfield, jobbers, 725 Sansom St.

Frank Locklin, of Unger Bros., bade farewell to a number of his Philadelphia friends during a visit to this city last week. He will hereafter represent Battin & Co. in the west.

Queen & Co. have decided to abandon their lamp and silver departments, and, after the present stock has been disposed of, will confine their attention to their optical and scientific business.

Three men visited the store of John Kleinschrodt, 2130 Ridge Ave., on Thursday, ostensibly to make a purchase. Miss May Kleinschrodt waited upon them, and when her attention was otherwise engaged the visitors skipped with a tin cash box containing about $50. They have not yet been captured.

An Employe of Smith, Patterson & Co. Wanted for Theft.

BOSTON, Mass., Dec. 19.—A young man named Black, who up to a week ago was employed by Smith, Patterson & Co., is wanted by the police of this city. It is alleged he is guilty of larceny, but the amount involved is not known. The local police were notified last week that an attempt had been made in New York to pawn jewelry supposed to belong to the Boston firm, and that the man who tried to raise the money had escaped from the custody of a private detective whom the pawnbroker had employed to look up the case. Considerable jewelry was found in the man's luggage.

The Attleboros.

It is said that George B. Colwell will carry the grip next year for the Lenau Co.

Mr. Pfaelzer, of Pfaelzer Bros. & Co., Philadelphia, Pa., and Mr. Kuhnstadter, Chicago, were among the shops last week.

Wallace G. Franklin, manager of E. I. Franklin & Co.'s New York office, was married last week to Miss Alice Leonard.

Otis Williams, the oldest employe of Bates & Bacon, was remembered on his 70th birthday by his shopmates with several thoughtful gifts.

The Attleboro and North Attleboro W. R. C. united last week and sent a large exhibit of jewelry made by local firms to the State department fair in Boston.

Fred A. Newell, of Watson, Newell Co., has recovered from a long and serious illness and is now able to be about. He is planning to start soon for a trip to Florida to fully recuperate.

Leo A. Heilborn, Everett S. Horton, Hon. Alfred R. Crosby and Arthur E. Codding are prominent manufacturers recently elected to office by Attleboro council of Royal and Select Masters.

Stephen G. Wood, a native of Newark, N. J., but for 27 years a North Attleboro jeweler, died last week undergoing a delicate operation in the Rhode Island hospital. His leaves his widow, a son and a daughter.

There is great interest aroused by the accounts in the newspapers of the mysterious disappearance of John N. Hugo, a plater. Mr. Hugo was for years in business in North Attleboro and only very recently removed to Boston. He disappeared under very suspicious circumstances while on a business trip to Maryville, S. C., and many of his friends fear foul play.

On the 15th there was held in Attleboro the 11th annual reunion and banquet of the Association of Ex-Prisoners of War. The gathering was a most distinguished one. Major Everett S. Horton, of Horton, Angell & Co.; Emmons D. Guild, of the W. H. Wilmarth Co., and Edward C. Martin, with F. S. Gilbert & Co., were chosen president, treasurer and scribe for life.

McRae & Keeler have planned an increase of floor space that will nearly double their facilities. The Universal Winding Co., who occupy the floor below them in the Robinson building No. 3, leave the first of the year for Providence. McRae & Keeler will take the quarters abandoned by them and will refit it, putting in a large extra force of hands. They are an enterprising, flourishing firm, and have enlarged their quarters and facilities four times in two years.

Co. C Association is Attleboro's large and influential club of stalwart and faithful Republicans. When the Dingley tariff bill was being formulated the association chose S. O. Bigney, A. A. Bushee, E. S. Horton, E. B. Bullock and H. P. Kent, five of the largest manufacturers in town, to go to Washington and protect the jewelry interests. They did so and succeeded in getting the duty raised from 35 to 60 per cent. ad valorem. To make out schedules for the customs officials and to insist on their enforcement were an immense undertaking and only within a fortnight has the work been completed. The committee derserve the thanks of every jeweler in the country. Last Friday evening Chairman Bigney made a final report and summing up of the whole case, and it was one of the most intensely interesting meetings in the club's records.

Boston.

E. G. Pierce, of the city office of the E. Howard Watch and Clock Co., has been elected to the City Council of Medford, Mass., where he resides.

The Woodman-Cook Co., now at 403 Washington St., occupying part of the premises leased by the Globe Optical Co., will remove soon to the Jewelers' building, where they have secured desirable quarters.

The Paul Askenasy Co.'s stock will not be closed out at auction by the assignee, notwithstanding there have been rumors to that effect. An offer is to be made by Mr. Askenasy this week to his creditors, and there is every prospect that a favorable reply will be received from them, and that he will continue in business.

Naught to the Retail Jeweler
Such Handsome Profits Brings,
As Does the Quick and Easy Sale
Of Ostby-Barton Rings.

OSTBY & BARTON CO., PROVIDENCE, R. I.

At the last session of the Insolvency Court the case of Herbert W. Richards (George H. Richards, Jr., & Co.), jeweler, was continued.

John S. Lowell, watchmaker to the trade, and August Scherer, engraver, will remove from the corner of Winter and Washington Sts. to the new Jewelers' building.

Thomas J. Lynch, the eldest son of the late John Lynch, foreman of the American Watch factory, died last Tuesday evening in Waltham. The deceased was 43 years of age.

James W. Tufts, who will shortly remove to his new manufactory and salesrooms especially built for his occupancy on Congress St., is closing out stock at 96 Portland St., his present location, preparatory to making the change.

Newark.

In spite of the bad weather there was a large attendance at the first annual reception of the watch case makers and jewelers, of Roseville, in Black Prince Armory, Broad St., last Tuesday night. The committees in charge were: Floor, W. R. Raymond, director, W. Gepfert; arrangements, F. Forbes, C. Merrick, W. Gepfert and W. Raymond. The officers are: F. Forbes, president; W. Gepfert, vice-president; C. Merrick, secretary; W. Raymond, treasurer.

Louis Schaefer, 18 years old, was held in default of $300 bail last Wednesday morning, charged with stealing jewelry from Eckfeldt & Ackley's jewelry manufacturing establishment, 49 Chestnut St. The thefts have extended over a period of several months. Schaefer had been in the employ of the firm for some time. The stolen goods were found in a Market St. jewelry store, where Schaefer was identified as the person who had sold the articles, consisting of a gold brooch of a peculiar pattern and a quantity of gold wire.

Buffalo.

A. Meyers has opened a jewelry store at 177 Main St.

Jacob Zilliox has opened a jewelry store at 226 Broadway.

L. & B. Meyers, 183 Main St., have dissolved partnership.

Wm. A. Wander has a new show window lighted by ceiling electric lights.

After Christmas A. & R. Bergman will remove from 172 Seneca St. to 185 Main St.

Louis B. Hey, 236 Broadway, is advertising a "regardless of cost" sale to close out his stock.

Geo. H. Striker, the Black Rock jeweler, was elected alderman last month, in the 25th Ward, of this city.

J. H. Ullenbruch, 274 Main St., is advertising an "at cost" sale, preparatory to going out of the jewelry business.

The police have been unable as yet to get hold of the man who worked the box game on Jeweler Watson, Tefft House block, a week ago.

C. J. Fisher, 179 Main St., is still confined to his bed with rheumatism. Bright's disease and dropsy developed recently and his condition is critical.

Chas. C. Robbins, West Chippewa St., having bought the Kinne & Shearer Co. clothing stock, will hereafter devote himself to that business, and dispose of his jewelry interests.

Syracuse.

S. Johnson, Auburn, was in town last week purchasing goods for an auction being held at his place.

Charles Morley, Jordan, and N. Nightingale, Marcellus, were in town last week purchasing goods for the holiday trade.

Joseph Seymour, Sons & Co., silversmiths, have sold the balance of the made-up stock at their factory to the dry goods house of D. McCarthy & Co.

C. S. Ball is inquiring at Verona for a woman who gave her name as Clara Carter, of Verona, and who after purchasing about $10 worth of goods, passed a $55 check on Mr. Ball, receiving the balance in cash. The check was drawn by W. J. Carter on the Oneida County Bank of Utica. No such parties are known in Verona nor at the Utica bank.

Herrmann & Co.,

29 East 19th Street, New York,

Desire to call the trade's attention to their new lines of "High Art" Leather Goods, which include some exquisite novelties.

The Jewelers' Circular

AND

HOROLOGICAL REVIEW.

PUBLISHED EVERY WEDNESDAY BY

THE JEWELERS' CIRCULAR PUB'G CO.,

189 BROADWAY, NEW YORK CITY.

A JOURNAL DEVOTED TO THE INTERESTS OF JEWELERS, WATCHMAKERS, SILVERSMITHS, ELECTRO-PLATE MANUFACTURERS, AND ALL ENGAGED IN KINDRED BRANCHES OF INDUSTRY.

Member of the American Trade Press Association

Our editorial columns will contain our own opinions only, and we shall present in other columns only what we consider of interest or value to our readers. Advertising matter will not be printed as news.

Advertising rates in THE CIRCULAR are lower, considering the number of tradesmen reached by its large circulation, than in any other jewelry journal.

Notices of changes in standing advertisements must be received one week in advance; new matter can be received up to Monday.

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THE JEWELERS' CIRCULAR IN EUROPE.

Among the Places in Europe where THE JEWELERS' CIRCULAR is on file are the following:

LONDON—First Ave. Hotel, Holborn, E. C.; Holborn Viaduct Hotel, Royal Hotel.
PARIS—Hotel de L'Athene, Rue Scribe.
LEIPZIG— Handels-Zeitung, fur die gesamte Uhren-Industrie.
BERLIN—Deutsche Uhrmacher Zeitung, Jager-Strasse, 73.
GENEVA—Journal Suisse D'Horlogerie.
AMSTERDAM—Continental Club, Hotel Amstel.
ANTWERP—Diamond Club, Rue de Pelican.

Vol. XXXV. Dec 22, 1897. No. 21.

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Relative Amount of Matter Published in Jewelers' Circular and in other Jewelry Publications

	More than nearest weekly competitor for 10 months Jan.-Oct., 1897, inc.	Increase for month of Nov., 1897.	Total excess for 11 mths., Jan.-Nov., 1897, inc.
No. of News Items,	763	7	**770**
Inches of Original Reading Matter,	7,676	543	**8,219**
Inches of Advertising,	10,006	2,060	**12,066**

The Jewelers' Circular is more extensively quoted by the various branches of the press than are all the other jewelry journals combined.

Figures Indicative of Healthful Trade Conditions.

WHILE the total value of imports of merchandise during November, 1897, was about 1 per cent. less than that for the same month of 1896, the decrease was not due to the jewelry and precious stone lines, the imports in which during November, 1897, show a wonderful increase over those of November, 1896:

Jewelry and Precious Stones.	Nov. 1896.	Nov. 1897.
Jewelry	$59,647	$113,167
Diamonds, not set	78,048	438,529
Other precious stones, etc.	66,802	253,983

However, there was a notable falling off in the imports of clocks and watches during November 1897, from those of the same month of 1896, the figures being $148,317 in November, 1896, against $103,037 in November, 1897.

A comparison between the total value of the exports of domestic manufactures for the same month of both years shows that November, 1897, was over 5 per cent. less than November, 1896. Yet the principal lines comprehended in the jewelry and kindred trades played no part in this decrease as may be seen from the following:

	Nov. 1896.	Nov. 1897.
Clocks and watches	$149,856	$173,543
Jewelry, etc.	58,409	80,446
Plated ware	43,886	50,683

As the larger the imports of diamonds and precious stones are the greater is the assurance of prosperity among manufacturers and dealers in high priced jewelry, the fact of the greatly increased imports of these articles during November is indicative of a healthy condition of the jewelry industry; and that American manufacturers of jewelry and kindred lines are in a better condition than last year is denoted by the decreased imports of clocks and watches and increased exports of clocks, watches, jewelry and plated ware.

The Search for a Proper Term.

IN a communication, published under the Optical Department, seeking information regarding the origin of the term "optometry," is raised a question of great interest to all those who at present designate themselves as opticians. What are the limitations of the word "optician," and does it properly define the optical profession as constituted to-day? An optician, as properly defined by this word, is one who grinds glasses to correct errors of sight and who fills prescriptions prepared by others calling for such glasses. The optician of to-day, however, not only performs these offices, but himself determines the errors of sight; in other words, they practice "optometry," defined in THE CIRCULAR of Feb. 22, 1893, as well as in the "Century Dictionary," as "the measurement of the range of vision." Derivatively, from optometry comes dioptometry, or measure of the refractive state and accommodative state of the eye; hence refractionists practice dioptometry and are, therefore, dioptometricians. This word being somewhat unwieldy may be shortened to "dioptricians" or even "dioptists." This would be a euphonious and etymologically correct word to designate the profession of refractionists. But a more comprehensive term to represent one skilled in and practicing optometry would be "optometrician," or, shorter, "optrician," or best of all, "optist." The term "optist" finds a parallel in the word, dentist. As the latter means one skilled in and practicing dentistry, so "optist" means one skilled in and practicing optometry. Optist is a brief and euphonious word, full of proper meaning; and we offer it to the profession for their consideration.

Letters to the Editor.

MORE DETAILS REGARDING A SUIT

ZANESVILLE, O., Dec. 16, 1897.

Editor of THE JEWELERS' CIRCULAR:

I see in this week's issue of THE CIRCULAR in the notice of case of Jesse Liedy against L. D. Abell Jewelry Co., that the jury gave him a verdict. This case has been carried up to Common Pleas Court and there we hope to get a just verdict. You will find by looking the matter up that Liedy has been bound over to the Common Pleas Court to answer for stealing and carrying goods away, and also for embezzlement. I call your attention to this matter for the benefit of others. There are five charges against him, and he is now out under bond of $500 to appear before the Common Pleas Court.

Respectfully yours,

L. D. ABELL.

In sending their subscription to THE JEWELERS' CIRCULAR, Davidson Brothers, importers of art pottery, 12 Barclay St., New York, say:

"NEW YORK, Dec. 16, 1897.

"This in reply to your sample copy to hand this morning. We like the general tone of your paper.

"DAVIDSON BROS."

The Kent & Stanley Co., Ltd., Declared Insolvent.

PROVIDENCE, R. I., Dec. 18.—At a recent meeting of the stockholders of the Kent & Stanley Co., Limited, it was voted that a petition of insolvency be made to the Appellate Division of the Supreme Court, since which time the affairs of the company have been in the hands of Deputy Sheriff Benjamin H. Childs and treasurer Edward C. Huxley, as temporary receivers. Yesterday the corporation were adjudged insolvent by the court. Notice was also given that the first meeting of the creditors will be held on Jan. 15, 1898.

The liabilities amount to about $400,000 and the assets, although their value is not estimated in the schedules, may bring nearly $200,000. These assets include the equipment of Manufacturers', Enterprise and Greene buildings; silver department stock, stones, chains, articles of jewelry, general stock of manufactured articles, leather goods, real estate and building on Sabin, Aborn, Mason and Beverly Sts., real estate and leasehold interest and building on Eddy, Fountain and Worcester Sts.; book accounts, 700 or more in number, to a large amount; cash on hand, $3,572.35; notes receivable, $1,670.80.

The liabilities include merchandise claims, mortgage notes with interest, taxes, salaries and wages of help and other obligations. Among the creditors are the following: H. J. Astle & Co., $393.39; Allen & Jonassohn, $762.60; American Tool and Machine Co., Boston, $1,858.00; N. J. Ashton, $607.74; V. W. Beek, $1,203.69; Burnham & Page, Lawrence, $376.72; Henry C. Bowen Co., $1,391.10; H. H. Brainard, $607.40; Blake & Johnson, Waterbury, $889.41; S. A. Bennett (Foster & Bennett), $1,073.46; Burdon Wire and Supply Co., $6,192.27; Callender, McAuslan & Troup Co., $489.77; Celluloid Co., New York, $134.91; Campbell & Zell Co., $614.37; T. H. Colvin, $425.38; Cobb, Evans & Cobb, Mansfield, $513.20; Forbes Lithograph Co., Boston, $340.88; Franklin Machine Co., $236.19; George W. Dover, $143.10; Samuel Foster, $2,753.63; C. H. George & Co., $808.95; The *Independent*, $209.72; Edwin F. Kent, $6,000; T. W. Lind, $114.71; Leeder & Bernkopf, $526.14; S. & B. Lederer, $291.19; W. H. Miller & Sons, $508.97; J. T. Maguire & Co., $225.75; McWilliams Mfg. Co., $671.65; New England Engineering Co., $54.35; Pomroy Coal Co., $536.13; Providence Gas Co., $278.40; Providence Coal Co., $1,040.45; W. K. Potter, $128.32; Perry Mason & Co., $265.69; H. Remington & Son, $7,500; Shepard & Co., $285.36; Salisbury Cutlery Handle Co., Salisbury, Ct., $139.92; C. R. Smith Plating Co., $2,622.72; Starkweather & Williams, $450.00; Standard Seamless Wire Co., $170.52; P. E. Thayer & Co., $489.73; J. H. Tower, $459.83; J. E. Taylor, $392.91; Trades Weekly Co., $1,397.11; Warren, Salisbury & Nightingale, $333.45; Waite, Thresher Co., $831.20; E. Thayer, Pawtucket, $510.85; Louisa Cushman, Pawtucket, $1,003.55; C. H. Child, administrator, $1,245.33; S. S. Wild & Son, $204.90; First National Bank, Slatersville, $2,323.09; First National Bank, Pawtucket, $10,007.36; Rhode Island National Bank, Providence, $32,206.94; Second National Bank, Providence, $10,853.01; Woonsocket Institution for Savings, $1,729.15; A. W. Stanley, $5,574.69; J. O. Draper & Co., $22,498.71; H. & A. Wolf, New York, $216.00; M. C. Fish, Janesville, Wis., $1,168.46; American National Bank, Providence, $19,57138 (attachment); Massachusetts National Bank, $7,225.07 (attachment in Rhode Island and Massachusetts); General Electric Co., $4,987.48 (attachment); A. Lorsch & Co., New York, $6,087.80 (attachment in New York); Drake, Payson & Whittier, $408.47 (attachment); trustee of J. Carter Brown, $45,000 (bond, secured by mortgage on real estate, leasehold interest, etc.); also, $2,500 (similarly secured); Harold Brown, four notes of $25,000 each and 10 notes for $5,000 each, secured by mortgage, also $25,000 in notes, secured by mortgage, making an aggregate of $175,000; J. S. Ingalls, Boston, $10,000; J. W. Bishop & Co., $58,203.47 (mechanics' lien); City of Providence taxes, $6,294.42.

Failure to Earn a Living Drives William Hanson to Suicide.

William Hanson, an expert watchmaker and learned horologist, committed suicide Sunday evening in his furnished room, at 121 Vanderbilt Ave., Brooklyn. The following letter giving the reasons for his suicide was found by his landlady:

"Sunday Evening, Dec. 19, 1897.

"Mrs. Forsyth and Daughter:

"Dear Ladies—You know the circumstances in which I am placed. My family are objects of charity, and so am I.

"As society no longer needs my services and I cannot gain a livelihood, my spirit must die with my body.

"Forgive me for suiciding in your house by taking cyanide of potassium in brandy and water.

"An elderly gentleman, Mr. David Ziely, will, in all probability, call to see me on Monday morning or noon. Please do not inform anyone of my death until he makes his appearance.

"I am profoundly sorry to make you any trouble. I sincerely hope, however, that you will bear that Christian charity for my afflicted family and myself that circumstances demand.

"Believe me to be yours with sincere respect and sorrow. Farewell.

"WILLIAM HANSON."

Mr. Hanson was 65 years old, having been born March 15, 1831, at Huddersfield, Yorkshire, England. He left Liverpool for the United States Jan. 16, 1849. From New York he went with a cousin to Cook county, Ill., and there they hired a 40 acre farm and kept bachelors' hall. Subsequently he educated himself, taught school, and took a partial collegiate course. He married in 1865, since which time he has worked at the watchmaker's bench, that being the trade to which he was originally apprenticed by his father.

Among the jewelry firms with whom he was employed were John Bliss & Co., New York, where he remained as an expert watch and chronometer maker for 13 years; E. A. Thrall, New York; Albert Kamp, Sing Sing, N. Y., and others. To them he was known as an excellent horologist, both thorough and clever in his work, but to outsiders Mr. Hanson was far better known as a philosopher whose thought and study had done much to elucidate the problems presented by sociology and economic philosophy.

Mr. Hanson's lectures before the Brooklyn Philosophical Society, the Manhattan Liberal Club and similar organizations had placed him high in the esteem of liberal thinkers of to-day. The deceased leaves a widow and daughter in Towanda, Pa.

The Mermod & Jaccard Jewelry Co. Entirely Burned Out.

ST. LOUIS, Mo., Dec. 19.—The beautiful store and establishment of the Mermod & Jaccard Jewelry Co. was destroyed by fire at 4.30 o'clock A. M. to-day. The building, a structure five stories high, located at the northwest corner of Broadway and Locust St., was completely destroyed, and nothing remains, save one wall and part of another. The whole interior burnt like tinder, and it is stated to have been the quickest fire on record in St. Louis.

The fire originated in the basement used as a storeroom by the firm. How it started is not known, as nobody was in that part of the building at the time. The fire quickly communicated to the balance of the structure, and by 7 o'clock A. M. nothing save the parts of various walls remained standing. Not a cent's worth of stock outside the vaults and safes was saved from the conflagration, and all the immense stock of bisque figures, cut glass, antique pottery and other goods was lost. The stock, of course, was unusually large on account of the Christmas season. The diamonds and watches had been placed, as usual, in the vaults the night before, and as these vaults are supposed to be fireproof, the chances are that these goods are saved. How much the loss will foot up it is impossible to say at this writing. Both C. F. Mathey and Goodman King were on the ground shortly after the fire started, but were unable to give offhand what they could even consider an approximate idea of the loss. It was stated, however, that it would certainly foot up $500,000, perhaps more, as the stock carried is one of the largest in the country.

THE COMPANY BUY OUT A. KURTZEBORN & SONS.

ST. LOUIS, Mo., Dec. 20.—The Mermod & Jaccard building was insured for $100,000, the stock for $300,000. The diamonds and precious stones in the steel vault are saved. The origin of the fire is unknown. It is supposed to have been caused by an electric wire.

The firm have bought outright the stock of A. Kurtzeborn & Sons and have located at that place. Messrs. Kurtzeborn, Sr. and Jr., became members of the firm. The terms of the sale are private. The insurance will nearly cover the loss.

Death of a Retired Jeweler.

T. D. Bradley, who was formerly well known to the trade as a jeweler for many years at Carbondale, Pa., died at his residence in De Land, Fla., on Thanksgiving Day. Mr. Bradley learned his trade and was for many years with his brother-in-law, the late Washington Burr, Carbondale, afterwards starting in business for himself in Carbondale, where he did a prosperous business for a long time, subsequently selling out to J. R. Cameron.

On account of his wife's health he retired from business and took up his residence in Florida, where he had lived for over 10 years. His wife, to whom he was devotedly attached, died a few months ago.

New York Notes.

Bawo & Dotter have entered a judgment for $2,475.50 against John Palmer.

Dattelbaum & Friedman have entered a judgment for $743.47 against Michael Ryan.

Reuber Isaacs has satisfied the judgments for $5,104.30 entered against him May 30 by the E. Ingraham Co.

The Commissioners of Taxes have entered a judgment for costs amounting to $112.85 against Danford N. Barney.

Herman C. Schwartz, for the past 16 years with Krementz & Co., will, after Jan. 1, represent Powers & Mayer, this city.

An auction sale of diamonds, jewelry, silver ware, etc., by order of Jas. H. Hart, Brooklyn, was held Friday at 43 Liberty St. Jas P. Silo was the auctioneer.

Chas. L. Tiffany, of Tiffany & Co., was a witness Thursday in the contest before Surrogate Arnold over the will of the late DeWitt C. Lawrence instituted by his five daughters.

A collection of beautiful and curious gems, antique and mediaeval, given to the Charity Organization Society to help the poor of the city, was sold last week at the auction rooms of W. B. Norman, Fifth Ave.

Wm. Barthman, now at 4 Maiden Lane, has signed a 10 years' lease for the corner store in the new Cushman building now being erected at 1 Maiden Lane. This has been Mr. Barthman's location for many years.

Louis C. Moss, for the past 13 years employed by R., L. & M. Friedlander as salesman, starts in business Jan. 1 as a wholesale jeweler and jobber in American watches. Mr. Moss will have an office with Green Bros., 6 Maiden Lane.

A. Steinhardt & Bro., importers of fancy goods, etc., 452 Broadway, have been incorporated with a capital stock of $100,000. The directors are Gus. Heiman, Philadelphia; David Rosenthal, Feodor Mausbach, Edward D. Flannery and Henry L. Croll, New York.

The action of E. Aug. Neresheimer & Co. against Roland S. Pettit was set down by Judge O'Dwyer, of the City Court, last week for trial yesterday. The suit is to recover on a note for $300 given by Pettit to Chas. E. Mather and transferred by the latter to the plaintiffs.

The first of a series of lectures to be given this Winter in All Souls' Church, S. 9th St. and Bedford Ave., Brooklyn, under the auspices of the educational committee, was delivered by C. M. Skinner, who spoke Monday evening on the subject of minerals and precious stones.

William F. Baab has satisfied the following judgments: By Hodenpyl & Sons for $329.75, entered Nov. 24, 1896; by J. B. Bowden & Co., for $179.07, entered Dec. 31, 1896; by J. L. Stevens, for $557.39, entered Nov. 24, 1896; by A. Wittnauer, for $277.06, entered Dec. 14, 1896, and by W. D. Perine for $726.74, entered Jan. 26, 1897.

By order of Collector Bidwell, of the Port of New York, the annual sale of goods seized and confiscated by customs agents will take place at the United States public stores, Laight and West Sts., this morning. The catalogue of the sale contains almost 300 lots, among which are some jewelry of more or less value and a package of artificial eyes.

An order of Judge Truax, of the Supreme Court, Friday passed upon the accounts of the receivers of the L. Sauter & Co. corporation, formerly manufacturing jewelers, 194 Broadway, and provided seriatim for the payments on the claims of the firm's creditors. When these claims are paid, which will be almost immediately, the receivers will be discharged and the estate wound up.

Judge Truax, of the Supreme Court, last week granted leave to W. Frank Purdy, a former employe of Leroy W. Fairchild & Co., to renew his application for an order directing Wm. N. LeCato, receiver of the company, to pay him $89 as a preferred creditor. Purdy's former application was opposed on the ground that he was not technically such an employe as is entitled to a preference under the statute.

The Hamilton-Noyes Co., who succeeded to the leather goods business of the Pritchard & Hamilton Co., 72 W. 23d St., have extended their business and now carry jewelry and silver ware in addition to their other lines. The new company are a New Jersey corporation with an authorized capital of $100,000, of which $35,000 is paid in. Geo. S. Noyes is president, Charles Quenzer, treasurer, and Thos. J. Hamilton, secretary.

Emil August Neresheimer, head of the diamond importing firm of E. Aug. Neresheimer & Co., will retire from the diamond business Jan. 1. The firm, consisting of the above named, his brother, Louis Neresheimer, and David C. Townsend, will then be dissolved by mutual consent and limitation. The business of the firm will, however, be continued without change by Louis Neresheimer and Mr. Townsend, under the firm name of L. Neresheimer & Co. The offices will remain as before at 20 Maiden Lane, New York, and 27 Holborn Viaduct, E. C., London.

Judge Pryor, of the Supreme Court, last week granted an order permitting John Palmer to amend the inventory in schedules filed Nov. 13, from which he had omitted certain assets and liabilities. Palmer, on Nov. 5, assigned to Max Hilborn, and his schedules then showed liabilities of $44,172, with nominal assets of $47,573, the actual value of which is $23,650. The items which he omitted and which are now included in the amended schedules, were nominal assets amounting to $1,800, including two notes of $500 each, the actual value of which is not known, and $800 in cash. Liabilities to the amount of $1,513 were also omitted and included small accounts of the Anchor Silver Plate Co., $23; Pairpoint Mfg. Co., $34; Meriden Britannia Co., $27; Ansonia Clock Co., $22; Bawo & Dotter, $18; American Lamp Co., $10, and others.

A daring attempt to rob the jewelry store of Mrs. Elizabeth Holler, 66 Broadway, Williamsburg, was made early Saturday morning by burglars who sawed through the iron bars in the rear of the store. Their work aroused one of the neighbors and he hurried into the street for the police. An officer responded to the call and Sergeant Rogers, two policemen and a night watchman came to his assistance and surrounded the house and adjoining buildings. The burglars, however, had by that time disappeared. The police found that the four scuttles on the roofs of the adjoining buildings had been removed and ascertained later that two of the iron bars in the rear of Mrs. Holler's store had been sawn through. The work appeared to be that of experienced cracksmen. It is thought that the burglars were scared off by the officer rapping for assistance.

Dorflinger's American Cut Glass.

OUR STOCK IS LARGE--ASSORTMENT GREAT.
ORDERS CAN BE PROMPTLY FILLED.

C. DORFLINGER & SONS, 36 Murray Street, 915 Broadway, NEW YORK.

Gossip of the Trade.

C. G. Alford & Co., who throughout the past year have done a large amount of advertising in THE JEWELERS' CIRCULAR, Monday told a representative of THE CIRCULAR they were so busy that they not only had no time to prepare an advertisement for this issue, but hardly time to discuss the subject with him. The ads. that Mr. Alford has written for his firm have excited extensive comment in the trade and among expert advertisement writers, by reason of their unusual forcibleness, originality and truth, and they have formed as fine a series of brilliant, straightforward advertisements as have ever appeared in the jewelry trade press. Mr. Alford in his advertising will admit of no exaggeration, but believes in a plain and truthful description of what the firm have to offer; and as they always have a large stock of attractive goods at prices equally attractive, he has an admirable foundation on which to base his advertising announcements. He unhesitatingly admits that his system of advertising in THE CIRCULAR has been productive of most excellent results and has been an important factor in bringing about the great activity which has prevailed in their establishment throughout the entire Fall season. He says that the same progressive policy in advertising will be maintained throughout the year 1898, and that plans have already been made for exclusive lines of goods of unusual merit and remarkable values, which will be announced from time to time in this journal. His system of advertising is sure to be beneficial to his firm and to their many patrons.

——oo——

As one evidence of returned industrial prosperity, it may be cited that during the Fall season just passed Rogers & Brother, Waterbury, Conn., manufacturers of the genuine Star ★ Brand of electro silver plated flat ware, although turning out by working nights 1,000 dozen of flat ware per day, were unable to keep pace with their orders, nor to accumulate any stock. A meeting of the directors of this company was held Dec. 15, and it was resolved to commence at once building an extension to their works that would increase their output as soon as possible to one-third more than the present capacity of the plant and ultimately, if required, to 1,500 dozen per working day. It would seem from these facts that, notwithstanding all the various "Rogers'" stamps that have been born into the world since this old company started nearly 50 years ago, the great buying public know and discriminate in favor of the genuine goods.

——oo——

C. H. Allen & Co., manufacturers of "goldine" jewelry, Attleboro, Mass., are reaping the benefits of their energetic efforts in the steady increase of the popularity of their products. The "goldine" trade-mark and finish were first introduced only about two years ago but as they met with immediate success, are at the present time widely and favorably known throughout the country. Like all successful products, "goldine" jewelry is being extensively imitated, but all the imitations are necessarily inferior to the original article.

A Tray of Jewelry Stolen from James Allan & Co.

CHARLESTON, S. C., Dec. 19—Two strangers walked into James Allan & Co.'s jewelry store here last night and asked to see some diamonds. While the clerk's attention was called away the men slipped out with a tray of jewelry. The store was crowded at the time, and the thieves made an easy escape. They left no clue.

Turquoise pendants are in request to wear with diamond necklaces.



WATCH EYES.



Save them by using our

No. 3. $2.70 No. 1. $1.80

ADJUSTABLE SHADE LAMPS.

For Watchmakers, Jewelers and Opticians. Made for Gas or Electric Lamps.

PACIFIC ELECTRIC CO.,

Send for Catalogue of 12 different styles.

120 Main Street, LA CROSSE, WIS.

BARGAINS IN

Jewelers' and Silversmiths'

MACHINERY.

ONE ROLLING MILL, with steel rolls, 3 inches in diameter, 5-inch face; double geared, McWilliams' make, in good condition.
TWO ROLLING MILLS, with chilled iron rolls, 8 inches in diameter, 12-inch face; mounted on table, Birmingham make, practically new.
TWO No 1 FOOT PRESSES, Mossberg make, style B, good as new.
ONE 20 FOOT REVERSIBLE DRAW BENCH, Mossberg make, practically new.
ONE No. 2 WIRE COILER, double drum and double gear, Mossberg make, practically new.
ONE No. 2 SHAKER, A1 condition, Mossberg make, practically new.
ONE OVAL CHUCK, good as new.
ONE No. 2 THURSTON & SCHOTTE-MILLING MACHINE, practically new.
ONE No. 75 POWER PRESS, Stiles' make, weight about 7,200 pounds; weight of fly wheel 1,350 pounds, good as new.

Send for 1898 Catalogue.

Mossberg & Granville Mfg. Co.,

PROVIDENCE, R. I.

NEW YORK STORE: 126 Liberty St.

Exhibition at Philadelphia Bourse.

DIAMOND BAND RINGS AND MOUNTINGS.

3350. Designs Patented. 919.



Sept. 24, 1895.
Dec. 15, 1896.
Dec. 7, 1897.



3351. 947.





Charles Knapp, Manufacturing Jeweler, 11-43 Maiden Lane, New York.

Specialty: Superior Ladies' and Children's Rings.

VACHERON & CONSTANTIN

Vacheron & Constantin,

GENEVA, SWITZERLAND.

Best Adjusted Watch Movements Fitting All Sizes of American Cases. . . . . .

First Prize in the International Contest at Geneva for 1896. . . . .

2 First Prizes (1895 and 1896) from the Geneva Observatory. . . .

EDMOND E. ROBERT,

3 MAIDEN LANE, N. Y.

SAWYER & FAHR, Newark, N.J.

Have the call on the New Brooches, Scarf Pins, Links and Charms, all in 14kt. Gold, with either **four leaf clover or forget-me-nots** (natural flowers) which are the very latest novelties for the Holiday Trade.

Special Notices.

Rates 75c per insertion for notices not exceeding 3 lines (25 words); additional words 2 cents each. If answers are to be forwarded, postage stamps must be enclosed. Two insertions, 15 per cent. off; three insertions, 20 per cent. off; four insertions or more, 25 per cent. off. Payable strictly in advance.

Display cards on this page will be charged at $2.00 per inch for first insertion, subject to same discount as above for subsequent insertions.

Under the heading of SITUATIONS WANTED on this page advertisements will be inserted for One Cent a Word, each insertion, no discount, but no advertisement will be inserted for less than 25 cents. This offer refers to SITUATIONS WANTED ONLY. Payable strictly in advance.

In all cases if answers are to be forwarded, 10 cents extra to cover postage must be enclosed.

Situations Wanted.

WATCH AND FINE CLOCK REPAIRER wants situation; age 25; 10 years' experience; good salesman. F. C. Nodine, Yonkers, N. Y.

WATCHMAKER would like position with a reliable house; full set of tools; best city references. Adoress Elgin, care JEWELERS' CIRCULAR.

EXPERIENCED WATCHMAKER and optician, good engraver, is open for a position: young man: city or country; A1 reference. "M. F. E.," care JEWELERS' CIRCULAR.

SITUATION WANTED by good watchmaker; age 30; fair engraver; good references and tools; wages $15 per week. Watchmaker, 630 Bramhall Ave., Jersey City, N. J.

DESIGNER—A thoroughly up-to-date designer of hollow ware and novelties desires an engagement; is practical and understands all branches. "Designer," care JEWELERS' CIRCULAR.

TRAVELER of twelve years' experience in South and West would like to connect with a manufacturing jeweler; can command a large trade Address "W. B. G.," care JEWELERS' CIRCULAR.

R. H. KNOWLES, M. D., 189 Broadway, N. Y. care JEWELERS' CIRCULAR, is open to a business engagement with a reliable party; none but a responsible business man will be given a hearing.

AN EXPERIENCED TRAVELING SALESMAN desires to make arrangements; established trade in Pennsylvania, Ohio and soutbern States; highest references. Address Hudson, care JEWELERS' CIRCULAR.

WATCHMAKER of large experience desires position where good work is wanted; will send samples of workmanship and references if needed; can fit spectacles and grind in lenses. Addres Ability, care of JEWELERS' CIRCULAR.

A-1 WATCHMAKER, optician and engraver, will be open for position Jan. 1st; age 30, 12 years' practical experience, can take charge of store if necessary, have tools and trial case, A-1 reference. Address M. F. E., care of JEWELERS' CIRCULAR.

DIAMONDS.—A salesman desires an engagement with a good, reliable firm, to carry mounted or loose diamonds, or both. on salary or commission, with a guarantee; well and favorably known to the trade. Address Traveler, care JEWELERS' CIRCULAR.

DO YOU WANT A REFRACTIONIST who is capable of increasing or starting an optical business for you? Difficult cases is my specialty; I will take a position on salary or percentage with a good reliable house in a good city; I would like to do business with you at once. Address D. C. S., care JEWELERS' CIRCULAR.

Help Wanted.

WANTED—Traveler to call on the jewelry trade throughout the west. Address M. D., care JEWELERS' CIRCULAR.

WANTED—Salesman for jewelers' tool line for New York City, Newark, Brooklyn and suburbs. Address H. K., care JEWELERS' CIRCULAR.

TRAVELING SALESMAN wanted for Pennsylvania and the Middle States. Address with full particulars "Middle States," care JEWELERS' CIRCULAR.

SALESMAN WANTED to carry a line of mounted diamonds through west and southwest. Address stating full particulars "Diamonds," care JEWELERS CIRCULAR.

WANT A PARTY who is acquainted with the southern trade to take a line of silver ware of a first-class manufacturer on commission. Address E. J., care JEWELERS' CIRCULAR.

AN EXPERIENCED and thoroughly posted optical salesman wanted to handle the best American goods through New York and New England. Address Optical Salesman. care JEWELERS' CIRCULAR.

WANTED—Resident salesman in large city, south of Illinois and Wisconsin, for southern and western trade, for line of rings and general jewelry on commission. Address Salesman, care JEWELERS' CIRCULAR.

TRAVELING SALESMAN, familiar with loose diamond business and best retail trade, eastern and Middle States preferred; correspondence confidential. Address, full particulars, "Importer," care JEWELERS' CIRCULAR.

WE WANT A WORKMAN who is a thorough watch repairer and optician; must be sober and industrious, own his own tools and trial case; permanent position to right man. Address Spott & Jefferson, Little Rock, Ark.

WANTED—By prominent jewelry firm, Protestant young man thoroughly experienced and familiar with the wholesale jewelry and silver novelty business, to take charge of office; must be a hustler and able to make others hustle; bond or unquestionable references required. Address "G. T.," care JEWELERS' CIRCULAR.

WANTED—A salesman of good address, ability and references having an acquaintance with jewelers or a trade already established in Ohio and Kentucky (also a salesman for Pennsylvania), to sell a leading line of clocks on commission basis; no objections to other lines; we do a large business in these States, and it is a good opportunity to the right party. Address "Permanent," P. O. Box 1904, New York City.

Business Opportunities.

SPOT CASH and prompt action paid for any jewelry store, stock of jewelry, diamonds; any amount; no delay; confidential. Harrison, 83 Walker St., New York City.

WANTED—To buy for cash. an established optical business; city not less than 50,000. Address, with full particulars, C. M., care room 16, Boardman building, Troy, N. Y.

FOR SALE AT ONCE—Jewelry store in a town of 12 thousand inhabitants; no opposition; only jewelry store in this town. Address Judson, care JEWELERS' CIRCULAR.

WANTED FOR SPOT CASH, jewelry stores or surpluses; highest value paid; business confidential; prompt and immediate attention given; any part U.S. Samuel Less, 35 Prospect St., Brooklyn, N.Y

For Sale.

SAFE FOR SALE; 6 feet high, 4 feet 9 inches wide, 3 feet deep; two extra steel vaults inside; very cheap. Room 37, 41 Maiden Lane, New York.

FOR SALE—One Poco camera, 5x7 in., new, and $5 Tripod; camera cost $35; one Whitcomb wheel cutter, good as new, cost $42; one Whitcomb jeweling rest, cost $35; the above for sale at a bargain for cash or trade. Address Lock Box 25, West Union, Iowa.

HALL SAFE, original cost, $1,200, steel lining, three combination locks, inside steel doors with bolt work, also steel chest, fixed up for jewelers' use; outside measure 52x45x36; photo on application; also one 15 ft. and one 10 ft. black walnut wall show cases, good styles; will sell these articles cheap as I have no use for them. Address David Mayer, 32 Asylum St., Hartford, Conn.

To Let.

TO LET—For jobbing, silverware, clock, material or optical house; rear part of store, 18x70 feet, and part of basement; prominent entrance; rent low; also large and small offices for rent. Knapp Building, 41 and 43 Maiden Lane, New York.

Miscellaneous.

WANTED—Line of rings or 10kt. gold jewelry to sell in connection with another line to the best dry goods and jewelry trade in New England, New York State and Philadelphia on commission, by an experienced salesman with an established trade. Address "Hustler," care JEWELERS' CIRCULAR

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I Buy Jewelry Stocks.

I pay **SPOT CASH** for entire or part of any Jewelry Stocks, Diamonds, Watches and Jewelry.

Address, **M. F. Confidential**

Care JEWELERS' CIRCULAR.

WESTERN SUPPLEMENT of THE JEWELERS' CIRCULAR

VOL. XXXV. CHICAGO, WEDNESDAY, DEC. 22, 1897. NO. 2.

Chicago Notes.

All communications in reference to the Chicago department of The Jewelers' Circular, addressed to S. Parlin, 270 Garfield Ave., Chicago, will receive immediate attention.

BUSINESS CONDITIONS.

Things have been running at high pressure all the week in the jobbing houses. The employes in all departments are working overtime, and, in some, they are unable to leave the salesrooms till after midnight. This condition of affairs will continue until Christmas Day and applies to the majority of jobbers in general jewelry lines. The season of the manufacturers who supply the jobbing trade is over, and they are resting on their well earned laurels. The stores of the larger South Side retailers are crowded with customers, but business with the small retail jeweler, while improved, is still at this writing (Saturday) rather quiet. Reports from the smaller cities and towns in the west indicate that the country jeweler is having good sales. This is encouraging, as it means light stocks the first of the year in the hands of out-of-town jewelers.

Otto Young & Co.—"We have had a remarkable Fall business; better than for many years. The demand now is for assortments and we have to work late nights to keep pace with the flood of orders."

Middletown Plate Co.—"We thought our season was over, but each week brings orders in increasing numbers. Increase? Well, it's no use giving the figures; it's simply incredible."

Towle Mfg. Co. "There seems to be no let up. We sold the bulk of our large bills in September and October. Then after a quiet spell the orders came in freely and have continued in increasing volume right up to the present. Not only that, but we look for a good after-holiday trade."

C. H. Knights & Co. "We had expected a good season and our expectations have been more than realized. In our diamond department in particular, there has been a very large increase. We believe the country will have a larger holiday retail trade and that dealers will want goods in January."

Sproehnle & Co.—"We are making a specialty of the watch business, and you can safely say that considering the stocks on hand it has been the greatest year in the watch trade for many years. We find it a great benefit to give our undivided attention to watches."

Albert Miller, Dundee, Ill., was in town last week making purchases for his successor, A. B. Eggler, a nephew.

Searcity of 15 jewel movements is interfering with sales of cases. Buyers are asking for better goods, and while seven jewel movements can be had, there are no 15 jewel goods in manufacturers' hands.

Jewelers' Council No. 316, of the National Union, have held their annual election of officers with this result: President, B. Volk, Rowe Bros.; vice-president, Mr. Kane; secretary, Chas. E. Hodge; financial secretary, Charles Barnes, with the Sercomb-Sperry Co. The meeting terminated in a "smoker" and social.

Besides Messrs. Eckels, Mason and Hirsch, Dr. Wm. M. Lawrence and Judge Lorin C. Collins have accepted invitations to speak at the Chicago Jewelers' Association banquet, Dec. 30. The decorations are promised the finest ever had, and the details will be original and unique. A surprise is whispered of among the executive committee, but its nature is kept a close secret.

L. Seligman, who formerly had an office with L. Heller & Co., and M. Zuckerberg, for the past four years traveler for Stein & Ellbogen Co., and previous to that in business here for himself, have joined forces and incorporated as the Seligman Jewelry Co., with salesrooms on the fifth floor, Columbus Memorial building. They will open in their new quarters the first of the year.

John Ford, the well known Chicago traveler, died at Phoenix, Ariz., Nov. 26, of lung trouble. It was the ambition of Mr. Ford to become a practicing physician, and he had studied medicine for several years during his travels, graduating from the Hahnemann College last year. He had been a traveler for 10 years for Otto Young & Co. in the west and northwest, and was widely known and extremely popular.

Among buyers here last week were: Bert Russell, Bellevue, O.; Geo. Strickland, Merritt, Wis.; W. C. Jackson, Muskogee, Ind. T.; C. B. Garrettson, Kenton, O.; L. F. Kelley, Marshall, Wis.; John Spencer & Daughter, Edgerton, Wis.; Mrs. Geo. O Warren, Sycamore, Ill.; F. J. Reamer, So. Chicago, Ill.; J. W. Spence, Racine, Wis.; Mr. Ingalls, Jr., of J. F. Ingalls & Son, Waukegan, Ill.; W. W. Denny, Aurora, Ill.; M. V. Cole, Michigan City, Ind.; J. C. Woelfle, Peoria, Ill.

Cincinnati.

BUSINESS CONDITIONS.

Rauch & Goldsmith will, on the first of the year, move into the new Butler building, 6th St. between Vine and Race Sts. Rauch & Goldsmith are the agents here of the Dueber-Hampden Co.

The retail jewelers of Cincinnati think of bringing their organization out in full force next year and hope by another holiday to be strong enough to accomplish some good in putting down the evils that threaten their trade, such as auctions, the giving away of watches with purchases, and the selling of watches by outside houses at demoralizing prices.

Covington and Newport are asked to subscribe and aid in the purchase of a silver service for the battleship *Kentucky*, which will be launched at Newport News next month. The commissioners have decided to ask the State to raise $8,000 for the purchase of the service. All the cities are expected to urge the matter. Bids will be received early after the New Year.

The Christmas trade is all that the merchants can ask for. Even though the past few days were rainy and most unpropitious for holiday shopping, mackintoshes, umbrellas and goloshes were brought into use and femininity swarmed the streets and stores all through the dripping days. A period of distracted rush is experienced by the jobbers this week who receive orders by mail, telephone or wire hourly.

San Francisco.

G. C. Wilkins, Red Bluff, Cal., was in town last week.

Dave Marshall, of W. K. Vanderslice & Co., fell from a car last week and dislocated his kneecap.

A. T. Lippman, traveler for W. B. Glidden, will enter the bonds of matrimony in the early part of January.

W. R. Landram, traveler for Haskell & Muegge, has returned from his Fall trip up and down the coast and reports it as having been successful throughout.

W. B. Glidden, representing R. Wallace & Sons Mfg. Co., reports the plated flat ware business very good. He finds it hard to get enough sterling ware, having oversold a large amount already.

There is quite a scarcity of beaded sterling silver toilet sets, while the demand for the hand mirrors in this line is very large. There are very few of these sets left and they will all be gone at the present rate in a few days.

Columbus, O.

Austin E. Sprague was recently sued for $115.

M. E. Lesquereux (Mrs. F. A.) has given a realty mortgage of $2,200.

Receiver E. R. Graves is selling out the entire stock of the late firm of Barnitz & Nunemacher at private sale.

Leonard Decker, Marysville, who has been in the jewelry business there for years, passed through this city last week on his way to Lancaster, Pa., to locate.

A lamp exploded in the show window of Mrs. Laura Wade's jewelry store, East Liverpool, Friday evening, resulting in a fire which caused a loss of $1,000. The loss is fully covered by insurance.

Thomas Wagner, an optician of Lima, was "doped" by two unknown men Wednesday night, and robbed. He fell to the pavement shortly after leaving a saloon. He was taken to a hospital, where he lies in a dangerous condition.

In casting over his accounts for the past few months, A. H. Bonnet, wholesale jeweler, says his business has shown a great improvement over that of the past few years. Merchants have bought more and better goods this year than ordinarily, and are getting the money for them when they are sold.

Ohio retail merchants in the city the past week were: Albert Hart, Mt. Victory; G. E. Ferrell, Marysville; O. L. Boisel, London; Ben Dutton, Chesterville; Major W. M. Young, Mt. Vernon; S. A. Young, Prospect; H. L. Cook, Mt. Sterling; C. C. Riebe, Lancaster; F. W. Shafer, Dyson; Thomas Tomlinson, Corning, and E. Burt, of Burt & Son, Cardington.

A stranger called at Copeland's jewelry store, Lima, on Friday, and said he was a jeweler from Chicago and was buying up old gold. Mr. Copeland made a deal with him and gathered a lot of old gold, jewelry, etc. The man said he would take it to another jewelry store and have it weighed. He went away with it, and has not been seen since. Mr. Copeland is out several hundred dollars.

Detroit.

The following Michigan dealers purchased goods here last week: Eugene Campbell, Pinckney; E. Wagner, Monroe; C. E. Spencer, Cass City; W. J. Till, Columbiaville; Jacob Kessler, Fenton; C. E. Montford, Utica; H. L. Sand, Webberville, and J. S. McLaughlin, Wyandotte.

Leonard Letomsky, alias Lensky, alias Brooks, wanted for the robbery of an Omaha jewelry store, was bound over for trial in Menominee, Mich., on the charge of burglary there. Bail was placed at $1,500, which he was unable to procure. It is understood that the Nebraska authorities will ask for him, after Michigan is through with the man.

The holiday trade in Detroit, as far as can be learned, is far ahead of the business done last year. The big stores down town, notably Smith, Sturgeon & Co., Wright, Kay & Co., Roehm & Son, and Traub Brothers, are crowded with customers and extra clerks are employed. The demand is for a distinctly better grade of goods, although the sale of novelties is heavy.

GORDON & MORRISON CO.
WHOLESALE WATCHES, JEWELRY AND OPTICAL GOODS.



Diamonds, Sterling and Silver-Plated Flat and Hollow Ware, Clocks, Tools, Watch Materials, Spectacles, Eye-Glasses, Lenses, Trial Sets, Opera and Field Glasses, Opticians' and Jewelers' Sundries.

We handle everything pertaining to the jewelry and optical trades. We are direct IMPORTERS of SWISS WATCHES and MOVEMENTS.

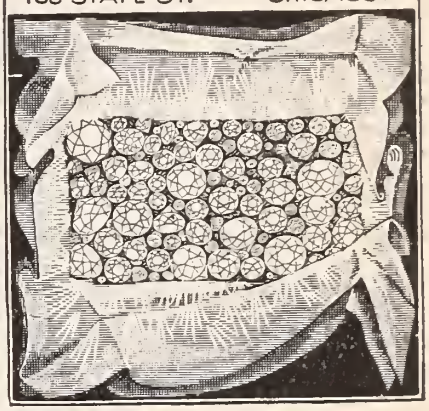
If you want to save money, send us your orders. Our illustrated Catalogue mailed free on application.

178 and 180 E. Madison St., CHICAGO, ILL.

JOHN F. TURNER,
Jewelers' • Auctioneer,
103 STATE ST., CHICAGO, ILL.
Write for Particulars

Two Medals from World's Fair. Australian Opals a Specialty
ESTABLISHED 1869.
Frederick J. Essig, Lapidist,
and Importer and Cutter of
Precious and Imitation Stones.
8th Floor, Silversmiths' Bldg.
131-137 WABASH AVE., - - CHICAGO.

OUR SPECIALTY
G. W. Marquardt & Sons
Wholesale Jewelers and Diamond Importers.
103 STATE ST. CHICAGO.



F. P. D'ARCY,
Jewelers' Auctioneer, 3547 Prairie Ave. Chicago.



Makes sales only for established Jewelers in their places of business.

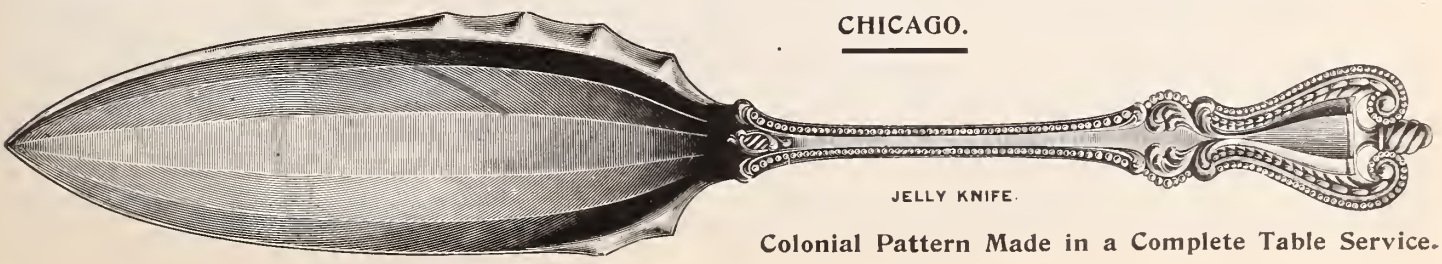
Indorsed by the leading New York and Chicago wholesalers and every retailer that I ever made a sale for.

I GUARANTEE THE SUCCESS OF ANY SALE I CONDUCT.
Terms Reasonable, Best of References.
Write for particulars.

GENEVA OPTICAL CO., 69 Washington St., CHICAGO.
Send for our two new Catalogues just issued.
Part 1, Prescription Work. Part 2, Stock Catalogue.

COLONIAL.
STERLING SILVER.

TOWLE MANUFACTURING CO.,
NEWBURYPORT, MASS.
CHICAGO.



Colonial Pattern Made in a Complete Table Service.

St. Louis.

Geo. R. Stumpf has been very ill of late with malarial fever.

Edwin Massa, of the Bauman-Massa Jewelry Co., arrived home from a trip to southern points on Dec. 18.

Herman Mauch has donated a handsome fruit stand, as a prize to be bowled for by the Southern "Cocked Hat" League of St. Louis.

Among the out-of-town jewelers here last week making Christmas purchases were: W. P. Dickie, Bunker Hill, Ill.; M. R. Crum, Palmyra, Ill.; M. Ziegler, Kimmswick, Mo.; F. Simon, Collinsville, Ill.; E. Trautman, Greenville, Ill.; J. A. Key, Piedmont, Mo.; H. Goette, Virden, Ill.

In the case of the Eisenstadt Mfg. Co. against the Mississippi Valley Trust Co., as administrator of the estate of Mary Miller, deceased, and in which judgment was awarded to the plaintiffs, an opinion was handed down last week by the Court of Appeals to which defendants carried it. The Court of Appeals sustained the decision of the lower court.

Lipman Epstein, jeweler, 1114½ Franklin Ave., one of the men to whom Edward Oldham, burglar, sold stolen goods, was arrested Dec. 14 and locked up at the Four Courts on eight charges of receiving stolen property. In his place were found several pieces of silver ware stolen from a Mr. Perry's residence, and the jeweler admitted having bought a great deal more from Oldham. More silver ware was recovered from the jewelry store of Louis Heiman, 1630 Franklin Ave., but the proprietor was not held, as he voluntarily handed it over to the police. Another jeweler had some of the stolen valuables, but was not held.

Kansas City.

E. L. McDowell, Arkansas City, Kan., was in town last week.

Fred C. Merry, son of C. L. Merry, of the Merry Optical Co., this city, is to be married Jan 5 to Miss Lillian Chauteau.

J. A. Norton & Sons and the Edwards & Sloane Jewelry Co., of this city, are interested in the failure of F. J. Hartley for $150 and $350, respectively.

Horace Cline, who forged a check for $180 and bought diamonds for his wife from Chas. Edmonds, St. Joseph, Mo., was sentenced last week to two years in the penitentiary. Cline is the son of a wealthy preacher in Portland, Ore.

Among the out-of-town buyers here last week were: R. H. Morehouse, Council Grove, Kan.; Amos Plank, Hutchinson, Kan.; Gus. Powers, Galena, Kan.; Karl Riker, Emporia, Kan.; L. T. Everhart, Warrensburg, Mo.; A. L. Liggett, Slater, Mo.

Ed. Cunningham, son of George P. Cunningham, Carthage, Mo., was arrested one day last week at 1 o'clock in the morning in the store of his brother-in-law, W. E. Ford, into which he had forced an entrance. He has, it is stated, confessed to several other burglaries.

The jewelry and diamonds found in the possession of Frank Bensen and John Schmidt, who were arrested at 111 E. 3d St., last week, has been identified by Milton Vaught, jeweler, Centerview, Mo., whose store was robbed two weeks ago. Bensen and Schmidt were taken to Centerview.

Indianapolis.

J. F. Harding has opened a repair shop in Royalton, Ind.

N. H. Jepson has opened a stock of jewelry in Washington, Ind.

Swain & Co. have opened a new jewelry store in Alexandria, Ind.

Eaverson & Todd, Madison, Ind., are selling out. The cause given is that business is too poor to make a reasonable profit.

S. A. Goldsmith, of Adolph Goldsmith & Son, New York, was in the city last week. Mr. Bernheim, of Bernheim, Cohen & Beer, spent last Saturday and Sunday in the city.

Miss Chew, of Garrett, Ind., who left home last week to join Chas. Erickson, jeweler, Albany, Ga., was stopped by her relatives in time to prevent a marriage. Erickson denies the charge of bigamy.

F. M. Herron thinks The Circular's notice of his new store is responsible for the numerous calls from travelers and letters received offering new goods. Traveling men have all been very loud in their praises of Mr. Herron's new quarters.

Good trade at home sent the following dealers to the city jobbers last week: C. L. Rost, Crawfordsville; Henry Rossier, Martinsville; L. A. Davis, Greenfield; Louis F. Ott, Veedersburg; H. W. Bacon, Spencer; J. W. Hudson, Fortville; R. R. Ellis, Greenfield; C. E. Wasson, Thorntown.

Pacific Coast Notes.

S. Lathrop, Oakland, Cal., is conducting an auction sale.

Mr. Densmore has removed from Monrovia, Cal., to Azusa, Cal.

W. H. Woehl, jeweler, Paso Robles, Cal., has been adjudged insane.

Jerome Avery and J. A. G. Smith have formed a partnership to carry on a jewelry business in Porterville, Cal.

Col. Parish, who recently opened a jewelry store in Oakdale, Cal., has decided to return to Taylorville, Ill., his former home.

Joseph Schulte, Jr., a watchmaker of Monterey, Cal., has obtained a patent by which he claims ordinary watches can be made to run eight days and eight day clocks for a month, keeping perfect time, while pendulum clocks will keep themselves in perfect beat no matter how much they may be out of the perpendicular.

George W. Custer, Du Bois, Pa., has removed to new quarters in that town.

Pittsburgh.

C. D. Stuart, Washington, Pa., has permanently entered the employ of Heeren Bros. & Co.

C. H. Jaquette has bought out the Scottdale Jewelry Co., Scottdale, Pa., until the past week managed by Mr. Berryhill.

News was received in the city by telephone last week of the very serious illness of George V. Brady, Washington, Pa.

Benjamin Baugh, a manufacturer of enamels in Birmingham, England, was at the Duquesne hotel for several days last week.

In the suit of Joanna De Roy and others against James F. Richards, a verdict of $320 has been entered. The plaintiffs sued to recover on an alleged unlawful seizure of property in the jewelry store of the De Roys, Smithfield St., of which Emanuel De Roy was trustee. The judgment is on the bond given by the National Bank of North America, at whose instance the goods were levied upon.

Out-of-town buyers came to the city in regimental force last week. Among the great number were the familiar faces of L. C. Schmidt, Braddock, Pa.; Reams & Carothers, Wilkinsburg, Pa.; Thomas Beresford, Pennman, W. Va.; E. G. McGrew, Irwin, Pa.; E. A. Bloser, New Kensington, Pa.; N. N. Weylman, Kittanning, Pa.; E. H. Schafer, Beaver Falls, Pa.; Walter Kennerdell, Verona, Pa.; N. C. Cubbison, New Castle, Pa.; William. Hunt, Uniontown, Pa.; Leo Furtwangler, Greensburg, Pa.; Mr. Lamoreaux, Oil City, Pa.; Mr. Fisher, Franklin, Pa.; A. W. Bishop, Connellsville, Pa.; C. M. Ways, Connellsville, Pa.; Alex Schroeder, Niles, O.; A. C. Graul, Sharpsburg, Pa.; G. A. Boss, McKee's Rocks, Pa.; Henry Grieb, Butler, Pa.; E. F. Preiss, Homestead, Pa.; Frank Worrell, Washington, Pa.; R. L. Kirkpatrick, Butler, Pa.; H. S. Johnston, Apollo, Pa.; N. A. Reineman, McKeesport, Pa.; Charles Kennerdell, Freeport, Pa.; F. W. Koehler, Sharon, Pa.; G. W. Pipes, Waynesburg, Pa.; D. S. Pelton, Sistersville, W. Va.; F. W. Laban, Toronto, O.; R. H. Wolf, Smithton, Pa.; H. Wubbeler, Beaver Falls, Pa.; J. B. Bruce, Burgettstown, Pa.; D. L. Cleland, Butler, Pa.; J. C. Rhodes, Homestead, Pa.; C. A. Loughman, McKee's Rocks, Pa.

Rockford, Ill.

J. T. Buker will remove to more convenient and centrally located headquarters at 313 W. State St., Jan. 1.

L. W. Nichols, of Somonauk, Ill., will open a jewelry store in Pecatonica Jan. 1. This town has been without a jeweler for several months.

The National Cutlery Co., this city, are doing a fine business. They have secured a good plant in the north end addition and are now employing 60 hands.

V. A. Boynton has opened a jeewlry shop in Gravity, Ia.

BUYERS' INFORMATION BUREAU.

Questions as to the makers of certain lines of goods, where to buy certain lines, where certain kinds of work are done, the owners of certain trademarks and other matters relating to the buying branch of a jewelry business will be cheerfully answered under this department. The reader cannot ask too many questions.

KANSAS CITY, MO., Dec. 4, 1897.

Editor of THE JEWELERS' CIRCULAR:

Sometime since we noticed an advertisement in your paper of a manufacturer who made reproductions of old English sterling silver hollow ware. Can you give us his name and address? Thanking you in advance, we remain,

Yours very truly,
D. C. JACCARD,
by Walter M. Jaccard.

ANSWER:—The name and address of the manufacturers of reproductions of old English silver plate are Ellis & Co., Birmingham, England. The sales agents are Samuel Buckley & Co., New York office 100 William St.

SPRINGFIELD, MASS., Dec. 14, 1897.

Editor of THE JEWELERS' CIRCULAR:

Could you advise where I could obtain one gold half dollar and one gold 25 cent piece, in good condition? I thought perhaps you might know of some place in New York. Please give this your attention. JOSEPH F. WHIPPLE,

ANSWER:—Correspondent can buy a gold half dollar and a gold 25 cent piece in good condition from J. T. Scott Stamp Co., Ltd., 40 John St., New York. The former costs $2 and the latter $2.50, or both for $4.50.

NEW YORK, Dec. 14, 1897.

Editor of THE JEWELERS' CIRCULAR:

Please give me some names of manufacturers of plated and filled rings.

WALTER PALMER.

ANSWER:—Among manufacturers of plated rings are: S. & B. Lederer, 100 Stewart St., Providence, R. I.; Ivy Ring Co., Providence, R. I.; Clark & Coombs, 21 Eddy St., Providence, R. I.; P. & A. Linton, 86 Page St., Providence, R. I.; Palmer & Capron, 167 Dorrance St., Providence, R. I.; Flint, Blood & Co., 94 Point St., Providence, R. I. Filled rings: Stern Bros. & Co., 68 Nassau St., New York.

Connecticut.

J. B. Beach, traveling salesman for the Wilcox Silver Plate Co., Meriden, will sever his connection with that company Jan. 1, and go on the road for the Derby Silver Co., Birmingham.

At the annual meeting of the City Hospital corporation of Meriden, N. L. Bradley, Walter Hubbard, Charles Parker and E. B. Manning were elected members of the board of directors. The directors met and elected president, N. L. Bradley; vice-president, Walter Hubbard, and other officers.

In reference to the Christmas trade, the George H. Ford Co., New Haven, report a more marked improvement in the demand for finer and more costly goods than has existed for the past few years.

President C. F. Monroe, of the C. F. Monroe Co., Meriden, Dec. 16 left on a long trip south. He sailed from New York by the Ward Line for Nassau and around the south side of Cuba. On the steamer's return trip he is to stop off two weeks at Nassau, arriving home Jan. 3. The trip is made for his health.

A. B. Ryan and John F. Parker have purchased the jewelry business formerly conducted by Ryan, Barrows & Parker and subsequently by C. W. Barrows, Middletown. Mr. Ryan will not be actively connected with the business, as his time will be principally devoted to the "Ocean Klondike" company, of which he is president.

The jewelry store of Louis Maas, 132 Congress Ave., New Haven, was entered by burglars last Wednesday night or early Thursday morning. They entered the building by means of a rear window and then cut the wires of the burglar alarm. They then went into the front room, but for some reason or other were frightened and tried to leave by means of the rear door, which they tried to break open. This proving unavailing they went out by way of the rear window. Nothing of value was taken.

Dec. 17 was the 50th anniversary of the wedding of Mr. and Mrs. Samuel S. Newton, West Winsted. No observance of the event was made, owing to the feebleness of Mr. Newton. Mrs. Newton, however, is enjoying good health. Mrs. Newton's name was Abbie Frink and the marriage ceremony took place at Cornwall Bridge. Mr. Newton went to Winsted 43 years ago, for a number of years previous to which time he had been a general peddler, taking as his territory the entire State, and had conducted a jewelry establishment at Cornwall Bridge. Upon his arrival in Winsted Mrs. Newton founded the jewelry business now carried on by him and Samuel N. Lincoln, under the firm name of Newton & Lincoln.

SURE WINNERS!

Are Jewelers' Findings from the Factory of

THOMAS W. LIND,

67 Friendship St., Providence, R. I.

New Galleries
New Ornaments
New Settings

For the

FALL SEASON & FALL SEASON

The Australian Opal Co., 57 Maiden Lane, New York.

Importers and Cutters.

RUBIES, SAPPHIRES, EMERALDS, CATS' EYES and all kinds of FANCY STONES.

News Gleanings.

Mr. Wooten has opened a new store in Fenton, Mich.

J. Ebert is now closing out his stock in Gaylord, Kan.

A. W. Engel, Chicago, Ill., has given a bill of sale for $1,250.

R. C. Plum is established in the jewelry business in Hudson, O.

Walter Larkworthy has opened a repair shop in Chagrin Falls, O.

M. M. Nesler, Dubuque, Ia., has given a chattel mortgage for $332.

S. S. Hite has discontinued his jewelry store in Smith Center, Kan.

E. V. Burnett, Topeka, Kan., has given a chattel mortgage for $800.

K. L. Bliss has gone out of the jewelry business in Fort Smith, Ark.

C. W. Nelson, Cameron, Mo., has given a realty deed of trust for $500.

Jessie Cohn, jeweler, Leadville, Col., has given a deed of trust for $3,000.

Valentine Jacot, Detroit, Mich., has renewed a chattel mortgage of $200.

L. Elsohn is running a jewelry auction at 137 Genesee St., Auburn, N. Y.

W. A. Warrington, Corning, Kan., has given a chattel mortgage for $194.

The stock of C. H. Koch, Milwaukee, Wis., was recently sold at auction.

L. Ronovant has opened a new jewelry establishment in San Angelo, Tex.

E. R. Vaughn has opened up a new stock of jewelry in Amarillo, Tex.

John E. Thoma, Kalamazoo, Mich., has discharged a chattel mortgage of $300.

A. C. Atwood is reported to have sold out his jewelry store in Berthoud, Col.

John A. Stapf, Dunkirk, N. Y., has remodeled and refurnished his store throughout.

W. B. Fry, of Huntingdon, Tenn., has opened a new store on Court Sq., Paris, Tenn.

H. S. DeVold, formerly of Clarksville, Tenn., has opened a new store in Paris, Tenn.

The stock of Mr. Townsley, Sedalia, Mo., who recently failed, is being sold at auction.

The Owl Drug Co., Ennis, Tex., who carried a line of jewelry, were burnt out recently.

The Barker Jewelry Co. (not incorporated) have discontinued business in San Diego, Cal.

The Equitable Jewelry Store, Des Moines, Ia., announces that it is going out of business.

Daniel J. Fink, dealer in drugs and jewelry, Grant, Neb., has removed to Holdrege, Neb.

Hans Gilbertson has purchased the jewelry business of Charles Thornsen, Hillsboro, N. Dak.

H. G. Bemis has purchased the entire stock of jewelry of Slocum & Metcalf, Longmont, Col.

Gillett & Kirby, Lansing, Mich., have removed from the old location on Washington Ave., S., to a store in Michigan Ave., E.

J. H. B. Haynes has opened an optical office in Watertown, N. Y., the firm name being the Haynes Optical Co.

Jeweler H. A. Gore, Lewistown, Ill., has gone to Jacksonville, Ill., where he has been engaged in a jewelry store.

A judgment for $399.05 has been awarded to Charles Ellis against the Onondaga Silverware Co., Oswego, N. Y.

Andrew Rosen is about to erect a small building in North Easton, Mass., to be used as a watch and clock repairing shop.

John Croneweth, Sigourney, Ia., has quit the music business, and will confine his attention exclusively to the jewelry business.

J. M. Greis, Lancaster, N. Y., has added to his musical goods store the stock of jewelry of C. Loomis and will continue both branches.

E. Brunat & Son, Keokuk, Ia., announce that they will quit business, and are running an auction sale. J. T. Anderson is the auctioneer.

Ed. W. Drury, of the Non-Retailing Co., Lancaster, Pa., is making his headquarters at the National Hotel, Washington, D. C., Dec. 21-27.

The new clock for the belfry of the court house in Atchison, Kan., was purchased of the E. Howard Watch and Clock Co., through the Bliss Jewelry Co.

J. H. Tinder, of Winchester, Ky., has become a partner of C. H. Harris, jeweler, 412 Chillicothe St., Portsmouth, O. He is a brother-in-law of Mr. Harris.

J. C. Warner, of Leon, Ia., has gone to Garden Grove, Ia., to take charge of a stock of jewelry for which R. D. Piper traded a farm. Mr. Warner will close out the stock.

D. H. Taylor, watchmaker, Hornellsville, N. Y., who broke his right hand and fingers the other night by catching his foot in a defective sidewalk, is talking of suing the city.

O. Swenson & Son have opened a new store in the new Libbey store building, Cresco, Ia. The son, Wesley Swenson, will conduct the business. O. Swenson is in ill health and resides in Louisiana.

George R. Cassedy was recently elected county treasurer on the Republican ticket by the citizens of Fremont county, Col. He was at one time in the jewelry business in Canon City, Col., with George R. Shaeffer.

A. L. Campbell recently bought out the jewelry and watch repairing business of Mr. Andrews, 524 Main St., Springfield, Mass. He was formerly located in Philadelphia, where he had been in the watchmaking business for 18 years.

Chas. H. Judson, 256 E. Main St., Rochester, N. Y., was elected alderman of the 18th Ward, of that city, last month. There were three Republicans and one Democrat in the field, and in a total of 1,530 votes Mr. Judson had a plurality of 52.

Sabula, Ia., has a new industry, namely the manufacture of jewelry and toilet articles from the mussel shells gathered from the waters of the Mississippi. These shells contain carbonate of lime with organic matter, which constitutes a pure mother-of-pearl.

George M. Rigden, who sold out his jewelry store in Streator, Ill., a few months ago and went to California, writes that he now owns a quarter interest in the Minnehaha mine at Randsburg, and that his party struck a ledge of gold panning out $11,850 per ton, and that the company refused $50,000 for the mine before this strike.

August Riecke, jeweler, 1733 Bank St., East Baltimore, Md., is the inventor of a unique life saving apparatus, which he claims will be an important equipment for the fire departments of all cities. He terms his invention the "elevated drawbridge fire escape," and the model of it which he has on exhibition at his store presents some interesting features.

The Cross Optical and Jewelry Co., Chester, Pa., have completed for the L. H. Scott Lodge, No. 352, a pretty souvenir hat pin which was presented by the members to their lady friends last week. The head of the pin is an open ball about the size of a small marble and partly enameled; a cap of about the size of a one cent piece with the name and number of Scott Lodge and a Masonic emblem rest on top the ball.

E. P. Mesmer & Co. are a new jewelry firm in Milbank, S. Dak. The members are E. P. Mesmer, jeweler, who has been engaged in business in that city for two or three years, and N. J. Bleser, druggist, who has always carried a line of silver ware. A few weeks ago when druggist Bleser moved into his new brick building Mr. Mesmer engaged quarters with him, and now they have formed a copartnership under the above name.

Frank Klein, jeweler, Royersford, Pa., who made six entries at the Johnstown, N. Y., Poultry Show on Nov. 27, was awarded six regular premiums and two special premiums. He also captured the silver cup for the best buff Plymouth Rock pullet in the show. He has made 23 entries at five of the leading shows in the United States this season, and was awarded a premium on every entry, besides special premiums. The prize ribbons and cup are displayed in his window.

Early last Wednesday morning, as a policeman was returning from his night beat, he noticed a light in E. C. Putnam's jewelry store, Millbury, Mass. The more the officer watched the more he was convinced that burglars were inside. Finally two men came from the store and were immediately captured by the officer, who was greatly pleased with his game. After the pair recovered from their amazement it was found that they were E. C. Putnam and his brother, the owners of the store, who had been there on business.

S. H. Clay has a new jewelry store in Cambridge, Ill.

George F. Fletcher has removed to Center St., Brockton, Mass.

Sidney Edson will open a new jewelry store in Lansing, Mich.

Zedock Quillen has opened up a jewelry store in Wyoming, Del.

F. M. Boughton, Monterey, Cal., has filed a petition in bankruptcy.

Claud T. Baldwin, Findlay, O., has removed from 332 to 232 S. Main St.

The store of R. L. Brown, Kellerton, Ia., was burned out a few days ago.

O. R. Johnson, Presque Isle, Me., has moved his business to a new location.

Oscar Stigler has started in business in Jamaica Plain, a suburb of Boston, Mass.

Coville, Matson & Cobb have started an optical establishment in Providence, R. I.

In a fire in Benton Harbor, Mich., Dec. 16, the jewelry store of Will Chapman was burned out.

O. J. Rousseau, formerly with J. A. Foster & Co., Fall River, Mass., has opened a store on his own account in that city.

Carl R. Seifert, Lockport, N. Y., will sail on Dec. 28 on the *Pretoria*, for about a month's trip to Martinique and Barbadoes, W. I.

The fire loss of the Tibbets Jewelry Co., Bangor, Me., has been settled satisfactorily. Mr. Tibbets was insured in the Pacific Fire Insurance Co.

F. P. Lothrop has taken the Currier store, Brockton, Mass. Mr. Tucker, formerly watchmaker with Obed Lyons, is now with Mr. Lothrop.

W. S. Morley, a former jeweler of Harrisburgh, Pa., and Seattle, Wash., has been called to Binghamton, N. Y., by the serious illness of his father, who has been stricken by paralysis.

There were treasure seekers in front of Henn & Haynes' jewelry store, Chillicothe, O., one day last week when it was learned that a valuable diamond ring had been swept out into the gutter. The ring had been wrapped in tissue paper and laid on a work bench, from which it had been knocked to the floor and was consequently swept out. The ring was not found.

Springfield, Mass.

BUSINESS CONDITIONS.

Christmas trade started off with a rush and the jewelers are correspondingly happy. The trade is not only larger in volume, but of a better class than that of a year ago, and as predicted in THE CIRCULAR some weeks ago, people are buying more gold goods and less of silver.

Albert F. Robbins will open a jewelry repair shop in Orange.

A. L. Campbell has bought the jewelry store of Mr. Andrews, 524 Main St., and has added to the stock.

The Edwards jewelry store, Pittsfield, had an opening last week and many hundred people visited it. The store was handsomely decorated with potted plants and evergreens.

John C. Manning is in business once more. He has opened a small store in the front part of the Postal Telegraph Co.'s office, Main St., and is making a specialty of watches.

Two jewelers were candidates for the Common Council in the recent election, but neither was elected. Dennis F. Leary was one of the Democratic candidates in Ward 4, and Frederick S. Ladd represented the Republicans in Ward 6.

Herbert M. Stilson has just opened an attractive jewelry store at 27 North St., Pittsfield. Two years ago Mr. Stilson went to Pittsfield, and though he enlarged his original store several times, his business grew to such proportions that he had to secure new quarters.

Horrigan Bros., the Holyoke jewelers, have purchased of W. H. Mayberry his block in High St., for about $30,000. The block is three stories high and has a fine store with offices and tenements above. The Horrigans will have the store refitted and will occupy it as soon as their lease of the store in Ball's block expires.

Jewelers in Springfield, Holyoke and Northampton have formed a syndicate to make a souvenir spoon which is to be known as the Mt. Tom spoon. The syndicate paid $300 for the die and the spoon is a beauty. Starting at the tip of the spoon is a view of Dwight St., in Holyoke, which runs half way up the bowl. Then comes a representation of Mountain Park, with its pavilions. Running up the handle is an embossed electric line with cars and turnouts, representing the line from Mountain Park to Mt. Tom, and at the end of the handle is a picture of Mt. Tom itself.

Worcester, Mass.

J. Paul Weixler and Carl W. Weixler, jewelers, 634 Main St., have leased the store, 415 Main St., and now occupy it.

Charles M. McFarland was to be sold out at auction Dec. 20. On Feb. 14, 1895, Mr. McFarland mortgaged his stock to Electa P. Thompson, who foreclosed and the stock was ordered sold.

Nelson H. Davis, for many years engaged in the jewelry trade in Worcester, has leased a portion of the store, 416 Main St. and last week opened with a new stock. He disposed of his business two years ago to the Robinson-Hilton Co., who took possession of the store, Mr. Davis retiring from business.

Edward Moulton, at 399 Main St. for several years, has moved from 395 to 397 Main St., where he was located for 15 years. A year ago Mr. Moulton leased the building to Thomas H. Buckley, who opened a restaurant which was the most elaborate place in Worcester. He failed and Mr. Moulton has taken possession of the building and moves back to the store.

The Waterbury Watch Co.

Holiday - Goods.

The 10 line Elf movement

in solid 14K open face or hunting cases made by

DUBOIS WATCH CASE CO.

The 10 line Elfin

in 14K gold filled and silver casings and enamels.

The 15 line Cavour

in 10K gold and silver, rolled plate and enamels.

The 14 size Berkshire

thin model, in 14K gold filled and silver casings.

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The Rex





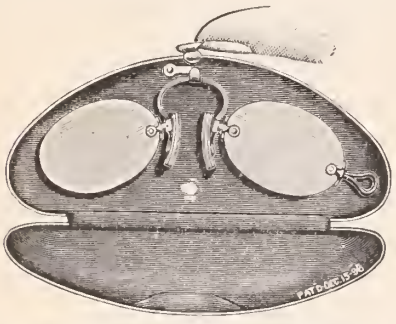
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and a great improvement over any now on the market. In changing lenses there are no pieces to lose. It will take any thickness of lens, and there is **only one screw to adjust.**

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The Patent Feather-Weight Eyeglass Case.

This case is made with a **Framework of Tempered Steel,** lined with black velvet, covered with the finest leather, and **closed with a neat and practical clasp,** with an inside hanger for the eyeglass to keep it in place. The construction is such that **it will hold the highest offset guards** without injury, and **thoroughly protects the eyeglass from being broken.** It is the lightest case made.

SPENCER OPTICAL MAN'F'G CO.,

PATENTEES AND MAKERS,

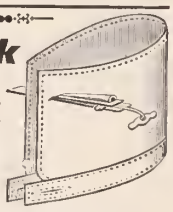
18 Malden Lane, - - - New York City

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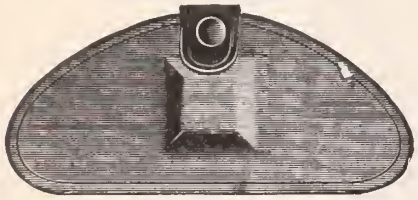
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KOENEN'S IMPROVED SHELL CASE
FOR OFFSET EYEGLASSES.

Made in **Steel and Aluminum,** being the **lightest, strongest and best** case made. Covered with the finest grade of leather.

Manufactured and Patented by

A. KOENEN & BRO., 81 Nassau St., N.Y.

SOLD BY JOBBING TRADE.



IN TWO SIZES. THIN AND STRONG.

The Latest Patents.

ISSUE OF DEC. 14, 1897.

595,361. FOUNTAIN-PEN. THOMAS ANDREW, Sydney, New South Wales. Filed Mar. 20, 1897. Serial No. 628 497. (No model.)



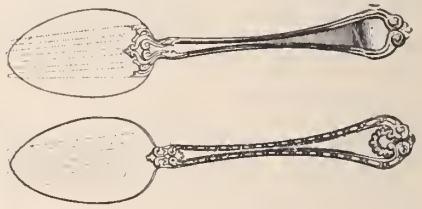
In combination with a longitudinal reservoir having a partition forming two chambers lying side by side, an independent nib for each chamber both located at the same end of the pen, means for controling the vent to the chamters and means for controlling the escape of ink from the chambers to the nibs whereby the ink may be supplied to the nibs independently and alternately as desired.

595,569. CYCLOMETER. WILLIAM C. HOMAN, Meriden, Conn., assignor to the Edward Miller & Co., same place. Filed Sept. 8, 1897. Serial No. 650 945. (No model.)

DESIGN **28,021.** BRUSH-BACK. FRANK N. OSBORNE, New York, N. Y., assignor to the Gorham Mfg. Co., Providence, R. I. Filed Oct. 4, 1897. Serial No. 654,081. Term of patent 7 years.



DESIGN **28,022.** SPOON OR FORK HANDLE. DANIEL A. LOESER, Sag Harbor, N. Y. Filed Oct. 5, 1897. Serial No. 654,187. Term of patent 7 years.



EXPIRED PATENTS.

[The following list of recently expired patents of interest to the trade is furnished by G. M. Lamasure, Solicitor of Patents, Washington, D. C. A copy of any one of these may be had from him for 10 cents each.]

Expiring Dec. 14, 1897.

235,353. DIES FOR FORMING WATCH-CASE CENTERS. JOSEPH GELDREICH, Cincinnati, O., assignor to George Doerr, same place.

235,436. EYEGLASSES. FRANCIS HOPKINS, New York, N. Y.

235,445-446. BUTTON AND STUD. HUGH MCDOUGALL, Brooklyn, N. Y.

235,451. SAFETY ATTACHMENT FOR WATCHES. JAMES ROBERTS, Brooklyn, N. Y.

235,507. FINGER MEASURE. ROBERT T. CHAPMAN, Louisville, Ky.

235,529. SAFETY PENDANT FOR WATCHES. CHARLES S. HIRST, Philadelphia, Pa.

235,705. CALENDAR CLOCK. JAMES E. YOUNG, Genoa, N. Y.

T. D. Stoufer, jeweler, Lone Tree, Ia., was recently married to Miss Milly D. Busenbark, of Linn Grove, Ia.

F. C. Dunne and W. H. Lively have opened a jewelry store in Chatham, Ont., Can., under the name of Dunne & Lively. It is to be predicted that everything this firm do will be done lively.

OPTICAL DEPARTMENT.

A Superior Photographic Lens.

AT the monthly meeting of the Optical Society of the City of New York, held Monday evening, Dec. 6, Harry C. Fincke read a paper on "A Superior Photographic Lens—The Zeiss Convertible," as follows:

There are four lenses in each of the systems of the Zeiss Convertible Anastigmats for the reason that in these lens combinations it is intended that each system is in itself as well corrected for astigmatism as is the case in the previously designed series of Zeiss Anastigmats, and in order to provide for this perfection of definition in the image it was found necessary to have this number (four) in the single combination. Thereby it also becomes a very quick working lens, since an increased aperture, resulting from the possibility of using larger lens diameters is obtained.

Thus each single combination or system is perfect in itself and these two combinations are used as a doublet objective; the resulting images must consequently be equally good.

The previously designed series of Zeiss Anastigmats are composed of two systems, having in all four or five lenses, the system being made up of two or three lenses each; thus in one of these series there are two lenses in the front system and two in the back system, four in all, while in the objectives of another series the front system has two lenses and the back system has three, that is, five in all.

These older series are so constructed that the aberrations of one system, for instance of the front system, are of an opposite nature from the aberrations of the back system; in this way the two kinds of aberrations just compensate one another and thereby produce a perfect image.

It is for this reason that in all forms of Anastigmat lenses made heretofore it was found impracticable to use the systems singly, thus making it impossible to obtain the large variety of different focal lengths by the use of as few lens systems as is now the case with a set of the Convertible Anastigmats.

By the use of the new construction with four lenses all cemented together, invented by Dr. Paul Rudolph, of the firm of Carl Zeiss, Jena, it has been found that by arranging the component lenses of the system so that they may be regarded as being grouped together into two sets of double lenses or two lens pairs of the form [Figs. I., II.] a system is obtained which is perfect.

These double lenses or lens pairs are so constituted that they have a collecting lens, which is either double convex [Fig. III.] or meniscus convex, [Fig. IV.], combined with a dispersing lens which is made either double concave [Fig. V.] or meniscus concave [Fig. VI.].



FIG. I.



FIG. II.



FIG. III.



FIG. IV.



FIG. V.



FIG. VI.



FIG. VII.



FIG. VIIA



FIG VIII.



FIG. VIIIA.

The arrangement of the permanent lenses is further determined by the following condition: In one lens pair the refractive power of the collecting or positive component [Fig. VII. or VII.a], exceeds the refractive power of the dispersing or negative component [Fig. VIII. or VIII.a] while in the other lens pair the reverse relation must exist, the refractive power of the dispersing or negative component exceeding the refractive power of the collecting or positive component.

In the diagram [Fig. IX.] the component lenses I and II, for example, constitute one lens pair or group in which the dispersing or negative lens I. (meniscus concave) has a refractive power of 1.58, while the collecting or positive lens, II. (meniscus convex) has a refractive power of 1.51.



FIG. IX.

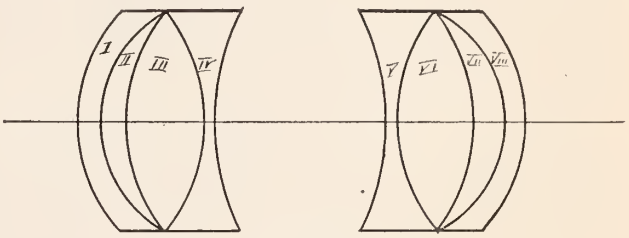


FIG. X.

In the case of the other two lenses, III and IV, we have for the collecting or positive lens III (double convex) a refractive power of 1.60, and for the dispersing or negative lens IV a refractive power of 1.51.

Thus in the group (I, II) the refractive power of the positive component lens is less than that of the negative component lens, whereas in the group (III, IV) the refractive power of the positive component lens is greater than that of the negative component lens.

In combining the doublet combinations the two systems must always be in the relative positions shown on page 4 of the Bausch & Lomb Co.'s supplementary photographic catalogue, as thereby the symmetrical form of double objective is retained.

The complete doublet objective of the eight component lens, the glass for which is all special Jena glass made at the glass works of Schott & Gen, Jena, Germany, may therefore be said to be composed as follows:

Lens	I.	Refractive Power.....	1.58
"	II.	" "	1.51
"	III.	" "	1.60
"	IV.	" "	1.51
"	V.	" " .... same as	IV.
"	VI.	" " .... same as	III.
"	VII.	" " .... same as	II.
"	VIII.	" " .... same as	I.

The correction for astigmatism is brought about, or, in other words, the objectives are made anastigmatic, by the use of the special kinds of Jena glass for the different lenses in conjunction with the method of grouping these component lenses as already described; this arrangement not only corrects the astigmatism, but also diminates the spherical and chromatic aberrations, and thus through the larger number of component lenses used effects results in speed or rapidly and covering capacity not before attainable.

After a number of years' work with different photographic lenses, it is my belief that in the New Bausch & Lomb Optical Co.'s Zeiss Convertible Lens, Series VIIA, the landscape and marine photographers' expectations are more than filled. Aside from their unexceled qualities for landscape and marine views, they give beautiful results when used for portraits, owing to the fact that they work with full aperture, giving good definition and depth of focus.

It is constructed upon formula that in one doublet three different sizes of images can be obtained where the front and back combinations are of different foci. In this instance when both combinations are used as a regular R. R. lens the relative largest aperture will be either F 7 or F 7.7.

For example, we will take No. 9, which with full aperture, F 7.7, will cover a 5x8 plate, and stopping it down to F 12.5 it will cover a 7x9 plate; with stop 45, it will cover an 8x10 plate.

The size of a certain object, which is 350 feet long, at a distance of four miles when the double combination of Series VIIA, No. 9, is used, will give an image about 3-16 inches long. The size of this same image, which is barely perceptible, can be increased by using the back combination singly, which is 11½ inch focus; the image now being 5-16 inches long. Again, the size of the image will be increased by using the front combination singly, which is 16½ inch focus and the image will then be very nearly ½ inch long.

Objects which are nearer will be increased correspondingly in size.

The full aperture of the two single combinations when used singly is F 12.5 and with this aperture they will cover the plate for which they are listed.

The 11½ inch combination will cover a 6½x8½ plate, and the 16½ inch will cover a 10x12 plate. All photographers are aware, no doubt, that single achromatic lenses are not rectilinear, but in these lenses I find that there is hardly a perceptible distortion even when used on buildings. In landscape and marine views it is impossible to discern.

An advantage gained with a lens of this description is that should you find need of a longer, shorter or intermediate focus, a single combination may be added, which will fit the same mounting and will then give a variety of six different foci. For instance, let us take the following single achromatic combinations, one 9 inch, one 11½ inch and one 14 inch. Here we have three different foci; then by using the 14 inch in front and the 11½ inch in back of mounting we get a focus of 7 inches; using the 14 inch front and 9 inch back we get a focus of 6¼ inches, and using the 11½ inch front and 9 inch back, we get a focus of 5¾ inches, thus giving, as above stated, a variety of six different foci.

When the lens is used as a doublet combination, and the combinations are not similar in focus, the one having the longer focus should be used in front of the mounting.

The F value of each of the single and doublet combinations is engraved on a revolving ring, which fits nearly around the mounting; thus the stops for each combination are as convenient as on other lenses.

When fitted to a Bausch & Lomb Opt. Co.'s Iris Diaphragm shutter, the diaphragms of same are used for each combination only, an additional nickel disc being furnished, which fits perfectly behind the regular diaphragm disc. The regular disc on the shutter is graduated for the doublet combination, the extra nickel disc is graduated on one side for the front combination and on the reverse side for the back combination. Additional combinations can be fitted to the shutter provided the opening on the shutter is as large as the full opening of the lens.

Optical Department.

(*Continued from page 35.*)

Optical Correspondence.

CONDUCTED BY R. H. KNOWLES, M. D.

The Term "Optometry."

Dear Doctor: Lately a new term, "optometry," used by yourself and others, has come into prominence and I like it when applied to the science of adjusting lenses to the sight as I believe that it just fits the condition. Will you inform me who coined the term and can it be found in any dictionary or encyclopedia? I have Zell's encyclopedia, published years ago, but it cannot be found there Where is it and what does it cover? Yours, DR. T. P. P.

ANSWER:—This term "Optometry" was employed by myself in a series of articles, "Practical Optics," published in 1892-93. Upon page 36, issue of Feb. 22, 1893, of THE JEWELERS' CIRCULAR, this term will be found in an article entitled "Optometry," which is defined in that article as follows: "This term is derived from the Greek, signifying the measurement of the range of vision." Again in May 1, 1895, issue of THE JEWELERS' CIRCULAR, page 32, will be found the following in another series, entitled, "Ocular Refraction": "Having discussed the law of refraction as applied to the eye and the media we employ for refracting purposes, we naturally arrive at a point when we desire to learn how to employ the trial case in examining the eye. The art of using the trial case is called 'Optometry.'" As a matter of fact the above definition of the term "Optometry" may be limited, and now that it has entered upon its career and become incorporated into our living language, it may be well to look it up and explain its definition and divide the term into its various classifications. In the "Century Dictionary of the English Language," published by the Century Co., New York, page 4413, will be found the following:

optometry (op-tom′ et-ri), *n.* [< Gr. ὀπτ (ικός), of seeing, + -μετρια, <μέτρον, measure. Cf. *optometer.* **1.** The measurement of the range of vision. **2.** The measurement of the visual powers in general (including the acuteness of the perception of form, of light, and of colors—eidoptometry, photoptometry, and chromotoptometry respectively), of the extent of the visual field (perioptometry), of the accommodative and refractive states of the eye (dioptometry), and of the position and movements of the eyeball (ophthalmostatometry and ophthalmotropometry.

We are glad to find the term in a work of this kind, which will remove the stigma put upon every refractionist by one of the leading ophthalmic surgeons who stated in court that "Optometry" was a term which had recently "come up." From this term it will be seen that refractionists practice dioptometry, which is defined as the science of taking the measurement of the refractive and accommodative state of the eye, and that individuals who adjust lenses to the sight for the purpose of improving the refractive state of the eye or who aids the accommodative apparatus in presbyopia are dioptometricians; and the writer suggests that a shorter term may be coined from the above, namely, "Dioptricians," or, shorter yet, "Dioptists." Dioptists may become Optricians or Optists.

Value of a Diploma.

Dear Doctor: As self-interest moves men and things in general, so the object of my present writing is to gain a few points out of which I may weave a few more colors upon my carpet of life and thereby win for myself a few more dollars and a little more praise. What value, legally speaking, do our various diplomas have, and if they have none, of what use are they anyway? I ask this question seriously as I am going south for the Winter for the first time, and one of your students who is here and came from Florida advises me to take your regular course, and if I cannot do that to take your correspondence course by all means and not forget to procure one of your diplomas when through. He says it will help me in my business, but as I have been in the refraction business for 10 years and met with such good success I don't see the need of certificates unless required by law. C. G. R.

ANSWER:—Legally speaking, the various certificates given out at the different optical schools are of little or no value, but from a commercial standpoint, they have much value, especially in the south. This is why Mr. W. requests correspondent to get one or as many as he can; the more the better, as the characteristics of southern communities require such a display of statements setting forth qualifications, etc., that a professional man would not "be in it," as it were, if he could not show a dozen or more papers, certificates and diplomas. This is a peculiarity with some of our southern States, and perhaps it is of many of the northern and western States as well. A certificate does have a moral influence and the optician will succeed with one, other things being equal, when he would meet with considerable disappointment without.

Superiority of the American Optical System.

N. M. DEVEAN, optician, Toronto, Ont., has just returned after a year's absence from a trip round the world and resumed the management of his store, 159 Yonge St. While on his travels he visited the optical institutions of many countries and familiarized himself with the latest developments in the profession. He states that he found New Zealand and Australia much in touch with the American system and very progressive, while England and the Continent of Europe are, in his opinion, about a quarter of a century behind in the fitting of glasses. While they have a number of good instruments, they are with few exceptions of old fashioned construction, and improvements are adopted but slowly. American optical science appears to lead the world—a view which he finds corroborated by many who are familiar with optical matters abroad.

Workshop Notes.

Bending Pivot.—If a cylinder pivot is bent it may very readily be straightened by placing a bouchon of a proper size over it.

Features of the Balance Spring.—Sir G. B. Airy, of England, has demonstrated that the loss in heat from the weakening of the balance spring is uniformly in proportion to the increase of temperature.

Springing.—In all springing great care is necessary in pinning the spring on the collet. Always broach the collet before pinning in, and see that, in the case of a flat spring, the hole is parallel with the collet and properly chamfered at both ends, that the spring has a flat side, and that the spring is not permanently pinned in till it is nearly true, for when once on the collet, much difficulty is experienced in bending the center inward. Put the collet on an arbor, and in the callipers you will see if the spiral is quite true; if not, bend it gradually until it is so. By putting the arbor in the turns the spring can be gotten flat.

Cylinder Scape-Teeth.—If the teeth of a cylinder escape wheel are too high or too low in passing the opening of the cylinder, the wheel should be placed on a cylinder of soft brass or zinc, small enough to go inside the teeth, with a hole through it and with a slightly concave face. A hollow punch is placed over the middle of the wheel while it is resting on the concave face of the brass or zinc cylinder, and one or two light taps with a hammer will bend the wheel sufficiently. In fact, care must be taken not to overdo it. It really happens that the wheel is free neither of the top nor bottom plug, but should this be the case sufficient clearance may be obtained by deepening the dust or with a sapphire file. A cylinder with too high an opening is bad, for the oil is drawn away from the teeth by the scape wheel.

Adjusting Balance.—The compensation balance fails to meet the temperature error exactly; the rims expand a little too much with a decrease of temperature, and with increase of temperature the contraction of the rims is insufficient; consequently a watch or chronometer can be correctly adjusted for temperature at two points only. A marine chronometer is usually adjusted at 45 degrees and 90 degrees, unless special adjustment is ordered to suit particularly hot or cold climates; pocket watches at about 50 degrees and 85 degrees. In this range there would be what is called a middle temperature error of about two seconds in 24 hours. To avoid this middle temperature error in marine chronometers various forms of compensation balances have been devised and numberless additions or auxiliaries have been attached to the ordinary form of balance for the same purpose.

DEPARTMENT OF ADVICE AND CRITICISM ON RETAIL JEWELERS' ADVERTISING.

[This department is free to every retail jeweler and optician. Forward for criticism your newspaper ads., booklets, catalogues, novelties, circulars, etc. Ask advice and offer suggestions. Replies in these columns are unbiased. Make letters full and particular as desirable. Every letter and ad. sent will receive full attention though the publication of the matter may sometimes be delayed a week or two. Address all letters and other matters to The Jewelers' Circular Pub. Co., 189 Broadway, New York.

PART LII.

NEW YORK, Dec. 9, 1897.

Editor of THE JEWELERS' CIRCULAR:

Regarding your criticism of two of our advertisements, we have read the same with profit. At the same time you will find by enclosed ads that you happened upon the two which were most open to your objections. We find to advertise prices on diamonds, as there is absolutely no basis for comparison except by seeing them, is like shooting blank cartridges rom a gun ; it may make lots of noise, but very little execution, and the main point is that the other fellow is perfectly willing and capable of making more noise than you.

Another point is that to keep within a certain limit of cost, it is preferable to advertise in a small space in more papers oftener than largely in a few papers ; at least this is our opinion.

Respectfully,
A. FRANKFIELD & CO.

The ads. sent appeared as follows: No. 1, *Evening World*, Nov 6; No. 2, *Evening Post*, Dec. 8; No. 3, *Evening Sun*, Dec. 8; No. 4, *News*, Dec. 9, each ad. occupying 2½ inches single column.

The four advertisements which Messrs. Frankfield & Co. sent, and which are here reproduced, are much better than those printed in our last article, and carry out all the requirements of sensible and effective business advertising. In addition to their regular newspaper advertising this firm issued this Fall an unusually pretty booklet of 16 pages within cover, entitled "Suggestions for Holiday Presents." The pages give lists of acceptable presents, alternated with beautiful half tone plates illustrating jewelry, watches, silver ware, trinkets, opera glasses, lorgnettes and leather goods, all the articles being particularly pretty and adapted to the holiday trade. Within each plate of pictures is a pretty panel telling something about diamonds, watches, jewelry, sterling silver ware, silver novelties, optical goods or leather purses. The printing is of the finest style on paper of fine finish, bringing out the beauties of the articles illustrated. The presents enumerated are for women, men and children.

***

TORONTO, Nov. 29, 1897.

Editor of THE JEWELERS' CIRCULAR:

Under separate cover we forward to you our "Christmas Catalogue"; it was prepared for our many customers' convenience, and with the present improved commercial feeling in Canada, we anticipate good returns.

For city distribution we will use the same catalogue with but a slight change viz., in place of "Buying by Mail" and "How to Order," we talk to our city patrons, removing Regalia Dept. and substituting "Suggestions for Presents."

This catalogue distributed in and out of city, aided by our newspaper advertising, should crown our endeavors with a large December trade.

Yours fraternally,
L. HERBERT LUKE,
Ambrose Kent & Sons

Mr. Luke sent two catalogues, one printed on a low grade paper for mailing purposes, and the other on finer quality paper for city distribution. The catalogue is of the general size and volume of the ordinary school drawing book, opening at the small end, the book being about 12 x 9 inches. The catalogue contains 16 pages besides the cover, all being filled with plates of illustrations showing a large variety of diamond rings and other diamond jewelry, gold jewelry, watches, chains, optical articles, silver novelties, sterling silver flatware, hollow ware, clocks, cutlery and miscellaneous articles. In many of the plates the articles are reduced half size, as in the case of watches, so that a great variety of goods can be shown. We think a retail jeweler's Christmas catalogue cannot be too overcrowded with pictures and suggestions for presents, with prices ; and in this respect the catalogue of Ambrose Kent & Sons is all that could be desired. We think, however, there is scarcely any economy in the use of such poor quality of paper as the volume for out-of-town circulation is made of. The printing is not good and many of the articles do not show up to advantage. Again some of the engravings are not good, being either reduced down too fine, or perhaps the originals themselves were not adapted to reduced reproduction. However, these objections may be cited in only a minor number of cases.

***

Among other firms who issued this season shoppers' pamphlets were Hardy & Hayes, Pittsburgh, Pa. They call their book "The Shoppers' Blue Book," and it is a most creditable production of the engravers' and printers' art, containing 64 pages, with memorandum leaves and enumerating about 400 hints on gift giving. The cover is of a deep blue, except the center which is of a soft light shade of blue, upon which embossed in silver is seen the firm name and their trade-mark device, a griffin. Above each page of holiday suggestions is an appropriate quotation such as :

Gifts for the Little Folks—"Living jewels dropped unstained from Heaven."

Gifts for Boys and Girls--"Children are the keys of Paradise."

***

NOTICE.

We acknowledge the receipt during the past one or two months of quantities of advertising for criticism from many firms throughout the country. Our limited space in this department has so far precluded criticism of these advertisements, but we assure our friends that their ads. will receive attention as soon as possible.

OUR
CHRISTMAS CATALOGUE

is profuse with the newest and best illustrations, highly embellished with the latest fashions of the day; comprehensive in the truest sense of the word, and contains the lowest prices ever quoted for

DIAMONDS,
WATCHES,
JEWELRY,
STERLING SILVER NOVELTIES, Etc.

CUT OF TRADE MARK.

TRADE MARK.

Send your name and address and we will mail you a copy.

AMBROSE KENT & SONS,
Jewelers.
156 Yonge St. and
5 and 7 Richmond St. W,
TORONTO.

STERLING SILVER.

All our designs in sterling silver tableware are of superior workmanship. They cannot be found in department stores.

OUR PRICES ARE:

Small Teaspoons, ½ doz.....$3.50
Large Teaspoons, ½ doz..... 4.50
Dessert Spoons and Forks, ½ doz.. 7.00
Tablespoons and Forks, ½ doz.....10.00
Table Cutlery to match.

A. FRANKFIELD & CO.
JEWELERS AND IMPORTERS,
52 WEST 14TH ST., N. Y.

No. 1.

WATCHES AND WATCH CHAINS

For the holidays, we are displaying a most complete line of 14-karat Gold Watches and Chains.

Ladies' 14-karat Gold Watches, with special named movements.....$18.50
In gentlemen's size..... $35.00
The same movement in silver case.$10.00
14 kt. gold vest chains.....$10.00 up
Lorgnette chains at.....$7.50
Fob chains and charms at equally low prices

A. FRANKFIELD & CO.
Jewelers and Importers,
52 WEST 14TH ST.
Open Evenings until Christmas.

No. 2.

CUCKOO CLOCKS

In Oak and Walnut for halls, libraries and dining rooms are appropriate Christmas gifts. We have them from $3.50 up. Also some new designs in Travelling, Crystal and Porcelain Clocks at moderate prices.

A. FRANKFIELD & CO.,
Jewelers and Importers,
52 West 14th Street.
Open Evenings Until Christmas.

No. 3.

Fine Gold Jewelry.

We have added many inexpensive articles in 14-kt. gold, very appropriate as Christmas gifts. There are

Bonnet Pins, set with pearls.....$1.50
Several designs in Hat Pins..... 2.50
Wreath Brooches..... 3.00
Scarf Pins, enamelled with pearl... 1.50
Chased designs in Sleeve Links..... 4.00
Baby Rings, chased..... 1.00
Child's Buttons with chains..... 3.00

The same, with diamonds, equally inexpensive.

An early visit of inspection will be of great interest to those looking for holiday presents.

A. FRANKFIELD & CO.,
Jewelers and Importers,
52 WEST 14th STREET.
Open Evenings Until Christmas.

No. 4.

Value.

Necessarily the most profitable line for a jeweler to handle is one affording "extraordinary values," or in other words, a line in the purchase of which he gets more for his money than he would elsewhere.

And this time-worn truth leads up to what we wish to say about

Fahys "Honest" 14Fk. Gold Filled Cases

By buying a line of **Fahys "Honest" 14Fk. Gold Filled Cases,** the retail jeweler receives "extraordinary value,"—more real intrinsic value than he would get for the same amount of money in any other filled watch cases.

Fahys "Honest" 14Fk. Gold Filled Cases are such "extraordinary values" because of the quantity of gold in them and because they are so thoroughly well made.

This is Lesson No. 5. If you study it, you'll profit by it.

JOSEPH FAHYS & CO.

Established 1857.

FAHYS BUILDING, NEW YORK.

Fahys "Honest" 14Fk. Gold Filled Cases contain as much, if not more gold than any gold filled cases now in the market.

Hand Engraving.

Undoubtedly the most conspicuous feature in the appearance of a gold filled watch case is the merit of its engraving. A gold filled watch case not properly engraved, or of the die pattern class, is a dead-looking, inferior sort of article which no man who appreciates the "real thing" cares to carry. The engraving of a watch case is what the bud and flowers are to a cultivated flower bed. No matter how carefully you cultivate that flower bed or how prettily you design it, it will be no more than a patch of sod without the bright bloom of the flowers to give it brightness and life.

A gold filled case to be engraved properly, must be engraved by hand. Try what you will and do what you will, after all is said and done, **hand engraving** will carry off the palm of victory every time. It produces a deep, bright cutting that gives life and character to a case, and makes the carrying of it a pleasure—provided absolutely no coloring or gilding is used.

Every one of the justly renowned

Fahys "Honest" 14Fk. Gold Filled Cases

is absolutely free from coloring or gilding, is **Hand Engraved** and is engraved as carefully as skilled engravers know how. Therefore **Fahys "Honest" 14Fk. Gold Filled Cases** not only are incomparably well engraved, but there being no set, stereotyped die patterns, a nearly unlimited variety of designs is also the result. This gives you the assurance that if you handle these goods, everybody in the country does not handle precisely the same patterns; in other words, while both you and your competitor sell **Fahys "Honest" 14 Fk. Gold Filled Cases,** owing to the multiplicity of designs shown, you can procure designs which your competitor has not, and thus preserve the individuality of your business.

This is lesson No. 6, and by this time you will readily agree that the best and only line for you to carry is that of **Fahys "Honest" 14Fk. Gold Filled Cases.**





Don't forget these goods have solid gold bows and joints.

JOSEPH FAHYS & CO.,

Established 1857.

FAHYS BUILDING, NEW YORK.

Fit for the Table of A King or Queen.

THE ROGERS "ANCHOR" BRAND
SILVER PLATED WARE.
THE "ANCHOR" BRAND IS THE ORIGINAL AND GENUINE.
EVERY PIECE OF IT IMPRESSES ONE WITH ITS INDIVIDUALITY AND HIGH QUALITY.

Don't let simply the name "Rogers" satisfy you, look for the "Anchor" Brand, get it and then you're safe. Send for catalog.

WM. ROGERS MANUF'G CO.

Salesrooms, Hartford, Conn.

Factories:

Hartford, Conn.
Norwich, Conn.
Wallingford, Conn.
Taunton, Mass.

MATHEY BROS., MATHEZ & CO.,

Brassus, Switzerland. 21 & 23 Maiden Lane, N. Y.

SOLE AGENTS FOR

CHAS. MEYLAN

PLAIN AND COMPLICATED WATCHES.

SPLITS AND REPEATERS

A SPECIALTY.



Busy Jewelers

are those that are handling profitable side lines, and the most profitable of side lines are Music Boxes of the *right* kind.

Regina Music Boxes

are the right kind; they attract custom because they play over 1,000 tunes, because their steel tune discs are indestructible, because they have the strongest movement ever put in a music box with none of the weaknesses found in boxes of other makes, and because a customer will always come again for more tune sheets.

These boxes have handsomely polished cases in all kinds of woods, and can be sold from $7.00 up. Send for catalogue and prices.

REGINA MUSIC BOX CO., Rahway, N. J.

WM. SMITH & CO., 5 AND 7 MAIDEN LANE, NEW YORK. 61 PECK ST., PROVIDENCE, R. I.

ESTABLISHED 1854.



MANUFACTURERS OF

Gold, Silver and Rolled Plate Chains and Jewelry.

Novelties in Gold and Silver Bracelets. Also a large line of Chain Trimmings.

WILLETS' ART BELLEEK CHINA

"HITS THE BULL'S EYE."



Write for illustrations and particulars to

WICKE & PYE, 32-36 Park Place, New York.

"Nothing Like It."



The Niland Cut Glass Co.'s Products

Write without delay.

WICKE & PYE,

32-36 Park Place, New York.

New Music Box

"STELLA"

plays any number of tunes on tune sheets **without pins or projections** of any kind. Surpasses all others in quality of tone and in durability, and compares favorably in tone with the piano.

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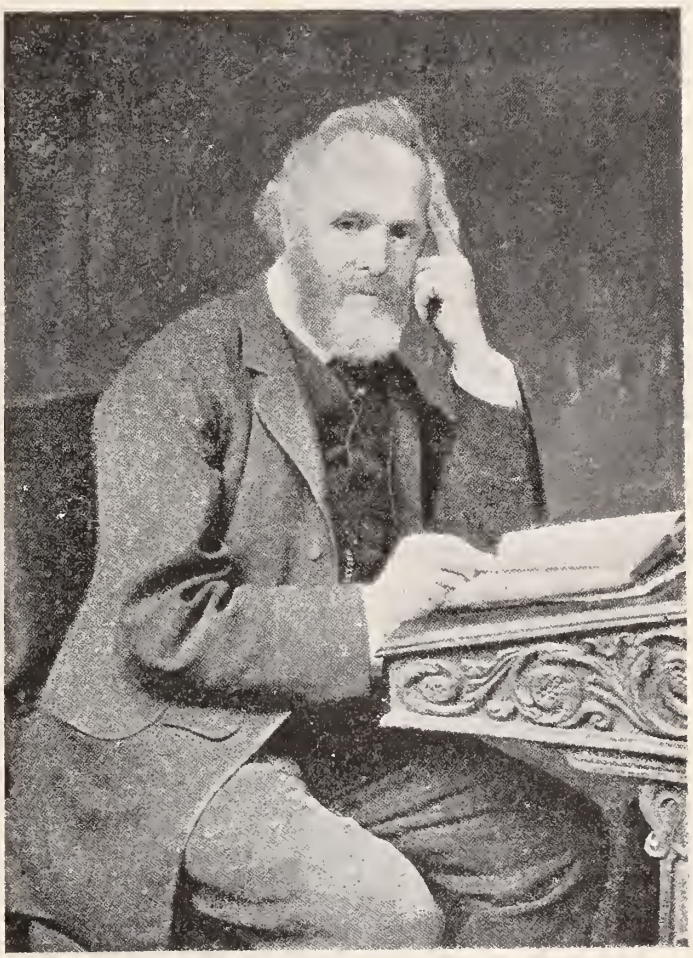
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SPECIAL SALESMAN OF WATCHES, DIAMONDS BRIC-A-BRAC, FOR ESTABLISHED JEWELERS.
WRITE FOR PARTICULARS.

The Connoisseur
Latest Information in Art Pottery, Art Metal Goods, Bisque, Bronzes, Cut Glass, Lamps, Brica-Brac, Fancy Goods, Etc.

The Late Sir Henry Doulton.

THOSE who have given thought to the subject feel that in the death of Sir Henry Doulton there passed away the greatest potter of the century. There are others who, when the history of potting in the nineteenth century is written, will be credited with an illustrious record, yet none has achieved the great results that Sir Henry did through a long and industrious life. He died at his residence, in Kensington, Nov. 17, in his 87th year. He was born in 1820, in Lambeth, where his father, John Doulton, had a small pottery. The father was a potter of great skill and met with some success. Perhaps no review of the life of Sir Henry can bring out a better knowledge of his early life than his own words from his "Random Recollections."

"From the age of 13 to 15 I went to the University College School in Gower St., near Euston Sq., and I have always regarded this as the most important part in my life; having suffered severely from the incompetence of my early teachers, I was not long in appreciating the instruction imparted in this school. I walked to school every day and was only late twice or thrice in the two years. There were no omnibuses nor trams nor underground nor electric railways in those days, and even the ferry cross from Lambeth to Westminster cost 3 pence or 4 pence, which I could ill afford from my slender allowance. In the first year I was fortunate enough to gain two prizes. When the time came to decide what my future calling should be my parents wished me to become either a parson or a lawyer. But my father's factory had greater attractions for me, and I decided to become a practical potter. In those early days of my factory life, I had anything but an easy time of it. I had to kick my own foot-wheel, for there were neither string nor steam wheels at that time. After two years I succeeded in making a 20-gallon receiver, and, when our large ware thrower died, I undertook the whole of the making of the large chemical ware for some years. On one occasion I recollect that I made fifteen three-gallon filters on a foot-wheel before breakfast. I can remember how glad I was of the assistance of my boy when I had to get my wheel over the centers."



THE LATE SIR HENRY DOULTON.

In 1846 he commenced business on his own account by making drain pipes. Influential engineers strongly opposed the use of stoneware pipes, but Mr. Doulton persevered and had a good display of his pipes at the first great exhibition in 1851. He greatly improved and extended his manufacture of sanitary ware, and gradually added other useful requisites.

In 1870 he commenced manufacturing art pottery, which achieved the distinctive name of "Doulton Ware." This was the introduction of practically a new industry to Lambeth, which enabled him to play an important part in revolutionizing the decorative taste of the age. It further gave Mr. Doulton an opportunity of providing honorable and independent employment for women. He had always been willing to support organizations having that object, and he has so far given it practical support that there are now upwards of 250 well educated ladies comfortably earning their living at Lambeth in congenial artistic work. Sir Henry made the following remarks on the development of Doulton ware: "At the 1871 Exhibition we were able to show some better colors and designs. There was plenty of room for improvement, though, for our blue sometimes came from the kiln nearly black, and our brown was very poor in quality. At first the pieces were put away in cupboards out of sight, but on their being seen by Mr. Drury Fortnum, one of the reporters in the pottery section of the exhibition, he said: 'These pieces show a distinct advance on previous efforts. Here is a genuine departure in decorated pottery.' Subsequently the ware attracted considerable attention, and specimens were much sought after for various British and foreign museums. The Queen purchased some of the pieces, and the demand for Doulton ware rapidly grew. We have improved our results since then, and if I am specially proud of any of our productions it is of the remarkably fine salt glazed ware we are turning out to-day."

LOUIS STRASBURGER'S SON & CO

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THE JEWELERS' CIRCULAR AND HOROLOGICAL REVIEW.

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VOL. XXXV. NEW YORK, WEDNESDAY, DEC. 29, 1897. NO. 22.

THE USE OF SILVER IN FURNITURE MAKING.

IN Buckingham Palace, London, Eng., are two silver beautiful tables, one of which is pictured here. The table is on four chased caryatid legs with round gadrooned or "mulled" feet. The foot-rail, in shaped curves, is chased, with raised fruit, flowers, mouldings and a massive pineapple in the center. The top slab is most elaborately engraved with the royal arms of William III. There is a large trophy in the center, supported on the left by a rose and fleur-de-lis, and on the right by the thistle and harp. Each of these pairs of emblems is surmounted with crowns supported by Cupids. Underneath the royal arms is a cypher, being a monogram of A and W and motto "Jean main tien ray." There is much cross-hatching in the engraving, which makes it rather mechanical in effect, but it is wonderfully spirited. There is no doubt that Louis XIV. possessed much silver furniture of this description before the needs of his war expenditure sent it all to the mint. Among them was a table designed by Baslin, and chased on the top slab with a figure of Apollo driving his four horses. Other figures represented the four quarters of the world. At the ends were the king's arms, and in the center a sun face and medallion of Louis XIV., surrounded with Cupids seated on dolphins. It is probable that the inlaid furniture of André Charles Boulle was commissioned by the king in part to replace his *meubles d'orfèvrerie* turned into money. As late as 1691 such silver furniture was being made, for the "Livre Commode" of that date praises the "meubles d'orfèvrerie, fabriquez avec grande perfection par M. de Launay, orfèvre du roy, devant les galeries du Louvre."



SILVER TABLE OF WILLIAM III IN THE BUCKINGHAM PALACE, LONDON, ENGLAND.

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IMPORTERS AND CUTTERS OF

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AND OTHER PRECIOUS STONES.

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The "Bryant" Rings.

Are so generally known and respected for their standard quality, excellent finish and attractive appearance that if all

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will call their customers' attention to our trade-mark as herewith stamped inside every ring, they will secure an easy sale.



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OLDEST RING MAKERS IN AMERICA.

CROUCH & FITZGERALD,



Jewelry Trunks and Cases,

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Enameled, Plain and in Colors

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THIS CUT IS TWO-THIRDS OF REGULAR SIZE.

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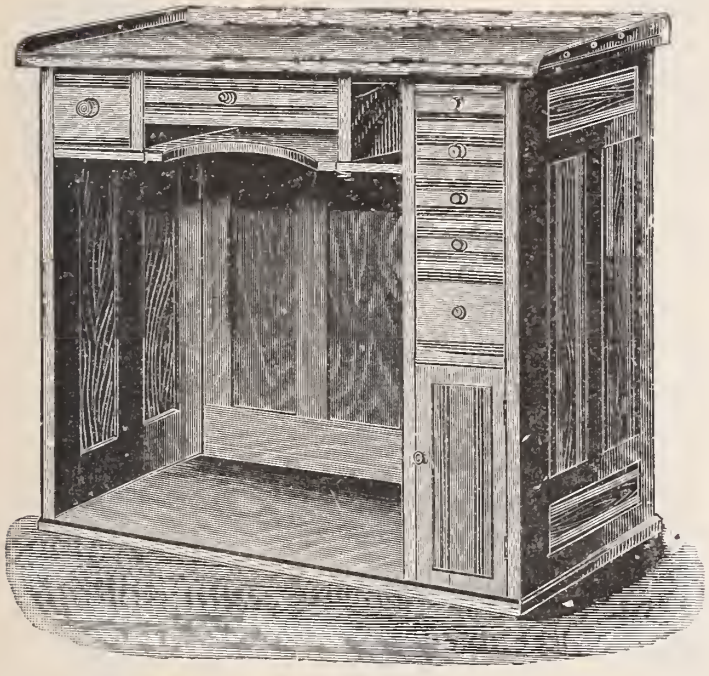
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An Unprecedented Opportunity!



As we are getting ready to remove to a new and more commodious building, which has been specially fitted up with all modern facilities for the conduct of our business, we desire to make the announcement that before so doing we would like to close out some of our heavier stock, in preference to storing it in our new storage rooms. One item of interest to which we wish to call your attention is the **plain top oak work bench,** the original price of which was **$12 00,** but which we reduced to **$10.00,** and which we now offer at **$8.00,** for the next 30 days, cash to accompany order, in order to make a grand clearance. We have sold over 200 of these particular benches, and have yet to hear of a single complaint. If the bench is not satisfactory, the money will be refunded. **NO PAINT! NO FALSE WOOD!** The bench is made of **OAK,** and is as well made as the higher priced benches, and is the greatest bargain we have ever offered.

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Watch Material, Tools and Supplies,

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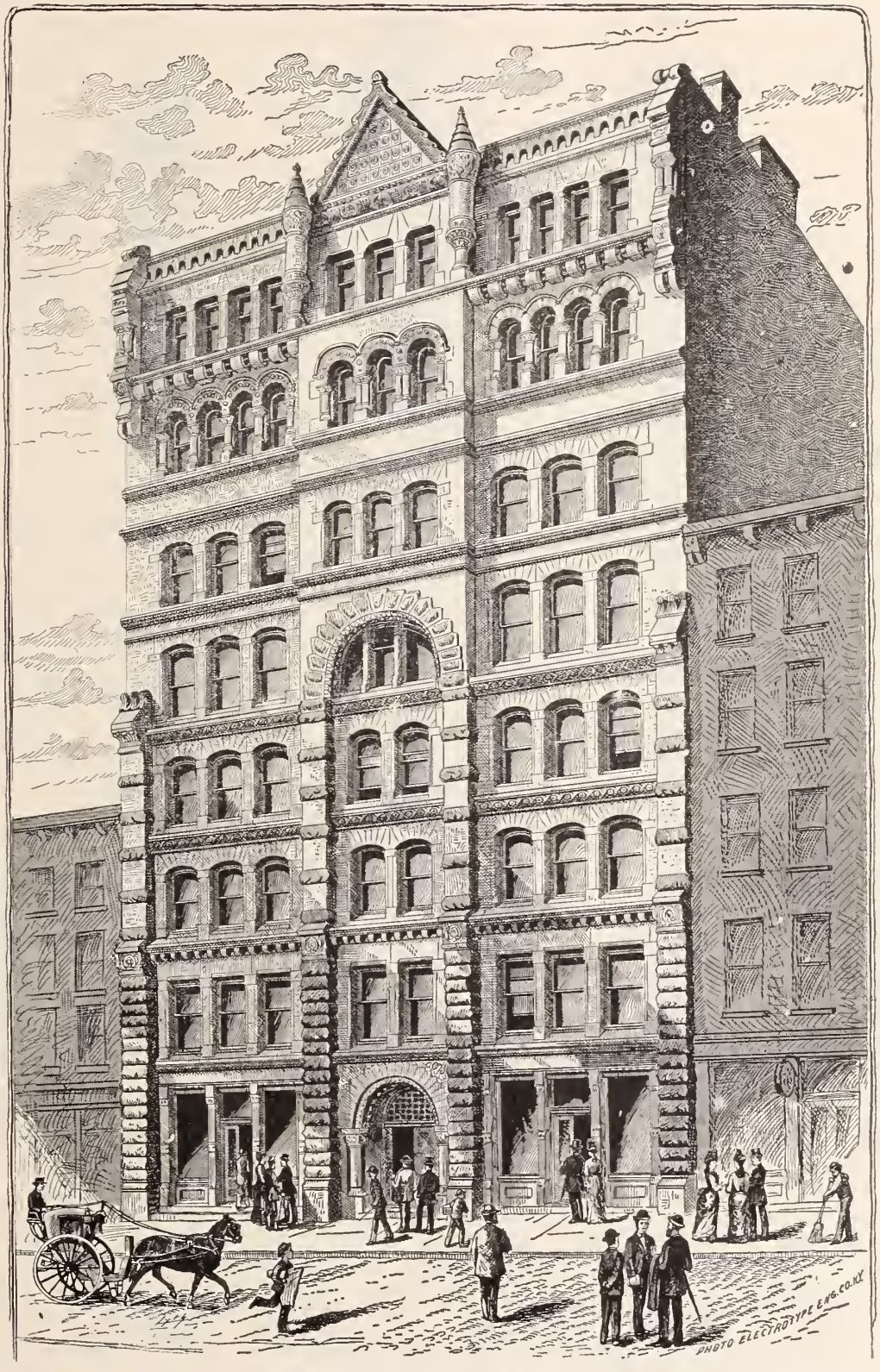
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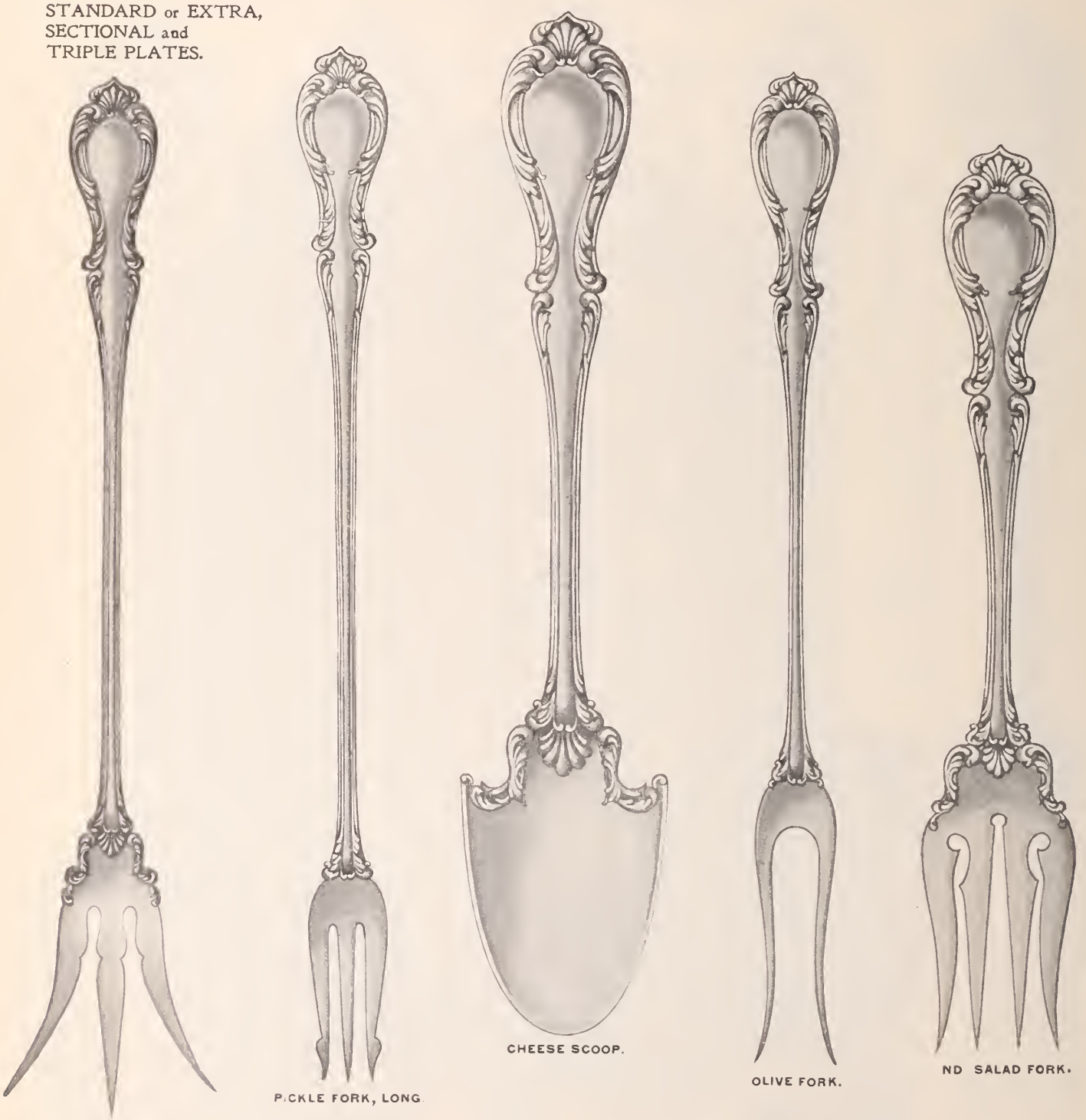
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THIS pattern is made in a complete line of fancy pieces which we furnish put up in satin lined boxes.

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STANDARD or EXTRA,
SECTIONAL and
TRIPLE PLATES.



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How to Ship Clocks, Silver Ware, Etc., to Mexico.

WASHINGTON, D. C., Dec. 10.—Everyone admits that Mexico is one of our most prominent markets, and will become more so as the years pass; for this reason it is not out of place to give to manufacturers and intending shippers some general information regarding how to ship goods to this country.

The Laredo is the shortest route into Mexico, and for that reason shippers may look to this route for greater efficiency and more prompt delivery than by other lines. All goods are transferred at Laredo, Tex., before they enter Mexico, and are carefully checked with Custom House documents, so that no difficulties may arise from revision and dispatching at New Laredo on account of shortages; this also prevents fines for "overs." Then, again, merchants may order their goods revised at Laredo. In the event that this is desired, packages are set aside and revision thoroughly gone over; this frequently saves heavy fines on account of inaccurate declarations by shippers and errors in consular invoices.

Over this route there is only one brokerage charge and only one set of customs documents is required. If American shippers will consign their goods via Laredo, Tex., they will be able to place them on the Mexican markets more advantageously both as to time and cost. If goods are to be consigned by this route, in order to secure quick customs dispatch they should be consigned with name of consignee and destination, in care of J. Archibald, who is Customs Agent for the Mexican National R. R. at Laredo, Tex. Advice of shipment should be sent to the agent, and *must*, in every case, contain the following documents:

(1) Copy of bill of lading (not the original); (2) copy of packing list; and (3) copy of commercial invoice, signed by shippers. These last two requirements may be substituted by a pro-forma consular invoice, which must contain marks; numbers; number of packages; class of package, as box, bale, cask, etc.; gross weight of each package, which means the weight of the merchandise with all the weight of its packings, cases, interior and exterior, without allowing for packing, filling and hoops; net weight, which is the intrinsic weight of the merchandise, without cases, packings or wrappings; legal weight, which covers the weight of the merchandise, including only the interior cases, wrappings, or boxes of cardboard, wood, or tin, in which the merchandise may be packed inside of the exterior package which serves as the general receptacle; class of merchandise, and value. If it is only intended to pay freight to Laredo, Tex., then the original bill of lading should be sent as above, from which a new one will be made out covering freight to destination.

Every shipper knows that quick shipments aid sales, and in order to better facilitate matters a description of the articles should be given so as to show the materials of which they are composed, their object or use, and the kind and number of packages. For instance:

Glass ware; whether crystal, cut or ordinary; and if mounted, by what class of material and which predominates; also state if decorated, painted, or adorned with gold or silver.

Lamps; whether brass, iron, or glass; and if composed of several materials, state which predominates.

Piano lamp; state whether mounted on a single tripod, or accompanied by table or music stand.

Plated ware; whether gold, silver or nickel plated, and the metal predominating.

Only samples of no mercantile value, or which are rendered unsalable, are permitted to enter Mexico free of duty; however, such samples as can be readily identified may be introduced, under a bond, for double the amount of the duties, which will be refunded, provided they are returned through the same port of entry, and in the same quality and condition, within the period specified in the bond. Commercial travelers and salesmen should bear this in mind and present their samples at the Mexican Customs House at New Laredo before boarding the train for Mexico, thus saving a possible delay of 24 hours.

Care should be taken to mark each package with the name, initials or mark of consignee, and destination, and all packages of each consignment should be numbered in order; these numbers should be entered opposite to the package to which they correspond in either the packing list or the proforma consular invoice. If marks appear other than on this list on invoice on the packages a fine not exceeding $1 may be imposed by the Custom House on each package. This, however, does not allude to the address of the manufacturer, which may appear on all packages.

Customs brokerage is charged at New Laredo, as follows: Per 1,000 kilogrammes, Mexican currency: clocks, wall and table, $1.00; fancy goods, $3.00; optical instruments, $3.00; mirrors, all kinds, $1.00; fine glass ware and porcelain, $1.00.

Likely That Henry G. Thresher's Election Will Not Be Contested.

PROVIDENCE, R. I., Dec. 23.—There have been rumors recently that the Citizens' party of Central Falls have abandoned their plan to contest, in the Appellate Court, the election of Hon. Henry G. Thresher, of the Waite, Thresher Co., as Mayor of that city. In November the Citizens' party committee voted to appeal to the courts, but it is learned that since then the committee have been informally discussing the advisability of resorting to the courts, and that the committee are divided. It is hinted by members of the Citizens' party that it is possible further proceedings may be dropped.

Fashions in Jewelry, Silver Ware, Bric-a-Brac, Etc.

A LADY'S RAMBLES AMONG THE JEWELERS.

Dainty card cases are made in white leather and richly jeweled.

*

It is rumored that old fashioned cameos are coming into favor again.

*

Attractive examples of cameo glass are deserving of special mention.

*

Among artistic objects are articles in glass representing fifteenth century art.

*

Teplitz busts are characterized by their fine modeling and harmonious coloring.

*

Pearl necklaces of the dog collar style continue to enjoy an immense popularity.

*

Effective ornaments for the hair are gold fillets studded with brilliants and cabochon opals.

*

There are silver pen holders that simulate gold sticks, and inkstands that take on the form of a golf ball.

*

Jewelers have supplied an infinite variety of bangles to meet the growing demand for these ornaments.

*

Jeweled butterflies and Louis IV. bows are fads of the moment, being much worn in the hair, also on the corsage.

*

According to modern etiquette, young unmarried women may wear as many and as expensive jewels as adorn matrons.

*

An attractive combination for men, all to be found in one case, consists of a silver mounted stag horn corkscrew, wire cutter and several silver tipped corks.

*

New things in leather are jewel cases and other boxes for the dressing table in various shades of green, with gilt decorations. The novelty consists in a glazed surface.

*

New enameled lockets enriched with gems resemble chatelaine watches, and are worn in the same fashion, depending sometimes from a chatelaine pin and sometimes from a long chain.

ELSIE BEE.

The Arts and Crafts Society, of Boston, Mass., have announced their intention of opening a room in a central part of the city where artists and craftsmen may meet, and also propose to secure lecturers upon various topics in line with their purposes. It is hoped that these lectures will be of practical service to workmen, quickening the spirit of invention in design and encouraging excellence of workmanship. Plans for an exhibition are also in contemplation.

To Secure a

Contented Customer

Sell him a Krementz One-Piece Collar Button, for dress shirts, as represented by cut.

Krementz Dress Shirt Collar Button

Guarantee.

If from **ANY CAUSE** one should get damaged, either in the hands of the *dealer* or *wearer* a new button will be *given in exchange.*



PATENTED.

PATENT SUSTAINED BY U. S. SUPREME COURT.

Made in three sizes known as

7L, 8L and 9L

The Standard American Collar Button.
Extra Long Post. Extra Width of Back.

Solves All Collar Button Problems.

1, One Piece; 2, Never Break; 3, Head Right Shape; 4, Post Right Length; 5, Easiest to Button; 6, Stays Buttoned; 7, Easiest to Unbutton;

8, No Lever or Twist to Bother.

9, No Repairs—Customer gets new for old one without charge in case of accident of any kind.

18K., 14K., 10K., Gold, Sterling Silver and Own Make 14K. Rolled Plate.

Krementz & Co.,

49 Chestnut St.,
Newark, N. J.

Program of the Meeting of the National Association of Manufacturers.

The officers and committees of the National Association of Manufacturers are busily engaged in preparations for the third annual convention of the association, to be held at the Hotel Waldorf-Astoria, New York, on Jan. 25, 26 and 27 next. The following provisional program has been arranged:

Tuesday morning, Jan. 25.—Registration of members and visitors, convention called to order, address of welcome, announcement of standing committees, reading of president's annual report. Tuesday afternoon, Jan. 25.—Report of secretary, report of treasurer, reports of Committees on Transportation, Patents and Patent Laws, Department of Commerce and Industries, Paris Exposition of 1900, Sample Warehouses, Language, Weights and Measures. Tuesday evening, Jan. 25.—Bohemian smoker at the Waldorf-Astoria. Wednesday morning, Jan. 26.—Discussion of president's report. Wednesday afternoon, Jan. 26.—Discussion of reports of committees, report of Committee on Resolutions, miscellaneous business. Wednesday evening, Jan. 26.—Public meeting for the discussion of topics of interest to manufacturers: The Consular service, American merchant marine, foreign markets, sample warehouses. Thursday morning, Jan. 27.—Report of the Committee on Nominations, election of officers, selection of next plaec of meeting, unfinished business, miscellaneous business, adjournment. Thursday evening, Jan. 27.—Banquet at Waldorf-Astoria, tendered by the business men of New York.

Interesting Case Regarding the Liability of a Carrier.

An interesting point in regard to a carrier's liability was decided recently by the Appellate Division of the Supreme Court of New York, in an opinion which reversed a judgment obtained by George H. Laporte against Wells, Fargo & Co.'s express for $250 worth of watches and jewelry taken by a burglar from the defendant's office at New Durham, N. J. The goods arrived at New Durham on a Saturday, and the agent addressed a notice to the consignee through the post office at that place. The consignee did not live there, however, and did not call for the goods. The burglary occurred Monday night. The reversal was on the ground that the trial Judge submitted to the jury the question whether a reasonable time had elapsed for the consignee to take the goods away. The court, Presiding Justice Van Brunt writing the opinion, holds that the question was one of law, that a reasonable time elapsed without the removal of the goods by the consignee, and that the period of the carrier's liability could not be prolonged by the fact that the consignee did not live in the place of consignment.

The National Bankruptcy Bill Likely to be Passed.

WASHINGTON, D. C., Dec. 22.—The outlook for the passage of the Bankruptcy bill is very favorable, and even the opponents of the measure concede their fear that it will pass both houses. The majority of the Democrats in the House, in all probability, will vote against it, their position being that its involuntary feature will allow the creditor class of the east to oppress the poor in the west, while the voluntary feature will encourage dishonesty. The opposition, however, has felt it to be useless to organize to defeat the measure, and will simply put itself on record. The bill has been reported to the House and will be taken up very soon.

Edward Brady, Newbern, Tenn., has transferred his stock to E. H. Schatz.

J. M. Ramsey, Havana, Ill., will go out of business Jan. 1.

A Society to Fight Fraudulent Advertising and Gift Schemes.

A. A. Webster, of A. A. Webster & Co., jewelers, 440 Fulton St., Brooklyn, is one of the incorporators of the Society for the Suppression of Fraud and Crime, of Brooklyn, incorporated a few days ago. In an interview Mr. Webster said:

"We propose," he said, "to try and put a stop to the vile medical advertising which is enough to keep newspapers out of our homes, for certainly young people should not have such stuff put into their hands. We are going to try to have a law passed prohibiting this and if we are successful in New York shall take the matter into the other States.

"The other evil which we shall try to stamp out is one which affects the purses of many, and mostly poor people at that. Firms get up a ridiculously simple puzzle, often taking the names of prominent cities or countries, omitting every other letter, and offer money and other prizes of apparently great value for the solution of the puzzle. With the answer must be sent a coin, either a dime, a quarter or perhaps a dollar. There is no law at present to prevent this game being carried on in every Sunday's paper and in most of the weekly magazines are found these advertisements in large numbers. We shall try to have a law passed, not only in New York State, but a United States law, putting a stop to this business."

One of the evils which the society will fight, i. e., the puzzle advertisements referred to, has been declared a fraud by the Post Office Department, which, in a recent circular, notified publishers that papers containing these advertisements would not be admitted to the mails.

The Suit of E. Ingraham Co. vs. E. N. Welch Mfg. Co.

HARTFORD, Conn., Dec. 22.—In the United State Court Saturday Judge Shipman refused the application of W. E. Simonds to set down a demurrer for argument in the case of the E. Ingraham Co. against the E. N. Welch Mfg. Co. The complainants claim an infringement on a patent for a base for clocks. The demurrer of the defendants claimed that the improvement of the plaintiffs is a product of mere mechanical skill, not amounting to a patentable invention.

Leaders in Scientifically Cut Diamonds.

Dealers in Solid Gold and Filled Cases and all Makes of American Movements.

We solicit direct mail orders for movements as we do not deliver same from travelers' stocks. Customers are thus assured of getting movements fresh from the factories.

OPPENHEIMER BROS. & VEITH,

65 NASSAU STREET, (Prescott Building.) NEW YORK.

DIAMONDS.

Wm. S. Hedges & Co.,

IMPORTERS OF

Diamonds and Precious Stones.

DIAMOND JEWELRY.

170 Broadway, New York.

26 Holborn Viaduct, London.

Alfred H. Smith & Co.,

IMPORTERS,

DIAMONDS AND PRECIOUS STONES,

182 BROADWAY, Cor. John St., NEW YORK.

Columbus Mem. Bldg., 103 STATE ST., CHICAGO, ILL.

FOX & CO., ..Now at 22 John St., NEW YORK.

LAPIDARIES AND IMPORTERS OF PRECIOUS STONES.

& Cutting of American Gems and Fine Miniature Glasses.

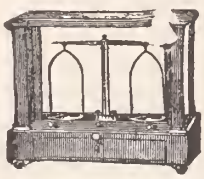
FERD. FUCHS & BROS.

SILVERSMITHS.

MAKERS OF STERLING SILVERWARE,

808-810 Greenwich St., - New York

Herman Kohlbusch, Sr.



Established 1859 Manufacturer of FINE BALANCES AND WEIGHTS for every purpose where accuracy is required. 59 Nassau Street, cor. Maiden La. N. Y. Repairs, (any make) promptly made.



Stern Bros. & Co.

Cutters of . . .

DIAMONDS,

MANUFACTURERS OF

Gold Rings and Thimbles,

68 NASSAU STREET, NEW YORK.

RING FACTORY, 33-43 GOLD STREET, NEW YORK.
DIAMOND CUTTING WORKS, 142-146 W. 14TH ST., NEW YORK.
LONDON OFFICE, 29 ELY PLACE.
CHICAGO OFFICE, 149 STATE ST.

The Bowden Rings

ARE COMPLETE IN VARIETY, CORRECT IN QUALITY AND PERFECT IN FINISH. WE MAKE EVERY VARIETY OF FINGER RINGS

J. B. BOWDEN & CO.,

3 MAIDEN LANE, NEW YORK.

Canadian Merchants' Plans of Warfare Against Departmental Stores.

TORONTO, Can., Dec. 24.—Last week the City Council of Toronto adopted by a large majority the resolution, the substance of which has previously appeared in THE CIRCULAR, in favor of a progressive tax on the turnover of retail businesses. Mr. Middleton, representative of the city of Hamilton, has introduced into the Legislature the following bill respecting departmental stores:

1. The council of any city or town may pass a by-law or by-laws for the purpose of imposing upon any departmental store carrying on more than three distinct classes of business, a special tax in respect of each additional class of business; and in imposing such business tax, the same may be regulated in and by the by-law so as to provide either a uniform tax in respect of each additional distinct class of business or the same may be graded in such a manner as may seem proper; provided that no such by-law shall be passed or take effect under the authority of this Act without having been carried by a two-thirds vote of the members of the council present and voting thereon.

2. This Act shall not take effect until the first day of January, 1899.

This measure is open to the same objection as that introduced here last year of being loosely drawn, inasmuch as it makes no attempt to define what are "distinct classes of business," and if passed in its present shape would prove unworkable. A debate on the second reading will probably take place next week.

Clerks Bravely Fight Against a Fire in M. Bazzett & Co.'s Store.

CHICAGO, Ill., Dec. 24.—The stock of M. Bazzett & Co., 102 Madison St., was damaged by smoke and water to-day, caused by a fire that destroyed the building next door west. The fire occurred at 3 o'clock in the afternoon, when all the help was present, and immediate steps were taken to transfer the more valuable goods to a place of safety in a hotel near by, where Mrs. Bazzett had been taken suffering from nervous prostration.

The assistants worked in a blinding smoke with wet towels over their mouths until a considerable portion of the goods had been removed. It was at one time feared that their building, too, was doomed, but the damage was confined to water and smoke and the loss incident to a two days' interruption of a busy season.

A Thieving Clerk Surrenders Himself to the Police.

ST. LOUIS, Mo., Dec. 24.—"I am sick and tired of being a fugitive. I have traveled at breakneck speed over France, Germany, England and the United States, trying to leave behind the memory of a crime. I cannot do it. I am haunted wherever I go. I want to surrender."

These words were uttered by a slender lad of 22 years, who entered the office of Chief of Police Harrigan at the Four Courts, St. Louis, on the 22d inst., and addressed Secretary Espey. He gave his

name as Fred. Morrissey, and said he was wanted in Chicago on a charge of embezzling $400 from the firm of Sears, Roebuck & Co., on Nov. 3 last.

Morrissey was charged with the duty of going to the post office every morning to buy stamps. His average daily purchase was $400. The morning of Nov. 3 he did not return. No trace of him was found until his appearance in St. Louis.

Rosenstihl Bros.' Store Made the Scene of a Shooting Affray.

BIRMINGHAM, Ala., Dec. 24.—The greatest excitement prevailed at the jewelry store of Rosenstihl Bros. yesterday afternoon, when a shooting affair took place right in front and in the store. There has long been a feud between the families of the Ashfords and Browns, at Courtland, this State. About two years ago Felix Brown shot and killed Fred Ashford, at Courtland. On a plea of self-defense Brown was acquitted. T. T. Ashford, a member of the Board of Aldermen of this city, and president of the Birmingham Paint and Glass Co., is a brother of the man killed by Brown. He attended the funeral at the home of the dead man, but would not go to the interment nor, later, to the trial of Brown, his mother pleading for such action.

He had not seen Brown until yesterday, when he was walking on 20th St. Right in front of the Rosenstihls' place the battle opened. Brown was hit first in the cheek, the ball glancing and crashing through the large plate glass window of the jewelry store and smashing a $65 game set on display. Brown, who was not armed, then ran into the store, which was crowded with ladies, and Ashford shot him twice more, once through the right lung and the other through the left arm.

Brown was moved to an infirmary nearby, where he now lies in a critical condition. Ashford was released on $1,500 bond, for hearing next Wednesday. Rosenstihls' jewelry store is damaged to about the extent of $125.

Death of an Old Peoria Jeweler.

PEORIA, Ill., Dec. 22.—John H. Morse, who for 30 years was in the jewelry business on Main St., this city, died Dec. 13 in Chicago. He had been in Chicago for 18 years. The funeral was held in this city at the residence of the son, 301 Bigelow St., Sunday afternoon.

Jeweler Buchannon, Shenandoah, Pa., announces that he will retire from the jewelry business and devote his attention to the optical and repairing department.

ESTABLISHED 1840.

CHESTER BILLINGS & SON,

SUCCESSORS TO

RANDEL, BAREMORE & BILLINGS,

IMPORTERS OF

DIAMONDS,

AND OTHER PRECIOUS STONES.

FINE PEARLS A SPECIALTY.

MANUFACTURERS OF

DIAMOND JEWELRY.

A Large Stock of Fine Mounted Goods Constantly on Hand.
Goods sent on approval and Insured in Transit.

Diamonds Cut, Recut and Repaired.

58 Nassau Street,
29 Maiden Lane,
NEW YORK.

1 St. Andrews St.,
Holborn Circus,
LONDON, E. C.

ESTABLISHED 1841.

TRADE  MARK.

CARTER, HASTINGS & HOWE,

MANUFACTURERS OF

GOLD JEWELRY,

15 MAIDEN LANE NEW YORK.

A. CARTER.
C. E. HASTINGS, G. R. HOWE
W. T. CARTER, W. T. GOUGH.

FACTORY, NEWARK, N. J.



The Mauser Mfg. Company,
SILVERSMITHS,
14 East 15th St., New York.

Further Particulars of the Robbery in James Allan & Co.'s Store.

CHARLESTON, S. C., Dec. 24.—The robbery in the store of James Allan & Co., reported briefly in THE CIRCULAR'S last issue, was probably one of the boldest ever committed here. The men walked into the establishment and one said that he wished to match a diamond stud. After examining the stock, he told James Allan, Jr., who was waiting on them, that he would call again. The men did call later, but seemed to have given up the idea of purchasing the diamond. One of the strangers took Mr. Allan to another part of the store and purchased a shaving mug. His confederate during this transaction was loitering around the show case which contained the tray of diamonds. The man who purchased the mug priced several other articles, then joined his friend and left the store. Mr. Allan as soon as the men left happened to glance at the show case and missed the diamonds. Then he made a report to the police.

In regard to the robbery there were several conflicting and exaggerated reports going around, as soon as it was known that the robbery had been committed. One was that the value of the diamonds stolen was $5,000. This was afterwards found out to be a mistake, as the value was $2,000. It is certain that the men did not try to dispose of the stolen goods here.

One of the men is described as being 5 feet 10 inches in height, weight about 175 pounds, with a thick, light colored moustache. He was well dressed and had on a dark suit of clothes. The other is broad shouldered and about 6 feet tall. He had a dark moustache and wore a black suit of clothes. The first described is the one who stole the diamonds, while the other engaged Mr. Allan in conversation.

A Bogus Agent of a Jeweler Comes to Grief.

ROCHESTER, N. Y., Dec. 23.—Harry Webber has been arrested on a charge of attempted grand larceny. He is accused of attempting to obtain money under false pretenses by representing himself to be an agent of J. R. White, the E. Main St. jeweler. It is alleged that Webber has called on several persons in the city and solicited orders for jewelry, showing the articles and attempting to make sales. At the house of one young woman he tried to sell a ring. She did not want it, but he learned from her the name of a sister who might make a purchase from him. This other girl worked at Bausch & Lomb Optical Co's factory. Webber, it is said, wrote a note to the sister and pretended that the girl he had first called upon had requested that she buy the ring. The girl did not buy the ring, but she informed the police, with the result that Webber was arrested.

Death of Joseph F. Holmes.

VIRGINIA, Ill., Dec. 22.—Joseph F. Holmes, a jeweler of this city, died last Wednesday morning after a short illness, aged 28 years. The remains have been taken to his former home, Pekin, Ill., for burial.

A Silver Ware Agent Arrested, Discharged and Again Arrested.

MANCHESTER, N. H., Dec. 24.—Edward J. Davis, manager of a silver plated ware agency, who was arrested on Monday on complaint of Blair Irving, was arraigned charged with peddling without a license, and, after a hearing, was discharged. The evidence showed that Davis's was an agency, and that Irving was employed to canvass for business rather than to make trades.

Davis was re-arrested Wednesday afternoon on a complaint sworn out by John Brennan, a wheelwright and carriage repairer, charged with disposing of leased or mortgaged property to the value of $300. Davis is said to have admitted his guilt on this second complaint. Brennan represents that he sold some wagons to Davis, one payment being made last September, and the understanding being that monthly payments were to follow. Davis spirited the goods away during the night, taking them to North Wearc, where he disposed of them. They afterwards were recovered, in November, by Brennan.

The "Peddlers' Law" of South Dakota Unconstitutional.

SIOUX FALLS, S. Dak., Dec. 22.—Judge Smith, of the First Circuit, has decided, in opposition to other courts of this State, that the law passed by the last Legislature known as the "Peddler's law" is unconstitutional, because it is in conflict with the Interstate Commerce law. A representative of a Minneapolis house was arrested for violating the law and was convicted in a Justice's court. A writ of habeas corpus was applied for, and the court ordered his release on the ground stated.

This law was aimed at traveling men and was designed to compel representatives of wholesale houses to pay a license fee.

Window Smasher Captured Soon After His Job.

FORT WORTH, Tex., Dec. 23.—On the night of Dec. 15 at a late hour the plate glass window in the jewelry store of Branch & Co., Houston St. between 2d and 3d, was smashed in and the thief grabbed some 10 to 15 watches and other articles of lesser value. A man was captured by the police within an hour after the robbery and gave his name as Ed. McConnell and as being a resident of this city. The stolen watches were not recovered then, but the police located them.

DAVID KAISER. FRED L. SMITH. JOHN A. ABEL.

David Kaiser & Co.,

MANUFACTURERS OF

FINE DIAMOND MOUNTINGS,

35 ANN ST., COR. NASSAU ST., NEW YORK.

Philip Bissinger & Co.,

IMPORTERS OF

PEARLS, DIAMONDS AND PRECIOUS STONES,

Agents for Bohemian Garnet Goods, Enamel Lockets and Coral Jewelry,

20 JOHN STREET, NEW YORK.

The Australian Opal Co., 57 Maiden Lane, New York.

Importers and Cutters.

RUBIES, SAPPHIRES, EMERALDS, CATS' EYES and all kinds of FANCY STONES.

1898

A Happy and Prosperous New Year to the Jewelry Trade of the Country.

There is at present every indication that the year 1898 will prove a year of plenty to the retail jeweler. Business throughout the country is resuming its normal proportions, the merry hum of machinery taxed to its utmost is the music that sounds from the factories, and the sun of prosperity is rising tingeing with its golden rays the last of the fleeting clouds.

Truly, then, what obstacle is there to a prosperous business in 1898 unless it be injudicious buying?

The Retail Jeweler who wishes to buy his stock of gold watch cases judiciously, should examine, as to quality and price, the 1898 lines produced by the Brooklyn Watch Case Co. before placing his order elsewhere.

Brooklyn Watch Case Co.

JOSEPH FAHYS & CO.,

GENERAL AGENTS,

54 MAIDEN LANE, - - - - NEW YORK.

Providence.

All communications intended for this column addressed to P. O. Box 1095, Providence, R. I., will receive prompt attention.

S. K. Merrill is confined to his house at Pawtuxet with pneumonia.

A meeting of the creditors of the Kent & Stanley Co., Ltd., will be held Jan. 15.

Henry C. Luther has returned from a southern trip, during which he combined business with pleasure.

Property belonging to Henry M. Tallman, in Cranston, has been attached by Henry C. Tallman for $2,000.

William Loeb has purchased the plant and good will of Philip Riley & Co., manufacturers of buttons, rings, pins, etc.

The Gorham Mfg. Co. have declared a quarterly dividend of 1½ per cent. upon the preferred and common stock, payable Jan 1.

The stock, machinery, fixtures, tools, etc., of the Providence Pearl Works, 178 Friendship St., will be sold at auction at 11 o'clock A. M., Dec. 29.

The entertainment of the Manufacturing Jewelers' Salesmen's Association, that was announced for last Thursday evening, was postponed until some time next month.

The case of Henry C. Tallman against Henry M. Tallman was settled in the Eighth District Court at Cranston last Wednesday, by agreement of parties, for the full amount and costs. It was claimed that the defendant, who is the salesman whose unknown whereabouts were recently chronicled in THE CIRCULAR, owed a book account of $88.33 to the plaintiff.

The Waite, Thresher Co. have absorbed the business of the Barker Mfg. Co., manufacturers of thimbles. This company were organized in 1869. Stephen A. Barker, the active member of the company, retires from business.

Among the subscribers to the *Evening Telegram's* "Christmas Poor Children's Fund" were the following: William H. Draper, Ostby & Barton Co., H. Remington's Son, Hamilton & Hamilton, Jr., John Austin & Son, John Heathcote, Tilden, Thurber Co., D. C. & H. S. Fink, George W. Parks, William K. Potter and H. S. Tanner. Their contributions amounted to about $50.

Some months ago J. A. Bishop & Co., contractors and builders, brought suit against the Kent & Stanley Co., Limited, through a mechanic's lien, to secure payment upon the construction of the company's new building. In the Appellate Division of the Supreme Court on Friday a decree was entered appointing Frederic Hayes, attorney, master to enforce liens of petitioners.

The charter of the Armstrong Jewelry Co., of Brownwood, Tex., was filed a few days ago. Capital stock, $20,000; incorporators, Tom and W. D. Armstrong and J. W. Beagley.

The Attleboros.

Albert F. Dears & Co., emblems, have been foreclosed.

The Attleboro Tool Co. have their new roll grinding department in working order, and are now laying plans to build as well as repair machinery.

A short retrospect of their history shows that although Grover & Teed have been in existence as a firm only since July last, they have met with good success in handling three lines, but more than any other with their silver novelties. With a force of hands quadrupled between September and the last of December they are still rushed with orders. George H. Randall, their salesman, started west this week, and the firm anticipate putting a second man on the road within a month or so.

Immediately after Christmas there was a bix exodus of salesmen for the west, each determined to be the first among the trade with his samples. H. P. Kent, F. W. Weaver & Co.; F. L. Bellows, McRae & Keeler; Alden Briggs, the Torrey Jewelry Co.; Mr. Tiffany, F. H. Sadler & Co.; Charles Morse, G. A. Dean & Co.; W. H. Stowe, the W. H. Wilmarth Co., and Mr. Brown, Ellis, Livsey & Brown, with others formed the advance guard. Some of the salesmen do not get off as early this year as in the past, their houses being too busy with orders to get up the samples, so there will be several detachments leaving in the next three weeks.

Naught to the Retail Jeweler
Such Handsome Profits Brings,
As Does the Quick and Easy Sale
Of Ostby-Barton Rings.

OSTBY & BARTON CO., PROVIDENCE, R. I.

D. Oppenheimer, Baltimore, Md., was among the shops last week.

On the 21st Frank E. Allen, of C. H. Allen & Co., was married to Miss Frances Searle.

Monday the Universal Winding Co. commenced the removal of their plant to Providence.

Mr. Kunstadter, buyer for J. Florsheim, Kunstadter & Co., Chicago, was among the shops last week.

Marble, Smith & Forrester are planning to put a new traveler on the road in addition to Mr. Marble, of the firm.

Charles O. Sweet, of Regnall, Bigney & Co., has been kept from his office for a fortnight by illness, but is now able to be about.

Shepard Richards, of Wheaton, Richards & Co., is recovering from an attack of nervous prostration. His partner, Mr. Trafton, has been taking his place at the shop and no salesman will go out immediately.

F. L. Torrey, of the Torrey Jewelry Co., has taken in a partner, Thomas Halliday, for eight years the toolmaker and designer for F. W. Weaver & Co. Mr. Halliday has a high reputation among the jewelers. The firm name will remain unchanged, but the line will be considerably enlarged and improved. Mr. Randall will continue to act as salesman.

Boston.

TRADE CONDITIONS.

Most of the dealers had little to complain of in the week immediately preceding the Day of Days. Following close upon Christmas a period of comparative quiet is expected, and nobody anticipates a renewal of business on anything like a lively scale until after stock taking, as a rule. Numerous removals are scheduled in the local trade, which is calculated to disturb matters somewhat, due principally to the erection of the new Jewelers' building. The changes, without doubt, will be for the better in every instance, finer quarters being obtained by each firm making a transfer. Being more advantageously housed and situated, there is little reason to expect other than better business conditions for the trade as a whole when the Spring of 1898 witnesses the increased renewal of life and energy in all lines of industry.

Arthur S. Black, charged with larceny from Smith, Patterson & Co., his former employers, is still on the "wanted" list at police headquarters.

Loring J. Taylor, who recently victimized a number of the instalment jewelry concerns of this city, has been sentenced to the State Reformatory.

Tiffany & Wales have made arrangements to represent during the coming year the Rogers & Hamilton Co., manufacturers of silver plated flat ware.

The Paul Askenasy Co. made a cash offer of settlement on the basis of 25 per cent. Thursday, and creditors representing a majority of the indebtedness, it is stated, have assented.

The dead body of William E. Cutler, a Newton Centre jeweler, was found last Wednesday noon at the foot of the stairs leading to the celler at his place of business. It is supposed that heart disease was the cause. Mr. Cutler was 39 years of age and unmarried.

The following notice was posted at the Waltham watch factory Saturday, Dec. 18: "The factory will partly close down Thursday, Dec. 23, for one week. Work will be resumed Friday, Dec. 31. Parts of departments whose services will be required will be notified by their respective foremen. E. C. Fitch, president." Previous to the holiday period, however, the factory was run at high pressure, evening work being the rule for several weeks, and upward of 2,000 hands being employed.

Death of Charles B. Oakes.

PROVIDENCE, R. I., Dec. 24.—Charles B. Oakes, formerly a manufacturing jeweler of this city, died yesterday in the 67th year of his age. He was one of the first policemen this city ever had. He was a member of the old night watch until 1864, when the night watch gave way to the permanent department, and the deceased was one of the first regularly appointed patrolmen. He resigned that position about 20 years ago, after which he became a private detective and constable, holding the latter office up to the time of his death. He was engaged in the manufacturing jewelry business for a number of years under the firm name of Charles B. Oakes & Co., and dealt in jewelry until very recently.

Removals in the Boston Trade.

OPPOSITE SIDE OF THE STREET.

OUR NEW LOCATION WILL BE IN THE

MARLBORO BUILDING,

403 WASHINGTON STREET,

TO WHICH WE SHALL REMOVE JANUARY 22, 1898.

GLOBE OPTICAL CO., BOSTON, MASS.

AFTER JAN. 15, 1898.

WOODMAN-COOK COMPANY,

SILVER PLATED WARE,

JEWELERS' BUILDING,

ROOMS 62 & 63. BOSTON.

WHITNEY JEWELRY CO.,

JEWELERS' BUILDING,

BOSTON, MASS.

AFTER JAN. 15.

TIFFANY & WALES,

JEWELERS' BUILDING,

ROOMS 41 & 42,

BOSTON, MASS.

AMERICAN WALTHAM WATCH CO.

ROBBINS, APPLETON & CO.

JEWELERS' BUILDING, BOSTON, MASS.

HARRIS & LAWTON,

DIAMONDS AND PRECIOUS STONES.

JEWELERS' BUILDING, BOSTON, MASS.

DIAMOND CUTTING, MATCHING, REPAIRING AND ALL KINDS OF LAPIDARY WORK.

JEWELER, DIAMONDS AND PRECIOUS STONES.

WM. A. THOMPSON.

JEWELERS' B'LD'G, 7TH FLOOR, BOSTON.

The Holmes Electric Service Interrupts Night Workers.

CINCINNATI, O., Dec. 24.—Isa Schroder, Eugene Frohmyer, Gus Frank and Irvin Herman, traveling salesmen for D. Schroder & Co., met with a ludicrous experience one evening this week, which proved a thorough test of the Holmes Electric Service. They stayed down to complete some orders and were found in the store by one of the Holmes policemen after 6 o'clock P. M., and he compeled them to close the safes and store and accompany him to the central station for identification by one of the signers of the contract. Notwithstanding they made full explanation and proved that one of them was a brother to D. Schroder and had an interest in the store, the service people did not swerve from their duty, but held the traveling men prisoners until A. Herman, of the firm, arrived and released them.

Mr. Schroeder felt that the service people went too far in their duty, but the secretary of the Western Union Telegraph Co., Mr. Page, and Manager Timberlake, when interviewed, said they carried out only their part of their contract. No one is allowed to remain in a store protected by the Holmes Co. unless a written permission is sent to the company by one of the signers of the contract. No telephone order will suffice.

Similar incidents occurred some time ago with the Duhme Co. and A. & J. Plaut. At the latter place a clerk and a customer were marched off to the headquarters of the company and had to remain there until one of the firm arrived.

Mr. Page said if D. Schroeder or Mr. Herman had notified in writing the company that the men intended to stay down they would not have been subjected to this unpleasantness.

Death of Henry T. Cowing.

SPRINGFIELD, Mass., Dec. 23.—Henry T. Cowing, of Westfield, died at the home of his parents, Mr. and Mrs. Z. D. Cowing, Northampton, Tuesday night, of consumption. He had been ill about a year and sought renewed health in the Adirondacks last Spring, but without benefit. For a number of years he has been an optician and had lived in Westfield during the past 10 years. His wife and a son survive him.

W. O. Weniger Arrested for Conducting an Auction Sale.

UNIONTOWN, Pa., Dec. 22.—The contest between W. O. Weniger, of this place, and the borough of Connellsville was aired in the courts here yesterday. Weniger claims he went to Connellsville to conduct a jewelry store. The town council passed a new ordinance imposing a license fee of $300 to $1,000 a month on all persons conducting an auction either as assignee, bankrupt or for clearing out stock, and this Weniger wanted to do. Weniger claims the ordinance is unconstitutional.

On the side of the borough it was held that Weniger went to Connellsville only for the purpose of holding an auction. Judge Mestrezat reserved his decision. Weniger attempted to hold the auction Monday night and was arrested, together with his auctioneer. They were fined $100 each.

UNIONTOWN, Pa., Dec. 24.—Judge Mestrezat to-day handed down an order in the injunction proceedings by which the borough is restrained from enforcing the new ordinance which imposes a license fee of $300 to $1,000 a month on auction stores. Weniger opened his store as soon as the order was made and will also sue the borough for damages.

C. A. Graves Sues A. H. Bonnet for $2,000 Damages.

COLUMBUS, O., Dec. 24.—Late Tuesday evening Hon. Byron Stillwell, as attorney for Curtis A. Graves, a N. High St. jeweler, filed suit to recover $2,000 damages from Albert H. Bonnet, an E. Spring St. wholesaler. Graves claims that on Dec. 21, 1896, Mr. Bonnet brought suit in Common Pleas Court against Edward A. Pratt, himself and others, in which it was alleged that Graves had entered into an agreement by which Pratt's jewelry store was to be operated under Graves' name and the creditors of Pratt be defrauded. A temporary injunction was allowed in the case.

Graves alleges that his business was greatly injured and that he was forced into an assignment as a result of the suit. He was put to an expense of $100 to secure counsel and fight the case. It will be remembered that the litigation in the case was spirited and Judge Badger finally disposed of the case.

Jeweler John Richel Found Dead.

ORD, Neb., Dec. 21.—John Richel, a jeweler of Ord, was found dead in his room this afternoon. He had not been seen since the evening of Dec. 18, and had been dead two days. He has no relatives here. The cause of his death is unknown.

A.W.C.CO

American Watch Case Co.,

Manufacturers of Fine Gold Cases,

11 John Street,

New York.

Sold Direct to the Retail Trade Only.
Casing of Swiss Movements a Specialty.

HANCOCK, BECKER & CO.,

PROVIDENCE, R. I.

"The Warranted."

MAKERS OF

"The Warranted"

THE BEST DRESS SHIRT COLLAR BUTTON MADE.

EACH BUTTON STAMPED AND GUARANTEED.



Single Piece Pipe Stem.

IT HAS ONE PIECE BACK AND STRONGEST POST.

ALL HEIGHTS AND SIZES.

OUR SPRING LINES WILL BE GREAT SELLERS.

ALL GOODS STAMPED AND GUARANTEED BY THE MAKERS.

The Phoenix-Like Rise of the Mermod & Jaccard Jewelry Co.

St. Louis, Mo., Dec. 25.—The Mermod & Jaccard Jewelry Co. have settled themselves temporarily in the old location of A. Kurtzeborn & Sons, 410 and 412 North Broadway, opposite their former quarters. The company's establishment was burned out at 4.30 o'clock A. M. Sunday. By 6 o'clock P. M. of the same day Goodman King, secretary of the Mermod & Jaccard Jewelry Co., had made arrangements for the sale or rather amalgamation of the stock and good will of A. Kurtzeborn & Sons with his firm. It is stated, as showing the enterprise of the Mermod & Jaccard Co., that negotiations commenced at 8.30 o'clock A. M. Sunday. By the time stated above, formal verbal terms had been agreed upon, and they were formally ratified on Monday morning, when canvas signs in front of the store of A. Kurtzeborn & Sons announced that henceforth that place was the headquarters of the Mermod & Jaccard Jewelry Co.

The terms of the sale were private, and in conversation with The Circular representative, Goodman King said: "We do not care just at this time to tell what the terms of sale were. You can say they were very satisfactory to all parties concerned."

The building on their former location, northwest corner of Broadway and Locust St., will be rebuilt quickly, and the company intend shortly to emerge from their temporary embarrassment with a greater establishment than ever. By the terms of the sale with A. Kurtzeborn & Sons, that have been given to the public, the partners of this concern became identified as stockholders in the Mermod & Jaccard Jewelry Co.

The total amount of insurance carried was $441,000, divided as follows: On building, $112,500; on rents, $24,000; on stock under general firm, $256,700; on furniture and fixtures, $47,750. The adjustment of this insurance is progressing satisfactorily, and considerable salvage will accrue to the insurance companies from melted gold, silver, etc., found in the ruins. The jewelry firm had 10 fire-proof vaults in their basement, in which were stored the diamonds and other precious stones and valuable watches and watch movements. Five of the vaults have been opened, and they disclose practically no damage to the contents.

The firm have necessarily had considerable trouble and annoyance in consequence of Christmas goods purchased being in the burned building. With commendable enterprise they have adjusted satisfactorily all of these purchases, however, in some cases giving substitutes for the originals, in others returning the money.

Affairs of the H. Ludwig Co.

Providence, R. I., Dec. 25.—Two small attachments that were levied upon the property of the H. Ludwig Co., when the intimation of the financial embarrassment of that concern was made public, have been withdrawn to the great satisfaction of and assistance to the creditors' committee, who have the settlement of the company's affairs in hand.

This committee are meeting with good success and are securing the signatures of the creditors to the proposition of 40 cents on the dollar, which was made at the meeting a fortnight ago. More than 90 per cent. of the creditors have signed the agreement.

Connecticut Retail Merchants to Test the Legality of the Trading Stamp.

New Haven, Conn., Dec. 24.—A conference to determine the best plan of testing the legality of trading stamps was held yesterday afternoon by Assistant City Attorney Webb, attorney J. E. O'Connor, of the Retail Merchants' Association, attorney William A. Wright, of the Sperry & Hutchinson Trading Stamp Co. and attorney Isaac Wolff, of the New England Coupon Co. It was agreed that the best plan was for some merchant who has a contract with the Trading Stamp Co. to bring a civil suit. A general meeting, open to all merchants of New Haven will be held Monday evening on the subject. Clarence M. Parker, optician, is one of the committee of three to call the meeting.

Assignment of Louis Maas.

New Haven, Conn., Dec. 17.—A voluntary assignment was made to-day by Louis Maas, 132 Congress Ave., to Samuel Goodman. The assignment was made through attorney David Strouse. Assets and liabilities not estimated. A hearing in the case was fixed for next Monday.

The Retirement of Charles Knapp from the Jewelry Business.

January 1 brings the retirement of a well known and highly respected member of the jewelry trade. Charles Knapp, who has been for 40 years a manufacturing jeweler at 41 Maiden Lane, New York, on that date withdraws from active business.

Mr. Knapp was born in 1842, and after having graduated from the High School of his native town, learned the trade of an engraver and diesinker. He came to this country in 1864 and four years later established himself at the small premises at 41 Maiden Lane. In 1871 he commenced the manufacture of ring shanks and ring heads for the trade, which was a new feature at that time, and in 1876 began manufacturing band rings and children's rings, in which branch he soon had an unsurpassed reputation for the excellence of his work. In 1885 he tore down the old buildings at 41 and 43 Maiden Lane and erected the first modern office building in the Lane under the name "Knapp building." His activity and strictly conservative business principles have acquired for him a high reputation among the trade. In politics he has always been a strong Republican. Mr. Knapp will hereafter devote his whole time to the management of the Knapp building and to his private affairs, his office being as heretofore at 41 Maiden Lane.

Jewelers' Gold Bars Exchanged for Gold Coin.

Week Ended Dec. 25, 1897.

Dec. 20	$26,373
" 21	5,533
" 22	5,860
Total	$37,766



The Lasar Smuggling Case.

Complete Report of the Hearing before Commissioner Shields.

The examination of Max. J. Lasar, Emanuel J. Lasar and the latter's wife, Helene, on charges of smuggling diamonds into the United States, came up Thursday afternoon before Commissioner Shields, in the Post Office building, New York. The details of the arrest of the Lasars were published in THE CIRCULAR Dec. 8. From the commencement of the examination a beligerent spirit was manifested on both sides, and the examination was frequently interrupted by a small sized "war of words" in which the defendants' counsel, Abraham Levy, Assistant District Attorney Hinman, and sometimes even the witnesses were participants.

The examination commenced shortly after 4 o'clock, when the defendants entered, accompanied by their counsel. Mrs. Lasar was dressed in a black hat, black plush cape with a high collar which was kept turned up, and a black veil which covered her face. Beside her sat her husband, Emanuel Lasar, and behind them was Max. J. Lasar. Special Agent Theobold was the first witness sworn, and a tilt between Assistant District Attorney Hinman and Mr. Levy immediately commenced over Mr. Hinman's request that Mrs. Lasar remove her veil and turn down her collar in order that she be identified. Commissioner Shields apparently had difficulty in keeping down what might have developed into an open outbreak.

The Examination in Full.

William H. Theobald, called on behalf of the Government, being duly sworn, testified as follows:

Direct examination by Mr. Hinman.

Q. Mr. Theobald, do you recognize either of these two men who are defendants?

A. Yes, sir.

Q. Both of them?

A. Both of them.

Q. Do you recognize the lady?

A. Yes, sir; I would recognize her much better if she pulled down that collar. (Mrs. Lasar turns down her collar.)

By Commissioner Shields:

Q. Do you recognize that lady?

A. I would rather have her raise her veil.

Mr. Levy: Raise your veil, Mrs. Lasar, and let him recognize you. (Mrs. Lasar raises her veil.)

Witness: That is the lady.

By Mr. Hinman:

Q. Do you remember the occasion when Emanuel Lasar was arrested?

A. Yes, sir.

By Mr. Hinman:

Q. Were these among the papers which you took from Emanuel J. Lasar on the occasion of his arrest?

A. They were, sir.

Mr. Hinman: I offer them in evidence.

Mr. Levy: I object to their introduction in evidence upon the ground that they are immaterial, irrelevant and incompetent, upon the ground that they have no association or connection with the information or complaint made here, and upon the ground that the identity of the person who wrote them has not been established, and that they are not binding upon the other two defendants charged in this information.

Mr. Hinman: They are certainly competent as against Emanuel.

The Commissioner: I will admit them as against the defendant Emanuel.

Mr. Levy: You have not established any writing—how can you admit them?

The Commissioner: For what they are worth, with leave to the counsel to strike the whole thing out if they are not connected.

Mr. Levy: In order that there may not be any misunderstanding, I take an exception. I would like to have them read into the minutes.

Admitted and marked Government's exhibit A of this date.

The Commissioner: This is against Emanuel alone with leave to strike it out.

Mr. Hinman: Exhibit A comprises an envelope upon one corner of which is something which purports to be a picture of the Windsor Hotel and the words "Windsor Hotel, Montreal," post marked November 6th, 1897, three cents Canadian stamp, addressed to Pavonia, 173 Chambers St., N. Y. City. The letter contained in which has in the corner Windsor Hotel, Montreal, November 6th, 1897. "Dear Emanuel: I arrived here this morning and got a newspaper, but there is no steamer news of to-day, only yesterday, so I don't know if he will be here to-day or not. This is a very fine hotel. The meals is 3.50 dls. a day. It is raining here and I don't know what to do with myself. How are you and the children? Is Jesse all right? I only hope that I don't have to wait too long. I hope that the children will have a good time to-morrow and I hope next Sunday I will have a good time, too. It is ten o'clock now and I will wait till noon before I send this letter, but I hardly think I can hear anything in the daytime of *hi* . I have to bid you good-bye, as I don't know what else to write. My love to all. Helene. Since I wrote this the weather cleared and I will go to the theatre if my luck would change as quickly as the weather and he would come so I could go home again. I hope I don't lose patience, that God will help me to bear my lot, for it is very hard for me this time. I know you will feel bad when you read this but I can't help it. There is a relief to write if you can't speak. I better stop writing, because the more it will be very much worse. Good-bye again, again, and God help me. Helene."

Mr. Levy: That is like the flower that blooms in the Spring.

Other document admitted and marked, Government's Exhibit B of this date.

Cross-examination by Mr. Levy:

Q. Did you take anything else from the possession from Mr. Emanuel Lasar?

A. Yes, sir.

Q. What?

A. This. (Handing same to the Commissioner.)

Mr. Levy: Let me look at it, please.

(The Commissioner hands same to Mr. Levy).

By the Commissioner:

Q. Another letter is that?

A. It doesn't bear on the case at all.

Mr. Levy: Will you kindly mark this for identification, Mr. Commissioner?

Marked for identification, defendants' exhibit one of this date.

Q. Any other paper that you took from Emanuel Lasar, any other article?

A. No.

Mr. Levy: Will you speak up so that I can hear you and will you turn around so that I can look at you?

The Commissioner: Turn around, Mr. Theobald.

By Mr. Levy:

Q. Will you answer my question as to whether you took any other article or paper from the possession of Emanuel Lasar?

A. I said no.

Q. Who was present at the time when you made the seizure or the alleged seizure?

A. Mr. McAvoy.

Mr. Hinman: One moment, Mr. Commissioner. I object to this on the ground that it is no cross-examination. He was not asked anything about the seizure before. He was asked whether he knew the defendant and whether he took anything from the defendant, Emanuel Lasar, at the time he was arrested. There is no question in the direct examination as to any seizure and I object; it is not competent.

The Commissioner: There is no such question.

Mr. Levy: I have the right to make him my witness.

The Commissioner: You can do it of course.

Mr. Hinman: Let it be understood—

Mr. Levy: There is no necessity of any understanding; the law provides for that.

A. Mr. McAvoy and a policeman by the name of Grace—Policeman Grace.

Q. Do you know the precinct with which he is connected?

A. No, but it is very easily found out.

Q. On post there?

A. Yes, sir.

Q. In front of the premises 24 Maiden Lane?

A. Yes, sir.

Q. Did you take any papers or documents, or articles, from the possession of Mrs. Lasar?

A. No.

Q. Did you take any papers, documents, or articles from the possession of Mr. Max J. Lasar?

A. No.

Q. Where were these articles taken, at what place?

Mr. Hinman: Exhibits A and B and defendant's Exhibit 1.

A. At Ludlow Street Jail.

Q. In the jail?

A. In the jail—yes.

Q. Did you make a search of the person of the defendant?

A. I did.

Q. What did you find in his possession other than these articles?

A. Nothing in consequence that I can remember.

Mr. Levy: Never mind, it is not for you to judge.

The Commissioner: Did you find anything? Tell him what it is.

Witness: Nothing.

Q. I ask you what other articles you found.

A. Nothing.

Q. Did you take possession of anything else?

A. No, sir.

Q. Any money, for instance?

A. No, sir.

Q. What is your position—you official position?

A. I am especially employed by the United States Treasury Department.

Q. Haven't you any special designation, or handle?

A. I am Special Employe of the Treasury Department.

Q. By whom are you employed?

A. By the Secretary of the United States Treasury.

Q. Through whom, collector?

Mr. Hinman: I object to that question.

The Commissioner: Well, answer it.

Mr. Levy: I want his answer. I don't suppose that Mr. Gage engaged him.

Mr. Hinman: If the question means through whom he was appointed, I object to it.

The Commissioner: I will sustain the objection that it is not material through whom he was appointed.

Exception.

Q. Have you been employed by any person, other than the United States Government, in this matter?

A. No, sir.

Q. Have you been in conference in connection with this case and prior to the seizure of these goods with any person not an official of the Government of the United States?

Mr. Hinman: I object.

Objection sustained; exception.

Mr. Levy: On what ground is the objection sustained.

The Commissioner: On the ground that it makes no difference. I mean to say that if any answer to this question would defeat the ends of justice, he is not obliged to answer the question He might disclose a name that might defeat the ends of justice.

Mr. Levy: If I can show preliminarily a bias on the part of this person, who is offered as a witness for the Government to show that his testimony is actuated by some purpose other than a desire to fulfill his duties as an official, and if I can show that he is in the private employment of other persons, and that these proceedings were instigated by and through private sources and persons, haven't I the right so far as the credibility of this witness is concerned, to show such a bias, prejudice and condition?

The Commissioner: The form of your question is objectionable.

Mr. Levy: If it is the form I will amend the form; but I have a right in the protection of the interests of these defendants to show that this man under the guise of a public official is the paid hireling of private individuals for the purpose of gratifying private spleen, and private pique, and private revenge.

The Commissioner: Put your question.

Q. Had you been in conference with and had you conferred with any person other than an official of the United States Government concerning the intended seizure of any goods belonging to Lasar prior to the time of the seizure of these goods?

Mr. Hinman: And, I object, Mr. Commissioner. First, upon the ground that the seizure of the goods is not here in question; upon the ground further that this is not cross-examination, and that it is not competent as direct examination on behalf of the defendants' case, because the seizure of the goods is an entirely separate matter from the arrest of the defendants. The defendants are arrested in criminal proceedings. The goods are seized, if seized at all in a civil proceeding, which is to be tried in the District Court, and of which you, sitting as United States Commissioner, have no—in which matters you have no jurisdiction whatever, and that it is wholly incompetent what preceded or followed the seizure of the goods, and on the ground that it is contrary to public policy, if there were any such person.

Mr. Levy: Public policy means the opportunity to be given to a defendant charged with an offense to know everything that is charged against him. It is not intended that the proceeding should be a star chamber procceding.

The Commissioner: No.

Mr. Levy: It is intended that the defendant should be fully informed what is charged against him, and public policy, and public decency, and public honor require that the defendant should be informed of everything that is charged against him.

The Commissioner: I will sustain the objection and give you an exception.

Q. Are you acquainted with Mr. Einstein, who is seated behind the affable and courteous District Attorney?

Mr. Hinman: I object to the question as a whole.

The Commissioner: I will let him answer it; I don't know how it is material.

A. Slightly.

Q. Have you been in conference with him concerning this case against the Lasars?

Mr. Hinman: I object.

Objection sustained. Exception.

Q. Are you acquainted with a gentleman by the name of Frankel?

Mr. Hinman: I object to that.

The Commissioner: I will allow him to answer the question, whether it is material or not.
A. Slightly.
Q. Have you been in conference with that gentleman concerning the case against the defendants, Lasars?
Mr. Hinman: I object.
The Commissioner: Objection sustained. I don't see how it is material at all at this stage. Exception.
Q. Are you acquainted with a gentleman by the name of Mr. Henry Oppenheimer?
A. Very slightly.
Q. Have you been in conference with him with regard to this case against Lasar?
Mr. Hinman: I object.
The Commissioner: Objection sustained. I don't see the materiality of it and exception.
Mr. Levy: I can't show it in one question.
The Commissioner: It may become proper hereafter and the witness may be recalled, but I will sustain the objection now.
Q. Do you know of an association, or have you met any of the officers connected with an association who are engaged in the diamond importing business—the exact name of which I don't know, but it sounds something like the Diamond Protective Dealers' Association?
Mr. Hinman: I object to the question, on the ground that it makes no difference in this case whether the gentleman has met them or not.
The Commissioner: I sustain the objection and give you an exception.
Q. How long have you been working on this case prior to the arrest of the defendants, Lasars?
Mr. Hinman: I object to it on the ground of public policy.
Mr. Levy: That is a new ground of objection.
The Commissioner: Is your point that the disclosure of it may interfere with the due administration of justice?
Hr. Hinman: Certainly.
The Commissioner: If you put it on that ground, I will sustain the objection.
Mr. Levy: Now, Mr. Commissioner, pardon me, let me say one word. The object of a preliminary examination is to afford the defendant an opportunity of knowing the nature of the charges against him. If public policy is to be urged as an objection—
The Commissioner: It is not public policy; but it is on the ground that it might tend to interfere with the due administration of justice in other cases by disclosing the testimony.
Mr. Levy: Then if that is so, if a man is arraigned before a magistrate charged with an offense, the District Attorney would clothe himself with that objection. We don't know what he is charged with.
The Commissioner: I sustain it.
Exception.
Q. Where do you live Mr. Theobald?
A. 216 W. 128th St.
Q. Are you a married man?
A. I am.
Q. When were you first employed in the Government service?
Mr. Hinman: I object to that as wholly immaterial.
Mr. Levy: I have the right to inquire into a man's antecedents.
The Commissioner: Answer the question.
A. In October of this year.
Q. Prior to that time what business were you engaged in?
A. In the importing business.
Q. Importing what?
A. Woolens and dress goods.
Q. Where?
A. 457-459 Broome St.
Q. In business for yourself?
A. Yes, sir.
Q. How long were you engaged in business for yourself?
A. About two and a half years.
Q. Did you have any partner?
A. Yes, sir.
Q. What was your partner's name?
Mr. Hinman: I object to that question.
The Commissioner: It is as to the credibility; let him answer it.
The witness: Mr. Commissioner, I would rather not mix my partner's name in the matter.
A. Mr. Seymour Bookman.
Q. And prior to your employment, or rather engagement with Mr. Bookman in business, what business were you in?
A. In business for myself.
Q. Where?
A. Same address.
Q. Alone?
A. Yes, sir.
Q. How long a time prior to your partnership with Mr. Bookman?
A. About a year and a half.
Q. Same line of business?
A. Yes, sir.
Q. Did you retire from business or fail?
A. I failed in business.
Q. What business were you engaged in before you went to Broome St.?
A. Same line of business.
Q. Where?
A. William Iselin.
Q. In the ribbon department, weren't you?
A. Yes, sir.
Q. Is that right?
A. That is right, sir.
Q. A traveling salesman?
A. Traveling salesman.
Q. How long were you with that firm?
A. About six years.
A. Left them, or did they send you away?
Mr. Hinman: I object to that; what has it got to do with this case?
Mr. Levy: I will connect it by and by.
The Commissioner: Answer the question.
A. I left them.
Q. You left them?
A. Yes, sir.
Q. And before you were in the employ of William Iselin & Co., with whom were you employed?
A. With a firm by the name of Woodruff & Co.
Q. Where were they situated?
A. On Howard St.
Q. How long were you with them?
A. A very short time.
Q. I presume you left them?
A. They went out of business.
Q. They went out of business?
A. Yes, sir.
Q. Well, weren't you employed with a firm by the name of Shafer, Strand & Vogel?
A. No, sir.
Q. Never?
A. Never.
Q. Do you know a man by the name of Apfel connected with that firm?
A. No, sir.
Q. Weren't you in the ribbon department of that firm?
Witness: What do you call it?
Mr. Levy: Apfel or Appel.
The Commissioner: Is it Apfel or Appel?
Mr. Levy: You can call it in English Appel or in German Apfel. It is Apfel or Appel.
Mr. Hinman: Objected to.
Q. Mr. Apfel or Mr. Appel, now do you know him? Do you know a man named Appel connected with the firm?
A. I know a gentleman named Appel.
Q. Connected with the firm of Shafer, Strand & Vogel?
A. I believe so.
Q. Were you ever employed by the firm of Osbourn, Hutchinson & Hunt?
A. No, sir.
Q. Were you ever employed by a firm by the name of Einstein, Wolf & Co.?
A. No, sir.
Q. Do you know a Mr. Frank Miller?
A. I know a Mr. Frank Miller.
Q. Are you acquainted with a woman by the name of Carrie Watson?
A. No, sir.
Q. Never met the woman?
A. No, sir.
Q. You have been in Chicago?
A. Yes, sir.
Q. You have been in Clark St?
A. Many times.
Mr. Hinman: Objected to.
Witness: I want to answer that.
Q. Do you know Miss Carrie Watson on Clark St.?
A. No, sir.
Q. Are you acquainted with a woman by the name of Teressa Boas?
A. No, sir.
Q. Never heard of the name?
A. No, sir.
Q. Or perhaps it is Jennete Boas?
A. Don't know the name.
Q. Have you ever been connected with Newitter & McGill?
A. No, sir.
Q. Do you know that firm?
A. Not in that way.
Q. In what way?
A. I don't know that firm.
Q. Do you know Mr. Newitter?
A. Yes, sir.
Q. Do you know Mr. Lambert?
A. There are many Lamberts that I know.
Q. Whose office is now in the Baltimore & Ohio building on Broadway and Canal St.?
A. Let me have his initials?
Q. Don't you recognize him without his initials?
A. There are many Lamberts that I know.
Q. I will probably by and by refresh your memory. Do you know Mr. Henry B. Heine?
A. I do.
Q. Do you know Mr. Wesley, the proprietor of the Weddell House in Cleveland?
A. Yes, sir.
Q. Were you charged in Cleveland, Ohio, with having uttered a forged check?
Mr. Hinman: I object, Mr. Commissioner. This is a question I have no doubt Mr. Theobald will be glad to answer. Mr. Commissioner, this examination has gone too far. No counsel has a right to ask any man whether any charges have been made against him. The only evidence against him is the papers of his conviction.
The Commissioner: I sustain the objection, and give you an exception.
Q. Do you know of the proprietor of the Russell House in Detroit, Michigan?
A. I do.
Q. Were you ever charged with uttering a forged check on him?
The Commissioner: I sustain an objection to it and give you an exception.
Mr. Levy: I think that is all, Mr. Theobald, for the present.
Witness: Thank you very much.
Mr. Levy: Not yet; I am not through with you.
Francis S. McAvoy, a witness, called on behalf of the Government, being duly sworn, testified as follows:
Direct examination.
By Mr. Hinman:
Q. You are Deputy Collector of the Port of New York?
A. Acting Deputy Collector and Chief Clerk of the Law Department.
Q. Do you recognize that envelope? Look at the contents.
A. I do.
Q. Did you see that written and sent?
A. I did.
Q. Who wrote it?
A. It was written by—I can't see the lady—I don't know whether I can identify her.
Mr. Levy: Raise your veil so that Mr. McAvoy can see you. (Mrs. Lasar raises her veil.)
A. That is the lady; I saw her write it. (Referring to Helene Lasar.)
Q. The letter and envelope were written by her?
A. Yes, sir.
Mr. Hinman: I offer it in evidence.
Mr. Levy: While the fact is as Mr. McAvoy said, I don't see how it is material.
The Commissioner: Let it in for what it is worth.
Mr. Levy: I object to it on the ground that it is incompetent evidence and immaterial.
The Commissioner: I will let it in.
Admitted and marked Government's exhibit C, of this date.
Exception.
The Commissioner: Hereafter you can move to strike it out, unless it is connected in some way.
Mr. Levy: I have no cross-examination; everything Mr. McAvoy says is right.
(Exhibit read in evidence as follows by Mr. Hinman.)
"Mr. E. H. Lasar, 173 Chambers St., City." It contains on the sheet on which it is written "Dear Emanuel." On the top of it is "New York County Jail, Ludlow St., Edward J. H. Tamsen, Sheriff." "Dear Emanuel: I am arrested. Please try to get bail and see to the children. Tell Stella to attend to Jesse's cough.—Lena."
Mr. Levy: That is motherly. No cross examination.
Jos. Phillips, a witness called on behalf of the Government, being duly sworn, testified as follows with hotel register before him:
Direct examination.
By Mr. Hinman:
Q. Where do you reside?
A. Montreal, Canada.
Q. You are a clerk of the Windsor Hotel?
A. Yes, sir.
Q. Do you know this lady here—did you ever see her before?
A. Yes, sir; I recognize her as the person who registered here on November 6 as Mrs. E. Smith, of Brooklyn.
Q. Is that the name that she registered?
A. That is her writing.
Q. That is in her writing?
A. Yes, sir.
Q. Did you see her write it?
A. Yes, sir.
Q. That was on November 6, 1897?
A. Yes, sir.
Q. The date that is at the head of the page?
A. Yes, sir.
Q. What do you mean by saying that she registered there?
A. I mean that she wrote her name on the hotel register.
Q. On that book which you call the hotel register?
A. Yes, sir.
Q. That is a list of the guests of the hotel?
A. Certainly.
Q. Do you remember what time in the morning or evening she registered?
A. Between nine and ten; I am not quite sure.
By the Commissioner:
Q. In the morning?
A. Yes, sir.
By Mr. Levy:
Q. What date is that?
A. November 6.
Mr Levy: Now all this is taken under my objection, on the ground that it is immaterial and incompetent; not binding upon the defendants, not connected with the subject matter of this inquiry.
The Commissioner: I will allow it in as against Lena Lasar, subject to connection hereafter, with leave to you to strike out, all out, unless it is connected.
Mr. Levy: Exception.
Q. Did you see her after she wrote her name, and did you assign her to room 337?
A. Yes, sir. I saw her on the opposite side of the main office from my desk. She was purchasing a ticket or making change with the ticket agent.
Q. She was in conversation with the ticket agent at the time you saw her?
A. Yes, sir.
Q. Do you know either of the other defendants?
A. I know the gentleman sitting directly in back of her. (Referring to Max J. Lasar.)
Mr. Hinman: Stand up, Mr. Lasar.
Witness: I recognize him as being Mr. Lasar.
Q. Was he at the Windsor Hotel?
A. Yes, sir.

Q. About what time?
Mr. Levy: I object on the ground that it is not sufficiently definite, and that he is required to designate the time.
Witness: I recognize him as being the person who——
Mr. Hinman: One moment. Do you recognize him as a man who stopped, or who was in the Windsor Hotel, Montreal, at or about the time this lady registered as Mrs. E. Smith?
Mr. Levy: I object, upon the ground that it is immaterial, irrelevant and incompetent, not sufficiently specific and definite.
Objection overruled; exception.
A. I recognize him as being the person who registered as M. J. Lasar on 7th of November, not the same day as Mrs. Smith registered.
Cross examination.
By Mr. Levy:
When did Mrs. Smith go away from that hotel?
A. She left on the evening of the 6th.
Q. She left on the evening of the 6th?
A. Yes, sir.
Q. And Mr. Lasar did not register until the next day?
A. Yes, sir.
Q. Is that correct?
A. Yes, sir.
John W. Moffat, a witness, called on behalf of the Government, being duly sworn, testified as follows:
Direct examination by Mr. Hinman:
Q. Where do you reside, Mr. Moffat?
A. Montreal, Canada.
Q. You are a clerk in the Windsor Hotel, are you not?
A. Yes, sir.
Q. Do you recognize this lady?
A. No, sir; I do not.
Q. Do you know when the lady who registered as Mrs. E. Smith on 6th of November, 1897, was assigned to room 337 at the Windsor Hotel, left the hotel?
Mr. Levy: Objected to as being immaterial, irrelevant and incompetent. The witness says he doesn't recognize the lady, and it cannot be competent in any aspect.
Objection overruled; exception.
A. I made out the bill myself on the evening of the 6th, after dinner.
Q. The woman who registered as Mrs. E. Smith left on the evening of the 6th?
A. Yes, sir.
Q. Turning on the next page of what is commonly called the hotel register, will you look at the signature here—do you recognize that?
A. Yes, sir; I do.
Q. Do you know who signed that?
A. Yes, sir; I do. That gentleman there. (Referring to Max J. Lasar.)
Q. Is that the man?
A. Yes, sir.
Q. What signature did he put on the register?
A. Max J. Lasar and Miss " .
Q. Were you at the desk when he registered?
A. Yes, sir.
Q. Did you assign them to rooms?
A. I did, sir.
Q. How, long, if you know, did Max J. Lasar remain at the Windsor Hotel?
A. Four and a quarter days; he left on the morning of the 11th, after breakfast.
Q. Did Miss Lasar remain there during all that time?
A. As far as I know she did remain there the four days. There was no reduction in the bill.
Q. Have you produced here the register of the Queen's Hotel, the book known as the register of the Queen's Hotel?
A. Yes, sir; I brought it with me this morning from Montreal.
Q. And that is the book which purports to be the record of guests of the hotel known as the hotel register?
A. Yes, sir.
Q. You brought it from there this morning?
A. Yes, sir.
Cross examination by Mr. Levy.
A. Which hotel do you belong to?
A. The Windsor.
Q. Is the Queen's under the same management?
A. No, sir.
Q. You brought that Queen's Hotel register with you?
A. I did, sir.
Q. At whose request?
A. I don't know; I think by the American Consul stationed at Montreal.
Q. You are not connected with that hotel at all?
A. No, sir.
Q. Now, Mr. Moffat, you spoke about a Miss Lasar being there four days. Did you see this lady?
A. I didn't see either one.
William J. Kinsley, a witness, called on behalf of the Government, being duly sworn, testified as follows:
Direct examination by Mr. Hinman:
Q. Mr. Kinsley, what is your occupation?
A. I am managing editor of the Penman's Art Journal and examiner of forged and disputed handwritings.
Q. Mr. Kinsley, have you examined these two signatures purporting to be the signatures of Mrs. E. Smith, the one appearing upon the page of the Windsor Hotel, headed Nov. 6, 1897, and the one upon the page of what purports to be the register of the Queen's Hotel below and after the date of Monday, Nov. 6; have you compared those two signatures?
Mr. Levy: I object upon the ground that it is immaterial, irrelevant and incompetent, and upon the ground that neither of the books from which the comparisons are sought to be made are offered in evidence, upon the ground that the signature appearing in the book known as the Queen's Hotel book has not been offered in evidence and the signatures proven, and the proper basis or foundation has not been laid upon which this evidence can be given.
Mr. Hinman: In view of this objection, I offer the Windsor Hotel register in evidence.
Mr: Levy: I object upon the ground that it is immaterial, irrelevant and incompetent, and I take an exception. Further, not binding or connecting this defendant in any shape or form.
The Commissioner: I will allow it now and give you the benefit of an exception, and you can move to strike it out later on, if not connected.
Q. Mr. Kinsley, will you tell me whether you compared these two signatures and tell me whether they were written by the same hand?
Mr. Levy: I object, upon the ground that it is immaterial, irrelevant and incompetent, upon the ground that the proper basis or foundation has not been laid; upon the ground that it has not been shown that this gentleman is an expert; upon the ground that the writing of the signatures have not been shown or established, and upon the ground that they have not been connected with these defendants in any shape or form.
The Commissioner: Do you wish to examine the witness as to his being an expert?
Mr. Levy: No; I am bound to take any of the burden of their proof.
Objection overruled. Exception.
A. I have examined, and my opinion is——
Mr. Levy: You haven't been asked your opinion yet.
The Commissioner: Go ahead.
Exception.
A. I have examined it, and in my opinion they are both written by the same person.
Mr. Hinman: I offer them in evidence, the page of the Windsor Hotel register, that is, the line on which that signature appears.
Defendants' Counsel: I object upon the grounds already stated; upon the ground that no connection has been shown between the defendants and those signatures; on the ground that the proper foundation has not been laid; upon the ground that the witness has not been shown to be an expert.
Objection overruled. Exception.
Q. Mr. Kinsley, have you examined that envelope exhibit A, and the contents of it? Have you compared that envelope and contents and the other Exhibits D and F, the signatures?
A. I have.
Q. In your opinion did the same hand, or did not the same hand which wrote those signatures upon these two hotel registers write Exhibit A?
Mr. Levy: I object upon the grounds already stated, that it is immaterial, irrelevant and incompetent; the proper foundation has not been laid, and the witness has not been shown to be an expert.
The Commissioner: Objection overruled, with leave to strike out hereafter.
Exception.
A. I have examined and compared, and in my opinion the same hand wrote the signatures on the hotel register, Mrs. E. Smith, and addressed the envelope and wrote the contents of the letter.
Q. Look at Exhibit C, and state to me if you can whether, in your opinion the same hand that wrote the signature to Exhibits D and E wrote that letter Exhibit C. and the envelope?
Mr. Levy: Same objection.
Same ruling. Exception.
Q. In my opinion the same hand wrote all.
No cross examination.
Henry Dempsey, a witness, called on behalf of the Government, being duly sworn, testified as follows:
Mr. Hinman:
Q. What is your occupation?
A. I am the complaint clerk of the Western Union Telegraph Co.
Q. And did you produce from the Western Union Telegraph Company those papers in answer to a subpoena duces tecum?
A. I did.
Q. What is this paper?
Mr. Levy: Objected to; it speaks for itself.
Mr. Hinman: I only ask for a description and not for the contents of the paper.
A. That is the impression copy of the telegram received from Montreal on Nov. 8. It is addressed to——
Mr. Levy: Don't tell us anything about it.
Q. And delivered, was it, by your concern?
Mr. Levy: I object to it.
The Commissioner: Was it delivered, as addressed?
Mr. Levy: Suppose it were, it is not binding nor material unless you trace it into one of these defendants' hands.
By Mr. Hinman:
Q. Was it delivered to the address which appeared upon it?
Mr. Levy: Of your own knowledge, Mr. Dempsey.
Q. Or can you tell from the records of your office?
Mr. Levy: I object to the statement of anything that is contained in the records, on the ground that it is not the best evidence, and on the ground that it is immaterial, irrelevant and incompetent.
(Question withdrawn.)
Q. Mr. Dempsey, is this paper which I now hand you the record of the delivery of telegrams by your concern for the district covering No. 171 Chambers St. on Nov. 8, 1897?
Mr. Levy: I object, on the ground that it is incompetent and immaterial, and not the best evidence. He is allowing him to prove the contents of a paper which is not connected with these people. Why is he putting in his question the contents of a paper?
Objection overruled. Exception.
A. It is.
Q. Is that the regular form of record of delivery of telegrams kept by the Western Union Telegraph Company?
Mr. Levy: I object; it is not binding on the defendants.
Mr. Hinman: It is not binding unless it is hereafter connected.
Exception.
A. It is.
The Commissioner: If defendants are not connected with any of these papers hereafter it will all be stricken out.
Q. And is it or is it not the only record kept of the delivery——
Mr. Levy: Same objection.
Q. The only original record of the delivery of telegrams covering that district?
Mr. Levy: Same objection and same ruling and exception.
A. It is.
Q. Do you, of your own personal knowledge, know whether, or not, the telegram of which this paper is press copy was delivered at the address contained?
Mr. Levy: Objected to as immaterial and incompetent and irrelevant.
Same ruling. Exception.
A. No, I cannot.
Q. Can you by reference to your office records, that which you now hold in your hand, tell whether that telegram was delivered at the address contained in it, 173 Chambers street, on the 8th of November, 1897?
Mr. Levy: I object to the question upon the grounds stated.
The Commissioner: I will allow them to answer that question. If they do not connect it, it can be stricken out.
Mr. Hinman: Now you answer the question.
Mr. Levy: I object further on the ground that it is immaterial, irrelevant and incompetent, and not binding on the defendants. The question is not alone objectionable on that ground, but the question it asks for the contents of the document.
The Commissioner: I don't think they are going into the contents; they only want it for identification.
Answer the question.
Mr. Levy: Exception. Answer yes or no.
A. The record does show.
Q. Now, will you refer to the record and see, whether or not, that telegram was delivered to the address, 173 Chambers St., on the 8th day of November, 1897?
Mr. Levy: I object to that only upon legal grounds, that the testimony is incompetent and immaterial; upon the ground that it is not primary evidence; upon the ground it is secondary evidence: upon the ground you are bound by the same rules of evidence which appertain in courts of record, and you have no more right to violate the rules of evidence than any other judge who sat upon the bench. I say it is incompetent, and I say it is improper on the part of the District Attorney in forcing incompetent evidence into this case.
Objection overruled. Exception.
Mr. Levy (to the witness): Do you know?
Mr. Hinman: From the records?
A. I cannot swear that that was delivered.
Mr. Levy: I object to it on the ground that the record is the best evidence; that it is incompetent.
Mr. Hinman: I offer it in evidence.
The Commissioner: You can mark it for identification.
Q. Does the record indicate that the telegram was delivered at 173 Chambers St. on that day?
Mr. Levy: Mr. Commissioner, he asks for the record. The record is the best evidence, and he asks the witness to state what is in the record.
Mr. Hinman: I offer it in evidence.
The Commissioner: I will mark it for identification. Marked for identification Government exhibit F of this date.
Q. And this is the copy of the telegram delivered as per the records, is it?
Mr. Levy: I object, upon the ground that it is immaterial, irrelevant and incompetent, and not the best evidence.
The Commissioner: I will mark it for identification. Marked for identification Government exhibit G of this date.
Q. Did you produce that here this afternoon?
A. I did.
Q. Is this a copy taken from your records?
A. It is a copy taken from the files.
Q. Is this the original of the telegram forwarded——
Mr. Levy: I object to it on the ground that there is no connection made with the defendants.

Objection overruled; exception.
A. It is.
Mr. Hinman: I offer it in evidence.
Mr. Levy: I object to this on the ground that it is immaterial, irrelevant and incompetent, not connected with the defendants, not shown in whose handwriting it is, not shown that it was written by any or either of the defendants; not material to this investigation.
The Commissioner: Mark it for identification.
Mr. Hinman: It is addressed to M. J. Lasar, Windsor Hotel.
The Commissioner: Yes, but there may have been another Mr. Lasar.
Mr. Hinman: I think you are wrong.
The Commissioner: I will consider it whether I am wrong.
Q. Is that a press copy of the telegram delivered by the Western Union Telegraph Company to Reichman & Jordan?
Mr. Levy: I object, upon the ground that it is incompetent evidence, not the best evidence, not binding on these defendants.
Mr. Hinman: I now offer it in evidence.
Mr. Levy: I object to the offer.
The Commissioner: Objection overruled, with leave to move to strike out if not connected with the defendants hereafter.
Exception.
A. It is.
Mr. Hinman: I ask to have it marked for identification.
Marked for identification Government's Exhibit I of this date.
No cross-examination.
Mr. Moffat recalled by the Government:
Direct examination by Mr. Hinman:
Q. Can you tell me whether there was any other M. J. Lasar at the Windsor Hotel between the 7th and 11th of November, this year, than this defendant?
A. No, sir.
Mr. Hinman: I renew my offer of that telegram in the evidence.
Mr. Levy: You don't know whether any M. J. Lasar had registered there under any other name?
Witness: No, sir.
Mr. Hinman: He would not get the telegram if it was so. I offer it in evidence.
Mr. Levy: Same objection.
The Commissioner: I will consider it and reserve decision.
Mr. Hinman: Mr. Commissioner, I have no other evidence here to-night. I have another witness to come from Canada and several other witnesses to be produced. I ask you to adjourn the case to such a time as may be convenient to produce the other witness from Canada.
He says he can come after the 1st of January, and I can't compel him to come if he refuses.
Mr. Levy: What is his name, Mr. Hinman?
Mr. Hinman: I don't know; he is the clerk of the Queen's Hotel.
Mr. Levy: Well, if you will expedite matters I will concede his testimony, if you can go on with the rest of the case.
The Commissioner: He says he has no other witness to-day.
Mr. Levy: I haven't seen any atom of evidence yet.
The Commissioner: When the Government has rested you may move to strike it all out if not connected.
Further hearing adjourned to Saturday, January 8, 1898, at half-past 10 o'clock.

The Coming Banquet of the New York Jewelers' Board of Trade.

The annual banquet of the New York Jewelers' Board of Trade, which will be held at Delmonico's new salon, 44th St. and Fifth Ave., New York, Jan. 13, promises to be the most successful occasion of the kind in the history of the organization. Applications for seats are coming in rapidly, the 250 mark having already been passed, and it is expected that at the least 300 members and friends will attend.

Among the principal speakers already settled upon are the following: Edmund Wetmore, Esq., Rev. Welton Merrill Smith, D.D., Hon. Chas. B. Hubbel, of the Board of Education; Louis A. Baumeister, Esq., Hon. Franklin Bartlett, F. L. Crawford, Esq., and others.

The loss to H. A. Stone, jeweler, Grand Forks, N. Dak., by fire, reported last week, is small.

The cut on page one, we acknowledge, is reproduced from the "Magazine of Art."

Annual Meeting of the Manufacturing Jewelers' Board of Trade.

PROVIDENCE, R. I., Dec. 27.—The annual meeting of the Manufacturing Jewelers' Board of Trade was held in their rooms in the Wilcox building this afternoon and was largely attended. The meeting was called to order at 2:30 o'clock by president Dutce Wilcox, and the annual report of secretary Marcus W. Morton was submitted as follows:

PROVIDENCE, R. I., Dec. 27, 1897.

To the Officers and Members of the Manufacturing Jewelers' Board of Trade:

GENTLEMEN:—I have the honor to submit herewith the fourteenth annual report of the transactions of the Board.

Since the last annual meeting and during the current year the hereinafter named individuals, firms and corporations, in whom members were more or less interested, have met with business reverses, or have deceased:

Paul Askenasy Co., Boston, 6 creditors..	$289 00
H. G. Cutting,* Boston, 6.....	2,448 42
Wm. Paul, Boston, 31.....	9,823 94
Geo. H. Richards, Jr., & Co., Boston, 5..	2,518 05
J. Sosnowski,* Boston, 7.....	1,394 81
A. T. Sylvester & Co., Boston, 3.....	246 82
Francis B. Toppan, Boston, 2.....	302 71
Wilson Bros., Boston, 10.....	12,589 36
Kent & Stanley Co., Providence, 2.....	1,904 66
McCormick Co., The, Providence, 23....	3,596 40
Wood, Bicknall & Potter Co., Providence, 1	79 59
Ahrens & Adler, 9	175 28
Aluminium Novelty Co., N. Y. City, 7..	1,821 74
C. A. Cooper, N. Y City, 7.....	1,727 45
Empire Trading Co., N. Y. City, 26.....	6,953 65
A. S. Herzog, N. Y. City, 5.....	2,115 73
B. Kahn & Son, N. Y. City, 2.....	409 21
Michael D. Kaydouh, N. Y. City, 4.....	74 52
Koch, Dreyfus & Co., N. Y. City, 32....	22,661 68
Levy, Dreyfus & Co., N. Y. City, 4.....	415 18
J. Palmer & Co., N. Y. City, 9.....	1,664 21
S. W. Richards, N. Y. City, 1.....	34 12
Julius Rothschild, N. Y. City, 1.....	47 75
D. M. Schoenfeld, N. Y. City, 24.....	1,720 37
Strauss Bros., N. Y. City, 27.....	2,364 52
I. B. Dreyfus, Buffalo, 3.....	200 35
M. G. Roseman, Rochester, 4.....	1,004 88
E. Cohen, Syracuse, 7.....	1,057 72
B. Calloman, Allegheny City, 10.....	1,381 00
D. F. Conover & Co., Phila., 27.....	10,021 22
Weinmann Bros. & Co., Phila., 52.....	20,453 99
Baylinson & Litchfield, Phila., 7.....	2,617 35
H. L. Potter, Scranton, 3.....	575 94
M. Hendleman, Towanda, 1.....	88 27
Duhme Co., The, Cincinnati, 8.....	541 66
Frohman, Wise & Newman, Cincinnati, 42	7,646 25
Plaut & Gottheim, Cincinnati, 10.....	555 22
Jos. Metzenbaum, Cleveland, 1.....	169 24
Roth & Glick, Cleveland, 3.....	162 29
Anderton, Eberhardt & Co., Dayton, 6..	968 01
T. W. Moorhead, Indianapolis, 8.....	558 04
Adolph Enggass, Detroit, Mich., 6.....	547 97
Chas. Bachman, Ottumwa, Ia., 9.....	802 93
L. W. Abt & Co., Chicago, 33.....	4,579 77
Bazzett & Uher, Chicago, 2.....	4,312 19
Negley & Co., Chicago, 2.....	244 67
Rogers, Williams Mfg. Co., Chicago, 33..	5,552 47
Mark Streicher & Co., Chicago, 24.....	8,223 33
W. H. Thorp, Beaver Dam, Wis., 11.....	694 44
M. Benjamin,* Kansas City, Mo., 7.....	747 44
Chas. Cederstrom, St. Louis, 19.....	2,641 78
Max Rigot & Co., St. Louis, 7.....	473 32
St. Louis Opt. Co., St. Louis, 12.....	2,840 31
Michaels & Fred H. Meyer, Omaha, 6...	833 14
S. Beck, Dallas, 6.....	525 94
W. S. Shuttles & Son, Dallas, 23.....	20,630 99
A. C. Anderson & Co., Toronto, 17.....	2,782 22

*Deceased.

SETTLEMENTS.

A. T. Sylvester, 20 per cent.....	$246 82
Geo. H. Richards, Jr., & Co., 40 per cent. 1 division.....	2,518 05
Francis B. Toppan, 35 per cent.....	302 71
McCormick Co., 35 per cent.....	3,596 40
Michael D. Kaydouh, 40 per cent.....	74 52
Koch, Dreyfus & Co., 20 per cent.....	22,661 68
D. M. Schoenfeld, 25 per cent.....	1,720 37
S. W. Richards, 25 per cent.....	34 12
Aluminium Novelty Co., 36 per cent.....	1,821 74
C. A. Cooper, 33 1-3 per cent.....	1,727 45
Frohman, Wise & Newman, 25 per cent.	7,646 25
L. W. Abt & Co., 25 per cent.....	4,579 77
Negley & Co., 15 per cent. in part.....	244 67
Mark Stretcher & Co., 25 per cent.....	8,223 33
Bazzett & Uher, 21 2-5 per cent.....	4,312 19
Rogers, Williams Mfg. Co., 25 per cent..	5,552 47
W. H. Thorp, 33 1-3 per cent.....	694 44
A. C. Anderson & Co., 9 1-5 per cent....	2,982 22

PREVIOUSLY REPORTED CASES.

Prov. Jewelry Co., 8 per cent. in part.
Burnett Ansley Jewelry Co., 23½ per cent.
M. V. Booth, 20 per cent.
H. D. Burgheim, 30 per cent.
Inter-State Imp. & Mfg. Co., 50 per cent.
J. Sulzbacher, 10 per cent. final.
Empire Jewelry Co., 50 per cent.
Parker Bros., assignee's dividend, 10 per cent.

Of the remaining cases the following is a brief summary:

H. G. Cutting's estate has been declared insolvent, and commissioners appointed by the Court, before whom our claims have been proven. Assets (nominal), $5,696. Liabilities (direct), $7,000.

The widow of J. Sosnowski has been appointed administratrix, and but recently filed her bond and qualified. The inventory shows as follows: Stock, $5,641.40; fixtures, $282; book accounts, $7,176.38; total, $13,099.78. Liabilities about $10,000.

Paul Askenasy Co. While this was a corporation, Mr. Askenasy was the sole stockholder, and his individual and corporate accounts are so badly mixed that it will necessarily take some time to arrange a correct statement of facts. It is supposed an offer in composition may be made, failing in which the business will be closed out by the assignee. The assets are stated at $6,000, with liabilities of about $8,000.

Wilson Bros. assigned October 18, to John S. Martin, occasioned, it is said, on account of disagreement of members of the firm. This deed of assignment was cancelled, and on Oct. 20 Frank W. B. Pratt and Wales B. Lounsbury received the deed of assignment from the firm, executed by both members thereof. The nominal assets are stated at $109,686.83, of which $25,000 is cyclometer plant with machinery and cyclometers. Liabilities, $87,582.92. The business is being conducted by the assignees during the remainder of the season, rather than sacrifice the same, which must of necessity follow had it been sold out at quick private, or sale or auction.

The Kent & Stanley Co. (Limited) have recently filed a petition in insolvency, and on December 4 Benjamin H. Child and Edward C. Huxley were appointed receivers to conduct the business of the company until such further time as the Court may direct.

The Wood, Bicknall & Potter Co. are also in liquidation, in the hands of Trustees, the purpose being, it is said, to close out the business.

Ahrens & Adler were closed on confession of judgment for $1,500. At a sale of the property the amount realized was insufficient to satisfy the executions.

Empire Trading Co.; parties forming this corporation departed for parts unknown. Attachment and replevin proceedings were instituted, but revealed but a small amount of property of little value. The goods were sold by the officer for $600. Mr. Keuhner, of the company, was said to have gone to Mexico. Within the past two months rumors of his return have been circulated but not authenticated.

V. Davidow gave a bill of sale and the property was promptly removed. For a time the party seemed lost to view, but more recently appeared under the style of the "Davidow Co."

B. Kahn & Son were closed on confession of judgment. The sale realized about $6,800, the judgment creditor being the purchaser. The liabilities were stated at $23,000.

A. S. Herzog was attached; later confessed judgments aggregating about $5,000. The cause of this trouble is stated to have been occasioned by the loss of $15,000 worth of diamonds by robbery.

Levy, Dreyfus & Co. gave mortgages on their stock and assigned accounts to secure bank and other confidential debts. Their liabilities were stated at about $155,000. Assets about $120,000. A plan for the purchase of the assets and liquidation of the affairs of the company was proposed, paying therefor in stock of the Levy & Dreyfus Co., to which, we are informed, ninety-seven per cent. have agreed.

J. Palmer & Co. assigned Nov. 9, giving preferences amounting to $16,625. Liabilities, $42,000, of which $27,000 is for merchandise and $15,000 borrowed money. Assets (nominal), about $50,000. An offer of thirty per cent. has been made to purchase the claims.

Julius Rothschild closed on confession of judgment in favor of A. G. Spaulding & Bro. Mr. Rothschild in a letter to creditors expressed the hope of adjusting his matters with them, but hope seems deferred.

Strauss Bros., closed by Sheriff on execution for $1,942.28. The cause of the trouble, it is said, was on account of a demand for the payment of a loan from a relative. Parties from whom the firm expected financial assistance failed to respond, and a composition settlement with creditors was not consummated.

E. Cohen, closed by Sheriff on executions amounting to about $10,000. In one instance replevin proceedings secured one claim entire, and in another the greater part of the account was in like manner secured.

I. B. Dreyfus closed on execution amounting to $746.25.

Morris G. Roseman gave bill of sale of all his property to A. Greenley, of Rochester, and Fannie Reubenstein, of Perth Amboy, N. J. The indebtedness to the former being stated at $700, and to the latter at $1,500, for borrowed money.

Bernard Calloman, closed by the Sheriff on judgments confessed for about $800.

D. F. Conover & Co. was closed on executions aggregating $57,000. The liabilities were estimated at $120,000, and the assets at about $100,000.

Mr. B. F. Williams, the sole remaining member of the firm, endeavored to effect a composi-

Dec. 29, 1897.

We have had our say during 1897: Others have profited by it, and so have we. For 1898 we WILL make it worth your while to WATCH an aggressive and a progressive Watch House. American watches for the American people. If not on our mailing list, let us put you there.

C. G. Alford & Co.

195 & 197 Broadway.

New York City.

WESTERN UNION BUILDING.

tion settlement with his creditors, but was unsuccessful in obtaining financial assistance.

Weinmann Bros. & Co. confessed judgments for $17,389.80. In a number of replevin and attachment proceedings we were successful in recovering to quite an amount.

We recommend the reducing of claims to judgment where the same is of sufficient amount.

Baylinson & Litchfield confessed judgment in favor of H. Nathan Litchfield, individually, and in trust for H. Litchfield for $2,481.60.

This is of so recent date that full particulars are not at hand.

H. L. Potter was closed on execution for $1,000, in favor of his brother. The property sold for $700.

M. Hendleman, closed by the Sheriff, who took possession under execution on a judgment note for $25,000. to secure indorsers of his paper. At the sale the jewelry store was sold to William Maxwell, and the dry goods store to W. E. Little.

The Duhme Co. made an assignment to Joseph Willy, who made a statement in the Court of Insolvency of assets, $100,000; liabilities, $160,000. Prior to the assignment a committee of creditors practically arranged an extension for the company. Being unable to raise the necessary amount of cash called for in the articles of agreement, the extension feature failed and assignment followed.

Plaut & Gottheim assigned to Samuel Meyer with preferences for $14,618.23. Assets stated at $20,000; liabilities, $25,000.

Joseph Metzenbaum gave chattel mortgages, possession being at once taken by mortgagees. It is stated a compromise proposition for settlement has been made of 25 per cent.

Ruth & Glick gave chattel mortgage to Central National Bank for $9,600, who took possession. They then assigned for benefit of their creditors. The stock appraised at $8,000, was sold for $6,350; liabilities for merchandise are stated at $15,000.

An offer of settlement upon a basis of 25 per cent. is meeting with general acceptance by creditors.

Anderton & Eberhardt Co., assigned to Samuel Weller. Liabilities, $27,917.82; appraised value of assets, $18,262.22. Of the liabilities, $19,600 was due general creditors, and $8,317.82 to preferred creditors under the assignment. An offer in composition settlement was made of 50 per cent. in instalments of 12½ per cent. in sixty days, four and six months, and the last payable Jan. 10, 1898. This offer failed on account of creditors whose claims amounted to $9,000, declining to accept the same.

T. W. Moorhead suspended payment from his inability to meet pressing demands for money. His liabilities were $2,398.95. Assets about $1,100. At one time he was quite sanguine he could command assistance enabling him to compromise with his creditors, but failed in accomplishing his purpose.

Adolph Enggass gave chattel mortgage for $10,000. His liabilities were stated at $16,000. The business is being carried on in the name of his wife.

Charles Bachman was closed by the Sheriff on a number of attachments, which were filed subsequent to a chattel mortgage given the Iowa National Bank and other creditors for about $7,000. The liabilities are said to be about $9,000. It was expected a composition settlement would have been made in the early Fall, but thus far has not developed.

The estate of M. Benjamin consisted of personal property only, and was appraised at $3,309.56. The stock was disposed of for $1,025. It is said the cash value of the estate will not exceed $1,500. The widow's allowance and expenses aggregate $1,278.50. Claims to the amount of $3,800 have been filed and appearances are there will be nothing for general creditors.

Charles Cederstrom filed a chattel mortgage covering entire stock and fixtures to John W. Kasper, trustee. The terms of the mortgage provide for execution of the trust, and payment pro rata of local creditors whose claims amount to about $3,500. The property transferred was valued at $6,000. The stock and book accounts were disposed of by the trustee, and $3,400 only realized.

Max Rigot gave deed of trust to Lee Sale, trustee, to secure Mechanics Bank and local creditors for $3,817.45.

St. Louis Optical Co. gave deed of trust to Mrs. Elsie Klein, whose claim was about $6,000. Although no inventory was taken at the time, Mr. Arthur Koch, of the company, gave it as his opinion that it would properly invoice about $9,000.

A new corporation was formed, styled the St. Louis Optical and Mfg. Co., with a capital of $6,000, Mrs. Klien holding forty-eight out of fifty shares.

Michaels & Fred H. Meyer gave several chattel mortgages and then assigned for benefit of creditors. Interests of different parties were somewhat conflicting and suits in various forms begun, some of which, we are informed, are still pending.

S. Beck assigned to I. E. Rose. The stock invoiced about $15,865.21, with liabilities of $23,272.58. From what can be gathered from Mr. Beck's former statements and the present conditions as they exist, explanation is due creditors, which may harmonize what now appear as discrepancies. An offer of 33 1-3 per cent. is made creditors, who will accept and release the estate and debtor from further liability.

As the law of Texas allows consenting creditors four months in which to signify their acceptance and as the date of publication was Nov. 17 it is suggested that members withhold consent until more fully advised from this office.

L. Shuttles, doing business as W. S. Shuttles & Son, gave deed of trust to B. M. Buger, preferring home creditors to the amount of $26,000. Their books show assets of $118,775.28, with liabilities of $83,962.64, showing an apparent surplus of $34,812.64. Of the liabilities $51,212.46 is to northern and eastern creditors.

Mr. Shuttles' valuation is $49,648.42, from which, after paying preferences of $32,750.18, leaves a balance of $16,898.31 to pay unsecured creditors. This amount may be further increased $5,000, by adding the second preference to his wife of that amount.

Upon this showing debtor claims he cannot pay to exceed 25 per cent. in composition settlement. His sales for 1895, 1896 and eleven months of 1897 show respectively $103,000, $80,000 and $50,697.

The committee in charge of the case is daily expecting further information relative to the same, of which due notice will be given.

COLLECTIONS.

Claims received		347
" collected		210
" withdrawn		10
" uncollectible (returned)		34
" reduced to judgment		10
" pending		83
		347
Representing	$37,893 77	
210 collected		$21,580 91
10 withdrawn		866 17
34 uncollectible		1,377 62
10 in judgment		5 235 72
83 pending		8,893 35
		$37,893 77

In addition to the above amount collected, $6,554.70 has been received on previous pending claims.

Of the total amount collected $17,349.97 was without expense to members.

The amount collected during the past ten years by personal notice and by attorney is $253,004.80. Of this, $130,817.17 has been without expense to members. We can therefore commend this department of our organization to your favorable consideration.

REPORTS.

There were 541 regular numbered, and 463 incidental reports issued, and 2,335 inquiries answered during the year.

MEMBERSHIP.

Number of members last report		96
Admitted		4
		100
From which deduct, resigned		10
Out of business		2
		12
Present membership		88

As the year draws to a close, the business man, prudent or otherwise, turns his gaze upon the footings of his ledger and wonders whether or not it has gone "well with him."

With bountiful crops and prices which were remunerative to the agriculturalist, railroads and steam vessels busy transporting the same; with factories, foundries and furnaces busily engaged in their different lines, and labor fairly well employed the country over, congratulations were frequent and many that we were again entering upon a season of prosperity.

While the agitation incident to our political method in the selection of the Chief Executive has not claimed the attention of people during the past twelve months, other causes arising have interposed and seriously disturbed the commercial relations of our country, a portion of which has seemed especially to have suffered.

In our particular business, I think it may safely be said, the year now closing has been better than the preceding one, and the output of material increase.

Although our failure list of the year appears quite formidable, and the average well up, there appear cases which should teach lessons of incalculable value.

In the present condition of commercial relations and business enterprise, it is a noticeable fact that the credit system is demanding and receiving at the hands of the mercantile world at least more general consideration than at any former period in the history of our country.

To such a degree has it attained that instead of the "credit man" of some large and influential house retaining to himself information relative to the seeker after credit, he gladly and willingly meets and compares notes with his peers in the matter in hand.

For a number of years agitation has been going on for a general bankruptcy law, and just so steadily and persistently has there arisen opposition to the enactment of a national bankrupt act, until it has appeared that sectional strife most bitter would be engendered.

Were instances lacking wherein the need exists for the passage of such a law, we could furnish a number from the record of this year's failures thus far, where the evidences of fraud are so clearly apparent as to emphatically call for laws that will

(*Continued on page 26.*)

The Jewelers' Circular
AND
HOROLOGICAL REVIEW.

PUBLISHED EVERY WEDNESDAY BY
THE JEWELERS' CIRCULAR PUB'G CO.,
189 BROADWAY, NEW YORK CITY.

A JOURNAL DEVOTED TO THE INTERESTS OF JEWELERS, WATCHMAKERS, SILVERSMITHS, ELECTRO-PLATE MANUFACTURERS, AND ALL ENGAGED IN KINDRED BRANCHES OF INDUSTRY.

Member of the American Trade Press Association.

Our editorial columns will contain our own opinions only, and we shall present in other columns only what we consider of interest or value to our readers. Advertising matter will not be printed as news.

Advertising rates in THE CIRCULAR are lower, considering the number of tradesmen reached by its large circulation, than in any other jewelry journal.

Notices of changes in standing advertisements must be received one week in advance; new matter can be received up to Monday.

INFORMATION FOR SUBSCRIBERS.

Terms of Subscription, Postage Prepaid.

	PER ANNUM.
United States and Canada,	**$2.00**
Foreign Countries in Postal Union,	**4.00**
Single Copies,	**.10**

New Subscribers can commence at any time.

Payments for THE CIRCULAR, when sent by mail, should be made in a Post-Office Money Order, Bank Check or Draft, or an Express Money Order or Registered Letter. All postmasters are required to register letters whenever requested to do so.

Pay money only to authorized collectors having proper credentials.

Returning Copies. Returning your paper will not enable us to discontinue it, as we cannot find your name on our books unless your address is given.

Changing Address. In changing address always give the old as well as the new one. Your name cannot be found on our books unless this is done.

Discontinuances. We will continue to send papers until there is a specific order to stop, in connection with which all arrearages must be paid; but such an order can be given at any time, to take effect at or after the expiration of the subscription. All such orders will be promptly acknowledged by mail.

Liability. The courts have decided that all subscribers to Journals are responsible until arrearages are paid in full and an order to discontinue has been received by the publisher.

THE JEWELERS' CIRCULAR IN EUROPE.

Among the Places in Europe where THE JEWELERS' CIRCULAR is on file are the following:

LONDON—First Ave. Hotel, Holborn, E. C.; Holborn Viaduct Hotel, Royal Hotel.
PARIS—Hotel de L'Athene, Rue Scribe.
LEIPZIG—Handels-Zeitung, fur die gesamte Uhren-Industrie.
BERLIN—Deutsche Uhrmacher Zeitung, Jager-Strasse, 73.
GENEVA—Journal Suisse D'Horlogerie.
AMSTERDAM—Continental Club, Hotel Amstel.
ANTWERP—Diamond Club, Rue de Pelican.

Vol. XXXV. Dec 29, 1897. No 22.

Every line of reading matter in THE JEWELERS' CIRCULAR, *with the exception of the few brief extracts from exchanges, always properly credited, is written exclusively for this journal. Each issue of* THE JEWELERS' CIRCULAR *is copyrighted. Permission to quote is extended to other publications provided such quotations are properly credited.*

Relative Amount of Matter Published in Jewelers' Circular and in other Jewelry Publications

	More than nearest weekly competitor for 10 months Jan.-Oct., 1897, inc.	Increase for month of Nov., 1897.	Total excess for 11 mths., Jan.-Nov., 1897, inc.
No. of News Items, . . .	763	7	**770**
Inches of Original Reading Matter,	7,676	543	**8,219**
Inches of Advertising, . . .	10,006	2,060	**12,066**

The Jewelers' Circular is more extensively quoted by the various branches of the press than are all the other jewelry journals combined.

The Active Holiday Trade.

REPORTS from THE CIRCULAR'S correspondents in all sections of the country, especially at western points, indicate an enormous holiday trade. *Bradstreet's* of Dec. 26, in its review of trade conditions, coincides in these reports. This reliable exchange says:

"Pronounced and notable activity in retail trade has been the salient feature in this week's trade situation. Price changes, which are numerous, are largely in an upward direction, and the year draws to a close with results as a whole fully equaling, and in many instances surpassing, early expectations. Perhaps the most notable feature has been the unanimity with which the trade reports from all parts of the country, with some few exceptions, point to a very heavy holiday trade, in nearly all cases comparing favorably with recent preceding years. Reports are that stocks of these goods have been heavily reduced."

Further this journal says: "Jewelry salesmen have sold their samples more generally this year than is usual." A prominent traveling representative, just returned from the west, reports an unprecedented activity among the jobbers during the ante-holiday weeks. One large jobbing house in Chicago, he said, reported to him that they had 900 orders on hand which, through lack of stock and time, they could not fill. This same representative, on his arrival in New York, received an order from Chicago dated at midnight and containing a foot note saying that the firm intended working till 2 o'clock A. M. Another jobbing house, he said, had worked all through the night filling orders. These are not isolated cases of extreme activity. Everyone who has been among the jobbers has similar tales to unfold.

It is somewhat too early to give a definite estimate of the increase in the volume of holiday business among the retailers over that of late years, but that there has been a marked increase is at present the almost universal conviction. After each holiday season we hear the would-be wise and knowing predicting failures, and of course this year is not exempted by these pessimistic wiseacres. It is always safe to predict failures at this time of year, as safe as predicting that we will have snow inside the next month. These pessimists already point to the failure in Montgomery, Ala., but this case, at least, has no significance, except perhaps a local one. Montgomery was one of the centers of the recent yellow fever epidemic in the south, and the city has not yet recovered from its industrial and social demoralization. We feel convinced the crop of failures due to poor holiday business will this year be less than usual.

More Anent the Trading Stamp.

A SUBSCRIBER, L. M. Barnes, sends to this journal an advertisement calling attention to a plan he has inaugurated to counteract the effects of the "trading stamp" system which has been adopted by some of the merchants of his city. Mr. Barnes' scheme, regarding which he seeks our opinion, is but one of many that merchants have been forced to adopt in protection against the so-called trading stamp. We have already presented the details of a plan devised by the Retail Merchants' Association, of New Haven Conn., a body containing in its membership several jewelers, who, though they have adopted the stamp system, are active in its opposition. The purpose of this plan is to cure the evil by enforcing the stamp scheme *ad libitum*, somewhat after the principle of General Grant's cure for a bad law. This necessity for merchants to devise schemes to counteract the stamp evil was one of the arguments which led to the decision of the United States Court of Appeals of the District of Columbia, published in full in THE CIRCULAR of Dec. 15, to the effect that the trading stamp is a gift enterprise within the scope of the United States statute of the District of Columbia forbidding the operation of lotteries and gift enterprises. An appeal has been taken to the United States Supreme Court, not from the decision itself but to test the constitutionality of the anti-lottery statute. Many States, almost all it may be said, have on their statute books a similar anti-lottery law; therefore merchants need devise no schemes to battle with the trading stamp, for it is necessary only for them to invoke the protection of the police in their respective communities.

Even should all recourse to law be untimately futile, it is only a matter of time when the public will understand the true status of this trading stamp scheme. When customers make purchases and ask for premium checks or stamps they are simply asking the merchants for a 5 per cent. discount. It is just as cheap for the merchant if, say the purchase is for a dollar, to take 95 cents as it is to take the dollar and give the stamps. This is what Mr. Barnes has done, only he practically takes only 90 cents. If the merchant can afford the discount he can afford to give it direct to

his customer instead of to a third party. If he cannot afford to give it and the stamps are demanded, then he must charge enough more for his goods to make up for the expense of the stamps. Merchants are not so philanthropic that they are willing to give away hundreds of dollars a week, and when premium stamps are demanded to this extent, the cost of articles sold is simply added to, sufficient to meet the expense. At first glance it looks to the purchaser that if checks can be obtained with each purchase which will ultimately command some article as a premium, they are worth getting, but the fact is these stamps are bought and paid for by the purchaser, and when the time of redemption comes they do not command one-fourth what they in reality cost. The scheme is a dear investment for the people to indulge in, and this they will ultimately appreciate. It is not at all probable that the public will continue to enrich parties who place themselves between merchants and their customers, and already merchants are abandoning the handling of stamps. The merchants will not lose anything by this discontinuance, and the customers will save money.

To Increase Trade with Mexico.

AS a correspondent says in another portion of this issue, there is much room for increased commerce between the United States and Mexico, and he offers several suggestions looking toward the effectuation of this result. The manner of packing and shipping of wares intended for Mexico is an important matter, as deviation from the correct rules and regulations will often considerably increase, in the shape of duties, the cost of the merchandise. The superiority and excellence of United States manufactures have been recognized in Mexico, and whenever the goods have been properly represented, the tendency has been for the merchants to purchase them. Among the lines of merchandise in which this is especially the case may be properly specified silver plated ware, clocks, watches and jewelry. Yet with Mexico at our door, with complete railroad facilities and reasonable freight charges, we have only a little over 50 per cent. of Mexico's gross foreign trade in Sonora and Sinaloa. This circumstance is no doubt due to the manufacturers or rather to the representatives they send into Mexico. Firms send to Mexico representatives who are new to the field, and who, if at the end of a few weeks' trip they fail to procure orders to the amount expected, become disgusted and return home, thus leaving the markets open to our more painstaking European competitors, who, because they have better staying qualities, invariably obtain large orders. Sonora and Sinaloa offer a field of importance to the United States shippers; but Americans should thoroughly understand that it will require an outlay of capital and time before the trade can be diverted from the old European channels. Business is done more slowly in Mexico than in the United States, and American exporters who want to secure Mexican trade must conform to conditions and customs in vogue there. They should make goods to suit the wants of the people of Mexico and as cheap as anybody can make them. If they are not willing to fulfill these demands they had better keep their traveling salesmen at home and not waste time, energy and money.

The Enterprise of the American Merchant.

THE incidents immediately succeeding the fire which destroyed the establishment of the Mermod & Jaccard Jewelry Co., St. Louis, Mo., illustrate the great spirit of enterprise which actuates the American merchant. The fire burned out the enormous establishment at 4.30 o'clock A. M., Sunday, Dec. 19. By 6 o'clock P. M. of the same day arrangements had been made by the company for the purchase or rather amalgamation of the stock and good will of another large concern just opposite the burned quarters, negotiations to this end having commenced as early as 8.30 o'clock A. M.; while by Monday morning canvas signs in front of the new store announced it as the future headquarters of the burned out firm. At no time of the year could the fire demon have been more unwelcome, for not only was the establishment filled with holiday stock, but an enormous amount of goods reserved in this stock was already sold and paid for. However, from the reports received from St. Louis, it is learned that the firm, by tireless, brainy work, have extricated themselves from their apparently overwhelming catastrophe. The firm felt that they should not be out of the jewelry business for one day; and though their store was reduced to ashes, though the holiday season was at its height, though the devastation occurred on the Christian Sabbath, no interruption was caused in their business; the entire change was veritably only a removal, and a removal to but across the street at that. This enterprise and hard work have won the admiration of the public and will receive their due reward.

Last Week's New York Arrivals.

The following dealers were in New York last week: A. Kunstader (J. Floersheim, Kunstader & Co.), Chicago, Ill., Imperial H.; M. S. Floersheim, Chicago, Ill., Imperial H.; B. Forchheimer, Cleveland, O., Manhattan H.; C. F. Armitage, Jamestown, N. Y., Albert H.; T. W. McGarry (Porteous & Mitchell), Norwich, Conn., 57 White St.; F. K. Warriner (F. M. Pudan & Co.), Springfield, Mass., Manhattan H.

Failure of William Black.

MONTGOMERY, Ala., Dec. 27.—William Black, one of the largest dealers in jewelry in this city, failed to-day.

A Circular of Great Interest to Opticians.

On Monday, Dec. 27, the Optical Society of the State of New York issued the following circular to the members of the organization:

TO THE MEMBERS OF THE OPTICAL SOCIETY OF THE STATE OF NEW YORK.

As the time approaches for the opening of the two Houses, comprising the Legislature of this State, the necessity presents itself to opticians to be on the alert regarding any bills, or riders to bills, which may be presented by those who have selfishly constituted themselves the guardians of the spectacle and eye-glass wearing public.

Opticians have no quarrel with physicians, for the two work "hand in glove," but there is a disturbing element in the ranks of the latter profession, which seems desirous of stirring up a strife between the two callings, and it is this element which those who are engaged in optical pursuits must be watchful of.

In the September issue of "The Albany Medical Annals," the chairman of the committee on legislation of "The Medical Society of the County of New York" contributes a nineteen-page article on: "The purpose and necessity of medical laws, with a brief history of the so-called Optometry bill." After giving personal opinions as though they were legal facts, the author endeavors to prove that fitting glasses is practising medicine, simply because some who practise medicine fit glasses. Regarding laws on the subject, he says:

"The laws regulating medical practice had been enacted years ago, and non-graduates exempted had all qualified; it was too late now to ask for the exemption of 'refracting opticians' or to make new laws for their benefit. If they practised medicine now, they practised in violation of existing laws, nor could the medical profession be held as being remiss in its duty for not prosecuting them for violation of the medical act. Either the enforcement of these laws should be part of the functions of the District Attorney of the County in which violations occur, or the County should appropriate funds to enable the County Medical Society to do it." He also says: "The medical profession of the State of New York is to-day in a position when it may, with very little effort, absolutely control medical legislation."

Now as eminent legal authority has held that the fitting of glasses is not practising medicine, opticians need have little fear regarding the eventual outcome of a legal struggle to maintain their rights, but as the old saying, "A stitch in time saves nine," is often a truth, it is wise for opticians to be watchful of their interests and to report any revelant information which may come to them, to the Secretary or Executive Committee of this Society.

Several educational plans have been suggested, in order to augment the usefulness of the society, but for the present it is thought best to be conservative, and to await the development of the local organizations that are springing up throughout the State and which are contributing much, both socially and scientifically, to the strength and success of opticians and their calling.

Respectfully,
H. W. APPLETON, Secretary.

By order Executive Committee.
New York, Dec. 27, 1897.

Watts & Watts, Goldsboro, N. C., have assigned, with assets $3,000; liabilities, $7,000. Preference $1,000 to local creditors.

New York Notes.

New York Opera Glass Supply Co., capital $500, office in New York, have been incorporated.

The Manhattan Beach Hotel and Land Co., Lim., have entered a judgment for $120.28 against Chas. E. Mather.

Louis Lassner, of Lassner & Nordlinger, New York, returned from Europe Wednesday on *Kaiser Wilhelm der Grosse.*

Judgments against Chas. E. Mather have been entered by C. S. Smith for $183.05; E. A. Lehmann for $90.75, and H. W. Thomas for $250.

Max Hilborn, assignee of Jno. Palmer, is notifying creditors to present their claims to him at 8 E. 14th St., on or before March 25, 1898.

Creditors of Solomon Blog have until Feb. 28 to present their claims to his assignee, Marguerite Blog, at the office of her attorney, H. M. Powell, 51 Maiden Lane.

Col. Jno. L. Shepherd, of the Keystone Watch Case Co., states that he is no longer a member of the Sound Money League and is in no way connected with any of its publications.

The Kaldenberg Importing and Trading Co., of Greenburg, N. Y., have been incorporated to deal in shells, ivory, amber, meerschaum, etc., with a capital stock of $5,000. Frederick R. Kaldenberg, Charles Neumann and F. P. Dickie are the directors.

Mrs. Ruth H. Wickham, the widow of Daniel H. Wickham, of the old diamond house of D. H. Wickham & Co., died Sunday at the residence of her niece, Mrs. W. H. Senior, Montgomery, N. Y. Funeral services will be held at 10 o'clock this morning, at the Madison Square Presbyterian Church.

Leon Roussel, the Seventh Ave. jeweler who was on trial for three days in the General Sessions, was convicted Wednesday of receiving stolen goods. Roussel purchased $6,000 worth of jewelry, paying $200 for it. Miss Susan De Forest Day, from whose yacht it was stolen on Sept. 15, by Etienne Castillon, the messboy, was the complainant. Castillon had previously pleaded guilty and was sent to the penitentiary. Roussel was sentenced Friday by Judge Fitzgerald to a term of three years in State Prison.

An executor and trustee's sale of the estate of Jno. J. and Wm. J. Hyde is advertised to take place Jan. 4, at noon, at the New York Real Estate Salesrooms, 111 Broadway. The two pieces of real estate that will be sold by auctioneer B. L. Kennelly consist of the five-story brown stone office building on the plot, 17x35½ feet, at 22 Maiden Lane, and the four-story dwelling at 54 E. 11th St. The sale is by order of J. E. Hinman Hyde, the executor and trustee.

Judge Wheeler, in the United States Circuit Court, last week, reserved decision on the suit of Paul E. Wirt against Stephen Farrelly and other members of the American News Co., to recover for the alleged infringement of patents on fountain pens held by Wirt. The pen said to be an infringement is the "Ever Ready" fountain pen, manufactured by D. W. Lapham & Co., and sold by the American News Co. The case came up for argument Dec. 17 and was finally submitted to Judge Wheeler on Dec. 21.

Early Friday morning a fire in a window of McAleenan's pawnshop, at 1330 Broadway, attracted the attention of a large crowd. It was caused by a small gas stove in one corner of the store, which set fire to the chenille curtains. From these the flames spread to the woodwork and velvets in the window. Henry McAleenan tried to put out the fire, but only burned his hands and face. An alarm had been sent in, however, and the firemen soon put out the fire. The firm estimate the damage to be about $500.

The funeral of William Hanson, watchmaker and philosopher, who committed suicide Dec. 19, as told in THE CIRCULAR last week, was held at the rooms of Undertaker Parker, 135 Union Ave., Brooklyn, Dec. 21. His widow, who lives in Towanda, Pa., was too ill to attend, but his daughter, Miss Irene Hanson, was present. A large delegation from the Brooklyn Philosophical Society attended and president R. E. Lowe of that body introduced Henry Nichols, who made the chief address. In compliance with the wishes of the deceased, the remains were taken to the Fresh Pond Crematory for incineration.

The carefulness of the jewelry firm of Moses Straus, 409 Fulton St., Brooklyn, saved them from what they believe to be an attempt to swindle by a very old trick. A well dressed woman selected several articles, valued at $200, which she ordered sent to 350 Fulton St., saying that her brother, who had an office there, would pay for them. It was thought wise to send a messenger to 350 Fulton St., which is the National City Bank building, and make inquiries, and the messenger learned that no one by the name of Walsh, which the woman gave, was known there. The goods, it is needless to say, were not sent.

The jewelry smuggled into this country by Carl Hinderberger, who was sent to jail Dec. 14, is advertised by the United States Marshal to be sold at auction Dec. 30, at noon. The jewelry was taken from Hinderberger when he arrived in this country on the *Paris* last July. It includes 13 watch chains, 16 chain bracelets, two necklaces, 10 diamond and opal bracelets, 21 brooches set with diamonds and other precious stones, nine diamond scarf pins, 12 diamond rings, 11 plain and stone rings, six diamond studs, three pairs diamond earrings, two necklaces, etc. The entire lot will be disposed of at the United States Marshal's office, Room 55, third floor of the Post Office building. The jewelry will be open for inspection to-day between 10 o'clock A. M. and 3 o'clock P. M. and also to-morrow morning.

The Death of Thomas E. Thompson.

Word was received in New York yesterday of the death of Thomas E. Thompson, one of the oldest and most prominent jewelers of Texas. Mr. Thompson died on Monday from the effects of a paralytic stroke.

The deceased was a native of New York, having been born at Sackett's Harbor, Oct. 15, 1830. When about 21 years old he went to Texas and engaged in the jewelry business at Houston, and about 30 years ago moved to Galveston, where he remained until he retired from business in July, 1895, after having built up one of the largest businesses in the State. He was succeeded by Fred. Allen & Co.

Mr. Thompson married in 1860, his bride being Miss Slade, of Richmond. His widow, a son and two daughters survive him. The deceased was well known to almost the entire wholesale trade of New York, and his death will be deeply regretted by his many friends.

Dorflinger's American Cut Glass.

OUR STOCK IS LARGE--ASSORTMENT GREAT.
ORDERS CAN BE PROMPTLY FILLED.

C. DORFLINGER & SONS, 36 Murray Street, 915 Broadway, NEW YORK.

Manufacturing Jewelers' Board of Trade.

(*Continued from page 22.*)

afford relief to the merchant parting with his goods upon a future promise, oral or written, to pay for the same.

Let all then feel that common interests demand the passage of "The Torrey Bill," or something better—not "just as good."

In many States the laws for criminal prosecution are either not provided in cases of fraudulent transactions, or the penalty is so inadequate as to make the imposition a farce.

Even if successful the expense account presents such an array of figures as to deter individual action, and as a rule the account is charged off rather than indulge in such prosecution.

Associations as our own and kindred ones seek to find the best methods and apply them in such cases, and associated effort has accomplished much in this direction, but cannot hope to do what might be effected under a national law.

Mr. President and gentlemen, I am sure that I voice the unanimous sentiment of the entire membership if in passing to close we record an expression of our esteem and appreciation in memory of our deceased treasurer, George Edward Luther.

One whom we were glad to call our friend, and to realize his friendship was of that character that makes men better for the tie.

A perfect gentleman in the fullest sense; affable, kind, and charitable toward all. Honest in his own convictions, he cheerfully and fully accorded the same to all. In counsel, showing wisdom which lead men in right and justifiable ways and whose words carried weight with their utterance. And with all, and far better than all, he was a Christian gentleman, who in his daily life sought to honor his Creator.

The influence of such a life can but be for good and endures throughout all time.

Respectfully submitted,

MARCUS W. MORTON,
Secretary.

Secretary Morton then read the financial report of the Board, which, since the death of treasurer George E. Luther, has been kept by him. The report showed a balance in hand of about $4,000, while the trustee's report of the special fund showed $4,500 therein. It was voted that the secretary's report be printed, and that the reports of the treasurer and trustees having been examined and audited by the finance committee, be placed on file.

The annual election of directors for the ensuing year then followed, with the following choice: Dutee Wilcox, of D. Wilcox & Co., Providence; William R. Dutemple, of W. R. Dutemple & Co., Providence; Charles E. Hancock, of Hancock, Becker & Co., Providence; Nathan B. Barton, of the Ostby & Barton Co., Providence; William L. Mauran, of the John T. Mauran Mfg. Co., Providence; George H. Holmes, of George H. Holmes & Co., Providence; Robert E. Budlong, of S. K. Merrill & Co., Providence; George W. Parks, of Parks Bros. & Rogers, Providence; Hon. Henry G. Thresher, of the Waite, Thresher Co., Providence; R. Mason, Jr., of Potter & Buffinton, Providence; Henry Fletcher, of Fletcher, Burrows & Co., Providence; E. A. Potter, of E. A. Potter & Co., Providence; Everett S. Horton, of Horton, Angell & Co., Attleboro, Mass.; J. J. Horton, of Short, Nerney & Co., Attleboro, Mass.; C. H. Tappan, of the D. F. Briggs Co., Attleboro, Mass.; G. K. Webster, North Attleboro, Mass.; Samuel H. Niles, of Bugbee & Niles Co., North Attleboro, Mass.; Edward W. Martin, of Martin, Copeland & Co., Providence; W. S. Metcalf, of Plainville Stock Co., Plainville, Mass.; W. W. Sherman, of H. D. Merritt & Co., North Attleboro, Mass.; Edward A. Sweeney, of W. H. Wilmarth & Co. corporation, Attleboro, Mass. Trustees: Dutee Wilcox, John M. Buffinton and Everett S. Horton.

At 4:20 P. M. the meeting adjourned. The newly elected directors will meet some time within 10 days, upon the call of President Wilcox, to elect president, two vice-presidents, secretary, treasurer, and finance committee of three.

Zerweck Bros. Give a Chattel Deed of Trust.

ST. LOUIS, Mo., Dec. 28.—Zerweck Brothers, retail jewelers, yesterday filed a chattel deed of trust to Samuel L. Friede, trustee, preferring creditors for $6,300. The preferred creditors are:

Eisenstadt Mfg. Co., $5,670; Jefferson Bank, $500; Shallcross, McCallum, $132.

In reply for a statement they said that on Jan. 1, 1897, their assets amounted to between $13,000 and $14,000; their liabilities $5,800.

Henry A. Casperfeld Transfers all his Stock.

The store of Henry A. Casperfeld, doing one of the largest retail jewelry businesses on the Bowery, at No. 144, under the style of Casperfeld & Co., was closed Monday, and no information as to the reason therefor could be obtained by the many creditors and collectors who called. The same day Mr. Casperfeld gave a demand chattel mortgage to Samuel Casperfeld for $1,000 on household furniture and effects. Deputy Sheriff Mulvaney, with two old executions aggregating $2,100, in favor of the Merchants' Exchange National Bank, was among those who called at Casperfeld's store Monday, but was unable to get in.

There are said to be a number of suits pending against Casperfeld, among them the actions of Carrie Rich for $2,500. Casperfeld's attorney, M. R. Lawrence, was not to be found at his office late Monday afternoon or yesterday morning, and no information about Mr. Casperfeld's affairs could be given by any of the attorney's partners.

The Deputy Sheriff, who was unable to get into the store Monday, managed to get in yesterday and found nothing but the fixtures, which were claimed by a man in possession. The Deputy Sheriff later found out that Casperfeld gave a bill of sale to one Henry Lewis, for the consideration of $1.

Henry A. Casperfeld made a general assignment Aug. 13, 1896, to Morris J. Hirsch, with total liabilities of $551,928, and assets of $596,191, actually worth $539,954. His trouble was said to be brought about by the failure of S. F. Myers & Co., through which he was reported to have lost more than $125,000 by indorsements. Mr. Casperfeld undertook to pay every obligation in full, and in December, 1896, creditors granted him an extension. He paid off a part of his liabilities, but it is said that business was so dull that he found it very difficult to realize sufficient cash to meet his composition notes. Casperfeld was originally a pawnbroker and jeweler in Chatham St., and moved to the Bowery in 1877. About this time, with Augustus Cleveland, he formed the firm of Casperfeld & Cleveland, which continued until 1890. After their dissolution he continued alone under the style of Casperfeld & Co. A branch store was started over three years ago at 859 Broadway, but this was discontinued after his asisgnment last year.

Judge Schuchmann, of the City Court, last week, set down for trial on the second Monday in January the two actions brought by Carrie Rich, Newark, N. J., against Henry A. Casperfeld, doing business as Casperfeld & Co., Bowery, New York. Both actions are on promissory notes, one for $500 and the other for $2,000, given by Casperfeld to Bonner, Grinberg, Rich & Co., manufacturing jewelers, 54 Maiden Lane, and assigned by them to the plaintiff. Casperfeld in his answer admits the making of the notes, but claims they were assigned to Carrie Rich after maturity. He contends that they were given for merchandise represented to be 14K. gold, and that the goods were not of the required purity and fineness. By way of a counter claim he says that Bonner, Grinberg, Rich & Co. hold at least $1,000 worth of jewelry of his which they have not returned.

The plaintiff claims that Casperfeld's answer was interposed simply for the purpose of delay and that he has no legitimate defense. Eugene Cohn, counsel for the plaintiff, stated Monday that the cases had been set down for trial by consent on the short cause calendar of the City Court for to-morrow. They arose, he said, from the old notes of extension given by Casperfeld after his assignment in August, 1896.

Emma and Elmer D. Cole, Washington, D. C., have given a deed of trust on their stock for $300.

BARGAINS IN
Jewelers' and Silversmiths'
MACHINERY.

ONE ROLLING MILL, with steel rolls 3 inches in diameter, 5-inch face; double geared, McWilliams' make, in good condition

TWO ROLLING MILLS, with chilled iron rolls, 8 inches in diameter, 12-inch face; mounted on table, Birmingham make practically new.

TWO No 1 FOOT PRESSES, Mossberg make, style B, good as new.

ONE 20 FOOT REVERSIBLE DRAW BENCH, Mossberg make, practically new.

ONE No 2 WIRE COILER, double drum and double gear, Mossberg make, practically new.

ONE No 2 SHAKER, A1 condition, Mossberg make, practically new.

ONE OVAL CHUCK, good as new.

ONE No. 2 THURSTON & SCHOTTE-MILLING MACHINE, practically new.

ONE No. 75 POWER PRESS, Stiles' make weight about 7,200 pounds; weight of fly wheel 1,350 pounds, good as new.

Send for 1898 Catalogue.

Mossberg & Granville Mfg. Co.,
PROVIDENCE, R. I.

NEW YORK STORE: 126 Liberty St.
Exhibition at Philadelphia Bourse.

John F. Saunders, Cutter and Importer of
DIAMONDS AND OTHER PRECIOUS STONES.
FINE PEARLS A SPECIALTY.
68 Nassau St., cor. John St., Sheldon Building, Room 16, **NEW YORK.**

Special Notices.

Rates 75c per insertion for notices not exceeding 3 lines (25 words); additional words 2 cents each. If answers are to be forwarded, postage stamps must be enclosed. Two insertions, 15 per cent. off; three insertions, 20 per cent. off; four insertions or more, 25 per cent. off. Payable strictly in advance.

Display cards on this page will be charged at $2.00 per inch for first insertion, subject to same discount as above for subsequent insertions.

Under the heading of SITUATIONS WANTED on this page advertisements will be inserted for One Cent a Word, each insertion, no discount, but no advertisement will be inserted for less than 25 cents. This offer refers to SITUATIONS WANTED ONLY. Payable strictly in advance.

In all cases if answers are to be forwarded, 10 cents extra to cover postage must be enclosed.

Situations Wanted.

SITUATION WANTED—Jeweler, workman and salesman; seven years' experience; twice with Tiffany. Address A1, care JEWELERS' CIRCULAR.

A TRAVELER with experience would like to hear from several manufacturers with view of carrying lines on commission. Address C. S. B., care JEWELERS' CIRCULAR.

TRAVELER of 15 years' experience desirous of making a change would like to hear from a first-class manufacturer. Address "Worker," care JEWELERS' CIRCULAR.

EXPERIENCED WATCHMAKER and optician, good engraver, is open for a position; young man; city or country; A1 reference. "M. F. E.," care JEWELERS' CIRCULAR.

DESIGNER—A thoroughly up-to-date designer of hollow ware and novelties desires an engagement; is practical and understands all branches. "Designer," care JEWELERS' CIRCULAR

SUCCESSFUL TRAVELING SALESMAN would like position with first class house to sell to jewelry trade; best of reference, etc. Address M. J., care JEWELERS' CIRCULAR.

R. H. KNOWLES, M. D., 189 Broadway, N. Y. care JEWELERS' CIRCULAR, is open to a business engagement with a reliable party; none but a responsible business man will be given a hearing.

AN EXPERIENCED TRAVELING SALESMAN desires to make arrangements; established trade in Pennsylvania, Ohio and southern States; highest references. Address Hudson, care JEWELERS' CIRCULAR.

A1 WATCHMAKER, jeweler, engraver, first class salesman, willing to earn my salary, 30 years old, 13 years' experience, several first-class references, position wanted any time between Jan. 1st and Mar. 1st. G. H. Parsons, Lampasas, Tex.

DIAMONDS.—A salesman desires an engagement with a good, reliable firm, to carry mounted or loose diamonds, or both, on salary or commission, with a guarantee; well and favorably known to the trade. Address Traveler, care JEWELERS' CIRCULAR

WANTED—Line of rings or 10kt. gold jewelry to sell in connection with another line to the best dry goods and jewelry trade in New England, New York State and Philadelphia on commission, by an experienced salesman with an established trade. Address "Hustler," care JEWELERS' CIRCULAR.

EXPERT ENGRAVER and watchmaker desires a change by Feb. 1st; 20 years' experience; fine, rapid and experienced engraver, designer and jeweler of raised work; monograms of all styles tastily done; inscriptions artistically executed; first class watchmaker; send for samples of engraving. A. R., care JEWELERS' CIRCULAR.

IF YOU WANT a strictly first-class watchmaker, fine optician, engraver and salesman, age 30, with 10 years' experience, finest work and trade, best references, complete set tools, capable of managing store, no preference to locality. Correspondence stating best salary for A1 man. Address H., care Purdy & Co., 126 State St., Chicago Ill. Would also like to receive propositions to take charge of paying business on commission.

Help Wanted.

WANTED—Salesman for jewelers' tool line for New York City, Newark, Brooklyn and suburbs. Address H. K., care JEWELERS' CIRCULAR.

WANT A PARTY who is acquainted with the southern trade to take a line of silver ware of a first-class manufacturer on commission. Address E. J., care JEWELERS' CIRCULAR.

AN EXPERIENCED and thoroughly posted optical salesman wanted to handle the best American goods through New York and New England. Address Optical Salesman. care JEWELERS' CIRCULAR.

WANTED—Resident salesman in large city, south of Illinois and Wisconsin, for southern and western trade, for line of rings and general jewelry on commission. Address Salesman, care JEWELERS' CIRCULAR.

DIE CUTTER and designer wanted; one competent to take charge, for making silver novelties, but principally silver corners and ornaments for leather goods. Address "Leather," 270 Garfield Ave., Chicago, Ill.

WE WANT A WORKMAN who is a thorough watch repairer and optician; must be sober and industrious, own his own tools and trial case; permanent position to right man. Address Spott & Jefferson, Little Rock, Ark.

WANTED—A salesman of good address, ability and references having an acquaintance with jewelers or a trade already established in Ohio and Kentucky (also a salesman for Pennsylvania), to sell a leading line of clocks on commission basis; no objections to other lines; we do a large business in these States, and it is a good opportunity to the right party. Address "Permanent," P. O. Box 1904, New York City.

Business Opportunities.

FOR SALE AT ONCE—Jewelry store in a town of 12 thousand inhabitants; no opposition; only jewelry store in this town. Address Judson, care JEWELERS' CIRCULAR.

WANTED FOR SPOT CASH, jewelry stores or surpluses; highest value paid; business confidential; prompt and immediate attention given; any part U.S. Samuel Less, 35 Prospect St., Brooklyn, N. Y

FOR SALE—Plant for manufacture of sterling hollow ware, with patterns and dies complete; all new; good working order; price low for whole or part; inducements to parties who will take plant and run it here. Address Bell Brothers Co., Ogdensburg, N. Y.

I Buy Jewelry Stocks.

I pay **SPOT CASH** for entire or part of any Jewelry Stocks, Diamonds, Watches and Jewelry.

Address, **M. F. Confidential.**

Care JEWELERS' CIRCULAR.

CASH OFFERS.

If at any time you have offered to you by your customers any Jewelry containing diamonds, pearls or other precious stones, and you do not care to buy them yourself, send them to us and we will submit an IMMEDIATE CASH OFFER. Trade and Bank References if desired. Established 1880. Correspondence solicited.

CHARLES S. CROSSMAN & CO.,

3 Maiden Lane, New York.

IF YOU WANT A POSITION
YOU NEED A SALESMAN
YOU NEED A WORKMAN
YOU DESIRE TO EXCHANGE
YOU WANT A PARTNER
YOU WISH TO SELL OUT
YOU HAVE TOOLS TO SELL
YOU HAVE A PLACE TO LET
YOU WANT ANYTHING

USE THE

SPECIAL NOTICE PAGE

OF THE

JEWELERS' CIRCULAR,

Published Every Wednesday.

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"THE STAR OF EMPIRE WESTWARD TAKES ITS WAY"

WESTERN SUPPLEMENT of THE JEWELERS' CIRCULAR

VOL. XXXV. CHICAGO, WEDNESDAY, DEC. 29, 1897. NO. 22.

Chicago Notes.

All communications in reference to the Chicago department of The Jewelers' Circular, addressed to S. Parlin, 270 Garfield Ave., Chicago, will receive immediate attention.

THE CIRCULAR next week will contain a full report of the annual banquet of the Chicago Jewelers' Association—a stenographic report of speeches and account of interesting incidents. With such noted speakers as Messrs. Eckels, Mason, Hirsch, Lawrence and Collins the account will be worthy careful perusal.

TRADE CONDITIONS.

If any further corroboration were needed that there is a largely increased amount of money in circulation in the west, the last *Bradstreet's* report of bank clearings supplies it. The total increase of clearings compared with a year ago is 26 per cent. for the week. Chicago's gain is 28.6; St. Louis, 20.8; Minneapolis, 33.7; Milwaukee, 34.0; Omaha, 37.6. Fargo, N. Dak., with a gain of 57.6 and Sioux Falls, S. Dak., with 213.0, show that the Dakotas are all right, and Tacoma with an increase of 74.7, and a gain of 88.7 at Seattle, Wash., reflect the Klondike fever. The generally large increases throughout the country are an index of better times and of more money in circulation in all sections.

W. W. Browne, manager Holmes & Edwards Silver Co. and Manhattan Silver Plate Co., says of their Chicago house: "We have been rushed very hard and have worked till midnight the past two weeks filling rush orders. The demand for sterling inlaid has been unusually large and in hollow ware also the requests are for the better grades."

Fred Allen: "The western business of Barstow & Williams has doubled, yes, more than doubled that of last year. Since September business has been all we could ask and we look for a large January business."

A. C. Becken: "We have had an elegant trade, and even to-day—here it is the day before Christmas our business is unusually large. From indications it looks as though collections should be good."

Sproehnle & Co.: "We are highly pleased with the trade we have been getting. It exceeded our earlier expectations."

Alfred H. Smith & Co.: "The close of the holiday season finds stocks depleted and prospects for the diamond business in 1898 even better than even those for the year just closing."

Tool and material houses have had a good business throughout the Fall season. It seems to be an unwritten law of trade that where the sales department of a store is busy the repair department is neglected. As a result, when the season is "on" with the jobber of jewelry it is "off" with material men. This Fall has proved the exception to the rule. Dealers look for an extra large January and February trade.

F. H. Allen, representing Barstow & Williams, left for the east Sunday for a week's visit at the firm's factory, Providence, R. I.

Joseph E. Cardon, secretary of the Cardon Jewelry Co., with stores at Logan, Utah, and Pocatello, Idaho, was a buyer last week who is seldom seen here.

S. C. Payson, Courvoisier-Wilcox Mfg. Co., went east Tuesday on matters of personal business, and a visit to the New York office, returning Saturday. Mrs. Payson accompanied him.

Commodore F. Couts, one of the most popular travelers from Chicago, opened his fine furniture store at Clarksville, Tenn., on the 16th inst. The main furniture room is replete with the choicest of rare goods.

Commodore Couts, for E. G. Webster & Son, recently made a trip to the northwest and west, which resulted in the largest sales for the time allowed of any trip in five years. The commodore went from here to Clarksville, Tenn., to look after his personal interests there.

A bill for a receiver was filed in the Circuit Court Dec. 20 against the Elgin Clock Co., 171-173 S. Canal St. The application was made by Joseph Bechmer and the respondents are the Elgin Clock Co., Chas. H. Evans, Seth F. Crews, Ralph Crews and Warren Springer. Maher & Gilbert are Bechmer's solicitors.

R. H. Stevenson, manager for E. G. Webster & Son's Chicago house, is back from New York, where he had been assisting at the factory. The factory had been running night and day for nine weeks at 75 hours a week, with the largest number of hands the firm ever employed. In their "Webster" ware, a gold enameled ware, the increase in sales and output has been phenomenal.

Jewelers will replace sesamoid bone experts in the present trial of the Luetgert murder case. Much depends on the identity of the rings found in the famous middle vat where Luetgert is accused of boiling his wife's body. Mrs. Luetgert's rings were made by Fred. Ternandt & Co., for F. Ebener, and were engraved by M. Stecher. These jewelers will undoubtedly be called upon to aid the State.

It was almost an impossibility to secure names of out-of-town jewelers last week owing to the crowded condition of the stores, no one having time to "think" whom he had waited on. As a few among the many we note: H. W. Martin, Rochester, Ind.; E. B. Gifford, Gifford & Co., Elwood, Ill.; E. M. Bras, New Boston, Ill.; Walter F. Poole, St. Anne, Ill.; F. E. Hobart, Gilman, Ill.; Joseph E. Cardon, Logan, Utah, and Pocatello, Idaho; C. R. Underwood, Racine, Wis.; C. J. Frichtel, Streator, Ill.; Bert Russell, Bellevue, Ohio; George Strickland, Merrill, Wis. Besides these, almost every jeweler, within a radius of 200 miles, was in town for an hour or more.

Cincinnati.

O. E. Bell says the sales in opals this year exceeded anything in the history of his house.

Edward Simper, the Vine St. jeweler, is celebrating his 10th anniversary in business by a special anniversary sale this week.

H. Seligman, formerly traveling salesman for A. G. Schwab & Bro., has started in business for himself at 416 Race St. He will travel for himself.

Bene, Lindenberg & Co. have closed a very successful season. C. J. Bene has returned from the south, where he had very good trade. He reports the conditions improving, notwithstanding the low price of cotton. He thinks next year will be one of the most satisfactory to all jobbers.

A most beautiful sight in the show windows is the electric bouquets in Oskamp, Nolting & Co.'s windows. Two are about 20 inches broad with magnificent Jack roses, in which are tiny electric bulbs. In another window are tulips with electric bulbs in the center. The displays are gorgeous. Thousands of these little incandescent lights, less than an inch in length, are used in the decorations.

The sensation of the week was the arrest of Miss May Fellers, of Walnut Hills, daughter of a wholesale hardware man, who has been shoplifting all during the holiday season. She was arrested Saturday, and her home searched. Much jewelry was found, one piece a beautiful sunburst pin, which has not yet been identified. She says she got it from one of the jewelry stores and forgets which. She stole so many things that she does not remember where many of them came from.

Kansas City.

J. T. Bridgeacher has opened a new store at 18 W. 5th St.

F. J. Hartley & Co., who recently failed, has been attached for $501.

C. L. Merry is contemplating again opening up his optical classes.

W. A. Kirkham has made some alterations in his store since it was opened last month.

P. L. Wolfshon, of the Kansas City Watch Repair Co., has given a chattel mortgage for $249.

J. B. Clarke's store, Yates' Center, Kan., was robbed last week of a quantity of jewelry and several silver watches.

T. S. Smithers was in town last week visiting his friends and the jobbers. Incidentally he is looking for a change of location.

Harsch Bros. have just finished a set of elegant gold medals and silver cups to be given as prizes in the Kansas City bowling tournament.

The trading stamp store, which opened up in this city about four months ago, has closed its doors. Very few of the jewelers would go into the scheme and those that did found it was a poor investment and brought hardly any extra trade to the store.

Among the out-of-town buyers here last week were: H. D. Burdick, Nortonville, Kan.; L. D. Willit, Olathe, Kan.; E. H. Tipton, Ottawa, Kan.; J. Essig, Plattsburg, Mo.; Sol. Marks, Lawrence, Kan.; W. T. Bean, Nickerson, Kan.; R. S. Peek, Anderson, Mo.; S. R. Hall, Osborne, Mo.

Indianapolis.

Indianapolis was entirely free from auction sales and transient dealers during the holiday season.

A. R. Cooper, Mooresville, Ind., and A. Hawkins, Noblesville, Ind., were in the city a day or two just before Christmas day.

The holiday shopping in Indianapolis was very satisfactory to the jewelers. The stores were full of purchasers who called for a better class of goods than for several years. Diamonds sold well, while watches, high grade jewelry and silver ware had their old time popularity. The supply of silver novelties hardly equaled the demand. Jobbers began to feel a slacking up early in the week, but mail and telegraph orders kept them busy up to the last hour. Manufacturers were crowded, working full forces after night.

Minneapolis and St. Paul.

Isaac Rosenberg, 127 2d St. S., was fined $20 or 20 days last week for failing to report second-hand goods which he had purchased.

C. Clausen, for several years past with G. Hallauer, Minneapolis, has accepted a position as watchmaker for Dr. A. Nelson, Fertile, Minn.

Miss Kate E. Sprague, daughter of Clarance W. Sprague, Lisbon, N. Dak., was married Dec. 18 to William Henry White, treasurer of Ranson county, N. Dak.

Out-of-town jewelers visiting the Twin Cities on business the past week were: A. Hammarsten, Cokato, Minn.; C. H. Todd, New Richmond, Wis.; Fred. W. Eickmeier, North Branch, Minn.; E. P. Long, St. Cloud, Minn.; Chas. Wasalie, Waconia, Minn.; P. Weinzieel, Waconia, Minn.

Among the jewelers and opticians of Minneapolis there is a general rejoicing over the holiday trade. At J. B. Hudson's jewelry store there was a constant crowd of patrons. Eustis Bros. and S. Jacobs & Co. have done an enormous trade, it is reported. The high prices obtained for both wheat and flaxseed have produced a better feeling throughout the northwest, consequently every trade is improving.

C. A. Hoffman, the jobbing optician, Minneapolis, has just received the second contract for a lot of microscopes for a northwestern educational institution. This contract will amount to about $1,400. He has also started a school of photography with an enrolment of 57 members, to 48 of whom he sold cameras. This is quite an innovation and will no doubt result in a very large increase in the sale of both photographic cameras and materials. At the first roll call 49 members responded. After a few minutes of general talk, apparatus were disected and their merits discussed. Then Mrs. Hoffman served an elegant luncheon and the school adjourned until Jan. 7.



Two Medals from World's Fair. Australian Opals a Specialty.
ESTABLISHED 1869.
Frederick J. Essig, Lapidist,
and Importer and Cutter of
Precious and Imitation Stones.
8th Floor, Silversmiths' Bldg.
131-137 WABASH AVE., - - CHICAGO

JOHN F. TURNER,
Jewelers' Auctioneer,
103 STATE ST., CHICAGO, ILL.
Write for Particulars.

GENEVA OPTICAL CO., 69 Washington St., CHICAGO.
Send for our two new Catalogues just issued.
Part 1, Prescription Work. Part 2, Stock Catalogue.



STERLING SILVER.

Colonial

JEWELERS ONLY.



TOWLE MANUFACTURING COMPANY,
CHICAGO. NEWBURYPORT, MASS.

Pittsburgh.

TRADE CONDITIONS.

The holiday season is about over, and it has passed away, leaving behind it stout, substantial mementoes in the exchequers of the jewelry trade in this vicinity, which will enable a few to tide over successfully what has been a shaky period to them, and others to place in bank a nice, fat balance. Everywhere the sentiment expressed has been one of general satisfaction. Sales have been heavy, with correspondingly good cash payments and light book accounts. This is a state of affairs which evidences the fact that money is in circulation, and furnishes a clear ground of belief that the city is experiencing prosperity. The activity of trade in this city is directly attributable to the unparalleled volume of transactions in the local iron market, which absolutely controls the conditions of trade here. It has been asserted by an authority that "Pittsburgh is winding up the year by a total of transactions in pig iron that is not equaled by any single iron market of the world. The last year has been a good year for Pittsburgh, but the next year promises to be an even better one."

As usual, silver novelties had the call, and the supply was not equal to the demand. Watches were moderate, while diamonds, especially high priced ones, filled up the gap made by watches. Silver ware, flat and hollow, held its own, while fine art goods were in constant demand. Music boxes were one of the best selling commodities on the market, and, in many cases, orders could not be filled. The consensus of opinion is that the volume of sales was 50 per cent. better than that of last year at this time.

J. C. Rhodes, Homestead, is at his home, seriously ill with typhoid fever.

Otto C. Graf, of Graf & Nieman, left on Christmas night on a visit to relatives in Punxsutawney, Pa.

A. J. Sheff, a recent jeweler in Moundsville, W. Va., has located in this city, and is now with DeRoy Bros.

A. M. Andrews, Mrs. Andrews and Harry Heeren will be New York visitors after New Year's, on pleasure bent.

Gus A. Spies, Irwin, Pa., has opened a branch store in Charleroi, Pa., under the management of Percy L. Oyer, lately with J. A. Zang, Alliance, O.

In Common Pleas Court, No. 3, judgment for $500 against the City of Pittsburgh was awarded the plaintiff in the case of Robert T. McGeagh, the Fifth Ave. jeweler. This was an action for damages against the city and the Pittsburgh Consolidated Traction Company.

Buyers from nearby towns came in the city last week in great numbers, and also in a hurry to be waited upon and were then off again to catch early trains for home. Among these were: H. B. Pothoff, Latrobe, Pa.; A. F. Poole, Washington, Pa.; E. Johnson, Canonsburg, Pa.; R. Donehoo, Wheeling, W. Va.; S. C. Shuster, Latrobe, Pa.; John Linnenbrink, Rochester, Pa.; Frank Hayes, Washington, Pa.; P. J. Manson, Jeannette, Pa.; E. P. Kuntz, Natrona, Pa.; E. H. Shaefer, Beaver Falls, Pa.; J. W. Kimple, Bennett's Station, Pa.; Mrs. L. C. Brehm, West Newton, Pa.; S. E. Hackethorn, Toronto, O.; W. C. McKenzie, Frankfort Springs, Pa.; Max Rudert, Tarentum, Pa.; C. M. Hyatt, Connellsville, Pa.; E. A. Bloser, New Kensington, Pa.; G. A. Boss, McKee's Rocks, Pa.; John T. Roberts, East Liverpool, O.; Harvey Wallace, Smith's Ferry, Pa.; B. H. Wolf, Smithton, Pa.

Detroit.

TRADE CONDITIONS.

Detroit jewelers claim to have done a more satisfactory business than last year. There was a constant rush during the last two weeks, and the stores of Wright, Kay & Co., Roehm & Son, Smith, Sturgeon & Co., and Traub Brothers have frequently been kept open until almost midnight. The demand has run largely to staple goods, although an immense quantity of novelties has been moved.

S. Grabowsky, Bay City, Mich., who has been ill, is reported to be convalescent.

The following traveling salesmen passed through Detroit last week: W. E. Stowe, W. H. Wilmarth Co.; Walter Shute, Day, Clark & Co.

Fire in A. E. Knight's jewelry store, Kalamazoo, Mich., last week, did $200 worth of damage. It was extinguished with a chemical engine.

Robert Jones, alias Moore, colored, stole a watch from E. T. Webb's jewelry store, Jackson, Mich., pleaded guilty and was sentenced to four years in prison.

A. Wagner & Brother, Monroe, Mich., have thoroughly refitted and redecorated their store and last week held their opening. Fred. Wagner was in the city later purchasing goods.

Robert W. King, a well known crockery and bric-à-brac merchant, died Thursday of kidney trouble. The business at 105 Woodward Ave. has been conducted for some time under the firm name of L. B. King & Co. He had been in business here since 1842.

Eugene Deimel, jobber, who was in the hospital for about two months with a severe attack of stricture of the stomach, was at the store last week for the first time in many weeks. He is said to be convalescing rapidly, and will soon be on his feet again. At one time serious doubts as to his recovery were entertained.

St. Louis.

Wilson Jewelry Co. announce a sale of sample jewelry consisting of watches, chains, rings, etc.

But few travelers were here the past week. Among them were: Mr. Brown, Williams & Payton, Providence; F. R. Horton, Carter, Hastings & Howe, New York; A. F. Carter, Sloan & Co., New York; Mr. Sheridan, Horton, Angell & Co., Attleboro, Mass.

H. P. Knapp and H. A. Stillwell, of Chicago, representatives of Butler Bros., are here completing arrangements for the establishing of a store in this city. The St. Louis house of Butler Bros. will be the big structure on Washington Ave. west of 11th St., now occupied by the Ely Walker Dry Goods Co. The entire seven floors of the building will be stocked and the firm will be ready for business about March 1. Mr. Knapp will manage the St. Louis house. The firm will give employment to 140 men.

Pacific Northwest.

W. H. Miles, formerly of Rosedale, Ore., has opened a jewelry shop at Turner, Ore.

Mr. Harbridge, Winlock, Wash., has returned home from a two weeks' visit to Seattle.

W. O. Fisk has been appointed receiver of the Hamilton Drug and Jewelry Co., Hamilton, Mont.

A bill of sale for $8,542 has been given on the merchandise stock of Ben. C. Nichols, Spokane, Wash.

M. B. Smith, Waterville, Wash., recently visited Spokane, Wash., and purchased a stock of Christmas goods.

J. A. Robinson, Kalispel, Mont., has the Alaska fever, and will close out his jewelry stock in order to start north about Feb. 1.

Julius Jaskulek, a recent graduate of the Hutchinson School for Watchmakers, of La Porte, Ind., has taken a position with his father, J. Jaskulek, Nelson, Wash., and will conduct the jewelry and optical department.

A suit of foreclosure of realty mortgage, valued at $3,000, has been brought against Wm. Klumppf, Portland, Ore. Mr. Klumppf was formerly in the jewelry business, but is now in charge of the watch repair department of the G. Heitkemper Co.

San Francisco.

E. D. Goodrich, New York, was at the Lick a few days ago.

H. E. Levy, Victoria, B. C., and O. H. St. John, of Fort Bragg, Cal., were in town last week.

Ed. N. Radke, formerly of Santa Cruz, Cal., is now connected with the Frank Golden Jewelry Co., Nevada City, Cal.

B. Bonnetti, Ferndale, Cal., has sold his store out at auction, and is now in town prior to leaving for the old country.

J. B. Whitney announces that he will continue to represent the Holmes & Edwards Silver Co. in San Francisco, and that no change is to be made.

The retail jewelry stores presented an active scene during the days previous to Christmas. The wholesale houses have been working nights and generally speaking trade has been good. The general impression is that the holiday trade of this year will fulfil expectations.

Letters to the Editor.

SCHEME TO DEFEAT THE TRADING STAMP.

NORTH ADAMS, Mass., Dec. 4, 1897.

Editor of THE JEWELERS' CIRCULAR:

The contemptible trading stamp scheme has just started here and we that are out are devising ways and means to kill it. I have brought out a plan of advertising (see clippings) that seems to work very well. In place of stamps we give a bright new 10 cent piece for every even dollar's worth of anything bought at our store, and we think it is straight, square and honest business transaction. What do you think?

Yours truly,

L. M. BARNES.

500 Bright, New Ten=Cent Pieces

FROM THE SUB-TREASURY AT NEW YORK,

TO BE GIVEN TO OUR CUSTOMERS.

It has been our policy to keep clear of all catch-penny, fly-by-night schemes, preferring to do business along the old lines of honest goods at honest prices. When we wish to attract more trade by giving you unusual value, we do not misrepresent matters by offering you "something for nothing." WE MAKE THE REDUCTION IN CASH, by taking it from the price. We propose to do even more.

WITH EVERY EVEN DOLLAR'S WORTH OF GOODS BOUGHT AT THIS STORE WE WILL HAND YOU TEN CENTS IN CASH. There is no deception about it. We do not have to raise prices in order to divide profits with a gift enterprise. Prices remain unchanged and are invariably marked in plain figures.

Christmas Buyers

Will appreciate this plan. It is honest and the goods are honest. And the variety surpasses any we have ever shown in former years. Just glance over this list of Holiday Articles at prices from 25c to $5—

Silver-backed Brushes and Combs, Silver-mounted Tooth Brushes and Brush Brooms, Nail Files, Glove and Button Hooks, Manicure Sets, Desk Sets, Bookmarks, Paper Cutters, Hat Pins, Stick Pins, Clocks of every kind, Cold Cream Jars, "Tunnel" Souvenir Spoons—

And a hundred other novelties to make eyes glisten on Christmas morning. All Sterling Silver warranted 925-1000ths fine. The famous Rogers' table silver—knives, fork, spoons, napkin rings, etc. And remember—

A Ten Cent Piece with Every Even Dollar's Worth of Goods.

L. M. BARNES, THE JEWELER AND OPTICIAN, WILSON HOUSE BLOCK.

A North Adams paper said in its reading columns:

"A MINIATURE MINT IN TOWN.

"L. M. Barnes, the jeweler, will display in his window to-morrow a pile of 500 10 cent pieces. They came from the sub-treasury in New York, and Mr. Barnes proposes to give one of them with every dollars' worth of goods bought at his store. Mr. Barnes feels that by this plan the customer gets more of a discount than by any of the gift enterprises, since the goods 'given away' by the latter are often worth from a third to a half less than is asked for them in stamps, etc. His discount is in cold cash, which is generally very satisfactory for all practical purposes."

[In an editorial on page 23, Mr. Barnes will find some comments upon his scheme and upon the trading stamp idea.—ED.]

THE "CRYSTAL PALACE" AGAIN A GREAT SUCCESS.

MILFORD, Mass., Dec. 23, 1897.

Editor of THE JEWELERS' CIRCULAR:

In response to your invitation to send in any descriptions of novel window attractions, we take pleasure in describing our Christmas display. We are using the "Crystal Palace" of Mr. Geo. T. Beeland, as we saw it in THE CIRCULAR of Nov. 24, our only change being that we placed the light *inside*. Our lights were electric incandescent, and of different colors, red, white, blue and green being the predominating ones. By an ingeniously constructed machine of brushes and cams these lights were made to blend and flash, producing a very pretty effect. The white light in 50 candle power, all the others being 16 candle power. The motive power is furnished by clock work. All the mechanical parts are kept in the back workshop, and wires are strung the length of the store. The window attracts a great deal of attention, and has been very highly spoken of by the local press.

The "Palace" and machinery were built by two of the clerks in the store, Messrs. C. H. Wilcox and C. L. Barnard. Trusting that this will be of some use to the trade, I remain, Yours truly,

CHAS. W. WILCOX.

[This window dressing idea is evidently creating for itself a widespread fame in the jewelry trade. It was originally conceived by J. J. Freeman, with C. G. Allis, Birmingham, Conn., and submitted by him in the Window Dressing Contest in THE JEWELERS' CIRCULAR during the Fall of 1896, in which it won 2d prize.—ED.]

Connecticut.

Jeweler W. V. Blair, Meriden, is erecting a handsome residence in that city.

R. Randall Davidson, Ansonia, is closing out his stock of goods preparatory to the closing of his store.

L. C. Parker left Meriden Sunday night, Dec. 26, for a six weeks' southern trip for the Charles Parker Co.

Simpson, Hall, Miller & Co., Wallingford, have just completed a bowling cup which is being competed for in the State League bowling tournament.

William Henry Perkins, at one time a prominent citizen of Meriden and secretary and treasurer of E. Miller & Co., died a few days ago in St. Vincent's Hospital, Indianapolis, Ind., of cancer.

While one stranger engaged Jeweler Ulrich, Bridgeport, in conversation last Wednesday, another stranger took from the money drawer a wad of bills and made good his escape before Mr. Ulrich missed the money.

The works of the New Haven Clock Co. shut down Friday night, and will resume operations two weeks from last Monday. This closing is for the making of needed repairs and taking a complete inventory of the stock on hand.

Edmund A. Parker, traveling man who was formerly superintendent of manufacturing for the Simpson, Hall, Miller & Co., Wallingford, is to become general manager of manufacturing for the Meriden Silver Plate Co., assuming the position Jan. 1.

A large magnifying glass in the window of Dr. C. F. Hughes' office, Danbury, one afternoon last week, focussed the sun's rays upon a celluloid article in the window and set in on fire. The window draping was scorched, but Dr. Hughes quickly extinguished the flames before they could do further damage.

Springfield, Mass.

TRADE CONDITIONS.

Up to date the holiday trade has been far ahead of last year's, and there is not a jeweler in town who is not happy. Whether their business was up to expectations in all cases, it is hard to say, but, certainly, it was much better than was looked for a few months ago. Gold goods had the call. In one store visited by THE CIRCULAR correspondent 18 pairs of gold links had been sold that day among a mass of other gold goods. A year ago silver was in the ascendant.

W. J. Brecknell, the engraver, has been obliged to give up business on account of ill-health and will spend the Winter in the south.

The Commercial Travelers' Club will hold their third annual banquet at the Massasoit House, Friday evening, Jan. 7. Covers will be laid for 140, and only that number of tickets will be issued.

Caution Regarding the Use of the Words "Menlo Park" on Watch Movements.

The Hampden Watch Co., Canton, O., have sent out the following notice to the trade:

NOTICE.

The Hampden Watch Co. has manufactured a watch movement, called "Menlo Park," since April, 1880. On October 12, 1897, the Commissioner of Patents, in a decision, held that the words "Menlo Park" were the subject of a lawful trade-mark for watch movements, and on December 7, 1897, a certificate of registration therefor was issued by the United States Patent Office to the Hampden Watch Co.

The trade are hereby cautioned against manufacturing, purchasing or selling any watch movements having thereon the words "Menlo Park" unless the same have been manufactured by and bear the name of the

HAMPDEN WATCH COMPANY.

The full text of the decision of the Commissioner of Patents referred to was published exclusively in THE CIRCULAR of Nov. 24, 1897.

News Gleanings.

W. E. Russell, Minerva, O., has sold out.

The death is reported of J. Stein, Austin, Tex.

George W. Cowles, Quarryville, Pa., is selling out.

W. H. James & Son, Marshfield, Mo., have dissolved.

S. King, Harrisburg, Pa., is conducting a closing-out sale.

C. A. Parish, Oakdale, Cal., is moving to Taylorsville, Ill.

F. S. McKee is closing out his stock of jewelry in Stuart, Ia.

J. D. Haddeman, Leipsic, O., has given a realty mortgage for $100.

E. V. Burnett, Topeka, Kan., has given a chattel mortgage for $800.

O. M. Campbell is selling out his stock in Petaluma, Cal., at auction.

The jewelry store of C. W. Messic, Moline, Kan., has been closed up.

F. J. Neasham, Nevada, Ia., has opened a jewelry store in Starry City, Ia.

D. H. Blinn & Co., Hartford, Conn., are advertising selling out at auction.

M. L. Campbell has moved his stock from Osage City to Galena, Kan.

Joseph B. Ward, Rising Sun, Ind., has given a chattel mortgage for $175.

P. Zylstra, Grand Rapids, Mich., has renewed a chattel mortgage for $340.

George V. Brady, Washington, Pa., who has been seriously ill, is convalescent.

Fred H. Furman has opened a new jewelry establishment in Miller, S. Dak.

Judgments for $695 have been issued against Owen Hughes, Houtzdale, Pa.

G. F. Williams & Co. have succeeded Koehler & Williams, La Crosse, Wis.

In a fire, last week, in Dallas, Tex., the jewelry store of Michael Sterne suffered.

Jeweler Lanz, Norristown, Pa., says he has sold over 300 umbrellas since Nov. 1.



WATCH EYES.

Save them by using our



No. 3. No. 1.

ADJUSTABLE SHADE LAMPS.

For Watchmakers Jewelers and Opticians. Made for Gas or Electric Lamps.

PACIFIC ELECTRIC CO.,

Send for Catalogue of 12 different styles.

120 Main Street, LA CROSSE, WIS.

Harry Hald has charge of the new jewelry store of F. H. Michelson, Shelton, Neb.

E. D. Bradley, Deposit, N. Y., will remove to Susquehanna, Pa., in the near future.

Crawford & Crawford, Temple, Tex., have opened up a branch store in San Angelo.

R. H. Barrett, of Evansville, Ind., will engage in the jewelry business in Carrolton, Ky.

Ira Gibson has succeeded C. E. Kelly & Co., Greentown, Ind., dealers in jewelry and bicycles.

M. L. Stanton has given a bill of sale on his jewelry and optical business in Riverside, Cal., for $2,135.

Edgar M. Church, a member for four years of F. C. Cook & Co., Janesville, Wis., has retired from the firm.

Mrs. J. W. Hempstead has given a bill of sale on her jewelry and drug business in Valley, Neb., for $1,147.

The jewelry store managed by A. F. Flint, agent, Savannah, Ga., has been closed on a landlord's warrant.

Knights Jewelry Co., Omaha, Neb., have filed an amended article of incorporation, making the capital stock $3,000.

E. I. Pittman, whose stock of jewelry was damaged in the recent large fire in Ennis, Tex., has opened in another location, adding a large amount of new goods.

W. P. Hamlin, auctioneer, Rochester, N. Y., began, on Dec. 1, in Binghamton, N. Y., an auction sale of the stock of S. D. Schenck, and will continue it until Jan. 1.

Isador Eller, Richmond, Mo., held an annual grand opening about two weeks before Christmas, and this year reports a larger attendance and more sales than ever before.

In the United States Court, Cal. Curry, a negro boy, was given three years in the Washington reform school for breaking into the jewelry department of T. J. Amiss, Jasper, Ala.

W. A. Parrish, Gadsden, Ala., is preparing to move his stock to Birmingham. He was there a few days since and told THE CIRCULAR correspondent that he would be ready to move during January.

Benj. Westervelt, of The Waterbury Watch Co., returned to his home at Mount Vernon, N. Y., on Wednesday last. He reports having had a very good business, and is now enjoying his annual holiday vacation.

Walter Vail, Deposit, N. Y., is a very busy man. In addition to his jewelry and repairing business he is an amateur photographer, does his own printing and publishes a small four-page paper named "The Crank," devoted to advertising his different lines of goods.

Frederick Tyrill, alias Fred Redd, is under arrest in Syracuse, N. Y., charged with burglary in breaking the window of Miller Bros.' jewelry store, 640 West St., and taking articles of jewelry valued at $200. Some of the stolen articles have been recovered in pawnshops. Tyrill or Redd has confessed to the robbery.

Little Evelyn Gluck, daughter of E. Gluck, Birmingham, Ala., came near being fatally burned a few days ago. She was attempting to reach something under a table and turned a lamp over on her neck and shoulders. Her dress caught fire, but was extinguished by her mother, who was also slightly burned. The child is not seriously injured.

The jewelry store of H. Gossman, Waukegan, Wis., was entered on the night of Dec 20 and the thieves carried away three gold watches, 10 watches with filled cases, 16 rings, two gold chains, three silver watches, a number of revolvers and other property. It is believed that the burglary was committed by tramps and that they boarded a freight train and went north.

Dan Reamer, employed in L. T. Chapman's jewelry store, Franklin, Pa., was painfully burned about the hands while at work a few days ago. He was engaged in cleaning a clock and had poured a quantity of benzine in a pan to be used for that purpose. Reamer had neglected to turn out the gas jet beside him and the fluid in the pan ignited from the blaze. The front part of the young man's body was in an instant all ablaze, and but for the prompt assistance of Bert Keplinger, another employe in the store, who succeeded in extinguishing the flames, Reamer would doubtless have been seriously burned. As it was, his hands are badly burned.

Pacific Coast Notes.

O. H. Deselms has opened a store at 24 S. First St., San Jose, Cal.

The Barker Jewelry Co., San Diego, Cal., have discontinued business.

George Jordan is selling out his jewelry store at auction at Riverside, Cal.

Al. J. Rhein has opened a jewelry store in San Jose, Cal. He was formerly in business in that city and sold out to Max Salzman.

Samuel Lyons, a diamond broker of New York, was a recent visitor in Los Angeles, Cal., en route to the north. He is visiting the coast on a pleasure trip.

Jacob Hyman, Jr., a well known jeweler of Sacramento, Cal., dropped dead in his store in that city recently. It is believed that his death was caused by apoplexy. He was a native of Poland, and was 57 years old. He had been in the jewelry business in Sacramento since 1864.

J. Bulova

Fine Diamond & Pearl Pendant Mountings.

57 Maiden Lane New York.

write for particulars.

Canada and the Provinces.

BUSINESS CONDITIONS.

The best selling lines for the Christmas trade of Montreal have been brooches and rings. The favorite settings with Canadians are the hoop and cluster, American visitors preferring the solitaire. A combination of pearls and diamonds is much fancied; some of the handsomest rings are set with diamonds and olivines and a pink topaz with a rim of diamonds are particularly beauti- brooches are round effects, heart shapes, stars and ovals. A combination of diamonds and olivines, a pink topaz with a rim of diamonds are particularly beautiful. Necklaces are very handsome with diamonds or pearls, the fancy of the English leaning toward the lustrous pearl. In fact the rage for white gowns has much increased the sale of pearls, while the Jubilee year with its royal purple has given an impetus to the fancy for the amethyst. In table silver, the rich and massive First Empire pattern holds first place. Some of the long watch chains for ladies are plain and some are set with opals and diamonds. The effect in one case is that of beads strung on a slender golden thread. Lorgnettes are in all varieties of silver, gold and shell. Some very beautiful ladies' watches are shown, some enameled and others gem set. Plain polished cases are very popular just now, as are some tiny ones encrusted with diamonds.

A. M. Wright is opening at Melita, Man.

H. N. Rivard, jeweler, Magog, Que., has started in business.

Fred C. Davey, Deseronto, Ont., has assigned to G. E. Deroche.

C. H. A. Grant, manager of the Montreal Watch Case Co., is traveling west.

Alfred Eaves, Montreal, has recovered from his recent illness and is back to business.

Ernest L. Weiss, jeweler, Faraday, Ont., has given a bill of sale for $258 to W. L. Sargent.

F. T. Trebilcock, London, Ont., was in Montreal a few days ago and found business satisfactory.

The store of J. H. Racicot, St. John's, Que., was recently damaged by fire. Loss covered by insurance.

The Toronto Silver Plate Co., Ltd., have issued a writ for $260 against A. F. Milliken, Cornwall, Ont.

R. W. Rennie, jeweler, and wife, London, Ont., have given a chattel mortgage for $100 to H. M. Douglas.

The last travelers of the year to canvass Montreal were Frank Stanley, P. W. Ellis & Co., Toronto, and "Jake" Levy, Levy Bros. Co., Hamilton.

Richard B. Keeler, executor, and Violet M. Keeler, jeweler and spinster, Teeswater, Ont., have given a chattel mortgage for $275 to Alice Reid.

A. R. Harmon, manager of the American Waltham Watch Co. in Canada, spent Christmas with his family in Montreal. A. A. Abbott, manager of Smith, Patterson & Co. here spent Christmas in Boston.

J. H. Racicot, jeweler, St. John's, Que., has issued the following writs: Wm. Roy, Iberville, $11; Olivier Savane, Iberville, $31; Rudolph Leleich, Montreal, $13; Antoine Andelin, St. Johns, $5.

J. E. Warner, secretary of the Montreal Watch Case Co., who was married to Miss Featherstone, of Montreal, a few days ago, is spending his honeymoon in New York, Boston, and other cities in the States.

The Montreal jewelers have been advertising very extensively for the Christmas trade. Among the best ads. were those of H. Birks & Sons, R. Hemsley, M. Cochenthaler, R. A. Dickson & Co., Dan Beatty and J. B. Williamson.

F. W. Hannah, late of London, Eng., who had been for two months optician for Henry Morgan & Co., Montreal, is dead. His full name was Henry Wolfe Hannah, and he claimed to be a descendant of General Wolfe, the hero of Quebec.

Business has been exceptionally good at the Canadian branch of Simpson, Hall, Miller & Co., of late. Telegraphic orders for the best goods have been pouring in at such a rate that the management has had great difficulty in getting them out in time.

Among the retail jewelers in Montreal last week for Christmas lines were: F. B. anchi, Granby; J. H. Racicot and J. P. Mennier, St. John's; A. Mialle, Ste. Therese; H. Logan, Ormstown; A. Laporte, Joliette; G. Guenette Levis; A. E. Piette, Sorel; A. Hitchins, Beauharnois; C. O. Peterson, Waterville; J. A. Trottier, Valleyfield, and A. F. Milliken, Cornwall.

Henry A. Mandeville, an old offender, was arraigned in the Montreal police court last week on a charge of stealing two watches from Mr. L'Hereux, jeweler, Montreal. He entered the store in the absence of the proprietor and purchased a cheap watch from a young clerk. Then he asked to have shown to him more expensive watches. After examining them, he selected two, and putting them in his pocket, said that he would pay for them later. He explained that one of them was for the chief of police of Sherbrooke, Que. This story did not satisfy the clerk, who called a policeman. This enraged Mandeville. He attempted to strike the clerk, but the officer interfered and placed him under arrest.

C. H. Haney, Hampton, Ia., has given a chattel mortgage for $480.

One Means to Stop the Inroads of Meretricious Silver Plated Ware.

E. H. True, jeweler, Montrose, Pa., uses in advertising plated ware a very effective argument against the selling of what nowadays is falsely called "quadruple plate." While at one time this term had a distinct meaning, signifying a certain thickness of silver deposited upon the base metal body, to-day the term has lost its true significance and is used indiscriminately by manufacturers of the poorest quality of goods in this line that can be produced. So meaningless has the term become that the principal manufacturers of silver plated ware throughout the country have discontinued it, as THE CIRCULAR in previous issues has stated, and now rely upon their name as a guarantee. We consider the constant repetition of such a strong statement of facts as Mr. True uses of great value as a means for enlightening the public to the true qualities of various makes of silver plated ware, and as a power to force out of the market meretricious wares. Mr. True's statement is as follows:

SILVER PLATED WARE.

First-class. Standard serviceable make. The market is flooded with soft metal stuff, having a faint suspicion of silver on the outside, and covered with a transparent varnish to keep the air from turning it black. To this wonderful combination is affixed the high sounding name of "Quadruple plate." Is it? We have not confidence enough in the stuff to give it a place in our stock, but have decided, as always before, to handle only well-made, honest weight, full plated goods. We charge more than for the varnished rubbish, but we sell goods made for service and use; hundreds of articles in the Rogers & Bro. ware. Come and see.

MOUNT & WOODHULL,
LATE WITH
RANDEL, BAREMORE & BILLINGS,
DIAMONDS,
OTHER PRECIOUS STONES, PEARLS, ETC.,
DIAMOND JEWELRY.
26 MAIDEN LANE,
(Southwest corner Nassau Street,)
JOHN C. MOUNT,
ADDISON W. WOODHULL. NEW YORK.

A Button Hook
For Link Cuff Buttons.
—THE EARL CUFF BUTTONER—
Handsomely gotten up in Nickel, Silver, Gold. Satin display card. All goods delivered free. They sell at sight. Sample in nickel by mail, 10 cents. Rand Bros., Equitable Build'g, Boston, Mass.



PLATINUM
...FOR JEWELERS...
BAKER & CO., - - Newark, N. J.
Gold, Silver and Platinum Refiners.
NEW YORK OFFICE, 121 LIBERTY STREET.
N. Y. Telephone, 3811 CORT. Newark Telephone, No. 3 NEWARK.

Re-appraisements by the Board of United States General Appraisers.

Among the re-appraisements made by the Board of United States General Appraisers and sent to Washington, D. C., last week were the following:

Jewelry, from H. Hirschinger, Nuremberg, Nov. 8, 1897. Diadems, gold, entered at 45.60 marks per dozen; Oberarmbander, gold, entered at 25.60 marks per dozen; Unterarmbander, gold, entered at 19.20 marks per dozen; ditto, entered at 7.50 marks per dozen; Oberarmbander, gold, entered at 9.60 marks per dozen. Discounts, 50 per cent. and 5 per cent. No advance.

Precious stones cut, from A. Fischer, Antwerp, Dec. 3, 1897. Brilliants entered at 115 francs per karat. No advance.

Marble mosaic cubes, from Kiefe Bros., Caudry, Oct. 6, 1897. Rouge suit, 19x19x19, entered at 30 francs per 100 kilos; Jaune de Lyon, 19x19x19, entered at 24 francs per 100 kilos; Vert de Trejus, 19x19x12, entered at 40 francs per 100 kilos; Blanc, 19x19x12, entered at 30 francs per 100 kilos. Entered discount, 30 per cent., advanced to a discount of 25 per cent. packed.

Decorated china, from Societe La Ceramique, Limoges, Aug. 25 and Sept. 7, 1897. Assiettes O. G. Unies, 8½ inches (Vert), Sans or, 6599, entered at 15.10, advanced to 16.60 francs per dozen; same, 7½ inches, entered at 13, advanced to 14.30 francs per dozen; same, 6½ inches, entered at 10.60, advanced to 11.66 francs per dozen; plats, ronds, Lafayette, Coupe 11, Sans or, 6599, entered at 4.10, advanced to 4.51 francs per each; Saladiers, same, entered at 5.10, advanced to 5.61 francs per each; Chocolatiers, Paris, same, entered at 4.85, advanced to 5.33 francs each; Tasses Anglais cafe, 2, Sans or, 6599, entered at 12.95, advanced to 14.24 francs per dozen pairs; Lys, the same entered at 17.85, advanced to 19.63 francs per dozen pairs; Moussel, the G, 2, entered at 19.10, advanced to 21 francs per dozen pairs; Service table Niagara, 100 pieces, 6231, Sans or, entered at 35.70 francs per set, no advance; ditto, 6218, 6450, etc., entered at 33.30 francs per set, no advance; ditto, 113 pieces, 6319, entered at 45.15 francs per set, no advance. Similar goods similar prices.

Importations at the Port of New York.

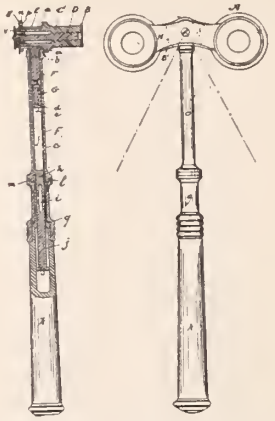
Week Ended Dec. 24, 1897.

China, glass and earthenware:	
China	$28,636
Earthenware	10,633
Glassware	16,402
Instruments:	
Musical	6,772
Optical	3,726
Philosophical	592
Jewelry, etc.:	
Jewelry	4,519
Precious stones	123,251
Watches	17,412
Metals, etc.:	
Bronzes	6
Cutlery	6,140
Dutch metal	3,260
Platina	4,725
Silver ware	1,131
Miscellaneous:	
Alabaster ornaments	64
Amber	881
Beads	303
Clocks	2,480
Fans	7,945
Fancy goods	4,457
Ivory	28,225
Ivory, manufactures of	53
Marble, manufactures of	11,092
Statuary	3,486
Shells, manufactures of	71,008

The Latest Patents.

ISSUE OF DEC 21, 1897.

595,697. OPERA GLASS AND HANDLE THEREFOR. Augustus S. Crane, Newark, N J. Filed July 6, 1896. Serial No. 598,095. (No model.)



In a handle for an opera-glass, the combination with the hinged and telescopic sections of the handle, adapted to be folded, of a rotatable sleeve having a cogged extremity adapted to intermesh with a co-operating cogged gearing upon the opera-glass, the said rotatable sleeve serving the double function of covering the joint in the handpiece extension to hold the members thereof in alinement and transmitting motion to the lens-operating screw.

595,767. PROGRAM-CLOCK. John Davidson. London, England, assignor of one-half to the Automatic Memorandum Clock Co., Limited, same place. Filed Dec. 9, 1896. Serial No. 615,053. (No model.)

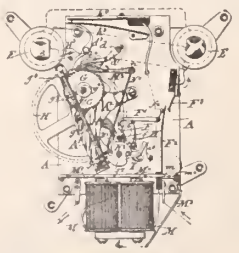
595,853. BADGE. Augustus J. Keil, Newark, N. J., assignor to the Whitehead & Hoag Co., of New Jersey. Filed Aug. 2, 1897. Serial No. 646,755. (No model.)

595,865. LENS-MEASURE. William H. Reisner, Hagerstown, Md. Filed April 28, 1897. Serial No. 634,203. (No model.)



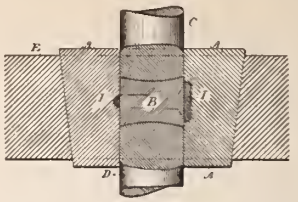
In a lens-measure, the combination of an exterior casing, a graduated dial, an inner casing, devices for moving the inner with respect to the outer casing, relatively fixed and movable pins borne by said inner casing, superior and inferior hands arranged to sweep said dial independently, mechanism supported by said inner casing and adapted to operate said superior hand, said inferior hand being attached to said inner casing, said pins, mechanism and hands partaking of the movement of said inner casing as a whole.

595,911. ELECTRIC CLOCK. Sigismund Fischer, New York, N. Y., assignor to the Fischer Electric Clock Co., same place. Filed Oct. 21, 1896. Serial No. 609,553. (No model.)



595,929. MANUFACTURE OF FINGER-RINGS. Joseph G. Ward, Newark, N. J. Filed Mar 29, 1897. Serial No. 629,782. (No model.)

In the manufacture of finger and other rings, the combination with a divided die having an interior surface corresponding to the exterior surface of the finished ring, of punches acting in opposite directions, and a separate metallic expansion-plug of greater length than the widest part of the ring, and extending through the same, so that the ring will be uniformly

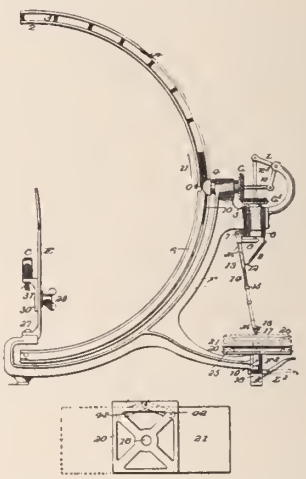


expanded into the die by the end pressure of the punches upon the expansion-plug.

596,031. COLLAR-BUTTON. Frank A. Loveland, Boston, Mass., assignor to Invisible Collar Button Co. Filed May 22, 1897. Serial No. 637,688. (No model.)



596,044. PERIMETER. Emil B. Meyrowitz, Ridgefield, N J., and Ferdinand Buchhop, New York, N. Y., assignors to the Meyrowitz Mfg. Co., Ridgefield, N. J. Filed Mar. 25, 1897 Serial No. 629 219. (No model.)



Design **28,057.** BUTTON OR BADGE. William Steele, Allegheny, Pa. Filed Apr. 6,



1897. Serial No. 631,027. Term of patent 3½ years.

Design **28,062.** LINK FOR BELT FASTENERS. William D. Chapin, Wakefield, N. Y.,

assignor to himself, and J. Hull Browning, Tenafly, N. J. Filed Sept. 16, 1897. Serial No. 651,953. Term of patent 7 years.

EXPIRED PATENTS.

[The following list of recently expired patents of interest to the trade is furnished by G. M. Lamasure, Solicitor of Patents, Washington, D. C. A copy of any one of these may be had from him for 10 cents each.]

Expiring Dec. 21, 1897.

235,651. BUTTON AND STUD. John Kennedy, Attleborough, Mass.

235,637. BRACELET. Frank Kursh, Philadelphia, Pa.

235,655. CLOCK CASE. Joseph Schenia, New York, N. Y.

235,665. PENDULUM FOR COMPUTING TIME. Henry J. Richardson, Brooklyn, N. Y.

235,794. CHRONOGRAPH WATCH. Charles H. Meylan, New York, N. Y.



New Style of Fastening the Spring Stud.

THE most common style of fastening the stud by means of a pivot is defective in so far as the stud cannot be withdrawn easily. Several other objections might be stated, says the *Deutsche Uhrmacher Zeitung.* The stud used commonly for the Breguet balance spring is much better. As is known it is laid above upon the bridge and then fastened from underneath with a screw, and the taking off and replacing can be effected more readily; beside this the stud will not wear so much as in the first mentioned case. But here, also, we meet

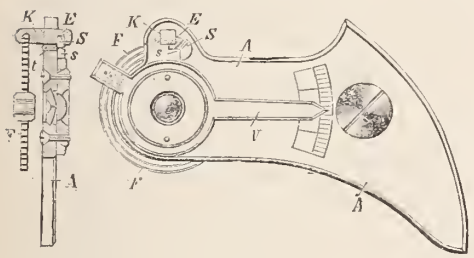


FIG. 1. FIG. 2.

with quite a serious defect, to wit, the screw is entirely too small. It must every time be taken out entirely, and if no extra pains are taken, it will fall out and get lost; the same also happens occasionally when screwing in.

Although we do not at all entertain the opinion that it is of advantage to make every kind of work playwork for the workman, for, after all, time is money, and the pieces of work to be performed in taking down a watch should be rendered as convenient and easy as possible—and to this also belongs the taking down of the spring stud from the balance bridge. For this reason we gladly publish accompanying illustrations and description of a style of fastening that appears to be much more handy and practical than those generally used.

Fig 2 represents the plan of a magnified balance cock with this new spring stud, for which Thiel Bros., of Ruhla, Germany, have obtained an Imperial German patent; Fig 1 is a cross section. A is the stud, V the index, F the balance spring. The stud K is an entirely uniform, prismatically formed piece which may optionally be three-cornered, square, etc., so that it cannot twist in the hole in the balance cock which is to receive it. The illustration shows it to be square, which is perhaps the shape best adapted for all purposes.

Beside the stud K, the balance cock contains a screw S with a flat, broad head, which at *s*, fig. 2, is notched in, so that in a certain position—that is, when the screw is screwed in entirely—it exposes the square hole for the stud. The stud itself projects beyond the cock and has at the edge meeting with the screw S a notch into which fits the screw head (compare fig. 1). The fastening is therefore performed in the same manner as is customary with the pillars of ordinary watch dials, with this difference only that the stud must fit still a little tighter than a dial pillar into its bearing, so that a loosening of the stud is impossible.

So as to make the fastening still more secure, the screwhead may at the place of operation be made somewhat tapering and the notch in the stud a little smaller than the screwhead at its heaviest place, so that this will wedge tight. In this way the stud can readily be taken out and placed in, nor need the screw S, which is to be sufficiently long, ever be taken out entirely, and it needs only be turned at a certain angle, thereby avoiding the danger of loss or wear.

Making a Jewel Hole.

THE English process of making a hole is to take the rough stone, about the size of a small pea, and hold it against the face of a plate or mill fixed in the lathe and rotated rapidly. The mill is of soft iron, charged with diamond powder. When one side of the stone is flattened, the other side is held against the mill until the stone is brought to the required thickness; it is then cemented in a chuck, turned true on the face and edge with a piece of black diamond fixed in a handle, and centered with a small splint of the same, and drilled to half the length of the hole; the stone is then reversed on the chuck, the face turned true, and if it is the front of the hole, the chamfer or cup is turned out of the center, and the hole met.

From first to last this must be a very slow process, and flattening the stones is a very dirty one, as the mill must be kept supplied with plenty of water. In fact, this appears to be the identical method pursued by Facio, the inventor. The Swiss system, although it has several drawbacks, is much more expeditious.

The Swiss flatten the stones on a large horizontal mill, driven at a very high rate of speed, generally by a turbine or by steam power. The stones are not presented singly to the mill, but are cemented on to a block, and held against it in quantities of some dozens at a time. When the stones are sufficiently reduced on one side they are reversed and the other side ground until they are the required thickness. It is evident that this operation can be done for a tithe of what it would cost to flatten them by the old process.

The uncertainty of getting the sides parallel to one another by the above method, however, prevents the holes from being drilled perpendicular to one of these sides. If they were drilled one at a time this could be done, but the stones are pushed, half a dozen at a time, into a kind of tube or holder, which is fixed on the rest of the lathe in a line with the drill in the chuck. This drill, instead of being a diamond, is a piece of drawn steel wire; it goes through a great many stones at one time, and is charged with diamond powder, and instead of a man or woman drilling one hole and then stopping the machine, he or she has to attend to six machines, each drilling six holes at one operation, and the faces of the holes not being parallel to one another, the holes are seldom perpendicular to either side of the stones. If they are much out it is not possible by any process of opening to make true holes, especially if they are a good length; but this process of flattening and drilling is so expeditious and therefore cheap that jeweling an extra pair of holes makes little or no difference in the price of a Swiss watch, and jeweling every hole is now the rule with them, although, as before stated, they are not always as good as brass ones.

Hardening.— Bright steel should not be exposed naked to a fire or flame. It may with advantage be placed in a covered box containing bone dust or animal charcoal in some other form; or another plan is to smear soap all over the article to be hardened. Water or oil is the medium generally selected for plunging the article in to cool it. Petroleum is recommended if extra hardness is desired. Either mercury or salt water will give great hardness, but the steel is rendered brittle. Oil is the best medium for hardening steel if toughness is desired.

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G. B. Barrett & Co., Pittsburgh.
Benj. Allen & Co., Chicago.
Otto Young & Co., Chicago.
B. F. Norris, Alister & Co., Chicago.

Catalogues on Application.

Workshop Notes.

Flat Spring.—For flat springs with indexer I would strongly recommend the plan of pinning a spring into the collet in order to get the stud hole and index pins to correspond.

Pinning in the Spring.—The end of the overcoil of a Breguet spring should run into the hole of the stud before being pinned in, and if the stud is screwed into the cock without the balance it will easily be seen if the jewel hole is in the center of the hole in the spring collet, as it should be. This spring should also be pinned in at equal turns.

Graham Escapement.—The Graham escapement requires a heavy pendulum, especially if the train is comparatively rough. The clock weight must be sufficient to overcome increased resistance arising from inaccuracy of work; consequently when the train runs freely so much extra pressure is thrown upon the dead faces of the pallets that a light pendulum has not sufficient energy to unlock and the clock stops.

Safety Pin.—The object of the safety pin is to prevent the wheel being unlocked except when the impulse pin is in the notch of the lever. The banking pins keep the motion of the lever within the desired limits. They should be placed where any blow from the impulse pin on the outside of the lever is received direct. They are sometimes placed at the tail of the lever, but in that position the banking pins receive the blow through the pallet-staff pivots, which are liable to be broken in consequence.

Joint Pusher.—Quite a convenient tool is a joint pusher, a round piece of tempered steel, generally in a wooden handle, for forcing small pins into or out of position. A tight pin is started much easier by impact than by pressure, and a good plan is to have a punch or joint pusher with a square body, which is clasped in the vise not tightly, but just so as to hold it in the position. If then the work is held in one hand against the point of the joint pusher the other hand is at liberty to give the head of the joint pusher a light tap with a hammer.

Breguet Spring.—A Breguet spring should never be applied to a watch with an index. It is perhaps the best form of spring for a pocket watch, having all the properties in action of the cylindrical spring, and the great advantage of flatness in form, but any attempt at producing a good timekeeper with this spring and index pins will end in failure. And any attempt at getting time in positions by pressing the outer coil of the flat spring against the outer or inner pin is mere botchwork, and, even if successful, would require to be repeated every time the balance had to be taken out.

Depthing Tool.—Accuracy of construction is absolutely essential in the depthing tool, and before venturing to use a new one, it should be tested. The centers should be turned end for end and transposed, ascertaining after each change if there is any deviation in a circle described by the points; also if the points when they meet coincide exactly. If possible, a comparison should be made with an approved tool by trying both a large and also a small wheel and pinion. The adjusting screw had better be removed so as to see that the joint works smoothly and that the spring has perfect control over it. If the joint is stiff and appears to be dirty, the joint pin may be taken out and the joint cleaned thoroughly.

To Widen a Jewel Hole.—Chuck the hole in a lathe with cement. Place a spirit lamp underneath to prevent the cement from hardening. Hold a pointed bit against the hole while the lathe is running until the hole is true, when remove the lamp. The broach to widen the hole should be made of copper, of the size and shape required, and the point after being oiled should be rolled in diamond dust until it is entirely covered. The diamond dust should then be beaten in with a burnisher, using very light blows so as not to bruise the broach. After the hole is widened as desired, it requires polishing with a broach made of ivory and used with oil and the finest diamond dust, loose (not driven in to the broach).

Escapement in Beat.—When the balance spring is at rest the balance should have to be moved an equal amount each way before a tooth escapes. By gently pressing against the fourth wheel with a peg this may be tried. There is a dot on the balance and three dots on the plate to assist in estimating the amount of lift. When the balance spring is at rest the dot on the balance should be opposite to the center dot on the plates. The escapement will then be in beat, that is, provided the dots are properly placed, which should be tested. Turn the balance from its point of rest till a tooth just drops, and note the position of the dot on the balance with reference to one of the outer dots on the plate. Turn the balance in the opposite direction till a tooth drops again, and if the dot on the balance is then in the same position with reference to the other outer dot, the escapement will be in beat. The two outer dots should mark the extent of the lifting, and the dot on the balance would then be coincident with them, as the teeth dropped when tried in this way, but the dots may be a little too wide or too close, and it will, therefore, be sufficient if the dot on balance bears the same relative position to them as just explained; but if it is found that the lift is unequal from the point of rest the balance spring collet must be shifted in the direction of the least lift till the lift is equal. A new mark should then be made on the balance opposite to the central dot on the plate.

MATTERS IN JEWELRY STOREKEEPING.

That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE CIRCULAR regarding any advantageous device or plan that they are utilizing in connection with their business.

To Avoid the Freezing, Sweating and Steaming of Windows.

THIS is the time of year when such queries as the following reach THE CIRCULAR office:

SPRINGFIELD, Mass., Dec. 15, 1897.

Editor of THE JEWELERS' CIRCULAR :

Please advise me by next mail if you can give me any receipt that I can use to prevent a show window from "steaming." I prefer a solution that I could paint on with a brush. Yours for business,

JOS. F. WHIPPLE.

ANSWER:—In THE CIRCULAR of April 25, 1894, appeared a good account of a process for the prevention of the freezing, sweating and steaming of windows. We revise this article and give some additional facts.

To avoid the sweating, it becomes necessary to either absorb the moisture contained in the air, or to equalize the differences of temperature on the two sides of the window. The former is to be recommended only when for urgent reasons the latter cannot be employed. It consists in placing within the window vessels with chloride of calcium, which has the property of absorbing the moisture of the air. When the calcium has become damp after a time, it may be dried upon a warm stove; when dry it is fit for use again. This means is open to the objection that if there be a large percentage of humidity in the air, large quantities of chloride of calcium must be set out, and the air will become saturated again with more humidity so soon as the show window is opened from within the heated store. For these reasons, the effects of this corrective are not lasting.

Another means highly recommended is to rub the inner side of the window with a mixture of alcohol and glycerine; this is used especially to prevent a formation of ice crusts, it being well known that glycerine and alcohol, even in high degrees of cold, do not freeze, and thereby prevent the precipitation and freezing of the air moisture. The recipe says to take 55 grams (2 oz.) glycerine to one liter (2.113 pints) 63 per cent. alcohol, which mixture is with a sponge applied to the inner side of the show window. This remedy even is simply a make-shift, as it does not eradicate the evil.

The only really rational remedy is to locate a ventilating arrangement on the window. When the business proprietor is disinclined to incur large expenses and a simple kind of execution suffices, it is enough to bore in the upper and lower frames one-inch holes at distances from four to six inches; during the warm season they can be closed with corks. Care is simply necessary to see that evil minded persons cannot with a wire try to steal some of the goods exposed in the window—a trick chiefly tried by children, for pastime. It is well, therefore, to locate a strong strip of sheet iron or tin of about two inches height, at an inclination to the frame. Fig. 1 shows the inner side of a window furnished with

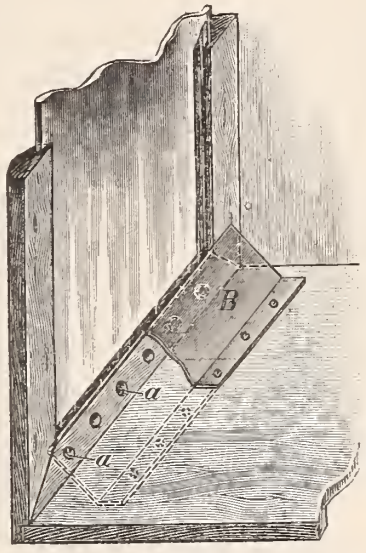


FIG. 1.

this simple contrivance, showing the sheet B screwed to the bottom as broken off, in order to exhibit a few of the holes *a a* bored into the bottom of the window frame. At the upper edge the sheet B must stand at least from 1 inch to 1¼ inches away from the glass plate, so that the cold outer air can enter freely and rise up on the window.

This arrangement performs excellently well, and a window furnished with it will never freeze, and even if it does become damp at opening the window from the heated store, the moisture will disappear with the shutting, because the hot air escapes freely through the upper holes, and its place is supplied by cold air entering through the lower. It is evident that the exposed goods will thereby be kept from injury.

Among jewelers who have successfully adopted a plan similar to this is F. M. Herron, Indianapolis, Ind.

The above described simple ventilating arrangement will answer for stores in an ordinary locality, but where the customers are of a "high minded" class, a more perfect style of arrangement is necessary. This is gotten up as follows: Have the plate glass taken out of the frame and from its lower end cut a strip of about 2½ inches. Before doing this, however, have made by some tinner the ventilating slide shown in Fig. 2, which is to be set in place of the strip of glass cut off; it must naturally be as high as the latter. This slide consists of a piece *b*, twice bent around, above (if so desired, also below) of sheet iron about three-quarter inch thick. Into the groove *c* formed thereby is slid a second flat piece *d*, with handle *g*. The bezel *c* can be omitted, if the ventilating apparatus is let about one inch into the window frame; in this case naturally, the outer part of the apparatus must be correspondingly higher. The piece *b* is naturally to be as long as the window plate is broad, but the slide *d* is about 1½ inches shorter, to admit of being pushed to and fro. These two pieces, next, contain the ventilating holes *a*, *a*1, about one inch large, and about four inches apart, so that when the slide is pushed one way, they are opened; in another way, they are closed. The apparatus is then inserted in the groove of the window, the glass plate is rested on it and re-cemented. A few holes are next bored into the window frame above to permit the escape of the air. This kind of ventilation will be found to be the most satisfactory of all; the holes can in Summer be closed with corks.

When gas is burned in a store, still another arrangement can be employed. A vertical perforated tube is placed at the lower edge of the window. The numerous small holes are directed toward the glass, and when the gas is admitted and ignited, these many flames will produce a certain warm air current which rises in the window and prevents the formation of ice. Any ice that may have formed on the window over night is quickly melted and the vapor absorbed by the heated air within the show window.

An old pistol, which was placed in the display window of Gen. S. M. Baily's jewelry store, Uniontown, Pa., has attracted widespread attention among the curiosity seekers of the town, and others as well. It is the property of Mr. Osborn, of Perryopolis, and is a rare relic. The old pistol was found near Perryopolis on one of the

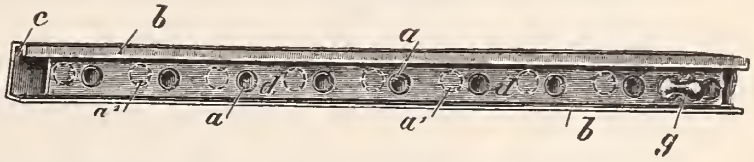


FIG. 2.

farms that have been carved out of the vast Washington estate in that vicinity, and it is believed that it was once the property of the Father of his Country. It is an old flint-lock with mahogany handle, silver mounted, and is artistically carved and engraved. The barrel is adjustable.

Value.

Necessarily the most profitable line for a jeweler to handle is one affording "extraordinary values," or in other words, a line in the purchase of which he gets more for his money than he would elsewhere.

And this time-worn truth leads up to what we wish to say about

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By buying a line of **Fahys "Honest" 14Fk. Gold Filled Cases,** the retail jeweler receives "extraordinary value,"—more real intrinsic value than he would get for the same amount of money in any other filled watch cases.

Fahys "Honest" 14Fk. Gold Filled Cases are such "extraordinary values" because of the quantity of gold in them and because they are so thoroughly well made.

This is Lesson No. 5. If you study it, you'll profit by it.

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A gold filled case to be engraved properly, must be engraved by hand. Try what you will and do what you will, after all is said and done, **hand engraving** will carry off the palm of victory every time. It produces a deep, bright cutting that gives life and character to a case, and makes the carrying of it a pleasure—provided absolutely no coloring or gilding is used.

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is absolutely free from coloring or gilding, is **Hand Engraved** and is engraved as carefully as skilled engravers know how. Therefore **Fahys "Honest" 14Fk. Gold Filled Cases** not only are incomparably well engraved, but there being no set, stereotyped die patterns, a nearly unlimited variety of designs is also the result. This gives you the assurance that if you handle these goods, everybody in the country does not handle precisely the same patterns; in other words, while both you and your competitor sell **Fahys "Honest" 14 Fk. Gold Filled Cases**, owing to the multiplicity of designs shown, you can procure designs which your competitor has not, and thus preserve the individuality of your business.

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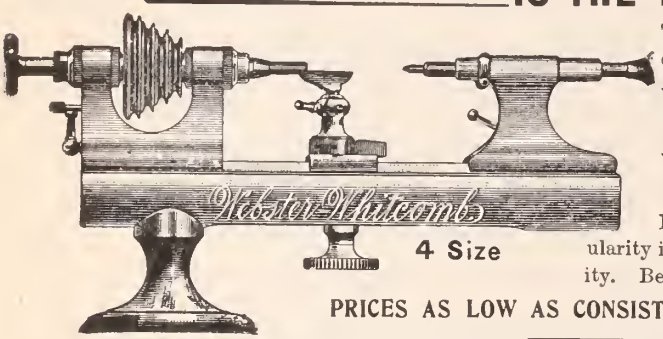
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Chippendale Furniture

A BOOK of great interest to those jewelers who believe that bric-à-brac and art wares are well within the domain of the jewelers' business has just been published by Edward Arnold, London, Eng., entitled, "The Chippendale Period in English Furniture," the author being K. Warren Clouston. The name of Chippendale, says *Literature*, the new literary weekly published by the London *Times*, in a review of the work, has long been familiar as a household word, but it is only within the last quarter of a century that the renewed interest in domestic decoration has brought about a desire on the part of the general public to know exactly what class of cabinet work is entitled to bear the name. Of late years amateurs have been moved to a vague admiration of the

"Many things divinely done
By Chippendale and Shearton,"

while remaining in doubt as to which 18th century maker chose to work in solid mahogany with elaborate and often beautiful carved decoration, and which produced the fragile satinwood furniture, elegant with painted devices, or jeweled with Wedgwood ware. In Mr. K. Warren Clouston's volume such points, and many more of general interest, are made clear by the aid of some 200 drawings taken from the original design or from the actual furniture. "The Chippendale Period in English Furniture" is a fairly exhaustive and well illustrated history of 18th century cabinet work, and it is written in a spirit so much in sympathy with the subject, and with so pleasant and restrained a humor, that it will at once attract those who may not previously have come under the glamor of what Mr. Clouson calls "this great English *renaissance*." In the introduction the intimate connection between architecture and cabinet work is shown by reference to the design of, first, Sir William Chambers, who greatly influenced Thomas Chippendale, and, secondly, to the work of the brothers Adam, whose Graeco-Roman designs did so much to obliterate the earlier work.

The story of English furniture, as we now have it, is shortly this: From the chaos of the period of the Crusades grew the oak furniture of the 16th and 17th centuries. It was broad and massive, useful, but barbaric and uncomfortable. With the coming of William and Mary the Dutch style became fashionable, and the chairs and tables of that period remained in vogue until, with the increase of wealth, something more "bedecked, ornate and gay" was demanded. Then came Chippendale, who appears originally to have taken the Dutch style as a basis and looked abroad and within for any suggestion of which his genius for cabinet work would enable him to make use. Contemporaneously, and almost by accident, mahogany was introduced into England and greatly assisted the workmen who had already found oak to be a wood of little adaptability. At this time, too, the architects became of great service to the cabinet makers, and together they planned and worked until their endeavors to combine the arts and beautify the house were recognized by all men of taste and the great English movement established. Out of the multitude of makers who flourished during the 18th century the names best known, and those whose influence was greatest, are Thomas Chippendale, Thomas Shearer, A. Hepplewhite and Thomas Shearton. These were leaders each in his particular and original school, and, failing a more minute catalogue, typify for us the many other craftsmen who doubtless produced good work, but only in the same style as that of their famous contemporaries. For a student of the subject, Thomas Chippendale is not only the first name but the greatest. His successes were many, but he has always been considered most complete as a chair maker, and, as such, he owes, we think, even more than Mr. Clouston assumes, to the plain but excellent style which had come to us with other useful things from Holland. Utility, strength and beauty were combined in his chairs, and beauty is the quality which he gave. In Chippendale's general work there was almost always solidity of material and treatment and great constructive ability. Indeed, one of the chief differences between his work and that of the men who came after is that, while remembering the claims of beauty, his furniture is constructed primarily for use, secondarily for show; that of Hepplewhite and Shearton is often beautiful to look upon, but by no means comfortable or remarkably durable.

With all his ability, it is somewhat surprising to find that the greater part of Chippendale's fame should have been posthumous, but one gathers that it was so from the tone of the preface to his book of designs, and from the fact that his name is rarely mentioned in memoirs of his period. "Lyon," says Mr. Clouston in his researches for his work on Colonial Furniture, "found that Chippendale's name never occurs in inventories of the time. Even Walpole, who left so many interesting memoranda concerning other designers and decorators, never alludes to him." But this is a matter that posterity took in hand. "Though the style was not entirely created by Chippendale," Mr. Clouston continues, "it afterwards came to be called by his name, to the utter exclusion of others who had contributed largely to the movement. Since the *renaissance* of taste for the later 18th century furniture other names have been recalled, though it must be admitted that no one could place them on the same plane as the master craftsman of the century." Although Chippendale's published books show a vast variety of excellent designs for all kinds of furniture then in use, there are many which a wise follower of his work will do well to pass by as vagaries forced upon the tradesman by the ephemeral taste of his patrons for *pseudo*-Chinese and for what has been called Strawberry Hill Gothic. But if, occasionally, his departures in search of some new thing were unworthy of his fine artistic feeling, he still invariably brought a wide practical knowledge and an exquisite sense of proportion to bear upon the suggestions he obtained from Continental, Oriental and other work. One has only to compare his books of design with those of his immediate co-workers to see how infinitely greater he was, and how just it is that the movement should be known now and in the future by the name of Chippendale. Mr. Clouston sketches the careers and work of the cabinetmakers who followed Thomas Chippendale somewhat fully. The period of flamboyant lines and decorated curves was quickly followed by the pleasing severity of the Italian taste introduced by the famous brothers, Adam, who, as architects, not only designed furniture, but directed its construction. The influence of the Adam style grew to be very important among the later cabinetmakers of the

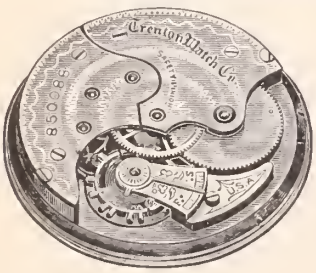
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The Connoisseur.

(*Continued from page 41.*)

Chippendale period; the classicism of the Adam work showed in the occasional hyper-elegance of Hepplewhite, whose designs are largely reproduced at the present time, and in the decoration and detail of the furniture by Shearton.

With Shearton the great cabinetmakers died, and even this artist's later days were given over to the production of somewhat grotesque work in the Empire style; but since his time, until very recent days, all is vanity and the Victorian era.

The Rambler's Notes.

WHAT THE RAMBLER SAW AND HEARD AMONG THE DEALERS IN ART POTTERY, CUT GLASS, BRONZES, ETC.

PREPARATIONS FOR THE IMPORT SEASON.

THIS is just the "between seasons" in the bric-à-brac, pottery, china and fancy goods trades, a time when most of the importers are getting ready for the reception of their samples for import orders. These samples arrive about the first of the year, and will be ready for the inspection of buyers from the jewelry trade within the next few weeks. From the reports of the houses importing for the jewelers' needs, it may be safely predicted that the lines of fine china, pottery, clocks and bronze goods to be shown during the next two months will contain a greater variety of rich novelties than ever before offered in any one season.

*

AN UNUSUAL OPPORTUNITY FOR JEWELERS.

JEWELERS will find during the coming import season, an opportunity such as is seldom offered, to purchase a general line of art pottery and fancy goods under special advantages. This is due to the determination of Hinrichs & Co., 29-31 Park Pl., New York, to make a general reduction of their stock prior to the contemplated changes in the business next March. The firm will, during the next few months, close out and decrease many lines of art pottery, china and fancy goods that they have heretofore imported especially for the jewelry trade.

*

WICKE & PYE'S INTENTIONS FOR NEXT SEASON.

DURING the coming season Wicke & Pye intend to greatly extend their cut glass business with the jewelry trade, and to that end their line of the Niland Cut Glass Co.'s products in their salesrooms, 32-36 Park Pl., New York, will soon contain many changes and additions. It is the intention of this firm to hereafter make a specialty of the small pieces and novelties for which the jeweler has the greatest call and their energies will be spent in making their assortment of such pieces rank among the largest and most complete to be found in the market.

*

MINIATURES AND GILT AND CRYSTAL REGULATORS.

MINIATURES on copper and ivory will again, during the coming season, be a feature in the assortment of general art products shown by Harris & Harrington, 32 and 34 Vesey St., New York. The firm's import samples which have already commenced to arrive will also contain an especially fine line of gilt and crystal regulators in which is promised an assortment that will be three times as extensive as any assortment of its kind ever carried by this house.

THE RAMBLER.

The Porcelain Industry in Germany.

WASHINGTON, D. C., Dec. 16.—Max Bouchsein, Consul at Barmen, Germany, reports as follows regarding the porcelain industry in Germany:

"The porcelain industry in Germany has, of recent years, exhibited a marked development. In additional to the State factories at Berlin and Meissen (Saxony), there are many private establishments which are devoted to the supply of ordinary consumption, and the serious competition that the latter have to contend against has obliged them to turn out articles distinguished hy an ever-increasing variety of design and perfection of manufacture.

"According to M. Soulange-Bodin, French chargé d'affaires at Berlin, the German public could only find, at one time, high class porce'ain among foreign imports, and more particularly imports from France, but at the present time articles of German manufacture are found everywhere, and frequently on the French markets.

"In 1880, the exports of German porcelain only amounted to 66,830 quintals (1 quintal = 220 pounds), while fifteen years later they exceeded 201,000 quintals. During the last ten years exports have more than doubled, and their value now is about 20,000,000 marks ($5,760,000). The principal markets are the United States and England and her colonies. After these countries come Holland, Switzerland, Austria-Hungary, France, Belgium, the Scandinavian countries, Chile, the Argentine Republic, and Brazil. The porcelain industry is rapidly growing in importance, and the exports for the first three months of the present year amounted to 43,000 quintals, as compared with 34,000 quintals during the corresponding period of 1895."

The sum of £1,000,000 would not be an extravagant estimate of the Queen's china at Buckingham Palace and at Windsor, considering that the Sèvres dessert service in the green drawing room at Windsor is valued at £100,000. There are six Sèvres vases at Buckingham Palace, for which there would be an eager competition if they were put up to-morrow at £30,000.

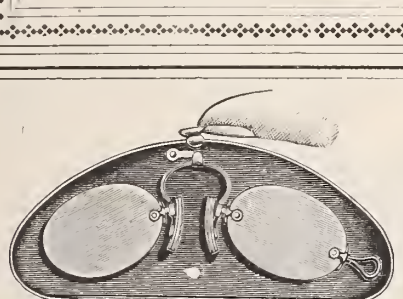
Alexander Walker, Williamstown, Mass., is showing a watch that he has carried continuously for 52 years. It is an English chain lever in an open face silver case and was purchased in Scotland in October, 1845. Originally the case was profusely engraved, but it is now perfectly smooth from constant use, though the watch keeps as good time as ever.

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The Patent Feather-Weight Eyeglass Case.

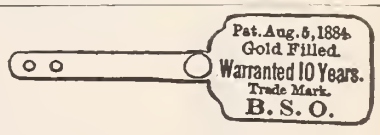
This case is made with a **Framework of Tempered Steel,** lined with black velvet, covered with the finest leather, and **closed with a neat and practical clasp,** with an inside hanger for the eyeglass to keep it in place. The construction is such that **it will hold the highest offset guards** without injury, and **thoroughly protects the eyeglass from being broken.** It is the lightest case made.

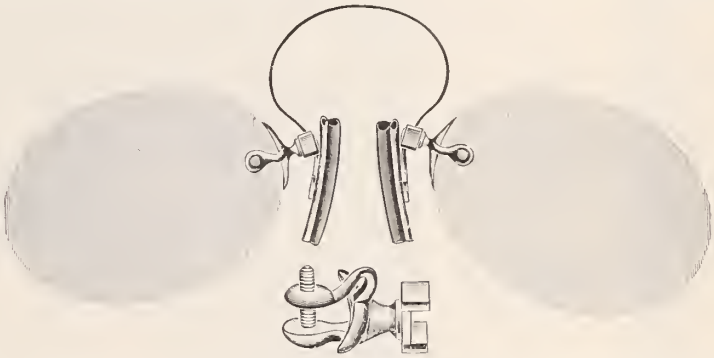
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THE JEWELERS' CIRCULAR AND HOROLOGICAL REVIEW.

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VOL. XXXV. NEW YORK, WEDNESDAY, JAN. 5, 1898 No. 23.

ART WORK IN IVORY IN ASSOCIATION WITH JEWELS AND ENAMEL.

WHEN the Colonial section was established in the Antwerp International Exhibition of 1894 the committee paid far more attention to the practical side of the matter than to any other; and thus it was that the few works of art in ivory displayed made very little impression. At the recent Cercle Artistique, in Brussels, these art works in ivory were properly displayed and excited much admiration. Among the most remarkable productions may be noted a very fine "Christ Upon the Cross," by Constantin Meunier; "L'Allegretto," by J. Dillens; a little group by Rombaux; De Tourbay's large, fine "Homme-Dieu au Tourbeau," in ivory and wood; "St. Michel," by Weygers; "Dupon's "Belluaire," in ivory and bronze; a very fine medallion by De Rudder; a large wedding casket by Fernand Dubois, representing the Ages of Man in low-relief; the large "Swan" vases by Wolfers, a splendid swan in bronze with its neck encircling an ivory pillar with a spotted base. Fernand Khnopff's "Masque," in tinted ivory, bronze and enamel, on a small column, illustrated on this page, is a noted piece.

M. Vander Stappen sent a superb contribution. The work consists of a female figure in ivory. The face is stern, and she raises aloft a sword incrusted with jewels. Around the silver gilt base are coiled a dragon with a black diamond in its jaws, and a demon, symbolical of vice. He also sent a bust of a girl in a golden helmet. Her expression is full of mystery and her finger is on her lip. The chief point of interest in this work is the ingenuity shown by the artist in combining the armor and the headpiece with such parts of the face and neck and hand as are visible, in such a way that the metal and the ivory are united without a joint being seen in any part.



MASQUE IN TINTED IVORY, BRONZE AND ENAMEL, BY FERNAND KHNOPFF.

A Unique Gold Chain.

AT the festival in honor of the 25th anniversary of the Strasburg University, a wonderful chain, presented by the Emperor of Germany, was worn by the rector of the university. This chain was designed by Professor Anton Seder, director of the Strasburg Art School, and was fashioned under the supervision of Walter Eberbach, the chief instructor in this school. It is of antique design, being representative of the time when the old Strasburg Academy was founded (1567) and is modeled after the work of such famous goldsmiths as Hans Mielich, Iamnitzer and others. On one side are engraved medallions of three Emperors surrounded by laurel wreaths, and further ornamented with enameled cartridge boxes in Renaissance style. In the middle are German eagles, with gold crowns in the claws, and attached to these crowns by enameled chains are the splendid insignia of the university.

The London *Mail*, in a dissertation upon pearls, stated that "nobody in the world possesses such beautiful pearls as the Queen of Italy." As a matter of fact, the Duchess of Cumberland possesses the finest pearls in Europe. They were part of the crown jewels of Hanover, and in 1857 were valued at £160,000.

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Of Ostby-Barton Rings.

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As we are getting ready to remove to a new and more commodious building, which has been specially fitted up with all modern facilities for the conduct of our business, we desire to make the announcement that before so doing we would like to close out some of our heavier stock, in preference to storing it in our new storage rooms. One item of interest to which we wish to call your attention is the **plain top oak work bench,** the original price of which was **$12 00,** but which we reduced to **$10.00,** and which we now offer at **$8.00,** for the next 30 days, cash to accompany order, in order to make a grand clearance. We have sold over 200 of these particular benches, and have yet to hear of a single complaint. If the bench is not satisfactory, the money will be refunded. **NO PAINT! NO FALSE WOOD!** The bench is made of **OAK,** and is as well made as the higher priced benches, and is the greatest bargain we have ever offered.

Remember! For the next 30 days only! $8.00!!!

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1898

A Happy and Prosperous New Year to the Jewelry Trade of the Country.

There is at present every indication that the year 1898 will prove a year of plenty to the retail jeweler. Business throughout the country is resuming its normal proportions, the merry hum of machinery, taxed to its utmost, is the music that sounds from the factories, and the sun of prosperity is rising, tingeing with its golden rays the last of the fleeting clouds. Truly, then, what obstacle is there to a prosperous business in 1898 unless it be injudicious buying? The Retail Jeweler who wishes to buy his stock of gold watch cases judiciously, should examine, as to quality and price, the 1898 lines produced by the Brooklyn Watch Case Co. before placing his order elsewhere.

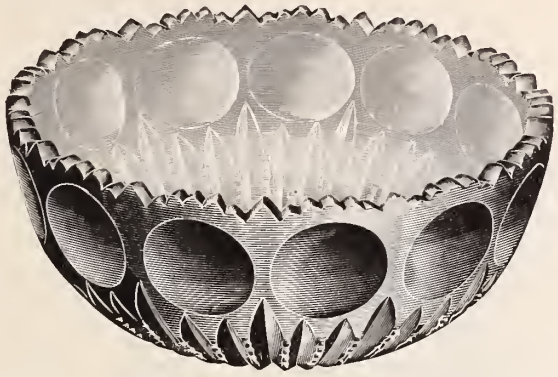
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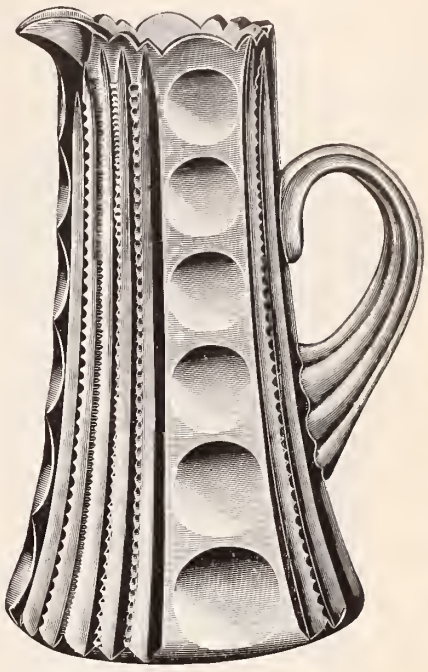
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GENERAL AGENTS,

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THE designs here illustrated, together with others embodying essentially in combination what is known in trade vernacular as Bulls' Eyes, Lense or Punty cuts, Prisms and Flutes, were created and popularized by the undersigned. A high compliment has been bestowed by parties who have copied them innocently or otherwise, and we take this opportunity to caution both Manufacturers and Vendors. Patents are now pending in the United States Patent Office, and our rights will be protected.

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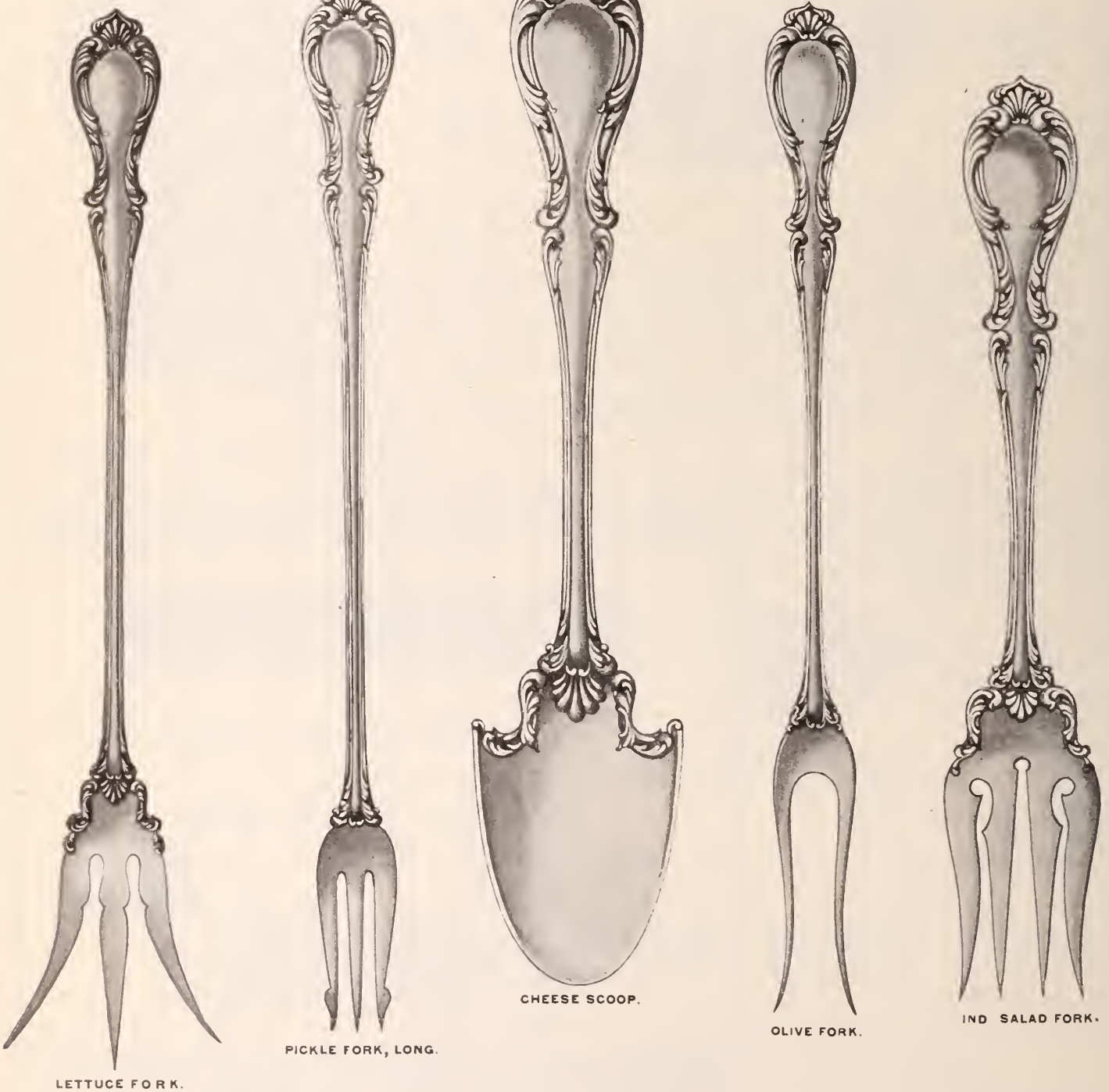
The "Joan."

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Death of William Riker.

NEWARK, N. J., Dec. 29.—William Riker died on Monday evening at his home, 659 Clinton Ave., this city, at the age of 75 years from a complication of diseases.

On May 1, 1892, William Riker retired from active business, leaving the future control of the business to his two sons, William Riker, Jr., and Joseph M. Riker, who now conduct it under the name of Riker Bros. Mr. Riker belonged to an old New Jersey family, the founder of which was Abraham Ryker, who came from Holland in 1636 and settled at Newtown, Long Island. Mr. Riker was born at West Bloomfield, now Montclair, Essex county, New Jersey, in 1822. His father was a farmer, but the son left the farm at the age of 15 years and apprenticed himself with Taylor & Baldwin, one of the pioneer jewelry firms in Newark and at that time supplying the best trade in the country with the most expensive line of jewelry; there were at that time probably not more than four or five manufacturing jewelers in the city of Newark, among them Colton & Alling, Jabez Hayes and John Taylor. After serving his apprenticeship with Taylor & Baldwin, Mr. Riker worked for a time with Downing & Hoyt, of New York. In 1846 he entered into copartnership with George H. Tay and fitted up a jewelers' shop in Quarry St., Newark.

The firm of Riker & Tay gained considerable reputation for originality in design and skilful workmanship, and in little more than a year after beginning business their increasing trade induced the firm to buy the tools and fixtures of Bliss & Dwight, 379 Broad St., Newark, to which place they moved their factory. In 1849 the copartnership was dissolved and Mr. Tay went to California, where he made his home and accumulated a large fortune. Upon the dissolution of the firm of Riker & Tay, Horace Goble became a partner with Mr. Riker, and the business was conducted under the firm name of Riker & Goble until 1863, when Mr. Goble withdrew; since that time until Mr. Riker's retirement in 1892 the business was conducted by him under his own name. In 1859 Riker & Goble moved their factory to the shop formerly occupied by Carter & Pierson, in Green St., and finally in 1870 Mr. Riker purchased the old Third Ward schoolhouse at 42 Court St., which he enlarged and remodeled to accommodate his business.

For some years previous to his retirement Mr. Riker had had associated with him as partners his three sons—William Riker, Jr., Joseph M. Riker and Courtlandt Riker—of whom the last named had already retired from business at the time of the father's retirement. Mr. Riker was among the earliest manufacturers of Masonic goods of all kinds. He besides produced a number of successful mechanical processes for the manufacture of jewelry. On May 1, 1892, the house became known as Riker Bros., and on that day the selling department of the firm was removed from 860 Broadway, New York, to offices in the factory building at 42 to 46 Hill St., Newark.

Mr. Riker was married to Miss Sarah M. Hunter, and the 49th anniversary of their marriage was celebrated last month. Mr. Riker lived for 40 years in the house in which he died, and owned considerable land in the neighborhood, which was made valuable by the opening of a trolley line. He was a member of the First Presbyterian Church. Mr. Riker leaves a widow and five sons. One is Chandler W. Riker, formerly City Counsel of Newark, and another is William Riker, Jr., formerly Register of Essex county, and now clerk of the Supreme Court. Other sons are Joseph M., Courtlandt and Adrian.



THE LATE WILLIAM RIKER.

THE FUNERAL.

NEWARK, N. J., Dec. 30.—The funeral of the late William Riker took place at 2 o'clock this afternoon. The funeral services were held at the late home of the deceased, 659 Clinton Ave., and were conducted by the Rev. Dr. Frazer, pastor of the First Presbyterian Church. The Mendelssohn Quartette sang a dirge in the parlor, where the body lay in a handsome and heavy black casket, which was embowered in floral pieces, palms and other potted plants.

The Rev. Dr. Frazer delivered a feeling eulogy of the character of the deceased. The casket was borne to the hearse by six policemen from the First Precinct. The honorary pall bearers were Isaac Champenois, Edward Kanouse, Joseph Ward, Samuel Street, Samuel O. Baldwin, Ichabod W. Dawson, W. V. Snyder and Dr. Charles S. Stockton.

The funeral was very largely attended. Very many prominent men were there, and all the employes of the jewelry factory of Riker Bros. attended.

Against the Trading Stamp.

CONNECTICUT MERCHANTS ACT AGAINST THE TRADING STAMP.

NEW HAVEN, Dec. 30.—A mass meeting of the retail merchants was held in Warner Hall Monday night to discuss the stamp question. The principal object of holding the meeting was to get the opinion of all the merchants in the city, whether giving trading stamps and coupons or not, regarding a resolution prepared by P. J. Kelly, C. M. Parker, optician, and M. F. Bristol, the gist of which was that all voting for and signing the same should cease giving stamps or coupons on Jan. 1, 1898. This resolution was adopted.

During the progress of the meeting Wm. Gay, of the Yale Cycle Co., explained a system which is in operation in New Rochelle, N. Y., conducted wholly by the merchants of the town and which has succeeded in robbing the stamp companies of their luxuries. It was decided to meet again on a night to be determined by a committee consisting of W. J. O'Keefe, A. J. Smith and P. J. Kelly.

Attorney E. P. Arvine has been retained as counsel by the Trading Coupon Co. in the suit which it is proposed to bring to test the legality of the trade coupons. It has been agreed between the city attorney and the attorneys of the coupon company and of the Retail Merchants' Association that if one of the merchants in the association will violate his contract with the coupon company the latter will bring a civil suit against him to test the validity of the use of the coupons. Ultimately, the question will probably be passed upon by the Supreme Court of Errors.

MOVING AGAINST THE TRADING STAMP IN MASSACHUSETTS.

BOSTON, Mass., Dec. 30.—A move has been made in Boston against the trading stamp scheme. Chief Wade, of the District Police, has sent a copy of Chapter 277 of the Acts of 1884, in circular form, to merchants in the State. Chief Wade has hesitated to move in the matter, but now there is little doubt that he will institute a test case.

The scheme has been the cause of much complaint among the merchants in many cities and towns, and cases have come up in several of the courts. At Holyoke a merchant in the combination has been fined $100; another was fined $50 in Pittsfield, and a third in Haverhill. In all of the cases the Judges decided that the giving of trading stamps to customers violates the law which provides that no person shall sell, exchange or dispose of any property, or offer to do so, upon any representation, advertisement, notice or inducement that anything other than what is specifically stated to be the subject of the sale or exchange is or is to be delivered or received. A fine of not less than $10 nor more than $500 is provided.

To Secure a

Contented Customer

Sell him a Krementz One-Piece Collar Button, for dress shirts, as represented by cut.

Krementz Dress Shirt Collar Button

Guarantee.

If from **ANY CAUSE** one should get damaged, either in the hands of the *dealer* or *wearer* a new button will be *given in exchange.*



PATENTED.

PATENT SUSTAINED BY U. S. SUPREME COURT.

Made in three sizes known as

7L, 8L and 9L

The Standard American Collar Button.
Extra Long Post. Extra Width of Back.

Solves All Collar Button Problems.

1, One Piece; 2, Never Break; 3, Head Right Shape; 4, Post Right Length; 5, Easiest to Button; 6, Stays Buttoned; 7, Easiest to Unbutton;

8, No Lever or Twist to Bother.

9, No Repairs—Customer gets new for old one without charge in case of accident of any kind.

18K., 14K., 10K., Gold, Sterling Silver and Own Make 14K. Rolled Plate.

Krementz & Co., 49 Chestnut St., Newark, N. J.

The Death of Eugene Deimel.

DETROIT, Mich., Dec. 31.—Eugene Deimel, the well known jobber of jewelry, 157 Jefferson Ave., died this week from the effects of stricture of the canals leading to and from the stomach. Mention of Mr. Deimel's condition has frequently been made in THE CIRCULAR and it was thought that he was on the road to recovery. Dur-



THE LATE EUGENE DEIMEL.

ing the holiday weeks he insisted on going down to the store to superintend the holiday trade. This was against the wishes of his friends and relatives. A relapse took place and he slowly sank to death, literally a victim of stavation.

Four months ago he became ill and went to the Battle Creek Sanitarium, where his health was not improved. He came back and entered Harper's Hospital. Here his case baffled the physicians. The esophagus was closed up solid, and entrance could hardly be forced with a steel rod. He wasted away to almost a skeleton. A consultation of physicians was held and one of them suggested champagne. It immediately opened up a passage and dropped into the stomach like lead, but the passage immediately closed up again. However, by careful coaching he improved to such an extent that liquid refreshment could be taken.

Mr. Deimel was born in Germany 47 years ago, and his parents brought him to the States when he was six years old. At the age of 12 he was apprenticed to his brother, Gustav Deimel, at Hancock, Mich., and by close application soon learned every branch of the trade. Later he entered Traub Brothers' employ as a journeyman jeweler, and afterwards was employed by George Schuler, 160 Jefferson Ave. In 1877 he started the business at 157 Jefferson Ave., which has grown to be recognized as one of the leading wholesale houses in Michigan and the west.

Mr. Deimel was devoted to his business and family and the only recreation he sought was as a member of the Marshland Club, of which he was treasurer. President C. P. Collins, of this club, called a meeting of the members and a committee were appointed to take charge of the funeral arrangements. Resolutions of respect and condolence were adopted and ordered sent to his family.

The deceased was a man of strict integrity and acquired an enviable reputation among all, especially his business associates. Nineteen years ago he was married to Miss Bertha Drexel and three children survive him. The funeral was held on Friday morning. The employes at the store sent a floral clock, the hands of which pointed to the hour of his death, 9.16. The members of the Marshland Club sent a beautiful floral pilot wheel. Other floral emblems were numerous.

Geo. R. Smith Dies from Lockjaw.

DETROIT, Mich., Dec. 31.—George R. Smith, for over 30 years a jeweler at Portland, Mich., died this week of lockjaw. Three days before death he caught his hand in the cogs of a cutting box, badly lacerating his fingers. Later he was racked with queer pains, but attributed them to rheumatism. The next day his jaws began to set and he was soon unable to partake of nourishment. Physicians from Detroit were sent for, but aid arrived too late. He leaves a widow and four children, who will continue the business.

He went to Portland in 1855 from New York State. In 1861 he enlisted in a New York regiment and served through the war, returning to Michigan afterwards, where he was married. He carried several thousand dollars in life insurance. He was 65 years old.

Death of Samuel Murset.

PHILADELPHIA, Pa., Dec. 31.—Samuel Murset, the well known head of the firm of Samuel Murset & Son, 830 Race St., watchmakers and mathematical instrument makers, died on Tuesday, of bronchitis, and was buried to-day. He was born in Switzerland in 1820, and after learning his trade conducted an optical business in Vienna for five years. He fled from Vienna in 1848 for political reasons, and located in Munich. He came to Philadelphia in 1851, and after conducting a store for a time at 7th and Cherry Sts. went to the Race St. establishment where his business has been very successful for the past 32 years. A widow, two sons and a daughter survive him.

Jeweler N. C. Nelson the Victim of Pennyweight Operators.

CONCORD, N. H., Dec. 29.—A gang of sharpers succeeded during the Christmas week in obtaining from N. C. Nelson a diamond ring. The theft was discovered when in looking over a tray of rings one exactly similar in style and loaded with a rhinestone of the value of 25 cents was found in the lot. According to Mr. Nelson the exchange must have been made by two well dressed men who called at the store and were shown the rings, and that the robbery was not discovered at the time was due to the rush, which prevented the usual examination and also distracted attention.

The store of W. L. Jones & Co., Martinsburg, W. Va., narrowly escaped a destructive fire last week. The fire occurred in the cellar, and the damage was slight.

Tariff Decisions.

CLASSIFICATION OF ROUGH GARNET ORE.

Among the decisions sent to Washington Monday by the Board of United States General Appraisers, was one upon the classification of rough garnet ore. The material in question had been imported by Herman Behr & Co. and entered May 1, 1897. It consisted of 93 bags or about 10 tons of garnet ore, at $6 per ton, and the Collector at New York assessed it for duty as precious stones, not cut, at 10 per cent. under paragraph 328 of the Act of August, 1894. The importers protested, claiming that the material was exempt as crude mineral under paragraph 556, as it was in pieces smaller than a pea, crushed, and was to be used in the manufacture of sand paper. The Board of Appraisers, in their opinion, say that it is evident that garnet ore of better quality is mined in considerable quantities in the United States to be used for the same purposes, and that garnet ore of this character is not suitable for use as jewelry or precious stones. The defects in regard to cleavage, dulness in color, and cheapness in quality are some of the points that distinguish merchandise of this character from that which might be regarded as precious stones. They, therefore, find that the merchandise does not consist of precious stones and that it is crude mineral. The claim of the importers that it is exempt from duty under paragraph 556 is sustained.

President McKinley to Speak at the Manufacturers' Banquet.

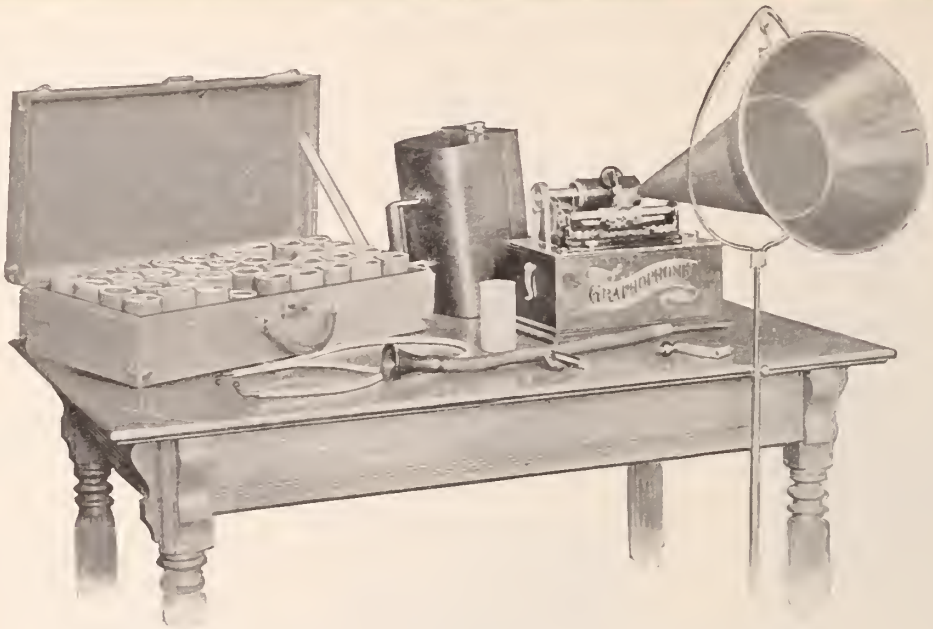
It is definitely settled that President McKinley will attend the banquet of the National Association of Manufacturers, to be given at the Waldorf-Astoria, New York, on the night of Jan. 27. A committee, consisting of Warner Miller, Charles A. Moore, Charles A. Schieren, William Brookfield, Benjamin Atha, Henry B. Haigh and Charles E. Locke, by appointment called at the White House last Tuesday night, when the President listened to their request and after asking many questions regarding the work and national character of the association, indicated that he would endeavor to attend and speak on the occasion. He asked the committee to call again, stating a time, when he would give his final decision.

Promptly at the hour named the committee waited upon the President and were greatly pleased when he stated that he had decided to accept the invitation, and assured the committee that he not only felt it to be a duty, but that it would be a great pleasure to him to meet with manufacturers representing all lines of industry and from all sections of the Union, at their annual convention. It is understood that Senator Frye has also consented to speak.

A discovery has just been made in the archives of the Vatican. It is a collection of medical prescriptions for diseases of the eye, in the handwriting of Michael Angelo. He was much troubled with his eyes in old age, and he seems to have made a record of all the remedies which were prescribed for him.—*Sci. Am.*

THE GRAPHOPHONE OR TALKING MACHINE.

EXTRA. RECORDS Each, $0 50



EXTRA. RECORDS Each, $0 50

THE COLUMBIA MODEL GRAPHOPHONE.

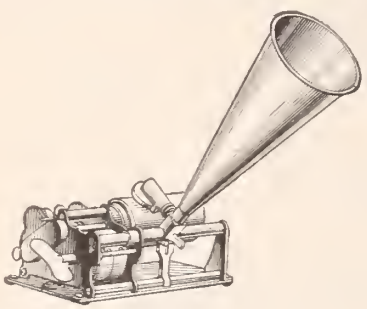
CLOCKWORK MOTOR.

The Columbia Graphophone is larger and more finely finished than the Eagle and so substantially made that it will last a life-time. It is attractive in appearance, being neatly cased in a cabinet of polished wood provided with handle for convenience in carrying.

No. 3. Including Columbia Graphophone, recorder, reproducer, hearing tube and speaking tube $25 00
When the purchaser prefers it a 14-inch japanned tin horn will be furnished instead of the hearing and speaking tubes.

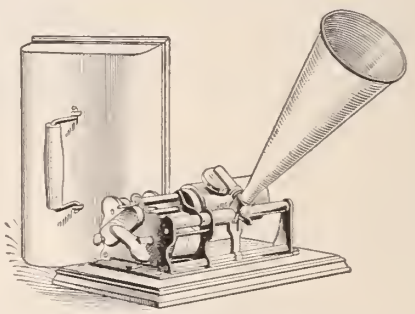
No. 4. Including Columbia Graphophone, recorder, reproducer, 3-way hearing tube, speaking tube, 9 records, 3 blanks, 14-inch japanned tin horn, and canvas covered case for 12 cylinders $35 00

No. 5. Including Columbia Graphophone, recorder, reproducer, 3-way hearing tube, speaking tube, 24 records, 12 blanks, canvas covered case for 36 cylinders and 20 inch brass horn with tripod 50 00



No. 1. EAGLE GRAPHOPHONE.

With japanned tin horn, 2-way hearing tube and aluminum reproducer $10 00
No. 6. Same as above with 9 records and box for 12 records 15 00
No. 7. Recorder with sapphire point, extra 5 00



No. 2. EAGLE GRAPHOPHONE.

With japanned tin horn, 2-way hearing tube, aluminum reproducer and polished hardwood carrying case $12 00
No. 8. Same as above with 12 records and record box for 12 cylinders 20 00

THE GRAPHOPHONE

Is not merely a scientific marvel, it is the most wonderful entertainer of the age. There is no limit to its repertoire or to its variety. Music of all kinds is reproduced with a perfection of tone that delights the ear. Recitations, stories or imitations by clever comedians, and everything in the way of pleasures that appeal to the sense of hearing are within the range of the Graphophone. The Graphophone not only reproduces the musical and other records made for entertainment purposes, but records and reproduces speech or any other sound, thus affording endless wonder, instruction and amusement.

There are three models of Graphophones made with special view to their use in the home: the "Eagle," the "Columbia" and the "Bijou." The "Universal" Graphophone, while especially adapted to the needs of the office, is of so versatile a character that it can be used also for entertainment purposes. In fact, the new Universal Graphophone, equipped with a clockwork motor that will run about an hour at one winding, is an ideal machine for home entertainment or for giving exhibitions.

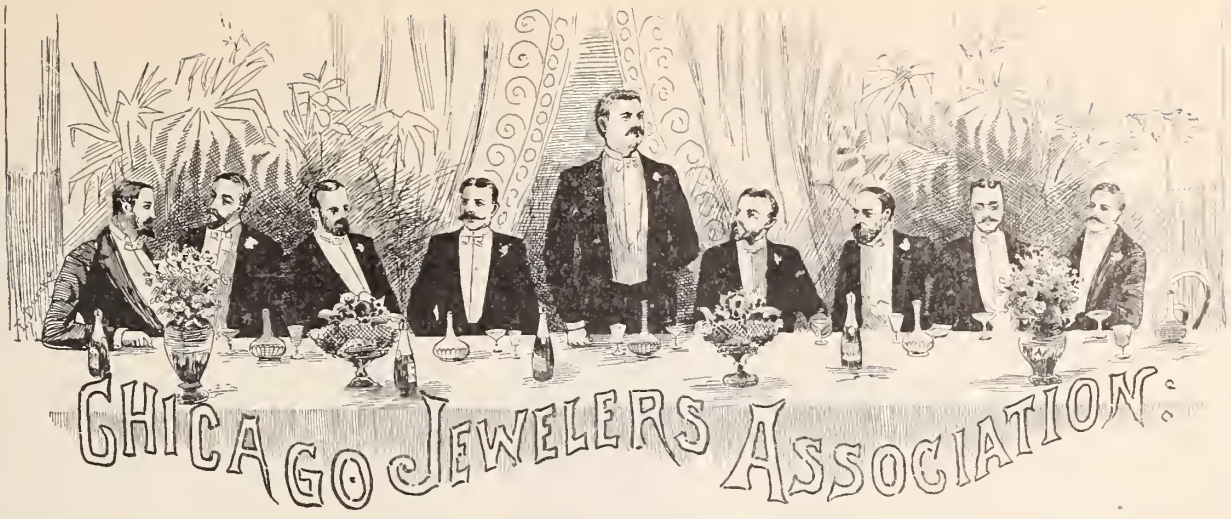
All Graphophones reproduce musical and other records loudly and brilliantly. There is no difference in this respect between the Eagle ($10) and the highest-priced machine.

Write for Discounts. Agents for Rivett's Lathes and Attachments.

WISHING YOU THE COMPLIMENTS OF THE SEASON, with many thanks for your liberal patronage during the year just closed, we solicit a continuance of your favors and trust our relations in the future may still be mutually pleasant and profitable.

Now the holiday rush is over, if we rightly divine, you need to replenish your stock in Tools and Materials, in which particular your needs have been fully anticipated by the issue of our **NEW TOOL AND MATERIAL CATALOGUE** just coming from the press. It will be to your interest to look for it: if it fails to reach you in due time, kindly notify us.

OTTO YOUNG & CO., WHOLESALE JEWELERS, 149, 151 & 153 State St., Chicago.



'Tis not the bill, singly, of Congressman Dingley
That puts us in such a high state ;
We're climbing the hill and have joy to our fill,
For Prosperity's here, though she's late.

TWENTY-FIRST ANNUAL BANQUET, AT CHICAGO ATHLETIC CLUB HOUSE, THURSDAY EVENING, DEC. 30, 1897.

CHICAGO, Dec. 31.—The jewelers of Chicago were happy last night. It was the occasion of the 21st annual banquet of the Chicago Jewelers' Association, and the large banquet hall of the Chicago Athletic Club house on Michigan Ave. was thrown open to those fortunate enough to possess invitation cards. These annual banquets are popular affairs and so thoroughly enjoyable that it would be a serious matter indeed that would cause one to deny himself the pleasure of participation in them. The banquet of last evening was notable in many ways, not the least of which was the fact that it was largest in point of attendance of any ever held. But it was not in attendance alone that it was preeminent. The committee had put forth their best efforts and all the committee members were men of wide experience in such affairs. The speakers were men pro-



BENJ. ALLEN, VICE PRESIDENT.

minently associated with Chicago's growth; men who have won laurels at the bar and in the pulpit, and they charmed the audience with their eloquence and humors of fancy. In no banquet in the past has there been a higher degree of excellence in oratory and lofty thought; the wit and wisdom amused and interested both the light hearted and the thoughtful.

Every one was happy. There was not a man there who had not earned the interest on his investment, and this was such a change in the condition of recent years that he could not help feeling happy—and happy he was. The greetings in the parlors of the club previous to the march to the banqueting room were rather of a formal nature. Strange as it may seem, the jobbing jewelers of Chicago are acquainted only as they meet once a month at the regular meetings of the association. As to visiting each other's establishment in a social way, there is little of it. So when every-



F. A. HARDY, PRESIDENT.

OFFICERS OF THE Chicago Jewelers' Association.

body meets everybody else at the annual banquet, he thinks a little reserve becoming. At the table he still clings to his reserve for a time and is prone to discuss finance and tariff and other deep questions of State that no man can quite fathom. About the time cigarettes are reached, the effervescence of the younger element has acted as a leaven and the reserve of the elder melts away. By the time cigars are lighted he is one of the best fellows on earth, and is in a receptive mood for anything.

For this happy condition the guests are indebted to Messrs. Flershem, Burchard, Talbot, Gleason, Hahn and Hardy, though the last was obliged to absent himself from the banquet on account of the death of a sister in Massachusetts. Each member of the committee did his best and if any failed even in the slightest detail, the fact was not apparent last night. With business duties calling loudly for their time these men gave freely of their services through the busiest month of the year. The result was highly satisfactory and merits the encomium, "Well done."

After an hour's conversation in the parlors, the banqueters entered the main hall to the thrumming of a mandolin orchestra, and took their assigned places. Four tables at right angles to the speakers' table completely filled the large room. Back of the toastmaster a mountain of roses sprang from a huge silver epergne, the blossoms interspersed with colored electric lights. From this mass of bloom rope garlands of evergreens and roses reached



J. A. TODD, SECRETARY-TREASURER.

to tall, growing palm trees at some distance on each side. Back of these was draped an 80-foot United States flag, while smaller flags festooned the columns in the room. The table decorations were of white flower clusters and brilliant tulips, while the cool green of ferns made a marked contrast to the snowy linen.

At the speakers' table were seated John B. Ward, C. H. Knights, W. H. Beck, J. Edmunds Strong, A. R. Adam, Dr. John H. Chew, Wm. M. Lawrence, D.D., M. N. Burchard, Hon. Thomas B. Bryan, Otto Young, John H. Hamline (toastmaster),

Lem W. Flershem, Benj. Allen, Hon. Lorin C. Collins, A. L. Sercomb, George P. Merrick, Prof. Emil G. Hirsch, H. F. Hahn, Joseph A. Kohn, Col. H. L. Turner, C. H. Tabor, Grove Sackett, Abraham Hart. The other tables were presided over by James A. Todd, T. Y. Midlen, W. H. Gleason, and J. F. Talbot.

The following were present, the seating arrangement being by "house parties:"

Benj. Allen & Co.—Benj. Allen, B. C. Allen, John A. Cox, S. W. Dripps, E. H. Goodrich, J. C. Irwin, Alex B. Adam, Chas. C. Adsit, Fred Zeitz, John R. Lilja.

Chas. A. Allen.—Chas. A. Allen.

M. F. Barger & Co.—M. F. Barger.

Barbour Silver Co.—R. C. Demarest.

A. C. Becken.—A. C. Becken, Geo. Marshall.

Courvoisier-Wilcox Mfg. Co.—Geo. B. Gubbins.

Dennison Mfg. Co.—J. F. Talbot, W. D. Franklin, St. Louis, Mo.; Samuel Carson, Fred T. Hibard.

Elgin National Watch Co.—John M. Cutter, W. G. Prall, Geo. E. Hunter, W. H. Cloudman, C. H. Smith, G. V. Dickinson, J. W. Forsinger, J. G. Orchard, John C. Neely, W. A. Purcell.

Joseph Fahys & Co.—Geo. Weidig, Thos. Humphreyville, Wm. Oskamp, L. Manheimer.

Wm. L. Gilbert Clock Co.—Grove Sackett, C. H. Tabor.

Gorham Mfg. Co.—Lloyd Milnor, Edward Forman, Harry Hyman, Col. Keeler, C. J. Kasten, A. W. Adcock, C. D. Peacock, Edw. Hyman, Morris Berg, C. E. Graves, R. P. Alsted, Walter Ghislin, William Codman, W. S. Stahl.

H. F. Hahn & Co.—H. F. Hahn, Abraham Hart, Jacob M. Joseph, Harry W. Hahn, Gustav T. Bauer, Edmond J. Hahn, Joseph A. Kohn, M. H. Lebolt, Jacob Levi, Sol Kaiser.

Illinois Watch Case Co.—M. C. Eppenstein, T. W. Duncan, Ed. A. Manheimer.

F. C. Happel Co.—Ed. B. Hoffman.

F. A. Hardy & Co.—R. C. Lake, Almer Coe, Frank M. Winne, John H. Hardin.

Juergens & Andersen Co. W. F. Juergens, W. G. Andersen, Elmer A. Rich, H. W. Allen.

Keystone Watch Case Co.—Wm. F. Drexmit.

C. H. Knights & Co.—C. H. Knights, W. H. Gleason, John B. Wood, New York; Fred G. Thearle, Joseph A. Schoenthaler, E. A. Dorrance.

Lyon & Healy.—P. J. Healy, R. B. Gregory, J. P. Byrne, S. T. Loftus.

Lapp & Flershem.—Dr. John H. Chew, J. Edmund Strong, C. C. Offerman, Peter Lapp, Lem W. Flershem, A. B. Towers.

G. W. Marquardt & Sons.—W. B. Tompkins.

Meriden Britannia Co.—A. L. Sercomb, A. N. Sperry, C. P. Dungan, Geo. Meehan, C. A. Barnum.

New Haven Clock Co.—Geo. A. Jewett.

F. H. Noble & Co.—R. E. Kehl.

B. F. Norris, Alister & Co.—L. H. Schaefer, W. B. Drackett.

J. H. Purdy & Co.—J. H. Purdy.

Robbins & Appleton.—I. L. Lake.

Rogers & Hamilton Co.—J. K. Caldwell, E. P. Marum, Geo. A. Thorne.

Theo. Schrader & Co.—A. H. Wittstein.

Seth Thomas Clock Co.—W. J. Miller, T. E. Miles, G. W. Payson.

Simpson, Hall, Miller & Co.—M. N. Burchard, J. B. Eberhardt, W. H. Beck.

Alfred H. Smith & Co.—Wm. H. Vogell, F. S. Neely, Harry Baby.

Stein & Ellbogen Co.—Max Ellbogen, Frank Le Bron.

Towle Mfg. Co.—James A. Todd, Geo. E. Feagans, C. D. Peacock, Jr., J. M. Tuttle, Frank P. Wallace, Henry Ghislin, W. Oscar Holly, Walter Peacock, Eugene Cappelle.

R. Wallace & Sons Mfg. Co.—R. W. Morris, Wm. Barker, Jr.

O. W. Wallis & Co.—O. W. Wallis, Alonzo Wygant.

Waterbury Clock Co.—C. J. Dodgshun, A. B. Carson.

Waterbury Watch Co.—Chas. Lester.

Otto Young & Co.—L. Heyworth, Otto Young, Col. H. L. Turner.

Press.—Stephen Parlin, THE JEWELERS' CIRCULAR; W. W. Wilcox, Jewelers' Journal; Loren L. Boyle, Keystone; Frank T. Wyatt, Jewelers' Weekly.

Guests of Association.—J. H. Richmond, Judge L. C. Collins, Dr. Wm. M. Lawrence, Hon. T. B. Bryan, Prof. Emil G. Hirsch, Geo. P. Merrick, Abner Hurd, John H. Hamline.

This gives an enrolment of 148, and marks the banquet of 1897-98 a record breaker in point of attendance as well as it was in other respects.

Acting President Flershem briefly welcomed the members and guests on behalf of the absent president and the association and requested they be seated. The Athletic Club's best service was given over to the jewelers, who enjoyed a delicious ménu.

When cigars were reached Mr. Flershem introduced the toastmaster in this brief nugget of a speech:

CHAIRMAN FLERSHEM'S WELCOME.

Lem W. Flershem, chairman of the Banquet Committee, said: Gentlemen—To-night marks an epoch in the life of this association. Twenty-one years ago it was an infant; it has successfully and healthfully grown into childhood, youth, and at last attained its manhood. Being full grown and with the largest membership in its history, I think it would be fitting upon an occasion of this sort that we rise and drink to the health of our absent president, to his safe return, and to the success of the Chicago Jewelers' Association. (Hurrah! Hurrah!)

I now have the pleasure of introducing to you Mr. John H. Hamline, the toastmaster of the evening. I hand him the gavel. (Applause.)



MR. HAMLINE:—"a guild that ranks fourth among the business of this town—first, the dry goods, next the grocers, next the paper dealers and next the jewelers."

Mr. Hamline: Mr. Chairman and Gentlemen—This is a sort of a vicarious atonement on my part. If you look at the programme you will learn that Mr. Frank H. Scott is named as the toastmaster. But he has the misfortune to be my partner (laughter) and also to have a sick child in his family—two handicaps that very seriously militate against his success in life. (Laughter.) So this morning he told me that he was in a quandary and desired me to take his place. I told him that I couldn't take his place, but I would do the best I could to help him to fill the engagement. I am afraid, however, that you will feel very much as one feels after hearing the story of the two Irishmen who broke into a restaurant on Clark St. some time ago, and being in the holiday week thought they would enjoy a repast. One of them got the tobasco and put a spoonful of it into his soup, and he commenced spitting and otherwise trying to allay the emotions occasioned by the pungency of the tobasco. Pat, his neighbor, said to him: "Mike, what is the matter?" "Oh, nothing, nothing, nothing," says Mike, "nothing is the matter; I was only thinking of my poor old father who was hung in Ireland for his patriotism." In a little while Pat reached out and thought he would take everything in sight, and he took the tobasco and put it in his soup, and in a little while he began spitting pretty hard. Mike says: "Pat, what is the matter?" "Oh, nothing is the matter; I was only thinking of your poor old father who was hung in Ireland, and I was thinking what a damned shame it was you wasn't hung at the same time." (Laugnter.) Well, you will probably feel a good deal the same way at my acting as toastmaster in lieu of Mr. Scott. But I must say that I feel very much gratified to be here. I told my good wife the other night that for at least six months there had been a procession of victims of the panic of '93 coming into my office and that I, having heard nothing but tales of woe and distress and difficulty, would like to have an opportunity of going somewhere and sitting next door to some fellows that were making money. (Laughter.) I told her I would like to see them get full, and I would like to enjoy their enjoyment, and, lo and behold, here I am! (Laughter.) Among men whose daily business it is to handle gold and silver, diamonds and precious stones, and I have reached the acme of my ambition in that particular, although so far I have not discovered that any of my friends have reached that degree of "fullness" that is necessary for perfect happiness. But it is rather an important and rather a gratifying occasion to be here. I learn that I have the honor of acting as toastmaster at a dinner of a guild that has a capital represented by its members of $49,000,000; of a guild the output of which from Chicago is $25,000,000; of a guild that ranks fourth among the business of this town—first, the dry goods, next the grocers, next the paper dealers and next the jewelers, and it is rather a proud occasion to be the toastmaster of the leading representatives of that guild. Yet I could not help but feel, in thinking over the matter this afternoon, that, enjoyable as it is, there would be perhaps an additional enjoyment if we had here not only the men that see that the work gets to the market and is paid for, but as they used to have three or four hundred years ago, the men who stand before the world as the leaders of the work. You go to Florence, you go to Venice, you go to any other of the cities of the olden days and you learn, not about the men that sold the goods but about the goldsmith; wherever you go the goldsmith, his work, his name becomes familiar to you. You take a pride in his skill as well as enjoyment in his work; and it seems to me that with the accumulation of wealth time must be near at hand when people will not be satisfied with the stamp or impression, but the work of the hand and the brain, which gave fame in the 14th and 15th and 16th centuries. It seems to me it would be a very appropriate thing for you, the representatives of the goldsmith, or the jewelers of the country, to find it convenient to stimulate the grade of intellect and skill by offering a prize, and on your annual banquets presenting to your guests and your fellows the man who gained the prize (applause), and, in time to come, adorn a gallery of art on the Lake Front with the product of the highest skill of the goldsmith's craft. (Applause.) But I don't know but I am wandering from the proper convention of the toastmaster. It is a good deal like that of a political platform, and that is a good deal like a platform of a car, something to get in on (laughter); something by means of which the speaker may be introduced to the audience.

The first speech of the evning is devoted to a subject that, when you know the speaker, you will appreciate is an appropriate one, because the speaker, I discovered some twenty-five years ago, was a fit man to represent the jewelers' trade in that at that time he was a master of the diamond—he was the pitcher of our baseball nine. (Laughter.) His subject I endeavored to learn something about. It is Tubal-Cain. I took down my Encyclopedia Britannica and I found nothing about Tubal-Cain. I took down the family Bible, and I found that Tubal-Cain had a most illustrious pedigree, but what more can be discovered about him I was unable myself to discover, but Judge Collins will inform you about it. I have the pleasure of introducing Judge Collins. (Applause.)

"*Tubal-Cain.*"

ADDRESS BY LORIN C. COLLINS.

Mr. Chairman, Mr. Toastmaster and gentlemen and guests of the Jewelers' Association: There is a fitness sometimes in speaking on a subject that nobody knows anything about. (Laughter.) At least whatever I may say to-night about Tubal-Cain cannot be contradicted by any living man by historical evidence. (Laughter.) So, perhaps true to the history of my profession, knowing that I cannot be proved guilty by the record, I have chosen a subject in which I find a great deal of elbow room. Tubal-Cain, as the toastmaster says, was a man of illustrious parentage. He was the seventh man from Cain, who slew Abel, so that he had the red bar sinister across his escutcheon. He was the son of Lamech, who had two wives, Adah and Zilla. By Adah Lamech had two


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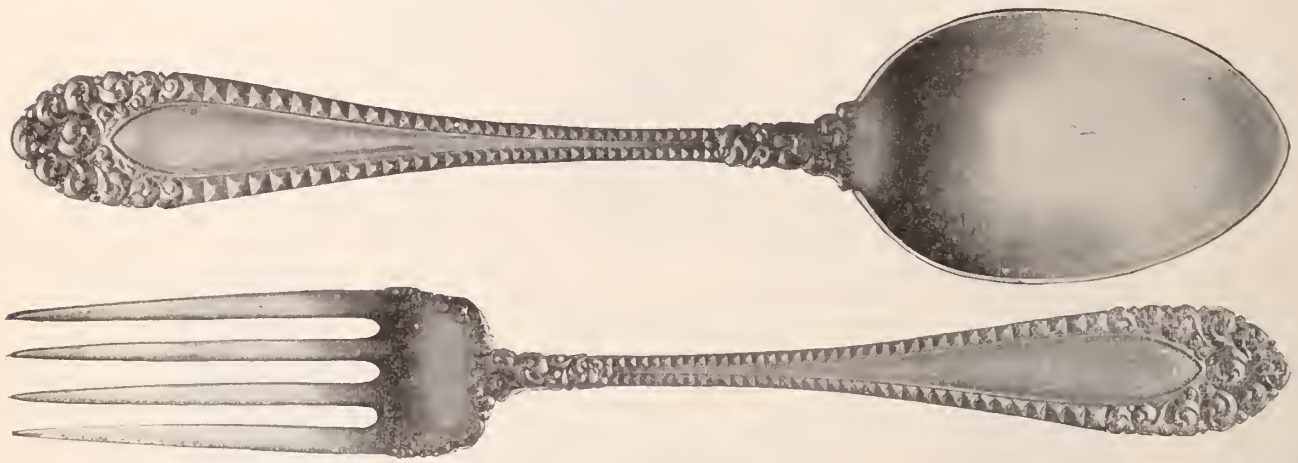
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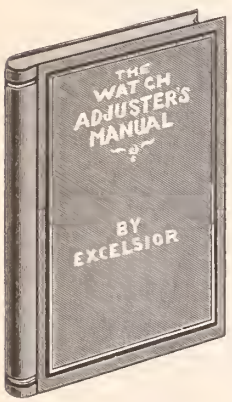
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children; one was named Jabal, who was the father of all men who dwelt in tents and who herded cattle. So I suppose that if I should have occasion some time to respond to a toast at a ranchman's feast I should talk about Jabal. (Laughter.) Adah had another son, called Jubal, and Jubal was the master of all those who played upon the harp and the organ, and our word jubilee comes from his name. Tubal-Cain, your tutelary god, sprang from the wife Zilla. In the quaint Anglo-Saxon of the Bible it is narrated, "and Zilla she also bore Tubal-Cain, an instructor of every artificer in brass and iron." Tradition, however, outside of Holy Writ, says that Tubal-Cain was the master of all men who worked in fine metals, and is said to have contributed somewhat to the building of King Solomon's temple. Be that as it may, open the page of history, and in your profession, gentlemen, or your line of business, I think I am right in saying that Tubal-Cain is your tutelary god, and he is the man whom you should reverence. (Applause.) I am sorry about his ancestry, and still it was away back of the flood, and I wouldn't be worried about it. (Laughter.)

Tubal-Cain was born 3,874 years before Christ, a good while ago, so you will get some idea, gentlemen, of the antiquity of your business, your trade. (Laughter.) Because it is a historical fact that nearly four thousand years before the birth of our Savior the alloy of brass and zinc was well understood, iron was smelted, and jewels to adorn the person were manufactured. Utility in this world precedes art. The first artist, in my opinion, was the goldsmith or the silversmith or the craftsman in metallurgy, and the reason of it must be apparent to you gentlemen. In the dawn of creation the races and tribes of men were nomadic; they had no houses or permanent locations, wandering hither and thither. Consequently they never adorned a home, they never painted a canvas, they never erected a statue, to go off and leave it, not at all. But a string around the waist become uncomfortable, and a leathern belt was substituted, we will say tied with thongs. Somebody soon found that those thongs took time, and invented the buckle or a hook and eye, or a clasp of some kind. Very well, those things pertained to the person and went with the person, and according to the rank and condition of the wearer these articles of personal adornment of himself and his family became the first study and thought of the artist, and on them was expended the first artistic impulse of the human mind. Now, at the time of Tubal-Cain a great advance had been made in civilization, because all of the early tribes used stone weapons, and when you reach the age of copper and iron you reach a civilization that knows how to smelt and understands alloys and the art of soldering.

The first article of jewelry that is spoken of in this world's history was what Abraham's servant gave to Rebecca as the prospective bride of Isaac—an earring of half a shekel's weight and two bracelets for her hands of ten shekels weight; and the servant also gave her jewels of silver and jewels of gold. That is the first allusion made anywhere in the history of this world to any article of personal adornment. Pharaoh gave Joseph his ring and put a gold chain about his neck. The Anglo-Saxon says his ring, just as if everybody had a ring; yet, gentlemen, that was nearly two thousand years before the birth of Christ that your art was practiced among men. It is not strange, I think, that none of these specimens have come down to us in this day, except through the tombs and as they are found in the ruins of the ancient cities. In the 17th Egyptian dynasty a queen called Ash-hotep died and was embalmed as the Egyptians embalmed their queens, so that she became a mummy, and her remains were found within our century. In her tomb were found specimens of ancient jewelry that I am sure would be interesting to you gentlemen, and I will give you a very brief description of a few of them. This was 2,200 years before the birth of Christ when she lived. I want to impress you a trifle with the antiquity of your art. In the sarcophagus of this queen were found hammered work, incised and chased work, the evidences of soldering combinations of layers of gold plates together with colored stones exists, the handicraft complete in every respect. Among other articles of interest a diadem of gold and enamel found at the back of the head of the mummy of the queen, was placed in the back hair, showing the cartouche in front. The box holding this cartouche has on the upper surface the titles of the king in gold on a ground of lapis lazuli, with a checkered ornament in blue and red paste and a sphinx couchant on each side. The necklace of the order or "Decoration of the Fly" is entirely in gold, having hook and loop to fasten it around the neck. A gold chain formed of wires closely pleated, and very flexible, the ends terminating in the heads of water fowl, it having small rings to secure the collar behind. The center is suspended by a small ring and a



MR. COLLINS:—"Tubal-Cain was born 3,874 years before Christ, a good while ago, so you will get some idea, gentlemen, of the antiquity of your business, your trade."

scarabeus of solid gold inlaid with lapis lazuli. Bracelets were found formed of two pieces joined by a hinge and decorated with figures in repousse, with a ground inlaid with lapis lazuli.

In the supposed ruins of Troy Dr. Schliemann found a most wonderful collection of jewelry, consisting of necklaces, pinheads, brooches, diadems, bracelets, hairpins and earrings. Cyprus was at one time, as you are aware, conquered by the Egyptians. On the Isle of Cyprus there has been unearthed jewelry of a workmanship so fine that, at the best, the most skilful of your modern workmen could only hope to rival it. This work was done centuries before the Christian era. Later we find Greek, Etruscan and Roman jewelry, fretwork being a distinguishing feature of all. The workmanship is often of a character which modern gold-workers can only rival but not surpass with their best skill. The granulation of surfaces practiced by the Etruscans was long a puzzle and a problem to the modern jeweler, until Senor Castellani, of Rome, discovered gold-workers in the Abuzzi, to whom the method had descended through many generations, and by inducing some of these men to go to Naples revived the art of which he contributed examples to the London Exposition of 1872, successfully applied to modern designs.

In the Renaissance jewelry made a great advance. There is no question that some of the most beautiful works of the goldsmith were turned out in that period. The jewelry of the 17th and 18th centuries was gorgeous and without art, all gold and stone grouped for show, the anxiety apparently being to secure great value in small compass, and not to secure beauty of design, and practically the making of artistic jewelry ended about the 17th or 18th century, except as it has been revived in modern times.

A few words as to the consideration that ought to weigh in your minds, as men who make an impress upon the manufacture of jewelry. Down probably to the 18th century there was no such thing known as a machine to manufacture jewelry. Take the Hindostani jeweler; he traveled through the land as an English tinker would, with his pots and his tools on his back. Coming to a man who wanted an article of jewelry made he selected a shady corner, the man would give him a piece of gold, tell him what he wanted, and he would cut that gold, hammer it, work on it, bring it into shape, always throwing into his work the individuality of a man and not of a machine. He would produce something original, unique, bearing the stamp of individuality in the grouping and setting of gems and stones, having an eye for color and for arrangement that was as absolutely faultless as the song of a bird. So it is with the artist in jewelry. Everything that he does, that he works out, bears the impress of the man; and I want to suggest to you that in art the machine should be an adjunct to the man, not the man an adjunct to the machine. (Applause.) Because with the machine all of the originality, all of the beauty, all of everything is staked in the die; and the die once cast the work is ended. But not so with the workman, the artist, the craftsman. Give him his gold, give him his jewels, and let him sit down and think; let him weave into these golden strands his different moods; let him conceive forms that were before unknown, and you constantly uplift art among men; you elevate the standard of civilization. It will not do to allow the machine and the one designer who makes the die to take the place of all artistic effort in your trade. (Applause.)

Gentlemen, I ask you to drink to the health of your tutelary god, Tubal-Cain. (Applause.)

THE TOASTMASTER: Gentlemen, the next speaker is one of your own handicraft. He is in the business of manufacturing diamonds. It is his weekly work to turn out pearls of thought garnished and decorated with diamonds of speech. I have the honor of calling upon Dr. William M. Lawrence to respond to the toast "Diamond Cut Diamond." (Applause.)

"Diamond Cut Diamond."

ADDRESS BY WILLIAM M. LAWRENCE, D. D.

Mr. Chairman, gentlemen, and guests of the Jewelers' Association: I certainly thank you for the complimentary way in which I have been introduced this evening. I trust that your verdict will be as utterly in my favor when I am through as your applause has been welcome on rising to the floor. I regret exceedingly that I was not permitted to be present last year at your banquet. The recollections which I retained of the pleasant moments that I enjoyed with you the year previous made my disappointment all the keener and my anticipation of this evening's enjoyment all the more vivid. Yet, to be perfectly honest with you, I would have enjoyed it even more, I think, if I had been permitted to be a silent spectator, or a silent listener to the joy and eloquence of the evening. I have been thinking a little about a biblical story, and if I do allude to my profession it is not with the intention of introducing the "shop" to your attention; but since the chairman has given us such a fine illustration of biblical lore, and a lawyer has shown us that even the bar is familiar with the Bible, perhaps a minister may say something. (Laughter and applause.) I remember reading a little story about Daniel in the lion's den. When he looked around among the lions and thought of the banquet they were to enjoy he said to himself, "Well, this is the first banquet that I ever had a good time at,

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because I shall not be expected to make an after-dinner speech." (Great laughter.) Well, gentlemen, I don't know why I should be especially afraid of you. My superintendent, from whom I never expected to hear a story of this kind, nearly paralyzed me last evening when he told me a story that a real estate man had given him only a few hours previous. It seems that a little girl was very much afraid when she went to her room at night, and her mother, after tucking her up in bed and bidding her good night, went down into the library. A few moments afterwards the little child called her mother, and her mother, going up to the room, the child said: "Mamma, I am afraid to stay here all alone." "Why," the mother says, "my darling, you needn't be; this room is full of angels," and she left. And the little girl, perhaps copying her papa's style of language, said: "Well, it beats the devil what makes me so afraid of these angels." (Great laughter and applause.) I don't know why I should be afraid of these angels.

I am called upon to speak upon the subject of "Diamond Cut Diamond." I selected that subject because I knew that I knew nothing about it, and if I wanted to say anything else I could say it. Yet, at the same time, gentlemen, when you come to think about what a diamond is, there is a good deal in that subject after all, and I only regret that I didn't think about it earlier. A scientist in this city a number of years ago gave a very pertinent illustration. He says: "You go out to one of our neighboring manufactories; you will find on the ground a little soot, a little water, a little clay, and a little sand. You take these elements and submit them to sufficient pressure, and after a while you will have a species of clay, which on being hardened becomes porcelain, and which on being purified becomes an opal; carried a little further you will discover that the lines that refract the lines of light are arranged so that you have a sapphire; and by and by, if you allow this process to go on to the highest degree of purification, you will discover that you have the diamond; and if you allow it to go on still further to its highest development you will discover that you have a crystal of snow. So that out of that rude, unpromising thing that you call mud, you have porcelain, you have an opal, you have a sapphire, and you have a diamond set in a star of snow. Gentlemen, a profession—not a trade, but the work of an artist like that which you represent—should be the most ennobling business of life, when it is attached to the idea that you have to deal with those things which taking themselves from the common things of life at last become purified into those symbols which stand for innocence and nobility. (Applause.) Let us go still further. We are sometimes told to-day that the diamond in its relation to other diamonds, or "Diamond Cut Diamond," appeals to the baser nature of man. I remember on one occasion being in the diamond shops of Amsterdam, and going into one of those famous diamond cutting factories and discovering how it was that they took the diamond and cut it so beautifully. It was by the friction resulting from the imposition of one precious stone upon the base of the other that the angles were made beautiful. In a little brochure that came to me through one of your members I learned that the largest diamond in the world was an uncut diamond, but the diamonds that are considered of greatest value are those the angles of which are so scientifically cut that they will absorb and refract the utmost amount of light; so that a diamond that weighs much less may be far more valuable, because it is able to seize the rays of light and transform them into rays of beauty. So that "Diamond Cut Diamond" is not merely a simple piece of competition in trade; it is a sample of that development, of that education, of that ennobling light which makes things beautiful and adds to the charm and grace of living. (Applause.)

Again, take it in the affairs of politics. It is a good thing for this country that our political parties are equally divided. It would be a very unfortunate thing if every once in a while there were not sharp contests. However we may feel about the result of the last election, it is absolutely true that the question of finance has gone a long way to educate our people to an intelligent understanding of what a dollar means and what it stands for, and to understand that a dollar must mean something if it is to have any value at all. (Great applause.) Then, gentlemen, you come to the great question of our country. Benjamin Franklin was once asked to rise to a toast at a banquet in France. He heard the English Ambassador toast his country "to the sun, whose rays never set upon the dominions of the King." He heard the French Ambassador toast "to the moon, whose mellow rays bless the lands that the sun shines on;" and they looked at Franklin and wondered what he would say, and he got up and said, "I lift the glass to America, the Joshua who commanded the sun and moon to stand still, and they obeyed him." (Great applause.) It was diamond cut diamond. Young men, I remember standing one evening, when our exposition was in its full glory; when all those electric lights seemed as it were to make a flame of glory on the crown of every one of those noble buildings, which testified to the high value of architectural science. It was a dark and stormy night, and the heavens were inky, except where the flash light struck along the horizon. One of those flash lights let its rays fall upon our flag that waved from the Government building; it was the only thing I saw—the flash light on the flag—diamond cut diamond—and I never saw a jewel as beautiful as the stars of our flag, and I never saw a setting as glorious as the stripes of our flag. Diamond cut diamond. Our flag answered to the light, as, please God, it always will. (Great applause.)

Diamond cut diamond. No base thought penetrates the mind when the subject is given its beautiful and true and just consideration. Diamond cut diamond. It means the love and glory of our homes, and in responding to this toast, "Diamond Cut Diamond," I wish for you this coming year in your profession and in your homes a happy new year. (Applause.)

At the conclusion of Dr. Lawrence's address, Mr. Richmond, elocutionist, amused with a recital of "Maka da monk sick, mea too," and in response to encores gave a short poem-parody by Will Visscher on "Curfew Will Not Ring To-night," and a dialect conversation of a tough character.

THE TOASTMASTER: Gentlemen, I think that all of you who have lived in this town since 1865 will agree with me that two of the most important occasions for Chicago and the country at large were those with which the next speaker was identified. First, the great Sanitary Fair, held in Chicago in 1865, when the great heart of the Nation, almost paralyzed by the horrors of the Civil War, regained its regular beat, and the people united in one voice in giving expression to their devotion and affection for the heroes of the Civil War. Another occasion was when the United States was called upon to show to the nations of the world what it could do in exhibiting the fruits of the achievements of the civilization of the 19th century. The man that made both of those great achievements possible, the Sanitary Fair and the World's Fair, is our honored guest to-night, and I now call upon him to address you, the Hon. Thomas B. Bryan, who will speak to the subject "Our City and State." (Applause.)

"*Our City and State.*"

ADDRESS BY HON. THOMAS B. BRYAN.

Mr. Chairman, Mr. Toastmaster, and gentlemen of the Jewelers' Association: I don't know a more persuasive body on the face of the globe than a banqueting committee of the Jewelers' Association. A few days ago they called upon me, and I said "no" just as politely as I knew how. A few days afterward they called and said that Mr. Eckels had failed them, and they called at the club, and with a club, and said that I should fill the chair. That reminded me of Dixon H. Lewis, who weighed about four or five hundred pounds, and he filled a chair, and when he absented himself the little pages of the Congress held their debating society meetings in that chair, and scarcely filled it. And I remembered also when on one occasion a chaplain in the army, at Newport, Kentucky, asked me to accompany him to the barracks, where there was to be a review, and to my embarrassment General Winfield Scott appeared. Both of those men were about six feet four in height and large in proportion, and as we passed down the street I craned my little neck and felt that I were a Liliputian indeed in the presence of a Colossus. So that when Eckels, the young Colossus of finance, missed his place at your banquet, and they asked me to fill his place, I never felt more like a Liliputian. I am here, however, because upon one other occasion I was privileged to address you. The fact is that when I declined to speak, on the ground that I had no time and was just past the 69th year, and approaching three score and ten, and that finance and trade were subjects that were not exactly in my line, there was a distinguished member of your association, who sits to my right, and with that frankness and pertinence which always distinguished him, he simply said: "Mr. Bryan knows very little about finance, and still less about trade," and I felt the pertinence of it. So I am now going to speak somewhat as a running commentary upon what has been said before. When reference was made to the exposition by the gentleman who preceded me I recalled the fact that one of the greatest pillars of finance to sustain that magnificent enterprise was no less a personage than Otto Young. (Applause.) I remember very well how we leaned against him and with what confidence, and how that confidence was not betrayed. Up to the last moment he displayed the utmost skill and the most signal ability. Now, gentlemen, although the arrangement was that I was to talk in a conversational way, that I was not to be expected to make a speech, and that agreement was a compact made by the gentleman at my left, yesterday I was told that I had been given a formal toast, to embrace the city and State of Illinois, and he remarked to me that it was "broad enough for me to flounder around in." And I said: "It is just about broad enough to be assigned to a man of poverty of ideas or one who was expected to spread himself." There was once a boy who set a hen on five or six door knobs, a brick-bat, and a number of other things, and his mother said to him: "How do you expect her to hatch anything from them?" "I didn't expect it, but I just wanted to see how the durned old thing would spread herself." (Laughter.) And just so, I am satisfied that this ingenious committee put under this old setting hen just such a foundation, to see how the durned old thing would spread himself. (Laughter.) I am not to be caught in that trap; I am going to follow out the original compact, and I think it is a characteristic of the jewelers individually to live up to their bargains.

Now, the first thought is that of hay. I was sitting here next to my friend of the committee and under the leadership of the distinguished doctor, and, by the way, what biblical students we have had here to-night! Here is Archbishop Collins, who gave us the entire genealogical history of Tubal-Cain; here is the Right Rev. Dr. Lawrence, who tells us all sorts of stories, with a little blasphemy thrown in, and, if I am a layman, I may be permitted also to tell a few stories from the Bible. Let me see if I can remember one right now. Yes, Grady said there was an old teacher in the north, who also preached on Sundays. Saturdays he always announced to the boys the passage he was going to read the next morning. So on one occasion, the boys, knowing the place, pasted two leaves of the Bible together, and when the preacher read the passage it went like this: "And Noah was a hundred and twenty years old and took unto himself a wife, and she was——" (then he turned the page) "forty cubits wide——" (and he turned back again) "forty cubits wide and a hundred and forty cubits long." (Great laughter.) "Why, bless me, boys, I thought I knew every passage in the Bible, but that only confirms me that we are fearfully and wonderfully made." (Laughter.)

Now, to get to the hay. The doctor turned all his glasses down, and he inquired of me very carefully if I pursued the same course, especially with tobacco, and it reminded me of a certain bishop who refused champagne, and finally the cigars were passed around and he refused them, and the same with the liquors. Finally he was asked, "Is it possible that you don't take anything of the kind?" and the bishop said no, he was enjoying himself. "Do you eat hay?" "Eat hay! why do you propound such a question to me?" "Answer me categorically, do you eat hay, yes or no?" "No, of course I don't eat hay. Why do you ask?" "Well, if you take nothing that man likes and nothing that the beast likes, you are fit company for neither man nor beast." (Laughter.)

When this question of addressing the Jewelers' Association was first presented I began to puzzle my brain as to what I should say to you. I remembered the magnificent display in the British Museum; I remembered that grand display in Dresden, and I thought that I could introduce possibly some reference to the wonderful mechanical skill in the olden times, the Babylonian and Egyptian times, just as Judge Collins referred to the individual ingenuity of skill of those ancient craftsmen. But I have been so fully and ably preceded in that matter that I pass that commentary.

Now, these gentlemen of the Bible, the clergy, I have been a good deal among them, priests and bishops, and I never found a jollier set than they are—perfectly decorous, nothing wrong, but brimful of wit, geniality.

Now, one word about Chicago. (Laughter.) To get back to the toast. (Laughter.) Let me give you in a few words my observations abroad in respect of our city and State. The ignorance of Europe as to Chicago and Illinois was to me something absolutely amazing. It is not so now, but no longer ago than 1890 and 1891 it startled

us beyond all credence to find that intelligent people in France, in Italy and Spain absolutely knew nothing whatever of the dignity and the character, prospective and present, of this glorious city. A great many intelligent men there actually asked where Chicago was; they didn't know the State it was in; they all had a glimmering idea of New York. I must say that even His Eminence, Pope Leo, who knew of Chicago, didn't know anything about its size. He asked us whether the exposition at Madrid would not completely overshadow that at Chicago, when I told him that that wouldn't be a drop in the bucket—speaking in French, for you know that is French. (Laughter.) When I told him that our exposition would overshadow that at Paris, he actually leaned back and laughed. When I said it would cost ten millions, he said: "You mean francs?" "No," I said, "it will be ten million dollars to Chicago alone, and, including the contributions from forty-four States and from all the countries of the globe, the aggregate expense incident to it will probably be fifty million dollars." He looked perfectly amazed, and but for the earnestness of the declaration he would not have believed it. The remarks and inquiries he made indicated supreme intelligence. I don't know a brighter one. Bismarck was once asked, "Which is the greatest head in Europe, of course, excepting Prince Bismarck?" He said: "Not excepting Prince Bismarck, the greatest brain in Europe is Leo's." (Applause.) Referring to stature, he said: "We don't measure men in this country by inches." He said: "How many children have you, sir?" I said: "Two, each sex represented. Might I venture to ask your Holiness with how many you are blessed?" (Laughter.) And I thought the gentlemen of the company would sink through the floor. "Of course I mean spiritual children, because I know millions in our country who call you Holy Father, a designation which would not be true were they not your children." And he bowed and smiled, and then fell back and laughed and then said: "Millions everywhere." There was always instant response, bright repartee, clearness of expression. Then it wound up by his saying—what was never done before in history—that he would send us exhibits from the Vatican, and he did. (Applause.)

Now, gentlemen, one word and I am done. This, I understand, is your 21st anniversary; you have attained your majority to-night, and I think you have acquitted yourselves in such a manner that the banquet is a splendid indication that you have graduated gloriously. I do not know when I have enjoyed a banquet more. I appreciate very highly the opportunity to say that I hope we shall all enjoy future banquets, and I assure you that there is no profession of a higher character among the arts than that of the Jewelers' Association. Being with the beautiful all the time ought to elevate and ennoble, and thus produce harmony of thought and harmony of soul. (Applause.)

THE TOASTMASTER: Gentlemen, in arranging to act as the substitute for the chairman to-night, I endeavored to prepare myself in two lines; one of them was in theology, in order to make my distinguished friend, Judge Collins, feel at home, but I find that he has so far surpassed me. The other line was stories, but our next topic is no laughing matter—"Civic Conscience." There is nothing perhaps that the people of Chicago feel more acutely than a civic conscience. There is nothing, perhaps, that the people at large represent so little as a civic conscience. There is no one in the community, however, who so embodies the highest ideal of a civic conscience in that which he says and in the manner in which he acts as the next speaker, Prof. Emil G. Hirsch, who will address you on the subject of "Civic Conscience." (Applause.)

"*Civic Conscience*"

ADDRESS BY PROF EMIL G. HIRSCH.

Mr. Toastmaster, friends of the Jewelers' Association: That men who deal always with sparkling things should expect sparkling wit stands to reason, but we of the old dispensation must yield the palm as story tellers to our colleagues of the new dispensation. If Judge Collins and Dr. Lawrence remember with so much pleasure former occasions, and came hither to-night with vivid anticipations of still greater pleasure, because they were your guests once before, what shall I say? I believe I have been with you twelve times, and if I had been able to accept your kind invitations it would have been fourteen times. Certainly I have every reason to congratulate myself on your indulgence. But this circumstance places upon me an additional burden: What can I say that you have not heard before? I am in the position to-night of a corpse that was found in the street. A policeman took it to the morgue, and the next morning a man called and looked it over and declared that that corpse was the body of his mother-in-law, and he ordered an undertaker to be sent for, and gave him an order to prepare a most expensive funeral—for mothers-in-law don't die every day! So the undertaker took the dead mother-in-law to his establishment, provided a beautiful casket and dressed out the corpse in the finest silk. But somehow, he neglected one thing; he thought the mother-in-law was dead and would keep her tongue at last, so he didn't tie up her chin. When the time for the funeral came, the family were assembled, and one of the inquisitive daughters looked into the mouth of the corpse and shrieked, "That is not my mother; the teeth



PROF. HIRSCH:—"What we need today is the awakening of civic conscience."

here are filled with gold, and mother had no gold in her teeth." And thereupon they departed, and thereupon the undertaker walked up to the corpse and said, "If you had only held your mouth this last time you would have had a decent funeral." (Laughter.) If I could hold my mouth to-night I would at least have a decent funeral. (Laughter.) We clergymen are not always correct in estimating the effect of our speeches; we may mistake circumstances; we misjudge, jump at conclusions very frequently. There was once a country parson who was invited to a city parish to fill a vacant pulpit. He addressed the congregation in his best style, when he noticed a woman that wore widow's weeds was seemingly intently interested in what he had to say, and was deeply affected by his words. She even shed tears. After the service he asked the sexton to introduce him to this widow, who was apparently so touched by his eloquence. That was done, and he said to her, "Sister, apparently you are in trouble; it seems to me that my words have had some effect upon you; is there anything that I can do for you?" She said, "Yes, it did affect me. I once had a cow; her name was Bess; I loved that cow. We lived in the country, and behind our cottage extended a swamp, and one morning as I went out and looked for Bess, she was nowhere to be found, and all at once I heard from the distance a woful bellow, and I turned around and looked, and there in the swamp was Bess, just ready to sink, and she gave a last bellow, so sad and so touching, and, do you know, parson, your voice reminded me so of Bess's last call that it made me cry." (Laughter.) In this way we ministers frequently mistake our audience, and our audience mistakes us as frequently. Somebody has said the best way to reach a man's heart is by way of his stomach. The best way to reach the head of men of our time is certainly by way of the digestive apparatus. After a dinner we are all ready to discuss the deepest problems of science, sociology: Some scientist—I have read it somewhere, at any rate—said that repentance and remorse are merely the influence of a torpid liver; and, therefore, after a banquet like this, when to-morrow we shall be full of repentance and remorse, and when our livers will probably be somewhat torpid, it is natural to speak about conscience, and also that impalpable conscience that we call a civic conscience. It is a proud thing to be a citizen under that flag where sparkle the morning stars, a symbol of light and peace and truth and justice. It is a privilege, the like of which the world can confer on no other human being, to be a citizen of this western pride of freedom, these United States, that link the boisterous Atlantic to the quieter Pacific, and teach the world the lesson that where freedom wields the sceptre, the bayonet has no place and the bullet has lost its usefulness. (Applause.) You can imagine what these impressions, the Diamond Cut Diamond of the flash light playing with our flag made upon the Demosthenes of our populous West Side. I saw a similar sight last Summer, when the Queen who rules over that Dominion on which the sun never sets celebrated the completion of the sixtieth year of her beneficent rule; the whole world assembling to do honor to a monarch who had redeemed in this 19th century the principle of constitutional monarchy, and who had also shown the divinity incarnated in the true woman, the exemplar of her sex and a protest against all that is foul and base in our human kind. (Applause.) The navies of the world for once rivaled with each other, not otherwise than in the desire to outdo one the other in joy and happiness at the Queen's long rule. Our own navy was worthily presented there, but while all the other ships were festooned and blazed forth with light, our own were still swathed in darkness, when, all of a sudden, from the masthead burst out in a flood of light our flag, in electric stars and electric bars; and on that wide river there was no sight so grand; even the constellations in heaven paled for a moment at this tribute of America to that grand, noble woman, the English Queen. (Applause.) With one accord, as though unbidden, spontaneously, all the bands on all the ships burst forth with the clarion notes, "The Star-Spangled Banner, long may it wave." (Great applause.) All of us who were privileged to call ourselves the children of America felt for the moment that it was indeed a mighty honor to be an uncrowned monarch, a member of a nation that has no king or queen on the throne, but of which every citizen wears the royal diadem. (Applause.)

Those of us who are proud of our country, had we not better turn our attention to some things that are in the eyes of the world? What we need to-day is the awakening of a civic conscience. (Applause.) What is a civic conscience? It is the knowledge that for the administration of public affairs each one of us is responsible in the eyes of the world. National affairs are administered with a firm hand. Never has there been an occupant of the White House who has not, from Washington down to him who now is the chief magistrate of our nation, reflected additional honor on the escutcheon of the United States. (Great applause.) Once in a while the politician will intrude and party timidity will depart for the moment. Perhaps at this very hour it would not be essential that you men of affairs, you who feel the pressure of financial mal-adjustment, should call out to the politicians to forget politics and replace it by substituting broad statesmanship. You no doubt recognize the necessity of no longer making the Government of the United States a helpless victim of financial circumstances power less under our present legislation to correct or to turn into an advantage. But, while we may be proud of our national government, what shall be said of the administration of our States and of our cities? It is certainly foreign to my intention to lay a heavy hand on the religious convictions of any one of you. Religion is holy to me, and where religious convictions burst forth, there flames for me the burning bush, from which I hear the command. "Stranger, approach not, except thou veilest thy countenance, take off thy shoes, for the ground on which thou standest is holy." And still I am reminded of a story, certainly unture, which is told of that church over which that genial spirit presides, the monarch whose praises have been sung to-night. A gentleman made a pilgrimage to Rome, and when he came home it went abroad that he was about to join the Catholic Church. When expostulated with he said, "It is true, I have been to Rome. I am convinced that a system that can stand, notwithstanding the defects which I have denounced, must be grand, noble and well founded." The same may be applied to our country. If our country can endure with this mal-administration of States and cities, it must be endowed with vitality come from God (Applause.) We must work for a remedy. Our home affairs ought to be dearer to us, because they are nearer than the affairs even of the nation. We are all patriots—some of us partiots for revenue, some Fourth of July patriots. There are patriots in Presidential elections; they shoulder the torch and march the muddy streets of Chicago—

an exercise which might bring home to them the necessity for better home government. That kind of patriotism is perhaps of all patriotism the most futile. It is said that a woman of whom least is said and who speaks least of herself is the most virtuous woman. That patriotism is the truest which is the least explosive and least emphatic in its woful utterances. That patriotism we must have once more.

Here is our city. What is a city? Why, a corporation in which you and I are stockholders. If you were to conduct your business for one year on the slip-shod plan on which the business of that great corporation is conducted, you would be bankrupt beyond the possibility of ever getting on your feet again; and you business men are perfectly contented to leave the administration of Chicago, one of the virgins, the Brunhilde of modern times, in the hands of despoilers (applause) because your business will not allow you to take a hand in politics. We have the government that we deserve. We cry out against our politicians; we cry out against our aldermen, but where is he who will take the time to sit at our aldermanic board and devote himself to public affairs? Go to Berlin, to Paris, to London, the name of City Father is not a by-word. Our civic conscience does not speak loudly enough to us. Our reform movements always carry, because we are enthusiastic. We get a fit of fever about once in six years, and we clean up the Augean stable. We have reform and then the weary round of corruption begins once more. This is the symptom of the sluggishness of our civic conscience. Our reformers are not our cool, calm, deliberate persons; we have a conglomeration of long-haired men and short-haired women, each one riding a hobby, one wanting the saloons shut up and another wanting gambling stopped, and the third wants this and the fourth wants that, each one intent upon one single evil. When we go to the ballot again to entrust the affairs of our city—most of you deem it a waste of time to enter that little booth, which should be to the American citizen what the holy of holies was to the High Priest. (Applause.) Is it not time that our civic conscience should be fortified and strengthened? Let us stand shoulder to shoulder in this fight. The city of Chicago cannot decide whether a fifty cent dollar or a two hundred cent dollar shall be the currency of the realm. The city of Chicago cannot influence Congress; its position has absolutely nothing to do with the fortification of our seacoast or the maintaining of an impost duty; but what we have to do is to see that when we go home from a jewelers' banquet, no matter what condition we may be in, we won't be interviewed by hold-up men. (Applause.) Whose duty is it to see that the real estate of Chicago be not misplaced in the street, but swept to some place where it is of use to the citizen? What he is to see to is that all the streets shall not be taken by greedy corporations without adequate compensation. What he has to do is to see to it that every policeman be a policeman, and not one with a political pull, and that even a born American can get onto the force without having to show credentials of having come from Europe! (Applause.) Who has to see to it that civil service and civic reform be not merely a farce but a stern reality. What he has to see to is that every dollar of taxation be honestly spent, and the County Commissioners see that taxes be properly levied and justly placed upon property. What have all these things to do with gold or silver, or with tariff or revenue or protection? Absolutely nothing. We need the civic conscience to speak to us in times when elections are not yet near. We ought to organize in our ward clubs for the discussion of national and State affairs, and all of us are included in that. Civic conscience is a child of slow development. We have no traditions in Chicago. Look at our population; one comes from France, another from Germany, another from Sweden, another from England—the whole world is seen on our streets and in our homes, each one with his own traditions and each one restless for success, and out of such a heterogenous mass we shall evolve a homogeneous mass of citizens who love Chicago. My own interest is secondary when the larger interests of State and city are at stake. Let us be up and doing. Let the Jewelers' Association especially go forth with a new civic conscience. Then Chicago will become a jewel in the constellation of gems among the municipalities of our country, and our State will then become indeed worthy to have been the home of Lincoln, of Douglas, to have sent out Logan and to have given to the nations from one little city the man who sheathed the sword at Appomattox (applause), and then said, "We are a united people of brothers under one flag, a united symbol of liberty and justice, of freedom and of peace in the world." (Great applause.)

THE TOASTMASTER: Gentlemen, we have one more speaker, Mr. George P. Merrick. (Applause.) The first article of jewelry that I ever had the pleasure of buying was a white cross with an enameled face, bearing upon it Greek letters. A very few years before I bought that cross the next speaker of the evening attended the same college, and belonged to the same fraternity, and wore the same pin. I lost that cross, and he has ever since honorably worn it. You may imagine the pleasure with which I introduce to you the next speaker, who will address you on the question of woman.

Among the things Mr. Merrick said: Every man is interested in every woman, differing only in degree. The grand old Architect of the Universe certainly knew exactly what he was about when he performed that first surgical miracle by opening the side of Adam and extracting a rib, and, after healing the wound, created our Mother Eve. Ye who believe not in the Bible version learn from Darwin's Descent of Man that woman of the savage tribes differs from man in a greater tenderness and lesser selfishness. The lack of selfishness and the superabundance of tenderness are what makes woman charming. Poets from time immemorial have sung her praises, and their harmony drowns the cynics' discord. The stony-hearted misogynist may rail in vain at the inconstancy of woman. He may repeat instances of man by woman's frailty ruined. He may recite the story of Adam's fall, sing the song of Troy when Paris was by Helen wrecked, warn us of Antony, who for Cleopatra's smiles gave up an empire, tell us how Napoleon, in his rare hours of ease, succumbed to woman's charms; but age will grow on age, until time will be impossible to reckon when man will cease to pay his homage to the altogether loveliest thing yet created.

Every man born of woman sanctions the sentiment that a mother is the holiest thing alive. Every man to a woman wedded finds in her his best, his truest, his noblest friend. Every father of a daughter finds her the sweetest, dearest, fairest in creation. No man is a complete being until he has tasted the sweets of conjugal affection. No father knows the depths of parental love until he feels his baby daughter's arms clustering round his neck.

It is the proudest claim of American citizenship that in this magnificent nation the liberation of woman, the advancement of woman, the education of woman, the legal equality of woman—is found in this new republic as in no other form of government upon the earth.

We hear much, in soberness and in jest, about the "new woman." The professional funny man delights to ridicule her ambition to remove the shackles of ancient convention; and by clumsy wit, to single out instances where, like all fallible beings, the new woman may have gone to regretted extremes. I will not go so far as to assert that there is no truth in all of this; but I do believe that, after all is said, a woman's native modesty and innate sense of propriety will always protect her from a just conviction of universal error, even in this regard.

Time will not permit so great a subject to be exhaustively or even elaborately discussed. It is enough to say that to me the highest form of gentlemanliness is respect, consideration, love and devotion to woman as a type, be she old or young, rich or poor, entrancingly beautiful or merely plain. Whatever may be her condition in any of these respects, she is still a woman—the weaker vessel—the gentler sex—a proper and fit subject for man's protection, regard, devotion.

More than a hundred years ago a poet summed up in one choice sonnet what no one since can better say:

"O, woman, lovely woman!
Angels are painted fair to look like you.
There is in you all that we believe of heaven;
Amazing brightness, purity and truth;
Eternal joy and everlasting love."

(Applause.)

THE TOASTMASTER:: Gentlemen, the Jewelers' Association having passed through adolescence, has now attained maturity and goes forth into the world as a man. This meeting is now adjourned.

THE OFFICERS AND COMMITTEES OF THE CHICAGO JEWELERS' ASSOCIATION.

F. A. Hardy, president; Benj. Allen, vice-president; James A. Todd, secretary and treasurer.

Finance Committee: William G. Prall, J. P. Byrne, Max Ellbogen.

Membership Committee: Lem W. Flershem, Thomas Y. Midlen, C. J. Dodgshun.

Banquet Committee: Lew W. Flershem, chairman; H. F. Hahn, M. N. Burchard, W. H. Gleason, J. F. Talbot, F. A. Hardy, ex-officio.

Reception Committee: W. H. Vogell, chairman; A. L. Sercomb, George A. Jewett, J. K. Caldwell, Charles Lester, W. B. Drackett, I. L. Lake, Robert Morris, Julius Schnering.

The present membership of the Chicago Jewelers' Association is the largest it has ever been, and comprises these representative firms:

Allen, Benj., & Co.
Allen, Chas. A.
Barger, M. F., & Co.
Barbour Silver Co.
Becken, A. C.
Courvoisier-Wilcox Mfg. Co.
Dennison Mfg. Co.
Edwards & Sloane Jewelry Co.
Elgin Nat. Watch Co.
Fahys, Jos., & Co.
Geneva Optical Co.
Gilbert, Wm. L., Clock Co.
Gorham Mfg. Co.
Hahn, H. F., & Co.
Happel, F. C., & Co.
Hardy, F. A., & Co.
Illinois Watch Case Co.
Juergens & Andersen Co.
Keystone Watch Case Co.
Knights, C. H., & Co.
Lapp & Flershem.
Lyon & Healy.
Marquardt, G. W., & Sons.
Meriden Britannia Co.
Morse, F. E., Co.
New Haven Clock Co.
Noble, F. H., & Co.
Norris, B. F., Alister & Co.
Purdy, J. H., & Co.
Robbins & Appleton.
Rockford Silver Plate Co.
Rogers & Hamilton Co.
Schrader, Theo., & Co.
Seth Thomas Clock Co.
Simpson, Hall, Miller & Co.
Smith, Alfred H., & Co.
Stein & Ellbogen Co.
Towle Mfg. Co.
Wadsworth Watch Case Co.
Wallace, R., & Sons Mfg. Co.
Wallis, O. W., & Co.
Waterbury Clock Co.
Waterbury Watch Co.
Webster, G. A.
Young, Otto, & Co.

Banquet Echoes.

That house party of the Gorham Mfg. Co. was a whopper; 14—count them—14.

Lem Flershem is a whole eight-horse team and band wagon when it comes to engineering the details of a banquet. He was chairman of the Banquet Committee and worked indefatigably for the evening's success.

M. N. Burchard has had something to do at previous banquets—a few. As a wheel horse and secretary of the Banquet Committee he did some quiet work that added not a little to the enjoyment of the 21st annual.

It was appropriate that J. F. Talbot should have been the whole Printing Committee. He is vice-president of the Dennison Mfg. Co., and it was right in his line. There was no need of an assistant committeeman.

Mr. —— (we don't like to mention names in this instance), stepped into his carriage after the banquet. After numerous stops the horse continued south of the street Mr. —— lives in. He seized the lines and started to expostulate with the driver, when he found he was alone! The situation gradually dawned on him. He had appropriated a milkman's wagon and the horse was making its regular rounds.

Mr. Gleason, when appointed on the Music Committee, remarked that he didn't know much about music, but would do what he could. The result showed that when it came to rounding-up an orchestra he's all there.

Lloyd Milnor and Edward Forman, of Spalding & Co.; C. D. Peacock and C. D. Peacock, Jr., representing the house of C. D. Peacock; Harry Hyman, Edward Hyman and Morris Berg, of Hyman, Berg & Co.; Colonel Keeler and C. E. Graves, J. B. Chambers & Co.; A. W. Adcock, of Shourds, Adcock & Teufel; E. H. Goodrich; Fred Zeitz; George Marshall; George E. Feagans, of Joliet, and W. H. Beck, of Sioux City, Iowa, made a goodly representation of retail houses of high standing.

Prof. Emil G. Hirsch, an eminent scholar, was again with the jewelers. He is a man of rare qualities of mind, an earnest thinker and forceful speaker. His remarks were thoroughly and patriotically American and were listened to with close interest.

Thomas H. Eckels, Comptroller of the Currency under Presidents Cleveland and McKinley, was to have spoken at the banquet on the subject of "Finance and Trade," but at the last moment was obliged to go to Philadelphia in connection with

the failure of the Chestnut Street National Bank there. Mr. Eckels' resignation took effect Dec. 31, and on Jan. 1 he assumed the presidency of the Commercial National Bank, one of the largest financial institutions of this city.

"Zhicawgo pretty fasht town," said a banqueter as he emerged from the clubhouse. "A muzhical town, with shteam pianos goin' all night." There was a fire on the river front and the various tugs in the harbor were shrilly notifying the fire department.

Grove Sackett sat still and quietly enjoyed the seriousness of those who had to speak their pieces. Mr. Sackett is an ex-president and knows how it is himself.

Cleeks and brassies and golf stockings were laid aside by S. C. Payson for a trip east; so amid the "bunkers" of wine there were no "hazards" in it for him.

Mr. Miller, of the Seth Thomas Clock Co., was no stranger this time. A year ago he had just stepped into the western salesroom. Last night he shook hands all around and showed he had become thoroughly acclimatized.

Lester, the Waterbury watch man, represented that company for the first time at a banquet here. It was easy to see that he was satisfied with his year's work. That little cloud that occasionally brushed his face was only a thought of how much more he could have sold if he could only have got the goods.

The Elgin National Watch Co. house party of 10, headed by General Manager Cutter, was a wide-awake crowd. They had the regulator turned to F as far as the indicator would go.

In the dim distant past it is remembered that a supersensitive toastmaster checked the innocent hilarity of a social group. John H. Hamline, the toastmaster of last evening, took a keen enjoyment in the gayeties of others. There's nothing narrow gauge about John H.

Cox, Dripps and Benj. Allen, Jr., were the life of the table where the Benj. Allen & Co. party dined. You can't lose them when there's a banquet on.

Congratulations, Manager Thompson. The decorative color scheme, the service of attendants, and, above and before all, the deft skill of the chefs, were sans reproche, and will be remembered with pleasure.

A steel plaque for use as an ash tray was the unique souvenir of the event, given out when the feast was half over. It is oval in shape, about 4x5 inches, and an inch deep. In high relief at the bottom of the tray is the figure of an old man, the head and shoulders taking up the larger portion of the plaque. The face, turned to the left, is a brick-red, hair scant and silvered and coat a russet brown in old-German style; eyes black and white and lips red. He is smoking a red clay bowled German pipe, with black stem, the blue smoke curling up from the bowl. The background is the peculiar black of a natural finish, setting off the strong face finely, and the edge of the plaque is of gilded beadwork.

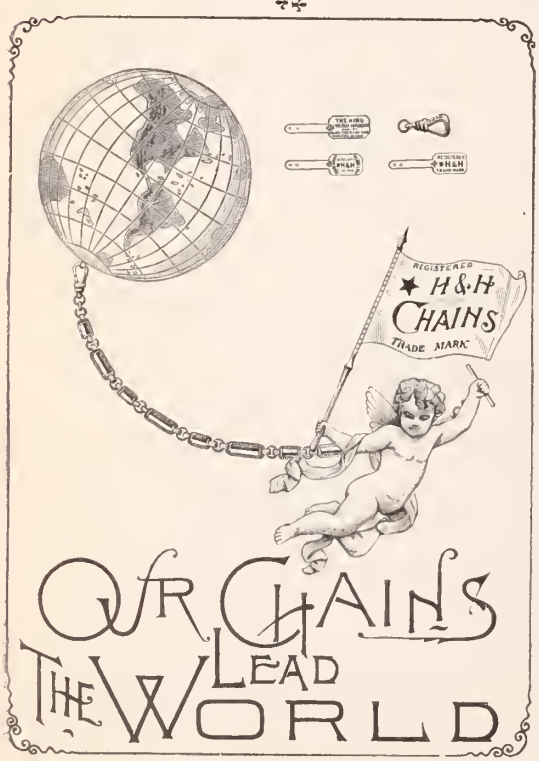
"Manager" Lewis' Neat Scheme to Make Money.

TROY, N. Y., Dec. 30.—The members of Post E. S. Young, G. A. R., as well as jeweler Earl W. Beyer, Amsterdam, are anxious to know the whereabouts of C. M. Lewis. Lewis went to Amsterdam two weeks ago and interested the post in a military play to be presented next month for the benefit of the relief fund of the post. Lewis suddenly left town Tuesday afternoon. He took with him, it is alleged, two gold watches and a ring, which he secured of Mr. Beyer. He said that he was authorized to make all contracts and desired the watches and ring to give as prizes to the amateurs who made the best appearance in the production. Lewis is 40 years old and claimed his home was in North Dakota. Lewis disposed of a number of tickets for the play among the merchants. The matter has been reported to the police.

A Swindling Jeweler's Short Career.

ALLENTOWN, Pa., Dec. 29.—Monday afternoon the police authorities of this city learned of the arrest in Toronto, Can., of William Gross, who, on Friday evening, fled from this city after swindling local merchants out of about $800. He came to this city several months ago and opened a small jewelry store. Soon after he brought his wife and child here and secured board in a private family. He soon got in his work, first borrowing $75 from a man whose business place was in the same building. Friday afternoon Gross visited a number of jewelry stores, and on the representation that he had a customer for a diamond he borrowed diamonds from dealers, valued in the aggregate at upwards of $500, saying they would be returned in an hour. In the rush of the holiday trade the dealers did not give the case their full attention.

Before making the rounds of the jewelry stores Gross packed his stock in a trunk and sent it to the Lehigh Valley station, where his wife and child had gone, and where they were joined by Gross. He bought tickets for Suspension Bridge. Saturday morning the police were notified of the swindle, and warrants were sworn out for Gross' arrest, which was made this morning in Toronto, where he is held to await extradition. Gross is 29 years of age and inclined to be flashy. His father resides in Toronto.



A Happy and Prosperous.....

NEW YEAR

IS THE WISH OF

HAMILTON & HAMILTON, Jr.,

MAKERS OF THE

★ H. & H. Chains

AND

Silver Novelties,

PROVIDENCE, R. I.

"Busiest Jewelry Plant in 45 States."

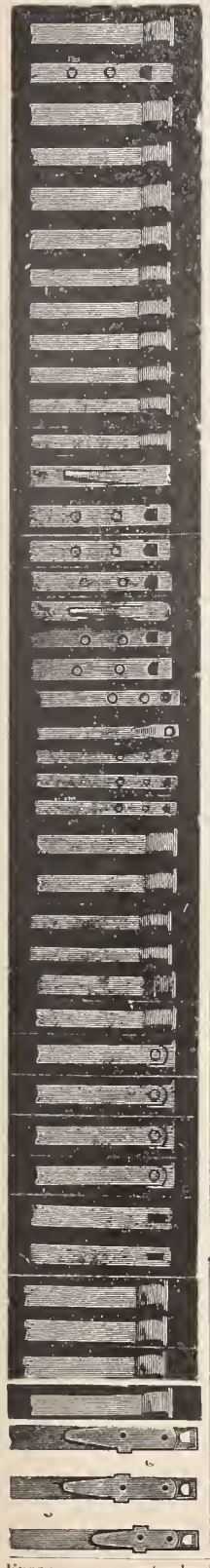
GLICKAUF & NEWHOUSE,

THE ONLY GENUINE MATERIAL HOUSE.

92 to 96 STATE STREET, CHICAGO, ILL.

The celebrated and well known as the "best"
G. & N. GRAVIER MAIN SPRINGS.

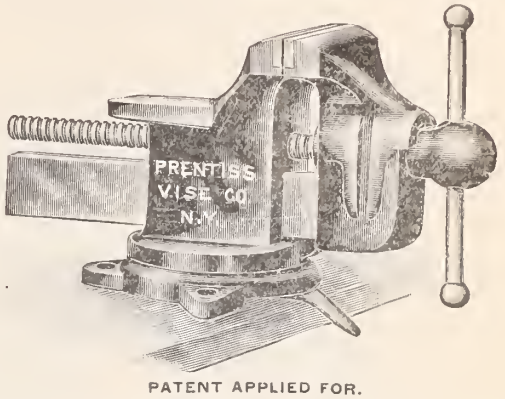
Price per doz., $1 25; per gross, including one of our hardwood Cabinets, $15.00.



Width.	Strength.	Style.	
20	1	1	Waltham, Old Model, New Style, 18 Size.
20	1	2	Waltham, Old Model, Old Style, 18 Size.
21	1	3	Waltham, A. T. & Co.
16	1	4	Waltham, Crescent Street.
21	1	5	Waltham, New Model, Hunting, 18 Size.
16	0	6	Waltham, New Model, Open Face, 18 Size.
14	1	7	Waltham, 16 Size.
16	1	8	Waltham, Bond Street.
14	0	9	Waltham, 14 Size.
14	3	10	Waltham, 10 Size.
9	1	11	Waltham, 8 and 6 Size.
9	3	12	Waltham, 1 Size.
20	0	13	Elgin, New Style, 18 Size.
20	1	14	Elgin, Old Style, 18 Size, Class 1.
20	0	15	Elgin, Old Style, 18 Size, Class 3.
20	00	16	Elgin, Old Style, 18 Size, Class 5.
18	2	17	Elgin, New Style, 16 Size.
18	3	18	Elgin, Old Style, 16 Size, Class 1.
18	2	19	Elgin, Old Style, 16 Size, Class 3.
14	5	20	Elgin, Old Style, 10 Size
9	5	21	Elgin, New Style, 8 and 6 Size.
9	6	22	Elgin, Old Style, 8 and 6 Size, Class 1.
9	4	23	Elgin, Old Style, 8 and 6 Size, Class 3.
		24	Elgin, Old Style, 0 Size.
20	1	25	Illinois, 18 Size.
		26	Illinois, 8 Size.
		27	Illinois, 6 Size.
	9	28	Illinois, 4 Size.
20	1	29	Rockford, 18 Size.
		30	Rockford, 6 Size.
20	1	31	Hampden, 18 Size.
		32	Hampden, 6 Size.
20	1	33	Columbus, 18 Size.
		34	Columbus, 6 Size.
		35	Howard, 18 Size.
		36	Howard, 6 Size.
		37	Aurora, 18 Size.
		38	Seth Thomas, 18 Size.
		39	Cheshire, 18 Size.
		40	New York Standard, 18 Size.
		41	Elgin, Double Braced, 18 Size.
		42	Elgin, Double Braced, 16 Size.
		43	Elgin, Double Braced, 6 Size.

Every one guaranteed. Fifteen years of unprecedented success has demonstrated that the G. & N. Gravier Main Spring is superior to any main spring in the market.

PRENTISS' NEW SWIVEL VISES.



PATENT APPLIED FOR.

Most Convenient Cheap Vises Ever Offered.

HANDIEST SWIVEL BOTTOM ON ANY VISE—ALL ON TOP OF WORK-BENCH.

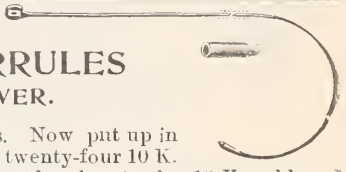
Wrought Steel Sliding Bars, Screws, Levers and Jaws. Handsomely Polished Anvil. Finished Equal to any Vise.

PRICE LIST.

No. 60. Jaws 2 in. wide. Opens 2 in. Weight 5 lbs. Price, $1.75.

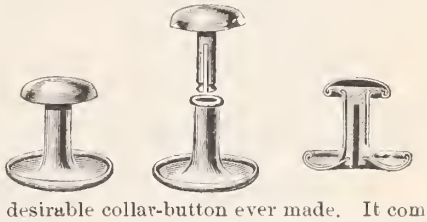
SCHIRMER'S FERRULES

IN GOLD AND SILVER.



For mending riding temples. Now put up in two kinds of packages—one has twenty-four 10 K. gold Ferrules, price, $1.00, the other has twelve 10 K. gold and twelve silver, price 75 cents. Sizes to fit any riding temple. Gold Filled Ferrules at 50 cents a package.

THE "CHICAGO" COLLAR-BUTTON.



The most desirable collar-button ever made. It combines simplicity, durability and compactness. The cut gives a thorough understanding of action. Made of best gold plate. Per Doz., **$1.25.**

FINEST GOLD SOLDER ON EARTH.

No comparison should be made of this Solder with others, its composition being entirely different from any other Solder manufactured. It is made of strictly pure 14 K. gold, flows more easily than any other Solder made, and can be used **on all grades** of gold. There are a great many Solders on the market which are called 14 K. that are sold much lower than ours, but are worthl ss. We guarantee this Solder to be **plump 14 K.** It is used in the same manner as other Solder, but will flow faster than a much lower quality of other makes.

Price per box. - $1.50
10 K. same as above, 1.00

GLICKAUF & NEWHOUSE,

CHICAGO, ILL.

IF YOU WANT A LATHE GET OUR PRICE BEFORE BUYING ELSEWHERE.

Trying to Find Goods of Henry A. Casperfeld.

In addition to the executions received by the Sheriff against Henry A. Casperfeld, 144 Bowery, New York, that were mentioned in the last issue of THE CIRCULAR, and those on the judgments in favor of Keller & Untermeyer Mfg. Co. and Carrie Rich, the Sheriff also received attachments for $3,182 in favor of the Third National Bank, and for $2,586 in favor of John R. Keim. The attachments were obtained on the ground that Casperfeld was keeping concealed to avoid summons or had left the State.

The Sheriff levied on the safe and fixtures of Casperfeld's store and a very small amount of stock. Nathaniel H. Lewis and Samuel Casperfeld filed claims to the articles levied upon, the former under a bill of sale and the latter under the chattel mortgage mentioned last week. The title to the articles levied upon has been set down for trial by a Sheriff's jury to-day. Deputy Sheriff Mulvaney having been made Under Sheriff, no longer has charge of the case, but the deputy succeeding him determined to open Casperfeld's safe and work on it commenced Monday afternoon.

The value of the goods which were found in the safe, the Under Sheriff stated yesterday, was less than $500. He said that Casperfeld had protected some of his largest creditors by transferring to them stock in settlement of their claims.

Condition of the Affairs of Wilson Bros.

BOSTON Mass., Jan. 3.—Assignee Pratt, when asked whether there were any new developments in the case of Wilson Bros., stated Saturday that stocktaking would begin on Monday, and after that had been completed something in the way of information for the creditors might be ready. He added that holiday trade, while not up to that of the previous December, had been as good as the assignees anticipated under the circumstances.

One of the creditors informed THE CIRCULAR correspondent that he had heard it intimated that another proposition, this time with a complete guarantee, was about to be submitted to the creditors by John Wilson of the firm.

Developments in the Failure of Kent & Stanley Co., Ltd.

PROVIDENCE, R. I., Jan. 1.—A decree was entered in the Appellate Division of the Supreme Court yesterday in the case of the Rhode Island National Bank, this city, against the Kent & Stanley Co., Ltd., providing that the receivers, E. C. Huxley and Benjamin Childs, be authorized to pay out $445 to help, in accordance with their representations; and that Barstow & Williams and the Howard Sterling Co., as tenants of the Greene building, Fountain St., be instructed to pay to lessors of that building rents from now on till further order of the court. The Kent & Stanley Co. held the lease of the building, and some arrangement for the payment of the rents was necessary.

There will be a meeting of the creditors of this company on Saturday, Jan. 15.

Frederick Hayes, who was recently appointed special Master in Chancery by the Appellate Division to enforce liens of John W. Bishop & Co., amounting to $58,000, against the Kent & Stanley Co., has given notice that the real estate on Aborn, Sabin Mason and Beverly Sts., with all the buildings and improvements thereon, will be sold at public auction on the premises on Saturday, March 5, 1898, at 12 o'clock. The sale will be made subject to two mortgages upon said premises to Harold Brown, of $150,000, given Aug. 10, 1895, and $25,000 given Jan. 14, 1895. The conditions of this sale are five per cent. of purchase price in cash or by certified check to be paid at time of sale; balance upon delivery of deed within 10 days.

Manufacturing Jewelers' Board of Trade Matters.

PROVIDENCE, R. I., Dec. 31.—The board of directors of the Manufacturing Jewelers' Board of Trade, who were elected at the annual meeting on Monday last, met this morning and organized as follows: President, Dutee Wilcox; vice-presidents, William R. Dutemple and Major Everett S. Horton; secretary and treasurer, Marcus W. Morton; finance committee, Robert E. Budlong, Hon. Henry G. Thresher and Henry Fletcher.

During the past week Secretary Morton has been disbursing a cash settlement at 30 cents to members of the board who were creditors of Palmer & Co., New York. Nine members were interested for $1,664.21.

Jewelers' Gold Bars Exchanged for Gold Coin.

Week Ended Jan. 1, 1898:

Dec.	27	——
"	28	——
"	29	$20,507
"	30	5,090
"	31	——
Jan.	1	holi'day
	Total	$25,597

Fred Clark, who has been at Cambridge City, Ind., for some time, has returned to Zanesville, O., and taken charge of the jewelry store recently purchased by his father from A. Y. Talbot.

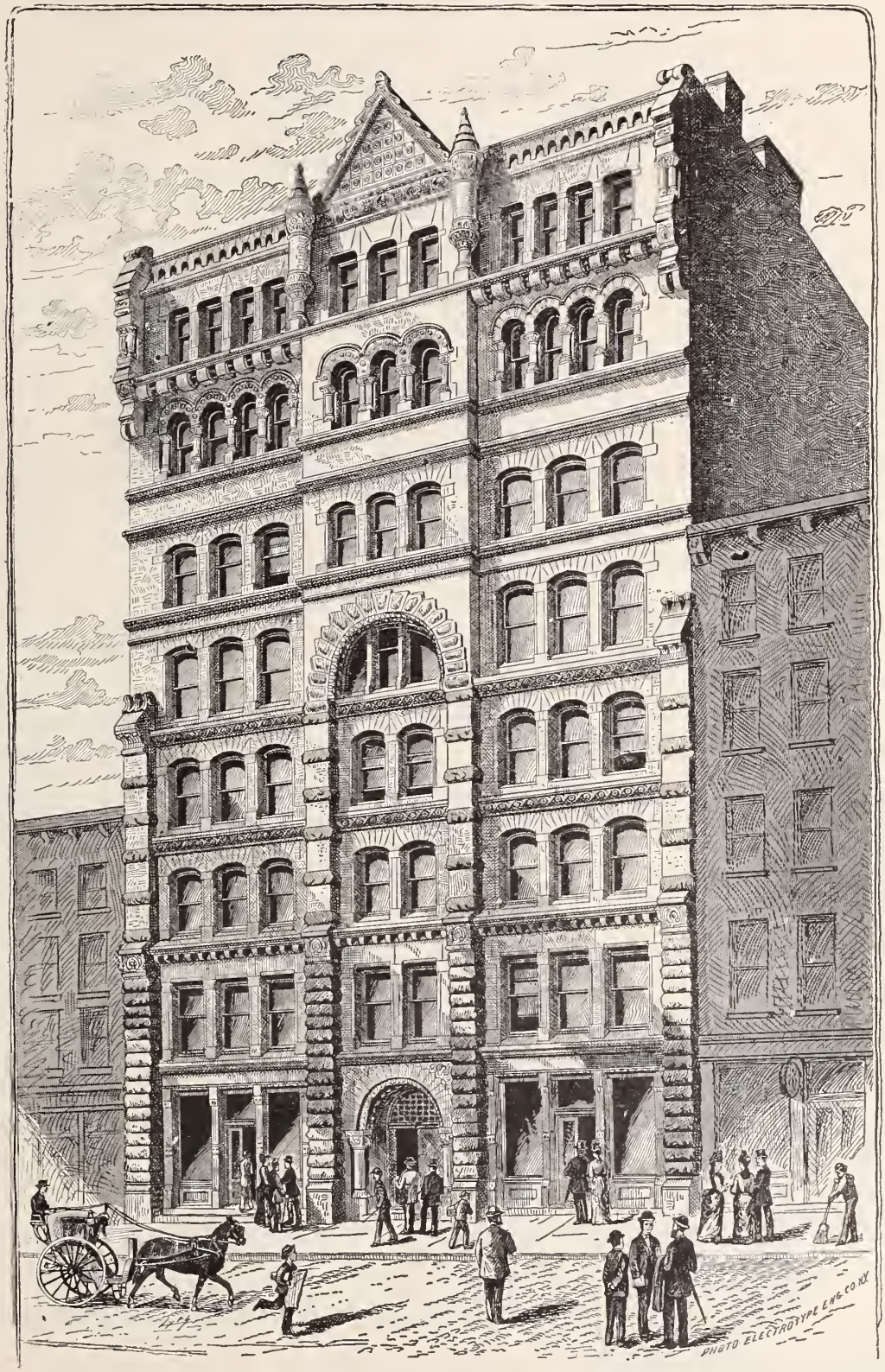
HIGH GRADE ROLLED PLATE
VESTS DICKENS PONIES BICYCLE
CHAINS
NOVELTIES IN BRACELETS LORGNETTES
10K. GOLD Scarf Pins, Brooches, Neck Chains, Lorgnettes, Bracelets.
SILVER NOVELTIES.
PROVIDENCE STOCK CO.
Q.B.Q. HIGH GRADE SEAMLESS WIRE WARRANTED TO GIVE SATISFACTION PROV. ST. CO.
100 Stewart Street, PROVIDENCE, R. I.
11 JOHN STREET, NEW YORK.
185 DEARBORN ST., CHICAGO.

1898 We intend to make the . . . 1898
NEW YEAR
. . . . A banner year for
NEW GALLERIES,
NEW ORNAMENTS,
NEW SETTINGS
and everything in the line of
NEW JEWELERS' FINDINGS.
THOS. W. LIND,
67 Friendship St., PROVIDENCE, R. I.

Desirable Offices for Jewelers

...IN THE...

Telephone Building, 18 Cortlandt Street, New York.



First class Elevator and Janitor service, Building Fireproof and heated by steam. Electric light and all modern conveniences. Sanitary drinking water on every floor. Jewelers meditating a change between this and May next are invited to examine the offices and to confer as to rentals, which will be made on favorable terms, with . . .

W. T. BOUCHELLE, 15 Dey Street, Room 103.

Providence.

All communications intended for this column addressed to P. O. Box 1093, Providence, R. I., will receive prompt attention

Fulford & Hobart have removed from Sabin St. to 59 Page St.

During 1807 there was imported into Providence, directly in vessels, 120 tons of emery stone.

Charles Bent, formerly foreman for the Kent & Stanley Co., Ltd., is now in the employ of J. M. Chandler & Co.

J. M. Chandler & Co. have been making extensive improvements and repairs in their factory. Mr. Chandler is in the west.

Miss Rexford, for the past 15 years in the office of the George L. Vose Mfg. Co., severed her connections with that firm Jan. 1.

H. J. Hildebrand has been admited to copartnership of H. C. Lindol & Co. He was formerly traveling salesman for this concern.

H. Finkelstein, New York, who assigned last week, had creditors in this city and the Attleboros for between $15,000 and $18,000.

Local manufacturers are interested for small amounts in the failure of Zerweck Bros., St. Louis, and Cushen & Bowman, Philadelphia.

M. H. Smith, 26 Dorrance St., has commenced his semi-annual examination and repairs of the employes' watches of the New York, New Haven & Hartford Railroad Co.

In the Sixth District Court, Thursday, Charles D. Bush Co. discontinued their suit against the H. Ludwig Co. The amount of the suit was $100.57.

Among the recent suits brought in the Sixth District Court to recover on unpaid taxes are D. C. Fink, $41.25, and H. S. Fink, $41.28, and Edgar L. Logee, $165.

A salesroom has been fitted up on the fifth floor of the Lederer building, Stewart St., for the purpose of displaying the goods of S. & B. Lederer and the Providence Stock Co.

Mrs. Josephine A. Goff died on Dec. 28. She was the wife of Frank S. Goff, formerly salesman for H. A. Pervear & Co., and mother of Mr. Goff, clerk at the Manufacturing Jewelers' Salesmen's Association's rooms.

Among the recent visitors in this city were: Julius Stern, Stern & Cohen, New York; J. Brandt, J. Brandt & Co., New York; Theodore Fishel, Fishel & Nessler, New York; Mr. Prenthe, Prenthe Bros., Cleveland.

At the annual election of officers of Palestine Temple, Nobles of the Mystic Shrine, Frank T. Pearce was chosen Illustrious Potentate; director, Horace K. Blanchard; Charles H. Holmes and Charles M. Raymond, Arab Patrol.

Among the foreign importations into this port last month were: Bremen—6 packages of silver ware, 6 of imitation stones, 3 of glass ware, 2 of precious stones, 2 of metal ware. Liverpool—4 of clocks, 1 of chains, 1 of jewelry. Genoa—6 of statuary. Havre—11 of imitation stones, 2 of precious stones. Hamburg—1 of chains.

The What Cheer Pencil Case Co. have removed from Pine St., this city, to 174 N. 4th St., Brooklyn, N. Y. Patrick Kellert, manager of this concern, has associated with him Horace L. Crandall, Hopkinton, R. I. This concern have purchased the Standard Pencil Case Co., New York, and the two will be consolidated.

The Attleboros.

Julius Stern, of Stern & Cohen, New York, was among the shops last week.

L. C. Porter and W. C. Fisher have formed a partnership and are doing work in the designing and die cutting line.

A. E. Ziehmie, Chicago; M. Bonn, Pittsburgh, and S. Kind, Philadelphia, were among the buyers in town last week.

H. C. Swift, for a long time manager of the Curtin Jewelry Co., has purchased S. M. Einstein's controling interest. He has removed the plant into new quarters.

Fire of unknown origin broke out Thursday in the partition separating the factories of J. P. Bonnett and Straker Bros. Only the most vigorous work saved a loss.

An attempt was made last week to burglarize the retail store of J. P. Ballou, North Attleboro. The would-be thieves were doubtless scared away by the night patrolman.

Last week a pulley broke in A. H. Bliss & Co.'s factory and a flying fragment struck Lester Williams, an employe, upon the head. He was unconscious for hours, and was saved only by the best surgical aid.

Syracuse.

N. Nightingale and Charles Waterbury, of Marcellus, were in town last week.

C. E. Eager is moving his store, this week, to his new location in The Jefferson, Salina St.

Benjamin Lesser, of Lesser & Rheinauer, New York, spent the holidays with his brothers and sister in Syracuse.

The marriage of Miss Anna S. Schilly and J. Grant Crampton, traveling salesman for the last seven years representing the M. S. Benedict Mfg. Co., East Syracuse, occurred last Tuesday evening.

Burglars made an unsuccessful attempt to break in the store of the Syracuse Optical Co., 342 Salina St., a few nights ago. The bolt of the rear door was broken, but the thieves were frightened away before they completed their job.

All the precious stones belonging to the estate of Gates L. Rosenthal, under the firm name of G. L. Rosenthal & Co., are being closed out at cost to settle the estate Mr. Rosenthal died last Spring, and his wife, Belle Rosenthal, is administratrix.

The death of Mrs. Cornelia Seymour, wife of Gen. J. Dean Hawley, occurred at 3 o'clock on Wednesday morning at the family apartments, 3 The Lyndon, of gastritis. Mrs. Hawley was 72 years old. She was born at Ridgefield, Conn. Gen. J Dean Hawley was for over 40 years established in the jewelry business in Syracuse.

DAVID KAISER FRED L. SMITH. JOHN A. ABEL.

David Kaiser & Co.,

MANUFACTURERS OF

FINE DIAMOND MOUNTINGS,

35 ANN ST., COR. NASSAU ST., NEW YORK.

First in War,
First in Peace,
First in the Hearts of Jewelers

For 1898 is the

2 POINT INVISIBLE SETTING

PAT. DEC. 15, 1896.

Made in Brooches, Scarf Pins, Eardrops and Rings, in both Solid Gold and Rolled Plate.

ASK YOUR JOBBER FOR THESE GOODS.

Unless you have seen them, you would not believe such brilliant effects could be produced.

THE R. L. GRIFFITH & SON CO.,

METCALF BUILDING, PROVIDENCE, R. I.

Sole Importers of the world famous GOLCONDA GEM, the finest imitation diamond in the world.



Our Traveling Representatives

Traveling representatives may consider these columns open for the publication of any news or items of interest regarding themselves or their confreres.

Annual Meeting of the Brotherhood of Traveling Jewelers.

The eighth annual meeting of the Brotherhood of Traveling Jewelers was held at the Astor House, New York, Monday, Jan. 3. The meeting was called to order by President Cadmus at 4.30 o'clock P. M., and the minutes of the seventh annual meeting were read by the secretary for information of the 50 members present. The president then read his annual address, which was received with applause. It was:

ADDRESS OF PRESIDENT CADMUS.

Brother Travelers:

It is indeed a great pleasure to welcome you to this, our eighth annual meeting, and still more of a pleasure to meet and greet the worthy representatives of our jewelry and kindred trades. Our little (but very great) organization affords us the only privilege during the year of bringing together so many of our representative travelers.

If it were possible for us to meet oftener and confer on matters pertaining to the traveler's views of the business situation and requirements of same, I think it would be of much benefit to us all; while our organization is banded together for the benefit of our worthy fellow traveling jewelers in want or distress, we go far beyond what that implies, and only those of you who have been connected at times with the Executive Board can appreciate the work that is accomplished.

During the past four years, as you all well know, the work and life of the traveler has not been of that golden hue that he desired; no matter what consideration you may have received for the large sales made in the past or for the great profits to the firm you represented, your thoughts since the palmy days of the past when the year's work was nearing completion has almost invariably been, how can I demonstrate the exact business situation to my employers so as to save a possible reduction of salary or perhaps my position.

Many very good men in our line have had to step down from high positions and accept what some would call inferior ones, just because the firm they represented could not realize the importance of retaining a proper representative, preferring to jeopardize what took years to build up, by employing an inefficient traveler.

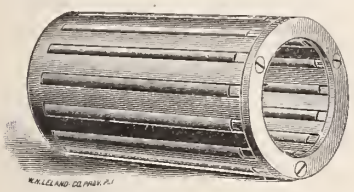
Notwithstanding the serious times through which we have been passing, we have heard of only one subscription list for the benefit of a jewelry traveler being circulated in our city during the past year. We have given assistance to many and kept their good name where it belongs as worthy representatives, and they can and have applied for and obtained positions without feeling that there was a yoke on their neck which would debar them from asking what they were worth.

The prospects of the good old times coming back to us again certainly look encouraging, and we all will hail the messenger with joy. Those of you who traveled in the south the past year perhaps have not heard the bugle sound up to date, but I conscientiously feel that it is very soon bound to be heard over all our land, so look on the bright side and your coming year's work will reap its reward. I regret to say that many of our American firms look upon their traveling representatives too much as mere machines; if they would listen, too, and act on their judgment more than they do, it would be worth much to them.

Our fraternity are a well educated lot of men and simply because they are placed in a menial position (so to speak) is no disgrace. A firm must have confidence in the men they employ, otherwise they do not want him; then why should they not listen, too, and seek suggestions from their representatives, instead of trying to keep them in the background? It is a fact and they should realize it, too, that the traveler's judgment is often worth much more than the one who sits in his office, who rarely ever comes in contact with or learns the requirements of the outside trade. A number of our brotherhood members have entered into business for themselves during the past four years. I trust I am not saying anything to hurt their feelings; if I am I hope they will reform. Men often change their views when wealth comes their way.

Your Executive Committee, under the able management of chairman Bro. Brown, have accomplished much good work during the past year, and they deserve your highest praise. The assistance they have extended to our brothers in distress, I am both glad and sorry to say, that all but one are members of our organization. I am glad to know that we have been of such great good to them, but sorry that circumstances have made it necessary to apply to us for relief. We have assisted several, but even though we had done good to only one of our brothers, does it not make you feel happy in knowing you have preserved his good name as a worthy representative of our craft? Brother travelers, we are unquestionably a great and noble organization, and if you all could feel as enthusiastic over our good work as I do, I would feel very happy; but as many of you have not come in contact with the executive workings, you cannot know which of your friends your willing contributions have assisted, and the many hearts you have made glad. If the firms in our trade could realize the amount of money as well as annoyance they have been saved by the Brotherhood of Traveling Jewelers there would be many letters of thanks to be read here to-day. There are some few who do know and appreciate our usefulness and have offered to contribute liberally to our support, but our independence debars them from so doing. We thank them, however, for their kindly feelings.

During the past year we have lost one of our members by death, George Nelson Fenn. He was a man whom all of you were glad to meet and greet when on your travels or elsewhere; a gentleman of the highest type and an able representative, and I know his death is deeply regretted



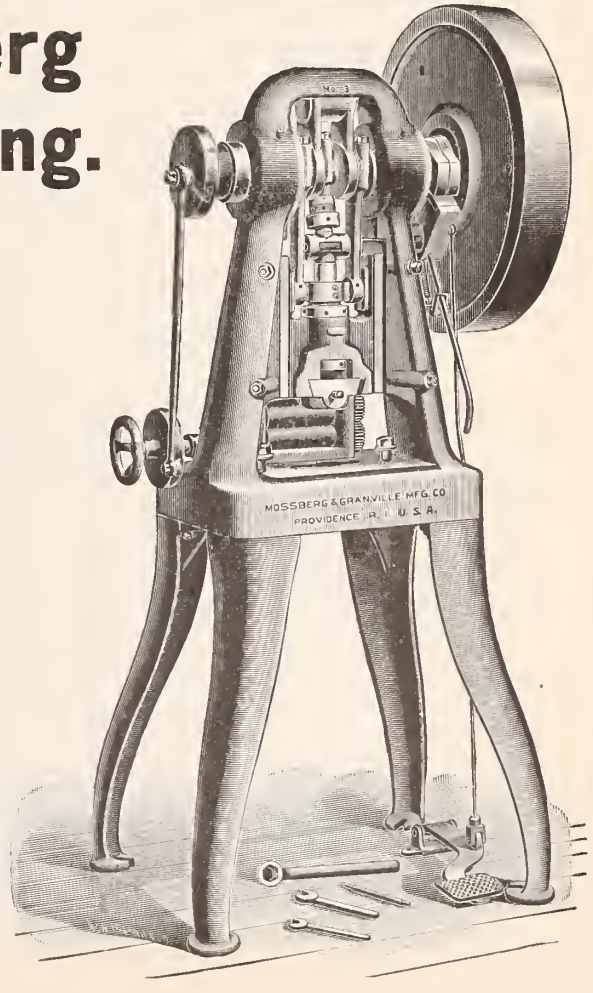
The Mossberg Roller Bearing.

ESPECIALLY DESIGNED FOR USE ON ROLLING MILLS.

These Roller Bearings enable us to build a mill which will do double as much work as the ordinary mill consuming less than one-half of the driving power; for with Roller Bearings there is scarcely any friction on the roll journals, and, consequently, no heating of the rolls. In our mills all bearings are fitted with bushings which can be renewed when worn. Cut gears are used for all driving mechanism, and gears made of a right and left-hand spiral, a combination of which is commonly known as a herring-bone gear, are used in the housings of the finishing rolls. We make a specialty of equipping Rolling Mill plants complete for all classes of work.

No. 3, Style A, Double Acting Power Press.

These presses are arched out at the lower end of main casting, so as to give a large die space. This arch can be filled in solid, making a straight-sided press, when the work is heavy and that class of press is required. Many other valuable features, going to make this the most efficient press for use in profit-gaining, appear in New 1897 Catalogue M, now ready.



The Mossberg & Granville Mfg. Co.,

PROVIDENCE, R. I., U. S. A.

NEW YORK STORE, 126 LIBERTY STREET.

Exhibition at Philadelphia Bourse.

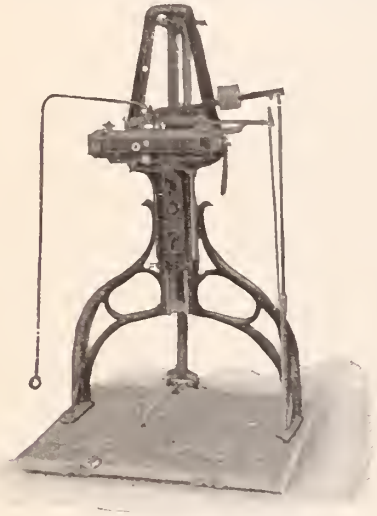
Makers of Presses, Rolling Mills, Wire Drawing Machinery, Roller Bearings and Special Machinery.

1898

Will prove, it may be predicted, a year of Prosperity to the live Retail Jeweler.

And, if the Jeweler employs the proper means, his profits for the year will be materially larger than they were for '97.

Do Your Own Engraving



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THE EATON-ENGLE

is the Machine you want to do it.

ENGRAVES EVERYTHING.

EASY TO BUY. EASY TO WORK.

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EATON & GLOVER,

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Manufacturing Jewelers and Silversmiths

Should see our lines of

Ebony Brushes. Mirrors and Manicure Articles.

Tooth, Nail and Infant Brush Heads and Powder Puffs for Mounting.

Martin & Bowne Company,

99 & 101 Reade Street, New York.

W. C. A. WESTPHAL,

WATCHMAKER,

41 Maiden Lane, NEW YORK.

Established 1892. Telephone, 3684 Cortlandt.

Estimates, Repairing, Adjusting of Chronometers, all Complicated Watches and Fine Time Pieces.

DEMAGNETIZING.

Watches made Non-Magnetic.

Fine Wheel and Pinion Cutting.

DON'T FORGET THE JEWELERS' CIRCULAR PUBLISHING CO.'S BOOK LIST when in want of any technical book in the Jewelry or Kindred Trades.

by you all. His funeral was private, none but the immediate members of his family being present. The only mark of respect we could show for our departed brother was the sending of a floral piece, which was placed on his casket, and a letter of condolence to his wife.

The Brotherhood of Traveling Jewelers is a very good name, but I do think a more fitting one for our organization would be "The Brotherhood of Representative Traveling Jewelers," for where can you find as honorable a representation of travelers as is contained in our organization?

Jealousies in business transactions are very rare indeed among us, all stand ready to assist one another, and I think all of you are proud to-day that you are one of our One Hundred.

The amounts that you have contributed since our organization has existed has not been one-tenth of what you would have been called upon for under the former subscription list rule, and the amount of good you have done has been ten times greater; and your money has been expended very judiciously, simply meeting the actual requirements of those assisted and not allowing anything for the luxuries that perhaps some might be tempted to indulge in.

I trust you all will feel it an honor to keep up the good work we have done and are doing, and when you are called upon for a contribution, think of the great good you are doing your fellowman.

I have felt it a great honor to represent you as president the past year, and now as I step back into the ranks again I feel none the less willing to devote my time and services in any way it may be required for the interest of any unfortunate brother. I trust that all of you who are making business changes this year will succeed in improving your positions and start off on your travels with renewed energy, feeling that success is bound to attend your efforts. I also most earnestly hope that no one will be so unfortunate as to require our assistance.

I wish you all a very Happy New Year.

E. L. Brown, chairman of the executive committee, then read his report for the year, which showed the good work done by the organization and which was heartily approved by the members. The treasurer, C. A. Boynton, then read his report, showing the good financial condition of the treasury. The election of officers came next in order. The president appointed as a nominating committee John N. Taylor, chairman; C. O. E. Hartung and A. Rutherford. A recess was taken and the committee made the following nominations:

D. V. P. Cadmus, president; E. L. Brown, vice-president; C. A. Boynton, secretary and treasurer; executive committee, W. W. Hayden, chairman; S. B. Kent, W. C. Parks, C. E. Settle and W. A. Wightman. On motion, vice-president J. J. Heiser was requested to cast one ballot for all the nominees and they were duly elected. Thos. E. Rogers and J. E. Simonson acted as tellers.

President D. V. P. Cadmus, Vice-President Brown and Secretary Boynton each made a few brief remarks containing fitting allusions to the honor that had been conferred upon them. The president then called to the attention of the members the presence of Brother Wm. Harris, whose blindness made it impossible for him to see the members; but a cordial hand shake from all made him feel extremely happy to feel once more that he was with the "boys."

After the meeting adjourned a majority of the members attended a banquet at the Hotel Martin, and after dinner related to one another their many experiences of traveling life, both humorous and otherwise.

Sell a High Grade!

During the past season we induced many of our customers to carry the "Riverside Maximus" in stock—result was what we looked for in almost every instance. There's satisfaction in selling the best.



AVERY & BROWN,

68 Nassau St, New York.

John W. Capron, formerly with George H. Holmes & Co., is now carrying the grip for J. M. Fraser & Co.

Louis L. Jones, traveler for R. F. Simmons & Co., will have his headquarters hereafter in New York, succeeding Mr. Wightman. He now includes that section in his territory.

Frank A. Johnson has severed his connection with Robert Barton, Providence, and accepted a position as salesman for Wm. H. Bell & Co., Attleboro Falls, Mass., in place of Frank Barton, who is now with Fontneau, Cummings & Fagain.

President E. W. Merrill, of the Jewelry Travelers' Association, wrote to the secretary that he would be unable to attend the annual meeting, being now in the south, whither he went a short time ago for the benefit of his health.

A. S. Ashton, formerly with the Kent & Stanley Co., Ltd., has accepted a situation as traveler for J. B. Bowden & Co. J. W. McClannin, who traveled for the Kent & Stanley Co., Ltd., will be with the Wilcox Silver Plate Co. this year.

Last evening at the Quincy House, Boston, Mass., the New England Jewelry Travelers' Association held their annual meeting and banquet. Indications prior to the affair all pointed to a very successful event, a large number of members sending word to the secretary that they would attend. THE CIRCULAR went to press too early to give a report of the gathering this week.

Traveling men visiting the Hub the past week included: E. W. Martin, Martin, Copeland & Co.; W. H. Tarlton, Wightman & Hough Co.; John Tweedy, Cheever, Tweedy & Co.; Louis Kurtz, representing the same house; W. G. Clark, W. G. Clark & Co.; Henry G. Thresher, Waite, Thresher Co.; Louis Jones and E. E. Richardson, R. F. Simmons & Co.; H. F. Barrows, Jr., H. F. Barrows & Co.; Mr. Ford, Ford & Carpenter; T. G. Frothingham.

Travelers in Pittsburgh, Pa., last week included: Mr. Tappan, D. F. Briggs Co.; George L. Shepardson, C. A. Marsh & Co.; E. M. Knapp, Seymour, Knapp, Warren Co.; George L. Paine, E. I. Franklin & Co.; N. B. Kennion, H. D. Merritt & Co.; N. C. Bliss, Bliss Bros.; N. B. Richardson, G. A. Dean & Co.; C. H. Clark, J. F. Sturdy's Sons; Mr. Heyman, Stern Bros. & Co.; W. H. Gregory, Strobell & Crane; George Goldberg, W. & S. Blackinton; C. H. Allen.

Jeweler Peter Schultz Held, Charged with Counterfeiting.

BUFFALO, N. Y., Dec. 31.—Peter Schultz, jeweler, on whose person the police found several counterfeit nickels the other day, was examined before Commissioner Robinson Monday, and held for action of the Grand Jury at Albany on Jan. 18 next. Capt. Killeen and Special Riter, who searched Schultz's place at 1317 Broadway, reported having found a dozen plaster moulds and cones, a quantity of metal and a melting pot; all of these articles had been concealed under a bed.

On the recommendation of his attorney, Schultz refused to make a statement. He was held in $5,000 bail, and as he was unable to get this amount of security, he was committed to jail. He is supposed by the police to be an accomplice of Max Milan and Sylvester Partika, who are now serving terms of three and five years.

Emil Steinman Transfers His Property.

Emil Steinman, Sacramento, Cal., is reported to have made a conditional transfer of property and will make an offer of settlement in a few days The eastern creditors are said to hold claims aggregating over $12,000.

Death of Charles R. Hollis.

BENTON HARBOR, Mich., Dec. 31.—Charles R. Hollis died Sunday morning of diabetes. He was 60 years old and had been a jeweler for over 40 years, having learned the trade when a mere boy. He was born in Huron county, O., July 23, 1837, and came to Benton Harbor 14 years ago, when he engaged in the jewelry business. He has been troubled with diabetes for three years.

Deceased leaves a wife and two sons, Guy E. and James C., and two brothers, Lucius and William. Deceased was a highly respected citizen.

THE GREATEST WATCH FACTORY

NOT ALONE IN THE QUANTITY OF WATCHES IT HAS MADE.

The American Waltham Watch Company has produced more pocket timepieces than any other factory in the world.

NOT ALONE IN THE PRESENT VOLUME OF ITS OUTPUT.

That of the American Waltham Watch Company is the largest in either this country or Europe.

NOT ALONE IN ITS EQUIPMENT.

The most modern, automatic machinery and the highest class artisans are employed by the American Waltham Watch Company.

NOT ALONE IN THE SUPERIORITY OF ITS PRODUCT.

For more than forty years the best watches have been made by the American Waltham Watch Company.

NOT ALONE IN THE TESTIMONIALS IT HAS WON.

Waltham watches have received the highest awards at all International Exhibitions wherever exhibited.

NOT ALONE IN THE PRICE.

Waltham watches cost less than foreign watches of inferior quality.

BUT IN THE COMBINATION OF THESE ADVANTAGES.

In accuracy, durability and price Waltham watches are the most desirable that can be had.

MANUFACTURED AND WARRANTED BY THE

American Waltham Watch Company,

WALTHAM, MASS.

A Thoroughly Good Ghost Story Makes Excellent Reading;

But All Good Ghost Stories Are Not Founded on Fact:

We deal in facts; likewise in watches and jewelry: In fact, we are headquarters for facts, watches and jewelry.

And now for some facts that merit your immediate attention.

We have 421 O size, 14k., 20 year filled, richly engraved cases of various makes, fitted with seven jewel Elgin or Waltham movements, established prices for the complete watch, $12.25, for **$9.55 net cash, thirty days,** while they last.

Also 273 16 size, 15 year Hunting cases, fitted with seven jewel Elgin or Waltham movements, established prices for the complete watch, $11.50, for **$8.85 net cash, thirty days.**

And also 382 14k., **O size, Solid,** choice patterns of engraving, fitted with seven jewel Elgin or Waltham movements, either gilt or nickel, good value, $15.00, to be closed out at the following astonishingly low prices:

One complete watch for **$12.75**; two ditto for **$25.00**; four watches for **$49.50** and six watches for **$74.00 net cash, thirty days.**

All of the above named watches are late styles, and would make a creditable addition to your stock.

Early in March, and perhaps sooner, we shall issue a little booklet, replete with interesting facts.

Why not tell us that you would like to see it when it comes out?

January 5, 1898.

Clayton & Co.

195 & 197 BROADWAY,

NEW YORK CITY.

WESTERN UNION BUILDING.

OUR NEXT WEEK'S ANNOUNCEMENT WILL CONTAIN SOMETHING THAT HAS NEVER BEEN PARALLELED.

The Jewelers' Circular

AND

HOROLOGICAL REVIEW.

PUBLISHED EVERY WEDNESDAY BY
THE JEWELERS' CIRCULAR PUB'G CO.,
189 BROADWAY, NEW YORK CITY.

A JOURNAL DEVOTED TO THE INTERESTS OF JEWELERS, WATCHMAKERS, SILVERSMITHS, ELECTRO-PLATE MANUFACTURERS, AND ALL ENGAGED IN KINDRED BRANCHES OF INDUSTRY.

Member of the American Trade Press Association.

Our editorial columns will contain our own opinions only, and we shall present in other columns only what we consider of interest or value to our readers. Advertising matter will not be printed as news.

Advertising rates in THE CIRCULAR are lower, considering the number of tradesmen reached by its large circulation, than in any other jewelry journal.

Notices of changes in standing advertisements must be received one week in advance; new matter can be received up to Monday.

INFORMATION FOR SUBSCRIBERS.

Terms of Subscription, Postage Prepaid.

	PER ANNUM.
United States and Canada,	**$2.00**
Foreign Countries in Postal Union,	**4.00**
Single Copies,	**.10**

New Subscribers can commence at any time.

Payments for THE CIRCULAR, when sent by mail, should be made in a Post-Office Money Order, Bank Check or Draft, or an Express Money Order or Registered Letter. All postmasters are required to register letters whenever requested to do so.

Pay money only to authorized collectors having proper credentials.

Returning Copies. Returning your paper will not enable us to discontinue it, as we cannot find your name on our books unless your address is given.

Changing Address. In changing address always give the old as well as the new one. Your name cannot be found on our books unless this is done.

Discontinuances. We will continue to send papers until there is a specific order to stop, in connection with which all arrearages must be paid; but such an order can be given at any time, to take effect at or after the expiration of the subscription. All such orders will be promptly acknowledged by mail.

Liability. The courts have decided that all subscribers to Journals are responsible until arrearages are paid in full and an order to discontinue has been received by the publisher.

THE JEWELERS' CIRCULAR IN EUROPE.

Among the Places in Europe where THE JEWELERS' CIRCULAR is on file are the following:

LONDON—First Ave. Hotel, Holborn, E. C.; Holborn Viaduct Hotel, Royal Hotel.
PARIS—Hotel de L'Athene, Rue Scribe.
LEIPZIG— Handels-Zeitung, fur die gesamte Uhren-Industrie.
BERLIN—Deutsche Uhrmacher Zeitung, Jager-Strasse, 73.
GENEVA—Journal Suisse D'Horlogerie.
AMSTERDAM—Continental Club, Hotel Amstel.
ANTWERP—Diamond Club, Rue de Pelican.

Vol. XXXV. Jan. 5, 1898. No. 23.

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During 1897

THE JEWELERS' CIRCULAR published

865 More News Items
9,237 More Inches of Original Reading Matter
13,233 More Inches of Advertising

than any other weekly jewelry journal.

If you want all the news and the latest news
READ THE JEWELERS' CIRCULAR.

If you want to reach all the trade in the most effeetive way
ADVERTISE IN THE JEWELERS' CIRCULAR.

The Revival of the Manufacturing Jewelry Industry.

WE have before taken occasion to affirm that as true an index as can be conceived of the condition of the manufacturing jewelry business and to some extent the entire jewelry industry is afforded in the figures representing the value of gold bars exchanged for gold coin at the Sub-Treasury, New York. The following comparative table tells an interesting story:

Gold Bars Exchanged for Gold Coin at Sub-Treasury, New York, Years 1895, 1896 and 1897.

	1895.	1896.	1897.
January	$579,426	$560,426	$314,302
February	457,784	547,417	356,573
March	349,107	591,195	374,238
April	327,048	416,702	339,904
May	334,011	382,430	318,149
June	390,406	380,210	365,858
July	440,895	375,722	384,972
August	528,480	319,720	575,957
September	760,158	407,427	869,575
October	784,356	602,981	866,994
November	605,461	548,270	700,437
December	323,334	363,796	467,372

It will be seen by referring to the third column of figures that the discouraging depression in the jewelry business in 1896 continued quite palpably until the passage of the Dingley Tariff act, July 24, 1897, when there was a remarkable reversal of matters, the exchanges in August, September, October, November and December being greatly in excess of those of the same months for the other two years, though the exchanges in the other months of 1897 were in the main less than those of the same months of 1895 and 1896. Thus again is it manifested that the revival of industrial activity was coincident with the advent of the Dingley Tariff measure.

Precious Stone and Precious Metal Production in 1897.

THE *Engineering and Mining Journal*, with its usual enterprise, was able, in its issue of Jan. 1, to furnish on the very first day of the year the statistics of production of all the minerals and metals in the United States in the year just closed, and the production of gold in the whole world during the same period. These few small tables embody many months of work, for the statistics have been collected with the utmost care, the latest figures being secured by hundreds of special telegrams to important producers all over the continent. This gigantic work brings out many facts and figures of great interest to the readers of this journal, and it is with full acknowledgment to our esteemed contemporary that we quote some of these facts and figures for our readers' benefit. The production of precious stones in 1897 was valued, we glean, at $62,000, against $200,000 in the previous year, the figures for 1896 having been probably overestimated.

The production of gold in 1897 was 2,685,000 fine ounces, valued at $55,498,950, against 2,558,433 fine ounces, valued at $52,886,209 in 1896. The production in the Transvaal was about the same as in the United States, and it will be doubtful which country will hold first place until revised figures are obtained. There was a large increase in the gold production of Colorado, which has now surpassed California for the first time, but the increase in that State was offset by decreases in certain others. The gold production of the Klondike, which was only $2,000,000, notwithstanding the exaggerated newspaper reports, has been credited to Canada, and the latter country shows consequently a great increase in output. The most important gold producing district in the United States was Cripple Creek, which broke its best previous record. Other important districts of the year were the Black Hills, South Dakota; Mercur, Utah, and the various camps of the Mother Lode in California.

The production of silver of domestic origin in the United States in 1897 was 56,117,000 fine ounces, against 58,488,810 fine ounces in 1896. In addition to this, there was a production of 39,325,000 fine ounces from foreign ores and bullion, against 33,133,529 fine ounces in 1896. The decrease in the American production is accounted for by the heavy decline in the value of silver, which compeled a number of important producers to close down. A very large proportion—probably 80 per cent.—of the silver production of the United States is now derived from ores in which gold, lead or copper is the more important element of value. In both British Columbia and Mexico there was an increase in the production of silver. Of platinum, a small amount is produced in the refining of certain gold which is obtained in California. Our contemporary estimates the production in 1897 as 200 ounces, the same amount as in 1896.

An item in this work of especial importance treats of abrasives. From the investigations of our contemporary, we learn that the production of carborundum in 1897 was 621 short tons, of corundum 230 short

tons, of emery, 1,500 short tons, of garnet 4,000 short tons, of grindstones 37,200 short tons, of tripoli and infusorial earth 2,862 short tons, and of whetstone, etc., $80,220. There was a considerable increase in the production of grindstones, garnet, tripoli and carborundum, while there was a decrease in the other substances included under this classification.

THE retail merchants of New Haven, Conn., in devising plans to break up the pernicious trading stamp scheme, now rampant among them, have adopted a resolution, the signing of which by the merchant is tantamount to his pledging himself not to use the stamps. This plan is good enough as far as it goes, but as it does not provide for a means to enforce this pledge, the plan does not go far enough. A somewhat cynical view of commercial integrity may be implied in this statement, but the history of such resolutions, could it be written, would prove that something besides a promise is necessary to compel performance by the average person. The legality of the stamp scheme should be tested in the courts; if it is decreed to be illegal it will sooner meet the doom it ultimately must meet.

THE past week has been one of universal inventory taking, a disagreeable period for both employers and employes. From the jewelry and silver ware manufacturers of the east report comes that as soon as the shops reopen after the necessary shutdown, large forces will be put to work, for the outlook, especially among the silver ware shops, is increasingly promising. Until these inventories are completed no valuable estimate of the volume of what has been roughly considered a prosperous Fall trade in the jewelry and silver ware lines is possible of computation.

The Decision in the Trading Stamp Matter to be Final.

WASHINGTON, D. C., Jan. 3.—After considerable discussion and various preliminary proceedings on the part of the Washington Trading Stamp Co. and Gustave Lansburgh, looking to a contest of the opinion of the Court of Appeals as rendered on Dec. 7 the attorney for both parties has now announced that his clients have decided to abide by that decision.

There is not the slightest doubt but what the decision of the Court of Appeals was a deep disappointment to the Trading Stamp Co. and that it has been detrimental to their business throughout the country. However, when the Court of Appeals reassembles next Tuesday the mandate of the Court will be sent down to the Police Court and the defendants will be required to pay their fine of $100 each. It is to be supposed that this will be the requiem of the trading stamp in the District of Columbia.

Assignment of Hamilton & Co.

MILWAUKEE, Wis., Dec. 28.—Elmer Hamilton and Anna Kunz, doing business under the firm name of Hamilton & Co., executed a voluntary assignment, as copartners, to C. D. Lisle. The assignee's bond is for $2,000, with T. P. Fitzsimmons and H. H. Lisle as sureties. The firm conducted a jewelry business on Grand Ave.

Contributions for a Worthy Purpose.

NEW YORK, Dec. 29, 1897.

Editor of THE JEWELERS' CIRCULAR:

We were very much touched, as were no doubt many of your readers, by the account of the suicide of William Hanson, which appeared in your issue of the 22d, and particularly so by the pathetic letter he left, giving his reasons for the rash act, stating that his family were objects of charity, as he was; that society no longer needed his services, and being unable to gain a likelihood he felt that his usefulness and time here were at an end.

Mr. Hanson was 65 years of age and was an educated man and a highly accomplished master of his trade as a watch and chronometer maker, and, as you state, an excellent horologist, thorough and clever in his work; but, all the same, he could not get any work. He leaves a widow and daughter, most excellent and educated ladies, absolutely penniless, and it has occurred to us that there may be some old friends of his, including employers and also his fellow craftsmen, who would like to contribute towards a purse, to be presented to these ladies, who are not only greatly distressed, but distracted over the fearful calamity that has come upon them. If THE JEWELERS' CIRCULAR will give prominence to this letter and invite subscriptions the writer of this would be very glad to be put down for $25. As the cause is an urgent one, "He who gives quickly gives doubly, and whatsoever he gives will return to him again."

Truly yours, G. C. WHITE.

[We heartily endorse the appeal expressed in the above letter and will be glad to receive and forward contributions to the fund so generously started by Mr. White. Mr. Hanson was a man of the finest character, and his ending, while the logical result of his philosophy, was sad in the extreme.]

CONTRIBUTIONS ACKNOWLEDGED.

G. C. White	$25
G. R. Turnbull	10

A. S. Herzog's Case Against J. Heilbronn & S. Marchand.

The action on the attachments obtained by J. Heilbronn & S. Marchand against A. S. Herzog came up for trial Monday before Judge Nash and a jury in Part XII. of the Supreme Court, New York.

The actions were commenced by an attachment in December, 1896, for $2,450, on which the defendants claim that about $4,000 worth of goods were seized. The ground of the attachment was that Herzog had obtained credit by means of a false statement to a mercantile agency. Two other attachments on the same claim were issued the following month. One was discontinued by the plaintiffs a week ago and a second (the first issued) came up for trial Monday. After hearing the evidence, the jury rendered a sealed verdict yesterday in favor of Mr. Herzog, and the remaining action against him was dismissed the same day. J. Heilbronn & S. Marchand, their attorney states, will appeal from the verdict.

Last Week's New York Arrivals

THE CIRCULAR has perfected arrangements for obtaining the names and hotel addresses of all the latest buyers visiting New York, and each day posts in its office, 189 Broadway, a bulletin which every member of the trade is cordially invited to copy.

I. S. Bloom, Cincinnati, O., Vendome H.; C. D. Palmiter, Watertown, N. Y., New York H.; W. P. Sackett, Philadelphia, Pa., Sturtevant H.; M. L. Carter, Danbury, Conn., St. Denis H.; F. A. Hardy, Chicago, Ill., Holland H.; J. Bourquin, Columbus, O., Broadway Central H.; M. C. Fish, Janesville, Wis., St. Denis H.; M. Lazarus, Macon, Ga., Marlborough H.; D. Auer, Albany, N. Y., Astor H.; A. S. Levy and J. Levy, Hamilton, Ont., Astor H.; W. Bramly, Montreal, Que., Astor H.; A. Kingsbacher, Pittsburgh, Pa., Astor H.; D. Emery, Bradford, Pa., Imperial H.

Trans-Atlantic Voyagers.

TO EUROPE.

John C. Mount, of Mount & Woodhull, New York, sailed Saturday on the *Etruria*.

Frank Jeanne, of W. S. Hedges & Co., New York; F. H. Bawo and Henry Witte, of Bawo & Dotter, New York, and Wm. Kleinschmidt, of Kleinschmidt & Howland, New York, sailed yesterday on the *Kaiser Wilhelm der Grosse*.

FROM EUROPE.

A. L. Strasburger, of L. Strasburger's Son & Co., New York; S. M. Schiele, of Wallach & Schiele, New York; Oscar T. Jonassohn, of Allen & Jonassohn, Providence, R. I., arrived last week on the *St. Louis*.

Henry G. Thresher Enters Upon His Mayoralty Duties.

PROVIDENCE, R. I., Jan. 3.—At noon today the municipal governments of the five cities of this State were inaugurated and several gentlemen connected with the jewelry business were inducted into office. The most important of these was the seating of Hon. Henry G. Thresher, of the Waite, Thresher Co., in the Mayoralty chair of Central Falls. Ever since the election in November last the air has been filled with rumors of a contest on inauguration day, but the occasion was not marred by any such unpleasantness, but in contradiction to such action the retiring official, Mayor William Von Gottschalk, administered the oath of office. Mayor Thresher's inaugural message was an able document, dealing firmly with the questions of the hour, and came out strongly for the enforcement of the law.

In this city Horace Remington and Edwin Lowe were seated as members of the Board of Aldermen, and William Blakely, William N. Otis and Henry Fletcher, of the Common Council. In the organization of these bodies: William Blakely, on Committees on City Property and Finance; mittees on City Property and on Finance; Fletcher on Police.

F. K. Okerburg, of Moline, Ill., will open a jewelry store in Kewanee, Ill.

New York Notes.

A judgment against Chas. E. Mather for $169.23 has been entered by E. D. Mather.

A judgment against Charles E. Mather for $176.77 has been entered by S. Stumpf and others.

William F. Baab has satisfied a judgment for $44.38, entered May 11, 1897, by Hodenpyl & Sons.

Jos. Fahys & Co. have filed a judgment for $28,856.81 against the defunct firm of S. F. Myers & Co.

Smith, Patterson & Co., Boston, Mass., have applied for membership in the New York Jewelers' Board of Trade.

Charles E. Mather has satisfied the judgment for $120.28 entered Dec. 24 by the Manhattan Beach Hotel & Land Co.

Jacob Strauss, of Jacob Strauss & Sons, 51 Maiden Lane, left last week on a month's vacation trip south. His daughter accompanies him.

Marcel M. Mirabeau has been admitted as a partner in the firm of Lissauer & Co., 12 Maiden Lane. Mr. Mirabeau is a nephew of Max J. Lissauer, head of the firm.

Herman Finkelstein, wholesale and retail dealer in fancy goods at 22 and 24 E. 14th St. and 102 Canal St., has assigned to Daniel J. Early, with preferences aggregating $9,850.

The adjourned annual meeting of the stockholders of the Gustave Walter Optical Co., Ltd., has been called for 11 o'clock A. M., Jan. 14, at the company's office, 45 Maiden Lane.

The annual meeting of the F. Kroeber Clock Co., for the election of trustees for the ensuing year, will be held at the company's store, 360 Broadway, Jan. 15, at 1 o'clock P. M.

Miss Fannie Hale, the youngest daughter of the late Seth W. Hale, and William Call, of this city, were married Dec. 23 at the residence of the bride by the Rev. R. H. P. Vale.

Chas. L. White, who continues with Chester Billings & Son, with 1898 commences the 30th year of employment with this firm and their predecessors, Randel, Baremore & Billings.

In Part IV. of the City Court, before Judge Conlan last week, E. Aug. Neresheimer & Co. recovered a judgment for $304.79 against Roland S. Pettit on a note given by the latter to C. E. Mather.

Edward P. Reichhelm and Chas. A. Leibman, who formerly composed the firm of E. P. Reichhelm & Co., importers and manufacturers of jewelers' tools and supplies, 23 John St., on Jan. 1 admitted Albert M. Leibman and Paul F. Reichhelm as partners in the firm.

M. Sachs has retired from the firm of Henry Froehlich & Co., 68 Nassau St. The remaining partners, Henry Froehlich, S. M. Froelichstein and H. W. Froelichstein, continue the business as before under the same firm name.

The sale of the jewelry seized from Carl M. Hinderberger, which, as told in THE CIRCULAR last week, was to have been held by the United States Marshal on Thursday, has been postponed for 30 days by orders from Washington.

George F. Kroehl, secretary and treasurer of the F. W. Gesswein Co., has given notice that the annual meeting of the company for the election of five directors for the ensuing year, will be held at 39 John St., Jan. 12, at 2 o'clock P. M.

The regular annual meeting of the New York Standard Watch Co. will be held at the company's office, 11 John St., Jan. 6 at 11 o'clock A. M. The call, signed by W. B. Baird, the secretary, states that directors for the ensuing year will be elected.

Keller & Untermeyer Mfg. Co. and Carrie Rich on Thursday recovered judgments against Henry A. Casperfeld in actions tried before Judge Conlan, of the City Court. The judgments, as entered, are for $608.80 in favor of Keller & Untermeyer Mfg. Co. and $613.66 and $2,197.32 in favor of Carrie Rich.

In the Essex Market Police Court Wednesday Peter Hoffman, 16 years old, was charged before Magistrate Crane with cutting the plate glass window in David Zeideng's jewelry store, 253 Bowery, and helping himself to jewelry worth about $35. Patrolman Schilp, of the Eldridge St. station, caught the young robber while running away and recovered all of the stolen property. He was held for trial.

Tiffany & Co. put on exhibition in their window last week the gold service which was presented to president Samuel Sloan of the D., L. & W. railroad, by the employes and officers of that corporation, on the occasion of his 80th birthday. The set consists of six pieces and tray, in a large handsome mahogany case lined with green velvet. The tray bears an elaborately chased and engraved inscription, while the other pieces bear the recipient's initials, S. S.

The Appellate Division of the Supreme Court, Friday, handed down a decision affirming an order which denied Franklin Bien's motion to send his suit against Henry A. Casperfeld to a referee. The suit was to recover the value of legal services rendered.

Creditors of the Mercantile Credit Guarantee Co. of New York have been ordered to present their claims to John B. Bowers, the receiver of the company, at his office, 35 Nassau St., on or before the first day of July next. Creditors failing to do so will be precluded from all benefit and any distribution under the judgment in the action by the State in which the receiver was appointed.

The Sheriff, Monday, took charge of the store of Alfred Ebenstein, retail dealer in watches and jewelry, 367 Grand St., on executions issued the same day. The first were issued on judgments for $1,527.50 and $1,027.99 obtained in the City Court by Louis Levy, and the others were on judgments obtained in the Supreme Court by Isaac Bernstein for $1,768.10, and by Solomon H. Ebenstein for $588.03. Ebenstein is a son of S. H. Ebenstein, one of the creditors, who was formerly a jeweler on the Bowery, and until recently at 194 Broadway. The son's store was originally started in 1883 as a branch of the Bowery store under the style of S. H. Ebenstein & Son, but S. H. Ebenstein retired from that business five years ago.

Henry W. Shattuck, 45 Maiden Lane, has given a bill of sale to his uncle, Capt. Ketchum, for $700, money loaned. Shattuck told a CIRCULAR reporter, Friday, that though he had given a bill of sale, his business would go on as usual without change. He said he had a few creditors in the trade and that most of his stock on hand was held on consignment. A judgment against H. W. Shattuck has been entered by H. E. Schoenewerg for $65.82.

Judge Beekman, of the New York Supreme Court, last week denied a motion of the "Diamond Palace" to punish Samuel Seligman for contempt of court. The punishment was asked for on the ground that Seligman had not promptly obeyed the injunction obtained by the plaintiffs restraining him from using the name "Diamond Palace" on his store at 10 E. 14th St. In denying the motion, Judge Beekman says: "The proofs show that the defendants have complied with the injunction order. While perhaps it might have been obeyed with greater celerity, I am not disposed to punish them as for a contempt on account of the short time which intervened between the service of the order and compliance with it."

John Wood, who for many years carried on a watch and jewelry repair shop in Berlin, N. Y., was buried from the home of his sister, Mrs. S. C. Knight, Dec. 22. He was aged 69 years.

Dorflinger's American Cut Glass.

OUR STOCK IS LARGE--ASSORTMENT GREAT.
ORDERS CAN BE PROMPTLY FILLED.

C. DORFLINGER & SONS, 36 Murray Street, 915 Broadway, NEW YORK.

Executions Against Cushen & Bowman Follow a Fire.

PHILADELPHIA, Pa., Dec. 31.—Executions were announced Tuesday against Cushen & Bowman, 1520 Columbia Ave., in the name of M. H. Bowman, in notes for $2,070.80 and $1,649, dated Dec. 23. To-day there was an additional execution in behalf of Samuel H. Fink, Henry Bodenheimer and Simon Fink, trading as Fink, Bodenheimer & Co., to recover $250 for money loaned and unpaid.

Chas. C. Cushen and Arthur F. Bowman are both well known in the local jewelry trade, and the failure of the firm was somewhat of a surprise. Their premises were injured by fire a week or two ago, and although there was an insurance of $1,500 on the stock, the fire is regarded as having had something to do with their present trouble.

Two Trustees Appointed for the Estate of Louis Maas.

NEW HAVEN, Conn., Jan. 3.—In the Probate Court, to-day Jules Ascheim and Louis L. Gray, both of New York, were appointed trustees on the insolvent estate of Louis Maas, jeweler, Congress Ave. Lawyer R. H. Tyner proposed both Ascheim and Gray to the Court. Attorney David Strouse strongly recommended A. Goodman, a former merchant here, but the nomination after a wordy discussion by the lawyers was rejected by the Court. It is an unusual thing to appoint two trustees on an insolvent estate in this Court. Goodman was, however, appointed one of the appraisers and jeweler C. J. Monson the other. Maas' assets amount to about $1,650.

An execution for $800 has been issued against W. M. Strohl, Bethlehem, Pa.

The Case of Herman Keck Again Postponed.

WASHINGTON, D. C., Jan. 4.—The case of Herman Keck, plaintiff in error *vs.* the United States, which was to have been argued before the United States Supreme Court, yesterday, was on motion of Solicitor General Richards, reassigned for argument on Jan. 17, after the cases already set down for that day.

Assignment of Louis Schneider.

Louis Schneider, retail jeweler, 1522 Third Ave., New York, assigned Monday afternoon to Henry Hachemeister, giving a preference to Emma Schneider, his wife, for $1,500 for money loaned. Zeller & Nieling, attorneys for the assignee, say that the liabilities will not be more than $4,000 and that the assets are principally in stock, but they could not give the exact value thereof. Mr. Zeller says he will call a meeting of the creditors early next week, as soon as a statement of the assets and liabilities has been prepared. The assignee, who is treasurer of the Geo. A. Ringler Co., will, he said, file his schedules within a week.

Mr. Schneider has been in business 20 years and was formerly located in Spring St.

W. A. Persey has removed from Adams, Minn., to Elizabeth, Minn.

In a fire in Sherburne, N. Y., the jewelry business of A. W. Rice was affected.

Felix McCarthy, recently in the jewelry business in Butte, Mont., died last week.

DeWitt White, who moved from Woodstown, N. J., to Bridgeton, N. J., some time ago, has moved back to Woodstown and will open a jewelry store.

VACHERON & CONSTANTIN

Vacheron & Constantin,

GENEVA, SWITZERLAND.

Best Adjusted Watch Movements

Fitting all Sizes of American Cases.

First Prize...

in the International Contest at Geneva for 1896.

2 First Prizes...

(1895 and 1896) from the Geneva Observatory.

EDMOND E. ROBERT,
3 Maiden Lane, N. Y.

Ingomar Goldsmith & Co.,

CUTTERS AND IMPORTERS OF

DIAMONDS, RUBIES, PEARLS, SAPPHIRES, ETC.

...MAKERS OF...

DIAMOND MOUNTINGS AND FINE JEWELRY,

14 MAIDEN LANE, - - NEW YORK.

Sole Manufacturers.



Pat. Pivot Earrings.

Our greeting to all: A Happy New Year and every prosperity. Our policy for 1898: Your interests will be ours in asking your support for a business based on volume with small profits.

14 K. Tiffany, Belcher and all plain Ring Mountings, 85c. per dwt, 10 K. at 70c. Carved Tiffany and Belcher Ring Mountings, 15c. per dwt. additional.

Factory terms: 4 months net or 3 per cent. spot cash.

Our special order work and repair department requires but a trial to merit your orders.

Designs and estimates submitted free of charge.



J. B. & S. M. Knowles Co.,

Silversmiths,

Providence, R. I.

The Annual Statement of the De Beers Consolidated Mines.

KIMBERLEY, Nov. 28, 1897.—To the diamond industry here the annual gathering of the stockholders of De Beers Co. is the most important event of the year. Much of the annual statement has been anticipated, but there are several matters upon which keen interest centered, especially as to the contract for the sale of the output of diamonds. At the meeting this week, however, little additional information was disclosed on the point. Mr. Nind, the chairman, merely announced that the agreement with the syndicate, which expires at the end of the year, has during rather critical times helped to steady the market, and that it is possible the company may come to some further arrangement of a similar nature.

The whole proceedings showed what a gigantic enterprise this De Beers amalgamation has become. The year's operations exhibited the colossal profit of £2,032,561, and permits the payment of the handsome dividend of 40 per cent. and the carrying forward of £680,000. This is a record year for the company in a dividend earning sense, and it may be noted that the prices obtained for diamonds is the highest since 1893. The average value per karat was 26s. 10d. The diamonds produced realized £3,722,099, the total expenditure was only £1,689,537, and there is thus a profit shown of over £2,000,000.

The reports of the managers, etc., lead to the conclusion that wonderful as the world famed crater has proved in the past, it yet holds more brilliant results in store, and the long and prosperous life of De Beers mine seems more assured than ever. At a distance it may sound curious, but this extensive diamond producing concern has lately acquired the principal share in a local theatre, is the main support of a sanitorium, holds much agricultural land, shares in the Bechuanaland Railway, and has long experimented in horse breeding on a large scale. ST. GEORGE.

Mermod & Jaccard Jewelry Co.'s Progress After the Fire.

ST. LOUIS, Mo., Jan 1.—The Mermod & Jaccard Jewelry Co. have made good progress in cleaning up the débris from their burned building. Three days after the fire occurred the firm rented the entire building at 408 N. 4th St., and all the débris considered of any value was taken to this place. The closest search was made near the center of the ruins, as the silver room was located in this section of the building. Much melted silver was recovered, as well as glass and china ware, injured watch movements, etc.

The vaults in which the diamonds, etc., were stored have all been opened and the contents recovered intact. These vaults were built under the supervision of Mermod & Jaccard Jewelry Co., who are now having a large vault built in the rear of their present quarters, like those in their former quarters.

On Friday Wm. Reilly, a negro employe, in removing salvage from the ruins, was arrested on a charge of pilfering some spoons and forks. The theft was discovered through the finding and recovering of the articles at a pawn shop. When arrested the negro admitted he had stolen several other things to the value of about $150, which were later found at his home.

Death of Mrs. William H. Hennegen.

BALTIMORE, Md., Dec. 28.—Mrs. Mollie B. Hennegen, the wife of William H. Hennegen, senior member of Hennegen, Bates & Co., died yesterday afternoon at 5 o'clock at the Sanitarium at Watkins Glen, N. Y., after a lingering illness of a complication of diseases. She had been at the Sanitarium since last May, and had been ill for over a year. The remains will be brought to this city to-night and taken to her late home, 1226 N. Charles St. Mr. Hennegen was with her at the time of her death, having been at Watkins since Sept. 1. He will be met at Philadelphia by James E. Bates, of the firm, who will be with him the remainder of the journey. The funeral will be held at Emanuel Protestant Episcopal Church, the Rev. Dr. J. Houston Eccleston, rector, of which Mrs. Hennegen was an active member. The interment will be made at Wheeling, W. Va. Mrs. Hennegen was not quite 55 years old. Her maiden name was Brown, and she was born in Wheeling, W. Va., being connected with the prominent Virginia family of that name. Thirty-three ago she was married to Mr. Hennegen, who was then in business in Wheeling. The present firm was founded in that city and in 1874 was transferred here. It was then that Mrs. Hennegen took up her residence in Baltimore, and since then she had been actively connected with many institutions and was prominent in charitable movements.

NEW YORK, 20 MAIDEN LANE. LONDON, 27 HOLBORN VIADUCT, E. C.

E. Aug. Neresheimer & Co.
DIAMOND
CUTTERS & IMPORTERS.

London and New York, *January 1st, 1898.*

Notice.

The co-partnership heretofore existing between the undersigned under the firm name of E. August Neresheimer & Co., is this day dissolved by limitation and by mutual consent.

Emil August Neresheimer.
Louis Neresheimer.
David C. Townsend.

NEW YORK, 20 MAIDEN LANE. LONDON, 27 HOLBORN VIADUCT, E. C.

Neresheimer & Co.
DIAMOND MERCHANTS.

London and New York, *January 1st, 1898*

Notice.

The business heretofore carried on in London, England, and in New York, U. S. A. by the co-partnership firm of E. Aug. Neresheimer & Co., will be continued by the undersigned at the same places, under and by the firm name of Neresheimer & Company.

Louis Neresheimer.
David C. Townsend.

DIAMONDS.

Wm. S. Hedges & Co.,

IMPORTERS OF

Diamonds and Precious Stones.

DIAMOND JEWELRY.

170 Broadway, New York.

26 Holborn Viaduct, London.

Alfred H. Smith & Co.,

IMPORTERS,

DIAMONDS AND PRECIOUS STONES,

182 BROADWAY, Cor. John St., NEW YORK.

Columbus Mem. Bldg., 103 STATE ST., CHICAGO, ILL.

The Australian Opal Co.

57 Maiden Lane, New York.

Importers and Cutters.

RUBIES, SAPPHIRES, EMERALDS, CATS' EYES and all kinds of FANCY STONES.

FERD. FUCHS & BROS.

SILVERSMITHS.

MAKERS OF STERLING SILVERWARE,

808-810 Greenwich St., - New York

MOUNT & WOODHULL,

LATE WITH

RANDEL, BAREMORE & BILLINGS,

DIAMONDS,

OTHER PRECIOUS STONES, PEARLS, ETC.,

DIAMOND JEWELRY.

26 MAIDEN LANE,

(Southwest corner Nassau Street,)

JOHN C. MOUNT,
ADDISON W. WOODHULL. NEW YORK.

Stern Bros. & Co.

Cutters of . . .

DIAMONDS,

MANUFACTURERS OF

Gold Rings and Thimbles,

68 NASSAU STREET, NEW YORK.

RING FACTORY, 33-43 GOLD STREET, NEW YORK.
DIAMOND CUTTING WORKS, 142-146 W. 14TH ST., NEW YORK.

LONDON OFFICE, 29 ELY PLACE.
CHICAGO OFFICE, 149 STATE ST.

The Bowden Rings

ARE COMPLETE IN VARIETY, CORRECT IN QUALITY AND PERFECT IN FINISH. WE MAKE EVERY VARIETY OF FINGER RINGS

J. B. BOWDEN & Co.,

3 MAIDEN LANE. NEW YORK.

Fashions in Jewelry, Silver Ware, Bric-a-Brac, Etc.

A LADY'S RAMBLES AMONG THE JEWELERS.

Turquoise ornaments are in high favor.

*

Fobs are very fashionable, and some of the new ones are exceedingly ornate.

*

The old fashioned bracelet of woven gold enriched with jewels has been revived.

*

Chatelaine bags in elephant's skin are in big demand, being exceedingly durable.

*

Among novelties in silver ware are toasting forks with extending embossed handle.

*

Decidedly decorative are the loving cups of Rookwood with stag handles and silver mounts.

*

Beautiful designs are shown in shell combs with finely cut steel ornamentation that glitters by gaslight.

*

Photograph frames are legion and include the circular frame in colored leather with pierced gilt mounts.

*

Bangles are again all the rage, and the number one woman is permitted to wear at one time is not restricted.

*

Little chatelaine watches are, if possible, displayed in greater variety and more attractive designs than ever before.

*

The newest necklaces are flexible, and the diamonds are arranged in such a way that the setting is practically invisible.

*

The demand for cake baskets is showing symptoms of revival; there are some very pretty china ones set in a framework of silver.

*

Few art objects afford greater satisfaction than the fine bronzes which harmonize with all colors and most architectural designs.

*

Allurments in leather are dainty stamp cases, pen boxes, calendar frames and jewel caskets, enriched with gold or silver mountings.

*

The true lover's knot, which reigns supreme in other departments, has made its appearance as a decoration of many tasteful pieces of silver.

*

For the man who smokes, there are cigarette cases, tobacco jars, cigar cutters and smoker's cabinets in numberless designs and many materials.

The jewelry store of William Lockhead, 1052 Pennsylvania Ave., Baltimore, Md., was entered by thieves some time between Dec. 20 and 24, and a gold watch and chain and $46 in money, total value $71, were stolen from an unlocked iron safe.

Philadelphia.

McAllister Optical Co., Ltd., have moved from 705 Chestnut St. to 1113 Chestnut St.

Hirshberg & Bro. have moved from 10th and Chestnut Sts. to their new store at 730 Chestnut St.

Malcolm Graham, jeweler, 2258 N. Front St., a few mornings ago accidentally shot himself in the hand with a revolver while reaching into a drawer. The ball passed out through the wrist.

George W. Scherr and Chas. H. O'Bryon, of L. A. Scherr & Co., were both seriously ill the past week. Mr. O'Bryon is now much improved in health, but Mr. Scherr is still confined to his bed and his condition is regarded by his physician as precarious.

The jewelry store of Simon Aicher, 1222 N. 5th St., seems to be a mark for thieves, it having been robbed last Monday night for the fifth time. This time the store window was smashed and the thief secured 21 rings, worth about $60. The thief smashed the window with a brick wrapped in a newspaper.

Diamond broker John Lang, of Sansom St., is a member of Common Council from the 24th Ward. Mr. Lang is an ardent Republican, an active worker in one of the two factions in which that party is locally divided. Recently he called the attention of Director Riter to the activity of the police in the 24th Ward. The complaint grew into an acrimonious controversy between the two, and now there is likely to be a public investigation.

The jewelers' Christmas trade was a material improvement on that of a year ago, and although the big department stores have made serious inroads on the local retail trade, there seems to be a sense of satisfaction all around at the Christmas results. These results would have been still more gratifying had it not been for the failure of the Chestnut Street National Bank and the Chestnut Street Trust Co., both of which carried very large deposits of the middle class people.

Boston.

William C. Wales, of Tiffany & Wales, returned New Year's day from a brief trip to his farm in Waterville, Me.

Herbert W. Richards, formerly of George H. Richards, Jr., & Co., has decided to return to the jewelry business, and will have an office in the new Jewelers' building. He will represent John W. Reddall & Co., Newark, N. J., in this city.

At the Boylston alleys last Monday night the American Waltham Watch Co.'s rollers showed their heels to the Winch Brothers team, and the Dennison Mfg. Co.'s bowlers beat out Wilson, Larrabee & Co. by 406 pins. Wetherbee, of the American Waltham Watch Co.'s team, was high roller with 528 for three strings.

Assignment of J. Davidson.

MACON, Ga., Dec. 30.—J. Davidson, jeweler, assigned Tuesday to Dr. M. Apfel. He expects soon to arrange his affairs and continue business. Assets between $7,000 and $9,000. They are said to exceed the liabilities. Davidson has found it difficult to raise cash on goods.

ESTABLISHED 1840.

CHESTER BILLINGS & SON,

SUCCESSORS TO

RANDEL, BAREMORE & BILLINGS,

IMPORTERS OF

DIAMONDS,

AND OTHER PRECIOUS STONES.

FINE PEARLS A SPECIALTY.

MANUFACTURERS OF

DIAMOND JEWELRY.

A Large Stock of Fine Mounted Goods Constantly on Hand.
Goods sent on approval and Insured in Transit.

Diamonds Cut, Recut and Repaired.

58 Nassau Street,
29 Maiden Lane,
NEW YORK.

1 St. Andrews St.,
Holborn Circus,
LONDON, E. C

ESTABLISHED 1841.



CARTER, HASTINGS & HOWE,

MANUFACTURERS OF

GOLD JEWELRY,

15 MAIDEN LANE NEW YORK.

A. CARTER.
C. E. HASTINGS, C. R. HOWE
W. T. CARTER, W. T. COUGH.

FACTORY, NEWARK, N. J.

FOX & CO., ..Now at 22 John St., NEW YORK.

LAPIDARIES
AND IMPORTERS OF
PRECIOUS STONES.

&

Cutting of American Gems
and Fine Miniature Glasses.

Leaders in Scientifically Cut Diamonds.

Dealers in Solid Gold and Filled Cases and all Makes of American Movements.

OPPENHEIMER BROS. & VEITH,

65 NASSAU STREET,

PRESCOTT BUILDING. NEW YORK.

We carry the largest, finest and most complete line of Mounted Diamond Jewelry of any house in America.



John F. Saunders, Cutter and Importer of

DIAMONDS AND OTHER PRECIOUS STONES.

FINE PEARLS A SPECIALTY.

68 Nassau St., cor. John St., Sheldon Building, Room 16, NEW YORK.

Philip Bissinger & Co.,

IMPORTERS OF

PEARLS, DIAMONDS AND PRECIOUS STONES,

Agents for Bohemian Garnet Goods, Enamel Lockets and Coral Jewelry,

20 JOHN STREET, NEW YORK.

Importations at the Port of New York.

Week Ended Dec. 31, 1897:

China, glass and earthenware:	
China	$37,374
Earthenware	15,676
Glassware	8,567
Instruments:	
Musical	10,620
Optical	3,327
Philosophical	866
Jewelry, etc.:	
Jewelry	3,480
Precious stones	173,083
Watches	14,358
Metals, etc.:	
Bronzes	273
Cutlery	16,145
Dutch metal	77
Platina	30,192
Silver ware	1,076
Plated ware	274
Miscellaneous:	
Amber	155
Beads	3
Clocks	2,355
Fans	2,695
Fancy goods	7,705
Ivory	5,463
Ivory, manufactures of	7,830
Marble, manufactures of	5,430
Statuary	4,309
Shells, manufactures of	19,355

Connecticut.

G. S. Moshier, Norwich, announced that he would discontinue business in that city Jan. 1.

The Meriden Britanna Co.'s shop shut down Dec. 24 for two weeks. The business done the past year was greater in volume than during 1896.

The death occurred in Peoria, Ill., last week of Levi B. Taylor, who was the inventor of Taylor's hairpins, which were manufactured till recently in Shelton, Conn., by the Star Pin Co.

Joseph K. Pitkin, who has been engaged in the jewelry business for more than 30 years on Exchange corner, Hartford, has left the city for good. After a few days in New York he will go to his daughter's, in Newtonville, Mass., and spend the remainder of his days there.

Harry J. Rolfe, traveling salesman of the Wilcox Silver Plate Co., Meriden, severed his connection with the concern on Jan. 1. Mr. Rolfe had been in the employ of the Wilcox Silver Plate Co. for 12 years. For nine years he was in the shipping department and for the last three years he had been salesman through the west.

R. T. Leven, St. Joseph, Mo., has filed a deed of trust for $10,000.

SCHULZ & RUDOLPH,

IMPORTERS AND CUTTERS OF

..DIAMONDS..

AND OTHER PRECIOUS STONES.

SOLE AGENTS FOR THE CELEBRATED

JULES JURGENSEN,

COPENHAGEN,

Watches and Chronometers,

28 JOHN ST. AND 65 NASSAU ST., NEW YORK.

Special Notices.

Rates 75c per insertion for notices not exceeding 3 lines (25 words); additional words 2 cents each. If answers are to be forwarded, postage stamps must be enclosed. Two insertions, 15 per cent. off; three insertions, 20 per cent. off; four insertions or more, 25 per cent. off. Payable strictly in advance.

Display cards on this page will be charged at $2.00 per inch for first insertion, subject to same discount as above for subsequent insertions.

Under the heading of SITUATIONS WANTED on this page advertisements will be inserted for One Cent a Word, each insertion, no discount, but no advertisement will be inserted for less than 25 cents. This offer refers to SITUATIONS WANTED ONLY. Payable strictly in advance.

In all cases if answers are to be forwarded, 10 cents extra to cover postage must be enclosed.

Situations Wanted.

CLOCK SALESMAN in Ohio, Kentucky and Tennessee; can command a large trade. Address Reliable, care JEWELERS' CIRCULAR.

TRAVELING SALESMAN, with trade south and west, wishes to change at once; gold goods preferred; A1 references. Address "R. S.," care JEWELERS' CIRCULAR.

EXPERIENCED WATCHMAKER and optician, good engraver, is open for a position; young man; city or country; A1 reference. "S. C.," care JEWELERS' CIRCULAR.

EXPERIENCED TRAVELING SALESMAN desires first-class line of sterling silver for the south; best references. Address "M. L. H.," care JEWELERS' CIRCULAR.

DESIGNER—A thoroughly up-to-date designer of hollow ware and novelties desires an engagement; is practical and understands all branches. "Designer," care JEWELERS' CIRCULAR

WATCHMAKER AND ENGRAVER, understands repairing jewelry and acting as salesman, wants to change; state wages. Address Useful, care JEWELERS' CIRCULAR.

SITUATION AS ASSISTANT watchmaker or clock man; 10 years' experience; no bad habits; good references; N. E. or Middle States. Address "L," care JEWELERS' CIRCULAR.

SUCCESSFUL TRAVELING SALESMAN would like position with first class house to sell to jewelry trade; best of reference, etc. Address M. J., care JEWELERS' CIRCULAR.

R. H. KNOWLES, M. D., 189 Broadway, N. Y. care JEWELERS' CIRCULAR, is open to a business engagement with a reliable party; none but a responsible business man will be given a hearing

AN ENERGETIC, EXPERIENCED young man commanding good southern trade is open for engagement; diamonds, jewelry or kindred line; salary or commission. Address "Push," care JEWELERS' CIRCULAR.

YOUNG MAN, 20, A1 references, wants position to learn watch, clock, jewelry repairing, or salesman in jewelry store; have slight knowledge of trade; New England preferred. A. P., 120 Washington St., Dover, N. H.

AN EXPERIENCED TRAVELING SALESMAN desires to make arrangements; established trade in Pennsylvania, Ohio and southern States; highest references. Address Hudson, care JEWELERS' CIRCULAR.

SALESMAN of 10 years' experience on the road to the jewelry trade, eastern, middle, south and southwestern States; can command a good trade in any of the above States. Address Reliable, care JEWELERS' CIRCULAR.

A1 WATCHMAKER, jeweler, engraver, first-class salesman, willing to earn my salary, 30 years old, 13 years' experience, several first-class references, position wanted any time between Jan. 1st and Mar. 1st. G. H. Parsons, Lampasas, Tex.

DIAMONDS.—A salesman desires an engagement with a good, reliable firm, to carry mounted or loose diamonds, or both, on salary or commission, with a guarantee; well and favorably known to the trade. Address Traveler, care JEWELERS' CIRCULAR.

EXPERIENCED TRAVELING SALESMAN, good address, 10 years on the road, now with large manufacturing house, is open for engagement, sterling silver or jewelry preferred; west and middle western States; none but first-class houses need apply. Address M. F. T., care JEWELERS' CIRCULAR

WANTED—Line of rings or 10kt. gold jewelry to sell in connection with another line to the best dry goods and jewelry trade in New England, New York State and Philadelphia on commission, by an experienced salesman with an established trade. Address "Hustler," care JEWELERS' CIRCULAR.

EXPERT ENGRAVER and watchmaker desires a change by Feb. 1st; 20 years' experience; fine, rapid and experienced engraver, designer and jeweler of raised work; monograms of all styles tastily done; inscriptions artistically executed; first-class watchmaker; send for samples of engraving. A. R., care JEWELERS' CIRCULAR.

IF YOU WANT a strictly first-class watchmaker, fine optician, engraver and salesman, age 30, with 10 years' experience, finest work and trade, best references, complete set tools, capable of managing store, no preference to locality. Correspondence stating best salary for A1 man. Address H., care Purdy & Co., 126 State St., Chicago Ill. Would also like to receive propositions to take charge of paying business on commission.

WANTED—A manufacturers' line of Gold or Diamond Jewelry to carry in connection with line of loose diamonds and set rings by Experienced Salesman for the South and West. Address, "Jewels," care JEWELERS' CIRCULAR.

Help Wanted.

WANTED—Salesman for jewelers' tool line for New York City, Newark, Brooklyn and suburbs. Address H. K., care JEWELERS' CIRCULAR.

AN EXPERIENCED and thoroughly posted optical salesman wanted to handle the best American goods through New York and New England. Address Optical Salesman. care JEWELERS' CIRCULAR.

DIE CUTTER and designer wanted; one competent to take charge, for making silver novelties, but principally silver corners and ornaments for leather goods. Address "Leather," 270 Garfield Ave., Chicago, Ill.

A COMPETENT WATCHMAKER, jeweler and fair engraver and salesman for fine trade at once; permanent position to satisfactory man; state experience, reference, wages, age, and send sample of engraving in first reply. Wm. B. Joseph, Hudson, N. Y.

WANTED—A1 TRAVELER for the west to call on the retail jewelry trade with a full line of watches, diamonds, solid and plated jewelry; liberal arrangements made with the right party; only single men who have traveled in this line exclusively for a number of years need apply. Address, stating references, age and fullest particulars, Lissauer & Co., 12 Maiden Lane. P. O. Box 2516, New York.

Business Opportunities.

SPOT CASH and prompt action paid for any jewelry store, stock of jewelry, diamonds; any amount; no delay; confidential. Harrison, 88 Walker St., New York City.

WANTED FOR SPOT CASH, jewelry stores or surpluses; highest value paid; business confidential; prompt and immediate attention given; any part U.S. Samuel Less, 35 Prospect St., Brooklyn, N.Y.

FOR SALE—Plant for manufacture of sterling hollow ware, with patterns and dies complete; all new; good working order; price low for whole or part; inducements to parties who will take plant and run it here. Address Bell Brothers Co., Ogdensburg, N. Y.

BUSINESS OPPORTUNITY for an active, bright, young man with capital of $20,000 to $25,000, as partner in an established and well-known jewelry and silverware manufacturing business; splendidly equipped factory; a person having had experience in similar line preferred. Address Opportunity, care JEWELERS' CIRCULAR.

FOR SALE—Old-established jewelry store in manufacturing city of 8,000; central Pennsylvania; only two other repair shops in county; sales last year, $8,000; repairs, $1,000; stock, $4,000; fixtures, new, $1 000; will reduce stock and fixtures to $1,800 cash; clear profit last year, $2,400; only parties with cash need write. "R 52," care JEWELERS' CIRCULAR.

For Sale.

SAFE FOR SALE; 6 feet high, 4 feet 9 inches wide, 3 feet deep; two extra steel vaults inside; very cheap. Room 37, 41 Maiden Lane, New York.

To Let.

TO LET—For jobbing, silverware, clock, material or optical house; rear part of store, 18x70 feet, and part of basement; prominent entrance; rent low; also large and small offices for rent. Knapp Building, 41 and 43 Maiden Lane, New York.

I Buy Jewelry Stocks.

I pay **SPOT CASH** for entire or part of any Jewelry Stocks, Diamonds, Watches and Jewelry.

Address, **M. F. Confidential.**

Care JEWELERS' CIRCULAR.

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THE STAR OF EMPIRE WESTWARD TAKES ITS WAY

WESTERN SUPPLEMENT OF THE JEWELERS' CIRCULAR

VOL. XXXV. CHICAGO, WEDNESDAY, JAN. 5, 1898. No. 23

Chicago Notes.

All communications in reference to the Chicago department of The Jewelers' Circular, addressed to S. Parlin, 270 Garfield Ave., Chicago, will receive immediate attention.

REVIEW OF THE YEAR.

No accurate estimate of the volume of trade for 1897 as compared with other years can yet be made, as the jobbers' books have yet to be examined. A pretty close guess, however, would be that the business of the jobbing jewelers of Chicago had increased 15 per cent. as compared with last year. It must be remembered that up to August the year was an exceptionally dull one. Trade picked up in that month, and September, October and November showed gains ranging from 25 per cent. upward to 100 per cent. December was a busy month, but shows a slight increase, if any, over December a year ago; last year the Presidential election threw almost all the rush trade of the year into that one month and made it a remarkably active one.

Since Aug. 1 there has been an increase of 30 per cent. in diamond sales, with an average increase for the whole year of about 15 per cent. Improvement began in August, and was marked in September. October and November were excellent, and December showed a reasonable gain.

The business among sterling silver houses in dollars and cents was retarded somewhat by the low price for many goods. It is estimated that these houses have had an increase of 20 per cent. in goods output, but only about 10 per cent. increase in dollars and cents. More goods have been sold than in any year since 1892. Up to Sept. 1 the improvement was from 5 to 10 per cent; since then the average has been 25 per cent. or over.

Plated ware increased 10 to 15 per cent. in output for the year, with demand for better class of goods noticed the past few months. This tendency toward higher grades, particularly in hollow ware, is an evidence, manufacturers say, of the returning prosperity.

Watch case makers say the demand came so suddenly that they could not produce the goods. The workmen who were let go in dull seasons have gone into other lines of business, and it will require some time for the manufacturers to reorganize their factory forces. The conditions are similar to '81, '82 and '83. This applies also to the watch movement makers. Watch factories have been extremely busy and the year closed with no stock on hand. Case makers also were left Jan. 1 with nothing in stock.

All the reports from the country are to the effect that retailers have had a good holiday business.

RETAILERS' VIEWS AS TO 1898

C. D. Peacock:—"I expect a better year than we have just had—a good, steady, healthy growth of trade and all that that means in the way of busy working people and humming mills."

Lloyd Milner, Spaulding & Co.: "I expect a better business this year than we have had since 1892, omitting the World's Fair year, which was especially good in our line and is not a fair comparison. Business set in good with us about Aug. 1 and has been improving ever since. I attribute this to the settlement of tariff, the realization that the gold standard is secure, and, above all, the price of wheat. The revival came where it had to come from—the west and the farmers. While I do not expect that general business in the marts will boom for some time, I think progress has set in along all lines and that improvement will be general."

F. E. Burley, china and glass ware:—"Upon analysis I see nothing in the outlook for the year to show why we should not expect business to be better and increasingly so. We are now on a progressive basis. Prosperity was expected too soon, when there was no reason for the hope after the blows we had sustained, but I think the tendency is now upward for all manufactured articles, both in this country and in Europe, and that means better business to come."

F. A. Hardy was called to Massachusetts last week by the death of a sister.

Isadore Stern, of Stern Bros. & Co., dropped in to see the trade last Monday.

A. W. Engel & Co. have transferred their business to Wm. Kaefer. The style remains the same.

Fred Eynatten, Peoria, telegraphed that his health would not permit a visit here at this time and he would have to forego the pleasure of the Association banquet.

Mr. Phillips, of Hamilton & Hamilton, Jr., last week bid friends good-by preparatory to severing his relations with the firm Jan. 1. Mr. Phillips has made a connection with a Providence bank.

The Carborundum Co., Niagara Falls, N. Y., will establish a permanent office here this week, with Peter Thacher as their Chicago man. The location will be selected before the end of the week.

Ed. Frye, the northern star of the Glickauf & Newhouse constellation of travelers, had a fine trade on his last northern trip. E. G. Adler, their eastern traveler, says things are in fine shape in his district.

Sproehnle & Co.: "Our experience has demonstrated to us the advantages of making a specialty of one line. The demand for watches has been good and we were fortunately situated in being able to supply it."

A. J. Perry, for Lapp & Flershem, is in from Minnesota; H. M. Tenney in from Illinois and Indiana, and J. P. Ryan in from Wisconsin. All report fair conditions in their territories and are preparing for an early 1898 trip.

Henry Klaas says of his recent trip in the west for Glickauf & Newhouse: "I sold more G. & N. Gravier mainsprings on this trip than on any other I ever made, and mostly to parties who had used the springs for a number of years."

G. W. Marquardt & Sons: "Up to Dec. 12 we had considerably increased our diamond sales over the entire month of December, 1896. The improvement continued right up to New Year's, and made our December diamond business a big record breaker."

Simpson, Hall, Miller & Co.: "On the whole, our business for '97 has been satisfactory. There was a falling off in sales in the early months of the year, but the steady business commencing in August showed an increase, which was sustained the balance of the year, making the total results quite satisfactory."

Benj. Allen & Co.: "The increase in our business has been very regular in all the departments, and very satisfactory as well In no year in the past have we had so many buyers in person as during the season just closed. This is undoubtedly due in a measure to the assembling of leading firms in the Silversmiths' building."

Lapp & Flershem: "We had a lot of rush orders last week and everything seemed in a hurry for New Year's. The business between Christmas and New Year's was fully up to the standard and we look for a good business in January and February. The indications are more favorable than for several years past."

Otto Young & Co. are issuing a tool and material catalogue that they expect to have ready Jan. 15. It will have 720 pp., and be the largest ever issued by the firm (their last was 588 pp.), and Mr. Baker, who has charge of that department and is an authority on such matters, says it will be the most complete work of its class ever offered the trade.

Elgin National Watch Co.: "Our Fall and Winter business has been very satisfactory, the only complaint being scarcity of Elgin movements. The demand has exceeded our expectations and likewise our preparations for product. Jobbers' and retailers' stocks having been small, we haven't been able to satisfy the trade with our stock and product as we hoped to. We are educating suitable help as fast as possible, with the expectation of having a much larger production during '98."

Detroit.

A. W. Kludt, jeweler, Lennox, Mich., and Miss Lutz were married last week and passed through Detroit en route south.

Horace W. Steere, of Arnold & Steere, in Detroit looking after his business at 68 Woodward Ave., has returned to Providence, R. I.

O. L. Altenburg, formerly of Alma, Mich., has opened a new jewelry store in Elsie. He was recently married to Miss Sarah E. Parks, of St. Louis, Mich.

The holes left in the tower of the new post office building for the clock to be furnished by Nels Johnson, Manistee, are too small and a contract for enlarging them has been let.

A Simple Fact.

To sell an article quick, the price must be right.

Our prices are right, and these will sell quick.



See!!

These cases are made by **Well Known and Reliable Manufacturers.** But they **Will Not** permit us to **Advertise** their **Names.**

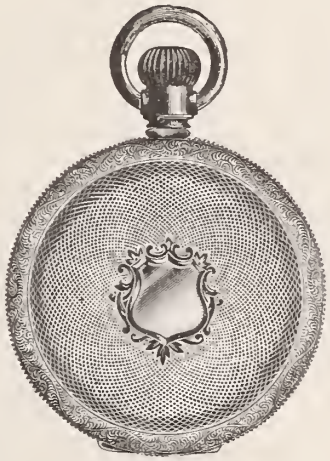


ASSORTED DESIGNS.

O Size, 14K Gold Filled Case. Guaranteed to wear 5 years. Fitted Complete with

No. 342.	Mignon (Swiss)	$4.95
No. 343.	60 or 61 Waltham	7.55
No. 344.	109 or 173 Elgin	7.55

PRICES ARE NET CASH.



E. T., Ver. B. and C.

6 Size, 14K. Gold Filled Case. Guaranteed to wear 15 years. Fitted Complete with

No. 345.	Atlas	$6.85
No. 346.	7 J. U. S. Wal., Nick.	8.15
No. 347.	11 " " " " "	8.80
No. 348.	7 " Wal. or Elgin, Nick	9.10
No. 349.	11 " " " " Gt.	11.25

PRICES ARE NET CASH.



ASSORTED DESIGNS

O Size, 14K. Gold Filled Case. Guaranteed to wear 15 years. Fitted Complete with

No. 350.	Mignon (Swiss)	$6.95
No. 351.	60 or 61 Waltham	9.55
No. 352.	109 or 173 Elgin	9.55



ASSORTED DESIGNS.

18 Size, Open Face, 14K. Gold Filled Case. Guaranteed to wear 10 years. Fitted Complete with

No. 353.	11 J. N. Y. Stand., Nick.	$6.75
No. 354.	7 J. Columbus, Gt.	7.28
No. 355.	7 J. Atlas	6.00
No. 356.	11 J. U. S. Waltham, Nick., Pat. Reg.	8.30



No. 357. 12 Size, 14K. Gold Filled. Warranted 5 years. Fitted with a 7 Jewel, Nick., Damaskeened. 6 Size, N. Y. Stand. Movement, with a Spread Dial with Second Hand.

Hunting	$6.11
Open Face	5.87

State whether you want Hunting or Open Face.



RAISED ORNAMENTED.

ASSORTED DESIGNS.

18 Size, Hunting, 14K. Gold Filled Case. Guaranteed to wear 5 years. Fitted Complete with

No. 358	11 J. N. Y. Stand., Nick.	$5.95
No. 359.	7 J. Columbus, Gt.	6.48
No. 360.	7 J. Atlas	5.22
No. 361.	11 J. U.S. Waltham, Nick., Pat. Reg.	7.48

If you have not received our 32. p. Jan. circular. Write for it. it's full of Bargains

Stewart Building.

Chicago.

Schroeder & Co.

The Business of Goldsmith Bros.

PEOPLE from time to time have wondered where all the broken watch cases, old jewelry and other scrap and bits of gold and silver go. Could they but visit the refining works of Goldsmith Bros., in the five-story building at 63-65 Washington St., Chicago, they would wonder no longer, but would be astonished rather at the display of such a mass of precious metal in useless forms. Boxes, bundles and barrels of scraps and sweeps daily find their way to the furnaces, the packages ranging in size all the way from a ring box to a crockery cask. Each package passes under the hands of an expert and is assigned to its proper department. A continuous stream of this seeming "refuse" containing particles of the precious metals flows from the receiving rooms to the furnaces and smelters, to emerge thence freed from all dross and ready for refining and separating, after which the metals pass to other mechanical operations and in a pure state are again ready for commercial uses.



OFFICE OF THE SMELTING WORKS OF GOLDSMITH BROS.

Gold and silver wire, sheet and bar gold and silver, supplies for dentists' use, solders, etc., are produced at the factory by the latest improved machinery, and to supply the large demand the firm have for these articles great quantities of scraps and sweeps are required. These are secured from the jewelers all over the country. The brothers, Moses and Simon Goldsmith, were brought up in the business from childhood. When in school and college their training was in the direction of technical details relating to their life work, so that both entered upon their duties with a thorough knowledge of the refining business. Add to this knowledge a sufficient capital to improve the plant with latest inventions in machinery, and also the persistent and indomitable push to seek new trade, and the story of their success is tersely told. They are wide-awake, progressive men and richly merit the success they have attained.

An exceedingly pretty souvenir for the New Year has been presented by Wm. Loeb & Co., manufacturers of rings, Providence, R. I. It is a yearly calendar in the shape of a large fan, having six small fan shaped panels. Upon pulling the handle all of the small panels open, each disclosing the calendar for two months.



ASSAY ROOM OF THE SMELTING WORKS OF GOLDSMITH BROS.

Trade Gossip.

"First in war, first in peace, first in the hearts of the jewelers" is the position claimed by R. L. Griffith & Sons Co., Providence, R. I., for their justly popular "2 Point Invisible Setting." The success of the "Golconda Gem" is still growing. The firm also call attention to the fact that their well known "2 Point Invisible Setting" is not sold separately, but mounted only. Their Spring line of goods mounted with this setting is handsomer and more varied than any other yet produced by them.

Manufacturing jewelers and silversmiths needing toilet goods, such a tooth, nail and infant brushes, powder puffs, brush heads, etc., for mounting purposes, will find the lines shown by Martin & Bowen Co., 91 Reade St., New York, both extensive and satisfactory. Martin & Bowen Co. are the sole agents for this country of Dehanne-Delettre, Cauvigny, France, who enjoy an excellent reputation for the manufacture of toilet goods. Attention is directed to Martin & Bowen Co.'s advertisements appearing elsewhere in this issue.

Swartchild & Co. have secured the sole western agency for the "Watch Adjuster's Manual," a book by "Excelsior," which should be in the hands of every jeweler in the country. The name "Excelsior" is a familiar one to readers of horological journals and the work for which Swartchild & Co. have secured the sole agency is "Excelsior's" latest and best. It contains 376 pages, comprising 789 separate sections and 56 cuts engraved especially for this book. It is the standard authority in the trade, is used in the horological schools and has received the most flattering testimonials from every quarter. None is so learned but what he can derive much benefit from so valuable a work and for the average man it is indispensable. Begin the year right by sending for a copy.



SMELTING ROOM GOLDSMITH BROS.

A New Year's Greeting.

TO ALL JEWELERS:

We want your old gold and silver, also your sweeps. Our plan will p'ease you and means money in your pockets. If you are not familiar with our plan, write us. Now is the best time to gather up your odds and ends and send them to us. Start the New Year right. Old jewelry that is likely to lie idle in your showcases is a dead loss to you and is money lying idle. We will give you its metal value in spot cash. Isn't the cash in your pocket better than unsalable goods in your stock? Think this over. Then gather up what you have and send us a trial shipment. It doesn't cost you anything, for if our valuation isn't satisfactory all you've got to do is to return our check and we'll return your goods and pay the express charges. You're bound to gain by it, for you can't possibly lose.

Our invariable rule is: Full Valuations and Quick Returns.

Prompt and accurate assays of ores. Analyses of all kinds.

GOLDSMITH BROS.,

Sweep Smelters,
Assayers and Refiners,

65=67 Washington St., = = = = CHICAGO.

The Waterbury Watch Co.

For 1898

Will continue to cater to the demands of the people, giving them artistic Watches at popular prices. The range of sizes made by us is is not equaled by any other Watch Company. The Retail Jeweler is our medium of reaching the public, and his interests are well served by us. No manufacturer so protects him in his profit, or prevents the cutting of prices. Our prices are the same throughout the land, and every distributing agent sells our goods at the one price.

The Waterbury Watch Co.

Waterbury, Conn.

Cincinnati.

TRADE CONDITIONS.

There is still an aftermath of trade with the jewelers this week, as the stores are pretty lively with late buyers. The factories are still busy, all of them still receiving orders, and business will continue straight along in January.

O. E. Bell goes east next week for a business trip.

Messrs. Bloom and Phillips are on their regular trip to New York, visiting the houses they represent in the west.

Jake Schaumberg has been engaged to travel for Joseph Mermert in '98. He will make his first trip the last of the month.

Joseph A. Henochsberg has returned after a successful trip. Mr. Henochsberg is in business now for himself and made a good showing for '97.

The Neuhaus-Lakin Co. received, last week, two fine orders for wedding presents. One is for a solid silver punch bowl and the other for an ice cream set.

Kansas City.

REVIEW OF THE YEAR.

During the Spring and early Summer of 1897 the jewelry trade was about on a par with that of '96, but the Summer and Fall trade showed an increase of over 40 per cent. The holiday season was the best for a number of years, and in almost all cases the dealers had all they could handle. A. S. Edwards, of Edwards & Sloane Jewelry Co., reports that he never had such a volume of Christmas trade since he has been in the business. J. R. Mercer feels that he had about all the trade he could take care of. "Jaccards" report that the number of sales was far more than last year and that the quality of goods called for and sold far superior in every way.

J. R. Hardman has opened a new store in E. 5th St.

J. M. Lawson, Emporia, Kan., has decided to move his business.

W. E. Cannon & Co. will send two more travelers on the road the coming season.

Ben Warner will go on the road for H. Oppenheimer the greater part of the time this Winter.

Orrin Ford, who has been serving time in the county jail for stealing jewelry from J. R. Mercer while acting as porter, escaped last week and is reported to have left the city.

Edwards & Sloane Jewelry Co. have made an elegant High Priest jewel for New Mexico, two fireman's medals for Colorado Springs, Col., and a Masonic jewel for Little Rock, Ark.

The City Council have voted to give medals for bravery to two firemen who rescued several people in a recent large fire, and have asked for designs and bids for the same from the local jewelers.

St. Louis.

The Barnett Jewelry Co. were incorporated last week; capital, $2,000.

Louis P. Aloe's residence was broken into last week and robbed of articles valued at $167.

L. Bauman Jewelry Co. report remarkable success with their retail department recently established.

A jewelry auction store in Alton, Ill., which recently opened for business, has been summarily closed on account of the authorities of that town demanding a license of $100.

Pittsburgh.

William Roseman, traveler for Grafner Bros., is on the sick list.

William Hunt, Uniontown, Pa., was in the city last week, doing some new year's buying.

Rodney Pierce, of the Rodney Pierce Optical Co., returned from an eastern business trip last week.

Manager Wallace, of the Wallace Optical Co., 624 Penn Ave., while trying to board a moving street car, was dragged a considerable distance, and injured so badly that he was taken at once to St. Francis' Hospital. He is recovering slowly.

Goddard, Hill & Co. and Grafner Bros. sued the Sheriff of Cambria county, Pa., charging fraud in selling goods after the above named firms had replevied them. This suit is another outcome of the Janowitz failure in Johnstown.

Visiting jewelers were few last week and included J. C. Rhodes, Homestead, Pa.; J. F. Zugschwert, Carnegie, Pa.; G. A. Boss, McKee's Rocks, Pa.; I. Hunt and Wm. Hunt, Uniontown, Pa.; R. B. Fisher, Greensburg, Pa.; D. L. Cleland, Butler, Pa.; John Linnenbrink, Rochester, Pa.

The illustrated description in last week's CIRCULAR of how to keep windows from freezing was generally read and commented upon by the trade, who experienced great difficulty with their windows during Christmas week. Revolving fans were everywhere used, and, in consequence, C. C. Corcoran, 502 Wood St., had an unforeseen and attractive window display. The windows had been generously fitted up with white cotton, and when the fans revolved the cotton did likewise, the result being a miniature snow storm, which was appreciated by window gazers.

The Store of F. Niederman & Son Mysteriously Robbed.

CINCINNATI, O., Dec. 31.—One of the strangest robberies of the year was that at F. Niederman & Son's jewelry store, in the West End, on Dec. 28. When the store was opened as usual in the morning it was discovered that the store was almost gutted of the stock. Marks of a jimmy were on the rear shutters. From the fact that the thief used remarkable judgment in selecting articles, it was thought he had more than ordinary knowledge of the goods. He was an expert in this line.

A list of the stolen articles shows that over $2,000 worth was taken. Watches, chains, rings and jewelry of all kinds, including some diamonds, and over 50 watches were taken. Two detectives are employed on the case. No one in the neighborhood saw any unusual commotion nor heard any during the night of the robbery. The only clue the police have is that an unknown colored man was in the store on the evening of the robbery and it was remarked he took a survey of the surroundings while pretending to make a purchase.

Louisville.

A. E. Frederick has discontinued his auction and hopes to resume business soon.

R. Baude was robbed a few days ago of a $135 pair of earrings. He says his store was very much crowded that day and he remembers having the tray of diamond earrings out several times to show to customers. He did not miss the earrings until late in the evening, however, so he has no clue to work upon.

The Louisville jewelers report the holiday trade as being much better than last year. The engravers, manufacturers, and most of the jewelry stores had been at work night and day for several weeks. The greatest demand was for small silver novelties, although there has been an unusual call for diamonds and large pieces of silver for presents.

Charles Reuff's jewelry store, Hancock and Market Sts., was damaged by fire last week to the extent of $600. The fire started in the rear of the store. All the valuable jewelry was locked in the safe when the fire broke out and the other jewelry was carried to places of safety without loss. Mr. Reuff was in the second story of the building ill of typhoid fever, and was rescued by the firemen.

A rather unique and bold letter was received by a jeweler here a few days ago from a thief in Denmark. About a year ago Charles Hennessey slipped into the jewelry store of Jake Greenburg, Market St. He was arrested by the detectives on a charge of grand larceny and at once gave bond. When the case was called for trial he did not appear and nothing further was heard of him until Mr. Greenberg received the peculiar letter referred to. The letter was dated Copenhagen, Denmark. The writer apologized for leaving so hurriedly, but sent his best wishes to his victim. He said he was in business in Copenhagen and politely invited Mr. Greenberg to drop in and see him if he was ever out his way. He said he often looked at the watch and thought of the Louisville owner.

Indianapolis.

REVIEW OF THE YEAR.

Jewelers are well pleased with the holiday trade. 1897 began very badly but during December the year redeemed itself. Collections are coming in without urging, which shows better than anything else that country merchants found trade very good. The fact that everybody sold better goods this year than last argues well for the return of prosperity. Invoicing in most of the jobbing houses will begin early in January.

Gardner Bros. & Ross are looking for new quarters and will move early in the year.

Hall & Co. is the name of a new manufacturing jewelry firm just started in Muncie, Ind.

D. J. Reagan, for 16 years western traveler for Baldwin, Miller & Co., retired from the road Jan. 1.

J. C. Sipe is giving away handsomely bound leather memorandum books bearing his compliments.

R. R. Ellis, Greenfield, Ind., was in the city last week. He reports trade good and rejoices over a $1,000 diamond sale.

To the customers and friends of Baldwin, Miller & Co. have been mailed New Year cards in the shape of calendars bearing the firm's advertisement.

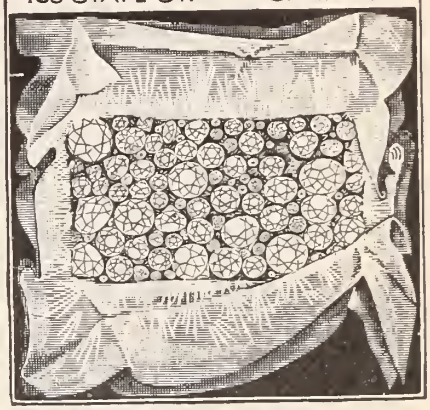
William Francis Phillips, jeweler, died Dec. 28, at his mother's residence, 115 York St., Ottawa, Can., after a lengthy illness. Deceased was 35 years of age and widely known and respected. He was a son of Mr. Phillips, who at one time kept a jewelry store on Sussex St., that city.

OUR SPECIALTY

G. M. Marquardt & Sons

Wholesale Jewelers and Diamond Importers.

103 STATE ST. CHICAGO.



GORDON & MORRISON CO.

WHOLESALE WATCHES, JEWELRY AND OPTICAL GOODS.



Diamonds, Sterling and Silver-Plated Flat and Hollow Ware, Clocks, Tools, Watch Materials, Spectacles, Eye-Glasses, Lenses, Trial Sets, Opera and Field Glasses, Opticians' and Jewelers' Sundries.

We handle everything pertaining to the jewelry and optical trades. We are direct IMPORTERS of SWISS WATCHES and MOVEMENTS.

If you want to save money, send us your orders. Our illustrated Catalogue mailed free on application.

178 and 180 E. Madison St., CHICAGO, ILL.

JOHN F. TURNER,

Jewelers' Auctioneer,

103 STATE ST., CHICAGO, ILL.

Write for Particulars.

F. P. D'ARCY,

Jewelers' Auctioneer, 3547 Prairie Ave. Chicago.



Makes sales only for established Jewelers in their places of business.

Indorsed by the leading New York and Chicago wholesalers and every retailer that I ever made a sale for.

I GUARANTEE THE SUCCESS OF ANY SALE I CONDUCT.

Terms Reasonable, Best of References.

Write for particulars.

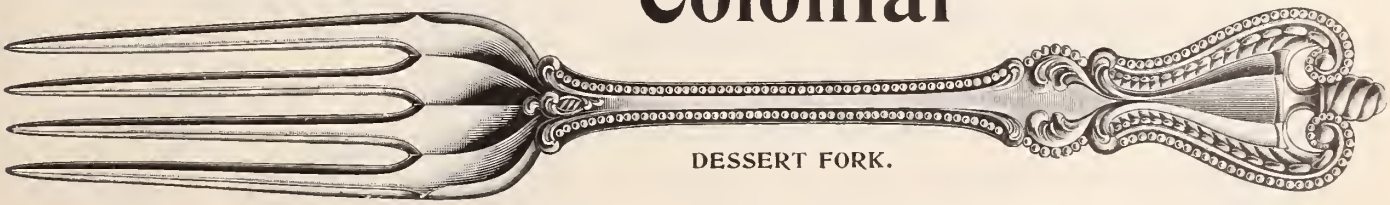
GENEVA OPTICAL CO., 69 Washington St., CHICAGO.

Send for our two new Catalogues just issued.
Part 1, Prescription Work. Part 2, Stock Catalogue.

SOLD EXCLUSIVELY THROUGH THE JEWELRY TRADE.

Colonial

STERLING SILVER TABLE WARE.



DESSERT FORK.

CHICAGO, 149-153 STATE ST.

TOWLE MANUFACTURING COMPANY, NEWBURYPORT, MASS.

BUYERS' INFORMATION BUREAU.

Questions as to the makers of certain lines of goods, where to buy certain lines, where certain kinds of work are done, the owners of certain trademarks and other matters relating to the buying branch of a jewelry business will be cheerfully answered under this department. The reader cannot ask too many questions.

WESTMINSTER, Md., Dec. 17, 1897.
Editor of THE JEWELERS' CIRCULAR :
Can you tell where the "Record" fountain pen is made or where I can have pens of this kind repaired? Yours truly,
S. P. BAIR.

ANSWER:—The "Record" fountain pen is made by Blair's Fountain Pen Co., 52 Nassau St., New York.

JOHNSONBURG, Pa., Dec. 27, 1897.
Editor of THE JEWELERS' CIRCULAR :
Would you please advise me where I could have some clocks made to order?
FRANK M. HOLES.

ANSWER:—If correspondent wants 100 or more clocks, he can have them made by any of the leading clock companies: Seth Thomas Clock Co., Thomaston, Conn.; Waterbury Clock Co., Waterbury, Conn.; W. L. Gilbert Clock Co., Winsted, Conn.; Ansonia Clock Co., 11 Cliff St., New York: E. N. Welch Mfg. Co., Forestville, Conn.; New Haven Clock Co., New Haven, Conn.; Phelps & Bartholomew Co., Ansonia, Conn.; The Parker Clock Co., Meriden, Conn.

HIGHVIEW, N. Y., Dec. 29, 1897.
Editor of THE JEWELERS' CIRCULAR :
Can you please give me the address of any wholesale or any firm dealing in or leasing, hiring or renting the slot talking machines and also those that automatically talk, sing, play and flash pictures?
Enclosed please find stamped envelope for reply. Thanking you in advance, I am,
Yours truly,
M. DAVISON, JR.

ANSWER:—Correspondent can purchase or lease phonographs, kinetoscopes, projectoscopes, kinetophones and similar machines from the Empire State Phonograph Co., 122 University Place, New York. He can obtain these with or without the slot attachment. The Columbia Phonograph Co., Broadway, New York, and the National Gramophone Co., 874 Broadway, New York, can also supply him with a talking machine. Otto Young & Co., Chicago, advertise in another part of this issue a good and cheap graphophone.

CINCINNATI, Dec. 28, 1897.
Editor of THE JEWELERS' CIRCULAR :
Kindly send us the address of the manufacturers of writing pads with silver or metal corners for ladies' desks, and greatly oblige,
Yours, truly,
THE JOHN HOLLAND GOLD PEN CO.

ANSWER:—The Gorham Mfg. Co., 19th St. and Broadway, supply these pads with either silver mounted leather or sterling silver corners; Whiting Mfg. Co., 18th St. and Broadway, T. W. Adams, 11 John St., Geo. W. Shiebler & Co., 33 Union Sq., New York, Meriden Britannia Co., Meriden, Conn., supply these with silver corners; Wm. B. Kerr & Co., 860 Broadway, New York, with silver mounted leather corners; Deitsch Bros., 14 E. 17th St., New York, with silver mounted leather, sterling, enamel or gilt corners; C. F. Rumpp & Sons, 5th and Cherry Sts., Philadelphia, also have such goods; Rogers & Bro., 16 Cortlandt St., New York, Meriden Britannia Co., Meriden, Conn., and E. G. Webster & Son, 10 Maiden Lane, New York, with silver plate corners.

MARIETTA, O., Dec. 29, 1897.
Editor of THE JEWELERS' CIRCULAR :
Will you please write me where I can buy some onyx in the rough, and whether it comes only in finished clock cases; also please state the cost of same?
Yours respectfully,
A. J. WAGNER.

ANSWER:—Correspondent can buy rough onyx from S. Klaber & Co., 47 W. 42d St., New York. The cost of onyx differs greatly in accordance with the character of the material. We think he can get what he desires from this firm.

HOLYOKE, Mass., Jan. 1, 1898.
Editor of THE JEWELERS' CIRCULAR :
We find a notice in your CIRCULAR on page 33, Dec. 22 number, saying that the jewelers of Springfield, Holyoke and Northampton have got a spoon of the street railway and mountain park and Mount Tom engraved on it. Where can we find this spoon made? Respectfully,
HORRIGAN BROS.

ANSWER:—The "Mt. Tom" souvenir spoon referred to is patented and for sale by F. E. Ladd, 417 Main St., Springfield, Mass.

Souvenirs of the Season.

A useful and attractive souvenir is the dainty desk calendar advertising the Mercantile fountain pens of Aikin, Lambert & Co., 19 Maiden Lane, New York. It is in the shape of an easel, and is of green leather with the firm's advertisement in gold, below which is a monthly calendar on six reversible cards.

A card showing a fine lithograph and holding a monthly calendar has been presented to the trade by G. W. Dover, manufacturing jeweler, 235 Eddy St., Providence, R. I. The card contains a photograph of Mr. Dover in addition to his advertisement.

The large and handsome wall card containing a calendar of the year, which has been presented to the trade by Albert Lorsch & Co., 37-39 Maiden Lane, New York, advertises the firm's diamonds and imitation stones in a novel manner. The card contains a large and beautifully colored illustration of the bust of a handsome young woman, in whose ear is set a specimen of the firm's imitation diamond. The effect while natural is striking, and effectively calls attention to the business which the card advertises.

One of the handsomest souvenirs issued to the trade this year is a diamond table neatly printed on slips of celluloid held in a fan-like arrangement. This souvenir, which is issued by Recs, Zimmern & Rees, Prescott building, 65 Nassau St., New York, is not only exceedingly pretty but unusually practicable as well; the figures of each karat, standing on a slip by itself, saves the annoyance and loss of time consequent to hunting for the figures desired on the diamond table card. The firm have received many compliments to reward their efforts.

The death of Joseph Goldtree, Tucson, Ariz., is noted.

ONE REASON FOR OUR WORLD-WIDE FAME
IS, THAT UPON INSPECTION,
ALL BUYERS MUST CONCEDE OUR CLAIM:
"OUR LOCKETS ARE--PERFECTION."

WIGHTMAN AND HOUGH CO.

PROVIDENCE. NEW YORK.

W & H CO

TRADE MARK.

INSIST ON SEEING OUR LINE AT YOUR JOBBER'S.

Government Agents Capture a Smuggler Near Mexico's Border.

From *The Sun.*

SAN ANTONIO, Tex., Dec. 30.—It has been known for some time to the United States customs officers along the Mexican border that operations in the smuggling of fine opals into the United States were being conducted by a band of Mexicans. Government secret agents were put to work to capture them, and word was received here to-day that the first arrest has been made at Alice, Tex. A Mexican named Manuel Herrera was arrested, and about 1,000 opals, which he had smuggled over from Mexico, were found in his possession. He was preparing to ship the opals to New York when captured.

It is believed that the smugglers have confederates in New York who place the opals on the market there. Dealers in opals in Mexico have asserted for some time that their business was being ruined by smugglers, and that opals were sold cheaper in New York than they could sell them in the City of Mexico.

A Tray of 52 Watches Taken from Henry Goodman's Store.

WILLIAMSPORT, Pa., Dec. 31.—The jewelry store of Henry Goodman, at Ralston, was broken into Tuesday night by thieves, who made a rich haul. The burglars removed a pane of glass from a front window, and, reaching inside, took a tray containing 52 watches. Among these 52 watches were 12 of silver and nickel cases, the 40 others being of solid gold and filled cases. The 12 silver and nickel watches were thrown away outside by the thieves, who made good their escape with the 40 other timepieces.

Most of the watches were new ones, but some belonged to Ralston parties who had left them at the store for repair.

News Gleanings.

J. Wright, Atlanta, Ga., has given a bill of sale for $3,830.

Samuel Levine, Marengo, Ia., has given a chattel mortgage for $156.

Twin City Loan Co., Norfolk, Va., have assigned without preferences.

J. Davidson, Macon, Ga., has given a chattel mortgage for $3,600 and has assigned.

F. L. Barnard, Lynn, Mass., has assigned without preferences to Wilbur L. Barnard.

The jewelry store of August Miller, DuBois, Pa., was damaged by fire a few days ago.

The auction sale of the lease and fixtures of Gerome Desio, Washington, D. C., took place Monday.

The store of C. B. Engel, 138 Market St., Wilkesbarre, Pa., has been closed under executions.

Adam Baer, Clinton, Mass., whose goods were attached Dec. 24, has paid the bill of $18, and is doing business again.

Charles J. Rueffer, optician, has opened a jewelry store at 61 Northampton St., Wilkesbarre, Pa., succeeding A. Voght.

P. L. Schantz, 166 N. Queen St., Lancaster, Pa., sold out on Christmas day to John Grosberg, auctioneer, of New York.

In a destructive fire on the night of Dec. 28, in Houlton, Me., the jewelry stock of J. D. Perry was damaged to the extent of $2,000.

Mayor Weidel of Reading, Pa., addressed a special message to Council last Monday evening in reference to the bill introduced in the House of Representatives by Congressman Ermentrout, making an appropriation of $3,000 for the purpose of placing a town clock in the tower of the public building in that city. He urged upon Council the propriety of taking prompt action in the matter of presenting a suitable memorial to Congress.

HANCOCK, BECKER & CO.,

PROVIDENCE, R. I.

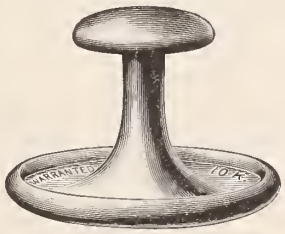
"The Warranted."

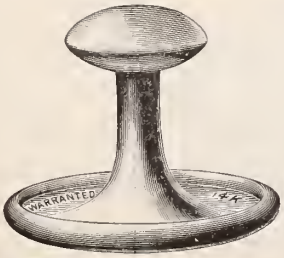
MAKERS OF

"The Warranted"

THE BEST DRESS SHIRT COLLAR BUTTON MADE.

EACH BUTTON STAMPED AND GUARANTEED.







Single Piece Pipe Stem.

IT HAS ONE PIECE BACK AND STRONGEST POST.

ALL HEIGHTS AND SIZES.

OUR SPRING LINES WILL BE GREAT SELLERS.

ALL GOODS STAMPED AND GUARANTEED BY THE MAKERS.

DUEBER-HAMPDEN WATCHES,

Victorious all along the line.



John Hancock

Is the Trade Mark
Is the Trade Mark
Is the Trade Mark
Of the New Model
Of the New Model
Of the New Model

21 JEWEL WATCH.

ADJUSTED TO TEMPERATURE, ISOCHRONISM AND POSITION,

added to our line of high grade Watches. This Watch will suit the most exacting. Nothing better made in the Watch line, except the peerless Movements:



23 JEWELS 23 JEWELS

NEW RAILWAY AND SPECIAL RAILWAY.

The Dueber-Hampden Watch Works,

CANTON, OHIO.

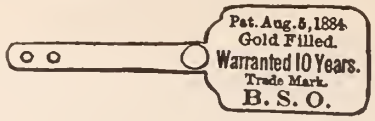
Watch Movements and Watch Cases.

Dueber-Hampden Watches

ARE IN THE LEAD,

AND WILL REMAIN THERE.

The Rex





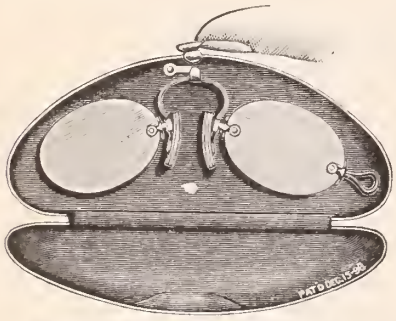
A NEW RIMLESS EYEGLASS MOUNTING

and a great improvement over any now on the market. In changing lenses there are no pieces to lose. It will take any thickness of lens, and there is **only one screw to adjust.**

Strong, Durable and no danger of breaking lens in adjusting.

SEND FOR SAMPLE.

BAY STATE OPTICAL CO., ATTLEBORO, MASS.



The Patent Feather-Weight Eyeglass Case.

This case is made with a **Framework of Tempered Steel,** lined with black velvet, covered with the finest leather, and **closed with a neat and practical clasp,** with an inside hanger for the eyeglass to keep it in place. The construction is such that **it will hold the highest offset guards** without injury, and **thoroughly protects the eyeglass from being broken.** It is the lightest case made.

SPENCER OPTICAL MAN'F'G CO.,

PATENTEES AND MAKERS,

18 Maiden Lane, - - - New York City

DON'T FORGET THE JEWELERS' CIRCULAR PUBLISHING CO.'S BOOK LIST when in want of any technical book in the Jewelry or Kindred Trades.

CROUCH & FITZGERALD,



Jewelry Trunks and Cases,

161 **Broadway,**

Bet. Cortlandt and Liberty Sts.,

688 B'way,

723 6th Ave.,

NEW YORK.

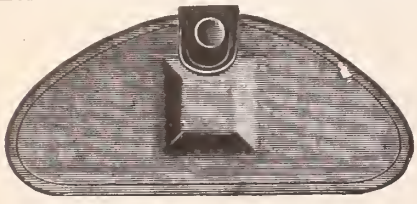
DR. KNOWLES' PRIVATE ♦♦♦♦ COURSE IN Optometry.

For Terms and Important Particulars write to

Special Rates in the Correspondence Department.

R. H. KNOWLES, M. D.

189 Broadway, care "Jewelers' Circular."



KOENEN'S IMPROVED SHELL CASE

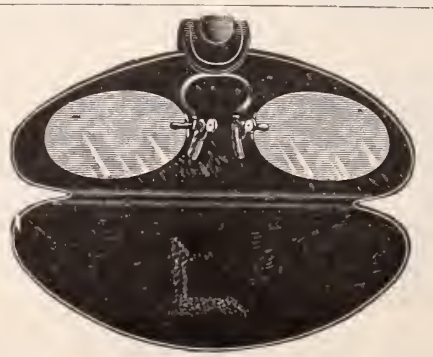
FOR OFFSET EYEGLASSES.

Made in **Steel and Aluminum,** being the **lightest, strongest and best** case made. Covered with the finest grade of leather.

Manufactured and Patented by

A. KOENEN & BRO., 81 Nassau St., N.Y.

SOLD BY JOBBING TRADE.



IN TWO SIZES. THIN AND STRONG.

M. Roberts, Waxahachie, Tex., is selling out at auction.

Taber Mfg. Co., Dallas, Tex., have been sued for $400.

S. L. Day, Jr., Terrell, Tex., has been sued for $1,150.

C. I. Lee, Kansas City, Kan., has sold realty valued at $800.

The death is reported of Carl Edward, Salt Lake City, Utah.

F. L. Barnard, Lynn, Mass., is reported financially embarrassed.

The death of R. A. Bray, New Orleans, La., was of recent occurrence.

J. C. Leach, Memphis, Mo., has given real estate trust deeds for $4,200.

Will C. Summers, Eureka, Kan., has given a realty mortgage for $500.

D. C. Spaulding, Wabasha, Minn., has given a chattel mortgage for $350.

Mrs. O. D. Palmer, Waukon, Ia., has given a chattel mortgage for $4,000.

The Knight Jewelry Co., Omaha, Neb., have been sued and attached for $50.

A judgment of $476 has been issued against A. S. Mark, St. Paul, Minn.

A judgment of $100 has been issued against A. W. Biber, Spartanburg, S. C.

Judgment for $89 has been entered against the Baumer Jewelry Co., Omaha, Neb.

A receiver has been appointed for the Hamilton Drug and Jewelry Co., Hamilton, Mon.

Frank W. Smith's factory, Gardner, Mass., is closed this week for stocktaking and repairs.

Daniel Dodd has succeeded Kimmey & Gladwell, Albany, N. Y., manufacturers of jewelry boxes.

The Flagler-Whittenberg Co. have succeeded to the jewelry and drug business of Flagler & Whittenberg, Georgetown, Tex.

The Webster Mfg. Co. have been incorporated in Wymore, Neb., with a capital stock of $15,000, for the purpose of manufacturing jewelers' tools, etc.

O. S. Judd, jeweler, Anderson, Ind., is arranging to leave for the Klondike country Feb. 1. He will be accompanied by J. W. Padgett, who is now at Bloomington, Ill., collecting St. Bernard dogs and preparing for the trip. Mr. Judd is a mineralogist and has had much experience in mining. He expects to go prepared to remain 18 months in Alaska.

Springfield, Mass.

Mr. and Mrs. O. W. Bullock will spend the present month in California and will then go to the Hawaiian Islands, where they will remain until next May.

The Commercial Travelers' Club have held their annual meeting and the following officers have been chosen: President, William M. Titus; first vice-president, A. S. Bacon; second vice-president, C. P. Wilson; secretary and treasurer, F. S. Jervis; trustees for two years, C. C. Munn, chairman; H. C. Pelham, C. W. Rannenberg, F. T. Stevens and F. D. Whitcomb. The secretary's report showed that there had been a decided gain in membership during 1897, and that all bills were paid and a handsome surplus left in the treasury. The club have adopted resolutions protesting against the anti-scalpers' bill in Congress.

OPTICAL DEPARTMENT.

Optical Correspondence.

CONDUCTED BY R. H. KNOWLES, M. D.

COLORADO SPRINGS, Col., Dec. 2, 1897.

Dear Dr. Knowles:

You will be surprised to hear from me. I have called twice to see you while in New York, but you happened to be out both times. I read about you often. Things are slow out here. The oculists send for their glasses. Things are overdone.

I had a case the other day I want to tell you about. Could I have done better? It was for a ranchman, who lives about 40 miles in the mountains, and only comes in town once in a long time:

Distance vision without glasses, $\frac{20}{70}$ } Left Blind.

Near very poor.

I fitted him S. — 40 Cyl. x 48 Ax 180 distance. S. x 13 Cyl. — 48 Ax. 90 near, which gave him normal vision, at both near and far, as he has to be out nearly all the time, and could not tell a horse from a cow a few rods away. I gave him a bifocal lens, a good size. He wrote me after receiving them that they were splendid.

When you have time write me about it. If it's a case that is worth while to put amongst the questions you answer, do so. Wishing you a merry Christmas and a happy New Year, I remain yours, Cordially, R. A.

ANSWER:—It may not be as easy a matter to answer the question in this letter as at first reading it appears, but it is presumed that in taking this patient's vision the test is entirely made for the right eye, the left eye being blind. The first prescription is for the distance glasses and the lower formula is prescribed for the reading or near point. Although the work looks disconnected and lacks continuity, yet if the patient finds the glasses satisfactory and they seem wonderful to him, we ought not to find fault with your work, as we cannot suggest anything better from the character of the examination: yet this and many other cases like it cause us to exclaim "When will wonders cease!"

DEAR DOCTOR:—Your letter of recent date received, but the contents I cannot wholly make out, as I cannot read all of your writing plainly. Will you kindly inform me again regarding the query I asked several weeks ago, and will you write it plainly so I can read it? By turning to my former letter you will understand what I am driving at.

Kindly give this your attention and favor me with one more reply. Yours, etc.,

OPTICIAN.

ANSWER:—If correspondent will look over the back numbers of THE JEWELERS' CIRCULAR, he will find on page 39, Dec. 8, 1897, his query answered in full and to his entire satisfaction.

DEAR DOCTOR:—A commercial man informed me the other day that you had invented a skiascopic rack, which it would be to my advantage to secure. When can I get one and how much do they cost?

DR. RAE GILLETTE.

ANSWER:—If correspondent will glance back over the pages of THE JEWELERS' CIRCULAR he will find a description of my skiascopic rack and holder in Nov. 10, '97 issue, page 53, Optical Department. These racks are now in the hands of an instrument maker and in the new year will be in the market. If correspondent will wait for the advertisement to appear he will learn when and for how much the racks can be purchased.

DEAR DOCTOR:—I had contemplated for some time to write a booklet for my business which would serve to advertise my skill and my wares together, with whatever information would be interesting to my customers, etc., when I received a booklet written by yourself. Will you write the cost of these booklets by the thousand, as I want to use them quite extensively. With regards,

WILL A. A.

ANSWER:—The booklet "Take Care of Your Eyes" is published by The Jewelers' Circular Pub. Co., 189 Broadway, New York, to whom correspondent should write for terms and particulars.

The Adoption of the Word "Optist."

NEW YORK, Dec. 25, 1897.

Editor of THE JEWELERS' CIRCULAR:

Noticing in your issue of Dec. 22, under your Optical Department, an article advocating the adoption by the optical trade of the word "optist" to designate what is now known as the "optician," I would respectfully refer you to page 1235 of the "Standard Dictionary of the English Language," published by Funk & Wagnalls, on which you will find the following:

Op' tist, op'tist, N. [Recent]. One who makes and inserts artificial eyes; used in contradistinction to *opt'cian*, whose business is with natural eyes. [Rejected by committee on new words.]

This is another little proof that there is nothing new under the sun. You will note that the word is used in contradistinction to "optician"; so how can it take its place?

Yours truly, A. Z.

[The writer of the article advocating the adoption of the word "optist" to designate one who at present is called an "optician" was well aware of the word in Funk & Wagnalls' dictionary. The train of thought which evolved the word "optist" was entirely aside from that which originally evolved the word as it appears in the dictionary. He entirely ignored the dictionary word. As for the use of the word "optist" as signifying one who makes and inserts artificial eyes, we will say that the insertion of artificial eyes is neither a science nor an art nor in any sense a craft. Any optician should be able to do this, as it consists merely of an ability to match colors and to gauge the size of eye wanted. The skill necessary could be acquired by an intelligent person in a half hour. The writer still offers the word "optist" as a substitute for "optician." He requires a stronger argument against its adoption than that it is already used in an entirely different sense.—ED.]

Optical News and Notes.

Southbridge Optical Co. and Richard Mfg. Co., Southbridge, Mass., are closed this week for their annual stock taking.

The December, 1897, class in optometry under Dr. R. H. Knowles consists of the following gentlemen: R. Charles W. Dorn, 340 Broadway, New York; N. F. Mansfield, 1619 Franklin Ave., St. Louis, Mo.; Louis Skirth, 258 King St., Charleston, S. C.; Andrew Graham, D.D.S., 123 W. 125th St., New York; Michael Wolf, 83 Nassau St., New York; Frank Yoxall, 59 Maiden Lane, New York; Hugo Berman, 83 E. 58th St., New York.

Photometry.

Paper Read by H. W. Appleton Before the Optical Society of the City of New York, January 3, 1898.

IT is often of considerable importance both in experimental optics and also in actual business practice to be able to determine the strength of a source of illumination. This is accomplished by means of instruments called photometers, which though embracing a great variety of designs all depend for their usefulness upon the fact that while the eye is unable to estimate the comparative brilliancy of two sources of illumination it is capable of judging with considerable nicety whether two given lights are equal or not; at least when the surfaces illuminated by them are similar and the lights are of the same color.

Photometers then are instruments for measuring the luminous intensity of a source of light and may be classed under the following heads:

1st. Those that depend directly upon the law that the intensity of illumination from a given source varies inversely as the square of the distance from that source.

2d. Those in which the stronger light is cut down by means of diaphrams or plates of smoked glass.

3d. Chemical photometers.

4th. Instruments depending upon the phenomena of polarized light.

By far the largest number of photometers belong to the first class. The oldest form is that invented by Lambert (sometimes called Rumford's photometer) and consists of an upright rod placed before a screen in such a manner that the two lights to be examined cause shadows of the rod to fall upon it so that while the screen is lighted by both lights, the shadow of one is lighted only by the other; therefore by comparing the shadows and making them equal in blackness by moving the unknown light to or from the screen and noting the distances of the lights from the screen when the shadows are equal we can ascertain approximately their relative strengths. This photometer is not very accurate (the probable error being from ten to fifteen per cent.), but for rough work has the advantage that it can be very readily set up almost anywhere.

Another very simple form consists of a translucent screen having placed in front of and perpendicular to it an opaque screen. The lights to be compared are placed on either side of this screen, so that half of the translucent screen is illuminated by each of them. The observations are made from behind and the luminous intensity calculated on the distances as before.

The best photometer of the second class is one in which the light from the unknown source is made to pass through two wedges of smoked glass placed with their oblique surfaces together so that by sliding one upon the other the resistance offered to the passage of a ray of light may be diminished or increased at pleasure and the strength of the light read from a scale without calculation.

This form while not employed commercially gives excellent results when the lights examined are of the same color.

Chemical photometers are based upon the action of light upon certain chemicals.

For instance, a mixture of ammonium oxalate with mercuric chloride in water will on exposure give a black precipitate, the weight of which per square centimeter gives the comparative intensities of the lights examined.

Photometers of this class are liable to considerable error when the lights examined are not identical in character; for two lights, say, a yellow and a violet, may be equal in luminous intensity, but the violet light will be far richer in chemical rays.

The fourth class of photometers, while easy to operate and giving very good results, are too elaborate and expensive for general use.

The photometer most employed is the Bunsen or bar photometer, which consists of a screen having a semi-transparent spot at its center placed between the lights. When one side of the screen receives a greater amount of light than the other the spot will appear dark on a light ground on the side receiving the greater amount of light and light on a dark ground on the other side. In this form of instrument the lights are generally fixed and the screen moved along a bar, which is graduated so as to give the values of the lights without calculation.

This instrument is liable to an error of about

Optical Department.

(*Continued from page 47.*)

1 per cent., the exact amount depending upon the sensitiveness of the eye of the operator.

At any of the gas works may be seen a special modification of the photometer, which is used to show the richness of the gas which is being made. It consists of a jet, with a circular hole fed with gas at a constant pressure, at the rate of six cubic feet per hour, and gives when the gas is of the required quality a flame seven inches high. The State law requires that a jet consuming six cubic feet per hour shall give twenty-eight candle power. This instrument is kept accurate by being checked from time to time by a Bunsen photometer.

Incandescent electric lamps are calibrated in one of two ways. Either the unknown lamp is compared with a standard lamp at constant voltage to determine its candle power, or, as is more frequently the case, the unknown lamp is compared with a standard sixteen candle-power lamp by varying the voltage on the unknown until the lights are equal, when the voltage on the unknown lamp is noted and marked in pencil either on the plaster end of the lamp or on the paper bearing the patent dates, the standard electric lamps having been calibrated by comparison with standard candles.

The luminous intensity of two similar lights can be determined quite accurately, but of lamps of different character it is more difficult.

Gas gives a yellow light, the incandescent electric a reddish yellow light, the electric arc a bluish light, and the incandescent gas lamp a green light.

Some years ago the authorities of a Connecticut town thought that the electric lighting company supplying the town was not using lamps of the brilliancy called for in the contract. They employed an expert to examine the lamps. He did so by means of a Lambert and a Bunsen photometer, using several standard candles burning at the same time. The apparatus was mounted on a moving van and its nocturnal rovings and halts before the arc lamps were a source of much speculation to the inhabitants.

The reading of the paper was supplemented by an exhibition of the working of the various kinds of photometers.

Annual Meeting of Optical Society of City of New York.

The annual meeting of the Optical Society of the City of New York for the election of officers for the coming year was held at the society's usual meeting room, Parlor F of the Fifth Avenue Hotel, New York, Monday evening. President Burgess presided for the first time, and in the absence of Secretary Dreher, vice-president Ferguson acted in that capacity. The usual routine of business having been attended to, the following new members proposed at last previous meeting were elected: Albert Kamp, Geo. P. Smith and H. E. Kirstein. The following were proposed: Jos. Friedlander and F. P. Tompkins. Among other business was a report of the committee, consisting of A. J. Cross and L. L. Ferguson, appointed to provide ways and means for procuring a professor and lecturer and a suitable lecture room for the society. The committee reported what progress they had made and they were authorized to continue in the work they had laid out. The election of officers resulted in the following:

L. L. Ferguson, president; J. H. Balmer, vice-president; A. M. Dreher, second vice-president; Paul Jereskey, recording secretary; F. A. Wolf, financial secretary; Leo Lewis, treasurer. The executive committee elected consist of: J. G. Freeman, chairman; A. J. Cross, J. J. Mackeown, A. M. Dreher and Arthur Riffenberg. The committee on entertainment and new membership are: F. G. Burgess, chairman; G. E. Holmberg, S. Stanley, Wm. Robin, Michael Wolf, Phillip Apfel and E. C. Bull.

After the election of officers H. W. Appleton read an original paper on "Photometry," and demonstrated the various points with apparatus. (This paper is reprinted in full on the preceding page.) L. L. Ferguson had prepared a paper for the meeting on "Latent Hypermetropia," but owing to the lateness of the hour did not read it and promised to do so at the next meeting of the society.

Columbus, O.

BUSINESS OUTLOOK.

Columbus dealers report the best holiday trade they have experienced for several years, and all are satisfied that an era of prosperity is in store for them in the near future. The following are a few of the expressions made to a CIRCULAR representative while on his rounds last week:

Mr. Ross, with F. F. Bonnet—Good holiday trade; better than for several years.

Haines & Oberer—Increase over last year was phenomenal; 200 per cent. in December. We're well satisfied.

F. R. Cross & Co.—Very well satisfied with the holiday trade. Sales away ahead of last year.

J. B. White—Holiday trade first class. Very much better than last year.

D. L. Auld, manufacturer—Had a splendid holiday business.

Hofman Supply Co.—Could not wait on customers; stocked cleared out.

John Schneider—Trade very good.

H. Kessler—Trade good as could be expected.

Oger Bros.—Very nice holiday business. Ahead of last year.

P. C. Krouse & Co.—Holiday trade fine. Best since 1892. Worked night and day for two weeks.

Harrington & Nonnenmacher—Trade very satisfactory. The weather favored us.

H. Cole, optician—Holiday trade very good indeed.

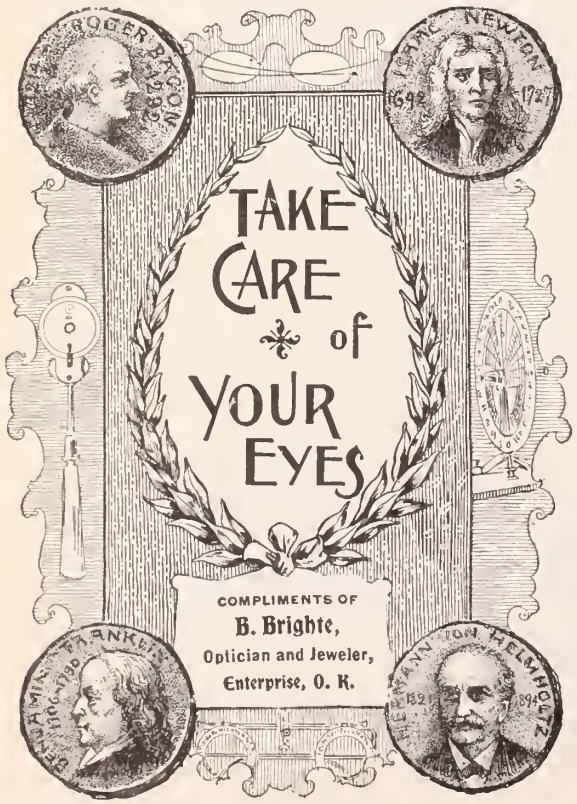
T. T. Tress & Co., jewelers, and F. W. Wallis, optician, both report a very satisfactory holiday business. The last two weeks were first class.

The Foltz & Frank block, Akron, was badly damaged by fire last Sunday. The Foltz Co. sustained the heaviest loss, as their store was located on the first floor and was completely flooded with water. An iron ceiling prevented the entire destruction of the stock. D. H. McBride, president of the Foltz Co., said there was $10,000 insurance on the stock, but it will be some time before the loss can be accurately estimated.

Jack Thom, of Tiffin, while in a restaurant there a few days ago, told his friends he was going out to secure a couple of tickers. He went into the street and deliberately threw a brick through the window of F. W. Birchard's jewelry store. He reached in and secured half a dozen watches, after which he returned to the restaurant and waited for the police to arrest him. He is now in jail charged with housebreaking in the daytime, grand larceny and malicious destruction of property. He was released from the penitentiary only about six weeks ago.

NOW IS A GOOD TIME to increase your Optical Trade

The accompanying cut shows the cover of an interesting and instructive booklet. designed to advertise the optical department of retail jewelers. It is neatly printed on calendered paper, and is bound in a heavy, colored, antique paper cover.



YOUR CARD ON FRONT COVER, YOUR ADV. ON BACK COVER

This book is not intended to teach the public any part of the optical science but to show the danger of neglecting the eye and the necessity of consulting a skilled optician.

SEND FOR SAMPLE COPY AND PRICES.

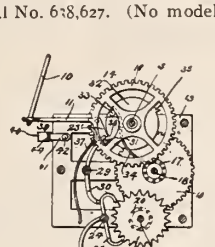
These booklets are sold at a price that will enable the retailer to distribute them widely among his customers and the public generally and they will undoubtedly prove the most profitable means of advertising an optical department. Exclusive right will be given for cities and towns.

Jewelers' Circular Pub. Co.,
189 BROADWAY, N. Y.

The Latest Patents.

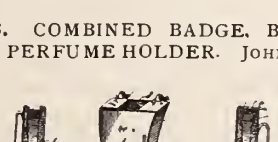
ISSUE OF DEC. 28, 1897.

596,146. EIGHT-DAY ALARM-CLOCK. WILLIAM DUPEN, Whatcom, Wash. Filed May 28, 1897. Serial No. 638,627. (No model.)



An alarm clock comprising a time mechanism and an alarm-movement, with intermediate connections, comprising a bell-crank lever, one arm of which is connected to the time mechanism and the opposite arm is provided with a stud, a verge for the alarm-movement, a pivoted lever having an arm operated by the stud, and a depending arm adapted to contact with said verge and throw off the alarm, and a throw-off-lever pivoted to the alarm-frame and having a toe projecting into the path of movement of the crank-lever.

596,156. COMBINED BADGE, BOUQUET AND PERFUME HOLDER. JOHN HANSEN,



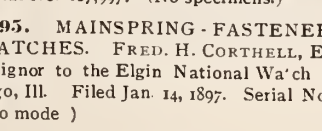
Everett, Wash. Filed May 15, 1897. Serial No. 636,661. (No model.)

596,162. THERMOMETER. LUDOVIC E. HUNT, Somerset, Ky. Filed Sept. 21, 1896. Serial No. 606,531. (No model.)

596,242. CYCLOMETER. CHARLES T. HIGGINBOTHAM, Thomaston, Conn., assignor to the Seth Thomas Clock Co., of Connecticut. Filed Aug. 19, 1895. Serial No. 603,194. (No model.)

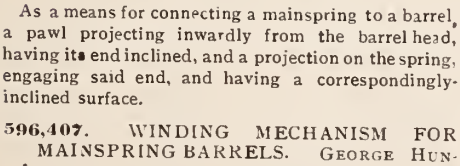
596,317. ENAMELING METAL SURFACES. JOHN BENTZ, Baltimore, Md. Filed Jan. 5, 1897. Serial No. 617,997. (No specimens.)

596,395. MAINSPRING-FASTENER FOR WATCHES. FRED. H. CORTHELL, Elgin, Ill., assignor to the Elgin National Watch Co., Chicago, Ill. Filed Jan. 14, 1897. Serial No. 619,263. (No mode.)



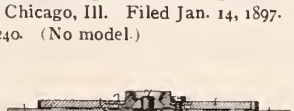
As a means for connecting a mainspring to a barrel, a pawl projecting inwardly from the barrel head, having its end inclined, and a projection on the spring, engaging said end, and having a correspondingly-inclined surface.

596,407. WINDING MECHANISM FOR MAINSPRING BARRELS. GEORGE HUNTER, Elgin, Ill., assignor to the Elgin National Watch Co., Chicago, Ill. Filed Jan. 14, 1897. Serial No. 619,239. (No model.)



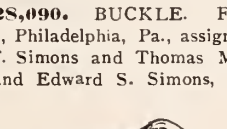
As an improvement in winding mechanism, the combination of a toothed, spring-winding wheel, a spring-pressed, pivoted recoiling click, having one or more teeth to co-operate with the teeth of said wheel, the number of the click-teeth serving to determine the amount of recoil of the spring, said click having adjacent to one side of its tooth or teeth, an untoothed surface that, in a radial direction, is farther from the click-pivot than is the bottom of the tooth or teeth, which surface impinges on the ends of the teeth of the spring-winding wheel to lock said wheel from rotation in one direction, and having adjacent to the other side of the tooth or teeth an untoothed surface that does not extend beyond the bottom of the tooth or teeth, whereby the winding-wheel is free to rotate in an opposite direction.

596,408. WATCH-BARREL. GEORGE HUNTER, Elgin, Ill., assignor to the Elgin National Watch Co., Chicago, Ill. Filed Jan. 14, 1897. Serial No. 619,240. (No model.)



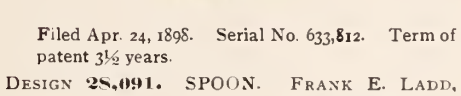
As an improvement in barrels for watches, a spring-barrel which has a hub that is journaled within a movement-plate, a jewel-setting mounted upon said hub, a collar attached to the hub and confining said setting thereto, and a main-wheel arbor having a pivot journaled in the jewel.

DESIGN **28,090.** BUCKLE. FREDERIC M. SIMONS, Philadelphia, Pa., assignor to himself, John F. Simons and Thomas Maddock, same place, and Edward S. Simons, Orange, N. J.

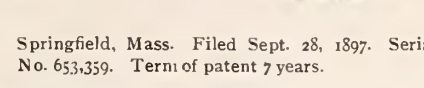


Filed Apr. 24, 1898. Serial No. 633,812. Term of patent 3½ years.

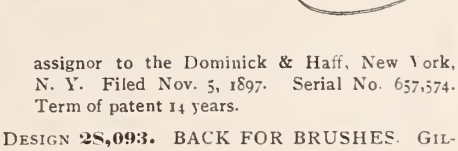
DESIGN **28,091.** SPOON. FRANK E. LADD, Springfield, Mass. Filed Sept. 28, 1897. Serial No. 653,359. Term of patent 7 years.



DESIGN **28,092.** HANDLE FOR SPOONS. GILBERT L. CROWELL, JR., Arlington, N. J., assignor to the Dominick & Haff, New York, N. Y. Filed Nov. 5, 1897. Serial No. 657,574. Term of patent 14 years.



DESIGN **28,093.** BACK FOR BRUSHES. GILBERT L. CROWELL, JR., Arlington, N. J., assignor to the Dominick & Haff, New York, N. Y. Filed Nov. 5, 1897. Serial No. 657,575. Term of patent 14 years.



DESIGN **28,094.** PLATE OR SIMILAR ARTICLE. LOUIS WOJIDKOW, Brooklyn, N. Y.



Filed Oct. 20, 1897. Serial No. 655,858. Term of patent 3½ years.

EXPIRED PATENTS.

[The following list of recently expired patents of interest to the trade is furnished by G. M. Lamasure, Solicitor of Patents, Washington, D. C. A copy of any one of these may be had from him for 10 cents each.]

Expiring Dec. 28, 1897.

235,853. BUTTON AND STUD. DANIEL S. COOKE and EDWIN H. SPENCER, JR., Providence, R. I.

235,930. EYEGLASSES. HENRY BORSCH, Philadelphia, Pa., assignor of one half to John L. Borsch, same place.

235,940. WATCH REGULATOR. LEANDER EATON, Worcester, Mass.

235,941. STEM WINDING AND SETTING WATCH. HERMAN J. EISEN Geneva, Switzerland, assignor to Arnold Frankfeld, same place.

235,954. MANUFACTURE OF SPOONS AND FORKS FROM CELLULOID AND ANALOGOUS MATERIAL. MARSHALL C. LEFFERTS, New York City, N. Y., assignor to the Celluloid Mfg. Co., same place.

235,982. PENDULUM SCALE. CHARLES F. BATT, Phœnixville, Pa.

235,995. EYEGLASS HOLDER. FRANKLIN A. CLARKE, Cleveland, Ohio.

236,016. CLOCK. JAMES H. GERRY, Newark, N. J., assignor to Harvard Clock Co., Boston, Mass.

236,017. WINDING ATTACHMENT FOR CLOCKS. JAMES H. GERRY, Newark, N. J., assignor to the Harvard Clock Co., Boston, Mass.

A Button Hook
For Link Cuff Buttons.
—THE EARL CUFF BUTTONER—
Handsomely gotten up in Nickel, Silver, Gold. Satin display card. All goods delivered free. They sell at sight. Sample in nickel by mail, 10 cents. Rand Bros., Equitable Build'g, Boston, Mass.



DIAMOND BAND RINGS AND MOUNTINGS.
3350. Designs Patented. 919.
Sept. 24, 1895.
Dec. 15, 1896.
Dec. 7, 1897.





3351.



947.



Charles Knapp, Manufacturing Jeweler, 41-43 Maiden Lane, New York.
Specialty: Superior Ladies' and Children's Rings.

Gold Soldering.

THE article to be soldered is placed upon a bunch of old binding wire hammered flat, or on a piece of charcoal. If a breach or crack has to be filled a small, thin plate of the same quality of gold as the article under repairs should be used. Rub borax and water to a thin paste on a piece of slate, brush *one side* of the plate with this and run small pallions (or pellets, as they are also called) of suitable solder over it. The plate is then boiled in diluted sulphuric acid and hammered or rolled very thin. A bit of this gold plate of a shape to fill the breach is cut off. Any old soldering near the breach should be coated with a paste of rouge with water, and to preserve the polish and color of the article it should be covered with equal parts of borax and charcoal pounded up together and mixed into a paste with water. This "black stuff," which must be carefully excluded from the part to be soldered, is dried. Any stone or settings in the article should be covered with a thick paste of whiting and water; some bury the part in a piece of raw potato, others in wet sand. If it is a ring that is being soldered on the opposite side of the settings, a piece of charcoal may also with advantage be placed through the ring. When all necessary precautions have been taken, the breach is boraxed and the piece of plate laid in and heat directed to it by means of a blow pipe. Care must be taken not to apply too much heat. When the solder begins to flow the plate will drop slightly and the solder round its edges glistens. By following this method a strong job is made, the color of the article preserved, and very little cleaning is required afterwards.

Perhaps the greatest mistake made by tyros in soldering is that in their anxiety to see the solder flow they direct the flame too suddenly to it, and in consequence the dampness of the borax causes the solder, if used loose, to corn and it will not run at all. The heat should be applied to the surrounding parts first, gradually approaching the solder and stopped the moment the solder glistens.

Great care is required in dealing with very low quality gold rings when broken. File the edges flat, so that no light is seen when brought together. Cut a *very thin* piece of silver solder, a trifle larger than the section of the ends. Cover the ends with borax, and place the piece of silver solder between them. Apply heat with the blow pipe till the solder begins to glisten.

Gold solder.—For 18-karat gold—18-karat gold, 12 parts; fine silver, 2 parts; brass wire, 1 part. For lower qualities of gold substitute for the 18-karat gold the same standard as the article to be soldered, and add the same proportion of silver and brass wire as given above. For the brass wire, pins are generally used, as they contain a little tin, which is an excellent ingredient for causing the solder to flow. Some jewelers use copper in place of the brass pins and add a little zinc. Ordinary silver solder is quite unsuitable for gold work which has to be colored.

Silver solder.—To one ounce of standard silver add 6½ dwt. of white pins; melt the silver first with a good piece of borax.

Jewelers' solder.—Fine silver, 19 parts; copper, 1 part; brass pins, 10 parts.

White silver solder.—Equal parts of silver and tin; melt silver first.

Soft solder.—Pure tin, 2 parts; pure lead, 1 part; melt lead first.

Soldering fluxes.—With hard solder, use borax; with soft solder, chloride of zinc, prepared by dissolving small pieces of zinc in spirits of salt till no more can be dissolved.

Aluminium and Its Alloys.

ALUMINIUM commences to be largely employed in the industrial arts, says *Le Moniteur de la bijouterie*, etc., although for certain articles it is blamed for not being sufficiently strong, and the attempts to correct this defect will doubtless be successful eventually, so that this very light metal will be employed more and more, either in a state of purity or as alloy. The *Electrochimie* published the very interesting researches of Messrs. A. E. Hunt, J. W. Langley and C. M. Hall on this subject. According to these specialists, silicium hardens aluminium considerably, diminishes its malleability, and augments its tenacity; it prevents aluminium from taking a high gloss, but guards that which it may have received. A metal thus alloyed with silicon of more than 3 per cent. is covered rapidly with a blackish coating disagreeable to the eyes. Where a polish is not necessary and the principal aim is to compound a light metal, an alloy of 6 to 8 per cent. silicium is of advantage. The silicium is found in it in a graphitic condition. If it were possible to mix the silicium in an amorphous state it would be possible to produce a metal possessing the required hardness without its being impaired in strength.

Small quantities of iron harden aluminium and make it magnetic, but at the same time its malleability is deteriorated and the alloy does not take a high polish. By melting equal parts of iron and aluminium an alloy desirable in all respects is produced, but it is shortly afterward reduced into powder.

Aluminium unites readily with copper, nickel, brass, etc., but the proportions of these metals must not exceed 3 per cent.; beyond this, the alloy loses a large part of its malleability.

Carbon combines with aluminium only at a very high temperature, and in proportions not to exceed 3 per cent.; it renders aluminium fragile and porous.

Sulphur combines with difficulty; it is but rarely found in the aluminium of commerce.

Lead is found sometimes, but in minute proportions, which exert no appreciable influence upon the metal.

Antimony does not unite with aluminium.

Chromium, however, enters readily into an alloy, makes the aluminium harder, but impairs its malleability.

Tungsten hardens aluminium. Platinum combines with it, but makes a brittle alloy and one of little homogeneity.

Silver, up to a proportion of 5 per cent., increases the elasticity and hardness of aluminium without injuring its malleability. The silver alloy is susceptible of taking a beautiful polish.

Tin makes aluminium brittle. A proportion of 2 per cent. of aluminium in tin makes the latter harder and more elastic.

Cadmium unites with aluminium and makes an alloy that is fusible and malleable, but wants strength. Bismuth forms brittle but quite fusible alloys.

The alloys with zinc are brittle and very crystalline; they make good solders for aluminium and are applied with Venice turpentine; deplorably the alloy does not spread well upon the metal, and the soldered joints do not resist a great strain.

Cleansing Quicksilver for Barometer Tubes.

A CORRESPONDENT of the *Allg. Anzeiger für Uhrmacher* writes to the paper: I have employed the method recommended by you for cleansing quicksilver, but found that it is quite tedious and therefore too expensive. For this reason I cast about for other means and have found the following to be very useful. The quicksilver to be cleansed is poured into a porcelain dish with a flaring top, to facilitate the handling of the mercury. Next draw a part of a clean linen cloth over the index finger of the right hand and draw it all about through the quicksilver, and in this manner the filth and impurities contained in it will be caught on the cloth. The process is repeated several times, always letting the point of the finger run on the bottom of the dish, so as to catch all the dirt. When, finally, the cloth remains clean, it may be accepted that the quicksilver is sufficiently clean.

But it happens frequently that the quicksilver gradually changes into a gray dust, which cannot, so far as I know, be removed by any agent, and parties preferred to throw it away. But this is not necessary; fill it into a glass bottle and pour over it a small quantity of fuming sulphuric acid; then shake well. The acid bath decomposes and absorbs the particles of dust, and is poured off and replaced by fresh until it no longer shows a residue. Then pour cold water in place of acid upon the quicksilver, and thereby wash it clean. This process also must be repeated several times, finally with good and pure alcohol, which in turn takes up the water.

Value.

Necessarily the most profitable line for a jeweler to handle is one affording "extraordinary values," or in other words, a line in the purchase of which he gets more for his money than he would elsewhere.

And this time-worn truth leads up to what we wish to say about

Fahys "Honest" 14Fk. Gold Filled Cases

By buying a line of **Fahys "Honest" 14Fk. Gold Filled Cases,** the retail jeweler receives "extraordinary value,"—more real intrinsic value than he would get for the same amount of money in any other filled watch cases.

Fahys "Honest" 14Fk. Gold Filled Cases are such "extraordinary values" because of the quantity of gold in them and because they are so thoroughly well made.

This is Lesson No. 5. If you study it, you'll profit by it.

JOSEPH FAHYS & CO.

Established 1857.

FAHYS BUILDING, NEW YORK.

Fahys "Honest" 14Fk. Gold Filled Cases contain as much, if not more gold than any gold filled cases now in the market.



Busy Jewelers

are those that are handling profitable side lines, and the most profitable of side lines are Music Boxes of the *right* kind.

Regina Music Boxes

are the right kind; they attract custom because they play over 1,000 tunes, because their steel tune discs are indestructible, because they have the strongest movement ever put in a music box with none of the weaknesses found in boxes of other makes, and because a customer will always come again for more tune sheets.

These boxes have handsomely polished cases in all kinds of woods, and can be sold from $7.00 up. Send for catalogue and prices.

REGINA MUSIC BOX CO., Rahway, N. J.

Fit for the Table of A King or Queen.

THE ROGERS "ANCHOR" BRAND
SILVER PLATED WARE.
THE "ANCHOR" BRAND IS THE ORIGINAL AND GENUINE.
EVERY PIECE OF IT IMPRESSES ONE WITH ITS INDIVIDUALITY AND HIGH QUALITY.

Don't let simply the name "Rogers" satisfy you, look for the "Anchor" Brand, get it and then you're safe. Send for catalog.

WM. ROGERS MANUF'G CO.

Salesrooms, Hartford, Conn.

Factories:

Hartford, Conn.
Norwich, Conn.
Wallingford, Conn.
Taunton, Mass.

MATHEY BROS., MATHEZ & CO.,

Brassus, Switzerland. 21 & 23 Maiden Lane, N. Y.

SOLE AGENTS FOR

CHAS. MEYLAN

PLAIN AND COMPLICATED WATCHES

SPLITS AND REPEATERS

A SPECIALTY.

WM. SMITH & CO., 5 AND 7 MAIDEN LANE, NEW YORK. 61 PECK ST., PROVIDENCE, R. I.

ESTABLISHED 1854. MANUFACTURERS OF

Gold, Silver and Rolled Plate Chains and Jewelry.

Novelties in Gold and Silver Bracelets. Also a large line of Chain Trimmings.

WILLETS' ART BELLEEK CHINA

"HITS THE BULL'S EYE."



Write for illustrations and particulars to

WICKE & PYE, 32-36 Park Place, New York

"Nothing Like It."



The Niland Cut Glass Co.'s Products

Write without delay.

WICKE & PYE,

32-36 Park Place, New York.

New Music Box

"STELLA"

plays any number of tunes on tune sheets **without pins or projections** of any kind. Surpasses all others in quality of tone and in durability, and compares favorably in tone with the piano.

JACOT & SON,

Send for Catalogue. 39 Union Square, New York.

SOUVENIR SPOONS

For every town and city in the United States, Canada and Mexico.

Send for illustrated Circular.

SIMMONS & PAYE,
"The Souvenir House,"
129 Eddy St., - - Providence, R. I.

J. S. O'CONNOR,

Manufacturer of

American Rich Cut Glassware,

ALL HAND FINISHED.

FACTORY, HAWLEY PENN'A. N. Y. OFFICE, 39 UNION SQUARE.

WOOD & HUGHES.

STERLING SILVERWARE MANUFACTURERS

New York Agents for the Derby Silver Co.

FINE QUADRUPLE PLATED WARE.

No. 24 JOHN STREET, - NEW YORK.
206 Kearney Street, San Francisco, Cal.
HASKELL & MUEGGE, Agents.

A. J. COMRIE,

AUCTIONEER,

22 John St., N. Y.

SPECIAL SALESMAN OF WATCHES, DIAMONDS BRIC-A-BRAC, FOR ESTABLISHED JEWELERS.

WRITE FOR PARTICULARS.



Imports of Pottery, Porcelain, Marbles and Bronzes.

ARTICLES AND COUNTRIES	October.		Ten Months Ending October.	
	1896.	1897.	1896.	1897.
Earthen, Stone and China ware (dutiable):				
China, Porcelain, Parian and Bisque—				
Not decorated or ornamented	$113,551	$55,962	$1,298 485	$1,186,157
Decorated or ornamented	919,326	583,307	6,736,276	6,026,427
All other	40,319	19,086	373,920	266,718
Total	$1,073,206	$658 355	$8,408,681	$7,479,302
Earthen, Stone and Chinaware, Imported from—				
United Kingdom	$357,421	$236,080	$3.546,594	$3,093,066
Austria-Hungary	87,205	48,579	584,042	462 624
France	173,151	124,007	1 281.153	1,284,634
Germany	371,463	213,273	2,430.401	2,218.270
Other Europe	12,227	11,083	125,164	78 913
Japan	63,933	21,094	378,646	305,062
Other Countries	7,756	4 239	62,681	36,703
Total	$1,073,206	$658,355	$8,408,681	$7,479,302
Marbles, and Manufactures of	$75,130	$35,409	$716,776	$740,617
Bronze Manufactures	$44,278	$46,688	$405,653	$440,227

Earthenware Exports from England to America.

	Exports for weeks ending Oct. 23, 30, Nov. 6, 13, 20, '97.	Corresponding weeks. 1896.	Exports Jan. 1 to Nov. 20, 1897.	Corresponding period, 1896
To Boston	£654	£1,027	£12,818	£19,337
" New York	1,160	1,778	13.991	19,092
" Baltimore	1,433	1,491	24 531	17,186
" Philadelphia	103	203	1,684	2,447
" New Orleans	232	813	6,816	9 686
" Newport News	664	152	7,405	6 176
" San Francisco	392	547	2,696	4,399
" Portland, Me	53	97	2,438	1,177
" Galveston	53	44	379	471
" Portland, Ore	546	.....	881	964
" Inland Points	.....	.....	217	579
Total	£5,290	£6,152	£73,856	£81,514

A Book of Pottery Marks

China and Pottery Marks. Published by Gilman Collamore & Co., Fifth Ave. and 30th St., New York. 38 pp. and pages for notes. Heavy paper, linen cover. 50 cents.

This pretty little book of reference is issued by the well known pottery house of Gilman Collamore & Co. with the conviction that there is need of such a work at a moderate price. The publishers are candid in saying that there are numerous marks which they don't give; but modify this shortcoming by asserting that those marks omitted are of unknown and unimportant potteries, "the efforts of which have been, to a certain extent, to imitate the effects produced by older and more famous establishments." Now let us see how true this is. First of all, the volume gives no American marks whatsoever. Is Rookwood an unknown and unimportant pottery? Are the productions of the Ceramic Art Co. inartistic because they are modern? But presuming the work was intended to bear only upon pottery of European production, can a reference book of English pottery marks be considered altogether complete that omits the marks used on Adderley, Bodley, Hammersley, Irish Belleek, Geo. Jones, Old Hall, and Pointons wares? And as to the marks on French pottery, scarcely any contemporaneous marks are illustrated, those of the Limoges potters being entirely ignored.

All these marks omitted from the book under review are illustrated in one chapter of "Trade-marks of the Jewelry and Kindred Trades," published by the Jewelers' Circular Pub. Co. Undoubtedly "China and Pottery Marks" will prove of some value to the art collector and amateur, but it shoots over the heads of the general public, who possess very little of Bow or of real Sèvres pottery. There are by no means enough contemporary marks shown. So long as the present marks on Wedgwood, Worcester, Derby, Doulton and Minton are given, those on other noted contemporaneous English and French pottery should be included in a work of this kind.

More About Teacups.

EVEN after tea was introduced into Europe and had come into general use, teacups were scarce. At the same time coffee was introduced, but apart from Constantinople, the first coffee cups in Europe date back only as far as 1645 in Venice, 1659 in Paris, 1652 in London and 1694 in Leipsic. From the first, however, the conventional Oriental coffee cup without stem or handle was little used, and in Germany not at all. The Chinese teacup was used for tea, coffee and chocolate. Specimens of porcelain were undoubtedly introduced into Europe in the Middle Ages, yet not till the 16th century were cups imported from China in any great quantities, and even then it was as articles of vertu. Most of these found their way back to China again, as collecting porcelain is a lasting fad there, and high prices are paid for good specimens. The collection of Chinese porcelain, if only the genuine specimens are desired, requires immense study and knowledge, as the Chinese are skilful imitators, and put numerous falsifications on the market.

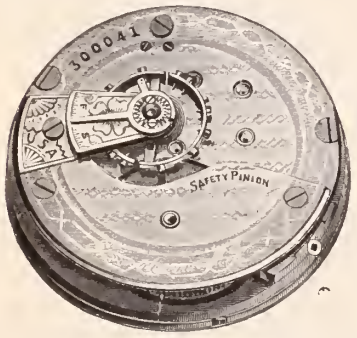
Among the most ambitious projects of the managers of the Trans-Mississippi Exposition is the minting of a souvenir coin. This souvenir coin idea will not be very welcome to the Treasury Department, and probably will not be pressed. The experience of the Government with the issue of a special coin in aid of the Columbian World's Fair was not conducive to a desire for further experiments in that line. The Philadelphia mint, however, will prepare the medal for the Omaha Exposition, and the designers are now awaiting sketches or descriptions from the managers of the exposition on which to go to work.

RETAIL JEWELERS,

should test, critically examine, and compare the

TRENTON MOVEMENTS

with any other low priced movement on the market. Their undeniable superiority will be clearly proven beyond question.



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They contain all the essential features of expensive watches.

Write for Price List. Order from your Jobber.

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Nothing Better than The



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"Best Lever"

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Collar Button

IMPROVED.

Made in 10 and 14K.

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SILVERSMITHS,



ALL GOODS 925/1000 FINE.

Factory, Providence, R. I. Offices, New York and San Francisco.

Points of Law.

(Compiled from Recent Decisions.—Citations furnished free to subscribers if desired.)

A person is presumed to know the customs and usages of the business in which he is engaged, and contract in view of them.

A promise of payment by an agent, subsequent to the contracting by him of accounts, which are the debts of his principal, is void for want of consideration.

Where recission of contract is sought on the ground of deceit, the one injured must allege and prove that he relied upon the false representations of the other party.

The purchaser of a firm name has no right to use the same in such manner as to expose to liability an individual whose name is part of or constitutes such firm name.

An attorney to whom a promissory note is given for collection is not thereby authorized to make a compromise and receive part of the amount due in full settlement thereof.

A corporation may make a contract without the use of its official seal in all cases in which this may be done by an individual.

A promise of guaranty is binding when the promisee acts upon it, and it is not necessary that the latter notify the former of his acceptance.

Custom and usage in trade of business may be shown for the purpose of interpreting a contract or controling its execution, although not for the purpose of changing its intrinsic character, provided it be known to the party sought to be charged, or is so well settled and so universally acted upon, in such trade or business, as to warrant the presumption that it was known to both parties, and that the contract was made in reference to it.

Woman's Newest Need.

From *The Sun*.

"What do you think I saw a woman do in the lobby of the theater last night?" said a girl in a blue shirt waist to one in a duck suit as they came downtown in a cable car together.

"I'm sure I'd hate to try to guess," answered her companion, and every man opposite took care not to rustle his paper when the reply came.

"Why, she had on one of these long jeweled chains, one of the very latest out," explained she of the blue shirt waist. "It was such a beauty that my attention was fastened on it, so I noticed that she wore what I took to be an Empire lorgnette and a dainty little gold bonbonniere attached to it. Imagine my horror when she deliberately stopped in the face of everybody, pulled a little mirror out of the lorgnette, opened the bonbon box, and took from it a tiny powder puff, and looking at herself in the little glass proceeded to carefully powder her face. Did you ever hear of such a thing?"

"Why, of course I did," was the reply. "I do that myself now. It's the swell thing to do. In the days of the Empire the women all carried these little mirrors and powder boxes and always touched up a bit before going into the opera.

"The Empire hand mirror and powder box, to be worn on a chatelaine, are the latest thing out. Anyone would know that you were just home from the country. You haven't had time to catch on to all the new fads, have you, you poor dear? You should see my mirror and powder box. The mirror is about as big as a silver half dollar, and folds into what looks very like a short handled lorgnette. It is made of solid gold and embellished with precious gems and enamel, and the powder box matches it. You can't imagine what a comfortable fashion it is to know that the shine is taken off your face before you go into a theater, and really I think the men like the fad as well as we do. Of course, all the mirrors and powder boxes aren't so rich and expensive in design. They come made up in steel, silver and plain gold, or you can get them worth hundreds of dollars. There is no excuse for the poor, the rich, or those with moderate circumstances who are without these necessaries, for they are to be had at any and every price. Really I don't see how we did without them so long, and the leading jewelers say that they find it almost impossible to supply the demand, and——"

"Here we are at Goldsmith & Silverware's," interrupted the girl in the blue shirt waist. "Do let's get off and look at some."

WM. L. GILBERT CLOCK CO.,

Manufacturers, FACTORIES, WINSTED, CONN.

SALESROOMS:

37 and 39 Maiden Lane, New York. 54 and 56 Madison Street, Chicago.
523 Market Street, San Francisco. Montreal, Canada.



MARINE CHRONOMETERS,

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We have on hand a number of Chronometers, by various good makers, not new, which have been in service for purposes of navigation, and are excellent instruments. They have been put in perfect repair, and will give satisfactory results as to performance. We will sell these Chronometers at low prices, either for cash, or on accommodating terms to suit special cases, or will hire them at moderate rates, and allow the hire to apply on purchase.

SEND FOR CIRCULAR GIVING PRICES AND TERMS.

TRADE MARK

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SILVERSMITHS,

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THE SWAN FOUNTAIN PEN.

Reputation World Wide.
Made upon Distinct Principles.
Is a Compressed Air Pump.
Simply Wet the Insides to Provoke.
an Energy.

W. W. Stewart, Inventor and Patentee.

A variety of Styles and Prices

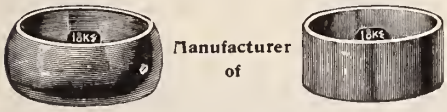
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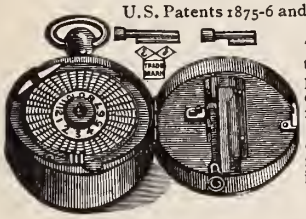
No Rings Stamped Different from Quality.
Send for Catalogue and Price List.

Cash paid for old gold or silver or taken in trade. If allowance is not satisfactory, notify AT ONCE and will return in same condition as received.

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THE BEST.



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Perfect in Action. Convenient in Use.



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FOR SALE BY JOBBERS.

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AND HOROLOGICAL REVIEW.

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VOL. XXXV. NEW YORK, WEDNESDAY, JAN. 12. 1898. No. 24.



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The Middletown Plate Co.

MIDDLETOWN, CONN.,

invite the attention of the trade to the Finest Line of

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As we are getting ready to remove to a new and more commodious building, which has been specially fitted up with all modern facilities for the conduct of our business, we desire to make the announcement that before so doing we would like to close out some of our heavier stock, in preference to storing it in our new storage rooms. One item of interest to which we wish to call your attention is the **plain top oak work bench,** the original price of which was **$12 00,** but which we reduced to **$10.00,** and which we now offer at **$8.00,** for the next 30 days, cash to accompany order, in order to make a grand clearance. We have sold over 200 of these particular benches, and have yet to hear of a single complaint. If the bench is not satisfactory, the money will be refunded. **NO PAINT! NO FALSE WOOD!** The bench is made of **OAK,** and is as well made as the higher priced benches, and is the greatest bargain we have ever offered.

Remember! For the next 30 days only! $8.00!!!

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Watch Material, Tools and Supplies,

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NOTE: Our advertisements will appear every week of the year, during 1898, on this page of the JEWELERS' CIRCULAR, we having discontinued our advertisement in the "Keystone" after February 1st. The perusal of announcements appearing on this page of the JEWELERS' CIRCULAR will prove advantageous to the trade.

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Such Handsome Profits Brings,
As Does the Quick and Easy Sale
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The Mauser Mfg. Company,
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14 East 15th St., New York.

Business Philosophy.

MANY JEWELERS are of the opinion that at certain times of the year the sale of a better class of goods is well nigh impossible, and they, in consequence, pay little or no attention to the display of such goods. This is a grievous mistake. While it is conceded that more high priced goods can be sold in the Fall and during the Holiday Season than during any other period of the year, it is none the less a fact that with an attractive assortment of more pretentious lines, the Jeweler experiences no difficulty in making more pretentious sales all the year round. The man who enters a Jewelry Store to buy a Watch in January and finds the Jeweler's stock of Solid Gold Watch Cases small, will not make allowances for the fact that the "off-season" is responsible for the smallness of the stock, but will go to the place where he can get precisely the thing he wants. The philosophy of this, if such it may be called, is apparent.

Now then, considering that to carry a STAPLE line of Solid Gold Watch Cases is not equivalent to carrying dead stock, a staple line always being good value, what can possibly be the objection against carrying it? There can be none. The lines produced by the

Brooklyn Watch Case Company

are staple lines, affording great values to the Retail Jeweler, and by reason of their uniform, unsurpassed excellence are eminently well calculated to increase the Jewelers' sales.

Brooklyn Watch Case Co.

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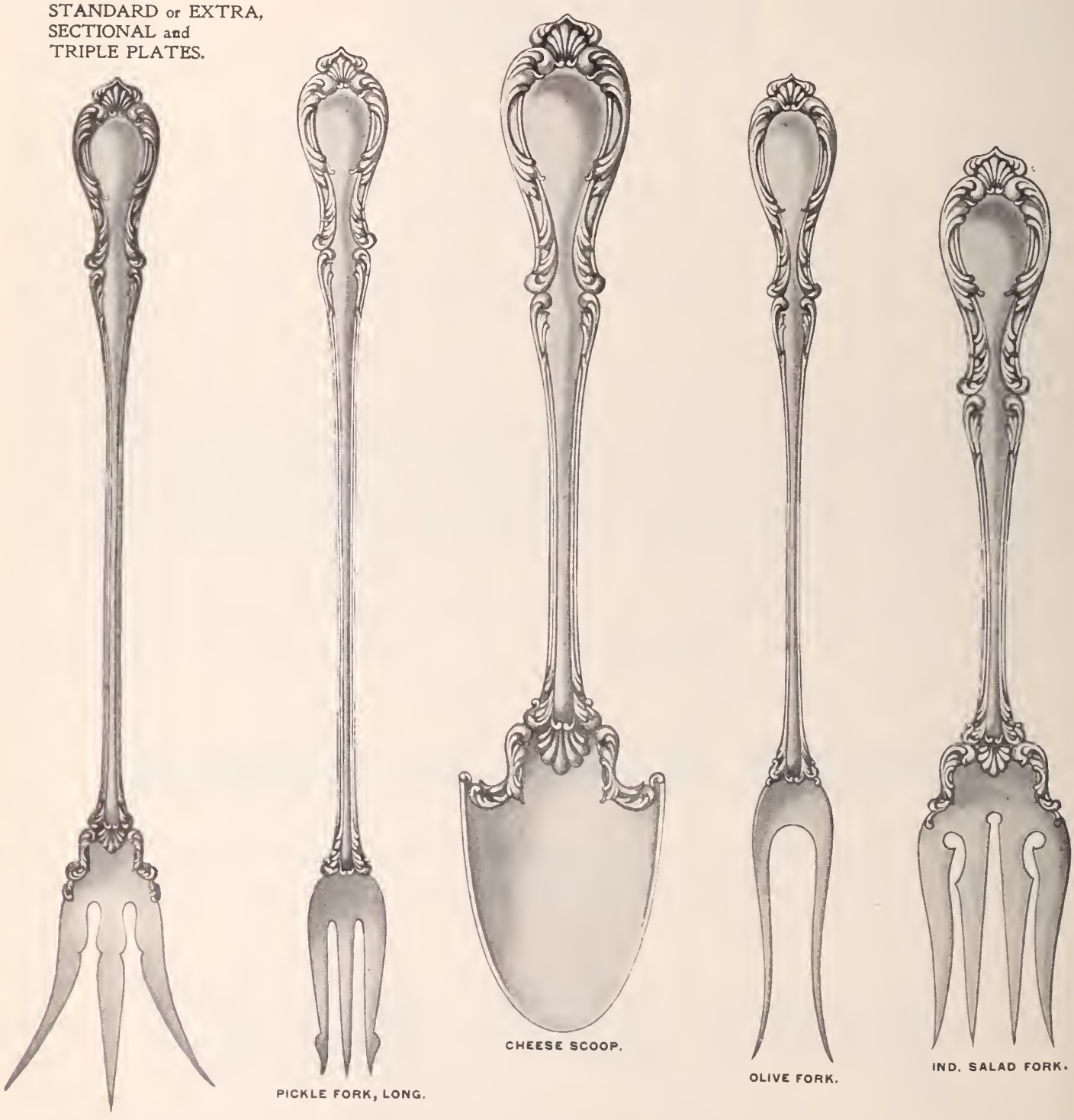
The "Joan."

TRADE MARK

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THIS pattern is made in a complete line of fancy pieces which we furnish put up in satin lined boxes.

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STANDARD or EXTRA,
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Against Fraudulent Goods.

Bill in the New York Legislature designed to Prevent Misleading and Dishonest Representations as to Goods.

ALBANY, N. Y., Jan. 5.—Senator Guy, of New York, introduced the following bill in the Senate to-day, and it was referred to the Judiciary Committee:

AN ACT

TO REGULATE THE SALE OF MERCHANDISE AND TO PREVENT MISLEADING AND DISHONEST REPRESENTATION IN CONNECTION THEREWITH.

The people of the State of New York, represented in Senate and Assembly, do enact as follows:

Section 1. Any firm, person or partnership of persons, or any employe of a firm, person or partnership of persons, who, either in the newspapers or other periodicals of this State, or in public advertisements, or in communications intended for a large number of persons, wilfully makes or disseminates any statements or assertions of facts with respect to his, her or their business affairs, especially concerning the quantity, the quality, the value, the price, the method of production or manufacture or the fixing of the prices of his, her or their merchandise or professional work; or the manner or source of purchase of such merchandise; or the possession of awards, prizes or distinctions; or the motive or purpose of a sale, intended to have the appearance of a particularly advantageous offer, which are untrue or calculated to mislead, shall be guilty of a misdemeanor.

Section 2. Any firm, person or partnership of persons, or any employe of a firm, person or partnership of persons, who, either in the newspapers or other periodicals of this State, or in public advertisements, or in communications intended for a large number of persons, wilfully makes or disseminates any statements or assertions of facts with respect to the proprietor or proprietors, manager or managers, practitioner or practitioners of a business or profession; or with respect to the business affairs or professional work of such proprietor or proprietors, manager or managers, practitioner or practitioners, especially concerning the quantity, the quality, the value, the price, the method of production or manufacture, or the fixing of the prices of such merchandise or professional work; or the manner or source of purchase of such merchandise or the possession by him, her or them of awards, prizes or distinctions; or the motive or purpose of sales, calculated to divert his, her or their trade, or to disturb the carrying on of said business or professional work, or to injure the credit and standing of the proprietor or proprietors, manager or managers, practitioner or practitioners of such business or professional work, which are untrue or calculated to mislead, shall be guilty of a misdemeanor.

Section 3. This act shall take effect immediately.

This bill is along the line of the bill introduced by Senator Guy last year and for which he made a hard but unsuccessful fight. It was not introduced until well along in the session of last year, and consequently was not given the attention it really deserved. Senator Guy has introduced it at the very first opportunity this year, so there can be no excuse advanced why it should not be given every consideration and attention. The Senator and the representatives of the business organizations throughout the State made a vigorous fight to have the bill passed last year, but were unsuccessful, particularly because the Senators on the Judiciary Committee did not fully understand it. Before the adjournment last year, however, they as well as other members of the Legislature, whose attention had been directed to the bill by their constituents, promised to give the matter careful consideration, and this they have done between the sessions. Many members, who last year opposed the bill, have notified the Senator that they will give him their support to the measure during the present session, and he believes that he will have little difficulty in passing the bill this year. In an interview concerning his bill Senator Guy said:

"This measure is not complicated and is so simple that there can be no possible misconstruction of its provisions. Its aim is simply to prevent dishonest advertising. The opponents of the bill last year tried to misconstrue its provisions, but the bill is now in such a form that if it is passed and placed upon the statute books its provisions can be carried out without the slightest misconstruing. This law would prevent fake sales, inasmuch as the men who are in this line of business would not dare to announce their wares through the medium of dishonest advertising, as they have done in the past and are doing to-day. Dishonest advertising exists to-day and the legitimate merchants and the purchasers are alike the sufferers."

Last year this measure was opposed by some of the newspapers on the ground that it would take from them a certain amount of advertising. Representatives of the merchants' associations, who have been laboring in behalf of a bill of this nature during the Summer, are prepared to report to the committee that a great majority of the newspapers and all that they have seen no longer hold this view of the matter. It has been shown that honest men who desire to advertise their goods in newspapers and periodicals are discontinuing because they will not see their wares advertised side by side with those of fake concerns. In this way the papers are really being injured and not benefited by advertisers of fake sales. The Judiciary Committee of this year will consist of Senator Lexow, chairman, and Senators Wray, Pavey, Krum, Brackett, Daley, C. Davis, G. A. Davis, McCarren, Cantor and Guy. Senator Lexow opposed this bill in the committee last year, but has been giving the subject his attention since the close of the last session, and although he believes that the present bill should be changed in one or two slight particulars, he is now in favor of its principles as a whole, and this feeling is shared by most of the other members of the committee.

The first hearing upon it will be arranged at as early a date as is possible, and every effort will be made to have the bill advanced without unnecessary delay.

Eugene Deimel Remembers His Old Employes in His Will.

DETROIT, Mich., Jan. 7.—The will of the late Eugene Deimel, wholesale jeweler, was filed for probate this week. The estate is valued at $75,000, of which $65,000 is personal property. After bequeathing the household furniture and effects to Bertha Deimel, the widow, the testator makes the following bequests to employes "out of regard for their faithful service": Gustav Deimel, a brother, Herman Jahn and Frank Kunz, $200 each; Ernest H. Pudrith and Frederich Shuttleworth, $100 each; Paul Kuba and George Ruttman, $50 each; William Bernart and Eugene T. Bernart, nephews, a gold watch each. Ottilda Deimel, a sister, receives an annuity of $50.

The executors are directed to sell the jewelry stock and lease of the store to the highest cash bidder as soon as it can be done without sacrifice; Herman Jahn's bid to have the preference. The widow is to have a yearly allowance of $1,800, and occupy the Iroquois homestead, rent free, with her children until they are 21 years of age. The estate is then to be divided, the widow and three children each to receive one-fourth. Herman Jahn and Eugene T. Bernart are the executors. The will was executed Nov. 3. It was at this time that Mr. Deimel's disease assumed a serious form. Mr. Jahn says that for the present the business will be continued as formerly. It has always been prosperous, and he thinks it would be unwise to stop now.

News from the South African Diamond Mines.

KIMBERLEY, Dec. 5, 1897.—There is still great activity in the quest for diamonds in the Transvaal, the discovery of the new mine near Pretoria, mentioned in a previous communication, having given a special impetus to prospecting. The reports are favorable enough, and there can be no doubt of a discovery of diamonds on the Transvaal side of the Baal River, about 10 miles from the village of Christiana, once notorious as a resort of the I. D. B., but now a very quiet spot. In one week 74 diamonds were found by surface scratching. The largest weighs 56 karats. The existence of diamondiferous patches in the Transvaal has nevertheless been known for many years. In 1879 discoveries were made and soil sent to the London School of Mines, which confirmed the supposition that it was diamondiferous. The Boers, however, were then averse to the exploiting of the country for minerals and prevented further progress.

Several small companies subsidiary to De Beers have resumed operations at Bultfontein and are meeting with some success. The Standard Company are this week showing a good average parcel of 2,000 karats, the result of a fortnight's work. One stone of 25 karats is of unusually fine quality. The original Bultfontein and Dutoitspan mines, once so famous, continue shut down. They have been acquired by the De Beers Co. who can at any time make them productive should the demand for diamonds justify, or should De Beers mine or the Kimberley mine run out or become difficult to work. All the expert testimony, however, goes to show that both these mines are practically inexhaustible and can be worked to six times their present depth of 1,200 and 1,500 feet, respectively. "Endless development is before us—the life of the mines is practically unlimited," declared Mr. Rhodes once to the stockholders of De Beers, and the prospect is no doubt calculated to keep them in good spirits. They have become possessed of what, for the present at any rate, is unquestionably a good thing.

ST. GEORGE.

Death of John C. Kratzer.

PERU, Ind., Dec. 30.—John C. Kratzer, one of the prominent citizens of Peru, died at his home, Dec. 28, of paralysis. He was born in Switzerland, in 1833, crossing the ocean with his parents in 1849, and coming to this country in 1850. Two years later he embarked in the jewelry business in this city in which he continued until his death.

To Secure a

Contented Customer

Sell him a Krementz One-Piece Collar Button, for dress shirts, as represented by cut.

Krementz Dress Shirt Collar Button

Guarantee.

If from **ANY CAUSE** one should get damaged, either in the hands of the *dealer* or *wearer* a new button will be *given in exchange.*



PATENTED.

PATENT SUSTAINED BY U. S. SUPREME COURT.

Made in three sizes known as

7L, 8L and 9L

The Standard American Collar Button.
Extra Long Post. Extra Width of Back.

Solves All Collar Button Problems.

1, One Piece; 2, Never Break; 3, Head Right Shape; 4, Post Right Length; 5, Easiest to Button; 6, Stays Buttoned; 7, Easiest to Unbutton;

8, No Lever or Twist to Bother.

9, No Repairs—Customer gets new for old one without charge in case of accident of any kind.

18K., 14K., 10K., Gold, Sterling Silver and Own Make 14K. Rolled Plate.

Krementz & Co.,

49 Chestnut St.,
Newark, N. J.

Proposed Directors of the New York Jewelers' Board of Trade.

The nominating committee of the New York Jewelers' Board of Trade have reported the following ticket for directors of the organization, which will be voted upon at the annual meeting, Jan. 27:

Ira Barrows, of H. F. Barrows & Co.; Geo. E. Fahys, of Jos. Fahys & Co.; Jno. C. Day, of Day, Clark & Co.; O. G. Fessenden, of H. W. Wheeler & Co.; A. J. G. Hodenpyl, of Hodenpyl & Sons; Alfred Krower, of Albert Lorsch & Co.; S. H. Levy, of L. & M. Kahn & Co.; M. De H. Mason, of N. H. White & Co.; August Oppenheimer, of Oppenheimer Bros. & Veith; Geo H. Robinsin, of Gorham Mfg. Co.; A. K. Sloan, of Sloan & Co.; C. F. Wood, of Chas. F. Wood & Co.; and Leo Wormser, of Julius King Optical Co., New York. Grove Sackett, of W. L. Gilbert Clock Co.; J. F. Talbot, of Dennison Mfg. Co., and J. A. Todd, of Towle Mfg. Co., Chicago. N. B. Barton, of Ostby & Barton Co., Providence; Wm. A. Copeland, of Martin, Copeland & Co., Providence, and Geo. K. Webster, of Webster & Co., North Attleboro, Mass.

Death of a Former Clock Manufacturer.

NAUGATUCK, Conn., Jan. 8.—Lauren Ward, aged 83, died here Jan. 5, of paralysis. He was senior partner of L. & W. Ward, and erected the main building of the brass factory at "Ward's Turnout," where the business is now conducted. The firm manufacture curtain and screw rings and other articles. The Messrs. Ward are descended from two of Connecticut's families. Their father, Richard Ward, was an ingenious clockmaker, and the family still possess the letters patent granted to him and signed by President Andrew Jackson for a self-winding clock.

Both brothers were born in Naugatuck, and were able and ingenious mechanics. Lauren Ward first engaged with his father in clock making and later was in business with his brother, the late Lewis Ward, and later with his brother, William Ward.

Proceedings of the Philadelphia Horological Society.

PHILADELPHIA, Pa., Jan. 8.—The regular monthly meeting of the Philadelphia Horological Society was held on Jan. 6 at Bank Hall, Broad St. and Columbia Ave., President Lewis in the chair.

After the usual routine business had been transacted, President Lewis stated that H. R. Playtner, principal of the Canadian Horological Institute, Toronto, Canada, and a member of the society, had forwarded $10 to be given as a prize to any person in any part of the world for the best design or drawing of any tool used in watch work or of a watch or any part thereof, the drawing and description to be submitted in a prize competition. This offer is made in the interest and furtherance of horology and with the request that the Philadelphia Horological Society act as the judge. The competition will be held annually. Mr. Playtner's generous offer was accepted with thanks, and a committee were appointed, consisting of F. C. Dwyer and Charles Murset, to draw up the necessary rules for governing the competition.

John H. Townsend was unable to complete his lecture on "Punches and Dies;" it will be given at some future date. Chas. L. Conrad presented to the society an antique drum alarm clock. The thanks of the society were tendered to Mr. Conrad for his gift.

H. G. Thresher Honored on His Inauguration as Mayor.

PROVIDENCE, R. I., Jan. 5.—Hon. Henry G. Thresher, of the Waite, Thresher Co. and Mayor of Central Falls, was honored on the night of his inauguration by the visit to his home of a large gathering of representative citizens. The affair took the form of a surprise reception, although during the day Mr. Thresher had been notified that a few friends had arranged to call upon him during the evening. This, however, did not prepare him for the hundred or more who crowded his home to offer their well wishes for a successful administration. The arrangements for the affair were all made by several well known party admirers of Mayor Thresher, and the entire management was in their hands. The various rooms were tastily decorated for the occasion with ferns, carnations and evergreen, and presented a handsome appearance, while the Philharmonic Band discoursed music.

At the conclusion of the receiving, in which Mayor and Mrs. Thresher were assisted by ex-Mayor Charles P. Moies and wife, refreshments were served.

Mrs. Eliza G. Parkhurst, mother to F. L. Parkhurst, jeweler, Everett, Pa., died at Westboro, Dec. 30. at the age of 64 years.

NEW YORK, 20 MAIDEN LANE. LONDON, 27 HOLBORN VIADUCT, E. C.

E. Aug. Neresheimer & Co.
DIAMOND
CUTTERS & IMPORTERS.

London and New York, *January 1st, 1898.*

Notice.

The co-partnership heretofore existing between the undersigned under the firm name of E. August Neresheimer & Co., is this day dissolved by limitation and by mutual consent.

Emil August Neresheimer.
Louis Neresheimer.
David C. Townsend.

NEW YORK, 20 MAIDEN LANE. LONDON, 27 HOLBORN VIADUCT, E. C.

Neresheimer & Co.
DIAMOND MERCHANTS.

London and New York, *January 1st, 1898.*

Notice.

The business heretofore carried on in London, England, and in New York, U. S. A. by the co-partnership firm of E. Aug. Neresheimer & Co., will be continued by the undersigned at the same places, under and by the firm name of Neresheimer & Company.

Louis Neresheimer.
David C. Townsend.

DIAMONDS.

Wm. S. Hedges & Co.,

IMPORTERS OF

Diamonds and Precious Stones.

DIAMOND JEWELRY.

170 Broadway, New York.

26 Holborn Viaduct, London.

Alfred H. Smith & Co.,

IMPORTERS,

DIAMONDS AND PRECIOUS STONES,

182 BROADWAY, Cor. John St., NEW YORK.

Columbus Mem. Bldg., 103 STATE ST., CHICAGO, ILL.

The Australian Opal Co.

57 Maiden Lane, New York.

Importers and Cutters.

RUBIES, SAPPHIRES, EMERALDS, CATS' EYES and all kinds of FANCY STONES.

FERD. FUCHS & BROS.

SILVERSMITHS.

MAKERS OF STERLING SILVERWARE,

808-810 Greenwich St., - New York.

MOUNT & WOODHULL,

LATE WITH

RANDEL, BAREMORE & BILLINGS,

DIAMONDS,

OTHER PRECIOUS STONES, PEARLS, ETC.,

DIAMOND JEWELRY.

26 MAIDEN LANE,

(Southwest corner Nassau Street,)

JOHN C. MOUNT,
ADDISON W. WOODHULL. NEW YORK.

Stern Bros. & Co.

Cutters of . . .

DIAMONDS,

MANUFACTURERS OF

Gold Rings and Thimbles,

68 NASSAU STREET, NEW YORK.

RING FACTORY, 33-43 GOLD STREET, NEW YORK.
DIAMOND CUTTING WORKS, 142-146 W. 14TH ST., NEW YORK.

LONDON OFFICE, 29 ELY PLACE.
CHICAGO OFFICE, 149 STATE ST.

The Bowden Rings

ARE COMPLETE IN VARIETY, CORRECT IN QUALITY AND PERFECT IN FINISH. WE MAKE EVERY VARIETY OF FINGER RINGS.

J. B. BOWDEN & Co.,

3 MAIDEN LANE. NEW YORK.

Fashions in Jewelry, Silver Ware, Bric-a-Brac, Etc.

A LADY'S RAMBLES AMONG THE JEWELERS.

Among ornamental entomological specimens are June bugs of enamel and diamonds.

*

Indian jewelry furnishes unusual combinations of color, wrought with enamels and stones.

*

Some of the enameled and gem set watches are made in shape of flowers, fruit and insects.

*

Now is the season for picking up dainty French enameled pieces in bric-à-brac and toilet wares.

*

There is a prolific supply of novel calendars for the new year, including one in a clock design.

*

Silk and satin bags mounted in silver, after the fashion of leather ones, are an approved fashion.

*

Jewels of all kinds and conditions continue to glitter from every possible article of women's attire.

*

Hat pins set with mock jewels are worn in great numbers, as many as five and six pins being employed on one hat.

*

For the convenience of smokers are ash trays of colored glass, in the shape of the trefoil and edged with silver gilt.

*

Among incoming fashions is the wearing of a short chain over the high dress collar, with a locket depending therefrom.

*

Graceful in design is a diamond feather brooch which curls over at one end, and is decorated with a single large turquoise.

*

Very effective and comparatively inexpensive are silver gilt watches which receive their ornamentation in colored enamel.

*

A beautiful corsage ornament of flexible construction represents a long spray of ivy foliage, with here and there a cluster of berries carried out in pearls.

*

A novelty in crystal glass is a crême de menthe set. The new feature consists in the introduction of menthe green color in the stems and stands of the glasses and the stopple of the bottle.

*

Elephant's hide, monkey skin, fine calf skin and other leathers, employed in the making of women's purses, bags and card cases, are dyed in all the fashionable shades to match the costume.

ELSIE BEE.

G. Ryder, Delaware, O., is closing out his business.

A disastrous fire occurred in Parma, Mich., a few days ago. The business of J. F. Fennimore, jeweler, was affected, but his goods were saved.

William Gross, Who Swindled Allentown Jewelers, Will Resist Extradition.

TORONTO, Can., Jan. 7.—William Gross, arrested last week in Toronto on a dispatch from Allentown, Pa., will resist extradition. Chief of Police Herrity, Mayor Fred. Lewis and Sergeant E. W. Knauss arrived here Saturday from Allentown to take the prisoner back, but when it was found that there would probably be considerable delay in the proceeding, the two former returned, leaving Sergeant Knauss in charge of the case. It is supposed that the stolen property has been disposed of principally in the States, as the police have not been able to locate any of it here, though two or three valuable diamond rings have been pawned by the accused, for which no owners have so far been found.

The prisoner appeared before Police Magistrate Denison on the morning of the 3d inst. and was remanded until the afternoon, when he was arraigned before Judge McDougall, when four charges were brought against him of stealing diamond rings from Charles Meinhoefer, E. Keller & Son and Faust & Sterner, all jewelers, and Reuben Ehret, saloonkeeper, all of Allentown, Pa. James Bingham and Jacob Froelich, jewelers, Philadelphia, also claim to have been victimized in the same way by the prisoner.

An inquiry was received by the authorities yesterday from C. C. Moore, 2001 N. Broad St., Philadelphia, regarding the prisoner. Moore states that a man of the same name operated in Philadelphia as a real estate agent and swindled a number of people. He was arrested and let out on bail, when he promptly left the country. From the description received the police do not think it to be the same man.

Isaac Mitchell Ends His Life in a Fit of Despondency.

KINGSTON, Ont., Jan. 8.—Isaac Mitchell, importer and wholesale dealer in jewelry, was found dead in bed at his residence in Brock St. shortly after noon on the 5th inst. He had been at his office the same morning, but left for home, complaining of not feeling well. His wife on returning home found him dead with a small bottle beside him which had contained carbolic acid, death being evidently due to suicide committed in a fit of despondency.

One of his last acts before returning to his house was to call at the office of the Ontario Mutual Insurance Co. and pay up the premium on a life policy. He was insured in several companies for an aggregate of $9,000. He had suffered for some time from mental trouble. Mr. Mitchell came from Syracuse, N. Y., where he has relatives and had been in business in Kingston for about 20 years. He was aged 45 years and leaves a widow and two children.

She Stole for the Sake of Her Sweetheart.

PROVIDENCE, R. I., Jan. 6.—Ernest Downing and Mabel Frackleton were arrested yesterday afternoon, the latter for the larceny of $250 worth of rings and scarf pins from Ostby & Barton Co., the former for receiving and disposing of the stolen jewelry. Both were arraigned this

ESTABLISHED 1840.

CHESTER BILLINGS & SON,

SUCCESSORS TO

RANDEL, BAREMORE & BILLINGS,

IMPORTERS OF

DIAMONDS,

AND OTHER PRECIOUS STONES.

FINE PEARLS A SPECIALTY.

MANUFACTURERS OF

DIAMOND JEWELRY.

A Large Stock of Fine Mounted Goods Constantly on Hand.
Goods sent on approval and Insured in Transit.

Diamonds Cut, Recut and Repaired.

58 Nassau Street,
29 Maiden Lane,
NEW YORK.

1 St. Andrews St.,
Holborn Circus,
LONDON, E. C.

ESTABLISHED 1841.

TRADE  MARK.

CARTER, HASTINGS & HOWE,

MANUFACTURERS OF

GOLD JEWELRY,

15 MAIDEN LANE NEW YORK.

A. CARTER
C. E. HASTINGS, G. R. HOWE
W. T. CARTER, W. T. GOUGH.

FACTORY, NEWARK, N. J.

FOX & CO., ..Now at 22 John St., NEW YORK.

LAPIDARIES
AND IMPORTERS OF
PRECIOUS STONES.

Cutting of American Gems
and Fine Miniature Glasses.

DAVID KAISER. FRED L. SMITH. JOHN A. ABEL.

David Kaiser & Co.,

MANUFACTURERS OF

FINE DIAMOND MOUNTINGS,

35 ANN ST., COR. NASSAU ST., NEW YORK.

Leaders in Scientifically Cut Diamonds.

Dealers in Solid Gold and Filled Cases and all Makes of American Movements.

OPPENHEIMER BROS. & VEITH,

65 NASSAU STREET,

PRESCOTT BUILDING. NEW YORK.

John F. Saunders, Cutter and Importer of

DIAMONDS AND OTHER PRECIOUS STONES.

FINE PEARLS A SPECIALTY.

68 Nassau St., cor. John St.. Sheldon Building, Room 16, NEW YORK.

Philip Bissinger & Co.,

IMPORTERS OF

PEARLS, DIAMONDS AND PRECIOUS STONES,

Agents for Bohemian Garnet Goods, Enamel Lockets and Coral Jewelry,

20 JOHN STREET, NEW YORK.

W. C. A. WESTPHAL,

WATCHMAKER,

41 Maiden Lane, NEW YORK.

Established 1892. Telephone, 3684 Cortlandt.

Estimates, Repairing, Adjusting of Chronometers, all Complicated Watches and Fine Time Pieces.

DEMAGNETIZING.

Watches made Non-Magnetic.

Fine Wheel and Pinion Cutting.

Factory 72, 74 & 76 Spring St. Eslablished 1848.

A. WALLACH & CO.,

Manufacturers of

Fine Gold Chains and Solid Gold Chain Bracelets,

39 Maiden Lane,

L. Rosenberger. M. Rosenberger. New York.

BRUSHES

....FOR MOUNTING....

Military and Hair Brushes in Ebony; Tooth, Nail and Infants' Brush Heads. Manufactured by A. DUPONT & CIE, PARIS, FRANCE. Represented by

GLAENZER FRÈRES & RHEINBOLDT,

26 and 28 Washington Place, - - - New York.

morning and held to await the action of the grand jury. The young woman had been employed by Ostby & Barton Co. for three years up to about a fortnight ago, when she was discharged. She claims that she and Downing were to be married. She was employed in the packing and shipping department and had ample opportunity for committing theft.

Two Suits for Trover Entered Against Henry M. Tallman.

PROVIDENCE, R. I., Jan 8.—Henry M. Tallman, the traveling representative for E. L. Logee & Co., whose disappearance and finding by Mr. Logee were the topic of discussion a few weeks ago, is again the center of trouble. Since his return Mr. Tallman has been the defendant in two suits of attachment, one by his father and the other by Irons & Russell, for whom he traveled previously to entering the employ of E. L. Logee & Co.

A few days ago a suit in trover for the conversion of 722 chains was brought by Charles Briggs, trustee for E. L. Logee & Co., against Tallman with damages placed at $1,000. The plaintiff claims that he was put to great expense and inconvenience to recover the articles in question, which were a portion of the sample line entrusted to Tallman, and was obliged to hire two men and to expend considerable money to redeem them. Following this suit Irons & Russell entered a suit for $2,000 against Tallman to recover what they claim is due them on an old book account for goods furnished to him for his use as a drummer for this concern.

Assignment of Joseph Carr.

FREDERICKTOWN, O., Jan. 8.—Thursday morning Joseph Carr made an assignment for the benefit of creditors to attorney L. C. Stillwell. The assignment includes his store, with the entire stock, all the show cases, fixtures and safe, with the book accounts and property of every description belonging to the store. He reserved only his homestead rights. The personal property will amount to $1.500.

Death of Cornelius Van Ess, Watchmaker.

MILWAUKEE, Wis, Jan. 6.—Cornelius Van Ess, an old watchmaker, who has lived here for many years, died last week at his home, 716 Milwaukee St. The interment was at Calvary.

Report of Jewelers' Gold Bars Withdrawn and Exchanged.

Week Ended Jan. 8, 1898.

Gold Bars Exchanged for Gold Coin	$95,731.04
Gold Bars Paid on Deposits	64.827.18
Total for the week	$160,558.22

Of this the bars exchanged for coin is reported by the Sub-Treasury as follows:

January 3	$5,083
" 4	39.022
" 5	5.390
" 6	40,745
" 7	....
" 8	5.485

Cincinnati Wholesale Jewelers Banquet and Elect Officers.

CINCINNATI, O., Jan. 8.—The Cincinnati Wholesale Jewelers' Association held their annual meeting Tuesday evening, at Schuler's Café, Vine St., and elected the following officers: C. A. Saunders, of the Dennison Mfg. Co., president; Ed. Croninger, vice-president, and Joseph Becker,



C. A. SAUNDERS,
PRESIDENT, CINCINNATI WHOLESALE JEWELERS' ASSOCIATION.

re-elected secretary and treasurer; L. Gutman and Jos. Plaut, directors, who, with the officers are to constitute the executive committee. After the election, the assemblage enjoyed a delightful spread. A. Herman acted as toastmaster. Among those who were called upon to respond to toasts were Messrs. Walton, Schwab, Gutman, Goldenberg and others.

President Saunders said it was too early to make any plans for the new year, but something would be done later on to interest the entire jobbing trade. It is possible that a Cincinnati Jewelers' Board of Trade will be the outcome this year. Its necessity and usefulness have been proven by the past year's experience and it is thought the jobbers will consider the movement more favorably this time. It has been demonstrated that to have a useful organization it cannot be conducted on the two penny plan, and when the jobbers realize that protection is cheap at any cost they will not hesitate to put up money and will consider it a good investment. No doubt the year '98 will be productive of many useful measures.

Jewelers Swindled by Forged Express Orders.

SALEM, Mass., Jan. 5.—Two jewelry firms of this city, Daniel Low and the Baird North Co., who advertise largely in magazines and do an extensive mail and express order business throughout the country, reported to-day that they were the victims of a clever swindle at Christmas time.

At that time Baird North Co. received an order for $150 worth of goods from a person in Willow Grove, Pa., who inclosed United States Express money orders in payment for the same. The other firm at the same time received an order for $100 worth of goods from the same party, who paid for them in a similar manner.

These orders were accepted without question and cashed, but the United States Express Co. now make affidavit that the orders were forgeries upon blanks stolen from the company. It is thought probable that other concerns doing a similar mail and express business throughout the United States have also been victimized.

Jeweler Claypool Goes Shooting—Result, Minus Two Toes.

MARBLE FALLS, Tex., Jan. 5.—A few days ago Cooper Claypool, jeweler, and his two brothers went up on the lake shooting, and while waiting for one of them who had gone back to look for a wiper that he had lost some 200 yards away, he thoughtlessly put the muzzle of the gun on his right foot and in some unexplained way it went off, pouring a charge of shot into the foot. The big toe and the next one to it had to be amputated.

R. J. Riles Transfers His Two Stores to an Assignee.

JACKSONVILLE, Fla., Jan. 7.—R. J. Riles made an assignment last evening of his jewelry store in this city, corner of Bay and Hogan Sts., and also of his jewelry store at Palatka, to Colonel Max Myerson, as assignee. Everything has been turned over.

Smith, Patterson & Co Recover Some Goods Stolen From Them.

BOSTON, Mass., Jan. 7.—At police headquarters to-day a satchel was received from New York which had been seized by the detectives there, and its contents were identified on arrival here by Smith, Patterson & Co., as the property taken from their establishment by Arthur S. Black, Jr., the salesman who left town last December and has been missing since that time.

A few days after he had left Boston Chief Inspector Watts got word from New York that a Bostonian named Black had been trying to dispose of jewelry. He had reason to believe that the man didn't come by it honestly. The chief decided to go to New York. Then he learned that the man who had tried to sell the jewelry was none other than the missing clerk. Black was on the alert, however, and could not be found. Investigation brought to light a number of watches in pawnshops, and inquiry at the hotel showed that Black had left in such a hurry that he had forgotten to take his valise. It was seized by the New York police and taken to headquarters. It was that valise which came to Boston by express this morning.

Now that the property has been recovered, the police say that an application for a warrant against Black will be asked for at once. Just how much property is missing from the store is not known.

Suspicion of Arson Follows Jeweler Van Winkle's Disappearance.

WARSAW, Ind., Jan. 6.—E. Van Winkle, in the jewelry trade here for nearly a year past, is missing. His stock, a very large one, was heavily mortgaged, the principal creditor being Dr. Charles A. Rigdon, from whom he bought the stock. Before leaving he had the insurance on his stock increased to $4,000; after which the most valuable portion, as it is alleged, was removed. Last night his absence was noted, and an incipient fire was discovered in the basement of his store. This was put out and was found to have originated from a box of excelsior saturated with coal oil.

One reason for our world-wide fame
Is, that upon inspection,
All buyers must concede our claim:
"Our Lockets are--perfection."

WIGHTMAN AND HOUGH CO.
PROVIDENCE. NEW YORK.

INSIST ON SEEING OUR LINE AT YOUR JOBBER'S.

W & H C
TRADE MARK.

Wm. Black Submits an Offer of Settlement to His Creditors.

Wm. Black, Montgomery, Ala., who assigned recently, arrived in New York last week and visited his creditors to whom he submitted an offer of settlement at 35 per cent., payable as follows: Claims exceeding $100, 25 per cent. cash on or before March 1, and note for 10 per cent., payable Jan. 2, 1899; claims between $25 and $100, 35 per cent. in cash, payable March 1; claims under $25 to be paid in full on or before March 1.

Mr. Black's creditors number in all 71, and their claims aggregate $21,204.26. The value of his assets, including book accounts, stock and fixtures, he places at $17,000. Agreements embodying Mr. Black's offer of compromise are now being circulated among his creditors.

Men Who Robbed Albert Abraham Convicted.

PHILADELPHIA, Pa., Jan 8.—In Quarter Sessions before Judge Willson, on Thursday, Edward Magee, alias Edward Parker, was convicted of burglary in entering the optical store of Albert Abraham, 24 N. 9th St., and stealing optical goods valued in the aggregate at $3,752. The robbery was committed on the night of Dec. 10, and Magee and Martin McCloskey were arrested in New York on Dec. 16. Sentence on Magee was deferred and McCloskey's trial has been fixed for Thursday next.

Cushen & Bowman Make an Assignment.

PHILADELPHIA, Pa., Jan 8.—An additional judgment was entered last week in favor of William Morris, trading as Wm. Morris & Co., against Cushen & Bowman, the Columbia Ave. jewelers, to recover $1,026, alleged to be due on a promissory note and for merchandise sold and delivered.

On Saturday Cushen & Bowman made an assignment for the benefit of their creditors to Thomas F. Cross. The deed is dated the 6th inst., and conveys no real estate.

The Assignment of Edward S. Green.

ROANOKE, Va., Jan. 5.—Edward S. Green, manufacturing jeweler, who several years ago purchased the business of Henry Silverthorn, on Salem Ave., this city, assigned to-day, the liabilities being $16,381. James R. Schick is named as trustee. The creditors are divided into two classes, and the amount due each is in the neighborhood of $8,000. It is believed that the assets will fully cover the liabilities.

R. J. Compo Closed Up by Creditors.

ELGIN, Ill., Jan. 6.—R. J. Compo, jeweler, Grove Ave., has been closed on an execution, following judgment for $65. The plaintiffs in the case were Lapp & Flershem, Chicago. Abt & Co., of Chicago, are creditors, and F. L. McClure has a claim for rent. He has a bill of sale covering part of the property. Compo has scarcely nothing of his own in the store. Most of his stock was consigned. He will not attempt to resume business.

A new jewelry store has been opened in the Combs building, Elm St., Billings, Mo. The firm is headed by Ward Combs.

The Old Box Flim-Flam Game Again Worked on a Jeweler.

WASHINGTON, D. C., Jan. 8.—A. Sohomo, 1343 F St., N. W., was the victim yesterday of an old but clever confidence scheme, by which he was relieved of about $300 worth of diamonds. About noon yesterday a man called at the store, looked over some jewelry, purporting to be purchasing some for his wife, who was ill, giving in the transaction the name of Dr. Chas. Davis, who lives on 15th St. Very choice in his selections, he finally determined upon the purchase of a box breastpin, diamond setting, $75; diamond ring, $150; and a ring with diamond and emerald setting at $75. These he had laid aside, saying that he would return later with a box which had some personal associations for his wife and which would be calculated to make the present more valuable in her eyes. This appeared to be satisfactory, and no objections were raised by the jeweler.

Later in the day the so-called doctor returned, bringing with him the box in which the gems were placed. After an examination, he returned the box to the jeweler with the request that it be delivered at his residence at 8 o'clock in the evening. At the time appointed the jeweler went to the residence and asked to see the doctor; when this gentleman appeared the jeweler realized that he had been victimized, as the party who appeared did not in any way resemble his customer. Upon examination the box was found to contain nothing but paper, the exchange having been made when the swindler returned the box to the jeweler.

The matter was reported to the Police Department, together with a description of the swindler, who is said to be of about 35 or 40 years of age, with ruddy complexion. He wore a brown suit of clothes and hat of same color.

Isaac Emmer's Costly Experience With the Law.

ST. LOUIS, Mo., Jan. 8.—Isaac Emmer, of Isaac Emmer & Co., wholesale jewelers, 1013 Washington Ave., had an experience with the law this week that does not raise his opinion of judicial procedure as practiced in St. Louis. Last Spring a sample case containing rings and watches and valued at $200 was stolen. For the crime Victor Johnson was accused and indicted, and the latter, through his attorney, had three continuances granted on various pretexts. Mr. Emmer's wife becoming suddenly ill in Denver, he went there without notifying the Court. Several weeks ago when the case was called he did not appear to prosecute, and the Sheriff issued an attachment, but could not serve it on him. A continuance was then ordered by the Court for his benefit, and on Monday of this week the case came up again without his putting in an appearance. The defendant was discharged for want of prosecution.

Another attachment was issued for Mr. Emmer, and as he had just arrived home he was found. The Judge lectured him severely, and said he had intended to send him to jail for 10 days, but in view of the extenuating circumstances would fine him $50, which was promptly paid by Mr. Emmer.

The Death of Bernard Levy.

PHILADELPHIA, Pa., Jan. 8.—Bernard Levy, the well known watch case manufacturer, died at his residence, 1739 N. 15th St., yesterday after an illness of two weeks' duration. Mr. Levy was born in Alsace and came to this country when quite a young man. After learning his trade, he started in business for himself and for many years conducted a successful establishment on 9th St., about Walnut. In recent years he was assisted by his sons Jules and Bernard, and they will continue the business.

Mr. Levy was 70 years old and was a member of Eastern Star Lodge, No. 186, F. and A. M.; Harmony Royal Arch Chapter, No. 52; Star of Bethlehem Lodge, No. 190, I. O. O. F.; Pawnee Tribe, No. 20, Société Francaise, and other organizations, representatives of which will attend the funeral on Tuesday morning at 10 o'clock. The interment will be at Woodland Cemetery.

New Haven Merchants Unite to Down the Trading Stamp.

NEW HAVEN, Conn., Jan. 5.—If the action of the merchants who met at Harmony Hall last evening to discuss the trading stamp problem receives the indorsement of the merchants in general of the city, the issuing of trading stamps and coupons will soon be a thing of the past in New Haven. Nearly 50 merchants, representing all branches of trade, were present at the meeting, and all but two or three of these were merchants who issue trading stamps.

After a full discussion, three resolutions were adopted: First, that Mayor Farnsworth direct City Attorney Brown to investigate the legality of trading stamps; second, that those present agree to discontinue to issue trading stamps on Thursday, Jan. 6, and third, that a committee of five be appointed to visit the merchants who were not present at the meeting, and by personal solicitation endeavor to induce them to discontinue giving out stamps. The resolutions were passed with substantial unanimity.

A TRADING STAMP CO RETALIATE.

NEW HAVEN, Conn., Jan. 8.—The New England Trading Coupon Co. retaliated yesterday on the persons who have been foremost in the war against the trading stamp system in a suit for alleged conspiracy against P. J. Kelly and Charles F. Southard, and damages to the extent of $2,500 are claimed. The real plaintiff in the case is Louis Segal, proprietor of the Coupon Co. It is alleged the defendants and others conspired to break up the coupon business and threatened to prosecute the plaintiff and customers. The writ is returnable to the Superior Court on the first Tuesday in February.

Mortgagees in Possession of W. G. Smith's Store.

YOUNGSTOWN, O., Jan. 5.—Mortgage creditors to the amount of $10,000 have taken possession of the stock of Walter G. Smith, jeweler, of this city, and placed Frederick B. Turner in charge. It is expected to realize enough on the stock to pay the indebtedness.

Distribution of the Awards of the Tennessee Centennial Exposition.

NASHVILLE, Tenn., Jan. 6.—The B. H. Stief Jewelry Co. are sending out the medals of award to the exhibitors at the Tennessee Centennial Exposition. They are of bronze, silver and gold. On one side is the Parthenon and the lettering, "Tennessee Centennial Exposition, Nashville, 1897." On the other is the laurel branch, the seal of the State and the name of the exhibitor. There will be 500 of these sent out at once, and about 900 in all. The medals are out much sooner than those of any former exposition, and had the Christmas season not intervened would have been out much earlier.

Among the principal awards of interest to the jewelry and kindred trades were:

DIPLOMA OF HONOR WITH GOLD MEDAL.

Ludwig Moser & Sons, Carlsbad, Bohemia—Bohemian glass ware. On account of originality in design, artistic, superior workmanship. Engravings highly artistic.

Royal Copenhagen Porcelain Co., Copenhagen, Denmark—Artistic keramics. On account of magnificent ware, the best of its kind.

B. H. Stief Jewelry Co., Nashville, Tenn.—Diamonds and watches.

The L. E. Waterman Pen Co., New York, N. Y.—Fountain pens. On account of its being well and favorably known.

Landers, Frary & Clark, New Britain, Conn.—Table cutlery. For artistic design, superior quality and beautiful finish of entire exhibit.

DIPLOMA AND SILVER MEDAL.

Mabie, Todd & Pard, 130 Fulton street, New York—Gold pens.

The Queen City Silver Co., Cincinnati, O.—Silver plated hollow ware. On account of the highest class exhibit and very meritorious advance for a new enterprise.

The Rochester Lamp Co., Rochester, N. Y.—Lamps, shades, globes and onyx tables. On account of their entire exhibit collectively. The goods are finely finished and beautiful.

B. H. Stief Jewelry Co., Nashville, Tenn.—Tennessee pearls. On account of a fine exhibit of white and colored pearls and the shells in which they are found.

Thatcher Bros., Boston., Mass.—Cut glassware. Original design, exquisitely cut, highly artistic, weighty; clear glass with perfect brilliancy.

The Bausch & Lomb Optical Co., New York, N. Y.—Photographic lenses and shutters.

DIPLOMA AND BRONZE MEDAL.

C. C. Dodson, Knoxville, Tenn.—Clock made by C. C. Dodson.

The Royal China Decorating Co.—Chinaware.

Libbey Glass Co., B. H. Stief Jewelry Co., Toledo, O.—Cut glassware.

Bachrach & Freedman, London, Eng.—Glassware, chinaware and pottery mounted with sterling silver, also sterling silver ware with transparent enamel and novelties.

Jacot & Son, Geneva, Switzerland.—Swiss mechanical music boxes.

The B. H. Stief Jewelry Co.—Regina music boxes.

Chas. F. Bauer Mortgages His Stock.

CHICAGO, Ill., Jan. 8.—The item that most interested jobbers here the past week was the giving of mortgages aggregating $6,756.67 by Chas. F. Bauer, Saginaw, Mich., a man whose credit has always been good. Mr. Bauer gave one mortgage of $4,756.67 on stock to Emil F. Vogt and William R. Robinson, and also executed one for $2,000 in favor of Margaret Beck, New York. Vogt and Robinson are business men at Saginaw and friends of Mr. Bauer.

A meeting of Chicago creditors was held here yesterday to confer as to concerted action regarding their claims. It was decided that if other members would co-operate in an investigation and prosecution, they would take action. Michigan laws strongly favor a debtor.

Agitation Against Drawing Clubs in New Haven.

NEW HAVEN, Conn., Jan. 7.—All clubs in this city which are designed to sell goods by lot must stop that method of doing business. The matter has been agitated a good deal by the merchants lately, particularly by the tailors, and some of them have made complaints to the City Attorney's office about it. The request has been made that those participating in the formation of the clubs and the merchants who supply the goods be prosecuted for violation of the lottery law.

The law under which prosecution may be undertaken is Section 2568 of the General Statutes, which reads:

"Every person who shall set up any lottery to raise and collect money, or for the sale of any property, and every person who, by any kind of hazard, shall sell, or dispose of any kind of property, or set up a notification to induce people to bring and deposit property to be disposed of in any such manner, or to risk their money or credit, for the purposes of any such sale or disposition, shall be fined not more than $100 nor less than $20, or be imprisoned not more than one year, nor less than 60 days."

Section 2571 applies to those who secure the goods by chance. It reads:

"Every person who shall draw any lottery, or class of any lottery, shall be fined not more than $300 or imprisoned not more than ninety days or both."

Jeweler Meyers Gives a Thief a Hot Chase and Captures Him.

LYNN, Mass., Jan. 6.—There was an exciting chase for an alleged thief last evening about 8 o'clock, in which five shots were discharged at the fleeing man, and the alleged victim had a hairbreadth escape from being killed by a passing express train. The episode occurred on Munroe St., near the Hotel Oxford. The man was captured and gave his name as Thomas J. Clark. The alleged robbery took place in the jewelry store of Harry L. Meyers, 10 Munroe St.

According to jeweler Meyers, Clark called at his store Tuesday evening, and asked the jeweler to advance him some money upon a gold ring. The latter declined, but agreed to give him its value as old gold, which was $2.50. Clark accepted the money and left the ring, but subsequently arranged with the jeweler to secure possession of the ring again when he returned the $2.50. Last evening about 8 o'clock Clark entered the store and inquired if his ring had been disposed of, and, being informed that it was still in the jeweler's possession, expressed his readiness to redeem it, whereupon the jeweler produced the ring and laid it on the showcase. Clark grabbed the ring and ran out, the jeweler following him, with the above result.

E. H. Drinkwater Robbed During His Brief Absence.

TOLEDO, O., Jan. 7.—E. H. Drinkwater, jeweler, stepped across the street to-day for a moment. On his return, two or three minutes later, he discovered that nearly $3,000 worth of diamonds had been stolen. A rear window had been pried open.

A bill of sale was last week filed by A. J. Lomax, Huntsville, Tex., in favor of Morgan & Hawley, Dallas. The stock inventoried $1,035. The amount of indebtedness to Morgan & Hawley is $1,075.

To Stop the Undervaluation of Imports of of Movements and Watch Parts.

WASHINGTON, D. C., Jan. 10.—Since the passage of the present tariff placing a specific duty upon watch movements, there has been a tendency on the part of some firms to remove from the watches some of the jewels, hoping by this means to enter the watches at a lower rate of duty than that to which they would be liable if the entire number were present, as they were when the watch was first manufactured. The matter has been under advisement by the Treasury Department for some time past, the result being that on Thursday the following regulations were issued to all customs officers, whereby it is hoped to stop this attempt at undervaluation:

"For the purpose of securing uniformity at the several ports in the classification of watch movements under the following provision in paragraph 191 of the Act of July 24, 1897, viz.:

"'191. Watch movements, whether imported in cases or not, if having more than seven jewels, 35 cents each; if having more than seven jewels and not more than 11 jewels, 50 cents each; if having more than 11 jewels and not more than 15 jewels, 75 cents each; if having more than 15 jewels and not more than 17 jewels, $1.25; if having more than 17 jewels, $3 each, and in addition thereto, on all the foregoing, 25 per centum ad valorem.'

"You are hereby instructed to classify as watch movements all complete movements and all movements from which parts are found to be missing, and in computing the number of jewels in order to ascertain the proper specific rate, to include such jewels as have been inserted in plates and afterwards been removed.

"The department holds that the presence of jewels and the evidence of 'recessing' and 'broaching' afford the only satisfactory and conclusive tests of the identity of the articles as 'watch movements' intended to contain seven or more jewels, and that these tests can be applied only to the plates. There is a certain stage in the manufacture of the various parts constituting watch movements at which certain of such parts must be associated and assembled for the purpose of adjustment, and such adjustment is regulated by the special conditions of each instance, so that such adjusted parts thereafter represent a unit and cannot be alienated for indiscriminate use. These parts comprise the balance, the pallet, the scape wheel, the third wheel and pinion, and the fourth wheel and pinion, and the center wheel and pinion, i. e., the six essential parts constituting the motion works or train. The commercial definition of 'movement' includes these six parts with the two plates adjusted and assembled together.

"The term 'parts of watches' is properly applied to watch materials which have never been assembled and adjusted so as to represent the parts of one particular watch movement.

"The attention of examining officers is therefore called to the necessity of a careful discrimination in their returns between such 'parts of watches' as have never been prepared for use as units and such as bear evidence of previous adjustment and preparation for use as complete watch movements."

Re-Appra sements of Imports.

Among the decisions of the Board of United States General Appraisers reported last week to the Secretary of the Treasury are the following reappraisements of importations which had been appealed by the importers:

Decorated china, from Porzellan Fabrik, Victoria, alt Rohlan, Nov. 20, 1897. Salads, B., new, entered at 2.15, advanced to 2.36 florins per dozen. Cake plates, 202-iiA, 9117, &c., entered at 1.70, advanced to 1.87 florins per dozen. Fruit trays, P., entered at .70, advanced to .77 florin per dozen. Add packing.

Decorated china, from Triebner, Ens & Co., Volkstedt, Oct. 22, 1897. Entered at a sample discount of 50 per cent., advanced by reducing discount to 30 per cent.

W. B. Hilliard, Rusk, Tex., has filed a deed of trust, naming J. O. Coupland as trustee. Liabilities named in the deed of trust amount to $1,524.31, assets not given.

Providence.

All communications intended for this column addressed to P. O. Box 1093, Providence, R. I., will receive prompt attention

Fred Brigham, salesman for Bennett, Melcher & Co., Providence, has severed his connection therewith.

W. J. Braitsch and W. A. Dean have been elected to membership in the Providence Board of Trade.

The directors of the Manufacturing Jewelers' Board of Trade will meet at their rooms on the 21st inst.

Local manufacturers are creditors of Cohn & Livingston, New York, assigned, for between $4,000 and $5,000.

It is rumored among the trade that Mr. Riley, who recently sold out the entire plant of Phil. Riley & Co., to William Loeb, will soon visit the trade in the interests of the Ph. Riley Jewelry Co.

The annual Winter reunion of the New England Manufacturing Jewelers' Association will be held early in February. The executive committee are already busy making their arrangements.

Giovanni Turini, a sculptor, New York, has recently completed a Statue of Liberty, 40 feet in height, for the Government of Venezuela, which will be placed in the public square at Caracas. The statue has been received at the foundry of the Gorham Mfg. Co., this city, where it will be cast in bronze.

The Chapin & Hollister Co. were incorporated last Tuesday at the office of the Secretary of State. The incorporators are Frank R. Hollister, Greenfield, Mass.; George W. Whitford and James F. Field, Providence. The capital is $30,000 and the company will engage in the manufacturing of jewelry, succeeding the business formerly carried on by the late George E. Luther. Mr. Hollister was for many years eastern representative of the latter concern.

Among the visitors in town the past week were: Sol. Cerf, S. Cerf & Co., Pittsburgh; Benj. Arnstine, Cleveland; M. Bonn, M. Bonn & Co., Pittsburgh; Frank Lewald, Chicago; Alfred Krower, Albert Lorsch & Co., New York; Mr. Kirby, Pittsburgh Dry Goods Co., Pittsburgh; Mr. Kingsbacher, Kingsbacher Bros., Pittsburgh; representatives of Henry Cowan and E. A. Cowan, Boston; S. Davis, Pittsburgh; Mr. Ballard, Hayden W. Wheeler & Co., New York; Mr. Silver, Montreal.

The Attleboros.

THE SPRING TRADE.

The Spring business has certainly begun among the local shops. The traveling men are all in the west with their samples and the orders are coming in as well as can be expected. In North Attleboro the jewelers do not talk so hopefully as in Attleboro, but despite this their factories are by no means idle. To reflect as faithfully as possible the spirit of many conversations with jewelers would be to say that the eastern dealers were the most anxious to see all the new samples, but those in the west seem most willing to purchase.

Arthur Harrington, long an employe of S. O. Bigney & Co., left last Friday for Florida.

Walter F. Eldridge has entered the jobbing business in Attleboro and fitted up an office in the Gifford block.

J. M. Fisher & Co. are among the busy shops. Mr. Fisher is in New York, and the salesman, M. W. Potter, in the west.

The E. I. Franklin factory was closed one day last week owing to the funeral of Benjamin E. Pierce, for 16 years an employe.

McRae & Keeler have been delayed in their proposed doubling of floor space, but will begin this week to get their new rooms into shape.

S. B. Jacobs, Mansfield, a retailer of clothing and jewelry, lost over $300 worth of stock by burglary last week. A large part of this was from his jewelry line.

Arthur E. Codding, Jr., connected with Codding & Heilborn Co., and the son of the town treasurer of North Attleboro, was married last week to Miss Susan M. Fisher.

James E. Blake has taken more than half the basement of the big building where his plant is located and is fitting it up with heavy machinery built by the Mossberg & Granville Mfg. Co.

G. W. Pierce, salesman for the Bay State Optical Co., will start on his regular Spring trip in a few days. The season in optical goods is slightly different from that in jewelry goods, hence the late start.

Among the North Attleboro firms about the only one working evenings is Riley, French & Heffron. Messrs. French and Heffron of the firm and the salesman, C. Ray Randall, are all on the road.

R. M. Derrick and Thomas C. Heywood have been for some time in the jobbing business under the firm name of R. M. Derrick & Co. This partnership has been dissolved but the name and business will be carried on as in the past by Mr. Heywood.

J. Shepard Richards and James G. Trafton have dissolved the partnership under the firm name of Wheaton, Richards & Co. Mr. Richards will take in with him his son, Herbert L. Richards, and will continue the old line and name. Mr. Trafton has not announced his plans.

Marble, Smith & Forrester have secured a new traveling salesman in the person of Walter B. Marble, son of Mr. Marble, of the firm. He has already gone west with his sample case, and his father, for years the salesman, is visiting the trade in New England, New York and Pennsylvania.

Last Saturday afternoon spontaneous combustion took place in a box of celluloid combs in the packing room of Daggett & Clap, caused by too great proximity to a hot steam pipe. The same thing happened in the same place from the same cause almost exactly a year ago. The dense smoke drove the employes down the fire escape, but the actual damage was trifling.

Connecticut.

John W. Sisson, traveling salesman for R. Wallace & Sons Mfg. Co., Wallingford, has returned from a business trip.

George A. Stockder, who has returned to Meriden after three years' residence in Wisconsin, has taken a position with the J. D. Bergen Co. as traveling salesman.

Work has been begun on important additions to the Rogers & Bro.'s factory, in Waterbury. These are three one-story brick additions, to be heated by an extension of the steam plant.

James B. Capron, New Milford, has sold out his jewelry business to Merritt W. Hill. Mr. Hill taking possession Jan. 1. Mr. Capron will remain in New Milford until Spring to settle up accounts.

Ex-Mayor Charles Parker, of Meriden, was 89 years old Jan. 2. For a man within one year of 90, Mr. Parker is remarkably well preserved and still able to supervise in a general way the varied business of the Charles Parker Co.

Robert W. Mansfield, Meriden, will start out on the road for the firm of C. Rogers & Bros., beginning Jan 1. His territory will include Philadelphia, Baltimore, Washington, D. C., and adjacent towns, part of New Jersey and all of Maryland and Delaware.

F. H. Hill, Danbury, has purchased a half interest in the jewelry store of M. L. Carter & Co., of that place. The firm name will be unchanged. Mr. Carter will leave on Feb. 1 for an extended trip through the south for his health and Mr. Hill will have charge of the business in his absence.

Henry S. Lord, an inventor, for years a traveling salesman for the William Rogers Mfg. Co., Hartford, died at his home in Hartford, Dec. 28. He was born in Lyme in 1839. From 1868 to 1870 he was clerk at the United States Hotel, Hartford, and subsequently traveled for the William Rogers Mfg. Co. until about 1878, when he became connected in a similar capacity with the Sanitary Plumbing Co.

DUBOIS WATCH CASE COMPANY

Makers of the

Celebrated Hand Made **SOLID GOLD CASES**

STAMPED.

MADE WITH SOLID GOLD OR STEEL SPRINGS.

TRADE  MARK 18 K.

TRADE  MARK 14 K.

ALSO WITH SOLID GOLD OR REGULAR CROWNS.

Constructed in the Old Reliable Way, Entirely On Its Own Merits.

CASING OF COMPLICATED SWISS WATCHES A SPECIALTY.

New York Office, 23 MAIDEN LANE.

Main Office and Factory, 24-30 MORTON ST., Brooklyn, N. Y

Boston.

J. W. Tratt has taken a part of room 3 at 406 Washington St.

W. C. Wales and W. S. Tiffany have been in New York and Philadelphia the past week on business.

The works of the American Waltham Watch Co. resumed operations Dec. 31, after the annual Christmas vacation.

The Klein Optical School Winter term has just opened. Among the lecturers are Messrs. Wells and Barber, of the Globe Optical Co.

Buyers in town the past week included: Mr. Kirkpatrick, from Newfoundland; J. E. Webster, Milford, N. H.; H. B. De Wolfe ,New Bedford, Mass.

A. Aronson, Jr., pawnbroker and dealer in clothing and jewelry, has made an assignment. The liabilities are about $18,000. He has been in business since 1876.

Miss Nellie Elliott, cashier for the Globe Optical Co., was married Jan. 11 in Somerville, Mass., to Henry D. Padelford, of that city. She is succeeded in the position of cashier by Miss Burgess.

Philadelphia

Linwood Phillips, of L. O. Waller & Co., Smyrna, Del., spent a week on a visit in this city.

A judgment for $2,642 has been entered against Joseph Koons in favor of William Koons; no execution.

Jacob Muhr will leave for Europe in a few weeks to make purchases for the new store soon to be opened on Chestnut St. above 11th.

Harry Peywell, Chester, Pa.; H. E. Thomas, Wilmington, Del., and B. F. Schleiter, Limerick, Pa., were in town last week making purchases.

George W. Scherr, although somewhat improved in condition, is still confined to his house by order of his physicians. Charles H. O'Bryon, his associate in the Scherr firm, who had also been ill, is again able to attend to business.

Arthur L. Heil, the Lancaster Ave. jeweler, has failed. Executions for $800 have been entered against him. The liabilities, it is said, aggregate $20,000. L. A. Scherr & Co. and Wm. Morris & Co. are among the local creditors.

Secretary James W. Barry, Jr., of the Jewelers' Club, has submitted to the members the nomination blanks for officers to serve during the coming club year. The nominations will be made on Wednesday evening, Jan. 18, and the annual meeting and election will be on the evening of Tuesday, Feb. 8.

M. A. De Golier, Braddock, Pa., has failed. An execution for $5,400, issued by his mother, closed him out.



Glass for Silver Mounting.

We would bring to the notice of

Silversmiths and Manufacturing Jewelers,

that our usual excellent line of CRYSTAL CUT, RICH GILT CUT, in Crystal and Colors, and DECORATED GLASS in assorted colors and decorations, has been augmented and improved for 1898, and is ready to buy from.

New designs in everything—BOTTLES for the TOILET TABLE, POCKET, GLOVE and CHATELAINE: BOXES for SALVE, NAIL POWDER, FACE POWDER, POMADE and COLD CREAM; PUNGENTS, INK WELLS, POCKET FLASKS, MUCILAGES, SEALS, PAPER WEIGHTS, CIGAR JARS, PEPPERS, SALTS, SYRUPS, SUGAR SIFTERS, MUSTARDS, TOOTHPICKS, ATOMIZERS, CORDIALS, BOWLS, FRUIT BASKETS, CARD RECEIVERS, &c.

Bawo & Dotter, Manufacturers and Importers,

26, 28, 30, 32 Barclay Street, New York.

The Lasar Smuggling Case.

Continuation of the Hearing in the Famous Smuggling Case Before Commissioner Shields.

Notice:—Owing to the sudden and unexpected illness of the stenographer after he had taken down the report of the proceedings, we are unable to give a verbatim report of the continuation of the hearing in this case, as we did of the first part of the hearing in our issue of Dec. 29. The following is a condensed report, containing the essential points brought out at the hearing:

The Lasar hearing, adjourned from Dec. 23, was continued Saturday morning before United States Commissioner Shields in the Post Office building, New York. The session, however, was of short duration, and was again adjourned, after some testimony by two new witnesses. The full details of the smuggling charges against Max J. Lasar, his brother, Emanuel Lasar, and the latter's wife, Helene, have already been published in THE CIRCULAR, and the proceedings in their examination were reported verbatim in the issue of Dec. 29.

The session Saturday commenced about 10.50 o'clock A. M., and was attended by many members of the diamond trade, among whom were Simon Frankel, J. Heilbronn, H. Z. Oppenheimer, David C. Townsend and others. All the defendants were in court with their counsel, Abraham Levy. Mr. Levy was also accompanied by ex-Commissioner Chas. H. Murray, who occasionally took part in the proceedings. Assistant District Attorney Jason Hinman as before conducted the case for the Government, and called as his first witness David C. Townsend, of Neresheimer & Co.

Mr. Townsend testified that he was a diamond merchant at 20 Maiden Lane; also that the firm had an office in London, of which Louis Neresheimer had charge. He received, he said, letters from Mr. Neresheimer in London concerning business transacted at that office and identified a letter shown him as one being written to Mr. Neresheimer in the usual course of business. He also identified a paper (an ordinary paper used to contain diamonds) as one which had been shown to him previously at the office of the Collector. The paper did not contain any diamonds at the time, he said. He was questioned what the marks upon the paper meant and said that they were figures used in the diamond trade to show that the paper contained 43 diamonds whose weight was 31 23-32 karats. The Assistant District Attorney then asked him whether he knew if a package containing diamonds of that weight and description had been sold by his London house to Mr. Max J. Lasar. He had a report, he said, of such a sale corresponding to a memorandum on the package. The defendants' counsel moved to strike out the question and answer on the ground that they were not the best evidence and that the witness was not testifying according to his own knowledge. Commissioner Shields reserved decision on this motion.

Mr. Townsend testified that he knew Mr. Lasar and that the gentleman had visited him since December, 1897. He had had a conversation with him, he said in answer to question, but what the conversation was was not permitted to be brought out in the testimony. Mr. Townsend was not cross-examined and left the stand.

The next witness was H. Z. Oppenheimer, diamond merchant, 48 Maiden Lane. He said that he knew Mr. Lasar and had at least one transaction with him. He also knew Mr. Reichman, one of Lasar's salesmen, but not Mr. Jordan. He testified that he had seen certain packages of diamonds in the Collector's office and had seen the same before at his own office. The package or packages to which he referred contained diamonds which Mr. Reichman had offered for sale. The Asst. District Attorney then started to question Mr. Oppenheimer about the price at which these goods had been offered to him, but the question was objected to by Mr. Levy, and after an argument on both sides, Commissioner Shields finally ruled it out. Mr. Lasar's office, he then testified, was on Maiden Lane, near Nassau St., but did not know whether or not it was the same one used by Reichman & Jordan.

Special Treasury Agent Theobald, who testified at the last hearing, was then recalled for a minute to testify that he had taken the paper about which questions had been asked, from Mr. Lasar's office at 24 Maiden Lane. This was the same paper that had been examined by Mr. Townsend. At the time he seized it in the office Theobald said it contained no diamonds. Mr. Lasar, he testified, had claimed the entire lot of diamonds and papers as his own. On cross-examination, he testified that the paper was in the same condition then as when seized, and that it had been taken out of one of the compartments of the safe in which was a bundle of empty papers. The paper was then offered in evidence and objected to by the defendants. Commissioner Shields, however, admitted it. Mr. Lasar, Theobald again said, claimed all the papers and diamonds taken from No. 24 Maiden Lane his words being, "These are my goods, I want them."

After Theobald's testimony, Mr. Oppenheimer again took the stand, and the same question as to what price the diamonds had been offered for sale was put to him. It was again objected to, and the decision, on a motion to strike it out, reserved. Asst. District Attorney Hinman then asked for an adjournment, and in doing so stated that subpoenas had been issued for Messrs. Reichman and Jordan, which the Marshal had been unable to serve, as the young men could not be found. He said he believed that the two witnesses in question had been induced by the defendants to keep out of the country, and that in case he could not get them to testify, it would be necessary to send to Europe for witnesses to supply the deficiency. This, he said, he would undoubtedly do if Reichman and Jordan did not appear. Mr. Levy objected to the examination being postponed for any length of time, while agreeing to a short adjournment, and after a general argument, Commissioner Shields finally adjourned the examination until Jan. 22, at 10.30 o'clock A. M.

Cooke & Martin, Jacksonville, Fla., are selling out their stock. Mrs. A. E. Martin will retire from the business because of ill health. Mrs. Martin has been in ill health for several years, and the firm take this method or arriving at an equitable division of interests. When the sale shall be completed, Mr. Cooke will continue business on his own account. Mrs. Martin will leave Jacksonville and return to Lewiston, Me., her old home.

Silver Stamping at Albany.

No Sterling Silver Bill Yet Introduced, Though Senator Ford has One in Prospect.

ALBANY, N. Y., Jan. 10.—No bills touching upon the subject of silver stamping legislation were introduced in the Legislature during the opening week. Senators Guy and Ford and Assemblyman Laimbeer said they did not know just what was to be done this year.

When the Legislature adjourned last Spring it was understood that the law would be given a test during the Summer, and by the Winter both the opponents of the existing law and those who favored it would know just how strong it was in the eyes of the courts. Both sides are hanging off, waiting to see what will be done in the cases of Albert F. Jammes, Duschnes & Co., and A. E. Ivie, manager of the Woolworth Five and Ten Cent Store. All of these are charged with violating the existing law. The department stores are endeavoring to persuade some of the silversmiths to agree to a compromise bill, but nothing has come of this move.

When it became evident last year that no compromise could be reached by the persons for and against the various silver stamping bills before the Legislature, it was suggested by Chairman Malby, of the Senate Codes Committee, that during the Summer the persons interested in this legislation should give the matter their most careful attention and try and arrive at some sort of a decision by the time this session was called to order. It was also recommended that the various members of the Codes Committee give the matter some attention, and all promised to do as advised. Senator Ford, in particular, promised to give his bills and those of his opponents his attention during the Summer and this has been done. It is probable that a bill will be introduced at an early date by Senator Ford, and it will probably be in the nature of a compromise between the widely divergent bills of last year, part of which were favored by department stores and part by the silversmith interests.

One of the reasons that the present Senate Codes Committee believe that the existing law should be amended during the present Winter, in such a way as to make it as nearly perfect as possible, is that the committee have for two years been listening to arguments on the subject and are now thoroughly familiar with it. Next Winter an entire new Legislature are to be elected, and even if some of the present members of the Senate Codes Committee should be sent back, it is a certainty that the committee will never again consist of the same men who have been together as this committee, going on three years. Senator Ford is particularly anxious that a bill embracing some of the changes advocated by him shall be passed, and unless a bill from some other source is put in to be acted upon, he will probably introduce a bill of his own and there is little doubt that if there are no other bills before the Senate he can pass his bill without trouble, as his influence in that body last year was sufficient to prevent any action being taken on the Guy-Laimbeer bill to amend the silver stamping law in such a way as would have satisfied the silversmiths and jewelers.

While 'tis true that

"The Best Laid Plans of Mice and Men Oft Gang Aglee,"

it is the part of wisdom to prepare for the battle before the bugle sounds the advance.

As we make our plans, permit us to plan for you also.

On or about February 15, we shall have ready for delivery a 16 size solid, 14K. OPEN FACE, antique pendant, Jurgensen Engine Turned or plain polished Bascine case, the most compact case ever yet made, joint back and front.

When this case is fitted with either 15 jewel nickel Elgin or Waltham movement, the price of the complete watch will be $23.75.

If fitted with 7 jewel gilt movement, either Elgin or Waltham, the price will be $20.50.

If fitted with 17 jewel nickel adjusted movement, either Elgin or Waltham, the price will be $25.25.

If fitted with 15 jewel gilt Elgin movement, the price will be $22.75.

From These Prices Cash Discount Only.

We unhesitatingly pronounce these watches the most remarkable value for the money of any watch ever offered to the trade.

Let us enter your order for one of these watches as soon as ready.

In making up your Spring watch stock do not forget the line of special Elgin movements, all four sizes, made by the Elgin National Watch Company exclusively for us; medium and high grades only.

If you fail to avail yourself of the Special Bargains which we offered in the Circular of January 5th you stand in your own light.

January 8, 1898.

C. Clafford & Co.

195 & 197 BROADWAY,

NEW YORK CITY.

WESTERN UNION BUILDING.

To the Trade.

The method of selling Sterling Silver Spoons and Forks by the dozen instead of by the ounce, of which the Gorham Mfg. Co. are the originators, has met with universal commendation from the legitimate jewelry trade in all sections of the country, who are convinced that selling goods by weight without regard to other conditions is injurious both to the manufacturer and the dealer.

The use of the terms, LIGHT, MEDIUM and HEAVY, having been applied to a class of spoon work much below the weights for which the Trade have usually applied them, the GORHAM MFG. CO. have discontinued their use, substituting more descriptive terms in their place, viz.:

FULL SIZE, TRADE STANDARD,
FULL SIZE, EXTRA STANDARD,
FULL SIZE, HEAVY STANDARD.
FULL SIZE, MASSIVE STANDARD.

The "TRADE STANDARD" signifies light weight, full size. This grade on teaspoons will usually weigh about eight ounces to the dozen, the other terms signifying heavier weights in the order as above named.

The craving for variety and novelty is a powerful impulse of the human mind, and makes itself especially apparent in the appreciation of new and artistic things in silver. The designers and artisans of the Gorham Mfg. Co. are continually producing new goods which embrace in unparalleled multiplicity of design and detail every article for which silver is utilized.

In Spoon and Fork patterns the Gorham Mfg. Co. have produced and placed upon the market, within one year, THE OLD COLONY, LENOX, LANCASTER, STRASBOURG and MEADOW, representing a variety of designs from the plainest and simplest pattern to the most elaborate that has ever been produced.

THE LANCASTER pattern has been received most favorably. The floral ornamentation at the top of the handle is in perfect harmony with the bead decoration, giving to the pattern an effect of richness and simplicity.

THE STRASBOURG pattern, which has just been introduced, is meeting with universal favor. The outline is graceful and pleasing. The character of the ornamentation is bold and attractive, and is continued upon the bowls and tines of the fancy pieces, producing an effect of finish not otherwise obtainable.

Nature has given the inspiration for the design of THE MEADOW pattern. The decoration of each handle varies according to size, and consists of a beautiful gathering of interwoven grasses, arranged so tastefully and artistically as to commend the pattern to all lovers of the unique and beautiful in silver. The workmanship of the details of this pattern is perfect, the dies from which it is made being pronounced most superb and artistic examples of the Silversmith's Art. THE MEADOW is unquestionably one of the most beautiful patterns ever produced.

All of the above patterns are now ready for delivery, and orders will be given prompt attention.

Dealers addressing the New York house should send all orders and correspondence to the headquarters, Broadway and 19th St.

GORHAM GOODS are not sold to DRY GOODS AND DEPARTMENT STORES.



GORHAM M'F'G CO.,

SILVERSMITHS,

NEW YORK: BROADWAY & 19th ST. 23 MAIDEN LANE.
CHICAGO: 131-137 WABASH AVE.
SAN FRANCISCO: 118-120 SUTTER ST.

WORKS:—Providence, R. I.

The Jewelers' Circular

AND

HOROLOGICAL REVIEW.

PUBLISHED EVERY WEDNESDAY BY
THE JEWELERS' CIRCULAR PUB'G CO.,
189 BROADWAY, NEW YORK CITY.

A JOURNAL DEVOTED TO THE INTERESTS OF JEWELERS, WATCHMAKERS, SILVERSMITHS, ELECTRO-PLATE MANUFACTURERS, AND ALL ENGAGED IN KINDRED BRANCHES OF INDUSTRY.

Member of the American Trade Press Association

Our editorial columns will contain our own opinions only, and we shall present in other columns only what we consider of interest or value to our readers. Advertising matter will not be printed as news.

Advertising rates in THE CIRCULAR are lower, considering the number of tradesmen reached by its large circulation, than in any other jewelry journal.

Notices of changes in standing advertisements must be received one week in advance; new matter can be received up to Monday.

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THE JEWELERS' CIRCULAR IN EUROPE.

Among the Places in Europe where THE JEWELERS' CIRCULAR is on file are the following:

LONDON—First Ave. Hotel, Holborn, E. C.; Holborn Viaduct Hotel, Royal Hotel.
PARIS—Hotel de L'Athene, Rue Scribe.
LEIPZIG—Handels-Zeitung, fur die gesamte Uhren-Industrie.
BERLIN—Deutsche Uhrmacher Zeitung, Jager-Strasse, 73.
GENEVA—Journal Suisse D'Horlogerie.
AMSTERDAM—Continental Club, Hotel Amstel.
ANTWERP—Diamond Club, Rue de Pelican.

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During 1897

THE JEWELERS' CIRCULAR published

865 More News Items
9,237 More Inches of Original Reading Matter
13,233 More Inches of Advertising

than any other weekly jewelry journal.

If you want all the news and the latest news
READ THE JEWELERS' CIRCULAR.

If you want to reach all the trade in the most effective way
ADVERTISE IN THE JEWELERS' CIRCULAR.

Combination Jewelry and Pawnbroker's Store

A RETAIL jeweler, whose identity we keep to ourselves though we will go so far as to say he is located in New England, submits to THE CIRCULAR some questions which we deem of such broad interest to the retail jewelry trade that we present them here, hoping that the omission of the name and address might preserve the somewhat confidential nature of the communication. The letter is as follows:

Editor of THE JEWELERS' CIRCULAR :

I have a question which has been bothering me for some little time, and which I have been trying to answer; have partly decided several times, but thought if I wrote you, you might possibly help me out on this matter. Well, I am 27 years of age and have started in the jewelry business and have been established now going on two years; have learned the trade thoroughly and worked steadily for 12 years. I am strictly temperate and use tobacco in no manner, shape or form; in other words, I have no bad habits. I have thought of applying for a pawnbroker's license. There are three other brokers in town, and this town has a population of about 60,000. Now what I would be pleased to have you answer is this: If there is a good percentage to be realized out of this business, and if this would increase my repairing department, or do you think that people as a rule would hesitate to bring their watch or other repairs into a pawnshop for repairs? My store is now not in a very good location. If I should decide to apply for a license, do you think that near the depot would be a good place, as there is only one depot in town and several roads enter there? There is no broker's office within one mile of said depot. My only hesitancy in starting in the pawnbrokers' business is that there is so much "false pride" in some people that I thought it might interfere with a general jeweler's store; but I personally am not particular if I run a pawnshop or jewelry store, so long as I can make good profits. Do you not think a pawnbroker stands more chance to purchase old gold and silver than a regular jeweler?

The correspondent asks four distinct questions: Is there a good percentage of profit in the pawnbroking business? Can a repair business be run profitably in conjunction with a pawnshop? Is a place near a depot a good location for a pawn and repair shop? Does a pawnbroker stand the chance of buying more old gold and silver than the jeweler? The first and last questions can be disposed of readily. It is generally understood that the pawnbroking business yields a large percentage of profit; and for this very reason, namely that the pawnbroker is supposed to make large profits, a person would prefer to sell old gold, etc., to a jeweler. The pawnbroker may buy more gold dishonestly come by, but as we are replying to the questions of an honest man, the foregoing circumstance cannot be taken into consideration. The questions regarding the opening of a pawnbroking and repairing business combined are more difficult of answer. The pawnbroking business is undoubtedly considered in different lights in different parts of the country. In the south and in the northwest the pawnbroking and jewelry businesses are closely allied. The reference books of commercial agencies contain large numbers of names of people who are classified as "jewelers and pawnbrokers." These concerns run repairing departments with more or less success. In the city of New York the two businesses are entirely separate, and the general public, we feel convinced, would not think of going into a pawnbroker's shop to have repaired a piece of jewelry or a watch. Be it false pride or not, the average New York citizen does not like to be seen going into a pawnbroker's shop for any purpose whatsoever. Of the state of affairs in correspondent's city, we are not apprised. It is for him to judge. We believe, however, that the people of New England are in this matter very much of the same way of thinking as those of New York; we, therefore, do not think he could conduct both a pawnbroking business and a watch and jewelry repair shop in one store. As to locating in business near a depot, we think that such a location is a good one for a repair shop, but not, as a rule, for a sales store. That there is a large pedestrian traffic near a depot does not mean that a store there will do a large sales business, for the crowds are made up principally of people who are in a hurry and have little thought of buying. However these crowds may leave articles for repair and to be called for on the way to or from the depot.

Failures In 1897 in the Jewelry Industry.

THE annual statement of *Dun's Review* of commercial failures, classified according to branches of business, shows that the commercial and banking failures in 1897 amounted to 13,522 in number, or 11.5 per cent. less than in 1896, and liabilities were $182,581,771, or 34.0 per cent. less than in 1896. The average per failure among the manufacturers was only $24,447, against $28,808 in 1896, and among the traders only $7,237 per failure against $9,606 in 1896. The average for all commercial failures was for the year only $11,559, the lowest ever recorded in 23 years, except $11,025 in 1892. The three

years, 1888 with $11,595, 1886 with $11,651, and 1885 with $11,678, were slightly surpassed. The decrease in manufacturing liabilities, compared with 1896, was 31.1 per cent., in trading 31.7, in brokerage 36.0, while in banking the decrease was 44.4 per cent. Among those merchants classified as "jewelry and clocks," there were 213 failures, with liabilities of $2,707,043 in 1897, against 294 with liabilities of $3,600,276 in 1896. Thus the precentage of decrease of liabilities in the jewelry industry in 1897 from 1896 was about 25 per cent., while in the number of failures the decrease was nearly 28 per cent. This showing affords some encouragement. The pessimistic may say that very few firms were left to fail after the demoralizing years of 1894, 1895 and 1896, still, the Jewelers' Mercantile Agency's Reference Book of 1897 contained about 23,000 names of firms connected with the jewelry industry.

Greater Government Revenue from Diamond Imports.

THE Dingley Tariff bill became effective July 24, 1897. As showing one effect of the law, the following table is interesting:

IMPORTS.

FROM JANUARY 1 TO JULY 23, INCLUSIVE:

	Cut, 25 Pr. Ct. Duty.	Rough 10 Pr. Ct. Duty.
Diamonds	$53,184	$367,271
Other precious stones..	115,925	27,063

FROM JULY 24 TO DEC. 31, INCLUSIVE.

	Cut, 10 Pr. Ct. Duty.	Rough Free.
Diamonds	$2,620,579	$1,344,558
Other precious stones..	1,131,026	7,201

The increase of declared imports of diamonds and precious stones under the low schedule of the Dingley law has been even greater than it was claimed it would be by the importers who sought a change from the high schedule in the Wilson law. The change has been a source of profit to the Government, while it has met with the hearty approval of all the honest members of the jewelry trade. The Dingley law is all right as far as the diamond and jewelry trade is concerned.

Letters to the Editor.

PATENTS CONCERNING FOUNTAIN PENS.

BROOKLYN, N. Y., Jan. 2, 1898.

Editor of THE JEWELERS' CIRCULAR:

THE JEWELERS' CIRCULAR of Dec. 29, 1897, informs its readers that Judge Wheeler has reserved his decision in the suit of Wirt against the American News Co. The attention of the trade is invited to this case. Years ago, when an inventor obtained a patent and found defects in the wording, faulty claims, etc., he would surrender his patent and obtain a reissue which would be a greater protection to him. Then came the habit of introducing new matter in a reissue, probably not thought of at the time of obtaining an original patent, and the courts ruled that no new matter could be introduced in a reissue. Consequently to keep alive a patent applications are made for old structures with something new added, and a combination patent is issued.

The writer bought a United States patent showing structures adjacent to a split pen, supposing it to have 17 years to run. It proved to be a peculiar one, having but five years to run and expired in 1882. In June, 1882, the Stone patent was issued, showing about the same coverings adjacent to the pen, but different means in the reservoir for controling ink. These means are not in any suit. The question before Judge Wheeler is: Can the writer use such approaches to the pen as are shown in the expired patent which he bought and paid for, and the improvements he has made in the numerous patents he has obtained?

The amusing part is the preferred structure of the Stone patent is inoperative, but when the specifications are disregarded and the feeder plug is turned backside foremost in the reservoir, then the structure is operative. Now this change brings the structure in line with the writer's inventions, and shows why he abandoned the old ideas and patented the new.

The moral is: the U. S. Patent Office should have examiners for science as well as priority. W W STEWART.

HONOR WHERE HONOR IS DUE.

CINCINNATI, O., Jan. 7, 1898.

Editor of THE JEWELERS' CIRCULAR:

I write to inform you my attention has been directed to the article in your issue of Dec. 29, wherein you mention the experience of the Messrs. Schroeder & Co., who had kept their store open later than the regular closing time, and it was necessary for them to furnish the proper identification, and in which notice I observe you have credited the same to the Holmes Electric Service, and which as a matter of fact is not correct.

For your information I beg to say the service in the store of the Messrs. Schroeder & Co. is the system known as the Commercial Electric Protective System, which system we purchased from the Commercial Telegraph Co., Aug. 1, and we have been operating this system ever since. We therefore write to ask, will you kindly make the correction in your next issue, and give us the proper credit, and very much oblige,

Very truly yours,
THE OHIO MESSENGER AND TELEGRAPH CO.

WHERE TO ENGRAVE ON A CIGARETTE CASE.

WATERBURY, Conn., Jan. 6, 1898.

Editor of THE JEWELERS' CIRCULAR:

The question has arisen so many times with us, and there is such a difference of opinion, we write for your views: Upon which side should a cigarette case be engraved?—a sterling silver one, of course, plain on both sides. Thanking you for your reply in advance,

THE UPSON JEWELRY CO.

ANSWER:—We were never aware that there was a question as to which side of a sterling silver cigarette case, plain on both sides, should contain the engraving. Of course, the customer has the right to demand the engraving put where he pleases. If he requests a monogram or other device put on the case, but does not state where, the engraver should engrave the monogram or other device on the front half, or as some call it, the top half of the case. In fact, some cases are made provided in front with a panel in which, it is presumed, the owner will have his monogram engraved. Among the silversmiths there seems to be no question as to the position of an engraving in cigarette cases, though there is a diversity of opinion as to where an engraving should be placed on teapots and similar articles.

ALBERT LORSCH & Co.

167 Weybosset St.,
Providence, R. I.

Lorsch Building,
37 & 39 Maiden Lane,
New York.

Beg leave to announce the arrival of the latest designs and patterns in

Fine Cut Glass Ware

for next season, suitable for manufacturing jewelers and silversmiths at especially low prices, and respectfully request an early inspection of the line.

New York Notes.

S. & B. Lederer have entered a judgment for $100.03 against Isidor Rosenberger.

A judgment against Alfred Ebenstein for $77.67 has been entered by H. Sternberger.

E. Aug. Neresheimer & Co. have entered a judgment for $402.44 against Roland S. Pettit.

A judgment for $2,213.33 has been entered against R. H. Ingersoll & Bro. by C. Ross and others.

Dattelbaum & Friedman have entered a judgment for $343.71 against Adolph and Adam Raduziner.

Ehrlich & Sinnock, Newark, N. J., have applied for membership in the New York Jewelers' Association.

Chas. J. Ahrenfeldt, of Chas. Ahrenfeldt & Son, New York, arrived from Europe last week on the *Trave*.

Leverett S. Lewis, formerly with Chester Billings & Son, is now with Morris Prager & Co., 14 Maiden Lane.

A judgment for $544.40 against Edward Dreyfus and Louis W. Levy has been entered by F. W. Roesicke and others.

Judgments against Henry A. Casperfeld have been entered by L. Semple for $552.48; by D. Untermeyer and others for $690.86.

August Goldsmith, of Stern Bros. & Co., New York, and B. Hyman, of Hirsch & Hyman, New York, returned from Europe Monday on the *New York*.

The annual meeting of the stockholders of Maddock & Miller takes place at the company's office, 53 Murray St., Jan. 19, at 3 o'clock P. M.

E. M. Beckwith, secretary of the New York Mutual Optical Co., has been seriously ill for the past two weeks, but is now slowly recovering.

In the Supreme Court, Wednesday, before Judge Gildersleeve and a jury, Lincoln G. Backus recovered a verdict for $1,200 against the H. Ludwig Co.

The annual meeting of the stockholders of the Crockery Board of Trade will be held at the association's offices, 149 and 151 Church St., at 2 o'clock P. M. to-day.

The business of Bawo & Dotter, importers of clocks, fancy goods, fine china, bronzes, etc., 26-32 Barclay St., was recently incorporated under the laws of New Jersey.

A. S. Herzog has entered a judgment for costs amounting to $101.22 against J. Heilbronn & S. Marchand, as a result of the action mentioned in THE CIRCULAR last week.

George A. Imlah, 20 years old, a jeweler living at 416 Fifth Ave., Brooklyn, died from inhaling illuminating gas at his home last week. He was found in bed in an unconscious condition, and died before the ambulance arrived.

Applications for membership have been received by the New York Jewelers' Board of Trade from H. O. Hurlburt & Sons, Philadelphia, Pa., and Ludwig Lehmann, New York.

Chas. S. Isabel, formerly a traveler for Louis Strasburger's Son & Co., has started in business as a dealer in diamonds and precious stones, with a temporary office at 18 Maiden Lane.

Frank L. Wood, connected with Carter, Hastings & Howe and their predecessors for the past 17 years, is now with Ludwig Nissen & Co. Mr. Wood takes the place on the road of Jas. A. Cheney who has retired from traveling.

Monroe B. Bryant, of M. B. Bryant & Co., is one of the committee on ways and means of the Republicans of the county of New York, the new anti-Platt organization that proposes to reorganize the Republican party in this county.

New York creditors of Emil Steinman, Sacramento, Cal., have received an offer of settlement on their claims on the basis of 50 per cent., the payments to be one-fourth cash and the remainder in three notes due in six, 12 and 18 months.

John Schmidt, a jeweler by trade, 56 years old, committed suicide last week at his home, 233 W. 19th St., by hanging himself. He had twice before made attempts on his life with a pistol. Ill health is believed to have been the cause for his act.

Bippart & Co., manufacturing jewelers, Newark, N. J., have admitted as members of the firm Benj. F. Griscom and Bennet Osborn, Jr. Mr. Griscom has been traveling for the concern and Mr. Osborn was formerly connected with Sloan & Co., New York.

The proceedings recently commenced by the Dennison Mfg. Co., 198 Broadway, to restrain S. Valfer & Co., manufacturers of jewelers' boxes, 48 Maiden Lane, from using marks and numbers associated with Dennison goods, have been settled out of court. S. Valfer & Co. have agreed to discontinue the use of the marks in question and the proceedings have been dropped.

A meeting of the creditors of L. Schneider, retail jeweler, 1522 Third Ave., was held yesterday afternoon at the office of his attorney. An account of Schneider's assignment was published in THE CIRCULAR last week. The insolvent is said to owe about $3,000 and to have assets inventoried at about $2,600. His creditors number about 15. One of them, Benj. Dietz, obtained an attachment for $574 on the ground that Schneider had removed or secreted property. The attachment, Mr. Schneider's attorney says, will be contested in the courts.

William H. Jamouneau, formerly of the Alvin Mfg. Co., severed his connection with that concern Jan. 1, and has retired absolutely from the silver ware business. Mr. Jamouneau was the founder of the Alvin Mfg. Co. and was for about seven years president of that company. He disposed of his interest in the concern some time before his retirement, and will now devote his entire time to exploiting a patent machine in another line of business in which he is interested.

The title to the property seized by the Sheriff on the executions against Henry A. Casperfeld, the Bowery jeweler, whose failure was reported two weeks ago, was tried by a Sheriff's jury, Wednesday, and decided in favor of the claimants, Nathaniel H. Lewis and Samuel Casperfeld, to whom a bill of sale and chattel mortgage had been respectively given. The property seized consisted merely of the fixtures and the few hundred dollars' worth of jewelry found in the safes. On some of the latter, deposits had been paid by customers. The Sheriff already holds executions aggregating about $12,000.

The third robbery of the store of E. B. Meyrowitz & Co., opticians, 104 E. 23d St., occurred early Saturday morning. One of the show windows of the place was broken and $600 worth of goods stolen. The firm say that their watchman heard a crash of glass about midnight, and, going downstairs, saw two men running away. He found a rock in one of the windows and the contents in confusion. There was a hole in one corner of the show window a foot and a half square. Mr. Meyrowitz said that the goods stolen consisted of field and opera glasses. The last time the store was robbed was on Feb. 15, 1897.

Two attachments were received last week by the Sheriff against Alfred Ebenstein, retail jeweler, whose store at 357 Grand St., as told in the last issue of THE CIRCULAR, was closed on a number of executions. The attachments together are for $4,667 and are in favor of L. Tannenbaum & Co. The attaching creditors claim that they sold Ebenstein 60 diamonds on September 23 last on the strength of his statement that he was worth $30,000. It was claimed that Ebenstein displayed a stock of $50,000 in his store before the holidays, but only a small portion was found there last Monday, and that the stock could not have been sold in the regular course of business. The Sheriff sold out Ebenstein's stock Monday.

Dorflinger's American Cut Glass.

OUR STOCK IS LARGE--ASSORTMENT GREAT.
ORDERS CAN BE PROMPTLY FILLED.

C. DORFLINGER & SONS, 36 Murray Street, 915 Broadway, NEW YORK.

The Hanson Fund.

There has been some response to the appeal of G. C. White for subscriptions to a fund for the widow and daughter of William Hanson, whose sad death was recently reported; but it has thus far not been as hearty as the case deserves. Contributions so far received are:

G. C. White, New York	$25
G. R. Turnbull, New York	10
Albert Kamp, Sing Sing, N. Y.	5

H. M. Williams & Co., manufacturers of gold and silver plated seamless wire and tubing, Attleboro, Mass., have just issued a finely printed price list in folder form.



J. B. & S. M. Knowles Co.,

Sterling Silver Only,

Providence, R. I.

BARGAINS IN
Jewelers' and Silversmiths'
MACHINERY.

ONE ROLLING MILL, with steel rolls 3 inches in diameter, 5-inch face; double geared, McWilliams' make, in good condition.
TWO ROLLING MILLS, with chilled iron rolls, 8 inches in diameter, 12-inch face; mounted on table, Birmingham make, practically new.
TWO No 1 FOOT PRESSES, Mossberg make, style B, good as new.
ONE 20 FOOT REVERSIBLE DRAW BENCH, Mossberg make, practically new.
ONE No. 2 WIRE COILER, double drum and double gear, Mossberg make, practically new.
ONE No. 2 SHAKER, A1 condition, Mossberg make, practically new.
ONE OVAL CHUCK, good as new.
ONE No. 75 POWER PRESS, Stiles' make, weight about 7,200 pounds; weight of fly wheel 1,350 pounds, good as new. Send for 1898 Catalogue.

Mossberg & Granville Mfg. Co.,
PROVIDENCE, R. I.

NEW YORK STORE: 126 Liberty St.
Exhibition at Philadelphia Bourse.

Last Week's New York Arrivals.

THE CIRCULAR has perfected arrangements for obtaining the names and hotel addresses of all the latest buyers visiting New York, and each day posts in its office, 189 Broadway, a bulletin which every member of the trade is cordially invited to copy.

The following out-of-town dealers were registered in New York during the past week: C. A. Liffiton, Montreal, Can., Hoffman H.; H. Michalson, Montreal, Can., Astor H.; M. Michalson, Montreal, Can., Astor H.; A. E. Shader, Chicago, Ill., Grand Union H.; Mrs. J. C. Nourse, Washington, D. C., 438 Broadway; C. B. Alexander, Troy, N. Y., New Amsterdam H.; M. Bonn, Pittsburgh, Pa., Astor H.; L. Bauman, St. Louis, Mo., Astor H.; S. H. Bauman, St. Louis, Mo., Marlboro H.; M. Zineman, Philadelphia, Pa., Albert H.; E. B. Davidow, Scranton, Pa., Astor H.; J. Robertson, Montreal, Can., Astor H.; W. H. Miller (Grandy & Taylor), Norfolk, Va., Union Square H.; E. P. Kohn, Hartford, Conn., Imperial H.; P. W. Kohn, Hartford, Conn., Imperial H.; M. C. Ellis, Toronto, Can., Astor H.; P. W. Ellis, Toronto, Can., Astor H.; J. T. Homan, Cincinnati, O., Holland H.; C. Strobel, Waterbury, Conn., Imperial H.; W. J. Barr, Toronto, Can., Astor H.; F. R. Biedler, Baltimore, Md., Imperial H.; B. C. Silver, Montreal, Can., Astor H.; I. C. Silver, Montreal, Can., Astor H.; B. V. Arnstine, Cleveland, O., Astor H.; D. O. Foltz, Akron, O., Murray Hill H.; J. L. Davison (L. Stix & Co.) Cincinnati, O., 51 Franklin St.; E. G. Grau (Dwyer Bros.), New Orleans, La., 43 Leonard St.; A. Vogt, Louisville, Ky., Vendome H.; G. F. Stibgen, Marietta, Pa., Astor H.; S. Guggenheim, Buffalo, N. Y., Hoffman H.; I. Eisenbach, San Francisco, Cal., Stuart H.

N. B. Nickerson is Insolvent.

PROVIDENCE, R. I., Jan. 11.—Nebemiah B. Nickerson, manufacturing jeweler, has petitioned to the Supreme Court, for relief as an insolvent. A creditor's meeting will be held Jan. 28. Liabilities, $1,271.60; assets, $333.99.

Sell a
High Grade!

During the past season we induced many of our customers to carry the "Riverside Maximus" in stock—result was what we looked for in almost every instance. There's satisfaction in selling the best.

AVERY
& BROWN,
68 Nassau St,
New York.

Trade Gossip.

The handsome souvenirs, consisting of 4-leaf clovers mounted in brooches, presented to the ladies in the audience of the 14th St. Theatre, New York, last Monday night, were supplied by S. C. Powell, 51 Maiden Lane, New York.

The announcement of L. C. Reisner & Co., importers, exporters, manufacturers and jobbers, Lancaster, Pa., will hereafter appear weekly on page 3 of THE JEWELERS' CIRCULAR. THE CIRCULAR will be the only jewelry publication used by the firm.

A. Wallach & Co., 39 Maiden Lane, New York, are showing full lines of solid silver purses and solid link bracelets. The firm's solid goods are preferred to those made in hollow wire, because of their greater strength and durability. The new lines are very attractive.

James F. Barclay, the successful traveling representative of the Mauser Mfg. Co., 14 E. 15th St., New York, left last week to visit the trade in Pittsburgh, Cleveland, Cincinnati and the four largest towns in New York State outside New York city. Some of these cities are new territory given to him by the company because of his success during 1897.

Leys, Trout & Co., Prescott building, John and Nassau Sts., New York, are showing a catchy novelty consisting of jeweled gold filled girdles. The goods are very reasonable in price. The firm's traveling staff, consisting of Chas. L. Trout, of the firm, Wm. G. Anderson and G. J. Crawford, will leave for the southwest and south, New York and Pennsylvania respectively, some time during the month.

Glaenzer Frères & Rheinboldt, 26-28 Washington Place, New York, are showing large lines of brushes for mounting purposes. The goods, which are the product of A. Dupont & Co., Paris, France, include military and hair brushes in ebony, tooth, nail and infant brushes, and brush heads generally. F. V. Neuman, representing the firm, left Monday on his first trip of the new year, with a complete sample line.

The Jewelers' and Tradesmen's Co. Required to State Some Facts.

An order granted by Judge Beekman, of the Supreme Court, Monday, directs the Jewelers' and Tradesmen's Co. to make more definite their answer to the suit brought against them by Emily Cuming. Mrs. Cuming is the widow of Wm. W. Cuming, who died Feb. 8, 1897, and brings suit for the $2,000 insurance taken out by her husband which she says the company refused to pay within the required time. Judge Beekman's order requires the Jewelers' & Tradesmen's Co. to state in their answer exactly what were the declarations, representations, warranties, etc., contained in the application for insurance that they allege were false, also to state what was the ailment or injury they claim Cuming suffered from within the five years referred to in their answer, and also what were the facts relating to his health that they allege were suppressed.

Two other suits against the same company, brought by Annie A. Roberts and Emma C. Bloss, were discontinued by orders of Judge Cohn, of the Supreme Court, last week.

Special Notices.

Rates 75c per insertion for notices not exceeding 3 lines (25 words); additional words 2 cents each. If answers are to be forwarded, postage stamps must be enclosed. Two insertions, 15 per cent. off; three insertions, 20 per cent. off; four insertions or more, 25 per cent. off. Payable strictly in advance.

Display cards on this page will be charged at $2.00 per inch for first insertion, subject to same discount as above for subsequent insertions.

Under the heading of SITUATIONS WANTED on this page advertisements will be inserted for One Cent a Word, each insertion, no discount, but no advertisement will be inserted for less than 25 cents. This offer refers to SITUATIONS WANTED ONLY. Payable strictly in advance.

In all cases if answers are to be forwarded, 10 cents extra to cover postage must be enclosed.

Situations Wanted.

CLOCK SALESMAN in Ohio, Kentucky and Tennessee; can command a large trade. Address Reliable, care JEWELERS' CIRCULAR.

YOUNG LADY desires situation in office of wholesale house; accurate at figures and a good penwoman; A1 references. Address T. A. R., care JEWELERS' CIRCULAR.

WATCHMAKER AND ENGRAVER, understands repairing jewelry and acting as salesman, wants to change; state wages. Address Useful, care JEWELERS' CIRCULAR.

SITUATION AS ASSISTANT watchmaker or clock man; 10 years' experience; no bad habits; good references; N. E. or Middle States. Address "L." care JEWELERS' CIRCULAR.

SUCCESSFUL TRAVELING SALESMAN would like position with first class house to sell to jewelry trade; best of reference, etc. Address M. J., care JEWELERS' CIRCULAR.

R. H. KNOWLES, M. D., 189 Broadway, N. Y. care JEWELERS' CIRCULAR, is open to a business engagement with a reliable party; none but a responsible business man will be given a hearing

YOUNG MAN, 20, A1 references, wants position to learn watch, clock, jewelry repairing, or salesman in jewelry store; have slight knowledge of trade; New England preferred. A. P., 120 Washington St., Dover, N. H.

SALESMAN of 10 years' experience on the road to the jewelry trade, eastern, middle, south and southwestern States; can command a good trade in any of the above States; best references. Address Reliable, care JEWELERS' CIRCULAR.

YOUNG MAN desires position as salesman; thoroughly familiar with jewelry and dry goods stores in New York and surroundings; also eastern New Jersey and Pennsylvania States. Address "Permanent," care JEWELERS' CIRCULAR.

WANTED—Position either inside or as traveller by young man with ten years' experience in the jewelry line Has a trade particularly adapted to the Dry Goods and Gents' Furnishing lines. A1 references. Address "J," care JEWELERS' CIRCULAR.

AN EXPERIENCED TRAVELING SALESMAN and business man of good ability, appearance, address and first-class references, desires position with reliable manufacturer or jobber; aged forty-three. Address Jeweler, care JEWELERS' CIRCULAR.

FIRST-CLASS letter and monogram and good ornamental engraver, formerly with Gorham Mfg. Co., Providence, R. I., and lately with Theo. B. Starr, 206 Fifth Ave., New York, wants position anywhere; California preferred. A. Fischer, 645 Park Ave., Brooklyn, N. Y.

EXPERIENCED TRAVELING SALESMAN, good address, 10 years on the road, is open for engagement; sterling silver or jewelry preferred; west and middle western States; none but first class houses need apply. Address "M. F. T.," care JEWELERS' CIRCULAR.

Help Wanted.

EXPERT WATCHMAKER and engraver; must be capable of taking charge of large line of watch work. Address P. R. Conn, care JEWELERS' CIRCULAR.

WANTED—A first-class workman on high grade diamond jewelry, one who can do fine setting as well as mounting. Address F. D. J., care JEWELERS' CIRCULAR.

AN EXPERIENCED and thoroughly posted optical salesman wanted to handle the best American goods through New York and New England. Address Optical Salesman. care JEWELERS' CIRCULAR.

WANTED—RESIDENT SALESMAN for Philadelphia by a well known manufacturer of silver-plated ware and sterling silver. Address, giving salary required, previous experience and references, "Plated Ware Manufacturer," care JEWELERS' CIRCULAR.

Business Opportunities.

SPOT CASH and prompt action paid for any jewelry store, stock of jewelry, diamonds; any amount; no delay; confidential. Harrison, 88 Walker St., New York City.

WANTED FOR SPOT CASH, jewelry stores or surpluses; highest value paid; business confidential; prompt and immediate attention given; any part U.S. Samuel Less, 35 Prospect St, Brooklyn, N.Y.

FOR SALE—Plant for manufacture of sterling hollow ware, with patterns and dies complete; all new; good working order; price low for whole or part; inducements to parties who will take plant and run it here. Address Bell Brothers Co., Ogdensburg, N. Y.

FOR SALE—A well equipped jewelry store in a growing New Jersey town, 20 miles from New York city; stock and fixtures about $5,000; repairing about $1,000 a year; cash or good security required. Address "N. J. Store," care JEWELERS' CIRCULAR.

BUSINESS OPPORTUNITY for an active, bright, young man with capital of $20,000 to $25,000, as partner in an established and well-known jewelry and silverware manufacturing business; splendidly equipped factory; a person having had experience in similar line preferred. Address Opportunity, care JEWELERS' CIRCULAR.

Miscellaneous.

WANTED—A first-class second hand jeweler's safe; state maker's name; if not first-class need not reply. Address M. W. Brown, 50 Main St., Lockport, N. Y.

WHY WILL YOU PAY the regular dealers $85 for De Zeng's refractometer when we will sell you one for a great deal less? Send two cent stamp for information. I. W. Detwiller & Co., 150 West 34th St, New York.

WANTED—Line of loose diamonds to sell west and south on joint account; share equally profits and losses; established trade of years standing; best of references. Address "Precious Stones," care JEWELERS' CIRCULAR.

I Buy Jewelry Stocks.

I pay **SPOT CASH** for entire or part of any Jewelry Stocks, Diamonds, Watches and Jewelry

Address, M. F. Confidential,

Care JEWELERS' CIRCULAR.

FOR SALE.

About 150 feet of wall cases and one large upright center case made from walnut, with perpendicular sash, glased with plate glass, stepped shelved and lined for showing full line of silver ware, or adapted for clocks, bric-a-brac, etc. These cases are offered for sale on account of removal to our new store, No. 11 Maiden Lane, May 1. Call on or address

WILCOX SILVER PLATE CO.,
6 Maiden Lane, New York.

CASH OFFERS.

If at any time you have offered to you by your customers any Jewelry containing diamonds, pearls or other precious stones, and you do not care to buy them yourself, send them to us and we will submit an IMMEDIATE CASH OFFER. Trade and Bank References if desired. Established 1880. Correspondence solicited.

CHARLES S. CROSSMAN & CO.,
3 Maiden Lane, New York.

J. S. O'CONNOR,

Manufacturer of

American Rich Cut Glassware,

ALL HAND FINISHED.

FACTORY, HAWLEY PENN'A. N. Y. OFFICE, 39 UNION SQUARE.

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THE STAR OF EMPIRE WESTWARD TAKES ITS WAY

WESTERN SUPPLEMENT OF THE JEWELERS' CIRCULAR

VOL. XXXV. CHICAGO, WEDNESDAY, JAN. 12, 1898. No. 24.

Chicago Notes.

All communications in reference to the Chicago department of The Jewelers' Circular, addressed to S. Parlin, 270 Garfield Ave., Chicago, will receive immediate attention.

Imports at Chicago during 1897.

Located nearly equi-distant from the Atlantic and Pacific seaports, Chicago can lay little claim as a receiver of direct imports from foreign countries, yet her trade in this line is considerable. The following statement shows the value of jewelry and merchandise generally handled by jewelers, entered at this port for consumption during the year 1897, with the duties collected thereon:

	Value.	Duty.
Jewelry	$19,137	$5,983.44
Diamonds, etc.	48,827	7,831.75
Clocks, watches	17,123	3,210.00
Musical instruments	151,185	42,909.50
China, glass ware	604,248	225,110.15
Cutlery	73,851	35,808.54

S. C. J. Peterson was in from Morris, Ill.

E. S. Royer, last week, made purchases here as buyers for J. S. Royer, Dunlop, Ia.

T. Y. Midlen, the Gorham Mfg. Co. manager, went to New York Friday on a two weeks' visit.

Simon Arden, Hulton, Ill., left an order with a jobbing house for goods to be sent to Jacob Musk, of that town.

John Demes, a newcomer to jewelry ranks, will open in business this or the coming week at 638 18th St.

W. C. Peacock, son of C. D. Peacock, was, a few days ago, held up at his door, at 1713 Indiana Ave., and robbed of $20.

R. H. Stevenson, manager for E. G. Webster & Son, goes east between Jan. 15 and 20 for a social and business visit, to be away till Feb. 10.

Goldsmith Bros. are having built for them a 20-ton smelter, which will considerably increase their present large facilities for handling sweeps.

Mr. Dominick, G. W. Marquardt & Sons, left Friday for Iowa, Nebraska and Michigan, and Mr. Vermaas left Sunday for Iowa, Nebraska and Missouri.

J. A. Limbach, Foster & Bailey, left for the Pacific coast the first of last week, and D. A. Wilkins, Ostby & Barton Co., left for the coast district Monday.

M. Bazzett & Co. have adjusted their loss with the insurance companies, receiving $2,200 for damages occasioned by the fire on Dec. 23. The losses were from smoke and water.

Simpson, Hall, Millller & Co. say there is a marked increase for January so far over the January of 1897, with every indication of a prosperous season. Collections, also, are very good.

Changes have been made in list prices by several watch case houses, effective Jan. 1.

M. Loeb, Wadsworth Watch Case Co., has returned from a trip to factory and visit east. He reports things in excellent shape and everyone full of encouragement.

C. H. Knights & Co. take inventory Feb. 1, and in the meantime their travelers are all out on short trips.

George W. Shepardson, well and favorable known in silver circles, will represent the Towle Mfg. Co. in Illinois, Indiana and Missouri. Mr. Shepardson will leave this week on his maiden trip for the Towle Co.

F. E. Morse Co., diamond merchants, Champlain building, report a steady call for emeralds and a good demand for diamond and opal rings. Their business is far ahead of that of a year ago, with country sales leading in the percentage of gains.

F. J. Stirmell, jeweler, 874 W. Madison St., has been indicted on a charge of having received stolen property. The principal allegation was that he had received $1,500 worth of silver plate which was stolen from Edward W. Gray, of Highland Park, May 17 last.

E. A. Dorrance, Simons, Bro. & Co., just back from St. Louis Friday, says the dealers there are feeling good and that all the eastern men are doing well there. "Stocks were never lower and I never heard people more enthusiastic over the holiday business."

A handsome star for Alderman Alwart, of the 21st Ward, was made last week by Math. Hibbeler, the Center St. jeweler. It had for a center a 2⅜ karat pure white diamond cut by Stein & Ellbogen Co., this city, which was in a combination setting. Mr. Hibbeler reports his holiday sales $500 ahead of the previous year.

George T. Bynner is back from the east, after making arrangements to continue as western representative of Link, Angell & Weiss, silver novelty makers, Newark, N. J. Mr. Bynner will also show the line of Kautzmann & Skivington, ring makers, Newark. His permanent office is in Champlain building, State and Madison Sts.

George W. Clark resigned from B. F. Norris, Alister & Co.'s force the first of the year and his resignation was accepted last week. Mr. Clark was the younger of the Clark brothers and had been in the employ of the house for 10 years, the last two as manager of the material and optical departments. Mr. Clark on Friday said: "My brother has fully recovered his health and ultimately we will enter business for ourselves."

St. Louis.

J. Bolland Jewelry Co. have purchased the stock of Zerweck Bros., and it is stated will auction it off; consideration, $6,000.

Henry Estinghausen, of the Attleboro Jewelry Co., started on a long business trip on Jan. 1. He will go to Brazil and, perhaps, to Argentine.

The Barnett Jewelry Co., whose incorporation was reported last week, have a capital stock of $2,000; incorporated by Carrie Tiepp, Max and Nelson Barnett.

The Retail Jewelers' Association will hold a meeting to-night to decide upon the date for the annual banquet and meeting. The notice in the daily press to the effect that the date had been decided upon and speakers assigned for various toasts was erroneous.

Arthur Gleesar and Henry Sheeler were arrested Monday, being charged with breaking into the jewelry store of Wm. Mauch, 1436 S. Broadway, on New Year's night. It is alleged they stole opera glasses and other articles to the value of $50. Some of the property was found in their possession.

Columbus, O.

Bert Green has opened a jewelry store in Belmont.

P. C. Krouse spent part of last week in Cincinnati on business.

W. G. Crook, Nelsonville, has moved into more commodious quarters.

P. M. Koch, this city, has disposed of his jewelry stock to J. C. Johnson, Fostoria.

F. L. Wirschinger, who has conducted a jewelry store on State St. for some time, will, on Feb. 1, move to 151 S. High St.

James Bourquin, of the late firm of Bourquin & Co., has gone to New York to enter a new field. His partner, Henry Ziplinsky, is studying for the medical profession.

When interviewed by a Canton *Repository* reporter in regard to the Senatorial question, John C. Dueber said. "The county is unmistakably for Mark Hanna, and there is only one duty for our representatives on the Senatorial question."

A. H. Bonnet, wholesale jeweler, is invoicing his stock preparatory to beginning the new year. He says his trade has been very satisfactory, and that his customers all enjoyed a much better holiday business than usual.

Detroit.

Hugh Connolly, recently burned out in the Detroit Opera House fire, will remove to 318 Woodward Ave. about Jan 15.

Herman Rolshoven will leave for New York about Jan. 15 to engage in the wholesale jewelry business. He has retired from the firm of F. Rolshoven & Co., here. The business here will be continued under the old firm name.

John P. Hopkins, the alleged diamond robber, who was sent up for four years for stealing a book valued at $1.75, at Grand Rapids, Mich., as related in THE CIRCULAR, will probably be pardoned by Gov. Pingree. It is said that the sentence was too stiff. Before his arrest, J. C. Herkner Co.'s jewelry store there was robbed of several valuable diamonds, bogus stones being substituted. Mr. Herkner swore that Hopkins was in his store several times before the diamonds were missed, but he was unable to identify the goods. Hopkins had $800 worth of stones when arrested. Gov. Pingree, in commenting upon the case, said: "I've no use for men who rob women. I think a great deal more of a man who goes into a jewelry store where they are supposed to know their business and fools them with bogus diamonds."

Pacific Coast Notes.

F. A. Ward has opened a store in Fort Bragg, Cal.

Albert Taska has opened a jewelry store in Mokelumne Hill, Cal.

Anderson Bros., Auburn, Cal., have established an assaying plant in their store.

W. R. Springer, Santa Cruz, Cal., was in San Francisco a few days ago on a visit to the trade.

A fire in the jewelry store of Davison & Morgan, San Diego, Cal., caused damage to the amount of about $500.

G. Reber, Angels, Cal., announces his intention of selling out his stock, but will continue a jewelry repair business.

William Haacke, formerly of Mendocino, Cal., has accepted a position as watchmaker for E. Beninghausen, Seattle, Wash.

John Singleton, president of the Yellow Aster Mining and Milling Co., has recently had a beautiful watch and chain made from gold ore taken out of the Rand group. The cases were made in New York, and the movement by Enterman & Brost, manufacturing jewelers, Los Angeles.

The Board of Pardons of Washington have recommended for pardon to the Governor, Frederick A. Buchan, convicted of burglary in Kings county and sentenced for six months. It was through the disclosures made by Buchan that the thieves who burglarized W. H. Finck's jewelry store in Seattle, were captured by the police.

San Francisco.

BUSINESS CONDITIONS.

The jewelry trade, after a busy holiday season, has settled down into a state whose quietness appears magnified after the rush. Out-of-town jewelers who have been here purchasing have departed for home. Goods which have been out on memorandum are now being reported upon, and consequently the wholesalers are more or less busy checking up this work. It is safe to say that the Christmas trade of 1897 turned out much better than that of preceding seasons and everybody is satisfied. Stock-taking has been the order of the day in the various establishments and will continue for several weeks.

Harry Tuckey, a local manufacturing jeweler, is down with typhoid fever.

William Cummings has been attached for $600. Cummings' Sons have been sued.

E. E. Hall, of A. I. Hall & Sons, has been ill since Christmas week with a severe cold.

E. H. Orem, of this city, has concluded a successful sale for O. M. Campbell, Petaluma, Cal.

J. H. Limbach, representing Foster & Bailey, will soon arrive in town to take Spring orders.

Henry Zimmern, of Henry Zimmern & Co., New York, is here, accompanied by a party on a pleasure trip.

H. E. Heacock, the local agent for the Waterbury Watch Co., left for New York and a visit to the factory Monday. He expects to be away about a month.

M. Schussler & Co. have moved to their handsome new quarters in the 15 story Spreckles building.

The creditors of E. Steinman, Sacramento, Cal., held a meeting Jan. 4 at the Board of Trade rooms, this city, and R. R. Haskell, of Haskell & Muegge, and Fred Levy, of M. Schussler & Co., were appointed trustees for the creditors. The assets will more than cover the liabilities.

President McKinley will receive a very handsome invitation to be present at the Golden Jubilee celebration in this city, Jan. 24. It is engraved on a gold plate, four by six inches in size, enclosed in a simple black leather case. The design is very elaborate, at the top appearing the words, "California's Golden Jubilee." There are also numerous scenes of the early days of this State. The plate was designed and made by Shreve & Co.

Minneapolis and St. Paul.

The Joliet Electrical Mfg. Co., Joliet, Ill., have erected a fine electric street clock in front of C. B. Leber's jewelry store, Minneapolis.

Eastern traveling men calling on the trade in the Twin Cities the past week were: F. C. Somes, S. O. Bigney & Co.; A. Reach, F. H. Noble & Co.

Out-of-town jewelers visiting the Twin Cities the past week were: F. W. Eickmeier, North Branch, Minn.; J. Rom-



STERLING SILVER TABLE WARE.

JEWELERS ONLY.



TOWLE MANUFACTURING COMPANY,

CHICAGO. NEWBURYPORT, MASS.

JOHN F. TURNER,
Jewelers' Auctioneer,
103 STATE ST., CHICAGO, ILL.
Write for Particulars.

Two Medals from World's Fair. Australian Opals a Specialty
ESTABLISHED 1869.
Frederick J. Essig, Lapidist,
and Importer and Cutter of
Precious and Imitation Stones.
8th Floor, Silversmiths' Bldg.
131-137 WABASH AVE., - - CHICAGO.

GENEVA OPTICAL CO., 69 Washington St., CHICAGO.

Send for our two new Catalogues just issued.
Part 1, Prescription Work. Part 2, Stock Catalogue.

denne, Elk River, Minn.; John L. Mahowald, Cologne, Minn.; A. L. Mealey, Delano, Minn.; E. C. Bennett, Zumbrota, Minn.; F. W. C. Folkers, West Superior, Wis.; F. Hanson, River Falls, Wis.

J. M. Sullivan, Wheatland, N. Dak., last week moved into a new store room.

Mr. Broquist, watchmaker for S. Swanson, Minneapolis, is on the sick list.

M. L. Cohen, Minneapolis, was allowed $250 fees for his services as assignee of H. H. Frudenfeld & Co., opticians.

Kansas City.

S. T. Rogers has entered the employ of J. R. Mercer.

C. B. Altman is again at his store after a somewhat severe illness.

J. A. Norton & Sons will send two extra travelers on the road this season.

Fred. C. Merry and wife have gone on a bridal tour of the Southern States.

J. T. Smith, Kansas City, Kan., will move one block west on Minnesota Ave.

D. B. Ward, with Woodstock, Hoefer & Co., will leave the last of the week for a western trip.

S. F. Cox's store, E. 5th St., was robbed last week and a large quantity of silver ware was stolen.

Walter Jaccard spent last week in St. Louis, helping his father settle from the effects of the recent fire.

The Meyer Jewelry Co. have just finished some very handsome gold medals for a high school in Iowa.

S. J. Benjamin's jewelry store, Commerce, Tex., was entirely burned out last week; total loss, with no insurance.

Among the out-of-town buyers here last week were: B. R. Smithers, Cameron, Mo.; C. L. Taylor, Sedalia, Mo.; B. Hoffman, Leavenworth, Kan.; Geo. Hayward, Independence, Mo.

The city council have aimed a blow at department stores and have decided to put a license fee on every different class of goods sold almost as heavy as the license on the outside separate stores.

"Jaccards" are contemplating enlarging their workshop and putting in new machinery. Mr. Gilbert reports that besides their retail trade their repair and manufacturing departments have increased over 50 per cent. the last six months.

A. R. Zook, optician, 1016 Walnut St., Kansas City, went to Independence a few days ago and left a package in the County Clerk's office. On the outside of the package was a card bearing the following inscription: "To the old ladies at the county farm, to make the world look brighter." Inside the package were about a dozen pairs of spectacles.

Now that the Trading Stamp Co. closed up two weeks ago, two other such concerns have started up, one known as the Co-operative Supply Co. and the other as the Red Premium Stamp Co. To head off some of these schemes several of the local stores are giving their own premiums, either in the shape of coupons to be cashed later, or a discount at the time of purchase.

Eaverson & Todd, Madison, Ind., are continuing their closing out sale preparatory to quitting the business.

R. R. Ellis is closing out his jewelry business in Greenfield, Ind., and will soon leave for Colorado in search of health.

Pacific Northwest.

HOLIDAY TRADE.

With a very few exceptions the jewelers of Portland, Ore., enjoyed a large holiday trade and are more than satisfied with the result. Christmas shopping was better this season than it has been for years, and the spirit of liberality prevailing created a demand for a class of goods people were unable to afford during the past two or three years. Merchants are looking forward to large increase in trade in 1898, and prophesy it will be one of the best years Portland has ever seen. The following expressions were heard by a CIRCULAR correspondent on his round of the jewelry stores:

Albert Feldenheimer—"My trade was nearly a third greater than for several years past. Money was freer and a better grade of goods was sold. The people did not ask for cheap qualities."

Theodore W. Hanson—"My trade was greater than last year. The demand seemed to be for about the same class of goods. I enjoyed a good business, and my selling out now is simply in accordance with plans formed months ago; I want to engage in other business here."

L. C. Henrichsen, of the L. C. Henrichsen Co.—"We did a very good business, but can hardly make a comparison with last year, because of the changed condition of our new establishment."

G. Heitkemper—"The first two weeks of December were the best I have had since I began business in Portland. We have had plenty to do through the entire season. I think the people have become accustomed to buying cheaper goods than formerly, however."

W. H. Lesh—"My holiday trade was not as good as I expected, as my Fall trade had been extra large. However it was fully equal to last year's, and if the returns for the goods that I have out in different parts of the northwest are fairly good, it will make my whole trade very much heavier than last December."

Walter Reed, of Reed & Malcolm, opticians—"Business has been improved all through the year, and the holiday trade was all that could be expected. We look for still further improvements in business this year.

J. F. Kenley is a new jeweler at Caldwell, Idaho.

R. J. Watkins, Arlington, Ore., has gone out of business.

A. Bradley, Helena, Mont., has given a chattel mortgage for $1,500.

Ben. C. Nichols, Spokane, Wash., has been sued for $1,559 and for $1,614.

W. C. Goddard, Dayton, Wash., has taken into his employ R. L. Wells, formerly of Spokane.

Elwell Bros., Castle Rock, Wash., have leased the old bank building and fitted it up for a jewelry store.

The jewelry store of M. C. Cochran, Halsey, Ore., was recently burglarized of a small amount of goods.

J. A. Robinson, Kalispel, Mont., has advertised his jewelry store for sale, preparatory to going to the Klondike, Feb. 1.

A. S. Heintz, formerly jeweler, Portland, Ore., has given a deed for $2, received a deed $2, and given realty mortgage $1,600.

Louis B. Booker, Spokane, Wash., has given a chattel mortagage for $2,000. Suit has been brought against him on a note for $775, and attachment issued.

D. N. Keen, formerly for many years with the American Waltham Watch factory, has been looking for suitable quarters for the opening of a jewelry store in North Yakima, Wash.

The optical firm of Reed & Malcolm, Portland, Ore., have secured the services of Dr. Dean Avery, an advanced student of ophthalmic science.

News Gleanings.

Fred W. Carlyon, Olympia, Wash., is offering to sell out.

M. Pennock Bernard, Conshohocken, Pa., died at his home Jan. 1.

Charles Heyme, Chicago, Ill., has given a chattel mortgage for $700.

F. H. Robertson, Blackwell, Okla., has given a bill of sale for $500.

A. W. Anthoine, optician, Lewiston, Me., is selling out at auction.

Link & Angell have succeeded Link, Angell & Weiss, Newark, N. J.

An injunction suit has been brought against Wolf Utray, Dallas, Tex.

F. A. Thomsson, Worcester, Mass., has given a chattel mortgage for $200.

F. R. Stockford, Webster, Mass., has given a chattel mortgage for $500.

Louis B. Booker, Spokane, Wash., has given a chattel mortgage for $2,000.

Levene's jewelry store, Scranton, Pa., is being closed out, previous to discontinuance.

The store of F. W. C. Folkers, crockery and jewelry, West Superior, Wis., has been closed.

The store of W. H. Temple, jewelry and notions, Milwaukee, Wis., was recently burned out.

Cornelius Garvey, jeweler, Clermont, Ia., was united in marriage recently to Miss Anna Ott, of Dubuque.

O. Pearson, Ballinger, Tex., proprietor of a jewelry and a livery establishment, has sold out the former stock.

Flye & Harris, Brockton, Mass., have gone into insolvency. Liabilities are about $6,000; assets about $3,500.

Charles E. Hodsdon, Dover, N. H., has assigned. His liabilities are upward of $20,000; assets, stock and accounts.

Strohl's jewelry store, Bethlehem, Pa., was sold by the Sheriff Jan. 3, to the execution creditors and was reopened next morning.

John T. Mathews, of Mathews & Lancey, Bradford, Pa., has been appointed official watch inspector for the B., R. & P. railroad.

Oskamp, Nolting & Co., Cincinnati, O., have commenced suit against C. E. Whittaker, Clyde, O., for $91.12 for goods sold and delivered.

L. Loewenstein & Bro., Menominee, Mich., have chattel mortgaged their business for $4,300. They are offering 50 cents on the dollar in settlement to creditors.

The Knickerbocker Silver Plate Co. factory, Port Jervis, N. Y., closed down last week for one week, during which time some very necessary repairs to the plant will be made.

The Warm Springs, Idaho, opal mine, is reported to be producing some beautiful stones, weighing from 20 to 30 karats, and C. B. Garrison, the manager, states that the mine is on a permanent basis, and will pay to work right along as a business proposition.

The annual meeting of the Onondaga Silverware Mfg. Co., Oneida, N. Y., was held Jan. 5., and Sydney W. Moore, T. D. Wilkin and Charles A. Stringer elected directors. Mr. Moore was subsequently chosen as president, Mr. Wilkin, vice-president, and Mr. Stringer, secretary-treasurer.

W. L. Voges, Leadville, Col., has sold out.

H. E. Palmer, Waukon, Ia., has given a bill of sale for $2,200.

H. G. Palmer is moving his stock away from Oskaloosa, Kan.

S. L. Dey, Jr., Terrell, Tex., has sold realty valued at $1,600.

J. W. Frankel, San Francisco, Cal., has been attached for $135.

M. Horwitz, Houston, Tex., has given a chattel mortgage for $1,400.

J. E. Ketcham has decided to close out his stock in Morrillton, Ark.

E. Brandley, Cottonwood Falls, Kan., has given a chattel mortgage for $70.

Aaron Levy, Wells, Pa., announces that he will close out his jewelry store.

A receiver is in charge of the Hamilton Drug & Jewelry Co., Hamilton, O.

George E. Wiseman will discontinue his jewelry business in Park City, Utah.

Charles Pettingill, Mound City, Kan., has given a chattel mortgage for $1,082.

Geo. Turner recently removed from Albuquerque, N. M., to Benson, Ariz.

Davidson & Morgan, San Diego, Cal., have sustained a fire loss of about $500.

Smith Brothers have closed out their stock of jewelry in Cripple Creek, Col.

The stock of M. L. Stanton, Riverside, Cal., has been attached on a note for $108.

E. M. Dean has opened a jewelry business at 110 Main St., Chicopee Falls, Mass.

N. A. Burrell, optician, has opened a store and office at 36 Columbia St., Utica, N. Y.

Axel. Hanson has discontinued his watchmaking establishment in De Smet, S. Dak.

Wallace Arnold, Greenville, Miss., has failed and sold out to Leonard Krower, New Orleans, La.

Since the death of I. Stein, of I. Stein & Co., Austin, Tex., the firm has decided to go out of business.

Graves & Condy, Hopkinsville, N. Y., moved on Jan. 1 in the store room next to Bank of Hopkinsville.

Nathaniel Butterwick, Pen Argyl, Pa., has been on a visit to Allentown, Hazleton and Mauch Chunk.

John M. Cohen, optician, will be at C. W. Neal's jewelry store, Franklin, Ind., every Friday and Saturday.

J. W. A. Redhouse, Peabody, Kan., has paid off a chattel mortgage on tools for $25, and given a new one for $90.

C. C. Farr, Astoria, Ill., has established a branch jewelry establishment in Smithfield, Ill., of which Lesley Vail has charge.

Dale's jewelry store, Plattsburgh, N. Y., will be closed every evening at six o'clock, Saturdays excepted, until further notice.

Mather Bros., New Castle, Pa., owing to the coming of a new banking business on their site, are forced to vacate their store.

The issue for Jan. 1 of the Albuquerque, N. M., *Democrat* contained a handsome picture of the jewelry store of H. E. Fox.

T. Dilger, Pulaski, Va., has assigned. The assets are said to be $3,500; liabilities, $1,100. There is a first preference for $400.

Harry Bullard, Wellsville, N. Y., has removed his stock from the Very & Osborn store to a portion of W. C. Ross' floral store.

S. J. Child, an old resident and jeweler of Clyde, N. Y., was stricken with paralysis in the forenoon of Jan. 4. His left side is paralyzed and he is partially unconscious.

C. M. Powers, Corry, Pa., has invented an electric machine for cleaning jewelry. A company have been formed to put it on the market.

The liabilities of the Twin City Loan Co., Norfolk, Va., are about $20,000; assets about $5,800. The company want to compromise at 20 per cent.

Mrs. T. Kircher, Davenport, Ia., has secured a lease upon the corner of 2d and Brady Sts., and will move her jewelry establishment thither in the Spring.

The jewelry store of Levi Yost, Hampstead, Pa., was recently entered by burglars, who secured considerable booty, including 20 watches, some of which had been left for repairs.

Burglars entered the jewelry store of Max Roy, Gainesville, Tex., a few nights ago, carrying off considerable plunder, probably amounting to $200. No clew to the robbers.

H. Z. Rhoads has purchased a half interest in the Lancaster Silver Plate Co., Lancaster, Pa., from Albert Rosenstein. The firm will on Feb. 1 begin the erection of a new four story factory.

Noah Wayne, a jewelry salesman, of Baltimore, Md., is reported missing. He had in his possession several hundred dollars' worth of jewelry and some money. He is 35 years old and has a wife in Baltimore.

Friedmann & Elbow, Paterson, N. J., have decided to dissolve business relations. Leon Friedmann will continue the business. Mr. Elbow will shortly leave for Effingham, Ill., where he will go into business.

Fire broke out in the roof of a frame building in Richmond, Tex., occupied by E. A. Gomez as a jewelry store, about 8 o'clock A. M., Dec. 31. By prompt work it was extinguished without injury to the stock.

L. G. Crandall, who moved from Buffalo to Elba, N. Y., last Spring and opened a jewelry store, has closed out his business and shipped the remainder of his goods back to Buffalo, where he will engage in business.

William P. Denehey, jeweler, Harrisburgh, who was nominated for school director in the Third ward at the Democratic naming meeting, has accepted the nomination and his friends intend making an active canvass for the place.

The case of Jeweler Rentz, Wells, Minn., against Deputy Sheriff Wyatt, of Winnebago City, was on trial a few days ago. The Judge took time to consider before giving a decision, but finally came to the conclusion that Wyatt should be discharged.

The class pins for the class of '98, St. Albans High School, St. Albans, Vt., were furnished by jeweler C. H. Place. They are of solid gold, in the shape of a diamond, with the center of garnet enamel, the High School color, and the St. A. H. S. engraved on the borders.

A man described as being medium sized, with a full black beard and wearing a dark overcoat and black derby hat, paid a visit to Louis E. Shurtleff's jewelry store, New Bedford, Mass., Jan. 3, and when he left a diamond ring was missing. The matter was reported to the police.

Joseph Kuster, jeweler, East Buffalo, N. Y., has brought an action in the Supreme Court against his wife, Susan Kuster, for a divorce. Judge Woodward ordered the plaintiff to pay his wife $50 counsel fees and referred the case to attorney Eugene L. Falk to hear, try and determine.

Merchants of Harrisburgh, Pa., have endorsed the action of the Commercial Travelers' Association in remonstrating against the anti-scalping bill now before Congress. A remonstrance styled "anti-ticket brokers' legislation" has been drawn up and will be forwarded to Washington. Among the endorsers is E. L. Rinkenback, jeweler.

A. Kruger, jeweler, Phoenixville, Pa., expects to close out his business and go to South Africa to visit his great uncle, Paul Kruger, President of the Transvaal Republic. President Kruger has invited his nephew to pay him a visit at Pretoria. If Mr. Kruger likes South Africa he may permanently locate in business there. The President and Mr. Kruger's grandfather were brothers.

A bill of sale has been filed by S. L. Dey, Jr., Terrell, Tex., conveying his entire stock of jewelry, estimated to be worth $2,800, to the City National Bank of Dallas. The bill of sale further states the consideration of said sale and transfer to be $1 and the cancellation by said bank of a certain promissory note for $2,620.91, executed by S. L. Dey, Jr., in favor of W. S. Shuttles & Son, and by them transferred to the City National Bank, of Dallas. The sale does not include the fixtures.

J. Bulova
Fine Diamond & Pearl Pendant Mountings.
57 Maiden Lane New York.
write for particulars.

WM. L. GILBERT CLOCK CO.,
Manufacturers, FACTORIES, WINSTED, CONN.
SALESROOMS:
37 and 39 Maiden Lane, New York. 54 and 56 Madison Street, Chicago.
523 Market Street, San Francisco. Montreal, Canada.

Canada and the Provinces.

TRADE REVIEW AND OUTLOOK.

The retail trade of the holiday season was highly satisfactory. Dealers without exception state that the receipts greatly exceeded those of the Christmas trade last year. Purchasers, besides being more numerous, have spent money more freely and have bought a better grade of goods. Silver ware and silver novelties were greatly in demand. There was a marked improvement in the call for watches, which sold well, especially a good class of ladies' watches. For the more expensive order of presents diamond goods, more particularly rings, were much in requisition. Opals were also greatly in favor. Dealers are all jubilant over the favorable conditions indicated by the liberal expenditures of the public, which is regarded as a most auspicious sign of the complete return of prosperity and good business during 1898.

H. A. Brown, Calgary, Alberta, has sold out to S. C. Vick.

R. E. Feltus, Digby, N. S., has given a bill of sale to Feltus & Morton for $1,573.

Robert Strathern, Kaslo, B. C., has given a bill of sale on his stock and premises.

Leon Horowitz, Toronto, has given a chattel mortgage to Saunders, Lorie & Co. for $181.

Miller & Bremner, manufacturing jewelers, Montreal, have taken an action against J. B. Vosberg for $25.

H. P. Gardner, lately of Wapelia, has opened business as watchmaker and jeweler at Indian Head, Assiniboia.

W. S. Crowe, of H. A. Nelson & Sons, clocks, etc., passed through Winnipeg on a western business trip last week.

At Arnprior, Ont., recently, burglars broke into Henderson's jewelry store and stole some watches and other goods.

Canada imported clocks and jewelry to the value of $24,500 from France last year, and $195,000 worth of fancy articles.

Fire broke out in J. S. Allaire's jewelry store, 845 St. Catherine St., Montreal, on the morning of Dec. 31, causing a loss of about $300.

A. F. Milliken, Cornwall, Ont., has assigned to Henry Barber, Toronto. A meeting of creditors was held Jan. 8. Milliken's liabilities are about $4,000.

A jewelry copartnership has been registered in St. John, N. B., by W. I. McNeil and Daniel C. McCarthy. The style of the firm is W. I. McNeil & Co.

How to Fight Fraudulent Goods.

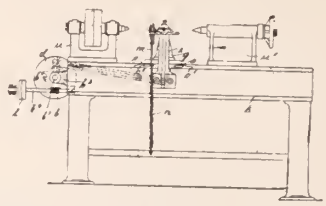
In THE CIRCULAR of Dec. 29 was published a copy of the advertisement of E. H. True, Montrose, Pa., wherein he exposed in plain, vigorous language the fraudulent "Quadruple" plated ware. Mr. True writes as follows:

"Am glad you liked my advertisement. I know I have already given the "Quadruple" plate trash a black eye and propose to keep up the fight so far as this section is concerned. Shall have some hot shot for the tissue paper sterling silver, rosin-filled fellows next week. I believe the public can not only be educated, but that they are anxious to be and the simple truth, crisply told, is the best way to that end."

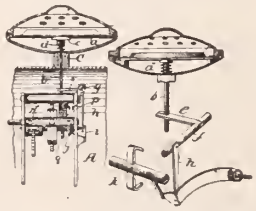
The Latest Patents.

ISSUE OF JAN. 4, 1898.

596,675. SPINNING-LATHE FOR HOLLOW METALLIC OBJECTS. CARL COLLIN, Offenbach-on-the-Main, Germany Filed Apr. 23, 1897. Serial No. 633,508. (No model.)



596,680. ALARM-CLOCK ATTACHMENT. PERCY C. HOWE, Boston, Mass. Filed Apr. 15, 1897. Serial No. 632,217. (No model.)



The combination of an alarm-clock, of a thermostat, of means operated by the thermostat for releasing the alarm-train of the said clock and of a circuit-breaker operated by said alarm train.

596,691. TIME-RECORDER. JACOB J. BUSENBENZ, Chicago, Ill., assignor to the National Time Recorder Co., same place. Filed Nov. 10, 1896. Serial No. 611,584. (No model.)

596,692. TIME-RECORDER. JACOB J. BUSENBENZ, Chicago, Ill., assignor to the National Time Recorder Co., same place. Filed Nov. 13, 1896 Serial No. 611,992. (No model.)

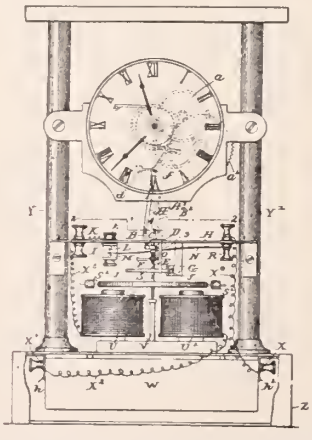
596,707. ASSAY-FURNACE. WILLIAM HOSKINS, La Grange, Ill. Filed Jan. 2, 1897. Serial No, 617,830. (No model.)

596,798. CAMPAIGN BADGE OR PIN. GEORGE L. WHITE, Waterbury, Conn., assignor



to the L. C. White Co., same place. Filed Aug. 5, 1896. Serial No. 601,795. (No model.)

596,943. ELECTRIC CLOCK. FREDERIC RICHARD, Lynn, Mass., assignor of one-half to Theodore Leutz, Boston, Mass. Filed Aug. 21, 1896. Renewed Nov. 24, 1897. Serial No. 659,713. (No model.)



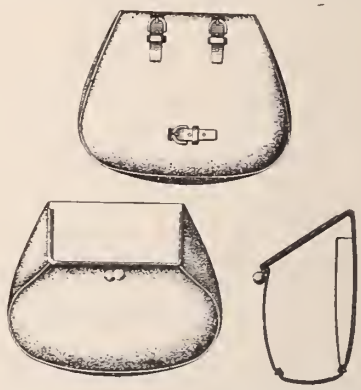
In a clock or timepiece operated by a balance-wheel whose vibration is accelerated or renewed automatically as needed, the combination of the electromagnets U U', armature balance-wheel S S, the spindle E, the hairspring I, the automatic contacting devices consisting of radial notched arm F, pallet O and spring N, the radial actuating-arm D and pendulous arm A connected for transmitting the motion of the balance-wheel to the clock mechanism.

DESIGN **28,113.** HANDLE FOR SPOONS, &c. HENRY L. WALLACE, Wallingford, Conn., assignor to the R. Wallace & Sons Mfg. Co., same



place. Filed Oct. 25, 1897. Serial No. 656,369. Term of patent 7 years

DESIGN **28,114.** TOILET SATCHEL OR BICYCLE-BAG. CHARLES DEITSCH and EDWARD



J. DEITSCH, New York, N. Y. Filed July 22, 1896 Serial No. No. 600,169. Term of patent 7 years.

TRADEMARK **31,108.** PLATED CHAINS, BRACELETS AND SIMILAR CHAIN ORNAMENTS. OSCAR M. DRAPER, North Attleborough, Mass., and New York, N. Y. Filed Nov. 12, 1897.

PREMIER.

Essential feature. The word "PREMIER." Used since July 1, 1897.

TRADEMARK **31,109.** CERTAIN NAMED ARTICLES OF CELLULOID OR IMITATION TORTOISE-SHELL. HARRY MAYNARD, Washington, D. C. Filed Dec. 14, 1897.

TORTOISENE

Essential feature.—The word "TORTOISENE." Used since Oct. 10, 1897.

EXPIRED PATENTS.

[The following list of recently expired patents of interest to the trade is furnished by G. M. Lamasure, Solicitor of Patents, Washington, D. C. A copy of any one of these may be had from him for 10 cents each.]

Expiring Jan. 4, 1898.

236,158. STYLOGRAPHIC PEN. FRANK HOLLAND, Manchester, Conn.

236,171. COLLAR BUTTON. RICHARD MATHHAI, San Francisco, Cal

236,200. BUTTON AND STUD. FRANK E WILLIAMS, Belvidere, Ill.

236,207. NAPKIN RING AND HOLDER GEORGE H. BEHAN, San Francisco, Cal.

236,222. STYLOGRAPHIC FOUNTAIN PEN GEORGE D. HAWKES, New York, N. Y., assignor to Chas. W. Livermore, Providence, R. I.

236,257. AUTOMATIC TIME REGISTER AND ALARM. ELIHU T. QUIMBY, Hanover, N. H.

236,261. PENDULUM SCALE. GEORGE F RICHARDSON, Montague, Mass.

236,371. HAND MIRROR. DANIEL M. SOMERS. Brooklyn, assignor to Spelman Brothers, New York, N. Y.

236,383. INLAYING BUTTONS AND OTHER SIMILAR ARTICLES. CHARLES E. WALDECK, Philadelphia, Pa., assignor to George P. Farmer, Montclair, N. J., and Wilson Pratt, Philadelphia, Pa.

236,392. SPRING FOR BRACELETS. ADOLPH VESTER, North Attleborough, Mass.

A recent issue of the Gardiner, Mass., *News* contained a fine portrait and comprehensive biographical sketch of Frank W. Smith, silversmith, of that place.

DEPARTMENT OF ADVICE AND CRITICISM ON RETAIL JEWELERS' ADVERTISING.

[This department is free to every retail jeweler and optician. Forward for criticism your newspaper ads., booklets, catalogues, novelties, circulars, etc. Ask advice and offer suggestions. Replies in these columns are unbiased. Make letters full and particular as desirable. Every letter and ad. sent will receive full attention though the publication of the matter may sometimes be delayed a week or two. Address all letters and other matters to The Jewelers' Circular Pub. Co., 189 Broadway, New York.

PART LIII.

THE NEW YORK RETAIL JEWELERS' HOLIDAY ADVERTISING.

In no former years perhaps have the jewelers of New York city and vicinity done so extensive advertising as they did in the anti-holiday weeks just past. The houses of Tiffany & Co., Theo. B. Starr, Howard & Co., A. Frankfield & Co., Theo. A. Kohn & Son, J. Dreicer & Son, Lambert Bros., Mrs. T. Lynch and other jewelry concerns of New York city, and A. A. Webster & Co. and M. Straus, of Brooklyn, were well represented in almost all the daily newspapers, the houses of Lambert Bros. and M. Straus occupying at times as much as a whole page in the principal papers. As a matter of interest to the retail jewelry trade, the following letter was sent out to a number of these concerns seeking information as to the principles that actuated them in their advertising, and the results obtained.

We have noticed that during this holiday season you have done a large amount of newspaper advertising. As THE JEWELERS' CIRCULAR pays much attention to the advertising of retail jewelers, making suggestions and giving criticisms for the mutual advantage of the retail trade, we would be pleased if you would tell us in as general or as particular terms as you desire what you consider the results of your large advertising during this season, whether the results seem to justify the expenditure, etc.

We do not, by asking these questions, seek to inquire into your personal business affairs, but an expression of your opinion as a large and progressive advertiser may prove of advantage to other retail jewelers.

The following letters were received in response, and will be read with much interest by the retail advertiser, as each contains some pertinent and valuable suggestions:

NEW YORK, Dec. 31, 1897.

Editor of THE JEWELERS' CIRCULAR:

Replying to your favor of 29th inst., requesting our opinion as to the results obtained through our advertising in the daily papers, we have no data to prove that newspaper advertising helps us get new customers or retain those we already have, but we consider it one of the many means by which we endeavor to retain and increase our business. The amount of money we devote to advertising is calculated to a certain proportion of the business we do, and as we endeavor to reflect in our advertisements our business methods, we have no doubt that newspaper advertising has become a necessary adjunct of our business.

Respectfully yours,
A. FRANKFIELD & Co.

—

NEW YORK, Dec. 31, 1897.

Editor of THE JEWELERS' CIRCULAR:

We desire to acknowledge the receipt of your letter, inquiring as to whether the newspaper advertising which we have done this season has proven profitable to us. We would say that such a question is quite difficult in answering, for the reason that when a person unknown to us makes a purchase, we cannot tell from what source he may come to us. Our principal intention in advertising as we do is not only to obtain new patronage but also to keep ourselves alive and to remind our old customers of our firm, so that when they have an idea for anything in our line they will come to us.

We are not believers in advertising that could in any possibility impair the resources of any concern, but we feel willing to expend a certain portion of our profits, and which we look upon as putting seed in the ground, and upon several occasions we know of some good flowers having been produced thereby, but we cannot say that we have positively received enough flowers from the amount of seed that we have sown for the reasons above stated. Very truly yours,

J. DREICER & SON.

—

NEW YORK, Dec. 31, 1897.

Editor of THE JEWELERS' CIRCULAR:

In answer to your letter of the 29th inst., we shall be pleased to express a few opinions regarding newspaper advertising. We do not believe in advertising any time or all the time. We do not believe in advertising anything or everything we have for sale, but in calling attention to some one thing or class of articles at a time. A good advertisement is one that serves to maintain the good character of a business, to bring it into still better repute. Therefore an advertisement should be truthful, attractive in appearance, generous in its setting. Wishing you the compliments of the season.

Yours respectfully,
THEODORE A. KOHN & SON.

***

Presented here are two opticians' ads. we received, one from Rovelstad Bros., Elgin, Ill., and another from a collection sent by W. W. Appel, Lancaster, Pa. The former is a forceful contrast of facts and leaves conviction in the mind of the reader that the optician is the best man to refer to in cases of defective sight. The other ad. announces a scheme whose value can be gauged only by "the application on it." as Cap'n Cuttle would say, Mr. Appel uses his portrait in all his ads. Many advertisers, and many of the most successful of them—instance, Woodbury, Douglas, Lydia Pinkham—use this method of advertising.

TWO WAYS



of getting glasses. One to go to a first class optician, have your eyes properly tested and get what you need—the other, to go to a merchant who keeps spectacles, make a "grab in the bag," as it were, get a pair that don't fit you [although it may seem so for the moment], run the risk of ruining your eye-sight entirely—and all for a very small difference in expense.

If you need the services of a good optician, we can serve you—well and cheaply.

ROVELSTAD BROS.,

Jewelers and Opticians. **161 Chicago St.**

From Dec. 1st Until 12 O'clock



Midnight, December 24 1897, I will credit five (5) per cent. of the total amount you purchase of me to

Any Church or Hospital You May Name.

On or before January 1, 1898, I will forward the amount credited to the different Churches or Hospitals.

While you are purchasing CHRISTMAS GIFTS to make some dear one happy, you are at the same time helping your own church or some other worthy institution.

W. W. APPEL, . . . JEWELER AND OPTICIAN,

170 North Queen Street, LANCASTER, PA.

DUEBER-HAMPDEN WATCHES,

Victorious all along the line.



John Hancock

Is the Trade Mark
Is the Trade Mark
Is the Trade Mark
Of the New Model
Of the New Model
Of the New Model

21 JEWEL WATCH.

ADJUSTED TO TEMPERATURE, ISOCHRONISM AND POSITION,

added to our line of high grade Watches.

This Watch will suit the most exacting. Nothing better made in the Watch line, except the peerless Movements:



23 JEWELS 23 JEWELS

NEW RAILWAY AND SPECIAL RAILWAY.

The Dueber-Hampden Watch Works,

CANTON, OHIO.

Watch Movements and Watch Cases.

Dueber-Hampden Watches

ARE IN THE LEAD,

AND WILL REMAIN THERE.

The Toast and Speakers at the Board of Trade Banquet.

The banquet of the New York Jewelers' Board of Trade, to be held to-morrow evening at Delmonico's, New York, promises to be the greatest and most elaborate affair of its kind in the history of this organization. It is now assured that about 300 members and guests will attend. The full list of toasts and the speakers who will respond to them is as follows:

"President of the United States. President's Welcome."—A. J. G. Hodenpyl.

Extempore remarks: "Our Country and Its Greatest City."—Hon. Franklin Bartlett.

"'Tis home, the spot of earth blest,
A dearer, sweeter spot than all the rest."
Montgomery.

"The Majesty of the Law."—Louis Edwin Bomeisler, Esq.

"Our human laws are but the copies, more or less imperfect, of the eternal laws, as far as we can read them."—Froude.

"Past and Present."—Edmund Whetmore, Esq.

"Backward, turn backward, Oh, Time, in thy flight.
The present's my oyster, so open it right."

"The American Scholar."—Hon. Chas. Bulkley Hubbell.

"Pour the full tide of eloquence along,
Serenely pure, and yet divinely strong."
Pope.

"Our Collector."—Hon. Geo. R. Bidwell.

"On land and sea, a rare salt was he."

"The Priceless Jewel."—Rev. Wilton Merle Smith, D. D.

"Of right and wrong he taught
Truths as refined as ever Athens heard,
And (strange to tell) he practised what he preached." John Armstrong.

"Art Side of the Jeweler's Craft."—F. L. Crawford, Esq.

"To gild refined gold, to paint the lily,
To throw a perfume on a violet,
To smooth the ice or add another hue to the rainbow."
Shakespeare (King John).

Death of Sigmund Ellreich.

A familiar figure in New York's jewelry district passed away Friday, in the death of Sigmund Ellreich, who was for nearly 25 years connected with I. Emrich & Co. Mr. Ellreich died of old age, at his residence, 400 E. 52d St., New York, at the age of 77 years.

The deceased was born in Mannheim, Germany, Sept. 5, 1820, and came to this country in 1848. For many years he was the American manager for I. Emrich, manufacturer of amber, coral and silver jewelry, Pforzheim, Germany, and when the present firm of I. Emrich & Co. were formed in New York, he was retained in charge of all their financial matters. He remained in that capacity and was actively employed until within a few weeks of his death.

The deceased was highly honored and loved for his nobility of character and benevolent disposition. He had been president and was for many years treasurer of Congregation Adath Israel. His wife, to whom he had been married 48 years, died but three months ago. The funeral took place from his late residence on Sunday.

Goldsoll's Diamond Palaces Go Up.

PITTSBURGH, Pa., Jan. 8.—The Diamond Palace Jewelry Co., 303 Fifth Ave., a branch of the Goldsoll Co., Cleveland, O., are in the hands of Sheriff Harvey A. Lowry, who closed the place on executions in favor of L. J. Seleznick and L. C. Goldsoll for $5,764.89. The attorney for the concern makes this statement:

"Joseph Goldsoll, of Cleveland, finds himself embarrassed, and, in order to secure his Pittsburgh creditors, has selected two trustees, Messrs. Seleznick and L. C. Goldsoll, in whose favor he has confessed judgment for $5,764.89, and has issued an execution and levied on all the property of the company in Allegheny county. The total liabilities are considerably less than $5,000, and it is believed the company's stock will be sufficient to pay all the debts. It has been agreed that the stock shall be sold at private sales, as far as possible, the proceeds deposited daily in the trustee account, and it is believed that by this plan all the creditors will be paid in full. A stock of jewelry, if sold at forced sale, would realize but a small sum in proportion to its value, and for that reason we consider it wiser for the creditors to permit the private sales to proceed."

The Sheriff of New York county has received two attachments against Joseph Goldsoll, doing business as the Goldsoll Co., of Cleveland, O., who had an agency at 51 Maiden Lane. The attachments are for $1,576, in favor of Herman Rogers, and for $188, in favor of Louis Wolfsheim. The Sheriff served the attachments on twenty persons here to attach any accounts. Mr. Rogers was Goldsoll's former salesman in New York, and Mr. Wolfsheim is a manufacturer of jewelry boxes in Maiden Lane. It is reported that Goldsoll has given a chattel mortgage at Cleveland to Eva Goldsoll for $3,300, and has been sued by the Ellicott Square Co., of Buffalo, for $5,935.

Receiver Appointed for Cohn & Livingston, New York.

Judge Cohn, of the New York Supreme Court, last week appointed Jacob A. Berk receiver for Cohn & Livingston, jobbers in jewelry, 621 Broadway. The appointment was made in the action brought by Abraham H. Cohn against his partner, Sigmund Livingston, for a dissolution of the partnership. In his complaint he alleges that the firm were formed Jan. 1, 1897, and were known as Cohn, Livingston & Co. The firm, he says, are now insolvent and cannot continue with profit or advantage. The liabilities are large and the assets consist of stock, fixtures and outstanding accounts. The amount of the liabilities is given, but it is stated in the complaint that the assets, said to be about $5,000, are not sufficient to ay them.

The failure is said to be due to heavy losses, bad business and depreciation in stock. The receiver is appointed with the usual powers. In the trade the firm's liabilities are placed at $10,000.

Barnard Bros., Bellows Falls, Vt., have given a chattel mortgage on their stock to their father, E. L. Barnard, Mechanics Falls, for $1,500.



Truing an Expansion Balance.

BY A. W. STRICKLER.

THE truth of an expansion balance plays a very important part in the time-keeping of a watch, and with practice the truing of one is a very easy and simple thing; but in this as in all operations connected with the watch, great care and judgment are essential to success. The delicacy of the arms and segments requires that they be so handled that the metal is strained the least amount possible when restoring them to their original shape; with this point in view as well as that of convenience and ease of handling, there is no form of tool better adapted to this job than the figure-8 caliper made so heavy that there is no perceptible spring even with a pressure in excess of what is required to do the actual work of truing.

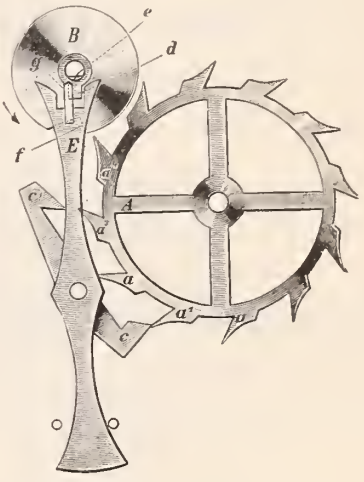
The joints must be well made so as to work somewhat stiffly, yet smoothly, so that when in putting the balance into the caliper, it can be done with no danger of injury to the pivots. The staff must be wholly supported by the cones of the pivots and not on the ends of them, as they would be bent or broken. A cross hole should be drilled so that the point of the pivot may be seen when the staff is in the caliper, this being necessary as well to keep the holes free from any foreign particles. The index or guide is a very important part and should be so made as to get a delicate adjustment in any direction, the best form being an arc of a circle about one-eighth of an inch long and conforming to the circle of the balance rim. Such a guide will facilitate the ease and accuracy of the work, as will be proven by a trial. The tool for bending the rim in the round is made of a piece of brass wire about three and one-half inches long, flattened for about half an inch from the end by filing on both sides, leaving it about one-sixteenth of an inch thick; then cutting several slots crosswise to fit the different thicknesses of the balance rims.

When it appears that a balance is not true, first examine the staff to see if it is bent; being satisfied that it is true, examine to see if the balance is fastened firmly on the staff, as otherwise it will be impossible to do a good job. Now examine the balance, by twirling it around, and if it is badly out, it must be first approximately trued in the flat and round before the final finishing. The arms of the balance must be tested to see that they are of exactly the same length, and if they are, the truing may be proceeded with, but if they are not they must be made so by stretching. This may be done best in the staking tool by putting in a flat faced stump and using the punch with which most staking tools are provided. This punch resembles a chisel, but instead of being sharp, the edge is slightly rounded. One arm shorter than the other indicates unskilful work in the making, and while such a defect might be corrected by taking out the staff and boring the hole out true in the lathe, by using the boring tool in the slide rest, yet it would be doubtful, as there is liable to be other faults that could not be seen. Consequently, should this occur in any except the cheapest grades, the surest way would be to put in a balance that is known to be well made. When the arms are equal, true them in the flat, that is so that each is in the same plane. When truing a balance it is necessary to get the body in such a position that it will be perfectly steady, and this can be best done by using a seat as low as possible so that the elbow and forearm will rest on the bench. If the shoulders are almost on a level with the top of the bench the position is right.

Truing in the round is done by bending the rim where needed with the piece of slotted wire, but in the flat it is best to use only the fingers. The guide must at all times be set as close as possible, without touching at any point, to get the greatest accuracy. If the light is strong it will be an advantage to shade the top of the balance with the left hand while holding the tool so that the light will be reflected from a white bench paper below. The temperature of the room should be about 70 degrees, this being about the mean; above or below this, the balance rim will not be true in the round owing to the expansion and contraction, but this change will have no effect upon the poising if the balance be a good one. If necessary a screw should be removed to make a bend at the proper place. With some experience there need be no fear of bending the staff even with a balance having heavy arms. When the truing is done, test the poise.

Watch Escapement, "System Perret."

THE excellent results in the rate of modern watches of a better quality, says W. S., in *Uhrmacher Zeitung*, are due, beside the progress in the production of faultless balance springs and compensation balances, also to the excellent qualities of the escapements used—the chronometer and the lever escapements. Although many watchmakers are of the opinion that the fine quality of a lever watch admits of results just as good as the chronometer—and we also incline to this view—there are nevertheless a number of watch manufacturers who prefer the chronometer escapement on account of the still greater freedom of its balance vibrations. But there are various weighty reasons against the general employment of this escapement in watches, for instance the possibility of its "setting," the delicacy of the detent spring, and several others each of which is a most undesirable feature. At any rate, it is very difficult, if not impossible, to decide which of the two contending parties is in the right, as the question is altogether one of theoretical importance.



But there is no expert who will dispute the circumstance that the chronometer escapement, in consequence of the great freedom of its balance vibration, is capable of being regulated to produce an astonishing result; there is still one other powerful reason, to wit, in a chronometer the impulse of the scape wheel is communicated direct to the balance, while in the lever the fork imparts it, and thereby becomes the intermediary. If a way could be found to utilize both these advantages, or at least one of them, for a new escapement that would not possess the specified defects of the chronometer, it would doubtless be hailed as a progress.

The way in which such a result may finally be attained is indicated by the well known inventor, Paul Perret, of Chaux-de-Fonds, in an escapement, being a combination of lever and chronometer; it is shown in plan in accompanying illustration.

The scape wheel is of the shape used in the chronometer escapement. It depths into an anchor the pallets cc^1 of which, however, serve only as locking planes for the scape teeth; consequently they have no

THE
Waterbury Watch Co.

As the New Year advances will present a new arrangement of styles in watches for their patrons.

The Elfin, 10 Line,

The Smallest Watch made in America.

The Best Timekeeping Small Watch in the World.

The Cavour, 15 Line,

Popular because Low in Price.

An Accurate Timekeeper.

The Nickel Line,

Unequaled in Style, Finish and Price.

Popular Prices, Uniform to All.

No manufacturer extends the protection that we do.

The Waterbury Watch Co.,

Head Office,

WATERBURY, CONN.



lifting plane, but each possesses only a locking plane inclining in a moderate locking angle, but on the back they are so sharply beveled that the teeth may drop free from these attaching planes.

The pallets are in the usual manner united with a fork E, which is furnished with a small guard *g*, and which is unlocked by the projection *d* upon the balance staff. As a transport of the impulse by the fork, as already remarked, does not take place, but serves exclusively for the unlocking of the wheel teeth, the fork notch (see illustration) may be so broad that the projection in its impingement upon the sides of the fork slot invariably stands in the direction of the combining line of the two centers of balance and pallets; the projection *d* will then always operate only with outgoing friction in the fork. Beside the projection, the balance staff carries also an impulse roller B with a notch, upon the attacking plane *f*, of which the scape wheel teeth impart in a manner similar to the chronometer the impulse to the balance.

In the illustration the scape wheel tooth a^1 lies upon the locking pallet *c*, and the balance vibrating in the direction of the arrow is about to unlock this tooth by means of the projection *d*. So soon as this takes place the tooth a^4 drops upon the lifting plane *f* of the roller B, and thereby imparts the impulse to the balance. The escape wheel runs thereby through a very large angle—perhaps seven-eighths of the angle from one tooth to the next—after which the tooth a^2 at the exit pallet c^1 falls on locking. The tooth *a* now stands already close before the entrance pallet *c*, and with the (dead) return vibration of the balance it falls altogether upon this pallet, after which the just described performance is repeated. The safety roller has been dispensed with, as its function is performed by the balance staff itself, being at *e* furnished with a notch to let the guard *g* pass.

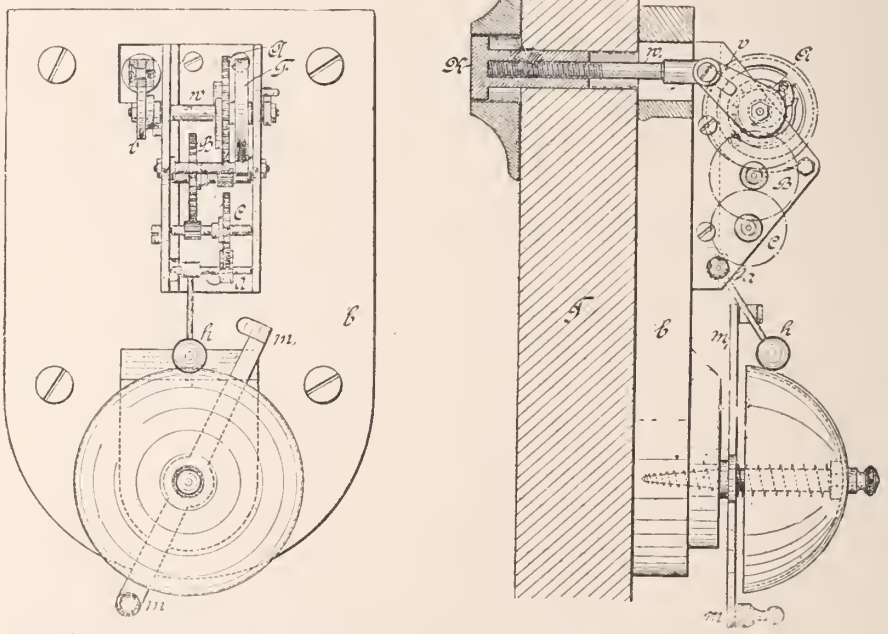
From among the numerous new escapements which have seen the light of day and disappeared again in the darkness of night, the one under review is perhaps among the most unworthy, with best prospects of success.

Novel Signal Clock.

OUR interesting exchange, the *Oesterr. - Unger Uhrmacher - Zeitung*, publishes in one of its late numbers the cuts and description of a novel signal clock, the invention of W. Wagner, of Vienna. This clock is essentially an alarm movement, which is wound to function for a short time either by pressure or winding. Fig. 1 is the plan, fig. 2 the cross section.

The train, says the description, consists of two pairs of wheels, viz., the fourth wheel and third wheel B, with the pinions belonging thereto. Upon the arbor of the latter pinion sits the scape wheel C, which depths into a pallet *a*, the staff of which carries the knocker *h*. F is the mainspring laid around the third wheel arbor *w*.

The third wheel arbor protrudes on both sides beyond the frame and has on the right (Fig. 1) a stop, which braces or a pin of the frame for limiting the arbor motion, on the left the crank arm *v*. An arbor *w* is connected with the push button on the door T and screwed together to form a joint with the crank *v*. A pressure upon the button K will therefore wind the alarm train and a prolonged bell signal, such as is emitted by an alarm or an electric bell is given as soon as the button is liberated. In order to enable the crank to make a turn of about 90° a slot is practiced in the crank, in which the bolt of the joint screw can move freely. The transposition of the running train is stated by the inventor to be as 1:60. A lever, *m m*, which revolves with elastic friction around the bell frame, serves, as is also the case of the alarm clocks of the American system, for stopping the bell.



SIGNAL CLOCK—FIGS. 1 AND 2.

Our Aim

has not been to make

Fahys "Honest" 14Fk. Gold Filled Cases

as good as others, but to make them the **very best** gold filled cases produced; in other words, to excel all others in

Value
Merit
Finish
Style
AND
Hand Engraving.

We've Hit the Bull's Eye.

Our aim was true, and we have succeeded in producing just the kind of goods described above. Proof of this is found in the numerous testimonials we receive from the trade, and (which is proof of a, perhaps, more substantial character) the quick and ready sale of our factories' entire output. Little doubt seems to remain in the mind of the trade that when it comes to the production of goods that excel all others in value, merit, finish, style and hand engraving, we are indeed **EXPERT MARKSMEN.**

During the year of 1898 we hope to go even one notch further, and convince the trade that we are not only expert marksmen, but also deserve the medal as **SHARPSHOOTERS.**

Fahys "Honest" 14Fk. Gold Filled Cases

are paragons of perfection, and the sooner you realize it, the more profitable will be your business.





JOSEPH FAHYS & CO.,

Established 1857.

FAHYS BUILDING, NEW YORK.

The "Bryant" Rings.

Are so generally known and respected for their standard quality, excellent finish and attractive appearance that if all

RETAIL JEWELERS

will call their customers' attention to our trade-mark as herewith stamped inside every ring, they will secure an easy sale.



M. B. BRYANT & CO.
10 MAIDEN LANE NEW YORK.
OLDEST RING MAKERS IN AMERICA.

These well-known Razors, the quality of which is warranted, possess this great advantage, that they may be used for ten years before they require actual sharpening. Before using them it is necessary to rub them on good leather strop. Le Coultre's Strops (to be had with the Razors) should be used in preference to others.



THIS CUT IS TWO-THIRDS OF REGULAR SIZE.

MATHEY BROS., MATHEZ & CO.,

SEND FOR PRICE LIST. SOLE AGENTS. 21 & 23 Maiden Lane, N. Y.

Edward N. Cook,

GOLD & SILVER PLATE

Plated Seamless Wire and Aluminum Solder.

144 PINE ST., PROVIDENCE, R. I.

"TRADE MARKS OF THE JEWELRY AND KINDRED TRADES" contains over 2,000 trade marks concerning every branch of the trade (**being 1,200 more than in any other similar work**), besides much other valuable information. Write for illustrated and descriptive circulars to

THE JEWELERS' CIRCULAR PUB. CO.,
189 Broadway, N. Y.

WILLETS' ART BELLEEK CHINA
"HITS THE BULL'S EYE."



Write for illustrations and particulars to
WICKE & PYE, 32-36 Park Place, New York.

"Nothing Like It."



The Niland Cut Glass Co.'s Products
Write without delay.
WICKE & PYE,
32-36 Park Place, New York.



Nothing Better than The



Front of Neck. Back of Neck.

"Best Lever"
(Patented)
Collar Button
IMPROVED.
Made in 10 and 14K.
PRICE REDUCED.

Strong, Durable, Easy to adjust. No steel spring to get out of order.

Combines the advantages of all the Patented Buttons now in the market. For particulars apply to Sole Makers and Owners,

CHAMPENOIS & CO.,
Manufacturers of Gold Jewelry,
50 Walnut St., NEWARK, N. J.

A. J. COMRIE,
AUCTIONEER,
22 John St., N. Y.
SPECIAL SALESMAN OF WATCHES, DIAMONDS BRIC-A-BRAC, FOR ESTABLISHED JEWELERS.
WRITE FOR PARTICULARS.



The Rambler's Notes.

WHAT THE RAMBLER SAW AND HEARD AMONG THE DEALERS IN ART POTTERY, CUT GLASS, BRONZES, ETC.

INNOVATION IN WEDGWOOD JASPER WARE.

AN innovation in Wedgwood Jasper ware, the Patriotic ware mentioned in this column a short time ago, will be one of the features of the Wedgwood line shown this season by Davison Bros., 12 Barclay St., New York. The decorations of this particular style of Jasper, which is controled exclusively by this firm, consist of medallion cameo heads of Washington, Franklin and Lafayette, with incidental wreaths and borders. The latest body color on which this decoration appears is a deep black, the color in which Josiah Wedgwood made his original copies of the Portland vase. Other body colors of the pots, loving cups, ale mugs, tankards, pitchers, jardinieres, vases, powder puff boxes, heart shaped bonbon and jewel cases, etc., on which the Patriotic decorations now appear are dark blue, dark green, sage green and red.

*

FOREIGN REPRESENTATIVES IN NEW YORK.

AMONG the representatives of the large English art potteries who arrived from and returned to Europe last week were the following: B. M. Greenwood, representing Josiah Wedgwood's Sons, *Etruria*, and William Beach, representing Doulton & Co., Burslem, arrived Thursday on the *Teutonic*; Ashley Cooper, representing Brown, Westhead, Moore & Co., manufacturers of Cauldon ware, arrived Sunday on the *Umbria*. Mr. Candland, of Geo. Jones & Sons, sailed for England Wednesday.

*

NEW LINES OF SWISS POTTERY.

MANY new lines of art pottery as well as the usual number of new shapes and decorations in china will be shown to the trade next week when Bawo & Dotter's import samples, at 26-32 Barclay St., New York, will be ready for inspection. Among the entirely new lines carried by this firm for the first time is an assortment of Swiss pottery in odd and fantastic shapes. The color of most of the vases, ewers, urns, etc., contained in this collection is a dark yellow green with small flower and scroll designs in yellow.

RICH COLLECTION OF VIENNA DECORATED PANELS.

A LARGE collection of Vienna decorated panels originally exhibited at the Columbian Exposition, are now displayed at the store of Endemann & Churchill, 50 Murray St., New York. The panels, oval, square and miniature, are hand painted copies of celebrated paintings, portraits and religious subjects, and range from the one inch miniature to large oblong panel for framing. Some of the larger panels show copies of celebrated paintings of Rubens, Hans Markart, Krag, etc., while in the smaller pieces as well as the miniatures, conventional religious subjects predominate.

*

C. L. DWENGER'S IMPORT SAMPLES.

C. L. DWENGER is already beginning to bring out his import samples for this season, and the entire line is expected to be displayed at his store about the 20th of this month. While his own A. K. Limoges and Carlsbad china will, as usual, compose the main part of the goods displayed, the line of art pottery and glassware promises to be the largest and most varied he has yet shown. Among the many new decorations in china there will be a number of large hand painted flower designs in the style made popular by the American china decorators.

THE RAMBLER.

Collecting Drinking Mugs.

THE collecting of beer mugs is a pet fad this season, says a writer in *The Sun* (New York). Mugs of the kind with metal lids are grouped variously on mantel or moulding shelf, as the case may be. Six medium sized mugs about a larger one is the usual arrangement.

"I have sold as many as fifty of these Mattlach mugs to one person," said the manager of a chinaware store. "There seems to be a feeling just at present that no one can have too many drinking mugs, provided they differ in design, or at least have a different legend on them. Those that have on them parodies of some typical German poem or sentiment are prime favorites. Others that sell well stand for the different German universities, showing their colors, their catch words, the towns they are situated in, and so on. That tall mug is $13. We have them graduated in size and value down to 75 cents."

Conspicuous among the jolly looking drinking mugs is one showing frolicsome old King Gambrinus enthroned on a beer keg, with all the beer mugs in his kingdom doing homage to him. Their lids are uplifted, much as cheering men raise their hats, and a regular carnival is in progress. To the left of the tricky old King is a burlesque of the German arms, engraved with three black turnips, a goat, a monkey, and a silvery looking herring on a blue ground. Herrings are supposed to be good for those who have quaffed too deep. Turnips are good for them also. The monkey is a reminder of the antics the brain may play after a drinking bout, and the goat is yet another symbol of a gamboling imagination.

Another mug, solemn looking as well as ludicrous, shows a sleek faced monk holding a scroll with the coat of arms of Munich emblazoned on it. Out and beyond are the towers and house roofs of the town. Underneath, in German characters, is inscribed a legend, the sum and substance of which is:

He who has not sat in the Hof brau with a full beer mug before him knows not what God has done for Bavaria over and above all the rest of the world.

"These beer mugs are made in Mattlach, near Coblentz, by one of the foremost makers of pottery in the world," said the manager. "The firm is so well established that it is able to pay any price for designs that suit. Marks amounting to $1,400 in American money have often been paid for a single idea. Now here is a design that takes with nearly everybody," holding to view a mug of medium size with a most eloquent looking cat, a cat as black as ink, on the gold foreground. The lid of this mug, instead of being of pewter or metal, is of china, and the sardonic phiz of a cat smirks from that as well as from the side of the mug.

"That cat is the philosopher in the famous student's song," said the manager. "The half spectre, half cat, is taken from an old German legend in which 'Heidigeiger' figures. The cat in that character is as familiar in certain parts of Germany as some of the 'Mother Goose' rhymes are in English households."

One of the cleverest designs has "Wisdom" and "Folly" and their followers ranged on either side of the king of the beer garden, each and all in typical costume, from the fool's cap and bells to the King's ermine robe and crown of laurel. Wisdom is represented as a nineteenth century student in the Fatherland.

THE RELIABLE

"TRENTON"

MOVEMENTS

Satisfy the exacting requirements of Retail Jewelers who need

GOOD TIMEKEEPERS at SMALL COST.



No. 10. 12 Size, 7 Jewels.

The new 12 and 16 Size Complete Watches are Very Popular

Ask Your Jobber for Them.

A Button Hook For Link Cuff Buttons.

—THE EARL CUFF BUTTONER— Handsomely gotten up in Nickel, Silver, Gold. Satin display card. All goods delivered free. They sell at sight. Sample in nickel by mail, 10 cents. Rand Bros., Equitable Build'g, Boston, Mass.



Manufacturing Jewelers and Silversmiths

Should see our lines of

Ebony Brushes, Mirrors and Manicure Articles.

Tooth, Nail and Infant Brush Heads and Powder Puffs for Mounting.

Martin & Bowne Company,

99 & 101 Reade Street, New York.

ESTABLISHED 1848.

F. P. KURTZ,

Manufacturer of

Jewelers' Machinery and Tools,

Rolls for Jewelers and others a Specialty.

Plain and Wire Rolls for Power and Hand use of the best Krupp's Steel.

Special Attention Given to Grinding Rolls.

Lathes for Turning, Sapping and Polishing.

Twisting Machines for Etruscan Work.

Foot and Screw Presses, Dies and Cutters Made.

OFFICE AND FACTORY,

97 CLIFF ST., near Frankfort Street, NEW YORK.

L. COMBREMONT,

IMPORTER AND JOBBER OF

Watches, Materials, Tools

AND OPTICAL GOODS,

45 MAIDEN LANE, NEW YORK.

Another design, so well scratched in the clay that it looks as if raised from the surface, has a whole procession of lid covered beer mugs petitioning the King to give good measure. The speaker of the company has a rule in his hand and is gauging the mug he carries and demonstrating that it is only full up to a certain mark. The expression of the figures is good and the coloring in all of this pottery is soft and subdued in tone, quiet browns and blues most of it, with only a little dull russet, or pale olive, introduced occasionally in the garments, or as a background. The faces and limbs of the figures are, of course, flesh color. Female peasants in holiday dress, with cap, bodice, kilted skirt and clogs, or else carrying water jugs and junketing baskets, are one design. Another shows two heavy limbed laborers tugging at the arms of a stone wine press, while a festive looking personage in a student's cap holds his foaming drinking mug under the spigot. There are pagan celebrations in honor of Bacchus depicted on some, the forms and faces being Greek in character, and on other mugs there are scenes primitive and patriarchial, as though taken from the Bible. Again, there will be troops of frolicsome people of both sexes frisking about in a mad gallop, holding their drinking mugs high above their heads and swaying this way and that in great glee.

"I wish I could get more of them," said a middle aged man, who had examined the genuine Mattlachs with great interest, "but I really haven't a place in my house to put them. I'll take one of those with the cat philosopher on it for a friend, and if I can succeed in giving away any of those I now have I'll get others. There is a fascination about the things with their fantastic meanings and mottoes. I don't remember ever drinking much beer, but there must be something of magnetic quality in a beverage that can so completely subjugate a nation, and I respect it, if only for the sake of the drinking mugs it brings about. For 30 years I have been buying bric-à-brac of this sort," he explained, "and now my wife threatens to separate from me if I bring home any more; it has nearly crowded us out. Every now and then I treat myself to the pleasure of selecting a piece, but I have to send it off. I can't take it home."

Book Reviews.

DEUTSCHER UHRMACHER KALENDER. FÜR DAS JAHR 1898. [Grossmann's Notizkalender, Jahrgang XXI.] Praktisches Geschäfts und Werkstatt Taschenbuch für Uhrmacher. [German Watchmakers' Almanach for the year 1898.] [Grossmann's memorandum almanach, annual series XXI.] Practical business and workshop pocketbook for watchmakers. Berlin: W. H. Kuhl. Price M. 1.20.

For the 21st year has the publisher, W. H. Kuhl, Berlin, Germany, laid THE JEWELERS' CIRCULAR under obligation by the transmittal of the Watchmakers' Almanach, and the various serial issues already begin to crowd other books on the same shelf with them. The editor, R. Felsz, has also this year sustained the very high merits of the almanac, the praises of which have been sung for many years. The little pocket edition opens with tables for the comparison of time; the next article gives a review of the year 1896-97, which is followed by the most important formulas and tables for determining the correct proportions between wheel and pinion—in fact it is a perfect *vade mecum* for the repairer at the bench as well as the manufacturing watchmaker. The little volume is neatly bound in flexible calf, pocket size, to serve as handy manual. Those of our readers capable of understanding German should procure a copy.

HANCOCK, BECKER & CO.,

PROVIDENCE, R. I.

"The Warranted."

MAKERS OF

"The Warranted"

THE BEST DRESS SHIRT COLLAR BUTTON MADE.

EACH BUTTON STAMPED AND GUARANTEED.



Single Piece Pipe Stem.

IT HAS ONE PIECE BACK AND STRONGEST POST.

ALL HEIGHTS AND SIZES.

OUR SPRING LINES WILL BE GREAT SELLERS.

ALL GOODS STAMPED AND GUARANTEED BY THE MAKERS.

CROUCH & FITZGERALD,



Jewelry Trunks and Cases,

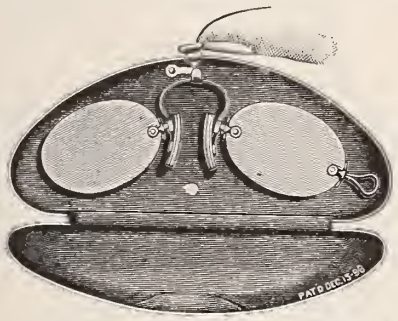
161 Broadway,
Bet. Cortlandt and Liberty Sts.,
688 B'way,
723 6th Ave.,
NEW YORK.

DR. KNOWLES'
PRIVATE
COURSE IN
Optometry.

For Terms and Important Particulars write to

Special Rates in the Correspondence Department.

R. H. KNOWLES, M. D.
189 Broadway, care "Jewelers' Circular."



The Patent Feather-Weight Eyeglass Case.

This case is made with a **Framework of Tempered Steel,** lined with black velvet, covered with the finest leather, and **closed with a neat and practical clasp,** with an inside hanger for the eyeglass to keep it in place. The construction is such that **it will hold the highest offset guards** without injury, and thoroughly **protects the eyeglass from being broken.** It is the lightest case made.

SPENCER OPTICAL MAN'F'G CO.,
PATENTEES AND MAKERS,
15 Maiden Lane, - - - New York City

DON'T FORGET THE JEWELERS' CIRCULAR PUBLISHING CO.'S BOOK LIST when in want of any technical book in the Jewelry or Kindred Trades.

The Rex

Pat. Aug. 5, 1884.
Gold Filled.
Warranted 10 Years.
Trade Mark.
B. S. O.



A NEW RIMLESS EYEGLASS MOUNTING

and a great improvement over any now on the market. In changing lenses there are no pieces to lose. It will take any thickness of lens, and there is **only one screw to adjust.**

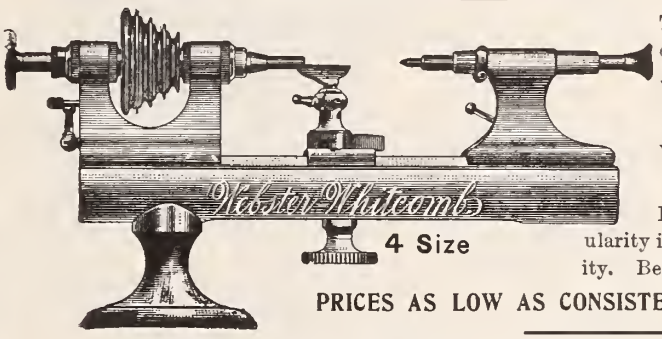
Strong, Durable and no danger of breaking lens in adjusting.

SEND FOR SAMPLE.

BAY STATE OPTICAL CO., ATTLEBORO, MASS.

A LATHE OF QUALITY

IS THE LATHE TO BUY.



There's no doubt about the quality of the . . . . .

Webster-Whitcomb.

Its steadily increasing popularity is proof of its superior quality. Besides, it is fully guaranteed.

PRICES AS LOW AS CONSISTENT WITH QUALITY.

ASK YOUR JOBBER FOR PRICE LIST OR WRITE TO

AMERICAN WATCH TOOL COMPANY,
Stoney-Batter Works, Chymistry Dist.,
ESTABLISHED 1872.
INCORPORATED 1894.
WALTHAM, MASS.

New Music Box

"STELLA"

plays any number of tunes on tune sheets **without pins or projections** of any kind. Surpasses all others in quality of tone and in durability, and compares favorably in tone with the piano.

JACOT & SON,
Send for Catalogue. 39 Union Square, New York.

CHAS. ROSE, MINIATURES,
THE BEST.



On Watches, - $1.00
On Ivory, Colored, 7.50
NOTE LOW PRICES.
Studio, 192 Water Street.
Office, 202 Broadway,
NEW YORK.

AIKIN, LAMBERT & CO.,
MANUFACTURERS OF
FINE GOLD PENS, HOLDERS, PENCILS, TOOTH PICKS, and NOVELTIES.

PAUL E. WIRT FOUNTAIN PENS, at new and lower prices . . .
MERCANTILE FOUNTAIN PENS, guaranteed to give satisfaction.

Catalogues with terms and discounts furnished to the trade.

BRANCH, 103 STATE STREET - - - CHICAGO.

AIKIN-LAMBERT JEWELRY CO.,
IMPORTERS OF
DIAMONDS.
JOBBERS IN
WATCHES, JEWELRY, CHAINS, NOVELTIES, ETC.

LATEST DESIGNS. LOWEST PRICES.

19 MAIDEN LANE, NEW YORK.

R., L. & M. FRIEDLANDER,

American Watches,
Diamonds,
Jewelry,

30 MAIDEN LANE, NEW YORK.

Monthly Pocket Watch List, Just Out. Send for it.

NOW FOR 1898.

Two months in Europe have been spent in selecting the best that market has to show.

ARE YOU READY?

SO ARE WE!

So are our Samples! Constantly Arriving, Heavy Lines, many our own control.

FINE CLOCKS, BRONZES, VASES, FRENCH FANCY GOODS.

Sole Agents to the Trade for

J. J. ELLIOTT & CO.,
LONDON,
Celebrated Chime Clocks.

Harris & Harrington,
32 & 34 Vesey St, New York.

BAWO & DOTTER,



26-32 BARCLAY ST.,
NEW YORK.
WE OFFER AT THE LOWEST PRICE
A FULL LINE OF
J. J. Elliott & Co.'s
CHIMING MOVEMENTS.
AND OF
Hour and half hour movements with brass or painted dials.

We show more than 25 different designs of chiming mantel clocks.

TRAVELING CLOCKS
GILT REGULATORS
FRENCH CLOCK SETS
CUCKOO CLOCKS
PORCELAIN CLOCKS

ENGLISH CLOCK MATERIALS.

A. S. INGRAHAM,
Electro-Plater and Colorer
OF JEWELRY AND NOVELTIES.
New Process Shading a Specialty.
ATTLEBORO, MASS.



36 YEARS OF HONEST RETURNS

IS OUR GUARANTEE OF SATISFACTION TO ALL OUR CUSTOMERS.

WE DO OUR OWN SMELTING,

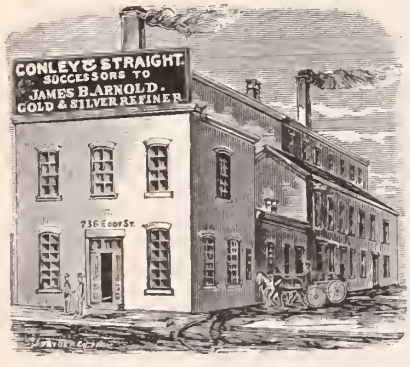
JOHN AUSTIN & SON,
ASSAYERS, REFINERS AND SMELTERS,
74 & 76 Clifford St., Providence, R.I.

Is the Trade Mark of the New 21 Jewel Watch

John Hancock

Manufactured by The Hampden Watch Co. Canton, O.

11 John Str., New York. *185 Dearborn Str., Chicago.*



Are You in Business for $ & Cents?

If so it will be to your interest to try us with your waste of all kinds containing Gold and Silver. With our practical experience and up-to-date methods of

SMELTING, REFINING AND ASSAYING

We are confident you will obtain better results.

CONLEY & STRAIGHT,
236 Eddy Street, PROVIDENCE, R. I.
N. B. JEWELERS' SWEEPS A SPECIALTY.

S. & B. Lederer,

100 Stewart Str., Providence, R. I.,

Makers of

Rolled Plated Chains of all Descriptions.
Lockets, Charms, Rings and Society Emblem Goods.
Collar, Cuff and Link Buttons.

We Sell to Jobbers Only.

H. M. RICH & CO.,
Jewelry - Auctioneers,
21 School Street,
BOSTON, MASS.

WOOD & HUGHES,
STERLING SILVERWARE MANUFACTURERS
New York Agents for the Derby Silver Co.
FINE QUADRUPLE PLATED WARE.
No. 24 JOHN STREET, - NEW YORK.
206 Kearney Street, San Francisco, Cal.
HASKELL & MUEGGE, Agents.

If You Wish to Increase Your Chain Business Handle

S. O. BIGNEY & CO.'S

HIGH GRADE CHAINS.
QUICK SELLERS IN
LEADERS IN
STYLE AND FINISH.

Armstein Bros. & Co. IMPORTERS AND CUTTERS OF Diamonds 65 Nassau St. Cor. John. NEW YORK.

DIAMONDS Importers and Cutters. L. & M. KAHN & CO., 172 Broadway, Cor. Maiden Lane, N. Y. DIAMONDS

28th YEAR. LARGEST CIRCULATION OF ALL THE JEWELRY PUBLICATIONS. OLDEST OF ALL THE JEWELRY PUBLICATIONS. VOL. XXXV.



THE JEWELERS' CIRCULAR

AND HOROLOGICAL REVIEW.

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189 Broadway, New York. Entered at the Post Office in N. Y. as second class matter

VOL. XXXV. NEW YORK, WEDNESDAY, JAN. 19, 1898. No. 25.

NEW YORK JEWELERS' BOARD OF TRADE BANQUET.

OFFICERS OF THE BOARD.



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AUGUST OPPENHEIMER, 1st VICE-PRESIDENT



A. K. SLOAN, 2nd VICE-PRESIDENT.



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GEO. M. HARD, President.

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...The...

Chatham National Bank,

NEW YORK.

CAPITAL STOCK, - - $450,000
UNDIVIDED PROFITS, - - 970,000

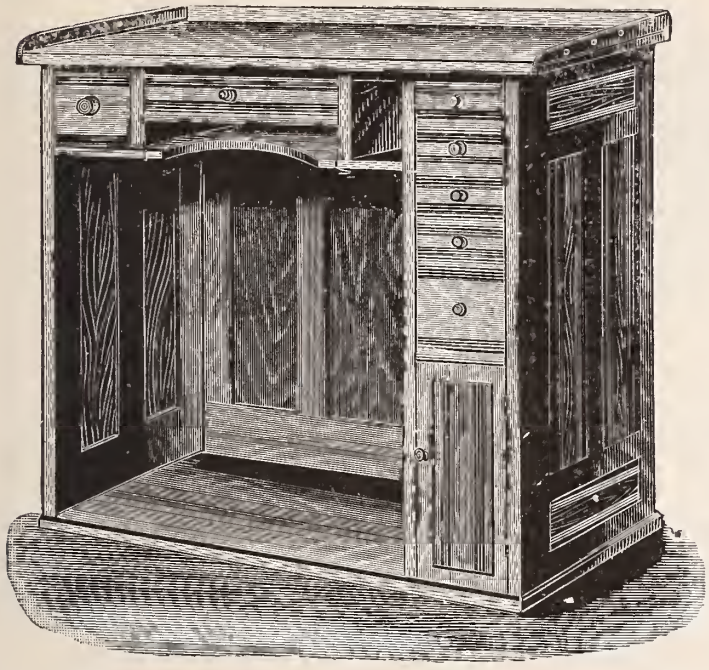
Directors.

GEORGE M. HARD, THOMAS W. ADAMS, DAN B SMITH,
HENRY RANDEL, JOHN H. WASHBURN, HENRY P. DOREMUS,
SANFORD H. STEELE, FRANK R. LAWRENCE, DANIEL J. CARROLL,
JOHN D. VERMEULE, JOSEPH B. BOWDEN.

STATEMENT--JANUARY, 1898.

Resources.		Liabilities.	
Loans and Discounts, .	$5,701,493.18	Capital Stock, ...	$450,000.00
U. S. Bonds, ...	200,000.00	Undivided Profits, . . .	970,391.60
Due from Banks, . . .	764,757.71	Circulation, ...	180,000.00
Cash, ...	2,004,991.96	**Deposits, ...**	**7,070,851.25**
	$8,671,242.85		$8,671,242.85

An Unprecedented Opportunity!



As we are getting ready to remove to a new and more commodious building, which has been specially fitted up with all modern facilities for the conduct of our business, we desire to make the announcement that before so doing we would like to close out some of our heavier stock, in preference to storing it in our new storage rooms. One item of interest to which we wish to call your attention is the **plain top oak work bench,** the original price of which was **$12 00,** but which we reduced to **$10.00,** and which we now offer at **$8.00,** for the next 30 days, cash to accompany order, in order to make a grand clearance. We have sold over 200 of these particular benches, and have yet to hear of a single complaint. If the bench is not satisfactory, the money will be refunded. **NO PAINT! NO FALSE WOOD!** The bench is made of **OAK,** and is as well made as the higher priced benches, and is the greatest bargain we have ever offered.

Remember! For the next 30 days only! $8.00!!!

L. C. Reisner & Co.,

Importers, Exporters, Manufacturers and Jobbers,

Watch Material, Tools and Supplies,

Lancaster, Pa.

NOTE: Our advertisements will appear every week of the year, during 1898, on this page of the JEWELERS' CIRCULAR, we having discontinued our advertisement in the "Keystone" after February 1st. The perusal of announcements appearing on this page of the JEWELERS' CIRCULAR will prove advantageous to the trade.

Business Philosophy.

MANY JEWELERS are of the opinion that at certain times of the year the sale of a better class of goods is well nigh impossible, and they, in consequence, pay little or no attention to the display of such goods. This is a grievous mistake. While it is conceded that more high priced goods can be sold in the Fall and during the Holiday Season than during any other period of the year, it is none the less a fact that with an attractive assortment of more pretentious lines, the Jeweler experiences no difficulty in making more pretentious sales all the year round. The man who enters a Jewelry Store to buy a Watch in January and finds the Jeweler's stock of Solid Gold Watch Cases small, will not make allowances for the fact that the "off-season" is responsible for the smallness of the stock, but will go to the place where he can get precisely the thing he wants. The philosophy of this, if such it may be called, is apparent.

Now then, considering that to carry a STAPLE line of Solid Gold Watch Cases is not equivalent to carrying dead stock, a staple line always being good value, what can possibly be the objection against carrying it? There can be none. The lines produced by the

Brooklyn Watch Case Company

are staple lines, affording great values to the Retail Jeweler, and by reason of their uniform, unsurpassed excellence are eminently well calculated to increase the Jewelers' sales.

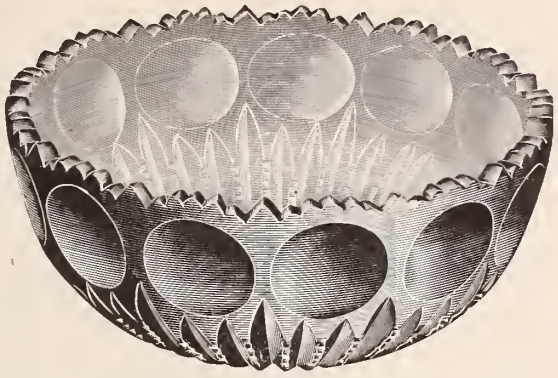
Brooklyn Watch Case Co.

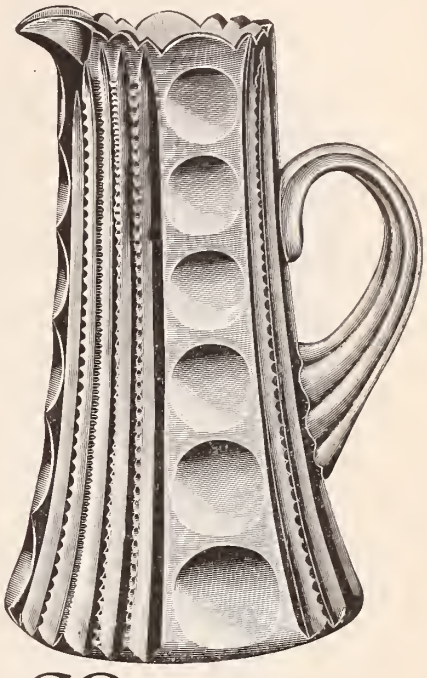
JOSEPH FAHYS & CO.,

GENERAL AGENTS,

54 MAIDEN LANE, - - - - NEW YORK.

Special Notice.





THE designs here illustrated, together with others embodying essentially in combination what is known in trade vernacular as Bulls' Eyes, Lense or Punty cuts, Prisms and Flutes, were created and popularized by the undersigned. A high compliment has been bestowed by parties who have copied them innocently or otherwise, and we take this opportunity to caution both Manufacturers and Vendors. Patents are now pending in the United States Patent Office, and our rights will be protected.

PAIRPOINT MFG. CO.,
New Bedford, Mass.

Dec. 30, 1897. (Owning and Operating the Celebrated Mt. Washington Glass Co.)

Naught to the Retail Jeweler
Such Handsome Profits Brings,
As Does the Quick and Easy Sale
Of Ostby-Barton Rings.

OSTBY & BARTON CO., PROVIDENCE, R. I.

The "Virginia."



BERRY SPOON.

Our Leader for the Spring of 1898.

This pattern will be made in the following pieces **only:**

Berry Spoon,	Cucumber Server,
Salad Spoon,	Sugar Shell,
Salad Fork,	Butter Knife,
Preserve Spoon,	Ice Cream Server,
Fish Knife,	Ice Cream Spoon,
Fish Fork,	Ice Cream Fork,
Pie Knife,	Oyster Fork.

Put up in Satin Lined Boxes.

The Berry Spoon, Salad Spoon and Fork are now ready for delivery. The balance of the pieces will be ready **April 1st.**

This pattern will be furnished both in Standard and Triple Plate.

TRADE MARK

1835—R. WALLACE—A1.

R. Wallace & Sons Mfg. Co.

FACTORIES,

WALLINGFORD, CONN.

BRANCHES:

NEW YORK, 226 Fifth Avenue.

CHICAGO, 109 Wabash Avenue.

SAN FRANCISCO, 120 Sutter Street.

Business in 1897 and Outlook.

New York Manufacturers, Importers and Jobbers Universally Hopeful for the Year '98.

There is no doubt that during the past few months the business situation, especially in the jewelry trade, has greatly improved, and manufacturers, jobbers and retailers now feel confident that business is once more getting upon a permanently solid foundation. That the outlook for the Spring is good all agree, as will be inferred from the brief expressions below as to the condition and prospect of trade by a few of the houses in the various lines in our industry. One indication of a healthy condition of the trade generally, which is reported alike by jobbers and manufacturers, is the celerity with which the retail jewelers are settling up their accounts. Collections, it is reported by almost all the firms seen, are far better than they have been for some years back. It is almost universally appreciated that the silver ware business has been unprecidentedly brisk, therefore the views below refer to the other lines regarding which such an opinion has not been so prevalent.

JEWELRY.

M. B. Bryant, M. B. Bryant & Co.:—'97 showed a general improvement over '96. November and December, '96, coming right after the election, were excellent months, but the early Spring trade of '97 proved a disappointment. The Fall business, however, was good and brought the year up well. Collections are quite good, and the outlook favorable. The depression in the cotton manufacturing industry in the northeast and the low price of cotton in the south are the only two clouds at present in the commercial sky.

Frederick H. Larter, Larter, Elcox & Co.: Much more business was done by this firm in '97 than '96, though the quick impulse of trade was not felt early in the year. All came in the Fall, when a decided improvement took place. The business of the year increased about 10 per cent., though for August, September and October alone it was about 50 per cent. The condition of their customers is much better than it was last year, and collections are very good.

Day, Clark & Co.: Business with this firm for the past two years averaged about the same, though the early Fall showed a pronounced increase over the year before. The condition of trade is apparently much healthier and nearer to normal than it has been for some time.

A. K. Sloan, Sloan & Co.:—'97 business was better than that of '96 by 20 to 25 per cent., the bulk of the increase being in the Fall. The business has started this year much better than last, making the prospects for Spring trade very bright.

W. L. Sexton, of W. L. Sexton & Co.: Business materially increased during August, September and October. Collections are very good and prospects very much brighter than for some time past.

Rees, Zimmern & Rees: "Business in 1897 increased 50 per cent."

DIAMONDS AND PRECIOUS STONES.

Gus Veith, of Oppenheimer Bros. & Veith: Business with them was much better in '97 than '96, especially during last Fall, when it was double the business of the same time the year before. The diamond trade is in better condition than it has been in years. Collections have been excellent.

Ludwig Nissen, of Ludwig Nissen & Co.: Last year's business was the best they have ever had, beating the business during '96 about 25 to 30 per cent. The principal increase in their business was during August, September and October. The outlook and general feeling in the trade are much better, and collections very much easier.

Leopold Stern, Stern Bros. & Co.: There was a decided improvement in the condition of '97 over '96, and the firm are very much encouraged by the prospects. Their business, particularly their diamond business, increased considerably during that time.

Simon Frankel, Jos. Frankel's Sons: '97 as a year was much more prosperous than '96, and the prospects now are good.

Alvin Strasburger, Louis Strasburger's Son & Co.:—Business showed about 50 per cent. increase in '97 over '96, and the prospects for Spring trade are very good.

WATCHES AND CLOCKS.

General Manager Cutter, of the Elgin National Watch Co.:—The Elgin Watch Co.'s business for the past year has shown a healthy increase. Up to the Fall it was behind '96, but for the Fall months it was much ahead, and the increase in the price of the movements seemed in no way to deter, but rather helped the demand for goods. The middle west had an excellent holiday trade in watches, and the prospects throughout the country, from what he could see, were very good.

E. Howard Watch & Clock Co.: This concern report a large increase in their clock business of the past year, the bulk of which occurred during last Fall.

New Haven Clock Co.: A decided increase in '97 over '96. The last six months in particular were banner months with them. Prospects for the coming year A1.

President Roberts, New York Standard Watch Co.:—Things are about the same, and there has been no material change in the business one way or the other. It was still early to express an opinion as to the prospects.

Seth E. Thomas, Seth Thomas Clock Co.: The business of this firm has been about 25 per cent. ahead of '96, and the great bulk of the increase has been since August 1. The prospects are very good and everything promises well.

WATCH CASES.

Wadsworth Watch Case Co.:—Quite a normal and healthy increase during the past year in their business. In the Fall they had trouble filling orders owing to the shortness of goods, and if there had been enough cases to fill the entire demand their increase in business would have been even more than it at present shows. The prospects at the present time are excellent, and there is a tendency to use better goods. The Spring undoubtedly promises to be far better for trade than was last Spring.

John L. Shepherd, of the Keystone Watch Case Co.: The business of this concern was very much better in 1897, and showed a handsome increase over '96, and that, too, with an increase in the price of cases during the last six months of the year. A healthy condition is to be inferred from the fact that during the latter part of the year and at present there is a demand for a better class of goods than some time past, indicating that more money is coming into the trade.

E. R. Crippen, of Bates & Bacon:—The business in '97 was greater than in '96, particularly the last six months of the year. The country is in better shape and all things indicate a good Spring trade.

JOBBERS.

C. G. Alford, of C. G. Alford & Co.: The business of this firm doubled in 1897 as compared with 1896. This, owing to their many large watch deals and other ventures, does not exactly indicate the regular growth of the business, which, during the past year, has also been phenomenal. The increase commenced last May, but was principally marked during the Fall months. The outlook is very favorable and collections with them have never been so gratifying at the close of any year's business as during the past three weeks.

W. T. Cross, Cross & Beguelin:—Each month of last year was ahead of the year before. Collections are now very good, and while there is no boom the prospects for Spring appear to be very bright.

A. V. Huyler, N. H. White & Co.:—The business of '97 was very good compared with '96 and collections at the present time are remarkably good. The year starts in well and gives bright prospects for Spring trade.

S. C. Powell: "Books are not fully closed yet, but a conservative estimate would place the increase of our business in 1897 between 25 and 30 per cent."

Leys, Trout & Co.: "1897 was our second year in business and we did fully three times as much as in our first."

OPTICAL GOODS

President J. S. Spencer, Spencer Optical Mfg. Co.:—'97 showed business a little better than '96, the increase being normal. Things in general in the business world seem to have been getting down to a solid foundation. October, November and a part of December were the banner months of the year 1897, and show a handsome increase.

Leo Wormser, Julius King Optical Co.:—Their business has shown a healthy increase over '96, and their Chicago office did double the business last year than they did in any year since they started. Collections are A1, and the prospects are very favorable.

MISCELLANOEUS.

Eaton & Glover: "Our business in 1897 showed wonderful increase over that in 1896."

G. A. De Wandeller's Assignment Decided to Have Been Illegal.

St. Johnsville, N. Y., Jan. 9.—Last February G. A. De Wandeller, jeweler, of this village, assigned for the benefit of creditors. Among the latter were Elliasof Brothers, wholesale jewelers, Albany, N. Y., to whom Mr. De Wandeller was indebted for an account of $240. A personal disagreement arose between them and Mr. De Wandeller and the Albany firm brought an action to have the assignment set aside on the ground that it preferred more than a third of his liabilities.

Judge Chase has handed down a decision setting aside the assignment as illegal. As Mr. De Wandeller has settled with his creditors and resumed business, the only effect of the decision will be to compel him to pay the Albany firm more on his account than he would otherwise have had to do.

Miss Mitchell Wins the Case Against Her.

New Haven, Conn., Jan. 10.—Judge Townsend, of the United States Court, Monday, handed down a decision which upholds a decision of the Supreme Court of Connecticut. The case is that of the First National Bank of Chicago against Mrs. H. Drusilla Mitchell, of Bristol, Conn. The bank sued to recover on a note of several thousands of dollars. The action reached this court in a dispute as to the liability in the State of Illinois of the defendant, a resident of Connecticut. The Supreme Court of the State held in favor of the defendant, and Judge Townsend to-day entered judgment for the defendant.

The defendant's husband, G. H. Mitchell, was formerly of Morse, Mitchell & Williams, Chicago.

Jeweler Fisher Takes Poison Instead of Witch Hazel.

Greensburg, Pa., Jan. 12.—Robert D. Fisher, jeweler, last Thursday night took a dose of corrosive sublimate by mistake and died to-night. Mr. Fisher thought he was taking a dose of witch hazel.

Mr. Fisher was 38 years of age, married, and the father of four children. Mr. Fisher is very prominently connected, and the terrible accident is deeply deplored by every one who knew him.

A Safe Blower Located.

St. Joseph, Mo., Jan. 13.—The police have located the crook who blew open the safe of Warner & Hatfield, jewelers, Maitland, Mo., early on the morning of Jan. 7, and expect soon to capture him. Four hundred dollars in jewelry and money was secured by the robber.

There is an early closing movement on foot in Williamsport, Pa., to close the dry goods, hardware and jewelry stores at 6 P. M. Most of these merchants have signed a paper to that effect.

To Secure a

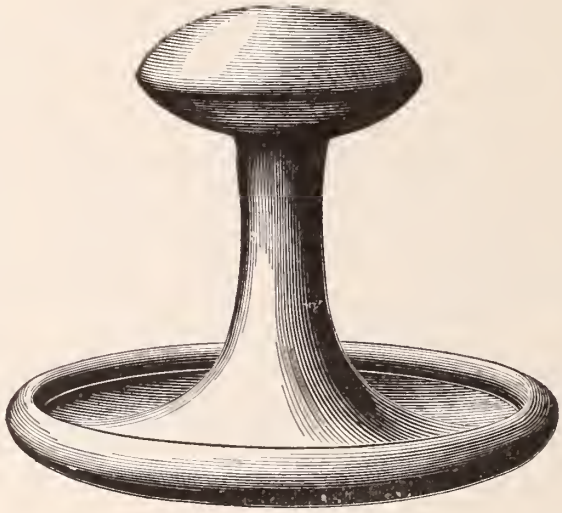
Contented Customer

Sell him a Krementz One-Piece Collar Button, for dress shirts, as represented by cut.

Krementz Dress Shirt Collar Button

Guarantee.

If from **ANY CAUSE** one should get damaged, either in the hands of the *dealer* or *wearer* a new button will be *given in exchange.*



PATENTED.

PATENT SUSTAINED BY U. S. SUPREME COURT.

Made in three sizes known as

7L, 8L and 9L

The Standard American Collar Button.
Extra Long Post. Extra Width of Back.

Solves All Collar Button Problems.

1, One Piece; 2, Never Break; 3, Head Right Shape; 4, Post Right Length;
5, Easiest to Button; 6, Stays Buttoned; 7, Easiest to Unbutton;

8, No Lever or Twist to Bother.

9, No Repairs—Customer gets new for old one without charge in case of accident of any kind.

18K., 14K., 10K., Gold, Sterling Silver and Own Make 14K. Rolled Plate.

Krementz & Co., 49 Chestnut St., Newark, N. J.

Annual Meeting of the Jewelers' Safety Fund Society.

The annual meeting of the Jewelers' Safety Fund Society was held Wednesday afternoon at the rooms of the New York Jewelers' Association, 146 Broadway, New York, and the following board of directors were elected: Henry Randel; Henry Hayes, of the Brooklyn Watch Case Co.; W. R. Alling, of Alling & Co.; Ira Goddard; James C. Aikin, of Aikin, Lambert & Co.; S. C. Scott, of J. T. Scott & Co.; Chas. G. Alford, of C. G. Alford & Co.; F. S. Douglas, of Shafer & Douglas; Jas. P. Snow, of Snow & Westcott; Louis Kahn, of L. & M. Kahn & Co., and C. E. Hastings, of Carter, Hastings & Howe.

The directors met Thursday afternoon and elected the following officers for the ensuing year: Henry Hayes, president; J. C. Aikin, vice-president, and Ira Goddard, secretary and treasurer. The executive committee then elected consist of Henry Randel, Wm. R. Alling, S. C. Scott, Louis Kahn and C. E. Hastings.

The Regina Music Box Co. Win Over A. E. Paillard.

Judge Townsend, of the United States Circuit Court, in New York, Wednesday handed down an opinion in the suit of the Regina Music Box Co., Rahway, N. J., against Alfred E. Paillard, New York, charging infringements of four patents held by the former company. The complainants are the manufacturers of the "Regina" music boxes, and the patents which they alleged were infringed upon by Paillard are Nos. 500,369 and 500,370 for a damper, No. 500,374 for a tooth of a music disc and No. 500,372 for a governor.

Judge Townsend's opinion first takes up the claims on the damper patent, and after analyzing the office and construction of this part and the claims and arguments of both parties, says:

"The Regina Music Box has had very great success, superseding to a large extent former music boxes, and is much superior to any before on the market. The manufacturer of defendant's boxes was formerly employed in makin- complainant's boxes, and left to commence the manufacture of infringing boxes on his own account, and defendant handles most or a large part of the boxes.

"Under these circumstances complainant's patent is entitled to a favorable construction against the defendant.

"Even if defendant's construction is an improvement on complainant's device it infringes it.

"Claim 1 of 500,370 when limited to the damper above referred to, shown in Figs. 1 and 3, is valid and infringed."

The Judge then takes up the claims of the note tooth patent and that of the governor, and after a careful analysis of the facts, decides that the devices of the de-

DAVID KAISER. FRED L. SMITH. JOHN A. ABEL.

David Kaiser & Co.,

MANUFACTURERS OF

FINE DIAMOND MOUNTINGS,

35 ANN ST., COR. NASSAU ST., NEW YORK.

Leaders in Scientifically Cut Diamonds.

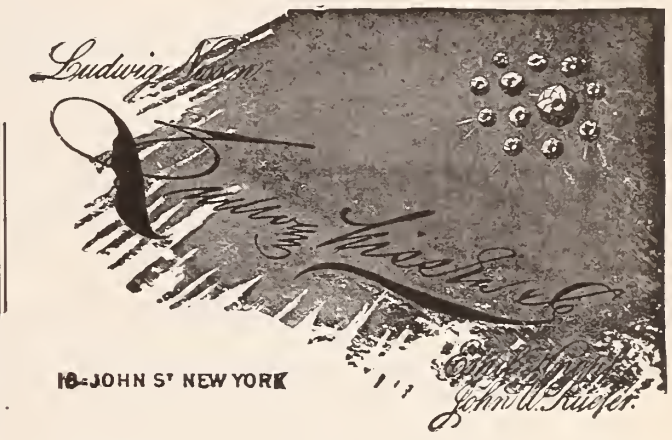
Dealers in Solid Gold and Filled Cases and all Makes of American Movements.

OPPENHEIMER BROS. & VEITH,

65 NASSAU STREET,

PRESCOTT BUILDING. NEW YORK.

We carry the largest, finest and most complete line of Mounted Diamond Jewelry of any house in America.



Philip Bissinger & Co.,

IMPORTERS OF

PEARLS, DIAMONDS AND PRECIOUS STONES,

Agents for Bohemian Garnet Goods, Enamel Lockets and Coral Jewelry,

20 JOHN STREET, NEW YORK.

SCHULZ & RUDOLPH,

IMPORTERS AND CUTTERS OF

..DIAMONDS..

AND OTHER PRECIOUS STONES.

SOLE AGENTS FOR THE CELEBRATED

JULES JURGENSEN,

COPENHAGEN,

Watches and Chronometers,

28 JOHN ST. AND 65 NASSAU ST., NEW YORK.

DIAMONDS.

Wm. S. Hedges & Co.,

IMPORTERS OF

Diamonds and Precious Stones.

DIAMOND JEWELRY.

170 Broadway, New York.

26 Holborn Viaduct, London.

Alfred H. Smith & Co.,

IMPORTERS,

DIAMONDS AND PRECIOUS STONES,

182 BROADWAY, Cor. John St., NEW YORK.

Columbus Mem. Bldg., 103 STATE ST., CHICAGO, ILL.

The Australian Opal Co.

57 Maiden Lane, New York.

Importers and Cutters.

RUBIES, SAPPHIRES, EMERALDS, CATS' EYES and all kinds of FANCY STONES.

FERD. FUCHS & BROS.

SILVERSMITHS.

MAKERS OF STERLING SILVERWARE,

808-810 Greenwich St. - New York.

MOUNT & WOODHULL,

LATE WITH

RANDEL, BAREMORE & BILLINGS,

DIAMONDS,

OTHER PRECIOUS STONES, PEARLS, ETC.,

DIAMOND JEWELRY,

26 MAIDEN LANE,

(Southwest corner Nassau Street,)

JOHN C. MOUNT, ADDISON W. WOODHULL. NEW YORK.

John F. Saunders, Cutter and Importer of

DIAMONDS AND OTHER PRECIOUS STONES.

FINE PEARLS A SPECIALTY.

68 Nassau St., cor. John St., Sheldon Building, Room 16. NEW YORK.

The Bowden Rings

ARE COMPLETE IN VARIETY, CORRECT IN QUALITY AND PERFECT IN FINISH. WE MAKE EVERY VARIETY OF FINGER RINGS

J. B. BOWDEN & Co.,

3 MAIDEN LANE, NEW YORK.

fendant are not infringements. He directs a decree for an injunction and accounting as to the first claim of No. 500,370 on the damper.

The Taxation of Connecticut Manufactures.

NEW HAVEN, Conn., Jan. 14.—The following firms are assessed for taxes on amounts as follows:

In Meriden.—Meriden Britannia Co., $722,620; Meriden Britannia Co. and Bradley & Hubbard Mfg. Co., $27,250; Meriden Bronze Co., $61,500; Meriden Cutlery Co., $196,050; Meriden Silver Plate Co., $111,000; the Charles Parker Co., $405,110; Charles Parker, $37,140; Parker Clock Co., $18,200; H. C. Wilcox Estate, $202,325; George H. Wilcox, $12,070; H. S. Wilcox, $21,890; Wilcox Silver Plate Co., $181,875; C. L. Rockwell, $18,300; C. B. Rogers, $12,250; Gilbert Rogers, $8,150; C. Rogers & Bros., $87,150; Edward Miller, $60,100; Edward Miller & Co., $242,675; Miller Bros. Cutlery Co., $45,100; C. F. Monroe Co., $15,500; I. C. Lewis' heirs, $44,335; Wm. Lewis, $22,500; Samuel Dodd, $15,099; Walter Hubbard, $131,065; J. D. Bergen Co., $15,000; N. L. Bradley, $62,050; Bradley & Hubbard Mfg. Co., $340,000; Bradley & Hubbard, $28,450.

In New Haven.—New Haven Clock Co., $300,000.

In Bristol.—Helen W. Atkins, $84,490; Dunbar Bros., $16,290; E. Ingraham Co., $175,000; Walter A. Ingraham, $29,129; William S. Ingraham, $27,030; E. N. Welch Mfg. Co., $95,370; E. N. Welch Estate, $65,749; James H. Welch, $52,374.

The largest taxpayers in Glastonbury are the J. B. Williams Co., $56,485.

In Hartford.—Rogers Cutlery Co., $18,000; Wm. Rogers Mfg. Co., $18,000; Wm. H. Watrous, $24,200.

In Waterbury.—Holmes, Booth & Haydens, $325,000; Rogers & Bro., $75,000; the Rogers & Hamilton Co., $30,000; the Scovill Mfg. Co., $400,000; the Waterbury Brass Co., $400,000; the Waterbury Clock Co., $113,200; the Waterbury Watch Co., $125,000; David B. Hamilton, $10,000; D. F. Maltby, $10,000.

U. S. Exports of Clocks and Watches to Latin-America.

The exports of clocks and watches from the United States to the Latin-American countries for the month of October, 1896 and 1897, the statement being corrected to Dec. 4, 1897, were as follows:

Articles and Countries	October. 1896. Values.	October. 1897. Values.
Clocks and Watches (*Relojes de pared y de bolsillo; Relogios de parede e de bolso; Pendules et montres*):		
Central America	$517	$307
Mexico	2,986	1,023
Argentina	1,791	4,887
Brazil	9,058	4,204
Other South America	8,759	11,684

C. S. Kepner, who for several years has conducted a jewelry store at 36 Market St., Chester, Pa., has purchased the store of Walter E. Engle, 339 S. 13th St., Philadelphia, Pa.

Fashions in Jewelry, Silver Ware, Bric-a-Brac, Etc.

A LADY'S RAMBLES AMONG THE JEWELERS.

The Mattlach mugs are popular with collectors, but quaint designs from other factories are also in request.

*

Some of the new letter clips are mounted with a memorandum pad and pencil or a calendar, as may be preferred.

*

The fashion for combs of various shapes and sizes is in full force, several combs being now employed in the up-to-date coiffure.

*

The hexagon pattern in decanters appears to please, either in cut or plain rock crystal, with the monogram engraved on the stopple.

*

There are compact and completely fitted folding dressing cases for men, with brushes and all the etceteras, decorated in silver or silver gilt.

*

There are some novel designs in photograph and calendar frames, carried out in green, heliotrope and other colored leathers, brightened by gold tooling.

*

The conversion of diamond earrings into bracelets has set the fashion of bracelets with overlapping ends which brings the two stones diagonally across the top.

*

A fad just now among the younger contingent is for making presents of unset stones, which, later on, when a recipient is in possession of a sufficient number, are formed into what is known as a chain or a bracelet of sentiment.

*

"Dearest bracelets" are an English fashion. These ornaments are formed of a fine gold curb chain surmounted with seven gold hearts. In the center of each is a stone, the initial letter of which goes to make the word "Dearest."

*

A tiny live turtle, mounted in a gem set frame of gold, is announced as a recent ornament accepted by French women on the alert for a new fad. It is not expected that this little reptile will receive general recognition.

*

Brooches of unique design are in request. These ornaments are no longer worn with old time precision directly in the center of the collar, but a little to the left side. In some instances, two brooches appear, one to the right side and one to the left side of the collar.

*

Considerable interest is manifested in the beautiful Favrile glass which shows in some cases a carved effect; in others are blended lustre and iridescence; again, transparent and opaque effects, with line work, are apparent. ELSIE BEE.

The merchant who, for the sake of economy, would refuse to light up his store after dark, is on a par with one who for the same reason refuses to advertise his wares.—*Printers' Ink.*

ESTABLISHED 1840.

CHESTER BILLINGS & SON,

SUCCESSORS TO

RANDEL, BAREMORE & BILLINGS,

IMPORTERS OF

DIAMONDS,

AND OTHER PRECIOUS STONES.

FINE PEARLS A SPECIALTY.

MANUFACTURERS OF

DIAMOND JEWELRY.

A Large Stock of Fine Mounted Goods Constantly on Hand.
Goods sent on approval and Insured in Transit.

Diamonds Cut, Recut and Repaired.

58 Nassau Street,
29 Maiden Lane,
NEW YORK.

1 St. Andrews St.,
Holborn Circus,
LONDON, E. C.

ESTABLISHED 1841.

TRADE  MARK.

CARTER, HASTINGS & HOWE,

MANUFACTURERS OF

GOLD JEWELRY,

15 MAIDEN LANE, NEW YORK.

A CARTER
C. E HASTINGS
W T CARTER,
G. R. HOWE,
W T GOUGH

FACTORY, NEWARK, N. J.

FOX & CO., ..Now at 22 John St., NEW YORK.

LAPIDARIES
AND IMPORTERS OF
PRECIOUS STONES.

Cutting of American Gems
and Fine Miniature Glasses.

THE INTRODUCTION OF OUR NEW PATENTED

DIAMOND POLISHING TOOL

(Used only in our own factory), the first marked improvement in Diamond Cutting in over a century, and the receipt of the largest shipment of Rough Diamonds ever entered at this port and purchased before the recent advance in prices, enable us to offer to IMPORTERS and LARGE DEALERS exclusive and exceptional advantages.

AN IMPORTANT IMPROVEMENT IN DIAMOND POLISHING.

WHAT is believed to be the first substantial improvement in the diamond cutting industry within a century is a tool invented and patented by L. H. Stern, which is now in successful operation in the diamond cutting works of Stern Brothers & Co., of New York. It is claimed for this new device that, while not changing in any essential the method of diamond polishing, it secures a saving of the precious stone and insures absolute accuracy in polishing.

The tool which replaces the lead "dop" consists of a stationary section with a segmental recess, in which is fitted a segmental plate with an eccentric slot which can be adjusted to any angle. Integral to this segmental plate is a specially constructed chuck, consisting of three metallic gripping fingers and a rotary base upon which the diamond rests. The gripping fingers are independently adjustable, and fit themselves to any size or shape stone, holding it securely in the adjusted position, and permitting the polisher to have full view of the whole stone at all times.

The great advantage, it is claimed, thereby secured over the old process is that it enables the polisher to make quick and accurate measurements, and gives him complete control of the stone during its entire manipulation. The importance of the Stern patent will be seen from a consideration of the present method of polishing.

It consists in imbedding the stone in a conical mass of molten lead held in a brass cup known as a "dop," which is placed on the polishing wheel revolving at the rate of 2,700 revolutions per minute. Each group of four polishers requires the services of a setter, or *versteller*, whose sole duty it is to imbed the stone in molten lead for the use of the polisher. In order to hold the stone securely in this way it is necessary that three-quarters of it be constantly imbedded in the lead, and thereby hidden from view. The polisher, therefore, must rely upon his memory for the purpose of properly apportioning the exposed part of the stone, and grave errors of judgment frequently occur in the shaping of the stone, which involve a heavy loss.

The new process renders unnecessary the employment of heat, which is now required for imbedding the stone in the lead, and which often results in flawing the diamonds. It is also claimed for the new invention that it prevents the shifting of the stone from its adjusted position, while in the old process the heat generated by the friction of the wheel softens the lead in which the stone is imbedded, and frequently causes an unintended part to be ground away, resulting in loss of some of the precious material. These losses have to some extent affected the price of finished diamonds. It is claimed for the new device that it dispenses with the services of the *versteller*, saves fuel and substitutes a scientifically accurate and economical process for an awkward and costly method.

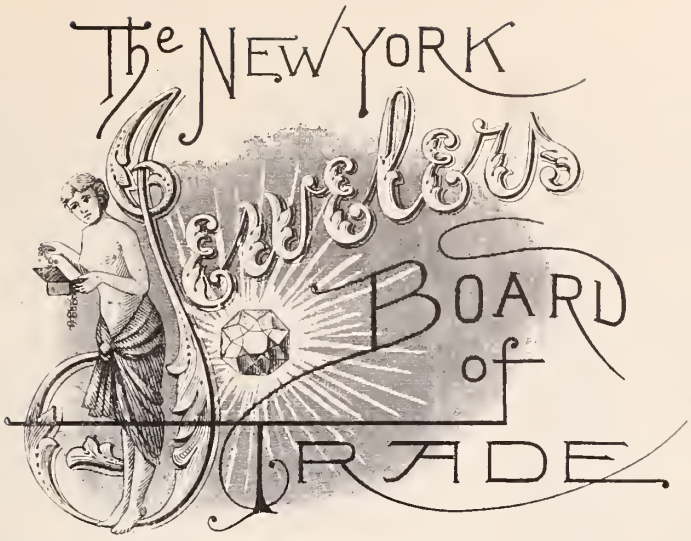
The tool is patented in Germany, France, Belgium and England, as well as in the United States.—*Jewelers' Weekly, December 29, 1897.*

Stern Bros. & Co.,

Office: 68 Nassau St.
Cutting Works: 142 to 146 W. 14th St.

New York.

Ninth Annual Banquet of The New York Jewelers' Board of Trade at Delmonico's, January 13, 1898.



[Design on Menu Souvenir.]

The ninth annual banquet of the New York Jewelers' Board of Trade is a thing of the past, but it will, for a long time to come, linger in the memories of many people as one of the most enjoyable incidents in their lives. The banquet was held at Delmonico's new establishment, at 44th St. and Fifth Ave., New York, on Thursday evening, January 13, and the consummate success of the affair is one more rebuttal of the superstition implied in the number 13. The banquet was held in the large ballroom of the establishment, it being especially decorated for the purpose. All the details were of the most satisfactory character, the decorations being chaste and appropriate, the souvenirs handsome, useful and valuable, while the arrangement of the tables gave every diner the opportunity to hear all the speeches, which were interesting, witty and in many instances learned.

Nearly 300 banqueters were present, forming a notable representation of the jewelry industry. The entire scene was one of beauty and brilliancy. The table decorations consisted of beautiful roses and festoons of smilax, while white and pink carnations were placed at each guest's plate. While the discussion of the menu, which was in the noted restaurant's best style, was in progress, music was discoursed by an efficient orchestra, the popular melodies played being encored several times by the diners, who at times joined in the choruses. The fact that there was a "Hot time in the old town to-night" seemed to appeal especially to a great number of the diners, judging by the vigor with which they sang and resang the refrain.

At the speakers' table were seated President A. J. G. Hodenpyl, with, on his right in the order named, Rev. Wilton Merle Smith, D.D., August Oppenheimer, Louis E. Bomeisler, E. C. Fitch, Hon. Cornelius VanCott, Leopold Stern, Hon. Joseph E. Newburger, Frank L. Crawford; and on his left in the order named Charles T. Cook, Edmund Wetmore, Hon. Charles Bulkley Hubbell, Hon. Franklin Bartlett, Dutee Wilcox and Geo. W. Shiebler.

The members of the board and their guests were seated at the tables as follows:

TABLE A.

Alfred H. Smith	H. H. Treadwell
Col. J. McAnerney	H. C. Hardy
Ch. A. Smith	H. B. Smith
Fred A. Jeanne	Wm. H. Vogell
D. N. Smith	Fred C. Lawton
E. Moody	E. J. Dingee, Jr.
W. Smith	Lloyd Milnor
C. G. Alford	H. A. Bliss
W. D. Upson	James De Wolf
J. Warren Alford	H. B. Thornbury
J. L. Clark	C. C. Depollier
E. V. Clergue	F. L. Camm
Jas. M. Bennett	S. T. White
A. W. Woodhull	Geo. T. Woodhull
Jos. O. Bates	J. R. Greason
G. M. Hard	B. T. Thorpe
W. P. Doremus	A. O. Jennings
W. H. Strawn	C. B. Churchill
W. C. Kimball	E. J. Spall
B. Karsch	B. F. Schmauk
F. H. Sloan	C. Strobel
W. V. Cranford	M. L. Bowden
A. E. Johnson	R. S. Ferguson
A. A. Webster	J. E. Parker

J. B. Bowden

TABLE B.

Geo. H. Hodenpyl	G. W. Fairchild
Thomas Marler	A. W. Newell
Dr. Eugene Hodenpyl	Frank M. Welch
James Clark	W. J. McQuillin
Thos. E. Platt	W. H. Lyon
M. Van Wezel	Robt. Gatter
J. A. Van Wezel	James E. Spencer
A. I. Pratt	J. Warren Vreeland
E. R. Crippen	John S. Spencer
Otto Lion	Geo. B. Owen, Jr.
D. L. Safford	W. G. Blair
A. O. Headley	C. L. White
H. B. Billings	E. F. Sharp
P. S. Ross	G. Eacret
F. H. Proudfoot	L. S. Lewis
W. G. Earle	Irving Smith
Henry Hayes	H. W. Patterson
A. M. Young	Geo. B. Beiderhase
Fred. Bray	George Weidig
C. Wesley Harman	Francis S. Sherry
Henry F. Cook	M. N. Smith

Geo. E. Fahys.

TABLE C.

A. K. Sloan	C. E. Hastings
Genl. Geo. H. Ford	Col. John L. Shepherd
V. S. Mulford	Chas. M. Fogg
James Hedges	Louis Wittnauer
Chas. L. Roos	Aug. Felix
Chas. L. Bleecker	Henry Rowlands
E. A. Eisele	W. B. Musser
J. W. Appleton	J. R. Gleason
G. E. Goddard	A. L. Stearns
M. de H. Mason	Albert V. Huyler
W. J. Johnston	T. K. Benton
S. C. Payson	Chas. Dayton
Chas. R. Jung	W. P. Sackett
A. Walter, Jr.	Robt. H. Klitz
Newton B. Eltinge	Edwin D. Washburn
E. P. Marum	Geo. A. Thorne
Jos. L. Lawson	Elmer F. Botsford
Thos. F. Arnold	Horace W. Steere
Wm. Edwards	C. G. Braxmar
A. R. Pray	D. V. P. Cadmus
E. E. Wood	R. W. Ryer
John Lamont	J. B. Wood
John Brower	H. Kryn
Wm. Halls	Oscar Jonassohn

Ch. F. Wood.

TABLE D.

Wm. I. Rosenfeld	H. J. Carr
Geo. H. England	Theo. Schulz
Henry F. Veith	Robt. Lissauer
Geo. B. Townsend	Robt. Lambert
Gus. F. Veith	Frank Einstein
E. L. Myers	Bert. Sinauer
J. S. Oppenheimer	Zach A. Oppenheimer
Henry Bodenheimer	H. H. Jacobson
Frank Kind	Fred. Sulzberger
J. Davidson	S. H. Fink
Fred. L. Smith	Chas. Hartdegen
John A. Abel	David Kaiser
Thomas Jacob	Simon Sichel
Alfred Krower	Wm. Hoffman
J. Heilbronn	Benj. Eichberg
S. W. Schiele	B. Konijn
S. Lindenborn	S. Englander
Geo. U. Elliott	S. Konijn.
Maurice Wendell	
———	L. H. Nordlinger
Geo. T. Stebbins	Louis Kahn
Moses Kahn	W. F. Sheehan
Joseph B. Mayer	

Sam'l H. Levy

TABLE E.

Isidor Stern	Daniel P. Hays
Wm. Scheer	A. Goldsmith
Morris Bauman	J. W. Stiles, Jr.
F. M. Lewis	Ira Barrows
Carl O. Peters	Fred. Pope
C. H. R. Fitz Gerald	Leo Wormser
J. T. Scott	O. O. Stillman
Irving H. Chase	Walter G. King
Chas. H. Ingersoll	Stephen Avery
Geo. M. Van Deventer	C. G. Malliet
Robt. H. Ingersoll	W. H. Brown
H. Schimpf	W. S. Ginnel
J. M. Cutter	W. T. Thompson
S. H. Lee	F. B. Hurlburt
W. H. Hurlburt	P. H. Savory
E. Traindly	Morris Prager
H. Fayen	L. D. Cole
J. H. Baldwin	T. Y. Midlen
John E. Shepard	James A. Todd
F. J. Morrow	P. R. Oliver
C. M. Ballard	W. N. Walker
G. A. Carter, Jr.	F. A. Robbins
	E. E. Sanborn

O. G. Fessenden.

TABLE F.

Aug. Wouters	S. Frankel
E. M. Gattle	M. W. Platzek
R. Harris	D. J. Frankel
O. M. Farrand	John R. Keim
H. Untermeyer	David Untermeyer
S. Tickell	E. Untermeyer
D. Solis Ritterband	Edm. Sussfeld
M. L. Powers	Sam'l M. Hyneman
J. W. Mayer	Adolphe Schwob
A. Roseman	J. J. Cohn
W. P. Hanford	Louis F. Doyle
Louis Sickles	Fred. Worth
B. F. Rees	George H. Morrell
J. L. Townsend	Thos. Kirkpatrick
Chas. W. Bailey	

D. C. Townsend.

After full justice had been done to the good things provided, both in solid and liquid form, president A. J. G. Hodenpyl arose amid cheers and, calling for order, proposed as the first toast of the evening,

"*The President of the United States.*"

This toast brought the company to their feet and the almost unanimous cheers proved that President McKinley is very popular with the jewelry trade. After the applause had subsided, Mr. Hodenpyl welcomed the guests in the following address:

PRESIDENT HODENPYL'S ADDRESS OF WELCOME.

Members of the New York Jewelers' Board of Trade, Friends and Honored Guests:

My first pleasure and duty to-night is to welcome you all to this our ninth annual banquet. In the name of the New York Jewelers' Board of Trade I give you a most hearty and cordial welcome. And now I suppose you expect an intellectual entertainment. You will have it, but it will come later from our honored guests. My position here reminds me of the boy who was called up at a school exhibition by his teacher. "Johnny, stand up and tell the committee all you know, it won't take very long." "I will tell them what we both know, it won't take any longer." As I look upon this great and intelligent company it seems to me a grand sight. I don't know anything that can beat it. I know what you would say, "a full house," and others would say "a royal flush," but I did not say so; I have no experience.

I see here merchants and old friends from all over the country. What a multitude of delightful people there are in this world, but there is a feeling of pleasurable wonder creeping over me like the little girl who asked, "Papa, where were you born?" "In Berlin, my child." "Where was mamma born?" "In Constantinople." "Where was I born?" "In the Borough of Brooklyn of Greater New York." "Ain't it strange how we three people came together!" This was not the same girl who asked her mother, "How many wives had Solomon?" "Nine hundred and seventy, dear." "Was it not strange, then, he slept with his four fathers?" The little girl was right. One father would have been one too many for me. I would rather have made the sacrifice and cast my lot with the nine hundred and seventy if not too much of a Job Lot.

How fortunate that my life was spared to see this wonderful sight here to-night. Members and friends have come from all parts of the country and sit here as one band of brothers and comrades to eat, drink and drive dull cares away, under one banner, with the inscription printed in indelible letters, "The New York Jewelers' Board of Trade."

And how happy you all seem to be, as if you already had seen the advance agent of prosperity. I see it now. Look up and see the signs of prosperity, way up in the air. I see rough free, cut 10 per cent. Ah, let us be thankful that the signs are before us and not behind us. We have been sowing for years. The harvest is now in sight. You won't have to go to the Klondike this year. A little more patience and our Book of Ratings on your desk and you will see the yellow nuggets fill your pockets. But for mercy sake get new clothes. You have worn these long enough, and the last three years, remember, have made fearful holes in your pockets.

We enjoyed very much our night off at our last banquet, and here we are again for a good time. There is no stiffness nor formality in the intercourse of our members and friends. At some dinners it seems to be necessary for members and guests to be introduced to each other; but this is not needed at our Board of Trade banquets.

Our members have been elected because of their high standing and high character. Why, gentlemen, they are the "salt of the earth." Do you doubt it? Look around you. Look at this grand assemblage. They are "la creme de la crême." I understand French when I speak it myself. Here are sitting the Jewelers, the Sterling Silversmiths, the American Watches and Cases warranted for life, the Importers of Gems, the greatest and most influential, the wealthiest in this country, and we are proud of being in such good company to-night.

And where could a jeweler find a place where he can feel so much at home as under the influence of a jewelers' banquet. They have the ideal of good company, for since the days of the old barons there are none who can better fulfil the great essential when they sit down at a table where provisions and bottles are plenty than they can. There are none who can eat and drink better than they can, and there are none who can keep it up longer. Jewelers seem to have learned it from very early infancy, and they have kept it up ever since. They always have a good appetite when at home and a tremendous appetite when away from home.

Therefore I say to you members, take the very best care of your guests. Make them comfortable, even if I am not. But don't worry about me, although it is true, the head of this organization is not over-burdened with wisdom. Does he know anything? Why no, he does not even suspect anything, but he generally gets there like the upright piano without legs gets there just the same as the parlor grand with three legs.

But now being here and my five minutes are not up, I will take the opportunity of telling you something about your own association, of which some seem to know so little. This association was born in New York. It was fostered by the money, care and brains of a few noble old men. These wise men said to us, "Follow us in our footsteps and you will be blessed," and I am blessed if we have not followed them at a 2.40 gait. They wanted some new young blood at the head; that's what was the matter.

Finally our members got hold of a bright idea—it takes some people a long time to get something bright in their heads—but they said it was not right that they should enjoy all the benefits and privileges alone, their neighbors ought to enjoy them also at their own expense and without having to borrow the book. Well, that bright idea worked wonders. We grew from 112 to over 300 members, and if there is one important firm left out in the cold I am sorry for them, for they must feel lonesome.

Why, gentlemen, we are getting to be so important, so useful to the country, that I have been astonished why they did not come to the Board of Trade to furnish a good Police Commissioner or a good Mayor for Greater New York. We elect high officers to order without any trouble whatever. It is not even necessary to give in a sworn statement of the expenses incurred for their own election. It did not cost me a dollar. I invite them every year to a banquet, at their own expense, and that is all.

And now, gentlemen, the New York Jewelers' Board of Trade has had a very prosperous year. For this year let me give you a motto, "What can make our association stronger and better?" The officers, directors and members are inseparable under our system. We could not separate the one from the other, and we would not if we could. Our strength is our united work. I want you to love the New York Jewelers' Board of Trade. I want you to have a pride for its name and achievements. You are now one of the three hundred, and in a little while longer you will be one of the Four Hundred, the brightest honor bestowed upon any human soul in New York. Show us, therefore, this year more of your responsible membership by direct participation in our entire work, and you will see still greater results in the future than in the past. (Applause.)

Gentlemen, I thank you for your patience, and we will now have the intellectual entertainment for which I know your hearts are aching.

The programme is short. Give our honored guests four hours of your closest attention, and I will see you later.

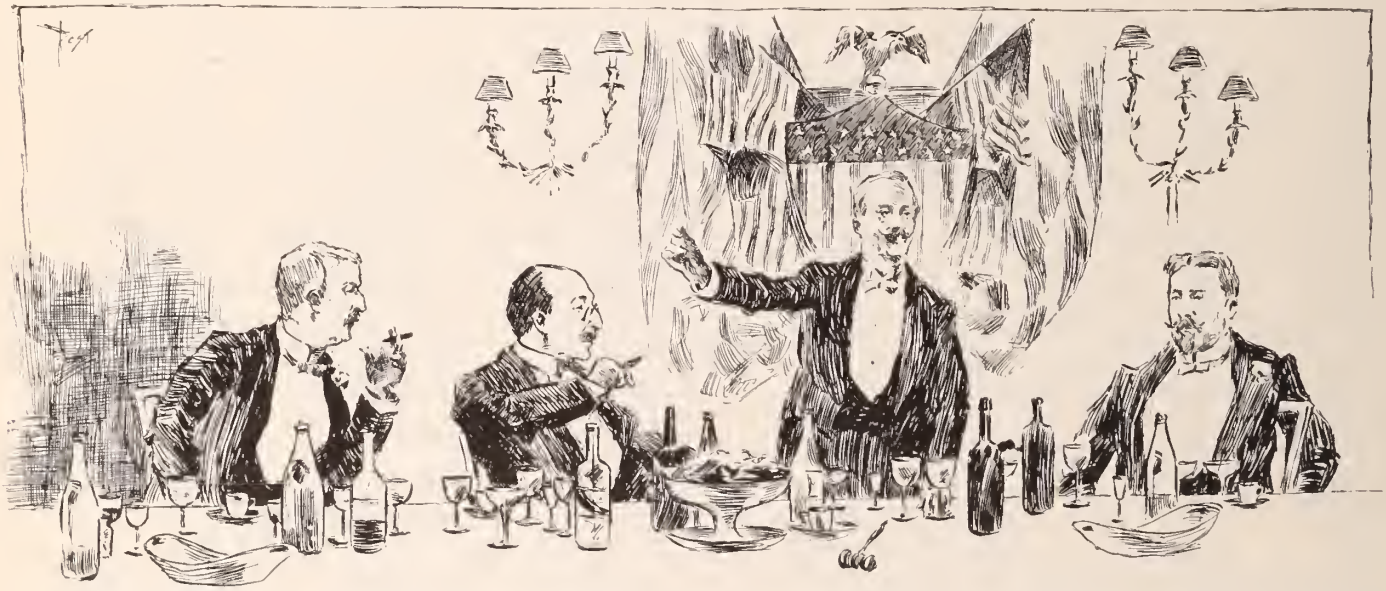
The President again rising and calling for silence, said:

"We will now have some extempore remarks, and Mr. Leopold Stern, who is a remarkable man, will make these remarks. What he is going to say I do not know, but give him your attention."
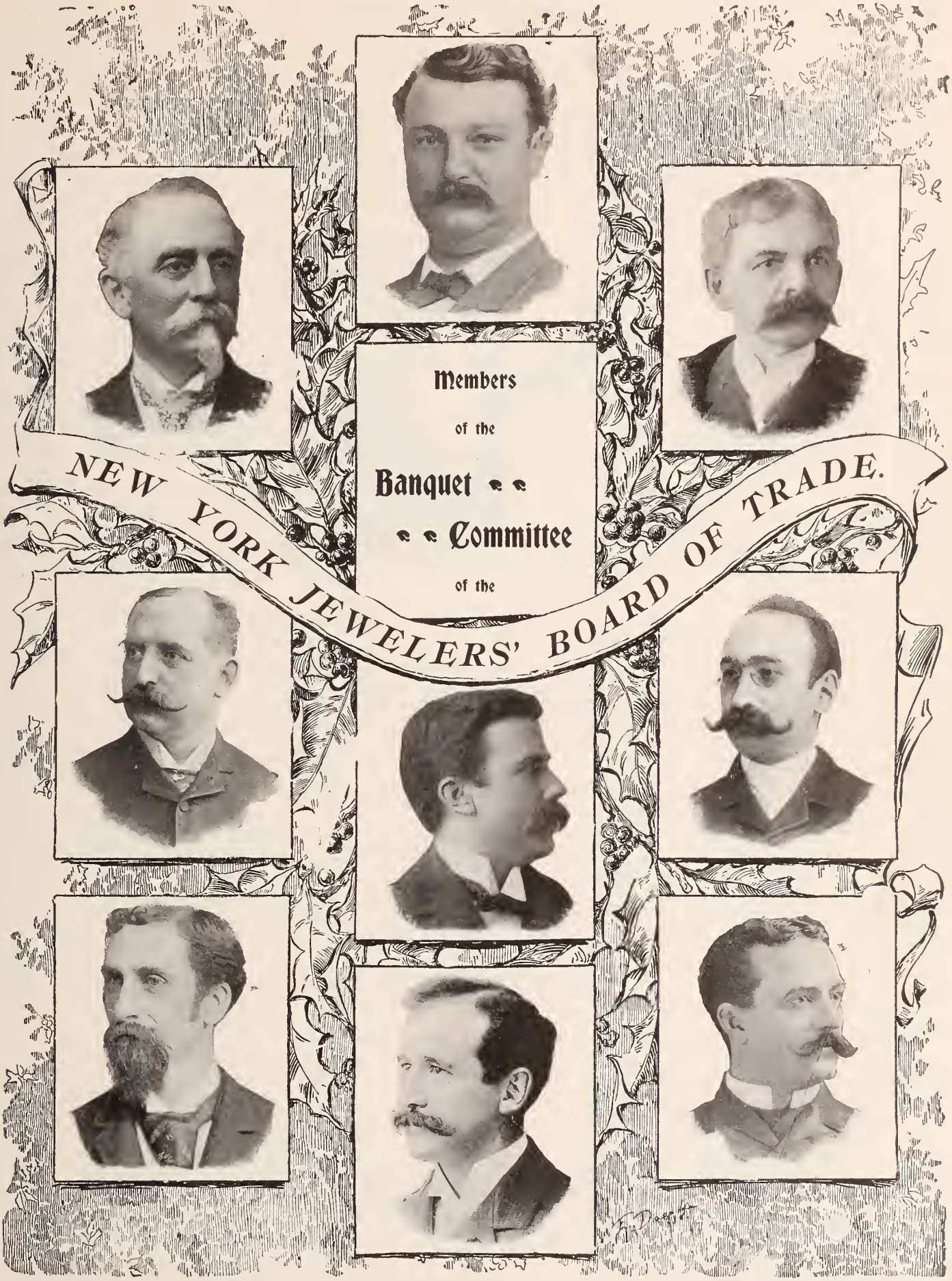
LEOPOLD STERN'S EXTEMPORE REMARKS.

Stern's extempore remarks were commenced amid considerable applause.

When I asked our esteemed president this evening why he had selected me from amongst 300



PRESIDENT HODENPYL: "And now, gentlemen, the New York Jewelers' Board of Trade has had a very prosperous year. For this year let me give you a motto, 'What can make our association stronger and better?' The officers, directors and members are inseparable under our system. We could not separate the one from the other, and we would not if we could. Our strength is our united work. I want you to love the New York Jewelers' Board of Trade. I want you to have a pride for its name and achievements. You are now one of the 300, and in a little while longer you will be one of the 400, the brightest honor bestowed upon any human soul in New York. Show us, therefore, this year, more of your responsible membership by direct participation in our entire work, and you will see still greater results in the future than in the past."



ALFRED H. SMITH.
DAVID UNTERMEYER.
J. A. TODD.

J. B. BOWDEN.
W. T. THOMPSON.
E. V. CLERGUE.

C. G. ALFORD.
ALFRED KROWER.
N. B. BARTON.

members, most of whom, if not all, are much abler to perform the task, when I asked him why he had selected me as the victim, his answer and explanation was that he thought I would be the only man in whom he had confidence who would be sober when he called upon him to speak. Whether he was right or wrong (cries of "Right, right), I leave for you to determine. To make doubly sure that he would not be disappointed in his expectation he took the opportunity of seating me between Judge Newburger and Postmaster Van Cott, both of whom are well known to be prominent members of the Prohibition Party. Our distinguished friend, Judge Newburger, belongs to that class of Prohibitionists who are very strict, very strict indeed. One point in the code which they teach is that it is the greatest crime a man can commit against human nature to adulterate fine liquors. (Laughter.) Our annual dinners have come to be occasions more interesting and more inspiring every year. In fact they have become to be looked forward to by most of us as the most jovial reunions of the year, and as one of the most cheerful diversions from our ordinary occupations. The good cheer which characterizes these festive occasions makes us sometimes forget that sometimes we have troubles of our own. The empty bottles with which we are confronted in every part of this room clearly demonstrate the capacity of our friends for enjoying a good thing when they see it, and I am sure they will join me in the sentiment that to-night shall be filled with music, and the cares that infest the day shall fold their tents like the Arabs and as silently steal away.

Gatherings, in this social manner, once a year, are feasible and commendable for many reasons other than social ones. They afford an opportunity for members of the trade to come together to exchange views on topics of mutual interest, to compare notes, to cultivate a stronger bond of goodfellowship, and to promote a spirit of sociability. I believe it to be the experience of most broad minded merchants that those engaged in any special line of trade would fare far better if they met oftener to converse on questions of allied interests; in a closer and more intimate relationship existed; if the narrow and petit jealousies so often manifested amongst merchants were discarded; if more frequent conferences were held leading to the obliteration of crude and antiquated methods, and the adoption of the most modern, up-to-date systems for the transaction of our business. Such mutual conferences, it seems to me, would beyond a shadow of a doubt redound with innumerable benefits to those interested, and would avoid many costly errors of judgment on our part. We are living in a period when, by reason of keener competition and closer margins of profits, the benefits of associations, particularly in a great commercial country like ours, assert themselves in every possible direction. For the mutual protection of merchants, manufacturers, bankers, and even professions, honest co-operation, based on the broadest and most liberal principles, has come to be recognized as an absolute and indispensable factor, and in no branch of trade is such mutual protection more needed than in ours. Many of our systems need reform, particularly, I may be permitted to state, the system of long credits, which has come to be a very menacing feature, and only by co-operation can it be eradicated or modified. I can only hope that this important question will in the near future receive your earnest consideration. I am not here, however, this evening to dwell upon the merits of organization, or to extol the virtues of our members. I think they will speak for themselves. As for the needs of our organization, our esteemed president, who will in a very short time issue his annual report, will call your attention to it. The special duty, gentlemen, assigned to me this evening affords me the great privilege and gratification of extending, on behalf of this association and its members, the warmest greetings to a gentleman now in our midst, well known to most of you; a gentleman who, by his upright bearing, genial manners, his sturdy energy, his indomitable purpose, one who, by his earnest



LEOPOLD STERN—"Congress in its wisdom has furnished us with a Tariff which has relieved us from dishonest competition."

devotion to interests entrusted to his care, has endeared himself to all with whom he has come in contact during his long business career. His sterling qualities have not alone gained for him the esteem and admiration of those whom he has met in his commercial pursuits and social relations, but as a citizen-soldier of this State he has always been faithful to his colors; a loyal comrade in arms, and on several occasions when disaster and riot threatened our State he, in his zeal as a patriot and valor as a soldier, has, voluntarily and willingly, faced danger in defence of law and order and in protection of life and property. Gentlemen, I take great pleasure in introducing to you Mr. H. H. Treadwell. (Long and loud applause and cheers.)

Mr. Treadwell, since the inception of this Board of Trade it has been my privilege on frequent occasions to assist in discharging some of its most important obligations, and in return I have been the recipient of many honors from its members; and, if I may be permitted to state, had the extreme privilege of presiding at the first dinner, many years ago. On no occasion have I accepted a duty with so much genuine pleasure and gratification as the one I have been called upon to discharge this evening. Some time ago, at a meeting of the Board of Trade, attended by a large number of its members, most of whom were connected with the precious stone trade, certain charges were preferred against you which, in the opinion of gentlemen present, were of a most peculiar character. After a long deliberation it was decided that these charges should be referred to a committee for investigation. The president very carefully selected this committee for its fairness and integrity. After a thorough examination into all the facts bearing upon the case, the accusation was unanimously sustained, and it becomes my grave duty this evening to announce to you, in the presence of this distinguished company, that you were found guilty. (Loud laughter.) You were found guilty, sir, of being connected with a conspiracy with a number of members of our National Legislature for the purpose of destroying and annihilating a very important and prosperous industry, an industry inaugurated during the existence of the Wilson tariff by some individuals who had so extensively imbibed the spirit of free trade and coveted for themselves such privileges that they claimed exemption from paying duty on their importations (laughter and applause), justifying their actions by their philantropic professions that the poor and downtrodden masses of this great land of liberty (cheers) should be furnished with cheaper diamonds. When, however, the reins of government were handed over to the present administration on the 4th of March last, and one of the first official acts of our chief executive, President McKinley (loud cheers), was to call for a special session of Congress for the express purpose of enacting a special tariff for produce revenue, and one which would protect American industries, the jewelers of this country, inspired by the spirit of patriotism and by the necessity of self-protection, concluded upon a determined effort to stop, or discontinue, this nefarious practice. Congress, in its wisdom, has furnished us with a tariff which has relieved us from dishonest competition, and we are grateful to the President for furnishing us with a Collector of this port in the person of George Bidwell, so eminently fitted, so thoroughly equipped (cheers), and with every attribute to make him the right man in the right place; and we have his personal assurance, by virtue of his character and standing in this community, that the law, as it stands, will be carried out so far as lies in his power to do so. Mr. Treadwell, the committee having charge of this matter has reached the undivided opinion that the accomplishment of our desires is almost entirely due to your untiring and painstaking efforts, to your ceaseless activity, to your zealous watchfulness, to your honest, logical and clear representation of the then existing depressed condition of our trade and its cause—the condition of importing. (Cheers.) They owe you very much. Your reasoning assisted our law makers in reaching the proper conclusion. To demonstrate that your efforts have not alone benefited our trade, but have largely increased the revenues of our government is evidenced by the following facts. In order to demonstrate the benefits accruing from the efforts of Mr. Treadwell the importation of cut diamonds and precious stones during the last five months, compared with the five months of the previous year, '96, show: Five months, from Aug. 1 to Jan. 1, 1896, of cut diamonds were $690,000, while for the same period in 1897 the amount has been $4,659,000. (Cheers.) The importations of rough diamonds in the five months of the year 1896 were $770,000, whereas for the five months last year they were $2,220,000.

We have incurred a debt of gratitude to you, Mr. Treadwell (cheers), which we feel we shall be unable to discharge in a manner commensurate with its magnitude. Rest assured that we shall always remember with profound appreciation your inflexible zeal characterizing the eminent services you have rendered. Without detaining you any longer, gentlemen, it now becomes my rare privilege to ask you, Mr. Treadwell, on behalf of my fellow members, to accept from them this testimonial as a token of their esteem and their appreciation and high regard for you, with our fervent hope that the great Giver of Life may keep you many years in the possession of health and happiness and that you may enjoy this dinner set on many occasions in the bosom of your family and the entertainment of your friends. (Loud and continued applause and cheers.)

The tribute to Mr. Treadwell was a handsome silver service, contributed by the Diamond Importers' and Cutters' Association. It was made by the Alvin Mfg. Co. The

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IRA BARROWS.
DAVID C. TOWNSEND.
M. De H. MASON.

GEORGE E. FAHYS.
WM. I. ROSENFELD.
JOHN C. MOUNT.

O. G. FESSENDEN.
CHARLES F. WOOD.
SAMUEL H. LEVY

service consists of a soup tureen, meat platter, fish platter, two entrée dishes and two vegetable dishes.

MR. TREADWELL'S RESPONSE.

Mr. Treadwell rising, responded with evident signs of emotion as follows:

You have taken me so completely by surprise that it is impossible for me to express my feelings in accepting this magnificent gift. I must say, however, that you have given me entirely too much credit in this matter. You must know, Mr. President, that you, as chairman of that committee, and every member of that committee, put his shoulder to the wheel. You know that their efforts were untiring to bring about success. I thank you for your kindness and assure you that the present will always be a reminder of this pleasant occasion. (Cheers.)

THE PRESIDENT: Our next toast is "Our Country and its Greatest City." We are assembled here this evening, gentlemen, in the second largest city in the world. When Hendrik Hudson, less than 300 years ago, sailed into this harbor and up the stream which has been named after him, he had very little idea of the greatness of this event and of the greatness to come. If he could sail up the river to-day and see this great city of three and a quarter million of inhabitants he would be more surprised than was Rip Van Winkle after his 20 years' little nap. I am glad that this toast will be responded to by one who is worthy and able to handle so great a subject. I have great pleasure to introduce to you the Hon. Franklin Bartlett. (Cheers.)

"*Our Country and Its Greatest City.*"

"'Tis home, the spot of earth supremely blest,
A dearer, sweeter spot than all the rest."

Montgomery.

ADDRESS OF HON. FRANKLIN BARTLETT.

In order to establish friendly relations with my audience at the outset of my speech, I desire to announce that it will be a short one. I shall endeavor to make my remarks within a period of ten minutes, for I realize that the acoustic properties of this hall are a varying quantity, and that the timbre of one's voice and its reaching power depend upon the silence of the auditors—at least, to some extent. (Laughter.)

Gentlemen, it is an honor and a pleasure to be with you to-night. I do not feel that I come here an entire stranger, for I have felt an especial interest in the jewelers of this city and this country ever since I had the honor of addressing one of your bodies, some two or three years since, when I was serving in Congress. It is true that now I am, so far as Congress goes, a "has been," but if I can feel that I am still with the jewelers my reward is great. I feel a deeper appreciation because of my retirement from public life. The only objection I have to speaking to-night is that I cannot do two things at the same time, one is to drink and the other is to talk. I stipulated that I should be one of the first speakers in order that my abstinence from the liquids should not be too long. Now, gentlemen, there is one thing I learned in the House of Representatives, and that is never to have any particular regard to the particular subject before the House. (Laughter.) Make the speech that you want to make; tell them what you are thinking about, and pay no attention to the toast. The toast assigned to me is too broad; it is too all embracing, this toast of "Our Country and Its Greatest City," on which I am to speak. It also includes our home, for that is alluded to in the extract beneath the toast proper. I want to tell you one or two things about your art; what I think of your great applied art or science, that of the jeweler. You will agree with me that the love of personal adornment is coeval with the human race, for tradition tells us that Mother Eve, in the Garden of Eden, was wont to adorn the only garment she wore with the diamond and the ruby. And ever since that time when man first emerged from the rude tribal state, one of the first things he desired was a gem or a jewel, and it is remarkable that the cultivation of that art has kept pace with the progress of civilization and the advance of the human race. There is no great dramatic epoch in history, no tale of the tented field, no story of ladies' bower,



LEOPOLD STERN.

which has not been made more attractive by the gleam of a diadem or the flash of jeweled sword. Jewelry is a luxury. And why is this? Because it comes home to all of us; because it makes life more precious. Talk about the necessities of life, they are not to be compared with the luxuries. Luxuries alone make life endurable and precious. It is not the crust of bread or the



D. L. SAFFORD.
Secretary of the N. Y. Jewelers' Board of Trade.

glass of water, for the peasant in his cot and the prisoner in his cell share all these with us, but it is the luxuries of life, greater or less, which add the charm to existence. And you will find that this love of that in which you deal daily comes home to every man, woman and child throughout the universe. I see that even our poets are dependent upon your art, for you know that when we first meet a girl, we tell her that her teeth are pearls, and her eyes are sapphires, and when we know her better we tell her that her lips are ruby. (Applause.) Gentlemen, the love of jewelry is a sign of civilization and of good breeding. Another thing I like about your profession, your occupation, is that it means prosperity. I like to associate with the prosperous and the wealthy, and you are all prosperous and well-to-do. It is impossible for you to flourish or succeed unless we have good times and prosperity throughout the whole country. (Cheers.) Now, gentlemen, I do not know how much time I have consumed, but I think I have almost spoken enough.

Now I must say a few words about my toast, though I cannot adequately speak now about our country, for it is too large and too great for the few minutes I have left. I will say a few words about our city. But how shall I commence? I cannot speak about the charter, for the two men who spoke about the charter in the campaign, General Tracy and Mr. Low, were defeated, and the one who left the charter alone was elected. There is another reason why I cannot speak of the charter, and that is that no living man understands it. (Laughter.) It was certainly not understood by any of its framers. Our Judges have not yet construed it, and our lawyers are still studying its provisions, but we of the bar owe a debt of gratitude to the gentlemen who framed the charter, for they have given us a priceless heritage. (Laughter.) They have given us for the next quarter century a period of comparative affluence while its provisions are being construed. We have given to Richmond county and to Brooklyn a share in $150,000,000 of assets without receiving anything in return, and that shows our generosity and true spirit of liberality. But then we propose to drain Staten Island. (Laughter.) Of course we all know the real cause of Greater New York. It was to be able to say we are the greatest city in this country. It was the outcome of sentiment, but, gentlemen, it is sentiment that rules the world and governs the universe. There are two or three problems for solution in this municipality, and one is the subject of taxation. If your house, which was worth last year $30,000, is worth this year $35,000, you can feel, when you pay your taxes, that your house stands better by $5,000 than it did last year.

The prosperity of a city does not depend on well paved streets, its public schools or parks. It depends upon the administration of the law. The energies of our police force will now be occasionally devoted to the prosecution of criminals and not against those ladies who sometimes attack us. (Laughter.) We want to make this city perfection. We want some of those bright young men who have gone from Chicago to St. Louis, or New Orleans, we want to see them here. One of the most important lessons to learn in this life is to learn to stop at the right time, and I shall now conclude my remarks with the hope and aspiration that we shall all work as one united people, irrespective of party or politics, for the advancement of the Greater New York, which is to us the greatest city in the universe. (Prolonged cheers.)

THE PRESIDENT: The next toast is "The majesty of the law." Great is the law. From the time we come into the world until we leave it, when our customers fail, make bills of sale, put their property in their wives' names, the law sees us out, and sometimes very much out. But we have a gentleman with us to-night who can give us some points on law, and will not send us a bill for it. I take pleasure in introducing to you Louis Edwin Bomeisler.

"*The Majesty of the Law.*"

"Our human laws are but the copies, more or less imperfect, of the eternal laws, as far as we can read them."

Froude.

ADDRESS OF LOUIS E. BOMEISLER.

Had Julius Caesar been present with us this evening he never could have uttered those memorable words, "Yon Cassius hath a lean and hungry look," for no man ever survived a jewelers' dinner with a lean and hungry look. You have touched the symphonic chord of our nature, and we are vibrant with responsive harmony. Our ears are full, our eyes are full, our hearts are full, our vests are full, and yet, gentlemen, we are not full. (Loud laughter.)

In addressing myself to this magnificent sentiment, I feel like the little darky who fell into a barrel of molasses. As he disappeared he cried, "Oh, for a thousand tongues to make the best of this." In spite of the fact that it has not anything to do with the toast I will tell you a story of Abraham Lincoln when he was in command of a company of raw recruits in Illinois. He found his company advancing on a five rail fence; he had

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We have made a specialty of mounting goods, having a separate department for this purpose, for over twenty years, and offer you the benefit of our experience. We have a multitude of *Real* novelties which you cannot find elsewhere. We show the largest assortment. We handle the Imported Cut Crystal, colored, decorated and plain pieces of *every description* for *mounting*. Most of them are made in our own factory in Bohemia. We also make a large assortment of mounting articles in the Straus American Cut Glass at our factory in this city.

Call and you will be convinced that we are headquarters for mounting goods.

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New York.

forgotten the word of command to avert disaster, but he rose to the situation and commanded, "Break ranks and form by twos on the other side of the fence." So here goes for the fence.

It has been a popular conception that law was an expensive luxury. Careful research has developed the origin of this hallucination. When the mists of the morning touched the mountain tops adjacent to the Garden of Eden, there they tried the first ejectment suit, and Eve was joined as a defendant with Adam, and a verdict was given for the plaintiff. That was a most expensive litigation. It cost a paradise, and we have been paying the disbursements ever since.

A French jurist has defined jurisprudence as a system of separating a man from his money. I always did consider that the French lacked humor. There are two kinds of law, gentlemen—laws divine and laws human. The former is a part of us; we have but to incline our ear to hear the voice that sang the evening hymn in childhood, the voice that pleaded for the right in boyhood, the voice that whispered from on high in manhood, and to that voice we all bow with humble reverence. That, my friends, is the voice of nature. It is the law of God. There are good and there are bad laws. The best way to repeal a bad law is to insist upon its strict enforcement. To prevent a bad law attend your primaries and insist that no man shall be elected to make laws who is not like unto Caesar's wife, above suspicion. (Applause.) Let every man, woman and child stand equal before the law, without regard to race, color or previous condition of servitude. That is law, and that is a holy right. (Applause.) A client asked his lawyer, "This claim is outlawed, can I resist it?" The lawyer replied, "Lawfully, yes; rightfully, no." Let a man first ask himself is he right, and if he is right we will make it lawful. But why talk morals to the Jewelers' Board of Trade? (Laughter.) As well might I try to paint the lily, for you bear the badge of honor on your brows. (Applause.) You take your children on your knee and teach them to hug that honor to their bosom and guard it with their lives. Let us stand for law for all time. Let the majesty of that law prevail. Let us be each true to each other. Let the bar be honest and the bench upright and the magistrates wise. Let the patriotism of our people rest upon the firm rock of the indissolvable union of indestructible States, welded together by the glorious constitution that knows no race, no color, and no creed; no east, no west, no north, no south. A common country for one common people. America for our own and God for us all. (Cheers and Applause.)

THE PRESIDENT: The next before us is "Past and Present." I do not know what Mr. Wetmore is going to say on this subject, but I do not think that he will say anything about the past which is so near to our hearts. We certainly do not want a repetition of the same days that we have had for the last three years in business. We want the present. This company, with good cheer and with smiling faces, these will take away the darkness of the past. I have the pleasure of introducing to you Mr. Edmund Wetmore.

"*Past and Present.*"

"Backward, turn backward, Oh, Time in thy flight,
The present's my oyster, so open it right."

ADDRESS OF MR. EDMUND WETMORE.

It is exceedingly gratifying to meet so large an assemblage of the friends of the late Monsieur Cliquot and to be able to give the compliments of the season to the jewelers in their associated capacity. In their individual capacities they got away from the rest of us during the late holidays about everything else we had, so that our compliments are all we have left to pay, and if it is convenient to convey those to you all at once, and thus complete our insolvency, we will take a start with the new year. The new year sends the thoughts backwards as well as forwards, and your present anniversary, falling as it does so near the end of one century and the beginning of another, sets me to thinking when I received your courteous invitation, of both past and present, of how far remote the age in which the cunning and beautiful craft of the goldsmith took its rise, and how closely it is associated with the development of our race and so many epochs of our individual lives. It has been argued, indeed, that watches at least existed as early as the creation, giving this interpretation to the poet's familiar line:

"The sentinel stars set their watch in the sky." (Laughter.) But without any such extravagant claim, the rise of the jewelers' art may be fairly traced to the Fall of Man, or rather of woman, for it has been most sagaciously said that Eve ate the apple in order that she might dress, and the love of dress received its impulse from the love of beauty. The love of beauty is the source of art, and art it is that refines and elevates the powers that civilized society develops, so that the hand that fashioned the first bracelet did that for mankind that shall outlast the work of the arm that forged the first sword, for in that golden age to come, foretold by the prophets, the sword shall he beaten into a plowshare, but the bracelet will shine as long as beauty lives to wear it. (Applause.) It is natural, then, that the products of your art should be connected with some of the most interesting events in our lives.

A boy never really appreciates the size of his head until he has his first gold watch—or, rather, the watch which he thinks is gold, but which, Mr. President, you and I know is only gold filled, or at most, gold rolled, and when he passes on to manhood and reaches the lover, matinee and engagement age, and binds himself by that promise, the keeping of which brings so much bliss, or ought to, and the breach of which costs so much money, you furnish him with the means of expressing his trust in a future state of double happiness by yourselves trusting him for the engagement solitaire that is its symbol, and from you, too, when all this ends in the most momentous event of his life, he gets the plain gold ring that is the emblem of the home circle and the visible and binding link of a chain that stretches from earth to heaven. And then, if success crowns a lengthened career, and he reaches that age where he loses his taste for some things he used to care for, and has to dring lithia water instead of champagne, his friends and followers again turn to you for the glittering diamond or service of plate to signalize his long tenure of office, corporate or political, and to testify their admiration at the facility with which he got there and the tenacity with which he has held on.

These are but a few of the special occasions in our experience graced and made brilliant by your artists and workmen, but beyond all these, we have to call upon you to supply a thousand wants of our daily lives. With the progress of civilization, what in times past were the luxuries of the few have become the necessities of the many. Where our ancestors were content with pewter, we must have silver; and where they had silver, we must have gold; and to meet these wide demands, your art, like others, has had to seek the powerful aid of machinery—that power that has demolished the narrow workroom where, anciently, the goldsmith used to bend over his task, as an artist at his easel, and has raised in its place vast buildings, where whirling shafts and clashing dies, guided by a thousand hands, transform the metal particles into things of beauty, as water drops are transformed in nature's workshops into the delicate forms of the snowflakes, the home of a great industry, with the earth for its treasure house and the world for its customers. (Applause.)

And with the new order of things new powers are demanded, greater abilities are required, larger responsibilities are involved. Steam and electricity have brought us from the suburbs to the centre of the world of trade. The conduct of a great manufacturing or commercial business to-day requires the vigilance, the foresight, the wisdom that used to suffice to direct a government. The problems of the counting room now include those that 50 years ago were confined to the cabinet of the statesmen, and raise questions that cannot be solved without bringing not only the domestic but the foreign world, even to remote quarters of the globe, into the calculation. The future is not very far off when your immediate markets may he affected by the demands of southern Africa or the competition of Japan.

This is but the natural result of the universal laws of evolution, applicable alike to the physical and the social world. Herbert Spencer has shown that all growth, development, evolution, under its primary aspect, is only a change from a less coherent to a more coherent form; is essentially the aggregation of that which was before scattered and separate; that the same law that formed the solid and radiant planets out of what was once soft and impalpable mist, whirling in infinite space, is the very law that, operating in another field, caused the formation of the scattered units of the human race into organized society, the collection of men into groups and the union of those groups into larger ones. It is the law that impelled the merchants, and tradesmen, and artisans in the middle ages to unite in the great guilds, whose halls, with their rich and picturesque fronts, still adorn so many of the market places of the old Flemish cities; the law that took the chartering of corporations from the hands of kings and councils, and brought it within the domain of legislation for the whole public, so that what was once a favor to be begged or bought, is now a right to be exercised, and the modern corporation came into existence against all opposition, because modern business demanded it. And the action of this ceaseless force is still visible. We may see its effects in the changes that are now going on before us, all tending in one direction. The so-called trust, that has become so striking a feature in present business management—that has excited so much alarm and provoked so much hostility—is but a natural development of the same immutable and irresistible law of industrial evolution. It need not be feared. It is something that may be misapplied, or, like every human scheme or contrivance, abused; also, like everything that emanates from natural law and not from natural depravity, its final effect must be beneficent, and, in time, that which is now seen in part will be universally received as true, namely, that a trust which the necessities of business do not require cannot be maintained, and a trust which the necessities of business do require, cannot be prevented.

Such are some of the problems which you, as leaders in one of the great branches of industry, are called upon to consider and solve. That they will be successfully solved does not admit of a doubt. What has been done in the past affords the best assurance for the future. The conservative business forces of the country have always proved strong enough to save our commercial interests, however much these may have been threatened or disturbed by ignorance, passion or folly. The same conservative forces are still at work, and, therefore, our greeting for the new year should be one of courage and hope. Prosperity to the full extent we anticipated may not yet have arrived. Some clouds may still hang over us. But it is coming, soft-footed, but sure. It is coming to bring life in the place of dulness and profit in the place of unfruitfulness, just as when the Spring, whose approach is, as yet, marked only by the imperceptible lengthening of the days, has fairly reached us, the trees that are now stripped and bare will put on their wealth of green leaves, and the waters that are now dull or frozen will sparkle into dancing blue and the whole heavens and earth will smile in the glorious sunshine. (Applause.)

THE CHAIRMAN: Our next toast is "The Priceless Jewel." I don't know whether Adam and Eve pinned their fig leaves with diamond pins. At any rate we never received the order, and consequently did not make the designs for them. But there are other jewels than those which we recommend and value so highly, and, as we look up to the church steeples we are reminded that there are some things more to be desired than the jewels of earth. This toast will be responded to by one whom many of you know and love, the Rev. Wilton Merle Smith, D. D. (Cheers.)

"*The Priceless Jewel.*"

"Of right and wrong he taught
Truths as refined as ever Athens heard;
And (strange to tell) he practiced what he preached."
John Armstrong.

Dr. Smith, who was received with much enthusiasm, said:

Gentlemen, I have been told that I am the only clergyman at this festive board. I feel very much as Mark Twain did when introduced to President Grant. He said he felt embarrassed, and he asked the President if he felt embarrassed, too. (Laughter.) I trust, however, that there is no sense of embarrassment on your part to-night, though I think there are some here who do not very often look into the eyes of a clergyman. (Laughter.) I trust rather that you all feel pretty much as did an Irishman who came to hear me preach in the early days of my clerical career. I was preaching on the text: "I thank Thee, Lord, that I am not as other men are," and I noticed that every time I mentioned the text there was a sound of mumbling in the audience, and finally upon my mentioning the text again this old Irishman blurted out: "You——old infidel, you ain't any better than the rest of us." (Laughter.) Mr. Joseph Fahys, whose absence we regret to-night, said that we wanted a lightweight speaker. I said I thought I could fill the bill. (Laughter.) Perhaps he thought I would inflict upon him one of the fifty minute sermons he has to listen to on a Sunday. I would not dare to do it for fear there might occur the tragedy hinted at as occurring at the Clover Club in Philadelphia. You know they always do interrupt speakers there. On one occasion General Horace Porter was the speaker and some one at the other end of the room said about him: "All you have to do with Porter is to stick a dinner in the slot and out comes a speech." The

General retorted, "My friend, the difference between you and me is that all you have to do is to stick one of your speeches into the slot and up will come a dinner." (Laughter.) I have been told that I should not refer to an Irishman or a Tammany man to-night, because there are Irishmen and Tammany men here, or to a Dutchman, for your president is a Dutchman, and that I am on no account to refer to His Honor, the Mayor, seeing that we have here his most intimate friend, the Hon. Charles Bulkley Hubbell. (Laughter.) I feel like that young preacher who went to a town where he was told by the presiding deacon that he wanted to say a word in his ear. "Don't say a word about liquor selling, for one of our best contributors is a liquor dealer. And you mustn't talk about sharp practices in business, for one of our deacons is pretty sharp himself." And there were some other things I was instructed not to talk about lest I should offend people, so he finally asked what he should talk about. "Well," he said, "the only safe thing to talk about is the Mormons; give Hail Columbia to the Mormons." (Laughter.) So I made up my mind to speak about the priceless jewels, the Mormons. And I don't know if I even dare speak on that subject, for you know that the Mormon is the man whose wife is too many for him, and I am afraid there are one or two of my friends here to-night in that position. (Laughter.)



This is T. K. Benton, who has for several years been a member of the Banquet Committee, but who has been too modest to perpetuate his portrait in the gallery published yearly in THE CIRCULAR.

I want to divide my speech into three parts. First, the jeweler in love; next, the jeweler in politics, and the third division will be referred to later. I have been marrying a lot of jewelers lately. I recently married the son of your president; he, I may say, has deserted your magnificent trade for the low pursuit of dispensing physic. (Laughter.) I told him I would like to marry him, but only on one condition, viz., that there must be no financial transaction incurred when I marry a jeweler or the son of a jeweler. He said that was all right, and that, in return, he would make a bully good autopsy upon me by and by. And I am looking forward to it occurring unless he pays the debt. (Laughter.)

The jeweler in love is as energetic as in his trade. He reminds me of the man who went out with his two sons into a cranberry bog. They had been separated. One came back to the other son and said, "Hurry up, father is in the bog." "Well, how deep is he in?" "Up to his ankles." "Oh, well, he's all right." "No," said the other, "he is in head first, so you had better come quick." (Laughter.)

The second division of my subject is the jeweler in politics. There is a jeweler in my church who came to me some little time since and said: "I have been asked to run for Alderman; what do you think about it?" I said I thought he would make a good Alderman. If that was the sort of thing he liked he would probably like that sort of thing. "But," he said, "I don't like the kind of men you find in politics." That reminds me of a story said to be by Lincoln. There came to him at the White House one day a man who wanted to see him to secure from him an office. Lincoln told him this tale: "Once upon a time there was a king who had gone out hunting, after being informed by his weather prophet that there would be no storm. On his way to the hunt the king was advised by a farmer to return home as there was every sign of a storm. The king said there would not be one, as his weather prophet had so declared. But the farmer was firm in his recommendation to the king to return home. The king, however, went on, was caught in a drenching storm, and on his return home beheaded his weather prophet, and, being curious to know how the farmer had been so sure of the storm's approach, sent for him to ask him how he knew. The old farmer said that whenever his old jackass laid back his ears he knew it would rain. 'Well,' said the king, 'I will make your jackass my weather prophet,' and from that day," said Lincoln, "every jackass has wanted an office." My jeweler friend was saved from a terrible fate, for he decided not to run for the office he had mentioned.

Lastly, and best of all, I want to talk for a moment about the jeweler as a friend. I will tell you, gentlemen, that next to the priceless jewel of his religion, which every man here to-night loves as the best of all things under heaven, there is nothing whose price is so far above rubies as friendship between man and man amid the jealousies and rivalries of business; amid the mutual misunderstandings which are bound to occur between one man and another. It is the glory of such associations as these to establish unbroken friendships which will bridge these differences and put out of sight everything that separates one human soul from another. I am reminded that every man is apt to be misunderstood. Even the great Lincoln was misunderstood. Do you remember the incident that Schuyler Colfax has told of Lincoln? He was called the jester and a buffoon, and a man unworthy of the great responsibilities resting on his shoulders. Mr. Colfax on the evening of the second day's battle of the Wilderness went to the different newspaper offices to get the news. There was everywhere an air of discouragement; it seemed as if the news had been doctored. "About three o'clock," he says, "I went to the White House, for I could bear it no longer. I was ushered up to the President. Mr. Lincoln lay stretched upon a sofa without a coat. I said to him, 'Mr. Lincoln, what is the news?' He said, 'Colfax, I am afraid it is the same old story, and the Army of the Potomac will very soon be marching back to its trenches around Washington. We have poured out our last treasure, we have called the last man to the front, and given the best generals to lead the armies. What is the matter? Can it be that we are not right and that the God of Battles is against us?' " Mr. Colfax said he never would forget those eyes of Lincoln as he uttered these words: "Schuyler, there is not a dead soldier boy on the battlefield with whom I would not willingly change places." And soon after Mr. Colfax went to the Capitol. There he found everyone in the best of humor. "What is the news?" he asked. They answered, "We do not know, but we have just come from the White House. Everything is right, for Mr. Lincoln is in excellent humor, and he has just told us a lot of funny stories." No one knew the weight of woe and responsibilities carried upon that one tender heart.

Gentlemen, we are always misunderstanding one another, until the touch of friendship makes us to know as we are known; and it is the glory of just such associations as these, and of such dinners as these that we learn from one another and begin to understand one another, and smooth away the difficulties that separate us, and join hand and heart as friends one of the other.

You remember the little poem of Leigh Hunt, called Abou Ben Adhem. The angel came, you will remember, to write in his book the names of those who loved the Lord, and he asked Abou Ben Adhem for his name. "Write me," he said, "as one that loves his fellow men." The angel vanished. The next night he came and showed the names of "those whom love of God had blest, and lo! Ben Adhem's name led all the rest."

I think I cannot close my talk to-night more fittingly than by reading you a couple of stanzas of a little poem which shows you my wishes for you. It is this:

There are hermit souls that lie withdrawn
In the place of their self content;
There are souls, like stars, that dwell apart,
In a fellowless firmament;
There are pioneer souls that blaze their paths
Where highways never ran;
But let me live by the side of the road,
And be a friend to man.

I see from my house by the side of the road,
By the side of the highway of life,
The men who press with the ardor of hope
The men who are faint with the strife.
But I turn not away from their smiles nor their tears,
Both parts of an infinite plan,
Let me lie in my house by the side of the road,
And be a friend to man.

Let me live in my house by the side of the road,
Where the race of men go by;
They are good, they are bad, they are weak, they are strong.
Wise, foolish, and so am I.
Then why should I sit in the scorner's seat,
Or hurl the cynic's ban?
Let me live in my house by the side of the road,
And be a friend to man.

THE CHAIRMAN.—I will call upon one of our guests to speak, Mr. George W. Shiebler.

EXTEMPORE REMARKS OF GEORGE W. SHIEBLER.

Mr. Chairman, I wish to thank you most heartily for having invited me to be one of your guests to-night. I have not the gift of speech, but there are just a few words I should like to say. About thirty years ago one of your New York manufacturers was looking around for a salesman, some one who could assist him to sell his wares. About the same time in Philadelphia there was a young man dissatisfied with his work in a telegraph office, and hoping and yearning for Providence to secure him something, some position in which he might be more useful. By good chance these two came together, and, after a little conversation, an engagement was entered into by them, and your worthy president is responsible for having launched a greenhorn upon the jewelry trade. That was a great change, from work in a telegraph office to the selling of gold chains. To-night we meet together as the representatives of the two organizations of the goldsmith and silversmith trades. I wish to extend to you my most hearty wishes for the success of your organization, and I offer congratulations upon your having done much good in these nine years to the trade by studying the interests of the retailer and the manufacturer alike. There is much more to be done, and we should therefore work together to obtain the highest success. In the name of the Jewelers' Association I thank you most heartily for the honor done to our association and to me. (Applause.)

THE PRESIDENT: I shall now call upon our good friend, the Honorable Charles Bulkley Hubbell, to respond to the toast of "The American Scholar."

"*The American Scholar.*"

"Pour the full tide of eloquence along,
Serenely pure, and yet divinely strong."
Pope.

ADDRESS OF HON. C. B. HUBBELL.

Mr. Hubbell said among other things:

As I have said, I shall not assume to treat this theme in the manner I might have aspired to earlier in the evening. I will but say to you that it was the achievements of the American scholar that made this great country of ours what it is to-day. For the American scholar and the American patriot have always been one. It is to the scholar to-day that we owe more than to the warrior, for when the war was ended and arms were laid aside the warrior retired into the cloister of the scholar and there studied and worked out the problems which have since made us the great nation that we are. It was the scholar who first noted, as the vapor rose and shook the lid of the kettle, that there was concealed within the great power of steam that has revolutionized the world. It was the scholar who first discovered the wonderful protective powers of vaccination that has swept a devastating plague from the face of the earth. It was the scholar, too, who studied the model of the first steamboat, and developed the first craft that went up the Hudson River by development from point to point until now the great ocean steamer has brought continents together, separated only by five days. And so I could tell you of the achievements of the scholar whose work and interests know no boundary; for as soon as a discovery is made by the scholar, knowledge of it is, by the means of earlier achievements, flashed unto the most remote corners of the earth.

Now, with reference to the bearing of this subject to which I have been assigned—to the particular calling which you represent. It is difficult, perhaps, to develop the theme in a way that would be grateful to you at such an hour. All I can wish is that, having been twice honored by you on your annual occasion of festive reunion, hereafter I may be graciously considered a speaker emeritus, who may come here without any of that nervous agitation that is such a foe to good digestion, and sit in your presence and enjoy the pleasures you so heartily spread before us.

I may add that perhaps you do not know that the gentleman who has entertained us so delightfully to-night as a representative of the cloth, and who has so distinguished himself in a metropolitan pulpit in a way that perhaps has been achieved by no other man of his age, was distinguished in another field before he came here. They say of the Rev. Merle Smith that he was the most famous baseball player of his day, and that he had more curves with which to confuse the Harvard and

Yale baseball nines than any other man. It is related of him that about the occasion of his first sermon he preached in the city two friends of his were present and heard it. Upon its conclusion one said to the other: "There is one thing about Merle Smith, he never can forget that he was a baseball player." "Why," was asked. "You noted his text, did you not," asked the first speaker, "did you not?" "No, I did not catch it." "Well, his text was, 'And he pitched his tent on the hill-top.'" (Laughter.)

I have reached that part of my address when I reflect that it is harder to alight than to fly. Having received the inspiration of the evening I will conclude by telling you another story. It is of a preacher, and I think its narration will enable me to take my seat. It happened in the town where I was born, and where I have the pleasure of spending my Summer months, and concerning which I have recounted some of my experiences. There was there a man noted for his long sermons. One day he had held forth for more than an hour on the subject of the Major Prophets. His audience had dwindled, but had become more respectful (laughter) as this audience has to-night. After he had expended an hour in exploiting the Major Prophets, he said: "Now, we will give our attention to the Minor Prophets, and I will begin with Hosea. Now what place shall we give Hosea?" A gentleman sitting away back on the last seat in the church arose and said: "Mr. Hosea can have my place." (Laughter and applause.)

THE PRESIDENT: Our last toast is "The Art Side of the Jeweler's Craft." I have pleasure in calling upon Mr. Frank L. Crawford to respond to this. Most of us, perhaps, have very wide and lofty notions of the skill and ability and also of the art of the jeweler of the present day, but we have yet much to learn. He who will respond to this toast is a student of art. He aids us in the art of collecting our bad debts, and he will no doubt also to-night add something to our knowledge of the art side of the jewelers' craft.

"*Art Side of the Jeweler's Craft.*"

"To gild refined gold, to paint the lily,
To throw a perfume on the violet,
To smooth the ice, or add another hue unto the rainbow."

Shakespeare (KING JOHN).

ADDRESS OF FRANK L. CRAWFORD.

Mr. Crawford said in part:

It is a commonplace of critics that a nation's advancement in art is to be measured not so much by its great pictures or its noble statues as by the degree in which beauty is impressed upon



FRANK L. CRAWFORD:—"One thing is certain, if a high art standard is to prevail throughout the jewelry trade in this country the price must be made to fit the article, and not the article the price."

common things. Examine any collection of Greek antiquities, and see how the poorest household utensils, the most insignificant articles of daily use, bear the stamp of an ideal beauty. In each there is some graceful undulation of outline, combined with an appropriate construction of parts, which make the commonest article a delight to the eye. This all pervading beauty in common things, say the critics, marks the supremacy of Attic art more certainly than do the noble marbles of the Pantheon.

Now such perfection in the work implies artistic feeling in the workman; and we may be sure that, in the ancient handicrafts, side by side with manual skill, there was also developed in the craftsman a feeling for beauty, that led him not only to consider fitness for the purpose intended, but to combine with that fitness grace of outline, harmony of proportion, and so much of decoration as the use and cost of the work permitted. Wherever a people has attained to real artistic greatness, we shall find this same characteristic—widespread beauty in common things, demanded by the aesthetic taste of the user—rendered possible by the trained artistic skill of the craftsman.

Measured by the standard I have mentioned, art in our country reached a very low ebb during the second and third quarters of this century. We can all remember the haircloth and veneered mahogany furniture and other monstrosities of the latter part of that period. Badly off, however, as we were then in art matters, there was a reason for it not altogether discreditable. The country was too busy with the practical problems of existence to give much attention to the aesthetic side of life. We were conquering the wilderness and fighting out the issues of the Civil War period. But whatever may be said in excuse for the debased condition of art at that time, none can regret that the period is behind us.

To the Philadelphia exhibition of 1876 are usually attributed the influences which brought about our modern art revival. The advance since that date in all departments of art in common things no less than great ones, has been extraordinary. I venture to say that no craft has done more to bring about the improved state of things than has the jeweler's. In no other business has more honest or more costly effort been made to raise popular taste and to cultivate the skill of the artisan. Nor do I believe that, in any form of manufacturing, the art improvement has been more positive. Almost every large concern now has an art department, in which designs are carefully prepared and in which employes are being trained for still finer work. I was greatly interested to be told by a member of a leading house that, before attempting to produce a certain very fine grade of work, the house had spent three years and much money in simply educating and training workmen up to a point where they could undertake the new work.

Moreover, of the best American work thus far produced, too much cannot be said in praise. I have seen special pieces in the various forms of enamel, in niello, in silversmithing, in jewelry and gold work, which I believe would not greatly suffer by comparison with the best work of past centuries. When leading European museums send to New York to buy choice pieces to place in their permanent collections, as has happened a number of times already, we may well be proud of the progress of the jeweler's art in America. It cannot be denied that there is still a great deal of inferior work turned out and sold; but those who rail at this state of things should bear in mind that artistic work tends to increase the cost of the article. It is one thing to take a lathe and spin a sheet of silver into a pitcher of commonplace pattern; it is quite a different thing for a workman slowly to hammer the same sheet into an artistic shape, as in a recent exhibit of wrought silver, where every stroke of the hammer, like the touch of an artist's brush, imparts something of the individuality of the workman. For this added cost the ordinary consumer is not yet willing to pay. So long as manufacturers have to cope with the department store craze for bargains, just so long we shall have trash turned out. One thing is certain, if a high art standard is to prevail throughout the jewelry trade in this country the price must be made to fit the article, and not the article the price.

Can it be said, however, that the manufacturer is entirely free from blame for the present state of things? It seems to me not. Hitherto the manufacturer in most cases has waited on the public taste, only making his goods more artistic as the public has demanded better work. I believe it to be not only the duty but the highest interest of the jeweler to advance the artistic quality of his goods faster than the immediate demand seems to call for. Americans learn quickly; they need only to have good examples presented to them and their taste will rise spontaneously to the level set by the manufacturer. I do not mean necessarily that all work should be more costly. In machine made goods a good design costs little more than a poor one; the difference is only in the die; but even if there be some increase in the cost, is it not policy to raise the art standard? The injurious effect of bad art in the jeweler's product is particularly far reaching. The materials with which he works—the gold, the silver and the gems—by their value and by that intrinsic loveliness which no treatment can utterly spoil, seem to impart their own worth to the form into which they are moulded or to the setting in which they are placed. Thus sometimes what is utterly bad is made to seem the highest art, and its influence in corrupting taste is proportionately increased. Moreover, the work of other craftsmen has but a brief life. Its influence for good or for bad is transient. But the jeweler's product is all but imperishable. A piece of silver may be in constant use for a century and ever be teaching lessons either of the ugly and false or of the true and the beautiful. In spite, then, of the low condition of public taste; in spite of the dictum that "art does not pay," I venture a plea for higher standards in all the product of your craft—a plea for the genuine as opposed to the sham; for simplicity as opposed to over-ornamentation; for the combination of beauty of form with perfect fitness for the purpose intended—in short, for the supremacy of the art ideal. Persistent efforts in these directions, coupled with a systematic art education of the generation now coming up, must raise popular taste, and develop in buyers the instinct for true art with a willingness to pay for it, and the jeweler will find his reward in the enlarged demand for the best and most precious that he can produce.

In the British Museum there is a collection of antique gems, carved as cameos and intaglios, so displayed upon an inclined surface that, by holding a thin board over them, the light from above it cut off, and the light from below is allowed to shine through. Before the screen is interposed the gems are dark and lifeless, as dead as that long distant past in which they first delighted the eye of some Greek or Roman connoisseur. But, when the upper light is shut out, finely cut faces flash out of the gloom, and the gems glow with rich color, which, as the position of the eye is shifted, changes from a rich brown almost to a crystal whiteness, as if a living fire flickered in the heart of the stone. The cunning hands which carved the faces are dead and forgotten, but their work cannot die. As I looked upon these gems it seemed to me that they were types of the Greek art spirit. The Acropolis is in ruins, the race has fallen into decay; but its art spirit still survives, finding new embodiment in the work of modern craftsmen, everywhere influencing the upward striving towards artistic perfection, at once an example and an inspiration. Is it too much to hope that, out of our tumultuous American life, with its teeming activities, shall come forth the skill to create and the public taste to support another great art development, which may so leave the impress of beauty upon all things of our common life that future ages will delight in our work also, and find in it a perpetual incentive to nobler achievements? (Applause.)

This speech closed the proceedings.

The great success of the ninth annual banquet of the New York Jewelers' Board of Trade is in a great measure due to the efforts of the banquet committee, whose members were: A. K. Sloan, of Sloan & Co., chairman; August Oppenheimer, of Oppenheimer Bros. & Veith; Ira Barrows, of H. F. Barrows & Co.; Alfred Krower, of Albert Lorsch & Co.; Charles F. Wood, of Charles F. Wood & Co.; William I. Rosenfeld; Leo. Wormser, of Julius King Optical Co.; George E. Fahys, of Joseph Fahys & Co.; Samuel H. Levy, of L. & M. Kahn & Co.; E. V. Clergue, of E. Howard Watch and Clock Co.; N. B. Barton, of Ostby & Barton Co.; J. A. Todd, of Towle Mfg. Co.; C. G. Alford, of C. G. Alford & Co.; Alfred H. Smith, of Alfred H. Smith & Co.; J. B. Bowden, of J. B. Bowden & Co.; J. C. Mount, of Mount & Woodhull; Walter T. Thompson, of Elgin National Watch Co.; James Hedges, of W. S. Hedges & Co.; M. De H. Mason, of N. H. White & Co.; T. K. Benton, of Courvoisier-Wilcox Mfg. Co.; David Untermeyer, of Keller & Untermeyer Mfg. Co.; David C. Townsend, of Neresheimer & Co.; Leopold Stern, of Stern Bros. & Co.; O. G. Fessenden, of H. W. Wheeler & Co., and president A. J. G. Hodenpyl, ex-officio.

This general committee was sub-divided into the following sub-committees: On speakers, Geo. E. Fahys, chairman, Alfred H. Smith and Leopold Stern; on banquet, O. G. Fessenden, chairman, J. B. Bowden, Wm. I. Rosenfeld and Samuel H. Levy; on badges and souvenirs, Leo. Wormser, chairman, Alfred Krower and James Hedges; on printing, Chas. F. Wood, chairman, J. C. Mount and Walter T. Thompson; on invitations, August Oppenheimer, chairman, Ira Barrows and C. G. Alford; on decorations, Thomas K. Benton, chairman, D. C. Townsend and David Untermeyer.

Notes of the Banquet.

The banquet brought to town a goodly representation of out-of-town retail jewelers, among whom were Lloyd Milnor, of Spaulding & Co., Chicago; General Geo. H. Ford, New Haven, Conn.; F. H. Sloan, of Hansel, Sloan & Co., Hartford, Conn.; Chris Strobel, Waterbury, Conn.; Geo. W. Fairchild, Bridgeport, Conn.; F. J. Morrow, Holyoke, Mass.; F. A. Robbins, of Pittsfield, Mass.; R. Harris, Washington, D. C.; W. D. Upson, Waterbury, Conn.; Ch. Hartdegan, Newark, N. J.

* * *

The jovial presence of John C. Mount was missed, as that gentleman is in Europe, but his dignified partner, A. W. Woodhull, was there.

* * *

Buffalo was represented in the persons of E. A. Eisele and J. B. Mayer.

* * *

A large house party occupied the head of table "A," in the Alfred H. Smith crowd, reinforced by H. C. Hardy and others.

* * *

E. J. Dingee, of the Gorham Mfg. Co., was careful chaperon of Lloyd Milnor, who is seldom seen in these parts.

* * *

Si Frankel was palpably present, and his diminutive form could never be missed.

Much regret was felt at the absence of Collector Bidwell, who was unavoidably prevented from attending.

* * *

Smith, Patterson & Co., of Boston, were represented by at least two people—H. W. Patterson, M. N. Smith. Fred Pope, of Percival's, was among the Boston contingent.

* * *

The souvenir of the occasion was a real seal card case, mounted with sterling silver corners. In the panel at each corner was inscribed one of the following legends: "Ninth Annual Banquet," "N. Y. Jewelers' Board of Trade," "January 13, 1898," and "Delmonico's." These useful and pretty cases were made by J. J. Cohn.

* * *

"Annie Rooney" was once more present, and her praises were sung in all sorts of voices.

* * *

Quite a representation came from Chicago in the persons of James A. Todd, T. Y. Midlen, George Weidig and J. M. Cutter.

* * *

O. O. Stillman, New Brunswick, N. J., was in tow of Leo. Wormser, but he left "trade abuses" alone for the nonce and enjoyed to the full the New York jewelers' hospitality.

* * *

Mr. Edward Wetmore touched on the subject of trusts at the dinner of the jewelers' trade last night. He remarked incidentally: "The so-called trust," said he, "that has become so striking a feature in present business management, that has excited so much alarm and provoked so much hostility, is but a natural development of the same immutable and irresistible law of industrial evolution." It is to a failure to realize this side of the question that one must attribute all the mixed, muddled theories that one hears.—Evening Sun, New York.

* * *

Geo. W. Shiebler, of the New York Jewelers' Association; Dutee Wilcox, of the Manufacturing Jewelers' Board of Trade; W. P. Sackett, of the Philadelphia Jewelers' Club; D. V. P. Cadmus, of the Brotherhood of Traveling Jewelers, were four trade organization presidents who graced the banquet with their presence.

* * *

Dave Kaiser, Fred Smith and their Abel partner formed a happy family at table D.

The banking interests of New York were represented in the persons of J. McAnerney, president of the Seventh National Bank, who was in the Alfred H. Smith crowd, and G. M. Hard, W. P. Doremus and W. H. Strawn, president, cashier and assistant cashier respectively of the Chatham National Bank.

* * *

Secretary D. L. Safford beamed effusively. Was he thinking of the great increase in the membership of the Board since his lease to it of his reference book?

* * *

Among the prominent guests who were not sitting at the speakers' table was W. F. ("Blue-eyed Billy") Sheehan, former Lieutenant-Governor of this State.

* * *

Post Master Van Cott and Judge Newberger, of the Supreme Court, were among those who appeared to enjoy themselves.

* * *

There were many who regretted that their respected guest, Chas. T. Cook, of Tiffany & Co., did not honor them with an address.

* * *

Who were the speakers? Hon Franklin Bartlett, formerly Congressman from New York; Rev. Wilton Merle Smith, D.D., of the Central Presbyterian Church; Hon. Chas. Buckley Hubbell, president of the Board of Education; F. L. Crawford, Esq., attorney for the New York Jewelers' Board of Trade; Louis Edwin Bomeisler, Esq., counselor-at-law; Edmund Wetmore, Esq., of Wetmore & Jenner, lawyer; Geo. W. Shiebler, president of the New York Jewelers' Association; Leopold Stern, of Stern Bros. & Co.

T. W. Buckingham, a jewelry salesman from Cleevland, O., tried to commit suicide in Dayton, O., last Monday night. He was suffering from neuralgia of the heart and wanted to end his troubles. A knife and revolver were taken from him just in time to save his life. He was taken in custody by the police and next day was sent home to Cleveland.

MÊLÉE.

ALL SIZES AND CHEAP.

NERESHEIMER & CO.,

Diamond Merchants.

NEW YORK:
20 MAIDEN LANE.

LONDON:
27 HOLBORN VIADUCT, E. C.

Importations at the Port of New York.

Week Ended Jan. 14, 1897, and Jan. 14, 1898.

	1897.	1898.
China, glass and earthenware:		
China	$42,797	$40,765
Earthenware	18,506	15,279
Glassware	14,037	12,876
Instruments:		
Musical	10,169	9,577
Optical	2,246	7,931
Philosophical	858	1,580
Jewelry, etc.:		
Jewelry	1,784	3,059
Precious stones	27,281	192,590
Watches	11,011	6,115
Metals, etc.:		
Bronzes	20	681
Cutlery	34,343	14,387
Platina	34,822	——
Plated ware	480	625
Silver ware	166	42
Miscellaneous:		
Amber	5,142	2,272
Beads	1,255	222
Carbon	1,808	588
Clocks	4,061	1,615
Emery wheels	6	13
Fans	23,776	21,827
Marble, mfrs. of	13,611	4,601
Polishing powder	15	906
Ivory	Not recorded	743
Ivory, mfrs. of	" "	110
Statuary	" "	1,867
Shells, mfrs. of	" "	6,541

Decision as to a Firm's Liability for Goods in Storage.

The Appellate Division of the Supreme Court last week heard the appeal of Tiffany & Co. from the judgment for $3,220 recovered by Mrs. Annette B. Markoe in a suit involving an interesting point as to the liability of a firm on goods stored with them. As published in THE CIRCULAR at that time Mrs. Markoe recovered judgment on the value of a trunk of silver ware and other property left on storage with Tiffany & Co. about eight years ago, under a written agreement that the trunk and its contents were to be kept safely and redelivered on surrender of the receipt. After the storage of the trunk it was delivered by Tiffany & Co. to William B. Wetmore, then the plaintiff's husband. At that time the defendants had no knowledge or suspicion that the relations between the two were anything but amicable. After being divorced from Wetmore the plaintiff married Dr. James W. Markoe. The action was not brought until March, 1895, nearly six years after plaintiff had learned the trunk had been delivered to her husband.

On the appeal last week, Chas. E. Miller, on behalf of Tiffany & Co., contended that the court below erred in charging that Tiffany & Co. were liable for conversion if the trunk and its contents belonged to plaintiff, and the husband had no authority from her to take it. The court, he claimed, also erred in refusing to charge that plaintiff could not recover more than the lowest value of the articles as shown by the testimony of the expert. He urged that the plaintiff cannot recover for the articles in the trunk which belonged to her husband, Mr. Wetmore, or to him and her jointly. The amount of the verdict is determined by mere conjecture and not based upon any calculation warranted by the testimony and should be set aside as unsupported by sufficient evidence. It is not a case of conflict of evidence, but an entire failure of proof. F. B. Chandler, for Mrs. Markoe, contended that the trial court committed no error in its rulings respecting the introduction or rejection of evidence. The Appellate Division reserved decision.

Geo. E. Savage Resigns; R. W. Miles Succeeds.

MERIDEN, Conn., Jan. 15.—Richard W. Miles has been appointed manager of the Meriden Britannia Co.'s salesrooms in place of George E. Savage, resigned.

Mr. Savage had been with the Britannia Co. for 32 years. For over a score of years he has had charge of the salesrooms and full charge of the advertising department. He leaves the Britannia Co. at his own volition and at the special request of the directors of Manning, Bowman & Co., several of whom are stockholders and directors in the Britannia Co. Mr. Savage has begun his duties in the official capacity of manager and treasurer for Manning, Bowman & Co.

Jeweler Moshier Acquitted Amid Cheers of a Heinous Crime.

NORWICH, Conn., Jan. 12.—The case of George S. Moshier, jeweler, who has been on trial before Judge Brown since Monday on a charge alleging criminal assault on Rosina S. Rice, 13 years old, was concluded this afternoon with the acquital of Mr. Moshier. Judge Brown ordered Mr. Moshier's discharge on the ground that the defense proved an alibi. He added, however, that he would not allow the blackmail alleged by counsel for the accused. When the decision was announced there was a scene of jubilation among the jeweler's friends in the court room, who gave vent to their satisfaction by cheers and then crowded around him with congratulations.

Bill Designed to Preserve the Sacredness of the Flag.

ALBANY, N. Y., Jan. 12.—Senator Grady has introduced in the Senate the following bill, which was referred to the Codes Committee:

An act to amend section six hundred and forty of the penal code, to prevent the desecration, mutilation or improper use of the flag of the United States, or of this State.

The people of the State of New York, represented in Senate and Assembly, do enact as follows:

Section 1.—Section six hundred and forty of the penal code is hereby amended by adding thereto a subdivision to be known as sub-division sixteen, as follows:

16.—Any person who, in any manner, for exhibition or display, puts or causes to be placed, any inscription, design, device, symbol, name, advertisement, words, characters, marks or notice whatever upon any flag, standard, color or ensign of the United States or State flag of this State or ensign evidently purporting to be either of said flags, standards, colors or ensigns; or who, in any manner appends, annexes or affixes to any such flag, standard, color, or ensign, any description, design or device, symbol, name, advertisement, words, marks, notice or token whatever, or who displays or exhibits, or causes to be displayed or exhibited any flag, standard, color, or ensign of the United States or flag of this State, or flag, standard, color, or ensign evidently purporting to be either of said flags, standards, colors, or ensigns, upon which shall in any manner to be put, attached, annexed, affixed, any inscription, design, device, symbol, name, advertisement, words, marks, notice or token whatever, or who publicly and wilfully mutilates, tramples upon or otherwise defaces or defies any of said flags, standards, colors, or ensigns, whether any of said flags, standards, colors, or ensigns are public or private property, is punishable by imprisonment for not more than one year, or by a fine of not more than two hundred and fifty dollars, or by both imprisonment and fine, provided, however, that this section shall not apply to flags, standards, colors or ensigns, the property of or used in the service of the United States or of this State, upon which inscriptions, names of actions, words, marks or symbols, are placed pursuant to law or authorized regulations.

2.—This act shall take effect September first, eighteen hundred and ninety-eight.

Gems and Precious Stones.

The production in 1897 was valued at $62,000, against $200,000 in the previous year. In reality, there was no such falling off, since we are now convinced that the statistics for 1896 were exaggerated. It is obvious that the collection of statistics concerning these stones is not capable of the same precision as in the case of the commercial metals. Of the production in 1897 we make the following division: Sapphire, $4,000; ruby, $1,000; tourmaline, $2,500; quartz crystal, $5,000; smoky quartz, $1,500; gold quartz, $4,000; agate, $1,000; moss agate, $1,500; silicified wood, $2,500; garnet (pyrope), $2,000; Amazon stone, $1,000; turquoise, $25,000; fossil coral, $500; arrow points, $500.—*Engineering and Mining Journal.*

IT WILL BE WELL WORTH YOUR WHILE TO

195 & 197 BROADWAY,

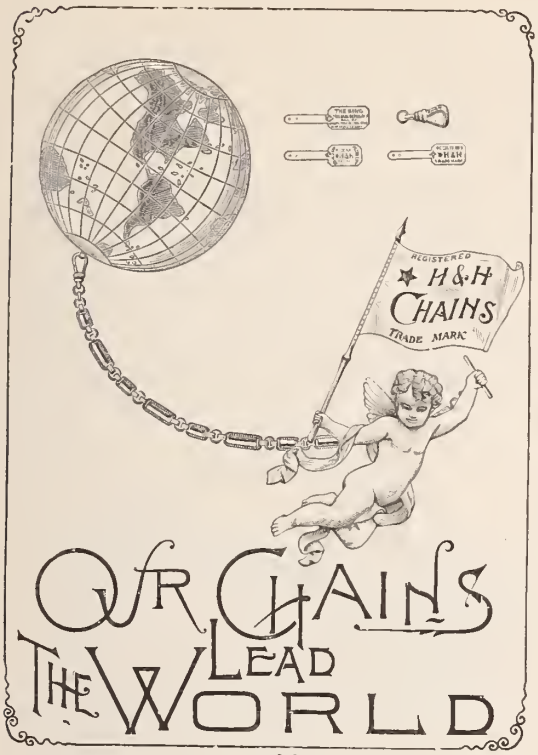
NEW YORK.

Western Union Building.

...January 19, 1898.



Clayton & Co.



A Happy and Prosperous.....

NEW YEAR

IS THE WISH OF

HAMILTON & HAMILTON, Jr.,

MAKERS OF THE

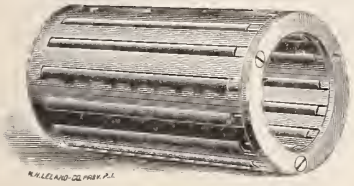
★ H. & H. Chains

AND

Silver Novelties,

PROVIDENCE, R. I.

"Busiest Jewelry Plant in 45 States."



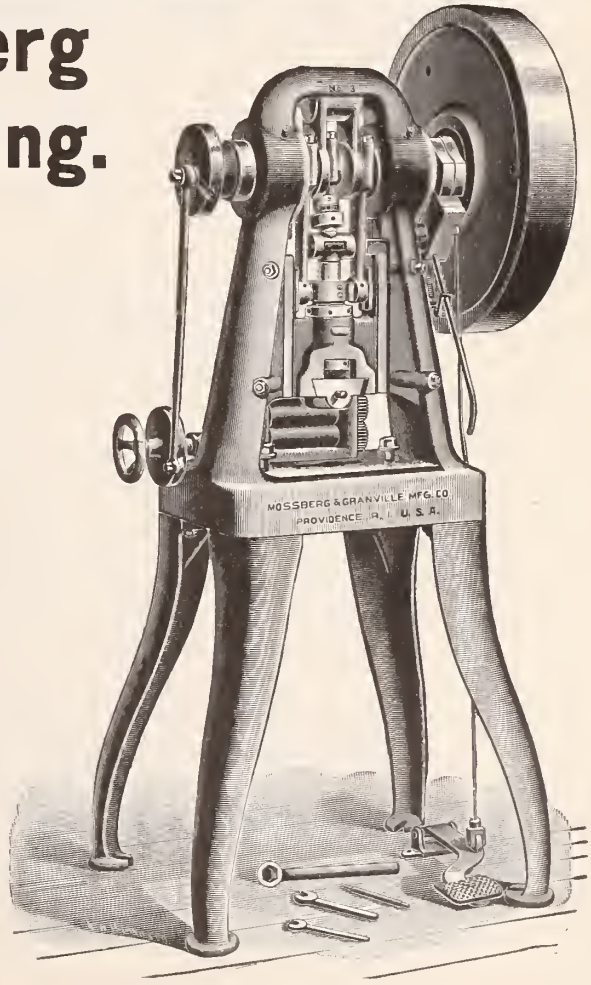
The Mossberg Roller Bearing.

ESPECIALLY DESIGNED FOR USE ON ROLLING MILLS.

These Roller Bearings enable us to build a mill which will do double as much work as the ordinary mill, consuming less than one-half of the driving power; for with Roller Bearings there is scarcely any friction on the roll journals, and, consequently, no heating of the rolls. In our mills all bearings are fitted with bushings which can be renewed when worn. Cut gears are used for all driving mechanism, and gears made of a right and left-hand spiral, a combination of which is commonly known as a herring-bone gear, are used in the housings of the finishing rolls. We make a specialty of equipping Rolling Mill plants complete for all classes of work.

No. 3, Style A, Double Acting Power Press.

These presses are arched out at the lower end of main casting, so as to give a large die space. This arch can be filled in solid, making a straight sided press, when the work is heavy and that class of press is required. Many other valuable features, going to make this the most efficient press for use in profit-gaining, appear in New 1897 Catalogue M, now ready.



The Mossberg & Granville Mfg. Co.,

PROVIDENCE, R. I., U. S. A.

NEW YORK STORE, 126 LIBERTY STREET.

Exhibition at Philadelphia Bourse.

Makers of Presses, Rolling Mills, Wire Drawing Machinery, Roller Bearings and Special Machinery.

Wm. Rogers Mfg. Co. Against William A. Rogers.

Another suit by the Wm. Rogers Mfg. Co., Hartford, Conn., against William A. Rogers, New York, was recently commenced in the United States Circuit Court in New York, and a motion by the plaintiff company for a preliminary injunction was argued before Judge Lacombe, of that court, Friday afternoon.

It will be remembered that a former suit by the Wm. Rogers Mfg. Co., against William A. Rogers was commenced a few years ago and is now pending. In this a preliminary injunction, restraining William A Rogers from stamping his name on silver ware or advertising his goods as Rogers goods, was granted by Judge Benedict, but upon appeal to the Circuit Court of Appeals, however, Judge Benedict's decision was reversed and the injunction denied, on the ground that William A. Rogers had a right to use his own name unless fraud could be shown. Since that time the action has not come up for trial. On the argument for the preliminary injunction in the new suit, Friday, Chas. E. Mitchell, who appeared for the Wm. Rogers Mfg. Co., stated that after the Circuit Court of Appeals decision, William A. Rogers began to use the terms "Rogers goods" and "genuine Rogers goods" in his advertisements. They commenced the new action, he said, because the defendant is now using his name in a way to convey the idea that his are the plaintiffs' goods and dealers are using his signs to sell his goods as *genuine* Rogers silver plate. They asked a preliminary injunction to restrain him from using his name in a way to convey to the public the impression that his are the genuine or celebrated Rogers goods. He referred to William A. Rogers' advertisements, among them those that appeared in THE JEWELERS' CIRCULAR and the *Crockery & Glassware Journal* to bear out their contention.

The example of the defendant has been, he said, generally followed by the dealers to whom he sells, so that the misrepresentations of the dealers are practically instigated and directed by him. They asked for an injunction, said Mr. Mitchell, that would be essentially the same as that granted in the Baker chocolate case and would make the defendant spell his name out in full—William A. Rogers, and not abbreviate it to Wm. to confuse it with the plaintiff company. They also asked that he be restrained from calling his goods the genuine or original or celebrated Rogers goods.

Wm. C. Beecher, who argued on behalf of William A. Rogers, began by saying that this action was almost identical with the former suit now pending in which the injunction was denied by the Circuit Court of Appeals. The statement that they were selling inferior goods as *Rogers* goods and injuring the plaintiffs thereby, he said, was untrue, claiming that to-day the goods of William A. Rogers are in many cases of better quality and in all others equal to the goods of the Wm. Rogers Mfg. Co. He went claboratcly into the question of the quality of the goods, giving instances. William A. Rogers sold below the plaintiffs because that company belonged to a combination of large manufacturers and were under an agreement to keep up prices, but they could and did at times undersell the defendant. Mr. Beecher then took up the question of the words "genuine Rogers," and argued that his client was as *genuine* a Rogers as the bulk of the concerns using that name and that his goods had already attained a large sale and wide reputation on their own merits. The abbreviation of the word William to Wm. was a natural and proper one, and if Rogers, his client, had the right to use the former he was entitled to use the latter. Mr. Mitchell then answered some of the statements of Mr. Beecher, and both sides submitted their evidence and briefs.

Judge Lacombe took the papers and reserved decision.

Death of Sylvester G. Martin.

PROVIDENCE, R. I., Jan. 15.—Early Saturday the death occurred of Sylvester G. Martin, of Martin, Copeland & Co. The sad discovery was made by his son, Frank H. Martin, about 8 o'clock. Death was due to natural causes.

Sylvester G. Martin was born in Ellisborough, N. Y., June 29, 1821, where he passed his boyhood days and acquired his education. Upon attaining his majority he came to this city, in 1842, and entered upon a clerkship with Thomas Merriweather, grocer. Soon afterwards he engaged in the wholesale grocery, flour and oil business for more than a quarter of a century. In 1870 he formed a copartnership with Charles Sidney Smith and Samuel W. Saxton for the purpose of manufacturing jewelry, the firm being known as Saxton, Smith & Co. In 1878 Mr. Martin retired from this concern, and, Jan. 1, 1880, entered into partnership with William A. Copeland and Edgar W. Martin, the firm name being Martin, Coneland & Co., and he was closely allied with this concern until the time of his death. The deceased was a member of the Manufacturing Jewelers' Board of Trade, of this city, the New York Jewelers' Board of Trade, of New York; he was a director of the National Eagle Bank and the Liberty Bank, and also a member of the West Side Club. The deceased was one of the best known citizens of this city and was the owner of large tracts of real estate.

Settlement of the Affairs of H. Ludwig Co. Progressing.

PROVIDENCE, R. I., Jan. 14.—Henry Ludwig has given a chattel mortgage to Gilbert A. Phillips, president of the Manufacturers' National Bank, for $11,378.70. This covers all the machinery, tools, stock and personal property, formerly belonging to the H. Ludwig Co., manufacturing jewelers, and now in building corner of Blackstone and Gay Sts.

This mortgage was negotiated as one of the steps in the settlement of the affairs of this concern which is in the hands of a commitee of three, consisting of Gilbert A. Phillips, Arthur Henius, of Bruhl Bros., and Alfred Krower, of Albert Lorsch & Co., appointed at the meeting of the creditors some weeks ago. At that time a compromise offer of 40 cents on the dollar was accepted and since then claims of about 90 per cent. of the aggregate liabilities have been proven and the amount of the above mortgage was raised in payment of them. It is probable now that the Ludwig Co.'s affairs will all be settled in a short time.

Beware of These Three Men Who Buy Alarm Clocks.

HARTFORD, Conn., Jan. 12.—A tray containing 56 rings was stolen from the jewelry store of Henry A. Deming, in the Allan House block, early yesterday afternoon. There were several diamond rings in the tray, but most of the rings were worth $4 or $5 each. There is only a very slight clue to the thief.

Mr. Deming was alone in the store at the time the tray was stolen. As far as he knows, the only one who could have taken the tray was one of three men who were in the store about 12.30 o'clock. At that time three well dressed young men came into the store, and one of them bought an alarm clock. He paid $1 for it, and left it there, saying that he would call for it later. Mr. Deming set off the alarm for him and showed how it worked. Two of the men were near him all the time that he was showing the clock, while the third stood near the window where the tray of rings was displayed. There is a gate about three feet high that prevents one from reaching the window while the gate is closed. This gate is opened by pressing a knob from under.

The tray was not missed until shortly before 2 o'clock. Mr. Deming does not remember seeing the rings after 11.30 o'clock in the morning, when he showed some to the letter carrier on that route. There was a cluster diamond with a ruby, a cluster diamond with an emerald, five plain diamond rings. The lot was valued at $300. Mr. Deming notified the police as soon as he discovered his loss. He said he was not a very observing man and he could not give a very good description of the three men suspected. He thought that the man who bought the clock had red hair and a sandy mustache, weighed about 150 pounds and wore dark clothes and a dark derby hat. The men appeared to be 30 or 35 years old. When they left, one said, "Well, we'll go down to the store now."

Posed as a Minister so as to Swindle Jewelers.

BURLINGTON, N. J., Jan. 13.—A well dressed young man, giving the name of H. E. Johnson and his residence at 1918 Titan St., Philadelphia, is in jail here upon the charge of obtaining goods under false pretences. Johnson came here late Monday afternoon, and going to the jewelry store of Harry B. Sharp, stated that he desired to purchase a watch. He said that he was a Methodist minister having a charge at Beverly, and that he had become interested in a railroad engineer, who was one of his parishioners; that the engineer had met with reverses, and that he had just had him reinstated. He also stated that he knew Rev. Mr. Olmsted, rector of St. Mary's Church here, and gave him as reference. Mr. Sharp refused to let the watch go, and becoming suspicious of the stranger, followed him, and when he came out of the store of jeweler Fry, pointed him out to the authorities.

At the hearing the Rev. Mr. Olmsted was present, and stated that the prisoner, who was an entire stranger to him, had come to his house and told a pitiful tale of the distress of his family and the death of his mother, the Rev. Mr. Olmstead closing the interview by loaning the stranger a

small sum of money. George Oliver, a jeweler here, was also present and recognized Johnson as a man to whom he had loaned a watch about the middle of December, the watch being for temporary use while he, Oliver, procured him one of a peculiar make. The watch had not been returned, although the agreement was to have the watch returned in about a week. At that time the prisoner gave the name of Tucker.

The Mauser Mfg. Co.'s Plans for the Year 1898.

The Mauser Mfg. Co., 14 E. 15th St., New York, are in a position to report the year 1897 a prosperous one. In fact, the demand for goods made upon them exceeded their facilities, despite their efforts to cope with the increased volume of business. As to 1898, Mr. Kolb, of the company, made the following statement to a reporter of THE CIRCULAR:

"Trade in the new year opened up in a way that caused us to decide not to close down our factory at all; not even only for a day. Our factory will keep right on running with the full number of hands—which is something we haven't been able to accomplish for five years. Our works will shortly undergo vast improvements and enlargements and the trade will find us prepared for a 'boom.' Every month of the year we will produce some new design or novelty of interest. Our intention is to remain on the top wave of success and not be pushed off by any means, and we'll manage to remain there by enterprise and by carefully studying the wants of the trade."

Jeweler Vickery's Peculiar Departure Disturbed His Friends.

AUGUSTA, Me., Jan. 13.—Guy O. Vickery, a prominent young jeweler of this city, said to be subject to intervals of aberration, was detained at Salem yesterday while en route for Boston and cared for at the Essex House in that city until his father could arrive and accompany him back to Augusta. They reached this city on their return journey this afternoon. When he started from the store in Augusta he had with him about $600 and a lot of jewelry and watches. The property was intact, and was taken charge of by the city marshal on the arrival of young Vickery in Salem for safe keeping.

Flye & Harris Are in Insolvency.

BROCKTON, Mass., Jan. 12.—Flye & Harris, jewelers, 102 Main St., have filed a voluntary petition for insolvency with the Probate Court. Deputy Sheriff Henry S. Porter has been appointed as messenger in the case. The liabilities of the firm are about $5,000, while the assets were in the vicinity of $2,500. D. C. Percival & Co., Boston, are among the largest creditors.



Glass for Silver Mounting.

We would bring to the notice of

Silversmiths and Manufacturing Jewelers,

that our usual excellent line of CRYSTAL CUT, RICH GILT CUT, in Crystal and Colors, and DECORATED GLASS in assorted colors and decorations, has been augmented and improved for 1898, and is ready to buy from.

New designs in everything—BOTTLES for the TOILET TABLE, POCKET, GLOVE and CHATELAINE: BOXES for SALVE, NAIL POWDER, FACE POWDER, POMADE and COLD CREAM; PUNGENTS, INK WELLS, POCKET FLASKS, MUCILAGES, SEALS, PAPER WEIGHTS, CIGAR JARS, PEPPERS, SALTS, SYRUPS, SUGAR SIFTERS, MUSTARDS, TOOTHPICKS, ATOMIZERS, CORDIALS, BOWLS, FRUIT BASKETS, CARD RECEIVERS, &c.

Bawo & Dotter,
INCORPORATED.

Manufacturers and Importers,
26, 28, 30, 32 Barclay Street, New York.

To the Trade.

The method of selling Sterling Silver Spoons and Forks by the dozen instead of by the ounce, of which the Gorham Mfg. Co. are the originators, has met with universal commendation from the legitimate jewelry trade in all sections of the country, who are convinced that selling goods by weight without regard to other conditions is injurious both to the manufacturer and the dealer.

The use of the terms, LIGHT, MEDIUM and HEAVY, having been applied to a class of spoon work much below the weights for which the Trade have usually applied them, the GORHAM MFG. CO. have discontinued their use, substituting more descriptive terms in their place, viz.:

FULL SIZE, TRADE STANDARD,
FULL SIZE, EXTRA STANDARD,
FULL SIZE, HEAVY STANDARD.
FULL SIZE, MASSIVE STANDARD.

The "TRADE STANDARD" signifies light weight, full size. This grade on teaspoons will usually weigh about eight ounces to the dozen, the other terms signifying heavier weights in the order as above named.

The craving for variety and novelty is a powerful impulse of the human mind, and makes itself especially apparent in the appreciation of new and artistic things in silver. The designers and artisans of the Gorham Mfg. Co. are continually producing new goods which embrace in unparalleled multiplicity of design and detail every article for which silver is utilized.

In Spoon and Fork patterns the Gorham Mfg. Co. have produced and placed upon the market, within one year, THE OLD COLONY, LENOX, LANCASTER, STRASBOURG and MEADOW, representing a variety of designs from the plainest and simplest pattern to the most elaborate that has ever been produced.

THE LANCASTER pattern has been received most favorably. The floral ornamentation at the top of the handle is in perfect harmony with the bead decoration, giving to the pattern an effect of richness and simplicity.

THE STRASBOURG pattern, which has just been introduced, is meeting with universal favor. The outline is graceful and pleasing. The character of the ornamentation is bold and attractive, and is continued upon the bowls and tines of the fancy pieces, producing an effect of finish not otherwise obtainable.

Nature has given the inspiration for the design of THE MEADOW pattern. The decoration of each handle varies according to size, and consists of a beautiful gathering of interwoven grasses, arranged so tastefully and artistically as to commend the pattern to all lovers of the unique and beautiful in silver. The workmanship of the details of this pattern is perfect, the dies from which it is made being pronounced most superb and artistic examples of the Silversmith's Art. THE MEADOW is unquestionably one of the most beautiful patterns ever produced.

All of the above patterns are now ready for delivery, and orders will be given prompt attention.

Dealers addressing the New York house should send all orders and correspondence to the headquarters, Broadway and 19th St.

GORHAM GOODS are not sold to DRY GOODS AND DEPARTMENT STORES.



GORHAM M'F'G CO.,

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NEW YORK:
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WORKS:--Providence, R. I.

THE JEWELERS' LEAGUE'S CHANGES OF CONSTITUTION.

All members to be graded according to the age at which they joined the League—An interested, spirited but harmonious annual meeting.

MASONIC TEMPLE, NEW YORK,
Tuesday, Jan. 18, 10.30 P. M.

The 21st annual meeting of the Jewelers' League of New York, held this evening, was one that will mark an epoch in the history of that organization, and was without doubt the best attended, most earnest and most thoroughly deliberative gathering of that body in many years.

The importance of the amendments proposed by the executive committee and their wide effect upon the members and the future condition of the League were the reason for bringing out the large attendance.

Before the meeting a number of the older members in this city followed their annual custom of dining together, and about 40 of them met at the Knickerbocker Cottage, 28th St. and Sixth Ave., New York. After enjoying one of Mouquin's excellent dinners the assemblage proceeded en masse to the meeting hall, where they were joined by the other members of the League.

Masonic Temple, 23d St. and Sixth Ave., was, as usual, the place for the annual gathering, and its large hall was almost entirely filled when the meeting was called to order at 8 o'clock P. M. by President Hayes. Chairman Van Deventer, of the executive committee, immediately moved that two tellers be appointed to sort out and report upon the proxies received for the voting upon the amendments to the constitution, to be decided upon at the meeting. The reading of the minutes then was in order, but, as usual, were in the hands of the members, so a motion to dispense with the reading was carried, and President Hayes then read his annual address as follows:

PRESIDENT HAYES' ADDRESS.

Gentlemen—We celebrate this evening the manhood of our existence. We can congratulate ourselves upon reaching the twenty-first anniversary of our birth. The weakness of infancy has become the robustness of maturity. The good work commenced in a feeble way has increased with increasiny years, and continued without halting on the road of prosperity. To-day we are stronger with inherent strength; with a more stable constituency; with an added financial reserve. The past year has been one of a slightly increased mortality, which is a condition naturally to be looked for, and yet with the using of portion of our reserve we show an increased amount of assets.

This annual meeting is probably the most important in our history, as it is also the most vital. A momentous question agitates our entire membership—the question of life, of enduring existence. Of all the questions coming before your officers and executive committee during the past year, none of equal importance has engaged their attention as that which is to claim your consideration and action to-night. It will be superfluous for me to add one word to the admirable, comprehensive and terse statement accompanying the proposed amendments submitted to you in legal form. The arguments are briefly but fully presented for sustaining the points desired in the amendments to be acted upon. Expressions of favorable or of adverse comment bring out not a single feature which has not been considered by your board of management in all their legal, constitutional and economic features. The adoption of the amendment to grade the dues of members not already graded will bear upon every member of the board, and they are the first and readiest to assert the justice, fairness and equity of being called upon to pay the cost of insurance. In our early days the League was in fact, if not in form, a benevolent institution, guided and supported by the buoyancy of brotherhood, by a sentiment which overshadowed the stern fact that we were especially embarked in the business of life insurance. Evidently our founders had not in mind the full importance of the issue of their venture, and thus innocently but ignorantly failed to grasp the question in its entirety. For myself I freely admit my full share of inexperience or ignorance of the fact which has been staring us in the face since the year 1886. At that time we coolly increased our dues for all new members, omitting to place ourselves on the same just plane. We see our inequity and the sure disastrous results of a policy which causes our business to be done at a loss. This condition of affairs is so self evident that he who runs may read, even if his steps be those of a tottering child. Surely it would be folly for full grown men to ignore the fact. We older members have grievously permitted younger men to support us, as it were in filial loyalty. But younger men see the unequal burden imposed, or to be imposed, upon them, and of late have discreetly declined to join an association offering so much unfair advantage to older members. How, then, could we expect an increase of members under such condition? And how can we expect a continuance of our business without new blood? But if all of us who have had advantage of rates too low should contribute at the ratio demanded by the laws of mortality and experience, we should increase our strength beyond a peradventure, and then have an insurance two or three times greater than is furnished by any existing association, principally because of our exceedingly low rate of expenses. Where is there a company whose business has been conducted at a cost of four and a half per cent., as has ours for the past year? The most appealing argument against increased rates comes from men who assure us they are poor. But if a man of small income has been able to hire a house for half its real worth can he in future avoid paying a fair reasonable price to the owner of property desiring a moderate income from his investment? And if such a man, or any man, has been receiving insurance at less than cost, can he expect to continue to do so? Whatever one's ability to carry insurance, he certainly can obtain more from the League than from any other source, even at the proposed increased rates, for we do business at a far lower expense than is involved in any other association. Some of our members have misapprehended the amount to be paid to their beneficiaries, while if they will examine our constitution they will find that the amount of one mortuary assessment is all that is promised, with the limit of a minimum sum, with no provision for a specified minimum sum. If all our members should pay the rates proposed their beneficiaries would receive the maximum sum ,and the reserve fund would also be increased by the proceeds of each assessment, to a point where the burden of loss would be provided for, at a minimum number of yearly assessments.

To the unblemished record of our executive committee in all past years must be added that of our committee for the expired year; and while it may seem a surfeit of repetition, yet I would be totally unjust were I to fail to bear testimony to the exacting care, earnest devotion and admirable judgment displayed by the men who have for the past twelve months given us their time and most careful attention. So long as you elect your board of management with the care and judgment of all former years, so long may you expect to receive assurance of benefits greater than you can obtain elsewhere.

To show the great advantages obtained in membership of the League, I submit a few examples taken promiscuously from the record of the past year, which illustrate the advantage we all will enjoy, even at the proposed increased rates. Comment is unnecessary, as the simple statement must be convincing to every man of business intelligence. The question of rates and of expected benefits should be fully understood by every one of our members, and for one I assert that rather than have the League continue in a decaying life and slowly approaching death, I prefer to have it expire at once, with true colors flying from the mast head. But it will not expire; it has an unblemished past, and it promises an ever increasing glory for an undying future. Let your good judgment serve your best interests by adopting the desired amendments, and you can rest assured that those now dependent upon you will receive benefits greater than you can devise from any other investment, and your heirs will bear in esteem such sentiments as have been expressed by a recent beneficiary who writes thus: "I thank you very much for the favor, and truly appreciate the honor and integrity of the Jewelers' League, and will do all in my power to advance its interests at every opportunity." This beneficiary received one of the smallest sums that have been paid. May such commendation be that of everyone who inherits the result of your loving care and self-denial.

Mr. Hayes then quoted the following examples to show the difference between the League policy and other companies:

BENEFICIARIES OF 1897.

No.	Age at Admission.	Cost in the League.	Cost in Ordinary Life Ins. Co.	Paid Beneficiaries.
989	42	$733.00	$2,579.20	$4,955.00
1,339	25	745.00	1,470.00	4,948.00
363	26	765.00	1,809.00	4,857.00
2,058	43	759.00	2,592.00	4,847.00
1,530	44	789.00	2,695.50	4,796.00
2,064	26	765.00	1,407.00	4,747.00

The address was frequently interrupted by applause.

The reading of the report of the secretary and treasurer was dispensed with on motion. The report of the examining finance committee, printed with the secretary's and treasurer's report, was also dispensed with, and chairman Van Deventer, of the executive committee, then read that body's report, which follows:

EXECUTIVE COMMITTEE'S REPORT.

Mr. President and Fellow Members of the Jewelers' League:

To-night we hold our twenty-first annual meeting. We are proud of having reached that point in our history.

We look back with rejoicings over what we have been enabled to accomplish in the past, which we may regard as our childhood.

We have paid out to the beneficiaries of our increased members the munificent sum of $1,894,425.10, having paid out in the year 1897 $185,665.

Our reserve fund is now $170,320.11; a year ago it was $166,753.55, a gain of $3,566.36, although we paid four death losses in 1897 out of the reserve.

The roll of membership to-day contains 2,297 names. Where can you equal it?

In the year 1897 we came to the end of four years of hard times: it is true that the benefits did not manifest themselves till the last four or five months of the year, but the good times are here now, and that by reason of the great resources which have come to our land through the products of the earth and the high prices that have been realized for them. Our members have stood through these hard times wonderfully well, far better than we could have expected, so that to-day we are a strong body of men tried and proved by experience.

In 1897 the result of mortuary assessments has fallen slightly below the maximum amount which our constitution permits us to pay our beneficiaries. This had been foreseen by your committee ,and had been the subject of thought by them prior to 1897. During the entire year just closed this matter has been the thought, study and subject of discussion by all the members of your committee, aided by our legal advisers; and right here we ask you to bear in mind that every proposal we make to you to-night, every word of our circular letter and proposed amendments to the constitution, has had study, suggestion and approval of our counselors.

THE AMENDMENTS ADOPTED AT THE JEWELERS' LEAGUE MEETING.

Old Constitution.

ARTICLE I.

Section 2. The objects of this League are to bring about a better acquaintance of the several trades, and such others as may be acceptable, and the adoption and maintenance of such plans as shall tend to the mutual benefit and protection of its several members.

On and after July 1, 1894, the membership of the League shall consist of two sections, to be known as Section A, composed of Full Rate members, and Section B, composed of Half Rate members. There shall be paid to the beneficiary of a member of Section A the amount of one mortuary assessment not exceeding $5,000, to the beneficiary of a member of Section B the amount of such assessment not exceeding $2,500.

ARTICLE V.

Section 1. Upon notice of dues or assessments, it is the duty of every member to remit the amount promptly to the Treasurer of the League. A notice mailed to the last address given shall be considered a legal notification. Any member who does not remit the amount of his assessment within thirty days from the day of notice (except when the Executive Committee shall, by virtue of this provision, have extended the time for the payment of an assessment for the further space of one month or less), shall forfeit his claim to membership and have his name stricken from the roll; but any such person may again become a member upon payment of all dues, subject, however, to the approval of the Executive Committee.

ARTICLE V.

Section 2. On and after July 1, 1894, in addition to the annual dues on all members provided in Article XII, Section 3, the amount of each assessment upon all members admitted to the League prior to July 1, 1894, for the payment of death losses of members in Section A shall be the same as that assessed on them when admitted; and for the payment of death losses of members in Section B, the amount of each assessment shall be a sum equal to one-half of such amount. Each mortuary assessment upon all members admitted on and subsequent to July 1, 1894, shall be according to the following table:

For the death of members of Section A:

	Sec. A.	Sec. B.
Bet. ages of 21 & 29 yrs. inc.,	$2.00	$1.00
" 30 & 34 "	2.50	1.25
" 35 & 39 "	3.00	1.50
" 40 & 44 "	4.00	2.00

For the death of members of Section B:

	Sec. A.	Sec. B.
Bet. ages of 21 & 29 yrs. inc.,	$1.00	$ .50
" 30 & 34 "	1.25	.63
" 35 & 39 "	1.50	.75
" 40 & 44 "	2.00	1.00

Section 3. On and after Nov. 1, 1894, a member of Section A who has no unpaid assessments charged against him may change from Section A to Section B by giving sixty days' notice in writing to the Secretary of the League; provided that such member shall pay full rates on all assessments theretofore or thereafter ordered to pay mortuary benefits by reason of death of members before the date of such change, and he shall surrender to the League his former benefit certificate, which, with the certificate of the change, and the member's notice thereof, shall be filed with the Secretary, who shall issue a Section B certificate to such member, provided the consent of the Executive Committee shall have been obtained, which consent may be withheld at the option of such Committee, and further provided that the last assessment made by the League previous to said notice shall have yielded to the death fund a net sum of not less than $5,000 for the death of a member of Section A, or a net sum of not less than $2,500 for the death of a member of Section B.

Adopted Amendments.

ARTICLE I.

Section 2. The objects of this League are to bring about a better acquaintance of the several trades, and such others as may be acceptable, and the adoption and maintenance of such plans as shall tend to the mutual benefit and protection of its several members.

The membership of the League shall consist of two sections, to be known as Section A, composed of Full Rate members, and Section B, composed of Half Rate members. There shall be paid to the beneficiary of a member of Section A the amount of one Full Rate mortuary assessment not exceeding $5,000; to the beneficiary of a member of Section B the amount of one Half Rate mortuary assessment not exceeding $2,500.

NOTE.—Above is the omitting of the words "On and after July 1, 1894" on 8th line, as they are superfluous, and making more definite the amount payable on a Half Rate membership certificate.

ARTICLE V.

Section 1. Upon notice of dues or assessments, it is the duty of every member to remit the amount promptly to the Treasurer of the League. A notice mailed to the last address appearing on the League's books shall be considered a legal notification. Any member who does not remit the amount of his dues or assessments within thirty days from the day of notice (except when the Executive Committee shall, by virtue of this provision, have extended the time for the payment of dues or an assessment for the further space of one month or less), shall forfeit his claim to membership and have his name stricken from the roll; but any such person may again become a member upon payment of all dues and assessments by applying to the Executive Committee for reinstatement, said application to be accompanied by a new and satisfactory medical examination, provided said application is made within three months from the date the name of said member is dropped. Said Executive Committee shall have the right, however, to reject said application if it deems proper so to do. A member who has been dropped from the roll may, however, make application to become a member of the League subject to the by-laws governing the admission of new members and upon payment of all dues and assessments for which he was liable when his membership lapsed.

NOTE.—Above is the addition of all beyond the word "dues" where it is last used, and is to define the terms of reinstatement. Also defines the member's address to which notice is to be sent.

ARTICLE V.

Section 2. On and after February 1, 1898, in addition to the dues on all members provided in Article VI., Section 3, and Article XII., Section 3, the amount of each assessment upon all members for the payment of death losses, shall be according to the following table, each member being graded according to the age at which he joined the League.

For the death of members of Section A:

	Sec. A.	Sec. B.
Bet. ages of 21 & 29 yrs. inc.,	$2.00	$1.00
" 30 & 34 "	2.50	1.25
" 35 & 39 "	3.00	1.50
" 40 & 44 "	4.00	2.00

For the death of members of Section B:

	Sec. A.	Sec. B.
Bet. ages of 21 & 29 yrs. inc.,	$1.00	$ .50
" 30 & 34 "	1.25	.63
" 35 & 39 "	1.50	.75
" 40 & 44 "	2.00	1.00

Section 3. A member of Section A who has no unpaid dues and assessments charged against him may change from Section A to Section B by giving notice in writing to the Secretary of the League, provided that such member shall pay full rates on all assessments ordered to pay mortuary benefits by reason of death of members before the receipt of such notice, and he shall surrender to the League his former benefit certificate, which, with the certificate of the change, and the member's notice thereof, shall be filed with the Secretary, who shall issue a Section B certificate to such member, provided the consent of the Executive Committee shall have been obtained, which consent may be withheld at the option of such Committee.

NOTE.—Above changes the wording of Section 2 excepting as to the table. In Section 3, omitting of date, it being superfluous, omission of words "sixty days" on 5th line, and words "theretofore or thereafter" on 8th line, and the substitution of word "notice" for "change" on 10th line, and the omission of all beyond the word "Committee" where last used. The object in changing Section 3 is to permit a member of Section A to drop at once to Section B when circumstances make it necessary.

ARTICLE VI.

The amendment to Article VI omits the following sentence: "The Executive Committee shall order assessments upon each member whenever they deem it necessary to be used in like manner." These words are superfluous and tend to confusion.

ARTICLE XII.

Section 4. The Trustees aforesaid shall deposit all moneys received under this article in an incorporated Bank or Trust Company to the credit of the League, and whenever these deposits with their accretions of interest shall amount to a sum sufficient the same shall be invested by the said Trustees in the same class of securities required for the investment of funds by domestic life insurance corporations, under the laws of the State of New York, which shall be registered in the name of the League, and deposited in some depository approved by the said Trustees, such moneys or securities to be withdrawn from the said Bank or Trust Company depository only upon resolution of the Trustees, certified by the President or a Vice-President, and the Chairman of the Executive Committee.

Section 5. Whenever, in any one year, the assessments for death in the League shall exceed 1¼ per cent. of the insurance in force at the time, the Trustees shall apply so much of such Reserve Fund as, in their judgment, may be to the best interests of the League, to the payments of the benefits to the beneficiaries of the members whose death thereafter shall occur within said fiscal year, in lieu of an assessment upon the surviving members therefore. Whenever such Trustees deem it advisable, they shall advance from said Reserve Fund to the beneficiaries of a deceased member, not to exceed one thousand dollars for Section A, and five hundred dollars for Section B, to be returned from the mortuary assessment ordered for such death. A record of such action shall be kept in the Executive Committee minutes.

ARTICLE XII.

Section 4. The Trustees aforesaid shall deposit all moneys received under this article in an incorporated Bank or Trust Company to the name of the League. Such Trustees are empowered whenever in their judgment it will be beneficial to the League, to invest such deposits with their accretions of interest in the same class of securities required for the investment of funds by domestic life insurance corporations, under the laws of the State of New York, which shall be registered in the name of the League, and deposited in some depository approved by the said Trustees. Such moneys or securities may be withdrawn from the said Bank or Trust Company only upon resolution of the Trustees, certified by the President or a Vice-President and the Chairman of the Executive Committee.

Section 5. The said Trustees are empowered whenever in their judgment it may be to the best interests of the League to sell and transfer, or authorize the sale and transfer to the purchaser such of said securities as they may deem best. The proceeds derived from such sales, together with any uninvested balance of deposits belonging to such Reserve Fund, may be applied by said Trustees to the payment of death losses in lieu of mortuary assessments upon surviving members whenever such Trustees may deem it advisable, in the following manner: Whenever in any one quarter of the year the assessments for deaths in the League shall exceed three-eighths of one per cent. of the membership, the Trustees may apply so much of such Reserve Fund as, in their judgment, may be to the best interests of the League, to the payment of the benefits to the beneficiaries of the members deceased forming such excess. The amount to be paid shall equal the amount received from the last preceding Full Rate mortuary assessment for the beneficiary of a member of Section A, and one-half the amount received from such Full Rate Mortuary Assessment for the beneficiary of a member of Section B. In such case the Executive Committee may, in their discretion thereafter, order special extra assessments for the benefit of such Reserve Fund upon each member, and the amount collected shall be turned into and become part of such Reserve Fund. Whenever such Trustees deem it advisable, they may advance to the beneficiaries of a deceased member, not to exceed one thousand dollars for Section A, and not to exceed five hundred dollars for Section B. A record of such action shall be kept in the Executive Committee minutes.

NOTE.—The above amendments to Article XII change Sections 4 and 5.

The result of all this is in your hands to-night, and we ask you to set your seal of approval to our suggestions, hoping that it will be made as nearly unanimous as we could expect.

There are a few facts for you to have in mind whilst considering these amendments. Your attention is called to them as possibly we may thus remove some doubts regarding these proposals

The members who have been with us from our start have paid the following sums:

From 1877 to Jan. 1, 1886, when new members were graded	$120.00
Jan. 1, 1886, to Dec. 31, 1897	706.00
Total	$826.00

The sum which such members paid before new members were graded in 1886, viz., $120, shows how much of a burden the League was during that time to the oldest members.

The graded members show, from Jan. 1, 1886, to Dec. 31, 1897, inclusive, as follows:

A $2.00 man, 21 to 29 years, inclusive	$706.00
A $2.50 man, 30 to 34 years, inclusive	867.00
A $3.00 man, 35 to 39 years, inclusive	1,029.00
A $4.00 man, 40 to 44 years, inclusive	1,352.00

Our members do not have a policy of insurance, we have a certificate of membership, we are to pay the beneficiaries the result of one mortuary assessment not exceeding five thousand dollars in Section A. or twenty-five hundred dollars in Section B.

Each member agreed to abide by the constitution and by-laws subject to lawful amendments, which covers the power of the League to increase rates.

The laws of the State of New York, which are supreme and above our constitution, authorize the use of proxies in the meetings of fraternal organizations. Your committee thought it wise to avail of this privilege when acting on such important matters.

Your committee hold and are ready to cast on all these amendments 333 votes against them, and 606 votes in favor of them.

The ages of the men who have sent their proxies wee will state later. Amendment of Section 5, Article 12, is to enable the committee to use the reserve fund in one of the early quarters of the year when deaths may be excessive, and reimburse the reserve fund later in the year by an assessment for deaths paid from the reserve fund when deaths are not excessive. The old way gave us no option and hence the early part of 1897 was more burdensome than we would like to have had it.

If these amendments are carried and our membership remains as now, the result of a mortuary assessment will be $6,346.50 for a death in Section A. Details of this later.

We will then be in a position where we can ask men to join our ranks, and they will know that the inequalities of the past no longer exist.

If, on the other hand, they are lost, the amount realized by the mortuary assessment will be growing less constantly, because of lack of new members joining under these inequalities.

Another step will then need to be taken, viz., the fixing of the maximum at $3,000 and $1,500 instead of $5,000 and $2,500, and we might ask how we would all like that?

We cannot have our cake and eat it. Look this matter right in the face, realize the situation, act promptly and correctly, and the result will be a future of a second twenty-one years that our successors will be more proud of than what we are of the years that have gone behind us.

Respectfully submitted,

Mr. Van Deventer's report was heartily applauded and accepted and placed on file.

Mr. Mann then read the report of the nominating committee, which designated their choice as follows: For president, Henry Hayes; for 3d vice-president, J. R. Greason; for 4th vice-president, Joseph W. Beacham; for members of executive committee for two years, O. G. Fessenden, Bernard Karsch and D. N. Smith.

Mr. Beacham then took the chair temporarily, and on motion, the secretary was empowered to cast one vote for Mr. Hayes. After the round of applause had subsided, Mr. Hayes made a brief speech in favor of the amendments and also thanked the members for the honor conferred upon him. The election of the other officers then followed, and the remainder of the ticket was also unanimously elected. The advisory committee for two years were then elected as follows: S. H. Levy, C. C. Offerman and W. A. Wightman.

The election of the nominating committee then being in order, the following gentlemen were nominated: S. P. Mann, T. L. Parker, W. A. Brown and Wm. Barthman, Sr., all of whom were unanimously elected.

Then, under the head of new business, Mr. Van Deventer moved the adoption of the first amendment to the constitution, proposed and sent to the members by the executive committee and printed here in full. The article was twice read at the request of Mr. Ryan and carried. The second amendment, Article V, Section 1, was then read and adopted. The third amendment, relating to Sections 2 and 3 of Article V. of the constitution then came up, and their adoption was moved by Wm. Bardel.

Richard H. Ryan was the first speaker on the subject of their adoption, and spoke against it. He could see no reason for the change, and said none had been advanced. When the organization adopted the graded system, it had 3,000 members, he claimed, and to-day it had but 2,300, which he attributed to the graded plan. Mr. Ryan then moved to lay the proposed amendments on the table, and upon the question being put to the house, the motion to lay on the table was defeated by a vote of 383 to 713, which vote included the proxies.

Mr. Mann then arose and stated that he had been advised by an eminent lawyer that proxies could not vote on questions of that kind. He, therefore, asked that the counsel of the League, who was present, give his opinion on that subject.

Counsellor Abel Crook, in reply to the request, read a letter he had written to the executive committee on the question. His opinion was in favor of proxies voting, and he quoted the statutes and several recent decisions on the point to support his opinion.

Mr. Woglom then questioned counsel whether the decisions he referred to had ever been appealed from to a higher court than the Judge who granted the injunction. Mr. Crook answered in the negative. W. W. Stewart then spoke against the adoption of the amendments and asked that the question be delayed. Theodore Parker made an excellent speech on the amendments, calling attention to the danger of losing members from passing the amendments, but asking all members to consider the question closely and discuss it thoroughly before any action was taken. Mr. Parker's address did much to stop the strong feeling that might have been evinced between the supporters of each side of the question.

Several questions were then put to the president about the necessity of the action proposed and upon the finances of the League.

Mr. Bardel spoke in favor of the plan suggested by the executive committee, telling how the question had been taken up and considered by the committee and the reasons why they had decided upon the changes. He took the stand that it was necessary to adopt the amendments to insure the future of the League. Mr. Gilmore was another who spoke briefly and pointedly in favor of the amendments, giving instances of how the present condition affects members and those about to become members. Mr. Downing spoke against their adoption, giving a brief history of the League at its start and the understanding among the members at that time. He thought it unfair that the rates should be raised at this late day, and said

(*Continued on page 28–d.*)

ANNUAL REPORT OF THE TREASURER OF THE JEWELERS' LEAGUE OF NEW YORK.

January 1st, 1898.

January 1, 1897, balance		$25,825.28
RECEIPTS.		
Interest from investments		6,613.19
First assessments		87.75
Annual Income from Quarterly dues, for Reserve Fund		9,348.00
Assessments Nos. 341 to 343	21.00	
" " 344	58.50	
" " 345 to 349	10,597.50	
" " 350 to 353	19,820.00	
" " 354	4,918.75	
" " 355 to 358	19,682.00	
" " 359 to 362	19,466.50	
" " 363 to 366	19,362.50	
" " 367 to 369	14,460.00	
" " 370 to 372	14,433.00	
" " 373 to 375	14,392.00	
" " 376 to 379	19,063.50	
" " 381 to 384	9,462.00	
		166,047.25
Advance payments (due members)	740.02	
Initiation fees	117.00	
Annual Income from Quarterly Dues for Expense Fund	9,175.00	
New York City Consolidated Stock, due Aug. 1, 1900. Sold.	13,140.00	
		23,172.02
DISBURSEMENTS.		
Beneficiary of—		
J. H. Oliver	$5,000.00	
R. Reussner	5,000.00	
T. R. Bride	5,000.00	
C. J. Cooke	5,000.00	
J. H. Copeland	5,000.00	
J. B. Storey	4,955.00	
M. T. Rice	4,955.00	
T. T. Ferris	4,955.00	
J. F. Lutz	4,955.00	
R. Jacobs	4,948.75	
T. Perkins	4,923.50	
C. P. Gay	4,919.50	
J. H. Massey	4,917.50	
I. N. See	4,921.50	
G. N. Fenn	4,857.25	
J. Lindauer	4,876.00	
J. N. Todd	4,876.00	
E. W. Halpin	4,837.25	
D. P. Richards	4,835.25	
C. F. Ketcham	4,849.00	
A. E. Dean	4,847.00	
P. J. Babcock	4,818.75	
F. W. von Berner	4,820.75	
J. Sosnowski	4,820.50	
D. Sanders	4,813.00	
R. O'Brien	4,811.00	
E. Zieber	4,809.00	
H. P. Gray	4,798.00	
G. Wolf	4,796.00	
J. H. Hutchinson	4,798.00	
W. S. Heller	4,751.87	
A. C. Dalzell	4,745.87	
W. E. Bovet	4,749.88	
O. N. Wright	4,747.88	
S. E. Turner	4,739.00	
C. V. Peyn	4,739.00	
G. Berson	4,739.00	
B. O. Booth	4,739.00	
G. Mallet, on account	1,000.00	
		185,665.00
Missouri, Kansas, Texas and Eastern Railway Bonds, 1st mortgage @ 4 and 5 per cent.		8,912.50
MISCELLANEOUS DISBURSEMENTS.		
Books, printing and stationery	$539.49	
Expense sundries	467.77	
Commission for new members	613.00	
Auditor's fees	450.00	
Medical fees	31.50	
Postage	929.74	
Rent of office	350.00	
Salary of Secretary and Treasurer	2,800.00	
Salary of office employes	1,902.00	
Legal expenses	250.00	
		8,333.50
From advance payments	$787.00	203,698.00
Cash on hand Dec. 31, 1897		$27,395.49

	ASSETS	MARKET VALUE.
New York City bonds 5%		$4,927.50
" " " 6%		38,756.25
" " " 7%		4,026.87
" " " 3%		7,920.00
" " " 3½%		5,225.00
Brooklyn " 3½%		46,735.00
Missouri, Kansas and Eastern Railway 1st Mortgage Bonds 5%		4,700.00
Missouri, Kansas and Texas Railway 1st Mortgage Bonds 4%		4,275.00
Bonds and Mortgages		34,970.00
Cash in Chatham National Bank	$19,023.30	
Cash in Union Trust Co.	8,319.55	
Cash in Office	52.64	
	27,395.49	
		$178,931.11

LIABILITIES.		
Death Losses in Process of Adjustment	$8,402.00	
Balance of Advance Payments due Members	209.00	8,611.00
Net Assets		$170,320.11

L. STEVENS, JR.
Secretary and Treasurer.

"TRADE-MARKS

of the Jewelry and Kindred Trades."

(Copyright 1896 by the JEWELERS' CIRCULAR PUB. CO.)

CONTAINS NEARLY

1,800 Marks,

Covering Gold Jewelry, Plated Jewelry, Gold Rings, Plated Rings, Precious Stones, Plated Chains, Buttons, Studs, Etc., Gold Chains, Imitation Diamonds, Medals, Sterling Silverware, Plated Silverware, American Watches, Imported Watches, Watch Cases Optical Goods, Materials and Tools, Clocks, Art Pottery, Cut Glass, Leather Goods, Tortoise Shell Goods, Souvenir Goods Jobbers' Marks, Art Stationery, Fountain Pens, Etc., Miscellaneous and Retailers.

In Addition to which there are 300 Marks in Historical Articles.

SOME FEATURES.

THE MARKS are of large size, plainly showing all the details of their design. They are designated as being either REGISTERED OR UNREGISTERED. **THE NATIONAL TRADE-MARK LAW** with complete instructions for obtaining a trade-mark forms a chapter of this work; also instructions for obtaining a trade-mark in foreign countries. **EXHAUSTIVE ESSAYS** by authoritative writers on the stamping systems among early workers of gold and silver wares. **OLD MARKS OF CURRENT FIRMS** form a portion of this gigantic collection. These marks have been discontinued by the various firms, but are seen on large numbers of goods in current use. The publication of these marks is of as great, if not greater value than that of current marks. **GOLD AND SILVER STAMPING LAWS.** A chapter of the work is devoted to reprints of the gold and silver stamping laws now existing in 13 States. These laws have been accurately copied from the Statute books of these States.

THIS BOOK IS ALSO VERITABLY A DIRECTORY OF MANUFACTURERS, JOBBERS AND IMPORTERS.

The Leading Jewelers throughout the country concur in pronouncing this book

"INVALUABLE."

220 Pages, 7 x 10 inches, perfectly and systematically arranged. Fine calendered paper. Artistically printed. Handsomely and substantially bound in cloth.

$3.00 PER COPY.

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EXPRESS PREPAID.

JEWELERS' CIRCULAR PUB. CO.,

189 Broadway, N. Y.

that many of the old members would quit.

Max J. Lissauer made a vigorous speech in favor of adopting the amendments, which brought forth rounds of applause. He showed why the old members should be the first to put the League on a solid foundation by getting on the basis that the amendments aimed at. Mr. Barthman followed him, also speaking in their favor.

In answer to the question by a member as to how many members would be affected, it was said 1,349 members would be raised. The questioner then said that though he was not affected, he thought it unfair to the old members, now when they are too old to get out and take other insurance, to raise the assessment.

Mr. Parker again spoke, this time clearly favoring the amendments, stating that even under the increase the older members were getting insurance cheaper than they could get it anywhere else, and could not afford to get out. Gilbert T. Woglom was among the last members to speak in favor of the amendments, in which he cited the growth of the graded plan in the League and the necessity therefor.

The question being called for, a yea and nay vote was put to the house, and the response showed that the amendments were carried by a large majority. The vote was widely different from what it evidently would have been in the early part of the evening, to judge from the vote upon tabling the amendments. The difference in the votes then and at the end was undoubtedly due to the fact that a large number of the "antis" changed their opinion after listening to the arguments of the gentlemen who defended the amendments.

The other amendments relating to Article VI. and Article XII. were then taken up and were unanimously adopted. Before adjournment Mr. Lissauer moved that the secretary be instructed to have printed the constitution as amended and sent out to all the members. His motion was amended to include also a report of the minutes of the meeting and in that form was adopted. The meeting then adjourned.

President Hayes stated he would announce the names of the members of the examining finance committee within a few days.

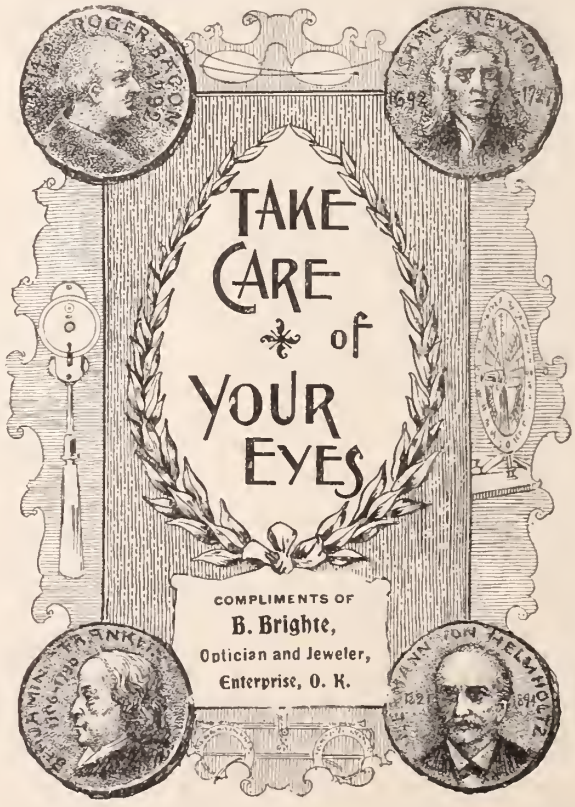
THE CHRYSOBERYL.

THERE is a precious stone shines green all day
Through the long hours of the indifferent day,
But blazes scarlet when the night draws on
I and my heart are like that changing stone
All day I hide my heart in lucid green,
All the long hours of the indifferent day;
But when the moon makes beautiful and clean
The working world, I thrust my veils away.
I cast aside my sheath, and bid it be,
And let Love's scarlet flood transfigure me.
I am a chrysoberyl, and the night
Is here, and I am changed. The changeless light
Has touched me and transfigured. My own fire
Beacon me to the place of heart's desire.
I that was dark and dull am burning bright.
I am a chrysoberyl, and 'tis night.

—The Pall Mall Gazette.

To increase your Optical Trade

The accompanying cut shows the cover of an interesting and instructive booklet, designed to advertise the optical department of retail jewelers. It is neatly printed on calendered paper, and is bound in a heavy, colored, antique paper cover.



YOUR CARD ON FRONT COVER.
YOUR ADV. ON BACK COVER.

This book is not intended to teach the public any part of the optical science, but to show the danger of neglecting the eye and the necessity of consulting a skilled optician.

SEND FOR SAMPLE COPY.

These booklets are sold at a price that will enable the retailer to distribute them widely among his customers and the public generally and they will undoubtedly prove the most profitable means of advertising an optical department. Exclusive right will be given for cities and towns.

Jewelers' Circular Pub. Co.,
189 BROADWAY, N. Y.

SEND FOR REDUCED PRICE LIST

The Jewelers' Circular

AND

HOROLOGICAL REVIEW.

PUBLISHED EVERY WEDNESDAY BY
THE JEWELERS' CIRCULAR PUB'G CO.,
189 BROADWAY, NEW YORK CITY.

A JOURNAL DEVOTED TO THE INTERESTS OF JEWELERS, WATCHMAKERS, SILVERSMITHS, ELECTRO-PLATE MANUFACTURERS, AND ALL ENGAGED IN KINDRED BRANCHES OF INDUSTRY.

Member of the American Trade Press Association

Our editorial columns will contain our own opinions only, and we shall present in other columns only what we consider of interest or value to our readers. Advertising matter will not be printed as news.

Advertising rates in THE CIRCULAR are lower, considering the number of tradesmen reached by its large circulation, than in any other jewelry journal.

Notices of changes in standing advertisements must be received one week in advance; new matter can be received up to Monday.

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Single Copies,	**.10**

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Payments for THE CIRCULAR, when sent by mail, should be made in a Post-Office Money Order, Bank Check or Draft, or an Express Money Order or Registered Letter. All postmasters are required to register letters whenever requested to do so.

Pay money only to authorized collectors having proper credentials.

Returning Copies. Returning your paper will not enable us to discontinue it, as we cannot find your name on our books unless your address is given.

Changing Address. In changing address always give the old as well as the new one. Your name cannot be found on our books unless this is done.

Discontinuances. We will continue to send papers until there is a specific order to stop, in connection with which all arrearages must be paid; but such an order can be given at any time, to take effect at or after the expiration of the subscription. All such orders will be promptly acknowledged by mail.

Liability. The courts have decided that all subscribers to Journals are responsible until arrearages are paid in full and an order to discontinue has been received by the publisher.

THE JEWELERS' CIRCULAR IN EUROPE.

Among the Places in Europe where THE JEWELERS' CIRCULAR is on file are the following:

LONDON—First Ave. Hotel, Holborn, E. C.; Holborn Viaduct Hotel, Royal Hotel.
PARIS—Hotel de L'Athene, Rue Scribe.
LEIPZIG—Handels-Zeitung, fur die gesamte Uhren-Industrie.
BERLIN—Deutsche Uhrmacher Zeitung, Jager-Strasse, 73.
GENEVA—Journal Suisse D'Horlogerie.
AMSTERDAM—Continental Club, Hotel Amstel.
ANTWERP—Diamond Club, Rue de Pelican.

Vol. XXXV. Jan. 19, 1898. No. 25.

Every line of reading matter in THE JEWELERS' CIRCULAR, *with the exception of the few brief extracts from exchanges, always properly credited, is written exclusively for this journal. Each issue of* THE JEWELERS' CIRCULAR *is copyrighted. Permission to quote is extended to other publications provided such quotations are properly credited.*

During 1897

THE JEWELERS' CIRCULAR published

865 More News Items
9,237 More Inches of Original Reading Matter
13,233 More Inches of Advertising

than any other weekly jewelry journal.

If you want all the news and the latest news
READ THE JEWELERS' CIRCULAR.

If you want to reach all the trade in the most effective way
ADVERTISE IN THE JEWELERS' CIRCULAR.

The Government in the Advertising Business.

OF the commercial literature which reaches this office, among the most interesting are the monthly publications of the Bureau of American Republics. The reading pages contain some valuable information, but it is in the numerous advertising pages that the great interest of these publications resides. The advertising canvassers connected with these publications are evidently of a high order of ability, as the amount of advertising contained in each issue of the Monthly Bulletin is very extensive and covers a wide field. Still, as they have the Government at their back, they have a leverage for the getting of advertising which no private publisher can possibly command. We have always understood that the Bureau of American Republics was under the supervision of the Secretary of State and was hence a Government enterprise. Until quite recently the many valuable "Hand Books" containing reports of the commerce and resources of the American Republics, without any mercantile advertising, were apparently entirely Government effusions, but the development of these hand books, in the shape of the "Monthly Bulletin of the American Republics," has all the essentials of and is nothing more nor less than an advertising enterprise conducted by the United States Government. Thus the entire private publishing industry of the United States is brought into competition with the Government, a competition which is altogether disadvantageous to the former. The opportunities offered for coercion and blackmail by an advertising scheme masquerading as a Government publication are bounded, and it is only reasonable to infer that these opportunities will be accepted by its agents when all other forces fail. Such publications are a distinct violation of the law, and it is an outrage that Government publications should be permitted to be in competition with private capital and enterprise.

Living tortoises with their backs covered with jewels, attached by a gold chain to women's dresses, are the rage in Paris. They cost about £16. The Society for the Protection of Animals is agitating the matter.—New York *Tribune*, Jan. 9.

WE sincerely hope that the Paris authorities will succeed in suppressing this fad. It is such fads and fancies as this that lend some color of truth to the extremist's assertions that jewelry is "a relic of barbarism." For the sake of the future stability of the ancient and noble jewelers' craft, such fads should receive no encouragement from the trade itself.

JESSE LIEDY STATES HIS CASE AGAINST L. D. ABELL.

ZANESVILLE, O., Jan. 15, 1898.

Editor of THE JEWELERS' CIRCULAR :

In your issue of Dec. 22, '97, I saw a letter from L. D. Abell in reference to the case of Jesse Liedy vs. L. D. Abell Jewelry Co., and also in reference to certain charges against me. After working for the L. D. Abell Jewelry Co. from June, 1896, till in April, 1897, the company left a balance of $97.38, still due and owing to me. Payment was deferred until I was compeled to bring suit against the company, and the jury gave me a verdict for $97.22. Thereafter L. D. Abell filed affidavits with the Mayor charging me with stealing certain articles which I had bought while acting as salesman in his store, and for which I had given him credit in my account against the company.

Acting under the advice of my attorney I offered no evidence before the Mayor, and let him bind me over to court. I gave bond in the sum of all $250 instead of $500, and last week the grand jury refused to indict me on any of the charges. The charges of embezzlement are wholly false.

Respectfully yours,
JESSE LIEDY.

ZANESVILLE, O., Jan. 15, 1898.

TO WHOM IT MAY CONCERN.

I would say Jesse Liedy worked for me for two years; that he is sober, industrious, strictly honest and worthy of entire confidence, and I cheerfully recommend him to any person in need of a workman or salesman.

Respectfully yours,
CHAS. H. HOOPES.

Report of Jewelers' Gold Bars Withdrawn and Exchanged.

Week Ended Jan. 15, 1898.

Gold Bars Exchanged for Gold Coin	$122,210.19
Gold Bars Paid on Deposits	70,140.71
Total for the week	$182,350.90

Of this the bars exchanged for coin is reported by the Sub-Treasury as follows:

Jan. 10	$10.558
" 11	16,166
" 12	15,362
" 13	20,549
" 14	44.118
" 15	5,451

Theo. Dilger, Pulaski, Va., who assigned to John S. Draper, without preferences, expects to pay creditors 25 cents on the dollar by Feb. 1, and settle in full within four months.

Death of Lazarus Straus.

Lazarus Straus, one of New York's most prominent merchants, passed away Friday at his home, 23 W. 56th St., New York. The deceased was the senior member of the well known house of L. Straus & Sons, importers of china, pottery, clocks, glassware, statuary, marbles, art goods, etc., 42-48 Warren St., New York, and was the father



THE LATE LAZARUS STRAUS.

of the Hon. Oscar S. Straus, ex-Minister to Turkey; Hon. Nathan Strauss, president of the Board of Health, and Isidor Straus. The former two were at his bedside when he died. Isidor Straus is now traveling in Egypt.

Lazarus Straus came from the best Jewish stock in Germany, and was born in Otterberg, Bavaria, in 1809. Mr. Straus' father was identified with large farming interests, and to this vocation the son also devoted himself during his early manhood and was eminently successful. When the revolution of 1848 stirred Germany, Lazarus Straus at once championed the cause of liberty and emancipation. While not actively engaged, he did his utmost to raise recruits, and gave largely of his means to aid the cause. He harbored such men as Prof. Kunkel and Carl Schurz, and was frequently consulted on matters closely connected with the revolution. Notwithstanding his ardent devotion to the ends for which the revolutionists fought, Mr. Straus was not exiled with the other prominent leaders. He remained at his home for the next five years, but then he became dissatisfied with the existing order of things and resolved to emigrate to this country.

He landed here in 1853 and proceeded to Talbotton, Ga., where he started a general merchandise business and remained until the first year of the war, when he removed to Columbus. The close of the war found him considerably poorer with a lot of Confederate currency and bonds on his hands, and he made up his mind to move north and went to New York in 1865. After paying off all his creditors in full he once more started to carve his way in the business world, and with his son Isidor started in the china business in Chambers St., under the style of L. Straus & Son. The business prospered from the start and soon the other sons were drawn into it, the firm eventually becoming L. Straus & Sons, and at the same time one of the most extensive importing houses of glassware and crockery in the country. When R. H. Macy, the head of the firm of R. H. Macy & Co., died in 1874, L. Straus & Sons acquired an interest in that concern with Charles R. Webster as partner. Within the past two years Mr. Straus has paid but little attention to business, his sons managing both concerns. He again took up in the peace and comfort of his home his literary pursuits. Several years ago, at the suggestion of his son Oscar S., he furnished the Rev. Dr. Kayserling, of Budapest, the means to conduct an extensive investigation into the early history of the Spanish Portuguese Jews.

Aside from his munificent gifts to the cause of literature and education, Mr. Straus was an active member of a number of benevolent organizations and dispensed charities with a free hand. He was besides a believer in individual charity, and many a family in the city drew a good share of their means of support from his private purse. Mr. Straus was one of the oldest and first members of Temple Beth-El, and the "Everlasting Light," which burns in that house of worship was lighted by his hand when the temple was dedicated.

The funeral took place Monday in the Temple Beth-El, 76th St. and Fifth Ave. The congregation was large and there were many floral offerings. The coffin was borne into the temple between lines of Mr. Straus' employes. There were no pallbearers, but the trustees of the congregation acted as a guard of honor. The Rev. Dr. K. Kohler, the rabbi of the congregation, conducted the services and delivered the eulogy. Among those present were Jacob H. Schiff, Senators Cantor and Pavey, Daniel F. McMahon, police captain Stephen O'Brien, John F. Carroll, Willis Holly, Sheriff Dunn, Civil Justice Stiner, Edwin Fraser, F. B. Thurber, Jacob H. Fleisch and Louis Ganz. There were delegations from the United Hebrew Charities, the Home for Aged and Infirm, Hebrew Orphan Asylum, and Crockery Board of Trade. The burial was at Cypress Hills.

Death of Mrs. Samuel A. Galpin.

NEW HAVEN, Conn., Jan. 16.—President Samuel A. Galpin, of the New Haven Clock Co., has been sadly bereaved in the death of his wife, Clara Larned Galpin. The funeral services were held yesterday at the residence of the family and were largely attended by leading people of the city. The interment was in Cedar Hill Cemetery, Hartford. President Galpin lost a daughter, a very promising young lady, by drowning about a year ago. Two children, both sons, survive.

Fifty Field Glasses for the Signal Office.

WASHINGTON, D. C., Jan. 15.—The contract for furnishing the Signal Office of the War Department with 50 field glasses has been awarded to Gottliet & Gennert, New York, at $16.50 each. Delivery is to be made within 60 days from date of contract.

The administrator for the estate of J. Hyman, Sacramento, Cal., is advertising the stock for sale.

The Suit of Lissauer & Co. Against A. Wallach & Co.

Justice MacLean and a jury in Part XI. of the New York Supreme Court, last week, tried the action brought by Lissauer & Co., wholesale jewelers, 12 Maiden Lane, New York, against Leopold and Max Rosenberger, composing the firm of A. Wallach & Co., chain manufacturers, 37 Maiden Lane. The action, though involving a claim of but $300, was bitterly contested on both sides and had its origin in a controversy between the firms some two years ago.

Lissauer & Co. had dealt with the defendants for about 25 years and their relations were most amicable until March 18, 1895. The plaintiffs allege that between January, 1893, and March, 1895, they purchased a quantity of gold chains, bracelets, etc., which A. Wallach & Co. warranted to be 10 karat and 14 karat fine. Their purchases of 10 karat articles during that time aggregated some 6,125.5 dwt. and those of 14 karat about 3,875 dwt. In February, 1895, they allege, with the knowledge and consent of the defendants, they caused certain articles of each class to be assayed by the United States Assay office, with the result that the 14 karat chains assayed 12.71 karats and the 10 karat chains assayed 8.88 karats. After this Lissauer & Co. allege Wallach & Co. took back the articles then on hand and credited them with the amount. After the return, however, they say, there remained a balance on other goods purchased within the time mentioned, amounting to 4.563 dwt. of the 10 karat goods and 2,959 dwt. of the 14 karat goods. They therefore claimed the difference between the price of these goods at 10 and 14 karat and the price that should have been charged, at the rate per dwt. of goods of the assays returned by the United States assayer. This they claimed amounted to $300.93. The defendants' answer was a general denial of the complaint.

The action came up for trial Wednesday afternoon and lasted three days. The plaintiffs' main witnesses were Assayer Torrey, Mr. Lissauer and Mr. Mirabeau, who testified substantially as to the facts alleged in the complaint. A Wallach & Co.'s defence was that the chains and bracelets in question were made of pure 14 karat and 10 karat stock, but in the particular pieces assayed, the solder necessarily used to make goods of that character was sufficient to account for the discrepancy complained of. Mr. Rosenberger and the workman employed in the factory testified as to the pure character of the stock used and the proportionate amount of solder necessary to manufacture chains such as those assayed. The case closed Friday after the charges of John Frankenheimer, on behalf of Lissauer & Co., and Otto Horwitz, counsel for the defendants. The jury rendered a verdict in favor of Lissauer & Co. for the amount claimed.

A. Wallach & Co. will immediately appeal from this verdict and if necessary carry the case to the Court of Appeals.

George N. Barrows will represent McDonald & Culver, Attleboro, for 1898, as salesman. Mr. Barrows was formerly with the Lenau Co., Attleboro Falls.

New York Notes.

L. G. Bachus has entered a judgment for $1,453.96 against the H. Ludwig Co.

Thos. Le Boutellier, of Le Boutillier & Co., sailed for Europe Saturday on the *Umbria*.

Julius Pauly and others have obtained an attachment for $1,115.16 against the H. Ludwig Co.

J. F. Fradley & Co. have been admitted as members in the New York Jewelers' Association.

Albert Lorsch & Co. have entered a judgment for $6,276.35 against the Kent & Stanley Co. Ltd.

Dieges & Clust have started as dealers in silver ware, jewelry, diamonds and medals at 25 John St.

The Frasse Co. have satisfied the judgment for $384.90 entered Dec. 10, 1897, by M. Apple and others.

E. B. Meyrowitz, optician, 104 E. 23d St., New York, will about Jan. 10 open a store at 125 W. 42d St.

Joseph B. Bowden, of J. B. Bowden & Co., has been elected a director of the Chatham National Bank, in the place of the late Alfred F. Cross.

The annual meeting of the stockholders of the Keystone Watch Case Co., of New York, is called for Feb. 1, at 12 o'clock M., at the company's office, 23 Maiden Lane.

J. S. Adler, for the past 11 years with the Seth Thomas Clock Co. as western traveler, will, during the coming year, represent David Marx, 54 Maiden Lane, in the same territory.

The engagement has been announced of Miss Louise Longman, daughter of Mr. and Mrs. Walter Longman, to Henry Rutledge Simmons, eldest son of Frank R. Simmons, of Henry Ginnel & Co.

The wedding of Frederick H. Pretz, superintendent of the factory of Geo. W. Shiebler & Co., Brooklyn, and Miss Marion Clover Morrison, of Brooklyn, is announced to take place at the Church of the Epiphany, Brooklyn, to-day.

Frank M. Van Etten, manufacturer of silver novelties, 250 W. 116th St., has given a bill of sale to the Campbell-Metcalf Silver Co., who are his creditors for $3,375, and he is now acting as their agent. His total liabilities to other creditors are said to be about $3,400.

The firm of Kraus, Kragel & Co., manufacturers of leather goods, 74 University Pl., recently dissolved by mutual consent. The partners were Sigmund Kraus, Henry Kragel and Joseph S. Jantzen. The business heretofore carried on by the old concern will be continued by Mr. Kraus and Mr. Jantzen, at the same address, under the firm name of Kraus & Jantzen.

The Board of United States General Appraisers have made a reappraisement of statuary, from Ferdinand Vichi, Florence, April 8, 1897: one Castillina marble directory bust, 65 c. m., made by Prof. F. Vichi, entered at 390, reappraised at 370 lire; one serpentine marble column for same, entered at 20, advanced to 40 lire; one Castellina marble double bust. "Mother's Joy," 46 c. m., made by Prof. F. Vichi, entered at 275, reappraised at 260 lire; one serpentine marble column for same, entered at 15, advanced to 30 lire; add packing charges.

As announced in last issue, a meeting of the creditors of Louis Schneider, 1522 Third Ave., who assigned Jan. 4 to Henry Hachemeister, was held Jan. 11 at the office of his attorney, Mr. Zeller, 99 Nassau St. The 10 creditors present held or represented a majority of the indebtedness and to them a statement was made showing Schneider's liabilities to be about $2,750 and the assets to be worth nominally about $2,700. On behalf of the debtor, an offer was made to settle at 25 cents cash, provided all the creditors accepted, and this proposition was agreed to by those present at the meeting.

Whiting Mfg. Co. Claim Infringement Against Palmer & Peckham.

The Whiting Mfg. Co., New York, recently commenced an action against Palmer & Peckham, North Attleboro, Mass., for infringement of a design patent. The complainants' bill was filed in the United States Circuit Court for the Southern District of New York Jan. 7, and alleges that Palmer & Peckham have used on the handles of spoons and articles of manicure sets a design originated and patented by Chas. Osborne, and assigned by him to the Whiting Mfg. Co. They asked that the defendants be temporarily and permanently enjoined from making or selling articles bearing this design, and asked damages and the profits accruing from the goods already sold by the defendants. After the bill of complaint was filed no summons was served on the defendants, and the Whiting Mfg. Co. made application to Judge Lacombe to discontinue the action in New York, as they intended to bring instead a similar suit in the district of Massachusetts in which the defendants reside.

Judge Lacombe Monday signed an order discontinuing the action as requested.

C. H. Clausin & Co., Minneapolis, Minn., are adding a line of silver ware.

Last Week's New York Arrivals.

THE CIRCULAR has perfected arrangements for obtaining the names and hotel addresses of all the latest buyers visiting New York, and each day posts in its office, 189 Broadway, a bulletin which every member of the trade is cordially invited to copy.

The following out-of-town dealers were registered in New York during the past week: A. L. Bearse, Boston, Mass., Murray Hill, H.; W. S. Tiffany, Boston, Mass., Astor H.; W. C. Wales, Boston, Mass., Astor H.; M. Solomon, Savannah, Ga., Metropole H.; E. Stein, Chicago, Ill., Hoffman H.; W. B. Musser, Lancaster, Pa., Sturtevant H.; S. H. Lee, Toronto, Can., Normandie H.; T. G. Hawkes, Corning, N. Y., Astor H.; M. Bauman, St. Louis, Mo., Marlborough H.; M. Michalson, Montreal, Can., Astor H.; F. A. Robbins, Pittsfield, Mass., Grand Union H.; S. Y. Pierce, Boston, Mass., Imperial H.; A. T. Smith (Reichenberg, Smith Co.), Omaha, Neb., Imperial H.; E. R. Bennett, Amherst, Mass., Continental H.; A. T. Maynard, Boston, Mass., Imperial H.; E. A. Eisele, Buffalo, N. Y., Imperial H.; J. A. Todd, Chicago, Ill., Manhattan H.; O. E. Bell, Cincinnati, O., Astor H.; F. H. Sloan, Hartford, Conn., Manhattan H.; W. A. Jameson, Niagara Falls, N. Y., Astor H.; S. J. Lebach, York, Pa., Imperial H.; J. A. Becker, Albany, N. Y., Park Ave. H.; J. M. Bennett, Philadelphia, Pa., Imperial H.; M. M. Lorch, Louisville, Ky., Sinclair H.; F. B. Hurlburt, Philadelphia, Pa., Normandie H.; W. H. Hurlburt, Philadelphia, Pa., Normandie H.; H. Schimpf, Philadelphia, Pa., Imperial H.; L. Sickles, Philadelphia, Pa., Imperial H.; W. F. Staley, Pittston, Pa., Imperial H.; G. W. Fairchild, Bridgeport, Conn., Cadillic H.; C. Strobel, Waterbury, Conn., Imperial H.; L. Milnor, Chicago, Ill., Holland H.; W. D. Upson, Waterbury, Conn., Astor H.; F. Lewald, Chicago, Ill., Astor H.; A. Kingsbacher, Pittsburgh, Pa., Astor H.; J. A. Pitt, Montreal, Can., New Amsterdam H.; E. R. Hill, Pittsburgh, Pa., Gilsey H.; M. Lorch, Louisville, Ky., Astor H.; B. C. Silver, Montreal, Can., Astor H.; O. E. Bell, Cincinnati, O., Broadway Central H.; G. Weil, Danville, Pa., Union Square H.; H. M. Hill, Lynn, Mass., Grand H.

Louis W. Otto, jeweler, Crawfordsville, Ind., is announced as a candidate for City Treasurer.

Dorflinger's American Cut Glass.

OUR STOCK IS LARGE--ASSORTMENT GREAT.
ORDERS CAN BE PROMPTLY FILLED.

C. DORFLINGER & SONS, 36 Murray Street, 915 Broadway, **NEW YORK.**

Prospects as to Sterling Silver Legislatoin at Albany.

ALBANY, N. Y., Jan. 14.—It can now be stated positively that there will be legislation this year upon the question of silver stamping and an effort will be made to have an amendment to the existing law passed that will not only properly define just how the assay of goods is to be made, but will also protect the seller in case he should purchase goods manufactured by a dishonest maker which were not up to the required standard.

THE JEWELERS' CIRCULAR was the only paper that reached here this week that devoted a line to the steps to the remedying the existing silver stamping law, which, up to date, has not been brought to a final test in the courts. Some of the members of the Assembly Codes Committee of last year and of the Senate Codes Committee which is now in its third year of existence, expressed surprise when shown THE CIRCULAR, that other papers had neglected the subject which for two previous years had been urged as of the utmost importance.

Neither Senator Guy nor Assemblyman Laimbeer is as yet prepared to introduce a silver stamping bill, but both stand ready to assist in the passage of any bill that will honestly seek to remedy the law as it now exists and protect everyone connected with the manufacture or sale of articles of coin or sterling silver. Some of the New York members have been informed by representatives of the department stores that during the Summer a compromise bill was agreed upon and that such a bill is to be introduced in the Legislature in the near future. Those interested in silver legislation will wait until they learn if such a bill is to be presented before taking action themselves.

It is anticipated that the session will not be a long one and if any silver legislation is to be put through this Winter it should be begun at once. The members of the new Assembly Codes Committee are: Allds, of Chenango, chairman; Smith, of Herkimer; Wallace, of Queens; Perkins, of Monroe; Greenwood, of Wayne; Tiffany, of Kings; Murphy, of Montgomery; Delaney, of Onondaga; Patton, of Erie; Green, of New York; Brown, of Rockland; Vroman, of Niagara, and Seligsberg, of New York.

N. B. Nickerson a Voluntary Insolvent.

PROVIDENCE, R. I., Jan. 15.—As was briefly stated in THE CIRCULAR of last week, Nehemiah B. Nickerson, manufacturing jeweler, 40 Clifford St., has filed a voluntary petition in insolvency, stating that his liabilities are $12,171.60, and his assets $3,333.99. The place has been in the hands of a keeper since the 6th inst., at the instance of Julius Eichenberg, dealer in imitation stones, 174 Weybosset St., who has claims aggregating $920.94. This step caused Mr. Nickerson to take the course which he did. The Appellate Division of the Supreme Court granted Mr. Nickerson's petition, and the matter was sent to Lorin M. Cook, registrar, before whom the creditors are to appear on Jan. 28, the Court declaring Mr. Nickerson insolvent.

The liabilities are principally for stones and supplies. Among the large creditors are: Albert Lorsch & Co., $1,759.33; Waterbury Brass Co., $1,199.69; George H. Fuller & Son, $932.21; W. F. Quarters, $905.01; Julius Eichenberg, $920.94; the Edwin Lowe Gold Plate Co., $655.30; Edward N. Cook, $598.58; Leeder & Bernkopf, $418.16; Thomas W. Lind, $359.34; R. A. Breidenbach, $318.19. The assets comprise stock, finished and unfinished, tools, machinery, fixtures and book accounts.

The Assignment of Davis & McCullough.

HAMILTON, Ont., Jan. 12.—Davis & McCullough have assigned to W. E. Boyd, of Levy Bros. Co., and J. W. Millard, of the Meriden Britannia Co. The liabilities are about $25,000, and the nominal assets $37,000. The creditors will meet on Jan. 18, and in the meantime the business is being carried on by Mr. Millard.

The Stock of William Black to be Sold at Retail.

MONTGOMERY, Ala., Jan. 9.—The Court has dissolved the injunction against Receiver Loveman, of the William Black jewelry stock, and the receiver will proceed to dispose of the stock at retail.

Sheriff C. L. Johnson last week levied upon the jewelry store of F. O. Horting, Bloomfield, Pa.

A Quartette of Supposed Jewelry Store Thieves Captured.

PHILADELPHIA, Pa., Jan. 15.—The police made four arrests here yesterday that are interesting and gratifying to the jewelry trade. Early in the morning it was discovered that an attempt had been made to enter the store of G. Wilbur Russell, 22 N. 6th St. Later in the morning two suspicious looking characters entered the store, examined some jewelry, but left without making any purchases. In the afternoon Mr. McQueen, one of Mr. Russell's salesmen, observed the two men, this time accompanied by two others, following a watchmaker's boy who carried a "repair bag" into Simons, Bro. & Co.'s store, 618 Chestnut St. He telephoned the detective department, and meanwhile the men and the boy moved eastward to 8th St., and the men, after hovering for a time around L. A. Scherr & Co.'s and I. Herzberg & Bro.'s windows, drifted into a saloon in 8th St.

Two detectives and a patrolman had in the meanwhile arrived and they arrested the gang in the saloon. Two of the men were armed with revolvers, and a pretty lively struggle ensued before they were finally cowed and taken to the Central Station in a patrol wagon. One of the party carried an implement known in the vernacular as a "lifter," a device used for purloining articles out of show cases when they are beyond fingers' reach. The names given by the culprits were James Sullivan, Reading, Pa.; William Devlin, New York; James Riley, St. Paul, Minn., and Chas. Hoyt, Little Washington, Pa. Sullivan and Hoyt are reported to be escaped convicts. The police regard the gang as a band who have made jewelry store thefts their specialty. On Saturday they were committed by Magistrate Germon for a further hearing.

Odds and Ends of News.

E. A. Evans, Brant, N. Y., is suing his wife for divorce.

W. J. Smith, Lowville, N. Y., has sold out to E. A. Agens.

August Forkel, Waterloo, Ill., recently died and his business is closed.

A foreclosure suit has been brought against T. Letzler, Louisville, Ky.

The business of Creighton Bros., Blanchester, O., who recently failed, is closed.

The mortgagee's sale of the stock of C. H. Haney, Hampton, Ia., is set for Jan. 19.

George Wood, jeweler, Valparaiso, Ind., who went to North Carolina recently, has returned to Crown Point, Ind.

P. H. Loeper & Bro., Ashland, Pa., will dissolve partnership Feb. 1. P. H. Loeper will continue at Ashland and F. J. Loeper will open a store in Lansford, Pa.

Charles E. Hodsdon, Dover, N. H., is trying to effect a compromise with his creditors on the basis of 25 cents on the dollar. He owes about $30,000, it is now stated, and has assets amounting to about $13,000 nominally.

The Harriott *vs.* Plimpton case, which has been in the courts at Norwood, Mass., for the past few years, was settled last week before the case came to trial. It is understood the plaintiff, A. T. Harriott, who is a jeweler of that town, received several thousand dollars through his attorney, J. J. Feeley.

We Hit The Nail On The Head

When We Say:

Our Diamond Cut Doublets
are known as the best!

....and Our "Oriental" Half Pearls
the most perfect imitation half Pearls ever manufactured.

IN HARDNESS, DURABILITY AND LUSTRE EQUALING THE FINEST REAL HALF PEARLS.

Doublets in all shapes and Colors.

Splendid assortments of all precious and imitation stones.



TRADE MARK

Buy of us!

It pays!

GOODFRIEND BROS., Importers and Cutters of Precious and Imitation STONES,
19 MAIDEN LANE, NEW YORK. Providence, 174 Weybosset St. Paris, 10 Rue Cadet.

BUYERS' INFORMATION BUREAU.

Questions as to the makers of certain lines of goods, where to buy certain lines, where certain kinds of work are done, the owners of certain trademarks and other matters relating to the buying branch of a jewelry business will be cheerfully answered under this department. The reader cannot ask too many questions.

LANCASTER, Pa., Jan. 3, 1898.
Editor of THE JEWELERS' CIRCULAR:
Please inform me where I can get "The Chippendale Period in English Furniture," a book published by Edward Arnold of London, the author, K. Warren Clouster. See The Connoisseur, of THE JEWELERS' CIRCULAR, Dec. 29, 1897; also the price of book.
Respectfully yours,
LOUIS SMITH.

ANSWER:—The book entitled "The Chippendale Period in English Furniture," referred to in our issue of Dec. 29, is published by Edward Arnold, London, England, and 70 Fifth Ave., New York. The price is $7.50. The New York house has none in stock, but can supply a copy in 30 days.

BROOKVILLE, Pa., Jan. 6, 1898.
Editor of THE JEWELERS' CIRCULAR:
Please inform me who imports the line of china that Frank Haviland, of Barclay St., imported, he having gone out of business some time ago.
Yours,
C. B. GUTH.

ANSWER:—The line formerly imported by Frank Haviland is not sold in this country at wholesale. Haviland & Abbot, 29 Barclay St., New York, are the New York agents of the Chas. Field Haviland china made in Limoges, and carry an extensive stock representing everything made in china.

PROVIDENCE, R. I., Jan. 11, 1898.
Editor of THE JEWELERS' CIRCULAR:
Kindly inform us who makes trade dollar lockets for single picture, and oblige,
Yours Respectfully,
SIMMONS & PAYE.

ANSWER:—Trade dollar lockets have been made by Durand & Co., 49-51 Franklin St., and Strobell & Crane, 42-46 Hill St., Newark, N. J. We think you will find upon investigation that it is illegal to use coins in such a manner, the recently enacted Federal laws prohibiting all mutilation of coins.

WATERTOWN, N. Y., Jan. 12, 1898.
Editor of THE JEWELERS' CIRCULAR:
Can you tell us where we may purchase sterling silver mounted batons, and oblige.
Yours truly,
J. S. BAIRD.

ANSWER:—Any silversmithing firm will mount batons. The Gorham Mfg. Co., 19th St. and Broadway, and Whiting Mfg. Co., 18th St. and Broadway, New York, among other firms, carry silver mounted batons in stock.

BRANTFORD, Ont., Jan. 6, 1898.
Editor of THE JEWELERS' CIRCULAR:
I saw in the "Old Homestead" of Cleveland, O., copied from your journal, what is called a combination scissors and knife which closes up so it can be carried in the pocket. Where is it made?
Yours truly,
GEO. O. PATTISON.

ANSWER:—The article referred to is made by the Gorham Mfg. Co., 19th St. and Broadway, New York.

DANVILLE, Ky., Jan. 12, 1898.
Editor of THE JEWELERS' CIRCULAR:
Please tell us who manufactures the celluloid slips used to emboss stationery. The kind we desire are already embossed with single letters.
Respectfully,
HOPPER & CO.

ANSWER:—Celluloid slips for embossing stationery, such as correspondent desires, are manuactured by the Celluloid Co., Washington Sq., New York.

SPRINGFIELD, Mass., Jan. 8, 1898.
Editor of THE JEWELERS' CIRCULAR:
Could you advise where I may obtain a plated ring with moonstone? Just advise of a few manufacturers or wholesalers where I may obtain such a ring, and oblige, Yours for business,
JOS. F. WHIPPLE.

ANSWER:—Rings such as correspondent wants are made by Flint, Blood & Co., 94 Point St., Providence, R. I., and Clark & Coombs, 21 Eddy St., Providence, R. I., among other firms.

BUFFALO, N. Y. Jan. 15, 1898.
Editor of THE JEWELERS' CIRCULAR:
Please send by return mail addresses of manufacturers of tortoise shell goods, or parties who prepare same. Yours truly.
A. A. WILCOX.

ANSWER:—Manufacturers of tortoise shell goods are: Providence Shell Works, Providence, R. I.; Rice & Hochster, 483 Broadway, New York; A. Trenkman, 403 Broome St., New York.

SPRINGFIELD, Ill., Jan. 13, 1898.
Editor of THE JEWELERS' CIRCULAR:
Can you give me the address of a firm handling fine ladies' riding whips? I enclose stamped envelope for reply. Thanking you in advance, I remain, Yours respectfully,
G. A. LOCHMAN, with A. Claus.

ANSWER:—Correspondent can buy fine ladies' riding whips from the London Harness & Saddle Co., 253 Broadway, New York, who are manufacturers of such articles, mounted and unmounted. Follmer, Clogg & Co., 414 Broadway, New York, and the Gorham Mfg. Co., 19th St. and Broadway, New York, sell at wholesale lines of these goods.

CHIHUAHUA, Mexico, Jan. 8, 1898.
Editor of THE JEWELERS' CIRCULAR:
Please send me names of manufacturers of cheap jewelry of any kind.
Yours very truly,
SARKIS JOSE.

ANSWER:—The manufacturers of cheap jewelry as a rule sell only to jobbers and commission merchants. Among manufacturers and exporters of cheap jewelry are the following, who can undoubtedly fill correspondent's order for anything in that line: S. & B. Lederer, 11 John St., New York; Engley, Wetherell & Co., Chartley, Mass.; R. R. Fogel & Co., 177 Broadway, New York; S. F. Myers & Co., 48 Maiden Lane, New York; Geo. H. Rosenblatt, 202 Broadway, New York; Leopold S. Friedberger, 482 Broadway, New York.

"The Watch Adjuster's Manual," a book from the pen of "Excelsior," is a work that is preeminently practical. Such a book improves the trade. Swartchild & Co., Chicago, who have secured the western agency for the manual, report sales of a large number of copies. It is a text book to the workman, and dealers will find the information both useful and necessary. The subjects are practically and fully treated and each is worthy careful study.

Trade-Mark Information.

Note—The publication of our work, "Trade-marks of the Jewelry and Kindred Trades," containing over 1,900 marks, all told, the accumulation of various works of reference, and the ramifications of our business enable us to trace to their origin nearly all marks that may be found on jewelry, silverware, art pottery and kindred lines, of both American and foreign make. All questions in regard to trade-marks will be cheerfully answered. We would be pleased to have the trade seek the benefit of our facilities regarding the identity of any marks they cannot trace. We would prefer to receive the article for examination; for if the mark is of foreign origin, the slightest difference between a drawing and the original is of great importance.
No question is too trivial nor too complicated for consideration under this department.

LITTLE FALLS, N. Y., Jan. 7, 1898.
Editor of THE JEWELERS' CIRCULAR:
Will you kindly inform us who owns the following trade-mark? and oblige
Yours truly,
ANDERSON & HOUGHTON.

ANSWER:—The trade-mark referred to is as follows:



The trade-mark belongs to the Wilcox Silver Plate Co., Meriden, Conn., and is stamped on their sterling silver ware. See page 51 of "Trade-marks of the Jewelry and Kindred Trades," published by the Jewelers' Circular Pub. Co.

NORWICH, N. Y., Jan. 11, 1898.
Editor of THE JEWELERS' CIRCULAR:
Will you kindly inform us who is the maker of the goods of the enclosed scarf pin card? (Card contained the words "The Klondike Gem," and a registered trade-mark device as below.)
Respectfully yours, LEWIS & DIMMICK.



ANSWER:—The makers of these goods are Esser & Barry, 101 Sabin St., Providence, R. I.

SANTA, ROSA Cal., Jan. 6, 1898.
Editor of THE JEWELERS' CIRCULAR:
Please let me know in your next issue the maker of the "F. & M." rolled plate chains.
Yours respectfully, JOHN HOOD.

ANSWER:—The "F. & M." rolled plate chains were made by Fuller & Mayer, who are succeeded by J. G. Fuller & Co., 3 Maiden Lane, who still make these chains.

B. E. Arons, the Pittsburgh jeweler, is in a quandary at present and would like to find the owner of a certain package of jewelry which he received by express a few days ago. Mr. Arons says the package does not belong to him. The package contains several pieces of cheap diamond jewelry. Expecting a letter of some kind to follow, Mr. Arons paid little attention to it. In looking over the box, he found a slip of paper which said: "These articles were stolen from your store, and now are returned." Mr. Arons declares that he never had the jewelry in his place.

Mr. Freedman, Pittsburgh, Pa., is confined to the West Penn Hospital by the loss of a leg above the ankle. The accident happened on the Pan Handle Railroad at Fourth Ave. and Try St., while getting on a train.

Philadelphia.

Alfred Humbert is seeking to compromise with his creditors.

George W. Scherr is rapidly convalescing and expects to be able to return to business in a short time.

D. H. Crause, North Wales, Pa., and Henry J. Moyer, Blooming Glen, Pa., bought stock here last week.

Howard Fitzsimmons took two prizes at the Wilmington dog show with a beagle and dauschund. He will exhibit them at the approaching New York dog show.

William Fitzsimmons, formerly with Cady & Olmstead, Kansas City, Mo., has taken charge of the engraving department of Mead & Robbins Co., succeeding Louis A. Scherr, resigned.

The store of Samuel Copeland, 626 Kaighn Ave., Camden, was entered last Tuesday night and robbed of seven watches and five chains. Abe Bantam and George Bowman, Camden colored men, were subsequently arrested in this city and are held awaiting a requisition.

William A. Beale, a man who had a penchant for swindling jewelers and ministers, was committed for trial on Thursday. Among his victims was James G. Maree, 106 Levering St., from whom he obtained a watch by false pretences.

Thomas A. Edison, the inventor, filed two bills in equity in Common Pleas, last week, against S. Lubin, the 8th St. optician, to have him restrained from making an alleged infringement on Edison's patented improvement for exhibiting photographs of moving objects, or supplies therefor, and Edison's patented kinetographic cameras or apparatus for making cameras or apparatus for making photographs of moving objects or supplies therefor.

Syracuse.

M. H. Rees has now entered the field of the traveling opticians.

William Lesser, formerly with A. Lesser's Sons, is now located as attorney and counselor-at-law at 140 Nassau St,, New York.

Dell Ouderkirk, Baldwinsville; Chas. Morley, Jordan; L. Elsohn and A. H. Rose, Auburn, and M. Rosenbloom, Rochester, were among the callers on Syracuse wholesale houses last week.

Calling on Syracuse, N. Y., jewelers during the past week were: R. John Marsh, C. A. Marsh & Co.; Bert. Noble, Payton & Kelley; F. C. Geck, Frank M. Whiting & Co.; J. Laffey, Gorham Mfg. Co.; Anson D. Manning, D. Wilcox & Co.; C. R. Harris; Mr. Chapman, H. F. Burrows & Co.; F. B. Brigham, H. D. Merritt & Co.

Leonard T. Souter, jeweler, Kincaid block, just escaped a bullet fired by Albert L. Keller, who found Souter in his wife's company on returning home unexpectedly one night last week. Souter jumped through a second story window and was bruised and cut by the glass. Souter has since retired from the jewelry business and arranged to leave town.

Judgments were filed last week against Jacob Hassel, jewelers' materials, 914 S. State St. One for $1,740.50 was in favor of Ella M. Hassel, a sister. Mr. Hassel began business on his own account in November, 1896. Before that he had been employed here in wholesale jewelry houses. The judgments will probably take the entire stock. It is understood that Mr. Hassel has arranged matters with his judgment creditors, and will continue in business.

At the January meeting of the New York State Association of Opticians, to be held at the St. Cloud Hotel, on Wednesday, the 19th, there will be unusual opportunities for opticians to receive instructions on new and very important topics. The lecture will be given by Dr. C. Williamson Crumb, of Utica, who is held in high esteem by the optical and medical professions. The Association are also making elaborate preparations for the optical school which is to be held in February.

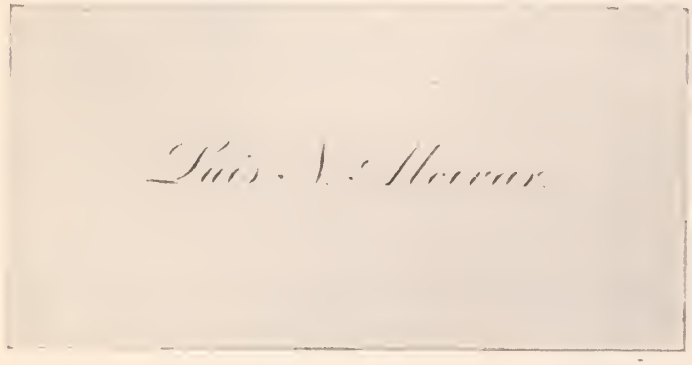
C. E. Eager has moved into his new and commodious store in The Jefferson, 370 S. Salina St. The store is new and has an extra large show window and polished hardwood floor. The walls and ceiling are attractively finished in a light shade of gray and the window is enclosed with a framework in white enamel and white silk curtains. Mr. Eager has fitted up the store handsomely with oak wall cabinets, show tables and cases, and the whole forms a very attractive interior.

William E. Bushnell, a passenger conductor on the West Shore Railroad, was arrested Tuesday on a bench warrant issued from an indictment for conspiracy found by the Grand Jury. It is charged that Bushnell, through agents working in various parts of this city, has issued tickets at half fare or even a less rate, with instructions to purchasers to present them upon the train of which Bushnell was in charge. Bushnell's arrest was followed late in the afternoon by the arrest of seven other men, among whom was jeweler Morris L. Mantell, 129 N. Salina St. All of the men are charged with having conspired to defraud the New York Central & Hudson River Railroad Co., as lessees of the West Shore road. Mr. Mantell and four others were admitted to bail in the sum of $500.



S. & A. Borgfeldt,
Manufacturers & Importers,
82 & 84 Nassau St.
New York.

Why Not?



Aluminum Visiting Cards are an "untried quantity." Why not try them? They're as light as paper, as beautiful as silver and more profitable to the jeweler than either paper or celluloid cards. . . .

Satin Finish Aluminum Visiting Card.

SEND 60 CENTS IN STAMPS FOR ONE DOZEN SAMPLE CARDS ENGRAVED WITH ANY NAME YOU DESIRE.

EATON & GLOVER,

Manufacturers of the Eaton-Engle Engraving Machine,

111 NASSAU STREET, NEW YORK.

FACTS Any Jeweler who desires to have an auction to raise money, to reduce stock, to make money, to go out of business without a loss, we offer our services as high grade auctioneers of 20 years' experience. Will guarantee to raise more money, sell more goods under our system. Are you interested? Write for valuable information.

E. J. GREGORY & CO., Auctioneers,
310 Blue Hill Ave., Boston, Mass.

J. S. O'CONNOR,
Manufacturer of
American Rich Cut Glassware,
ALL HAND FINISHED.
FACTORY, HAWLEY PENN'A.
N. Y. OFFICE, 39 UNION SQUARE.

Canada and the Provinces.

John A. Cameron, Charlottetown, P. E. I., is dead.

D. Rothchild & Co., Sudbury, Ont., have assigned.

D. Kirk is about to open a jewelry store in Hamiota, Man.

The stock of A. F. Milliken, Cornwall, Ont., has been sold.

Wm. Ashcroft, Wiarton, Ont., has given a bill of sale for $301 to T. C. Allan.

The mortgagees are in possession of the store of E. L. McDonald, Winnipeg, Man.

The Montreal Optical Co. have issued a writ for $105 against F. Hogue, Montreal.

S. Fitzsimmons, St. Catherines, Ont., has given a chattel mortgage for $180 to C. W. Clinch.

John F. Harper, Grand Valley, Ont., has given a renewal chattel mortgage for $58 to J. Phillip.

James A. Goodsell, jeweler, Bellville, Ont., and Mary Goodsell have given a chattel mortgage for $308 to W. F. Snider.

W. J. Barr, manager of the Goldsmiths' Stock Co., Toronto, is visiting New York and the eastern jewelry centers on a purchasing tour.

J. McDougall, with D. R. Dingwall, Winnipeg, Man., is visiting friends in Toronto and states that business in Manitoba is particularly good.

N. F. Gundy, of the Meriden Britannia Co., has just returned to Toronto from a trip through western Ontario and reports a good sorting trade among retailers.

T. Brady, representing Smith & Patterson, wholesale jewelers, Boston, Mass., passed through Toronto last week and is now on a tour in the western section of the province.

Mr. Stowe, of W. H. Wilmarth Co., Attleboro; H. L. Stanton, Chicago, watch guards, etc., and A. Lorsch, of Sussfeld, Lorsch & Co., New York, were in Toronto last week.

Outside buyers in Toronto last week included: A. J. Frost, Owen Sound; H. Hurchmer, Bobcaygeon; E. D. Wilcox, Uxbridge, and G. W. Baker, Prince Albert, N. W. T.

Toronto manufacturers are very busy, nearly all establishments working to their full capacity and some finding it difficult to procure all the help they need. One firm has been advertising in vain for additional labor.

A representative of the Winnipeg *Commercial* has interviewed a number of Winnipeg retailers as to the business they had during and before the holidays. In no case was dissatisfaction expressed, and in most instances the feeling was rather enthusiastic.

Dun's Review gives the failure record for jewelry and clocks in Canada as follows: 1897, 28 failures, amount, $137,388; 1896, 33, $113,847; 1895, 27, $51,732. The 1897 failures occurred mostly in the first quarter of the year, the last quarter being singularly free. In other years, the last quarter has shown the worst results.

New Bedford, Mass.

The Pairpoint Mfg. Co. are about to make a radical trade departure. It is proposed to extend the foreign trade, and accordingly the glass ware branch is to be pushed, especially in foreign lands. Sell-

DUBOIS WATCH CASE COMPANY

Makers of the

Celebrated Hand Made SOLID GOLD CASES

STAMPED.

MADE WITH SOLID GOLD OR STEEL SPRINGS.

TRADE MARK 18 K. TRADE MARK 14 K.

ALSO WITH SOLID GOLD OR REGULAR CROWNS.

Constructed in the Old Reliable Way, Entirely On Its Own Merits.

CASING OF COMPLICATED SWISS WATCHES A SPECIALTY.

New York Office, 23 MAIDEN LANE.

Main Office and Factory, 24-30 MORTON ST., Brooklyn, N. Y.

The "Bryant" Rings.

Are so generally known and respected for their standard quality, excellent finish and attractive appearance that if all

RETAIL JEWELERS

will call their customers' attention to our trade-mark as herewith stamped inside every ring, they will secure an easy sale.



M. B. BRYANT & CO.

10 MAIDEN LANE NEW YORK.

OLDEST RING MAKERS IN AMERICA.

HANCOCK, BECKER & CO.,

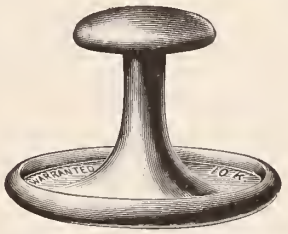
PROVIDENCE, R. I.

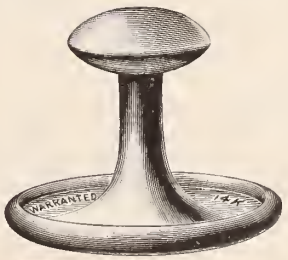
"The Warranted."

MAKERS OF "The Warranted"

THE BEST DRESS SHIRT COLLAR BUTTON MADE.

EACH BUTTON STAMPED AND GUARANTEED.







Single Piece Pipe Stem.

IT HAS ONE PIECE BACK AND STRONGEST POST.

ALL HEIGHTS AND SIZES.

OUR SPRING LINES WILL BE GREAT SELLERS.

ALL GOODS STAMPED AND GUARANTEED BY THE MAKERS.



J. B. & S. M. Knowles Co.,

Sterling Silver Only,

Providence, R. I.

Manufacturing Jewelers and Silversmiths

Should see our lines of

Ebony Brushes. Mirrors and Manicure Articles.

Tooth, Nail and Infant Brush Heads and Powder Puffs for Mounting.

Martin & Bowne Company,

99 & 101 Reade Street, New York.

W. C. A. WESTPHAL,

WATCHMAKER,

41 Maiden Lane, NEW YORK.

Established 1892. Telephone, 3684 Cortlandt.

Estimates, Repairing, Adjusting of Chronometers, all Complicated Watches and Fine Time Pieces.

DEMAGNETIZING.

Watches made Non-Magnetic.

Fine Wheel and Pinion Cutting.

Factory 72, 74 & 76 Spring St. Established 1848.

A. WALLACH & CO.,

Manufacturers of

Fine Gold Chains and Solid Gold Chain Bracelets,

39 Maiden Lane,

L. Rosenberger.
M. Rosenberger. **New York.**

DON'T FORGET THE JEWELERS' CIRCULAR PUBLISHING CO.'S BOOK LIST when in want of any technical book in the Jewelry or Kindred Trades.

ing agents are to be sent to remote fields, especially to Australia and Asia.

Frank M. Jenkins, optician, has recently moved from a chamber location on Purchase St. to a store on the ground floor on Pleasant St., opposite City Hall.

Among the members of the new City Council are Joseph Dias, 2d, well known to the jewelry trade from his connection with the management of the Pairpoint Mfg. Co.

New Bedford is one of the most active wheeling cities of the country. Two of the honor medals offered by the Bay State committee will come here, one of them to Fred. W. Palmer, watch repairer for William L. Kelley.

The A. L. Blackmer Co. experienced a very prosperous year in 1897, for a company scarcely three years old. The annual meeting of the corporation was held last week, when a five per cent. dividend was declared and officers were elected as follows: President, John H. Lawrence; treasurer and manager, Arthur L. Blackmer; directors, John H. Lawrence, Rufus A. Soule, Thomas D. Dexter, John L. McManus and A. L. Blackmer. The company's fine cut glass has found a secure place in the market.

Connecticut.

Eugene Knowlton, with Jeweler Beckwith, Torrington, was married last Wednesday to Miss Margaret Brown, of Northampton, Mass.

Clarence Wilcox has given up his position with C. H. Keeney, jeweler, in South Manchester, and is now engaged by the Hartford Optical Co.

Harry J. Rolfe, formerly traveling salesman with the Wilcox Silver Plate Co., Meriden, is now employed at the H. Wales Lines Co., that city.

George Nauwelaerts, Hartford, who was reported to have sold out and gone to Boston, has not been located. It is now said that he has gone to Paris.

The New Haven Clock Co. have appealed from the assessment of $300,000 levied upon them by the assessors. The amount is the same as last year, but it is claimed to be excessive.

The building to be occupied by the Glastonbury Sterling Silver Co., North Haven, is now completed and is awaiting occupancy. It is a brick building two stories high and 100 by 40 feet in dimensions.

Business is humming at the Biggins, Rodgers & Co.'s works, Meriden. The first week in January the firm were obliged to run their works 14 hours a day and the same hours were carried out last week.

Most of the Meriden factories started up Jan. 10. The Britannia, Wilcox and Meriden Silver Plate shops began on an eight-hours' schedule in the metal departments.

The sterling silver department of the Meriden Britannia Co.'s shop is to manufacture solid silver flat ware this year in addition to hollow ware.

Edward J. Molloy, one of the oldest employes of the Meriden Britannia Company, died at the home of his son, R. J. Molloy, last Wednesday, aged about 87 years. Mr. Molloy went to Meriden about 30 years ago, and had worked in the Meriden Britannia Co.'s shop in the chasing department as a hammerer until within about a year ago.

The following have been elected bank directors: President S. A. Galpin, of the New Haven Clock Co., to the First National, New Haven; Col. W. J. Miller, National bank, Birmingham; C. B. Rogers, N. L. Bradley and C. L. Rockwell, First National, Meriden; Gen. Geo. H. Ford, Merchants' National, New Haven; Samuel Dodd, Edward Miller, Walter Hubbard, George M. Curtis, Home National, Meriden; Charles Parker, George H. Wilcox, National, Meriden; H. L. Wade, National, Waterbury; David B. Hamilton, director and president, Manufacturers' National, Waterbury.

Schill & Becker, Newark, N. J., have given a bill of sale.

W. E. Counter, the oldest jeweler at Three Rivers, Mich., has assigned. Poor collections is given as the cause of the failure.

Burglars entered the jewelry store of E. W. Rodgers, Sealy, Tex., some time during the night of Jan. 11, and stole several hundred dollars' worth of jewelry, consisting of watches, cuff and collar buttons, charms, chains, rings, etc. Mr. Rodgers lately moved there from Trinity, and was just getting under good headway.

VACHERON & CONSTANTIN

Vacheron & Constantin,

GENEVA, SWITZERLAND.

Best Adjusted Watch Movements

Fitting all Sizes of American Cases.

First Prize...

in the International Contest at Geneva for 1896.

2 First Prizes...

(1895 and 1896) from the Geneva Observatory.

EDMOND E. ROBERT,

3 Maiden Lane, N. Y.

Providence.

All communications intended for this column addressed to P. O. Box 1093, Providence, R. I., will receive prompt attention.

S. D. Binger has returned from an European trip in the interest of S. & B. Lederer.

Albert L. Copper has been appointed administrator of the estate of Lauriston Towne; bonds $10,000.

John H. Andrews has given up the manufacture of jewelry and will continue in the electro plating branch.

H. Blundell & Co. have been equipping the new jewelry shop of S. J. Weeden & Co., Riverside, with the necessary machinery.

The Riverside Novelty Co., Riverside, R. I., have discontinued business. The shop has been taken by James F. Sprague, who until recently, conducted for many years pearl works at the corner of Eddy and Clifford Sts., this city.

The older jewelers were pained the past week to learn that George P. Tew, at one time a member of the old time manufacturing jewelry concern of Sackett, Davis & Co., had been pronounced insane and removed to Butler Hospital.

At the annual meetings of the stockholders of the various banking institutions in this vicinity the following gentlemen connected with the jewelry industry were elected directors for the ensuing year: Albert A. Remington and John Shepard, Jr., of the National Bank of North America; Isaac M. Potter, of the Rhode Island Safe Deposit Co.; Walter Callender, of the Manufacturers' National Bank; Silvanus M. Lewis and Stephen M. Knowles, of the Fifth National Bank; Charles S. Bush, of the Globe National Bank; John Shepard, Jr., of the Second National Bank; Arthur W. Claflin, of the Fourth National Bank; Lucien Sharpe, Jr., of the Merchants' National Bank; Frederick A. Chase, of the Rhode Island National Bank; Dutee Wilcox, of the National Bank of Commerce; John M. Buffinton and Charles Sidney Smith, of the Roger Williams National Bank; Isaac M. Potter, of the Commercial National Bank; William T. Barton and Julius Palmer, of the Old National Bank; Robert B. Chambers, John S. Palmer, Beriah Wall and Sylvester G. Martin, of the National Eagle Bank; John Austin, Edwin Lowe, Arthur E. Austin, Charles F. Irons and Englehart C. Ostby, of the Citizens' Savings Bank.

The Attleboros.

The buyer for Erlanger & Rosenfelt, Cleveland, O., was among the shops last week.

The local papers are filled with ads. calling more help into the factories. There is a place for everyone who knows how to do anything.

Doubling their number of traveling salesmen has brought in more work for C. H. Allen & Co., manufacturers of "goldine" goods, than they have ever before handled.

J. M. Bates, C. L. Watson, J. E. Blake, A. A. Bushee, J. J. Horton and G. A. Dean are prominent jewelers on the new board of directors of the First National Bank of Attleboro.

The present season will see the closing out of Totten Bros.' business. Their salesman has one more trip to make and the stock will be disposed of. The plant has been contracted to the southern end of the factory, while the front is being occupied by W. G. Clark & Co. This firm are preparing to launch out quite extensively.

Mr. Fuller, traveler for Smith & Crosby, has gotten home from a satisfactory trip to Chicago and other western points. Mr. Brown, of Ellis, Livsey & Brown; Mr. Steere, salesman for the same firm; W. B. Allen, of Allen, Smith & Thurston, and S. O. Bigney, S. O. Bigney & Co., are other traveling salesmen who reached home in the past few days. The factories are humming.

Boston.

Fred H. Pope, of D. C. Percival & Co., was in New York the past week.

A petition to place in insolvency A. Aronson has been filed by Morrill Bros. Co., which will be granted on Jan. 21.

F. H. Woodman, treasurer of Woodman-Cook Co., returned last week from a business trip through Connecticut and New York.

The E. Howard Watch & Clock Co. will furnish the tower clock for the new railway station at Manchester, N. H. It is to have four five-feet illuminated dials.

Messrs. Smith and Patterson, of Smith, Patterson & Co., were in New York the past week. Arthur E. Fisk, of the diamond department, and J. C. Bachelder, of the silver ware department, have also been in New York with their employers.

Among the visitors in town the past week was B. A. Ballou, who has not been in Boston before since he was thrown from his carriage and injured four years ago. He came from Providence last Friday, and was warmly welcomed by his many friends in the trade.

The Woodman-Cook Co. moved into their new quarters in the new Jewelers' building, corner Bromfield and Washington Sts., on Friday, being the first tenants to occupy offices in this building. The building will not be ready for the public for a few days and a temporary office will be used at 375 Washington St., next door, until it is opened.

A letter was received by Smith, Patterson & Co. last week from Arthur S. Black, their missing ex-employe, evidently mailed under cover, as it was postmarked in Somerville, Mass., in which he stated that with the exception of a watch, which he returned by same mail, he had taken nothing from the lot carried away by him in the satchel returned from New York police headquarters. No clue to his whereabouts was given by the letter, and as yet none has been discovered by the police.

Assignee Pratt, speaking of the case of Wilson Bros., stated that the stocktaking begun a short time ago was finished last week, but no meeting of the creditors has yet been called to take further action regarding the settlement of the estate. It is expected that an offer will come to hand shortly from one of the brothers or from other parties interested. Edward Wilson, of the firm, is laid up at present with a broken leg, the result of a fall a few days ago on the icy pavement, while on his way to the store.

Trade Gossip.

The Wadsworth Watch Case Co., Newport, Ky., are sending out very handsome calendars illustrated with cases on each side. The case designs are different on every sheet and show an elaborate variety for the Spring trade.

J. J. Cohn, manufacturer of leather goods, 65 Nasau St., New York, is getting out very attractive lines of jeweled belts and girdles. Variety of design will be a ruling feature. The firm's traveling staff is expected to leave for the road some time this month.

David Kaiser & Co., 35 Ann St., New York, report themselves as very well satisfied with business in 1897. They have received many big orders even since Christmas, and a higher grade of goods than usual is in demand. The firm will continue to make no other except high grade lines, and if anything raise the standard of their product. The outlook for 1898 they consider is cheerful.

Henry Freund & Bro., 5 Maiden Lane, New York, are busy getting ready their new lines for the Spring trade. "We have been very well pleased with the business of the last season," said Henry Freund to a CIRCULAR representative, "and have no doubt the satisfactory state of trade will continue. Our lines for 1898 will be elegant." Henry Freund and L. F. Freund expect to leave for the road on or about Feb. 1.

The Ceramic Art Co., Trenton, N. J., have just issued, in pamphlet form, a report of the First National Porcelain Painting Competition which was held under the auspices of the company last year. The report is written by George A. Audsley, LL.D., the well known author of books on art, and embodies an exhaustive critique on the pieces entered in the competition. The pamphlet is handsomely printed and bound and contains cuts of the three prize winning specimens of bowl painting.

The glass cutting shops of J. S. O'Connor, Hawley, Pa., were taxed to their utmost during the Fall season of 1897. "Business with us was very fine," said Arthur O'Connor to a CIRCULAR representative, "and the new year started off with a boom." The firm's new productions comprise a line of new stem ware, new butter dishes, a very large line of puff boxes, a fine line of vases for Easter trade, and assortments of ice tubs and plates. The firm will add novelties to their stock list all during the year and promise to pay special attention to lines of interest to jewelers.

Eaton & Glover, 111 Nassau St., New York, manufacturers of the Eaton-Engle engraving machine, have added a new department to their business, namely the manufacture of aluminium novelties. One of their specialties is memorandum books with aluminium covers. These books are used extensively throughout the country as souvenirs and are also sold by jewelers who engrave upon the cover any inscription or decoration desired by the purchaser. The firm have already received some big orders from jewelers. In their advertisement in this week's issue of THE CIRCULAR they illustrate a somewhat striking novelty, namely aluminium visiting cards engraved on the Eaton-Engle machine.

Our Traveling Representatives



Traveling representatives may consider these columns open for the publication of any news or items of interest regarding themselves or their confreres.

The eighth annual meeting and mid-winter banquet of the Jewelry Travelers' Association of New England was held Jan. 4, at the Quincy House, Boston. Robert M. Hamilton, the vice-president, presided in the absence of president E. W. Merrill. At the business meeting, reports of the secretary and treasurer were read and accepted and officers were elected as follows: President, Fred R. Hollister; vice-president, Robert M. Hamilton; secretary and treasurer, William C. Wales; executive committee, J. C. Donnell, F. E. Buffum, H. E. Pitcher, T. G. Frothingham, C. H. Buxton; auditing committee, J. C. Donnell, C. W. Finley, F. H. Elliott.

The American Waltham Watch Co.'s missionaries started on their 1898 trips Jan. 17.

John E. Valk, after representing Hennegen, Bates & Co., Baltimore, Md., in the south for the past 15 years, will, after Jan. 15, travel for N. H. White & Co., New York, in the same territory.

H. E. Heacock, San Francisco representative of the Waterbury Watch Co., and Wiliam Weidlich, general traveling agent for the same concern, were in Boston, Mass., last week calling upon Tiffany & Wales, who have made arrangements to represent the Waterbury company again in New England territory for the current year.

Some of the traveling men calling on the Louisville, Ky., trade recently were: Robert M. Wilcox, Wilcox & Evertsen; Henry Osborne, R. Wallace & Sons Mfg. Co.; Mr. Dudley, Rogers, Smith & Co.; C. B. Burgess, Frank M. Whiting Co.; M. D. Munson, Wm. Rogers Mfg. Co.; J. W. McClannin, Wilcox Silver Plate Co.; H. B. Beckett, Dennison Mfg. Co.; Fred W. Cook, J. F. Fradley & Co.; Mr. Schwab, New Haven Clock Co.; L. F. Clark, Reeves, Sillcocks & Co.; John E. Bucher, Rogers, Smith & Co.

Eastern jobbers and manufacturers represented in the Twin Cities the past week were: Meriden Britannia Co., W. C. Wood; Ostby & Barton Co., Mr. Wilkins; R. F. Simmons & Co., Mr. Carpenter; G. A. Dean & Co., H. B. Richardson; C. G. Alford & Co., Mr. McConnell; Middletown Plate Co., C. F. Livermore; Parks Bros. & Rogers, J. B. Ellis; A. A. Greene & Co., C. H. Allen & Co., D. F. Briggs Co., Mr. Sandfelder; J. F. Sturdy's Sons, C. H. Clark; Daggett & Clap, Mr. Cobb.

Traveling representatives who visited the trade in Indianapolis, Ind., last week were: Harry J. Hildebrand, H. C. Lindol & Co.; Ed. A. Manheimer, Illinois Watch Case Co.; F. L. Carpenter, Frank M. Whiting & Co.; A. H. Oakley, Thornton Bros.; W. Melcher, Bennett, Melcher & Co.; H. D. Mix, Wightman & Hough Co.; Wm. W. Middlebrook, B. A. Ballou & Co.; Wade Williams, Arnold & Steere; F. V. Kennon, John T. Mauran Mfg. Co.; Geo. Southwick, Union Braiding Co.; John C. Keane, Ostby & Barton Co.; S. H. Brower, R. L. Griffith & Son Co.; H. E. Vincent, J. G. Fuller & Co.; J. F. Miller, H. Keck Mfg. Co., and a representative of S. C. Powell.

Traveling men in Boston, Mass., the past week included: Walter Campbell, Day, Clark & Co.; Chris. Morgan, Rogers & Brother; Hon. Henry G. Thresher, Waite, Thresher Co.; Jack Tweedy, Cheever, Tweedy & Co.; H. F. Barrows; T. G. Frothingham; Mr. Brigham, H. D. Merritt & Co.; Arthur Grimshaw, B. A. Ballou & Co.; Charles Cobb, for F. S. Gilbert; T. B. Wilcox, Pairpoint Mfg. Co.; H. B. Beach, Wilcox Silver Plate Co.; Arthur Lape, Simpson, Hall, Miller & Co.; Gus. Henckel, LaPierre Mfg. Co.; Mr. Wagner, Wilcox & Evertsen; Charles H. Barney, Middletown Plate Co.; Mr. Elliott, Meriden Silver Plate Co.; Fred J. Wildes, Barbour Silver Co.

Travelers in Pittsburgh, Pa., last week were: H. J. Hildebrand, H. C. Lindol & Co.; Mr. Haskin, T. I. Smith & Co.; George H. Kettlety, Albro & Co.; Fred W. Cook, J. F. Fradley & Co.; L. F. Clark, Reeves, Sillcocks & Co.; E. A. Reed, Reed & Barton; J. B. Beach, The Derby Silver Co.; J. F. Granbery, Cutler & Granbery; C. M. Dillon, Meriden Cutlery Co.; J. F. Dean, Reed & Barton; B. A. Noble, Payton & Kelley; S. L. Barbour, Barbour Silver Co.; D. Skutch, Waterbury Clock Co.; H. L. Sherman, Simpson, Hall, Miller & Co.; Charles B. Bartlett, Whiting Mfg. Co.; Mr. Jones, R. F. Simmons & Co.; Mr. Heyman, Stern Bros. & Co.; C. F. Willemin, T. G. Frothingham & Co.; H. C. Rowbotham, Rowbotham Co.; Dick Robinson, Jas. E. Blake & Co.

Pittsburgh.

I. Ollendorff, a former jobber of this city, was here several days last week on a business trip.

S. L. Barbour, silver ware manufacturer, Hartford, Conn., was at the Hotel Duquesne last week.

E. A. Bliss, president of the E. A. Bliss Co., New York, was at the Hotel Lincoln for several days last week.

William Milchsack, a one time Fifth Ave. jeweler, has left the employ of Theodore Frey, Allegheny.

Mrs. Teresie Schneider, mother of John Fink, jeweler, 52 Shiloh St., Mt. Washington, this city, died on Jan 3.

Harry Dunn, formerly with W. F. Lukens, Wheeling, W. Va., is now watchmaker with Leopold Vilsack & Co.

Walter Kennerdell, Verona, Pa., has entirely recovered from an attack of appendicitis after a severe surgical operation.

M. R. Rothschild has entered an execution for $210 against O. S. Chessman, optician, of this city and Allegheny City.

G. Teplitz, a former jeweler of Duquesne, Pa., has leased a store room in Charleroi, Pa., and will reopen there on Feb. 1.

J. D. Pollak, the Fifth Ave. jeweler, disappeared last week, leaving numerous creditors apprehensive of his whereabouts. M. Levant will open in Pollak's old stand.

Philip Aronschild, jobber, Schmidt building, was closed out on an execution for $1,600 issued by Philip Hamburger. His effects were sold by the Sheriff on Saturday last.

H. H. Weylman, Kittanning, will, in all likelihood, dispose of his jewelry business to his brother, Frank Weylman, who has managed it for the past eight years. Mr. Weylman is engaged in numerous business enterprises.

Howard A. Fleming, Fairmount, W. Va., was here last week. He has been appointed postmaster of that town, and will give up the jewelry business. Harry Moore, the local auctioneer, sold off Mr. Fleming's stock on Monday, Jan. 17.

Charles T. Ahlborn, manufacturing jeweler, this city, is a member of the Monongahela Prospecting Co., organized to prospect for gold in Central America. Mr. Ahlborn has been deputized by the company to go into the field and make an investigation. The gold mine discovered is difficult of access and may not pay to develop it.

A Pittsburgh man, Henry Davis, and one from Cleveland, James Delaney, are implicated in the robbery of A. Lippart, traveling salesman for Lapp & Flershem, Chicago. The affair occurred at Youngstown, O., on Jan. 12, at a hotel in that city. The thieves took a case containing $300 worth of watches and jewelry. They were arrested at Warren, O., and brought to Youngstown for trial.

Visiting jewelers last week were few and included: E. A. Bloser, New Kensington, Pa.; T. N. Smith, Mt. Morris, Pa.; F. J. Taylor, Homer City, Pa.; G. A. Boss, McKee's Rocks, Pa.; L. Schmidt, Braddock, Pa.; Mr. Walton, Moundsville, W. Va.; A. Schmidt, Braddock, Pa.; Frank Worrell, Washington, Pa.; Walter Kennerdell, Verona, Pa.; H. A. Reineman, McKeesport, Pa.; R. H. Brown, New Brighton, Pa.

In These Days

of small profits, if quotations are unseemly low, the difference must be in the actual value of the article. With substantial goods at competitive prices, we cater for the trade of the legitimate Jeweler.



AVERY & BROWN

68 Nassau St., New York.

A Button Hook For Link Cuff Buttons.

—The Earl Cuff Buttoner— Handsomely gotten up in Nickel, Silver, Gold. Satin display card. All goods delivered free. They sell at sight. Sample in nickel by mail, 10 cents. **Rand Bros.**, Equitable Build'g, Boston, Mass.



Special Notices.

Rates 75c per insertion for notices not exceeding 3 lines (25 words); additional words 2 cents each. If answers are to be forwarded, postage stamps must be enclosed. Two insertions, 15 per cent. off; three insertions, 20 per cent. off; four insertions or more, 25 per cent. off. Payable strictly in advance.

Display cards on this page will be charged at $2.00 per inch for first insertion, subject to same discount as above for subsequent insertions.

Under the heading of SITUATIONS WANTED on this page advertisements will be inserted for One Cent a Word, each insertion, no discount, but no advertisement will be inserted for less than 25 cents. This offer refers to SITUATIONS WANTED ONLY. Payable strictly in advance.

In all cases if answers are to be forwarded, 10 cents extra to cover postage must be enclosed.

Situations Wanted.

WANTED—AN OUTSIDE POSITION WITH wholesale house by a young man, 27 years old. Salary and Commission, care JEWELERS' CIRCULAR.

AS SALESMAN for plated jewelry on commission; can furnish best of references; New York city preferred. Address M. G., care JEWELERS' CIRCULAR.

SITUATION WANTED—Clock salesman in Ohio, Kentucky and Tennessee; can command a large trade. Address "Clocks," care JEWELERS' CIRCULAR

AS TRAVELING SALESMAN for jewelry or material house; southern States; commission or salary; references; M. J. A., care JEWELERS' CIRCULAR.

A YOUNG MAN, 27, capable of selling goods or taking charge of stock, desires position with wholesale jewelry house. Highest Reference, c re JEWELERS' CIRCULAR.

BY EXPERT WATCHMAKER, fine optician, engraver and salesman; age 30; own tools; best reference; 12 years' experience. Address Watchmaker, 302 E. Ninth St., Winona, Minn.

POSITION by a first-class watchmaker, salesman; clean stock keeper; capable of taking charge of stock on commission; age 30 years; 13 years' experience. Address Chas. Burgess, Bloomfield, Iowa.

YOUNG MAN, 20, A1 references, wants position to learn watch, clock, jewelry repairing, or salesman in jewelry store; have slight knowledge of trade; New England preferred. A. P., 120 Washington St., Dover, N. H.

LETTER AND MONOGRAM ENGRAVER wishes to change; do hard soldering and jewelry repairing; assist in watch and clock work; reference of present employer; moderate salary. Address Engrave 32, care JEWELERS' CIRCULAR.

FIRST-CLASS letter and monogram and good ornamental engraver, formerly with Gorham Mfg. Co., Providence, R. I., and lately with Theo. B. Starr, 206 Fifth Ave., New York, wants position anywhere; California preferred. A. Fischer, 645 Park Ave., Brooklyn, N. Y.

EXPERT watch repairer and good engraver desires permanent position with good house; own lathe and tools; 15 years' experience; age 29; first class references as to character and ability; use no liquor nor tobacco; am no graduate; reasonable wages. Thos. P. Flaig, Danville, Ky.

Help Wanted

JEWELRY DESIGNER (who is also a die cutter preferred) or practical journeyman. Apply with specimens, Geoffroy & Co., 860 Broadway, New York.

WANTED—Watchmaker and engraver; must be a good workman. Address, giving full particulars and salary expected. Albert Kamp, Sing Sing, N. Y.

EXPERT WATCHMAKER and engraver; must be capable of taking charge of large line of watch work. Address P. R. Conn, care JEWELERS' CIRCULAR.

WANTED—DIE SINKER—Applicant must state age, references and wages wanted. Address "Sterling Manufacturer," care JEWELERS' CIRCULAR.

AN EXPERIENCED and thoroughly posted optical salesman wanted to handle the best American goods through New York and New England. Address Optical Salesman. care JEWELERS' CIRCULAR.

WANTED—EXPERIENCED TRAVELING MAN for tools, materials, optical goods, etc.; only those with regular trade in that line need apply. Address with references and particulars. "Wholesale," care JEWELERS' CIRCULAR.

SALESMAN WANTED—One residing in Chicago preferred, for territory west of Ohio, to carry a sample of solid gold 10k. goods, on commission, in connection with other non conflicting lines; must have good reference. Address K. L. W., 308 Summer Ave., Newark, N. J.

WANTED—SALESMAN, experienced and established trade, to represent the only line of gold filled cases sold direct to retail jewelers; character of line and advantage offered make it the most desirable; may be carried with other lines. Call on or address, with full particulars, O. E. Bell, Broadway Central Hotel, New York, or Cincinnati, Ohio.

Business Opportunities.

SPOT CASH and prompt action paid for any jewelry store, stock of jewelry, diamonds; any amount; no delay; confidential. Harrison, 88 Walker St., New York City.

To Let.

TO RENT—Part of a nicely furnished office, good safe and fixtures, in the Prescott building, corner John and Nassau Sts., New York, Room 44.

TO LET—For jobbing, silverware, clock, material or optical house; rear part of store, 18x70 feet, and part of basement; prominent entrance; rent low; also large and small offices for rent. Knapp Building, 41 and 43 Maiden Lane, New York.

For Sale.

SAFE FOR SALE; 6 feet high, 4 feet 9 inches wide, 3 feet deep; two extra steel vaults inside; very cheap. Room 37, 41 Maiden Lane, New York.

FOR SALE.

About 150 feet of wall cases and one large upright center case made from walnut, with perpendicular sash, glased with plate glass, stepped shelved and lined for showing full line of silver ware, or adapted for clocks, bric-a brac, etc. These cases are offered for sale on account of removal to our new store, No. 11 Maiden Lane, May 1. Call on or address

WILCOX SILVER PLATE CO.,
6 Maiden Lane, New York.

$500 Reward

for Two Stone Ring, containing one Ruby weighing about 2½ carats and one Diamond similar size; lost about January 8.

TIFFANY & CO., Union Square, N. Y.

Leys Trout & Co. Leys Trout & Co.

Manufacturers of

Jewelry and Novelties,

Prescott Bldg., - - - John St., N. Y.

IF
YOU WANT A POSITION
YOU NEED A SALESMAN
YOU NEED A WORKMAN
YOU DESIRE TO EXCHANGE
YOU WANT A PARTNER
YOU WISH TO SELL OUT
YOU HAVE TOOLS TO SELL
YOU HAVE A PLACE TO LET
YOU WANT ANYTHING

USE THE

SPECIAL NOTICE PAGE

OF THE

JEWELERS' CIRCULAR,

Published Every Wednesday.

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Knowles, J. B. & S. M., Co. 36
Koenen, A., & Bro. 46
Krementz & Co. 8
Kurtz, F. P. 48
Lelong, L., & Bro. 56
Leys Trout & Co. 39
Lind, Thos. W. 43
Lorsch, Albert, & Co. 56
Mabie, Todd & Bard 55
Marquardt, G. W., & Sons 42
Martin & Bowne Co. 36
Mathey Bros., Mathez & Co. 43
Mauser Mfg. Co. 55
Mount & Woodhull 10
Mossberg & Granville Mfg. Co. 25
Neresheimer & Co. 23
Newark Watch Case Material Co. 52
Niland Cut Glass Co. 52
Nissen, Ludwig, & Co. 9
O'Connor, J. S. 34
Oppenheimer Bros. & Veith. 9
Ostby & Barton Co. 5
Pairpoint Mfg. Co. 5
Patek, Phillippe & Co. 56
Planchamp & Becker Co. 42
Rand Bros. 38
Reisner, L. C., & Co. 3
Rich, H. M., & Co. 56
Robert, E. E. 36
Rogers, Wm., Mfg. Co. 55
Rose, Chas. 48
Saunders, John F. 10
Schulz & Rudolph 9
Simmons & Paye 55
Smith, Alfred H., & Co. 10
Smith, Wm., & Co. 48
Spencer Optical Mfg. Co. 46
Stern Bros. & Co. 12
Straus, L., & Sons 19
Swartchild & Co. 41
Towle Mfg. Co. 41
Trenton Watch Co. 48
Turner, John F. 41
Wallace, R., & Sons Mfg. Co. 6
Wallach, A., & Co. 36
Waterbury Watch Co. 49
Westphal, W. C. A. 36
Wicke & Pye 52
Wightman & Hough Co. 43
Wood, C. F., & Co. ..... 16 and 56
Wood & Hughes 55

THE EMPIRE OF WEALTH WESTWARD TAKES ITS WAY

WESTERN SUPPLEMENT of THE JEWELERS' CIRCULAR

VOL. XXXV. CHICAGO, WEDNESDAY, JAN. 19, 1898. No. 25.

The Extension of Chicago Trade to Wabash Ave.

CHICAGO, Ill., Jan. 15.—For 15 years past leading houses of Chicago have looked toward Wabash Ave. as a possible rival of State St. as a commercial center. Field, Leiter & Co., A. S. Gage & Co., Jas. H. Walker & Co. and Alexander H. Revell & Co. in the past believed in Wabash Ave. The last of these, Mr. Revell, had not been on Wabash Ave. long before he discovered that the street did not command the crowds that swept along State St. He enthusiastically championed the Union loop elevated railway and maintained that it would be a positive benefit to every merchant on the street. The Union loop was completed, and Wabash Ave. has been transformed within a few months into one of the busiest of our thoroughfares. It is not as pretty as it used to be, but the merchants are doing more business.

The Silversmiths' Building, on the west side of Wabash, a little south of Madison, the home of the Gorham Mfg. Co., Benj. Allen & Co., F. A. Hardy & Co., Simpson, Hall, Miller & Co., Pairpoint Mfg. Co., J. Muhr & Bro., Rogers & Hamilton Co., and numerous other smaller firms, is the most important structure from the jewelers' standpoint, though such houses as the Seth Thomas, Ansonia, Waterbury, and New Haven clock companies, R. Wallace & Sons Mfg. Co., Lyon & Healy, and the Waterbury Watch Co., and the Dennison Mfg. Co. also find Wabash Ave. advantageous to them. Benj. Allen, in speaking of the growth of that thoroughfare, says never in the history of his house have they had so many buyers call in person as in the past six months, and all others have noted a marked awakening in the street since the advent of the Union loop.

Jeweler Harris Arrested, Charged With Receiving Stolen Property.

ST. LOUIS, Mo., Jan. 15.—Among recent captures of the police was a jeweler named Louis Harris, 1021 O'Fallon St., on Thursday. On Jan. 7 John Rankin was relieved of a diamond valued at $500, while walking on the streets. The thief was a negro. On the day after the robbery the police learned that Louis Harris had tried to sell a stone similar to the one lost by Rankin. They interrogated Harris, but he denied all knowledge of the lost diamond. After much questioning he finally admitted that two men, giving their names, had tried to sell such a diamond to him. These latter were arrested and finally stated that they had sold such a diamond to Harris, but even after their testimony the latter refused to acknowledge he had received the stone. Finally, after considerable "sweating," Harris produced the diamond, and he has been held, as well as the two others, for receiving stolen property. The negro thief has not yet been arrested.

Twelve Suits Against Signers of Notes to Russell Bros.

CINCINNATI, O., Jan. 15.—Twelve suits were filed in 'Squire Winkler's court this week against signers of promissory notes to Russell Bros., and discounted at the Merchants' National Bank by them. The signers are alleged to have paid for the goods bought by them, but the notes were improperly endorsed and the bank is an innocent holder. The decision in these cases will determine other cases of those who bought on the instalment plan and gave notes.

The Death of George Hood.

SANTA ROSA, Cal., Jan. 10.—George Hood, a pioneer jeweler, of Santa Rosa, died here on Jan. 6. He was born in Scotland, in 1823. He opened a jewelry store in Santa Rosa in 1858. He had a stroke of paralysis three years ago and since that time has been a helpless invalid. He leaves an estate valued at about $30,000. The property is left to the children of the deceased, share and share alike.

Henry J. Bishop Killed by a Street Car.

INDIANAPOLIS, Ind., Jan. 14.—While Henry J. Bishop, an aged jeweler and watchmaker, of Franklin, Ind., was crossing the street car tracks at Alabama St. and Massachusetts Ave., this city, yesterday morning he was struck by a motor. He was hurled some distance from the track and was picked up unconscious. He was at once removed to the City Hospital, but did not regain consciousness and died five minutes after reaching the hospital. An examination by the doctors indicated that the blow of the car had inflicted internal injuries, although there were few visible marks. Business cards in his pocket gave his name, also the name of his daughter, whom he was visiting in this city.

Henry J. Bishop was 75 years old. About 40 years ago he removed from Kentucky and settled in Franklin, Ind., where, with the exception of a few years spent in the west he conducted a jewelry store. Mr. Bishop was well and favorably known, and was a member of the Odd Fellows' and Masonic lodges. He leaves a wife and five children. The remains were taken to Franklin for burial.

Death of the Father of Herbert W. and Fred. H. Allen.

CHICAGO, Ill., Jan. 18.—Omar H. Allen, father of Herbert W. and Fred. H. Allen, and a pioneer of Chicago, died Sunday of apoplexy. Mr. Allen had retired from business in 1880. He leaves a widow and six children. The places of business of Rich & Allen Co. and F. H. Allen were closed to-day, the day of the funeral.

Yester Bros.' Store Burned Out.

MCKEESPORT, Pa., Jan. 17.—The store of Yester Bros. has been burned out. The loss is placed at $50,000; partly insured.

Failure of George H. Kettmann & Co.

ST. LOUIS, Mo., Jan. 17.—George H. Kettmann & Co. have given a chattel deed of trust. The liabilities are $15,269.11.

Details of the Failure of Julius Schumann.

RICHMOND, Va., Jan. 13.—Julius Schumann, jeweler, 631 E. Broad St., made an assignment yesterday for the benefit of his creditors, with assets aggregating about $2,500. Gilbert K. Pollock was appointed trustee.

The assets consist of all the stock of jewelry, one lot, 30x130 feet, and all the household and personal property of the assignor except such as is exempt under the poor debtors' law. The deed provides that after all legal expenses have been paid, including a fee of $250 for professional services, the claim of E. A. Stumpf, amounting to $1,138.06, shall be satisfied. Creditors of the second class are William Graser, $300; Germania Life Insurance Co., of New York, $300, advance on policy; Marx Nelson, $100; J. F. Schumann. All other creditors must share pro rata.

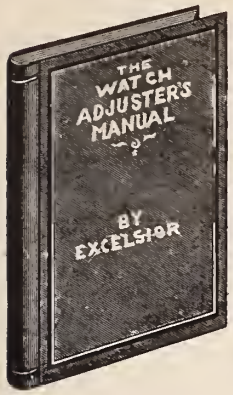
John Roessle Files a Deed of Trust.

SAN ANTONIO, Tex., Jan. 13.—John Roessle filed a deed of trust to W. H. Simms to-day for the benefit of his creditors, who are preferred in the following order: Floyd McGown, $250; Stella Roessle, $425; L. P. Peck, $106.35; Staacke Bros., $55; Alexander Mason, $28.35; Kossuth Marx Jewelry Co., $265.99; F. L. Shepherdson & Co., $140.76; S. Guggenheim & Co., $278.05; William Link, $24.50; Adolph Rosenthal, $156.25; Niagara Ring Mfg. Co., $24.61; M. Frendenberg, $28.

The store of C. G. Lindholm, Reedsburgh, Wis., has been closed out under execution.

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The Subjects of Magnetism and the Demagnetization of Watches,

tools, etc., by methods which every watchmaker can follow; non-magnetic springs, balances and watches; the making of hairsprings, including the modern American methods of making both plain and Breguet springs; the fitting of hairsprings and their properties; how to get the exact time by telegraph; quick, easy and close methods of timing, comparing and regulating springs, watches and chronometers—superior to any before published, and including a method by which any good watchmaker can regulate to one-tenth of a second; how to select and test watch balances; the special and "natural compensations" of the different escapements, and detecting the faults peculiar to each; the different theories of terminal curves, and the practical rules for forming them; isochronizing the flat, spiral and Breguet springs—new rules, methods and principles; the adjustments for isochronism, for positions, and for heat and cold; and, in fact, nearly every special subject treated in the book is more systematically, practically and fully treated than has ever been done before.

THE MANUAL is indispensable to every practical *workman* who desires to be thoroughly well informed, and to the *salesman* or *retail dealer* who wishes to understand about fine watches and how to buy, handle and sell them. It is the only practical and complete work devoted to the subjects it covers.

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JEWELERS ONLY.



TEA SPOON.

Colonial.

Detroit.

W. C. Vivian has purchased the interest of his partner, Mr. Austin, Carsonville, Mich.

It is reported that manager Charles Bell, of Webb Brothers, Ypsilanti, Mich., has started in business in Oshkosh, Wis.

A. Meyer, Holly; Sam. Friedman, Hudson, and H. W. Baxter, Birmingham, were the only Michigan country jewelers here last week.

The Detroit Curling Club last week gave a bonspiel and the eight gold medals for the winners were furnished by Wright, Kay & Co.

Charles Berkey, formerly with Eugene Deimel but now representing the Bell Watch Case Co., Cincinnati, O., was married last week in Oxford, Mich.

An inventory of the late Eugene Deimel's wholesale jewelry stock is almost completed, and it is expected that the executors will be ready for the sale in February in compliance with the will.

William Francisco, Manton, Mich., is in jail charged with assaulting jeweler A. L. White, of that place. There is a girl in the case. Francisco was bound over for trial at the next term of Circuit Court.

Retail jewelers say that business since New Year's day has kept up the pace set during the holidays remarkably well. Usually a profound period of dulness follows, but while it has been quiet the stores have been doing very well. Jobbers say that country dealers are well stocked up, but they are in good condition owing to the policy of contracting credits pursued for the last few years.

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Watch Case Repairers and Engravers.
GOLD AND SILVER PLATERS,
63 & 65 EAST WASHINGTON ST.,
TOP FLOOR. .... CHICAGO.



Indianapolis.

Joseph E. Reagan spent last week in Chicago.

Silas Baldwin was home last week on the sick list.

J. F. Harding has opened a jewelry business in Royalton, Ind.

E. O. Collins, Franklin, Ind., will, on Jan. 26, join the ranks of benedicts.

F. M. Herron presented a handsome clock to "The Newsboys' Club" for their new building.

The engagement has been announced of Carl F. Walk, of J. C. Walk & Son, to Miss Brink, this city.

O. N. Ridgeway, Sheridan, Ind., has completed the course in optics at the McCormick Optical College, Chicago.

Jeweler J. W. Bradshaw, Wooster, O., was here last week on his way to Paris, Ill., where he was for many years in the jewelry business.

Gardner Bros. & Ross are conducting a "clearance sale" before removal Feb. 10 to their new rooms at 27 S. Meridian St., where they will increase their facilities for manufacturing and pay special attention to their wholesale trade.

January buyers in the city last week included Chas. Ham, of Blake & Ham, Frankfort, Ind.; D. S. Whitaker, Lebanon, Ind.; Louis F. Ott, Veedersburg, Ind.; M. L. Heaton, Manilla, Ind.; R. L. Porter, Tipton, Ind., and J. W. Hudson, Fortville, Ind.

Minneapolis and St. Paul.

1897 AND THE OUTLOOK.

Holiday trade in the Twin Cities was very satisfactory both to jobbers and retailers, and exceeded 1896's business by at least 50 per cent. In consequence everybody feels good natured. Trade throughout the country towns was by far the best for many years past. The outlook is very bright and the coming season of '98 will without doubt make a record that will astonish some of the most pessimistic. Jobbers are about through taking inventory and have commenced to replenish their stocks with new goods. All the traveling salesmen will start out within a week to open the season's work. Collections are very good.

E. H. Smith is a new traveling man for Reed, Bennett Co., Minneapolis.

E. H. Abbott, Minneapolis, will go up into the woods north of here with a line of watches.

J. M. Bennett, of Reed, Bennett Co., Minneapolis, went to Chicago on business last week.

D. Bryan, formerly of Graceville, Minn., has opened in the jewelry business in Sandstone, Minn.

The store of Emil Wirsen, Central Ave., Minneapolis, was entered by sneak thieves last Friday noon while the proprietor was at dinner in the rear of the store. The thieves carried away six watches left for repair.

Mrs. Maud Ryan seeks to establish the responsibility of a person to whom is loaned a watch by a jeweler while a timepiece is being repaired. She sues Abraham Goldstein, St. Paul, for $35, the value of her watch, and bases the claim upon the fact that when she returned the watch loaned her Goldstein asserted that it had been injured to such an extent that she must pay $5 for the damage. This she refused to pay and her watch was retained. The case has been tried before Justice Latta, who gave judgment for the plaintiff for $10. From this she appeals to the Municipal Court.

Cincinnati.

A. J. Thoma has been engaged by A. G. Schwab & Bro. to represent them on the road this year.

Wm. Strauss, formerly in the jewelry business in St. Louis, will travel for D. Jacobs & Co. this year.

Albert Bros. will make a great specialty of clocks this Spring. They are preparing to have the largest stock in this section.

Joseph T. Homan, of the Homan Silver Plate Co., is in the east. This house are working on Spring stock, which keeps the factory humming.

Joseph Becker, Cincinnati agent for Joseph Fahys & Co., says his force will not get out to see the trade much before Feb. 1. They will then have an elegant line to show.

H. Seligman, formerly traveling salesman for A. G. Schwab & Bro., has opened up at 416 Race St., and will travel for himself this year. The firm name is H. Seligman & Co.

Bloom & Phillips have just returned from the east with their new Spring lines. Their ebony goods of Deitsch Bros. form a fine line. They are the exclusive agents for these goods.

Charles Stern, who was formerly of Strauss & Stern and later the Stern Co., but who sold out last March to Rauch & Goldsmith, is now in the insurance business, in which he is making marked success.

All the factories will make a lively bid throughout the country for class pins this Spring. There are no houses better equipped for this work than the Cincinnati houses. They have turned out a great deal of this work and have a national reputation.

Ed Diehn, who was arrested a few days ago for complicity in the F. Wiedemann & Son jewelry robbery and who was temporarily released, shot and killed detective Moran, who entered his home to rearrest him. He was captured after a hard chase and is now lodged in jail.

O. E. Bell is in the east this week consulting with his firm's manufacturers in regard to the lines they will represent this year. Their specialties adopted last year were a very profitable experience, and will be continued this year. O. E. Bell & Co. will have three new men on the road this year.

A. G. Schwab was elected last week a member of the Executive Committee of the Manufacturers' Association. This is one of the most progressive organizations in Cincinnati for building up the manufacturing and mercantile interests of the city. Mr. Schwab is the only jobbing jeweler who belongs to it, and has found that it has not only been an advantage to him but has materially increased his jobbing trade, besides giving his house prestige with other large mercantile interests in the Queen City.

News Gleanings.

William Dudley has opened a jewelry store in Perry, N. Y.

William B. Froude, Passaic, N. J., has left on a short trip to Bermuda.

E. N. Shewell & Co. have opened a jewelry store in Glen Rock, Pa.

Homer Hall will engage in the manufacture of jewelry in Muncie, Ind.

Jeweler Keeport has moved into his new store at 2d and Penn Sts., Reading, Pa.

E. A. Teater, salesman for a patent medicine company, in Coleville, Pa., has a stock of jewelry as a side line.

W. H. Eldridge, Dalton, Mass., who has sold out his dry goods interests, will continue his jewelry business.

Lewis O. Sweet, Afton, N. Y., has moved from the Briggs block into his new quarters on Railroad Ave.

W. S. Gudenkunst, Denver, Pa., has sold his property on Miller St. for $1,150, and expects to move to York, Pa.

Strohl's jewelry store, 63 S. Main St., Bethlehem, Pa., has been reopened for the purpose of closing out the stock.

The death recently occurred of Edward S. Cummings, at one time engaged in the jewelry business in Harrisburgh, Pa.

The firm of H. L. Dix, Holly Springs, Tenn., has been changed to Dix & Bewig by the entrance of George Bewig into the firm.

The jewelers of Lexington, Ky., have signed an agreement whereby they close their stores by 7 o'clock P. M., except Saturday, when they will close by 8 o'clock.

Chas. W. Sanders, senior member of Jas. Sanders Sons, Schenectady, N. Y., is again at his place of business after being confined for some time at his home by illness.

The jewelry stock of M. A. DeGolier, Bradford, Pa., was disposed of by the Sheriff Jan. 7 to the insolvent's mother, under execution. DeGoiler is being sued for $5,935.

F. W. Gieselmann, Macon, Mo., has sold a controling interest in his jewelry store to his brother, C. L. Gieselmann, who is now in complete control. F. W. Gieselmann is treasurer of the Macon Shear Co.

A. W. Anthoine, Lewiston, Me., is hold-

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NEW ORNAMENTS,
NEW SETTINGS

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PROVIDENCE. NEW YORK.

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W & H Co

TRADE MARK.

ing an auction sale.

C. C. Crabtree, Dallas, Tex., has sold out.

M. H. Alnut, Trenton, Mo., has assigned.

C. B. Duncan, Shelbyville, Mo., has assigned.

Wallace Arnold, Greenville, Miss., has sold out.

E. N. Soule & Co., Portland, Me., have assigned.

M. White, Davis, Ind. Ter., has made an assignment.

Julius G. Schumann, Richmond, Va., has assigned.

N. A. Smith has opened up a new stock in Iola, Kan.

M. A. Stanton, Riverside, Cal., has been attached for $108.

J. M. Ramsey, Havana, Ill., has gone out of the jewelry business.

S. E. Dinely, Terrell, Tex., has given a chattel mortgage for $200.

The business of Robert Gressler, Clarksville, Ia., deceased, is closed.

C. H. Wyse, Bryan, Tex., has given a chattel mortgage for $15,300.

W. M. Ragland, Waco, Tex., has given a chattel mortgage for $312.50.

A little daughter has arrived at the home of S. S. Buchert, Hellerton, Pa.

E. J. Marsh, Centerville, Ia., has sold realty for a consideration of $1.

Morris Stern, Dallas, Tex., has moved his establishment to Fort Worth.

Juan DuLa Rosa has closed out his stock of jewelry in Laredo, Tex.

Augustus Bradley, Helena, Mont., has given a chattel mortgage for $1,500.

J. Feinberg, Long Island City, L. I., has removed from 56 to 48 Vernon Ave.

John Roessle, San Antonio, Tex., has given a chattel mortgage for $1,888.

V. Coleman has advertised his stock of jewelry in McKinney, Tex., for sale.

Norman J. Fellows, Cedar Rapids, Ia., has given a chattel mortgage for $529.

Harry A. Graves, North Adams, Mass., has given a chattel mortgage for $683.

James S. Baysinger, Carl Junction, Mo., has paid off a realty mortgage for $145.

F. J. Hartley, a former jeweler of Kansas City, Mo., has been attached for $98.

S. E. Ledman and wife, Louisville, Ky., have given a realty mortgage for $15,000.

Judgment has been entered against Winner & Hecht, Palestine, Tex., for $129.20.

G. M. & L. J. Myers, Fort Scott, Kan., have paid off a realty mortgage for $3,000.

A. L. Harwood, formerly of Eldon, Ia., has opened a jewelry store in Trenton, Mo.

R. J. Kewin, Dixon, Ill., has resumed business by satisfying judgment against him.

The stock of jewelry of L. B. Booker, Spokane, Wash., has been attached for $700.

The Elgin National Watch Co., Elgin, Ill., pay this year $13,778.41 in taxes in Kane county.

P. P. Roche, Salmon City, Idaho, has given a chattel mortgage on his jewelry stock for $564.

Stein & Orschel, Miles City, Mont., have dissolved, and F. W. Stein & Co. will continue the business.

J. R. Collins has removed his stock of jewelry from Hubbard, Tex., and is now located in Brandon.

Lewis Anderson has left Reading, Pa., for California to join his father, C. T. Anderson, jeweler, who is there for the benefit of his health.

John E. Boote, manufacturing jeweler, Reading, Pa., and Miss Betsy Etheridge, were married last week.

Jeweler A. H. Landis, Lansdale, Pa., was last week confined to the house several days with an attack of grip.

The business of Hammack, Lucas & Co., Washington, Ga., was damaged by fire, the loss being covered by insurance.

The jewelry establishment of C. E. Haywood, Potsdam, N. Y., has been moved into a store in the Lamere block.

Gillies & Parker have purchased the stock of jewelry in Leadville, Col., which belonged to the Leslie Gavin estate.

Jacobs Brothers, 1229 Pennsylvania Ave., Washington, D. C., who are about to retire, are now selling their stock at auction.

Charles W. Elbow, of the late firm of Friedmann & Elbow, Paterson, N. J., started Jan. 12 for the home of his father and brother at Effingham, Ill.

It was reported in last week's CIRCULAR that Theo. Dilger, Pulaski, Va., had given preferences. This was not so; all his creditors are in the first class.

M. E. Fleming, who for 10 years has had charge of the watch repairing department of J. D. McAnlis, Beaver Falls, Pa., will start for the Klondike on Feb. 15.

A judgment for $2,300 has been entered against Fred. Hosser, Springfield, Ill., in favor of his wife. Property was sold to her for $800, there being no other bidder.

George C. Sellner, of the Shook-Sellner Jewelry Co., Omaha, Neb., left Jan 6 on a pleasure trip to Japan, Hawaii and the Sandwich Islands. He will be absent about six months.

C. B. Duncan, Shelbyville, Ill., has assigned to Marvin Dimmitt, for the benefit of his creditors. His stock of goods inventoried about $700, and it is expected that the assets will pay all liabilities in full.

The Hamilton Drug and Jewelry Co., Hamilton, Mon., who recently went into the hands of a receiver, are reported to be solvent, the assets being about $5,000 and the debts $1,500. W. O. Fisk is the receiver.

Fred. W. Rohm, jeweler, Patterson, Pa., has gone to Harrisburgh to complete a course of study in optics, under Dr. Egolf. His brother, William Rohm, of Harrisburgh, will have charge of the Paterson store during Fred's absence.

Two young men arrested in Youngstown, O., on the charge of robbing A. Lepperd, jewelry salesman, made a confession Thursday, and admitted that they were John Graham, of Williamsburg, and Harry Deetrick, of Philadelphia, each aged 18.

Anton Wohlrab, jeweler, Dayton, O., last week reported to the police that he had been swindled by the seller of a vial of old gold fillings to whom the jeweler paid $5.50. He subsequently tested the "purchase" and found that the stuff was brass and not gold.

William H. Wright, who formerly conducted a jewelry store on Lackawanna Ave., Scranton, Pa., was held under bail Jan. 12 to answer at court the charge of criminal assault upon Mrs. E. S. Rhinehardt. As a consequence of the serious charge against her husband, Mrs. Wright has begun proceedings in divorce. Wright pleaded not guilty to the charge of assault.

The Great Northern Railway shipped to Buffalo, N. Y., gold nuggets from Klondike worth $7,000. They were on exhibition Jan. 12 and 13 in the windows of T. C. Tanke's jewelry store, Main and Eagle Sts. The exhibition was in charge of George Eighmy, traveling passenger agent of the Great Northern Railway.

A. J. Comtois & Co., Holyoke, Mass., have assigned to Albert Walker, Providence, R. I., and Jos. St. Martin, Holyoke, Mass. The liabilities are $3,000. The stock inventories $1,050; book debts, $200. Mr. Comtois claims to owe Mr. Walker $1,100, and states they will make a proposition to creditors this week.

Frank Rhinehart, jeweler, Tiffin, O., was recently accused of stealing coal from the Pennsylvania R. R. Co. A fine of $5 and costs was the punishment meted out to the offender. The case was stubbornly contested, owing to the prominence of the defendant. The coal was taken from cars standing on the tracks.

Jesse McCourt, jeweler, Ludington, Mich., repaired a watch for an Irish lady and she wished to get it out on credit. McCourt does not do business that way and refused it. When he wasn't looking she climbed over the railing, grabbed her timepiece and triumphantly made off with it. He apparently has no legal recourse in the matter.

Monroe, Carter Co., Southbridge, Mass., have advertised their business for sale. C. D. Monroe, owner of the greatest number of shares, having removed from town, wishes to withdraw his interest there. Chas. E. Monroe, another stockholder and treasurer of the company, has an optical practice and desires to withdraw from the company, that he may give his undivided attention to this.

William Adshead was arrested in Paterson, N. J., last week. He had a bundle full of jewelers' tools, watch springs, watch chains and similar articles, which he said he was carrying somewhere for William D. Laverack, jeweler, by whom he was employed. Laverack said he had not told him to take the goods anywhere and made a charge of larceny, upon which Adshead was committed.

Earl Underwood, jeweler, Arkansas City, Kan., has managed to raise quite an excitement among his friends by the announcement of his marriage last August, in Lowell, Mass. It appears that Miss J. Edna Worthley, Arkansas City, was visiting friends in Lowell at that time and that Mr. Underwood went east to buy goods. They met, were married and each went his and her way until last week, when they decided to go to housekeeping.

There was a slight blaze in W. M. Farrington's jewelry store, Bangor, Me., Jan. 10, with slight damages. Mr. Farrington had the works of a clock in a basin partly filled with benzine. He undertook to light an alcohol lamp and the brimstone of the match flew several feet, igniting the benzine and there was a blaze that reached the ceiling in short order. A window immediately back of the bench on which the basin of benzine had been left was raised and the basin and contents dumped out into the snow.

St. Louis.

H. W. Maier, Aberdeen, Miss., is here buying goods.

The annual banquet of the Retail Jewelers' Association of Missouri has been set for Jan. 19.

Edwin Massa, of the Bauman-Massa Jewelry Co., is in after a long southern tour for his firm.

H. L. Dix, Holly Springs, Miss., has sold one-half interest in his store to his old watchmaker, Thos. Bewig.

Clarence White, of the John Bolland Jewelry Co., reports holiday trade as having been excellent with his firm.

H. L. Drosten's sale, preparatory to moving, is still in progress. The change in quarters will take place about Feb. 15.

H. L. Hahn, of the S. A. Rider Jewelry Co., is home for a vacation of several weeks. He expects to go out to the western country again about Feb. 1.

Among out-of-town jewelers here last week were: Chas. Maxwell, Magnolia, Ark.; Chas. Knapp, Belleville, Ill.; H. L. Goulding, Alton, Ill.

Joseph McKenna, manager of the optical and material department of Bauman-Massa Jewelry Co., went south on the 15th inst. to spend four weeks at San Antonio, Tex.

Crossed electric wires started a blaze that caused $50 damage in the store of F. H. Niehaus & Sons Jewelry Co., 312 N. 6th St., at 10.20 last Monday morning. Considerable difficulty was experienced in getting at the fire, which had eaten into the ceiling.

Vincent Rapp, jeweler, 1718 S. Broadway, was robbed Monday morning last of a tray containing between $600 and $700 worth of diamonds. After he had opened his store Monday, at 8 o'clock A. M., he, as usual, put his jewelry displays in his show windows. When he went into the back of his store, he heard a crash, and, grabbing his revolver, went at a rapid pace to the front of the store. He got there in time to see two men, one with a market basket on his arm, decamping at breakneck speed. As yet the robbers have not been apprehended.

Pacific Northwest.

J. E. Adcox has opened up a repair shop in Corvallis, Ore.

Robt. Strathers, Kaslo, B. C., has given a bill of sale for $1.

H. Rehmke & Bros., Ellensburg, Wash., have given a deed for $1,500.

Philip P. Roche, Salmon, Idaho, has given a chattel mortgage for $564.

E. Roy, Stayton, Ore., has given a deed for $1,000 and received a deed for like amount.

F. M. French, Albany, Ore., has released a realty mortgage for $1,300 and given one for $800.

The optical firm of Reed & Malcolm, Portland, Ore., have dissolved. Mr. Reed will continue the business.

Ole Simpson, jeweler, Spokane, Wash., was recently arrested by the health officer for violation of that section of the health ordinance which provides that no person affected with a contagious disease shall leave the quarantine quarters without a permit of the board of health.

H. Kohn, of the Kohn Jewelry Co., Missoula, Mont., recently purchased a curiosity in the shape of a water pebble embedded in a piece of very hard black quartz. The pebble is translucent, and in the center is a globule of water in a cavity.

In the case of the Holland bank against L. B. Booker, Spokane, Wash., who, until his failure a few days ago, conducted a jewelry store in the Golden Gate block, corner of Riverside Ave. and Lincoln St., Samuel G. Goodsell has been appointed receiver. Mr. Goodsell's bond was fixed at $5,000, which he promptly filed.

Theo. W. Hanson, one of Portland's leading jewelers, has decided to close out his establishment, and within the next 40 days will sell his stock at private sale. Mr. Hanson has an opportunity to take an interest in the business of his brother, Albert Hanson, Seattle, Wash., and what goods are not disposed of in Portland will be shipped to the Sound and merged into the stock of the new firm.

San Francisco.

S. Limbach, representing Foster & Bailey, Providence, R. I., was in town last week.

Joe Loudan, formerly traveler for George Greenzweig & Co., will travel for A. Eisenberg.

Arthur L. Judis has given up his agencies and resumed his old position with his brother, Alphonse Judis.

Alphonse Judis attached Cumming's Sons last week for $666.45. Payment was made immediately and the attachment was released.

A. L. Lowenthal, well known as "O"-size Lowenthal, formerly traveler for A. Eisenberg, will in future represent Alphonse Judis, having succeeded George Bauer, resigned.

Pacific Coast Notes.

The business of B. F. Wienkler, Healdsburg, Cal., is advertised for sale.

George E. Wiseman will discontinue his jewelry store in Park City, Utah.

Bernheim's jewelry store, in Napa, Cal., was slightly damaged by fire recently.

Frank Pequegnat has opened a jewelry store, corner of 9th and Main Sts., Riverside, Cal.

J. R. Williams' jewelry store, The Needles, Cal., was robbed recently of $160 worth of jewelry.

Some very fine specimens of onyx are reported in sight in American Fork Canyon, near Lehi, Utah. Hundreds of tons can be seen. John Davey and others interested in this property have signed papers for the sale of the property to parties in the east.

Canton, Ohio.

The Hampden Watch factory ran right through the holidays and is increasing its force daily since the announcement of the 21 and 23 jewel line of 18 and 16 size watches on Jan. 1. The demand for these grades seems to be phenomenal, and bids fair to tax the entire resources of the factory to their utmost.

The Dueber Watch Case factory, after a two weeks' shut down for cleaning up and stocktaking, resumed operations on Jan. 11th inst. The company expect the year 1898, from present indications, will eclipse 1892, which was the best in the decade so far. Their new lines for 1898 are the most desirable the company have ever manufactured.

Kansas City.

C. L. Merry has gone on a short eastern trip.

C. B. Altman has returned from a western trip.

C. J. Danielson, Fort Scott, Kan., was in town last week looking for a new location.

D. L. Michaelson has opened up a new store on Minnesota Ave., Kansas City, Kan.

F. W. Meyer will add an addition to the back of his store and make some extensive alterations.

The Hart Jewelry Co. have moved from the new Ridge building to 14 W. 9th St., four doors west of the "Junction."

Fred. C. Merry and wife have gone to New York on their wedding trip and will be at home in Kansas City after Feb. 1.

C. T. Johnson, who was arrested for diamond robbery in Salina, Kan., last month, has been sent to the penitentiary for 10 years.

Among the out-of-town buyers here last week were: J. H. Whitesides, Liberty, Mo.; A. L. Liggett, Slater, Mo.; Wm. Woolard, Olathe, Kan.; W. S. Noble, Drexel, Mo.; W. L. Orear, Odessa, Mo.; A. Gluck, Dodge City, Kan.; Dick Kolstad, Pleasant Hill, Mo.; W. H. Meyer, Lawson, Mo.

Springfield, Mass.

Charles A. Hall is advertising a special sale of Haviland and other fine makes of China.

H. A. Squire, manufacturing jeweler and diamond setter, has opened a new shop in Gill's block.

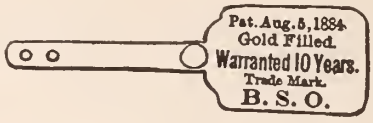
There was a small blaze in the jewelry store of E. D. Howard, Ware, recently, but little damage was done. A drapery caught fire, but the blaze was quickly discovered and as quickly extinguished.

The members of the Commercial Travelers' Club and their friends had a great time at the banquet, Jan. 7, and the affair was the most enjoyable in the history of the club. After the banquet were a number of speeches, including one by Hon. Joseph L. Barbour, of Hartford, ex-Speaker of the Connecticut House of Representatives. The other speakers included Rev. Dr. P. S. Moxom, Rev. G. C. Baldwin, Jr., president William M. Titus and H. C. Pelham.

A Receiver Wanted for the "Kruger Gem Co."

KANSAS CITY, MO., Jan. 13.—Cohn & Levin, jewelers, doing business at 1230 Grand Ave. as the Kruger Gem Co., have dissolved partnership, and a receiver is to be appointed to take charge of the stock. Reuben Cohn is the dissatisfied member and he says that the breaking up is due to Moses Levin having appropriated money belonging to the firm to his own uses. Levin, it is claimed, had the company's mail sent to his private address instead of to the store. He examined it at his leisure, it is alleged, and kept whatever valuables it contained.

The Rex





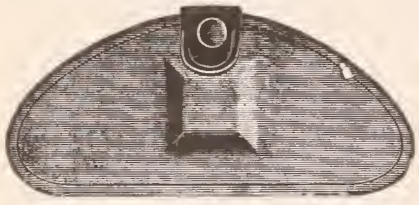
A NEW RIMLESS EYEGLASS MOUNTING

and a great improvement over any now on the market. In changing lenses there are no pieces to lose. It will take any thickness of lens, and there is **only one screw to adjust.**

Strong, Durable and no danger of breaking lens in adjusting.

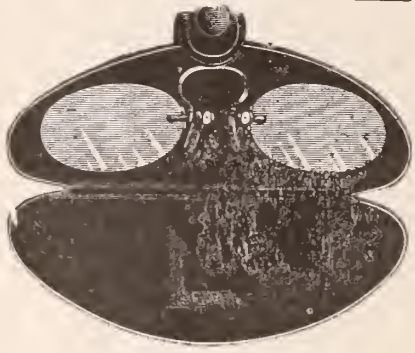
SEND FOR SAMPLE.

BAY STATE OPTICAL CO., ATTLEBORO, MASS.



KOENEN'S IMPROVED SHELL CASE
FOR OFFSET EYEGLASSES.
Made in **Steel and Aluminum,** being the **lightest, strongest and best** case made. Covered with the finest grade of leather.

Manufactured and Patented by
A. KOENEN & BRO., 81 Nassau St., N. Y.
SOLD BY JOBBING TRADE.



IN TWO SIZES. THIN AND STRONG

First in War,
First in Peace,
First in the Hearts of Jewelers

For 1898 is the

2 POINT INVISIBLE SETTING

(PAT. DEC. 15, 1896.)

Made in Brooches, Scarf Pins, Eardrops and Rings, in both Solid Gold and Rolled Plate.

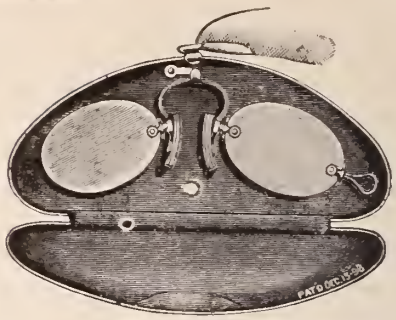
ASK YOUR JOBBER FOR THESE GOODS.

Unless you have seen them, you would not believe such brilliant effects could be produced.

THE R. L. GRIFFITH & SON CO.,

METCALF BUILDING, PROVIDENCE, R. I.

Sole Importers of the world famous **GOLCONDA GEM,** the finest imitation diamond in the world.



The Patent Feather-Weight Eyeglass Case.

This case is made with a **Framework of Tempered Steel,** lined with black velvet, covered with the finest leather, and **closed with a neat and practical clasp,** with an inside hanger for the eyeglass to keep it in place. The construction is such that **it will hold the highest offset guards** without injury, and thoroughly **protects the eyeglass from being broken.** It is the lightest case made.

SPENCER OPTICAL MAN'F'G CO.,

PATENTEES AND MAKERS,

15 Maiden Lane, - - - New York City.

MALONE, N. Y., Nov 10, 1897

R. H. KNOWLES, M. D.

DEAR DOCTOR: You no doubt think I have forgotten to write you. Not so; I have thought of you very often and the *very happy* hours which I spent in your society. I certainly appreciate the privilege of having met you, as I know it will be of great service to me in the future. I am greatly pleased with your method of teaching. I believe it the true method. For the care and pains which you bestow on your students you ought to have $100.00 for each student. I have been in the business 2 years and I have taken courses from several different teachers as you know, and none of them takes the pains that you do.

Hoping that you are well and doing well, I remain, yours fraternally. H. WADE.

For terms and particulars of the Private Course in Optometry write to

R. H. KNOWLES, M. D.,
Care Jewelers' Circular, 189 Broadway, New York.

CROUCH & FITZGERALD.



Jewelry Trunks and Cases,
161 **Broadway,**
Bet. Cortlandt and Liberty Sts.,
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723 6th Ave.,
NEW YORK.

L. COMBREMONT,

IMPORTER AND JOBBER OF

Watches, Materials, Tools

AND OPTICAL GOODS,

45 MAIDEN LANE, NEW YORK.

THE BEST is & &
THE CHEAPEST after all



THE only secure and simple arrangement for Interchangeable Stone Initial and Emblem Rings. Made in all desirable styles.

J. BULOVA, 59 Maiden Lane, New York.

DON'T FORGET THE JEWELERS' CIRCULAR PUBLISHING CO.'S BOOK LIST when in want of any technical book in the Jewelry or Kindred Trades.

OPTICAL DEPARTMENT.

Optical Correspondence.

CONDUCTED BY R. H. KNOWLES, M. D.

The Optist's Code of Ethics.

IN THREE PAPERS.—PAPER I.

FROM time to time queries have reached me relative to a code of ethics governing the various optical societies springing up all over this country, a code of ethics governing optists in their relations one with another, and of the profession at large, of the duties of the optist to his patient and of the obligations of the patient to his refractionist; also as to the duties of the profession to the public generally, and of the public to the profession. That the time has arrived when a code of ethics should be adopted by the profession, there is no question. One writer who has a grievance against a well known member of the profession states that there should be a remedy for an evil which should not exist. The case is as follows:

A patient who already was in possession of a pair of 14k. eye glasses, having purchased them of a noted optist, determined upon buying an extra pair, and for that purpose called upon another optist who advertised examinations free, and was told by optist No. 2 that his old eye glasses were nothing but filled goods, and, comparatively speaking, were worthless. The patient immediately repaired to the parlors of optist No. 1, where an unpleasant interview took place, with the result that three persons were made very unnecessarily unhappy, and the confidence in each forever shattered relative to dealers in spectacles and eye glasses generally, and optists particularly. All of this unpleasantness could have been avoided had there been any common or business sense or knowledge of ethics in optist No. 2; but as common sense and a knowledge of ethics are not a universal natural gift, it follows that they are two things which are important to acquire. It is for this reason that the writer places before the readers of THE JEWELERS' CIRCULAR a code of ethics for optists.

THE DUTIES OF OPTISTS TO EACH OTHER AND TO THE PROFESSION AT LARGE.

Act I. Duties for the support of professional character.

SEC. I. Every individual on entering the profession becomes thereby entitled to all its privileges and immunities, and therefore incurs an obligation to exert his best abilities to maintain its dignity and honor, to exalt its standing and to extend the bounds of its usefulness. He should, therefore, observe strictly such laws as are instituted for the government of its members; should avoid all contumelious and sarcastic remarks relative to the faculty, as a body: and while, by universal diligence, he resorts to every honorable means of enriching the science, he should entertain a due respect for his seniors, who have, by their labors, brought the professings to the elevated state in which he finds it.

SEC. II. Purity of character and a high standard of moral excellence are required, and to attain such eminence is a duty every optist owes alike to his profession and to his patient. It is due to the latter, as without it the optist cannot command their respect and confidence, and to both, because no scientific attainments can compensate for the want of correct moral principles. It is also incumbent upon the faculty to be temperate in all things, for the practice of optometry requires the exercise of a clear and vigorous understanding.

Act II. Of differences between optists.

SEC. I. Diversity of opinion and opposition of interest may, in optometry as in other professions, sometimes occasion controversy and even contention. Whenever such cases unfortunately occur and cannot be immediately terminated, they should be referred to the arbitration of a sufficient number of optists or a court-optometrical.

SEC. II. A peculiar reserve must be maintained by optists toward the public in regard to professional matters, and as there exist numerous points in ethics and etiquette through which the feelings of optometrical men may be painfully assailed in their dealings with each other and which cannot be understood or appreciated by general society, neither the subject matter of such differences nor the adjudication of the arbitrators should be made public, as publicity in a case of this nature may be personally injurious to the individuals concerned and can hardly fail to bring discredit on the faculty.

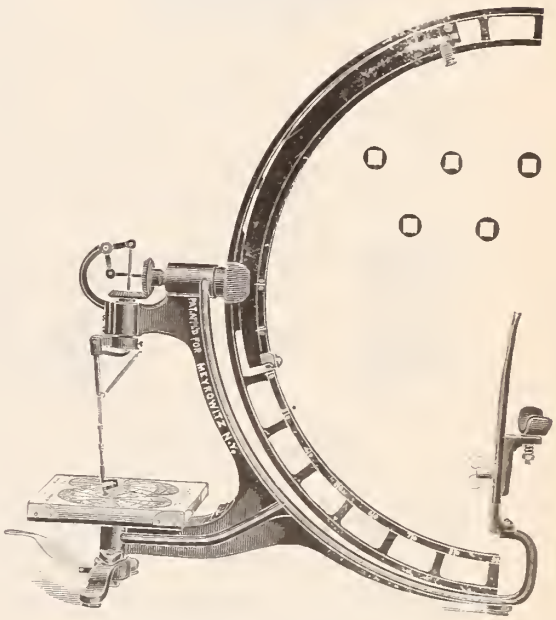
Act III. Of pecuniary acknowledgment.

Some general rules should be adopted by the faculty, in every town or district, relative to pecuniary acknowledgment from their patients and it should be deemed a point of honor to adhere to these rules with as much uniformity as varying circumstances will admit.

(To be continued.)

A New Perimeter.

RECENTLY letters patent (No. 596,044) have been granted to E. B. Meyrowitz and Ferdinand Buchhop, assignors to the Meyrowitz Mfg. Co., 104 E. 23d St., New York, covering a new perimeter, of which an illustration is here given. The instrument is the result of experiments extending over years, in the endeavor to construct a perimeter which would be self-recording and at the same time simple in its construction. In the use of the ordinary instrument, the examiner's attention is divided between watching the eye of the patient, the position of his own hand carrying the test object, in reading the graduations on two arcs, and in marking down the same on the chart. In the instrument here illustrated, the reading of the graduations is entirely dispensed with, and the recording of the position of the test object simplified to the pressing of a lever. The appearance of the instrument is plainly shown in the cut. The recording mechanism may need some explanation. The test object is carried on the thin extremity of a circular sliding wedge, which is fitted to the large arc and rotates with it. The posterior side of this wedge bears against a rod, which extends through the axis of the arc and transmits its motion to a vertical arm, carrying at its lower end a pencil. This vertical arm is connected to the axis of the large arc by means of a bevel gear, the rotation of the arc causing it to rotate on its own axis. It is also capable of motion toward and from that axis. This latter motion is transmitted to it by the sliding of the circular wedge along the arc. When the test object is at zero, or the center of the visual field, the pencil occupies a position directly over the center of the chart. When the test object is moved away from the center of the field, it transmits to the pencil a similar motion over the chart, where the latter occupies at all times a position corresponding with that of the object. When the test object has reached a position which the examiner wishes to record, he depresses a lever (shown at the back of the instrument below the chart), and a small dash is marked upon the chart.



SELF RECORDING PERIMETER.

A line drawn through these dashes outlines the field. It is not necessary for the examiner to look at the chart until the operation of taking the field is finished. The chin rest is reversible for right and left, and adjustable for height.

The entire instrument is made of metal in every part and is of superior workmanship.

An interesting table of statistics, compiled from the files of THE JEWELERS' CIRCULAR by James H. Noyes, secretary of the Jewelers' Security Alliance, shows that during 1897, 206 jewelers were reported as being robbed by burglars outside of the jewelers' business hours. In 38 cases arrests were made and a part of the stolen goods recovered. In 23 cases safes were definitely reported as having been cracked and five others as having been drilled or otherwise tampered with. Among the 206 jewelers victimized there was not a single member of the Alliance, despite the fact that the burglaries were committed in all parts of the country. These facts go to prove that the "enterprising burglar" gives a wide berth to the jewelry store displaying a certificate of membership in the Jewelers' Security Alliance.

RETAIL JEWELERS,

should test, critically examine, and compare the

TRENTON MOVEMENTS

with any other low priced movement on the market. Their undeniable superiority will be clearly proven beyond question.



No. 70, 7-Jewels. Price $4.50. (Circular Discount.)

They contain all the essential features of expensive watches.

Write for Price List. Order from your Jobber.

Trenton Watch Co., TRENTON, N. J.



Front of Neck.

Nothing Better than The



Back of Neck.

"Best Lever"

(Patented)

Collar Button

IMPROVED.

Made in 10 and 14K.

PRICE REDUCED.

Strong, Durable, Easy to adjust. No steel spring to get out of order.

Combines the advantages of all the Patented Buttons now in the market. For particulars apply to Sole Makers and Owners,

CHAMPENOIS & CO.,

Manufacturers of Gold Jewelry,

50 Walnut St., NEWARK, N. J.

Established 1848.

F. P. KURTZ, Manufacturer of

Jewelers' Machinery and Tools.

Also Manufacturer of

SEAMLESS HOLLOW BALLS

of 14K. Gold and Sterling Silver, of which a stock is carried on hand.

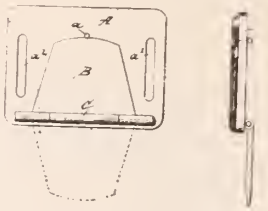
OFFICE AND FACTORY,

97 Cliff St., near Frankfort St., New York.

The Latest Patents.

ISSUE OF JAN 11, 1898.

597,269. WATCH-GUARD LINK. JOHN C. DUEBER, Canton, Ohio. Filed Aug. 27, 1897. Serial No. 649,683. (No model.)



The combination in a watch guard link, of an ornamental face-plate, provided with slotted openings on both sides thereof, a watch-case opener hinged to the back thereof, and a detent to engage the same.

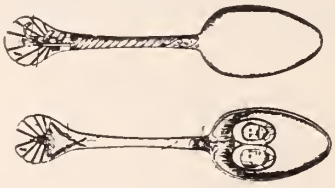
597,325. PURSE. EDWIN L PRICKETT, Mount Holly, N. J. Filed July 24, 1897. Serial No. 645,839. (No model.)



As a new article of manufacture, a purse comprising the front, back and flap of transparent, flexible material, a bellows-shaped gusset of uniform width extending continuously around the side and bottom edges of the front and back and united thereto, a transverse hinge-web united to the gusset at the back and to one edge of the flap, and a fastener for confining the free edge of the flap to the front; said gusset and the hinge-web being joined to the front, back and flap to expose the same and permit a practically unobstructed view of the contents of the purse.

597,335. MICROMETER DEPTH-CAGE. FRANK SPALDING, Providence, R. I., assignor to The Brown & Sharpe Mfg. Co., same place. Filed Mar. 29, 1897. Serial No. 629,727. (No model.)

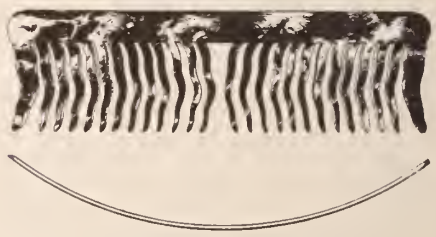
DESIGN **28,154.** SOUVENIR SPOON. NORMAN T. MACFERRON, Allegheny, Pa. Filed Oct 14, 1896. Serial No. 608,896. Term of patent 3½ years.



DESIGN **28,155.** HANDLE FOR FORKS, &c. HENRY L. WALLACE, Wallingford, Conn., assignor to the R. Wallace & Sons Mfg. Co., same place. Filed Dec. 6, 1897. Serial No. 660,983. Term of patent 7 years.



DESIGN **28,156.** COMB. JOHN T. WILCOX, Leominster, Mass., assignor to Albert W. Williams and George L. Winn, same place. Filed Dec. 8, 1897. Serial No. 661,210. Term of patent 3½ years.



EXPIRED PATENTS.

[The following list of recently expired patents of interest to the trade is furnished by G. M. Lamasure, Solicitor of Patents, Washington, D. C. A copy of any one of these may be had from him for 10 cents each.]

Expiring Jan. 11, 1898.

236,402. COLLAR BUTTON, &c. GEORGE E. ADAMS, Providence, R. I.

236,403. SLEEVE BUTTON OR STUD. SAMUEL ADLAM, JR., Boston, Mass.

236,419. DECORATING BUTTONS. CHARLES G. DOBBS, New York, N. Y.

236,513. METHOD OF AND DEVICE FOR CONNECTING GEMS. AUGUST SCHAFFER, New York, N. Y.

236,550. WATCH CASE. JOHN C. CASHMAN, Pittsfield, N. H.

236,552. BRACELET. ARTHUR E. CODDING, Attleborough, Mass.

236,608. PROCESS OF COATING REAL AND IMITATION PRECIOUS STONES. FRANCIS ED. MEYER, New York, N. Y.

A few days ago a stranger entered Flach & Sons' jewelry store, St. Thomas, Ont., Can., and had a diamond ring valued at $104 put away. Next day he called and attempted to substitute a paste diamond ring for the genuine. When the clerk threatened to send for the police the stranger gave up the ring and got out as speedily as possible.

WM. SMITH & CO., 5 AND 7 MAIDEN LANE, NEW YORK. 61 PECK ST., PROVIDENCE, R. I.

ESTABLISHED 1854



MANUFACTURERS OF

Gold, Silver and Rolled Plate Chains and Jewelry.

Novelties in Gold and Silver Bracelets. Also a large line of Chain Trimmings.

CAMPBELL-METCALF SILVER CO., SILVERSMITHS,



ALL GOODS 925 1000 FINE.

Factory, Providence, R. I. Offices, New York and San Francisco

---

CHAS. ROSE, MINIATURES,

THE BEST.



On Watches, - $1.00

On Ivory, Colored, 7.50

NOTE LOW PRICES.

Studio, 192 Water Street. Office, 202 Broadway, NEW YORK.

Imports and Exports for November, 1897, and the Preceding 11 Months.

WASHINGTON, D. C., Jan. 10.—The summary statement of imports and exports for the month ended Nov. 30, 1897, and the 11 months ended the same date, compared with the corresponding periods of 1896, has been issued, and contains these figures relative to the jewelry trade:

The Jewelry Trade of 1897 in Nashville, Tenn.

NASHVILLE, Tenn., Jan. 5.—In an interview regarding the 1897 trade, James B. Carr, of B. H. Stief Jewelry Co., said: "We are thoroughly satisfied with our business for the year 1897. It is the best known in the history of the business. Our holiday sales were decidedly the best we ever had."

IMPORTS OF MERCHANDISE.

ARTICLES.	NOVEMBER.		ELEVEN MONTHS ENDING NOV.	
	1896	1897	1896	1897
	Values.	Values.	Values.	Values.
	Dollars.	*Dollars.*	*Dollars.*	*Dollars.*
CLOCKS AND WATCHES, AND PARTS OF:				
Clocks and parts of.....dut..	52,485	29,378	418.429	636 732
Watches, watch materials, and movements.....dut .	111 003	103.826	871,666	877,102
JEWELRY, MANUFACTURES OF GOLD AND SILVER, AND PRECIOUS STONES:				
Diamonds, n. e. s., not set.....dut..	191.746	457,021	1,250,049	2,994,589
Diamonds, rough, etc., not set.....free..	5.598	120,984	77,994	1,014,993
Precious stones, rough or uncut, etc.....free..	.....	1,827	....	7 278
Jewelry, and manufactures of gold and silver.....dut..	58,375	135.743	900,465	877,120
Other precious stones, and imitations of, not set..... dut	40 975	242,875	3,333,367	1,653,100
Imported from—				
United Kingdom.....	331	108 523	12,168	415,336
France.....	88	12.043	1,249	97,459
Netherlands.....	.....	... .	16,788	423,303
Other Europe..	4,382	418	46.986	76.091
Brazil.....	797	.....	797	2.804
Other countries.....	....	1,827	6	7,278
Total diamonds, etc.....free..	5,598	122,811	77,994	1,022,271
United Kingdom.....	41,968	102,901	1,980,283	1,370.697
France	97,806	338,456	1,240,778	1.725,606
Germany.....	22,248	37 802	327 978	422 152
Netherlands.....	88,367	262,971	947.415	1,329,325
Other Europe.....	37,260	4,726	943,623	30,847
British North America	557	52	16,009	92,064
Mexico.....	110	348	11,365	5,108
East Indies.....	.....	429	2,230	2,284
Other countries.....	2,780	87,954	14,200	546,187
Total jewelry, precious stones, etc .....dut..	291,096	835,639	5,483,881	5,524,810

EXPORTS OF DOMESTIC MERCHANDISE.

CLOCKS AND WATCHES:				
Clocks and parts of.....	87,317	84,161	917.083	853,082
Watches and parts of.....	92.372	52,688	572,560	715,238
Total.....	179.689	136.849	1,489,643	1,568,320
Jewelry...	46,934	40,607	633,004	258,023
Other manufactures of gold and silver.....		18,352		391.979
Total.....	46 934	58 959	633,004	650.002
Plated Ware.....	43,877	59.317	340,677	436.698

EXPORTS OF FOREIGN MERCHANDISE.

CLOCKS AND WATCHES, AND PARTS OF:				
Clocks and parts of .....dut..	.....	84	328	1,040
Watches, and watch materials, etc.....dut..	126	50	9,510	12,724
JEWELRY, MANUFACTURES OF GOLD AND SILVER, AND PRECIOUS STONES:				
Diamonds n. e. s.....free..	....	.....	.. ..	7,079
Diamonds, dut.....free..	....	.....	.....	4,063
Other precious stones, and imitations of, not set.....dut..	33	6,106	18.586	15.556
Jewelry and manufactures of gold and silver.....dut..	246	111	26,245	6,448

DOMESTIC EXPORT OF WATCHES AND CLOCKS.

EXPORTED TO				
United Kingdom.....	56,754	56 292	492,378	569,447
France.....	.....	943	19,425	5 618
Germany.....	2,335	1,306	13.826	11,655
Other Europe	701	3,103	29,779	30,064
British North America	50,556	23,770	224.223	296,520
Central American States and British Honduras.....	1,075	665	11.408	9.034
Mexico.....	2,618	2,093	40.493	19 643
West Indies and Bermuda.....	1,032	856	16,496	9 243
Argentine.....	5,843	701	38 540	19,739
Brazil	11,903	6,152	70,034	30,600
Other South America.....	9,875	7,083	107,168	84.229
China	1,848	.....	15,753	28,123
East Indies, British.....	3.099	4,730	64 916	38,832
Japan.....	11,908	9,695	139,911	147,281
British Australasia.....	15,841	12.417	138 610	152.913
Other Asia and Oceanica.....	636	2,477	24,622	18,363
Africa.....	3,665	4,566	41,976	96,931
Other Countries.....	.....	.....	85	85
Total.....	179,689	136.849	1,489.643	1,568,320

THE

Waterbury Watch Co.,

Specialties:

The Nickel Line,

The Trump, Series I,
The Americus, " J,
The Waterbury, " L,
The Jockey, " L,
The Rugby, " P,
The Tuxedo, " R.

ALL QUICK SELLERS.

For High Artistic Casings

The Elf and Elfin

Series S,

Ten Line Movements,

Cased in silver,
" " 14K. gold filled,
" " 14K. solid gold,
" " enamels

ARE UNEQUALED.

The Cavour, .

Series Z,

The Popular 15 Line Movement,
The Demand is Extraordinary,
Price is Phenomenal,
Performance is Perfect,
Terms to All Alike,
That is Why They are Wanted.

The Waterbury Watch Co.,

WATERBURY, CONN.

DUEBER-HAMPDEN WATCHES,

Victorious all along the line.



John Hancock

Is the Trade Mark
Is the Trade Mark
Is the Trade Mark
Of the New Model
Of the New Model
Of the New Model

21 JEWEL WATCH.

ADJUSTED TO TEMPERATURE, ISOCHRONISM AND POSITION,

added to our line of high grade Watches.
This Watch will suit the most exacting. Nothing better made in the Watch line, except the peerless Movements:



23 JEWELS 23 JEWELS

NEW RAILWAY AND SPECIAL RAILWAY.

The Dueber-Hampden Watch Works,

CANTON, OHIO.

Watch Movements and Watch Cases.

Dueber-Hampden Watches

ARE IN THE LEAD,
AND WILL REMAIN THERE.

Workshop Notes.

Screw Taps.—When making a screw tap the upper part is generally left larger than the screw part, and in turning the tap care should be taken to make a long curve between the two, for if a square shoulder is turned there the tap is very likely to break in use.

Left Handed Screw.—To make a left handed screw plate, screw a piece of steel of the desired size in an ordinary right handed screw plate. Then file it away to a feather edge and harden it. A good left handed screw plate may now be cut with the tap thus made if it is turned the reverse, or left handed way.

Use of a Sector.—Suppose a pinion of 8 is required for a wheel of 75 teeth; the wheel is placed between the limbs of the 75 mark and the proper size for the pinion is then the distance between the limbs at the 8 mark. Of course, if the pinion is in hand and the size of wheel is required the operation is reserved; the pinion is placed between the limbs at the 8 mark and the distance between the limbs at the 75 mark gives the size of the wheel.

Screwdriver.—A screwdriver for watchmakers' use should be as light as possible, consistent with strength, properly proportioned to the work, with well polished point of a width nearly equal to the diameter of the screw heads to be operated upon and of a thickness to fit the slits with only sufficient taper to secure it from breaking. A tool with a blunt taper will ruin the best of screws. Screwdrivers made from pinion wire collect dust in the ridges, and are therefore objectionable. A better form is readily made from square steel twisted while hot.

Luminous Diamonds.—An English paper says that many diamonds, which had been exposed to sunlight, became luminous when brought into a dark room. When diamonds are enclosed in a vacuum tube and subjected to a high tension of the electric current, they emit a phosphorescent light or play into different colors. Thus, for instance, the greater part of the South African diamonds, when treated in the manner spoken of, emit a blue light, while those of other parts become pale blue, apricot, red, yellow, green, orange and pale green. Prof. William Crookes, who instituted numerous experiments with diamonds, recently asserted in a lecture he delivered in London, that a handsome greenish diamond, which he owns, emits in a vacuum tube nearly as much light as a candle. The light is pale green, almost white.

Badly Deposited Gold.—It happens sometimes that the gilding will turn out badly, and the coating must be stripped again. This can be done with more or less difficulty in an acid mixture of five parts sulphuric acid and one part aqua regia (two-thirds hydrochloric acid and one-third nitric acid). If the coating of gold is fairly thick and difficult to strip, the acid must be heated. The ground metal is attached but very little. After having used it for a while, add more aqua regia. Should a quantity of gold have dissolved in the acid it is precipitated by copiously diluting with water and neutralizing the acid with a soda solution. The precipitate is washed and dried, then treated with nitric acid, to dissolve any foreign metals, and the remaining precipitate is then washed again. This can now be used again for preparing the gold bath.

Japanese Metallic Alloys.—Several Japanese alloys which on account of their eminent qualities are in great request are: *Shadke*, which consists of copper, with a quantity of gold ranging from 1 to 10 per cent. The articles made from this alloy are entered into a pickle of sulphate of copper, alum and verdigris, until they turn a bluish black. *Gui-shi-bu-ichi* is an alloy of copper with 30 to 50 per cent. silver; it is distinguished by its peculiar gray color. *Mokume* consists of several alloys. About 30 leaves of gold are welded together with shadke, copper, silver and gui-shi-bu-ichi and holes are drilled in. After the plates have been hammered, the holes are filled with the pickle mentioned in the beginning. *Sinchu*, the finest Japanese brass, consists of 10 parts copper and 5 parts zinc. The bell metal, *karakane*, consists of 10 parts copper, 8 parts tin, one-half part iron, and one and one-half parts zinc; the copper is melted first, and the other metals are added in the series mentioned.

Sizing Wheels and Pinions.—The numbers of a wheel and pinion and their distance apart from center to center being given their respective pitch diameters may be obtained by means of the sector, provided it is equally divided all through. Suppose a wheel of 60 and a pinion of 8 are to be planted 75 apart; open the sector so that at 68 (which is the sum of the wheel and pinion teeth) the width between the limbs is double the distance of centers—that is, 1.5 inch. Then the width between the limbs at 60 will represent the pitch diameter of the wheel, and at 8 the pitch diameter of the pinion. Or the full diameters may be obtained at one operation instead of the pitch diameters by adding three to the number of the wheel teeth and 1.25 to the pinion, if it has circular, or two if epicycloidal addenda. Say it is a circularly rounded pinion, the sector would then be opened so that at 72.25 the width was 1.5 inch, and the width at 63 would represent the full diameter of the wheel and the width at 9.25 the full diameter of the pinion.

Self-Winding.—As answer to a correspondent, The Circular wishes to state that several styles of self-winding are in existence. Among others, one by M. Lebet, for winding the watch by action of closing the hunting cover; but as it can be applied only to a hunting watch, the arrangement is of limited use only. Another invention, of Herr von Loehr, utilizes the motion of the wearer's body for winding. There is a weighted lever pivoted at one end, and kept in its normal position against the upper of two banking pins by a long curved spring so weak that the ordinary motion of the wearer's body causes the lever to continually oscillate between the banking pins. Pivoted to the same center as the weighted lever is a ratchet wheel with very fine teeth, and fixed to the lever is a pawl which engages with the ratchet wheel. This pawl is made elastic so as to yield to undue strain caused by the endeavor of the lever to vibrate after the watch is wound. For setting hands there is a disc which has a milled surface slightly cupped to suit the point of a finger.

Our Aim

has not been to make

Fahys "Honest" 14Fk. Gold Filled Cases

as good as others, but to make them the **very best** gold filled cases produced; in other words, to excel all others in

Value
Merit
Finish
Style
AND
Hand Engraving.

We've Hit the Bull's Eye.

Our aim was true, and we have succeeded in producing just the kind of goods described above. Proof of this is found in the numerous testimonials we receive from the trade, and (which is proof of a, perhaps, more substantial character) the quick and ready sale of our factories' entire output. Little doubt seems to remain in the mind of the trade that when it comes to the production of goods that excel all others in value, merit, finish, style and hand engraving, we are indeed **EXPERT MARKSMEN.**

During the year of 1898 we hope to go even one notch further, and convince the trade that we are not only expert marksmen, but also deserve the medal as **SHARPSHOOTERS.**

Fahys "Honest" 14Fk. Gold Filled Cases

are paragons of perfection, and the sooner you realize it, the more profitable will be your business.

WARRANTED 14FK 25 YEARS

WARRANTED 14FK 25 YEARS

JOSEPH FAHYS & CO.,

Established 1857.

FAHYS BUILDING, NEW YORK.



Jewelers Who Import

CLOCKS, BRONZES, PARIS NOVELTIES, FRENCH CHINA NOVELTIES, ART POTTERY, BEER STEINS, SIDEBOARD ORNAMENTS, STATUARY or anything in the wide and miscellaneous assortments now carried by the leading houses will find in our establishment an IMPORT SAMPLE LINE covering each and every department most thoroughly.

Our ELITE FRENCH PORCELAIN—made at our works in Limoges, France—for softness of finish and superior decorative treatment is not excelled by any other make. We make a high class of decorations especially for the JEWELRY TRADE and trust you will do us the justice to inspect it.

Bawo & Dotter, INCORPORATED.

Manufacturers and Importers,

26, 28, 30, 32 Barclay Street, New York.

AJAX INSULATORS.

PATENTED OCTOBER 28, 1889.

THEY are Cheap; THEY Reduce Wear and Tear of the Case; THEY Protect from all Ordinary Magnetic Influences.

Perfect in Action. Convenient in Use.



Educate Your Customers by Talking up Ajax Watch Insulators.

MADE IN ALL SIZES, OPEN FACE AND HUNTING.
FOR SALE BY JOBBERS.

MANUFACTURED BY

The Newark Watch Case Material Co.,

19 WARD STREET, NEWARK, N. J.

Sole Agents, HENRY ZIMMERN & CO., 47 Maiden Lane, New York.

WILLETS' ART BELLEEK CHINA

"HITS THE BULL'S EYE."



Write for illustrations and particulars to

WICKE & PYE, 32-36 Park Place, New York.

"Nothing Like It."



The Niland Cut Glass Co.'s Products

Write without delay.

WICKE & PYE,

32-36 Park Place, New York.



The Rambler's Notes.

WHAT THE RAMBLER SAW AND HEARD AMONG THE DEALERS IN ART POTTERY, CUT GLASS, BRONZES, ETC.

CHANGES IN THE FIRM OF FERD. BING & CO.

FERDINAND BING, head of the firm of Ferd. Bing & Co., importers of art goods, pottery, bronzes, etc., 10 Washington Pl., New York, recently retired from that firm and will hereafter devote himself exclusively to the business of the Paris house. The New York firm, which will be continued as before, will hereafter be known as Ferd. Bing & Co.'s Successors. Bing, Fils & Co., 43 Rue de Paridis, Paris, will continue to act as their representatives in that city. Max Leve, who has been in Europe in the interests of the firm, is expected to return to-day on the *Majestic*.

*

INNOVATION IN DOMESTIC DECORATED CLOCKS.

ANOTHER innovation in domestic decorated clocks has been introduced by the F. Kroeber Clock Co., 360 Broadway, New York. The clocks shown by the company this season, in coloring, style, shape and general effect, are far superior to any of their previous lines and mark a broad step in the advancement of china clock making in this country. Instead of the white cases of former seasons the body colors of the clocks now shown are in deep, rich hues, such as deep, dark green, Japanese red, etc., and are ornamented with lighter floral decorations directly on the color or in white panels. Three sizes and about 15 different shapes are shown decorated in more different colors and effects than have hitherto been shown by this company in any one line.

*

DECORATED WARE, AND CUT GLASS FOR MOUNTING.

DECORATED Bohemian glass ware of their own manufacture is one of the first of the import lines to be shown by Lazarus, Rosenfeld & Lehmann, 58 and 60 Murray St., New York. In addition to their many usual lines of decorated, engraved, cut and other glass ware there is now displayed an assortment of small pieces for mounting with silver, such as they have never before carried. Small vases, jugs, loving cups, tobacco and cigar jars, pomade, puff and other boxes, in fact all articles of this kind suitable for mounting with silver, are here exhibited in the principal varieties of decorations contained in the regular lines of glass ware. Green is the prevailing color in the glass, though ruby, yellow, white and other tints prominently appear.

JAPANESE KERAMICS FOR THE JEWELRY TRADE.

A. L. TUSKA, importer of Japanese keramics, ivories, bronzes and art products, formerly of 620 Broadway, is now settled in his new building at 55 Murray St., New York. His import and stock lines for jewelers are now open and will be ready for inspection this week. The store and second floor of the building are used by Mr. Tuska as salesrooms, while the remaining upper floors are occupied by the stock.

THE RAMBLER.

Marvelous Book On Glasses.

OLD ENGLISH GLASSES. An account of Glass Drinking Vessels in England from Early Times to the End of the Eighteenth Century. With introductory Notices of Continental Glasses During the Same Period, Original Documents, etc. By Albert Hartshorne. Illustrated by nearly 70 full page tinted or colored plates. Super royal 4to. Edward Arnold, London, Eng., and 70 Fifth Ave., New York. $25.

This sumptuous, large quarto deals with a neglected subject. Not content with giving the first account of glass drinking vessels in England from early times to the end of the eighteenth century, Mr. Hartshorne also sketches, by way of introduction, the vicissitudes of the making of glasses on the continent—a topic not hitherto to dealt with in English. The documentary evidence on which this work is based fills many footnotes, and occupies an ample appendix, while the actual glasses figured require 366 cuts, showing their subjects usually at one-third of the original size, and 67 full sized plates in lithography. Of the beauty of these last, which are veritable fac-similes of the originals, too much cannot be said. It is possible, Mr. Hartshorne thinks, that Roman glass was actually made in Britain, but this is more problematical than the equally disputed production there of rude glass vessels in Anglo-Saxon times. Several specimens found since 1851 are figured, and it is made out that they can hardly have been imported. Still, no artistically beautiful glasses were made in England, apparently, until the sixteenth century. Three post-Roman glasses which are pictured class themselves as Merovingian, and were made probably on the upper Rhine. Later on, the choice glasses were Oriental or Venetian, and finally Flemish. A beautiful Oriental cup known as the "Luck of Edenhall," is figured, and the striking legend connected with its name is given by the author.

Foreign Notes of Interest.

A new series of Parian figures, representing nearly the whole gamut of street cries, are now being placed on the London market.

Pilgrim bottles, showing a certain amount of evolution in attaining their present shape, are a favorite form of vase in these latter days.

A barrel shaped glass jug, recently introduced in demi-crystal, by reason of the proportionate way in which it is designed, is having a large sale in London.

Large vases and ornaments, representing sunflowers, colored quite naturally, are now being sold by the London retail trade. They are chiefly useful for table decoration.

China collectors are now giving good prices for old bears' grease pots, on account of the many beautifully designed keramic pictures on the covers of these formerly popular "patch" boxes.

A recent novelty, supposed to be a "luck bringer," is a reproduction in Parian, on a small scale, of a genuine Irish hog, bearing in his mouth a neatly enameled four leaved shamrock.

A new series of Italian faience figures are being shown by the better class dealers. They are both large and lifelike. The modeling of the drapery is very perfect and quite a lesson in this respect.

Dealers in fancy goods are showing some beautiful examples of Bohemian trinket sets and similar ware for bed room table decoration. The colors and jewel decorations exceed anything yet introduced.

A correspondent recently saw a china bird cage decorated in the blue and white style so familiar to lovers of Delft ware. Although apparently a cold material, the cage was beautifully clean, and the little prisoner seemed to be as happy as though he was ensconced in the brightest and most brilliant of enameled iron and wire cages.

MATTERS IN JEWELRY STOREKEEPING.

That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE CIRCULAR regarding any advantageous device or plan that they are utilizing in connection with their business.

Two Effective Jewelers' Schemes.

WE thankfully acknowledge from one of our subscribers the following letter in which will be found two suggestions of value to the retail jeweler:

HENDERSON, Ky., Jan. 6, 1898.

Editor of THE JEWELERS' CIRCULAR:

Noticing you invite ideas, etc., under "Jewelers' Schemes and Ideas," I beg to submit a couple of schemes I had, or rather worked, during the holiday season. One was to advertise on certain days solid silver thimbles, regular 35c. articles, to be sold, for one hour only, for 5c. I advertised that they would not be sold to men or children, as it was my scheme to get the ladies into my store; and only one article to each lady. The crowds that came can well be imagined, and the scheme was the cause of selling a good many novelties. The other scheme was to give a marriage license with every $5 plain gold wedding ring; quite a few of my country customers took advantage of this offer. Perhaps these schemes will be of interest to some of my brother jewelers.

Yours very respectfully,

PHIL. LEVY.

We notice on Mr. Levy's letterhead the following:

OUR MOTTO,
GOODS AS REPRESENTED OR MONEY REFUNDED.

The constant repetition of such a motto must redound to the advantage of the dealer.

Mechanical Devices as Store Attractors.

DANIEL SMITH, Griffin Corners, N. Y., for a long time has been using two mechanical devices to attract attention to his store. One is a miniature representation of the Strasburg clock. It shows the 12 Apostles and the Saviour. In front and over the dial is a main entrance, in which stands the Saviour. On either side of the entrance are folding doors, which are automatically opened and closed at the appearing and disappearing of the Apostles, as they pass in front of the Saviour, to whom each bows, except Judas, who turns his back, at which the Saviour bows. Judas, to show his evil spirit, carries around his neck an image of Satan exhibiting the horns and pronged fork. As the clock strikes one, one Apostle appears through the folding doors on the right, bows to the Saviour, who recognizes him by a graceful acknowledgment, after which the Apostle disappears through the folding doors at the left, at which time a small bell in the belfry is struck by a miniature Father Time with a small scythe which he holds in his right hand. A repetition of this is presented at every stroke of the clock. On the front of the clock are two white angels pointing in the direction of the main entrance, in which stands the Saviour. The clock has a common eight day movement and does all the work without any extra spring power. All the little men are dressed in silk. At the hour of 12 as the men march, a music box adjusted inside plays "Auld Lang Sync" and "Home, Sweet Home."

The other mechanical device represents "Father Time." He is controled by a clock with batteries which can be placed at a distance from the figure. The figure is three feet high. It stands on a base about six inches high. The left arm is extended in front with a watch hanging on the thumb, while in his right hand Father Time holds a scythe. The right arm is drawn back, and when the hands on his watch announce the hour he brings the scythe forward, tolling a bell which is suspended over his head by a brass rod.

Mr. Smtih desires to dispose of these devices, as he has no further use for them. Such mechanical arrangements are considered very effective as attractors to a jewelry store.

Jewelers' Schemes and Ideas.

R. C. Dalton was the winner of the silver headed cane offered by Addison & Boyd, Ottawa, Can., for the one writing the greatest number of times on the back of a post card the following: "Addison & Boyd, jewelers and opticians, 117 Sparks St., Ottawa." Mr. Dalton wrote it 642 times. His work is a phenomenal piece of fine penmanship. Miss Sarah E. Dalton, his sister, won the second prize, a watch, having written the words 428 times.

The J. F. Breckbill Co., Bridgeport, Conn., recently issued a neat advertising novelty. It consisted of a small cardboard case made up in the form of a grip, even to the express tags. Upon opening it a little pamphlet was disclosed, headed, "We haven't lost our grip." Then followed an alphabetical list of the goods kept by the Breckbill Co., suitable for Christmas gifts.

As an extra inducement to attract custom during the holidays, Woodward & Frazier, Stonington, R. I., gave with every $5 purchase one pound of ice cream chocolate candy, with every $3 purchase one-half pound and every $2 customer one pound of mixed candy.

Mrs. F. A. Norton was the lucky guesser of the number of links in the chain at Jeweler Morse's, in Wallingford. Conn. She guessed that the chain was made up of 690 links, and there were just 689 by actual count. Mrs. Norton received a gold ring, set with pearls, as the reward for her guess.

F. B. Blackmond, Dowagiac, Mich., has been having an ad. writing contest for boys and girls not over 10 years of age. For the best ad. written by a girl a gold bracelet will be given. The winner among the boys will get a pair of cuff buttons.

Julius C. Walk & Son, Indianapolis, Ind., recently advertised that they had received 1,000 Columbian half dollars from the United States mint and would give them in change on purchases made at their store.

A "cute" little vest pocket calendar has been issued by Hansel, Sloan & Co., Hartford, Conn. It is about an inch square, and is enclosed on a card in a receptacle resembling a letter box.

Bernard Bird won the piano in the bean guessing contest conducted by the Arcade jewelry store, Springfield. His guess was 2,293, and there were 2,292 beans in the jar.

There is on exhibition at F. N. Squire's jewelry store, Bennington, Vt., a facsimile of the Emancipation Proclamation.

Dorner & Co., Duluth, Minn., advertise that they will clean jewelry and diamonds at any time free of charge.

Souvenirs of the Season.

Again has the neat daily calendar pad annually presented by Carter, Hastings & Howe, 15 Maiden Lane, New York, made its appearance. The calendar for 1898 is similar to those issued in former years, being backed with linen covered board on which appears the firm's advertisement in gold. The calendar has been for many years a welcome visitor to this firm's many customers, and the edition for this year will be as highly appreciated as its predecessors.

One of the most appropriate designs in the large handsomely colored cards holding monthly calendars that have been received at this office, is that presented to the trade by Stern Bros. & Co., importers and cutters of diamonds, 68 Nassau St., New York. The illustration, which the card bears, contains in addition to its finely colored figures, excellent lithographs in natural colors of diamonds, rubies, emeralds, pearls and other precious stones, which have an important and appropriate place in the subject of the picture.

The calendar presented this year by Chas. F. Herrmann, manufacturing jeweler, Washington, D. C., differs greatly from his former souvenirs in this line, and now appears in the form of a pamphlet. The book is small and neatly bound and printed, and contains terse truths about Mr. Herrmann's business policy.

D. F. Sullivan, Rockford, Ill., has sent to his patrons in the "mail box" card now popular for advertising purposes, a handy calendar and stamp carrier in the form of a miniature leather bound volume.

Enoch D. Miller, Dillsboro, Ind., is the possessor of an English heirloom in the shape of a copper sun dial, which descended to him from his great-great-great-great-grandfather, a native of Dorchester, Eng. The dial was made in 1661 and has descended from father to son to the present owner. It now stands on a post—erected by Mr. Miller's father—56 years ago. Owing to the difference in latitude, the dial does not register as correctly as it did in England, but the defect cannot be remedied owing to an old will, drawn 200 years ago, which stipulates that the bronze timekeeper must remain unchanged. The dial has been in America since 1759.



The Mauser Mfg. Company,
SILVERSMITHS,
14 East 15th St., New York.

THE SWAN FOUNTAIN PEN.

Reputation World Wide.
Made upon Distinct Principles.
is a Compressed Air Pump.
Simply Wet the Insides to Provoke.
an Energy.

W. W. Stewart, Inventor and Patentee.

A variety of Styles and Prices

3 Sizes Safety Swans.
3 Sizes Self-filling Swans.
3 Sizes Adjustable Feed Swans.

MABIE, TODD & BARD,
NEW YORK AND LONDON.

New Music Box
"STELLA"
plays any number of tunes on tune sheets **without pins or projections** of any kind. Surpasses all others in quality of tone and in durability, and compares favorably in tone with the piano.
JACOT & SON,
Send for Catalogue. 39 Union Square, New York.

SOUVENIR SPOONS
For every town and city in the United States, Canada and Mexico.
Send for Illustrated Circular.
SIMMONS & PAYE,
"The Souvenir House,"
129 Eddy St., - - Providence, R. I.

WOOD & HUGHES,
STERLING SILVERWARE MANUFACTURERS
New York Agents for the Derby Silver Co.,
FINE QUADRUPLE PLATED WARE.
No. 24 JOHN STREET, - NEW YORK.
206 Kearney Street, San Francisco, Cal.
HASKELL & MUEGGE, Agents.

A. J. COMRIE,
AUCTIONEER,
22 John St., N. Y.
SPECIAL SALESMAN OF WATCHES, DIAMONDS, BRIC-A-BRAC, FOR ESTABLISHED JEWELERS.
WRITE FOR PARTICULARS.

Fit for the Table of A King or Queen.

THE ROGERS "ANCHOR" BRAND
SILVER PLATED WARE.
THE "ANCHOR" BRAND IS THE ORIGINAL AND GENUINE.
EVERY PIECE OF IT IMPRESSES ONE WITH ITS INDIVIDUALITY AND HIGH QUALITY.

Don't let simply the name "Rogers" satisfy you, look for the "Anchor" Brand, get it and then you're safe. Send for catalog.

WM. ROGERS MANUF'G CO.
Salesrooms, Hartford, Conn.
Factories:
Hartford, Conn. Wallingford, Conn.
Norwich, Conn. Taunton, Mass.

KETCHAM & McDOUGALL,
MANUFACTURERS OF
GOLD AND SILVER
THIMBLES
ESTABLISHED 1832.
M K & D
TRADE-MARK.

No. 149
And the improved
Automatic Eye-Glass Reel.

Pat'd Nov. 20, '94.
SEND FOR CATALOGUE C.
37 MAIDEN LANE, NEW YORK.

AIKIN, LAMBERT & CO.,
MANUFACTURERS OF
FINE GOLD PENS, HOLDERS, PENCILS, TOOTH PICKS, and NOVELTIES.
PAUL E. WIRT FOUNTAIN PENS, at new and lower prices . . .
MERCANTILE FOUNTAIN PENS, guaranteed to give satisfaction.
Catalogues with terms and discounts furnished to the trade.
BRANCH, 103 STATE STREET, - - - CHICAGO.

AIKIN-LAMBERT JEWELRY CO.,
IMPORTERS OF
DIAMONDS.
JOBBERS IN
WATCHES, JEWELRY, CHAINS, NOVELTIES, ETC.
LATEST DESIGNS. LOWEST PRICES.
19 MAIDEN LANE, NEW YORK.

CHAS. F. WOOD & CO., DIAMONDS

14 MAIDEN LANE, NEW YORK. IMPORTERS AND CUTTERS.

Armstein Bros. & Co. IMPORTERS AND CUTTERS OF Diamonds 65 Nassau St: Cor. John. NEW YORK.

R., L. & M. FRIEDLANDER,

American Watches,
Diamonds,
Jewelry,

30 MAIDEN LANE, NEW YORK.

Monthly Pocket Watch List, Just Out. Send for it.

NOW FOR 1898.

Two months in Europe have been spent in selecting the best that market has to show.

ARE YOU READY?

SO ARE WE!

So are our Samples! Constantly Arriving, Heavy Lines, many our own control.

FINE CLOCKS, BRONZES, VASES, FRENCH FANCY GOODS.

Sole Agents to the Trade for

J. J. ELLIOTT & CO.,
LONDON,
Celebrated Chime Clocks.

Harris & Harrington,
32 & 34 Vesey St, New York.

DIAMONDS Importers and Cutters. L. & M. KAHN & CO., 172 Broadway, Cor. Maiden Lane, N. Y. DIAMONDS



CLOCKS!

That our Clock Department furnishes the widest and best assortment of CLOCKS, BRONZES, etc., in the city, a visit will convince the most skeptical.

Headquarters for "ELITE" chiming and hour-strike, spring and weight Clocks. We now control the celebrated "YUNGHANS" quarter-strike mantel Clocks, and carry a large stock in mahogany, oak and walnut cases—many entirely new patterns.

FRENCH CLOCKS of every kind; CUCKOO CLOCKS; One-Year Regulators and Swiss Regulators.

SPECIALTIES in our own make of Porcelain Cases fitted with best American movements. Just arrived, a complete stock of Moon Arch Dials and materials for French, German, English, Cuckoo, Quarter and Chiming Clocks.

BAWO & DOTTER,
INCORPORATED.
26-32 Barclay Street, New York.

A. S. INGRAHAM,

Electro-Plater and Colorer
OF JEWELRY AND NOVELTIES.
New Process Shading a Specialty.
ATTLEBORO, MASS.

L. LELONG & BRO.,

Gold and Silver REFINERS, ASSAYERS and SWEEP SMELTERS.

Southwest Corner of
HALSEY and MARSHALL STREETS,
NEWARK, N. J.

Sweepings a Specialty.

PATEK, PHILIPPE & CO., GENEVA, SWITZERLAND,

MAKERS IN THE HIGHEST QUALITY OF

Fine, Plain, Complicated
And Decorated Watches

IN 15 DIFFERENT SIZES. INTERCHANGEABLE PARTS.

NEW YORK OFFICE, 68 NASSAU ST. ALFRED G. STEIN, Representative.

Is the Trade Mark of the New 21 Jewel Watch *John Hancock* Manufactured by The Hampden Watch Co. Canton, O.

H. M. RICH & CO.,

Jewelry - Auctioneers,
21 School Street,
BOSTON, MASS.

ALBERT LORSCH. TELEPHONE CALL, 746 CORTLANDT, N. Y. ALFRED KROWER.

ALBERT LORSCH & CO.,

LORSCH BUILDING:
37 & 39 MAIDEN LANE, N. Y.

167 WEYBOSSET STREET,
PROVIDENCE, R. I.

—IMPORTERS OF—

Diamonds, Rose Diamonds, Pearls, Rubies, Emeralds, Etc.

SPECIALTY THIS SEASON

BRILLIANT CUT and CARBUNCLE AMETHYSTS, TOPAZ and GARNETS.

If You Wish to Increase Your Chain Business Handle

S. O. BIGNEY & CO.'S

HIGH GRADE CHAINS. QUICK SELLERS AND LEADERS IN STYLE AND FINISH.

HIGH GRADE 14K FILLED CHAINS TRADE MARK WARRANTED

28th YEAR. LARGEST CIRCULATION OF ALL THE JEWELRY PUBLICATIONS. OLDEST OF ALL THE JEWELRY PUBLICATIONS. VOL. XXXV.



THE JEWELERS' CIRCULAR

AND HOROLOGICAL REVIEW.

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VOL. XXXV. NEW YORK, WEDNESDAY, JAN. 26, 1898. No. 26.

ANTIQUITY AND EVOLUTION OF THE FINGER RING.

IT goes without saying that the interests of the artist and artisan are best served by the reproductions of masterworks, such as appear in THE JEWELERS' CIRCULAR from time to time, to serve as incentive to new thoughts and ideas. The flame of imagination cannot burn forever on its own fuel; it must receive a fresh supply from time to time; if it does not, the products of the artist or artisan will gradually dwindle to the ordinary humdrum or bizarre. It is related of Benvenuto Cellini that a friend surprised him one day closely studying a very mediocre piece of silver ware. "What!" exclaimed the friend, "you, who are the first master of the age; you examine so critically that miserable piece of work!" "Of course, I do," responded Cellini, "but I examine it so as to avoid its defects."

The jewelers' art is based entirely on the inclination of mankind to heighten the charms of the person by the addition of ornaments, and this inclination is at least as old as the wearing of garments—if it does not antedate it. From the crudest beginnings, the ring of clay, or the trinket of brass, to the most refined artistic productions of jewelry exhibited at our international expositions, the love of jewelry invariably pursues the same purpose, that of heightening the charms of the body in general or attracting attention to one or more members thereof by ornamenting with rings, trinkets, chains, etc., or else for correcting real or imaginary defects. The personal ornament has, beside the productions of keramic art, been the principal object upon which the most ancient as well as the most modern nations have bestowed their attention. To this universal passion of man do we owe much interest-



1. OLD EGYPTIAN GLAZED CLAY RING; 2. SAME; 3. GOLD RING OF AN ETHIOPIAN QUEEN; 4. OLD EGYPTIAN SEAL RING WITH MOVABLE SIGNET; 5. GOLD RING FROM MYCENE; 6. GRECIAN BRONZE RING; 7. GRECIAN GOLD RING; 8. GRECIAN RING (4TH CENTURY AFTER CHRIST); 9. GRECIAN GOLD RING (BEST PERIOD); 10. ROMAN RING OF THE TIME OF THE EMPIRE, GILDED BRONZE; 11. GOLD RING WITH CARVED SARDONYX, ROME, EARLY EMPIRE; 12 AND 12a. ROMAN RING WITH CAMEO, TIME OF AUGUSTUS; 13 TO 15. ETRUSCAN GOLD RINGS, 6TH CENTURY AFTER CHRIST; 16. INDIAN WOMAN'S MIRROR RING, BRONZE.

THE INTRODUCTION OF OUR NEW PATENTED

DIAMOND POLISHING TOOL

(Used only in our own factory), the first marked improvement in Diamond Cutting in over a century, and the receipt of the largest shipment of Rough Diamonds ever entered at this port and purchased before the recent advance in prices, enable us to offer to IMPORTERS and LARGE DEALERS exclusive and exceptional advantages.

Stern Bros. & Co.,

Office: 68 Nassau St.
Cutting Works: 142 to 146 W. 14th St.

New York.

These well-known Razors, the quality of which is warranted, possess this great advantage, that they may be used for ten years before they require actual sharpening. Before using them it is necessary to rub them on good leather strop. Le Coultre's Strops (to be had with the Razors) should be used in preference to others.



THIS CUT IS TWO-THIRDS OF REGULAR SIZE.

"SPECIAL"—Single Razors for Jewelers' Travelers at trade price.

MATHEY BROS., MATHEZ & CO.

Send for Price List. Sole Agents, 21 & 23 MAIDEN LANE, N. Y.



Plated Seamless Wire and Aluminum Solder.

144 PINE ST., PROVIDENCE, R. I.



Front of Neck.

Nothing Better than The



Back of Neck.

"Best Lever"
(Patented)
Collar Button
IMPROVED.

Made in 10 and 14K.

PRICE REDUCED.

Strong, Durable, Easy to adjust. No steel spring to get out of order.

Combines the advantages of all the Patented Buttons now in the market. For particulars apply to Sole Makers and Owners,

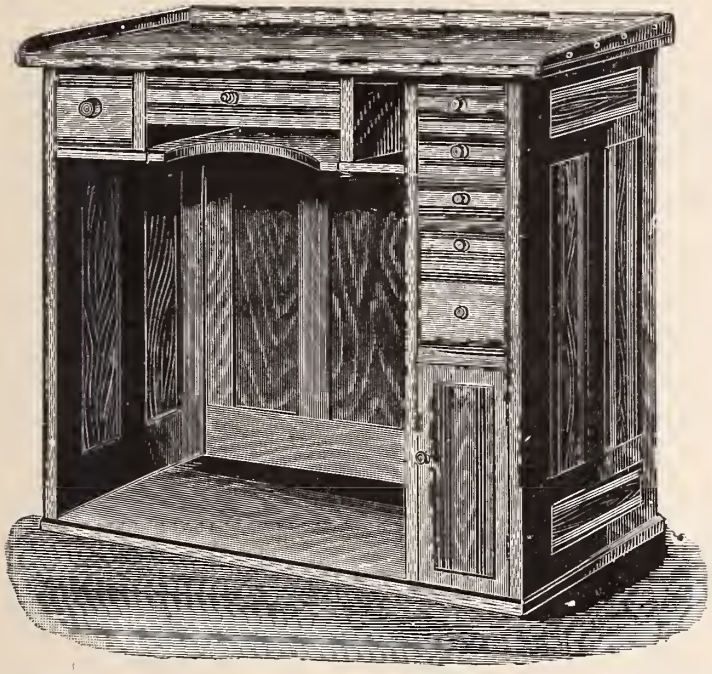
CHAMPENOIS & CO.,

Manufacturers of Gold Jewelry,
50 Walnut St., NEWARK, N. J.

A. J. COMRIE,
AUCTIONEER,
22 John St., N. Y.

SPECIAL SALESMAN OF WATCHES, DIAMONDS, BRIC-A-BRAC, FOR ESTABLISHED JEWELERS.
WRITE FOR PARTICULARS.

An Unprecedented Opportunity!



As we are getting ready to remove to a new and more commodious building, which has been specially fitted up with all modern facilities for the conduct of our business, we desire to make the announcement that before so doing we would like to close out some of our heavier stock, in preference to storing it in our new storage rooms. One item of interest to which we wish to call your attention is the **plain top oak work bench,** the original price of which was **$12 00,** but which we reduced to **$10.00,** and which we now offer at **$8.00,** for the next 30 days, cash to accompany order, in order to make a grand clearance. We have sold over 200 of these particular benches, and have yet to hear of a single complaint. If the bench is not satisfactory, the money will be refunded. **NO PAINT! NO FALSE WOOD!** The bench is made of **OAK,** and is as well made as the higher priced benches, and is the greatest bargain we have ever offered.

Remember! For the next 30 days only! $8.00!!!

L. C. Reisner & Co.,

Importers, Exporters, Manufacturers and Jobbers,

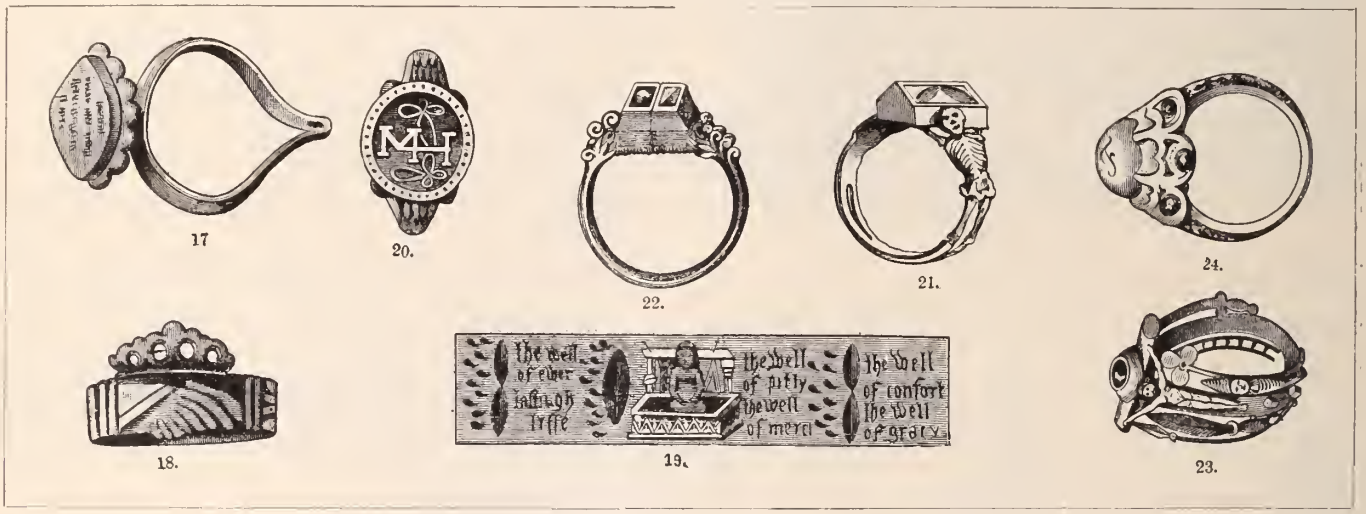
Watch Material, Tools and Supplies,

Lancaster, Pa.

NOTE: Our advertisements will appear every week of the year, during 1898, on this page of the JEWELERS' CIRCULAR, we having discontinued our advertisement in the "Keystone" after February 1st. The perusal of announcements appearing on this page of the JEWELERS' CIRCULAR will prove advantageous to the trade.

ing information concerning the mode of living, etc.; given the jewelry of a nation, it is easy to divine its state of culture. The interment of the dead was performed with all the pomp and circumstance to which his former rank in life entitled him—dress, ornaments, arms and accoutrements, all were buried with him, and to this observance also do we owe many of the trinkets to be seen in the art museums throughout the civilized world. It is quite possible that many pieces were especially manufactured for the defunct, because a number of objects found in ancient graves plainly show that they were not destined for uses of the living person. THE CIRCULAR would here add parenthetically that those of its readers living in or about the city of New York will find a very ample and most interesting collection in the Metropolitan Museum of Art, where any person of aesthetic taste can most profitably spend not alone hours but days in the study of objects made, perhaps, when Moses carved the divine laws on the tablets, down to our own times.

Readers of THE CIRCULAR know that the ring is almost as old as humanity. Sealstones set in metallic hoops were the first visible tokens of truth and faith between distrustful neighbors, and thus, finally, the wedding ring has up to our time adhered to its original significance. Our modern marriage rings are simple plain gold hoops, without any artistic adornment whatever, which lack may in olden times have been caused either by the impoverished circumstances of nations or else by an excessive severity of the clergy. The only departure from this are the rings of Dr. Martin Luther and his wife Catherine von Boras, shown in Nos. 22 and 23. They are at present preserved in Dresden. The wedding ring is intended to speak to its owners and to be a reminder. An inspection of the illustrations will also show that man, even the most civilized, ever sought to protect himself by wearing an amulet of some kind against the dark powers conjured up by superstition. The scarabacus on the ringstone of the old Egyptian is just as good an amulet as the head of the Medusa of the Greek and Romans, or the memento mori of Charles I., of England.



17. SEAL RING OF A HINDOO BRAHMAN; 18. ANGLO-SAXON BETROTHAL RING; 19. ENGLISH CHARM RING, 15TH CENTURY; 20. DARNLEY'S RING; 21. RING OF CHARLES I. OF ENGLAND; 22 AND 23. MARRIAGE RING OF LUTHER AND KATHERINE VON BORAS; 24. RING OF FREDERICK THE GREAT.

The Trading Stamp Incubus.

MICHIGAN MERCHANTS INVOKE THE LAW AGAINST THE STAMP SYSTEM.

DETROIT, Mich., Jan. 19.—The various trading stamp schemes have struck Detroit and Michigan with unusual force. Merchants who have adopted the system are anxious to get rid of the incubus. They realize that it is a first class idea for separating them from their profits, and is a general trade demoralizer. Prosecuting Attorney Frazer was asked to investigate and see if under the present statute something could not be done. He is looking up the law, but says the proper way in Detroit to down the promotors is to have the Common Council pass an ordinance regulating lottery schemes and gift enterprises. This advice will probably be accepted.

At Ypsilanti, Mich., all the merchants who had not signed contracts agreed to abolish the schemes, and as most of the contracts expired Jan. 1, the stamp business in that town has flattened out. At Grand Rapids, the Retail Grocers' Association adopted a resolution indorsing the action of the Ypsilanti merchants and binding themselves to do the same as soon as the opportunity offered itself. Grumblings may also be heard in other Michigan cities.

THE COMMERCIAL CLUB OF BIRMINGHAM, ALA., CONDEMN THE STAMP EVIL.

BIRMINGHAM, Ala., Jan. 20.—There is a fight on here among several of the principal merchants against the introduction of the trading stamp. Agents for the scheme have been in the city and have pushed their offers, but so far there has been no one to take hold of it. The fight against them was led by M. V. Joseph, head of the dry goods firm of Loveman, Joseph & Loeb, and ex-president of the Commercial Club. Mr. Joseph had the Commercial Club called together and the following official resolution passed:

"Whereas, Certain parties are now canvassing this city with the view to perfecting a gift scheme called "Trading Stamps," and by that means take large sums of money out of this city, being nothing more or less than a plan to obtain, either from the merchant or the purchaser of the goods, 5 per cent. on all goods sold purchased by the purchaser or sold by the business man; and,

"Whereas, This mode of doing business has been declared illegal in several States and prohibited in others; and,

"Whereas, In our judgment, it would work a hardship either on the merchants, who are already taxed to the full extent of their ability, or work a hardship on the purchaser,

"Therefore be it resolved, That the Commercial Club of Birmingham looks with great disfavor upon the proposed scheme of organizing the "Trading Stamp" scheme amongst the retail business men of this city, and recommend to the members of the club and others not to become parties thereto."

The club also condemned the periodical ticket scheme, operated by local capital, but at a subsequent meeting rescinded such action. The periodical ticket is a rebate in that with each 10c. sold a ticket is given and with these things can be purchased, such as books, furniture, etc.

MERCHANTS OF NEW BEDFORD TO CRUSH THE COUPON OCTOPUS.

NEW BEDFORD, Mass., Jan. 19.—The trading stamp having been worked here for some time, an attempt will be made to crush the octopus. Generally the jewelers have held aloof from the scheme, but they find that the operation of the coupon business is injuring their trade, especially in the line of lamps, cutlery and other novelties. As yet the local police have taken no steps to stop the business, but they stand ready to do so whenever they find a merchant to prosecute.

The coupon company first struck New Bedford last June. Since that time they have redeemed 4,000 books, at a cost to the merchants of $20,000, all taken directly from the profits of trade; and many declare that most of this is through giving coupons to old customers, whose trade was secure without any coupon scheme.

THE CITY COUNCIL OF ATLANTA, GA., ASKED TO HEAVILY TAX THE STAMP OPERATORS.

ATLANTA, Ga., Jan. 20.—The fight against the trading stamp waxes warm in this city. The City Council has been asked to tax the scheme so highly that the promoters can't do business.

J. W. Jenkins has purchased the jewelry business of S. R. Libby, in Marquette, Kan.

Business Philosophy.

MANY JEWELERS are of the opinion that at certain times of the year the sale of a better class of goods is well nigh impossible, and they, in consequence, pay little or no attention to the display of such goods. This is a grievous mistake. While it is conceded that more high priced goods can be sold in the Fall and during the Holiday Season than during any other period of the year, it is none the less a fact that with an attractive assortment of more pretentious lines, the Jeweler experiences no difficulty in making more pretentious sales all the year round. The man who enters a Jewelry Store to buy a Watch in January and finds the Jeweler's stock of Solid Gold Watch Cases small, will not make allowances for the fact that the "off-season" is responsible for the smallness of the stock, but will go to the place where he can get precisely the thing he wants. The philosophy of this, if such it may be called, is apparent.

Now then, considering that to carry a STAPLE line of Solid Gold Watch Cases is not equivalent to carrying dead stock, a staple line always being good value, what can possibly be the objection against carrying it? There can be none. The lines produced by the

Brooklyn Watch Case Company

are staple lines, affording great values to the Retail Jeweler, and by reason of their uniform, unsurpassed excellence are eminently well calculated to increase the Jewelers' sales.

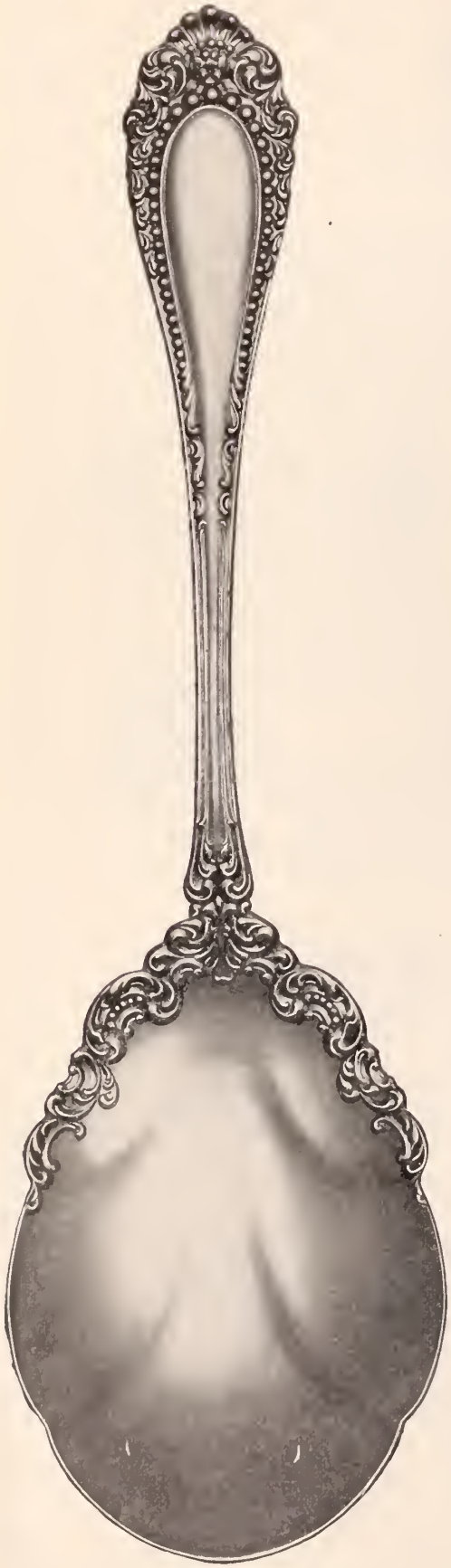
Brooklyn Watch Case Co.

JOSEPH FAHYS & CO.,

GENERAL AGENTS,

54 MAIDEN LANE, - - - - NEW YORK.

The "Virginia."



BERRY SPOON.

Our Leader for the Spring of 1898.

This pattern will be made in the following pieces **only:**

Berry Spoon,	Cucumber Server,
Salad Spoon,	Sugar Shell,
Salad Fork,	Butter Knife,
Preserve Spoon,	Ice Cream Server,
Fish Knife,	Ice Cream Spoon,
Fish Fork,	Ice Cream Fork,
Pie Knife,	Oyster Fork.

Put up in Satin Lined Boxes.

The Berry Spoon, Salad Spoon and Fork are now ready for delivery. The balance of the pieces will be ready **April 1st.**

This pattern will be furnished both in Standard and Triple Plate.

TRADE MARK

1835—R. WALLACE—A1.

R. Wallace & Sons Mfg. Co.

FACTORIES,

WALLINGFORD, CONN.

BRANCHES:

NEW YORK, 226 Fifth Avenue.

CHICAGO, 109 Wabash Avenue

SAN FRANCISCO, 120 Sutter Street.

Fashions in Jewelry, Silver Ware, Bric-à-Brac, Etc.

A LADY'S RAMBLES AMONG THE JEWELERS.

Clasps for cloaks are being restored to favor.

*

Gold key rings are numbered with small knickknacks.

*

Silver cigar lighters come in form of a Roman lamp.

*

Sponge racks are made of silver wire and rest on four legs.

*

Belts in colored leather with jeweled slides are well received.

*

Hand painted wine glasses are as fascinating as they are fragile.

*

Very attractive are the embossed silver clocks with enameled dials.

*

Silver photograph frames in pierced work make a tempting display.

*

Brass repoussé work has been very successfully applied to writing sets.

*

Sapphires of various colors are admirably blended in necklaces and bracelets.

*

Small sized tea caddies, designed for the five o'clock tea table, are very ornamental.

*

Handled jugs and loving cups in a highly glazed ware show artistic shapes and harmonious colorings.

Favorite colors in Sèvres vases and toilet table accessories are turquoise blue, salmon pink and olive green.

*

Whiskey and water sets in fine cut glass assume quaint shapes, and are arranged on oblong trays of silver.

*

The turquoise enjoys unusual popularity this season. The large oval stones are in great demand for finger rings.

*

Quite narrow bracelets are fashionable, a popular style being a good chain bracelet with dangling locket or charm.

*

There is an abundant display of silver gilt articles, which have invaded drawing room, boudoir and dining room alike.

*

Many women are wearing, in place of the tiara, a semi-circle of diamonds set far back on the head against the coil of hair.

*

Golf jewelry includes a gold brooch formed of two golf sticks crossed and apparently tied together with a true lover's knot.

*

Blond tortoise shell combs in Louis XVI. scroll design, outlined with brilliants, divide favor with combs in the Greek key pattern.

*

Double wings are a favorite design in jewelry. They are decidedly effective when employed as an ornament for the hair or corsage.

Neat collars composed of rows of beads and diamond slides are decidedly effective. Beads of turquoise are much used on collars for quite young women.

*

There appears to be no doubt but that cigarette smoking among women is on the increase. In any event, cigarette cases are now made expressly for the fair sex. These cases are smaller and lighter in weight than those designed for men. The latest thing out in this line is a case made of cork and mounted in silver or gold.

ELSIE BEE.

The Great Popularity of Jewelry.

(From *The Sun.*)

The craze for wearing jewelry seems to be extending. Those people who contend that the true basis of beauty lies in utility, or the semblance of utility, must feel that the spots have been knocked out of their theory when they see how women put on all sorts of absolutely useless ornaments and make themselves look charming by doing so. Everybody who is anybody now wears a large star shaped bow made of black or lavender velvet ribbon in the center of the breast. This bow is embellished with a handsome jeweled brooch, and is worn apparently for no other purpose than to show off the pin. The bow itself is a graceful affair, consisting of silk loops and no ends. The Baroness Meyendorff started this fashion long ago, and has always stuck to it, and now women generally are adopting it with a vim.

MÊLÉE.

ALL SIZES AND CHEAP.

NERESHEIMER & CO.,

Diamond Merchants.

NEW YORK:
20 MAIDEN LANE.

LONDON:
27 HOLBORN VIADUCT, E. C.

To Secure a

Contented Customer

Sell him a Krementz One-Piece Collar Button, for dress shirts, as represented by cut.

Krementz Dress Shirt Collar Button

Guarantee.

If from **ANY CAUSE** one should get damaged, either in the hands of the *dealer* or *wearer* a new button will be *given in exchange.*



PATENTED.

PATENT SUSTAINED BY U. S. SUPREME COURT.

Made in three sizes known as

7L, 8L and 9L

The Standard American Collar Button.
Extra Long Post. Extra Width of Back.

Solves All Collar Button Problems.

1, One Piece; 2, Never Break; 3, Head Right Shape; 4, Post Right Length; 5, Easiest to Button; 6, Stays Buttoned; 7, Easiest to Unbutton;

8, No Lever or Twist to Bother.

9, No Repairs—Customer gets new for old one without charge in case of accident of any kind.

18K., 14K., 10K., Gold, Sterling Silver and Own Make 14K. Rolled Plate.

Krementz & Co.,

49 Chestnut St.,
Newark, N. J.

A Slick Sneak Thief at Large Among the Jewelers of New England.

PROVIDENCE, R. I., Jan. 20.—Yesterday the following news dispatch was published in the local newspapers: "A slick stranger, giving his name at one store in New Bedford as George Thomas, of Vineyard Haven, at another as A. T. Thomas, of Hyannis, yesterday secured two diamond rings valued at $80 from William L. Kelley, jeweler, and one valued at $50 from H. B. Howland, another jeweler, on the pretense that he would take the rings home and on approval by his family send the money for them. He tried unsuccessfully to work two other stores. The police are looking for him."

To-day Charles P. Foote, of Alden R. Vaughan & Co., jewelers, Pawtucket, reported that he had been victimized out of two pins valued at about $125, and he was of the opinion that the swindler is the same who has been operating in New Bedford and other New England cities of late. The man was well dressed, had an air that proclaimed him to be a well-to-do man of business, and was about 45 years of age. He wanted to look at some pins and professed to be in a great hurry. After singling out two pins from the collection, he asked if he might take them home for his son to inspect, after which he would return one and make payment for the other.

"You know me," he remarked to Mr. Foote. "My name is Manning, and I live right over here in Attleboro, where I carry on a produce business." He carried out the part so well and spoke in such an honest, offhand way that Mr. Foote was convinced that he was all right and allowed him to take the pins, but "Mr. Manning" and the jewelry have not been seen since.

A Salesman's Bravery Frustrates a Desperate Thief.

SOUTH BEND, Ind., Jan. 20.—During the afternoon of the 18th, while the clerk was alone, a man named Frank Williams entered the jewelry store of Frank Mayr and asked for a ring he had left the day before to have the setting repaired. While the clerk turned to get the ring, Williams dropped to the floor, and, crawling very close, dealt the clerk a hard blow on the head with a piece of garden hose loaded with lead, knocking him to the floor. Williams then ran to the front of the store and attempted to rob the diamond case.

The salesman quickly recovering consciousness, staggered to his feet and made a rush for Williams, who slipped just outside of the door, where he was caught. The two men fell, with Williams underneath, but he managed to break away and ran some distance before the crowd attracted by the cries of the salesman, pursued him. He was finally found in the rear cellar of a business house, and was captured as he attempted to crawl out of a coal hole in front. He tried to use his revolver, but was overpowered. Williams claims to be a journeyman jeweler of San Francisco, Cal.

Stockholders Want a Receiver for the Eagle Sterling Co.

HARTFORD, Conn., Jan. 20.—P. Henry Goodrich, Samuel C. Hardin, Elizabeth P. Hardin, R. A. Hardin, Sturges P. Turner, A. E. Phelps, Theron S. Curtis and Frederick Welles, Glastonbury, stockholders of the Eagle Sterling Co., whose place of business is in that town, have made application to the Superior Court for the appointment of a receiver to wind up the affairs of the concern. The company have a capital stock of $50,000, divided into 500 shares, at the par value of $100 each. The petitioners hold 126 shares of the capital stock. The company have never paid dividends and the petitioners claim that the business has been grossly mismanaged for more than five years prior to the date of the complaint. They further allege that the company are financially embarrassed and they ask that the business be wound up and the company dissolved.

Judge Stoughton, attorney for the company, said that from the examination he had made he believed the company were sound financially and he thought the application for the appointment of the receiver due to a misunderstanding between the Glastonbury stockholders and the other stockholders of the concern.

Last Honors to Sylvester G. Martin.

PROVIDENCE, R. I., Jan. 20.—The funeral of Sylvester G. Martin was held yesterday at his late residence, 355 Broadway. The large house was taxed to its utmost capacity to accommodate the number of people assembled to pay a last tribute of respect to the deceased, who by his many sterling qualities stood high in the estimation of all who knew him. The board of directors and the officials of the Eagle National Liberty banks, of which he was a director; the employes of the firm of Martin, Copeland & Co.; members of the Manufacturing Jewelers' Board of Trade and New York Jewelers' Board of Trade, of the West Side Club, Adelphoi Lodge and officials of the city and State governments, prominent business men and manufacturing jewelers were in attendance.

The obsequies were conducted by Rev. George McC. Fiske, D.D., Rev. E. H. Capen, D.D., and Rev. H. I. Cushman, D.D. The bearers included John M. Buffinton, of Porter & Buffinton, and William A. Copeland, of Martin, Copeland & Co. Among the many floral tributes were beautiful set pieces from the various organizations. The interment was at Swan Point Cemetery.

The Hanson Fund.

The total receipts for the Hanson fund are as follows:

G. C. White	$25.00
John Bliss & Co	25.00
Rogers & Bro	10.00
G. R. Turnbull	10.00
Albert Kamp	5.00
Making in all	$75.00

This amount has been remitted to Mrs. Hanson.

DAVID KAISER. FRED L. SMITH. JOHN A. ABEL.

David Kaiser & Co.,

MANUFACTURERS OF

FINE DIAMOND MOUNTINGS,

35 ANN ST., COR. NASSAU ST., NEW YORK.

Leaders in Scientifically Cut Diamonds.

Dealers in Solid Gold and Filled Cases and all Makes of American Movements.

OPPENHEIMER BROS. & VEITH,

65 NASSAU STREET,

PRESCOTT BUILDING. NEW YORK.

Philip Bissinger & Co.,

IMPORTERS OF

PEARLS, DIAMONDS AND PRECIOUS STONES,

Agents for Bohemian Garnet Goods, Enamel Lockets and Coral Jewelry,

20 JOHN STREET, NEW YORK.

DIAMONDS.

Wm. S. Hedges & Co.,

IMPORTERS OF

Diamonds and Precious Stones.

DIAMOND JEWELRY.

170 Broadway, New York.

26 Holborn Viaduct, London.

Alfred H. Smith & Co.,

IMPORTERS,

DIAMONDS AND PRECIOUS STONES,

182 BROADWAY, Cor. John St., NEW YORK.

Columbus Mem. Bldg., 103 STATE ST., CHICAGO, ILL.

The Australian Opal Co.

57 Maiden Lane, New York.

Importers and Cutters.

RUBIES, SAPPHIRES, EMERALDS, CATS' EYES and all kinds of FANCY STONES.

FERD. FUCHS & BROS.

SILVERSMITHS.

MAKERS OF STERLING SILVERWARE,

808-810 Greenwich St., - New York.

MOUNT & WOODHULL,

LATE WITH

RANDEL, BAREMORE & BILLINGS,

DIAMONDS,

OTHER PRECIOUS STONES, PEARLS, ETC.,

DIAMOND JEWELRY,

26 MAIDEN LANE,

(Southwest corner Nassau Street,)

JOHN C. MOUNT, ADDISON W. WOODHULL. NEW YORK.

John F. Saunders, Cutter and Importer of

DIAMONDS AND OTHER PRECIOUS STONES.

FINE PEARLS A SPECIALTY.

68 Nassau St., cor. John St., Sheldon Building, Room 16, NEW YORK.

The Bowden Rings

ARE COMPLETE IN VARIETY, CORRECT IN QUALITY AND PERFECT IN FINISH. WE MAKE EVERY VARIETY OF FINGER RINGS.

J. B. BOWDEN & Co.,

3 MAIDEN LANE, NEW YORK.

Importations at the Port of New York.

Weeks Ended Jan. 21, 1897, and Jan. 21, 1898.

	1897.	1898.
China, glass and earthenware:		
China	$36,251	$45,704
Earthenware	13,188	14,892
Glassware	12,811	14,293
Instruments:		
Musical	11,299	12,963
Optical	2,081	1,287
Philosophical	1,054	1,173
Jewelry, etc.:		
Jewelry	2,002	2,222
Precious stones	96,966	116,542
Watches	7,702	6,332
Metals, etc.:		
Bronzes	370	1,032
Cutlery	27,100	21,535
Dutch metal	Not recorded	10
Platina	33,351	17,222
Plated ware	1,053	300
Silver ware	1,195	4
Miscellaneous:		
Alabaster ornaments	1,482	62
Beads	720	1,190
Carbon	4,981	1,113
Clocks	7,429	1,624
Fans	16,035	14,355
Fancy goods	Not recorded	5,827
Ivory, manufactures of	101	88
Marble, mfs. of	2,989	7,041
Polishing powder	236	521
Statuary	2,655	10,912
Shells, mfs. of	Not recorded	6,464

Mutual Enterprise to Manufacture Clock Cases, Jewelers' Fixtures, Etc.

MALVERN, Pa., Jan. 21.—The Malvern Furniture Co. have commenced here. The enterprise is a mutual venture between several mechanics and artists in the manufacture of antique furniture, clock cases and jewelers' fixings of all description. The work in clock cases, in the most costly woods and artistic gravings, compares favorably with the finest in the markets. The popular woods are oak and mahogany.

The company report orders from some of the best houses in Philadelphia and New York, such as J. E. Caldwell & Co., Bailey, Banks & Biddle Co., Simons, Bro. & Co., Philadelphia; Tiffany & Co., and Camerden & Forster, New York.

Death of Harry J. Pike.

ELGIN, Ill., Jan. 21.—Harry J. Pike died last week at Hot Springs, Ark., whither he went two weeks ago for his health. He was about 50 years of age, and was employed in the watch factory.

Mr. Pike was born in New York. He worked in the finishing room of the watch factory about 15 years, and previous to that worked some years in the Springfield factory. He was once a prosperous jeweler at Decatur, Ill., and was at one time a wholesale jeweler in the east.

Between 5 and 6 o'clock on the evening of Jan. 19 a slight fire occurred in the show window of Frank Tyack's jewelry store, 760 Penn St., Reading, Pa. Mr. Tyack was about to light up for the evening, and while he lighted the gas in the window the lace curtain between the window and the case caught fire from the flame of the gas jet, and there was an immediate blaze. Mr. Tyack tore away the burning curtain and crushed it on the floor. The only damage done was to the upper ceiling of the show case, which was somewhat scorched. The damage was very slight.

Quick Capture and Speedy Conviction of a Pair of Jewelry Window Thieves.

MILWAUKEE, Wis., Jan. 20.—Saturday night four young men cut a glass pane from the show window of August Steckel's jewelry store, 3d and Center Sts. There was a tray of diamonds in the window, and the thieves were after the gems. It seems that the glass was not cut properly, and in attempting to take it out it cracked. Several people were standing near at the time, and the cracking of the glass attracted their attention. The robbers did not have time to make any further effort to get the diamonds, but hastily grabbed a tray containing four gold watch cases and ran.

Monday the police caught two men whom they believed were the thieves who broke the window of Mr. Steckel's jewelry store. The men gave their names as James Carroll and Robert Mason. When Mason was arrested a glasscutter was found in his pockets. Yesterday morning the men pleaded guilty to the charge of burglary. Judge Wallber sentenced Carroll to three years in the house of correction, and Mason to a term of one year. Carroll has served time in Canada, but, so far as the police know, Mason has never before been arrested for burglary.

Edwin R. Fitch's Store Closed on Four Judgments.

AUBURN, N. Y., Jan. 20.—The jewelry store of Edwin R. Fitch, Seminary Ave. and E. Genesee St., was closed by the Sheriff Tuesday evening on acknowledged judgments to preferred creditors, amounting to about $1,400. M. V. Austin is the attorney for the preferred creditors.

The judgments were filed at the County Clerk's office late in the afternoon, and were four. The first was in favor of the Cayuga County National Bank for $100 loaned on a promissory not given Jan. 17, 1898. With interest, costs and disbursements this amounts to $117.75. The second was in favor of Fred J. Manro and John J. Hugg, which, with costs and disbursements, amounts to $97.97. Included in this judgment are several accounts which had been assigned to the creditors named above. The third was in favor of Margaret C. Fitch, for moneys loaned, and with interest, costs and disbursements amounts to $921.58. The fourth was in favor of Minnie W. Fitch for moneys loaned, which with interest, costs and disbursements, amounted to $180.59.

Mr. Fitch has been in the jewelry business in this city for 22 years.

$10,000 Wanted from Jeweler R. H. Trask for False Arrest.

OTTAWA, Ill., Jan. 20.—Dr. T. S. Forster, who came here recently from Winona, Minn., and was engaged by R. H. Trask, a jeweler here, has brought suit against Trask for $10,000 damages for false arrest and imprisonment. Forster was about to leave the city last Saturday when Trask caused his arrest, claiming that he had stolen two valuable diamonds. Forster was searched, the stones not found, and he was allowed to depart.

R. H. Parr, Carthage, Mo., has sold realty valued at $400.

ESTABLISHED 1840.

CHESTER BILLINGS & SON,

SUCCESSORS TO

RANDEL, BAREMORE & BILLINGS,

IMPORTERS OF

DIAMONDS,

AND OTHER PRECIOUS STONES.

FINE PEARLS A SPECIALTY.

MANUFACTURERS OF

DIAMOND JEWELRY.

A Large Stock of Fine Mounted Goods Constantly on Hand.
Goods sent on approval and Insured in Transit.

Diamonds Cut, Recut and Repaired.

58 Nassau Street,
29 Maiden Lane,
NEW YORK.

1 St. Andrews St.,
Holborn Circus,
LONDON, E. C.

ESTABLISHED 1841.

TRADE  MARK.

CARTER, HASTINGS & HOWE,

MANUFACTURERS OF

GOLD JEWELRY,

15 MAIDEN LANE, NEW YORK.

A CARTER
C. E HASTINGS,
W. T CARTER,
C. R. HOWE,
W T. GOUGH

FACTORY, NEWARK, N. J.

FOX & CO., ..Now at 22 John St., NEW YORK.

LAPIDARIES
AND IMPORTERS OF
PRECIOUS STONES.

Cutting of American Gems
and Fine Miniature Glasses.

A Dangerous Quartet of Jewelry Store Thieves.

WHEELING, W. Va., Jan. 19.—At 6:20 o'clock last evening three strangers entered the store of Dillon, Wheat & Hancher Co., 1223 Market St. They walked toward the rear of the store room and asked to see the stock of music boxes. One of the men said they had looked at the music boxes during holiday week and now intended to purchase one. J. M. Weistling proceeded to show them the boxes, and while he was doing this one of the trio walked toward the front of the store and asked Guy Weistling, who was standing inside the showcase enclosure, to show him some pocketbooks displayed in a case. While the latter was engaged in doing this the two others walked past toward the front of the store, not having made a purchase of a music box. Then the three walked out of the store.

A few minutes later employes of the store began taking the diamonds out of the south display window, doing this somewhat earlier than usual on account of the company's electric light plant being shut down by an accident, making the store comparatively dark. Then it was discovered that a tray of diamonds was missing, and it was at once concluded that the three men had been acting as a "blind" while a fourth man, who was not seen by anyone, had got away with the diamonds. The authorities were at once notified.

The firm decline to place a valuation on the stolen goods. To aid in bringing the thieves to justice, should a sale of stolen articles be attempted, the firm give out a description of the brooch pin. It is in form of a crescent, with an ivy leaf diamond center. The three men cannot be described with accuracy on account of the dim light in the store at the time. One was a tall man, the others were shorter, one with a light, stubby mustache, and the other heavier, with dark features. The fourth man, who did the work, was not seen.

ARE THESE THE THIEVES?

BELLAIRE, O., Jan. 20.—The four men who are supposed to be the ones who robbed Dillon, Wheat & Hancher Co.'s store in Wheeling, Tuesday evening, came to this city on an electric car yesterday morning. Two of them took a Baltimore and Ohio train to Zanesville and the other two are in hiding here. The two who took a train were arrested at Cambridge and are in jail there.

Light Sentence for Trying to Steal a Salesman's Samples.

YOUNGSTOWN, O., Jan. 19.—John Graham, of Pittsburgh, and Harry Dietrick, of Philadelphia, who attempted to get away with a case belonging to A. Lipman, a jewelry salesman, Chicago, each pleaded guilty to petit larceny, and as it was evidently their first plunge into crime, Mayor Moore was disposed to be lenient, and sentenced each to 20 days in jail and to pay a fine of $5.

Death of an Old Time Jeweler.

ALBANY, N. Y., Jan. 20.—Warren Caswell, one of Herkimer's oldest and best known citizens, died last week, aged 79. After having conducted a successful business for nearly a score of years, Mr. Caswell in 1861 was appointed postmaster by President Lincoln, and for 24 years served faithfully in that capacity, having been reappointed by the Republican Presidents down to 1885. After this he retired from active business, but still clung a little to his old jewelry trade.

William Gross to be Extradited from Toronto.

TORONTO, Can., Jan. 22.—William Gross, the Allentown, Pa., jeweler charged with the theft of diamonds from several dealers in that city, was brought before Judge McDougall on the 18th on extradition proceedings. Depositions from Allentown were read, after which his counsel, J. F. Faulds, urged in defence that there was no evidence of any crime having been committed. The application for extradition was granted, but Gross will be detained here for 15 days longer in accordance with the law.

George R. Holden Did a "Sub Rosa" Pawnbrokers' Business.

TORONTO, Can., Jan. 23.—Yesterday George R. Holden, jeweler, corner of Bay and Richmond Sts., was charged with a breach of the pawnbrokers' act in conducting a pawnbrokers' business without a license. Mrs. Badgley swore that she pledged with Holden a watch, a silver pitcher and a $75 fur cape. On going to redeem the goods she found that Holden

RINGS we make in styles galore,
And many new designs;
Once you buy—you'll order more,
Your Jobber shows the lines.

OSTBY & BARTON CO., PROVIDENCE, R. I.

had sold the cape and given the watch and pitcher to a married daughter living at Jacksonville, Fla. It was shown that Holden had treated other customers in the same way.

He was fined $20 and costs or 10 days in jail.

Further Particulars of the Failure of Geo. H. Kettmann & Co.

ST. LOUIS, Mo., Jan. 22.—Geo. H. Kettmann & Co., wholesale jewelers' supplies and optical goods, as reported in last week's CIRCULAR, filed a deed of trust Monday with John F. Sluggett, trustee for ereditors.

Among the creditors are: Franklin Bank, $300; Kettmann Bros., $7,000; L. Kettmann, $3,500; German Insurance Bank, Louisville, Ky., $2,000; A. G. Jeannerett, Chaux-de-Fonds, Switzerland, $413; Standard Optical Co., Geneva, N. Y., $139; Wm. F. Nye, New Bedford, Mass., $176; Sussfeld, Lorsch & Co., $307; L. Heller & Son., New York, $169; Schanz Frères, Chaux-de-Fonds, Switzerland, $146; D. F. Briggs Co., Attleboro, $137, and others for smaller amounts.

Mr. Kettmann stated to THE CIRCULAR representative that dull trade and poor collections were responsible for the failure. An inventory of the stock is now being taken, and the firm are hopeful of an amicable and satisfactory understanding being reached shortly. Geo. H. Kettmann & Co. opened their business here early in 1896, having moved from Louisville, Ky., where they had previously been in business and failed.

The Assignee of Kent & Stanley Co. Wants to Continue the Business.

PROVIDENCE, R. I., Jan. 20.—The assignment of the Kent & Stanley Co., Limited, by registrar of insolvency to attorney Stephen O. Edwards, was recorded at the Recorder of Deeds office, City Hall, to-day. By order of the Appellate Division of the Supreme Court, the assignee has been made a party to the suit in which the Rhode Island National Bank, of this city, is the plaintiff. A final decree has also been filed in the case whereby the report of Benjamin H. Child and Edward C. Huxley, the temporary receivers, who were appointed some weeks ago, was allowed and confirmed. It was also ordered that these receivers pay the sum of $100 as counsel fees and expenses of the court in the case, after doing which they are to turn all of the property in their hands over to the assignee and be discharged.

The assignee has petitioned the Appellate Court for permission to continue the business of this company, and the matter has been referred to Lorin M. Cook, Register in Insolvency, who will hear said petition and all parties who have appeared in the proceedings other than preferred creditors at his office, 17 Custom House St., at 10 A. M. Jan. 26. After this hearing the Register will report the facts with his recommendations to the court.

Proceedings of the Jewelers' League.

A meeting of the executive committee of the Jewelers' League for 1898 was held at the League office on Jan. 21. There were present President Hayes, Vice-Presidents Greason, Bardel, Beacham and Bowden, Messrs. Van Deventer, Street, Smith, Lissauer, Karsch and L. Stevens, Jr., secretary. G. M. Van Deventer was unanimously chosen chairman of the executive committee for 1898.

The following applicants were admitted to membership: Herman Bloch, New York, recommended by A. Roseman and L. F. Block; Thomas J. Sheftall, Savannah, Ga., recommended by M. Sternberg and J. Cohen. The next meeting will be held Feb. 4, '98.

Lewis J. Seleznick Once More Before the Courts' Attention.

PITTSBURGH, Pa., Jan. 24.—Suit was entered last week by Robert Eisner against Lewis J. Seleznick to recover $504.46 on certificates of deposit in the defunct bank of Allegheny county. The plaintiff says that he bought the certificates from Seleznick, who guaranteed that they would be paid by the bank at maturity, promising that if not he would refund Eisner his money. Mr. Eisner says that Seleznick refused to keep his promise.

This bank and its financiering were duly exposed by a local newspaper. Selezniek is connected with a number of "defunct" institutions in this and other cities. Among the local "defunct" enterprises are the Diamondtine Mfg. Co., the Nickel Savings Bank, and lately Seleznick entered judgment against the Goldsoll people of "Diamond Palace" fame.

J. O. Watts has decided to discontinue his jewelry store in Eugene, Ore.

They're All On The Go!

We beg to announce to the trade that all our traveling representatives are now on the road, making their first calls for 1898.
Hence our campaign for the year is started. We intend to make it a victorious one; one that will still further establish us in the favor of the trade and will still further increase our reputation for the manufacture of

Artistic Silverware.

Our countersign will be "Study the wants of the Trade."

"Watch our Ads."

TRADE MARK

Mauser Mfg. Co.,

....Silversmiths....

14 East 15th Street, New York.

Legislative Matters at Albany.

Two Bills Regarding Memorandum, Instalment and Conditional Sales.

ALBANY, N. Y., Jan. 20.—Mr. Chanler has introduced the following bill in the Assembly, which has been referred to the Cities Committee:

AN ACT

TO AMEND SECTION THIRTEEN HUNDRED AND SIXTY-NINE OF "THE GREATER NEW YORK CHARTER" IN RELATION TO THE MUNICIPAL COURT.

The People of the State of New York, represented in Senate and Assembly, do enact as follows:

1. Section thirteen hundred and sixty-nine of "The Greater New York Charter" in relation to Municipal Court, is hereby amended to read as follows:

1369. In so far as the same are consistent with this act, all provisions of law relating to the procedure and organization, the summons, precept, attachment, arrest, subpoena or other process, service and execution of the same, time, appearances, parties, attorneys, practice, proceedings, pleading, amendments, adjournment, defaults, judgments, transcripts, docketing, executions, offers, fees, costs, disbursements, joint debtors, depositions, taking testimony by commission and de bene esse, guardians ad litems, trials, jurors and drawing of jurors, and all matters incidental to the same, the powers and duties of the justices and clerks and other employes in district courts in the city of New York which shall be in force on the thirty-first day of December, eighteen hundred and ninety-seven, shall apply to and control and govern the same in said municipal court and the branches thereof in each district, except that no order of arrest, attachment or execution against the person shall issue out of said municipal court in an action brought for the wrongful taking, detention or conversion of household articles, furniture, wearing apparel, jewelry, or other household property, of the value of fifty dollars or less obtained upon memorandum, instalment payments, or other terms under which title to such personal property remains in its vendor or his assigns until fully paid for, and except that a marshal of the city of New York cannot appear or act on behalf of either or any party in an action or proceeding in said municipal court. Sections eight and fourteen, inclusive, of the code of civil procedure, excepting sub-division seven of said section fourteen, are hereby made applicable to and shall govern said municipal court. But in all cases where in any statute relating to said district courts the power and authority of said courts is limited to the city and county of New York, or to persons residing in or who are about to leave the city and county of New York, the power and authority of said municipal court is extended to the city of New York, as constituted by this act, and to all persons residing in or who are about to leave the said city of New York, as so constituted, except as in this chapter otherwise expressly provided. In an action specified in section thirteen hundred and sixty-four of this act (except sub-division eight and ten), where the damages or the value of the chattels as claimed in the complaint, exceed one hundred dollars, if, at the time of joining an issue of fact the defendant demanded a trial by a jury of twelve men, the justice shall order such a jury to be summoned to try the same, and the proceedings and fee shall be the same as are prescribed in section thirteen hundred and seventy-three of chapter four hundred and ten of the laws of eighteen hundred and eighty-two.

2. This act shall take effect immediately.

Mr. Adler, of New York, has introduced the following bill in the Assembly, which has been referred to the Cities Committee:

AN ACT

TO AMEND SECTION THIRTEEN HUNDRED AND NINETY-FOUR OF THE NEW YORK CITY CONSOLIDATION ACT, PROVIDING IN WHAT CASES AN EXECUTION AGAINST THE PERSON SHALL NOT BE ISSUED.

The People of the State of New York, represented in Senate and Assembly, do enact as follows:

Section 1. Section thirteen hundred and ninety-four, of the New York City Consolidation Act, is hereby amended so that the same shall read:

Section 1394. Execution: against the person.—If the action in which the judgment is rendered is one of the actions specified in sub-division first or second of Section 2894, of the code of civil procedure, or if an order of arrest was granted and was executed in a case specified in sub-division third of that section, and, in either case, if the defendant is a male person, there must be inserted in each transcript given, as prescribed in the last section, the words, "defendant liable to arrest against his person," and a like note must also be made in the docket of the judgment by the county clerk:

Except that an execution against the person shall not be issued in cases where the action is brought to recover personal property not exceeding fifty dollars in value, delivered to the defendant, or the value thereof, or damages for the conversion thereof, under an agreement to purchase same upon a conditional sale or a lease or a mortgage.

William Astor Chanler, of the 5th New York Assembly District, and Charles S. Adler, of the 8th New York Assembly District, both of whom live in districts peopled to a large extent by the poorer classes, introduced in the Assembly these two bills for the relief of those persons from the persecutions of the small instalment dealers. Both Assemblymen had decided to introduce a bill this year to prevent a continuance of these practices, although neither was aware that the other had a bill of a similar nature in view for introduction. Speaking of his bill, Mr. Adler said:

"My bill is not aimed at the legitimate and large instalment stores, but is aimed at the small instalment dealers who are the worst class that infest New York. They deal in everything, including jewelry, clothing, pictures, furniture, etc., and they will take, say, a photograph album covered with a gaudy colored cheap velvet that is worth perhaps a dollar and a half, at the very highest estimate, and sell it to these poor people on the East Side for nine dollars, on the instalment plan. They will get two dollars down, which more than pays them at the outset for their goods, and then they will pursue these poor people mercilessly for 25 cents a week thereafter until they get every cent of the nine dollars. If a person falls behind in a few payments they will not take the goods back, but will have him arrested and locked up, no matter how much of a family he may have depending upon him. I have been called upon to get some of my poorer constituents out of jail who have been locked up for a lapse of small amounts to these contemptible instalment dealers. The last man I got out had a wife and several children depending upon him, though he was behind in payments but a few weeks, and had paid already more than two or three times what the article was worth. I did not know that Mr. Chanler was going to put in a bill of this nature, but he realizes the situation as I do, and we shall get together so that our bills will not clash. I trust this year we shall be able to put through a bill that will prevent these outrageous practices."

Mr. Chanler's bill is backed by Justice Roesch, from whose district court a large majority of body executions have been issued, and by Ernest H. Crosby, of the Social Reform Club.

Bills Revising Rate of Interest and Pawnbrokers' License.

ALBANY, N. Y., Jan. 20.—Mr. Litchard has introduced in Assembly an act to amend part II, chapter IV, title 3, of the Revised Statutes, relative to interest of money. By it it is proposed to make the rate of interest upon the loan or forbearance of any money, goods or things in action, 5 per cent. instead of 6 per cent., as now exists. The bill was referred to the Committee on General Laws. Mr. Haight has introduced in Assembly a similar bill. Similarly referred.

Mr. Finn has introduced in the Assembly an act to amend chapter 339 of the laws of 1883, entitled "An act concerning pawnbrokers." By this new bill it is proposed to make persons receiving a license to do a pawnbroking business pay $250 yearly for the use of the city, instead of $500, as now demanded. The bill was referred to the Committee on Affairs of Cities.

Progress of Senator Guy's Bill Against Fake Advertising.

ALBANY, N. Y., Jan. 21.—The hearing on Senator Guy's bill to prevent fake advertising will be held before the Senate Judiciary Committee on Wednesday, Feb. 2, at 2 o'clock in the afternoon. Senator Guy said to THE JEWELERS' CIRCULAR representative to-day:

"I want to thank you for the notices THE CIRCULAR has given my bill. For obvious reasons the daily papers are not giving the bill the space it deserves, though it will probably be shown at the hearings that the papers will get more advertising from the legitimate dealers if they will stop taking anything in the shape of dishonest advertising. Under the circumstances my bill is receiving very little attention from publications outside of the trade papers, but even if the newspapers are slighting my bill, it is receiving the greatest attention from merchants and business men from one end of the State to the other, and I am daily in receipt of letters urging me to push this bill and promising that every endeavor will be made to have the various legislators support me when it comes before the Legislature for passage. The bill is being backed this year principally by the Credit Men's Association of the State of New York, but all the other business associations are lending a hand.

"Mr. John G. Cannon, president of the Fourth National Bank, of New York, is giving me every assistance. Some of the most prominent business men in the State will probably be present at the hearing to assist me in urging the Judiciary Committee that they report my bill favorably at once."

Bill to Check Fake Auctions.

Assemblyman Timothy D. Sullivan, of the 6th District, city of New York, has introduced a bill in the Assembly to prevent the holding of fake auctions and dishonest practices by auctioneers in connection with sales, and the bill has been referred to the Committee on General Laws of the House. This bill in some respects is similar to the Austin bill of last year, and the objects are identical. The Austin bill was introduced

very early in the session and an earnest attempt was made to pass it, but the auctioneers were too strong and succeeded in killing the bill in the Legislature. This year the bill will have a wider support than it did last, and it is generally expected by its friends that it will pass, though a hard fight against it is anticipated.

The bill in full is as follows:

TO AMEND AN ACT ENTITLED "AN ACT RELATING TO DOMESTIC COMMERCE LAW, CONSTITUTING CHAPTER THIRTY-FOUR OF THE GENERAL LAWS," BEING CHAPTER THREE HUNDRED AND SEVENTY-SIX OF THE LAWS OF EIGHTEEN HUNDRED AND NINETY-SIX, IN RELATION TO AUCTIONS AND AUCTIONEERS.

The People of the State of New York, represented in Senate and Assembly, do enact as follows:

Section 1. An act entitled, "An act relating to domestic commerce law, constituting chapter thirty-four of the general laws, being chapter three hundred and seventy-six of the laws of eighteen hundred and ninety-six, is hereby amended so as to read as follows:

Section 53. Bond and appointment of auctioneers in cities.—No person except one whose auction business is confined to the sale of farm property, shall act as auctioneer on the sale at public auction of personal property in any city until he has entered into a bond to the people of the State, with at least two sufficient sureties, in the penalty of five thousand dollars, conditioned that he will faithfully perform the duties as such auctioneer, and obey the laws of the State in reference to sales of personal property at auction. Such bond must be approved in writing by the agent appointed by the Comptroller of this State, who must thereon deliver to such person a written certificate of appointment, stating the city for which appointed. Such certificate shall be recorded in a book kept by the Comptroller for that purpose, and a certified copy thereof shall be delivered to such agent. Such bond and certificate shall be annually renewed on or before the first Monday of January Any person who acts as auctioneer on the sale of personal property at public auction in any city of this State until he has complied with the provisions of this act shall be guilty of a misdemeanor. This section does not repeal or supersede the provisions of any local statute or city charter, but such local statute or city charter shall not be construed as excepting any person of this State from the provisions of this act.

Section 54. Agent of Comptroller.—The Comptroller shall appoint an agent to take such proceedings as may be necessary to secure the revocation of licenses of auctioneers violating the laws of this State in reference to sales at auction, and to have their bonds given under the provisions of this act declared forfeited; and to secure the payment of the amount of such bonds by the principals or sureties thereof. Such agent shall take and approve the bonds required by law, and shall transmit all bonds taken and approved by him to the Comptroller within ten days after the same are approved. The fee for taking and approving such bonds shall be ten dollars, to be paid to the Comptroller of the State. The salary of the agent appointed by the Comptroller under the provisions of this act shall be three thousand dollars, and such expenses incurred by him as may be approved by the Comptroller to such agent, in addition to the amount of his salary.

Section 56. Any person who shall at any auction sale of personal property make a fictitious bid shall be guilty of a misdemeanor. At every auction sale of personal property held as aforesaid, at the conclusion thereof the name of each purchaser thereat where the name and address are given shall be entered in the auctioneer's sale book, together with a description of the article purchased and the number, if any, used to designate the same at such sale, and the price at which such article is sold. Any auctioneer who shall hereafter make or cause to be made any false or fraudulent representations or statements in respect to the character of such sale, or the party authorizing the same, or the quality, condition, ownership, situation or value of any personal property exposed, put up or offered by him for sale at public auction, or who shall put up or offer for sale any personal property in respect to which any false or fraudulent statement or representation, shall have been made by him, or to his knowledge, as to the character of such sale, or the party authorizing the same, or as to the quality, condition, ownership, situation or value of such personal property, shall be deemed guilty of a misdemeanor, and on conviction thereof shall be punished by imprisonment not exceeding one year or by a fine not exceeding one thousand dollars.

Section 3. This act shall take effect immediately.

Jeweler Frank's Exciting Encounter with a Murderous Negro.

SCOTTSVILLE, Va., Jan. 20.—A. Frank, a traveling jeweler and optician of Richmond, came near being murdered and robbed on the morning of Jan 14, while driving from Alberene to Scottsville, by Saunders Wood. Wood, who is a burly negro, about 25 years of age, drove his buggy into the woods, some distance from the road to a pond near Green Mountain, and presenting a pistol at Mr. Frank's head, demanded his money.

Mr. Frank grappled the negro, and after a fierce encounter succeeded in securing the pistol. They then drove to Keene, where Mr. Frank stopped to await for the stage from Charlottesville, sending Wood on with the buggy. On reaching here about 6 o'clock he immediately lodged charges with the Mayor, and delivered him the pistol. The sergeant arrested Wood, who succeeded in getting away, amid a storm of bullets from the sergeant's gun.

N. T. Blackmell, Dallas, Tex., has sold out.

"Mary Had a Little Lamb."

Her title to its ownership has never been disputed.

No possible question about OUR OWNERSHIP of a large lot of Silver Cases, different sizes, several thousand, just bought 'em.

If we wish to sell them cheap, that's our privilege. No Free Silver about them, but next door to it, our prices so low. How did we get them at such a figure? CASH!

Enough said.



January 26, 1898.

C. Ayres & Co.

Western Union Building. **195 and 197 Broadway, New York.**



J. B. & S. M. Knowles Co.,

Sterling Silver Only,

Providence, R. I.

Manufacturing Jewelers and Silversmiths

Should see our lines of

Ebony Brushes. Mirrors and Manicure Articles.

Tooth, Nail and Infant Brush Heads and Powder Puffs for Mounting.

Martin & Bowne Company,

99 & 101 Reade Street, New York.

ESTABLISHED 1848.

F. P. KURTZ,

Manufacturer of

Jewelers' Machinery and Tools,

Rolls for Jewelers and others a Specialty.

Plain and Wire Rolls for Power and Hand use of the best Krupp's Steel.

Special Attention Given to Grinding Rolls.

Lathes for Turning, Sapping and Polishing.

Twisting Machines for Etruscan Work.

Foot and Screw Presses, Dies and Cutters Made.

OFFICE AND FACTORY,

97 CLIFF ST., near Frankfort Street, NEW YORK.

W. C. A. WESTPHAL,

WATCHMAKER,

41 Maiden Lane, NEW YORK.

Established 1892. Telephone, 3684 Cortlandt.

Estimates, Repairing, Adjusting of Chronometers, all Complicated Watches and Fine Time Pieces.

DEMAGNETIZING.

Watches made Non-Magnetic.

Fine Wheel and Pinion Cutting.

The Lasar Smuggling Case Further Adjourned.

Saturday morning the examination of Max. J. Lasar and his brother and sister-in-law, Mr. and Mrs. Emanuel J. Lasar, on charges of smuggling, again came up before Commissioner Shields, in New York, and was again adjourned. After the brief testimony taken at the last hearing, the examination was adjourned at the request of the Government, and when the time arrived Saturday morning last Assistant District Attorney Hinman told the Commissioner that he desired the hearing still further adjourned, while the Government was obtaining and completing its evidence. Mr. Hinman explained that arrangements were being made by the Collector, by which the witnesses necessary are to be brought to New York, and their evidence obtained. As these witnesses are in Europe it is impossible to get them here in less than a month. All arrangements to do so, he said, had been completed, and the Collector was then in consultation with the Secretary of the Treasury on the subject.

Abraham Levy, the defendants' counsel, opposed the adjournment, claiming when an application for adjournment was made on these grounds, the District Attorney should state what the witnesses claimed to be necessary were to testify, and also that an honest intention to produce the witnesses should be shown. Mr. Hinman took issue with the defendants' counsel on the necessity of stating these matters in a proceeding of this kind and said that in view of the fact that their witness, Reichman, had disappeared, and, he understood, was now in Germany, the Collector found it necessary to send to Europe to supply the deficiency caused by the absence of Reichman's testimony, and that an adjournment to enable him to do so was proper.

Mr. Levy said that if the nature of the evidence needed was explained by the District Attorney he might save time by conceding such evidence—that is, if it was not material. He then intimated to Commissioner Shields that the Government had no evidence and only wanted the adjournment to gain time and let the case die a natural death. In the meantime, he said, his clients were under a cloud and their business impeded. Mr. Hinman vehemently answered that the Government had all the evidence necessary when the arrests were made and would have it then if Reichman had not been spirited away by the defendants. Levy then offered to produce Reichman for the purpose of examination, provided the District Attorney would agree to finish the Government's case upon his doing so. Mr. Hinman would make no such stipulation.

Commissioner Shields finally adjourned the examination for four weeks, namely until Feb. 12, with the understanding that if the testimony against the defendants was not then produced, he would entertain a motion to dismiss the charge.

The Gorham Mfg. Co.'s Suit Against Rockwood & Co.

Judge Beekman, of the New York Supreme Court, in an opinion handed down Wednesday, has denied the motion of the Gorham Mfg. Co. for a preliminary injunction against Rockwood & Co., chocolate manufacturers, restraining the latter from using the plaintiffs' name in their circulars and advertisements. Rockwood & Co. offer as an inducement to buyers to give plated caddies which they state "have been produced at an enormous expense after a design furnished exclusively for us by Gorham of New York." The Gorham Mfg. Co. claimed that they had made no design for the Rockwood Co., and objected to having their name used in that way. Judge Beekman in deciding the motion for an injunction says:

"After examining all of the papers and proofs submitted, I am satisfied that a sufficiently clear case has not been made out by the plaintiff to justify me in granting a preliminary injunction. Motion denied, with $10 costs, to abide the event."

President Holbrook, of the Gorham Mfg. Co., stated Saturday that the injunction was asked because the advertisements of the defendants were misleading and created the impression that the caddies were made by the Gorham Mfg. Co. The fact was, he said, that an order for a single silver caddy was given to their Maiden Lane store by some individual, and filled in the usual course of business. Notwithstanding Judge Beekman's decision on the present motion the company will, Mr. Holbrook said, continue both their suit for damages and the fight for an injunction.

W. H. Weston has opened a repair shop in Lisbon, N. H.

DUBOIS WATCH CASE COMPANY

Makers of the

Celebrated Hand Made SOLID GOLD CASES

STAMPED.

MADE WITH SOLID GOLD OR STEEL SPRINGS. | TRADE MARK 18 K. TRADE MARK 14 K. | ALSO WITH SOLID GOLD OR REGULAR CROWNS.

Constructed in the Old Reliable Way, Entirely On Its Own Merits.

CASING OF COMPLICATED SWISS WATCHES A SPECIALTY.

New York Office, 23 MAIDEN LANE.

Main Office and Factory, 24-30 MORTON ST., Brooklyn, N. Y.

Missouri Jewelers in Fête.

Annual Meeting and Banquet of the Retail Jewelers' Association.

ST. LOUIS, Mo., Jan. 20.—The 10th annual banquet of the Retail Jewelers' Association of Missouri took place at the Broadway Café yesterday. Covers were laid for 100 guests, and every seat was occupied when the feast of good things began. These gatherings in the past have always been prolific of great, good fellowship, and no one honored with an invitation stays away. This year was no exception to the established rule, and though the rain fell in torrents throughout the evening, they were all there when the feast began and stayed to the close, about 1.30 o'clock A. M.

In addition to the banquet this year, the election of officers for the ensuing 12 months took place. This election has hitherto taken place in July, but at the meeting held last year, it was decided the new officers hold office but six months, and the annual meeting be held thereafter in January. The following is the result of the election:

O. H. Kortkamp, president (re-elected); Geo. Hess, vice-president (re-elected); Frank H. Niehaus, second vice-president (re-elected); Frank W. Baier, secretary (re-elected); F. W. Bierbaum, treasurer (re-elected); Herman Mauch, financial secretary (re-elected). Directors: G. Eckhardt, Wm. F. Kemper, Geo. R. Stumpf, John Schmid, Chas. Derleth, Phil. Frech, Otto Steiner, A. L. Steinmeyer (E. Jaccard Jewelry Co.), F. W. Drosten.

After the spread had been discussed and everyone was feeling in good humor, President Kortkamp proposed Herman Mauch as toastmaster. The suggestion was unanimously agreed to, and the newly elected executive was called upon to respond to the sentiment, "The Retail Jewelers' Association of Missouri." This he did, in his usual felicitous way, and an invited guest, Chas. F. Krone, gave the response to the second, "The State of Missouri." This was an eloquent effort, and Mr. Krone gave some solid facts about the State at large, as well as regards several of the principal cities within its borders. Municipal corruption came in for some hard knocks from this gentleman, and he appealed to the Association, as a representative body, to investigate carefully the records and promises of those seeking office through their suffrages.

J. Reed Elliott responded to the toast, "The Jewelers' Art." This effort of Mr. Elliott is worthy of being called an address, as it showed deep study and a thorough knowledge of the subject. It is suspected that Mr. Elliott knew he would be called upon beforehand, and while some of the others proclaimed the fact that it was an unexpected honor thrust upon them, he made no such pretensions. Among other facts that he put before the assemblage was that of the jewelers' drop hammer, stating it was the only new invention, practically, of modern times as far as jewelers were concerned. He gave an elegant dissertation on the beauty and utility of the jewelry of the ancients.

Another invited guest, Councilman Chas. F. Thuner, president of the Missouri Mercantile Association, gave a strong talk on the subject, "The Department Store." He advocated organization against this growing evil, as he characterized it, and his remarks were energetically applauded.

Warren H. Isenberg spoke on the "Newcomer to St. Louis." He spoke especially of the benefit derived from the solid character of our German-American citizens; their thrift, energy and commendable business characteristics. Both Messrs. Krone and Isenberg are attorneys for the Retail Jewelers' Association of Missouri, the former taking the civil and the latter the criminal cases.

After the addresses an impromptu entertainment took place. Herman Mauch gave an exhibition of a one armed fiddler; Sam. and Morris Eisenstadt gave a piano duet; Al. Vinal, selection on the piano; Prof. Arno T. H. Becker several violin solos; Julius H. Steideman, of J. W. Cary & Co., gave a marvelous exhibition of sleight-of-hand that would do credit to any professional performer. The concluding portion of the program was a cake walk, participated in by the following couples: Sam. Eisenstadt and Julius Wendel; Morris Eisenstadt and Abe Untermeyer, of Chas. Keller & Co., New York; Chas. H. Schoen and Warren H. Isenberg. The second name of each one of these three couples took the ladies' part. The grace and elegance shown by these couples would have put to shame professional performers, and the three judges, Messrs. Mauch, Baier and Morris Bauman got into a wrangle as to who should get the prize. The three pairs of contestants each had an advocate on the awarding committee, and serious results were feared for a time, but they finally got together and awarded the prize to Messrs. Schoen and Isenberg.

The Missouri Association is in a flourishing condition, and now embraces almost all the go-ahead retailers in the State.

Reappraisements by the U. S. Board of Appraisers.

The reappraisements of the United States Board of General Appraisers last week included:

Decorated earthenware, from Florence, Dec. 14, 1897; medallions and busts; medallions entered at 30f. gold; busts entered at from 7.50f. gold, etc.; discounts 30 per cent. and 2 per cent.; add cases and packing; no advance.

Decorated earthenware, from S. J. Tellery & Co., Bombay, Sept. 3 to 21, 1897; Bombay pottery, 12 in., entered at from rupees 1. 12. 0. to rupees 3. each; no advance; do, 9 in., entered at from rupees 0. 8. 0. to rupees 2. each; no advance; do., 6 in., entered at from rupees 0. 8. 0. to rupees 1.; no advance; similar goods similar prices; add packing.

Cut glass ware, from Gebr. Rohrbach, Frederichsgrund, Nov. 10, 1897; open sugar, entered at .45, advanced to .55 mark each; powder box, 4d., etc., entered at .85, advanced to 1 mark each; discounts 5 and 7 per cent.; add barrels and packing.

The Offer of Composition of William Black.

MONTGOMERY, Ala., Jan. 22.—Morris Loveman, assignee of William Black, reports that the preferred liabilities are $1,200. The other liabilities, for merchandise and borrowed money, are $21,246. The assets, appraised value, are: Accounts and notes, $2,000; fixtures, $575; merchandise, $13,588; total, $17,163. He is offering to compromise at 35 cents on the dollar.

Interesting Meeting of New York State Association of Opticians.

SYRACUSE, N. Y., Jan. 22.—The New York State Association of Opticians met at Hotel St. Cloud at 2:30 P. M. on Wednesday, with President Swart in the chair. Three new members were received, and after a short business session the society was entertained by an illustrated lecture on "Conjunctivitis."

The meeting was an occasion of more than ordinary interest and the largest number of members were present for a year. Among the guests was Miss Viola Russell, optician, of Weedsport. After the lecture practical work in retinoscopy was done by members present. A committee were appointed to arrange for the February meeting. The issuing of books from the society's library was commenced at this meeting, and with the several donated at the previous session the society already has a nice collection which will undoubtedly be of great assistance to members. Members are allowed to retain these books for one month.

The financial condition of the society is excellent, and with new members joining at each meeting the year 1898 opens with a very bright outlook. The coming school of instruction to be opened in Syracuse was discussed at length and apparently met the approval of those present. Dr. C. Williamson Crumb will be the instructor.

Assignment of Mrs. J. C. Johnson.

COLUMBUS, O., Jan. 20.—On account of the pressure of creditors, an assignee has been appointed for the jewelry store conducted by Mrs. J. C. Johnson, 309 S. High of that place. Earl P. Severcool, of Fostoria, and the business has been conducted by her husband, a former real estate man of that place. Earl P. Severcool, of Fostoria, is the assignee named. He estimates the assets at $5,000 and the liabilities at $700.

It is probable that some arrangement will be made by which the matter can be satisfactorily adjusted in the near future. Mr. Severcool has given bond for $5,000, and is now in charge of the store.

Jewelers' Gold Bars Withdrawn and Exchanged.

Week Ended Jan. 24, 1898.

Gold bars exchanged for gold coin	$167,810.68
Gold bars paid on deposits	27,728.03
Total for the week	$195,538.71

Of this the bars exchanged for coin is reported by the Sub-Treasury as follows:

Jan. 17	$29,738
" 18	32,781
" 19	18,945
" 20	30,678
" 21	29,963
" 22	25,694
Total	$167,799

L. C. Eisenschmidt & Bro., Newport, Ky., have recently put in a beautiful hardwood front and show windows to their store on the corner of York and 5th Sts. The show windows make a very effective mirror display. The firm report having had a better holiday trade than for three years past.

KECK CASE BEFORE U. S. SUPREME COURT.

Full Report of the Appeal of Herman Keck of the Charges of Smuggling Brought Against Him.

WASHINGTON, D. C., Jan. 20.—The case of Herman Keck vs. The United States, which was carried over from the October, 1896, term of the Supreme Court, and from then to the same term, 1897, when it was again set forward at the request of the plaintiff to the 18th of the present month, was argued yesterday and to-day. The case is one that is familiar to the trade, and is of interest to all lines of business on account of the principles involved, and much curiosity is expressed as to what action the Supreme Court will take in the matter. Perhaps no clearer statement can be made of Mr. Keck's position in the case than is expressed in his revised brief, as filed in October last.

Keck's Argument.

The action is one brought to reverse the judgment of the District Court of the United States for the Eastern District of Pennsylvania, by which Herman Keck, plaintiff in error, was convicted by a jury of a violation of Sections 2865 and 3082 of the Revised Statutes of the United States, In this trial he was convicted, sentenced to pay a fine of $200, imprisonment in the penitentiary for one year, and to pay the costs of the prosecution.

There were three counts in the original indictment, the third of which was afterwards dropped. The first count charged the plaintiff with importing diamonds contrary to law, contrary to the provisions of the Section 3082. The second count charged him with smuggling diamonds contrary to Section 2865. The first count was in the exact language of the statute, and read as follows:

"The grand inquest of the United States of America, inquiring in and for the Eastern District of Pennsylvania, upon their respective oaths and affirmation, respectively do present that heretofore, to wit: upon the 11th day of February, in the year of our Lord one thousand eight hundred and ninety, one Herman Keck, late of the district aforesaid, yeoman, at the district aforesaid, and within the jurisdiction of this Court, did knowingly, wilfully, and unlawfully, import and bring into the United States, and did assist in importing and bringing into the United States, to wit: into the port of Philadelphia, certain goods, wares, and merchandise, to wit: Five hundred and sixty-three diamonds of great value, to wit: of the value of ten thousand dollars, contrary to law and the provisions of the act of Congress in such cases made and provided, with intent to defraud the United States, contrary to the form of the act of Congress, in such case made and provided, and against the peace and dignity of the United States of America."

On May 26, 1896, it was moved to quash this count, which motion was overruled, and this ruling was assigned as one of the numbers in the assignment of errors. On the same day a demurrer to this count was entered upon the ground that the matters contained therein were not sufficient in law, and that the law of the land did not obligate an answer to same. The demurrer was overruled, and this was set down as another count in the assignment of errors. The Court was also asked to return a verdict of not guilty on this indictment, and this request was also refused.

This was followed by a motion for arrest of judgment. This was also denied and was made another assignment of error.

The second indictment charged Mr. Keck with smuggling diamonds, contrary to the provisions of Section 2865 R. S., and read as follows:

"And the grand inquest, aforesaid, inquiring, as aforesaid, upon their respective oaths and affirmations, do further present that afterward, to wit: upon the day and year aforesaid, the said Herman Keck, late of the district aforesaid, yeoman, at the district aforesaid, and within the jurisdiction of this court, did knowingly, wilfully, and unlawfully, and with intent to defraud the revenue of the United States, smuggle and clandestinely introduce into the United States, to wit: into the port of Philadelphia, certain goods, wares, and merchandise, to wit: five hundred and sixty-three diamonds, of great value, to wit: of the value of ten thousand dollars, without paying and accounting for the duty imposed upon the said goods, wares, and merchandise by the provisions of the act of Congress in such case made and provided, which said goods, wares, and merchandise so smuggled and clandestinely introduced as aforesaid, were subject to duty by law, and should have been then and there invoiced, the said Herman Keck then and there well knowing that the duty due and payable upon the said goods, wares, and merchandise had not been paid and accounted for, and that the said goods, wares and merchandise had not been invoiced, as required by the provisions of the act of Congress, in such case made and provided, with intent in him, the said Herman Keck, to defraud the revenue of the United States, contrary to the form of the act of Congress, in such case made and provided, and against the peace and dignity of the United States of America."

A motion to quash the indictment was overruled and demurrer was interposed as follows:

"And again now comes defendant, Herman Keck, in his own proper person, into court, and having heard the said indictment, and the second count thereof read, says that the said second count of said indictment and the matters therein contained, in manner and form, as the same are above stated and set forth, are not sufficient in law, and that he, the said Herman Keck, is not bound by the law of the land to answer the same; and this he is ready to verify, wherefore, for want of sufficiency of the second count of said indictment in this behalf, the said Herman Keck prays judgment, and that by the Court he may be dismissed and discharged from the said premises in the said second count of said indictment specified."

This was overruled and noted for error.

The first count in the indictment was based upon Section 3082 R. S., which reads:

SECTION 3082. If any person shall fraudulently or knowingly import, or bring into the United States, or assist in so doing, any merchandise, contrary to law, or shall receive, conceal, buy, sell, or in any manner facilitate the transportation, concealment, or sale of such merchandise after importation, knowing the same to have been imported contrary to law, such merchandise shall be forfeited, and the offender shall be fined in any sum not exceeding five thousand dollars, nor less than fifty dollars, or be imprisoned for any time not exceeding two years, or both. Whenever on trial for a violation of this section, the defendant is shown to have, or to have had, possession of such goods, such possession shall be deemed evidence sufficient to authorize conviction, unless the defendant shall explain the possession to the satisfaction of the jury."

It was claimed by the plaintiff that the first count in no way stated how the importation and bringing in were contrary to law, or what law they were contrary to, but simply stated, in the exact language of the law, that they were contrary.

The plaintiff claims that it is a rule of elementary pleading that the defendant should be apprised of the nature of the crime with which he is charged. If, in the case of a statutory claim, the legislative enactment sets forth the facts constituting the offense, it is sufficient if the indictment follow the language of the statute. But when the statute does not set forth the facts constituting the crime, it is not sufficient to repeat the language of the statute in the indictment, the facts must be alleged.

In support of this plea, they quote that indictments under the same statute similarly drawn in the following cases were condemned, viz.: United States vs. Kee Ho (1887), United States vs. Claflin (1875), and United States vs. Thomas (1870). The United States applied the same rule under another statute in the case of United States vs. Simmons. As further support of this contention numerous other cases are quoted.

The second count was objected to on the same ground, that it charged no crime. The following demurrer was entered and overruled, assignment of error recorded.

"And again now comes defendant, Herman Keck, in his own proper person, into court, and having heard the said indictment and the second count thereof read, says that the said second count of said indictment and the matters therein contained in manner and form as the same are above stated and set forth are not sufficient in law, and that he, the said Herman Keck, is not bound by the law of the land to answer the same; and this he is ready to verify. Wherefore for want of sufficiency of the second count of said indictment in this behalf, the said Herman Keck prays judgment, and that by the Court he may be dismissed and discharged from the said premises in the said second count of said indictment specified."

The statute on which this count was based reads in the following manner:

"If any person shall knowingly, and wilfully, with intent to defraud the revenue of the United States, smuggle or clandestinely introduce into the United States any goods, wares or merchandise, subject to duty by law, and which should have been invoiced, without paying or accounting for the duty, or shall make out or pass or attempt to pass through the custom house any false, forged or fraudulent invoice, every such person, his, her or their aiders or abettors, shall be deemed guilty of a misdemeanor, and on conviction thereof shall be fined in any sum not exceeding five thousand dollars, or imprisoned for any term of time not exceeding two years, or both, at the discretion of the court."

Five reasons were stated by the plaintiff as to why this count did not state a crime:

1st. Diamonds are on the free list.

2nd. If all diamonds be not on the free list, as some diamonds are undoubtedly on the free list, the indictment should have named diamonds subject to duty.

3rd. In the charge as to "smuggling," the indictment should have alleged the facts.

4th. In the charge as to "clandestinely introducing," the indictment should have stated the facts.

5th. No facts are stated showing that the diamonds should have been "invoiced."

In support of the first contention paragraph 338 of the tariff act of August 27, 1894, is quoted and it is claimed that if this were the only provision of the law diamonds would clearly fall under the generic term of "precious stones," but diamonds are found in the following paragraph of the free list.

"367. Diamonds; miners', glaziers' and engravers' diamonds, not set, and diamond dust or bort, and jewels to be used in the manufacture of watches and clocks."

This the plaintiff claims takes diamonds entirely out of the dutiable list.

In support of this claim various cases are quoted to show that while the punctuation in the use of a semicolon may be disregarded, it is the duty of the Court to carry out the expressed and not the unexpressed condition of Congress. It is a rule of interpretation that it must be ascertained not what a legislative body meant, but what it meant by what it said. Further, a Court cannot inject into a statute a provision because it is the Court's belief that such provision accords with the settled policy of Congress. Again, if it were conceded, for the sake of argument, that a case of doubt arose, such doubt must be resolved in favor of the citizen whose property is to be taxed, and taxation can only be imposed by direct and positive provision of law, and not by implication, construction or conjecture. Every doubt must be resolved in favor of the citizen.

The Board of General Appraisers coincided in this construction of the case and held all diamonds to be upon the free list, but this finding was reversed in the case of the United States vs. Frankel 68 Fed. Rep. (1895). Judge Townsend, in delivering his opinion in that case, took the ground that the word "diamonds" was a subheading. This might be sound, the plaintiff admits, if there were nothing but diamonds found within the paragraph; but he claimed that four other articles are found included in it, to wit: diamond dust, diamond bort, jewels to be used in the manufacture of watches, and lastly those to be used in the manufacture of clocks. While diamond dust and diamond bort are chemically of the same substance as diamonds, they are no more diamonds than is coal. Again, jewels are not necessarily diamonds, for in clocks diamonds are never used, and not always in watches. This the plaintiff claims should clearly demonstrate the fallacy of the stand taken in the Frankel case. The reasoning that "diamonds" must be a sub-heading, as otherwise it would not have been followed by the words "miners', glaziers' and engravers' diamonds not set," is also disputed upon the claim that if the word "diamonds" made all diamonds free it would include both set and unset; the insertion of the word "unset" therefore took the same articles, when set, out of the free list.

On the second claim, that if all diamonds be not on the free list, as some diamonds are undoubtedly on the free list, the indictment should have fully, directly and expressly named diamonds, which are the subject of duty, on the ground that it should be clearly expressed as to what constitutes the crime, and must not be either by implication, intendment, or inference. Numerous cases are cited in support of this

claim. In further support of this claim, attention is again called to paragraph 338 of the act of August 27, 1894, where there are three specific rates of duty imposed upon genuine precious stones, according to their character, and a fourth if they are imitation. This is supported hy a citation of 29 well known varieties of diamonds. From all that appeared in the indictment the plaintiff claims the particular diamonds in question and alleged to have been smuggled, may, in reality have been those specified upon the free list. The Court must be ahle to tell, upon reading an indictment, from the facts stated therein, that a crime has been committed, the absence of such facts should render it demurrable, and the count was demurred, and numerous cases were cited at length in support of same, both in English, Federal and State law.

If, in the case before the bar, the indictment had charged the smuggling of "brilliants subject to a duty of 25 per centum," then the plaintiff would have been charged with a crime, and would have done so in a way that would have entitled a bill of particulars showing how many of these brilliant diamonds were imported and perhaps the value of same. As only "diamonds" were specified, leaving an entire blank as to particulars concerning same, it is contended that the District Attorney should not be permitted to re-indite.

The Assistant Attorney General urged that "goods, wares, and merchandise subject to duty by law," was equivalent to "diamonds other than miners', glaziers', and engravers' diamonds," and that he was not compelled in an indictment to negative an exception. These, the plaintiff claims, are not words of description to distinguish one kind of diamonds from another, but merely the words of the statute; and that there is no question of negativing an exception in this case, but one of omitting matter of substance. In defense of this point also numerous instances are citcd.

Third, in the charge as to "smuggling," the indictment should have alleged facts constituting smuggling. The indictment merely follows the language of the statute. It omits to allege acts of smuggling; facts, showing how, in what respect or in what manner, there was any smuggling.

Smuggling is thus defined in 6 Bacon's Abridgment (5th Ed.), 258, to wit:

"Smuggling consists in the bringing on shore, or carrying from the shore, goods and merchandise for which the duty has not been paid, or of goods of which the importation or exportation is prohibited."

An exactly similar definition is found in 1 Hawkins' Pleas of the Crown (8th Ed.), 661; and in 1 Russell on Crimes (9th Ed.), 172.

In Dunbar vs. United States, 156 U. S., 185 (1895), Mr. Justice Brewer defines it as,

"The fraudulent taking into a country, or out of it, merchandise, which is lawfully prohibited."

The Anti-Moiety Act of June 22, 1874, defines smuggling as:

"That for the purposes of this act, smuggling shall be construed to mean the act, with intent to defraud, of bringing into the United States, or with like intent attempting to bring into the United States, dutiable articles without passing the same, or the packages containing the same, through the Custom House, or submitting them to the officers of the revenue for examination."

The plaintiff charges that if the common law definition were adopted, it should have been stated fully, expressly and directly, that the goods were brought on shore, what shore they were brought on and by what means. On the other hand, if the definition contained in the Anti-Moiety Act be adopted, it should have been clearly set forth in the indictment that such an act had been committed, how it was done, what Custom House and what Custom House the diamonds were not passed through or to what revenue officer they were not submitted; or what act of attempt was done, and how the attempt was made, and what the attempt consisted of. The matter should not be left to conjecture as to whether the defendant was actually charged with bringing in or of attempting to bring in, so that he might know of what he was charged.

Fourth. In the charge as to "clandestinely introducing," the indictment should have stated the facts. The words "smuggle" and "clandestinely introduced" appear to be synonymous. The words "clandestinely introduce into the United States" have no technical meaning and the indictment should show forth how, what and when the acts were clandestined. These facts should have been set forth fully, directly and expressly and without any uncertainty and ambiguity, and not inferentially or by way of recital. In support of this claim numerous authorities are quoted.

To have merely alleged that the diamonds were clandestinely introduced was to violate every rule of criminal pleading, because those words have no fixed technical meaning; the indictment should have set forth facts showing what overt acts were committed, what they were and in what respect they were clandestine.

Fifth. No facts are stated showing that the diamonds ought to have been invoiced. The section of the Revised Statutes quoted, 2865, makes it the offense to smuggle goods subject to duty, and which should have been invoiced without paying the duty. There are some goods which must be invoiced and others which it is unnecessary to invoice. The indictment omitted these facts.

The act of June 10, 1890, 26 U. S. Stat. at Large, 131, to simplify the laws in relation to the collection of revenue, provides, in section 4, as follows, to wit:

"Sec. 4. That, except in case of personal effects accompanying the passenger, no importation of any merchandise exceeding $100.00 in dutiable value shall be admitted to entry without the production of a duly certified invoice thereof as required by law, or of an affidavit made hy the owner, importer or consignee, before the Collector or his deputy, showing why it is impracticable to produce such invoice."

The indictment should have shown directly and expressly facts to the effect that the diamonds were not personal effects accompanying a passenger and that the diamonds should have been invoiced; this should not have been left to conjecture, inference or implication. From all that appears on the face of the indictment the diamonds may have been personal effects accompanying the passenger, and no crime would have been committed. Nor is there any statement of the fact that the diamonds alleged to have been smuggled "should have been invoiced."

The words, "except in case of personal effects accompanying the passenger," divided goods to be brought into the United States into two classes: First, goods which must be invoiced, and as to which it is possible to violate the section and be guilty of smuggling; second, goods which need not be invoiced, and as to which it is impossible to violate the statute, and as to which one cannot be guilty of smuggling. Therefore facts should have been introduced in the indictment showing that the diamonds were not personal effects accompanying the passenger.

The second count of the indictment charged Mr. Keck, the plaintiff in error, with having smuggled and clandestinely introduced into the United States 563 diamonds without paying the duty thereon. The charge was based on the statute 2865 as hereinhefore quoted.

The only witness on behalf of the United States testifying directly to the alleged transaction was Captain Frank Loesewitz. His story was substantially as follows: "That he was a native, citizen and resident of Antwerp, Belgium; by occupation a seafaring man and captain of the steamer "Rhynland," plying between Philadelphia and Liverpool. On January 27, 1896, witness made a social call at the residence and place of business of Mr. Van Hammelrick, a friend of twenty-five years' standing in Antwerp, and the owner of a jewelry store. Just as he was leaving the jeweler came with a person whom the witness identified in court as Mr. Herman Keck, and witness was invited to go and have a glass of beer. The three went to the Cafe Alsacienne, on the Place Bert, where they sat down at a table, and each ordered a glass of beer; this occurred without Mr. Keck being introduced by name to the captain. While they were sitting there the jeweler took a small package from his pocket, showed it to the captain, and stated: "This package belongs to that person here; will you oblige me to take that over to America? It belongs to him; it helongs to that gentleman; he's a customer of mine; it does not contain any valuables." The captain asked where it should be sent to, and the stranger tore a piece of paper off a card lying on the tahle and put the address of T. Van Reeth, Fourth St., Cincinnati, and the numher either 21 or 24. The witness put the package and the paper in his pocket and a quarter of an hour later the three separated, Mr. Keck telling the captain to send the package by Adams Express. It appears from the evidence that the package and the address were put in the drawer in the captain's vessel, and that later he took out the package, wrapped it in another paper and put the address on himself. When the "Rhynland" reached Philadelphia two gentlemen entered his room and said they had information from Antwerp that he had a package to send to a friend in Cincinnati. The captain replied that he had, thinking that the gentlemen came for the package and that they were sent by Mr. Keck. The gentlemen informed him that they were Treasury agents and said that it was a package of diamonds and that if he did not deliver up the same he would be arrested. The captain further stated that he had been in the habit of hringing over small packages in the same way in which he brought this one and that he would report the same to the Customs officers after the vessel was docked, although in the present case the Treasury officials came on board before he had time.

Mr. Herman Keck gave a direct denial to all the statements made by Captain Frank Loesewitz, in so far as they effected Mr. Keck.

The court, in its charge to the jury, said as follows: "Gentlemen of the jury: The several statutory provisions under which the defendant is indicted have been read to you and are doubtless understood. I need not undertake to explain them or to dwell upon the law in the case. It is sufficient to say in this respect that if the statements made here under oath by Captain Loesewitz, respecting his receipt of the package of diamonds in Antwerp and hringing them here are true, the defendant is guilty of the offense charged." Mr. Keck took exception to this language, and the exception was allowed by the Court. Mr. Keck requested the Court to give a binding instruction to find the defendant not guilty. This the Court refused to do. A further request was made to return a verdict of not guilty upon this count of the indictment. The Court disallowed the same and exception was taken. These rulings are objected to for three reasons. First, the facts do not constitute smuggling or clandestinely introducing into the United States. To constitute this crime the following elements must exist: First, smuggling or clandestinely introducing into the United States, (2) goods, wares or merchandise, (3) which should have been invoiced, (4) and as to which the invoice is omitted; (5) goods, etc., subject to duty, (6) the duty not being paid, (7) done knowingly and wilfully, (8) all with intent to defraud the revenue of the United States.

Stress has been laid upon the words "bringing on shore" as used by recognized authorities in their definition of the word "smuggling," and the plaintiff claims that it is a well known rule of interpretation that if a statute contain a word having a technical meaning, such word shall be given that technical meaning and the word smuggle should be given the meaning set forth in the authorities already quoted.

The regular course pursued in shipping merchandise to America is as follows: The invoice is produced to the American Consul at the place where the merchandise is purchased, and the same is duly certified to by the Consul. An omission to get a consular invoice is not smuggling or clandestinely introducing or an attempt to smuggle. The next step is to put the goods on board the ship. That does not constitute smuggling, etc. The next step is for the captain of the vessel to put the goods on his manifest. An omission to do so is not smuggling, etc., but it is a distinct offense of omitting goods from the manifest. The next step is to steam or sail the vessel from the port of entry, none of which constitute smuggling. After the ship arrives the manifest must be produced. A failure to do so does not constitute smuggling but is a distinct offense under the Revised Statutes of the United States, Section 2814.

There may be two reasons why goods may be upon board the ship without a consular invoice and without appearing on the manifest; the first is because there is no intention to take them ashore in that port; the second, that there is yet an unexecuted intention of smuggling them ashore trom the ship at the port of arrival. If the person has an intention to smuggle and the ship arrives in the port of entry with the goods on board there may never be a crime of smuggling, etc. There may be either a sudden destruction of ship and cargo by storm, or an abandonment ot the intention, before attempting to carry it into effect or a seizure of the goods before an attempt is made to carry the intention into effect. The principle governing each of these classes is the same, all being cases of unexecuted intention, or intention without the overt act, arising, in one case, from the act of God; in the other, from the act of repentance before attempting the wrong; and last, by the act of this Government. The question presented is not whether Mr. Keck is guilty of a crime, but whether he had violated the section named. In interpreting a statute it is not proper to take nearly the abstract meaning of isolated words. Words are to be taken in the connection in which they are used. In support of these claims a number of noted authorities are quoted, among others Carr Judicial Interpretation of the Tariff Acts, as follows:

"Sec. 97. To constitute an importation so as to

attach the right to duties, it is necessary not only that there should be an arrival within the limits of the United States and of a collection district, but also within the limits of some port of entry."

Upon the arrival of the steamer "Rhynland" within the port of entry of Philadelphia, the vessel and its cargo was in the custody of the Custom House officials. Nothing was done. There was no overt act after the constructive possession of the cargo by the Custom House officials after the importation was complete, after the obligation to pay duties accrued, the diamonds having been seized by revenue officer Gallen before any overt acts were not committed. In the case on trial Captain Loesewitz testified that he put the diamonds in his stateroom at Liverpool, where they remained until Mr. Gallen, a revenue officer, came aboard the ship at Philadelphia, made himself known as a revenue officer and demanded the diamonds, which were given to him. It therefore follows that the diamonds were never smuggled or clandestinely introduced. Such being the case, it was clearly erroneous for the Court to charge the jury to find the defendant guilty if they believed the story of Captain Loesewitz; to refuse the request to find the defendant not guilty; to refuse the request to find the defendant not guilty on the second count of the indictment; to instruct the jury to return a verdict of guilty, generally, if they were convinced that the defendant was guilty as charged. The authorities are conclusive that there was no smuggling.

The opinion of the former Assistant Attorney General in the former trial of the case that the definition of the word "'smuggle," as contained in the Anti-Moiety Act, should be given to the word as contained in the act of 1877, is also attacked, on the plea that the meaning of a legislative body is to be determined by what it says in its statutes. The expressed meaning is to govern. It is a settled principle of interpretation that words cannot be read into a statute nor out of a statute, and this rule is applicable to penal laws. Criminal statutes are to be accurately and strictly construed and cannot be extended by implication to cases not falling within their terms. The Revised Statutes section as quoted cannot by implication be construed to include a part of another statute passed some three years prior thereto, especially when such act contained an interpreting clause expressly limited to itself. If Congress intended to apply the same meaning to the act of 1877 it was easy to say so and to insert words to that effect. The Assistant Attorney General's further opinion that if there were no smuggling the evidence makes out a case of "clandestinely introducing" is also attacked. It is argued that when a captain of a steamer omits goods from the manifest then the importation is clandestine and this is a distinct offense under sections 2811, 2812 and 2814 of the Revised Statutes. If the section under which the indictment was brought had been intended to punish "clandestine importation" it would have used the word import instead of the words "clandestinely introduce."

It has also been contended by the Assistant Attorney General that the goods were imported, and if imported they were smuggled or clandestinely introduced. This conclusion does not follow. In his brief the question was asked, "Were the goods imported?" and having argued that the goods were imported, asserts that, therefore, the case is one of smuggling. But this is not the only offense against the revenue laws. There is an offense known as "importing contrary to law." It is a settled rule of construction that full force and effect is to be given to all the provisions of the law, and when necessary general language of the section is to be restricted so as to give full force and effect to the language of other sections. If, for the sake of argument, it be conceded that the word "import" means to bring goods, wares and merchandise into a port of the United States with the intent to land them, and it be further conceded that the diamonds charged in the second count of the indictment were brought within the port of Philadelphia with intent to land the same, and with the further intent to defraud the revenue of the United States, it does not follow that the defendant is guilty under the section quoted. Under the act of March 2, 1799, Section 24, to import goods, wares and merchandise into the United States with no bill of lading, no invoice, and no manifest, with intent to defraud the revenue of the United States, was clearly unlawful, but the penalty was forfeiture of the goods and the payment of an amount equal to the value of the goods. And this was the only penalty. It was never contended that such a state of facts constituted smuggling or clandestinely introducing into the United States. Even if it be conceded that the Government had the right to seize the diamonds, and forfeit them to the United States, because imported with intent to defraud the revenue, it does not follow that they were smuggled or clandestinely introduced. At most there was an unexecuted intention to smuggle and clandestinely introduce.

The second claim is made that the rulings of the Court are erroneous, for the reason that an attempt to smuggle or clandestinely introduce is not alleged. If there be a statute which will punish an attempt to smuggle, an attempt has not been alleged. It is repugnant to charge one with doing an act, and at the same time say that he attempted to do it. In some States statutes have been passed, permitting a conviction for an attempt under an indictment for doing an act. But there are no Federal statutes of that kind and none in reference to the crime of smuggling. The plaintiff claims that the only plausible ground upon which the Assistant Attorney can urge that it is proper to consider the subject of an attempt is that the word "attempt" is included in Section 4 of the Anti-Moiety Act of June 22, 1874. The third reason why the rulings of the Court are claimed by the plaintiff in error to be erroneous is that if there has been an attempt to smuggle or clandestinely introduce properly alleged, the facts do not make out a case of an attempt. At most there was an unexecuted intention to make an attempt or a preparation accompanied with an intention. The first act of preparation was the omission of the consular invoice, which would be one step; putting the diamonds on shipboard in the stateroom at Liverpool, which would be the second step; omitting the diamonds from the manifest, which would be the third step; steaming the vessel from the port of Liverpool into the port of Philadelphia, which would be the fourth step; omitting to deliver a manifest containing the diamonds, which would be a fifth step in the preparation. It is claimed by the plaintiff that all overt acts ceased at that point and claimed further that merely because these acts had been committed there is no ground for authorizing a conviction for an attempt to smuggle when, by the overzeal of the Treasury officials, no overt act toward landing the diamonds was done.

There was no interrupted overt act in bringing in of the diamonds from the stateroom of the steamer "Rhynland," nor in the introduction of the diamonds from the stateroom nor in the movement of them, which was interrupted before they reached the shore. The preparations to pass them either lawfully or unlawfully had all been completed and no overt act had yet been done, no matter how many acts of preparation or what the secret of intention may have been. In support of this principle the case of People vs. Murray is quoted, in which Mr. Justice Field laid down the following proposition:

"Between preparation for the attempt and the attempt itself there is a wide difference. The preparation consists in devising or arranging the means or measure necessary for the commision of the offense; the attempt is the direct movement toward the commission after the preparations are made."

In the case at the bar the question is, whether Mr. Herman Keck, plaintiff in error, has done an overt act in attempting to smuggle in violation of the section named, and not whether he did or attempted to violate any other provision of law. In this case the overt act would have consisted in after having gone to the stateroom on the steamer "Rhynland," where the diamonds had been lying ever since put there at Liverpool, moving them with the intention of not passing them through the custom house or submitting them to the revenue officers for examination, would have constituted an overt act of attempt. But no such overt act was done or attempted to be done, and, therefore, there was no attempt. It is not claimed that a conviction could be had for an "attempt to clandestinely introduce." And if it were, a case is not made out on the evidence. [Here followed enumeration of the evidence erroneously admitted, and evidence erroneously excluded notably that of Franz Van Reeth.]

The following parts of the charge of the Court to the jury have been objected to for the following reasons:

First. The first count of the indictment was duly demurred to as being insufficient in substance; and being thus fatally defective, and having been duly demurred to, it could not be cured by a verdict induced by charge of the Court.

Second. The second count of the indictment was duly demurred as to being fatally defective, insufficient in substance and because it stated no crime. Therefore it could not be cured by a verdict induced by charge of the Court.

Third. The third count of the indictment was attempted to have been drawn under section 3082 of the Revised Statutes, in that there was a violation of Section 2802 of the Revised Statutes. This was duly demurred to, and the demurrer should have been sustained. But as the court instructed the jury to return a verdict of not guilty thereon, it has been taken out of the discussion.

Fourth. The evidence was clearly insufficient to sustain the second count of the indictment. The Court told the jury that if they believed the story of Captain Loesewitz they must find the defendant guilty. If the story of Captain Loesewitz were true, the facts detailed by him do not constitute an offense under the acts named, under which the second count of the indictment was drawn.

Fifth. The charge of the Court is erroneous, because it does not cover the whole case. It should have put certain hypothesis to the jury, which, if they found established, from all the evidence, beyond a reasonable doubt, to find the defendant guilty, and no two isolated occurrences forming but a part of the testimony of one witness.

In the case at present before the Court the testimony of nearly all witnesses was excluded, except that of Capt. Loesewitz, and that was limited in some particulars. It was limited with regard to his receipt of the package, and bringing it to the United States. And there was an amount of discrepancy in some of his testimony, especially in his description of the condition in which the particular box was received from Mr. Keck, and the true condition of the package seized by the Treasury officials, certainly enough variance to admit of a doubt as to its really being the same package.

Certainly Mr. Keck should have been deemed innocent until it was proven that he was guilty beyond any reasonable doubt, and was entitled to the benefit of any reasonable doubt that might have appeared.

There was no evidence that the diamonds were manufactured or purchased at Antwerp, therefore no consular invoice was necessary.

The diamonds were the personal effects of the captain traveling as a passenger in his own vessel.

The defendant was entitled to the benefit of the usual custom of the captain in such matters and this was taken away from him.

If things had taken their usual course and the Customs officer had not been over-zealous the package would have been presented to the revenue officers for examination. It is also claimed that an error was made in refusing application for dedimus. [Reasons Stated.]

The provision of the Revised Statutes under which the application for the dedimus protestatum reads as follows:

Section 866. In any case where it is necessary, in order to prevent a failure or delay in justice, any of the courts of the United States may grant a dedimus protestatum, to take depositions according to common usage; and any Circuit Court, upon application to it as a court of equity, may, according to the usages of chancery, direct depositions to be taken in perpetuam rei memoriam, if they relate to any matters that may be cognizable in any court of the United States. And the provisions of Sections 863, 864 and 865 shall not apply to any depositions to be taken under the authority of this section.

And the application read as follows:

"Now comes the defendant, Herman Keck, and moves the court for a dedimus protestatum, to take depositions of Amsterdam, Holland, and Antwerp, Belguim, in pursuance of Section 866 of the Revised Statutes of the United States, and the testimony to be taken is necessary to his defense, and is necessary in order to prevent a failure of justice."

The Court refused this application on the following grounds:

"First. That the statute relied upon is not applicable to the criminal court, nor to trials of causes therein.

"Second. That if it was, the circumstances shown do not call for its application in this case at this time; that it does not appear that the presence of the witnesses could not have been procured by proper effort, and that if it did appear, it should be held that the application comes too late; that it might have been made months ago, and all delay in consequence of it avoided."

The trial court gave as a second reason for refusing the application, that the circumstances did not call for its application at that time. It would have been a case of oath against oath and it would have been very important to impeach his testimony by documentary evidence and testimony of his bad reputation for truth and veracity. It would have been proper to show his business relations with the New Jersey merchant with whom he admitted he had long relations of friendship and from whom he obtained a business card which he gave to the Antwerp jeweler.

The statement of the Court that the presence of these witnesses could have been procured from Europe was challenged by the plaintiff on the ground that there was no evidence that they

would cross the ocean, and that it was not to be supposed that the business men mentioned in the affidavit as being mixed up in the transaction would come to America; and further, that there were other witnesses whose names the plaintiff could not then give and information had also been received of documentary evidence. The statement of the Court that the application might have been made months before was also refuted on the ground that Mr. Keck was not compelled to anticipate an indictment, and that he had a right to rely on the protection of article 6 of the amendments to the constitution, that he could not be called upon to answer to a criminal charge until accused by the indictment of a grand jury.

It is claimed that the sentence imposed, which consisted of a fine of $200, imprisonment for one year in the Eastern penitentiary of Pennsylvania, and an order to pay the costs of prosecution, was erroneous for several reasons. The Revised Statutes of the United States, Section 5541, provides that in every case where any person is convicted of any offense against the United States, is sentenced to imprisonment for a period longer than one year, the Court by which the sentence is passed may order the same to be executed in any State jail or penitentiary within the district or State where such court is held. It was decided in the Supreme Court of the United States, in Bonner's case, 151 U. S., 242 (1894), that imprisonment in the penitentiary was only permissible where the sentence was for a period of more than one year. In the present case the sentence was not longer than one year. In the case to which reference has been made it was held that the Court had overstepped its power and by so doing had rendered the sentence null and void and the petitioner was discharged on a writ of habeas corpus. The same conclusion has been reached in other cases.

The judgment in the present case, it is contended, consisted of two distinct parts, the first a fine of $200 and the costs of the prosecution; the second, imprisonment for the term of one year. It is contended that each part was capable from being separated from the other because the act of February 27, 1877, 19 Stat., 247, amending Section 2865 of the Rev. Stat., provides for fine or imprisonment or both. A valid fine was imposed, which the Court had full power to impose without imprisonment; it then proceeded to impose an invalid imprisonment. It is claimed that they are separate, distinct, and severable, and this is further apparent from the fact that one bond is taken on writ of error for the fine and the costs, and a separate bond on writ of error for the imprisonment. The plaintiff claims that in case the judgment of the lower court be affirmed, it is proper to affirm the judgment as to fine and cost, and declare it null and void as to the imprisonment and issue a mandate to the trial court affirming the judgment as to the fine and costs and order execution thereon.

In summing up this case the plaintiff claims that the three counts of the indictment were fatal and defective, in that they omitted matters of substance and stated no crime. It is claimed that all ways of raising this insufficiency were taken, including a demurrer. The defendant was rushed into a trial eight days after his accusation and denied the privilege of taking testimony in Europe, where the main transaction was alleged to have taken place, where the prosecuting witness lived, whose testimony it was desired to impeach. The application for a dedimus protestatum was denied upon conclusions which, it is charged, were based upon premises fallacious in law and in fact. The case oath against oath, and turned up on imperfect identification, the only witness who was under indictment testified in hopes of bettering his own chance of getting off, and contradicted himself in important particulars. The corpus delicti was unproven.

Special instructions were modified to exclude, in effect, the doctrine that all the evidence must be consistent with a reasonable hypothesis of guilt and inconsistent with a reasonable hypothesis of innocence. An illegal sentence was imposed. Vital errors were committed which were prejudicial to the rights of Mr. Herman Keck, and he was denied a fair and impartial trial, guaranteed to him by the constitution of the United States, of which he is a citizen, while an alien was shielded from attacks as to his veracity and criminality.

It is claimed that the conviction should be set aside, the indictment quashed and Mr. Keck freed from an annoying prosecution, so that he may go on his way developing the new and great diamond cutting industry at Cincinnati, which he attempted to bring to the attention of the court by his dedimus protestatum and the excluded evidence of the witness, Mr. Franz Van Reeth.

The Government's Aaswer.

In the argument by the defendant in error it is claimed that the first count of the indictment, as quoted heretofore, is good. That it is based upon Section 3082 of the Revised Statutes, which makes it criminal "if any person shall fraudulently or knowingly import or bring into the United States or assist in so doing, any merchandise contrary to law." The Government has admitted the qualification imposed upon the rule that it is generally sufficient in framing an indictment under a statute to follow the statutory language, as stated by this court through Mr. Justice Harlan in United States v. Simmons (96 U. S. 360, 362). [Decision quoted.]

But where the statutory language individuates the offense or the lack of particularity may be properly supplied by a bill of particulars, the general rule should be the guide. And it is contended that the first count is good on these grounds.

The section in question, 3082, was taken from the act of July 18, 1866. That act was entitled "An act further to prevent smuggling, and for other purposes." Although the language of the act made be held to include forms of importation contrary to law, other than smuggling, yet that was the particular form of unlawful importation which was aimed at. It was so considered in the case of the United States vs. Kee Ho. [Decision and further cases.]

It is contended by the defendant that there is here such suhstantial doubt as to the meaning of the language used in the revision that the old law is a valuable and proper source of information. Importing contrary to law may include so many illegalities concerning the revenues that we may well assume that Congress had a definite offense in mind in framing this critical statute, and may properly look to the original law, as explained by its title, to learn what that was. The section indicates by its language that smuggling is the offense described. Other forms of importing contrary to law, such as importing prohibited merchandise or in prohibited packages, could not properly have been embraced in this indictment, and defendant could not have been misled as to said charge by the use of the statutory term. The importation of diamonds is not prohibited, nor is special form of package prescribed for their due entry. Similarly, the omission of goods from a manifest or the failure to produce a duly certified invoice could not have been covered by this count so as to mislead the defendant and prevent his proper preparation for trial, because the penalties prescribed for the omission of goods from a manifest, under Sections 2809 and 2814, Revised Statutes, are directed against the master of the vessel and the goods; and while it is true that under Section 2865 one of the elements of the crime of smuggling as therein described is that the goods shall be such as should have been invoiced, and Section 4, of the Act of June 10, 1890, requires generally the production of a duly certified invoice before goods shall be admitted to entry; nevertheless the mere omission of an invoice does not constitute a crime liable to punishment, and therefore the defendant could not have been charged with this offense under this count.

The offense committed, therefore, was described with reasonable certainty within the requirement of the rule. The averments of name, time, the quantity and number and character of the goods, were given with sufficient particularity, and the charge in the statutory language, or substantially so, of importation contrary to law, apprised the defendant that the charge was for the definite and individuated charge of smuggling. The facts in detail were properly a matter of evidence, or they should have been called for by a bill of particulars.

If there is any defect in the count of the indictment now before the bar it is one of a matter of form, and this cannot be availed of by reason of Section 1025 R. S., which provides that no indictment shall be deemed insufficient by reason of any defect or imperfection in matter of form only which shall not tend to the prejudice of the defendant.

The attention of the Court was called to the language of the Court in Connors vs. United States (158 U. S., 408,411) which is applicable to the present case. In that case there was an indictment for the crime of having interfered with the officers of election in the discharge of their duties, in language describing the mode of committing the offense, "perhaps with unnecessary particularity." The Court held that it was in the discretion of the Court below to compel the prosecutor to state upon which form of the charge he would proceed; but as a proper motion for this purpose was not made, and this objection was urged for the first time after verdict, it was not available on a writ of error, and the Court proceeded to say:

"Nor, if made by demurrer or by motion and overruled, would it avail on error unless it appeared that the substantial rights of the accused were prejudiced by the refusal of the Court to require a more restricted or specific statement of the particular mode in which the offense charged was committed. There is no ground whatever to suppose that the accused was taken by surprise in the progress of the trial, or that he was in doubt as to what was the precise offense with which he was charged."

So in the present case, where no application was made asking for a more specific statement of the particular mode in which the offense was committed, and as there is no doubt as to what the precise offense was, because the statutory averments sufficiently describe it, it should be held that Section 1025 applies, since the defect, if defect there be, is in matter of form not tending to the prejudice of the defendant.

If, however, the language of the first count was held to be too general, the defendant's remedy was by a bill of particulars. The general principles upon which such a bill is ordered are as follows:

A bill of particulars should be applied for whenever the indictment is so general as to give to the defendant inadequate notice of the charge which he is expected to meet, and upon that application the Court will require the prosecution to furnish a bill of particulars for the specific charge to be pressed or the evidence to be relied upon. Indictments may be general, and yet they may be in entire conformity with precedent, and hence has arisen the practice of requiring bills of particulars in such cases. The adoption of such bills, instead of creating increased particularity in indictments, is productive of several advantages, e. g., it prevents much cumbrous special pleading and consequent failure of justice, and gives the defendant in plain and unartificial language, notice of the charge he has to meet.

There are no unvarying rules requiring particulars in one class of offenses and not in another, and no considerations can be advanced why the practice should not be pursued in offenses under revenue laws as well as in conspiracy or embezzlement. Indeed, since the former offenses are especially secret in their nature and methods, the prosecution should be allowed with great reason to state the offense in the statutory language, and await an application for particulars in which to give the specific facts. This does not hinder nor embarrass the prosecution, and yet it preserves the substantial rights of the defendant. Nor would this substitute "indictment by the District Attorney" for indictment by the Grand Jury, as suggested by the counsel for the plaintiff.

In his comment on a quoted case (Durland), the counsel for the plaintiff said: "The indictment identifies the letters, but did not give their full contents. The Court properly held that the full contents should have been obtained by demanding a bill of particulars. In the indictment of the present case there was no identification of diamonds at all."

As a denial of this statement the defendant states that the diamonds were identified in the indictment by both number and value. Further specifications could have been obtained upon application to the court for a bill of particulars, and such an application upon the first count of the indictment would have obtained the meaning of the statutory language of the indictment expressed in the facts which occurred. And no reason can be perceived where the ruling of the Durland case quoted does not apply to the case now before the Supreme Court.

In Dunbar vs. United States (156 U. S., 185) the indictment was for smuggling opium, under Sections 2865 and 3082 of the Revised Statutes, the property being described as "prepared opium subject to duty by law, to wit: a duty of $12 per pound." It was held that this was a sufficient description of the property subject to duty by paragraph 48 of the tariff act of 1890, and that it is no valid objection to an indictment if the description of the property is broad enough to include more than one specific article, although to make available a judgment on such an indictment in bar of a subsequent prosecution, something besides the record might be required to identify the property, and the rule was stated to be that if the description brings the property clearly within the scope of the statute and identifies it so as to enable the defendant to prepare his defense, he should raise the question by some preliminary motion or perhaps by a demand for a bil[l]

of particulars; otherwise it may properly be assumed as against him that he is fully informed of the precise property in respect to which he is charged with a violation of the law.

Although in the case before the har the question was raised by demurrer, nevertheless the Dunbar case is authority for the proposition that a bill of particulars, where there is doubt of the allegations of the indictment, is the proper course by which a defendant may inform himself of the precise charges made against him.

The present case is one especially calling for the application of this rule. Crimes against the revenues, and especially the crime of smuggling, ought to be punishable with certainty and celerity, and as far as rules of law permit, mere technical objections should not be favored. The crime is almost always so planned and carried out that it is very difficult to trace and detect, and if the Government is held to particularity of allegation of all the facts as to the indictment, and accurate allegations of person, place, time, merchandise, and the statutory description of the character of the defense is held not to be sufficient, it would be difficult, if not almost impossible, to substantiate more specific averments by the proof; whereas, if the indictment is fairly sustainable under the language of the statute, all defect in detail is abundantly remedied without prejudice to the defendant by a bill of particulars. It is urged that this was the proper remedy for the plaintiff in the present case, and that the demurrer was rightly overruled in the court below.

It is claimed that the evidence clearly shows an importation contrary to law even under the limitation of that phase herein contended for. It was established by Captain Loesewitz's story, as corroborated to the satisfaction of the jury, that there was a smuggling or clandestine introduction contrary to the provisions of Section 2865, Revised Statutes, in reference to which it is sufficient to say that the facts clearly show a smuggling under the legislative definition given by the Anti-Moiety Act of June 22, 1874. It is a pretty well established fact that this definition of smuggling, and not the common law definition, is the proper one to be applied to the offense of smuggling under our revenue laws. There can be no doubt that the evidence, put the most charitable construction that can be placed upon it, shows acts with intent to defraud, of attempting to bring dutiable articles into the United States without passing the same through the Custom House.

It is also shown that Section 3082 provides ". . . . . Whenever on trial for a violation of this section the defendant is shown to have or to have had possession of such goods, such possession shall be deemed evidence sufficient to authorize conviction unless the defendant shall explain possession to the satisfaction of the jury." The testimony of Capt. Loesewitz as to the transactions at Antwerp shows that the plaintiff in error had possession of the diamonds.

With regard to the second count, the defendant again calls attention to the claim of the plaintiff that the count is not governed by the case of Dunbar vs. United States, as already quoted, for the reason that the charge there was for the smuggling of "prepared opium, subject to a duty of $12 per pound," and that as no prepared opium on the free list of the tariff act, under which the action was brought, therefore, the opium must of necessity be covered by paragraph 48 of the same act, whereas in the case before the Court at the present time merely the generic term "diamonds" was used, and, even granting that diamonds were not on the free list under paragraph 467 of the tariff act of 1894, there are three rates of duty for dutiable diamonds by paragraph 338 of the last mentioned act. The defendant, in contrafution of this claim, calls attention to the further language of Justice Brewer in the case named, where he says:

"If 'opium' as there used, does not exclusively refer to crude opium, and if opium prepared for other uses than that of smoking is, when containing less than 9 per cent. of morphia, subject to the duty of $12 per pound, 'prepared opium subject to duty of $12 per pound' can mean only opium prepared for smoking, which, irrespective of the amount of morphia contained in it, is subject to that duty, or opium having less than nine per cent. of morphia and prepared for other uses, which is also subject to like duty. In either case, the property charged to have been smuggled is properly within the terms of paragraph 48."

Furthermore, the Court holds that that paragraph is not the statute describing the offense and imposing the penalties, and that in the indictment under the sections in question any words of description which make clear the articles in respect to which the offense is alleged are sufficient. Under this ruling the diamonds in the present case are sufficiently pointed out by the second count. They are properly covered by paragraph 338 of the tariff act of August 28, 1894, and naturally fall within the first clause of that paragraph as "precious stones of all kinds, cut but not set, 25 per centum ad valorem." It is contended that the other provisions of the paragraph do not include such diamonds.

Counsel for plaintiff in error has objected that the indictment should allege facts showing how there was smuggling. It is contended that common law definitions of smuggling should be applied to this case. But the conditions under which those definitions were framed are long passed and have no application to this case. The crime in the present case is a statutory one, and the statutory definition of smuggling, given in the Anti-Moiety Act, as counted in the original brief for the Government, is properly applicable to this case. Furthermore, the definition of smuggling in Dunbar vs. United States, given by Mr. Justice Brewer, as follows: "The fraudulent taking into a country or out of it merchandise which is lawfully prohibited," is satisfied by the facts of this case.

In the case of the United States vs. Claflin (13 Blatchf., 178), Judge Benedict adopted the definition of smuggling contained in the Anti-Moiety Act. So far as known there is no other ruling of the courts on this question.

The allegation in the second count that the goods should have been invoiced is sufficient. It is not necessary to state that they were not personal effects accompanying a passenger under the exception in the act of June 10, 1890, which provides, in Section 4, as follows:

"That except in case of personal effects accompanying a passenger, no importation of any merchandise . . . shall be admitted . . .without the production of a duly certified invoice," etc.

It is not necessary that the indictment should state matters of evidence merely, or anticipate negative matters of defense, especially where such matter is contained in a separate or subsequent statute. Captain Loesewitz was in no proper sense a "passenger" within the meaning of that act.

It was argued by the plaintiff in error that, even if the legislative definition of smuggling and of an attempt to smuggle is adopted, the evidence fails to make out a case. It is contended that at most there was an unexpected intention to make an attempt to smuggle, or an attempt coupled with an intention to make an attempt to smuggle; that there is a clear distinction between an attempt and an intent; and that there was no overt act toward landing the diamonds. It is sufficient to say in this connection that the attempt to smuggle, as distinguished from the intent, began with the transaction in the cafe at Antwerp, and was repeated in the various overt acts by which the diamonds reached the wharf at Philadelphia, and that to establish an attempt to smuggle under this act it is not necessary that an actual landing of the goods or proceeding to leave the vessel with the goods should exist. It should be remembered, also, that the captain offered to deliver the package to the men whom he believed to be the representatives of Keck, but who were Customs inspectors. Was not this attempt to deliver an overt act? Smuggling consists not so much in doing as in leaving undone, and in every ordinary case the secrecy, when disclosure is a duty, is the overt act. No conviction could be had if an arrest were forbidden until after an opportunity to enter the goods had passed.

The defense claims that the Court's rulings on the evidence were proper. Captain Loesewitz gave a description of Keck to the revenue officer the day after the seizure of the diamonds. It was material, as testing completely the accuracy of the captain's story. It was not hearsay, but a fact in the cause. The captain stated that he had met Keck in Antwerp, and received the diamonds from him. Keck denied that the captain was known to him or that he had ever seen him. If this were true, the captain could not give a description of him, in all probability. No fact, therefore, was more important in corroborating the captain's story than the fact of his description of Keck. The Court sustained an objection to anything the captain said to the revenue officer except when the diamonds were first found upon him, but the mere statement that the captain did give a description of Keck was not hearsay testimony, but a fact of importance, because Gallen acted upon it. The Court sustained the objection as to what the captain said the next day, but admitted the testimony to the fact that a description was given. That testimony having been admitted, the District Attorney asked what the description was. The answer to this question would most probably have been excluded if the attorney for Mr. Keck had objected under the previous rulings of the Court.

No objection was, however, made, and therefore the plaintiff in error cannot now take advantage of the subsequent admission of what the captain said. The chief objection to hearsay testimony is the inability to cross examine the person whom the witness quotes. This reason does not exist in this case. The party quoted had already testified generally and to the specific fact of having given a description. No objection was then made; the witness was fully cross examined. The question asked of Gallen was therefore only cumulative. If the defendant had objected to the details of the description, why did he not move to strike it out?

As was said in the supplementary brief for the Government: "No real injustice would be done defendant by holding him to a rule of practice as strict as the rule of evidence to which he now seeks to appeal."

In the Court's charge, the language is that "It is sufficient to say that if the statements made here under oath of Captain Loesewitz respecting his receipt of the package of diamonds in Antwerp and bringing them here are true, the defendant is guilty of the offense charged." This language merely describes the character and principal source of the testimony, and was equivalent to saying that if the facts in the case as charged are true, the defendant is guilty of the offense charged. So far as it tends to restrict the jury's attention to the captain's testimony as representing the Government case, it was not prejudicial to the defendant, but was prejudicial to the Government in narrowing the case to one witness and then discrediting that witness.

The captain's testimony, as corroborated substantially, established the case. The Court fully cautioned the jury on the subject, by pointing out the captain's interest, and adds:

"If, therefore, he stood alone, unsupported, you would naturally and properly hesitate to convict the defendant on his testimony, especially with the defendant's denial, which you have heard. The Government claims, however, that the captain is corroborated in important particulars and in such manner that it is not only safe to believe him, but that belief cannot be avoided."

The Court further instructed the jury that from a careful consideration of all testimony heard on both sides they must determine whether the defendant is guilty or not.

The answer of the Court to the request No. 10 for the defendant instructs the jury satisfactorily on the subject of reasonable doubt. It is to be noted that the request called upon the Court to charge that before the jury can find the defendant guilty the evidence must be consistent with every hypothesis of guilt and inconsistent with any hypothesis of innocence. This was a very broad request, and the Court's charge properly modified it by holding the meaning of it to be that the jury shall be fully convinced, from a careful examination of all the testimony, that the defendant is guilty of the smuggling charge. The instructions were not modified to exclude in effect "the doctrine that all the evidence must be consistent with a reasonable hypothesis of guilt and inconsistent with a reasonable hypothesis of innocence," as claimed by the counsel for plaintiff in error.

Mr. James, it will be noted, all the way through his argument lays particular stress upon the fact that an intention cannot be taken as smuggling, and this was met by Mr. Beck, who claimed that not only was there an intention, but the first act was committed in the café at Antwerp, when the package was said to contain nothing dutiable. He further called attention of the Supreme Court that it had heretofore been their practice when a question had been settled in a lower court upon its merits not to reverse that decision on merely technical grounds.

Considerable discussion was also provoked not only between counsel, but on the part of one of the Supreme Court Judges, as to what constituted a landing subject to duty; whether it must be construed as meaning a landing within the geographical limits, as has heretofore been maintained, or whether it means an actual landing in port.

Decision reserved.

The Jewelers' Circular
AND
HOROLOGICAL REVIEW.

PUBLISHED EVERY WEDNESDAY BY
THE JEWELERS' CIRCULAR PUB'G CO.,
189 BROADWAY, NEW YORK CITY.

A JOURNAL DEVOTED TO THE INTERESTS OF JEWELERS, WATCHMAKERS, SILVERSMITHS, ELECTRO-PLATE MANUFACTURERS, AND ALL ENGAGED IN KINDRED BRANCHES OF INDUSTRY.

Member of the American Trade Press Association

Our editorial columns will contain our own opinions only, and we shall present in other columns only what we consider of interest or value to our readers. Advertising matter will not be printed as news.

Advertising rates in THE CIRCULAR are lower, considering the number of tradesmen reached by its large circulation, than in any other jewelry journal.

Notices of changes in standing advertisements must be received one week in advance; new matter can be received up to Monday.

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THE JEWELERS' CIRCULAR IN EUROPE.

Among the Places in Europe where THE JEWELERS' CIRCULAR is on file are the following:

LONDON—First Ave. Hotel, Holborn, E. C.; Holborn Viaduct Hotel, Royal Hotel.
PARIS—Hotel de L'Athene, Rue Scribe.
LEIPZIG—Handels-Zeitung, fur die gesamte Uhren-Industrie.
BERLIN—Deutsche Uhrmacher Zeitung, Jager-Strasse, 73.
GENEVA—Journal Suisse D'Horlogerie.
AMSTERDAM—Continental Club, Hotel Amstel.
ANTWERP—Diamond Club, Rue de Pelican.

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During 1897

THE JEWELERS' CIRCULAR published

865 More News Items
9,237 More Inches of Original Reading Matter
13,233 More Inches of Advertising

than any other weekly jewelry journal.

If you want all the news and the latest news
READ THE JEWELERS' CIRCULAR.

If you want to reach all the trade in the most effective way
ADVERTISE IN THE JEWELERS' CIRCULAR.

-- 29th ANNIVERSARY --

The issue of Feb. 2, of

THE JEWELERS' CIRCULAR

will mark the 29th anniversary of the establishment of this Journal.

It is our intention to make this issue unusually interesting, combining with the regular numerous, well appreciated features, several art cles possessing artistic and literary excellence.

Legislation Important to Jewelers.

SINCE the recent convening of the Legislature, the law makers at Albany have been active in introducing in the Senate and Assembly measures of great interest to the jewelry industry in general throughout the State. In addition to Senator Guy's bill designed to check the sale of fraudulently advertised and represented wares, two measures, identical in purpose, have been introduced in the Assembly aiming at the evils of the instalment business as at present carried on by certain persons in the city of New York, while another measure is apparently designed to stop the frauds heretofore exercised unchecked in the conducting of some auction sales. Senator Guy's bill is said to be a duplication of a law now existing in Berlin, Germany, and while it met with little success last year, owing no doubt to its late introduction in the Legislature, a better fate seems to await it this year. Among the opponents last year were some of the newspaper publishers who claimed that a certain amount of advertising would be taken away from them by the passage of the law. By now, however, these publishers have arrived at the appreciation that dishonest advertising in the columns of their journals tends to drive away more than a commensurate amount of honest advertising, and they are therefore endorsing the law. This question of fraudulent misrepresentation in advertising is a difficult one with which to deal. Undoubtedly any legislation devised to prevent fake advertising could be easily evaded by the dishonest and unscrupulous; but the very existence of the law would minimize the evil to some degree, and tend to raise the tone of general newspaper advertising. Senator Guy's bill makes for increased integrity in one branch of the mechanism of commerce, and hence of commerce as a whole. Any measure with this tendency is worthy of support, for our business transactions cannot be governed by too fine principles of honesty and straightforwardness.

The bill aimed at a certain class of instalment dealers has been called out by palpable evils which have been increasing in great number in the city of New York. It would doubtless be a misfortune for the poor to have the instalment business entirely broken up. Reputable firms have for years carried on the business of supplying the absolute needs of the poor, and while the purchaser often has to pay largely for his lack of ready money, a reasonable extra charge over the cash price is defensible on account of the trouble and risk involved. But the dealers complained of do not stand ready to supply the legitimate wants of people. Their plan is to take advantage of the ignorance of poor foreigners to force upon them articles which of their own motion they never might think of getting. Canvassers go about in the tenement houses palming off cheap pictures, clocks, jewelry and other goods at prices far beyond their value. If the purchaser fails to pay his instalment, a charge of conversion is trumped up against him, and the law meant to punish real attempts to dispose of another's property is used to wring more money out of him. The last thing the swindler wants is to recover his goods. There is certainly need of a reform of a law which can be made so oppressive. The amendment proposed by Messrs. Chanler and Adler may remedy the evil, so far as the purchasers of instalment goods are concerned, but it is a question whether many honorable merchants may not be affected disadvantageously by it. The sharpers who play upon the ignorance of the tenement house dwellers are certainly not entitled to special consideration; but do not the honest jewelers and other merchants who let out goods on memorandum deserve protection? If the law in its present shape is passed the dishonest minded person may with complete impunity rob the jeweler or other merchant of goods gotten on memorandum provided these goods are valued at less than $50.

The thieving rampant at the fake auction sales in New York and other cities should be stopped, and if it is deemed that Assemblyman Sullivan's bill, if passed, will achieve this result, it should be placed on the statute books with all haste. We would prefer to see less law making by the different legislatures, but if some of it will lighten the burden upon the shoulders of the honest and law abiding and check the operations of the unscrupulous and tricky, we heartily will welcome it.

Views of Progressive Advertisers.

Representative firms who Advertised Extensively in "The Circular" During 1897 Enthusiastically Satisfied with the Results.

Readers Numerous and Responsive.

NEW YORK, Jan. 25, 1898.

Editor of THE JEWELERS' CIRCULAR:

Fully appreciating good results from our advertising in the CIRCULAR during the year 1897, it gives us great pleasure to tell you so. We have something to say to the trade all of the time, and the CIRCULAR'S readers are both numerous and responsive to what we have to say.

Very respectfully yours,
C. G. ALFORD & Co.

Recommend The Circular to Advertisers.

NEW YORK, Jan. 24, 1898.

Editor of THE JEWELERS' CIRCULAR:

In renewing our advertisement with you for the coming year, we wish to state that we are well pleased with the results of our advertisement in your paper during the year 1897.

We found it to be a periodical of high class and standing, and we recommend it to advertisers who desire to educate the reader on the same quality as regards their own goods.

Yours very truly,
JOSEPH FAHYS & Co.

Renewed and Increased Contract.

NEW YORK, Jan. 14, 1898.

Editor of THE JEWELERS' CIRCULAR:

We enclose herewith signed contract for business to be placed with you for the year of 1898. You will take notice that same is far in excess of the one of 1897. It is not necessary for us to go into details, as we believe that our contract is proof that your medium of advertising is satisfactory, as we gauge such contracts by results obtained. Yours very truly,

THE MAUSER MFG. CO.,
Gustave L. Kolb, Treas.

A Marked Increase of Business.

NEW YORK, Jan. 6, 1898.

Editor of THE JEWELERS' CIRCULAR:

We have experienced a very marked increase in business during the year last passed, and attribute in a great measure the result to advertising in THE CIRCULAR.

From our point of view any house could not do better than use the columns of your paper. The money we have spent with you has been a decidedly good investment for us.

Wishing you a continuance of prosperity, we are, yours very truly.

EATON & GLOVER.

200 to 300 Replies a Day.

NEW YORK, Jan. 24, 1898.

Editor of THE JEWELERS' CIRCULAR:

I take pleasure in commending your paper for the splendid returns that I have received from it during the past season. Previous to the Christmas holidays, I used the columns of THE JEWELERS' CIRCULAR to call attention to my line of sterling silver novelties and gold jewelry, and the results obtained therefrom more than exceeded my expectations. During the month of December I frequently received from 200 to 300 letters a day through the medium of your paper.

Yours very truly,
S. C. POWELL.

Orders from Every State.

LANCASTER, Pa., Jan. 20, 1898.

Editor of THE JEWELERS' CIRCULAR:

In reviewing the results of our last Fall's advertisement in the CIRCULAR, and comparing it with the work of former years, we beg to say, in justice to you and to your paper, that the advertisement has been most satisfactory, and the results beyond our most sanguine expectations. When we commenced advertising with you we had no idea that you reached nearly so many people, but the result proves conclusively to us that you get into almost every workshop in this country, and we have had orders in proof of this assertion from every State in the Union.

With reference to change of copy for next month, we will forward the same to you to-day, under separate cover. I do not think that the work bench ad. has run a week too long, as the satisfactory result of the same has been most clearly demonstrated to us. We do not believe in keeping a standing advertisement in any paper, but so long as the ad. brings the desired result we are satisfied. However, as stated above, we will send our new ad. to-day.

Wishing you abundant success, we remain, Yours respectfully,

L. C. REISNER & Co.

Letters to the Editor.

CHANGES IN THE LEAGUE'S CONSTITUTION

BROOKLYN, N. Y., Jan. 20, 1898.

'ditor of THE JEWELERS' CIRCULAR:

In your report of the meeting of the Jewelers' League and the amendments made to the constitution, you say that "W. W. Stewart then spoke against the adoption of the amendments and asked the questio1 be delayed."

In order that the members who were not present can understand the situation, I would like to say that the writer voted for the amendments, as the evidence given was clear and to the effect that for the future success of the League such amendments were necessary. But there were those at the meeting who believed in the rosy statements presented by the officers of the League at each yearly meeting and published in THE CIRCULAR, and they believed in the rosy statement given at this particular meeting that the League was in better condition this year than last, in spite of the hard times we have passed through. Consequently, they did not see any necessity for a panic, or an immediate rush for a change without time for consideration.

There are members who speak English imperfectly and who are slow to grasp a situation; they can be persuaded and patiently informed, but resent being treated in a jerky, snappy or self-sufficient manner. There were others who considered the questions to be considered as deeper than the mere advance of rates of the older members, in view of competition with the regular life insurance companies, and President Hayes made the difference clear, when he said that "The life companies took your money to keep for you, while the League lets you keep it until wanted." It is plain, then, that the member of the League who keeps in mind that the League will need money and provides for it, is not disappointed; the improvident may be. The question came up whether the officers upon obtaining proxies limited to vote for or against certain proposed amendments, became in fact complete powers of attorney permitting the officers to vote for other matters not alluded to or probably thought of when the cards were printed. The chair ruled that they did. The absent members who voted by proxy will probably be careful in future to limit the power of the officers when wording their proxies. Otherwise the meetings of the League will be slimly attended.

That there were other matters to be looked into is plain. The name, Jewelers' League of New York, is a misnomer; it is a relic of the past. The new constitution, Article I, Section 2, says: "The object of this League are to bring about a better acquaintance of the several trades." Several means different, divers, sundry, various; consequently the League has merged into a "United Trades League" for the enlargement of its business; then why not say so? In the great parade in New York, when an outpouring of citizens proclaimed for "Liberty, Equality and Fraternity," as against "The masses against the classes," the jewelers gained special distinction and praise, and it was then apparent that the jewelers could, if disposed, make the Jewelers' League a grand and a continued success. Had the jewelers been merged into "citizens generally" the distinctiveness would have been lost. Will the jewelers allow the distinctive features of the Jewelers' League to be lost?

When THE JEWELERS' CIRCULAR appealed to the trade on behalf of an unfortunate who had lost his sight, the responses were prompt and more than satisfactory, showing that there is a fraternal spirit in the trade. If so, what is the matter with the League that it must ask fishmongers, carpenters, plumbers, etc., to come in under the shadow of jewelers, when these other trades are properly proud of their distinctiveness? If the fraternal spirit of the League is weak, let us strengthen it.

Would not the introduction of a relief fund for the purpose of making temporary loans to those who, in the judgment of the Executive Committee, needed such a loan, be an advance? The benevolent money received by the League some years ago might be turned over to such a fund. The writer will cheerfully contribute $50 to increase this fund, and believes there are others who would gladly assist to swell the fund.

As a traveling business man for some years who has always been favorably inclined to the League and has urged others to join, it might seem strange that he was opposed to the faithful executive officers; he was simply opposed to the creation of an alarm, to summary and precipitate action, and desired a careful examination for the truth, the whole truth and nothing but the truth in regard to the Jewelers' League.

W. W. STEWART.

STATE LAWS GOVERNING ITINERANT MERCHANTS.

PULASKI, Va., Jan. 15, 1898.

Editor of THE JEWELERS' CIRCULAR:

Kindly let me know in your next issue if there is in any State a special tax on itinerant merchants, or if such a State act would be constitutional; and if it is, why can't the jewelers in towns have an act passed putting a special tax on such merchants? Please let us know so that we may try to have something done before the Legislature adjourns.

Yours respectfully,
THEO. DILGER.

ANSWER:—The State of Connecticut during the last session of its Legislature adopted a law taxing itinerant merchants, which was fully treated in THE JEWELERS' CIRCULAR of April 7, 1897. The Connecticut Jewelers' and Opticians' Association were instrumental in a great degree in having this law passed. We do not know why such a law is not constitutional. Like many other laws, the shrewd, unscrupulous person can perhaps manage to evade this law. One firm temporarily opened a store in New Haven without paying the license or tax, and managed to skip out between Friday and Sunday during the holiday week. The law was not at fault, but it seems that the authorities were somewhat lax in their vigilance. We do not doubt that correspondent could readily get a similar measure through the Virginia Legislature. He should present a draft of the law to his representative in the General Assembly with as many signatures of local merchants as he can get.

New York Notes.

Benedict Bros. have entered a judgment for $410 against Wm. M. Thacher.

The Phoenix Glass Co. have entered a judgment for $191.86 against Jno. L. Chapin.

Chas. F. Wood & Co. have entered a judgment for $928.03 against Alfred Ebenstein.

A judgment for $80?.92 against David Lindenborn has been entered by C. A. McCready.

W. Sumner Blackinton, of W. & S. Blackinton, sailed for Genoa Saturday on the *Fuerst Bismarck*.

John C. Dueber and Col. W. A. Moore, of the Dueber-Hampden Co., Canton, O., were in this city last week.

On and after Feb. 1, Robbins & Appleton will act as sole agents for Great Britain for Joseph Fahys & Co.

A judgment for costs, amounting to $103.80, has been entered by M. L. Schneider against August Trenkmann.

Another attachment against Henry A. Casperfeld was filed last week in favor of Wm. Pierson and others for $3,601.

Deputy Sheriff Sullivan Monday sold out the office furniture, safe, etc., in the New York office, 23 Maiden Lane, of the Kent & Stanley Co., Ltd., for about $500.

President Hayes, of the Jewelers' League, has announced the following examining finance committee for the ensuing year: L. Lilianthal, F. M. Welch and D. V. P. Cadmus.

Mrs. Catherine M. Shepard, the wife of John E. Shepard, 170 Broadway, died Friday. Funeral services were held Monday afternoon at her late residence, 272 Lafayette Ave., Brooklyn.

It was published recently that Louis L. Jones, traveler for R. F. Simmons & Co., had succeeded W. A. Wightman, resigned, at that firm's office in New York. It now appears that John Drake has charge of this office.

The annual meeting of the New York Jewelers' Board of Trade will take place at the organization's rooms, 54 Maiden Lane, to-morrow at 2:30 o'clock P. M. Officers and directors for the ensuing year will be elected, and the proposed amendments to the constitution and by-laws acted upon.

The Schneider-Birkenstock Marble Co., dealers in marble, onyz and stone work, at 340 E. 107th St., Thursday assigned to John B. Johnson. The officers are: William J. Schneider, president; John W. Birkenstock, treasurer. The company were incorporated in 1894 with a capital stock of $50,000.

A remarkable piece of jewelry has been placed into the hands of the Johnston Jewelry Co., 17 Union Sq., to be sold. It is a gold brooch of antique design, studded with 41 rubies and about 100 diamonds. The ornament is said to have been in the possession of a prominent Spanish family for 69 years. It is valued at $2,500.

At the monthly meeting of the directors of the New York Jewelers' Board of Trade last week the following firms were elected members of that organization: Shiman Bros., New York; H. M. Hill & Co., Lynn, Mass.; Ludwig Lehmann, New York; A. E. Ziehme & Co., Chicago, Ill.; Smith, Patterson & Co., Boston, Mass., and H. O. Hurlburt & Sons, Philadelphia, Pa.

The following out-of-town dealers were in New York last week: M. Eliassof, Albany, N. Y., Imperial H.; J. Nives, Denver, Col., 54 Worth St.; A. Dilsheimer, Philadelphia, Pa., Astor H.; J. H. Kuh, Chicago, Ill., Union Sq. H.; A. T. Maynard, Boston, Mass., Holland H.; H. A. Rolshoven, Detroit, Mich., Park Ave. H.; J. A. Pitts, Montreal, Can., New Amsterdam H.

A co-partnership has been formed between Wm. H. Pullmann and Martin Gebhardt, under the firm name of Wm. H. Pullmann & Co., to succeed Chas. Knapp, manufacturing jeweler, who retired from business on Jan. 1. Wm. H. Pullmann & Co. have assumed Mr. Knapp's entire plant, and their factory and offices will remain at the old address, 41 and 43 Maiden Lane. Mr. Pullmann was in the employ of Mr. Knapp for 22 years and Mr. Gebhardt 18 years.

A motion was recently made in the Supreme Court on behalf of L. Tannenbaum & Co., diamond importers, for the appointment of a receiver of the firm of Wise & Miller, formerly retail jewelers, 33d St. and Fifth Ave. The ground alleged was that partnership property had been conveyed by Mr. Miller, one of the partners, to his uncle, Mr. Darling, to secure an individual debt. Judge Beekman, of the Supreme Court, last week handed down a decision denying the motion. Franklin Bien, attorney for L. Tannenbaum & Co., stated that his clients would appeal from the decision.

Philadelphia.

W. H. Beale was on Monday sentenced to two years and a half for general swindling. Among his victims was James Maree, a Manayunk jeweler.

Martin McCloskey was convicted in Court of Quarter Sessions Thursday of burglary in entering the store of Albert Abrahams, 24 N. 9th St., and stealing optical goods valued in the aggregate at $3,752.

John Low, for many years a jeweler in this city, but who has been in business more recently at Mauch Chunk, Pa., died in that place on Tuesday week. He was 49 years of age.

United States District Attorney Beck was in Washington on Tuesday last making arrangements for the re-argument before the Supreme Court in the Herman Keck diamond smuggling case.

Marks Bros., 8th and Arch Sts., have purchased the entire stock of silver ware, cut glass, lamps, clocks, etc., forming part of the stock of Queen & Co. The latter firm will hereafter devote all their energies to the optical and scientific instrument business.

The watch case manufacturing business conducted by the late Bernard Levy will hereafter be managed by his sons, who have purchased the concern from the estate. The new firm name will either be Jules & Bernard Levy, or Bernard Levy's Sons, probably the latter.

The police are satisfied that in the capture of Riley, Sullivan, Devlin and Hoyt, as recounted in last week's CIRCULAR, four men have been placed behind the bars who up until the time of their arrest were a menace to the jewelers of this and other cities. Riley has been identified by Theodore Kempff, jeweler, 46 S. 3d St., as one of the men who entered his store on Feb. 11, 1896, and robbed him of a tray containing 48 diamond rings. Various other local jewelers recognized the men as having called at their stores.

Death of a One-Time Reading Jeweler.

READING, Pa., Jan. 21.—Constable John M. Sharp died suddenly here to-day, aged 64 years. He came to Reading from Philadelphia 30 years ago, engaged in the jewelry business, and 20 years ago was elected Constable of the Sixth ward, which position he held until his death.

R. Wallace & Sons Mfg. Co., Wallingford, Conn., have produced for the Spring trade of 1898 a new pattern, "Virginia," which is furnished in both standard and triple plate. The pattern is made in fancy pieces only, put up in satin lined boxes the berry spoons, salad spoons and salad forks being now ready for delivery, while the balance of the pieces will be ready April 1. The "Virginia" is an unusually handsome pattern, and possesses in the beads and rococco work the details of design which have been very popular for some time past.

Dorflinger's American Cut Glass.

SOME NEW LINES WILL BE READY FEBRUARY 1ST.
VISITING JEWELERS SHOULD CALL.

C. DORFLINGER & SONS, 36 Murray Street, 915 Broadway, **NEW YORK.**

Providence.

All communications intended for this column addressed to P. O. Box 1093, Providence, R. I., will receive prompt attention.

Sterns Hutchins has been elected a director of the Industrial Trust Co.

J. A. Pitts and P. W. Ellis, Toronto, Ont., were in town the past week.

The Standard Seamless Wire Co., Pawtucket, have declared a dividend of 1½ per cent.

Mrs. Emily Tanner, who died on the 16th inst., had been in the employ of Foster & Bailey for 13 years.

The next meeting of the Manufacturing Jewelers' Salesmen's Association will be held Saturday evening, Feb. 5.

Thomas E. Arnold, of Arnold & Steere, left Saturday on a pleasure trip up the Mediterranean as far as Egypt.

W. L. Mason, Franklin, Mass., has entered the employ of the Campbell-Metcalf Silver Co., this city, as traveling salesman.

Edward A. Havens and Charles E. Havens have given a mortgage of $3,000 on real estate on Broadway and Dean St. to John Connor.

George L. Vose, of the G. L. Vose Mfg. Co., is experimenting with an endless chain bicycle which he intends to patent as soon as perfected.

Many Dealers

have come to us because of our claim to have in stock every grade of movement the Waltham Watch Co. makes. They continue with us because we have not failed in a single instance to substantiate our claim.

AVERY & BROWN,
68 Nassau St,
New York.

BARGAINS IN
Jewelers' and Silversmiths'
MACHINERY.

TWO ROLLING MILLS, with chilled iron rolls, 8 inches in diameter, 12-inch face; mounted on table, Birmingham make, practically new.
TWO No 1 FOOT PRESSES, Mossberg make, style B, good as new.
ONE 20 FOOT REVERSIBLE DRAW BENCH, Mossberg make, practically new.
ONE No. 2 WIRE COILER, double drum and double gear, Mossberg make, practically new.
ONE No. 2 SHAKER, A1 condition, Mossberg make, practically new.
ONE OVAL CHUCK, good as new.
ONE No. 2 EXHAUST STURTEVANT BLOWER

Mossberg & Granville Mfg. Co.,
PROVIDENCE, R. I.

NEW YORK STORE: 126 Liberty St.
Exhibition at Philadelphia Bourse.

Henry E. Kirstein, president of the E. Kirstein's Sons Co., optical goods manufacturers, Rochester, N. Y., has been making a trip through New England.

A dissolution will soon occur in the firm of Place, Peterson & Co., the business of which has been continued by Messrs. Place and Peterson since the death of L. Vaughn.

Albert A. Ellis, who has been traveling salesman for William Loeb & Co. for several years, has started in the jobbing business in Attleboro, Mass., as Albert A. Ellis & Co.

Thieves broke into a show case at the store of James H. Palmer in the Arcade Friday afternoon and stole a pair of opera glasses. Later the culprits were captured. They were two boys.

At the annual election of the Howard Sterling Co., held in this city Wednesday, the following officers were elected: President, J. J. Conley; treasurer, Sullivan Ballou; secretary, W. Edward Fiske; directors, John J. Conley, John J. Banigan, B. C. Parsons, Sullivan Ballou and W. Edward Fiske.

Abraham Cyrus Mendenhall, manager of one of the departments of the Tilden-Thurber Co., was married Thursday to Miss Helen M. Parks. Among the wedding gifts were a large mahogany inlaid clock from Henry Tilden and William H. Thurber and magnificent cut glass punch bowl from employes.

William T. Clifford, who was employed in the manufacturing jewelry business in this city some 20 years ago, was found dead in his bed at the Perrin Hotel Saturday morning. The deceased was about 80 years of age, and had been a boarder at the hotel for the past dozen years. About 18 years ago he retired from business on account of advancing years.

The Attleboros.

E. L. Gowen, of Watson, Newell Co., is spending a month in Florida.

It is becoming no rarity to find shops working till 9 and 10 every evening.

Louis Jones, traveling salesman for R. F. Simmons & Co., is on the sick list.

F. S. Gilbert has returned from a very satisfactory tour among the western dealers.

One feature is noticeable in conversation with manufacturers. They speak of collections as greatly improved in the past six weeks.

J. M. Fisher has returned from a month among the trade of the Empire State, and J. T. Inman from a trip of equal length in the west.

The new firm of Wheaton, Richards & Co. have affected a distribution of labor. Herbert Richards will succeed James Trafton on the road, and Shepard Richards will stay at the factory. Mr. Trafton, the withdrawing partner, has not announced his intentions.

McRae & Keeler have purchased the machinery and fixtures which recently passed from the possession of Streeter Bros. into the hands of W. D. Wilmarth & Co. by foreclosure. They will be used in equipping the recent 100 per cent. addition made to the McRae & Keeler plant.

Thursday the boiler in the factory of Grover & Teed burst, leaving the firm stranded for power. Repairs have been pushed forward as rapidly as possible, and the firm hope to resume operations by the middle of this week. Mr. Teed is now acting as salesman for the house in place of Mr. Randall, who has taken the grip for a syndicate of local jewelers.

Last Wednesday noon a most serious accident occurred in the engine room on which the three big Robinson factories are dependant for power. The strap of the engine, in which was found a large flaw after the accident, broke and the cylinder was burst into fragments. The damage done to the engine and engine room was considerable, but not comparable to the inconvenience caused the firms located in the factories. Electric motors were promptly secured by McRae & Keeler, Marble, Smith & Forrester, the Attleboro Tool Co., and J. W. Luther & Co. But J. M. Fisher & Co., F. W. Weaver & Co., Wheaton, Richards & Co., F. H. Sadler & Co., Smith & Crosby, and a publishing concern were not so fortunate. An engine was placed in a quickly built shed and connected with the main shafting, from which all the shops get their power. Mr. Robinson was confident that everything would be moving smoothly Tuesday.

Springfield, Mass.

George N. Davis has taken W. S. Andrews' jewelry store in Westfield.

Charles Davidson, who has conducted a jewelry store in Dalton for the past 18 months, has decided to close it on account of poor business, and return to his former home in Lynn, where he expects to set up in business.

Col. J. A. Lakin, Westfield, has had so many calls recently to treat difficulties of the eye and to fit glasses, that he has fitted up his office with all modern appliances. He has an arrangement of curtains for darkening the office and enlarging the pupil of the eye.

Pacific Coast Notes.

B. Levy will open a jewelry store in Newman, Cal.

F. R. Stearns, Petaluma, Cal., will locate in Stockton, Cal.

R. A. Bay, Madera, Cal., has moved into new quarters there.

J. D. Bennett has opened a jewelry store in Redwood City, Cal.

T. F. Cooper, Arcata, Cal., has moved to new quarters in that town.

Chas. H. Steinmetz has opened a new jewelry store in Suisun, Cal.

A young man giving the name of Warren Wilson was arrested in Oakland, Cal., a few days ago, charged with grand larceny. He is supposed to be a jewelry thief. It is claimed that he went into Solomonsen's jewelry store, 12th and Franklin Sts., some time ago and asked to look at some rings, and while the clerk was not looking appropriated a diamond ring. The ring has been recovered since.

Ike Orkin, jeweler, Shenandoah, Pa., complains that a young man named Harry Lewis whom he employed as a traveling salesman has duped him. Lewis, it is alleged, left the store with $200 worth of jewelry several days ago and has not made his appearance since that time.

Special Notices.

Rates 75c per insertion for notices not exceeding 3 lines (25 words); additional words 2 cents each. If answers are to be forwarded, postage stamps must be enclosed. Two insertions, 15 per cent. off; three insertions, 20 per cent. off; four insertions or more, 25 per cent. off. Payable strictly in advance.

Display cards on this page will be charged at $2.00 per inch for first insertion, subject to same discount as above for subsequent insertions.

Under the heading of SITUATIONS WANTED on this page advertisements will be inserted for One Cent a Word, each insertion, no discount, but no advertisement will be inserted for less than 25 cents. This offer refers to SITUATIONS WANTED ONLY. Payable strictly in advance.

In all cases if answers are to be forwarded, 10 cents extra to cover postage must be enclosed.

Situations Wanted.

AS TRAVELING SALESMAN for jewelry or material house; southern States; commission or salary; references; M. J. A., care JEWELERS' CIRCULAR.

SITUATION WANTED by A1 man in first-class store; 20 years' experience in high grade repairing; city preferred. A. F. Z., care JEWELERS' CIRCULAR.

YOUNG LADY desires situation in office of wholesale house; accurate at figures and a good penwoman; A1 references. Address T. A. R., care JEWELERS' CIRCULAR.

POSITION WANTED in some jewelry house by an experienced man; any office work, bookkeeping or selling goods; highest references. Address Moderate, care JEWELERS' CIRCULAR.

BY EXPERT WATCHMAKER, fine optician, engraver and salesman; age 30; own tools; best reference; 12 years' experience. Address Watchmaker, 302 E. Ninth St., Winona, Minn.

EXPERT WATCHMAKER, jeweler and salesman wants position immediately; no fancy wages but steady employment expected. Address by letter, L. G. Wholefield, 1225 Intervale Ave., New York.

SITUATION WANTED—A practical jeweler thoroughly competent to take charge of factory; can do all kinds of enameling, melting, coloring, etc., and is open for a position. Address "Competent," care JEWELERS' CIRCULAR.

WANTED—Position either inside or as traveler by young man with ten years' experience in the jewelry line. Has a trade particularly adapted to the Dry Goods and Gents' Furnishing lines. A1 references. Address "J," care JEWELERS' CIRCULAR.

LETTER AND MONOGRAM ENGRAVER wishes to change; do hard soldering and jewelry repairing; assist in watch and clock work; reference of present employer; moderate salary. Address Engrave 32, care JEWELERS' CIRCULAR.

EXPERIENCED traveling salesman, good address, 10 years on the road is open for engagement; "sterling silver or jewelry preferred;" west and middle western States; salary or commission. Address Franklyn Thorne, care JEWELERS' CIRCULAR.

FIRST-CLASS letter and monogram and good ornamental engraver, formerly with Gorham Mfg. Co., Providence, R. I., and lately with Theo. B. Starr, 206 Fifth Ave., New York, wants position anywhere; California preferred. A. Fischer, 645 Park Ave., Brooklyn, N. Y.

THOROUGHLY COMPETENT WATCHMAKER, expert jewelry repairer and good salesman wishes a permanent position; has had 14 years' experience in above lines, and can give first-class references; owns full set of tools; will work for moderate salary if position is permanent. For further particulars address R. 43, care JEWELERS' CIRCULAR.

Help Wanted.

EXPERT WATCHMAKER and engraver; must be capable of taking charge of large line of watch work. Address P. R. Conn, care JEWELERS' CIRCULAR.

WANTED—JEWELER experienced in fine repair work and stone setting; must be quick and capable. Address with references, Southern Jewelers, care JEWELERS' CIRCULAR.

AN EXPERIENCED and thoroughly posted optical salesman wanted to handle the best American goods through New York and New England. Address Optical Salesman, care JEWELERS' CIRCULAR.

WANTED—EXPERIENCED TRAVELING MAN for tools, materials, optical goods, etc.; only those with regular trade in that line need apply. Address with references and particulars. "Wholesale," care JEWELERS' CIRCULAR.

SALESMAN WANTED—One residing in Chicago preferred, for territory west of Ohio, to carry a sample of solid gold 10k. goods, on commission, in connection with other non conflicting lines; must have good reference. Address K. L. W., 308 Summer Ave., Newark, N. J.

Business Opportunities.

SPOT CASH and prompt action paid for any jewelry store, stock of jewelry, diamonds; any amount; no delay; confidential. Harrison, 88 Walker St., New York City.

WANTED FOR SPOT CASH, jewelry stores or surpluses; highest value paid; business confidential; prompt and immediate attention given; any part U.S. Samuel Less, 35 Prospect St., Brooklyn, N.Y.

WANTED—Experienced traveling salesman with capital to join and represent on commission, in connection with other non-conflicting lines, a new company to manufacture silver plated hollow ware; principals only. Address H. B., care JEWELERS' CIRCULAR.

BUSINESS OPPORTUNITY for an active, bright, young man with capital of $20,000 to $25,000, as partner in an established and well-known jewelry and silverware manufacturing business; splendidly equipped factory; a person having had experience in similar line preferred. Address Opportunity, care JEWELERS' CIRCULAR.

To Let.

TO RENT—Part of a nicely furnished office; good safe and fixtures, in the Prescott building, corner John and Nassau Sts., New York, Room 44.

For Sale.

FOR SALE CHEAP—A jewelry store near New York; stock can be reduced to $3,000. Inquire Wm. I. Rosenfeld, 19 Maiden Lane, New York.

FOR SALE—Fire proof safe with burglar box; five years old, outside measurements 32 inches deep, 57 inches wide, 77 inches high; price low. Address "Safe," care JEWELERS' CIRCULAR.

FOR SALE—The safe, tools and fixtures of a well equipped clock and jewelry establishment at Kennet Square, Pa. Reasons for sale, death of the proprietor. Elizabeth R. Barnard, Executrix.

FOR SALE—Dies, tools, models, sample trays, sample cases, trademark, plates, etc., of the Meriden Sterling Co.; also to rent with power the factory space; a well lighted room suitable for light manufacturing purposes containing 2,700 square feet floor space, exclusive of office and fire proof vault. Address Meriden Sterling Co., Meriden, Conn.

Miscellaneous.

ADVERTISE with something curious in your show window, viz.: old flintlock guns, pistols, Cuban matches, historical and Indian relics; list free. Address Davis Bros., Diamond, Ohio.

FOR SALE.

About 150 feet of wall cases and one large upright center case made from walnut, with perpendicular sash, glased with plate glass, stepped shelved and lined for showing full line of silver ware, or adapted for clocks, bric-a-brac, etc. These cases are offered for sale on account of removal to our new store, No. 11 Maiden Lane, May 1. Call on or address

WILCOX SILVER PLATE CO.,
6 Maiden Lane, New York.

$500 Reward

for Two Stone Ring, containing one Ruby weighing about 2½ carats and one Diamond similar size; lost about January 8.

TIFFANY & CO., Union Square, N. Y.

DON'T FORGET THE JEWELERS' CIRCULAR PUBLISHING CO.'s BOOK LIST when in want of any technical work in the Jewelry or Kindred Trades.

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OPTICAL BOOKS.

Send for new catalogue just issued by the JEWELERS' CIRCULAR PUBLISHING CO., 189 B'way, N. Y.

As to the Duty on Pearls and Imitation Pearls.

Word comes from the Appraiser's office, in New York, that the recent decision of the Circuit Court in favor of Albert Lorsch & Co., in that firm's controversy with the Government over the duty on imitations of pearls and precious stones, will, in all probability, not be taken as a precedent by the Treasury Department, but until the case is appealed or the question tested in another case, the goods will be classified as heretofore.

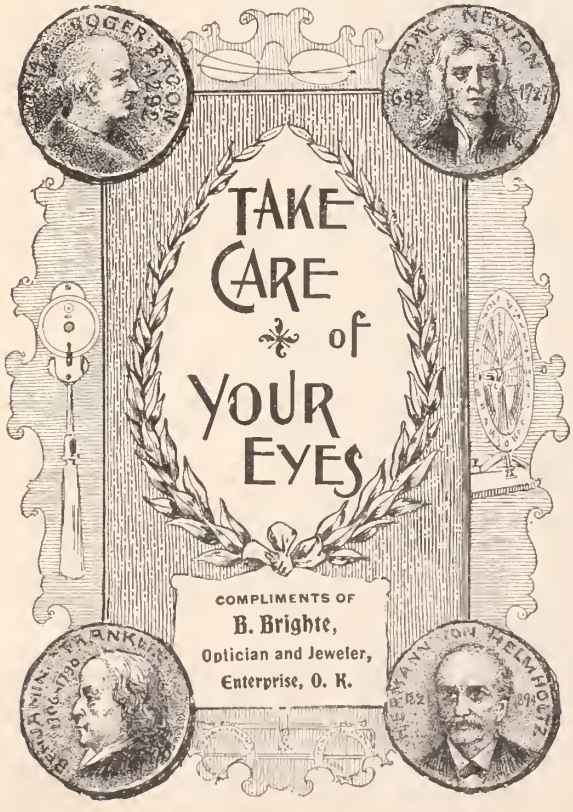
Albert Lorsch & Co. some time ago protested against an assessment of 25 per cent. on imitation stones, which were classified for duty as "manufactures of metal and paste, paste chief value," and took the ground that such merchandise is properly dutiable, as "imitations of precious stones unset," at 10 per cent. ad valorem. The evidence before the Board of General Appraisers showed that the merchandise was imported to be made into cheap jewelry, charms, etc.; that the articles imitated precious stones, and that none had been advanced into the condition of jewelry. The board found that the merchandise was commercially known as "imitations of precious stones" and sustained the importers' protest. When the case came to trial ex-United States District Attorney Wallace MacFarlane reported that he was unable to produce testimony in behalf of the Government tending to reverse the findings of the board, and the Court thereupon affirmed the decision of the board without opinion.

The Appraiser's department claim they had no knowledge of the case coming on for trial or they would have produced evidence. Their contention is that pearls consist principally of animal substance and are different from precious stones, which are essentially mineral. Congress has treated the two as separate classes, even when the duty on both was the same. Therefore, if pearls are not precious stones, imitations of pearls are necessarily not imitations of precious stones, and as imitations of pearls are not provided for in the tariff act, they must be classified in the usual manner of non-enumerated articles. It has been the custom of the Appraiser's office to classify imitations of pearls as manufactures of blown or colored glass, and they will continue to do so.

A representative of the Treasury Department was in New York last week consulting with Appraiser Wakeman and his deputies, Mindil and Brewer, in charge of the jewelry department, upon this subject. Whether an appeal will be taken or a new case made to test this point will depend upon the decision of the Treasury Department expected this week. As the Circuit Court merely affirmed the decision of the Board of United States General Appraisers without an opinion on the merits of the case, it is believed that the decision, even if allowed to stand, would apply only to the case tried and not to others that might follow.

To increase your Optical Trade

The accompanying cut shows the cover of an interesting and instructive booklet, designed to advertise the optical department of retail jewelers. It is neatly printed on calendered paper, and is bound in a heavy, colored, antique paper cover.



YOUR CARD ON FRONT COVER, YOUR ADV. ON BACK COVER.

This book is not intended to teach the public any part of the optical science, but to show the danger of neglecting the eye and the necessity of consulting a skilled optician.

SEND FOR SAMPLE COPY.

These booklets are sold at a price that will enable the retailer to distribute them widely among his customers and the public generally and they will undoubtedly prove the most profitable means of advertising an optical department. Exclusive right will be given for cities and towns.

Jewelers' Circular Pub. Co.,
189 BROADWAY, N. Y.

SEND FOR REDUCED PRICE LIST.

M. S. Fleishman & Co. Closed on Chattel Mortgages.

CHICAGO, Ill., Jan 24.—M. S. Fleishman & Co. were closed late Saturday on three chattel mortgages aggregating $23,500; one in favor of Alex. Stern, said to be a New York banker, for $14,000; one to Abraham Louis, father-in-law of Fleishman, for $4,500, and one to the Bank of Commerce, Chicago, for $5,000. The first and third are for paper discounted through banks, the second for money borrowed two years ago. Notice posted on the doors says: "These premises, together with entire stock, merchandise and fixtures, are now in possession of Alex. Stern, Abraham Louis and Bank of Commerce, under chattel mortgages. F. E. Jennison, agent for mortgagees."

There is a large amount of outstanding accounts not covered by mortgages. An official of the Bank of Commerce estimates the liabilities about $80,000; assets, $100,000, but the latter are believed to be too high. Fleishman says:

"Owing to pressure for payments of some maturing obligations I have been compeled to suspend business and to mortgage stock to the extent of $23,500 to secure borrowed moneys. As soon as I can determine what can be done, I shall promptly call a meeting in Chicago with the balance of my creditors with a view to making the best possible offer of settlement. My attorneys are Stein & Platt, 85 Dearborn St., who will give all further information."

A. Newsalt was the Victim of a Clever Swindler.

DAYTON, O., Jan. 19.—A. Newsalt was fleeced out of $45 Thursday last by a slick swindler, who palmed off a forged check on the unsuspecting jeweler. It was about 5 in the evening when the swindler, bareheaded and coatless but with the air of an accountant fresh from the desk, entered the jewelry store and requested on behalf of W. R. Funk, agent for the U. B. Publishing House, the loan of $45 with which to meet the balance of the pay roll. Mr. Newsalt, having no acquaintance with the stranger, replied that he would accommodate Mr. Funk if the latter personally made the request. The visitor bowed and said that he would return with the answer.

The fellow then went into the 4th St. entrance to the United Brethren establishment, and a moment later was seen to reappear. The fellow then boldly returned to the jewelry store and stated that Mr. Funk was busily engaged, and in lieu of a personal visit had sent his check for the amount required. The check was drawn on the City National Bank for $45, contained the name of Mr. Funk as drawer, and in all respects bore the appearance of the genuine article. Mr. Newsalt cashed the check. The stranger thanked the jeweler and returned in the direction of the printing establishment. When the check was presented to the bank the fact developed that it was a forgery.

S. W. Carroll has removed from Sanilac Centre, Mich., to Dowington, Mich., leaving a good opening, he writes, for a jeweler in the former place.



Traveling representatives may consider these columns open for the publication of any news or items of interest regarding themselves or their confreres.

The following eastern firms recently represented in Louisville, Ky., were: Ansonia Clock Co., G. Hofman; Lassner & Nordlinger, Louis Lassner; Middletown Plate Co., Thomas H. K. Davis; American Spectacle Co., D. C. Bond; J. B. Bowden & Co., J. W. Nevius; S. B. Champlin Co., W. N. Smith.

M. C. Fish, formerly traveler for the Kent & Stanley Co., Ltd., is now representing W. J. Braitsch Co. on the far western coast.

These were a few among the many travelers in Chicago last week: W. F. Macdonough, Roy Mfg. Co.; Austin Granbery, Cutler & Granbery; Charles Willemin, T. G. Frothingham & Co.; E. I. Rogers, Parks Bros. & Rogers; George Sweet, Hayward & Sweet; Sig. Stern, Stern Bros. & Co.; George Southwick, Union Braiding Co.

Travelers in St. Louis, Mo., last week were: I. N. Fox, Fox Bros. & Co.; John Glossinger, Wm. Demuth & Co.; Clarence Pettit, William W. Hayden & Co.; S. F. Clark, Reeves, Sillcocks & Co.; D. Gruen, of Gruen's precision watches; A. S. Wormood, Illinois Watch Co.; I. Smith, Whiting Mfg. Co.; Abe Untermeyer, Chas. Keller & Co.

The travelers in Kansas City, Mo., last week were: S. F. Clark, Reeves, Sillcocks & Co.; R. H. Clarke, Meriden Britannia Co.; Norbert Gunzberger, N. Gunzberger & Co.; Geo. F. Mackey, Chas. Ahrenfeldt & Son: Frank Schmadt, Deitsch Bros.; E. A. Reed, Reed & Barton; W. S. Andrews, Leys, Trout & Co.; Jas. Milleman, William W. Hayden & Co.; J. T. Stanley, Mauser Mfg. Co.; E. F. Strickland, Seth Thomas Clock Co.; E. O. Baumgarten, Pairpoint Mfg. Co.

The following traveling men passed through Detroit, Mich., last week: A. L. Reach, F. H. Noble & Co.; J. F. Dean and E. A. Reed, Reed & Barton; J. G. Swartchild, Swartchild & Co.; Clarence Pettit, William W. Hayden & Co.; Mr. Osborne, R. Wallace & Sons Mfg. Co.; G. W. Payson, Seth Thomas Clock Co.; A. J. Sherrard, Enos Richardson & Co.; Mr. Hopkins, Meriden Silver Plate Co.; Fred. W. Cook, J. F. Fradley & Co.; S. L. Griffin, C. F. Rumpp & Sons, and representatives of the Silver Plate Co. and J. M. Fisher & Co.

Traveling men visiting the Hub the past week included Elmer E. Wood, Charles F. Wood & Co.; Samuel Howland, Joseph Frankel's Sons; I. L. Russell, L. Tannenbaum & Co.; C. C. Munn, C. Rogers & Bros.; H. E. Biggins, Biggins, Rodgers & Co.; Samuel H. Levy, L. & M. Kahn & Co.; C. L. Power, Ludeke & Power; David C. Townsend, Neresheimer & Co.; John A. Abel, David Kaiser & Co.; A. C. Chase; Mr. Mayer, J. Heilbronn & S. Marchand; Ed. H. Eckfeldt; John L. Shepherd, Keystone Watch Case Co.; T. G. Frothingham; George L. Vose; S. O. Bigney; Mr. Beckwith, Joseph Fahys & Co.

Among the number of travelers in Indianapolis last week were M. E. O'Donald, Courvoisier-Wilcox Mfg. Co.; Mr. Milliman, Irons & Russell; Harry Bliss, Gorham Mfg. Co.; Mr. Lamb, Geo. H. Fuller & Son; N. F. Swift, for G. K. Webster; Mr. Haskin, T. I. Smith & Co.; Theo. Gallert, Minster & Ross; G. W. Payson, Seth Thomas Clock Co.; C. F. Willemin, T. G. Frothingham & Co.; G. W. Pearce, Bay State Optical Co.; F. C. Somes, S. O. Bigney & Co.; Geo. C. Booth, Hutchison & Huestis, and representatives of E. L. Logee & Co., The Lenau Co., W. H. Bell & Co., E. L. Spencer & Co., Decker & Phillips and Lord & Case.

The following were among the travelers in Syracuse, N. Y., the past week: Robert Welch, Welch & Miller; C. J. Bioren, Bioren Bros.; W. H. Bryant, T. G. Hawkes & Co.; Samuel Heller, L. Heller & Son; J. M. Morrow, American Watch Case Co.; Geo. B. Kenrick, Reed & Barton; F. C. Somes, S. O. Bigney & Co.; J. B. Ellis, Parks Bros. & Rogers; H. B. Richardson, G. A. Dean & Co.; George S. Hollenbeck, for Daniel Dodd, successor to Kimmey & Gladwell; D. R. Moore, Wilcox Silver Plate Co.; Harry S. Adams, Cowell & Hubbard Co.; Franklin H. Du Mont, Whiting Paper Co.; Jno. C. Hull, Silver Plate Cutlery Co.; Frank G. Moyer, American Watch Case Co.; R. T. Supple; Mr. Robinson, Johnston Optical Co.; F. C. Burgess, John Scheidig & Co.; R. H. Stevenson, E. G. Webster & Son; P. M. Layman, Riker Bros.; Mr. Bliss, E. A. Bliss Co.; F. H. Sadler; William R. Eliot, Meriden Cut Glass Co.; Mr. Knapp, Seymour-Knapp-Warren Co.; Jesse Carpenter, Horton, Angell & Co.

Travelers in Pittsburgh, Pa., last week were: Mr. Williams, Arnold & Steere; Mr. Melcher, Bennett, Melcher & Co.; Wm. Bosselman, T. Quayle & Co.; Arthur Bradshaw, Meriden Britannia Co.; Ed. A. Manheimer, Illinois Watch Case Co.; Gus Hofman, Ansonia Clock Co.; L. V. Benson, LaPierre Mfg. Co.; R. M. Hamilton, Hamilton & Hamilton, Jr.; Wm. W. Middlebrook, B. A. Ballou & Co.; Ira Barrows, H. F. Barrows & Co.; F. S. Sherry, Joseph Fahys & Co.; Mr. Haskin, T. I. Smith & Co.; W. M. Price, Bates Bros.; John A. Platt, Foster & Bailey; C. D. Ferre, L. C. Reisner & Co.; W. R. Eliot, Meriden Cut Glass Co.; R. H. Stevenson, E. G. Webster & Son; F. C. Somes, S. O. Bigney & Co.; C. P. Elliot, Maintien Bros. & Elliot; George H. Coggsill, George L. Vose Mfg. Co.; Mr. Ford, Ford & Carpenter; C. W. Battey, Waite, Mathewson & Co.; Leo Henle, Sussfeld, Lorsch & Co.; F. C. Winship, T. B. Clark & Co.; R. A. Rutter, The John Russell Cutlery Co.; Mr. Tinker, for Wm. B. Durgin; Fred L. Baker, Hayden W. Wheeler & Co.; H. B. Richardson, G. A. Dean & Co.; E. W. MacAllister, Irons & Russell.

The wife of William Friedlander, Portland, Ore., died in that city recently.

Boston.

Mrs. Nelson H. Brown has been in Philadelphia on a brief business trip.

Among the visitors in town the past week was A. Newman, of the Newman Mfg. Co., Chicago.

Buyers in Boston last week included F. M. Nichols, Taunton; G. H. Whittemore, Milford; Alvin Lawrence, Lowell; F. B. Miller, Orange; Mr. Safford, of Safford & Lunt, Newburyport, Mass.

Friends of F. H. Elliott, traveler for Smith, Patterson & Co., sympathize with him in his recent bereavement by the death of his wife, who passed away on Friday after a brief illness, at their home in Woburn, Mass., where funeral services were held on Sunday.

A discharge was granted last Friday in the Suffolk Insolvency Court to Herbert W. Richards, formerly of George H. Richards, Jr., & Co. Mr. Richards will hereafter represent John W. Reddall & Co. in this section, and will be located in the new Jewelers' building.

The Woodman-Cook Co. are followed into the Jewelers' building by the E. A. Whitney Co., both concerns going into their new location earlier than the other prospective tenants on account of the refitting of their former quarters in the Marlboro building for the occupancy of the Globe Optical Co. The latter company propose to move to-day and will have one of the handsomest business suites in Boston.

At the January meeting of the New England Association of Opticians held at Young's Hotel last week, the second lecture of a series by Dr. Frederick A. Davis, of this city, was attentively listened to by a large number of members. These lectures are calculated to instruct the opticians regarding some of the diseases of the eye and how to recognize them when patients come seeking relief for impaired vision, and are supplementary to the opening address on "Cases Which the Optician Should Not Treat," which was reported a few weeks ago in THE CIRCULAR.

The annual meeting of the Boston Jewelers' Club will be held on Tuesday evening, Feb. 8, preceded by a banquet at Young's Hotel. The principal business to come before the meeting in a formal way is the election of officers, and no slate other than the present board is mentioned in that connection, so that it seems quite probable that a re-election will take place unless some member of the present efficient board declines to serve again. The dinner will be spread at 6 o'clock, and president James S. Blake and his executive committee are preparing a right royal good time for the members.

The friends of J. Edward Wilson, senior member of Wilson Bros., learned with regret of the accident which befell Mr. Wilson last Friday morning as he was going to his place of business. Mr. Wilson left home at Winthrop and boarded the 8 o'clock train, and while going from the B., R. B. & L. R. R. station slipped and fell in front of the Rossmore Hotel, breaking his leg in two places. He tried to rise and walk, but found it impossible, and a Mr. Felkin brought him a chair while he telephoned for the ambulance. It arrived in a few minutes, and Mr. Wilson was borne to the Emergency Hospital. Mr. Wilson hopes soon to be around.

THE STAR OF EMPIRE WESTWARD TAKES ITS WAY

WESTERN SUPPLEMENT of THE JEWELERS' CIRCULAR

VOL. XXXV. CHICAGO, WEDNESDAY, JAN. 26, 1898. No. 26.

Chicago Notes.

All communications in reference to the Chicago department of The Jewelers' Circular, addressed to S. Parlin, 270 Garfield Ave., Chicago, will receive immediate attention.

S. C. J. Peterson, Morris, Ill., visited the jobbers last week.

Campbell & Co., of South Chicago, were replenishing stock last week.

Sig. Stern, of Stern Bros. & Co., visited the diamond buyers for a couple of days last week.

Sproehnle & Co. have added a large six foot Mosler safe to protect their increased stock of watches.

J. C. Johnson reports things in good shape in Mt. Sterling, Ill., and gladdened the hearts of certain jobbers.

J. R. Davidson last week made a short trip to Ohio cities, accompanied by Jacob Muhr, who had spent the week here.

Robert Wilcox, representing the sterling silver branch of the Meriden Britannia Co., is on his western visit, leaving here Tuesday week after a three days' stay.

Arthur Bradshaw was here from the Meriden Britannia Co. factory for a couple of days on his first 1898 trip, and reports things most encouraging.

The M. S. Benedict Mfg. Co., manufacturers of silver plated ware, East Syracuse, N. Y., have removed their Chicago salesroom to 109 and 111 Wabash Ave.

J. E. Fairchild, son of E. E. Fairchild, Kasson, Minn., was last week here buying. The son has succeeded to his father's interest in the firm of E. E. Fairchild & Son, the firm name remaining the same.

C. J. Marquardt went home on Jan. 17, and has been unable since to leave his bed. Symptoms of grip changed Friday to indications of typhoid fever, and it is probable he will be detained from business for some weeks.

E. Vail, Wichita, Kan., who is visiting his mother in Laporte, Ind., took a run into Chicago to discuss trade, and returned to Laporte. He will visit the trade in a purchasing way before his return to Wichita.

Charles Lester, manager of the western house of Waterbury Watch Co., is back from a factory visit. "I found them very busy," said he, "and the factory running to its full capacity, with the outlook for the present year very promising.

Chris. Morgan, with his Roger & Brother *A1 line, was in town, and says of business: "We have had a very prosperous year, and the outlook is more encouraging than for many years. We notice a much better condition of trade in the west than in former years."

The full new lines of Link & Angell and Kautzmann & Skivington were received by George T. Bynner, Champlain building, last week. The ring line of the latter house is a very desirable one and is now shown for the first time in the west.

Joseph Ruff last week received a letter dated Jan. 3, from his son, who is 150 miles above Edmonton, on the overland route to the Klondike. The party of 14 will winter at Fort Nelson and build boats, taking the Makenzie river route in the Spring, with Peel river as their destination.

Miss Winifred P. McNaughton and Edward Valk were married Wednesday at La Grange. Mr. Valk is a business man at Brighton Park, where the couple will make their home at 1120 38th St. Miss McNaughton was cashier and in charge of the books of the Wm. L. Gilbert Clock Co.'s Chicago office the past seven years.

The Sercomb & Sperry Co. are enlarging and beautifying their offices. The ceiling and walls are being covered with embossed steel tiles, tinted in colors; the walls, ceiling and wainscoting all different, with a gilt bead moulding, and furnishings of office in ¼ sawed oak and plate glass. The ladies' reception room and private offices have expensive rugs, giving a home-like and pleasing effect.

L. W. Abt & Co., the wholesale jewelers at Market and Quincy Sts., who were burned out on the 17th inst., were fully insured. The firm were on the third floor of the Walker building, in the clothing district. The fire occurred at 7 o'clock A. M., and before it was under control had destroyed $150,000 worth of property, principally clothing firms. L. W. Abt & Co.'s loss was given as $5,000, complete; insurance, $6,500.

In the death of Omar H. Allen, the father of Herbert W. and Fred. H. Allen, as announced by telegram to THE CIRCULAR of last week, Chicago loses a pioneer whose active business life was contemporaneous with the city's history. He was 64 years old, and was the son of Judge Nathan Allen, one of the early jurists of the State. Mr. Allen was born in Madison, O., in 1834, and the same year was taken by his parents to Naperville, Ill., where he remained until the family removed to Chicago in 1852. Three years later he went to the gold fields of California, but in 1858 returned, and had lived in Chicago since. For 18 years he was connected with the North Chicago Rolling Mill Co., retiring from active business in 1880.

St. Louis.

J. L. Wolf, Red Bud, Ill., has sold out his stock at auction. He will open a store in Paducah, Ky., on Feb. 1.

A. L. Steinmeyer, manager of the E. Jaccard Jewelry Co., left on the noon train on the 22d inst., for a short business trip to New York.

Landers, Frary & Clark have closed their St. Louis branch, and henceforth all business in this territory will be done from the Chicago house.

John Bolland Jewelry Co. have, this week, been auctioneering off the stock of Zerweck Bros., which they purchased as previously reported in THE CIRCULAR.

Among the out-of-town jewelers here last week were: M. G. Wolf, Chester, Ill.; R. W. Lucius, Mascoatah, Ill.; J. Knapp, Belleville, Ill.; Wm. Brazeale, Pacific, Mo.

San Francisco.

Glinderman & Schweitzer have dissolved partnership.

M. Friedberger, Stockton, Cal.; Peter Hoy, Jamestown, Cal., and John Hood, Santa Rosa, Cal., were in town last week.

A. C. Titcomb, a former wholesale jeweler of this city, but now of Newburyport, Mass., is here, being one of the Boston delegates of the California Pioneers to the Golden Jubilee.

Several eastern travelers have been in town, among them J. Limbach, Foster & Bailey; Mr. Wilkins, Ostby & Barton Co.; Mr. Cobb, Daggett & Clap, and Mr. Block, W. & S. Blackinton.

R. Spoerhase, formerly of Newark, N. J., but later a jeweler in the Mission District of this city, was stricken with apoplexy and died Jan. 19.

The 50th anniversary of the discovery of gold in this State was fittingly celebrated in San Francisco and other cities of California on Monday, Jan. 24. Visitors have been here in large numbers, among them members of the Society of California Pioneers from all over the United States.

Pacific Northwest.

S. L. Young, The Dalles, Ore., has given a deed for $1.

J. F. Potter has opened a jewelry shop in Wasco, Ore.

Herman Kohn, of the Kohn Jewelry Co., Missoula, Mont., is touring Montana in the interest of his company.

The Whiting Mfg. Co.'s western traveler interviewed the trade in Portland, Ore., during the second week of January.

Detroit.

The following Michigan country jewelers were here last week: W. H. Ambler, Northville; A. W. Kludt, Lennox, and G. H. Turck, Wayne.

Fire last week destroyed the central business portion of Ionia, Mich. Among the losers was R. E. Van Houten, jeweler. He was insured for $1,500. Part of the stock was saved.

Hugh Connolly last week removed from Michigan Ave. to 325 Woodward Ave. When the new opera house block is completed down town, he will probably remove to his old location before the fire.

Indianapolis.

L. A. Davis, Greenfield, Ind., was here last week.

Gardner Bros. & Ross will continue their "removal sale" until Feb. 1.

Cole & Campbell are now settled in their new quarters in Bedford, Ind.

Jobbers have all finished invoicing, and are overhauling sample trunks in preparation for the February exodus.

John Wimmer, president of the Indiana Optical Society, will call a meeting the last of January.

Chas. Marsh, of C. A. Marsh & Co., was booked for Indianapolis on the 15th, but was detained in Chicago by a badly swollen foot, which made traveling impossible.

Minneapolis and St. Paul.

John Rentz, of Rentz Bros., Minneapolis, is serving a two weeks' term on the jury.

W. C. Leber, Minneapolis, mourns the loss of his father, Julius Leber, who died recently.

F. Z. Sherwood, Faribault, Minn.; Wm. Krohn, Annandale, Minn., were buyers in the Twin Cities the past week.

O. H. Arosin, St. Paul, has resigned his position as member of the City Council, and was elected president of the Board of Fire Department.

Eastern jobbers and manufacturers represented in the Twin Cities the past week were Waite, Mathewson & Co., by M. Beatty; Waite, Thresher Co., by Mr. Mumford; A. F. Towle & Son Co., by H. S. Aicher.

Myers & Company, St. Paul, write that they will retire from the jewelry trade as soon as they dispose of the remaining portion of their stock, and will engage in other business.

Pittsburgh.

Otto Heeren is confined to his home by illness.

W. J. Johnston, of W. J. Johnston & Co., returned from New York last Wednesday.

Henry Barrett, Miss Cora Barrett, and John Roberts are sojourning at Cambridge Springs, Pa.

W. Milchsack, a one-time jeweler of this city, is now with Harry Janowitz, agent, Johnstown, Pa.

J. S. Porter and Edward Kav have entered the employ of A. E. Siviter & Co., Verner building.

E. J. Hepburn, Leetonia, O., was here last week purchasing stock for his new store in that town.

The assignment of J. Riddle Weaver, of Canonsburg, Pa., last week was a surprise to local dealers. Judgments for $5,613 caused the assignment.

M. G. Cohen, 222 Fifth Ave., has started the auction sale to quit business, which he has been advertising for some time. Col. Rutherford, jewelers' auctioneer, has charge of the sale.

Samuel Kirk, formerly in the jewelry business in Pittsburgh but lately of Monongahela City, died at his home on Chess St., that city, on Jan. 16, aged 36 years. He had been in business in Monongahela City since 1889. He is survived by a wife and three children.

Jewelers James R. Reed, William Siedle and Charles T. Ahlborn were on the witness stand last week identifying diamonds sold by them, and which were recovered by the police who recently arrested four men on suspicion of robbing people on the street cars.

G. A. Boss, jeweler, McKee's Rock, and C. A. Shultz, both prominent citizens of that borough, purchased the McKee's Rocks Laundry and will begin the erection of an entirely new plant. They will employ over 100 people. Mr. Boss will continue the jewelry business, and expects to remove in March to the rooms now occupied by jeweler Loughman, whose new building will be ready for occupancy at that time.

Steele F. Roberts covered himself with glory on Friday last at a banquet given to the supreme officers of the Supreme Senate of the United States, the Ancient Essenic Order. Mr. Roberts, who is Grand Seneschal, made a witty and forceful response to a toast, "Subordinate Senators," whose sentiment was "Unity is the band, the pure command which joins mankind like brothers, hand in hand."

Visitors here last week were: R. Hall, Braddock, Pa.; H. B. Pothoff, Latrobe, Pa.; L. Schmidt, Braddock, Pa.; F. M. Langnecker, New Brighton, Pa.; F. E. Leitzell, Scottdale, Pa.; John Z. Simpson, Greensburg, Pa.; John Yenny, Braddock, Pa.; Frank Worrell and Mrs. Worrell, Washington, Pa.; John Zugschwert, Carnegie, Pa.; Charles Loughman, McKee's Rocks, Pa.; H. B. Cubbison, New Castle, Pa.; A. Schmidt, Braddock, Pa.

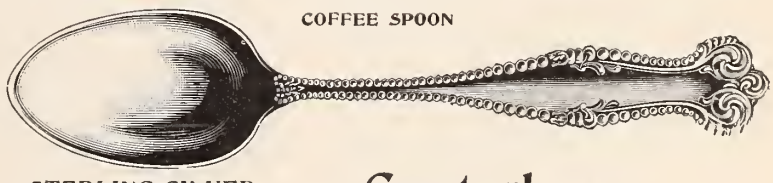


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Cincinnati.

TRADE CONDITIONS.

The situation in Cincinnati this week is quiet. The jobbers are now arranging their stock for their travelers. Some travelers are out, but most of them will not go out until after Feb. 1. Collections are improving.

Louis Homan, of the Homan Silver Plate Co., is on a trip through Texas. He joined a party of Cincinnati capitalists who are prospecting for investments.

The Duhme Mfg. Co. were incorporated at Columbus, Jan. 22, with a capital stock of $100,000, by Herman Duhme. Frank Duhme, Herman Keck, Oscar Keck and Theodore Neuhaus. The new corporation will manufacture gold and silver articles. They will occupy the top floor and the basement of the Carlisle building, which the Duhme Co. now occupy.

It has been reported in this column that H. Seligman, who recently went into business for himself, was formerly traveler for A. G. Schwab & Bro. This was not so. He never represented this firm. Up to about a year ago he had been buying goods from A. G. Schwab & Bro., which he sold again on the road in his own name, and at about that time opened an office for himself.

Charles Binn, who was for more than 20 years with the Royal Worcester potteries as chemist and superintendent of the clay ovens, is in Cincinnati giving a course of lectures under the auspices of the Woman's Club, on pottery. His first lecture last week was illustrated with specimens of Royal Copenhagen pottery, some pieces of Sèvres in colored glaze, a magnificent example of Berlin, some Rookwood and others.

Ike Levites, a Covington jeweler, had an exciting time going home from Cincinnati in a Madison Ave. car Friday night. He held in his hand an umbrella, and some one threw a cigar stump into it. Before any one knew it, the umbrella was aflame. It created an panic in the car. Every one thought the car was on fire, and a dozen people jumped and were hurt. The blazing umbrella was hurled out, and in a moment was consumed.

The Merchants' National Bank of Cincinnati was awarded judgment in several suits on promissory notes in the Magistrates' Courts, Jan. 21. The notes were given in payment on watches and jewelry to Russell Bros., the assigned jewelry firm, and by them discounted before maturity at the Merchants' National Bank. In several of the cases it was shown that payments had been made to Russell Bros., but there were no credits made on the notes, and the bank, not knowing this, was an ignorant holder. The smallest note was for $40, and the largest $226. Six other cases were continued.

The Duhme Co. have purchased the new manufacturing concern of Neuhaus, Lakin & Co. and will remove the plant to their building and begin the manufacture of sterling silver. They have just completed the purchase, but have as yet done nothing toward further arrangements other than to prepare the basement for the machinery. Neuhaus, Lakin & Co. occupied two floors in the Schroder building. Mr. Neuhaus, who was formerly the foreman of the Duhme Co. in the silver department, will continue with the company, and Mr. Lakin is arranging to purchase the Aluminium Co. with a view of manufacturing aluminium novelties.

Kansas City.

Ben. Cramer will go on the road for H. Oppenheimer this week.

T. K. Le Roy has opened a new store on 5th St., Kansas City, Kan.

C. R. Maloy has entered the employ of H. A. Kirkham, 1014 Walnut St.

Sams & Wadell, Clinton, Mo., will entirely remodel their store and considerably enlarge it.

Jas. R. Johnson has resigned his position with Cady & Olmstead and will open in business for himself in the east.

E. R. Moses, Great Bend, Kan., who has been ill for several weeks, is now able to be around and was in the city last week.

Woodstock, Hoefer & Co. will send out three travelers on the road this week, with Kansas, Colorado and Iowa as the territory.

The retail trade since the holidays has kept up wonderfully well, with no signs of the dull spell which generally occurs at this time of year. J. R. Mercer says his sales for the first half of January were more than all of the entire month last year.

J. R. Mercer has just returned from Omaha, where he made arrangements for exhibits by Kansas City jewelers at the Trans-Mississippi Exposition, to be held there next Summer. Several firms, it is said, will have extensive exhibits there.

John Riley and Thomas Brady, two suspects who were arrested last week in this city with a quantity of jewelry in their possession, have been turned over to officers from Garland, Kan., A. N. Morgan, of that town, having identified all the goods as having been stolen from his store over a month ago.

Among the out-of-town buyers calling on the jobbers last week were: S. J. Huey, Excelsior Springs, Mo.; L. S. Grimm, Lebanon, Kan.; E. R. Moses, Great Bend, Kan.; Henry Sutton, Abilene, Kan.; Edward Sutton, Russell, Kan.; B. F. Rhodes, Minneapolis, Kan.; W. S. Noble, Drexel, Mo.; M. R. Sams, Clinton, Mo.

Louisville.

M. Lorch, of the Lorch Jewelry Co., has returned from a trip to New York.

S. Phillips, engaged in the clothing and jewelry business at 543 W. Market St., Jan. 17 filed a deed of assignment to Harry Stucky. The assets and liabilities are small.

To Chief of Police Hoager has been presented a very handsome badge made by Rodgers & Pottinger Co. It is of solid gold and studded with 18 diamonds. The form is a shield surmounted by an eagle chased so as to show the feathers. Around the city's coat-of-arms is a wreath of green gold. The words, "Chief of Police, Louisville," are in raised letters. The border is also raised.

George F. Rogers, for several years agent at Grand Rapids, Mich., for C. Rogers & Bros., Meriden, Conn., left that city last week with his wife and family, going back to Connecticut.

News Gleanings.

R. Birdie, Calumet, Mich., has sold out.

John Farrior, Charlotte, N. C., has given a trust deed for $800.

W. H. Allnutt, Trenton, Mo., has given a chattel mortgage for $883.

J. P. Kenmuir, Kansas City, Mo., has been sued on a statement.

Dinelly & Son, Terrell, Tex., have given a chattel mortgage for $200.

H. L. McArthur, Lamar, Mo., has given a chattel mortgage for $1,203.

Oscar Miller, Wellsville, Mo., has given a realty deed of trust for $250.

Ely & Cook are selling out their stock of jewelry in Oklahoma City, Okla.

Norman J. Fellows, Cedar Rapids, Ia., has given a chattel mortgage for $529.

Ben Petterson, Montevideo, Minn., has admitted Axel Hanson to partnership.

Eugene E. Bucher, Allegan, Mich., has renewed a chattel mortgage for $1,062.

H. J. Garrison will continue the business of the late Lyman Ferre, Bloomington, Ill.

An April 1, J. C. Schmidt, Lebanon, Pa., will remove to another building in that town.

L. Loewenstein & Bro., Menominee, Mich., have given chattel mortgages for $4,375.

The death recently occurred of Louis Hellman, Calvert, Tex., and the business will be closed.

The jewelry store of J. J. Vermillion, Nevada, Tex., has been robbed of a small amount of goods.

A. N. Gordon, who has a jewelry store in Abilene, Kan., has given a deed for a consideration of $1.

Charles Morgan has given a bill of sale on his jewelry business in Des Moines, Ia., to Bertha Morgan, for $400.

Edward Lister has opened a gents' furnishing goods and jewelry store at 4161 Ridge Ave., Falls of Schuylkill, Pa.

In a destructive fire in Ionia, Mich., last week, the stock of R. E. Van Houten, jeweler, was partially saved.

T. H. Williams, Norman, Okla., will hereafter devote his entire time to the jewelry business, having sold out his book and stationery department.

Shettler, Pfitzinger & Co., Peoria, Ill., have incorporated with a capital of $50,000, to manufacture dry goods, notions, jewelry, etc.; incorporators, Herbert Shettler, Edward B. Esher, John Esher Noble.

Walter H. Goss, jeweler, Haverhill, Mass., left Jan. 19 for Seattle. From there he will go to the gold fields by way of Dyea and the Chilcoot Pass. Mrs. Goss will take care of her husband's business.

The Taylor Mfg. Co. have bought the plant of Parsons & Greene Co., manufacturers of art stationery, Holyoke, Mass., the latter firm having dissolved. Parsons & Greene Co. were incorporated in 1893, with $20,000 capital.

Joseph Kleeman, assignee of the Union Jewelry Co., Columbus, O., has brought suit against Walter B. Norris and Edmund Smith to collect a judgment of $135.77. He says that the executions heretofore issued have been returned unsatisfied, but that the defendants have property and rights in action which they have been concealing. He wants a receiver appointed to take charge of the property.

W. D. Foster, Mayfield, Ky., has sold out.

W. H. Dunkle will open a jewelry store in Paris, Ill.

Ed. Brown, Cambridge, Ill., has sold out to S. H. Clay.

Harry Eyler has opened a jewelry store in Waynesboro, Pa.

R. T. Pierce, South Haven, Mich., has sold out to W. Tall.

S. Stern, optician, Kingston, N. Y., has rented a store on Broadway.

Geo. W. Ford has removed from Middletown, Del., to Philadelphia, Pa.

C. T. Anderson, manufacturing jeweler, Reading, Pa., is at Redlands, Cal.

Herman Poppendick has removed from Sullivan, Ind., to Worthington, Ind.

Frank Witt, of Kingston, Ill., has opened a jewelry store in Kirkland, Ill.

Frank Rogers, Gloversville, N. Y., is to newly decorate and extend his store.

The Poole Silver Co., Whittenton, Mass., resumed work Jan. 18 in the new shop.

E. M. Stauffer, jeweler, East Greenville, Pa., was last week appointed postmaster.

S. W. Sturdevant, Maryville, Mo., has removed to another location in that town.

An auction sale at James Martin's jewelry store, Wilkesbarre, Pa., began Jan. 15.

J. P. Foss, of Oconomowoc, Wis., will engage in the jewelry business in Wausau, Wis.

D. B. Dow, of Danielson, Conn., has opened a jeweler's shop in Central Village, Conn.

Carl Couse, Waverly, Ia., has stored his stock and is looking for a new business location.

Barnett Bros., Edwardsville, Ill., have removed their stock to a new location in that town.

The Silver Plating factory, at Port Jervis, N. Y., resumed work Jan. 17, after a short shutdown for repairs.

C. F. Hornbeck, Cortland, N. Y., has moved from 39 Main St. to the store in the Sarson building, N. Main St.

Henry E. Kirstein, president of the E. Kirstein's Sons Co., Rochester, N. Y., spent last Monday in Southbridge, Mass.

The engagement of Edward Richards, jeweler, Bellefonte, Pa., to Miss Mildred Aull, of Philadelphia, has been announced.

C. C. Marsh has left Sistersville, W. Va., for Asheville, N. C., to visit Mrs. Marsh, who is staying there during the Winter for her health.

F. O. Horting, New Bloomfield, Pa., is reported to have adjusted his financial difficulties, and that he will continue business at the old stand.

Higgins Bros., jewelers, Oswego, N. Y., have given the Indoor Base Ball League a silver water set worth $25 to be offered as a championship prize.

D. F. Rosen, Bellwood, Pa., Jan. 14, disposed of his stock of jewelry to E. D. Sowers, Newport, Pa., who took charge of the business last week.

Beegle's jewelry store, 802½ E. 12th St., Altoona, Pa., has been sold to Geo. Bitner, who for several years had been employed by Mr. Beegle.

George M. Elliot and Thomas E. Platt, jewelers, Paterson, N. J., were guests at the ninth annual banquet of the New York Jewelers' Board of Trade.

Thomas A. Goodwin, employed at Durgin's silver ware factory, Concord, N. H., who has been passing the holidays in the old country, reached New York last week on the *St. Paul.*

Thieves entered the jewelry store of C. W. Dassel, White Hall, Ill., last Friday night, and secured 17 silver and nickel watches and a quantity of other goods.

Elmer J. Faust, Allentown, Pa., who has been seriously ill with typhoid fever, has lately been suffering from an abscess in the side, but is again gradually improving.

J. G. McCorkle, Spartanburg, S. C., dealer in silver plated ware, crockery, etc., has assigned. Liabilities are estimated roughly at about $4,000; assets are about half that sum.

Charles Sands, Kirksville, Mo., and wife have mutually agreed to a divorce on condition that their only child be allowed to remain half the time with each of the parents.

The T. K. Smith jewelry house, Oskaloosa, Ia., has purchased the entire outfit of Lyon & Scott, Ottumwa, and will in a short time have these fixtures and furnishings in place.

E. P. Wheeler, jeweler, Paterson, N. J., has organized the Wheeler Co., with Charles H. Greene as active partner. They will deal in glass ware and crockery at 200 Market St.

John R. Fraim's store, Gause, Tex., was robbed recently of two gold watches and several other articles. Two valises were packed with goods, all probably amounting to $50 or $60.

Henry Grunninger, confined in the Buffalo, N. Y., work house, has been recognized as a crook of Cleveland, O. He was arrested in connection with the burglary of M. Meckes' jewelry store.

Burglars raided the store of Charles Wachtel, North Vernon, Ind., some nights ago. This is the fourth time Mr. Wachtel's store has been robbed within the past year. His last loss was $100 in watches, jewelry, etc.

W. J. Smith, Lowville, N. Y., has disposed of his stock of optical goods and jewelry to Earnest A. Agens, who will continue the business at the same place. The new proprietor is a recent graduate of the Waltham Horological School.

Frank D. Kernochan, jeweler, Middletown, N. Y., has received from a New York firm of jewelers a thousand year calendar, by which the day on which any date from 1700 to 2700 fell on or may fall can be told in an instant.

Harry Williams, Independence, Mo., Jan. 12, received a prize from the Elgin National Watch Co. for the second handsomest window display. The contest was open to all jewelers in the United States, the first prize going to Texas.

The new pins worn by the Yaker Club, Bangor, Me., were made by I. M. Hutchings & Co., that city. The pins are diamond shaped with the name of the club worked in gold and enamel in the center. The points are set in garnets.

Mrs. A. E. Martin, retiring from the firm of Cooke & Martin, Jacksonville, Fla., the business will be continued by D. A. Cooke & Son. The business was established in 1882 by D. A. Cooke. Mrs. A. E. Martin became a partner in 1887.

Daniel W. Drake, jeweler and optician, Washington, N. J., who will vacate the corner room in the Dawes building which has been leased by the new bank organization, has rented another store room, and will take possession about the 1st of April.

Fire broke out at 0.45 o'clock of the morning of Jan. 17, in the store of C. F. Reitling, Carlisle, Pa. Mr. Reitling says his loss will amount to $1,000. He has an insurance of $2,000 on the stock proper, and additional insurance on materials and tools.

C. A. Carmany, former jeweler of Middletown, Pa., is the inventor of an electrical device for incandescent light supports. He moved from Middletown to Ephrata, where he has secured a partner, Mr. Spangler, in the manufacturing of this device.

Jeweler E. B. Brumm, Shenandoah, Pa., Jan. 13, received a check for $10 from the Elgin National Watch Co., through whom he had won fourth prize for making the most attractive window display. Some time ago Mr. Brumm was awarded the second prize of $35 by the Fahys Watch Case Co. for a window display.

S. C. Duston, president of the Optical Lens Co., Detroit, Mich., is conducting an optical department in connection with C. H. Michell's department store, corner of State St. and Woodward Ave. The factory has been idle for some time, but may be started up soon.

D. J. Dyer was arrested a few days ago in Richmond, Va., on a warrant sworn out by D. J. Crane, jeweler, charging him with obtaining $21 from him under false pretenses. Crane claims that Dyer represented himself as an insurance agent and got his money in premiums. Dyer was not bailed.

The New Haven Silver Plate Co., Lyons, N. Y., held their annual election of officers Jan. 19, at which G. W. Banks was elected president and O. F. Thomas treasurer. The company are incorporated under the laws of Illinois and have a capital stock of $50,000, nearly all of which is owned by Lyons parties.

The block No. 20 S. Main St., Gloversville, N. Y., has been sold to Alfred D. Norton, jeweler. It is understood that the consideration was between $10,000 and $12,000. Mr. Norton will take possession April 1, and in due time will improve the building by putting in a plate glass front and placing the entrance on a level with the sidewalk.

A meeting of the stockholders of the Baltimore Sterling Silver Co., Baltimore, Md., was held Jan. 14 at the office of the company, 17 N. Liberty St. Frederick Bucher was elected president, W. H. S. Wellener, vice-president, Joseph M. Smith secretary and treasurer, and Charles C. Steiff manager. The company are doing the silversmithing on the Hooper testimonial.

W. D. Godfrey, jeweler, Omaha, Neb., is after William Wright with a charge of stealing a watch case and a gold ring from his store, the total value being $21. Wright is in jail in Omaha. Wright is supposed to have taken the goods while asking prices. After he had left Godfrey found a brass ring in the ring case. Wright is supposed to have placed it there, taking out a good one.

Connecticut.

Crawford & Sweet have opened a new jewelry business in Norwich.

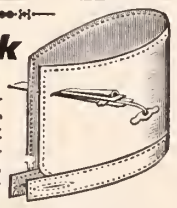
F. J. Breckbill has been elected captain of Co. K, 4th Regt. C. N. G.

Henry S. Parsons, of Seymour, is thinking of opening a branch jewelry store in Shelton.

Jeweler C. M. La Rue, Danbury, has rented one-half of his store to a merchant tailor.

A. V. Morgan, Winsted, is selling off his goods at special sale, preparing to close up his jewelry department.

A Button Hook
For Link Cuff Buttons.
—THE EARL CUFF BUTTONER—
Handsomely gotten up in Nickel, Silver, Gold. Satin display card. All goods delivered free. They sell at sight. Sample in nickel by mail, 10 cents. Rand Bros., Equitable Build'g, Boston, Mass.



L. COMBREMONT,
IMPORTER AND JOBBER OF
Watches, Materials, Tools
AND OPTICAL GOODS,
45 MAIDEN LANE, NEW YORK.

J. S. O'CONNOR,
Manufacturer of
American Rich Cut Glassware,
ALL HAND FINISHED.
FACTORY, HAWLEY, PENN'A. N. Y. OFFICE, 39 UNION SQUARE.

Leys Trout & Co. Leys Trout & Co.
Manufacturers of
Jewelry and Novelties,
Prescott Bldg., - - - John St., N. Y.

SOUVENIR SPOONS
For every town and city in the United States, Canada and Mexico.
Send for Illustrated Circular.
SIMMONS & PAYE,
"The Souvenir House,"
129 Eddy St., - - Providence, R. I.

CAMPBELL-METCALF SILVER CO.,
SILVERSMITHS,
ALL GOODS 925/1000 FINE.
Factory, Providence, R. I. Offices, New York and San Francisco.

CROUCH & FITZGERALD,


Jewelry Trunks and Cases,
161 Broadway,
Bet. Cortlandt and Liberty Sts.,
688 B'way,
723 6th Ave.
NEW YORK.

Traveling salesman Tutwiler, of R. Wallace & Sons Mfg. Co., left a few days ago for a business trip through the Southern States.

Joseph B. Beach, who now represents the Derby Silver Co., has removed with his wife and daughter from Meriden to New Haven.

James A. Illingworth, formerly traveler for the Middletown Plate Co., has just started as a traveler for Wilcox & White, Meriden.

The Winsted Optical Co., West Winsted, are moving their business and office in the F. A. Clark block to their factory on Lake St.

The Horton Pen Co., who have been located in Ansonia about four years, are expecting to remove to New Haven next month, where the manager, A. R. Down, resides.

Col. W. J. Miller, president of the Derby Silver Co., has been re-elected president of the Shelton Savings Bank. T. H. Newcomb, of the Silver Co., has been elected a director.

Jeweler S. H. Kirby, New Haven, was elected first president of the New Haven Retail Merchants' Association at their annual meeting, Jan. 20. Jeweler Samuel Goodman was elected a member of the board of directors.

Jeweler E. L. Glouskin, New Haven, is having plans made for alterations of his jewelry store on Elm St. The present front will be torn out and handsome plate glass windows will be made in the interior and a first class tenement is to be put on the upper floors.

The Housatonic Co. held their annual meeting at Wallingford Jan 19, and elected directors as follows: C. A. Hamilton, of New York; J. P. Elton, of Waterbury; E. D. Steele, of Waterbury; J. B. Underwood, of New Haven, and E. A. Russell, of Wallingford. The directors elected Mr. Hamilton president and Mr. Russell general manager and treasurer.

The annual meeting of the Waterbury Watch Co. was held Jan 19, and the following officers and directors were elected: President and treasurer, Edward L. Frisbie, Jr.; secretary, A. O. Jennings; directors, James S. Elton, J. Hobart Bronson, Henry S. Chase, C. N. Wayland, Gordon W. Burnham, Edward L. Frisbie, Jr., Henry W. Scovill, E. C. Lewis, D. Le Roy Dresser and A. O. Jennings.

A New Jewelers' Directory.

THE JEWELERS' GUIDE AND POCKET MEMORANDUM BOOK, issued under the auspices of the Manufacturing Jewelers' Salesmen's Association of Providence, R. I., by Claflin & Angell, publishers, Providence; 263 pages, besides maps of business portions of Providence, Long Island Sound and State of Massachusetts; and ruled pages for memorandum.

This concise directory of the jewelry trade includes a general list of the jewelry manufacturers and kindred tradesmen of the United States; also a list of jobbers, comprising those in every city, compiled mainly from the members' private lists, and a list of the ticket brokers of the country. The classified contents of the branches of the jewelry trade, together with the names of such firms as represent the same, form a very valuable feature. This directory has many technical innovations that show very careful work. The Guide, which will be issued annually, will prove a valuable book of reference.

A New Idea in Toilet Ware.

By GEO. H. WEBB,
Secretary, Providence Board of Trade.

THAT there is nothing new under the sun is an exploded theory. The conditions have been reversed in which the American market, as has been the case for years, is dependent upon European productions for the artistic and novel conceptions in use to-day, and the end of the century sees the American artisan's cunning and skill leading the world as manifested in works showing beauty and elegance.

After years of experience and the expenditure of thousands of dollars in experiments, one of our leading manufacturing firms has introduced in the fashionable cities of Europe with great success, toilet ware of 14 karat gold plate, warranted to wear 10 years. A visit to the factory of W. J. Braitsch & Co., in Providence, a few days ago, where these articles are manufactured, was especially interesting. An ingot of gold is welded on to an ingot of gun metal, both then being rolled into sheets to the desired thickness, which are made into backs for brushes, combs, mirrors, etc., possessing the durability of stiffened watch cases. The goods are then elegantly chased by hand and either a solid gold or gold plated shield is inserted, as may be desired; a result never before accomplished and one which has only been perfected after five years of careful study and labor. When completed, these articles of toilet ware are in reality of 14 karat gold, with a backing of baser metal to obtain the stiffness and durability desired. In elegance of workmanship and beauty of design they are simply "regal." Nothing in the line of toilet ware has ever before been placed on the market which has created such a demand as have these goods.

W. J. Braitsch & Co. have created practically a new industry, which means the employment of many more hands at their factory in Providence; and as the process is taken up by manufacturers in other lines of jewelry, it will give additional employment to hundreds of jewelers. An entire line of W. J. Braitsch & Co.'s toilet ware in 14-karat gold plate can be seen at their offices, 111 Fifth Ave., New York, and is well worthy of inspection.

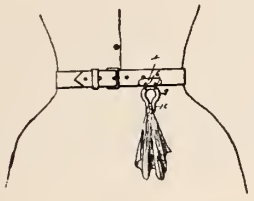
Providence which has given to the world so much in the line of beautiful workmanship and so many of those labor saving devices which make life more comfortable, is specially proud of being the birthplace of this new industry, created by the firm of W. J. Braitsch & Co. whose head is in New York, but whose heart is in Rhode Island.

Charles A. Lyman, who formerly carried on the jewelry business in Milford, Conn., has gone to Randolph, Mass., where he will engage in the same business.

The Latest Patents.

ISSUE OF JAN. 18, 1898.

597,636. LADIES' HANDKERCHIEF HOLDER. CHRISTOPHER C. DAVIS, Napanock, N. Y. Filed Aug. 27, 1897. Serial No. 649,747. (No model.)



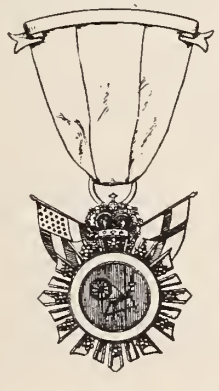
The combination with an elongated supporting-plate provided with a spring pin and keeper, of a pair of pendent links passed through apertures in the supporting plate, and a substantially pear shaped holder provided with an enlarged opening having a pair of retracted extensions and a pair of apertures in the upper end of the holder designed for the reception of the pendent links, the inner edges of said holder being beveled upon the rear face thereof.

597,679. CUFF-FASTENER. CLIFFORD G. KING, Attleborough, Mass., assignor to Arthur H. Clark, Providence, R. I. Filed May 19, 1897. Serial No. 637,238. (No model.)



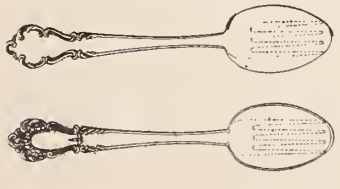
In a cuff fastener, a connecting-bar provided with notches at one end, and a stationary head secured to the opposite end of the bar, combined with an inclosing case, a U-shaped spring placed therein, a second spring placed within the other spring and having its two ends turned inwardly so as to form practically two triangles, and between which triangular-shaped ends the notched end of the connecting-bar is made to catch; the inclosing case and both of the springs placed therein being provided with openings through which the notched end of the bar passes, and which parts are adapted to be turned upon the end of the bar so as to disengage the ends of the spring from the notches.

DESIGN **28,165.** BADGE. GEORGE C. VAN



RODEN, Philadelphia, Pa., assignor to J. E. Caldwell & Co., same place. Filed Sept. 25, 1897. Serial No. 653,057. Term of patent 14 years.

DESIGN **28,166.** HANDLE FOR SPOONS, &C. Louis Pretzer, Attleborough, Mass., assignor to



James E. Blake & Co., same place. Filed Dec. 18, 1897. Serial No. 662,495. Term of patent 3½ years.

DESIGN **28,167.** HANDLE FOR SPOONS, &C. EUSTACE CREES and CHARLES S. COURT, Providence, R. I., assignors to the Watson, Newell



Co., Attleborough, Mass. Filed Nov. 23, 1897. Serial No. 659,640. Term of patent 7 years.

DESIGN **28,168.** BACK FOR BRUSHES, &C. EUGENE LENGERS, Wallingford, Conn., assignor to the R. Wallace & Sons Mfg. Co., same place.



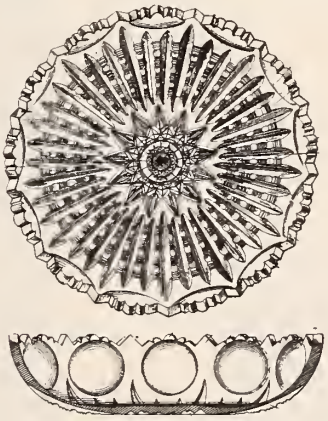
Filed Nov. 15, 1897. Serial No. 658,643. Term of patent 7 years.

DESIGN **28,169.** BRUSH OR MIRROR BACK. FRANK H. LA PIERRE, East Orange, N. J.



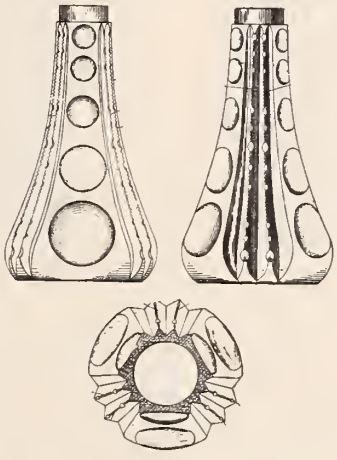
Filed Dec. 18, 1897. Serial No. 662,494. Term of patent 3½ years.

DESIGN **28,178.** GLASS RECEPTACLE. ANDREW SNOW, JR., New Bedford, Mass. Filed



Nov 3, 1897. Serial No. 657,297. Term of patent 3½ years.

DESIGN **28,179.** GLASS RECEPTACLE. ANDREW SNOW, JR., New Bedford, Mass. Filed



Nov. 3, 1897. Serial No. 657,298. Term of patent 7 years.

TRADEMARK **31,153.** MUSIC BOXES AND THEIR PARTS. REGINA MUSIC BOX CO., Rahway, N. J. Filed Dec. 23, 1897.

REGINA

Essential feature.—The word "REGINA." Used since April, 1894.

EXPIRED PATENTS.

[The following list of recently expired patents of interest to the trade is furnished by G. M. Lamasure, Solicitor of Patents, Washington, D. C. A copy of any one of these may be had from him for 10 cents each.]

Expiring Jan. 18, 1898.

236,687. EYEGLASSES. JOSEPH P. MICHAELS, New York, N. Y.

236,704. TOILET MIRROR. JOSEPH HOLLELY, Brooklyn, N. Y.

236,728. ORNAMENTAL CHAIN. ANDREW S. SOUTHWICK, Providence, R. I., assignor to Vose & Southwick, same place.

236,746. SLEEVE BUTTON. LOUIS A. WILLEMAN, Providence, R. I., assignor to Thomas W. Feeley, same place.

236,748. STEM WINDING WATCH. HENRY ABBOTT, Newark, N. J.

236,751. FRAME FOR EYEGLASSES. GEORGE ANDRASS, Hartford, Conn.

236,806. BRACELET. SAMUEL J. HAMMOND and GEORGE HODGKISS, New York, N. Y.

236,818. ESCAPEMENT FOR CLOCKS AND WATCHES. JOHN B. JOHNSON, Boston, Mass.

236,835. GEM SETTING. JOHN S. PALMER, Providence, R. I.

236,863. BRACELET. HERMAN UNGER, Newark, N. J.

The Fine Proposed Building of Joseph Linz & Bro.

DALLAS, Tex., Jan. 21.—The contract for the Linz block on the corner of Main and Martin Sts. has been signed. It will be a strictly fire-proof office building. Some months ago the contract was let for this building upon a much smaller scale, but after excavating the basement, in testing for a foundation, quicksand was discovered, which necessitated some additional precaution in securing an adequate foundation. Jos. Linz & Bro. decided to erect a much more mammoth and substantial structure. The building as contracted for contemplates a five-story and roof garden structure, and will comprise an outlay in the neighborhood of $100,000.

The building will include the basement, the commercial or street floor, four floors of offices, arranged en suite, all of which are outside rooms; after which comes the roof garden, 70x100 feet, with kitchen, toilets, etc., conveniently arranged.

The Man Who Robbed Geo. A. Scheller's Store.

NEWARK, N. J., Jan. 20.—Chief of Detectives Stainsby and George A. Scheller returned from Philadelphia last night, after having positively identified a man known as John Riley as one of the men who attempted to rob Mr. Scheller's store, 286 Market St., on Oct. 2, 1896. Riley, or, as his real name is said to be, "Richards," was placed in line with several other persons at police headquarters at Philadelphia. Mr. Scheller picked him out without a moment's hesitation.

Identification was comparatively easy, on account of the fellow's very prominent nose and a scar on the left side of the face. The prisoner claimed that he was in Europe at the time of the attempt on Scheller's store, but Chief Stainsby had information to the effect that he did not go to Europe until two weeks afterward.

Will Lutz, who has been running a jewelry store at Warren, Ill., has taken charge of the one in Lena, Ill., owned by George Howard, and W. C. Coppernoll is in charge of the one at Warren.

DUEBER-HAMPDEN WATCHES,

Victorious all along the line.



John Hancock

Is the Trade Mark
Is the Trade Mark
Is the Trade Mark
Of the New Model
Of the New Model
Of the New Model

21 JEWEL WATCH.

ADJUSTED TO TEMPERATURE, ISOCHRONISM AND POSITION,

added to our line of high grade Watches. This Watch will suit the most exacting. Nothing better made in the Watch line, except the peerless Movements :



23 JEWELS 23 JEWELS

NEW RAILWAY AND SPECIAL RAILWAY.

The Dueber-Hampden Watch Works,

CANTON, OHIO.

Watch Movements and Watch Cases.

Dueber-Hampden Watches

ARE IN THE LEAD,

AND WILL REMAIN THERE.

Canada and the Provinces.

R. H. Walker has opened a watchmaker's shop in Selkirk, Man.

C. F. Kurtzbach, Peterboro, Ont., is preparing a statement for creditors.

J. A. Pitts, Montreal, has just returned from a business trip to New York.

P. A. Silverston & Co., Rossland, B. C., have dissolved, and David Closky retires.

A meeting of the creditors of Davis & McCullough, Hamilton, Ont., took place Jan. 18.

Thomas McDermott, electro-plater, Toronto, has given a bill of sale for $100 to W. E. Mays.

The premises of E. P. Battley, Sarnia, Ont., were damaged by water Jan. 19, from a fire next door.

J. Young has issued a writ against Thos. F. Butcher, jeweler, Brandon, Man., for $100 for damages.

Henry Lorsch, of Sussfeld, Lorsch & Co., New York, was in Montreal from Toronto, and left Jan. 13.

A. F. Milliken, jeweler, Cornwall, Ont., who recently failed, has paid and will pay nothing on the dollar.

The stock of J. M. Nichol, jewelry and fancy goods, Campbellford, Ont., is advertised for sale by tender.

Wm. J. Stewart, of the M. S. Brown Co., Montreal and Halifax, paid a business trip to Toronto and the west last week.

Geo. Kendrick, of Reed & Barton, and Frank Stanley, of P. W. Ellis & Co., were in Montreal last week with samples.

At Deloraine, southern Manitoba, the enterprising jeweler, McKee, has fitted up his premises with an acetylene gas plant.

The jewelry, watches, etc., imported into Canada by way of Montreal during 1897 amounted to $297,849, against $201,279 in 1896.

Dan Beatty, Montreal, has been made chairman of the Water and Drainage Committee and the By-Laws Committee of St. Lambert.

Out-of-town retail jewelers in Montreal recently were C. P. Shaw, Windsor, N. S.; Mr. Shanks, Huntingdon; Mr. Stewart, Richmond.

Dan Beatty, Montreal, reports that his motto—cash sales and close profits—has secured for him a large increase in his sales for 1897.

R. Hemsley, manufacturing jeweler, Montreal, and Moise Schwob, of the Montreal Watch Case Co., are both on their way to Europe on business.

The death of Mr. L. N. Dorion, jeweler, Hull, Ont., occurred a few days ago. Deceased was 50 years old and leaves a widow and three daughters.

Geo. Chillas, agent for the Pairpoint Mfg. Co., is on a visit to the factory at New Bedford, Mass., preparing his samples for the Canadian Spring trade.

A. A. Abbott, of Smith, Patterson & Co., Montreal, and Mrs. Abbott have left for Boston for a few days. Mrs. Abbott's health is rather precarious.

T. A. Brady, of Smith, Patterson & Co., has returned to Montreal from Boston, whither he went on bicycle business and to select jewelry samples for his Spring trip.

The sterling silver cabinet presented to Premier Marchand, of Quebec, by his political friends, in commemoration of his long and honorable political career, was made by Simpson, Hall, Miller & Co.

E. B. Whitaker, of R. Wallace & Sons Mfg. Co., Wallingford, Conn.; Mr. Dunham, Meriden Silver Plate Co., Meriden, Conn., and a representative of the Middletown Plate Co., Middletown, Conn., were in Montreal last week.

George Smith has left the employ of Simpson, Hall, Miller & Co. and will probably represent Foster & Bailey, Providence, R. I., in Montreal. D. A. Merrick, until recently Montreal representative of the Toronto Silver Plate Co., will step into Mr. Smith's shoes.

Trade Gossip.

An excellent, well printed monthly calendar has been presented by Jno. W. Sherwood, jobber in watches and diamonds, 3 Maiden Lane, New York, to his patrons in the trade.

"Historical and Illustrated Sketch of Lancaster, Pa.," is the title of a handsomely gotten up brochure sent to the trade with the compliments of L. C. Reisner & Co., of that city.

Ferd. Fuchs & Bros., silversmiths, 808-810 Greenwich St., New York, consider the business outlook for 1898 to be very fair. They have produced a variety of new patterns, which are now being shown to the trade by the firm's traveling staff.

J. B. Bowden & Co., 1 and 3 Maiden Lane, New York, promise to add even more than the usual number of new designs to their lines for 1898. This firm's product is so widely known for its uniform excellence that no comment on their goods is now necessary.

The favors to be distributed at the annual germans and promenades of classes '98 and '99 of Yale College, were made by the Mauser Mfg. Co., 14 E. 15th St., New York. These favors are shaving brushes and match safes for the boys and salve jars and pin trays for the fair attendants. The monogram of the college appears in blue enamel upon the souvenirs.

A dainty calendar presented by the Webb C. Ball Co., Cleveland, O., is in the form of a small four panel screen. One side of the screen is decorated in delicate colors with juvenile groups and a border of embossed forget-me-nots, each panel containing the calendar for three months. The back is devoted to chronological and astronomical tables and general information.

Henry Freund & Bro., 5 Maiden Lane, New York, are the manufacturers of a decidedly handsome and unique emblem for the Order of Elks. The emblem consists of an elk tooth mounted in solid gold. Upon the front of the mounting appears a finely carved elk head and a watch dial in blue enamel, with the hands pointing to 11 o'clock. Both members of the firm, Henry and Louis Freund, are members of Lodge 1, New York, Order of Elks.

E. A. Lehmann & Co., manufacturers of diamond mountings and diamond jewelry, 20 Maiden Lane, New York, report that so far in the new year their business exceeds by 50 per cent. the volume of business done by them during the same period in 1897. There is also, according to Mr. Lehmann, an upward tendency in the quality of goods, a better class of jewelry being in demand. The firm expect to considerably increase the territory to be covered by their salesmen.



Device to Make Watches and Clocks Run Longer.

IN a recent issue of THE CIRCULAR reference was made to a new automatic regulator, invented and patented by Jos. Schulte, Jr., Monterey City, Cal. With this regulator, it is claimed by the inventor, ordinary watches can be made to run eight days and eight day clocks for a month, keeping perfect time, while pendulum clocks will keep themselves in perfect beat no matter how much they may be out of the perpendicular. The three engravings herewith illustrate the construction and working of this device.

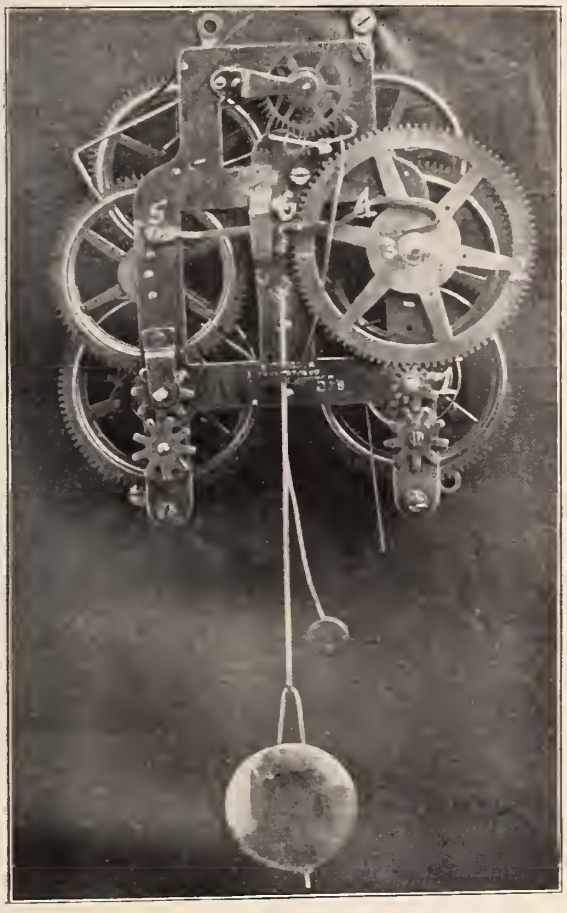


FIGURE I.

Fig. 1.—The spurr wheel stationed on the winding post, as shown at 1, engages with spurr wheel 3. The cam shown at 3 is a part of and stationary with wheel 3, the latter revolving once in every eight or 30 days, according to the character of the timepiece. The lever or arm 4 is attached to the clock frame by means of screw at 5 and connects with the pendulum rod at 6, the end of the lever or arm resting on the cam at 3. As the cam 3 revolves it elevates the lever or arm 4, which latter raises the pendulum at 6, causing the clock to maintain an equal number of beats per minute from the time of winding until the complete exhaustion of the main spring. The cam reverses when winding the timepiece.

Fig. 2.—The spurr wheel stationed on the winding post, as shown at 7, engages with spurr wheel 8. The cam shown at 9 is a stationed part of 8, which latter revolves once in every eight or 30 days, according to the character of the timepiece. The lever or arm 10 is pivoted at 11, one end resting on the cam 9 and being held in tension by means of spring 13. The lever or arm 10 with open joint connects at 12 with the regulating plate or disk 14. The regulating plate 14 connects with the regulator 15 by means of a hollow rivet or eyelet, which holds 14 and 15 tight enough to make sufficient friction and allowing ordinary adjustments of the regulator as may be required. Through said hollow rivet or eyelet the regulators 14 and 15 are held in position by a cup screw, which also holds one end of the balance staff. This mechanism, it is claimed, is applicable to all classes of spring motor clocks of eight, 30 or more days' duration, and to one day watches, and creates an accurate watch movement for eight days or more.

Fig. 3 (see page 38).—No. 16 is a pendent swinging from a bearing stationed at the rear of the escapement wheel E, the bearing taking its center from the center of escapement wheel E, said bearing being covered by plate 17 for the purpose of holding the pendent 16 in position on said bearing. The verge stud at 18, clamp spring 19 and pendulum rod stud 20 are all attached to pendent 16 in order that the escapement mechanism swings from the bearing which, as above described, takes its center from the center of the escapement wheel E, thus causing the pendulum to find the center of gravity automatically, regardless of the position of the timepiece, and thus always maintaining a perfect beat. Nos. 21 are plates to guide the pendent 16 in its course from right to left.

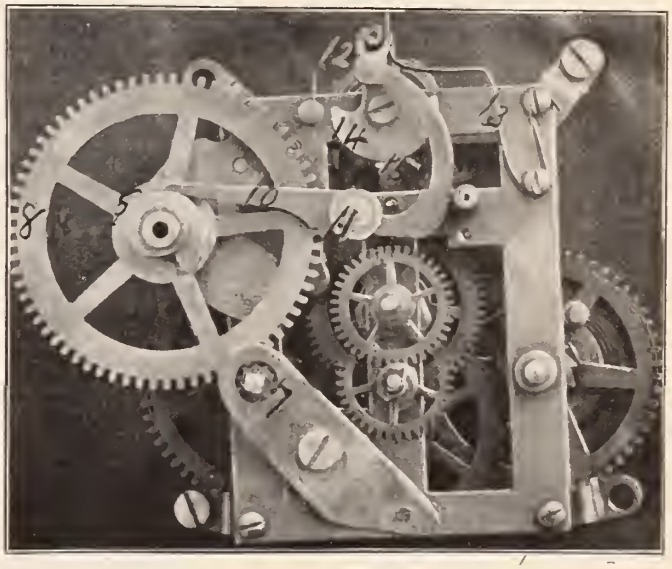


FIGURE II.

Results of Competition.

UNDER the heading, "Regarding the results of the invitation for competition started by the *Journal Suisse d' Horlogerie*, in the year 1896," that journal publishes an article which is altogether too long to be set into American types. THE CIRCULAR finds the results of the competition in its sterling exchange, *Schweizerische Uhrmacher Zeitung:*

1. Prize: Alfred Pfister, of St.

THE

Waterbury Watch Co.,

Specialties:

The Nickel Line,

The Trump, Series I,
The Americus, " J,
The Waterbury, " L,
The Jockey, " L,
The Rugby, " P,
The Tuxedo, " R.

ALL QUICK SELLERS.

For High Artistic Casings

The Elf and Elfin

Series S,

Ten Line Movements,

Cased in silver,
" " 14K. gold filled,
" " 14K. solid gold,
" enamels

ARE UNEQUALED.

The Cavour,

Series Z,

The Popular 15 Line Movement,
The Demand is Extraordinary,
Price is Phenomenal,
Performance is Perfect,
Terms to All Alike,
That is Why They are Wanted.

The Waterbury Watch Co.,

WATERBURY, CONN.

THE HOROLOGICAL REVIEW

Imier; francs 50, for a dissertation "On trains in watches."

2. Prizes: To Albert Nicolet, of Chaux-de-fonds, frs. 40, for a dissertation "On the decoration of watch cases." 2. To Alfred Pfister, of St. Imier, frs. 40, "The influence of the size proportions of the cylinder escapement in timing."

3. Prizes: Louis Chevallier, of Geneva, frs. 30, for a dissertation "About horology in the National Exposition in Geneva," etc. 2. J. Fevrier, of Neuchatel, frs. 30, for a dissertation "About the defects of detached lever escapements."

4. Prizes: H. Delachaux, of Traver, "Manufacture of silver watch cases." 2. G. Jama, of Bordeaux, frs. 20, for a dissertation "About mineral oils." 3. H. Ditisheim, of Chaux-de-fonds, frs. 20, for "Decorative designs on ladies' watches."

The following received honorable mention: C. Leuchs, of Frankfort-on-the-Main; Emil Hoff, of Geneva; Gottfr. Schafroth, of Aegertea, near Biel; F. W. Ruffert, of Döbeln, Saxony, and A. Piquet, of Perpignon.

Workshop Notes.

Balance Staff Pivot.—There is a little difference of opinion as to the proper shape for the ends of balance staff pivots. Many manufacturers say the watches time better if the ends are left nearly flat; this, however, is disputed by others, who prefer the pivot ends to be left rounded.

Rounding Pivot End.—For rounding the end of the pivot a thin edged runner to allow the end of the pivot to come through is used. The pivot is rounded by passing the burnisher from the body of the pivot over the end. If the burnisher is used from the point toward the body of the pivot a burr may be formed.

Rouge.—Rouge, or, as it is called in England, red stuff, is prepared of various degrees of fineness. The coarsest, known as "clinker," is used for giving a surface to steel after it is tempered. "Coarse" is used next for steel and for polishing brass. "Medium" is used to finish steel that has been blued, and "fine" for polishing bright steel. The latter must not be used for steel that has been blued, or the color will not be even.

Polishing Conical Point.—A soft steel polisher made to suit the pivot is used with either oilstone dust or rouge. It should be used with a backward and forward as well as a rolling motion, till the pivot is reduced so that it will just fall off the hole. The pivot is then finished with a very smooth burnisher and oil. Instead of the soft steel polisher some prefer to use a hard steel burnisher roughened on a piece of lead with emery, which makes an equally good pivot.

Conical Point.—The cone should be an easy curve dying away into the pivot proper, which runs in the hole; this part must be perfectly straight and parallel. The pivot having been turned to a little over the required size, its end is laid on a bed formed in a runner of the turns. Every time the work is examined the bed of the runner must be cleaned and the runner adjusted to a slightly different length so that it does not bear on the same part of the pivot. If this is neglected the pivot is sure to be marked.

Riveting Stake.—The ordinary riveting stake is too well known to require description. Another form is circular, with a shifting table or stake round which holes of various sizes are arranged in a circle so that any particular hole may be brought exactly under a suitable punch moving in a vertical guide. A set pin fits a hole in the edge of the table to secure it correctly to position with relation to the punch. A somewhat similar tool is used for closing holes in watch plates. There are no holes in the table and the punches are cupped so as to stretch the material of the watch plate toward the hole. Sometimes the punches are formed with a punch center to insure their acting concentrically round the hole in the plate.



FIGURE III. (SEE PAGE 37)

A Machine for the Manufacture of Cupels.

DEADWOOD, S. D., Jan. 30.—W. H. Lyon, an assayer of this city, has invented a machine for the manufacture of cupels. A cupel is a small cup or vessel used in refining precious metals. The cupel is usually made of phosphate of lime or the residue of burnt bones. The old process of making them is by hand. By the new machine about 500 can be made in an hour instead of 100 in the old way. The machine works by a treadle and is very simple in manipulation.

Our Aim

has not been to make

Fahys "Honest" 14Fk. Gold Filled Cases

as good as others, but to make them the **very best** gold filled cases produced; in other words, to excel all others in

Value
Merit
Finish
Style
AND
Hand Engraving.

We've Hit the Bull's Eye.

Our aim was true, and we have succeeded in producing just the kind of goods described above. Proof of this is found in the numerous testimonials we receive from the trade, and (which is proof of a, perhaps, more substantia. character) the quick and ready sale of our factories' entire output. Little doubt seems to remain in the mind of the trade that when it comes to the production of goods that excel all others in value, merit, finish, style and hand engraving, we are indeed **EXPERT MARKSMEN.**

During the year of 1898 we hope to go even one notch further, and convince the trade that we are not only expert marksmen, but also deserve the medal as **SHARPSHOOTERS.**

Fahys "Honest" 14Fk. Gold Filled Cases

are paragons of perfection, and the sooner you realize it, the more profitable will be your business.

WARRANTED 14FK 25 YEARS

WARRANTED 14FK 25 YEARS

JOSEPH FAHYS & CO.,

Established 1857.

FAHYS BUILDING, NEW YORK.

One reason for our world-wide fame
Is, that upon inspection,
All buyers must concede our claim:
"Our Lockets are--perfection."



WIGHTMAN AND HOUGH CO.
PROVIDENCE. NEW YORK.

INSIST ON SEEING OUR LINE AT YOUR JOBBER'S.

W & H Co
TRADE MARK.

The "Bryant" Rings.

Are so generally known and respected for their standard quality, excellent finish and attractive appearance that if all

RETAIL JEWELERS

will call their customers' attention to our trade-mark as herewith stamped inside every ring, they will secure an easy sale.

TRADE MARK.

M. B. BRYANT & CO.
10 MAIDEN LANE NEW YORK.
OLDEST RING MAKERS IN AMERICA.

BRUSHES
....FOR MOUNTING....

Military and Hair Brushes in Ebony; Tooth, Nail and Infants' Brush Heads. Manufactured by
A. DUPONT & CIE, PARIS, FRANCE. Represented by
GLAENZER FRÈRES & RHEINBOLDT,
26 and 28 Washington Place, - - - New York.

ROYAL COPENHAGEN WARE

is distinguishable by the chameleon-like lustre of its glaze and the highly artistic execution of its decorations. Avoid cheap imitations.

Genuine Royal Copenhagen Ware is pre-eminently a line for the high class Jewelry trade. . . . . .

THE ROYAL COPENHAGEN CO.,
96 Church Street, New York.
TRADE-MARK.

WILLETS' ART BELLEEK CHINA
"HITS THE BULL'S EYE."



Write for illustrations and particulars to
WICKE & PYE, 32-36 Park Place, New York.

"Nothing Like It."



The Niland Cut Glass Co.'s Products
Write without delay.
WICKE & PYE,
32-36 Park Place, New York.

Factory 72, 74 & 76 Spring St. Established 1848.
A. WALLACH & CO.,
Manufacturers of
Fine Gold Chains and
Solid Gold Chain Bracelets,
39 Maiden Lane,
L. Rosenberger.
M. Rosenberger.
New York.



The Rambler's Notes.

WHAT THE RAMBLER SAW AND HEARD AMONG THE DEALERS IN ART POTTERY, CUT GLASS, BRONZES, ETC.

POPULAR LINES IN DORFLINGER CUT GLASS.

AMONG the cut glass productions of C. Dorflinger & Sons whose sales indicate their great popularity at the present time, are the upright celery jars which appear to have again come into favor. These pieces, being nine or ten inches high, are also suitable for flower and bouquet vases, and perhaps their dual rôle, from a utilitarian standpoint, accounts for the big sale they are now enjoying. Among other productions that this concern are now pushing are the bread and milk sets, consisting of bowl and pitcher, and in some a plate also. These may be had handsomely cased in satin lined boxes. This being "decanter season" the line of cordial, wine, claret, whiskey and other liquor sets, shown at the firm's salesrooms, 36 Murray St., New York, is more extensive than for some time past.

*

THE FEATURES OF CHAS. AHRENFELDT & SON'S FRENCH CHINA.

THE changes in china decoration each year form a most interesting study to those devoted to the artistic side of commercial keramics, and this season especially do the import samples of French china afford an opportunity for seeing how wide and various are the demands of the buying public for these goods. In one china alone, that of Chas. Ahrenfeldt & Son, more than 100 new decorations appear, not to mention the number of new shapes in the pieces on which they appear. These decorations range in kind and quality from the simple yet neat flower effects on pieces of a popular price to decorations of plates and special pieces that may be compared favorably with many of the most famous china lines of former years. Large rose clusters form the salient features of many decorations in full lines, as do violet sprays and green rococco panels. A beautiful line of pieces with various styles of borders in incrusted gold, some furnace fire decorations in violet, rose and green (three of the hardest shades to produce perfectly), and a magnificent collection of rich plates, are among the many prominent features of the display. A new shape called "Savoie," just introduced by this firm, bids fair to attain great popularity owing to its adaptability to all the various forms of china productions of the day.

*

PAIRPOINT MFG. CO.'S NEW SPRING LINE OF CUT GLASS.

TO make room for their Spring line of cut glass, the Pairpoint Mfg. Co. are now closing out their present stock in their New York salesrooms, 46 Murray St. The new line will be ready within a fortnight. In these rooms the company are also showing one of the largest lines of American cut glass for mounting purposes ever exhibited in this country, and are calling attention to the variety of cigar and tobacco jars, tankards, vases and nappies. A prominent feature of the line is the exceptionally large assortment of pieces in ruby and green crystal for which they are having a large and constantly increasing demand.

*

STRAUS' FINE CUT GLASS LINE FOR MOUNTING.

THIS is the season when L. Straus & Sons make a specialty of the small and large articles in cut glass ware used by manufacturers for mounting with silver and other metals. Since the firm have carried these articles for the jewelry trade they never have shown an assortment of imported or domestic cut crystal and decorated or plain glass that has equaled either in extent or variety the line they now display at their New York warerooms, 42-48 Warren St. In the small pieces from their factory in Bohemia, as well as the larger and richer productions of their American cut glass works, will be found a number of decided novelties exclusively controled by this firm.

*

AS TO REDON WARE.

THERE will be no samples of Rédon china shown on this market this year by the manufacturers, Rédon, Demartial & Co., Limoges, as this firm have practically closed their New York branch, 43 Murray St.

*

UNUSUAL OPPORTUNITY FOR JEWELERS.

OWING to the death of the senior partner some time ago, Hinrichs & Co. have decided to reduce their present stock of fancy goods, bric-à-brac, etc., and will hereafter confine their business to the more staple and jobbing lines which they import. For this reason much of the stock now in their building, 29 and 31 Park Place, New York, is being closed out, and excellent opportunities are therefore afforded to jewelers to purchase many of their Spring lines under unusually advantageous conditions. THE RAMBLER.

England's Trade With America.

MUCH has been said about the decrease of china and earthenware exports to America, owing to the Dingley tariff, says the *Pottery Gazette* (London). The statistics published show a decrease of £7,658 on the exports to the United States from January 1 to November 20 last year, compared with the corresponding period of 1896. This can be largely accounted for by the fact that America imported largely during 1896, in view of the probable increase in the tariff. There is a good prospect of improved trade with America in the near future, and during the past month a fair proportion of orders have been received from the States. From our personal knowledge of the Trenton and East Liverpool potteries, we know that we can still hold our own for the medium and better class of goods, and orders will still find their way to this country in almost the same proportion as hitherto.

Where Ancient Sculptures Are Made.

THERE exist at Rome secret workrooms of sculpture, where the works manufactured are broken arms, heads of the gods, feet of satyrs, and broken torsi—of nobody. By means of a liquid there used, a color of the finest antiquity is communicated to the marble. Scattered about the country are goatherds who feed their flocks in the vicinity of ruins and look out for foreigners. To these they speak incidentally of the treasures found by digging a few feet deep in such neighborhoods. The English and Americans, in particular, are the victims of such mystifications, and freely yield their money to the shepherds, who are agents of the General Artificial Ruin Association, and know well where to apply the pick axe.

They are careful, however, to spend much time and fruitless search before they come finally upon the treasure, for which the foreigner willingly pays. Every country is full of these antiquities of a few months' age.

DEPARTMENT OF ADVICE AND CRITICISM ON RETAIL JEWELERS' ADVERTISING.

[This department is free to every retail jeweler and optician. Forward for criticism your newspaper ads., booklets, catalogues, novelties, circulars, etc. Ask advice and offer suggestions. Replies in these columns are unbiased. Make letters full and particular as desirable. Every letter and ad. sent will receive full attention though the publication of the matter may sometimes be delayed a week or two. Address all letters and other matters to The Jewelers' Circular Pub. Co., 189 Broadway, New York.

PART LIV.

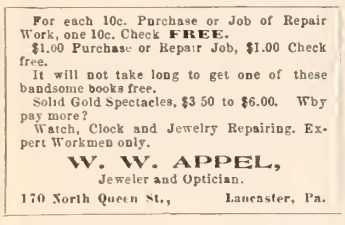
In our issue of Jan. 12, under this department, we reprinted an advertisement of W. W. Appel, jeweler and optician, Lancaster, Pa., in which he announced that from Dec. 1 until 12 o'clock midnight, Dec. 24, he would credit five per cent. of the total amount of every purchase made from him, to any church or hospital the customer might name. As an argument, he said that while the customer was making Christmas gifts, he or she was also helping, by making purchases at Mr. Appel's store, his or her own church or some other worthy institution. How this plan of advertising resulted will be learned from the following letter from Mr. Appel:

LANCASTER, Pa., Jan. 15, 1898.

Editor of THE JEWELERS' CIRCULAR:

Was surprised to see my portrait in this week's CIRCULAR. Will no doubt do the CIRCULAR good to print such a good looking (?) man's open face. My charity ad. was a success and yet cost me very little less than $50. For about six months previous I handed out checks





like enclosed. Most of the customers had one or more numbers. They took the books (selfish) instead of giving it to church or hospital, yet the advertisement of the portofolios cost me only three per cent.

The best ad. I ever had on the charity principle was four years ago. I wrote the following letter to *The Morning News*, which every Christmas has had a Christmas fund for the poor:

LANCASTER, Pa., Dec. 7, 1893.

The Morning News Co:

GENTS—Your efforts to make the poor children of our city happy on Christmas deserves the financial support of every business man of our city. Permit me to make a proposition. I am willing to et any day (suggested by you) apart and give 5 or 10 per cent. of my cash receipts to swell the *Morning News* Christmas fund. Who will join?

W. W. APPEL.

This letter was published with an article praising my offer and asking other merchants to join. The whole filled one column on the front page. This ad. alone was worth a whole year's ad. on inside of paper. The result was the good will of all charitably disposed people, and another *good front page* ad. which I enclose.

Not another merchant joined, which was all the better for me. My principal advertising while in this city was against the overcharging in both jewelry and spectacle business, particularly the latter. I believe that every business man must be strictly honest, and if he is that he cannot charge such enormous prices as to make it polite robbery. The only advice my mother ever gave me to follow in business, and she is now 83 years old, was: "William never overcharge people and be honest in all your dealings."

Wishing THE CIRCULAR the best possible success, I remain,

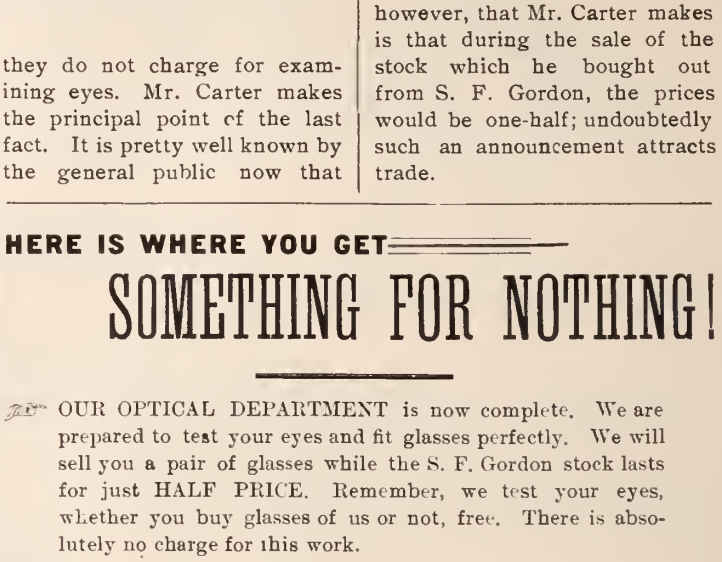
Yours truly,

W. W. APPEL.

Mr. Appel's letter might serve as a valuable disquisition on how the newspapers can be "worked" for free advertising. However, it did not seem to be intentional on his part to get so much free advertising, but the result, as he says, was highly satisfactory. A merchant can legitimately enter into such enterprises without discredit to himself, so long as he is honest in his intentions to give a certain percentage of the profits to charity.

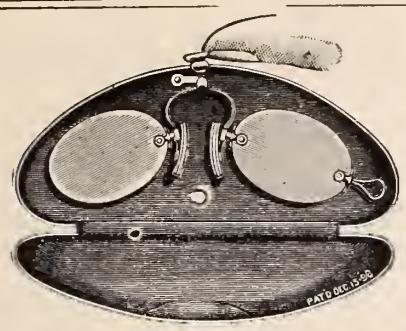
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We present here two advertisements clipped from the same page and column of a newspaper published in Shreveport, La. The journal was sent to us with the advertisements marked, the sender evidently seeking a comparison between them. Each is a fairly good advertisement in its own way. We consider the larger ad., however, that of Hutchinson & Hart, in some degree the better of the two, as it enumerates interesting facts as to the different classes of spectacles and eyeglasses and winds up with a clinching argument in a paragraph regarding the carefulness with which they attend to the fitting of glasses, bringing out incidentally that they do not charge for examining eyes. Mr. Carter makes the principal point of the last fact. It is pretty well known by the general public now that opticians test eyes free and there is not much to be gained by its constant repetition. Again, while there are many people who want a good deal for very little expenditure, the man who thinks he can get something for nothing is apt to be a fool, and his custom is not very profitable. Hence catch lines such as "Something for Nothing" are apt to "queer" an advertisement. A good point, however, that Mr. Carter makes is that during the sale of the stock which he bought out from S. F. Gordon, the prices would be one-half; undoubtedly such an announcement attracts trade.





Where there is one man who fails in business through audacity, there are ten men who fail in business through timidity and over-caution.—*Bates.*



The Patent Feather-Weight Eyeglass Case.

This case is made with a **Framework of Tempered Steel,** lined with black velvet, covered with the finest leather, and **closed with a neat and practical clasp,** with an inside hanger for the eyeglass to keep it in place. The construction is such that **it will hold the highest offset guards** without injury, and thoroughly **protects the eyeglass from being broken.** It is the lightest case made.

SPENCER OPTICAL MAN'F'G CO.,

PATENTEES AND MAKERS,

15 Maiden Lane. - - - New York City.

ENAMELERS

Of GOLD, SILVER AND PLATED JEWELRY,

Enameled, Plain and in Colors

ALSO OF

SOCIETY EMBLEMS,
YACHT AND COLLEGE FLAGS

All Varieties of Painted Enamel Work

S. S. WILD & SON,

179 Eddy Street, PROVIDENCE, R. I.

Correspondence Solicited.
Telephone Connection.

MALONE, N. Y., Nov. 10, 1897.

R. H. KNOWLES, M. D.

DEAR DOCTOR: You no doubt think I have forgotten to write you. Not so; I have thought of you very often and the *very happy* hours which I spent in your society. I certainly appreciate the privilege of having met you, as I know it will be of great service to me in the future. I am greatly pleased with your method of teaching. I believe it the true method. For the care and pains which you bestow on your students you ought to have $100.00 for each student. I have been in the business 21 years and I have taken courses from several different teachers, as you know, and none of them takes the pains that you do.

Hoping that you are well and doing well, I remain, yours fraternally, H. WADE.

For terms and particulars of the Private Course in Optometry write to

R. H. KNOWLES, M. D.,

Care Jewelers' Circular, 189 Broadway, New York.

DON'T FORGET THE JEWELERS' CIRCULAR PUBLISHING CO.'S BOOK LIST when in want of any technical book in the Jewelry or Kindred Trades.

1898 We intend to make the . . . **1898**

NEW YEAR

. . . . A banner year for

NEW GALLERIES,
NEW ORNAMENTS,
NEW SETTINGS

and everything in the line of

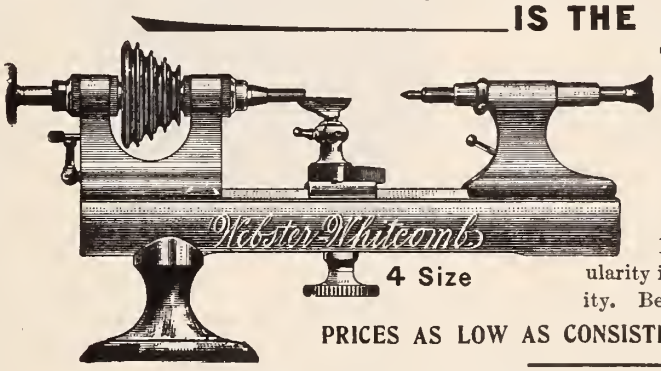
NEW JEWELERS' FINDINGS.

THOS. W. LIND,

67 Friendship St., PROVIDENCE, R. I.

A LATHE OF QUALITY

IS THE LATHE TO BUY.



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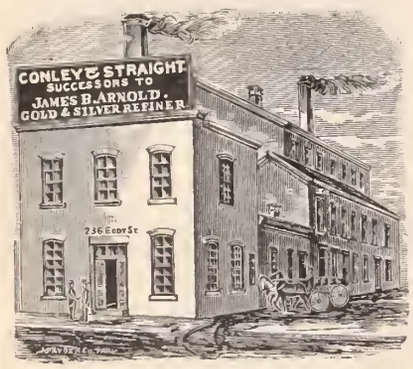
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